GREENMAN TECHNOLOGIES INC Form 10QSB August 12, 2008

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

\_\_\_\_\_

#### FORM 10-QSB

Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarter Ended June 30, 2008

Commission File Number: 1-13776

#### GREENMAN TECHNOLOGIES, INC.

(Exact name of small business issuer as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

71-0724248 (IRS Employer Identification No.)

12498 Wyoming Avenue South Savage, Minnesota, 55378 (Address of principal executive offices, including zip code)

(781) 224-2411 (Issuer's telephone number, including area code)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

o YES x NO

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

o YES x NO

There were 30,880,435 shares outstanding of the issuer's Common Stock, \$0.01 par value, at August 1, 2008.

## GREENMAN TECHNOLOGIES, INC. Form 10-QSB Quarterly Report June 30, 2008

#### **Table of Contents**

### PART I - FINANCIAL INFORMATION

Item 1	Financial Statements (*)	Page
rem 1.	Timulcial Statements ( )	
	Unaudited Consolidated Balance Sheets as of June 30, 2008 and September 30, 2007	3
	Unaudited Consolidated Statements of Operations for the three and nine months ended June 30, 2008 and 2007	4
	Unaudited Consolidated Statement of Changes in Stockholders' Deficit for the nine months ended June 30, 2008	5
	Unaudited Consolidated Statements of Cash Flows for the nine months ended June 30, 2008 and 2007	6
	Notes to Interim Unaudited Consolidated Financial Statements	7-14
Item 2.	Management's Discussion and Analysis or Plan of Operation	15-23
Item 3.	Controls and Procedures	23
	PART II - OTHER INFORMATION	
Item 1.	Legal Proceedings	23
Item 4	Submission of Matters to a Vote of Security Holders	24
Item 6.	Exhibits and Reports on Form 8-K	24
	Signatures	25

<sup>\*</sup>The financial information at September 30, 2007 has been taken from audited financial statements at that date and should be read in conjunction therewith. All other financial statements are unaudited.

## GREENMAN TECHNOLOGIES, INC. Consolidated Balance Sheets (Unaudited)

	June 30, 2008	Se	eptember 30, 2007
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 543,057	\$	376,764
Accounts receivable, trade, less allowance for doubtful accounts of			
\$325,310 and \$268,867 as of June 30, 2008 and September 30, 2007	3,658,640		2,462,358
Product inventory	1,992,927		157,094
Other current assets	1,305,754		764,046
Total current assets	7,500,378		3,760,262
Property, plant and equipment, net	6,623,658		5,218,706
Other assets:			
Customer relationship intangibles, net	67,272		72,485
Goodwill	2,289,939		_
Long term contracts, net	599,063		_
Patents, net	113,750		_
Other	729,814		239,750
Total other assets	3,799,838		312,235
	\$ 17,923,874	\$	9,291,203
LIABILITIES AND STOCKHOLDERS' DEFICIT			
Current liabilities:			
Notes payable, current	\$ 10,275,467	\$	1,072,117
Notes payable, line of credit	2,999,662		
Accounts payable	2,612,077		1,320,320
Accrued expenses, other	2,095,316		1,579,725
Obligations under capital leases, current	337,555		185,127
Obligations due under lease settlement, current	68,518		68,518
Deferred gain on sale leaseback transaction, current	36,445		36,445
Liabilities related to discontinued operations	397,903		3,018,503
Total current liabilities	18,822,943		7,280,755
Notes payable, non-current	2,088,087		10,272,574
Notes payable, related parties, non-current	534,320		534,320
Obligations under capital leases, non-current	1,529,791		1,272,527
Deferred gain on sale leaseback transaction, non-current	242,894		270,298
Obligations due under lease settlement, non-current	580,540		580,540
Total liabilities	23,798,575		20,211,014
Stockholders' deficit:			
Preferred stock, \$1.00 par value, 1,000,000 shares authorized, none			
outstanding	200 004	_	220 004
Common stock, \$.01 par value, 60,000,000 shares authorized, 30,880,435 shares and 22,880,435 shares issued and outstanding at	308,804		228,804

June 30, 2008 and September 30, 2007

June 30, 2000 and September 30, 2007		
Additional paid-in capital	38,829,920	35,995,473
Accumulated deficit	(45,013,425)	(47,144,088)
Total stockholders' deficit	(5,874,701)	(10,919,811)
	\$ 17,923,874 \$	9,291,203

See accompanying notes to unaudited consolidated financial statements.

## GREENMAN TECHNOLOGIES, INC. Consolidated Statements of Operations (Unaudited)

	Three Months Ended June 30, Ni 2008 2007		Ni	ne Months Ended	June	e 30, 2007		
Net sales	\$	7,557,561	\$	5,320,269	\$	17,710,424	\$	13,671,561
Cost of sales	Ψ	5,043,001	Ψ	3,577,713	Ψ	12,410,169	Ψ	9,670,433
Gross profit		2,514,560		1,742,556		5,300,255		4,001,128
Operating expenses:		2,61.,600		1,7 .2,000		2,200,200		.,001,120
Selling, general and administrative		1,377,737		944,541		3,996,505		2,813,558
Operating income from continuing								
operations		1,136,823		798,015		1,303,750		1,187,570
Other income (expense):								
Interest and financing costs		(497,293)		(559,702)		(1,489,457)		(1,605,529)
Other, net		(8,010)		5,804		7,878		(5,249)
Other expense, net		(505,303)		(553,898)		(1,481,579)		(1,610,778)
Income (loss) from continuing								
operations before income taxes		631,520		244,117		(177,829)		(423,208)
Provision for income taxes				32,365		52,438		32,365
Income (loss) from continuing								
operations		631,520		211,752		(230,267)		(455,573)
Discontinued operations:								
Income from discontinued operations		2,360,930		101,683		2,360,930		111,510
-		2,360,930		101,683		2,360,930		111,510
Net income (loss)	\$	2,992,450	\$	313,435	\$	2,130,663	\$	(344,063)
Income (loss) from continuing								
operations per share –basic	\$	0.02	\$	0.01	\$	(0.01)	\$	(0.02)
Income from discontinued operations			·			(	·	()
per share –basic		0.08		_	_	0.08		
Net Income (loss) per share –basic	\$	0.10	\$	0.01	\$	0.07	\$	(0.02)
Net Income (loss) per share –diluted	\$	0.08	\$	0.01	\$	0.06	\$	(0.02)
Weighted average shares outstanding								
-basic		30,880,435		21,588,422		30,880,435		21,526,772
Weighted average shares outstanding		50,000, <del>1</del> 33		21,300,422		50,000,455		21,320,772
-diluted		35,497,427		27,339,591		35,558,341		21,526,772

See accompanying notes to unaudited consolidated financial statements.

## GREENMAN TECHNOLOGIES, INC.

Consolidated Statement of Changes in Stockholders' Deficit Nine Months Ended June 30, 2008 (Unaudited)

### Common Stock

				Additional			
				Paid-In	A	Accumulated	
	Shares	Amount		Capital		Deficit	Total
Balance, September 30, 2007	22,880,435	\$ 228,804	\$	35,995,473	\$	(47,144,088) \$	(10,919,811)
Common stock issued for							
acquisition	8,000,000	80,000		2,720,000			2,800,000
Compensation expense							
associated with stock options		_	_	103,746		_	103,746
Value of warrants issued for							
services rendered		_	_	10,701		_	10,701
Net income for the nine months							
ended June 30, 2008	_	_	_	_	_	2,130,663	2,130,663
Balance, June 30, 2008	30,880,435	\$ 308,804	\$	38,829,920	\$	(45,013,425) \$	(5,874,701)

See accompanying notes to unaudited consolidated financial statements.

## GREENMAN TECHNOLOGIES, INC. Unaudited Consolidated Statements of Cash Flow (Unaudited)

		Nine Months I 2008	Ended	June 30, 2007
Cash flows from operating activities:				
Net income (loss)	\$	2,130,663	\$	(344,063)
Adjustments to reconcile net loss to net cash (used) in operating activities:				
Gain associated with de-consolidation of Georgia subsidiary		(2,360,930)		
Gain on disposal of property, plant and equipment		(26,311)		(25,916)
Depreciation		1,062,415		1,077,221
Amortization of deferred interest expense		389,076		383,626
Amortization of customer relationships		5,213		11,212
Amortization of stock option compensation expense		103,746		39,300
Amortization of patents		16,250		
Amortization of long term contracts		134,437		
Deferred gain on sale leaseback transaction		(27,404)		(27,330)
Warrants issued		12,576		
(Increase) decrease in assets:		,		
Accounts receivable		(659,386)		(531,706)
Product inventory		(1,338,177)		(744,668)
Other current assets		(181,283)		(10,660)
Other assets		(17,185)		1,439
Increase (decrease) in liabilities:		( ', '',		,
Accounts payable		206,563		(516,396)
Accrued expenses and other		190,432		203,906
Net cash (used) in operating activities		(359,305)		(484,035)
Cash flows from investing activities:		(,,		( - ,,
Purchase of property and equipment		(1,312,010)		(769,445)
Cash acquired upon purchase of business, net of transaction costs		68,571		
Proceeds from the sale of property and equipment		2,000		50,039
Net cash (used) in investing activities		(1,241,439)		(719,406)
Cash flows from financing activities:		, , ,		
Net activity under line of credit		2,999,662		877,542
Proceeds from notes payable		815,889		491,418
Repayment of notes payable		(1,854,450)		(361,781)
Repayment of notes payable, related party		<del>_</del>		(30,000)
Principal payments on obligations under capital leases		(194,064)		(213,040)
Net cash provided by financing activities		1,767,037		764,139
Net increase (decrease) in cash and cash equivalents		166,293		(439,302)
Cash and cash equivalents at beginning of period		376,764		639,014
Cash and cash equivalents at end of period	\$	543,057	\$	199,712
The state of the s	·	<b>,</b>		, ,
Supplemental cash flow information:				
Machinery and equipment acquired under capital leases	\$	603,756	\$	164,699
Shares issued in acquisition		2,800,000		·
Shares issued in lieu of cash for fees, expenses and service rendered				44,046
Shares issued for lease settlement		_		32,500

Interest paid	1,031,656	1,115,745
Income taxes paid	82,323	35,300

See accompanying notes to unaudited consolidated financial statements.

#### GREENMAN TECHNOLOGIES, INC.

Notes to Interim Consolidated Financial Statements Quarter Ended June 30, 2008 and 2007 (Unaudited)

1. Business

GreenMan Technologies, Inc. (together with its subsidiaries "we", "us" or "our") was originally founded in 1992 and has operated as a Delaware corporation since 1995. Today, GreenMan is comprised of two business segments, the tire recycling operations and the molded recycled rubber products operations.

The tire recycling operations located in Savage, Minnesota and Des Moines, Iowa collect, process and market scrap tires in whole, shredded or granular form. We are paid a fee to collect, transport and process scrap tires (i.e., collection/processing revenue) in whole or into two inch or smaller rubber chips which are then sold (i.e., product revenue).

On October 1, 2007, we acquired Welch Products, Inc. ("Welch"), a company headquartered in Carlisle, Iowa, which specializes in designing, developing, and manufacturing of environmentally responsible products using recycled materials, primarily recycled rubber. Welch's patented products and processes include playground safety tiles, roadside anti-vegetation products, construction molds and highway guard-rail rubber spacer blocks. Through its prior acquisition of Playtribe, Inc., Welch also provides innovative playground design, equipment and installation. (See Note 4).

#### 2. Basis of Presentation

The consolidated financial statements include the accounts of GreenMan Technologies, Inc. and our wholly-owned subsidiaries with the exception of Welch, which is included since October 1, 2007. All significant intercompany accounts and transactions have been eliminated in consolidation.

In September 2005, due to the magnitude of continued operating losses, our Board of Directors approved plans to divest the operations of our GreenMan Technologies of Georgia, Inc. subsidiary and dispose of its assets. Accordingly, we classified all remaining liabilities associated with our Georgia entity and its results of operations as discontinued operations for all periods presented in the accompanying consolidated financial statements. In June 2008, GreenMan Technologies of Georgia, Inc. filed for liquidation under Chapter 7 of the federal bankruptcy laws in the Bankruptcy Court of the Middle District of Georgia and a trustee was appointed (See Note 5.) As a result of the bankruptcy proceedings we have relinquished control of our Georgia subsidiary to the Bankruptcy Court and therefore have de-consolidated substantially all remaining obligations from our financial statements as of June 30, 2008.

The accompanying interim financial statements are unaudited and should be read in conjunction with the financial statements and notes thereto for the year ended September 30, 2007 included in our Annual Report on Form 10-KSB, as amended. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the Securities and Exchange Commission rules and regulations, although we believe the disclosures which have been made herein are adequate to ensure that the information presented is not misleading. The results of operations for the interim periods reported are not necessarily indicative of those that may be reported for a full year. In our opinion, all adjustments which are necessary for a fair statement of operating results for the interim periods presented have been made.

Nature of Operations, Risks, and Uncertainties

As of June 30, 2008, we had \$543,057 in cash and cash equivalents and a working capital deficiency of \$11,322,565 of which reflects the inclusion of \$9.8 million of term debt due our primary lender, Laurus Master Fund, Ltd., under the terms of our credit facility which matures June 30, 2009. Commencing October 1, 2008, our principal payments due to Laurus under this term debt are scheduled to increase substantially. We are currently in discussions with Laurus regarding an initial 12 month extension in the term of the credit facility as well as maintaining our current level of monthly principal payments through the remainder of the existing term and the potential extension term. If we are unable to restructure our remaining principal payments with Laurus or obtain additional financing, our ability to maintain our current level of operations could be materially and adversely affected and we may be required to adjust our operating plans accordingly.

We understand our continued existence is dependent on our ability to generate positive operating cash flow and achieve profitable status on a sustained basis for all operations. We believe our efforts to achieve these goals, have been positively impacted by our divestiture of historically unprofitable operations during fiscal 2006 and 2005 as evidenced by the fact we have been profitable in four of our last five consecutive quarters. In addition, during the nine months ended June 30, 2008, we have made a significant investment in sales and marketing efforts to promote Welch's patented products and establish market presence.

#### GREENMAN TECHNOLOGIES, INC.

Notes to Interim Consolidated Financial Statements Quarter Ended June 30, 2008 and 2007 (Unaudited)

#### Net Income (Loss) Per Share

Basic earnings per share represents income available to common stockholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if potentially dilutive common shares had been issued, as well as any adjustment to income that would result from the assumed conversion. Potential common shares that may be issued by us relate to outstanding stock options and warrants (determined using the treasury stock method). Diluted net income per share for the three and nine months ended June 30, 2008 are as follows:

	Three Mo	onths Ended	Nine I	Months Ended
	June 3	30, 2008	Jun	ie 30, 2008
Weighted average shares outstanding		30,880,435		30,880,435
Exercisable options and warrants		4,616,992		4,677,906
Weighted average shares, fully diluted		35,497,427		35,558,341
Net income per share – fully diluted from continuing operations	\$	0.02	\$	_
Net income per share – fully diluted from discontinued operations	\$	0.06	\$	0.06
Net income per share – fully diluted	\$	0.08	\$	0.06

## 4. Acquisition of Subsidiary

3.

On October 1, 2007, we acquired Welch Products, Inc., a company headquartered in Carlisle, Iowa, which specializes in designing, developing and manufacturing of environmentally responsible products using recycled materials, primarily recycled rubber. Welch's patented products and processes include playground safety tiles, roadside anti-vegetation products, construction molds and highway guard-rail rubber spacer blocks. Through its prior acquisition of Playtribe, Inc., Welch also provides innovative playground design, equipment and installation. Welch had been one of our crumb rubber customers for the past several years. The transaction was structured as a share exchange in which 100 percent of Welch's common stock was exchanged for 8 million shares of our common stock, valued at \$2,800,000 based on the value of the 8 million shares issued in this transaction on the date of issuance. Welch's unaudited revenues for the twelve months ended September 30, 2007 were approximately \$1.8 million and Welch recorded a net loss of approximately \$646,000 for that period.

The acquisition has been accounted for as a purchase in accordance with SFAS No. 141, "Business Combinations", and accordingly the results of Welch's operations since the date of acquisition are included in our consolidated financial statements. The total purchase price of \$2,890,000 including approximately \$90,000 of transaction costs has been allocated as follows:

Total identifiable assets acquired	\$ 2,571,000
Total identifiable liabilities acquired	\$ 2,821,000

The total consideration paid exceeded the fair value of the net assets acquired by \$3,140,000 resulting in the recognition of \$2,289,000 of goodwill and \$645,000 assigned to long term contracts (in addition to \$90,000 assigned to an existing contract and being amortized over a 5-year term) based on an analysis of the discounted future net cash flows of the contracts. In addition, we increased the value of land and buildings by \$195,000 based on a recent

appraisal and increased the value assigned to patents by \$11,000 based on an analysis of discounted future cash flows associated with the patents. The value assigned to the long term contracts is being amortized on a straight line basis over an estimated useful life ranging from 48 to 60 months and the value assigned to patents is being amortized on a straight line basis over an estimated useful life of 60 months. Goodwill will be evaluated annually.

The net value of Welch intangibles other than goodwill is as follows as of June 30, 2008:

	Long	Term		
	Contr	acts	Pate	ents
Original value	\$	735,000	\$	130,000
Accumulated amortization		(135,938)		(16,250)
Balance at June 30, 2008	\$	599,062	\$	113,750

Amortization expense for the three and nine months ended June 30, 2008 associated with Welch intangibles was \$50,229 and \$150,688, respectively.

#### GREENMAN TECHNOLOGIES, INC.

Notes to Interim Consolidated Financial Statements Quarter Ended June 30, 2008 and 2007 (Unaudited)

4. Acquisition of Subsidiary – (Continued)

Amortization expense during the next five years is anticipated to be:

Twelve months ending June 30:	(	Contracts		Patents		Total	
2009	\$	179,250	\$	21,667	\$	200,917	
2010		179,250		21,667		200,917	
2011		179,250		21,667		200,917	
2012		58,310		21,666		79,976	
2013 and thereafter		3,000		27,083		30,083	
	\$	599,060	\$	113,750	\$	712,810	

Management continually reviews long-lived assets, goodwill and certain identifiable intangibles to evaluate whether events or changes in circumstances indicate an impairment of carrying value. Such reviews include an analysis of current results and take into consideration the discounted value of projected operating cash flows (earnings before interest, taxes, depreciation and amortization). An impairment charge would be recognized when expected future operating cash flows are lower than the carrying value of the assets.

## 5. Discontinued Operations

Due to the magnitude of the continuing operating losses incurred by our GreenMan Technologies of Georgia, Inc. subsidiary (\$3.4 million) during fiscal 2005, our Board of Directors determined it to be in the best interest of our company to discontinue all Georgia operations and completed the divestiture of its operating assets during fiscal 2006. Accordingly, we have classified all remaining liabilities associated with our Georgia entity and its results of operations as discontinued operations.

On June 27, 2008, GreenMan Technologies of Georgia, Inc. filed for liquidation under Chapter 7 of the federal bankruptcy laws in the Bankruptcy Court of the Middle District of Georgia and a trustee was appointed. In July 2008 a Meeting of Creditors was held and we are awaiting the trustee's final report. As a result of the bankruptcy proceedings we have relinquished control of our Georgia subsidiary to the Bankruptcy Court and therefore have de-consolidated substantially all remaining obligations from our financial statements as of June 30, 2008 resulting in a one-time, pre-tax non-cash gain of \$2,360,930 which is reflected as income from discontinued operations in the attached Consolidated Statement of Operations for the three and nine months ended June 30, 2008.

During the nine months ended June 30, 2007, we received credits from vendors, we recovered certain bad debts and we reduced certain accrued expenses. This offset a \$19,058 increase in our lease settlement reserve (see the discussion of our Georgia lease below) resulting in approximately \$112,000 of income from discontinued Georgia operations.

In February 2006, we amended our Georgia lease agreement to obtain the right to terminate the original lease which had a remaining term of approximately 15 years, by providing the landlord with six months notice. In the event of termination, we will be obligated to continue to pay rent until the earlier to occur of (1) the sale by the landlord of the premises; (2) the date on which a new tenant takes over; or (3) three years from the date on which we vacate the property.

In August 2006, we received notice from the Georgia landlord indicating that the Georgia subsidiary was in default under the lease due to its insolvent financial condition. The landlord agreed to waive the default in return for a \$75,000 fee to be paid upon termination of the lease and required that all current and future rights and obligations under the lease be assigned to GreenMan Technologies, Inc. pursuant to a March 29, 2001 guaranty agreement. The net present value of the lease settlement obligation increased by \$19,058 during the nine months ended June 30, 2007, and is included in discontinued operations. The \$75,000 is included in obligations due under lease settlement at June 30, 2008.

The major classes of liabilities associated with discontinued operations were:

	June 30, 2008	Se <sub>1</sub>	ptember 30, 07
Liabilities related to discontinued operations:			
Accounts payable	\$ 233,334	\$	2,502,779
Notes payable, current	_	_	357,340
Accrued expenses, other	164,569		107,115
Capital leases, current	_	_	51,269
Total liabilities related to discontinued operations	\$ 397,903	\$	3,018,503

#### GREENMAN TECHNOLOGIES, INC.

Notes to Interim Consolidated Financial Statements Quarter Ended June 30, 2008 and 2007 (Unaudited)

#### Discontinued Operations – (Continued)

Net income and (loss) from discontinued operations for the three and nine months ended were as follows:

	Three Mor	Three Months Ended		Nine Months Ended	
	June 30,	June 30,	June 30,	June 30,	
	2008	2007	2008	2007	
Income from discontinued operations	\$ 2,360,930	\$ 101,683	\$ 2,360,930	\$ 111,510	

## 6. Property, Plant and Equipment

Property, plant and equipment consists of the following:

	June 30, 2008	Se	ptember 30, 2007	Estimated Useful Lives
Land	\$ 175,000	\$	_	_
Buildings and improvements	1,995,073		1,384,028	10 - 20 years
Machinery and equipment	9,147,987		7,379,405	5 - 10 years
Furniture and fixtures	81,635		15,147	3 - 5 years
Motor vehicles	4,610,442		3,928,089	3 - 10 years
	16,010,137		12,706,669	
Less accumulated depreciation and amortization	(9,386,479)		(7,487,963)	
Property, plant and equipment, net	\$ 6,623,658	\$	5,218,706	

## 7. Notes Payable/Credit Facilities

#### June 2006 Laurus Credit Facility

5.

On June 30, 2006, we entered into a \$16 million amended and restated credit facility with Laurus (the "Credit Facility"). The New Credit Facility consists of a \$5 million non-convertible secured revolving note and an \$11 million secured non-convertible term note. The credit facility is secured by first priority security interests in all of the assets of our company and all of the assets of our GreenMan Technologies of Minnesota, Inc. and GreenMan Technologies of Iowa, Inc. subsidiaries, as well as by pledges of the capital stock of those subsidiaries. In January 2008, we granted Laurus additional security interest in the assets of Welch Products and its subsidiaries, which increased our borrowing base under the revolving note described above.

The revolving note has a three-year term from the closing, bears interest on any outstanding amounts at the prime rate plus 2% (7% at June 30, 2008), with a minimum rate of 8%. Amounts advanced under the line are limited to 90% of eligible accounts receivable and 50% of finished goods inventory, up to a maximum of \$5 million, subject to certain limitations. As of June 30, 2008, the balance due under the revolving note was \$2,999,662.

The term loan has a maturity date of June 30, 2009 and bears interest at the prime rate plus 2% (7% at June 30, 2008), with a minimum rate of 8%. Principal is amortized over the term of the loan, commencing on July 2, 2007, with minimum monthly payments of principal as follows: (i) for the period commencing on July 2, 2007 through June

2008, minimum principal payments of \$150,000; (ii) for the period from July 2008 through June 2009, minimum principal payments of \$400,000; and (iii) the balance of the principal will be payable on the maturity date. In May 2007, Laurus agreed to reduce the principal payments required during the period of July 2007 to September 2008 to \$100,000 per month and defer the difference of \$1,500,000 to the June 2009 maturity date. We are currently in discussions with Laurus regarding an initial 12 month extension in the term of the credit facility as well as maintaining our current level of monthly principal payments through the remainder of the existing term and the potential extension term. If we are unable to restructure our remaining principal payments with Laurus or obtain additional financing, our ability to maintain our current level of operations could be materially and adversely affected and we may be required to adjust our operating plans accordingly.

In addition, we have agreed to make an excess cash flow repayments beginning with the fiscal year ended September 30, 2007 equal to 50% of (a) the aggregate net operating cash flow generated for such fiscal year less (b) aggregate capital expenditures made in such fiscal year (up to a maximum of 25% of the net operating cash flow calculated in accordance with this clause). Laurus agreed to waive this provision for the year ended September 30, 2007. The term loan may be prepaid at any time without penalty.

GreenMan Technologies, Inc.

Notes to Interim Consolidated Financial Statements

Quarter Ended June 30, 2008 and 2007

(Unaudited)

Credit Facility/Notes Payable – (Continued)

7.

In connection with the New Credit Facility, we issued Laurus a warrant to purchase up to 3,586,429 shares of our common stock at an exercise price equal to \$0.01 per share. This warrant, valued at \$1,116,927, is immediately exercisable, has a term of ten years, allows for cashless exercise at the option of Laurus, and does not contain any "put" provisions. Previously issued warrants to purchase an aggregate of 1,380,000 shares of our common stock, which were issued in connection with the original notes on June 30, 2004, were canceled as part of this transaction. The amount of our common stock Laurus may hold at any given time is limited to no more than 4.99% of our outstanding common stock. This limitation may be waived by Laurus upon 61 days notice to us and does not apply if an event of default occurs and is continuing under the New Credit Facility. The fair value of these terminated warrants was determined to be \$31,774 and offset the value of the new warrant issued. In addition, the fair value associated with the foregone convertibility feature of all previous convertible amounts was determined to be \$740,998 and also offset the value of the new warrant issued. As a result of the foregoing, the net value assigned to the new warrant of \$344,155 was recorded as paid-in capital and recorded as a reduction to the carrying value of the refinanced note as described below.

Laurus has agreed that it will not, on any trading day, be permitted to sell any common stock acquired upon exercise of this warrant in excess of 10% of the aggregate number of shares of the common stock traded on such trading day. On January 25, 2007, we filed a registration statement under the Securities Act of 1933 relating to the 3,586,429 shares underlying the June 30, 2006 warrant as well as 553,997 shares issuable to another shareholder upon exercise of a warrant. The registration statement was declared effective on February 6, 2007. During the period of June through August 2007, Laurus acquired 1,154,098 shares of our common stock upon the partial exercise of its warrants on a cashless basis.

Subject to applicable cure periods, amounts borrowed under the New Credit Facility are subject to acceleration upon certain events of default, including: (i) any failure to pay when due any amount we owe under the New Credit Facility; (ii) any material breach by us of any other covenant made to Laurus; (iii) any misrepresentation, in any material respect, made by us to Laurus in the documents governing the New Credit Facility; (iv) the institution of certain bankruptcy and insolvency proceedings by or against us; (v) the entry of certain monetary judgments greater than \$50,000 against us that are not paid or vacated for a period of 30 business days; (vi) suspensions of trading of our common stock; (vii) any failure to deliver shares of common stock upon exercise of the warrant; (viii) certain defaults under agreements related to any of our other indebtedness; and (ix) changes of control of our company. Substantial fees and penalties are payable to Laurus in the event of a default.

Pursuant to Statement of Financial Accounting Standards No. 15, "Accounting by Debtors and Creditors for Troubled Debt Restructuring" ("SFAS 15") the Credit Facility has been accounted for as a troubled debt restructuring. It was determined that, because the effective interest rate of the New Credit Facility was lower than that of the previous credit facility therefore indicating a concession was granted by Laurus, we are viewed as a passive beneficiary of the restructuring, and no new transaction has occurred. Under SFAS 15, a modification of terms "is neither an event that results in a new asset or liability for accounting purposes nor an event that requires a new measurement of an existing asset or liability." Thus, from a debtor's standpoint, SFAS 15 calls for a modification of the terms of a loan to be accounted for prospectively. As a result, unamortized balances of \$258,900 of deferred financing fees and \$972,836 of debt discount and beneficial conversion features associated with the previous Laurus credit facility were netted along with the value of the new warrants issued of \$344,155 against the new term debt related to the portion of the new debt

that refinanced the Laurus debt and related accrued interest totaling \$8,503,416 to provide a net carrying amount for that portion of the debt of \$6,927,525. The carrying amount of the loan is being amortized over the term of the loan at a constant effective interest rate of 20% applied to the future cash payments specified by the new loan.

The carrying value of the Laurus debt under the Credit Facility at June 30, 2008 was \$12,310,486 and does not equate to the total cash payments of \$12,799,662 due under the debt as a result of accounting for a troubled debt restructure.

GreenMan Technologies, Inc.

Notes to Interim Consolidated Financial Statements
Quarter Ended June 30, 2008 and 2007

(Unaudited)

8. Litigation

As previously disclosed, all of GreenMan Technologies of Tennessee, Inc.'s assets were sold in September 2005 and substantially all of GreenMan Technologies of Georgia, Inc.'s assets were sold as of March 1, 2006. All proceeds from these sales were retained by Laurus, our secured lender, and these subsidiaries have no assets. As of June 30, 2008, approximately seventeen vendors of these subsidiaries had commenced legal action, primarily in the state courts of Georgia, in attempts to collect approximately \$1.9 million of past due amounts, plus accruing interest, attorneys' fees, and costs, all relating to various services rendered to these subsidiaries. Although GreenMan Technologies, Inc. itself was not a party to any of these vendor relationships, three of the plaintiffs, representing approximately \$900,000 of these claims, have named GreenMan Technologies, Inc. as a defendant along with GreenMan Technologies of Georgia, Inc.

As of June 30, 2008, nine vendors have secured judgments in their favor aggregating approximately \$1.55 million against GreenMan Technologies of Georgia, Inc., including a summary judgment for approximately \$890,000 against GreenMan Technologies, Inc. While GreenMan Technologies, Inc. believes it has valid defenses to these claims, as well as against any similar or related claims that may be made against us in the future, we did not receive proper notice of the summary judgment against us and therefore were unable to timely appeal the judgment. Management therefore determined it to be in the best interests of GreenMan Technologies, Inc. to reach settlement on this judgment rather than to attempt to appeal the judgment for lack of proper notice. On March 28, 2008, GreenMan Technologies, Inc. agreed to a cash settlement of \$450,000 with \$100,000 paid upon signing the settlement agreement and nine additional monthly payments of \$38,889 commencing on April 30, 2008 and ending on December 31, 2008. As of June 30, 2008, the balance due under this agreement was \$233,334. Upon receipt of the final payment, the plaintiff has agreed to mark the judgment satisfied with the appropriate courts, at which time we anticipate recording a gain on settlement of approximately \$165,000.

On June 27, 2008, GreenMan Technologies of Georgia, Inc. filed for liquidation under Chapter 7 of the federal bankruptcy laws in the Bankruptcy Court of the Middle District of Georgia and a trustee was appointed. In July 2008 a Meeting of Creditors was held and we are awaiting the trustee's final report. As a result of the bankruptcy proceedings all pending litigation is stayed and GreenMan Technologies of Georgia, Inc. was deconsolidated from our financial statements as of June 30, 2008. (See Note 5).

In addition to the foregoing, we are subject to routine claims from time to time in the ordinary course of our business. We do not believe that the resolution of any of the claims that are currently known to us will have a material adverse effect on our company or on our financial statements.

9. Stockholders' Equity

Common Stock Transactions

On October 1, 2007, we issued 8,000,000 shares of our unregistered common stock valued at \$2,800,000 (at a price of \$.35 which was the closing price of our stock on the date of issuance) in connection with the acquisition of Welch Products. (See Note 4.)

**Authorized Shares** 

As of June 30, 2008, 30,880,435 shares of our common stock were issued and outstanding, and we had approximately 9,590,364 additional shares reserved for future issuance. These reserved shares relate to the following: 3,054,462 shares for issuance upon exercise of awards granted under our 1993 Stock Option Plan, 1996 Non-Employee Director Stock Option Plan and 2005 Stock Option Plan and 6,535,902 shares for issuance upon exercise of other stock options and stock purchase warrants. On April 2, 2008, our shareholders approved an amendment to our Restated Certificate of Incorporation to increase the number of authorized shares of common stock from 40,000,000 to 60,000,000 shares.

GreenMan Technologies, Inc.

Notes to Interim Consolidated Financial Statements

Quarter Ended June 30, 2008 and 2007

(Unaudited)

Stockholders' Equity – (Continued)

#### **Stock Options**

9.

We maintain stock-based compensation plans, which are described more fully in Note 11 to the consolidated financial statements in our 2007 Annual Report filed on Form 10-KSB. As permitted by Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation", we previously had elected to continue with the accounting methodology prescribed by Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees." On October 1, 2006, we adopted the fair value recognition provisions of SFAS No. 123(R) "Share-based Payment" using the modified prospective method and have applied the required fair value methodology to all stock option and equity award plans. We use the Black-Scholes option valuation to determine the fair value of share based payments granted after October 1, 2006. During the three and nine months ended June 30, 2008, we recorded stock based compensation expense of \$28,183 and \$103,750 respectively and \$9,195 and \$27,300, respectively for the three and nine months ended June 30, 2007 as a result of the adoption of SFAS 123(R). The unamortized compensation costs at June 30, 2008 was \$413,111.

During the three months ended December 31, 2007, we granted options to several employees to purchase an aggregate of 670,000 shares of the our common stock at an exercise price of \$.35 to per share, which represented the closing price of our stock on the date of each respective grant. The options were granted under the 2005 Stock Option Plan, have a ten-year term and vest equally over a five-year period from date of grant. The fair value of the options at the date of grant in aggregate was \$160,000 and assumptions utilized to determine such value were (a) risk free interest rate of 4.33%, (b) expected life of 7.5 years, (c) expected volatility of 64% and (d) weighted average fair value of \$.24 per option granted.

During the three months ended March 31, 2008, we granted options to our Chief Executive Officer pursuant to the terms of his employment agreement to purchase an aggregate of 100,000 shares of the our common stock at an exercise price of \$.34 per share, which represented the closing price of our stock on the date of the grant. The options were granted under the 2005 Stock Option Plan, have a ten-year term and vest immediately on the date of grant. The fair value of the options at the date of grant in aggregate was \$19,200 and assumptions utilized to determine such value were (a) risk free interest rate of 2.7%, (b) expected life of 5 years, (c) expected volatility of 65% and (d) weighted average fair value of \$.19 per option granted.

We use historical volatility as we believe it is more reflective of market conditions and a better indicator of volatility and use estimated stock option forfeitures based on historical experience. We will continue to use the simplified calculation of expected life described in the Staff Accounting Bulletin No (s) SAB No. 107 and SAB No. 110, Share-Based Payments until we have enough historical data necessary to provide a reasonable estimate of expected life.

#### 10. Segment Information

In conjunction with the acquisition of Welch Products (See Note 4) on October 1, 2007, we established a new reporting structure whereby we now have two reportable operating segments: (1) tire recycling and (2) molded recycled rubber products. We have identified the tire recycling and molded recycled rubber product as operating segments for which discrete financial information is available. Each operating segment has its respective management

team.

The tire recycling operations collect, process and market scrap tires in whole, shredded or granular form. We are paid a fee to collect, transport and process scrap tires (i.e., collection/processing revenue) in whole or into two inch or smaller rubber chips which are then sold (i.e., product revenue).

The molded recycled rubber products operations manufacture, install and market branded recycled content products and services that provide schools and other political subdivisions viable solutions for safety, compliance, and accessibility. Pursuant to SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", our Chief Executive Officer has been identified as the chief operating decision maker (CODM) as he assesses the performance of the segments and decides how to allocate resources to the segments. Income (loss) from operations is the measure of profit and loss that our CODM uses to assess performance and make decisions. Assets are not a measure used to assess the performance of the company by the CODM; therefore we will report assets by segment in our disclosures. Income (loss) from operations represents the net sales less the cost of sales and direct operating expenses incurred within the operating segments as well the allocation of some but not all corporate operating expenses. These unallocated costs include certain corporate functions (certain legal, accounting, wage, public relations and interest expense) are included in the results below under Corporate and other in the reconciliation of operating results. Management does not consider unallocated Corporate and other in its management of segment reporting.

### GREENMAN TECHNOLOGIES, INC.

Notes to Interim Consolidated Financial Statements Quarter Ended June 30, 2008 and 2007 (Unaudited)

## 10. Segment Information – (Continued)

The following table provides total assets for our operating segments as of:

	June 30,	Se	ptember 30,
Total assets:	2008		2007
Tire recycling	\$ 11,358,399	\$	9,034,960
Molded recycled rubber products	6,271,247		
Corporate and other	294,228		256,243
Total assets	\$ 17,923,874	\$	9,291,203

The following table provides net sales and income from operations for our operating segments:

	June 30, June 30, June	ne Months Ended 2 30, June 30
	2008 2007 20	08 2007
Net sales;		
Tire recycling	\$ 6,671,451 \$ 5,320,269 \$ 15,63	
Molded recycled rubber products	886,110 — 2,09	93,596 —
Corporate and other		
Total net sales	\$ 7,557,561 \$ 5,320,269 \$ 17,77	10,424 \$ 13,671,561
	Three Months Ended N	ine Months Ended
	June 30, June 30, June	e 30, June 30,
	2008 2007 20	008 2007
Income (loss) from continuing operations:		
Tire recycling	\$ 1,143,888 \$ 644,688 \$ 1,8	35,757 \$ 1,229,825
Molded recycled rubber products	(142,640) — $(6$	86,780) -
Corporate and other	(369,728) $(432,936)$ $(1,3)$	79,244) (1,685,398)