

DIAGEO PLC  
Form 6-K  
August 04, 2004

Table of Contents

**FORM 6-K**

**SECURITIES AND EXCHANGE COMMISSION**

**Report of Foreign Private Issuer  
Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934**

**Diageo plc**

(Translation of registrant's name into English)

8 Henrietta Place, London W1G 0NB  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F

Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):  
82-\_\_\_\_\_

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**TABLE OF CONTENTS**

**SIGNATURES**

List identifying information required to be furnished

Director Shareholding 02-Jul-04

Trading Statement 08-Jul-04

Director Shareholding 09-Jul-04

Blocklisting Interim Review 12-Jul-04

Director Shareholding 16-Jul-04

Director Shareholding 23-Jul-04

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**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Diageo plc  
(Registrant)

Date: 2 August, 2004

By: /s/ J Nicholls

\_\_\_\_\_  
Name: J Nicholls  
Title: Deputy Secretary

**Table of Contents**

**List identifying information required to be furnished  
by Diageo plc pursuant to Rule 13a-16 or 15d-16 of  
The Securities Exchange Act 1934  
1 July 31 July 2004**

<b>Information</b>	<b>Required by/when</b>
Public Announcements/Press	The Stock Exchange, London
<b>Announcement</b> Todd Stitzer Disclosure of Director's details and Transfer of Shares by Diageo Share Ownership Trustee Limited. (2 July 2004)	
<b>Announcement</b> Trading statement. (8 July 2004)	
<b>Announcement</b> Transfer of Shares by Diageo Share Ownership Trustee Limited (9 July 2004)	
<b>Announcement</b> Blocklisting Interim Review (12 July 2004)	
<b>Announcement</b> Transfer of Shares by Diageo Share Ownership Trustee Limited. (16 July 2004)	
<b>Announcement</b> Transfer of Shares by Diageo Share Ownership Trustee Limited. (23 July 2004)	

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**Table of Contents**

**Company** Diageo PLC  
**TIDM** DGE  
**Headline** Director Shareholding  
**Released** 14:28 02-Jul-04  
**Number** PRNUK-0207

TO: Regulatory Information Service

PR Newswire

RE: CHAPTER 16 PARAGRAPHS 4 AND 13 OF

**THE LISTING RULES**

Diageo plc (the Company) announces the following in respect of Todd Stitzer, who was appointed a Director of the Company on 23 June 2004:

1. In respect of Chapter 16 paragraph 4(a), apart from his current directorship of a publicly quoted company notified on 23 June 2004, there are no other directorships of publicly quoted companies to disclose; and
2. In respect of Chapter 16 paragraph 4(b), there are no such details to disclose.

The Company further announces that it received notification on 2 July 2004 for the purposes of Section 329 of the Companies Act 1985 from Diageo Share Ownership Trustees Limited (the Trustee), as trustee of the Diageo Share Incentive Plan (the Plan) that the Trustee sold 645 ordinary shares of 28 101/108 pence in the Company ( Ordinary Shares ) in respect of participants leaving the Plan and transferred 4,533 Ordinary Shares to participants leaving the Plan. The Ordinary Shares were sold on 28 June 2004 and 30 June 2004 at prices per Ordinary Share of £7.5755 and £7.4253 respectively by the Trustee.

The Plan is an Inland Revenue approved plan operated by Diageo Group companies for the benefit of employees of the Company and its subsidiaries.

<b>Date of Transaction</b>	<b>No. of Ordinary Shares Sold</b>	<b>Price Per Share</b>
28.06.04	78	£7.5755
30.06.04	567	£7.4253

<b>Date of Transaction</b>	<b>No. of Ordinary Shares Transferred</b>
30.06.04	4,533

The total holding of the Trust now amounts to 3,293,152 ordinary shares.

2 July 2004



**Table of Contents**

**Company** Diageo PLC  
**TIDM** DGE  
**Headline** Trading Statement  
**Released** 07:00 08-Jul-04  
**Number** 6218A

**Embargoed until 07.00 BST 8 July 2004**

**Diageo issues pre-closed period statement**

Diageo will announce preliminary results for the year ended 30 June 2004 on 2 September 2004 and has today issued the following statement.

Diageo's scale, geographic diversity and outstanding collection of brands are now driving more consistent performance. Trading in the second half of the financial year to 30 June 2004 was broadly in line with expectations as outlined at the time of the interim results. Consequently performance trends for the full year are expected to be similar to those delivered in the first half. Then organic volume grew 3% and organic growth of net sales (after deducting excise duties) was 6%. As in the first half, organic growth in marketing investment is expected to be above growth of net sales (after deducting excise duties).

During the year Diageo has undertaken a series of initiatives to drive greater cost efficiency across the business. These projects have given rise to restructuring costs in the full year, which have not been treated as exceptional items, of approximately £50 million before tax. Organic operating profit growth for the full year is still expected to be 6% continuing the trend of the first half. However, as previously advised adverse exchange rates are expected to impact reported profit before exceptionals and tax for the full year by c£95 to £100 million.

Diageo has repurchased a further 43 million shares for cancellation in the financial year and therefore the number of shares in issue at the end of the year was 3057 million. The weighted average number of shares used to calculate eps in the year ended 30 June 2004 is estimated to be approximately 3030 million shares. Eps before exceptional charges is expected to be approximately 48 pence per share. Free cash flow before dividends is expected to be in excess of £1 billion for another year.

Looking forward to the new financial year Diageo expects that organic growth in volume, net sales (after deducting excise duties) and operating profit will be similar to those achieved in the year ended 30 June 2004.

Based on current exchange rates, the adverse impact of exchange rate movements on profit before exceptionals and tax in fiscal 2005 is estimated to be £100 million mainly due to year on year weakness in the dollar and currencies such as the Nigerian Naira and the Venezuelan Bolivar which cannot be hedged.

On 23 June 2004 Diageo announced that General Mills had filed a universal shelf registration statement which included approximately 50 million common stock owned by Diageo and that its board representatives, Paul Walsh and Jack Keenan had resigned from the General Mills board. Consequently Diageo will no longer account for General Mills as an associate from the end of June 2004. Reported eps for the year ending 30 June 2005 will be adversely affected by this change, the impact of which on a proforma basis for fiscal 2004 is estimated at 3.0 pence per share. Following this change in accounting treatment Diageo expects that its effective tax rate will continue to be 25%.

Paul Walsh, CEO of Diageo, said:

Diageo's outstanding collection of brands and our geographic reach have created the platform from which we can deliver the consistent performance which we know our shareholders value. As we drive the growth of our priority



brands, mix improvement together with robust pricing on an increasing number of brands has led to net sales growth substantially above volume growth. While the costs of our restructuring programmes adversely impact margins, we believe improved efficiency when these initiatives are completed will lead to margin expansion. After a number of years in which we have funded the costs of our strategic realignment to focus on premium drinks, the strong cash generative characteristics of this business are becoming increasingly apparent. Free cash flow will continue to fund both growth in dividends and our on market share buy back programme.

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**Table of Contents**

The share buy back programme together with the potential to monetise our stake in General Mills means that our already strong return on invested capital can be further enhanced .

**New UK GAAP accounting policies**

The tables below give turnover and operating profit before exceptional items for the year ended 30 June 2003 for premium drinks restated for the adoption of FRS 17, UITF abstract 38 and FRS 5 application note G.

Turnover by market restated following the adoption of FRS 5 application note G:

	<b>June 03</b>		
	<b>Originally reported</b>	<b>Movement</b>	<b>Restated</b>
	<b>£m</b>	<b>£m</b>	<b>£m</b>
Major markets:			
North America	2,795	(36)	2,759
Great Britain	1,429	(49)	1,380
Ireland	953		953
Spain	424	(6)	418
	<u>5,601</u>	<u>(91)</u>	<u>5,510</u>
Key markets	2,129	(49)	2,080
Venture markets	1,231	(19)	1,212
	<u>8,961</u>	<u>(159)</u>	<u>8,802</u>
Total premium drinks	<u>8,961</u>	<u>(159)</u>	<u>8,802</u>

Operating profit before exceptional items by market restated following the adoption of FRS 17 and UITF abstract 38:

	<b>June 03</b>		
	<b>Originally reported</b>	<b>Movement</b>	<b>Restated</b>
	<b>£m</b>	<b>£m</b>	<b>£m</b>
Major markets:			
North America	729	(21)	708
Great Britain	219	(16)	203
Ireland	141	(10)	131

Spain	99	(3)	96
	<u>1,188</u>	<u>(50)</u>	<u>1,138</u>
Key markets	522	(20)	502
Venture markets	266	(4)	262
	<u>1,976</u>	<u>(74)</u>	<u>1,902</u>

The group has adopted the reporting requirements of *FRS 17 Retirement benefits* in its primary financial statements from 1 July 2003. The restatements also comply from 1 July 2003 with the following requirements issued by the UK Accounting Standards Board: *UITF abstract 38 Accounting for ESOP trusts* and the amendment to *FRS 5 Reporting the substance of transactions*.

*FRS 17 Retirement benefits*. This standard replaces the use of the actuarial values for assets in a pension scheme in favour of a market-based approach. In order to cope with the volatility inherent in this measurement basis, the standard requires that the profit and loss account shows

## **Table of Contents**

the relatively stable ongoing service cost, finance charge and expected return on assets. Differences between expected and actual returns, and changes in actuarial assumptions, are reflected in the statement of total recognised gains and losses.

The adoption of FRS 17 has decreased the reported operating profit for the year ended 30 June 2003 by £88 million. This charge has been offset by a decrease in exceptional charges of £14 million and an increase in other finance income of £36 million, giving a net decrease in the profit for the year of £38 million. In addition, the adoption of the standard has reduced shareholders' funds at 30 June 2003 by £1,865 million.

*UITF abstract 38 Accounting for ESOP trusts.* This abstract changes the presentation of an entity's own shares held in an employee share trust from requiring them to be recognised as assets to requiring them to be deducted in arriving at shareholders' funds. It also requires that the minimum expense to the profit and loss account should be the difference between the fair value of the shares at the date of award and the amount that an employee may be required to pay for the shares (i.e. the intrinsic value of the award).

The impact of the adoption of UITF 38 in the year ended 30 June 2003 has been to increase operating profit by £14 million and increase the tax charge by £4 million. In addition, exceptional charges were reduced by £2 million, giving a net increase in the profit for the year of £12 million. The reclassification of shares acquired by the share trust (own shares) from fixed assets and debtors to equity has reduced shareholders' funds by £288 million at 30 June 2003. In addition, the net cash outflow arising from the purchase of shares by the share trusts has been reclassified from capital expenditure and financial investment to financing. This reclassification has increased free cash flow for the year ended 30 June 2003 by £65 million.

*FRS 5 Reporting the substance of transactions.* The amendment to the standard added a new application note (G) on revenue recognition. This requires that revenue should be stated at fair value of the right to consideration. Diageo incurs certain promotional expenditure that is not wholly independent of the invoiced product price. Such expenditure is now deducted from turnover. The change, which has no impact on operating profit, reduced turnover and operating costs by £159 million in the year ended 30 June 2003.

## **Cautionary statement concerning forward-looking statements**

This document contains statements with respect to the financial condition, results of operations and business of Diageo and certain of the plans and objectives of Diageo with respect to these items. These forward-looking statements are made pursuant to the "Safe Harbor" provisions of the US Private Securities Litigation Reform Act of 1995. In particular, all statements that express forecasts, expectations and projections with respect to future matters, including trends in results of operations, margins, growth rates, overall market trends, the impact of interest or exchange rates, the availability of financing to Diageo and parties or consortia who have purchased Diageo's assets, actions of parties or consortia who have purchased Diageo's assets, anticipated cost savings or synergy and the completion of Diageo's strategic transactions, are forward-looking statements. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including factors that are outside Diageo's control.

These factors include, but are not limited to:

Increased competitive product and pricing pressures and unanticipated actions by competitors that could impact Diageo's market share, increase expenses and hinder growth potential;

The effects of completed or future business combinations, acquisitions or disposals and the ability to realise expected synergy and/or costs savings;

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**Table of Contents**

Diageo's ability to complete future acquisitions and disposals;

Legal and regulatory developments, including changes in regulations regarding consumption of, or advertising for, beverage alcohol, changes in accounting standards, taxation requirements, such as the impact of excise tax increases with respect to the premium drinks business, and environmental laws;

Developments in the Hakki v. Zima Company et al. litigation and any similar proceedings;

Changes in the food industry in the United States, including increased competition and changes in levels of consumer preferences;

Changes in consumer preferences and tastes, demographic trends or perception about health related issues;

Changes in the cost of raw materials and labour costs;

Changes in economic conditions in countries in which Diageo operates, including changes in levels of consumer spending;

Levels of marketing and promotional expenditure by Diageo and its competitors;

Renewal of distribution rights on favourable terms when they expire;

Termination of existing distribution rights on agency brands;

Technological developments that may affect the distribution of products or impede Diageo's ability to protect its intellectual property rights; and

Changes in financial and equity markets, including significant interest rate and foreign currency rate fluctuations which may affect Diageo's access to or increase the cost of financing.

All oral and written forward-looking statements made on or after the date of this document and attributable to Diageo are expressly qualified in their entirety by the above factors and the Risk Factors contained in Diageo's Annual Report on Form 20-F, as amended, for the year ended 30 June 2003 filed with the U.S. Securities and Exchange Commission.

The information in this announcement does not constitute an offer to sell or an invitation to buy shares in Diageo plc or any other invitation or inducement to engage in investment activities.

Past performance cannot be relied upon as a guide to future performance.

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Investors enquiries Catherine James +44 (0) 20 7927 5272 investor.rel@diageo.com

Media enquiries Isabelle Thomas +44 (0) 20 7927 5967 media@diageo.com

Notes to Editor:

Diageo is the world's leading premium drinks business. With its global vision, and local marketing focus, Diageo brings to consumers an outstanding collection of beverage alcohol brands across the spirits, wine and beer categories including Smirnoff, Guinness, Johnnie Walker, Baileys, J&B, Cuervo, Captain Morgan and Tanqueray, and Beaulieu Vineyard and Sterling Vineyards wines. Diageo trades in some 180 countries around the world and is listed on both the New York Stock Exchange (DEO) and the London Stock Exchange (DGE). For more information about Diageo, its people, brands and performance, visit us at [www.diageo.com](http://www.diageo.com)

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**Table of Contents**

**Company** Diageo PLC  
**TIDM** DGE  
**Headline** Director Shareholding  
**Released** 15:08 09-Jul-04  
**Number** PRNUK-0907

TO: Regulatory Information Service

PR Newswire

RE: CHAPTER 16 PARAGRAPH 13 OF

THE LISTING RULES

Diageo plc (the Company) announces that it received notification on 9 July 2004 for the purposes of Section 329 of the Companies Act 1985 from Diageo Share Ownership Trustees Limited (the Trustee), as trustee of the Diageo Share Incentive Plan (the Plan) that the Trustee sold 31 ordinary shares of 28 101/108 pence in the Company ( Ordinary Shares ) in respect of participants leaving the Plan. The Ordinary Shares were sold on 2 July 2004 at a price per Ordinary Share of £7.3505 by the Trustee. The Plan is an Inland Revenue approved plan operated by Diageo Group companies for the benefit of employees of the Company and its subsidiaries.

The total holding of the Trust now amounts to 3,293,121 ordinary shares.

9 July 2004

END

**Company** Diageo PLC  
**TIDM** DGE  
**Headline** Blocklisting Interim Review  
**Released** 14:56 12-Jul-04  
**Number** PRNUK-1207

SCHEDULE 5

BLOCK LISTING SIX MONTHLY RETURN

To: Listing Applications

UK Listing Authority

Financial Services Authority

25, The North Colonnade

Canary Wharf

London, E14 5HS



Please ensure the entries on this return are type

1. Name of company: Diageo plc
  2. Name of scheme: Diageo (formerly Guinness) International Sharesave Scheme
  3. Period of return: From 1 January 2004 to 30 June 2004
  4. Number and class of share(s) (amount of stock/debt security) not issued under scheme 918,779
  5. Number of shares issued/allotted under scheme during period: 38,384
  6. Balance under scheme not yet issued /allotted at end of period 880,395
  7. Number and class of share(s) (amount of stock/debt securities) originally listed and the date of admission; 4,250,000
-

**Table of Contents**

Please confirm total number of shares in issue at the end of the period in order for us to update our records

3,057,472,410

Contact for queries: Address: Diageo plc, 8 Henrietta Place, W1G 0NB

Name: Claire Kynaston Telephone: 020 7927 5972

Person making return Name: J Nicholls

Position: Deputy Company Secretary Signature: /s/ J Nicholls

SCHEDULE 5

BLOCK LISTING SIX MONTHLY RETURN

To: Listing Applications

UK Listing Authority

Financial Services Authority

25, The North Colonnade

Canary Wharf

London, E14 5HS

Please ensure the entries on this return are type

1. Name of company: Diageo plc
2. Name of scheme: Diageo (formerly Guinness) Executive Stock Option Scheme
3. Period of return: From 1 January 2004 to 30 June 2004.
4. Number and class of share(s) (amount of stock/debt security) not issued under scheme 2,376,399
5. Number of shares issued/allotted under scheme during period: 421,803
6. Balance under scheme not yet issued /allotted at end of period 1,954,596
7. Number and class of share(s)

5,500,000 (ref 2882  
1994)

(amount of stock/debt securities) originally listed and the date of admission;

18,405,871 (1999)

Please confirm total number of shares in issue at the end of the period in

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**Table of Contents**

order for us to update our records

3,057,472,410

Contact for queries:

Address: Diageo plc, 8 Henrietta  
Place, W1G 0NB

Name: Claire Kynaston

Telephone: 020 7927 5792

Person making Name:

J Nicholls

Position: Deputy Company Secretary Signature:

/s/ J Nicholls

SCHEDULE 5

**BLOCK LISTING SIX MONTHLY RETURN**

To: Listing Applications

UK Listing Authority

Financial Services Authority

25, The North Colonnade

Canary Wharf

London, E14 5HS

Please ensure the entries on this return are type

1. Name of company: Diageo plc
2. Name of scheme: Grand Metropolitan Public Limited Company Executive Stock Option Scheme
3. Period of return: From 1 January 2004 to 30 June 2004
4. Number and class of share(s)  
(amount of stock/debt security) not issued under scheme 442,397
5. Number of shares issued/allotted under scheme during period: 184,410
6. Balance under scheme not yet issued /allotted at end of period 257,987

7. Number and class of share(s)	10.6.92
(amount of stock/debt securities) originally listed and the date of admission;	15.1.02
	1,288,978

Please confirm total number of shares in issue at the end of the period in order for us to update our records

3,057,472,410

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**Table of Contents**

Contact for queries: Address: Diageo plc, 8 Henrietta Place, W1G 0NB

Name: Claire Kynaston Telephone: 020 7927 5792

Person making return Name J Nicholls

Position: Deputy Company Secretary Signature: /s/ J Nicholls  
SCHEDULE 5

**BLOCK LISTING SIX MONTHLY RETURN**

To: Listing Applications

UK Listing Authority

Financial Services Authority

25, The North Colonnade

Canary Wharf

London, E14 5HS

Please ensure the entries on this return are type

1. Name of company: Diageo plc
2. Name of scheme: Grand Metropolitan Public Limited Company International Savings Related Share Option Scheme
3. Period of return: From 1 January 2004 to 30 June 2004
4. Number and class of share(s) (amount of stock/debt security) not issued under scheme 52,982
5. Number of shares issued/allotted under scheme during period: 0
6. Balance under scheme not yet issued /allotted at end of period 52,982
7. Number and class of share(s) (amount of stock/debt securities) originally listed and the date of admission; 9.2.96

Please confirm total number of shares in issue at the end of the period in order for us to update our records

3,057,472,410

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Contact for queries:

Address: Diageo plc, 8 Henrietta  
Place, W1G 0NB

Name: Claire Kynaston

Telephone: 020 7927 5792

Person making return Name;

J Nicholls

Position: Deputy Company Secretary Signature

/s/ J Nicholls

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**Table of Contents**

SCHEDULE 5

BLOCK LISTING SIX MONTHLY RETURN

To: Listing Applications

UK Listing Authority

Financial Services Authority

25, The North Colonnade

Canary Wharf

London, E14 5HS

Please ensure the entries on this return are type

1. Name of company: Diageo plc
2. Name of scheme: Diageo Associated Companies Share Plan
3. Period of return: From 1 January 2004 to 30 June 2004
4. Number and class of share(s) (amount of stock/debt security) not issued under scheme 775,000
5. Number of shares issued/allotted under scheme during period: 14,888
6. Balance under scheme not yet issued /allotted at end of period 760,112
7. Number and class of share(s) (amount of stock/debt securities) originally listed and the date of admission; 10.03.03  
775,000

Please confirm total number of shares in issue at the end of the period in order for us to update our records

3,057,472,410

Contact for queries:

Address: Diageo plc, 8 Henrietta  
Place, W1G 0NB

Name: Claire Kynaston

Telephone: 020 7927 5792

Person making return Name:

J Nicholls

Position: Deputy Company Secretary Signature:

/s/ J Nicholls



END

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**Table of Contents**

**Company** Diageo PLC  
**TIDM** DGE  
**Headline** Director Shareholding  
**Released** 10:54 16-Jul-04  
**Number** PRNUK-1607

TO: Regulatory Information Service

PR Newswire

RE: CHAPTER 16 PARAGRAPH 13 OF

**THE LISTING RULES**

Diageo plc (the Company) announces that it received notification on 16 July 2004 for the purposes of Section 329 of the Companies Act 1985 from Diageo Share Ownership Trustees Limited (the Trustee), as trustee of the Diageo Share Incentive Plan (the Plan) that the Trustee sold 531 ordinary shares of 28 101/108 pence in the Company ( Ordinary Shares ) in respect of participants leaving the Plan and transferred 10,633 Ordinary Shares to participants leaving the Plan. The Ordinary Shares were sold on 9 July 2004 and 15 July 2004 at prices per Ordinary Share of £7.041 and £6.9953 respectively, by the Trustee.

The Plan is an Inland Revenue approved plan operated by Diageo Group companies for the benefit of employees of the Company and its subsidiaries.

<b>Date of Transaction</b>	<b>No. of Ordinary Shares Sold</b>	<b>Price Per Share</b>
09.07.04	200	£ 7.041
15.07.04	331	£6.9953

<b>Date of Transaction</b>	<b>No. of Ordinary Shares Transferred</b>
13.07.04	1,244
15.07.04	9,389

The total holding of the Trust now amounts to 3,329,762 ordinary shares.

16 July 2004

END

**Table of Contents**

**Company** Diageo PLC  
**TIDM** DGE  
**Headline** Director Shareholding  
**Released** 14:16 23-Jul-04  
**Number** PRNUK-2307

TO: Regulatory Information Service

PR Newswire

RE: CHAPTER 16 PARAGRAPH 13 OF

**THE LISTING RULES**

Diageo plc (the Company) announces that it received notification on 23 July 2004 for the purposes of Section 329 of the Companies Act 1985 from Diageo Share Ownership Trustees Limited (the Trustee), as trustee of the Diageo Share Incentive Plan (the Plan) that the Trustee sold 612 ordinary shares of 28 101/108 pence in the Company ( Ordinary Shares) in respect of participants leaving the Plan and transferred 8,029 Ordinary Shares to participants leaving the Plan. The Ordinary Shares were sold on 22 July 2004 at a price per Ordinary Share of £6.7628, by the Trustee. The Plan is an Inland Revenue approved plan operated by Diageo Group companies for the benefit of employees of the Company and its subsidiaries.

<b>Date of Transaction</b>	<b>No. of Ordinary Shares Sold</b>	<b>Price Per Share</b>
22.07.04	612	£6.7628

<b>Date of Transaction</b>	<b>No. of Ordinary Shares Transferred</b>
22.07.04	8,029

The total holding of the Trust now amounts to 3,321,121 ordinary shares.

23 July 2004

END