

ENTERPRISE FINANCIAL SERVICES CORP  
 Form 4  
 October 31, 2002  
 SEC Form 4

|   |   |   |  |
|---|---|---|--|
| <p><b>FORM 4</b></p> <p>[ ] Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).</p>   | <p><b>UNITED STATES SECURITIES AND EXCHANGE COMMISSION</b><br/>                 Washington, D.C. 20549</p> <p><b>STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP</b></p> <p>Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940</p> | <p>OMB APPROVAL</p> <hr/> <p>OMB Number: 3235-0287<br/>                 Expires: January 31, 2005<br/>                 Estimated average burden hours per response. . . . . 0.5</p> |  |
| <p>1. Name and Address of Reporting Person*</p> <p><b>Eichner, Kevin</b></p> <hr/> <p>(Last) (First) (Middle)<br/> <b>150 North Meramec</b></p> <hr/> <p>(Street)<br/> <b>St. Louis, MO 63105</b></p> <hr/> <p>(City) (State) (Zip)</p> | <p>2. Issuer Name and Ticker or Trading Symbol</p> <p><b>Enterprise Financial Services Corp<br/>                 EFSC</b></p> <hr/> <p>3. I.R.S. Identification Number of Reporting Person, if an entity (voluntary)<br/> <b>43-1706259</b></p>   | <p>4. Statement for Month/Day/Year</p> <p><b>10/31/2002</b></p> <hr/> <p>5. If Amendment, Date of Original (Month/Day/Year)</p>   | <p>6. Relationship of Reporting Person(s) to Issuer (Check all applicable)</p> <p><input checked="" type="checkbox"/> Director <input type="checkbox"/> 10% Owner<br/> <input type="checkbox"/> Officer (give title below) <input type="checkbox"/> Other (specify below)</p> <p>Description <b><u>Vice Chairman</u></b></p> <hr/> <p>7. Individual or Joint/Group Filing (Check Applicable Line)</p> <p><input checked="" type="checkbox"/> Form filed by One Reporting Person<br/> <input type="checkbox"/> Form filed by More than One Reporting Person</p> |

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) |   | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4, and 5) |     |       | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|--|-----|-------|---|--|---|
|                                 |                                      |  | Code                           | V | Amount   | A/D | Price |   |  |   |
| Common Stock                    |                                      |  |                                |   |  |     | \$    | 138,550   | D  |   |
| Common Stock                    |                                      |  |                                |   |  |     | \$    | 90,000  | I  | by Trust  |
| Common Stock                    |                                      |  |                                |   |  |     | \$    | 9,107   | I  | EBSP III. LLC   |

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative Security | 2. Conversion or Exercise | 3. Transaction Date | 3A. Deemed Execution | 4. Transaction Code | 5. Number of Derivative | 6. Date Exercisable (DE) and | 7. Title and Amount of Underlying | 8. Price of Derivative | 9. Number of Derivative Securities |
|---------------------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|------------------------------|-----------------------------------|------------------------|------------------------------------|
|---------------------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|------------------------------|-----------------------------------|------------------------|------------------------------------|

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| (Instr. 3)                                | Price of Derivative Security | (Month/Day/Year) | Date, if any (Month/Day/Year) | (Instr.8) |   |   |   | Expiration Date(ED) (Month/Day/Year) |          | Securities (Instr. 3 and 4) |                            | Security (Instr.5) | Beneficially Owned Following Reported Transaction(s) (Instr.4) |
|---|------------------------------|------------------|-------------------------------|-----------|---|---|---|--------------------------------------|----------|-----------------------------|----------------------------|--------------------|--|
|   |                              |                  |                               | Code      | V | A | D | DE                                   | ED       | Title                       | Amount or Number of Shares |                    |  |
| Incentive Stock Option (right to buy)     | \$5.33                       |                  |                               |           |   |   |   |                                      | 04/01/07 | Common Stock                | 30,000                     | \$                 | 30,000   |
| Incentive Stock Option (right to buy)     | \$11.75                      |                  |                               |           |   |   |   |                                      | 07/01/11 | Common Stock                | 5,000                      | \$                 | 5,000  |
| Incentive Stock Option (right to buy)     | \$15.00                      |                  |                               |           |   |   |   |                                      | 09/01/10 | Common Stock                | 5,000                      | \$                 | 5,000  |
| Non-Qualified Stock Option (right to buy) | \$                           | 07/01/02         |                               | A         |   |   |   |                                      | 07/01/12 | Common Stock                | 82,905                     | \$9.30             | 82,905   |

Explanation of Responses:

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By:  
/s/ Kevin Eichner by Power of Attorney  
10/31/2002

\*\* Signature of Reporting Person  
 Date

SEC 1474 (8-02)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).  
 \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).  
 Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.  
 Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.