

HAWAIIAN ELECTRIC INDUSTRIES INC

Form 424B3

March 15, 2004

**Pricing Supplement No. 3**

Dated: March 12, 2004

(To Prospectus dated August 16, 2002)

Filing under Rule 424(b)(3)

Registration File No. 333-87782

**\$300,000,000**

**HAWAIIAN ELECTRIC INDUSTRIES, INC.**

**Medium-Term Notes, Series D**

**(Fixed Rate Notes)**

Principal amount: \$50,000,000

Interest Rate (fixed rate): 4.23% per annum

Original Issue Date: March 17, 2004

Stated Maturity Date: March 15, 2011

Issue price (as a percentage of principal amount): 100%

Purchasing Agent's discount (as a percentage of principal amount): 0.60%

Net proceeds to HEI, before expenses (as a percentage of principal amount): 99.40%

Redemption: The Notes will not be subject to a sinking fund and cannot be redeemed by HEI prior to the Stated Maturity Date

Repayment: The Notes are not subject to repayment by HEI at the option of the holders thereof

Interest Payment Dates: Each March 15 and September 15, commencing September 15, 2004

Regular Record Dates: 15 calendar days preceding each Interest Payment Date (whether or not a Business Day)

Minimum Authorized Denominations: \$1,000

CUSIP# 41987QBC6

Use of Proceeds: Hawaiian Electric Industries, Inc. ( HEI ) expects to use the net proceeds from the sale of the Notes covered by this Pricing Supplement to make short-term loans to its electric utility subsidiary, Hawaiian Electric Company, Inc. (principally to assist it and its subsidiaries in redeeming trust preferred securities) and/or for its working capital and general corporate purposes. Pending the application of such net proceeds, HEI intends to invest such net proceeds in short-term investments.

As of the date of this Pricing Supplement, the principal amount of HEI's Medium-Term Notes, Series D that have been sold (including the Notes to which this Pricing Supplement relates, the 4.00% Medium-Term Notes, Series D due March 7, 2008 and the 5.25% Medium-Term Notes, Series D due March 7, 2013) is \$150,000,000.

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Goldman, Sachs & Co. (allocated \$25,000,000), Piper Jaffray & Co. (allocated \$15,000,000) and Merrill Lynch, Pierce, Fenner & Smith Incorporated (allocated \$10,000,000) acted as principals for HEI in connection with the offer and sale of the Notes.