

GALLAGHER ARTHUR J & CO  
Form 8-K  
July 30, 2004

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the**  
**Securities Exchange Act of 1934**

Date of report (Date of earliest event reported): July 30, 2004

**ARTHUR J. GALLAGHER & CO.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**1-9761**  
(Commission File Number)

**36-2151613**  
(IRS Employer  
Identification No.)

**Two Pierce Place, Itasca, Illinois**  
(Address of Principal Executive Offices)

**60143-3141**  
(Zip Code)

**Registrant's telephone number, including area code: (630)773-3800**

**Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)



**Item 7. Financial Statements and Exhibits**

(c) Exhibits.

The following is a list of the exhibits furnished with this Current Report on Form 8-K.

99.1 Slides for the Company's presentations at investor conferences.

99.2 Arthur J. Gallagher & Co. Investment Profile.

**Item 9. Regulation FD Disclosure**

The slides and investment profile containing information to be presented at investor conferences are attached hereto as exhibits to this report and are incorporated herein by reference. These exhibits may also be accessed at the Company's website ([www.ajg.com](http://www.ajg.com)). This information is being furnished pursuant to Item 9, Regulation FD Disclosure. These exhibits include certain non-GAAP financial measures. A reconciliation of those measures to the most directly related comparable GAAP measures is also available on the Company's website at [www.ajg.com](http://www.ajg.com).

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Arthur J. Gallagher & Co.

By: */s/* DOUGLAS K. HOWELL  
**Douglas K. Howell**  
Vice President and Chief Financial Officer

Dated: July 30, 2004

**EXHIBIT INDEX**

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