SALESFORCE COM INC

Form 4 May 17, 2017

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number: 3235-0287

OMB APPROVAL

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Expires: January 31, 2005
Estimated average

0.5

Form 4 or Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

response...

burden hours per

1(b).

(Print or Type Responses)

| 1. Name and Address of Reporting Person * Benioff Marc | | | 2. Issuer Name and Ticker or Trading Symbol SALESFORCE COM INC [CRM] | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) | |
|--|----------|----------|--|--|--|
| (Last) | (First) | (Middle) | 3. Date of Earliest Transaction | (2 | |
| THE LANDMARK @ ONE MARKET STREET, SUITE 300 | | - | (Month/Day/Year) 05/16/2017 | _X_ Director 10% Owner _X_ Officer (give title Other (specify below) Chairman of the Board and CEO | |
| | (Street) | | 4. If Amendment, Date Original | 6. Individual or Joint/Group Filing(Check | |
| SAN FRANCISCO, CA 94105 | | | Filed(Month/Day/Year) | Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting Person | |

| (City) | (State) | (Zip) Tab | ole I - Non- | Derivative | Secui | ities Acquir | ed, Disposed of, | or Beneficiall | y Owned |
|--------------------------------------|--------------------------------------|---|---|---|-----------|----------------------|--|--|---|
| 1.Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securit onor Dispos (Instr. 3, 4 | ed of (| | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
| Common | 05/1/2017 | | Code V | Amount | or (D) | Price | (Instr. 3 and 4) | , | |
| Stock | 05/16/2017 | | M <u>(1)</u> | 10,000 | A | 39.0925 | 34,195,300 | D | |
| Common Stock | 05/16/2017 | | S <u>(1)</u> | 10,000 | D | \$ 89.8027 (2) | 34,185,300 | D | |
| Common Stock | 05/17/2017 | | M <u>(1)</u> | 10,000 | A | \$ 39.0925 | 34,195,300 | D | |
| Common Stock | 05/17/2017 | | S <u>(1)</u> | 5,887 | D | \$ 88.0863 (3) | 34,189,413 | D | |
| | 05/17/2017 | | S(1) | 4,113 | D | | 34,185,300 | D | |

Common \$ 88.8947 (4)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474

(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | Secu Acqu or D (D) | nrities uired (A) isposed of rr. 3, 4, | 6. Date Exercisab Expiration Date (Month/Day/Year | | 7. Title and An Underlying Sec (Instr. 3 and 4) |
|---|---|--------------------------------------|---|---|-----------------------------|---|---|--------------------|---|
| | | | | Code V | (A) | (D) | Date Exercisable | Expiration Date | Title Control of the |
| Non-qualified Stock Option (Right to Buy) | \$ 39.0925 | 05/16/2017 | | M(1) | | 10,000 | 11/27/2013(5) | 11/27/2017 | Common Stock |
| Non-qualified Stock Option (Right to Buy) | \$ 39.0925 | 05/17/2017 | | M(1) | | 10,000 | 11/27/2013 <u>(5)</u> | 11/27/2017 | Common Stock |

Reporting Owners

| Reporting Owner Name / Address | | Relationships | | | | |
|--|----------|---------------|-------------------------------|-------|--|--|
| areporting of the common reduction | Director | 10% Owner | Officer | Other | | |
| Benioff Marc THE LANDMARK @ ONE MARKET STREET SUITE 300 SAN FRANCISCO, CA 94105 | X | | Chairman of the Board and CEO | | | |
| Signatures | | | | | | |
| /s/ Scott Siamas, Attorney-in-Fact for Marc Benioff | 05/ | /17/2017 | | | | |
| **Signature of Reporting Person | | Date | | | | |

Reporting Owners 2

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Pursuant to a 10b5-1 Plan.
- Weighted average price. These shares were sold in multiple transactions at prices ranging from \$89.4900 to \$90.1800 inclusive. The

 (2) reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange

 Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above.
- Weighted average price. These shares were sold in multiple transactions at prices ranging from \$87.6000 to \$88.6000 inclusive. The (3) reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above.
- Weighted average price. These shares were sold in multiple transactions at prices ranging from \$88.6100 to \$89.2800 inclusive. The

 (4) reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange

 Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above.
- Option is exercisable and vests over four years at the rate of 25% on November 27, 2013, the first anniversary of the holder's date of grant, with the balance vesting in equal monthly installments over the remaining 36 months.

CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) OR 2(e)

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. NT>

NAME OF REPORTING PERSON

| PS Management GP, LLC |
|--|
| 2 |
| CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP |
| (a) " (b) x |
| |
| 3 |
| SEC USE ONLY |
| |
| 4 |
| SOURCE OF FUNDS |
| |
| 00 |

Explanation of Responses:

5

CITIZENSHIP OR PLACE OR ORGANIZATION

Delaware

NUMBER OF

SHARES

BENEFICIALLY

OWNED BY

EACH

REPORTING

PERSON

WITH

7

SOLE VOTING POWER

0

8

SHARED VOTING POWER

20,545,284

9

SOLE DISPOSITIVE POWER

0

10

SHARED DISPOSITIVE POWER

| 20,545,284 |
|---|
| 11 |
| AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON |
| |
| 20,545,284 |
| 12 |
| CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES " |
| |
| 13 |
| PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 11 |
| |
| 9.8%(2) |
| 14 |
| TYPE OF REPORTING PERSON |
| |
| 00 |
| |
| (2) Calculated based on 209,645,754 shares of the Common Stock, \$1 par value, of Air Products and Chemicals, Inc., outstanding as of Jun |
| 30, 2013, as reported in Air Products and Chemicals, Inc. s quarterly report on Form 10-Q for the quarterly period ended June 30, 2013 |
| |
| |
| |
| |

CUSIP No. 009158106 13D Page 4 of 11 1 NAME OF REPORTING PERSON Pershing Square GP, LLC CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP 2 (a) " (b) x 3 SEC USE ONLY 4 SOURCE OF FUNDS (SEE INSTRUCTIONS) OO CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) OR 2(e) $\,^{\circ}$ 5 CITIZENSHIP OR PLACE OR ORGANIZATION 6 Delaware 7 SOLE VOTING POWER NUMBER OF **SHARES** 0 SHARED VOTING POWER BENEFICIALLY OWNED BY 654,579 **EACH** 9 SOLE DISPOSITIVE POWER REPORTING **PERSON** 0 10 SHARED DISPOSITIVE POWER WITH

654,579
AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

654,579
CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES "

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 11

0.3%(3) 14 TYPE OF REPORTING PERSON

IA

(3) Calculated based on 209,645,754 shares of the Common Stock, \$1 par value, of Air Products and Chemicals, Inc., outstanding as of June 30, 2013, as reported in Air Products and Chemicals, Inc. s quarterly report on Form 10-Q for the quarterly period ended June 30, 2013.

CUSIP No. 009158106 13D Page 5 of 11 1 NAME OF REPORTING PERSON PS V GP, LLC 2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS) (a) " (b) x 3 SEC USE ONLY 4 SOURCE OF FUNDS (SEE INSTRUCTIONS) OO CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) OR 2(e) $\,^{\circ}$ 5 CITIZENSHIP OR PLACE OR ORGANIZATION 6 Delaware 7 SOLE VOTING POWER NUMBER OF **SHARES** 0 SHARED VOTING POWER BENEFICIALLY OWNED BY 278,604 **EACH** 9 SOLE DISPOSITIVE POWER REPORTING **PERSON** 0 10 SHARED DISPOSITIVE POWER WITH

278,604

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH PERSON

278,604
CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES "

13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

0.1%(4)

00

TYPE OF REPORTING PERSON

14

(4) Calculated based on 209,645,754 shares of the Common Stock, \$1 par value, of Air Products and Chemicals, Inc., outstanding as of June 30, 2013, as reported in Air Products and Chemicals, Inc. s quarterly report on Form 10-Q for the quarterly period ended June 30, 2013.

CUSIP No. 009158106 13D Page 6 of 11 1 NAME OF REPORTING PERSON William A. Ackman 2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS) (a) " (b) x 3 SEC USE ONLY 4 SOURCE OF FUNDS (SEE INSTRUCTIONS) 00 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) OR 2(e) " 5 CITIZENSHIP OR PLACE OR ORGANIZATION 6 **United States** 7 SOLE VOTING POWER NUMBER OF **SHARES** 0 SHARED VOTING POWER BENEFICIALLY OWNED BY 20.545.284 **EACH** 9 SOLE DISPOSITIVE POWER REPORTING **PERSON** 0 10 SHARED DISPOSITIVE POWER WITH

20,545,284

11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH PERSON

| 12 | $20,\!545,\!284$ CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES " |
|----|--|
| 13 | PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11) |
| 14 | 9.8%(5) TYPE OF REPORTING PERSON |
| | IN |

(5) Calculated based on 209,645,754 shares of the Common Stock, \$1 par value, of Air Products and Chemicals, Inc., outstanding as of June 30, 2013, as reported in Air Products and Chemicals, Inc. s quarterly report on Form 10-Q for the quarterly period ended June 30, 2013.

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ITEM 1. SECURITY AND ISSUER

This statement on Schedule 13D relates to the common stock, par value \$1 per share (the <u>Common Stock</u>), of Air Products and Chemicals, Inc., a Delaware corporation (the <u>Issuer</u>). The principal executive offices of the Issuer are located at: 7201 Hamilton Boulevard, Allentown, Pennsylvania 18195-1501.

As of July 31, 2013, the Reporting Persons (defined below) beneficially owned an aggregate of 20,545,284 shares of Common Stock, representing approximately 9.8% of the outstanding shares of Common Stock of the Issuer.

ITEM 2. IDENTITY AND BACKGROUND

| (a) | , (f) | This | statement is | being | filed | by: |
|-----|-------|------|--------------|-------|-------|-----|
|-----|-------|------|--------------|-------|-------|-----|

- (i) Pershing Square Capital Management, L.P., a Delaware limited partnership (<u>Pershing Square</u>);
- (ii) PS Management GP, LLC, a Delaware limited liability company (<u>PS Management</u>);
- (iii) Pershing Square GP, LLC, a Delaware limited liability company (<u>Pershing Square GP</u>);
- (iv) PS V GP, LLC, a Delaware limited liability company (<u>PSV GP</u>); and
- (v) William A. Ackman, a citizen of the United States of America (together with Pershing Square, PS Management, Pershing Square GP, and PSV GP, the <u>Reporting Persons</u>).

The Reporting Persons have entered into a joint filing agreement, dated as of July 31, 2013, a copy of which is attached hereto as Exhibit 99.1.

(b)

The address of the principal business and principal office of each of the Reporting Persons is 888 Seventh Avenue, 42nd Floor, New York, New York 10019.

(c)

Pershing Square s principal business is to serve as investment advisor to certain affiliated funds.

PS Management s principal business is to serve as the sole general partner of Pershing Square.

Pershing Square GP s principal business is to serve as the sole general partner of Pershing Square, L.P., a Delaware limited partnership (_PS_) and Pershing Square II, L.P., a Delaware limited partnership (_PS_II_).

PSV GP s principal business is to serve as the sole general partner of PS V, L.P., a Delaware limited partnership (together with its wholly owned subsidiary PS V1, LLC, a Delaware limited liability company, <u>PS</u>V) and PS V Mini-Master, L.P., a Cayman Islands exempted limited partnership (together with its wholly owned subsidiary PS V2, LLC, a Delaware limited liability company, <u>PSV M-M</u>).

The principal occupation of William A. Ackman is to serve as the Chief Executive Officer of Pershing Square, the managing member of each of PS Management and Pershing Square GP, and Member of PSV GP.

(d), (e) During the last five years, none of the Reporting Persons (i) has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) or (ii) was a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violations with respect to such laws.

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ITEM 3. SOURCE AND AMOUNT OF FUNDS OR OTHER CONSIDERATION

Pershing Square advises the accounts of PS, PS II, Pershing Square International, Ltd., a Cayman Islands exempted company (together with its wholly-owned subsidiary PSRH, Inc., a Cayman Islands exempted company, Pershing Square International), Pershing Square Holdings, Ltd., a limited liability company incorporated in Guernsey (PSH), PSV, PSV M-M, PS V International, Ltd., a Cayman Islands exempted company formed for the purpose of investing all or substantially all of its assets in PSV M-M (PSV International), Pershing Square Holdco VIII, LLC, a Delaware limited liability company (Holdco VIII), Pershing Square Holdco VIIIA, LLC, a Delaware limited liability company (Holdco VIIIB), Pershing Square Holdco VIIIB, Pershing Square Holdco VIIID, LLC, a Delaware limited liability company (Holdco VIIIC), Pershing Square Holdco VIIIE, LLC, a Delaware limited liability company (Holdco VIIIE), and Pershing Square Holdco VIIIF, LLC, a Delaware limited liability company (Holdco VIIIF) (collectively PS, PS II, Pershing Square International, PSH, PSV, PSV M-M, PSV International, Holdco VIII, Holdco VIIIA, Holdco VIIIB, Holdco VIIIB,

ITEM 4. PURPOSE OF TRANSACTION

The Reporting Persons believe that the Issuer s Common Stock is undervalued and is an attractive investment.

The Reporting Persons intend to engage in discussions with the Issuer, management, the board of directors, other stockholders and other persons that may relate to governance and board composition, management, operations, business, assets, capitalization, financial condition, strategic plans and the future of the Issuer. The Reporting Persons may also take one or more of the actions described in subsections (a) through (j) of Item 4 of Schedule 13D, including but not limited to, solicitation of proxies, and may discuss such actions with the Issuer, management, the board of directors, other stockholders and other persons.

The Reporting Persons intend to review their investments in the Issuer on a continuing basis. Depending on various factors, including, without limitation, the Issuer is financial position and strategic direction, actions taken by the board, price levels of shares of the Common Stock, other investment opportunities available to the Reporting Persons, concentration of positions in the portfolios managed by the Reporting Persons, market conditions and general economic and industry conditions, the Reporting Persons may take such actions with respect to their investments in the Issuer as they deem appropriate, including, without limitation, purchasing additional shares of the Common Stock or other financial instruments related to the Issuer or selling some or all of their beneficial or economic holdings, engaging in hedging or similar transactions with respect to the securities relating to the Issuer and/or otherwise changing their intention with respect to any and all matters referred to in Item 4 of Schedule 13D.

ITEM 5. INTEREST IN SECURITIES OF THE ISSUER

(a), (b) Based upon the Issuer s quarterly report on Form 10-Q for the quarterly period ended June 30, 2013, there were 209,645,754 shares of the Common Stock outstanding as of June 30, 2013.

Based on the foregoing, the 20,545,284 shares of the Common Stock (the <u>Subject Shares</u>) beneficially owned by the Reporting Persons represent approximately 9.8% of the shares of the Common Stock issued and outstanding.

Pershing Square, as the investment adviser to the Pershing Square Funds, may be deemed to have the shared power to vote or direct the vote of (and the shared power to dispose or direct the disposition of) the Subject Shares. As the general partner of Pershing Square, PS Management may be deemed to have the shared power to vote or to direct the vote of (and the shared power to dispose or direct the disposition of) the Subject Shares. As the general partner of PS and PS II, Pershing Square GP may be deemed to have the shared power to vote or to direct the vote of (and the shared power to dispose or direct the disposition of) the 642,483 shares of the Common Stock held for the account of PS and the 12,096 shares of Common Stock held for the account of PS II. As the general partner of PSV and PSV M-M, PSV GP may be deemed to have the shared power to vote or to direct the vote of (and the shared

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power to dispose or direct the disposition of) the 278,604 shares of Common Stock held for the account of PSV M-M. By virtue of William A. Ackman s position as the Chief Executive Officer of Pershing Square, managing member of each of PS Management, Pershing Square GP, and member of PSV GP, William A. Ackman may be deemed to have the shared power to vote or direct the vote of (and the shared power to dispose or direct the disposition of) the Subject Shares and, therefore, William A. Ackman may be deemed to be the beneficial owner of the Subject Shares.

As of the date hereof, none of the Reporting Persons own any shares of the Common Stock other than the Subject Shares covered in this Statement.

- (c) Exhibit 99.2, which is incorporated by reference into this Item 5(c) as if restated in full, describes all of the transactions in shares of Common Stock, swaps and options, if any, that were effected in the past sixty days by the Reporting Persons for the benefit of the Pershing Square Funds. Except as set forth in Exhibit 99.2 attached hereto, within the last 60 days, no reportable transactions were effected by any Reporting Person.
- (d) No other person is known to the Reporting Persons to have the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of, the shares of the Common Stock covered by this Schedule 13D, except that dividends from, and proceeds from the sale of, the shares of the Common Stock held for the accounts managed by Pershing Square may be delivered to such accounts.
- (e) Not applicable.

ITEM 6. CONTRACTS, ARRANGEMENTS, UNDERSTANDINGS OR RELATIONSHIPS WITH RESPECT TO SECURITIES OF THE ISSUER

PSV GP is the general partner of each of PSV and PSV M-M pursuant to the Amended and Restated Limited Partnership Agreement of PS V, L.P., dated July 15, 2013 (the PSV Partnership Agreement) and the Amended and Restated Exempted Limited Partnership Agreement of PSV M-M, dated July 15, 2013 (together with the PSV Partnership Agreement, the PSV Partnership Agreements), respectively. Pursuant to the PSV Partnership Agreements, PSV GP has shared voting and dispositive power over the shares of Common Stock held by each of PSV and PSV M-M and is entitled, generally on an annual basis, to a portion of the appreciation in the value of the shares of Common Stock. The foregoing description of the PSV Partnership Agreements is a summary only and is qualified in its entirety by reference to the PSV Partnership Agreements.

The Pershing Square Funds may, from time to time, enter into and dispose of cash-settled equity swap, option or other derivative transactions with one or more counterparties that are based upon the value of shares of the Common Stock, which transactions may be significant in amount. The profit, loss and/or return on such contracts may be wholly or partially dependent on the market value of the shares of the Common Stock.

Each of the Reporting Persons disclaims beneficial ownership of any securities held by any of the limited partners or investors in the Pershing Square Funds.

ITEM 7. MATERIAL TO BE FILED AS AN EXHIBIT

| Exhibit 99.1 | Joint Filing Agreement, dated as of July 31, 2013, among Pershing Square Capital Management, L.P., PS Management GP, |
|--------------|--|
| | LLC, Pershing Square GP, LLC, PS V GP, LLC and William A. Ackman. |

Exhibit 99.2 Trading data.

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SIGNATURES

After reasonable inquiry and to the best of each of the undersigned s knowledge and belief, each of the undersigned certify that the information set forth in this statement is true, complete and correct.

Date: July 31, 2013

PERSHING SQUARE CAPITAL MANAGEMENT, L.P.

By: PS Management GP, LLC, its General Partner

By: /s/ William A. Ackman William A. Ackman Managing Member

PS MANAGEMENT GP, LLC

By: /s/ William A. Ackman William A. Ackman Managing Member

PERSHING SQUARE GP, LLC

By: /s/ William A. Ackman William A. Ackman Managing Member

PS V GP, LLC

By: /s/ William A. Ackman William A. Ackman Member

/s/ William A. Ackman William A. Ackman

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EXHIBIT INDEX

| Exhibit | Description |
|--------------|--|
| Exhibit 99.1 | Joint Filing Agreement, dated as of July 31, 2013, among Pershing Square Capital Management, L.P., PS Management GP, LLC, Pershing Square GP, LLC, PS V GP, LLC and William A. Ackman. |
| Exhibit 99.2 | Trading data. |