

WIEHOFF JOHN

Form 4

October 26, 2004

**FORM 4**
**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
WIEHOFF JOHN

2. Issuer Name **and** Ticker or Trading  
Symbol  
C H ROBINSON WORLDWIDE  
INC [CHRW]

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

(Last) (First) (Middle)  
8100 MITCHELL ROAD, #200  
(Street)

3. Date of Earliest Transaction  
(Month/Day/Year)  
10/22/2004

\_\_\_\_ Director \_\_\_\_ 10% Owner  
\_\_\_\_X\_\_\_\_ Officer (give title \_\_\_\_ Other (specify  
below) below)  
CEO

EDEN PRAIRIE, MN 55344

4. If Amendment, Date Original  
Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
\_\_\_\_X\_\_\_\_ Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting  
Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3. Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired<br>or Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |         |           |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|--------------------------------------|---------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------|---------|-----------|
|                                       |                                         |                                                             | Code                                 | V                                                                   | Amount                                                                                                             | (A)<br>or<br>(D)                                                     | Price                                                             |         |           |
| Common<br>Stock                       | 10/22/2004                              |                                                             | M                                    |                                                                     | 21,218                                                                                                             | A                                                                    | \$ 9                                                              | 165,298 | D         |
| Common<br>Stock                       | 10/22/2004                              |                                                             | F/K                                  |                                                                     | 3,686                                                                                                              | D                                                                    | \$ 51.8                                                           | 161,612 | D         |
| Common<br>Stock                       | 10/22/2004                              |                                                             | S                                    |                                                                     | 17,000                                                                                                             | D                                                                    | \$<br>51.72                                                       | 144,612 | D         |
| Common<br>Stock                       |                                         |                                                             |                                      |                                                                     |                                                                                                                    |                                                                      |                                                                   | 1,754   | I         |
|                                       |                                         |                                                             |                                      |                                                                     |                                                                                                                    |                                                                      |                                                                   |         | By child  |
| Common<br>Stock                       |                                         |                                                             |                                      |                                                                     |                                                                                                                    |                                                                      |                                                                   | 28,000  | I         |
|                                       |                                         |                                                             |                                      |                                                                     |                                                                                                                    |                                                                      |                                                                   |         | By spouse |

# Edgar Filing: WIEHOFF JOHN - Form 4

Common Stock 214,884 I By trust

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number. SEC 1474 (9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |
|--------------------------------------------|--------------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------------------|
|                                            |                                                        |                                      |                                                    | Code                           | V (A) (D)                                                                               | Date Exercisable Expiration Date                         | Title Amount or Number of Shares                              |
| Option (Right to Buy)                      | \$ 9                                                   | 10/22/2004                           |                                                    | M                              | 21,218                                                                                  | (1) 10/15/2007                                           | Common Stock 21,218                                           |
| Option (Right to Buy)                      | \$ 51.81                                               | 10/22/2004                           |                                                    | A                              | 3,686                                                                                   | 10/22/2004 10/15/2007                                    | Common Stock 3,686                                            |

## Reporting Owners

### Reporting Owner Name / Address

### Relationships

Director 10% Owner Officer Other

WIEHOFF JOHN  
8100 MITCHELL ROAD, #200  
EDEN PRAIRIE, MN 55344

CEO

## Signatures

John P. Wiehoff 10/22/2004

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Shares are currently exercisable as to 100%

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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