

MAKITA CORP  
Form 6-K  
November 26, 2004

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

Pursuant to Rule 13a-16 or 15d-16 under

the Securities Exchange Act of 1934

For the month of November, 2004

MAKITA CORPORATION

---

(Translation of registrant's name into English)  
3-11-8, Sumiyoshi-cho, Anjo City, Aichi Prefecture, Japan

---

(Address of principal executive offices)

[ Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F: ]

Form 20-F  Form 40-F

[ Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. ]

Yes  No

---

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MAKITA CORPORATION

---

(Registrant)

By: /s/ Masahiko Goto

---

(Signature)  
Masahiko Goto  
President

Date: November 24, 2004

---

Makita Corporation

The 93rd Semiannual Report  
for the six months  
ended September 30, 2004  
(U.S. GAAP Financial Information)

(English translation of CHUKAN HOUKOKUSHO  
semiannual report originally issued in Japanese language  
for the benefit and information of shareholders  
of the Company's common stock)

---

A MESSAGE FROM THE PRESIDENT

We are pleased to present the results for Makita's 93rd interim period, ended September 30, 2004.

**n Performance on a Consolidated Basis**

Regarding consolidated results for the interim period under review, net sales totaled 97,430 million yen, up 6.2% from the previous interim period. Sales in Japan declined 1.1%, to 19,028 million yen, as weak sales of existing products more than offset strong sales of impact drivers and new products. Overseas sales rose 8.1% to 78,402 million yen, reflecting mainly strong sales in Europe and Asia. As a result, overseas sales accounted for 80.5% of net sales for the period.

Looking at overseas sales by individual region, sales in Europe were up 13.5%, to 36,415 million yen, while sales in North America fell 10.8%, to 19,697 million yen. Sales in Asia rose 27.4%, to 9,320 million yen, and sales in other regions increased 17.6%, to 12,970 million yen.

Regarding earnings, the cost to sales ratio improved significantly because of expanded production in Japan and at plants in China. The Company also recorded a gain of approximately 4.4 billion yen on the transfer to the government of the substitutional portion of the employees' pension fund managed by the Company. As a result, income before income taxes doubled from the previous interim period, to 20,238 million yen, while net income jumped 160%, to 12,953 million yen.

Please note that Makita made the decision to withdraw from the golf course business and that Makita's wholly owned subsidiary in this business, Joyama Kaihatsu Ltd., applied for corporate rehabilitation to the Nagoya Regional Court on September 8, 2004. At present, preparations are under way for the meeting of Joyama Kaihatsu's creditors, scheduled for early 2005, including the selection of a buyer for the golf course business and other plans for corporate rehabilitation. Makita completed write-offs for the impairment of the relevant assets in the previous period, and the corporate rehabilitation now in progress will have no further impact on Makita's consolidated financial statements.

**n Basic Policy for Allocation of Profit Maintain a Dividend Payout Ratio of 30% or More**

Makita has adopted a policy for allocation of profit calling for paying a minimum cash dividend of ¥18 per share and maintaining a dividend payout ratio of 30% or more. For the interim period under review, Makita will pay a dividend of ¥11 per share, as announced in April 2004.

Based on its dividend policy, Makita's Board of Directors will decide on proposals for the dividend for the end of the fiscal year at their meeting to approve the financial statements after they are finalized near the end of April 2005. Their proposals will be presented for discussion and final approval at the Annual General Meeting of Shareholders.

We look forward to the continuing support and cooperation of our shareholders.

November 2004

Masahiko Goto  
President and Representative Director

1

---

*English Translation of CHUKAN HOUKOKUSHO originally issued in Japanese language*

---

CONDENSED CONSOLIDATED BALANCE SHEETS

	Yen (millions)	
	As of March 31, 2004	As of September 30, 2004
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash, cash equivalents and time deposits	28,626	31,596
Marketable securities	63,990	66,271
Trade receivables	35,695	37,040
Inventories	54,326	62,343
Prepaid expenses and other current assets	11,808	10,502
	<hr/>	<hr/>
Total current assets	<b>194,445</b>	<b>207,752</b>
	<hr/>	<hr/>
PROPERTY, PLANT AND EQUIPMENT, at cost	<b>52,965</b>	<b>53,213</b>
INVESTMENTS AND OTHER ASSETS	<b>30,706</b>	<b>30,877</b>
	<hr/>	<hr/>
	<b>278,116</b>	<b>291,842</b>
	<hr/>	<hr/>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term borrowings	14,128	14,251
Trade notes and accounts payable	8,525	9,766
Other current liabilities	23,970	24,538
	<hr/>	<hr/>
Total current liabilities	<b>46,623</b>	<b>48,555</b>
	<hr/>	<hr/>
LONG-TERM LIABILITIES	<b>36,891</b>	<b>30,230</b>
	<hr/>	<hr/>
	<b>83,514</b>	<b>78,785</b>
	<hr/>	<hr/>
MINORITY INTERESTS	<b>1,254</b>	<b>1,336</b>
	<hr/>	<hr/>

SHAREHOLDERS EQUITY:		
Common stock	23,803	23,803
Additional paid-in capital	45,421	45,423
Legal reserve and retained earnings	144,488	155,570
Accumulated other comprehensive loss	(17,048)	(9,692)
Treasury stock, at cost	(3,316)	(3,383)
	<hr/>	<hr/>
	193,348	211,721
	<hr/>	<hr/>
	278,116	291,842
	<hr/>	<hr/>

---

Notes

1. Consolidated financial information has been prepared in accordance with accounting principles generally accepted in the United States.
2. Consolidated subsidiaries: 42 subsidiaries
3. Amounts of less than 1 million yen have been rounded.

2

---

*English Translation of CHUKAN HOUKOKUSHO originally issued in Japanese language*

---



CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Yen (millions)	
	For the six months ended September 30, 2003	For the six months ended September 30, 2004
NET SALES	<b>91,757</b>	<b>97,430</b>
Cost of sales	56,301	56,375
<b>GROSS PROFIT</b>	<b>35,456</b>	<b>41,055</b>
Selling, general, administrative and other expenses	26,209	21,591
<b>OPERATING INCOME</b>	<b>9,247</b>	<b>19,464</b>
<b>OTHER INCOME (EXPENSES):</b>		
Interest and dividend income	342	535
Interest expense	(315)	(293)
Exchange losses on foreign currency transactions, net	(5)	(81)
Realized gains on securities, net	335	223
Other, net	290	390
Total	647	774
<b>INCOME BEFORE INCOME TAXES</b>	<b>9,894</b>	<b>20,238</b>
<b>PROVISION FOR INCOME TAXES:</b>		
Current	4,678	5,175
Deferred	235	2,110
Total	4,913	7,285
<b>NET INCOME</b>	<b>4,981</b>	<b>12,953</b>

---

*English Translation of CHUKAN HOUKOKUSHO originally issued in Japanese language*

---

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW

	Yen (millions)	
	For the six months ended September 30, 2003	For the six months ended September 30, 2004
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	<b>4,981</b>	<b>12,953</b>
Adjustments to reconcile net income to net cash provided by operating activities-		
Depreciation and amortization	4,330	2,664
Deferred income taxes	235	2,110
Realized gains on securities, net	(335)	(223)
Gain on disposals or sales of property, plant and equipment	(1,772)	-
Impairment of long-lived assets	1,392	-
Changes in assets and liabilities-		
Trade receivables	(515)	55
Inventories	4,646	(5,795)
Payables and accrued expenses	571	1,138
Income taxes payable	(351)	(711)
Benefit obligation	(248)	(4,708)
Other, net	(1,238)	1,607
	<b>11,696</b>	<b>9,090</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(2,270)	(2,071)
Purchases of available for sale and held to maturity securities	(15,658)	(13,216)
Proceeds from sales and maturities of available for sale and held to maturity securities	9,450	10,062
Proceeds from sales of property, plant and equipment	4,458	20
Increase in time deposits	(1,012)	(1,273)
Decrease in other assets, net	38	41
	<b>(4,994)</b>	<b>(6,437)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Increase (decrease) in short-term borrowings	(971)	69
Repayment of club members' deposits	(477)	(344)

Edgar Filing: MAKITA CORP - Form 6-K

Purchases of common stock, net	(2,176)	(65)
Cash dividends paid	(1,314)	(1,871)
	<hr/>	<hr/>
Net cash used in financing activities	<b>(4,938)</b>	<b>(2,211)</b>
	<hr/>	<hr/>
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(638)	510
	<hr/>	<hr/>
NET CHANGE IN CASH AND CASH EQUIVALENTS	<b>1,126</b>	<b>952</b>
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	<b>20,370</b>	<b>24,576</b>
	<hr/>	<hr/>
CASH AND CASH EQUIVALENTS, END OF PERIOD	<b>21,496</b>	<b>25,528</b>
	<hr/>	<hr/>

CONSOLIDATED NET SALES BY GEOGRAPHIC AREA

	Yen (billions)				
	For the six months ended				
	September 30, 2002	March 31, 2003	September 30, 2003	March 31, 2004	September 30, 2004
Japan	19.2	19.5	19.2	19.9	19.0
North America	24.2	21.4	22.1	19.8	19.7
Europe	26.9	30.8	32.1	34.3	36.4
Asia	7.2	6.6	7.3	6.9	9.3
Other regions	10.1	9.7	11.0	11.5	13.0
Total	87.6	88.0	91.7	92.4	97.4

Note: The table above sets forth Makita's consolidated net sales by geographic area based on customer location for the periods presented.

PRODUCTION BY COUNTRY

	Million units				
	For the six months ended				
	September 30, 2002	March 31, 2003	September 30, 2003	March 31, 2004	September 30, 2004
Japan	1.87	1.86	1.80	1.72	2.22
U.S.A.	0.53	0.56	0.55	0.60	0.66
U.K.	0.55	0.63	0.51	0.64	0.61
China	1.59	1.72	1.94	2.36	3.13
Other	0.41	0.41	0.40	0.38	0.42
Total	4.95	5.18	5.20	5.70	7.04



---

*English Translation of CHUKAN HOUKOKUSHO originally issued in Japanese language*

---

CONDITION OF SHAREHOLDERS AND SHARES

(As of September 30, 2004)

Total number of shares outstanding 148,006,992 shares (including 4,156,008 shares of treasury stock)Number of shareholders 10,47110 largest shareholders

Name of shareholder	Number of shares held	
	Units (thousand)	%
The Chase Manhattan Bank, N.A. London	8,214	5.55
Northern Trust Company (AVFC) Sub-account American Client	7,180	4.85
Japan Trustee Services Bank, Ltd. (Trust account)	6,900	4.66
The Master Trust Bank of Japan, Ltd. (Trust account)	6,625	4.48
The Bank of New York, Treaty Jasdec Account	4,760	3.22
Hero & Co.	4,440	3.00
The UFJ Bank, Limited	4,370	2.95
Makita Cooperation Companies Investment Association	3,898	2.63
Nippon Life Insurance Company	3,664	2.48
Maruwa Co., Ltd.	3,529	2.38
Total	53,582	36.20

## Notes:

1. Hero & Co. is the nominal holder of the shares of The Bank of New York, the trustee bank for the Company's American Depositary Shares.
2. In addition to the above, the Company owns 4,156 thousand shares of treasury stock.

Distribution of share-ownership

Class of shareholder	Number of shares held	
	Units (thousand)	%
Financial institutions and securities firms	51,430	34.7
Foreign investors	44,135	29.8

Edgar Filing: MAKITA CORP - Form 6-K

Japanese individuals and other	29,419	19.9
Other Japanese business corporations	18,867	12.8
Treasury stock	4,156	2.8

Price per share and volume of shares traded on The Tokyo Stock Exchange

	2003			2004								
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sep.
High (yen)	1,100	1,109	1,079	1,179	1,298	1,343	1,546	1,571	1,686	1,675	1,649	1,631
Low (yen)	937	970	1,000	1,040	1,123	1,258	1,315	1,367	1,452	1,495	1,525	1,463
Volume (thousand shares)	7,541	5,886	3,861	5,309	7,820	8,513	8,384	9,095	7,804	7,573	6,332	5,865

6

*English Translation of CHUKAN HOUKOKUSHO originally issued in Japanese language*



CORPORATE DATA

(As of September 30, 2004)

Makita Corporation  
 3-11-8, Sumiyoshi-cho, Anjo, Aichi 446-8502, Japan  
 Phone: (0556) 98-1711  
 Website: <http://www.makita.co.jp/>

Date of founding	March 21, 1915
Date of incorporation	December 10, 1938
Paid-in Capital	24,204 million yen (non-consolidated)
Description of business	Production and sales of electric power tools, stationary woodworking machines, air tools, garden tools and household tools
Number of consolidated subsidiaries	42 (Domestic 2, Overseas 40)
Plants	Two in Japan, seven outside of Japan (two in China, and one each in the United States, Canada, Brazil, the United Kingdom, and Germany)
Employees	8,598 (consolidated) 2,904 (non-consolidated)

Board of Directors

President and Representative Director	Masahiko Goto	
Managing Director	Masami Tsuruta	(General Manager of Domestic Sales Marketing Headquarters)
Directors	Yasuhiko Kanzaki	(General Manager of International Sales Headquarters: Europe Area)
	Kenichiro Nakai	(General Manager of Administration Headquarters)
	Tadayoshi Torii	(General Manager of Production Headquarters)
	Tomoyasu Kato	(General Manager of Development and Engineering Headquarters)
	Kazuya Nakamura	

(General Manager of International Sales  
Headquarters:  
Asia and Oceania Area)

Masahiro Yamaguchi (General Manager of Purchasing  
Headquarters)

Shiro Hori (General Manager of International Sales  
Headquarters:  
America Area and International  
Administration)

Tadashi Asanuma (Assistant General Manager of Domestic  
Sales Marketing Headquarters)

Hisayoshi Niwa (General Manager of Quality Control  
Headquarters)

Zenji Mashiko (Assistant General Manager of Domestic  
Sales Marketing Headquarters)

Board of Statutory Auditors

Standing Statutory Auditor

Akio Kondo  
Hiromichi Murase

Statutory Auditor

Keiichi Usui  
Shoichi Hase

(Outside Auditor)

(Outside Auditor)

Independent Registered Public Accounting Firm

KPMG AZSA & Co. (a member firm of KPMG International, a Swiss cooperative that provides no professional services to clients)

INFORMATION ON SHARES

Fiscal period	March 31 of each year
Annual general shareholders meeting of shareholders	June of each year
Number of shares constituting one unit	1,000 shares
Record dates	1) AGM and cash dividend for the second half March 31 of each year  2) Cash dividend for the interim period September 30 of each year
Transfer agent of common stock	The Chuo Mitsui Trust & Banking Co., Ltd. 3-33-1, Shiba, Minato-ku, Tokyo 105-8574, Japan
Its handling office	The Chuo Mitsui Trust and Banking Company, Limited Nagoya Branch Office 15-33, Sakae 3-chome, Naka-ku, Nagoya, Aichi 460-8685, Japan
Its liaison offices	Head office and nationwide branch offices of The Chuo Mitsui Trust and Banking Company, Limited Head office and nationwide branch offices of Japan Securities Agents, Ltd.
Newspaper in which public notice is inserted	The Nihon Keizai Shimbun
Common stock listings	<i>Domestic</i> Tokyo and Nagoya stock exchanges <i>Overseas</i> Euronext Amsterdam
American Depositary Receipts	NASDAQ System