

Accelerate Diagnostics, Inc  
Form PRE 14A  
March 22, 2019

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a)  
of the Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material under § 240.14a-12

**Accelerate Diagnostics, Inc.**

**(Name of Registrant as Specified In Its Charter)**

**(Name of Person(s) Filing Proxy Statement, if other than the Registrant)**

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1) Title of each class of securities to which transaction applies:

2) Aggregate number of securities to which transaction applies:

3)  Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

4) Proposed maximum aggregate value of transaction:

5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

1) Amount Previously Paid:

2) Form, Schedule or Registration Statement No.:

3) Filing Party:

4) Date Filed:

**[PRELIMINARY COPY-SUBJECT TO COMPLETION]**

**ACCELERATE DIAGNOSTICS, INC.**

**3950 South Country Club Road, Suite 470**

**Tucson, Arizona 85714**

**(520) 365-3100**

March [•], 2019

To the Shareholders of Accelerate Diagnostics, Inc.:

You are cordially invited to attend the 2019 Annual Meeting of Shareholders of Accelerate Diagnostics, Inc., a Delaware corporation (the “Company”), which will be held at 8:30 a.m., local time, on Friday, May 10, 2019, at the Herbert K. Abrams Public Health Center, 4th Floor, 3950 South Country Club Road, Tucson, Arizona 85714. The proxy statement and related proxy materials that follow describe the business to be conducted at the meeting.

The accompanying Notice and Proxy Statement describe these matters in more detail. Also enclosed with the Notice and Proxy Statement is our combined Annual Report to Shareholders and Annual Report on Form 10-K for the year ended December 31, 2018 (including the audited financial statements contained therein). We urge you to read the information contained in the proxy materials carefully. In addition to the business to be transacted as described in the proxy statement, management will speak on our recent developments and respond to comments and questions of general interest to shareholders.

It is important that your shares be represented and voted whether or not you plan to attend the meeting in person. Accordingly, the Company’s Board of Directors is soliciting your proxy. You may vote on the Internet, by telephone or by completing and mailing the enclosed proxy card or the form forwarded by your bank, broker or other holder of record. Voting over the Internet, by telephone or by written proxy will ensure your shares are represented at the meeting. Voting on the Internet or by telephone may not be available to all shareholders. Please review the instructions on the proxy card or the information forwarded by your bank, broker or other holder of record regarding each of these voting options.

On behalf of the Board of Directors, I would like to express our appreciation for your support of the Company.

Sincerely,

*/s/ Lawrence Mehren*

Lawrence Mehren

President and Chief Executive Officer

**[PRELIMINARY COPY-SUBJECT TO COMPLETION]**

**ACCELERATE DIAGNOSTICS, INC.**

**3950 South Country Club Road, Suite 470**

**Tucson, Arizona 85714**

**(520) 365-3100**

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**

**To be held on Friday, May 10, 2019**

To the Shareholders of Accelerate Diagnostics, Inc.:

Notice is hereby given that the 2019 Annual Meeting (the “Annual Meeting”) of the shareholders (the “Shareholders”) of Accelerate Diagnostics, Inc., a Delaware corporation (the “Company”), will be held at 8:30 a.m., local time, on Friday, May 10, 2019, at the Herbert K. Abrams Public Health Center, 4th Floor, 3950 South Country Club Road, Tucson, Arizona 85714, and any continuations, postponements or adjournments thereof, for the following purposes:

to elect the following eight persons to serve as directors of the Company until the 2020 Annual Meeting of Shareholders and thereafter until their successors have been elected and qualified: John Patience, Lawrence Mehren,  
1. Mark. C. Miller, Jack Schuler, Matthew W. Strobeck, Ph.D., Frank J.M. ten Brink, Charles Watts, M.D. and Tom D. Brown;

to approve an amendment to the Company’s 2012 Omnibus Equity Incentive Plan (the “2012 Incentive Plan”) to  
2. increase the total number of authorized shares of the Company’s common stock available or grant thereunder by 3,000,000 shares to a total of 10,677,500 shares;

3. to approve, on an advisory basis, the compensation of the Company’s named executive officers (“say-on-pay”);

4. to vote, on an advisory basis, on the frequency of future say-on-pay votes;

5. to approve an amendment to the Company's Certificate of Incorporation to increase the total number of authorized shares of the Company's common stock by 10,000,000 shares, to a total of 85,000,000 shares;
6. to ratify the selection of Ernst & Young LLP as the independent registered public accounting firm of the Company for the year ending December 31, 2019; and
7. to transact such other business as may properly come before the meeting or any continuation, postponement or adjournment thereof.

The foregoing items of business are more fully described in the accompanying proxy statement. We are not aware of any other business to be considered at the Annual Meeting.

The Company's Board of Directors has fixed the close of business on March 13, 2019 as the record date for the determination of shareholders entitled to notice of, and to vote at, the Annual Meeting and at any continuation, postponement or adjournment thereof. There were 56,303,601 shares of the Company's common stock issued and outstanding as of the record date, each of which entitles the holder thereof to one vote at the Annual Meeting. Your proxy is being solicited by the Board of Directors.

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON FRIDAY, MAY 10, 2019:**

**The proxy statement for the Annual Meeting and the combined Annual Report to Shareholders and Annual Report on Form 10-K for the year ended December 31, 2018 are available at <https://materials.proxyvote.com/00430H>.**

By Order of the Board of Directors,

*/s/ Lawrence Mehren*

Lawrence Mehren

President and Chief Executive Officer

Tucson, Arizona

March [•], 2019

ALL SHAREHOLDERS ARE CORDIALLY INVITED TO ATTEND THE ANNUAL MEETING IN PERSON. WHETHER OR NOT YOU EXPECT TO ATTEND THE ANNUAL MEETING, PLEASE COMPLETE, DATE, SIGN AND RETURN THE ENCLOSED PROXY CARD AS PROMPTLY AS POSSIBLE IN ORDER TO ENSURE YOUR REPRESENTATION AT THE ANNUAL MEETING. A RETURN ENVELOPE (WHICH IS POSTAGE PREPAID IF MAILED IN THE UNITED STATES) IS ENCLOSED FOR THAT PURPOSE. YOU ALSO MAY VOTE YOUR SHARES ON THE INTERNET OR BY TELEPHONE BY FOLLOWING THE INSTRUCTIONS ON YOUR PROXY CARD.

EVEN IF YOU HAVE PROVIDED US WITH YOUR PROXY, YOU MAY STILL VOTE IN PERSON IF YOU ATTEND THE ANNUAL MEETING. PLEASE NOTE, HOWEVER, THAT IF YOUR SHARES ARE HELD OF RECORD BY A BROKER, BANK OR OTHER NOMINEE AND YOU WISH TO VOTE AT THE ANNUAL MEETING, YOU MUST OBTAIN FROM THE RECORD HOLDER A PROXY ISSUED IN YOUR NAME.

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**ACCELERATE DIAGNOSTICS, INC.**

**3950 South Country Club Road, Suite 470**

**Tucson, Arizona 85714**

**(520) 365-3100**

**PROXY STATEMENT**

**Dated March [•], 2019**

**ANNUAL MEETING OF SHAREHOLDERS**

**TO BE HELD ON MAY 10, 2019**

**GENERAL**

This proxy statement ("Proxy Statement") is being furnished to the shareholders (the "Shareholders") of Accelerate Diagnostics, Inc., a Delaware corporation (the "Company"), in connection with the solicitation of proxies by the Board of Directors of the Company (the "Board") from the Shareholders for use at the 2019 Annual Meeting of Shareholders to be held at 8:30 a.m., local time, on Friday, May 10, 2019, at the Herbert K. Abrams Public Health Center, 4th Floor, 3950 South Country Club Road, Tucson, Arizona 85714, and any continuations, postponements or adjournments thereof (the "Annual Meeting"). This Proxy Statement and the accompanying Notice and proxy card are first being mailed to Shareholders on or about March [•], 2019.

**INFORMATION ABOUT THE ANNUAL MEETING**

*When and where is the Annual Meeting?*

The Annual Meeting will be held at 8:30 a.m., local time, on Friday, May 10, 2019, at the Herbert K. Abrams Public Health Center, 4th Floor, 3950 South Country Club Road, Tucson, Arizona 85714.

***Why did I receive these materials?***

Our Board has provided these proxy materials to you, in connection with our Board's solicitation of proxies for use at the Annual Meeting. As a Shareholder, you are invited to attend the Annual Meeting and to vote in person or by proxy on the proposals described in this Proxy Statement.

***What is included in the proxy materials?***

The proxy materials include:

- this Proxy Statement;
- the proxy card or voting instruction form; and
- our Annual Report.

***What is being considered at the Annual Meeting?***

At the Annual Meeting, our Shareholders will be acting on the following proposals:

to elect the following eight persons to serve as directors of the Company until the 2020 Annual Meeting of Shareholders and thereafter until their successors have been elected and qualified: John Patience, Lawrence Mehren,<sup>1</sup> Mark. C. Miller, Jack Schuler, Matthew W. Strobeck, Ph.D., Frank J.M. ten Brink, Charles Watts, M.D. and Tom D. Brown;

<sup>1</sup>

- to approve an amendment to the Company's 2012 Omnibus Equity Incentive Plan (the "2012 Incentive Plan") to
2. increase the total number of authorized shares of the Company's common stock, par value \$0.001 per share ("Common Stock"), available or grant thereunder by 3,000,000 shares to a total of 10,677,500 shares;
  3. to approve, on an advisory basis, the compensation of the Company's named executive officers ("say-on-pay");
  4. to vote, on an advisory basis, on the frequency of future say-on-pay votes;
  5. to approve an amendment to the Company's Certificate of Incorporation to increase the total number of authorized shares of Common Stock by 10,000,000 shares, to a total of 85,000,000 shares;
  6. to ratify the selection of Ernst & Young LLP as the independent registered public accounting firm of the Company for the year ending December 31, 2019; and
  7. to transact such other business as may properly come before the meeting or any continuation, postponement or adjournment thereof.

In addition, our management will report on our progress and respond to your questions.

***Who is entitled to vote at the Annual Meeting?***

You may vote at the Annual Meeting if you owned shares of Common Stock as of the close of business on the Record Date, which was March 13, 2019. You are entitled to one vote for each share of Common Stock that you held as of the record date.

***How many shares are eligible to be voted at the Annual Meeting?***

There were 56,303,601 shares of Common Stock issued and outstanding as of the Record Date, each of which entitles the holder thereof to one vote at the Annual Meeting.

***How do I vote?***

You can vote in the following ways:

- by attending the Annual Meeting and voting in person;
- over the Internet or by telephone using the instructions on the enclosed proxy card;
- by completing, signing, dating and returning the enclosed proxy card (applicable only to Shareholders of record); or
- by following the instructions on the voting instruction form (applicable only to beneficial holders of shares of Common Stock held in "street name").

***What if I return my proxy card but do not include voting instructions?***

Proxies that are signed and returned but do not include voting instructions will be voted in accordance with the Board's recommendations, which are as follows:

- **FOR** the election of the eight director nominees (Proposal 1);
- **FOR** the approval of the proposed amendment to the 2012 Incentive Plan (Proposal 2);
- **FOR** the say-on-pay resolution approving, on an advisory basis, the compensation of our named executive officers (Proposal 3);
- **3 YEARS** for the advisory vote on the frequency of future say-on-pay votes (Proposal 4);
- **FOR** the approval of the proposed amendment to our Certificate of Incorporation to increase the number of authorized shares of Common Stock to 85,000,000 (Proposal 5); and
- **FOR** the ratification of the selection of Ernst & Young LLP as the Company's independent registered public accounting firm for the year ending December 31, 2019 (Proposal 6).

***How do I vote if I hold shares registered in “street name”?***

If, on the Record Date, your shares were not held in your name, but rather were held in an account at a brokerage firm, bank, dealer, or other similar organization, then you are the beneficial owner of shares held in “street name” and the proxy materials were forwarded to you by that organization. The organization holding your account is considered to be the Shareholder of record for purposes of voting at the Annual Meeting. As a beneficial owner, you have the right to direct your broker or other agent regarding how to vote the shares held in your account. You will receive a voting instruction form from your broker or other agent asking you how your shares should be voted. Please complete the form and return it as provided in the instructions.

You are also invited to attend the Annual Meeting. However, since you are not the Shareholder of record, you may not vote your shares in person at the Annual Meeting unless you request and obtain a valid proxy from your broker or other agent and bring such proxy to the Annual Meeting. If you want to attend the Annual Meeting, you must provide proof of beneficial ownership as of the Record Date, such as your most recent account statement showing ownership as of March 13, 2019, a copy of the voting instruction card provided by your broker or other agent, or other similar evidence of ownership. Whether or not you plan to attend the Annual Meeting, we urge you to provide voting instructions to your broker or other agent in advance of the Annual Meeting to ensure your vote is counted. Your broker or other agent will furnish you with additional information regarding the submission of such voting instructions.

***Will my shares be voted if I do not provide my proxy?***

If you hold your shares directly in your own name, they will not be voted if you do not provide a proxy or attend the Annual Meeting and vote in person.

If, however, you hold your shares in street name, your shares may be voted under certain circumstances. Brokers and other agents generally have the authority to vote customers’ un-voted shares on certain “routine” matters. The ratification of Ernst & Young LLP as the Company’s independent registered public accounting firm for the year ending December 31, 2019 (Proposal 6) is the only proposal at the Annual Meeting that we believe is routine. Accordingly, brokers and other agents that do not receive voting instructions from beneficial owners may vote on this proposal in their discretion. A “broker non-vote” occurs when the broker or other agent is unable to vote on a proposal because the proposal is non-routine and the beneficial owner does not provide instructions.

***Can I change my mind after I return my proxy?***

Yes. You may change your vote or revoke your proxy at any time before your proxy is voted at the Annual Meeting. If you are a Shareholder of record, you can do this by giving written notice to the corporate secretary, by submitting another proxy with a later date, or by attending the Annual Meeting and voting in person. If you hold your shares in street name, you should consult with your broker or other agent regarding the procedures for changing your voting instructions.

***How many votes must be present to hold the Annual Meeting?***

Your shares are counted as present at the Annual Meeting if you attend the meeting and vote in person or if you properly return a proxy by mail or the other methods described in these materials. In order for us to conduct business at the Annual Meeting, one third (1/3) of the shares of Common Stock entitled to vote as of the Record Date must be present in person or by proxy at the Annual Meeting. This is referred to as a quorum. In order to ensure that there is a quorum, it may be necessary for certain directors, officers, regular employees and other representatives of the Company to solicit proxies by telephone, facsimile or in person. These persons will receive no extra compensation for their services.

If a quorum is not present, then either the Chairman of the Annual Meeting or the Shareholders may adjourn the meeting until a later time. Abstentions and broker non-votes are counted as present or represented for purposes of determining the presence or absence of a quorum.

***What vote is required to approve each item of business to be considered at the Annual Meeting?***

The following table describes the voting requirement for each proposal (assuming a quorum is present):

- Proposal 1: Election of Directors** Election of a director requires the affirmative vote of the holders of a plurality of the shares for which votes are cast. The eight persons receiving the greatest number of votes will be elected as directors. Since only affirmative votes count for this purpose, a properly executed proxy marked “WITHHOLD AUTHORITY” with respect to the election of one or more directors will not be voted with respect to the director or directors indicated, although it will be counted for purposes of determining whether there is a quorum. Broker non-votes will not be treated as votes cast, and therefore will have no effect on the outcome of the proposal. Shareholders may not cumulate votes in the election of directors.
- Proposal 2: Amendment of the 2012 Incentive Plan** The proposal will be approved if a majority of the votes cast are voted in favor of the proposal. Abstentions and broker non-votes will not be treated as votes cast for or against the proposal, and therefore will have no effect on the outcome of the proposal.
- Proposal 3: Say-On-Pay Advisory Vote** The proposal will be approved if a majority of the votes cast are voted in favor of the proposal. Abstentions and broker non-votes will not be treated as votes cast for or against the proposal, and therefore will have no effect on the outcome of the proposal.
- Proposal 4: Advisory Vote on Frequency of Future Say-on-Pay Votes** The option of one year, two years or three years that receives the greatest number of votes will be considered the frequency selected by our Shareholders. Abstentions and broker non-votes will not be treated as votes cast, and therefore will have no effect on the outcome of the proposal.
- Proposal 5: Amendment of Certificate of Incorporation** Pursuant to applicable Delaware law, approval of the amendment of our Certificate of Incorporation requires the affirmative vote of the holders of a majority of the outstanding shares of Common Stock. Abstentions and broker non-votes will have the same effect as a vote cast against the proposal.
- Proposal 6: Ratification of Independent Registered Public Accounting Firm** The proposal will be approved if a majority of the votes cast are voted in favor of the proposal. Abstentions and broker non-votes will not be treated as votes cast for or against the proposal, and therefore will have no effect on the outcome of the proposal.

***How will voting on any other business be conducted?***

Although we do not know of any business to be conducted at the Annual Meeting other than the proposals described in this Proxy Statement, if any other business comes before the Annual Meeting, your signed proxy card gives authority to the proxy holder(s) to vote on those matters at their discretion.

***Can I dissent or exercise rights of appraisal?***

Under Delaware law, shareholders are not entitled to dissenters' rights in connection with any of the proposals to be presented at the Annual Meeting or to demand appraisal of their shares as a result of the approval of any of the proposals.

***Who will bear the costs of this solicitation?***

We will bear the entire cost of solicitation of proxies, including the preparation, assembly, printing and mailing of the proxy materials. Copies of solicitation materials will be furnished to banks, brokerage houses, fiduciaries and custodians holding in their names shares of Common Stock beneficially owned by others to forward to the beneficial owners. We may reimburse persons representing beneficial owners of Common Stock for their costs of forwarding solicitation materials to the beneficial owners. Original solicitation of proxies by mail may be supplemented by telephone, facsimile or personal solicitation by our directors, officers or other regular employees.



**DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE****Directors, Director Nominees and Executive Officers**

The following table sets forth certain information with respect to the current directors, director nominees and executive officers of our Company:

<b>Name</b>	<b>Age</b>	<b>Position</b>
Thomas D. Brown	70	Director
Lawrence Mehren	52	President, Chief Executive Officer and Director
Mark C. Miller	63	Director
John Patience	71	Chairman of the Board of Directors
Jack Schuler	78	Director
Matthew W. Strobeck, Ph.D.	46	Director
Frank J.M. ten Brink	62	Director
Charles Watts, M.D.	76	Director
Steve Reichling	40	Chief Financial Officer
Ron Price	54	Senior Vice President and Head of Commercial Operations, Americas
Romney Humphries, Ph.D.	38	Chief Scientific Officer

**Thomas D. Brown** has served as a Director of the Company since March 14, 2017. Mr. Brown has more than 30 years' experience in the clinical diagnostics industry. Beginning his career with the Abbott Laboratories Diagnostics Division (ADD) in 1974, Mr. Brown held numerous sales, marketing and general management positions of increasing responsibility. He served in various positions there including Divisional Vice President of Sales within the United States and Divisional Vice President and General Manager of the Western Hemisphere, and by 1993 he was Corporate Vice President of Worldwide Diagnostic Commercial Operations. He was named Senior Vice President before becoming President of the Diagnostic Division, the role he served until his retirement in 2002. Mr. Brown currently serves on the Board of Directors of Quidel Corporation (NASDAQ: QDEL) and Stericycle, Inc. (NASDAQ: SRCL) and previously served on the boards of Cepheid, Inc. and Ventana Medical Systems, Inc. He received a Bachelor of

Arts degree from the State University of New York at Buffalo.

**Lawrence Mehren** has served as a Director of the Company and as the President and Chief Executive Officer since June 26, 2012. Mr. Mehren served as Senior Vice President and Chief Financial Officer of Ventana Medical Systems from 2007 until 2008, SVP of Emerging Businesses from 2008 until 2009, and as Head of Global Business from 2009 until 2011. Previously, he was Managing Director, Partner and head of P&M Corporate Finance's (an investment banking firm based in Detroit, Michigan) life sciences practice. Prior to his tenure at P&M, Mr. Mehren worked in management positions with Gale Group, a division of The Thomson Corporation, as well as Merrill Lynch. Mr. Mehren holds a B.A. in Political Science from the University of Arizona and an M.B.A. from Northwestern University's Kellogg Graduate School of Management.

**Mark C. Miller** has served as a Director of the Company since November 5, 2013. He currently serves as a director of Stericycle (NASDAQ: SRCL), where he was Chief Executive Officer from 1992 to 2012 and Chairman of the Board of Directors from 2008 to 2012. Prior to joining Stericycle, Mr. Miller served as Vice President for the Pacific, Asia and Africa in the international division of Abbott Laboratories, a diversified health care company, which he joined in 1976 and where he held a number of management and marketing positions. Mr. Miller formerly served as a director of Ventana Medical Systems, Inc., a developer and supplier of automated diagnostic systems. He received a B.S. degree in computer science from Purdue University, where he graduated Phi Beta Kappa. Mr. Miller was selected by Morningstar, Inc. as its "2009 CEO of the Year."

**John Patience** has served as a Director of the Company since June 26, 2012. Mr. Patience is also a founding partner of Crabtree Partners, a private equity investment firm. Mr. Patience served as a director of Ventana Medical Systems, Inc. from 1989 and as Vice Chairman from 1999 until Ventana's acquisition by Roche in 2008. Mr. Patience also served as a director of Stericycle, Inc. (NASDAQ: SRCL) since its founding in 1989 until June of 2018. Mr. Patience was previously a partner of a venture capital investment firm that provided both Ventana and Stericycle with early stage funding. Mr. Patience was also previously a partner in the consulting firm of McKinsey & Co., Inc., specializing in health care. Mr. Patience holds a B.A. in Liberal Arts and an L.L.B. from the University of Sydney, Australia, and an M.B.A. from the University of Pennsylvania's Wharton School of Business.

**Jack Schuler** has served as a Director of the Company since June 26, 2012. Mr. Schuler is a founding partner of Crabtree Partners, a private equity investment firm. Mr. Schuler served as a director of Ventana Medical Systems, Inc. from 1991 and as Chairman of the Board from 1995 until Ventana's acquisition by Roche in 2008. Mr. Schuler has been a director of Stericycle, Inc. (NASDAQ: SRCL) from March 1990 to May 2018, formerly serving as Chairman of the Board. Prior to joining Stericycle, Inc., Mr. Schuler held various executive positions at Abbott Laboratories from December 1972 through August 1989, most recently serving as President and Chief Operating Officer. He is currently a director of Quidel Corporation (NASDAQ: QDEL). Mr. Schuler holds a B.S. in Mechanical Engineering from Tufts University and an M.B.A. from Stanford University.

**Matthew W. Strobeck, Ph.D.** has served as a Director of the Company since July 7, 2012. Dr. Strobeck is currently the Managing Partner of Birchview Capital. Dr. Strobeck was a Partner and Member of the Management Committee and Advisory Board of Westfield Capital Management from 2008 until 2011, having served as a member of the investment team, specializing in healthcare and life sciences, from May 2003 to June 2008. Dr. Strobeck received his B.S. from St. Lawrence University, a Ph.D. from the University of Cincinnati, a S.M. from the Harvard University/MIT Health Sciences Technology Program, and a S.M. from the MIT Sloan School of Management.

**Frank J.M. ten Brink** has served as a Director of the Company since March 6, 2013. Mr. ten Brink currently serves as an executive consultant to Stericycle. Until October 2017 he was Senior Vice President of Mergers and Acquisitions at Stericycle, Inc. (NASDAQ: SRCL) where he also served as Executive Vice President, Chief Financial Officer and Chief Administrative Officer from June 1997 to August 2014. He has over 16 years of finance experience in high growth environments, mergers and acquisitions. Prior to joining Stericycle, he was Senior Vice President and Chief Financial Officer with Telular Corporation. Between 1991 and 1995, he was Vice President and Chief Financial Officer of Hexacomb Corporation. Mr. ten Brink studied International Business at the Netherlands School of Business and received an M.B.A. degree in Finance from the University of Oregon.

**Charles Watts, M.D.** has served as a Director of the Company since November 14, 2017. Dr. Watts has served as Chief Medical Officer at Northwestern Memorial Hospital (NMH) and Associate Dean for Clinical Affairs at the Feinberg School of Medicine, Northwestern University from 2001 to 2011. Prior to his tenure at Northwestern, Dr. Watts served as Chief of Clinical Affairs and Associate Dean at the University of Michigan Medical Center. He received his undergraduate and medical degrees from the University of Michigan. He has also served as Executive in

Residence for the Health Management Academy, as an active faculty member of a nationally based Physician Leadership Program. Dr. Watts has served as a Director of Providence Health and Services (Seattle, Washington) from 2012 to 2016 where he chaired the Quality and Patient Safety Improvement Committee, and recently served as a Trustee of Swedish Health Services, Inc. until June of this year. He currently serves as a Trustee on the Institute for Systems Biology Board (Seattle, Washington).

**Steve Reichling** has served as the Company's Chief Financial Officer since September 10, 2012. Prior to joining the Company, Mr. Reichling served as general manager of Spring Bioscience Corp., a subsidiary of Roche Tissue Diagnostics. From January 2003 to December 2009, Mr. Reichling held various finance, accounting and operations leadership roles at Roche Tissue Diagnostics and Ventana Medical Systems, Inc., including director of finance and operations, manager of business development finance, and head of Internal Audit and Sarbanes Oxley Compliance. From 2002 to 2003, Mr. Reichling was an auditor at Ernst & Young LLP. Mr. Reichling received his B.S. in accounting and entrepreneurship from the University of Arizona.

**Ron Price** has served as the Company's Senior Vice President and Head of Commercial Operations, Americas since April 2015. Mr. Price has over 20 years of commercial operations experience and a proven track record of leading sales and marketing teams to achieve double-digit revenue growth and strong bottom-line performance. Prior to joining the Company, Mr. Price served as Vice President, Commercial Operations for Roche Point of Care managing all commercial responsibilities across three separate product lifecycles. In addition, Mr. Price held a number of sales, marketing, and leadership roles with Ventana Medical Systems from 2001 to 2012 following 5 years at Bayer Healthcare Diagnostics. Mr. Price holds a B.S. in Clinical Laboratory Sciences, Cytology from the University of Oklahoma.

**Romney Humphries, Ph.D.** has served as the Company's Chief Scientific Officer since October 23, 2017. Prior to joining the Company, Dr. Humphries served as Assistant Professor of Laboratory Medicine and Section Chief of Clinical Microbiology at the University of California, Los Angeles. She has authored over 100 peer-reviewed journal articles on the topic of antimicrobial resistance, and has lectured globally on this topic. Dr. Humphries completed her clinical microbiology fellowship at UCLA and received her Ph.D. in bacterial pathogenesis from the University of Calgary, Canada and her B.S. in Biochemistry from the University of Lethbridge, Canada. She serves on numerous committees, including the Clinical and Laboratory Standards Institute (CLSI) Antimicrobial Susceptibility Testing Committee, the CDC's Antimicrobial Resistance Laboratory Network advisory committee, and the College of Pathologist Microbiology Committee. She is a Diplomate of the American Board of Medical Microbiology.

There are no agreements or understandings for any of our executive officers or directors to resign at the request of another person and no officer or director is acting on behalf of nor will any of them act at the direction of any other person.

Directors are elected to serve until their successors are duly elected and qualified.

### **Director Independence**

The Board has affirmatively determined that Messrs. Brown, Miller, Patience, Schuler, Strobeck, ten Brink and Watts (constituting a majority of the full Board) are "independent directors" under NASDAQ Listing Rule 5605(a)(2) and the related rules of the SEC. The Company's independent directors conduct executive sessions at regularly scheduled meetings as required by NASDAQ Listing Rule 5605(b)(2).

### **Family Relationships**

There are no family relationships among any of our directors and executive officers.

### **Board Leadership Structure**

The Board does not have an express policy regarding the separation of the roles of Chief Executive Officer ("CEO") and Board Chairman, as the Board believes it is in the best interests of the Company to make that determination based

on the position and direction of the Company and the membership of the Board. Currently, Lawrence Mehren serves as the Company's President and CEO and John Patience serves as the Chairman of the Board. The Board believes that its current leadership structure best serves the objectives of the Board's oversight of management; the ability of the Board to carry out its roles and responsibilities on behalf of the shareholders; and the Company's overall corporate governance. The Board also believes that the current separation of the Chairman and CEO roles allows the CEO to focus his time and energy on operating and managing the Company and leverage the experience and perspectives of the Chairman.

### **Board Oversight of Risk Management**

The full Board has responsibility for general oversight of risks facing the Company. The Board is informed by senior management on areas of risk facing the Company and periodically conducts discussions regarding risk assessment and risk management. The Board believes that evaluating how the executive team manages the various risks confronting the Company is one of its most important areas of oversight. While the Board has the ultimate oversight responsibility for the risk management process, various committees of the Board also have responsibility for risk management. For example, the Audit Committee reviews and assesses the Company's processes to manage financial reporting risk and to manage investment, tax, and other financial risks, and the Compensation Committee oversees risks relating to the compensation and incentives provided to our executive officers. Finally, management periodically reports to the Board or relevant committee, which provides guidance on risk assessment and mitigation.

## **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 (the “Exchange Act”), as amended, requires the Company’s directors and executive officers, and persons who own more than 10% of a registered class of the Company’s equity securities, to file reports of securities ownership and changes in such ownership with the SEC. Directors, executive officers and greater than 10% shareholders also are required by SEC rules to furnish the Company with copies of all Section 16(a) forms they file.

Based solely upon a review of the copies of such forms furnished to the Company or written representations that no Form 5s were required, the Company believes that all Section 16(a) filing requirements were timely met during the year ended December 31, 2018 with the exception of one Form 4 for Mr. Mehren (reporting one transaction), two Form 4's for Mr. Reichling (reporting an aggregate of three transactions) and one Form 4 for Mr. Price (reporting one transaction).

## **Code of Ethics**

The Company has adopted a code of ethics for its principal executive officer and senior financial officers and a code of ethics and standards of conduct that is applicable to all directors, officers and employees, a copy of which is available online at <http://acceleratediagnostics.com/investors/corporate-governance/>. Shareholders may also request a free copy of these documents from: ACCELERATE DIAGNOSTICS, INC., 3950 South Country Club Road, Suite 470, Tucson, Arizona 85714, Attn: Corporate Secretary.

## **Director Meeting Attendance**

During the year ended December 31, 2018, the Board held five meetings and took action by written consent on three occasions. During the year ended December 31, 2018, each member of the Board attended or participated in all of the meetings of the Board (held during the period for which such person has been a director) and all of the meetings held by committees of the Board on which such person served (during the periods that such person served).

The Company does not have a written policy requiring directors to attend the annual meeting, but attendance is encouraged. Last year, two of the directors attended our 2018 Annual Meeting of Shareholders.

## Board Committees

### *Audit Committee*

The Board maintains a standing Audit Committee comprised of Messrs. ten Brink (Chairman) and Miller and Dr. Strobeck. Each member of the Audit Committee satisfies the applicable independence standards specified in the NASDAQ Listing Rules and the related rules of the SEC and has been determined by the Board to be “financially literate” with accounting or related financial management experience. The Board has also determined that Mr. ten Brink is an “audit committee financial expert” as defined under SEC rules and regulations, and qualifies as a financially sophisticated audit committee member as required under Rule 5605(c)(2)(A) of the NASDAQ Listing Rules. The Audit Committee has a written charter, a copy of which is available online at <http://acceleratediagnostics.com/investors/corporate-governance/>. The Audit Committee met five times during the year ended December 31, 2018.

The Audit Committee's responsibilities include overseeing the qualifications, independence and performance of our independent registered public accounting firm; the services performed by our independent registered public accounting firm; evaluating the Company's accounting policies and system of internal controls; and reviewing significant financial transactions. In carrying out this purpose, the Audit Committee maintains and facilitates free and open communication between the Board, the independent registered public accounting firm, and our management.

### *Compensation Committee*

The Board maintains a standing Compensation Committee comprised of Mr. Brown (Chairman) and Drs. Watts and Strobeck. Each member of the Compensation Committee satisfies the applicable independence standards specified in the NASDAQ Listing Rules and the related rules of the SEC. All members of the Compensation Committee also qualify as non-employee directors under Exchange Act Rule 16b-3 and as outside directors under Section 162(m) of the Internal Revenue Code of 1986, as amended (the “Code”). The Compensation Committee has a written charter, a copy of which is available online at <http://acceleratediagnostics.com/investors/corporate-governance/>. The Compensation Committee met four times during the year ended December 31, 2018.



The Compensation Committee's responsibilities include reviewing the compensation arrangements for the Company's executive officers, including the CEO; administering the Company's equity compensation plans; and reviewing the compensation of the Board. In its discretion, the Compensation Committee may delegate certain of its authority and responsibilities to one or more subcommittees comprised entirely of members of the Compensation Committee.

#### *Nominating and Governance Committee*

The Board maintains a standing Nominating and Governance Committee comprised of Messrs. Miller (Chairman) and Schuler and Dr. Watts. Each member of the Nominating and Governance Committee satisfies the applicable independence standards specified in the NASDAQ Listing Rules. The Nominating and Governance Committee has a written charter, a copy of which is available online at <http://acceleratediagnostics.com/investors/corporate-governance/>. The Nominating and Governance Committee met two times during the year ended December 31, 2018.

The Nominating and Governance Committee's responsibilities include determining the qualifications, qualities, skills, and other expertise required to be a director; recommending to the criteria to be considered in selecting director nominees; identifying and screening individuals qualified to become members of the Board; making recommendations to the Board regarding the selection and approval of director nominees; overseeing the Company's corporate governance policies, practices and procedures; assisting the Board in assessing director independence; and reviewing the structure and composition of Board committees and recommending to the Board, if desirable, changes in their number, responsibilities and membership.

#### **Compensation Committee Interlocks and Insider Participation**

The members of the Compensation Committee during 2018 were Messrs. Brown, Strobeck, and Watts. No member of the Compensation Committee was at any time during the past fiscal year an officer or employee of the Company, was formerly an officer of the Company or any of its subsidiaries, or had any relationship with the Company requiring disclosure under Item 404 of Regulation S-K. No executive officer of the Company has served as a director or member of the compensation committee (or other committee serving an equivalent function) of any other entity that has one or more executive officers who served as a director of or member of the Compensation Committee of the Company.

#### **Director Nominations**

The Nominating and Governance Committee is responsible for identifying and screening potential candidates and recommending qualified candidates to the Board for nomination. The Nominating and Governance Committee seeks to ensure that the Board is composed of members whose particular experience, qualifications, attributes and skills, when taken together, will allow the Board to satisfy its oversight obligations effectively. In selecting Board candidates, the Nominating and Governance Committee's goal is to identify persons who it believes have appropriate expertise and experience to contribute to the oversight of a company of the Company's nature while also reviewing other appropriate factors, including those discussed below under "Qualifications of Director Nominees."

To date, the Board and the Nominating and Governance Committee have not adopted a formal procedure by which shareholders may recommend nominees to the Board. However, any shareholder who desires to submit a nomination of a person to stand for election of directors at the next annual or special meeting of the shareholders at which directors are to be elected must submit a notification of the shareholder's intention to make a nomination to the Company by the date mentioned in the most recent proxy statement under the heading "Shareholder Proposals." The Nominating and Governance Committee will consider director candidates recommended by shareholders in the same manner in which it evaluates candidates it identified, if such recommendations are properly submitted to the Company. The notification must provide the following additional information to the Company:

- (i) name, address, telephone number and other methods by which the Company can contact the shareholder submitting the Notification and the total number of shares beneficially owned by the shareholder (as the term "beneficial ownership" is defined in Exchange Act Rule 13d-3);

if the shareholder owns shares of the Company's voting stock other than on the records of the Company, the (ii) shareholder must provide evidence that he or she owns such shares (which evidence may include a current statement from a brokerage house or other appropriate documentation);

information from the shareholder regarding any intentions that he or she may have to attempt to make a change of control or to influence the direction of the Company, and other information regarding the shareholder any other (iii) persons associated with the shareholder that would be required under Items 4 and 5 of SEC Schedule 14A were the shareholder or other persons associated with the shareholder making a solicitation subject to SEC Rule 14a-12(c);

(iv) name, address, telephone number and other contact information of the proposed nominee; and

(v) all information required by Item 7 of SEC Schedule 14A with respect to the proposed nominee, shall be in a form reasonably acceptable to the Company.

### **Qualifications of Director Nominees**

The Board and the Nominating and Governance Committee believe that each of the persons nominated for election at the Annual Meeting have the experience, qualifications, attributes and skills that, when taken as a whole, will enable the Board to satisfy its oversight responsibilities effectively. The Board and the Nominating and Governance Committee consider the following for each candidate, among other qualifications deemed appropriate, when evaluating the suitability of candidates for nomination as director: independence; integrity; personal and professional ethics; business judgment; ability and willingness to commit sufficient time to the Board; qualifications, attributes, skills and/or experience relevant to the Company's business; educational and professional background; personal accomplishment; and national, gender, age, and ethnic diversity.

With regard to the nominees (each of whom is currently a member of our Board), the following specific factors were among those considered in determining that each nominee would make valuable contributions to the Board:

**Thomas D. Brown:** Mr. Brown has experience in serving as a director for other private and public companies in the medical diagnostics industry. Mr. Brown currently serves on the board of directors of Quidel Corporation (NASDAQ: QDEL) and Stericycle, Inc. (NASDAQ: SRCL) and has previously served on the boards of Cepheid, Inc. and Ventana Medical Systems, Inc.

**Lawrence Mehren:** In addition to his experience as the Company's President and CEO and a member of our Board of Directors, Mr. Mehren has significant prior experience in the medical diagnostics industry. Mr. Mehren served in

several capacities at Ventana Medical Systems including Senior Vice President and Chief Financial Officer, Senior Vice President of Emerging Business and Head of Global Business. He also served as Managing Director, Partner and head of P&M Corporate Finance's (an investment banking firm based in Detroit, Michigan) life sciences practice.

**Mark C. Miller:** Mr. Miller has significant experience serving as a director and executive officer for other public companies, including Stericycle, Inc. (NASDAQ: SRCL), where he has served as Executive Chairman since January 2013 and as a director since May 1992.

**John Patience:** In addition to his experience as Chairman of our Board of Directors, Mr. Patience also has a significant amount of experience in serving as a director for other public companies in the medical diagnostics industry. Mr. Patience served as a director of Ventana Medical Systems, Inc. from 1989 and as Vice Chairman from 1999 until Ventana's acquisition by Roche in 2008. Mr. Patience has been a director of Stericycle, Inc. (NASDAQ: SRCL) since 1989.

**Jack Schuler:** In addition to his experience as a member of our Board of Directors and a member of our Audit Committee, Mr. Schuler has a significant amount of experience in serving as a director for other public companies in the medical diagnostics industry. Mr. Schuler served as a director of Ventana Medical Systems, Inc. from 1991 and as Chairman of the Board from 1995 until Ventana's acquisition by Roche in 2008. Mr. Schuler has been a director of Stericycle, Inc. (NASDAQ: SRCL) since March 1990, formerly serving as Chairman of the Board, and continues to serve as Lead Director for Stericycle.

- **Frank J.M. ten Brink:** In addition to his experience as a member of our Board of Directors and Chairman of our Audit Committee, Mr. ten Brink has significant experience as a financial executive of a public companies including most recently his role as Chief Financial Officer of Stericycle, Inc. (NASDAQ: SRCL) from 1997 to 2014.

**Matthew W. Strobeck, Ph.D.:** In addition to his experience as a member of our Board of Directors and a member of our Audit Committee, Dr. Strobeck also has experience in serving as a director for other private and public companies.

**Charles Watts, M.D.:** Dr. Watts has experience as a Chief Medical Officer which contributes experience of clinical practice and healthcare administration. Dr. Watts currently serves as a Trustee on the Institute for Systems Biology Board (Seattle, Washington).

### **Shareholder Communications with the Board**

Shareholders who wish to communicate with the Board of Directors or with a particular director may do so by sending a letter to the Corporate Secretary, 3950 South Country Club Road, Suite 470, Tucson, Arizona 85714. The Corporate Secretary will review all correspondence and regularly forward to the Board copies of all such correspondence that, in the opinion of the Corporate Secretary, deals with the functions of the Board or committees thereof or that the Corporate Secretary otherwise determines requires attention.

## **AUDIT COMMITTEE REPORT**

The Audit Committee oversees the financial reporting process of our company on behalf of our Board. Management has the primary responsibility for the financial statements and the reporting process, including the systems of internal controls. In fulfilling its oversight responsibilities, the Audit Committee reviewed the audited financial statements in our Annual Report on Form 10-K for the year ended December 31, 2018 with management, including a discussion of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosures in the financial statements.

The Audit Committee reviewed with Ernst & Young, LLP (“Ernst & Young”), our independent registered public accounting firm that was responsible for expressing an opinion on the conformity of those audited financial statements with generally accepted accounting principles and an opinion on our internal controls over financial reporting, its judgments about our accounting principles and the other matters required to be discussed with the Audit Committee under generally accepted auditing standards, including the Public Company Accounting Oversight Board’s (*PCAOB*) Auditing Standard No. 1301 (*Communications with Audit Committees*). The Audit Committee has received from Ernst & Young the written disclosure and the letter required by applicable requirements of the PCAOB regarding the independent accountant’s communications with the Audit Committee concerning independence, and the Audit Committee has discussed with Ernst & Young their independence. The Audit Committee has considered the effect of non-audit fees on the independence of Ernst & Young and has concluded that such non-audit services are compatible with the independence of Ernst & Young.

The Audit Committee discussed with Ernst & Young the overall scope and plans for its audits. The Audit Committee meets with the independent registered public accounting firm, with and without management present, to discuss the results of its audits and quarterly reviews, its observations regarding our internal controls, and the overall quality of our financial reporting.

In reliance on the reviews and discussions referred to above, the Audit Committee recommended to the Board, and the Board has approved, that the audited financial statements for the year ended December 31, 2018 be included in the Annual Report on Form 10-K for the year ended December 31, 2018 for filing with the SEC.

This report has been furnished by the members of the Audit Committee.

### **THE AUDIT COMMITTEE**

Frank J.M. ten Brink, Chairman

Mark C. Miller  
Matthew W. Strobeck, Ph.D.

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## **COMPENSATION OVERVIEW**

The purpose of this Compensation Overview section is to provide material information about the Company's compensation philosophy, objectives and other relevant policies and to explain and put into context the material elements of the disclosure that follows in this Proxy Statement with respect to the compensation of our named executive officers ("NEOs"). For the year ended December 31, 2018, our NEOs were:

Lawrence Mehren, President and Chief Executive Officer

Steve Reichling, Chief Financial Officer

Ron Price, Senior Vice President and Head of Commercial Operations, Americas

Joan Martin, Former Executive Vice President and Head of Europe, Middle East, and Africa

### **Determining Executive Compensation**

On an ongoing basis, the Compensation Committee reviews the performance and compensation of our President and Chief Executive Officer ("CEO") and the Company's other executive officers.

Our President and CEO provides input to the Compensation Committee regarding the performance of the other NEOs and offers recommendations regarding their compensation packages in light of such performance. The Compensation Committee is ultimately responsible, however, for determining the compensation of the NEOs, including our President and CEO.

### **Compensation Philosophy and Objectives**

The Compensation Committee and the Board believe that the Company's executive compensation programs for its executive officers should reflect the Company's performance and the value created for its shareholders. In addition, we believe our executive compensation programs should support the goals and values of the Company and should reward individual contributions to the Company's success. Specifically, the Company's executive compensation program is intended to, among other things:



- attract and retain the highest caliber executive officers;
- drive achievement of business strategies and goals;
- motivate performance in an entrepreneurial, incentive-driven culture;
- closely align the interests of executive officers with the interests of the Company's shareholders;
- promote and maintain high ethical standards and business practices; and
- reward results and the creation of shareholder value.

### **Factors Considered in Determining Compensation; Elements of Compensation**

The Compensation Committee makes executive compensation decisions on the basis of total compensation, rather than on individual components of compensation. We attempt to create an integrated total compensation program structured to balance both short and long-term financial and strategic goals. Our compensation should be competitive enough to attract and retain the highest caliber executive officers. In this regard, we utilize a combination of between two to three of the following types of compensation to compensate our executive officers:

- base salary;
- cash performance bonuses; and
- equity compensation, usually consisting of stock options.

The Compensation Committee periodically reviews each executive officer's base salary and makes appropriate recommendations to the Board. Base salaries are based on the following factors:

• the Company's performance for the prior fiscal years and subjective evaluation of each executive's contribution to that performance;

- the performance of the particular executive in relation to established goals or strategic plans; competitive levels of compensation for executive positions based on information drawn from compensation surveys and other relevant information; and
- our obligations under the applicable executive officer's employment agreement or offer letter (if any).

Performance bonuses and equity compensation are awarded based upon the recommendation of the Compensation Committee. Incentive and/or non-qualified stock options are granted under the 2012 Incentive Plan, with the exercise price of such options set at 100% of the closing price of the Company's Common Stock on the day before the date of grant. The Compensation Committee has also granted restricted stock units ("RSUs") under the 2012 Incentive Plan. These grants are made with a view to linking executives' compensation to the long-term financial success of the Company and its shareholders.

### **Use of Benchmarking and Compensation Peer Groups**

The Compensation Committee did not utilize any benchmarking measure(s) for compensation paid in 2018 and traditionally has not tied compensation directly to a specific profitability measurement, market value of the Company's Common Stock or benchmark related to any established peer or industry group. Salary increases are based on the terms of the NEOs' employment agreements, if applicable, and correlated with the Board's and the Compensation Committee's assessment of each NEO's performance. The Company also generally seeks to increase or decrease compensation, as appropriate, based upon changes in an executive officer's functional responsibilities within the Company. Historically, the Compensation Committee has not used outside consultants in determining the compensation of the NEOs, and no such consultants were engaged during 2018.

### **Role of Say-On-Pay Votes**

As selected by our Shareholders at the 2013 Annual Meeting of Shareholders and approved by our Board, an advisory vote to approve the compensation of our NEOs (say-on-pay proposal) is held every three years, subject to the advisory vote to recommend the frequency of such vote as set forth in Proposal 4 for the Annual Meeting. At the 2016 Annual Meeting of Shareholders, more than 99% of the votes cast on the say-on-pay proposal were voted in favor of the proposal. The Compensation Committee carefully considers the level of voting support from our Shareholders on our say-on-pay vote and will continue to consider the outcome of votes on say-on-pay proposals when making future compensation decisions for our NEOs.

### **Other Compensation Policies and Considerations; Tax Issues and Risk Management**

As part of its role, the Compensation Committee reviews and considers the deductibility of executive compensation under Section 162(m) of the Code and historically, the intention of the Committee has been to compensate our NEOs in a manner that maximizes the Company's ability to deduct compensation for federal income tax purposes.

Section 162(m) of the Code, as in effect for tax years beginning prior to December 31, 2017, provided that we could not deduct compensation of more than \$1,000,000 paid in any year to the CEO or any of the three other most highly compensated officers (excluding the Chief Financial Officer ("CFO")), unless the compensation qualified as "performance-based compensation" under Section 162(m) of the Code. Although the Compensation Committee historically considered the implications of Section 162(m) on its ability to deduct compensation, the Compensation Committee has always retained the discretion to provide compensation that is not "performance-based compensation" under Section 162(m) of the Code if it determined that providing such compensation was in the best interests of the Company and its shareholders. The Tax Cuts and Jobs Act (the "Tax Act"), which was signed into law in December 2017, eliminated the exception for "performance-based compensation" with respect to 2018 and future years. As a result, we expect that, except to the extent that compensation is eligible for limited transition relief applicable to binding contracts in effect on November 2, 2017 and not materially modified thereafter, compensation over \$1,000,000 per year paid to our Section 162(m) covered employees will be nondeductible under Section 162(m).

For the year that ended on December 31, 2018, compensation provided to our NEOs did not exceed \$1,000,000 and, as a result, the Company expects to deduct all compensation expenses paid to the NEOs with the exception of incentive stock option ("ISO") exercises that occurred in 2018, as applicable tax laws generally do not permit the Company from deducting compensation recognized by the NEOs upon the exercise of ISOs.

Section 409A of the Code imposes an additional 20% federal income tax and penalties upon employees who receive “non-qualified deferred compensation” that does not comply with Section 409A. The Compensation Committee takes into account the impact of Section 409A in designing our executive compensation plans and programs that provide for “non-qualified deferred compensation” and, as a general rule, these plans and programs are designed either to comply with the requirements of Section 409A or to qualify for an applicable exception to Section 409A so as to avoid possible adverse tax consequences that may result from failure to comply with Section 409A. We cannot, however, guarantee that the compensation will comply with the requirements of Section 409A or an applicable exception thereto.

On an annual basis, the Compensation Committee evaluates the Company’s compensation policies and practices for its employees, including the NEOs, to assess whether such policies and practices create risks that are reasonably likely to have a material adverse effect on the Company. Based on its evaluation, the Compensation Committee has determined that the Company’s compensation policies and practices do not create such risks.

#### **2019 Salary Waiver and Nonqualified Stock Options Grant Plan**

In December 2018, the Compensation Committee approved the 2019 Salary Waiver and Nonqualified Stock Option Grant Plan (the “Sub-Plan”), which was established pursuant to the 2012 Incentive Plan. Pursuant to the Sub-Plan, eligible employees, including our executive officers, were permitted to irrevocably waive a portion of their base compensation (e.g. salary) scheduled to be paid to them in 2019 in exchange for a grant of nonqualified stock options, which were awarded January 1, 2019 under the 2012 Incentive Plan. The maximum election possible was 50% of the eligible employee’s base compensation. In accordance with the Sub-Plan, Mr. Mehren irrevocably waived \$125,000 of his 2019 base compensation in exchange for 37,736 of such options, and Mr. Reichling irrevocably waived \$55,000 of his 2019 base compensation in exchange for 16,604 of such options.

The number of nonqualified stock options awarded to each participant was determined by multiplying the amount of salary forfeited by four (4) and dividing such amount by the 30-day trailing average closing price of the Common Stock as of December 21, 2018, with such amount rounded to the nearest whole share. Subject to continued full-time employment, the options vested or will vest and become exercisable in equal monthly installments, on the last day of each month, over 12 months, with the first installment vesting on January 31, 2019 and the last installment vesting on December 31, 2019. Upon termination of employment for any reason other than death or disability, the vested portion of the option, if any, may generally be exercised for 90 days following termination of employment. Upon termination of employment by reason of death or disability, the vested portion of the option, if any, may generally be exercised for 12 months following termination of employment.

The Compensation Committee believes the Sub-Plan is an attractive tool for recruiting, motivating and retaining executive talent and encourages alignment with stockholders by reinforcing investment and ownership in our

Company by our executives.

### **Cash Incentive Compensation**

In 2018, Mr. Price and Mr. Martin were eligible to participate in an annual variable cash incentive compensation program which provided an opportunity to earn variable cash incentive compensation based on the performance of company revenue targets. Mr. Price's and Mr. Martin's target bonuses were 100% of their respective base salaries and allowed for a maximum bonus of 200% of their base salaries. No annual variable cash incentive compensation was earned by Mr. Price nor Mr. Martin in 2018 under this program as none of the performance metrics were achieved.

## **EXECUTIVE COMPENSATION**

### **Summary Compensation Table**

The following table sets forth information concerning all cash and non-cash compensation awarded to, earned by or paid to our NEOs for services rendered in all capacities during the noted periods. The fiscal years ended December 31, 2016, December 31, 2017 and December 31, 2018 are indicated below by "2016," "2017" and "2018," respectively.

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Option Awards (\$)	All Other Compensation (\$)	Total (\$)
Lawrence Mehren, President and CEO	2018	375,000		341,331	—	716,331
	2017	375,000		—	—	375,000
	2016	360,577		650,092 (1)	—	1,010,669
Steve Reichling, CFO	2018	240,000		451,692 (1)	—	691,692
	2017	240,000		454,800 (1)	—	694,800
	2016	230,385		308,714 (1)	—	539,099
Ron Price, Senior Vice President and Head of Commercial Operations, Americas (2)	2018	240,000		109,230 (1)	—	349,230
	2017	240,000	25,912 (5)	556,188 (1)	—	822,100
Joan Martin, Former Executive Vice President and Head of Europe, Middle East, and Africa (2)(3)	2018	258,538	49,683 (6)	—	232,162	(4) 540,383
	2017	247,085	112,311 (5)	—	—	359,395

The amount reflects the aggregate grant date fair value of option awards during each year calculated in accordance (1) with ASC Topic 718. Assumptions used in the calculation of these amounts are included in Note 16 to the financial statements set forth in the Annual Report.

(2) The Board designated Messrs. Price and Martin as executive officers in March 2017.

(3) On September 25, 2018, Mr. Martin resigned from his position as Executive Vice President and Head of Europe, Middle East, and Africa.

In connection with Mr. Martin's resignation, the vesting of 16,100 restricted stock units ("RSUs") previously awarded (4) to Mr. Martin was accelerated. The amount represents the incremental fair value of the modified RSUs computed as of the modification date in accordance with ASC Topic 718.

Represents a discretionary cash bonus earned by Mr. Price and Mr. Martin in 2017. These amounts were previously (5) reported in the "Salary" column for 2017, but the Company has since determined that it is more appropriate to include in the "Bonus" column for 2017.

(6) Represents a discretionary cash bonus earned by Mr. Martin in 2018.

## Pay Ratio

As required by Section 953(b) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and Item 402(u) of Regulation S-K, we are providing the following information about the relationship of the median of the annual total compensation of our employees and the annual total compensation of Lawrence Mehren, our President and CEO:

For 2018, our last completed fiscal year:

the median of the annual total compensation of all employees of the Company (other than our CEO) was \$194,343;  
and

- the annual total compensation of our CEO was \$716,331.

Based on this information, for 2018 the ratio of the annual total compensation of Mr. Mehren to the median of the annual total compensation of all employees was 3.7 to 1.

To identify the median of the annual total compensation of all our employees, as well as to determine the annual total compensation of the “median employee,” the methodology and the material assumptions, adjustments, and estimates that we used were as follows:

1. We determined that, as of December 31, 2018, our employee population consisted of 287 individuals, with 83% of these individuals located in the United States and 17% located in Europe (primarily in Barcelona, Spain).

a) Of our employees, approximately 283 individuals are full-time (or full-time equivalent) employees, with the remainder employed on a part-time (less than 25 hours per week) basis.

b) Consistent with our global operations, we maintain multiple human resources and payroll systems. Relevant payroll and other compensation data for our U.S. employees is maintained in a system managed out of our US headquarters in Tucson, Arizona and a second system is maintained for the relevant payroll and other compensation data for our European employees in Barcelona, Spain.

2. To identify the “median employee” from our employee population, we conducted the following analysis:

For purposes of measuring the compensation of our employees for our pay ratio calculation, we selected base salary a) or wages plus overtime pay and bonuses but excluding stock based compensation as the most appropriate measure of compensation.

b) In making this determination, we annualized the compensation of all permanent employees included in the sample who were hired in 2018 but did not work for us for the entire fiscal year.

c) We did not make any cost-of-living adjustments in identifying the “median employee.”

Using this methodology, we determined that the “median employee” was a full-time, salaried employee located in the 3. United States, with wages and overtime pay plus bonus for the 12-month period ending December 31, 2018 in the amount of \$82,846.

With respect to the annual total compensation of the “median employee,” we identified and calculated the elements of such employee’s compensation for 2018 in accordance with the requirements of Item 402(c)(2)(x) of Regulation 4. S-K. The difference between such employee’s wages and overtime pay and the employee’s annual total compensation represents the estimated value of stock options granted to the median employee during the year of \$111,497.

With respect to the annual total compensation of our CEO, we used the amount reported in the “Total” column of our 5. 2018 Summary Compensation Table included in this Proxy Statement. This resulted in annual total compensation of our CEO for purposes of determining the ratio in the amount of \$716,331.

### Grants of Plan-Based Awards

The following table sets forth information concerning grants that were made to our NEOs pursuant to the 2012 Incentive Plan with respect to option awards and the Company’s annual variable cash incentive compensation program with respect to non-equity incentive plan awards, in each case, during the year ended December 31, 2018:

Name	Grant Date	All Other Option Awards; Number of Securities	Exercise or Base Price of Option Awards	Grant Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards		
					Fair Value of Stock and Option	Target	Maximum
				(4)	(\$)	(\$)	(\$)



		<b>Underlying Options (#)</b>		<b>(\$/share)</b>	<b>Awards (3) (\$)</b>			
Larry Mehren	3/7/2018	25,099	(1)	25.95	341,331			
Steve Reichling	3/7/2018	8,032	(1)	25.95	109,230			
Steve Reichling	3/7/2018	20,000	(2)	25.95	342,462			
Ron Price	3/7/2018	8,032	(1)	25.95	109,230			
Ron Price						120,000	240,000	480,000
Joan Martin						129,269	258,538	517,076

(1) Option awards vested immediately upon the date of grant (March 7, 2018).

(2) Option award vests in equal annual amounts on each anniversary of the grant date over five years, beginning on March 7, 2019 and ending on March 7, 2023.

(3) The amount reflects the aggregate grant date fair value of option awards calculated in accordance with ASC Topic 718. Assumptions used in the calculation of these amounts are included in Note 16 to the financial statements set forth in the Annual Report.

(4) Represents awards under the cash incentive plan discussed under the heading "Cash Incentive Compensation" of the Compensation Overview section in this Proxy Statement. Threshold represents the amount that would have been payable had the minimum level of achievement for the defined performance measure been achieved. It is possible for the award to be zero if performance falls below the threshold level. The maximum estimated payouts under the non-equity incentive plan award was computed as 200% of the target cash incentive compensation component that was based exclusively on the specific performance measure for Mr. Price and Mr. Martin. No payout was made under the awards as the performance measures were not achieved.

**Outstanding Equity Awards at Fiscal Year-End**

The following table sets forth information concerning outstanding option awards held by the NEOs at December 31, 2018:

Name	Grant Date	Option Awards		Option Exercise Price (\$)	Option Expiration Date
		Number of Securities Underlying Exercisable Options (#)	Number of Securities Underlying Unexercised Options (#)		
Lawrence Mehren	4/20/2012	2,200,000	—	1.04	4/20/2022
Lawrence Mehren	2/26/2014	52,132	—	14.92	2/26/2024
Lawrence Mehren	3/18/2016	10,408	—	12.49	3/18/2026
Lawrence Mehren	3/18/2016 (1)	24,000	36,000	12.49	3/18/2026
Lawrence Mehren	3/7/2018	25,099	—	25.95	3/7/2028
Steve Reichling	9/10/2012	170,000	—	2.98	9/10/2022
Steve Reichling	2/26/2014	16,161	—	14.92	2/26/2024
Steve Reichling	4/2/2015	3,588	—	22.92	4/2/2025
Steve Reichling	3/18/2016	3,296	—	12.49	3/18/2026
Steve Reichling	3/18/2016 (1)	12,000	18,000	12.49	3/18/2026
Steve Reichling	2/23/2017	7,836	—	24.45	2/23/2027
Steve Reichling	2/23/2017 (2)	3,000	12,000	24.45	2/23/2027
Steve Reichling	8/17/2017 (3)	1,000	4,000	22.40	8/17/2027
Steve Reichling	3/7/2018	8,032	—	25.95	3/7/2028
Steve Reichling	3/7/2018 (6)	—	20,000	25.95	3/7/2028
Ron Price	5/27/2015 (4)	71,667	28,333	22.66	5/27/2025
Ron Price	2/17/2016	2,749	—	11.52	2/17/2026
Ron Price	3/17/2016 (5)	12,000	18,000	12.42	3/17/2026
Ron Price	2/23/2017 (2)	5,000	20,000	24.45	2/23/2027
Ron Price	2/23/2017	7,836	—	24.45	2/23/2027
Ron Price	3/7/2018	8,032	—	25.95	3/7/2028

(1) Option awards vest in equal annual amounts on each anniversary of the grant date over five years, beginning on March 18, 2017 and ending on March 18, 2021.

(2) Option awards vest in equal annual amounts on each anniversary of the grant date over five years, beginning on February 23, 2018 and ending on February 23, 2022.

(3) Option award vests in equal annual amounts on each anniversary of the grant date over five years, beginning on August 17, 2018 and ending on August 17, 2022.

(4)

Option award vests 40% on May 27, 2017; the balance vests monthly in 36 equal installments beginning on June 27, 2017 and ending on May 27, 2020.

- (5) Options award vests in equal annual amounts on each anniversary of the grant date over five years, beginning on March 17, 2017 and ending on March 17, 2021.
- (6) Option award vests in equal annual amounts on each anniversary of the grant date over five years, beginning on March 7, 2019 and ending on March 7, 2023.

### Option Exercises and Stock Vested

The following table sets forth information concerning option exercises and stock vested held by the NEOs during the year ended December 31, 2018:

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise	Number of Shares Acquired on Vesting	Value Realized on Vesting
Joan Martin			24,150	400,488

### Pension Benefits and Nonqualified Deferred Compensation Plans

The Company does not maintain any pension, nonqualified deferred compensation or similar plans.

## **Potential Payments Upon Termination or Change-in-Control**

The Company has not entered into any salary continuation, severance or similar agreements or arrangements with any of our NEOs. Certain option awards previously granted to Messrs. Mehren and Reichling provided for accelerated vesting upon the occurrence of certain change of control and other events. However, all such option awards have already vested as of December 31, 2018. Other than these option awards, we have no contractual or other obligation to provide severance benefits or other payments in the event of a change of control or termination of employment, although the 2012 Incentive Plan provides that the Board may, in its discretion, accelerate the vesting of awards granted thereunder in connection with a change of control.

## **Executive Arrangements**

### *Mehren*

Mr. Mehren was appointed as the Company's President, CEO and CFO on June 26, 2012. In his capacity as CEO of the Company, Mr. Mehren was previously paid a base salary of \$300,000 per year which was subsequently increased to \$375,000 per year.

On April 20, 2012, Mr. Mehren, in his role as a consultant to the Company, was granted an option to purchase 2,200,000 shares of the Company's Common Stock at an exercise price equal to \$1.04 per share, which was equal to the closing price of the Company's Common Stock on the date of grant. The option award is fully vested. If Mr. Mehren's employment is terminated for any reason other than for cause (as defined in the option award agreement), he will be entitled to exercise the option for a period of 90 days following his termination of employment (after which time any unexercised options will expire). If Mr. Mehren's employment is terminated for cause, the Company, in its sole discretion, may provide for the immediate cancellation of the option (or any portion thereof).

### *Reichling*

Mr. Reichling was appointed as the Company's CFO (replacing Mr. Mehren in that role) on July 22, 2012. In his capacity as CFO, Mr. Reichling was previously paid a base salary of \$170,000 per year which was subsequently increased to \$240,000 per year. Mr. Reichling was also granted an option to purchase 200,000 shares of the Company's Common Stock at an exercise price equal to \$2.98 per share, which was equal to the closing price of the Company's Common Stock on the date of grant. The option award was issued pursuant to the Company's 2004 Omnibus Stock

Option Plan, as amended, and is fully vested. Mr. Reichling was also provided with a \$70,000 budget to be used towards relocation and temporary living arrangements, with the understanding that he was required to relocate to the Tucson, Arizona area by the completion date of the Company's relocation of its corporate headquarters.

*Price*

Mr. Price was appointed as the Company's Senior Vice President and Head of Commercial Operations, Americas on April 6, 2015. Mr. Price is paid a base salary of \$240,000 per year. Mr. Price is able to earn an annual cash bonus up to 50% of his base salary based on certain mutually agreeable performance targets. Mr. Price was granted an option to purchase 100,000 shares of the Company's Common Stock at an exercise price equal to \$22.61 per share, which was equal to the closing price of the Company's Common Stock on the date of grant. The option was issued pursuant to the 2012 Incentive Plan with the following vesting schedule: 40% vests on the second anniversary of the date of grant, and the remaining 60% vests in 36 equal monthly installments over the subsequent 36 months.

*Martin*

On September 25, 2018, Mr. Martin resigned from his position as Executive Vice President and Head of Europe, Middle East, and Africa of the Company. In connection with Mr. Martin's resignation, the Company and Mr. Martin entered into a certain Separation Agreement and General Release (the "Separation Agreement"), dated December 4, 2018. Pursuant to the Separation Agreement, the vesting of RSU awards previously awarded to Mr. Martin in the amount of 16,100 RSUs was accelerated such that the RSUs fully vested as of Mr. Martin's separation date.

## Director Compensation

Directors who are also employees of the Company (including Mr. Mehren) do not receive any separate compensation in connection with their Board service, and we do not pay cash fees to any of our directors. Our non-employee directors generally receive a non-qualified initial stock option award upon joining the Board, which is calculated using a pre-determined formula and vests 20% per year over a five-year period, beginning on the first anniversary of the date of the director's election to the Board. Non-employee directors also receive annual non-qualified stock option awards, in recent years under the 2012 Incentive Plan, which are calculated using a pre-determined formula and vest in 12 equal monthly installments, beginning one month after the date of grant. We reimburse directors for reasonable expenses related to their Board service.

The following table sets forth the compensation of our directors for serving as our directors for the year ended December 31, 2018:

Name	Option Award(1) (\$)	Total (\$)
Thomas D. Brown (3)	115,667	(2) 115,667
Charles Watts, M.D. (4)	115,667	(2) 115,667
Mark Miller (5)	115,667	(2) 115,667
John Patience (6)	115,667	(2) 115,667
Jack Schuler (7)	115,667	(2) 115,667
Matthew W. Strobeck, Ph.D. (8)	115,667	(2) 115,667
Frank J.M. ten Brink (9)	115,667	(2) 115,667

The amount reflects the aggregate grant date fair value of option awards calculated in accordance with ASC Topic (1)718. Assumptions used in the calculation of these amounts are included in Note 16 to the financial statements set forth in the Annual Report.

(1) Includes annual award of option to purchase 9,476 shares of Common Stock granted on April 1, 2018 at an exercise price of \$22.85 per share, which vests in 12 equal monthly installments with the first installment vesting on May 1, 2018.

(2) As of December 31, 2018, Mr. Brown held 56,359 options to purchase shares of our common stock.

(3) As of December 31, 2018, Dr. Watts held 43,128 options to purchase shares of our common stock.

(4) As of December 31, 2018, Mr. Miller held 135,821 options to purchase shares of our common stock.

(5) As of December 31, 2018, Mr. Patience held 51,464 options to purchase shares of our common stock.

(6) As of December 31, 2018, Mr. Schuler held 43,283 options to purchase shares of our common stock.

(7) As of December 31, 2018, Dr. Strobeck held 96,134 options to purchase shares of our common stock.

(8) As of December 31, 2018, Mr. ten Brink held 230,145 options to purchase shares of our common stock.

**Equity Compensation Plan Information**

The table set forth below presents the securities authorized for issuance with respect to compensation plans under which equity securities are authorized for issuance as of December 31, 2018:

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights(\$)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by security holders	8,166,636	12.11	2,198,095
Equity compensation plans not approved by security holders	—	—	—
Total	8,166,636	12.11	2,198,095

**SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table sets forth information regarding the beneficial ownership of our Common Stock as of March 13, 2019 of (i) each NEO and each director of the Company; (ii) all executive officers and directors as a group; and (iii) each person known to the Company to be the beneficial owner of more than 5% of our Common Stock. We deem shares of our Common Stock that may be acquired by an individual or group within 60 days of March 13, 2019, pursuant to the exercise of options or warrants or conversion of convertible securities, to be outstanding for the purpose of computing the percentage ownership of such individual or group, but these shares are not deemed to be outstanding for the purpose of computing the percentage ownership of any other person shown in the table. Percentage of ownership is based on 56,303,601 shares of Common Stock outstanding on March 13, 2019.

The information as to beneficial ownership was either (i) furnished to us by or on behalf of the persons named or (ii) determined based on a review of the beneficial owners' Schedules 13D/G and Section 16 filings with respect to our Common Stock. Unless otherwise indicated, the business address of each person listed is c/o Accelerate Diagnostics, Inc., 3950 South Country Club Road, Suite 470, Tucson, Arizona 85714.

Name of Beneficial Owner	Amount of Beneficial Ownership	Percentage of Class	
Named Executive Officers and Directors:			
Thomas D. Brown (1)	55,762	*	
Lawrence Mehren (2)	3,086,020	5.3	%
Mark Miller (3)	135,821	*	
John Patience (4)	6,791,524	12.1	%
Jack Schuler (5)	15,357,734	27.3	%
Matthew W. Strobeck, Ph.D. (6)	2,279,929	4.0	%
Frank J.M. ten Brink (7)	239,945	*	
Charles Watts, M.D. (8)	19,316	*	
Steve Reichling (9)	240,213	*	
Ron Price (10)	124,950	*	
Joan Martin (11)	161,982	*	
All executive officers and directors as a group (11 persons)	28,351,131	47.6	%
Other 5% shareholders:			
Credit Suisse (12)	3,938,058	7.0	%
Larry N. Feinberg (13)	4,811,522	8.5	%
Oracle Associates, LLC (13)	4,361,388	7.7	%
Oracle Partners, L.P. (13)	3,250,638	5.8	%
Oracle Investment Management, Inc. (13)	4,454,388	7.9	%

\* Represents less than 1% of our issued and outstanding Common Stock.



Mr. Brown is a director of the Company. Amount includes 20,500 shares of Common Stock held directly and (1) 35,262 shares of Common Stock that are issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Mr. Mehren is a director of the Company and is the Company's President and CEO. Amount includes 762,381 (2) shares of Common Stock held directly and 2,323,639 shares of Common Stock issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Mr. Miller is a director of the Company. Amount includes 135,821 shares of Common Stock issuable to him upon (3) exercise of options that are vested or vest within 60 days of March 13, 2019.

Mr. Patience is the Chairman of the Board. Amount includes 4,295,481 shares held by the John Patience Trust dated 7/23/1993, 2,140,462 shares held by Patience Enterprises LP, 39,411 shares held by the John Patience Defined Benefit Pension Plan and 264,706 shares held by Ventana Charitable Foundation. Mr. Patience has sole (4) voting and dispositive power with respect to the shares held by the John Patience Trust dated 7/23/1993, Patience Enterprises LP, the John Patience Defined Benefit Pension Plan, and the Ventana Charitable Foundation. Mr. Patience disclaims beneficial ownership of these securities except to the extent of his pecuniary interest therein. Amount also includes 51,464 shares of Common Stock issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Mr. Schuler is a director of the Company. Amount includes 13,340,028 shares held by the Jack W. Schuler Living Trust (Mr. Schuler has sole voting and dispositive power with respect to such shares in his capacity as trustee of the trust); and 1,974,423 shares held by the Schuler Family Foundation (Mr. Schuler has sole voting and (5)dispositive power with respect to such shares in his capacity as President of the entity). Mr. Schuler disclaims beneficial ownership of these securities except to the extent of his pecuniary interest therein. Amount also includes 43,283 shares of Common Stock issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Amount does not include shares of Common Stock potentially issuable upon conversion of an aggregate of \$30 million of the Company's 2.50% Convertible Senior Notes due 2023 (the "Convertible Notes") purchased by the Schuler Family Foundation in March 2018. The initial conversion rate of the Convertible Notes is 32.3428 shares of Common Stock per \$1,000 principal amount of notes (which is equivalent to an initial conversion price of approximately \$30.92 per share), subject to adjustment under the conditions set forth in the indenture governing the Convertible Notes. The Convertible Notes purchased by the Schuler Family Foundation are potentially convertible into approximately 970,245 shares of Common Stock (based on the initial conversion price) under certain conditions, which are outside the control of Mr. Schuler. Upon conversion, the Company will pay or deliver, as the case may be, cash, shares of Common Stock, or a combination thereof, at its election.

Dr. Strobeck is a director of the Company. Amount includes 2,045,560 shares of Common Stock held directly and (6) 138,235 shares held by Birchview Fund, LLC (Dr. Strobeck has sole voting and dispositive power with respect to such shares in his capacity as the Managing Partner of such entity). Amount also includes 96,134 shares of Common Stock issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Mr. ten Brink is a director of the Company. Amount includes 9,800 shares of Common Stock held directly and (7)230,145 shares of Common Stock issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Dr. Watts is a director of the Company. Amount includes options to purchase 19,316 shares of Common Stock (8)issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Mr. Reichling is the Company's Chief Financial Officer. Amount includes 2,300 shares of Common Stock held (9)directly and 237,913 shares of Common Stock issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

Mr. Price is the Company's Senior Vice President and Head of Commercial Operations, Americas. Amount (10)includes 124,950 shares of Common Stock issuable to him upon exercise of options that are vested or vest within 60 days of March 13, 2019.

(11)

On September 25, 2018, Mr. Martin resigned from his position as Executive Vice President and Head of Europe, Middle East, and Africa. Amount includes 117,333 shares of Common Stock issuable to him upon exercise of options that vested prior to his departure.

- (12) Based on a Schedule 13G filed on February 13, 2019. Credit Suisse AG BlackRock reported shared voting and dispositive power with respect to 3,938,058 shares of our Common Stock.

- Based on a Schedule 13G/A (Amendment No. 5) filed on February 6, 2019. Aggregate amount for Mr. Feinberg includes 324,834 shares held by him directly, 657,976 shares held by Oracle Ten Fund Master, L.P. (“Ten Fund”), 93,000 shares held by Oracle Investment Management, Inc. Employees’ Retirement Plan (the “Retirement Plan”), 32,300 shares held by The Feinberg Family Foundation (the “Foundation”), 3,250,638 shares held by Oracle Partners, L.P. (“Partners”), and 452,774 shares held by Oracle Institutional Partners, L.P. (“Institutional Partners”). Mr. Feinberg reported the sole voting and dispositive power with respect to 324,834 shares of our Common Stock and the shared voting and dispositive power with respect to 4,486,688 shares of our Common Stock. Mr. Feinberg serves as the managing member of Oracle Associates, LLC, the general partner of Ten Fund, Partners and Institutional Partners, and accordingly, may be deemed to be the indirect beneficial owner of the shares beneficially owned by Ten Fund, Partners and Institutional Partners. Mr. Feinberg is the sole shareholder, director and president of Oracle Investment Management, Inc., which serves as investment manager to Ten Fund and the Retirement Plan, and accordingly, may be deemed to be the beneficial owner of the shares beneficially owned by Ten Fund and the Retirement Plan. Mr. Feinberg is the trustee of the Foundation, and accordingly may be deemed to be the beneficial owner of the shares beneficially owned by the Foundation. Mr. Feinberg disclaims beneficial ownership of all such shares except to the extent of his pecuniary interest therein. The address of the principal business office of such reporting persons is 200 Greenwich Avenue, 3rd Floor, Greenwich, Connecticut 06830.
- (13)

## **PROPOSAL NO. 1**

### **ELECTION OF DIRECTORS**

#### **Nominees for Election at the 2019 Annual Meeting of Shareholders**

The Board has nominated Messrs. Brown, Mehren, Miller, Patience, Schuler, Strobeck, ten Brink and Watts for election as directors to serve until the next Annual Meeting of Shareholders and until their successors are duly elected and qualified. If elected, each of the directors will hold office as a director until our 2020 Annual Meeting of Shareholders.

If you sign your proxy or voting instruction card but do not give instructions with respect to the voting of directors, your shares will be voted for the nominees recommended by our Board. If you wish to give specific instructions with respect to the voting of directors, you may do so by indicating your instructions on your proxy or voting instruction card. The Board expects that the nominees will be available to serve as directors. If any nominee becomes unavailable, however, the proxy holders intend to vote for any nominee designated by the Board, unless the Board chooses to reduce the number of directors serving on the Board. If additional persons are nominated for election as directors, the proxy holders intend to vote all proxies received by them in such a manner as to assure the election of Messrs. Brown, Mehren, Miller, Patience, Schuler, Strobeck, ten Brink and Watts.

#### **Vote Required and Board Recommendation**

Election of a director requires the affirmative vote of the holders of a plurality of the shares for which votes are cast at a meeting at which a quorum is present. The eight persons receiving the greatest number of votes will be elected as directors. Since only affirmative votes count for this purpose, a properly executed proxy marked "WITHHOLD AUTHORITY" with respect to the election of one or more directors will not be voted with respect to the director or directors indicated, although it will be counted for purposes of determining whether there is a quorum. Broker non-votes will not be treated as votes cast, and therefore will have no effect on the outcome of the proposal. Shareholders may not cumulate votes in the election of directors.

**The Board recommends that shareholders vote FOR the election of each of Messrs. Brown, Mehren, Miller, Patience, Schuler, Strobeck, ten Brink and Watts as directors of the Company.**



## **PROPOSAL NO. 2**

### **AMENDMENT OF THE 2012 INCENTIVE PLAN**

#### **General**

The Board adopted the Accelerate Diagnostics, Inc. 2012 Omnibus Equity Incentive Plan on October 31, 2012 (the “2012 Incentive Plan”). The 2012 Incentive Plan was subsequently approved by the Company’s Shareholders at the Company’s 2012 Annual Meeting of Shareholders on December 12, 2012. The 2012 Incentive Plan provides for the grant of nonqualified stock options, incentive stock options, stock appreciation rights (“SARs”), restricted stock, restricted stock units, stock grants, stock units, performance units, performance shares and performance cash awards.

Since its adoption, the 2012 Incentive Plan has been amended on four occasions. The First Amendment was approved by the Board on March 21, 2013. The First Amendment, among other things, reflected the Company’s name change to Accelerate Diagnostics, Inc. and the transfer of the listing of our Common Stock from NYSE MKT LLC to the NASDAQ Capital Market. The Second Amendment, which was approved by the Company’s Shareholders at the Company’s 2014 Annual Meeting, increased the number of shares of Common Stock reserved and available for grant under the 2012 Incentive Plan by 4,000,000 shares. The Third Amendment, which was approved by the Company’s Shareholders at the Company’s 2017 Annual Meeting, increased the number of shares of Common Stock reserved and available for grant under the 2012 Incentive Plan by 2,000,000 shares and clarified that the maximum number of shares subject to option and SAR awards granted to any one participant during any 12-month period is the same numeric limit set forth in Section 4.1 of the 2012 Incentive Plan. The Fourth Amendment was approved by the Board on September 14, 2018. The Fourth Amendment, among other things, further limited a participant’s ability to transfer awards.

On February 25, 2019 (the “Effective Date”), the Board adopted, subject to shareholder approval, the Fifth Amendment to the 2012 Incentive Plan (the “Fifth Amendment”). If approved by the Shareholders, the Fifth Amendment will increase the number of shares of Common Stock reserved and available for grant under the 2012 Incentive Plan by 3,000,000 shares. The Board believes that the Company’s success is due to its talented workforce and that its future success partially depends on the Company’s continued ability to attract and retain talented people. The ability to grant equity awards under the 2012 Incentive Plan is a critical tool in the Company’s efforts to achieve this objective.

As of the Effective Date, the total number of shares of Common Stock remaining available for grant under the 2012 Incentive Plan was approximately 350,000 shares. Based on estimated usage, the Compensation Committee anticipates depleting the remaining shares currently available for grant under the 2012 Incentive Plan by the third

quarter of 2019. In order to continue to have an appropriate supply of shares available for grant for future equity awards to recruit, hire and retain the talent required to successfully execute our business plans, the Company is asking the Shareholders to approve the Fifth Amendment to increase the number of shares available for grant under the 2012 Incentive Plan by 3,000,000 shares. Depending on a variety of factors, the Compensation Committee believes that the additional 3,000,000 shares requested in the Fifth Amendment will provide the Compensation Committee with sufficient shares for our equity compensation program for approximately 2 years. If the Fifth Amendment is not approved by the Shareholders, awards will continue to be made under the 2012 Incentive Plan as currently in effect to the extent shares are available.

Set forth below is a summary of the principal provisions of the 2012 Incentive Plan, as amended by the proposed Fifth Amendment. The summary is qualified by reference to the full text of the 2012 Incentive Plan, as amended by the proposed Fifth Amendment, which is attached to this Proxy Statement as Appendix A.

### **Summary of 2012 Incentive Plan Features**

#### ***Purpose***

The Board believes that the 2012 Incentive Plan promotes the success and enhances the value of the Company by aligning the interests of participants in the Plan with those of the Company's Shareholders and by providing those individuals with an incentive for outstanding performance to generate significant returns for the Company's Shareholders. The Board also believes that the flexible terms and conditions of the 2012 Incentive Plan, which permit the grant of various forms of equity awards with a variety of terms and conditions, allow the Company to attract, retain and motivate individuals upon whose judgment, interest and effort the successful conduct of the Company's operation is largely dependent.

### *Administration*

The 2012 Incentive Plan is administered by the Board or, with respect to individuals subject to the requirements of Section 16 of the Exchange Act or “covered employees” as defined in Section 162(m) of the Code, a Committee (the “Committee”) consisting of at least two (2) individuals, each of whom qualifies as: (i) a “non-employee director” as defined in Rule 16b-3(b)(3) of the General Rules and Regulations of the Exchange Act; and (iii) an “outside director” as defined in Section 162(m) of the Code, in each case, as each such rule or regulation is in effect from time to time. The Committee, by majority action, is authorized to interpret the 2012 Incentive Plan, to prescribe, amend, and rescind rules and regulations relating to the 2012 Incentive Plan, to provide for conditions and assurances deemed necessary or advisable to protect the interests of the Company, and to make all other determinations necessary for the administration of the 2012 Incentive Plan, to the extent they are not contrary to express provisions of the 2012 Incentive Plan. All references in the 2012 Incentive Plan to the “Committee” shall be, as applicable, to the Board or the Committee appointed by the Board.

The Committee has the authority, without limitation, to: (i) designate participants to receive awards; (ii) determine the type or types of awards and the times when awards are to be granted; (iii) determine the number of awards to be granted and the number of shares of Common Stock to which an award will relate; (iv) determine the terms and conditions of any award, including, but not limited to, the exercise price, grant price, or purchase price, any restrictions or limitations on the award, any schedule for lapse of restrictions or limitations, and accelerations or waivers thereof, based in each case on such considerations as the Committee determines; provided, however, that except in the context of a change of control (as described below under “Change of Control”), the Committee shall not have the authority to accelerate the vesting or waive the forfeiture restrictions of any Performance-Based Compensation Awards; (v) determine whether, to what extent, and in what circumstances an award may be settled in, or the exercise price of an award may be paid in, cash, Common Stock, other awards, or other property, or whether an award may be canceled, forfeited, exchanged or surrendered; (vi) prescribe the form of each award agreement, which need not be identical for each participant; (vii) decide all other matters that must be determined in connection with an award; (viii) establish, adopt, or revise any rules and regulations as it may deem necessary or advisable to administer the 2012 Incentive Plan; (ix) amend or modify any outstanding award to the extent the terms of such award are within the power and authority of the Committee as provided under the 2012 Incentive Plan; (x) interpret the terms of, and determine any matter arising pursuant to, the 2012 Incentive Plan or any award agreement; and (xi) make all other decisions or determinations that may be required pursuant to the 2012 Incentive Plan or an award agreement as the Committee deems necessary or advisable to administer the 2012 Incentive Plan.

Pursuant to the Committee’s specific written delegation, the Company’s CEO has the authority to grant awards to individuals to expedite the hiring process and retain talented employees. The CEO does not have the authority to grant awards to any individual who is or will become upon hiring “covered employees” as defined in Section 162(m) of the Code or who is subject to Section 16 of the Exchange Act.

### *Stock Subject to the 2012 Incentive Plan*



If the Fifth Amendment is approved by the Shareholders, the total number of shares of Common Stock reserved and available for grant pursuant to the 2012 Incentive Plan shall be 10,677,500 shares. The maximum number of shares of Common Stock that may be issued as incentive stock options under the 2012 Incentive Plan is the same numeric limitation set forth in the preceding sentence. Shares delivered pursuant to the 2012 Incentive Plan may consist of authorized but unissued Common Stock, treasury stock, or Common Stock purchased on the open market. The amount of Common Stock reserved for grants pursuant to the 2012 Incentive Plan is subject to adjustment in the event of certain changes in capital structure as described below under “Adjustment Provisions.”

If any award granted under a Prior Plan terminates, expires, lapses for any reason, any Common Stock subject to or surrendered for such award will again be available for grant under the 2012 Incentive Plan. The exercise of a stock-settled SAR or broker-assisted “cashless” exercise of an option (or a portion thereof) will reduce the number of shares of Common Stock available for grant by the entire number of shares of Common Stock subject to that SAR or option (or applicable portion thereof), even though a smaller number of shares of Common Stock will be issued upon such an exercise. Common Stock tendered to pay the exercise price of an option or tendered or withheld to satisfy a tax withholding obligation arising in connection with an award will not become available for grant or sale under the 2012 Incentive Plan. Awards that are settled in cash will not be charged against the number of shares available for grant.

***Eligibility***

All employees, officers, directors of, and certain consultants and advisers to, the Company or its subsidiaries are eligible to participate in the 2012 Incentive Plan. As of the Effective Date, there were approximately 287 employees, including officers, and directors eligible to participate in the 2012 Incentive Plan. Awards may also be granted to prospective employees or members of the Board subject to certain requirements.

***Awards Available Under the 2012 Incentive Plan***

Each of the following types of awards may be granted pursuant to the 2012 Incentive Plan:

**Stock Options.** An option entitles the participant to purchase shares of Common Stock in the future at a specified price. The Committee may grant both incentive stock options and nonqualified stock options under the 2012 Incentive Plan. Incentive stock options will be granted only to participants who are employees. The exercise price of all options granted under the Plan will be at least 100% of the fair market value of our Common Stock on the date of grant. Stock options may be exercised as determined by the Committee, but no option may be exercised more than 10 years from the date of grant. The Committee will determine the methods by which the exercise price of an option may be paid, the form of payment, including, without limitation, cash, shares of Common Stock held for longer than six (6) months (through actual tender or by attestation), any net-issuance arrangement or other property acceptable to the Committee (including broker-assisted “cashless exercise” arrangements), and the methods by which shares of Common Stock will be delivered or deemed delivered to participants. Special rules will apply to incentive stock options as provided in the 2012 Incentive Plan. A participant will have no rights as a shareholder with respect to options until the shares of Common Stock are actually issued in connection with the award. The number of shares of Common Stock subject to any one or more option awards granted to any one participant for any 12 month period is the same numeric limit set forth in Section 4.1 of the 2012 Incentive Plan.

**SARs.** A SAR award gives the participant the right to share in the appreciation in value of one share of Common Stock. Appreciation is calculated as the excess, if any, of (i) the fair market value of a share of Common Stock on the date of exercise over (ii) the base value fixed by the Committee on the date of grant, which may not be less than the fair market value of a share of Common Stock on the date of grant. SARs are exercisable at such times and subject to such restrictions and conditions as the Committee approves, provided that no SAR may be exercised more than ten (10) years following the date of grant. The award agreement will specify whether the payment for the SARs shall be in cash, Common Stock of equivalent value, or in a combination thereof. The number of shares of Common Stock subject to any one or more SAR awards granted to any one participant for any 12 month period is the same numeric limit set forth in Section 4.1 of the 2012 Incentive Plan.

Restricted Stock. A restricted stock award gives the participant the right to receive a specified number of shares of Common Stock at a purchase price determined by the Committee (including and typically zero). Restrictions limit the participant's ability to transfer the Common Stock and subject the Common Stock to a substantial risk of forfeiture until specific conditions or goals are met. The restrictions will lapse in accordance with a schedule or other conditions as determined by the Committee. As a general rule, if the participant terminates employment (or service) during the period of restriction, any unvested restricted Common Stock will be forfeited.

Restricted Stock Units. A restricted stock unit award gives the participant the right to receive Common Stock, a cash payment, or a combination thereof, equal to the fair market value of our Common Stock (determined as of a specified date) in the future, subject to certain restrictions and to the risk of forfeiture. Participants holding restricted stock units have no voting rights with respect to the shares of Common Stock subject to their restricted stock unit award prior to the issuance of such shares pursuant to the award. As a general rule, if the participant terminates employment (or service) during the period of restriction, any unvested restricted stock units will be forfeited.

Stock Grant Awards. A stock grant award gives the participant the right to receive (or purchase at a price determined by the Committee), a designed number of shares of Common Stock free of any vesting restrictions. A stock grant award may be granted or sold as consideration for past services, other consideration or in lieu of cash compensation due to any participant. The purchase price, if any, for a stock grant award shall be payable in cash or other form of consideration acceptable to the Committee.

Stock Unit Awards. A stock unit award gives the participant the right to receive a designated number of shares of Common Stock, or a cash payment equal to the fair market value (determined as of a specified date) of a designated number of shares of Common Stock, in the future free of any vesting restrictions. A stock unit award may be granted or sold as consideration for past services, other consideration or in lieu of cash compensation due to any participant.

Performance Shares. A performance share award gives the participant the right to receive a specified number of shares of Common Stock if the participant achieves the performance goals specified by the Committee during a performance period specified by the Committee.

Performance Units. A performance unit award gives the participant the right to receive a specified number of shares of Common Stock, a cash payment or a combination of Common Stock and cash, if the participant achieves the performance goals specified by the Committee during a performance period specified by the Committee.

Performance Cash Awards. A performance cash award gives the participant the right to receive a cash payment if the participant achieves the performance goals specified by the Committee during a performance period specified by the Committee.

Performance-Based Compensation Awards. When the Committee grants restricted stock, restricted stock units, stock grants, stock units, performance shares, performance units, and performance cash awards, it may designate the awards as “Performance-Based Compensation Awards.” Performance-Based Compensation Awards are designed to qualify for the “performance-based compensation” exception to the limitation on the deduction of compensation imposed by Section 162(m) of the Code. Section 162(m) of the Code only applies to “covered employees,” as that term is defined in Section 162(m) of the Code and the regulations issued thereunder. Therefore, only covered employees are eligible to receive awards that are designated as Performance-Based Compensation Awards. The Committee has complete discretion regarding whether to grant awards to covered employees that qualify for the “performance-based compensation” exception to Section 162(m) of the Code. Options and SARs granted pursuant to the Plan should, by their terms, qualify for the “performance-based compensation” exception.

A covered employee is only entitled to receive payment for a Performance-Based Compensation Award for any given performance period to the extent that pre-established performance goals set by the Committee for the period are satisfied. These pre-established performance goals must be based on one or more of the following performance criteria: EBITDA; EBIT; costs; operating income; net income; cash flow; operating cash flow; net cash flow; retained earnings; budget achievement; return on equity; return on assets; return on capital employed; return on invested capital; expense spending; O&M expense; gross margin; net margin; market capitalization; customer satisfaction; revenues; financial return ratios; market share; shareholder return and/or value (including but not limited to total shareholder return); operating profits (including earnings before or after income taxes, depreciation and amortization); net profits; earnings per share; earnings per share growth; profit returns and margins; Common Stock price; working capital; production cost; project milestones; economic value added; equipment performance; operating efficiency; debt; dividends; corporate governance; and health and safety (including environmental health and safety). The performance criteria may, but need not, be calculated in accordance with generally accepted accounting principles (“GAAP”) or any successor method to GAAP, including International Financial Reporting Standards. The performance criteria may be measured either in absolute terms or as compared to any incremental increase or as compared to results

of a peer group, indices, or any other basket of companies.

With respect to any Performance-Based Compensation Award, the Committee has the discretion to select the length of the performance period (which may be one or more periods of time of varying and overlapping durations, over which the attainment of one or more performance goals will be measured), the type of Performance-Based Compensation Award to be issued, the kind and/or level of performance goal or goals and whether the performance goal or goals apply to the Company, a subsidiary or any division or business unit of any of them, or to the individual participant or any group of participants. The Committee also has the discretion to evaluate the achievement of the performance goals in a manner that includes or excludes certain events that may occur during the performance period, as described in the Plan. The Committee has the discretion to decrease the amount of compensation payable pursuant to any Performance-Based Compensation Award but may not increase the compensation payable pursuant to any Performance-Based Compensation Award. The Committee must certify in writing prior to the payment of any Performance-Based Compensation Award that the performance goals and any other material terms and conditions precedent to such payment have been satisfied.

The maximum amount of any Performance-Based Compensation Award (other than a performance cash award) that may be granted to a covered employee during any performance period is 400,000 shares of Common Stock or the equivalent cash value. The maximum performance cash award payable for a performance period is \$1,500,000. If the performance period is less than or exceeds 12 months, the dollar and share limits expressed in the preceding sentences shall be reduced or increased proportionately, as the case may be.

The Tax Act eliminated the “performance-based compensation” exception to the limitation on the deduction of compensation imposed by Section 162(m) of the Code with respect to 2018 and future years. As a result, the Company does not intend to make any Performance-Based Compensation Awards following the date of this 2019 Annual Meeting.

### ***Restrictions***

Except as described above, the Committee may impose such restrictions on any awards under the 2012 Incentive Plan as it may deem advisable, including restrictions under applicable federal securities law, under the requirements of any stock exchange upon which our Common Stock is then listed and under any blue sky or state securities law applicable to the awards.

### ***Change of Control***

If a Change of Control occurs, the Board shall have the authority and discretion, but shall not have the obligation, to provide, in an award agreement or thereafter, that all or part of outstanding awards shall become fully exercisable and all or part of the restrictions on outstanding awards shall lapse. In addition, upon, or in anticipation of, a Change of Control, the Committee may: (i) cause all outstanding awards to be canceled and terminated as of a specified date and give each participant the right to exercise such awards during a period of time as the Committee, in its sole discretion, shall determine, or (ii) cause all outstanding awards to be canceled and terminated as of a specified date in exchange for a payment or right to payment pursuant to the terms and conditions set forth in the Change of Control transaction documents. With respect to an award which the Company concludes is subject to (and not excepted from) the requirements of Section 409A, any actions taken by the Board in connection with a Change of Control shall be done in compliance with Section 409A of the Code.

### ***Clawback of Awards***

Every award issued under the 2012 Incentive Plan is subject to potential forfeiture or “clawback” to the fullest extent called for by applicable federal or state law or Company policy. By accepting an award, a participant agrees to return to the Company the full amount required by applicable law or Company policy.

*Nontransferability*

The Committee may, in its sole discretion, determine the right of a participant to transfer any award granted under the Plan. Unless otherwise determined by the Committee, no award granted under the Plan may be sold, transferred, pledged, assigned, or otherwise alienated or hypothecated, other than by will or by the laws of descent and distribution, or, if applicable, until the termination of any restricted or performance period as determined by the Committee. Notwithstanding the foregoing, the Committee shall have the authority to allow a participant to transfer awards, including SARs and options, to family members.

A participant may, in the manner determined by the Committee, designate a beneficiary to exercise the rights of the participant and to receive any distribution with respect to any award upon the participant’s death. If no beneficiary has been designated or survives the participant, payment will be made to the person entitled thereto under the participant’s will or the laws of descent and distribution. Subject to the foregoing, a participant may change or revoke a beneficiary designation at any time provided the change or revocation is filed with the Committee.

### ***Adjustment Provisions***

If there is a change in the outstanding shares of Common Stock because of a stock dividend or split, recapitalization, merger, consolidation, combination, exchange of shares, or other similar corporate change, the Committee shall, in its sole discretion and to the extent it deems equitable and appropriate to prevent dilution or enlargement of rights, make a proportionate adjustment in: (i) the number and class of shares of Common Stock made available for grant; (ii) the number of shares of Common Stock set forth in the various numeric limits expressed in the 2012 Incentive Plan; (iii) the number and class of and/or price of shares of Common Stock, units, or other rights subject to the then-outstanding awards; (iv) the performance targets or goals appropriate to any outstanding awards (subject to such limitations as appropriate for Performance-Based Compensation Awards); or (v) any other terms of an award that are affected by the event. Notwithstanding anything in the 2012 Incentive Plan to the contrary, in the event of any such transaction or occurrence, the Committee, in its sole discretion, may provide in substitution for any or all outstanding awards such alternative consideration (including cash) as it, in good faith, may determine to be equitable under the circumstances and may require in connection therewith the surrender of all awards so replaced. Any adjustments made pursuant to the 2012 Incentive Plan's adjustment provisions shall be made in a manner consistent with the requirements of Section 409A of the Code and, in the case of incentive stock options, any such adjustments shall be made in a manner consistent with the requirements of Section 424(a) of the Code.

### ***Replacement Awards***

In the event of any corporate transaction in which the Company or a subsidiary acquires a corporate entity which, at the time of such transaction, maintains an equity compensation plan pursuant to which equity awards are then outstanding (the "Acquired Plan"), the Committee may make awards to assume, substitute or convert such outstanding awards in such manner as may be determined to be appropriate and equitable by the Committee. Any shares of stock authorized and available for issuance under the Acquired Plan shall, subject to adjustment as described above under "Adjustment Provisions," be available for use in making awards under this 2012 Incentive Plan with respect to persons eligible under such Acquired Plan, by virtue of the Company's assumption of such Acquired Plan, consistent with the NASDAQ Rules (or rules of any other exchange upon which our Common Stock is then traded), including, but not limited to, NASDAQ Rule 5635(c), including IM-5635-1, as such Rules may be amended or replaced from time to time.

### ***Amendment, Modification and Termination of the 2012 Incentive Plan***

With the approval of the Board, the Committee may, at any time and from time to time, terminate, amend or modify the 2012 Incentive Plan. Any such action of the Committee is subject to the approval of the Shareholders to the extent required by law, regulation or the rules of any exchange on which our Common Stock is then listed, quoted or traded. Except as otherwise provided in the Plan, neither the Board nor the Committee may, without the approval of



Shareholders: (i) increase the number of shares available for grant under the 2012 Incentive Plan; (ii) permit the Committee to grant options or SARs with an exercise price or base value that is below fair market value on the date of grant; (iii) permit the Committee to extend the exercise period for an option or SAR beyond ten (10) years from the date of grant; (iv) amend the 2012 Incentive Plan to permit the Committee to reprice previously granted options; or (v) amend the 2012 Incentive Plan to permit the Committee to reprice previously granted SARs.

Except as provided in the next sentence, or in connection with a change of control, no amendment, modification, or termination of the Plan or any award agreement shall in any material manner adversely affect any award previously granted under the 2012 Incentive Plan without the consent of the participant. The participant's consent is unnecessary if the change: (i) is required by law or regulation; (ii) does not adversely affect in any material way the rights of the participant; or (iii) is required to cause the benefits under the 2012 Incentive Plan to qualify as performance-based compensation exception to the deduction limitation imposed by Section 162(m) of the Code or to comply with the provisions of Section 409A of the Code.

Except in the context of a change of control, the Committee shall not have the authority to amend an award agreement to accelerate the vesting or waive the forfeiture restrictions of any Performance-Based Compensation Awards. In addition, the Committee shall not take any other action that would cause a Performance-Based Compensation Award to fail to satisfy the requirements of the performance-based compensation exception to the deduction limitation imposed by Section 162(m) of the Code unless the Committee concludes that the deduction limitation will not become applicable or that the amendment is appropriate despite the deduction limitation imposed by Section 162(m) of the Code.

### ***Tax Withholding***

The Company will have the power to withhold, or require a participant to remit to the Company, an amount sufficient to satisfy federal, state, and local withholding tax requirements on any award under the 2012 Incentive Plan. To the extent that alternative methods of withholding are available under applicable laws, the Company will have the power to choose among such methods.

### ***Federal Income Tax Information***

The following is a brief summary of certain federal income tax consequences of certain transactions under the Plan based on federal income tax laws in effect on the Effective Date. This summary is not intended to be exhaustive and does not describe state, local, or foreign income tax consequences which may also be applicable.

As a general rule, with the exception of a stock grant, a participant will not recognize taxable income with respect to any award at the time of grant. A participant will recognize income on a stock grant award at the time of grant.

Upon exercise of a nonqualified stock option, the lapse of restrictions on restricted stock, or upon the payment of SARs, restricted stock units, performance shares, performance units, performance cash awards, or stock unit awards, the participant will recognize ordinary taxable income in an amount equal to the difference between the amount paid for the award, if any, and the fair market value of our Common Stock or amount received on the date of exercise, lapse of restriction or payment. Subject to the deduction limitations on certain executives imposed by Section 162(m) of the Code, the Company will be entitled to a concurrent income tax deduction equal to the ordinary income recognized by the participant.

A participant who is granted an incentive stock option will not recognize taxable income at the time of exercise. However, the excess of the Common Stock's fair market value over the option price could be subject to the alternative minimum tax in the year of exercise (assuming the Common Stock received is not subject to a substantial risk of forfeiture or is transferable). If Common Stock acquired upon exercise of an incentive stock option is held for a minimum of two (2) years from the date of grant and one year from the date of exercise, the gain or loss (in an amount equal to the difference between the sales price and the exercise price) upon disposition of the Common Stock will be treated as a long-term capital gain or loss, and the Company will not be entitled to any income tax deduction. If the holding period requirements are not met, the incentive stock option will not meet the requirements for this tax favored treatment and the tax consequences described for nonqualified stock options will apply.

Section 409A of the Code, among other things, expanded the definition of deferred compensation arrangements to include, for example, below market option and SAR grants, restricted stock units, performance shares, performance units, performance cash awards, and stock units. If awards that are subject to Section 409A fail to comply with Section 409A, a participant must include in ordinary income all deferred compensation conferred by the award, pay interest from the date of the deferral and pay an additional 20% tax. The award agreement for any award that is subject to Section 409A may include provisions necessary for compliance as determined by the Committee. The Company intends (but cannot and does not guarantee) that awards granted under the Plan will comply with the requirements of Section 409A or an exception thereto and intends to administer and interpret the Plan in such a manner.

The Patient Protection and Affordable Care Act, which became effective in 2010, introduced a new net investment income tax. Effective January 1, 2013, dividends paid to and capital gains recognized by individuals with incomes over certain threshold amounts may be subject to an additional 3.8% tax on net investment income.

### ***Special Rules Applicable to Officers***

In limited circumstances where the sale of Common Stock that is received as the result of a grant of an award could subject an officer to suit under Section 16(b) of the Exchange Act, the tax consequences to the officer may differ from the tax consequences described above. In these circumstances, unless a special election has been made, the principal difference usually will be to postpone valuation and taxation of the Common Stock received so long as the sale of the Common Stock received could subject the officer or director to suit under Section 16(b) of the Exchange Act, but not longer than six (6) months.

### ***Tax Consequences to the Company or Its Subsidiaries***

To the extent that a grantee recognizes ordinary income in the circumstances described above, subject to the \$1,000,000 deduction limitation imposed on certain executives under Section 162(m) of the Code, the Company or the subsidiary for which the employee performs services will be entitled to a corresponding deduction, provided that, among other things, the income meets the test of reasonableness, is an ordinary and necessary business expense, is not an “excess parachute payment” within the meaning of Section 280G of the Code.

### **Vote Required and Board Recommendation**

The proposal will be approved if a majority of the votes cast are voted in favor of the proposal. Abstentions and broker non-votes will not be treated as votes cast for or against the proposal, and therefore will have no effect on the outcome of the proposal.

**The Board recommends that the Shareholders vote FOR Proposal 2.**

**PROPOSAL NO. 3**

**ADVISORY VOTE ON COMPENSATION OF NAMED EXECUTIVE OFFICERS (“SAY-ON-PAY”)**

**Proposed Advisory Resolution of Shareholders**

At the Annual Meeting, Shareholders will be given the opportunity to vote on the following advisory resolution:

RESOLVED, that the shareholders of Accelerate Diagnostics, Inc. hereby approve, on an advisory basis, the compensation of the Company’s named executive officers, as disclosed in this proxy statement, including the accompanying compensation tables and the related narrative discussion.

**Background on Proposal**

As required by Section 14A of the Exchange Act and in accordance with SEC rules, Shareholders are being given the opportunity to vote at the Annual Meeting on this advisory resolution regarding the compensation of our NEOs (commonly referred to as “say-on-pay”). For more information about the compensation that we paid to our NEOs during 2018, as well as a description of our overall executive compensation philosophy and program, please refer to the “Compensation Overview” and “Executive Compensation” sections of this Proxy Statement.

As selected by our Shareholders at the 2013 Annual Meeting of Shareholders and approved by our Board, the say-on-pay vote is held every three years, subject to the advisory vote to recommend the frequency of such vote as set forth in Proposal 4 for the Annual Meeting.

**Effects of Advisory Vote**

Because the vote on this proposal is advisory in nature, it will not affect any compensation already paid or awarded to our NEOs and will not be binding on the Board or the Compensation Committee. However, the Board and the Compensation Committee will consider the outcome of the vote when making future executive compensation decisions.

**Vote Required and Board Recommendation**

The proposal will be approved if a majority of the votes cast are voted in favor of the proposal. Abstentions and broker non-votes will not be treated as votes cast for or against the proposal, and therefore will have no effect on the outcome of the proposal.

**The Board recommends that the Shareholders vote FOR Proposal 3.**

## PROPOSAL NO. 4

### ADVISORY VOTE ON FREQUENCY OF FUTURE SAY-ON-PAY VOTES

#### Shareholder Advisory Vote

At the Annual Meeting, Shareholders will be given the opportunity to vote on whether they prefer to have future say-on-pay votes occur:

- every year;
- every two years; or
- every three years.

#### Background on Proposal

In addition to providing our Shareholders with the opportunity to cast an advisory vote on the compensation of our NEOs (see Proposal 3), we also are seeking a non-binding, advisory vote on how frequently such say-on-pay vote should be presented to Shareholders. In accordance with SEC rules, Shareholders will have the opportunity at least every six years to recommend the frequency of future say-on-pay votes.

Shareholders may vote to recommend that future say-on-pay votes be held every year, every two years or every three years. The Board currently believes that future say-on-pay votes should occur every three years. The Board believes that holding a say-on-pay vote every three years offers the closest alignment with the Company's approach to executive compensation and its underlying philosophy that seek to enhance the long-term growth of the Company and to attract, retain and motivate our executive officers over the long term. The Board believes a three-year cycle for the advisory vote on executive compensation will provide investors the most meaningful timing alternative by which to evaluate the effectiveness of our executive compensation strategies and their alignment with the Company's business and results of operations. It will also minimize the administrative, compliance and other corporate expenses associated with holding say-on-pay votes more frequently (e.g., every year or every two years).

### **Effects of Advisory Vote**

Because the vote on this proposal is advisory in nature, it will not be binding on the Board. However, the Board will consider the outcome of the vote along with other factors when making its decision about the frequency of future say-on-pay votes.

### **Vote Required and Board Recommendation**

The option of one year, two years or three years that receives the greatest number of votes will be considered the frequency selected by our Shareholders. Abstentions and broker non-votes will not be treated as votes cast, and therefore will have no effect on the outcome of the proposal.

**The Board recommends that the Shareholders vote in favor of holding future say-on-pay advisory votes every THREE years.**



## **PROPOSAL NO. 5**

### **AMENDMENT OF THE CERTIFICATE OF INCORPORATION**

The Company's current Certificate of Incorporation authorizes the issuance of 80,000,000 shares of the Company's capital stock, of which 75,000,000 shares are designated as Common Stock and 5,000,000 shares are designated as preferred stock. On February 25, 2019, the Board adopted and approved an amendment to the Company's Certificate of Incorporation (the "Charter Amendment") to increase the total number of authorized shares of the Company's capital stock to 90,000,000 shares, of which 85,000,000 shares are to be designated as Common Stock and 5,000,000 shares are to be designated as preferred stock, subject to Shareholder approval. The Board has declared the proposed Charter Amendment to be advisable and in the best interests of the Company and the Shareholders and has directed that the adoption and approval of the Charter Amendment be submitted to the Shareholders for their consideration at the Annual Meeting. The text of the proposed Charter Amendment is attached hereto as Appendix B.

#### **Purpose and Background of the Proposed Share Amendment**

As of March 13, 2019, there were approximately 56,303,601 shares of Common Stock issued and outstanding, which does not include approximately: 9,214,831 shares of Common Stock issuable upon the exercise of outstanding options to purchase Common Stock; 30,000 shares of restricted Common Stock awards which have not yet vested; 479,733 shares of Common Stock reserved for future issuance under the 2012 Incentive Plan; 426,975 shares of Common Stock reserved for future issuance under our 2016 Employee Stock Purchase Plan; and 5,546,790 shares of Common Stock reserved for issuance upon conversion of the Convertible Notes. Based upon our issued and reserved shares of Common Stock, there are approximately 2,998,070 million shares of Common Stock available for issuance in the future for other corporate purposes.

The purpose of the proposed Charter Amendment is to allow the Company to have a sufficient number of shares of authorized and unissued Common Stock for issuance in connection with such corporate purposes as may, from time to time, be considered advisable by the Board. Having such shares available for issuance in the future will give the Company greater flexibility and will allow the shares to be issued from time to time as determined by the Board and, unless otherwise required by NASDAQ rules or other applicable rules and regulations, without the expense and delay of a special stockholders' meeting to approve the additional authorized capital stock. The corporate purposes for which the Company may issue common stock could include, without limitation, issuances in connection with stock splits or stock dividends, issuances in connection with future acquisitions, issuances pursuant to equity awards granted under current or future equity compensation plans and issuances in connection with equity financings. There are currently no commitments or understandings with respect to the issuance of any of the additional shares of Common Stock that would be authorized by the proposed Charter Amendment.

### **Effect of Proposed Charter Amendment**

The issuance of additional shares of Common Stock in the future may have the effect of diluting earnings or loss per share, as well as the ownership and voting rights of the holders of our then-outstanding Common Stock. In addition, while the increase in the authorized number of shares of Common Stock is not designed to deter or prevent a change of control, under some circumstances we could use the additional authorized shares to create voting impediments or to frustrate persons seeking to effect a takeover or otherwise gain control of the Company by, for example, issuing those shares in private placements to purchasers who might side with our Board in opposing a hostile takeover bid. The Board is not aware of any attempt to take control of the Company and has not presented this proposal with the intention that the increase in our authorized shares of Common Stock be used as a type of anti-takeover device.

### **Rights of Additional Authorized Shares**

Any authorized shares of Common Stock, if and when issued, would be part of our existing class of Common Stock and would have the same rights and privileges as the shares of Common Stock then-outstanding. The holders of Common Stock have no preemptive rights to subscribe for or purchase any additional shares of Common Stock that may be issued in the future.

### **Implementing the Proposed Charter Amendment**

If approved by the Shareholders at the Annual Meeting, the proposed Charter Amendment will become effective upon the filing of a Certificate of Amendment with the Secretary of State of the State of Delaware, which filing is expected to occur promptly after the Annual Meeting.

### **Vote Required and Board Recommendation**

Pursuant to applicable Delaware law, approval of the Charter Amendment requires the affirmative vote of the holders of a majority of the outstanding shares of Common Stock. Abstentions and broker non-votes will have the same effect as a vote cast against the proposal.

**The Board recommends that the Shareholders vote FOR Proposal 5.**

**PROPOSAL NO. 6**

**RATIFICATION OF ERNST & YOUNG LLP AS OUR INDEPENDENT PUBLIC ACCOUNTANTS**

**Audit Committee Appointment – Ernst & Young LLP**

Our Audit Committee, pursuant to authority granted to it by the Board, has selected Ernst & Young LLP as the Company's independent registered public accounting firm to examine our annual consolidated financial statements for the year ending December 31, 2019. The Board is submitting this proposal to the vote of the Shareholders in order to ratify the Audit Committee's selection. If Shareholders do not ratify the selection of Ernst & Young LLP, the Audit Committee will reconsider its selection of our independent registered public accounting firm for fiscal 2019, although the Audit Committee will be under no obligation to change its selection. Ernst & Young LLP has been our independent registered public accounting firm since July 1, 2013.

**Fees Billed by Ernst & Young, LLP**

*Audit Fees*

Fees and related expenses for the audit by Ernst & Young, LLP of our annual financial statements, its review of the financial statements included in our quarterly reports and other services that were provided in connection with statutory and regulatory filings totaled approximately \$1.0 million for the year ended December 31, 2018 and \$1.1 million for the year ended December 31, 2017. Audit fees for the year ended December 31, 2018 also included amounts related to the delivery of the comfort letter associated with our convertible debt offering and procedures associated with our adoption of the new lease standard, ASC 842. Audit fees for the year ended December 31, 2017, also included amounts related to the delivery of the comfort letter associated with our stock offering and procedures associated with our adoption of the new revenue recognition standard, ASC 606.

*Audit-Related Fees*

During the years ended December 31, 2018 and 2017, Ernst & Young, LLP did not bill us for any audit-related fees.

***Tax Fees***

During the years ended December 31, 2018 and 2017, Ernst & Young, LLP did not bill us for tax-related professional services.

***All Other Fees***

During the years ended December 31, 2018 and 2017, Ernst & Young, LLP billed us \$2,495 and \$1,725, respectively, for other professional services, which includes a subscription to accounting-related reference information.

**Policy on Audit Committee Pre-Approval of Fees**

The Audit Committee must pre-approve all services to be performed for us by our independent registered public accounting firm. Pre-approval is granted usually at regularly scheduled meetings of the Audit Committee. If unanticipated items arise between regularly scheduled meetings of the Audit Committee, the Audit Committee has delegated authority to the chairman of the Audit Committee to pre-approve services, in which case the chairman communicates such pre-approval to the full Audit Committee at its next meeting. The Audit Committee also may approve the additional unanticipated services by either convening a special meeting or acting by unanimous written consent. During the years ended December 31, 2018 and 2017, all services billed by Ernst & Young, LLP were pre-approved by the Audit Committee in accordance with this policy.

**Attendance at Annual Meeting**

Representatives of Ernst & Young LLP are not expected to be present at the Annual Meeting.

**Vote Required and Board Recommendation**

The proposal will be approved if a majority of the votes cast are voted in favor of the proposal. Abstentions and broker non-votes will not be treated as votes cast for or against the proposal, and therefore will have no effect on the outcome of the proposal.

**The Board recommends that the Shareholders vote FOR Proposal 6.**

## CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The Company has established policies and other procedures regarding approval of transactions between the Company and any employee, officer, director, and certain of their family members and other related persons. These policies and procedures are generally not in writing, but are evidenced by long standing principles adhered to by our Board. The disinterested members of the Board review, approve and ratify transactions that involve “related persons” and potential conflicts of interest. Related persons must disclose to the disinterested members of the Board any potential related person transactions and must disclose all material facts with respect to such transaction. All such transactions will be reviewed by the disinterested members of the Board and, in their discretion, approved or ratified. In determining whether to approve or ratify a related person transaction the disinterested members of the Board will consider the relevant facts and circumstances of the transaction, which may include factors such as the relationship of the related person with the Company, the materiality or significance of the transaction to the Company and the related person, the business purpose and reasonableness of the transaction, whether the transaction is comparable to a transaction that could be available to the Company on an arms-length basis, and the impact of the transaction on the Company’s business and operations.

Since the beginning of fiscal 2017, the Company did not have any transactions to which it has been a participant that involved amounts that exceeded or will exceed the lesser of (i) \$120,000 or (ii) one percent of the average of the Company’s total assets at year-end for the last two completed fiscal years, and in which any of the Company’s directors, executive officers or any other “related person” as defined in Item 404(a) of Regulation S-K had or will have a direct or indirect material interest, other than:

David Patience, who is the son of John Patience, our Chairman of the Board, is an employee of the Company and receives an aggregate annual salary of \$145,000 for his services and may be granted annual stock options. Mr. Patience is also eligible to receive the standard benefits packages that we offer to all Company employees. Since the beginning of fiscal 2017, Mr. Patience has received compensation totaling \$950,496. This compensation consisted of \$240,385 in salary and an aggregate of \$710,111 of stock options. Mr. Patience participated in the 2019 Salary Waiver and Nonqualified Stock Options Grant Plan electing to forfeit \$60,000 in 2019 salary in exchange for 18,113 nonqualified stock options.

On March 22, 2018, the Company entered into a purchase agreement with J.P. Morgan Securities LLC, as representative of the several initial purchasers named therein (collectively, the “Initial Purchasers”), to issue and sell \$150 million aggregate principal amount of 2.50% Convertible Senior Notes due 2023 (the “Convertible Notes”) in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended. In addition, the Company granted the Initial Purchasers a 13-day option to purchase up to an additional \$22.5 million aggregate principal amount of the Convertible Notes on the same terms and conditions, which was partially exercised by the Initial Purchasers on April 4, 2018 and resulted in an aggregate of \$171.5 million of Convertible Notes issued.

The Schuler Family Foundation purchased an aggregate of \$30 million of the Convertible Notes in the offering on the same terms as those under which other investors purchased the Convertible Notes, although no discount or commission in respect of such notes purchased by the Schuler Family Foundation were paid by the Company to the Initial Purchasers. The Convertible Notes purchased by the Schuler Family Foundation constitute part of the same series as the other Convertible Notes sold in the offering, including with respect to voting rights under the indenture governing the Convertible Notes. Jack Schuler, a member of our Board, is the President of the Schuler Family Foundation.

The Convertible Notes bear interest at a rate of 2.50% per year, payable semi-annually on March 15 and September 15 of each year, beginning on September 15, 2018. The Convertible Notes will mature on March 15, 2023, unless earlier repurchased by the Company or converted pursuant to their terms. The initial conversion rate of the Convertible Notes is 32.3428 shares of Common Stock per \$1,000 principal amount of notes (which is equivalent to an initial conversion price of approximately \$30.92 per share). The conversion rate will be subject to adjustment upon the occurrence of certain specified events but will not be adjusted for accrued and unpaid interest. Upon conversion, the Company will pay or deliver, as the case may be, cash, shares of Common Stock, or a combination thereof, at its election.

As of March 13, 2019, the Schuler Family Foundation continued to hold an aggregate of \$30 million of the Convertible Notes. For the year ended December 31, 2018, interest on the Convertible Notes in the aggregate amount of \$350,000 was paid to the Schuler Family Foundation.

The above related-party transactions were approved or ratified by the disinterested members of the Board.

## **ANNUAL REPORT**

A copy of our Annual Report may be obtained from <https://materials.proxyvote.com/00430H>, or will be furnished, without charge, to beneficial shareholders or shareholders of record as of the record date upon request in writing to Accelerate Diagnostics, Inc., 3950 South Country Club Road, Suite 470, Tucson, Arizona 85714 or by telephone to (520) 365-3100.

## **HOUSEHOLDING**

The SEC has adopted rules that permit companies and intermediaries (e.g., brokers) to satisfy the delivery requirements for proxy statements and annual reports with respect to two or more stockholders sharing the same address by delivering a single set of these proxy materials addressed to those stockholders. This process, which is commonly referred to as “householding,” reduces duplicate mailings and saves printing costs and postage fees, as well as natural resources.

Accordingly, Shareholders who share an address may receive only one copy of this proxy statement and the Annual Report unless contrary instructions are received. We will deliver promptly a separate copy of such proxy materials to any Shareholder who resides at a shared address and to which a single copy of the documents was delivered, if the Shareholder makes a request by contacting our Corporate Secretary at 3950 South Country Club Road, Suite 470, Tucson, Arizona 85714, or by telephone at (520) 365-3100. If you wish to receive separate copies of proxy statements and annual reports in the future, or if you are receiving multiple copies and would like to receive a single copy for your household, you should contact your broker, bank or other agent if your shares are held in street name. Alternatively, if you are a record holder of our Common Stock, you may contact Broadridge Financial Solutions Inc. either by calling toll-free at 1-800-542-1061, or by writing Broadridge, Householding Department, 51 Mercedes Way, Edgewood, New York 11717.

## **SHAREHOLDER PROPOSALS**

If any Shareholder of the Company desires to have a proposal included in the Company’s 2020 proxy statement and form of proxy distributed by the Board pursuant to and in compliance with Rule 14a-8 under the Exchange Act, such proposal must be received at the Company’s offices, 3950 South Country Club Road, Suite 470, Tucson, Arizona 85714, Attention: Corporate Secretary, not later than [•], 2019. However, in the event that the Company holds its 2020 Annual Meeting of Shareholders more than 30 days before or 30 days after the one-year anniversary date of 2019 Annual Meeting of Shareholders, the Company will disclose the new deadline by which shareholder proposals must be received under Item 5 of the Company’s earliest possible Quarterly Report on Form 10-Q or, if impracticable, by



any means reasonably calculated to inform Shareholders.

Proposals to be presented at the 2020 Annual Meeting of Shareholders that are not intended for inclusion in the proxy statement, including director nominations, must be received by the Company by February 13, 2020 to be considered timely under Rule 14a-4(c)(1) under the Exchange Act. Any proxies solicited by the Board for the 2020 Annual Meeting of Shareholders may confer discretionary authority to vote on any proposals for which notice is not timely received. For each matter that you wish to bring before the meeting, please send the following information to the address above:

a brief description of the business and the reason for bringing it to the meeting;

- your name and record address;
- the number of shares of Company stock which you own; and
- any material interest (such as financial or personal interest) that you have in the matter.

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON FRIDAY, MAY 10, 2019:**

The proxy statement for the Annual Meeting and the combined Annual Report to Shareholders and Annual Report on Form 10-K for the year ended December 31, 2018 are available at <https://materials.proxyvote.com/00430H>.

**OTHER MATTERS**

We know of no other matters to be submitted for consideration by the Shareholders at the Annual Meeting. If any other matters properly come before the Annual Meeting, it is the intention of the persons named in the enclosed proxy card to vote the shares they represent as the Board may recommend. It is important that your shares be represented at the meeting, regardless of the number of shares which you hold. You are therefore urged to execute and return, at your earliest convenience, the accompanying proxy card in the postage-prepaid envelope enclosed. You may also submit your proxy over the Internet or by telephone. For specific instructions, please refer to the information provided with your proxy card.

By order of the Board of Directors,

*/s/ Lawrence Mehren*

Lawrence Mehren  
President and Chief Executive Officer

**APPENDIX A**

**FIFTH AMENDMENT TO THE**

**ACCELERATE DIAGNOSTICS, INC.**

**2012 OMNIBUS EQUITY INCENTIVE PLAN**

Effective as of October 31, 2012, Accelerate Diagnostics, Inc., a Delaware corporation (the “Company”), established, and the shareholders approved, the Accelerate Diagnostics, Inc. 2012 Omnibus Equity Incentive Plan (the “Plan”). The Plan was subsequently amended by the First Amendment effective March 21, 2003, the Second Amendment effective February 26, 2014, the Third Amendment effective March 7, 2017, and the Fourth Amendment effective September 14, 2018. By adoption of this instrument, the Company now desires to amend the Plan to increase the number of shares of stock reserved and available for grant pursuant to the Plan by 3,000,000.

1. This Amendment shall be effective as of February 25, 2019 but is subject to the approval of the Company’s shareholders at the Company’s 2019 Annual Meeting and shall be void in the absence of such approval.

2. Section 4.1 of the Plan (Number of Shares Subject to Plan - Number of Shares) is hereby amended and restated in its entirety to read as follows:

4.1 **NUMBER OF SHARES.** Subject to the possible increases provided by Section 4.2(a) and adjustment as provided in Section 4.4, the total number of shares of Stock reserved and available for grant pursuant to the Plan shall be 10,677,500 shares. As provided in Section 1.1, no Awards will be made pursuant to the 2004 Plan or any other Prior Plan on or after the Effective Date.

3. This Fifth Amendment shall only amend the provisions of the Plan referred to above, and those provisions not amended hereby shall be considered in full force and effect, unless the context indicates otherwise.

IN WITNESS WHEREOF, the Company has caused this Fifth Amendment to be executed as of this \_\_\_\_ day of March, 2019.

**ACCELERATE DIAGNOSTICS, INC.**

*/s/ Steve Reichling*  
Steve Reichling  
Chief Financial Officer

**APPENDIX B**

**CERTIFICATE OF AMENDMENT  
TO THE  
CERTIFICATE OF INCORPORATION  
OF  
ACCELERATE DIAGNOSTICS, INC.**

Accelerate Diagnostics, Inc., a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the “Corporation”), hereby certifies as follows:

**FIRST:** That the following resolutions were duly adopted by the Corporation’s Board of Directors, in accordance with the Corporation’s Bylaws and the General Corporation Law of the State of Delaware, setting forth a proposed amendment to the Certificate of Incorporation of the Corporation as follows:

RESOLVED, that the Certificate of Incorporation be amended by deleting the current text of the first paragraph of Article IV (Capital Stock) in its entirety and replacing it with the following text (the “Amendment”):

“The Corporation shall be authorized to issue two classes of shares of capital stock, to be designated, respectively, “Common Stock” and “Preferred Stock.” The total number of shares of Common Stock and Preferred Stock that the Corporation shall have the authority to issue is ninety million (90,000,000), of which eighty-five million (85,000,000) shares shall be Common Stock, par value \$0.001 per share, and five million (5,000,000) shares shall be Preferred Stock, par value \$0.001 per share.”

FURTHER RESOLVED, any officer of the Corporation is authorized and directed to execute and file the Amendment with the Secretary of State of the State of Delaware and to take such further actions and execute such additional documents and make such additional filings as such officer shall determine to be necessary or appropriate to effectuate the foregoing resolutions.

FURTHER RESOLVED, that all actions heretofore taken by the officers, directors, or agents of the Corporation relating to the foregoing resolutions, be, and hereby are, approved, adopted, ratified, and confirmed in all respects.

**SECOND:** The foregoing Amendment to the Certificate of Incorporation was duly adopted by the Corporation's Board of Directors by written consent in accordance with the provisions of Section 242 of the General Corporation Law of the State of Delaware.

**THIRD:** The foregoing Amendment to the Certificate of Incorporation was duly approved by the Corporation's stockholders by written consent in accordance with the provisions of Section 228 of the General Corporation Law of the State of Delaware.

**IN WITNESS WHEREOF,** the Corporation has caused this Certificate of Amendment to the Certificate of Incorporation to be signed by the undersigned duly authorized officer who declares under penalty of perjury that the matters set forth in the foregoing Certificate of Amendment are true and correct to his knowledge.

Dated: [•], 2019

**ACCELERATE DIAGNOSTICS, INC.**

*/s/ Steve Reichling*  
Steve Reichling  
Chief Financial Officer



