

RICHARDSON ELECTRONICS LTD/DE
Form 10-Q
October 11, 2007
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 1, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ To _____

Commission File Number: 0-12906

RICHARDSON ELECTRONICS, LTD.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of

incorporation or organization)

40W267 Keslinger Road, P.O. Box 393 LaFox, Illinois 60147-0393

36-2096643
(I.R.S. Employer

Identification No.)

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(Address of principal executive offices)

Registrant's telephone number, including area code: (630) 208-2200

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 8, 2007, there were outstanding 14,806,914 shares of Common Stock, \$0.05 par value, inclusive of 1,122,232 shares held in treasury, and 3,048,258 shares of Class B Common Stock, \$0.05 par value, which are convertible into Common Stock of the registrant on a share for share basis.

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Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****Richardson Electronics, Ltd.****Condensed Consolidated Balance Sheets***(in thousands, except per share amounts)*

| | Unaudited September 1, 2007 | June 2, 2007 |
|--|-----------------------------------|-------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 21,781 | \$ 17,436 |
| Restricted cash | | 61,899 |
| Receivables, less allowance of \$1,601 and \$1,574 | 97,316 | 105,709 |
| Inventories | 118,144 | 110,174 |
| Prepaid expenses | 4,547 | 5,129 |
| Deferred income taxes | 2,477 | 2,131 |
| Current assets of discontinued operations held for sale | 220 | 242 |
| Total current assets | 244,485 | 302,720 |
| Non-current assets: | | |
| Property, plant and equipment, net | 30,075 | 29,703 |
| Goodwill | 11,710 | 11,611 |
| Other intangible assets, net | 838 | 1,581 |
| Non-current deferred income taxes | 843 | 389 |
| Assets held for sale | 978 | 1,004 |
| Other assets | 1,831 | 2,058 |
| Non-current assets of discontinued operations held for sale | 5 | 5 |
| Total non-current assets | 46,280 | 46,351 |
| Total assets | \$ 290,765 | \$ 349,071 |
| Liabilities and Stockholders Equity | | |
| Current liabilities: | | |
| Accounts payable | \$ 64,328 | \$ 55,530 |
| Accrued liabilities | 20,649 | 31,330 |
| Current portion of long-term debt | | 65,711 |
| Current liabilities of discontinued operations held for sale | 253 | 2,737 |
| Total current liabilities | 85,230 | 155,308 |
| Non-current liabilities: | | |
| Long-term debt, less current portion | 59,883 | 55,683 |
| Long-term income tax liabilities | 6,954 | |
| Non-current liabilities | 1,528 | 1,535 |

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| | | |
|---|------------|------------|
| Total non-current liabilities | 68,365 | 57,218 |
| Total liabilities | 153,595 | 212,526 |
| Commitments and contingencies | | |
| Stockholders equity | | |
| Common stock, \$0.05 par value; issued 15,929 shares at September 1, 2007 and 15,920 shares at June 2, 2007 | 797 | 796 |
| Class B common stock, convertible, \$0.05 par value; issued 3,048 at September 1, 2007 and June 2, 2007 | 152 | 152 |
| Preferred stock, \$1.00 par value, no shares issued | | |
| Additional paid-in-capital | 119,260 | 118,880 |
| Common stock in treasury, at cost, 1,122 shares at September 1, 2007 and 1,179 shares at June 2, 2007 | (6,651) | (6,989) |
| Retained earnings | 20,569 | 21,631 |
| Accumulated other comprehensive income | 3,043 | 2,075 |
| Total stockholders equity | 137,170 | 136,545 |
| Total liabilities and stockholders equity | \$ 290,765 | \$ 349,071 |

See notes to condensed consolidated financial statements.

Table of Contents**Richardson Electronics, Ltd.****Condensed Consolidated Statement of Operations****and Comprehensive Income (Loss)***(Unaudited)(in thousands, except per share amounts)*

| | Three months ended | |
|---|------------------------------|------------------------------|
| | September 1, 2007 | September 2, 2006 |
| Statements of Operations | | |
| Net sales | \$ 129,465 | \$ 139,437 |
| Cost of sales | 96,827 | 105,085 |
| Gross profit | 32,638 | 34,352 |
| Selling, general, and administrative expenses | 29,966 | 30,313 |
| (Gain) loss on disposal of assets | 1 | (19) |
| Operating income | 2,671 | 4,058 |
| Other (income) expense: | | |
| Interest expense | 2,676 | 1,610 |
| Investment income | (371) | (77) |
| Foreign exchange loss | 444 | 387 |
| Retirement of long-term debt expenses | | 2,540 |
| Other, net | (1) | 14 |
| Total other expense | 2,748 | 4,474 |
| Loss from continuing operations before income taxes | (77) | (416) |
| Income tax provision | 314 | 392 |
| Loss from continuing operations | (391) | (808) |
| Income (loss) from discontinued operations, net of provision for income tax of \$16 and \$792, respectively | 31 | (291) |
| Net loss | \$ (360) | \$ (1,099) |
| Net loss per common share basic: | | |
| Loss from continuing operations | \$ (0.02) | \$ (0.05) |
| Income (loss) from discontinued operations | 0.00 | (0.01) |
| Net loss per common share basic | \$ (0.02) | \$ (0.06) |
| Net loss per Class B common share basic: | | |
| Loss from continuing operations | \$ (0.02) | \$ (0.04) |
| Income (loss) from discontinued operations | 0.00 | (0.02) |
| Net loss per Class B common share basic | \$ (0.02) | \$ (0.06) |
| Net loss per common share diluted: | | |
| Loss from continuing operations | \$ (0.02) | \$ (0.05) |
| Income (loss) from discontinued operations | 0.00 | (0.01) |

| | | |
|--|-----------|------------|
| Net loss per common share diluted | \$ (0.02) | \$ (0.06) |
| Net loss per Class B common share diluted: | | |
| Loss from continuing operations | \$ (0.02) | \$ (0.04) |
| Income (loss) from discontinued operations | 0.00 | (0.02) |
| Net loss per Class B common share diluted | \$ (0.02) | \$ (0.06) |
| Weighted average number of shares: | | |
| Common shares - basic | 14,840 | 14,400 |
| Class B common shares - basic | 3,048 | 3,093 |
| Common shares - diluted | 14,840 | 14,400 |
| Class B common shares - diluted | 3,048 | 3,093 |
| Statement of Comprehensive Income (Loss) | | |
| Net loss | \$ (360) | \$ (1,099) |
| Foreign currency translation, net of tax | 746 | 89 |
| Discontinued operations foreign currency translation, net of tax | | (12) |
| Fair value adjustments on investments, net of tax | (236) | (1) |
| Comprehensive income (loss) | \$ 150 | \$ (1,023) |

See notes to condensed consolidated financial statements

Table of Contents**Richardson Electronics, Ltd.****Condensed Consolidated Statements of Cash Flows***(Unaudited)(in thousands)*

| | Three months ended | |
|---|------------------------------|------------------------------|
| | September 1, 2007 | September 2, 2006 |
| Operating activities: | | |
| Net loss | \$ (360) | \$ (1,099) |
| Adjustments to reconcile net loss to cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 1,315 | 1,548 |
| (Gain) loss on disposal of assets | 1 | (19) |
| Retirement of long-term debt expenses | | 2,540 |
| Write-off of deferred financing costs | 643 | |
| Stock compensation expense | 98 | 176 |
| Deferred income taxes | (778) | (242) |
| Receivables | 8,857 | (796) |
| Inventories | (6,563) | (4,718) |
| Accounts payable and accrued liabilities | 2,864 | (4,578) |
| Other liabilities | (7) | 81 |
| Other | (138) | (408) |
| Net cash provided by (used in) operating activities | 5,932 | (7,515) |
| Investing activities: | | |
| Capital expenditures | (1,578) | (859) |
| Proceeds from sale of assets | 41 | 6 |
| Proceeds from sales of available-for-sale securities | 157 | 118 |
| Purchases of available-for-sale securities | (157) | (118) |
| Net cash used in investing activities | (1,537) | (853) |
| Financing activities: | | |
| Proceeds from borrowings | 45,800 | 71,540 |
| Payments on debt | (107,240) | (60,216) |
| Restricted cash | 61,899 | |
| Proceeds from issuance of common stock | 69 | |
| Cash dividends | (702) | (687) |
| Payments on retirement of long-term debt | | (700) |
| Other | | (486) |
| Net cash (used in) provided by financing activities | (174) | 9,451 |
| Effect of exchange rate changes on cash and cash equivalents | 124 | 109 |
| Increase in cash and cash equivalents | 4,345 | 1,192 |
| Cash and cash equivalents at beginning of period | 17,436 | 17,010 |
| Cash and cash equivalents at end of period | \$ 21,781 | \$ 18,202 |

See notes to condensed consolidated financial statements.

Table of Contents**RICHARDSON ELECTRONICS, LTD.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(UNAUDITED)****(in thousands, except per share amounts and except where indicated)****Note A Basis of Presentation**

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with United States generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Item 10 of Regulation S-K. Accordingly, they do not include all the information and notes required by United States generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments necessary for a fair presentation of the results of interim periods have been made and such adjustments were of a normal and recurring nature. The results of operations and cash flows for the three-month period ended September 1, 2007 are not necessarily indicative of the results that may be expected for the fiscal year ending May 31, 2008.

Richardson Electronics, Ltd. s (the Company) fiscal quarter ends on the Saturday nearest the end of the quarter ending month. The first quarter of fiscal 2008 and 2007 contain 13 weeks.

The financial information contained in this report should be read in conjunction with the Company s Annual Report on Form 10-K for the fiscal year ended June 2, 2007.

Note B Investment in Marketable Equity Securities

The Company s investments are primarily equity securities, all of which are classified as available-for-sale and are carried at their fair value based on the quoted market prices. The fair value of the Company s equity securities, included in other non-current assets, were \$759 at September 1, 2007 and \$1,001 at June 2, 2007. Proceeds from the sale of the securities were \$157 and \$118 during the first quarter of fiscal 2008 and 2007, respectively. Gross realized gains on those sales were \$4 and \$13 during the first quarter of fiscal 2008 and 2007, respectively. Gross realized losses on security sales for the first quarter of fiscal 2008 and 2007 were \$12 and \$23, respectively. Net unrealized holding losses of \$236 and \$1 for the first quarter of fiscal 2008 and 2007, respectively, have been included in accumulated comprehensive income for fiscal 2008 and 2007.

The following table is the disclosure under Statement of Financial Accounting Standards (SFAS) No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, for the investment in marketable equity securities with fair values less than cost basis:

| Description of Securities | Marketable Security Holding Length | | | | Total | |
|---------------------------|------------------------------------|-------------------|---------------------|-------------------|------------|-------------------|
| | Less Than 12 Months | | More Than 12 Months | | Fair Value | Unrealized Losses |
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | | |
| September 1, 2007 | | | | | | |
| Common Stock | \$ 276 | \$ 23 | \$ | \$ | \$ 276 | \$ 23 |
| June 2, 2007 | | | | | | |
| Common Stock | \$ 65 | \$ 4 | \$ | \$ | \$ 65 | \$ 4 |

Note C Assets Held for Sale

In July 2006, the Company offered to sell a building located in Brazil for \$978. During the first quarter of fiscal 2008, the Company received an offer to purchase the building for 2,000 Brazilian Real (equivalent to approximately \$1,000), and received a security deposit of 600 Brazilian Real. Upon closing of the sale, the Company will receive additional proceeds of 400 Brazilian Real in cash and a note receivable of 1,000 Brazilian Real which is payable in ten monthly installments of 100 Brazilian Real, commencing one month after closing. The closing of this transaction is expected to occur during fiscal 2008, however, the Company cannot give any assurance as to the actual timing or successful completion of the transaction.

Table of Contents**Note D Goodwill and Other Intangible Assets**

In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, goodwill is tested for impairment at least annually or more frequently if events or circumstances indicate that goodwill might be impaired. The Company performs its annual goodwill impairment assessment as of the end of the third quarter of each fiscal year. The table below provides changes in carrying value of goodwill by reportable segment, which includes RF, Wireless & Power Division (RFPD), Electron Device Group (EDG), and Display Systems Group (DSG):

| | Goodwill Reportable Segments | | | Total |
|------------------------------|---------------------------------|--------|-----------|-----------|
| | RFPD | EDG | DSG | |
| Balance at June 2, 2007 | \$ 263 | \$ 902 | \$ 10,446 | \$ 11,611 |
| Foreign currency translation | 4 | 1 | 94 | 99 |
| Balance at September 1, 2007 | \$ 267 | \$ 903 | \$ 10,540 | \$ 11,710 |

Intangible assets subject to amortization, as well as amortization expense, are as follows:

| | Intangible Assets Subject to Amortization | | | |
|--------------------------|---|-----------------------------|------------------|-----------------------------|
| | September 1, 2007 | | June 2, 2007 | |
| | Gross Amounts | Accumulated Amortization | Gross Amounts | Accumulated Amortization |
| Deferred financing costs | \$ 2,648 | \$ 1,810 | \$ 4,539 | \$ 2,958 |
| Patents and trademarks | 478 | 478 | 478 | 478 |
| Total | \$ 3,126 | \$ 2,288 | \$ 5,017 | \$ 3,436 |

Deferred financing costs decreased during the first quarter of fiscal 2008 primarily due to the write-off of previously capitalized deferred financing costs of \$643 related to the extinguishment of the Company's existing multi-currency revolving credit agreement (credit agreement) as a result of the Company entering into a new \$40,000 revolving credit agreement (new credit agreement) on July 27, 2007. The write-off of \$643 has been classified as interest expense for the three month period ended September 1, 2007.

Amortization expense for the three-month period ended September 1, 2007 and September 2, 2006 was as follows:

| | Amortization Expense for First Quarter | |
|--------------------------|---|-------|
| | FY | |
| | FY 2008 | 2007 |
| Deferred financing costs | \$ 100 | \$ 99 |
| Total | \$ 100 | \$ 99 |

The amortization expense associated with the intangible assets subject to amortization is expected to be \$257, \$209, \$209, \$209, and \$54 in fiscal 2008, 2009, 2010, 2011, and 2012, respectively. The weighted average number of years of amortization expense remaining is 4.00.

Note E Restructuring Charges

The Company implemented a global restructuring plan during fiscal 2007 (2007 Restructuring Plan). The 2007 Restructuring Plan decreased the number of warehouses and streamlined much of the entire organization which is expected to reduce further corporate and administrative expense. During fiscal 2007, the Company centralized inventory distribution in Europe, restructured its Latin American operations, and reduced

its total workforce, including the elimination and restructuring of layers of management.

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As a result of the Company's 2007 Restructuring Plan, restructuring charges of \$2,222 were recorded in selling, general, and administrative expenses (SG&A) during fiscal 2007. Severance costs of \$917 were paid during fiscal 2007. During fiscal 2007, the employee severance costs were adjusted \$54 decreasing SG&A due to the difference between estimated severance costs and actual payouts. During the first quarter of fiscal 2008, severance costs of \$982 were paid. The remaining balance payable as of September 1, 2007 has been included in accrued liabilities. As of September 1, 2007, the following table depicts the amounts associated with the activity related to the 2007 Restructuring Plan by reportable segment:

| 2007 Restructuring Plan | Restructuring Liability | For the three months ended | | | Restructuring Liability |
|---------------------------|-------------------------|----------------------------|-----------------|-----------------------|-------------------------|
| | June 2, 2007 | Reserve Recorded | Payment | Adjustment to Reserve | September 1, 2007 |
| Fiscal 2008 | | | | | |
| Employee severance costs: | | | | | |
| RFPD | \$ 188 | \$ | \$ (74) | \$ | \$ 114 |
| EDG | 379 | | (379) | | |
| Corporate | 684 | | (529) | | 155 |
| Total | \$ 1,251 | \$ | \$ (982) | \$ | \$ 269 |

Note F Warranties

The Company offers warranties for specific products it manufactures. The Company also provides extended warranties for some products it sells that lengthen the period of coverage specified in the manufacturer's original warranty. Terms generally range from one to three years.

The Company estimates the cost to perform under its warranty obligation and recognizes this estimated cost at the time of the related product sale. The Company reports this expense as an element of cost of sales in its Consolidated Statements of Operations. Each quarter, the Company assesses actual warranty costs incurred, on a product-by-product basis, as compared to its estimated obligation. The estimates with respect to new products are based generally on knowledge of the products, are extrapolated to reflect the extended warranty period, and are refined each quarter as better information with respect to warranty experience becomes known.

Warranty reserves are established for costs that are expected to be incurred after the sale and delivery of products under warranty. The warranty reserves are determined based on known product failures, historical experience, and other currently available evidence.

Changes in the warranty reserve for first three months of fiscal 2008 was as follows:

| | Warranty Reserve |
|------------------------------|------------------|
| Balance at June 2, 2007 | \$ 415 |
| Accruals for products sold | 108 |
| Utilization | (126) |
| Balance at September 1, 2007 | \$ 397 |

Table of Contents**Note G Debt**

Long-term debt consists of the following:

| | September 1, 2007 | June 2, 2007 |
|--|----------------------|------------------|
| 7 ³ / ₄ % convertible senior subordinated notes, due December 2011 | \$ 44,683 | \$ 44,683 |
| 8% convertible senior subordinated notes, due June 2011 | 11,000 | 11,000 |
| New credit agreement, due July 2010 (8.25% at September 1, 2007) | 4,200 | |
| Credit agreement, due October 2009 (7.72% at June 2, 2007) | | 65,711 |
| Total debt | 59,883 | 121,394 |
| Less: current portion | | (65,711) |
| Long-term debt | \$ 59,883 | \$ 55,683 |

At September 1, 2007, the Company maintained \$59,883 in long-term debt, primarily in the form of two series of convertible notes and a new credit agreement. The Company entered into a new \$40,000 credit agreement on July 27, 2007 which includes a Euro subfacility (\$15,000) and a Singapore subfacility (\$5,000). This new credit agreement expires in July 2010 and bears interest at applicable LIBOR, SIBOR, or prime rates plus a margin varying with certain quarterly borrowings under the new credit agreement. This new credit agreement is secured by a lien on the Company's assets and also contains a financial covenant requiring the Company to maintain a leverage ratio of less than 2.0 to 1.0. The commitment fee related to the new credit agreement is 0.25% per annum payable quarterly on the average daily unused portion of the aggregate commitment. At September 1, 2007, \$4,200 was outstanding under the new credit agreement, outstanding letters of credit were \$590, and the unused line was \$35,210. The new credit agreement consists of the following facilities as of September 1, 2007:

| | Capacity | Amount Outstanding | Interest Rate |
|-----------------------|------------------|-----------------------|------------------|
| U.S. Facility | \$ 20,000 | \$ 4,200 | 8.25% |
| Euro Subfacility | 15,000 | | |
| Singapore Subfacility | 5,000 | | |
| Total | \$ 40,000 | \$ 4,200 | 8.25% |

Interest expense increased to \$2,676 for the first quarter of fiscal 2008 as compared with \$1,610 during the same period of last fiscal year. Interest expense consists of the following components as noted in the following table:

| | First Quarter | |
|--|-----------------|-----------------|
| | FY 2008 | FY 2007 |
| 7 ³ / ₄ % convertible senior subordinated notes interest expense | \$ 866 | \$ 856 |
| 8% convertible senior subordinated notes interest expense | 220 | 494 |
| Credit agreement interest expense | 556 | |
| New credit agreement interest expense | 229 | |
| Deferred financing costs amortization | 149 | 223 |
| Write-off of deferred financing costs | 643 | |
| Other | 13 | 37 |
| Total interest expense | \$ 2,676 | \$ 1,610 |

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As discussed in Note L, in accordance with Emerging Issues Task Force (EITF) Issue No. 87-24, *Allocation of Interest to Discontinued Operations*, (EITF 87-24), the Company allocated interest related to the credit agreement to discontinued operations for the first quarter of fiscal 2007. Interest expense incurred on the credit agreement during the first quarter of fiscal 2008 related primarily to working capital associated with continuing operations.

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As discussed in Note D, the Company wrote-off \$643 of deferred financing costs during the first quarter of fiscal 2008 due to the extinguishment of the credit agreement on July 27, 2007.

Note H Income Taxes

The effective income tax rate for the first quarter of fiscal 2008 was a provision of 407.8% as compared with a provision of 94.2% for the first quarter of fiscal 2007. The difference between the effective tax rates as compared to the U.S. federal statutory rate of 34% primarily results from the Company's geographical distribution of taxable income or losses and valuation allowances related to net operating losses. For the first quarter of fiscal 2008, the tax benefit related to net operating losses was limited by the requirement for a valuation allowance of \$620.

In the normal course of business, the Company is subject to examination by taxing authorities throughout the world. The Company is no longer subject to either U.S. federal, state, or local tax examinations by tax authorities for years prior to FY04. With few exceptions, the Company is no longer subject to non-U.S. income tax examinations by tax authorities for years prior to FY02. The Company's primary foreign tax jurisdictions are the United Kingdom, Germany, Singapore, and the Netherlands. The following table summarizes the open tax years for each major jurisdiction:

| Jurisdiction | Open Tax Years | |
|----------------|----------------|------|
| Federal | FY04 | FY07 |
| United Kingdom | FY05 | FY07 |
| Germany | FY02 | FY07 |
| Singapore | FY02 | FY07 |
| Netherlands | FY02 | FY07 |

Effective June 3, 2007, the Company adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an interpretation of SFAS 109, Accounting for Income Taxes*, (FIN 48). The application of FIN 48 would have resulted in an increase in retained earnings of \$1,647, except that the increase was fully offset by the application of a valuation allowance against net operating losses. In addition, the Company reclassified \$6,954 of income tax liabilities from current liabilities to non-current liabilities as the Company does not anticipate settling the liabilities within the next twelve months.

At June 3, 2007, the Company's worldwide liability for uncertain tax positions was \$6,481, excluding interest and penalties. Unrecognized tax benefits of \$2,623 would affect the Company's effective tax rate if recognized. There were no significant changes in components of the liability in the three months ending September 1, 2007.

The Company records penalties and interest relating to uncertain tax positions in the income tax expense line item within the consolidated statement of operations. At June 3, 2007, approximately \$821 was included in the liability for uncertain tax positions for the possible payment of interest and penalties.

It is reasonably possible that there will be a change in the unrecognized tax benefits in the range of \$0 to approximately \$900 due to the expiration of various statutes of limitations within the next 12 months.

Note I Calculation of Earnings Per Share

The Company has authorized 30,000 shares of common stock, 10,000 shares of Class B common stock, and 5,000 shares of preferred stock. The Class B common stock has ten votes per share. The Class B common stock has transferability restrictions; however, it may be converted into common stock on a share-for-share basis at any time. With respect to dividends and distributions, shares of common stock and Class B common stock rank equally and have the same rights, except that Class B common stock cash dividends are limited to 90% of the amount of common stock cash dividends.

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According to the EITF Issue No. 03-6 Participating Securities and the Two-Class Method under FASB Statement No. 128 (EITF Issue No. 03-6), the Company's Class B common stock is considered a participating security requiring the use of the two-class method for the computation of basic and diluted earnings per share. The two-class computation method for each period reflects the cash dividends paid per share for each class of stock, plus the amount of allocated undistributed earnings per share computed using the participation percentage which reflects the dividend rights of each class of stock. Basic and diluted earnings per share reflect the application of EITF Issue No. 03-6 and was computed using the two-class method. The shares of Class B common stock are considered to be participating convertible securities since the shares of Class B common stock are convertible on a share-for-share basis into shares of common stock and may participate in dividends with common stock according to a predetermined formula (90% of the amount of common stock cash dividends).

Diluted earnings per share is calculated by dividing net income, adjusted for interest savings, net of tax, on assumed conversion of convertible debentures and notes, by the actual shares outstanding and share equivalents that would arise from the exercise of stock options, certain restricted stock awards, and the assumed conversion of convertible debentures and notes when dilutive. For the first quarter of fiscal 2008 and 2007, the assumed conversion and the effect of the interest savings of the Company's 7³/₄% convertible senior subordinated notes (7³/₄% notes) and 8% convertible senior subordinated notes (8% notes) were excluded because their inclusion would have been anti-dilutive. The per share amounts presented in the Consolidated Statements of Operations are based on the following amounts:

| | Three months ended | |
|---|------------------------------|------------------------------|
| | September 1, 2007 | September 2, 2006 |
| Numerator for basic and diluted EPS: | | |
| Loss from continuing operations | \$ (391) | \$ (808) |
| Less dividends: | | |
| Common stock | 592 | 576 |
| Class B common stock | 110 | 111 |
| Undistributed losses | \$ (1,093) | \$ (1,495) |
| Common stock undistributed losses | \$ (922) | \$ (1,253) |
| Class B common stock undistributed losses - basic | (171) | (242) |
| Total undistributed losses - common stock and Class B common stock - basic | \$ (1,093) | \$ (1,495) |
| Common stock undistributed losses | \$ (922) | \$ (1,253) |
| Class B common stock undistributed losses - diluted | (171) | (242) |
| Total undistributed losses - Class B common stock - diluted | \$ (1,093) | \$ (1,495) |
| Income (loss) from discontinued operations | \$ 31 | \$ (291) |
| Less dividends: | | |
| Common stock | 592 | 576 |
| Class B common stock | 110 | 111 |
| Undistributed losses | \$ (671) | \$ (978) |
| Common stock undistributed losses | \$ (566) | \$ (820) |
| Class B common stock undistributed losses - basic | (105) | (158) |
| Total undistributed losses - common stock and Class B common stock - basic | \$ (671) | \$ (978) |
| Common stock undistributed losses | \$ (566) | \$ (820) |
| Class B common stock undistributed losses - diluted | (105) | (158) |
| Total undistributed losses - Class B common stock - diluted | \$ (671) | \$ (978) |

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| | Three months ended | |
|---|----------------------|----------------------|
| | September 1, 2007 | September 2, 2006 |
| Numerator for basic and diluted EPS: | | |
| Net loss | \$ (360) | \$ (1,099) |
| Less dividends: | | |
| Common stock | 592 | 576 |
| Class B common stock | 110 | 111 |
| Undistributed losses | \$ (1,062) | \$ (1,786) |
| Common stock undistributed losses | \$ (896) | \$ (1,497) |
| Class B common stock undistributed losses basic | (166) | (289) |
| Total undistributed losses common stock and Class B common stock basic | \$ (1,062) | \$ (1,786) |
| Common stock undistributed losses | \$ (896) | \$ (1,497) |
| Class B common stock undistributed losses diluted | (166) | (289) |
| Total undistributed losses Class B common stock diluted | \$ (1,062) | \$ (1,786) |
| Denominator for basic and diluted EPS: | | |
| Denominator for basic EPS: | | |
| Common stock weighted average shares | 14,840 | 14,400 |
| Class B common stock weighted average shares, and shares under if-converted method for diluted earnings per share | 3,048 | 3,093 |
| Effect of dilutive securities | | |
| Unvested restricted stock awards | | |
| Dilutive stock options | | |
| Denominator for diluted EPS adjusted for weighted average shares and assumed conversions | 17,888 | 17,493 |
| Loss from continuing operations per share: | | |
| Common stock basic | \$ (0.02) | \$ (0.05) |
| Class B common stock basic | \$ (0.02) | \$ (0.04) |
| Common stock diluted | \$ (0.02) | \$ (0.05) |
| Class B common stock diluted | \$ (0.02) | \$ (0.04) |
| Income (loss) from discontinued operations per share: | | |
| Common stock basic | \$ 0.00 | \$ (0.01) |
| Class B common stock basic | \$ 0.00 | \$ (0.02) |
| Common stock diluted | \$ 0.00 | \$ (0.01) |
| Class B common stock diluted | \$ 0.00 | \$ (0.02) |
| Net loss per share: | | |
| Common stock basic | \$ (0.02) | \$ (0.06) |
| Class B common stock basic | \$ (0.02) | \$ (0.06) |

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| | | |
|---|-----------|-----------|
| Common stock diluted | \$ (0.02) | \$ (0.06) |
| Class B common stock diluted | \$ (0.02) | \$ (0.06) |
| Common stock options that were anti-dilutive and not included in dilutive earnings per common share | 1,551 | 1,825 |

Note J Stock-Based Compensation

In the first quarter of fiscal 2007, the Company adopted SFAS No. 123 (Revised 2004), *Share-Based Payment*, (SFAS No. 123(R)), which requires the measurement and recognition of compensation cost at fair value for all share-based payments, including stock options. The Company estimates fair value using the Black-Scholes option-pricing model, which requires assumptions such as expected volatility, risk-free interest rate, expected life, and dividends. Compensation cost is recognized using a graded-vesting schedule over the applicable vesting period, or date on which retirement eligibility is achieved, if shorter (non-substantive vesting period approach). Stock-based compensation totaled approximately \$98 and \$176 for the first quarter of fiscal 2008 and 2007, respectively.

Table of Contents**Note K Segment Information**

The following disclosures are made in accordance with the SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*. The Company's strategic business units (SBUs) in fiscal 2008 are: RFPD, EDG, and DSG.

RFPD serves the global RF and wireless communications market, including infrastructure, and wireless networks, and power conversion market.

EDG provides engineered solutions and distributes electronic components to customers in diverse markets including the steel, automotive, textile, plastics, semiconductor manufacturing, and broadcast industries.

DSG is a global provider of integrated display products and systems to the public information, financial, point-of-sale, industrial, and healthcare markets.

Each SBU is directed by a Vice President and General Manager who reports to the Chief Executive Officer (CEO). The CEO evaluates performance and allocates resources, in part, based on the direct operating contribution of each SBU. Direct operating contribution is defined as gross margin less product management and direct selling expenses.

On May 31, 2007, the Company completed the sale of the Security Systems Division/Burtek Systems (SSD/Burtek) strategic business unit to Honeywell International Inc. The Company presents SSD/Burtek as a discontinued operation in accordance with the criteria of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, (SFAS No. 144), and prior period results and disclosures have been restated to reflect this reporting. The Company's Colombia location was included in the SSD/Burtek sale agreement, but was not part of the closing on May 31, 2007. The Company anticipates final closing of the Colombia location to occur during fiscal 2008.

Accounts receivable, inventory, and goodwill are identified by SBU. Cash, net property, and other assets are not identifiable by SBU. Operating results for each SBU are summarized in the following table:

| | Net Sales | Gross Profit | Direct Operating Contribution | Assets |
|---|-------------------|------------------|-------------------------------------|-------------------|
| <u>First Quarter Fiscal 2008</u> | | | | |
| RFPD | \$ 84,306 | \$ 20,372 | \$ 10,120 | \$ 131,782 |
| EDG | 24,583 | 7,789 | 4,183 | 47,479 |
| DSG | 19,389 | 4,440 | 125 | 37,665 |
| Total | \$ 128,278 | \$ 32,601 | \$ 14,428 | \$ 216,926 |
| <u>First Quarter Fiscal 2007</u> | | | | |
| RFPD | \$ 91,332 | \$ 21,463 | \$ 13,174 | \$ 122,949 |
| EDG | 24,674 | 7,711 | 5,101 | 44,000 |
| DSG | 21,829 | 4,965 | 739 | 37,973 |
| Total | \$ 137,835 | \$ 34,139 | \$ 19,014 | \$ 204,922 |

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A reconciliation of net sales, gross profit, operating income, and assets to the relevant consolidated amounts is as follows. Starting in the first quarter of fiscal 2008, the SBU's operating contribution includes regional selling expenses. Other assets not identified include miscellaneous receivables, manufacturing inventories, and other assets.

| | First Quarter | |
|---|---------------------|-------------------|
| | 2008 | 2007 |
| Segment net sales | \$ 128,278 | \$ 137,835 |
| Corporate | 1,187 | 1,602 |
| Net sales | \$ 129,465 | \$ 139,437 |
| Segment gross profit | \$ 32,601 | \$ 34,139 |
| Manufacturing variances and other costs | 37 | 213 |
| Gross profit | \$ 32,638 | \$ 34,352 |
| Segment direct operating contribution | \$ 14,428 | \$ 19,014 |
| Manufacturing variances and other costs | 37 | 213 |
| Regional selling expenses | | (3,630) |
| Administrative expenses | (12,459) | (11,558) |
| Gain (loss) on disposal of assets | (1) | 19 |
| Operating income | \$ 2,005 | \$ 4,058 |
| | September 1, | June 2, |
| | 2007 | 2007 |
| Segment assets | \$ 216,926 | \$ 208,939 |
| Cash, cash equivalents, and restricted cash | 21,781 | 79,335 |
| Other current assets | 17,268 | 25,815 |
| Net property | 30,075 | 29,703 |
| Other assets | 4,490 | 5,032 |
| Assets of discontinued operations held for sale | 225 | 247 |
| Total assets | \$ 290,765 | \$ 349,071 |

Geographic net sales information is primarily grouped by customer destination into five areas: North America, Asia/Pacific, Europe, Latin America, and Corporate. Europe includes sales to the Middle East and Africa. Net sales to Mexico are included as part of Latin America. Corporate consists of freight and sales which are not area specific.

Net sales and gross profit by geographic region are presented in the table below:

| | First Quarter | |
|------------------|---------------|-----------|
| | FY 2008 | FY 2007 |
| Net Sales | | |
| North America | \$ 52,807 | \$ 60,384 |
| Asia/Pacific | 38,129 | 39,506 |
| Europe | 34,202 | 33,599 |
| Latin America | 4,094 | 4,975 |
| Corporate | 233 | 973 |

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| | | |
|---------------------|------------|------------|
| Total | \$ 129,465 | \$ 139,437 |
| Gross Profit | | |
| North America | \$ 14,133 | \$ 15,552 |
| Asia/Pacific | 9,487 | 9,567 |
| Europe | 9,253 | 9,047 |
| Latin America | 1,267 | 1,468 |
| Corporate | (1,502) | (1,282) |
| Total | \$ 32,638 | \$ 34,352 |

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The Company sells its products to customers in diversified industries and performs periodic credit evaluations of its customers' financial condition. Terms are generally on open account, payable net 30 days in North America, and vary throughout Asia/Pacific, Europe, and Latin America. Estimates of credit losses are recorded in the financial statements based on periodic reviews of outstanding accounts. Actual credit losses have been consistently within management's estimates.

Note L Discontinued Operations

On May 31, 2007, the Company completed the sale of SSD/Burtek strategic business unit to Honeywell International Inc. The Company presents SSD/Burtek as a discontinued operation in accordance with the criteria of SFAS No. 144, and prior period results and disclosures have been restated to reflect this reporting.

Net sales, gross profit, interest expense, and income (loss) from discontinued operations for the three-month period ended September 1, 2007 and September 2, 2006 are presented in the following table:

| | First Quarter | |
|---------------------------|----------------------|----------------|
| | FY 2008 | FY 2007 |
| Net Sales | \$ 302 | \$ 26,318 |
| Gross profit | 88 | 6,967 |
| Interest expense | | 1,373 |
| Income (loss), net of tax | 31 | (291) |

The net sales, gross profit, and income from discontinued operations for the first quarter of 2008 represent only the operations of the Company's Colombia location that were included in the SSD/Burtek sale agreement, but were not part of the closing on May 31, 2007. The Company anticipates final closing of the Colombia net assets to occur during fiscal 2008. The first quarter fiscal 2007 results represent all the operations that were included as part of the SSD/Burtek agreement. In accordance with EITF 87-24, the Company has allocated interest expense of \$1,373 to the discontinued operation (SSD/Burtek) for the first quarter of fiscal 2007 due to the requirement under the Company's credit agreement to pay the proceeds from the sale of a business to the parties in the credit agreement. Income (loss) from discontinued operations includes a provision for income tax of \$16 and \$792 in the first quarter of fiscal 2008 and 2007, respectively.

Net assets of discontinued operations are presented in the following table:

| | September 1, 2007 | June 2, 2007 |
|---|------------------------------|-------------------------|
| Accounts receivable | \$ 158 | \$ 128 |
| Inventories | 62 | 114 |
| Current assets of discontinued operations held for sale | 220 | 242 |
| Property, plant, and equipment, net | 5 | 5 |
| Non-current assets of discontinued operations held for sale | 5 | 5 |
| Total assets of discontinued operations held for sale | \$ 225 | \$ 247 |
| Accounts payable | \$ 253 | \$ 1,569 |
| Accrued liabilities | | 1,168 |
| Current liabilities of discontinued operations held for sale | 253 | 2,737 |
| Total liabilities and stockholders' equity of discontinued operations held for sale | \$ 253 | \$ 2,737 |

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The balance sheet amounts of September 1, 2007 and June 2, 2007 for discontinued operations represent the net assets held at the Company's Columbia location that were included in the SSD/Burtek sale agreement, but were not part of the transaction closing

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on May 31, 2007. In addition, net assets from discontinued operations at September 1, 2007 and June 2, 2007 included accrued transactions costs related to the sale of SSD/Burtek of \$253 and \$2,464, respectively.

Note M Recently Issued Pronouncements

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. The standard clarifies that fair value should be based on the assumptions market participants would use when pricing the asset or liability. SFAS No. 157 will be effective for the Company beginning in fiscal 2009. The Company is currently assessing the impact that SFAS No. 157 may have on the financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS No. 159), including an amendment to SFAS No. 115. Under SFAS No. 159, entities may elect to measure specified financial instruments and warranty and insurance contracts at fair value on a contract-by-contract basis, with changes in fair value recognized in earnings each reporting period. The election, called the fair value option, will enable entities to achieve an offset accounting effect for changes in fair value of certain related assets and liabilities without having to apply complex hedge accounting provisions. SFAS No. 159 is expected to expand the use of fair value measurement consistent with the FASB's long-term objectives for financial instruments. SFAS No. 159 will be effective for the Company beginning in fiscal 2009. The Company is currently evaluating the impact of the adoption of SFAS No. 159 on the financial statements.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
(in thousands, except per share amounts and except where indicated)**

Except for the historical information contained herein, the matters discussed in this Quarterly Report on Form 10-Q are forward-looking statements relating to future events, which involve certain risks and uncertainties. Further, there can be no assurance that the trends reflected in historical information will continue in the future.

Investors should consider carefully the risk factors described in the Company's Annual Report on Form 10-K, in addition to the other information included and incorporated by reference in this Quarterly Report on Form 10-Q. All statements other than statements of historical facts included in this report are statements that constitute forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934. The words may, will, should, could, expect, plan, intend, estimate, anticipate, predict, continue, and similar expressions and variations thereof are intended to identify forward-looking statements. Such statements appear in a number of places in this report and include statements regarding the intent, belief, or current expectations of the Company, its directors, or its officers with respect to, among other things: (i) trends affecting the Company's financial condition or results of operations; (ii) the Company's financing plans; (iii) the Company's business and growth strategies, including potential acquisitions; and (iv) other plans and objectives for future operations. Any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and actual results may differ materially from those predicted in the forward-looking statements or which may be anticipated from historical results or trends.

Investors should also be aware that while the Company does, from time to time, communicate with securities analysts, it is against the Company's policy to disclose to them any material non-public information or other confidential commercial information. Accordingly, stockholders should not assume that the Company agrees with any statement or report issued by any analyst irrespective of the content of the statement or report. Thus, to the extent that reports issued by securities analysts contain any projections, forecasts, or opinions, such reports are not the responsibility of the Company.

Overview

Description of Business

The Company is a global provider of engineered solutions and a global distributor of electronic components to the radio frequency (RF), wireless and power conversion, electron device, and display systems markets. Utilizing its core engineering and manufacturing capabilities, the Company is committed to a strategy of providing specialized technical expertise and value-added products, or engineered solutions, in response to customers' needs. These solutions include products which the Company manufactures or modifies and products which are manufactured to its specifications by independent manufacturers under the Company's own private labels. Additionally, the Company provides solutions and adds value through design-in support, systems integration, prototype design and manufacturing, testing, and logistics for end products of its customers. Design-in support includes component modifications or the identification of lower-cost product alternatives or complementary products.

The Company's products include RF and microwave components, power semiconductors, electron tubes, microwave generators, and data display monitors. These products are used to control, switch or amplify electrical power signals, or as display devices in a variety of industrial, commercial, and communication applications.

On May 31, 2007, the Company completed the sale of the Security Systems Division/Burtek Systems (SSD/Burtek) strategic business unit to Honeywell International Inc. The Company presents SSD/Burtek as a discontinued operation in accordance with the criteria of Statement of Financial Accounting Standards (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long-Lived*

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Assets, and prior period results and disclosures have been restated to reflect this reporting. The Company's Colombia location was included in the SSD/Burtek sale agreement, but was not part of the closing on May 31, 2007. The Company anticipates final closing of the Colombia location to occur during fiscal 2008.

The Company's marketing, sales, product management, and purchasing functions are organized as three strategic business units (SBUs): RF, Wireless & Power Division (RFPD), Electron Device Group (EDG), and Display Systems Group (DSG), with operations in the major economic regions of the world: North America, Asia/Pacific, Europe, and Latin America.

Results of Operations**Net Sales and Gross Profit Analysis**

During the first quarter of fiscal 2008, consolidated net sales decreased 7.2% due mainly to lower sales in wireless and display system products over the first quarter of fiscal 2007. Net sales by SBU and percent change are in the following table (in thousands):

| Net Sales | FY 2008 | FY 2007 | % Change |
|----------------------|----------------|----------------|-----------------|
| First Quarter | | | |
| RFPD | \$ 84,306 | \$ 91,332 | (7.7)% |
| EDG | 24,583 | 24,674 | (0.4)% |
| DSG | 19,389 | 21,829 | (11.2)% |
| Corporate | 1,187 | 1,602 | |
| Total | \$ 129,465 | \$ 139,437 | (7.2)% |

Consolidated gross profit decreased 5.0% to \$32,638 first quarter of fiscal 2008 as compared with \$34,352 in the same period last fiscal year, due mainly to a decrease in sales volume of wireless and display system products. Consolidated gross margin as a percentage of net sales increased to 25.2% in the first quarter of fiscal 2008 as compared to 24.6% for the first quarter of fiscal 2007 as gross margin increased in all three SBU's. Gross profit reflects the distribution and manufacturing product margin less manufacturing variances, inventory overstock charges, customer returns, scrap and cycle count adjustments, engineering costs, and other provisions. Gross profit on freight and miscellaneous costs are included under the caption Corporate. Gross profit by SBU and percent of SBU sales are presented in the following table (in thousands):

| Gross Profit | FY 2008 | % of Net Sales | FY 2007 | % of Net Sales |
|----------------------|----------------|-----------------------|----------------|-----------------------|
| First Quarter | | | | |
| RFPD | \$ 20,372 | 24.2% | \$ 21,463 | 23.5% |
| EDG | 7,789 | 31.7% | 7,711 | 31.3% |
| DSG | 4,440 | 22.9% | 4,965 | 22.7% |
| Corporate | 37 | | 213 | |
| Total | \$ 32,638 | 25.2% | \$ 34,352 | 24.6% |

Net sales and gross profit trends are analyzed for each strategic business unit in the discussion below.

RF, Wireless & Power Division

RFPD net sales decreased 7.7% in the first quarter of fiscal 2008 to \$84,306 as compared with \$91,332 in the same period last year. The net sales decline was due mainly to a decrease in demand for network access, infrastructure, and passive/interconnect products, partially offset by an increase in power conversion products. Network access net sales declined 10.6% to \$32,224 in the first quarter of fiscal 2008 from \$36,029 in the same period last year as all four geographic regions declined in sales. Infrastructure

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products net sales were \$21,826 in the first quarter of fiscal 2008, 9.4% lower than \$24,083 last year. The decline was largely due to a sales decline in North America and Asia/Pacific. The decline for network access and infrastructure products was due to the completion of phase one of a large project in Asia/Pacific during the first quarter of fiscal 2007, while phase two is scheduled to start in the second half of fiscal 2008. Passive/interconnect net sales decreased 8.2% to \$13,929 in the first quarter of fiscal 2008 as compared with \$15,170 in the prior fiscal year. The decline was primarily due to lower sales in North America which were partially offset by an increase in sales in Europe and Asia/Pacific. Power conversion net sales were \$12,691 for the first quarter of fiscal 2008, 3.7% higher than \$12,237 for the same period last year. The growth in net sales of power conversion products was mainly due to growth in Asia/Pacific which benefited from RFPD's penetration of the welding and steel manufacturing market with induction heating and power supply applications. Alternative energy application growth in Europe and Asia/Pacific also contributed to the increase in power conversion net sales. The net sales decline was the main contributor to the gross profit decrease of 5.1% to \$20,372 for the first quarter of fiscal 2008. For the first quarter of fiscal 2008, the gross margin percentage increased to 24.2% from 23.5% last fiscal year due to improved margins of infrastructure and power conversion products.

Electron Device Group

EDG net sales were essentially flat at \$24,583 in the first quarter of fiscal 2008 as compared to \$24,674 in the same period last fiscal year. Gross profit increased slightly to \$7,789 from \$7,711 in the first quarter of fiscal 2008 and 2007, respectively. The gross profit improvement was mainly due to the increase in the gross margin percentage to 31.7% in the first quarter of fiscal 2008 as compared to 31.3% last year. The increase in gross margin during the first quarter of fiscal 2008 was mainly due to improved margins on tubes and semiconductor fabrication equipment products.

Display Systems Group

DSG net sales decreased 11.2% during the first quarter of fiscal 2008 to \$19,389 as compared with \$21,829 in the same period last fiscal year. The decline was mainly due to a decline in medical monitors and custom display products. Net sales of medical monitors declined 27.4% to \$4,403 during the first quarter of fiscal 2008 as compared with \$6,062 last year. During the fourth quarter of fiscal 2007, the Company implemented a more competitive and aggressive pricing structure which negatively impacted short-term sales, however, the Company expects this strategy to create new opportunities. Net sales of custom display products declined 14.6% to \$10,038 during the first quarter of fiscal 2008 from \$11,749 last year. The decline was mainly due to the completion of non-recurring projects in North America last year. DSG's gross profit decreased 10.6% to \$4,440 during the first quarter of fiscal 2008 from \$4,965 last year due mainly to lower sales volume. The gross margin percentage increased slightly to 22.9% from 22.7% during the first quarter of fiscal 2008 and 2007, respectively.

Sales by Geographic Area

On a geographic basis, the Company categorizes its sales by destination: North America, Asia/Pacific, Europe, Latin America, and Corporate. Europe includes net sales to the Middle East and Africa. Latin America includes net sales to Mexico. Corporate consists of freight and other non-specific net sales. Net sales and gross margin, as a percent of net sales, by geographic area are as follows (in thousands):

| Net Sales | FY 2008 | FY 2007 | % Change |
|----------------------|-------------------|-------------------|-----------------|
| First Quarter | | | |
| North America | \$ 52,807 | \$ 60,384 | (12.5)% |
| Asia/Pacific | 38,129 | 39,506 | (3.5)% |
| Europe | 34,202 | 33,599 | 1.8% |
| Latin America | 4,094 | 4,975 | (17.7)% |
| Corporate | 233 | 973 | |
| Total | \$ 129,465 | \$ 139,437 | (7.2)% |

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Gross profit by geographic area and percent of geographic sales are presented in the following table (in thousands):

| Gross Profit | FY 2008 | % of Net Sales | FY 2007 | % of Net Sales |
|----------------------|------------------|---------------------------|------------------|---------------------------|
| First Quarter | | | | |
| North America | \$ 14,133 | 26.8% | \$ 15,552 | 25.8% |
| Asia/Pacific | 9,487 | 24.9% | 9,567 | 24.2% |
| Europe | 9,253 | 27.1% | 9,047 | 26.9% |
| Latin America | 1,267 | 30.9% | 1,468 | 29.5% |
| Corporate | (1,502) | | (1,282) | |
| Total | \$ 32,638 | 25.2% | \$ 34,352 | 24.6% |

Net sales in North America declined 12.5% in the first quarter of fiscal 2008 to \$52,807 as compared with \$60,384 in the same period of fiscal 2007. The net sales decline for the first quarter was mainly due to a decrease in demand for display system and wireless products. Gross margin increased to 26.8% from 25.8% during the first quarter of fiscal 2008 and 2007, respectively. The gross margin improvement was mainly due to improved margins of wireless and electron device products.

Net sales in Asia/Pacific decreased 3.5% to \$38,129 in the first quarter of fiscal 2008 versus \$39,506 in the same period last fiscal year. The decline was mainly the result of lower sales for network access and wireless infrastructure products partially offset by increased sales for passive/interconnect, power conversion, and electron device products. Japan's net sales declined 37.1% to \$4,101 during first quarter of fiscal 2008 due to a decline in demand for power conversion, wireless infrastructure, and network access products. Net sales in Korea declined 28.7% to \$7,699 in the first quarter of fiscal 2008 due to lower sales of network access and wireless infrastructure products as the 3.5 Generation (3.5G) roll out neared completion in the first quarter of fiscal 2007. In contrast to Korea and Japan, net sales in China increased 31.8% to \$16,691 in the first quarter of fiscal 2008. The improvement in net sales in China was primarily due to increased sales of power conversion products in industrial uninterruptible power supply applications. Sales in China also increased due to continued strong demand for passive/interconnect, network access, and infrastructure products. During the first quarter of fiscal 2008, gross margin increased to 24.9% from 24.2% last year. The increase in gross margin was mainly due to improved margins for wireless products.

Net sales in Europe grew 1.8% in the first quarter of fiscal 2008 to \$34,202 from \$33,599 in the same period a year ago. The net sales growth was the result of increased sales of wireless, power, and display system products, partially offset by a decline in electron device products. Gross margin in Europe increased slightly to 27.1% from 26.9% during the first quarter of fiscal 2008 and 2007, respectively.

Net sales in Latin America decreased 17.7% in the first quarter of fiscal 2008 to \$4,094 as compared with \$4,975 in the same period of fiscal 2007. The decline was mainly due to a decrease in sales of wireless and electron device products. Gross margin in Latin America increased to 30.9% in the first quarter of fiscal 2008 from 29.5% last year due primarily due to improved margins for wireless and electron device products.

Selling, General and Administrative Expenses

SG&A decreased slightly during the first quarter of fiscal 2008 to \$29,966 as compared with \$30,313 in the same period last fiscal year. SG&A increased to 23.1% of net sales during first quarter of fiscal 2008 from 21.7% last year primarily due to lower sales volume in the current fiscal year.

Table of Contents***Other (Income) Expense***

In the first quarter of fiscal 2008, other (income) expense decreased to an expense of \$2,748 from an expense of \$4,474 during the first quarter of fiscal 2007. The decline in expense for the first quarter related to retirement of long-term debt expense recorded in the first quarter of last fiscal year, partially offset by an increase in interest expense in the current fiscal year. Other (income) expense included costs associated with the retirement of long-term debt of \$2,540 in the first quarter of fiscal 2007 due to the Company entering into two separate agreements in August 2006 to purchase \$14,000 of the Company's 8% convertible senior subordinated notes. The Company incurred no such charges in the first quarter of fiscal 2008. Interest expense increased to \$2,676 for the first quarter of fiscal 2008 as compared with \$1,610 during the same period of last fiscal year. Interest expense consists of the following components as noted in the following table:

| | First Quarter | |
|--|----------------------|----------------|
| | FY 2008 | FY 2007 |
| 7 ³ / ₄ % convertible senior subordinated notes interest expense | \$ 866 | \$ 856 |
| 8% convertible senior subordinated notes interest expense | 220 | 494 |
| Multi-currency revolving credit agreement interest expense | 556 | |
| New \$40,000 credit agreement interest expense | 229 | |
| Deferred financing costs amortization | 149 | 223 |
| Write-off of deferred financing costs | 643 | |
| Other | 13 | 37 |
| | | |
| Total interest expense | \$ 2,676 | \$ 1,610 |

As discussed in Note L, in accordance with Emerging Issues Task Force Issue No. 87-24, *Allocation of Interest to Discontinued Operations*, the Company allocated interest related to the multi-currency revolving credit agreement (credit agreement) to discontinued operations for the first quarter of fiscal 2007. Interest expense incurred on the credit agreement during the first quarter of fiscal 2008 related primarily to working capital associated with continuing operations.

As discussed in Note D, the Company wrote-off \$643 of deferred financing costs during the first quarter of fiscal 2008 due to the extinguishment of the credit agreement on July 27, 2007.

Income Tax Provision

The effective income tax rate for the first quarter of fiscal 2008 was a provision of 407.8% as compared with a provision of 94.2% for the first quarter of fiscal 2007. The difference between the effective tax rates as compared to the U.S. federal statutory rate of 34% primarily results from the Company's geographical distribution of taxable income or losses and valuation allowances related to net operating losses. For the first quarter of fiscal 2008, the tax benefit related to net operating losses was limited by the requirement for a valuation allowance of \$620.

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In the normal course of business, the Company is subject to examination by taxing authorities throughout the world. The Company is no longer subject to either U.S. federal, state, or local tax examinations by tax authorities for years prior to FY04. With few exceptions, the Company is no longer subject to non-U.S. income tax examinations by tax authorities for years prior to FY02. The Company's primary foreign tax jurisdictions are the United Kingdom, Germany, Singapore, and the Netherlands. The following table summarizes the open tax years for each major jurisdiction:

| Jurisdiction | Open Tax Years |
|---------------------|-----------------------|
| Federal | FY04 FY07 |
| United Kingdom | FY05 FY07 |
| Germany | FY02 FY07 |
| Singapore | FY02 FY07 |
| Netherlands | FY02 FY07 |

Effective June 3, 2007, the Company adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an interpretation of SFAS 109, Accounting for Income Taxes*, (FIN 48). The application of FIN 48 would have resulted in an increase in retained earnings of \$1,647, except that the increase was fully offset by the application of a valuation allowance against net operating losses. In addition, the Company reclassified \$6,954 of income tax liabilities from current liabilities to non-current liabilities as the Company does not anticipate settling the liabilities within the next twelve months.

At June 3, 2007, the Company's worldwide liability for uncertain tax positions was \$6,481, excluding interest and penalties. Unrecognized tax benefits of \$2,623 would affect the Company's effective tax rate if recognized. There were no significant changes in components of the liability in the three months ending September 1, 2007.

The Company records penalties and interest relating to uncertain tax positions in the income tax expense line item within the consolidated statement of operations. At June 3, 2007, approximately \$821 was included in the liability for uncertain tax positions for the possible payment of interest and penalties.

It is reasonably possible that there will be a change in the unrecognized tax benefits in the range of \$0 to approximately \$900 due to the expiration of various statutes of limitations within the next 12 months.

Net Loss and Per Share Data

Net loss for the first quarter of fiscal 2008 was \$360, or \$0.02 per diluted common share and \$0.02 per Class B diluted common share as compared with a net loss of \$1,099 for the first quarter of fiscal 2007, or \$0.06 per diluted common share and \$0.06 per Class B diluted common share.

Liquidity and Capital Resources

The Company has financed its growth and cash needs largely through income from operations, borrowings under the revolving credit facilities, issuance of convertible senior subordinated notes, and sale of assets. Liquidity provided by operating activities is reduced by working capital requirements, debt service, capital expenditures, dividends, and business acquisitions. Liquidity provided by operating activities is increased by proceeds from borrowings and from the dispositions of businesses and assets.

Cash and cash equivalents were \$21,781 at September 1, 2007, as compared to \$17,436 at fiscal 2007 year end. Cash provided by operating activities in the first quarter of fiscal 2008 was \$5,932, primarily due to lower accounts receivable partially offset by higher inventory. Accounts receivable declined during the first quarter of fiscal 2008 due to a decline in sales volume during the last two months of the period as compared with the last two months of fiscal 2007. The increase in inventories was due to the decline in sales volume. Cash used in operating activities in the first quarter of fiscal 2007 was \$7,515 primarily due to higher inventories in

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addition to lower accounts payable and accrued liabilities. The increase in inventories was due to higher inventory stocking levels to support anticipated sales growth. Accounts payable balances decreased due to timing of payments for inventory. In addition, payments of interest on long-term debt and remittance of foreign sales and use taxes contributed to the utilization of cash in the first quarter of fiscal 2007.

Net cash used in investing activities of \$1,537 and \$853 in the first quarter of fiscal 2008 and 2007, respectively, were primarily due to capital expenditures related to information technology projects.

Net cash used in financing activities of \$174 in the first quarter of fiscal 2008 primarily related to paying off \$61,440 of debt outstanding under the Company's credit agreement from the use of restricted cash of \$61,899. During the first quarter of fiscal 2007, net cash provided by financing activities was \$9,451 primarily related to net debt borrowings of \$11,324, partially offset by dividend payments of \$687 and cash payments on early debt retirement of \$700.

The Company entered into a new \$40,000 credit agreement (new credit agreement) on July 27, 2007 which includes a Euro subfacility (\$15,000) and a Singapore subfacility (\$5,000). This new credit agreement expires in July 2010 and bears interest at applicable LIBOR, SIBOR, or prime rates plus a margin varying with certain quarterly borrowings under the new credit agreement. This new credit agreement is secured by a lien on the Company's assets and also contains a financial covenant requiring the Company to maintain a leverage ratio of less than 2.0 to 1.0. The commitment fee related to the new credit agreement is 0.25% per annum payable quarterly on the average daily unused portion of the aggregate commitment. At September 1, 2007, \$4,200 was outstanding under the new credit agreement, outstanding letters of credit were \$590, and the unused line was \$35,210. The new credit agreement consists of the following facilities as of September 1, 2007:

| | Capacity | Amount Outstanding | Interest Rate |
|-----------------------|-----------|-----------------------|------------------|
| U.S. Facility | \$ 20,000 | \$ 4,200 | 8.25% |
| Euro Subfacility | 15,000 | | |
| Singapore Subfacility | 5,000 | | |
| Total | \$ 40,000 | \$ 4,200 | 8.25% |

New Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*, (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. The standard clarifies that fair value should be based on the assumptions market participants would use when pricing the asset or liability. SFAS No. 157 will be effective for the Company beginning in fiscal 2009. The Company is currently assessing the impact that SFAS No. 157 may have on the financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS No. 159), including an amendment to SFAS No. 115. Under SFAS No. 159, entities may elect to measure specified financial instruments and warranty and insurance contracts at fair value on a contract-by-contract basis, with changes in fair value recognized in earnings each reporting period. The election, called the fair value option, will enable entities to achieve an offset accounting effect for changes in fair value of certain related assets and liabilities without having to apply complex hedge accounting provisions. SFAS No. 159 is expected to expand the use of fair value measurement consistent with the FASB's long-term objectives for financial instruments. SFAS No. 159 will be effective for the Company beginning in fiscal 2009. The Company is currently evaluating the impact of the adoption of SFAS No. 159 on the financial statements.

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
Risk Management and Market Sensitive Financial Instruments**

Certain operations, assets, and liabilities of the Company are denominated in foreign currencies subjecting the Company to foreign currency exchange risk. In addition, some of the Company's debt financing varies with market rates exposing the Company to the market risk from changes in interest rates. In order to provide the user of these financial statements guidance regarding the magnitude of these risks, the Securities and Exchange Commission requires the Company to provide certain quantitative disclosures based upon hypothetical assumptions. Specifically, these disclosures require the calculation of the effect of a 10% increase in market interest rates and a uniform 10% strengthening of the U.S. dollar against foreign currencies on the reported net earnings and financial position of the Company.

The Company's credit agreement's interest rates vary based on market interest rates. Had interest rates increased 10%, additional interest expense, tax effected, would have increased the net loss by an estimated \$5 in the first quarter of fiscal 2008, and increased the net loss by an estimated \$80 in the first quarter of fiscal 2007.

The Company's foreign denominated assets and liabilities are cash, accounts receivable, inventory, accounts payable, and intercompany receivables and payables, primarily in member countries of the European Union, Asia/Pacific and, to a lesser extent, Canada and Latin America. Tools that the Company may use to manage foreign exchange exposures include currency clauses in sales contracts, local debt to offset asset exposures and forward contracts to hedge significant transactions. The Company has not entered into any forward contracts in fiscal 2008 or 2007.

Had the U.S. dollar strengthened 10% against various foreign currencies, net sales would have been lower by an estimated \$5,000 for first quarter of fiscal 2008 and an estimated \$4,700 for first quarter of fiscal 2007. Total assets would have declined by an estimated \$24,700 as of September 1, 2007 and an estimated \$17,900 as of the fiscal year ended June 2, 2007, while the total liabilities would have decreased by an estimated \$1,000 as of September 1, 2007 and an estimated \$3,800 as of the fiscal year ended June 2, 2007.

The interpretation and analysis of these disclosures should not be considered in isolation since such variances in interest rates and exchange rates would likely influence other economic factors. Such factors, which are not readily quantifiable, would likely also affect the Company's operations.

For an additional description of the Company's market risk, see Item 7A Quantitative and Qualitative Disclosures about Market Risk Risk Management and Market Sensitive Financial Instruments in the Company's Annual Report on Form 10-K for the fiscal year ended June 2, 2007.

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ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

Management of the Company, with the participation of the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended) as of September 1, 2007. The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported on a timely basis and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding disclosure. Based upon this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

(b) Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during the first quarter of fiscal 2008 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company is involved in several pending judicial proceedings concerning matters arising in the ordinary course of its business. While the outcome of litigation is subject to uncertainties, based on currently available information, the Company believes that, in the aggregate, the results of these proceedings will not have a material effect on the Company's financial condition.

ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in "Risk Factors" in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended June 2, 2007, which could materially affect the Company's business, financial condition or future results. The risks described in the Company's Annual Report on Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to the Company or that the Company currently deems to be immaterial also may materially adversely affect the Company's business, financial condition and/or operating results.

ITEM 5. OTHER INFORMATION

Results of Operation and Financial Condition

On October 10, 2007, the Company issued a press release reporting results for its fiscal first quarter ended September 1, 2007. A copy of the press release is furnished with this report as Exhibit 99.1 to this form 10-Q and incorporated by reference herein.

Declaration of Dividend

On October 10, 2007, the Company issued a press release announcing the declaration of a cash dividend for the second quarter of fiscal 2008. A copy of the press release is furnished with this report as Exhibit 99.2 to this form 10-Q and incorporated by reference herein.

ITEM 6. EXHIBITS

See exhibit index which is incorporated by reference herein.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RICHARDSON ELECTRONICS, LTD.

Date: October 11, 2007

By: /s/ Daniel J. Fujii

Daniel J. Fujii

Chief Financial Officer

(on behalf of the Registrant and
as Principal financial and accounting officer)

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Exhibit Index

(c) EXHIBITS

| Exhibit Number | Description |
|-----------------------|--|
| 3.1 | Restated Certificate of Incorporation of the Company, incorporated by reference to Appendix B to the Proxy Statement / Prospectus dated November 13, 1986, incorporated by reference to the Company's Registration Statement on Form S-4. |
| 3.2 | Amended and Restated By-laws of the Company, incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K filed September 14, 2007. |
| 10.1 | Revolving Credit Agreement dated July 27, 2007 by and among (i) the Company, (ii) Richardson Electronics Benelux B.V., a Dutch private limited liability company, Richardson Electronics Limited, an English limited liability company, and (iii) Richardson Electronics Pte Ltd, a company organized under the laws of Singapore, the lenders from time to time parties hereto, and JPMorgan Chase Bank, N.A., as administrative agent, incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed August 2, 2007. |
| 10.2 | Settlement Agreement and General Release between the Company and Bruce W. Johnson, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed August 9, 2007. |
| 31.1 | Certification of Edward J. Richardson pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I). |
| 31.2 | Certification of Daniel J. Fujii pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I). |
| 32 | Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I). |
| 99.1 | Press release, dated October 10, 2007, regarding the Company's results for its fiscal first quarter ended September 1, 2007. |
| 99.2 | Press release, dated October 10, 2007, regarding the declaration of a cash dividend for the first quarter of fiscal 2008. |