OPNET TECHNOLOGIES INC Form 8-K/A December 28, 2004 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 8-K/A

AMENDMENT NO. 1 TO CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 12, 2004 (October 6, 2004)

# **OPNET Technologies, Inc.**

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction

000-30931 (Commission File Number) **52-1483235** (IRS Employer

of Incorporation)

**Identification No.**)

7255 Woodmont Avenue

Bethesda, Maryland (Address of Principal Executive Offices)

20814 (Zip Code)

## Edgar Filing: OPNET TECHNOLOGIES INC - Form 8-K/A

Registrant s telephone number, including area code: (240) 497-3000

| (Former Name or Former Address, if Chang | ed Since Last R | eport) |
|--|-----------------|--------|
|  |                 |        |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- " Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Introductory Note**

On October 6, 2004, OPNET Technologies, Inc. (the Company) completed its acquisition (the Acquisition) of Altaworks Corporation. On October 12, 2004, the Company filed a Current Report on Form 8-K (the Current Report) to report the Acquisition. The purpose of this Amendment No. 1 to the Current Report is to file the financial statements and proforma information required by Item 9.01.

The Company hereby amends Item 9.01 of the Current Report to read in its entirety as follows:

#### Item 9.01. Financial Statements and Exhibits.

(a) Financial Statements of Businesses Acquired

The required financial statements are attached hereto on pages 3 through 22.

(b) Pro Forma Financial Information

The required pro forma financial information is attached hereto on pages 23 through 28.

- (c) Exhibits
  - 2.1\* Agreement and Plan of Merger, dated September 3, 2004, by and among OPNET Technologies, Inc., N Company Acquisition Corp. and Altaworks Corporation
  - 23.1 Consent of Carlin, Charron & Rosen LLP
  - 99.1\* (1) Press Release issued by the Company on October 6, 2004

<sup>\*</sup> Previously filed or furnished.

<sup>(1)</sup> This exhibit relating to Item 7.01 shall be deemed to be furnished, and not filed.

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#### Item 9.01

(a)

#### ALTAWORKS CORPORATION

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#### INDEPENDENT AUDITORS REPORT

To the Board of Directors and Stockholders

**Altaworks Corporation** 

Bethesda, Maryland

We have audited the accompanying balance sheets of **Altaworks Corporation** (the Company) as of September 30, 2004 and December 31, 2003, and the related statements of operations, changes in stockholders equity (deficit), and cash flows for the nine months ended September 30, 2004 and the year ended December 31, 2003. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Altaworks Corporation** as of September 30, 2004 and December 31, 2003, and the results of its operations and its cash flows for the nine months ended September 30, 2004 and the year ended December 31, 2003 in conformity with accounting principles generally accepted in the United States of America.

/s/ Carlin, Charron & Rosen, LLP

Westborough, Massachusetts

December 16, 2004

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#### ALTAWORKS CORPORATION

#### **Balance Sheets**

## **September 30, 2004 and December 31, 2003**

#### Assets

|  | September 30,<br>2004 |           |    | 2003      |
|--|-----------------------|-----------|----|-----------|
| Current assets:  |                       |           |    |           |
| Cash and cash equivalents  | \$                    | 25,273    | \$ | 892,406   |
| Accounts receivable  |                       | 266       |    | 96,595    |
| Prepaid expenses   |                       | 48,259    | _  | 74,144    |
| Total current assets   |                       | 73,798    |    | 1,063,145 |
| Property and equipment, at cost:   |                       |           |    |           |
| Computer equipment   |                       | 2,040,133 |    | 2,040,533 |
| Furniture and fixtures   |                       | 673,293   |    | 673,293   |
| Leasehold improvements   |                       | 524,216   |    | 524,216   |
| Purchased software   |                       | 499,623   | _  | 499,623   |
|  |                       | 3,737,265 |    | 3,737,665 |
| Less: Accumulated depreciation and amortization  |                       | 3,725,822 | _  | 3,654,417 |
| Net property and equipment   |                       | 11,443    |    | 83,248    |
| Other assets:  |                       |           |    |           |
| Software, net of accumulated amortization of \$42,067 as of September 30, 2004 and \$4,167 as of December 31, 2003 |                       | 107,933   |    | 145,833   |
| Security deposits  |                       | 17,696    | _  | 17,696    |
| Total other assets   |                       | 125,629   |    | 163,529   |
| Total assets   | \$                    | 210,870   | \$ | 1,309,922 |

#### Liabilities and Stockholders Deficit

| Current liabilities   |          |             |    |             |
|---|----------|-------------|----|-------------|
| Accounts payable  | \$       | 212,042     | \$ | 100,516     |
| Accrued expenses  |          | 672,102     |    | 170,196     |
| Deferred revenue  |          | 83,420      |    | 73,445      |
| Advances from stockholders  |          | 15,000      |    |             |
| Convertible demand notes payable to stockholders, including accrued interest              |          | 5,331,212   | _  | 3,604,374   |
| Total current liabilities   |          | 6,313,776   |    | 3,948,531   |
| Total editoric habitates  | _        | 0,515,770   | _  | 3,710,331   |
| Commitments and contingencies - see note  |          |             |    |             |
| Stockholders deficit:   |          |             |    |             |
| Series A redeemable convertible preferred stock, \$0.01 par value:                        |          |             |    |             |
| Authorized shares - 18,896,034  |          |             |    |             |
| Issued and outstanding shares - 18,396,858 as of September 30, 2004 and December 31, 2003 | 2        | 26,859,415  | 2  | 26,859,415  |
| Series B redeemable convertible preferred stock, \$0.01 par value:                        |          |             |    |             |
| Authorized shares - 48,451,949  |          |             |    |             |
| Issued and outstanding shares - 33,443,906 as of September 30, 2004 and December 31, 2003 |          |             |    |             |
| Liquidation value approximately \$17,018,000 at September 30, 2004                        |          | 9,864,750   |    | 9,365,700   |
| Common stock, \$0.001 par value:  |          |             |    |             |
| Authorized shares 115,000,000   |          |             |    |             |
| Issued and outstanding shares - 7,660,448 as of September 30, 2004 and December 31, 2003  |          | 7,660       |    | 7,660       |
| Additional paid-in capital  |          | 73,587      |    | 73,587      |
| Deferred compensation   |          |             |    | (9,232)     |
| Warrants  |          | 813,596     |    | 813,596     |
| Treasury stock 167,079 shares as of September 30, 2004 and December 31, 2003              |          | (167)       |    | (167)       |
| Accumulated deficit   | (4       | 13,721,747) | (3 | 39,749,168) |
|   | <u> </u> |             | _  |             |
| Total stockholders deficit  |          | (6,102,906) |    | (2,638,609) |
|   |          |             | _  |             |
| Total liabilities and stockholders deficit  | \$       | 210,870     | \$ | 1,309,922   |
|   |          |             | _  |             |

See accompanying notes to financial statements.

## **Statements of Operations**

## For the Nine Months Ended September 30, 2004 and the Year Ended December 31, 2003

| Revenues:         September 30, 2004         December 31, 2003           Revenues:         \$ 13,475         \$ 71,371           Service revenues         93,782         55,973           Cost of revenues         107,257         127,344           Cost of revenues         66,250         100,000           Services         414,804         495,784           Gross loss         (373,797)         (468,440)           Operating expenses:         88,924         2,532,726           General and development         1,699,243         2,532,726           General and development         481,607         786,871           Sales and marketing         696,621         1,418,138           Loss from operations         (3,251,268)         (5,206,175)           Other income (expense)         (228,062)         (91,568)           Other income (expense)         5,801         (27,542)           Other         5,801         (27,542) |                        | Nine months ended |              | Year ended |            |
|---|------------------------|-------------------|--------------|------------|------------|
| Revenues:         \$ 13.475         \$ 71,371           Service revenues         \$ 93,782         55,973           Cost of revenues         107,257         127,344           Cost of revenues         66,250         100,000           Services         414,804         495,784           Gross loss         (373,797)         (468,440)           Operating expenses:         38,251,268         2,532,726           General and development         1,699,243         2,532,726           General and administrative         481,607         786,871           Sales and marketing         696,621         1,418,138           Loss from operations         (3,251,268)         (5,206,175)           Other income (expense)         (228,062)         (91,568)           Other income (expense)         5,801         (27,542)   |                        |                   | eptember 30, | 31,        |            |
| Software license revenues         \$ 13,475   \$71,371           Service revenues         93,782   55,973           Cost of revenues         107,257   127,344           Cost of revenues         66,250   100,000           Services         414,804   495,784           Gross loss         (373,797)   (468,440)           Operating expenses:         3           Research and development         1,699,243   2,532,726           General and administrative         481,607   786,871           Sales and marketing         496,621   1,418,138           Loss from operations         (3,251,268)   (5,206,175)           Other income (expense)         (228,062)   (91,568)           Interest expense, net         5,801   (27,542)           Other         5,801   (27,542)   |                        |                   | 2004         |            | 2003       |
| Software license revenues         \$ 13,475   \$71,371           Service revenues         93,782   55,973           Cost of revenues         107,257   127,344           Cost of revenues         66,250   100,000           Services         414,804   495,784           Gross loss         (373,797)   (468,440)           Operating expenses:         3           Research and development         1,699,243   2,532,726           General and administrative         481,607   786,871           Sales and marketing         496,621   1,418,138           Loss from operations         (3,251,268)   (5,206,175)           Other income (expense)         (228,062)   (91,568)           Interest expense, net         5,801   (27,542)           Other         5,801   (27,542)   | Revenues:              |                   |              |            |            |
| Service revenues         93,782         55,973           Cost of revenues         107,257         127,344           Cost of revenues         66,250         100,000           Services         414,804         495,784           Gross loss         (373,797)         (468,440)           Operating expenses:         2           Research and development         1,699,243         2,532,726           General and administrative         481,607         786,871           Sales and marketing         696,621         1,418,138           Loss from operations         (3,251,268)         (5,206,175)           Other income (expense)         (1,25,68)         (5,206,175)           Other income (expense)         (228,062)         (91,568)           Other         5,801         (27,542)  |                        | \$                | 13,475       | \$         | 71,371     |
| Cost of revenues         66,250         100,000           Services         414,804         495,784           Gross loss         (373,797)         (468,440)           Operating expenses:           Research and development         1,699,243         2,532,726           General and administrative         481,607         786,871           Sales and marketing         696,621         1,418,138           Loss from operations         (3,251,268)         (5,206,175)           Other income (expense)         (1,09,243)         (2,28,062)         (91,568)           Other         5,801         (27,542)   | Service revenues       |                   | 93,782       |            | 55,973     |
| Cost of revenues         66,250         100,000           Services         414,804         495,784           Gross loss         (373,797)         (468,440)           Operating expenses:           Research and development         1,699,243         2,532,726           General and administrative         481,607         786,871           Sales and marketing         696,621         1,418,138           Loss from operations         (3,251,268)         (5,206,175)           Other income (expense)         (1,09,243)         (2,28,062)         (91,568)           Other         5,801         (27,542)   |                        |                   | 107.257      | _          | 127 244    |
| Software licenses         66,250         100,000           Services         414,804         495,784           Gross loss         (373,797)         (468,440)           Operating expenses:         2           Research and development         1,699,243         2,532,726           General and administrative         481,607         786,871           Sales and marketing         696,621         1,418,138           Loss from operations         (3,251,268)         (5,206,175)           Other income (expense)         (228,062)         (91,568)           Interest expense, net         (228,062)         (91,568)           Other         5,801         (27,542)   |                        |                   | 107,237      | _          | 127,344    |
| Services         414,804         495,784           Gross loss         (373,797)         (468,440)           Operating expenses:         2           Research and development General and administrative         481,607         786,871           Sales and marketing         696,621         1,418,138           Loss from operations         (3,251,268)         (5,206,175)           Other income (expense)         (228,062)         (91,568)           Interest expense, net         (228,062)         (91,568)           Other         5,801         (27,542)  |                        |                   |              |            |            |
| Gross loss       (373,797)       (468,440)         Operating expenses:       Research and development       1,699,243       2,532,726         General and administrative       481,607       786,871         Sales and marketing       696,621       1,418,138         Loss from operations       (3,251,268)       (5,206,175)         Other income (expense)       (228,062)       (91,568)         Other       5,801       (27,542)  |                        |                   |              |            |            |
| Gross loss       (373,797)       (468,440)         Operating expenses:  | Services               |                   | 414,804      |            | 495,784    |
| Gross loss       (373,797)       (468,440)         Operating expenses:  |                        |                   | 481,054      |            | 595,784    |
| Operating expenses:       1,699,243       2,532,726         General and development       481,607       786,871         Sales and marketing       696,621       1,418,138         Loss from operations       2,877,471       4,737,735         Other income (expense)       (3,251,268)       (5,206,175)         Interest expense, net       (228,062)       (91,568)         Other       5,801       (27,542)   |                        |                   | <u> </u>     | _          |            |
| Research and development       1,699,243       2,532,726         General and administrative       481,607       786,871         Sales and marketing       696,621       1,418,138         Loss from operations       (3,251,268)       (5,206,175)         Other income (expense)       (228,062)       (91,568)         Other       5,801       (27,542)   | Gross loss             |                   | (373,797)    |            | (468,440)  |
| Research and development       1,699,243       2,532,726         General and administrative       481,607       786,871         Sales and marketing       696,621       1,418,138         Loss from operations       (3,251,268)       (5,206,175)         Other income (expense)       (228,062)       (91,568)         Other       5,801       (27,542)   |                        | _                 |              | _          |            |
| General and administrative       481,607       786,871         Sales and marketing       696,621       1,418,138         Loss from operations       2,877,471       4,737,735         Other income (expense)       (3,251,268)       (5,206,175)         Interest expense, net       (228,062)       (91,568)         Other       5,801       (27,542)  |                        |                   |              |            |            |
| Sales and marketing       696,621       1,418,138         2,877,471       4,737,735         Loss from operations       (3,251,268)       (5,206,175)         Other income (expense)         Interest expense, net       (228,062)       (91,568)         Other       5,801       (27,542)   |                        |                   |              |            |            |
| Loss from operations       2,877,471       4,737,735         Loss from operations       (3,251,268)       (5,206,175)         Other income (expense)       (228,062)       (91,568)         Other       5,801       (27,542)  |                        |                   |              |            |            |
| Loss from operations       (3,251,268)       (5,206,175)         Other income (expense)       (228,062)       (91,568)         Other       5,801       (27,542)   | Sales and marketing    |                   | 696,621      |            | 1,418,138  |
| Other income (expense) Interest expense, net Other (228,062) (91,568) (5,801 (27,542)   |                        |                   | 2,877,471    |            | 4,737,735  |
| Other income (expense) Interest expense, net Other (228,062) (91,568) (5,801 (27,542)   | Loss from operations   |                   | (3.251.268)  |            | 5 206 175) |
| Interest expense, net (228,062) (91,568) Other 5,801 (27,542)   | Loss from operations   | _                 | (3,231,200)  |            | 3,200,173) |
| Interest expense, net (228,062) (91,568) Other 5,801 (27,542)   | Other income (expense) |                   |              |            |            |
| Other 5,801 (27,542)  |                        |                   | (228,062)    |            | (91,568)   |
| (222,261) (119,110)   |                        |                   |              |            |            |
| (222,201) (117,110)   |                        |                   | (222,261)    | _          | (119.110)  |
|   |                        |                   | (222,201)    | _          | (11),110)  |
| Net loss \$ (3,473,529) \$ (5,325,285)  | Net loss               | \$                | (3,473,529)  | \$(        | 5,325,285) |

See accompanying notes to financial statements.

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## 

#### For the Nine Months Ended September 30, 2004 and the Year Ended December 31, 2003

|   | Series A Redeemable<br>Convertible Preferred<br>Stock |               | Convertibl | edeemable<br>e Preferred<br>ock | Common Stock |          |
|---|---|---------------|------------|---------------------------------|--------------|----------|
|   | Shares  | Amount        | Shares     | Amount                          | Shares       | Amount   |
| Balance, January 1, 2003                                      | 18,396,858  | \$ 26,859,415 | 33,443,906 | \$ 8,700,300                    | 7,655,448    | \$ 7,655 |
| Issuance of common stock                                      |   |               |            |                                 | 5,000        | 5        |
| Purchase of treasury stock                                    |   |               |            |                                 |              |          |
| Deferred compensation related to issuance of stock options to |   |               |            |                                 |              |          |
| non-employees   |   |               |            |                                 |              |          |
| Amortization of deferred compensation                         |   |               |            |                                 |              |          |
| Accretion of Series B redeemable convertible preferred stock  |   |               |            |                                 |              |          |
| dividends   |   |               |            | 665,400                         |              |          |
| Net loss  |   |               |            |                                 |              |          |
|   |   |               |            |                                 |              |          |
| Balance, December 31, 2003                                    | 18,396,858  | 26,859,415    | 33,443,906 | 9,365,700                       | 7,660,448    | 7,660    |
| Amortization of deferred compensation                         |   |               |            |                                 |              |          |
| Accretion of Series B redeemable convertible preferred stock  |   |               |            |                                 |              |          |
| dividends   |   |               |            | 499,050                         |              |          |
| Net loss  |   |               |            |                                 |              |          |
|   |   |               |            |                                 |              |          |
| Balance, September 30, 2004                                   | 18,396,858  | \$ 26,859,415 | 33,443,906 | \$ 9,864,750                    | 7,660,448    | \$ 7,660 |

See accompanying notes to financial statements.

|   | Additional         |            | Treasury Stock |         | Treasury Stock |             | ained Earnings<br>Accumulated | Total<br>Stockholders |             |
|---|--------------------|------------|----------------|---------|----------------|-------------|-------------------------------|-----------------------|-------------|
|   | Paid-in<br>Capital | Deferred   |                | Shares  | Amounts        | ts Deficit) |                               | Equity (Deficit)      |             |
| Balance, January 1, 2003                  | \$ 45,443          | \$ (5,991) | \$ 813,596     | 142,079 | \$ (142)       | \$          | (33,758,483)                  | \$                    | 2,661,793   |
| Issuance of common stock                  | 195                |            |                |         |                |             |                               |                       | 200         |
| Purchase of treasury stock                |                    |            |                | 25,000  | (25)           |             |                               |                       | (25)        |
| Deferred compensation related to issuance |                    |            |                |         |                |             |                               |                       |             |
| of stock options to non-employees         | 27,949             | (27,949)   |                |         |                |             |                               |                       |             |
| Amortization of deferred compensation     |                    | 24,708     |                |         |                |             |                               |                       | 24,708      |
| Accretion of Series B redeemable          |                    |            |                |         |                |             |                               |                       |             |
| convertible preferred stock dividends     |                    |            |                |         |                |             | (665,400)                     |                       |             |
| Net loss                                  |                    |            |                |         |                |             | (5,325,285)                   |                       | (5,325,285) |
|   |                    |            |                |         |                |             |                               | _                     |             |
| Balance, December 31, 2003                | 73,587             | (9,232)    |                |         |                |             |                               |                       |             |