

ServisFirst Bancshares, Inc.  
Form 10-Q  
October 31, 2012

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**

**(Mark one)**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2012**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 000-53149**

**SERVISFIRST BANCSHARES, INC.**

(Exact Name of Registrant as Specified in Its Charter)

Delaware 26-0734029  
(State or Other Jurisdiction of (I.R.S. Employer

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Incorporation or Organization) Identification No.)

850 Shades Creek Parkway, Birmingham, Alabama 35209  
(Address of Principal Executive Offices) (Zip Code)

**(205) 949-0302**

*(Registrant's Telephone Number, Including Area Code)*

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  
Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer", and small reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Class	Outstanding as of October 29, 2012
Common stock, \$.001 par value	6,021,218



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EX-31.02	SECTION 302 CERTIFICATION OF THE CFO
EX-32.01	SECTION 906 CERTIFICATION OF THE CEO
EX-32.02	SECTION 906 CERTIFICATION OF THE CFO
EX-101.INS	XBRL Instance Document
EX-101.SCH	XBRL Taxonomy Extension Schema
EX-101.CAL	XBRL Taxonomy Extension Calculation Linkbase
EX-101.LAB	XBRL Taxonomy Extension Label Linkbase
EX-101.PRE	XBRL Taxonomy Extension Presentation Linkbase
EX-101.DEF	XBRL Taxonomy Extension Definition Linkbase

**PART 1. FINANCIAL INFORMATION****ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS****SERVISFIRST BANCSHARES, INC.****CONSOLIDATED BALANCE SHEETS SEPTEMBER 30, 2012 AND DECEMBER 31, 2011****(In thousands, except share and per share amounts)**

	September 30, 2012 (Unaudited)	December 31, 2011 (Audited)
<b>ASSETS</b>		
Cash and due from banks	\$ 40,312	\$ 43,018
Interest-bearing balances due from depository institutions	204,361	99,350
Federal funds sold	10,672	100,565
Cash and cash equivalents	255,345	242,933
Available for sale debt securities, at fair value	236,582	293,809
Held to maturity debt securities (fair value of \$22,327 and \$15,999 at September 30, 2012 and December 31, 2011, respectively)	20,791	15,209
Restricted equity securities	3,941	3,501
Mortgage loans held for sale	28,558	17,859
Loans	2,161,130	1,830,742
Less allowance for loan losses	(24,604	) (22,030
Loans, net	2,136,526	1,808,712
Premises and equipment, net	5,875	4,591
Accrued interest and dividends receivable	9,188	8,192
Deferred tax assets	6,289	4,914
Other real estate owned	9,641	12,275
Bank owned life insurance contracts	41,551	40,390
Other assets	8,947	8,400
Total assets	\$ 2,763,234	\$ 2,460,785
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Liabilities:</b>		
<b>Deposits:</b>		
Noninterest-bearing	\$ 512,962	\$ 418,810
Interest-bearing	1,896,559	1,725,077
Total deposits	2,409,521	2,143,887
Federal funds purchased	91,317	79,265
Other borrowings	-	4,954
Trust preferred securities	30,514	30,514
Accrued interest payable	867	945
Other liabilities	6,009	4,928

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Total liabilities	2,538,228	2,264,493
Stockholders' equity:		
Preferred stock, Series A Senior Non-Cumulative Perpetual, par value \$.001 (liquidation preference \$1,000), net of discount; 40,000 shares authorized, 40,000 shares issued and outstanding at March 31, 2012 and at December 31, 2011	39,958	39,958
Preferred stock, par value \$.001 per share; 1,000,000 authorized and 960,000 currently undesignated	-	-
Common stock, par value \$.001 per share; 15,000,000 shares authorized; 6,006,218 shares issued and outstanding at September 30, 2012 and 5,932,182 shares issued and outstanding at December 31, 2011	6	6
Additional paid-in capital	89,614	87,805
Retained earnings	87,170	61,581
Accumulated other comprehensive income	8,258	6,942
Total stockholders' equity	225,006	196,292
Total liabilities and stockholders' equity	\$ 2,763,234	\$ 2,460,785

**See Notes to Consolidated Financial Statements.**

**SERVISFIRST BANCSHARES, INC.****CONSOLIDATED STATEMENTS OF INCOME****(In thousands, except share and per share amounts)****(Unaudited)**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
Interest income:				
Interest and fees on loans	\$ 25,609	\$ 21,043	\$ 73,372	\$ 59,509
Taxable securities	1,189	1,374	3,828	4,360
Nontaxable securities	827	742	2,423	2,175
Federal funds sold	50	54	145	125
Other interest and dividends	68	99	200	184
Total interest income	27,743	23,312	79,968	66,353
Interest expense:				
Deposits	3,079	3,382	9,229	9,780
Borrowed funds	616	711	2,048	2,330
Total interest expense	3,695	4,093	11,277	12,110
Net interest income	24,048	19,219	68,691	54,243
Provision for loan losses	1,185	2,740	6,651	6,465
Net interest income after provision for loan losses	22,863	16,479	62,040	47,778
Noninterest income:				
Service charges on deposit accounts	666	569	1,986	1,683
Mortgage banking	865	814	2,701	1,641
Securities gains	-	-	-	666
Increase in cash surrender value life insurance	386	-	1,161	-
Other operating income	443	425	1,209	871
Total noninterest income	2,360	1,808	7,057	4,861
Noninterest expenses:				
Salaries and employee benefits	5,697	4,723	16,110	13,963
Equipment and occupancy expense	988	923	2,884	2,743
Professional services	322	337	960	928
FDIC and other regulatory assessments	409	403	1,155	1,377
OREO expense	1,159	115	1,832	504
Other operating expenses	2,696	2,331	7,256	7,283
Total noninterest expenses	11,271	8,832	30,197	26,798
Income before income taxes	13,952	9,455	38,900	25,841
Provision for income taxes	4,650	3,320	13,011	8,990
Net income	9,302	6,135	25,889	16,851
Preferred stock dividends	100	100	300	100
Net income available to common stockholders	\$ 9,202	\$ 6,035	\$ 25,589	\$ 16,751

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Basic earnings per common share	\$ 1.53	\$ 1.03	\$ 4.28	\$ 2.93
Diluted earnings per common share	\$ 1.35	\$ 0.90	\$ 3.75	\$ 2.58

**See Notes to Consolidated Financial Statements.**



**SERVISFIRST BANCSHARES, INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(In thousands)****(Unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Net income	\$ 9,302	\$ 6,135	\$ 25,889	\$ 16,851
Other comprehensive income, net of tax:				
Unrealized holding gains arising during period from securities available for sale, net of tax of \$348 and \$525 for the three and nine months ended September 30, 2012, respectively, and \$1,473 and \$3,186 for the three and nine months ended September 30, 2011, respectively	646	1,784	1,316	4,966
Reclassification adjustment for net losses on sale of securities in net income, net of tax of \$234 for the nine months ended September 30, 2011	-	-	-	(432 )
Other comprehensive income, net of tax	646	1,784	1,316	4,534
Comprehensive income	\$ 9,948	\$ 7,919	\$ 27,205	\$ 21,385

**See Notes to Consolidated Financial Statements.**

**SERVISFIRST BANCSHARES, INC.****CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY****NINE MONTHS ENDED SEPTEMBER 30, 2012****(In thousands, except share amounts)****(Unaudited)**

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total Stockholders' Equity
Balance, December 31, 2011	\$ 39,958	\$ 6	\$ 87,805	\$ 61,581	\$ 6,942	\$ 196,292
Preferred dividends paid	-	-	-	(300 )	-	(300 )
Exercise 74,036 stock options and warrants, including tax benefit	-	-	1,021	-	-	1,021
Other comprehensive income	-	-	-	-	1,316	1,316
Stock-based compensation expense	-	-	788	-	-	788
Net income	-	-	-	25,889	-	25,889
Balance, September 30, 2012	\$ 39,958	\$ 6	\$ 89,614	\$ 87,170	\$ 8,258	\$ 225,006

**See Notes to Consolidated Financial Statements.**

**SERVISFIRST BANCSHARES, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011****(In thousands) (Unaudited)**

	2012	2011
<b>OPERATING ACTIVITIES</b>		
Net income	\$25,889	\$16,851
Adjustments to reconcile net income to net cash provided by		
Deferred tax benefit	(1,602 )	(1,476 )
Provision for loan losses	6,651	6,465
Depreciation and amortization	911	844
Net amortization of investments	789	648
Market value adjustment of interest rate cap	9	98
Increase in accrued interest and dividends receivable	(996 )	(539 )
Stock-based compensation expense	788	719
(Decrease) increase in accrued interest payable	(78 )	145
Proceeds from sale of mortgage loans held for sale	176,753	115,329
Originations of mortgage loans held for sale	(184,706)	(115,344)
Gain on sale of securities available for sale	-	(666 )
Gain on sale of mortgage loans held for sale	(2,746 )	(1,641 )
Net loss (gain) on sale of other real estate owned	88	(87 )
Write down of other real estate owned	1,424	181
Decrease in special prepaid FDIC insurance assessments	972	1,126
Increase in cash surrender value of life insurance contracts	(1,161 )	-
Loss on prepayment of other borrowings	-	738
Net change in other assets, liabilities, and other operating activities	(401 )	966
Net cash provided by operating activities	22,584	24,357
<b>INVESTMENT ACTIVITIES</b>		
Purchase of securities available for sale	(34,040 )	(95,311 )
Proceeds from maturities, calls and paydowns of securities available for sale	92,021	19,679
Purchase of securities held to maturity	(6,005 )	(11,188 )
Proceeds from maturities, calls and paydowns of securities held to maturity	423	1,067
Increase in loans	(335,877)	(309,529)
Purchase of premises and equipment	(2,195 )	(893 )
Purchase of restricted equity securities	(787 )	(543 )
Purchase of bank-owned life insurance contracts	-	(40,000 )
Proceeds from sale of securities available for sale	-	63,270
Proceeds from sale of restricted equity securities	347	345
Proceeds from sale of other real estate owned and repossessions	2,534	2,950
Net cash used in investing activities	(283,579)	(370,153)
<b>FINANCING ACTIVITIES</b>		
Net increase in noninterest-bearing deposits	94,152	131,605

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Net increase in interest-bearing deposits	171,482	120,960
Net increase in federal funds purchased	12,052	16,400
Proceeds from sale of common stock, net	1,021	10,411
Proceeds from sale of preferred stock, net	-	39,958
Repayment of other borrowings	(5,000 )	(20,738 )
Dividends on preferred stock	(300 )	(100 )
Net cash provided by financing activities	273,407	298,496
Net increase (decrease) in cash and cash equivalents	12,412	(47,300 )
Cash and cash equivalents at beginning of year	242,933	231,978
Cash and cash equivalents at end of year	\$255,345	\$184,678
<b>SUPPLEMENTAL DISCLOSURE</b>		
Cash paid for:		
Interest	\$11,355	\$11,965
Income taxes	12,203	10,136
<b>NONCASH TRANSACTIONS</b>		
Transfers of loans from held for sale to held for investment	\$-	\$417
Other real estate acquired in settlement of loans	1,436	6,263
Internally financed sales of other real estate owned	24	141

**See Notes to Consolidated Financial Statements.**

**SERVISFIRST BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**September 30, 2012**

**(Unaudited)**

**NOTE 1 - GENERAL**

The accompanying consolidated financial statements in this report have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission, including Regulation S-X and the instructions for Form 10-Q, and have not been audited. These consolidated financial statements do not include all of the information and footnotes required by U. S. generally accepted accounting principles (“U.S. GAAP”) for complete financial statements. In the opinion of management, all adjustments necessary to present fairly the consolidated financial position and the consolidated results of operations for the interim periods have been made. All such adjustments are of a normal nature. The consolidated results of operations are not necessarily indicative of the consolidated results of operations which ServisFirst Bancshares, Inc. (the “Company”) may achieve for future interim periods or the entire year. For further information, refer to the consolidated financial statements and footnotes included in the Company’s Form 10-K for the year ended December 31, 2011.

All reported amounts are in thousands except share and per share data.

**NOTE 2 - CASH AND CASH EQUIVALENTS**

Cash on hand, cash items in process of collection, amounts due from banks, and federal funds sold are included in cash and cash equivalents.

**NOTE 3 - EARNINGS PER COMMON SHARE**

Basic earnings per common share are computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options and warrants, as well as the potential common shares issuable upon possible conversion of the Company’s junior subordinated mandatory

convertible deferrable interest debentures due March 15, 2040.

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	Three Months Ended September 30, 2012		Three Months Ended September 30, 2011	
	2012	2011	2012	2011
(In Thousands, Except Shares and Per Share Data)				
<b>Earnings per common share</b>				
Weighted average common shares outstanding	6,005,242	5,886,178	5,977,590	5,709,334
Net income available to common stockholders	\$9,202	\$6,035	\$ 25,589	\$ 16,751
Basic earnings per common share	\$1.53	\$1.03	\$ 4.28	\$ 2.93
Weighted average common shares outstanding	6,005,242	5,886,178	5,977,590	5,709,334
Dilutive effects of assumed conversions and exercise of stock options and warrants	942,187	996,631	954,088	962,579
Weighted average common and dilutive potential common shares outstanding	6,947,429	6,882,809	6,931,678	6,671,913
Net income available to common stockholders	\$9,202	\$6,035	\$ 25,589	\$ 16,751
Effect of interest expense on convertible debt, net of tax and discretionary expenditures related to conversion	143	150	426	444
Net income available to common stockholders, adjusted for effect of debt conversion	\$9,345	\$6,185	\$ 26,015	\$ 17,195
Diluted earnings per common share	\$1.35	\$0.90	\$ 3.75	\$ 2.58

**NOTE 4 - SECURITIES**

The amortized cost and fair value of available-for-sale and held-to-maturity securities at September 30, 2012 and December 31, 2011 are summarized as follows:

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Market Value
(In Thousands)				
September 30, 2012				
<b>Securities Available for Sale</b>				
U.S. Treasury and government sponsored agencies	\$32,355	\$ 1,139	\$ -	\$33,494
Mortgage-backed securities	77,067	4,890	-	81,957
State and municipal securities	108,682	6,523	(9 )	115,196
Corporate debt	5,773	162	-	5,935
Total	223,877	12,714	(9 )	236,582
<b>Securities Held to Maturity</b>				
Mortgage-backed securities	15,254	860	-	16,114
State and municipal securities	5,537	676	-	6,213
Total	\$20,791	\$ 1,536	\$ -	\$22,327

December 31, 2011

Securities Available for Sale

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U.S. Treasury and government sponsored agencies	\$98,169	\$ 1,512	\$ (59 )	\$99,622
Mortgage-backed securities	88,118	4,462	-	92,580
State and municipal securities	95,331	5,230	(35 )	100,526
Corporate debt	1,029	52	-	1,081
Total	282,647	11,256	(94 )	293,809
Securities Held to Maturity				
Mortgage-backed securities	9,676	410	-	10,086
State and municipal securities	5,533	380	-	5,913
Total	\$15,209	\$ 790	\$ -	\$15,999



All mortgage-backed securities are with government-sponsored enterprises (GSEs) such as Federal National Mortgage Association, Government National Mortgage Association, Federal Home Loan Bank, and Federal Home Loan Mortgage Corporation.

The following table identifies, as of September 30, 2012 and December 31, 2011, the Company's investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months. At September 30, 2012, two of the Company's 555 debt securities had been in an unrealized loss position for 12 or more months. The Company does not intend to sell these securities and it is more likely than not that the Company will not be required to sell the securities before recovery of their amortized cost, which may be maturity; accordingly, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2012. Further, the Company believes any deterioration in value of its current investment securities is attributable to changes in market interest rates and not credit quality of the issuer.

	Less Than Twelve Months		Twelve Months or More		Total	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
(In Thousands)						
September 30, 2012						
U.S. Treasury and government sponsored agencies	\$-	\$ -	\$ -	\$ -	\$-	\$ -
State and municipal securities	(6 )	1,421	(3 )	333	(9 )	1,754
Corporate debt	-	-	-	-	-	-
Total	\$(6 )	\$ 1,421	\$( 3 )	\$ 333	\$(9 )	\$ 1,754
December 31, 2011						
U.S. Treasury and government sponsored agencies	\$(59)	\$ 15,074	\$ -	\$ -	\$(59)	\$ 15,074
Mortgage-backed securities	-	-	-	-	-	-
State and municipal securities	(35)	4,559	-	-	(35)	4,559
Corporate debt	-	-	-	-	-	-
Total	\$(94)	\$ 19,633	\$ -	\$ -	\$(94)	\$ 19,633

**NOTE 5 – LOANS**

The following table details the company's loans at September 30, 2012 and December 31, 2011:

	September 30, December 31,			
	2012	2011		
	(Dollars In Thousands)			
Commercial, financial and agricultural	\$910,220	\$ 799,464		
Real estate - construction	153,351	151,218		
Real estate - mortgage:				
Owner-occupied commercial	530,350	398,601		
1-4 family mortgage	236,060	205,182		
Other mortgage	288,677	235,251		
Subtotal: Real estate - mortgage	1,055,087	839,034		
Consumer	42,472	41,026		
Total Loans	2,161,130	1,830,742		
Less: Allowance for loan losses	(24,604 )	(22,030 )		
Net Loans	\$2,136,526	\$ 1,808,712		
Commercial, financial and agricultural	42.12	%	43.67	%
Real estate - construction	7.10	%	8.26	%
Real estate - mortgage:				
Owner-occupied commercial	24.54	%	21.77	%
1-4 family mortgage	10.92	%	11.21	%
Other mortgage	13.36	%	12.85	%
Subtotal: Real estate - mortgage	48.82	%	45.83	%
Consumer	1.96	%	2.24	%
Total Loans	100.00	%	100.00	%

The credit quality of the loan portfolio is summarized no less frequently than quarterly using categories similar to the standard asset classification system used by the federal banking agencies. The following table presents credit quality indicators for the loan loss portfolio segments and classes. These categories are utilized to develop the associated allowance for loan losses using historical losses adjusted for current economic conditions defined as follows:

Pass – loans which are well protected by the current net worth and paying capacity of the obligor (or obligors, if any) or by the fair value, less cost to acquire and sell, of any underlying collateral.

Special Mention – loans with potential weakness that may, if not reversed or corrected, weaken the credit or inadequately protect the Company's position at some future date. These loans are not adversely classified and do not expose an institution to sufficient risk to warrant an adverse classification.

Substandard – loans that exhibit well-defined weakness or weaknesses that presently jeopardize debt repayment. These loans are characterized by the distinct possibility that the institution will sustain some loss if the weaknesses are not corrected.

Doubtful – loans that have all the weaknesses inherent in loans classified substandard, plus the added characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions, and values highly questionable and improbable.

Loans by credit quality indicator as of September 30, 2012 and December 31, 2011 were as follows:

September 30, 2012	Pass	Special Mention	Substandard	Doubtful	Total
	(In Thousands)				
Commercial, financial and agricultural	\$893,444	\$9,995	\$ 6,781	\$ -	\$910,220
Real estate - construction	125,589	11,756	16,006	-	153,351
Real estate - mortgage:					
Owner-occupied commercial	516,073	5,149	9,128	-	530,350
1-4 family mortgage	223,659	6,265	6,136	-	236,060
Other mortgage	278,355	6,794	3,528	-	288,677
Total real estate mortgage	1,018,087	18,208	18,792	-	1,055,087
Consumer	42,063	81	328	-	42,472
Total	\$2,079,183	\$40,040	\$ 41,907	\$ -	\$2,161,130

December 31, 2011	Pass	Special Mention	Substandard	Doubtful	Total
	(In Thousands)				
Commercial, financial and agricultural	\$780,270	\$11,775	\$ 7,419	\$ -	\$799,464
Real estate - construction	117,244	14,472	19,502	-	151,218
Real estate - mortgage:					
Owner-occupied commercial	385,084	7,333	6,184	-	398,601
1-4 family mortgage	194,447	4,835	5,900	-	205,182
Other mortgage	224,807	7,034	3,410	-	235,251
Total real estate mortgage	804,338	19,202	15,494	-	839,034
Consumer	40,353	96	577	-	41,026
Total	\$1,742,205	\$45,545	\$ 42,992	\$ -	\$1,830,742

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Loans by performance status as of September 30, 2012 and December 31, 2011 were as follows:

September 30, 2012	Performing	Nonperforming	Total
	(In Thousands)		
Commercial, financial and agricultural	\$909,853	\$ 367	\$910,220
Real estate - construction	145,130	8,221	153,351
Real estate - mortgage:			
Owner-occupied commercial	527,393	2,957	530,350
1-4 family mortgage	235,591	469	236,060
Other mortgage	287,644	1,033	288,677
Total real estate mortgage	1,050,628	4,459	1,055,087
Consumer	42,308	164	42,472
Total	\$2,147,919	\$ 13,211	\$2,161,130

December 31, 2011	Performing	Nonperforming	Total
	(In Thousands)		
Commercial, financial and agricultural	\$798,285	\$ 1,179	\$799,464
Real estate - construction	141,155	10,063	151,218
Real estate - mortgage:			
Owner-occupied commercial	397,809	792	398,601
1-4 family mortgage	204,512	670	205,182
Other mortgage	234,558	693	235,251
Total real estate mortgage	836,879	2,155	839,034
Consumer	40,651	375	41,026
Total	\$1,816,970	\$ 13,772	\$1,830,742

Loans by past due status as of September 30, 2012 and December 31, 2011 were as follows:

September 30, 2012	Past Due Status (Accruing Loans)				Total Past Due	Non-Accrual	Current	Total Loans
	30-59 Days	60-89 Days	90+ Days	Due				
	(In Thousands)							
Commercial, financial and agricultural	\$757	\$ 371	\$ -	\$ 1,128	\$ 367	\$908,725	\$910,220	
Real estate - construction	-	32	-	32	8,221	145,098	153,351	
Real estate - mortgage:								
Owner-occupied commercial	1,555	-	-	1,555	2,957	525,838	530,350	
1-4 family mortgage	242	-	-	242	469	235,349	236,060	
Other mortgage	1,000	-	-	1,000	1,033	286,644	288,677	
Total real estate - mortgage	2,797	-	-	2,797	4,459	1,047,831	1,055,087	
Consumer	216	20	38	274	126	42,072	42,472	
Total	\$3,770	\$ 423	\$ 38	\$ 4,231	\$ 13,173	\$2,143,726	\$2,161,130	
December 31, 2011	Past Due Status (Accruing Loans)				Total Past Due	Non-Accrual	Current	Total Loans
	30-59 Days	60-89 Days	90+ Days	Due				
	(In Thousands)							
Commercial, financial and agricultural	\$-	\$ -	\$ -	\$ -	\$ 1,179	\$798,285	\$799,464	
Real estate - construction	2,234	-	-	2,234	10,063	138,921	151,218	
Real estate - mortgage:								
Owner-occupied commercial	-	-	-	-	792	397,809	398,601	
1-4 family mortgage	2,107	-	-	2,107	670	202,405	205,182	
Other mortgage	-	-	-	-	693	234,558	235,251	
Total real estate - mortgage	2,107	-	-	2,107	2,155	834,772	839,034	
Consumer	-	84	-	84	375	40,567	41,026	
Total	\$4,341	\$ 84	\$ -	\$ 4,425	\$ 13,772	\$ 1,812,545	\$ 1,830,742	

The Company assesses the adequacy of its allowance for loan losses prior to the end of each calendar quarter. The level of the allowance is based on management's evaluation of the loan portfolios, past loan loss experience, current asset quality trends, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay (including the timing of future payment), the estimated value of any underlying collateral, composition of the loan portfolio, economic conditions, industry and peer bank loan quality indications and other pertinent factors, including regulatory recommendations. This evaluation is inherently subjective as it requires material estimates including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. Loan losses are charged off when management believes that the full collectability of the loan is unlikely. A loan may be partially charged-off after a "confirming event" has occurred which serves to validate that full repayment pursuant to the terms of the loan is unlikely. Allocation of the allowance is made for specific loans, but the entire allowance is available for any loan that in management's judgment deteriorates and is uncollectible. The unallocated portion of the reserve is management's evaluation of potential future losses that would arise in the loan portfolio should management's assumption about qualitative and environmental conditions materialize. The unallocated portion of the allowance for loan losses is based on management's judgment regarding various external and internal factors including macroeconomic trends, management's assessment of the Company's loan

growth prospects, and evaluations of internal risk controls.

The following table presents an analysis of the allowance for loan losses by portfolio segment as of September 30, 2012 and December 31, 2011. The total allowance for loan losses is disaggregated into those amounts associated with loans individually evaluated and those associated with loans collectively evaluated.

Commercial,  
financial and Real estate - Real estate -  
agricultural construction mortgage Consumer Unallocated Total  
(In Thousands)

Three Months Ended September 30, 2012

Allowance for loan losses:						
Balance at June 30, 2012	\$6,511	\$ 7,582	\$ 3,640	\$ 285	\$ 5,221	\$23,239
Charge-offs	(349 )	(16 )	(30 )	(79 )	-	(474 )
Recoveries	24	47	582	1	-	654
Provision	1,090	(1,560 )	615	96	944	1,185
Balance at September 30, 2012	\$7,276	\$ 6,053	\$ 4,807	\$ 303	\$ 6,165	\$24,604

Three Months Ended September 30, 2011

Allowance for loan losses:						
Balance at June 30, 2011	\$5,822	\$ 6,468	\$ 3,187	\$ 551	\$ 3,488	\$19,516
Charge-offs	(37 )	(678 )	(88 )	(11 )	-	(814 )
Recoveries	12	10	1	1	-	24
Provision	464	479	964	482	351	2,740
Balance at September 30, 2011	\$6,261	\$ 6,279	\$ 4,064	\$ 1,023	\$ 3,839	\$21,466

Nine Months Ended September 30, 2012

Allowance for loan losses:						
Balance at December 31, 2011	\$6,627	\$ 6,542	\$ 3,295	\$ 531	\$ 5,035	\$22,030
Charge-offs	(898 )	(2,935 )	(311 )	(707 )	-	(4,851 )
Recoveries	124	55	588	7	-	774
Provision	1,423	2,391	1,235	472	1,130	6,651
Balance at September 30, 2012	\$7,276	\$ 6,053	\$ 4,807	\$ 303	\$ 6,165	\$24,604

Nine Months Ended September 30, 2011

Allowance for loan losses:						
Balance at December 31, 2010	\$5,348	\$ 6,373	\$ 2,443	\$ 749	\$ 3,164	\$18,077
Charge-offs	(897 )	(1,999 )	(103 )	(340 )	-	(3,339 )
Recoveries	12	174	2	75	-	263
Provision	1,798	1,731	1,722	539	675	6,465
Balance at September 30, 2011	\$6,261	\$ 6,279	\$ 4,064	\$ 1,023	\$ 3,839	\$21,466

As of September 30, 2012

Allowance for loan losses:						
Ending Balance	\$7,276	\$ 6,053	\$ 4,807	\$ 303	\$ 6,165	\$24,604
Individually Evaluated for Impairment	714	1,177	1,953	81	-	3,925
Collectively Evaluated for Impairment	6,562	4,876	2,854	222	6,165	20,679

Loans:

Ending Balance	\$910,220	\$ 153,351	\$ 1,055,087	\$ 42,472	\$ -	\$2,161,130
Individually Evaluated for Impairment	4,063	16,006	18,353	328	-	38,750
Collectively Evaluated for Impairment	906,157	137,345	1,036,734	42,144	-	2,122,380



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As of December 31, 2011

Allowance for loan losses:

Ending Balance	\$6,627	\$ 6,542	\$ 3,295	\$ 531	\$ 5,035	\$22,030
Individually Evaluated for Impairment	1,382	1,533	941	325	-	4,181
Collectively Evaluated for Impairment	5,245	5,009	2,354	206	5,035	17,849

Loans:

Ending Balance	\$799,464	\$ 151,218	\$ 839,034	\$ 41,026	\$ -	\$1,830,742
Individually Evaluated for Impairment	5,578	16,262	14,866	547	-	37,253
Collectively Evaluated for Impairment	793,886	134,956	824,168	40,479	-	1,793,489

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The following table presents details of the Company's impaired loans as of September 30, 2012 and December 31, 2011, respectively. Loans which have been fully charged off do not appear in the tables.

	September 30, 2012			For the three months ended September 30, 2012		For the nine months ended September 30, 2012	
	Recorded Investment (In Thousands)	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized in Period	Average Recorded Investment	Interest Income Recognized in Period
With no allowance recorded:							
Commercial, financial and agricultural	\$2,085	\$2,338	\$ -	\$ 1,856	\$ 73	\$ 1,289	\$ 119
Real estate - construction	5,805	6,350	-	5,833	42	5,733	159
Real estate - mortgage:							
Owner-occupied commercial	5,228	5,539	-	5,550	68	5,367	182
1-4 family mortgage	1,925	2,147	-	1,872	14	1,999	56
Other mortgage	2,886	2,886	-	2,885	31	2,855	96
Total real estate - mortgage	10,039	10,572	-	10,307	113	10,221	334
Consumer	36	610	-	36	-	183	-
Total with no allowance recorded	17,965	19,870	-	18,032	228	17,426	612
With an allowance recorded:							
Commercial, financial and agricultural	1,978	1,978	714	1,956	29	1,954	89
Real estate - construction	10,201	11,712	1,177	10,949	4	11,686	134
Real estate - mortgage:							
Owner-occupied commercial	3,671	3,671	804	3,675	26	3,794	81
1-4 family mortgage	4,001	4,001	894	4,001	38	4,000	103
Other mortgage	642	642	255	642	4	648	22
Total real estate - mortgage	8,314	8,314	1,953	8,318	68	8,442	206
Consumer	292	344	81	344	3	268	7
Total with allowance recorded	20,785	22,348	3,925	21,567	104	22,350	436
Total Impaired Loans:							
Commercial, financial and agricultural	4,063	4,316	714	3,812	102	3,243	208
Real estate - construction	16,006	18,062	1,177	16,782	46	17,419	293
Real estate - mortgage:							
Owner-occupied commercial	8,899	9,210	804	9,225	94	9,161	263
1-4 family mortgage	5,926	6,148	894	5,873	52	5,999	159
Other mortgage	3,528	3,528	255	3,527	35	3,503	118
Total real estate - mortgage	18,353	18,886	1,953	18,625	181	18,663	540
Consumer	328	954	81	380	3	451	7
Total impaired loans	\$38,750	\$42,218	\$ 3,925	\$ 39,599	\$ 332	\$ 39,776	\$ 1,048



December 31, 2011

	Recorded Investment (In Thousands)	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized in Period
With no allowance recorded:					
Commercial, financial and agricultural	\$ 1,264	\$ 1,264	\$ -	\$ 1,501	\$ 74
Real estate - construction	11,583	12,573	-	10,406	226
Owner-occupied commercial	2,493	2,493	-	2,523	153
1-4 family mortgage	1,293	1,293	-	1,241	44
Other mortgage	2,837	2,837	-	2,746	162
Total real estate - mortgage	6,623	6,623	-	6,510	359
Consumer	173	173	-	173	6
Total with no allowance recorded	19,643	20,633	-	18,590	665
With an allowance recorded:					
Commercial, financial and agricultural	4,314	4,314	1,382	4,156	226
Real estate - construction	4,679	4,679	1,482	3,987	94
Real estate - mortgage:					
Owner-occupied commercial	3,515	3,515	88	3,504	365
1-4 family mortgage	4,397	4,397	904	4,484	198
Other mortgage	331	331	-	337	22
Total real estate - mortgage	8,243	8,243	992	8,325	585
Consumer	374	624	325	425	-
Total with allowance recorded	17,610	17,860	4,181	16,893	905
Total Impaired Loans:					
Commercial, financial and agricultural	5,578	5,578	1,382	5,657	300
Real estate - construction	16,262	17,252	1,482	14,393	320
Real estate - mortgage:					
Owner-occupied commercial	6,008	6,008	88	6,027	518
1-4 family mortgage	5,690	5,690	904	5,725	242
Other mortgage	3,168	3,168	-	3,083	184
Total real estate - mortgage	14,866	14,866	992	14,835	944
Consumer	547	797	325	598	6
Total impaired loans	\$ 37,253	\$ 38,493	\$ 4,181	\$ 35,483	\$ 1,570

Troubled Debt Restructurings (“TDR”) at September 30, 2012, December 31, 2011 and September 30, 2011 totaled \$12.0 million, \$4.5 million and \$4.5 million, respectively. The increase for both periods consists of two relationships that were added in the first and third quarters of 2012. At September 30, 2012, the Company had a related allowance for loan losses of \$1,433,000 allocated to these TDRs, compared to \$439,000 at December 31, 2011 and \$297,000 at September 30, 2011. The Company had three TDR loans to one borrower in the amount of \$2.8 million enter into payment default status during the first quarter of 2012. The assets securing these loans are under a letter of intent to sell at a purchase price that is expected to be sufficient to pay the full principal owed. The final contract is still in negotiation. All other loans classified as TDRs as of September 30, 2012 are performing as agreed under the terms of their restructured plans. The following table presents an analysis of TDRs as of September 30, 2012 and September

30, 2011.

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	September 30, 2012		September 30, 2011	
	Pre-Modification Outstanding	Post-Modification Outstanding	Pre-Modification Outstanding	Post-Modification Outstanding
	Number of Contracts	Recorded Investment (In Thousands)	Number of Contracts	Recorded Investment
Troubled Debt Restructurings				
Commercial, financial and agricultural	2	\$ 1,216	5	\$ 1,831
Real estate - construction	15	2,899	-	-
Real estate - mortgage:				
Owner-occupied commercial	6	5,907	1	2,357
1-4 family mortgage	5	1,709	-	-
Other mortgage	1	304	1	334
Total real estate mortgage	12	7,920	2	2,691
Consumer	-	-	-	-
	29	\$ 12,035	7	\$ 4,522

	Number of Contracts	Recorded Investment	Number of Contracts	Recorded Investment
Troubled Debt Restructurings That Subsequently Defaulted				
Commercial, financial and agricultural	-	\$ -	-	\$ -
Real estate - construction	-	-	-	-
Real estate - mortgage:				
Owner-occupied commercial	3	2,786	-	-
1-4 family mortgage	-	-	-	-
Other mortgage	-	-	-	-
Total real estate - mortgage	3	2,786	-	-
Consumer	-	-	-	-
	3	\$ 2,786	-	\$ -

## NOTE 6 - EMPLOYEE AND DIRECTOR BENEFITS

### Stock Options

At September 30, 2012, the Company had stock-based compensation plans, as described below. The compensation cost that has been charged to earnings for the plans was approximately \$266,000 and \$788,000 for the three and nine months ended September 30, 2012 and \$254,000 and \$719,000 for the three and nine months ended September 30, 2011.

The Company's 2005 Amended and Restated Stock Option Plan allows for the grant of stock options to purchase up to 1,025,000 shares of the Company's common stock. The Company's 2009 Stock Incentive Plan authorizes the grant of up to 425,000 shares and allows for the issuance of Stock Appreciation Rights, Restricted Stock, Stock Options, Non-stock Share Equivalents, Performance Shares or Performance Units. Both plans allow for the grant of incentive stock options and non-qualified stock options, and awards are generally granted with an exercise price equal to the estimated fair market value of the Company's common stock at the date of grant. The maximum term of the options granted under the plans is ten years.

The Company has granted non-plan options to certain persons representing key business relationships to purchase up to an aggregate amount of 55,000 shares of the Company's common stock at prices between \$15.00 and \$20.00 per share with a term of ten years. These options are non-qualified and not part of either plan.

The Company estimates the fair value of each stock option award using a Black-Scholes-Merton valuation model that uses the assumptions noted in the following table. Expected volatilities are based on an index of southeastern United States publicly traded banks. The expected term for options granted is based on the short-cut method and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U. S. Treasury yield curve in effect at the time of grant.

	2012		2011	
Expected volatility	19.88	%	29.00	%
Expected dividends	-	%	0.50	%
Expected term (in years)	6 years		7 years	
Risk-free rate	1.03	%	2.70	%

The weighted average grant-date fair value of options granted during the nine months ended September 30, 2012 and September 30, 2011 was \$6.52 and \$8.54, respectively.

The following table summarizes stock option activity during the nine months ended September 30, 2012 and September 30, 2011:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (In Thousands)
Nine Months Ended September 30, 2012:				
Outstanding at January 1, 2012	1,073,800	\$ 18.33	6.0	\$ 12,508
Granted	41,500	30.00	9.5	
Exercised	(54,036 )	11.07	3.3	1,023
Forfeited	(12,500 )	25.60	5.6	55
Outstanding at September 30, 2012	1,048,764	19.11	5.8	\$ 11,440
Exercisable at September 30, 2012	443,589	\$ 13.40	3.7	\$ 7,363
Nine Months Ended September 30, 2011:				
Outstanding at January 1, 2011	881,000	\$ 15.65	6.9	\$ 8,238



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Granted	166,500	26.05	9.6	
Exercised	(23,000 )	10.89	4.5	-
Outstanding at September 30, 2011	1,024,500	17.34	6.0	\$ 12,861
Exercisable at September 30, 2011	418,974	\$ 12.81	4.5	\$ 7,200

As of September 30, 2012, there was \$1,748,000 of total unrecognized compensation cost related to non-vested stock options. The cost is expected to be recognized on the straight-line method over the next 5.5 years.

## **Restricted Stock**

The Company has issued restricted stock to an executive officer and five other employees, and currently has 26,000 non-vested shares issued. The value of restricted stock awards is determined to be the current value of the Company's stock, and this total value will be recognized as compensation expense over the vesting period, which is five years from the date of grant. As of September 30, 2012, there was \$324,000 of total unrecognized compensation cost related to non-vested restricted stock. The cost is expected to be recognized evenly over the remaining 2.2 years of the restricted stock's vesting period.

## **Stock Warrants**

In recognition of the efforts and financial risks undertaken by the organizers of ServisFirst Bank (the "Bank") in 2005, the Bank granted warrants to organizers to purchase a total of 60,000 shares of common stock at a price of \$10, which was the fair market value of the Bank's common stock at the date of the grant. The warrants became warrants to purchase a like number of shares of the Company's common stock upon the formation of the Company as a holding company for the Bank. The warrants vest in equal annual increments over a three-year period commencing on the first anniversary date of the Bank's incorporation and will terminate on the tenth anniversary of the incorporation date. The total number of these warrants outstanding at September 30, 2012 and September 30, 2011 was 20,000 and 60,000, respectively.

The Company issued warrants for 75,000 shares of common stock at a price of \$25 per share in the third quarter of 2008. These warrants were issued in connection with trust preferred securities and all were outstanding as of September 30, 2012 and 2011.

## **NOTE 7 - DERIVATIVES**

During 2008, the Company entered into interest rate swaps ("swaps") to facilitate customer transactions and meet customer financing needs. Upon entering into these swaps, the Company entered into offsetting positions with a regional correspondent bank in order to minimize the risk to the Company. As of September 30, 2012, the Company was party to two swaps with notional amounts totaling approximately \$11.2 million with customers and two swaps with notional amounts totaling approximately \$11.2 million with a regional correspondent bank. These swaps qualify as derivatives, but are not designated as hedging instruments. The Company has recorded the value of these swaps at \$490,000 in offsetting entries in other assets and other liabilities.

The Company has entered into agreements with secondary market investors to deliver loans on a “best efforts delivery” basis. When a rate is committed to a borrower, it is based on the best price that day and locked with the investor for the customer for a 30-day period. In the event the loan is not delivered to the investor, the Company has no risk or exposure with the investor. The interest rate lock commitments related to loans that are originated for later sale are classified as derivatives. The fair values of the Company’s agreements with investors and rate lock commitments to customers as of September 30, 2012 and December 31, 2011 were not material.

## NOTE 8 - RECENT ACCOUNTING PRONOUNCEMENTS

In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*, which amends disclosures by requiring improved information about financial instruments and derivative instruments that are either offset on the balance sheet or subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset on the balance sheet. Reporting entities are required to provide both net and gross information for these assets and liabilities in order to enhance comparability between those entities that prepare their financial statements on the basis of U.S. GAAP and those entities that prepare their financial statements on the basis of international financial reporting standards (“IFRS”). Companies are required to apply the amendments for fiscal years beginning on or after January 1, 2013, and interim periods within those years. Retrospective disclosures are required. The Company does not believe this update will have a material impact on its financial position or results of operations.

In December 2011, the FASB issued ASU No. 2011-12, *Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in ASU No. 2011-05*, which defers the effective date pertaining to reclassification adjustments out of other accumulated comprehensive income in ASU 2011-05, until the FASB is able to reconsider those requirements. All other requirements of ASU 2011-05 are not affected by this update, including the requirement to report comprehensive income either in a single continuous financial statement or in two separate but consecutive financial statements. Public entities should apply these requirements for fiscal years, and interim periods within those years, beginning after December 15, 2011, which coincide with the effective dates of the requirements in ASU 2011-05 amended by this update. Adoption of this update by the Company had no impact on its financial statements.

## NOTE 9 - FAIR VALUE MEASUREMENT

Measurement of fair value under U.S. GAAP establishes a hierarchy that prioritizes observable and unobservable inputs used to measure fair value, as of the measurement date, into three broad levels, which are described below:

Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Observable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible and also considers counterparty credit risk in its assessment of fair value.

*Securities.* Where quoted prices are available in an active market, securities are classified within Level 1 of the hierarchy. Level 1 securities include highly liquid government securities such as U.S. Treasuries and exchange-traded equity securities. For securities traded in secondary markets for which quoted market prices are not available, the Company generally relies on prices obtained from independent vendors. Securities measured with these techniques are classified within Level 2 of the hierarchy and often involve using quoted market prices for similar securities, pricing models or discounted cash flow calculations using inputs observable in the market where available. Examples include U.S. government agency securities, mortgage-backed securities, obligations of states and political subdivisions, and certain corporate, asset-backed and other securities. In cases where Level 1 or Level 2 inputs are not available, securities are classified in Level 3 of the hierarchy.

*Interest Rate Swap Agreements.* The fair value is estimated by a third party using inputs that are observable or that can be corroborated by observable market data and, therefore, are classified within Level 2 of the hierarchy. These fair value estimations include primarily market observable inputs such as yield curves and option volatilities, and include the value associated with counterparty credit risk.

*Impaired Loans.* Impaired loans are measured and reported at fair value when full payment under the loan terms is not probable. Impaired loans are carried at the present value of expected future cash flows using the loan's existing rate in a discounted cash flow calculation, or the fair value of the collateral if the loan is collateral-dependent. Expected cash flows are based on internal inputs reflecting expected default rates on contractual cash flows. This method of estimating fair value does not incorporate the exit-price concept of fair value described in Accounting Standards Codification ("ASC") 820-10 and would generally result in a higher value than the exit-price approach. For loans measured using the estimated fair value of collateral less costs to sell, fair value is generally determined based on appraisals performed by certified and licensed appraisers using inputs such as absorption rates, capitalization rates, and market comparables, adjusted for estimated costs to sell. Management modifies the appraised values, if needed, to take into account recent developments in the market or other factors, such as changes in absorption rates or market conditions from the time of valuation, and anticipated sales values considering management's plans for disposition. Such modifications to the appraised values could result in lower valuations of such collateral. Estimated costs to sell are based on current amounts of disposal costs for similar assets. These measurements are classified as level 3 within the valuation hierarchy. Impaired loans are subject to nonrecurring fair value adjustment upon initial recognition or subsequent impairment. A portion of the allowance for loan losses is allocated to impaired loans if the value of such loans is deemed to be less than the unpaid balance. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly based on the same factors identified above. The amount recognized as an impairment charge related to impaired loans that are measured at fair value on a nonrecurring basis was \$1,246,000 and \$4,946,000 during the three and nine months ended September 30, 2012, respectively, and \$1,431,000 and \$4,567,000 during the three and nine months ended September 30, 2011, respectively.

*Other Real Estate Owned.* Other real estate assets ("OREO") acquired through, or in lieu of, foreclosure are held for sale and are initially recorded at the lower of cost or fair value, less selling costs. Any write-downs to fair value at the time of transfer to OREO are charged to the allowance for loan losses subsequent to foreclosure. Values are derived from appraisals of underlying collateral and discounted cash flow analysis. A net loss on the sale and write-downs of OREO of \$933,000 and \$1,416,000 was recognized for the three and nine months ended September 30, 2012, respectively. A net gain on the sale of OREO of \$39,000 was recognized during the three months ended September 30, 2011, while a net loss on the sale and write-downs of OREO of \$105,000 was recognized during the nine months ended September 30, 2011. These charges were for write-downs in the value of OREO subsequent to foreclosure and losses on the disposal of OREO. OREO is classified within Level 3 of the hierarchy.

The following table presents the Company's financial assets and financial liabilities carried at fair value on a recurring basis as of September 30, 2012 and December 31, 2011:

	Fair Value Measurements at September 30, 2012 Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1) (In Thousands)		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3) Total
Assets Measured on a Recurring Basis:				
Available-for-sale securities:				
U.S. Treasury and government sponsored agencies	\$ -	\$ 33,494		\$ 33,494
Mortgage-backed securities	-	81,957		81,957
State and municipal securities	-	115,196		115,196
Corporate debt	-	5,935		5,935
Interest rate swap agreements	-	490		490
Total assets at fair value	\$ -	\$ 237,072	\$ -	\$ 237,072
Liabilities Measured on a Recurring Basis:				
Interest rate swap agreements	\$ -	\$ 490	\$ -	\$ 490

	Fair Value Measurements at December 31, 2011 Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1) (In Thousands)		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3) Total
Assets Measured on a Recurring Basis:				
Available-for-sale securities:				
U.S. Treasury and government sponsored agencies	\$ -	\$ 99,622		\$ 99,622
Mortgage-backed securities	-	92,580		92,580
State and municipal securities	-	100,526		100,526
Corporate debt	-	1,081		1,081

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Interest rate swap agreements	-	617	-	617
Interest rate cap	-	9	-	9
Total assets at fair value	\$ -	\$ 294,435	\$ -	\$ 294,435
Liabilities Measured on a Recurring Basis:				
Interest rate swap agreements	\$ -	\$ 617	\$ -	\$ 617



The following table presents the Company's financial assets and financial liabilities carried at fair value on a nonrecurring basis as of September 30, 2012 and December 31, 2011:

	Fair Value Measurements at September 30, 2012 Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)			
	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)		Total
	(In Thousands)			
Assets Measured on a Nonrecurring Basis:				
Impaired loans	\$ -	-	\$ 34,825	\$ 34,825
Other real estate owned and repossessed assets	-	-	9,834	9,834
Total assets at fair value	-	-	\$ 44,659	\$ 44,659

	Fair Value Measurements at December 31, 2011 Using			
	Quoted Prices in Active Markets for Identical Assets (Level 1)			
	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)		Total
	(In Thousands)			
Assets Measured on a Nonrecurring Basis:				
Impaired loans	\$ -	\$ -	\$ 33,072	\$ 33,072
Other real estate owned	-	-	12,275	12,275
Total assets at fair value	\$ -	\$ -	\$ 45,347	\$ 45,347

The fair value of a financial instrument is the current amount that would be exchanged in a sale between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and

estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Current U.S. GAAP excludes certain financial instruments and all nonfinancial instruments from its fair value disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The carrying amount, estimated fair value, and placement in the fair value hierarchy of the Company's financial instruments as of September 30, 2012 and December 31, 2011 are presented in the following table. This table includes those financial assets and liabilities that are not measured and reported at fair value on a recurring basis or nonrecurring basis.

	September 30, 2012		December 31, 2011	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
(In Thousands)				
Financial Assets:				
Level 2 inputs:				
Investment securities available for sale	\$223,877	\$236,582	\$282,647	\$293,809
Investment securities held to maturity	20,791	22,327	15,209	15,999
Restricted equity securities	3,941	3,941	3,501	3,501
Mortgage loans held for sale	28,558	28,558	17,859	17,859
Derivatives	490	490	626	626
Level 3 inputs:				
Loans, net	2,136,526	2,129,675	1,808,712	1,811,612
Financial Liabilities:				
Level 2 inputs:				
Deposits	2,409,521	2,412,422	2,143,887	2,150,308
Borrowings	-	-	4,954	5,377
Trust preferred securities	30,514	27,085	30,514	27,402
Derivatives	490	490	617	617

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

**Investment securities:** Fair values for investment securities held to maturity are generally based on prices provided by independent pricing services. Management evaluates the reasonableness of prices provided by such services, as well as their underlying pricing methodologies. These measurements are classified within level 2 of the fair value hierarchy and often involve using quoted market prices for similar securities, pricing models or discounted cash flow calculations using inputs observable in the market where available.

**Restricted equity securities:** Fair values for other investments are considered to be their cost.

**Loans:** For variable-rate loans that re-price frequently and with no significant change in credit risk, fair value is based on carrying amounts. The fair value of other loans (for example, fixed-rate commercial real estate loans, mortgage loans, and industrial loans) is estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Loan fair value estimates include judgments regarding future expected loss experience and risk characteristics. The method of estimating fair value does not incorporate the exit-price concept of fair value as prescribed by ASC 820 and generally produces a higher value than an exit-price approach. The measurement of the fair value of loans is classified within Level 3 of the fair value hierarchy.

**Mortgage loans held for sale:** Loans are committed to be delivered to investors on a “best efforts delivery” basis within 30 days of origination. Due to this short turn-around time, the carrying amounts of the Company’s agreements approximate their fair values.

**Derivatives:** The fair values of the derivative agreements are estimated by a third party using inputs that are observable or can be corroborated by observable market data, and are therefore classified within Level 2 of the fair value hierarchy.

**Deposits:** The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation using interest rates currently offered for deposits with similar remaining maturities. The fair value of the Company's time deposits do not take into consideration the value of the Company's long-term relationships with depositors, which may have significant value. Measurements of the fair value of certificates of deposit are classified within Level 2 of the fair value hierarchy.

**Other borrowings:** The fair values of other borrowings are estimated using discounted cash flow analysis, based on interest rates currently being offered by the Federal Home Loan Bank for borrowings of similar terms as those being valued. These measurements are classified as Level 2 in the fair value hierarchy.

**Trust preferred securities:** The fair values of trust preferred securities are estimated using a discounted cash flow analysis, based on interest rates currently being offered on the best alternative debt available at the measurement date. These measurements are classified as Level 2 in the fair value hierarchy.

**Loan commitments:** The fair values of the Company's off-balance-sheet financial instruments are based on fees currently charged to enter into similar agreements. Since the majority of the Company's other off-balance-sheet financial instruments consist of non-fee-producing, variable-rate commitments, the Company has determined they do not have a distinguishable fair value.

#### **NOTE 10 – SF HOLDING 1, INC. AND SF REALTY 1, INC.**

In January 2012, the Company formed SF Holding 1, Inc., an Alabama corporation, and its subsidiary, SF Realty 1, Inc., an Alabama corporation. SF Realty 1 elected to be treated as a real estate investment trust ("REIT") for U.S. income tax purposes. SF Realty 1 holds and manages participations in residential mortgages and commercial real estate loans originated by ServisFirst Bank.

#### **NOTE 11 – SUBSEQUENT EVENTS**

The Company has evaluated all subsequent events through the date of this filing to ensure that this Form 10-Q includes appropriate disclosure of events both recognized in the financial statements as of September 30, 2012, and events which occurred subsequent to September 30, 2012 but were not recognized in the financial statements.

On October 9, 2012, the Company called for redemption on November 8, 2012 of all of its outstanding 8.5% Junior Subordinated Deferrable Interest Debentures due 2038 (the “Junior Subordinated Debentures”), which are held by ServisFirst Capital Trust I. As a result, all of the outstanding 8.5% Trust Preferred Securities and 8.5% Common Securities of ServisFirst Capital Trust I will be redeemed on November 8, 2012. The redemption price for the Trust Preferred Securities will be \$1,000 per security, for a total principal amount of \$15,000,000, plus any accrued distributions up to the redemption date.

The aggregate principal amount of the Junior Subordinated Debentures to be redeemed is \$15,000,000, plus accrued and unpaid interest thereon up to the redemption date. The Junior Subordinated Debentures were originally issued on September 2, 2008, and in accordance with their terms, are subject to optional redemption by the Company on or after September 1, 2011. Pursuant to the terms of its Amended and Restated Trust Agreement, ServisFirst Capital Trust I is required to use the proceeds it receives from the redemption of the Junior Subordinated Debentures to redeem its Trust Preferred Securities and 8.5% Common Securities on the same day.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis is designed to provide a better understanding of various factors relating to the results of operations and financial condition of ServisFirst Bancshares, Inc. (the "Company") and its wholly-owned subsidiary, ServisFirst Bank (the "Bank"). This discussion is intended to supplement and highlight information contained in the accompanying unaudited consolidated financial statements as of September 30, 2012 and for the three and nine months ended September 30, 2012 and September 30, 2011.

### **Forward-Looking Statements**

Statements in this document that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions signify forward-looking statements. Such statements involve inherent risks and uncertainties. The Company cautions that such forward-looking statements, wherever they occur in this quarterly report or in other statements attributable to the Company, are necessarily estimates reflecting the judgment of the Company's senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives and so-called "bailout" initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-banks. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made.

### **Business**

We are a bank holding company under the Bank Holding Company Act of 1956 incorporated in Delaware and headquartered at 850 Shades Creek Parkway, Birmingham, Alabama 35209 (Jefferson County). Through the Bank, we operate eleven full-service banking offices, with nine offices located in Jefferson, Shelby, Madison, Montgomery and Houston counties in the metropolitan statistical areas (“MSAs”) of Birmingham-Hoover, Huntsville, Montgomery and Dothan, Alabama, two offices located in Escambia County in the Pensacola-Ferry Pass-Brent, Florida MSA, and one loan production office in Mobile, Alabama which opened in July 2012.



Our principal business is to accept deposits from the public and to make loans and other investments. Our principal sources of funds for loans and investments are demand, time, savings, and other deposits. Our principal sources of income are interest and fees collected on loans, interest and dividends collected on other investments and service charges. Our principal expenses are interest paid on savings and other deposits (including NOW accounts), interest paid on our other borrowings, employee compensation, office expenses and other overhead expenses.

## Overview

As of September 30, 2012, we had consolidated total assets of \$2,763,234,000, an increase of \$302,449,000, or 12.3%, from \$2,460,785,000 at December 31, 2011. Total loans were \$2,161,130,000 at September 30, 2012, up \$330,388,000, or 18.0%, from \$1,830,742,000 at December 31, 2011. Total deposits were \$2,409,521,000 at September 30, 2012, an increase of \$265,634,000, or 12.4%, from \$2,143,887,000 at December 31, 2011.

Net income available to common stockholders for the quarter ended September 30, 2012 was \$9,202,000, an increase of \$3,167,000, or 52.48%, from \$6,035,000 for the quarter ended September 30, 2011. Basic and diluted earnings per common share were \$1.53 and \$1.35, respectively, for the three months ended September 30, 2012, compared to \$1.03 and \$0.90, respectively, for the corresponding period in 2011.

Net income available to common stockholders for the nine months ended September 30, 2012 was \$25,589,000, an increase of \$8,838,000, or 52.76%, from \$16,751,000 for the nine months ended September 30, 2011. Basic and diluted earnings per common share were \$4.28 and \$3.75, respectively, for the nine months ended September 30, 2012, compared to \$2.93 and \$2.58, respectively, for the corresponding period in 2011.

## Critical Accounting Policies

The accounting and financial policies of the Company conform to U.S. generally accepted accounting principles (“U.S. GAAP”) and to general practices within the banking industry. To prepare consolidated financial statements in conformity with U.S. GAAP, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, valuation of foreclosed real estate, deferred taxes, and fair value of financial instruments are particularly subject to change. Information concerning our accounting policies with respect to these items is available in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.



## Financial Condition

### Cash and Cash Equivalents

At September 30, 2012, we had \$10,672,000 in federal funds sold and other investments, compared to \$100,565,000 at December 31, 2011. We shifted balances held at correspondent banks to our reserve account at the Federal Reserve Bank of Atlanta to gain favorable capital treatment.

### Investment Securities

Investment securities available for sale totaled \$236,582,000 at September 30, 2012 and \$293,809,000 at December 31, 2011. Investment securities held to maturity totaled \$20,791,000 at September 30, 2012 and \$15,209,000 at December 31, 2011. Purchases of \$17,931,000 in mortgage-backed securities, \$1,500,000 in government-sponsored agencies, \$16,043,000 in municipal bonds and \$4,700,000 in corporate bonds partially replaced \$92,445,000 in total security redemptions during the first nine months of 2012.

Each quarter, management assesses whether there have been events or economic circumstances indicating that a security on which there is an unrealized loss is other-than-temporarily impaired. Management considers several factors, including the amount and duration of the impairment; the intent and ability of the Company to hold the security for a period sufficient for a recovery in value; and known recent events specific to the issuer or its industry. In analyzing an issuer's financial condition, management considers whether the securities are issued by agencies of the federal government, whether downgrades by bond rating agencies have occurred, and industry analysts' reports, among other things. As we currently do not have the intent to sell these securities and it is not more likely than not that we will be required to sell these securities before recovery of their amortized cost basis, which may be maturity, no declines are deemed to be other than temporary. We will continue to evaluate our investment securities for possible other-than-temporary impairment, which could result in non-cash charges to earnings in one or more future periods.

The following table shows the amortized cost of our investment securities by their stated maturity at September 30, 2012:

Less Than One Year	One Year to Five Years	Five Years to Ten Years	More Than Ten Years	Total
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	(In Thousands)									
U.S. Treasury and government sponsored agencies	\$ 10,006	\$ 20,297	\$ 1,512	\$ 540	\$ 32,355					
Mortgage-backed securities	6	1,191	33,919	57,205	92,321					
State and municipal securities	990	46,928	58,295	8,006	114,219					
Corporate debt	-	4,737	1,036	-	5,773					
Total	\$ 11,002	\$ 73,153	\$ 94,762	\$ 65,751	\$ 244,668					
Taxable-equivalent Yield	2.21	%	3.21	%	4.24	%	4.17	%	3.82	%

All securities held are traded in liquid markets. As of September 30, 2012, we owned certain restricted securities of the Federal Home Loan Bank with an aggregate book value and market value of \$3,767,000 and certain securities of First National Bankers Bank in which we invested \$250,000. We had no investments in any one security, restricted or liquid, in excess of 10% of our stockholders' equity.

The Bank does not invest in collateralized debt obligations (“CDOs”). All tax-exempt securities currently held are issued by government issuers within the State of Alabama. All corporate bonds had a Standard and Poor’s or Moody’s rating of A-1 or better when purchased. The total investment portfolio at September 30, 2012 has a combined average credit rating of AA.

The carrying value of investment securities pledged to secure public funds on deposit and for other purposes as required by law was \$182,884,000 and \$111,347,000 as of September 30, 2012 and December 31, 2011, respectively.

## **Loans**

We had total loans of \$2,161,130,000 at September 30, 2012, an increase of \$330,388,000, or 18.0% year to date, compared to \$1,830,742,000 at December 31, 2011. Our loan portfolio has experienced growth in all markets and in the commercial and owner-occupied real estate segments. At September 30, 2012, 51% of our loans were in our Birmingham offices, 19% of our loans were in our Huntsville offices, 14% of our loans were in our Dothan offices, 11% of our loans were in our Montgomery offices, and 6% of our loans were in our Pensacola, Florida office. Commercial loans increased \$110,756,000, or 13.8% year to date and owner-occupied real estate loans increased \$216,053,000, or 25.8% year to date. We continue to limit our exposure to borrowers engaged in real estate construction, with total loans outstanding remaining relatively flat in this segment.

## **Asset Quality**

The allowance for loan losses is established and maintained at levels management deems adequate to absorb anticipated credit losses from identified and otherwise inherent risks in the loan portfolio as of the balance sheet date. In assessing the adequacy of the allowance for loan losses, management considers its evaluation of the loan portfolio, past due loan experience, collateral values, current economic conditions and other factors considered necessary to maintain the allowance at an adequate level. Our management believes that the allowance was adequate at September 30, 2012.

The following table presents the allocation of the allowance for loan losses for each respective loan category with the corresponding percentage of loans in each category to total loans. Management believes that the comprehensive allowance analysis developed by our credit administration group is in compliance with all current regulatory guidelines.

September 30, 2012	Amount (In Thousands)	Percentage of loans in each category to total loans	
Commercial, financial and agricultural	\$ 7,276	42.12	%
Real estate - construction	6,053	7.10	%
Real estate - mortgage	4,807	48.82	%
Consumer	303	1.96	%
Other	6,165	-	%
Total	\$ 24,604	100.00	%

December 31, 2011	Amount (In Thousands)	Percentage of loans in each category to total loans	
Commercial, financial and agricultural	\$ 6,627	43.67	%
Real estate - construction	6,542	8.26	%
Real estate - mortgage	3,295	45.83	%
Consumer	531	2.24	%
Other	5,035	-	%
Total	\$ 22,030	100.00	%

### Nonperforming Assets

Total nonperforming loans, which include nonaccrual loans and loans 90 or more days past due and still accruing, decreased to \$13.2 million at September 30, 2012, compared to \$13.8 million at December 31, 2011. Of this total, nonaccrual loans of \$13.2 million at September 30, 2012, represented a net decrease of \$0.6 million from nonaccrual loans at December 31, 2011. There were three loans 90 or more days past due and still accruing at September 30, 2012, in the amount of \$38,000, compared to zero loans past due and still accruing at December 31, 2011. Troubled Debt Restructurings (“TDR”) at September 30, 2012 were \$12.0 million compared to \$4.5 million at December 31, 2011 with the majority of this increase attributable to a residential builder relationship in the aggregate amount of \$4.6 million and another relationship with loans secured by one owner occupied commercial property in the aggregate amount of \$3.1 million. The Company had three TDR loans to one borrower in the amount of \$2.8 million enter into payment default status during the first quarter of 2012. All TDR loans at December 31, 2011 were performing as agreed under the terms of their restructuring plans.

Other real estate owned (OREO) decreased to \$9.6 million at September 30, 2012, from \$12.3 million at December 31, 2011. The total number of OREO properties was 30 for both periods.

The following table summarizes our nonperforming assets and TDRs at September 30, 2012 and December 31, 2011:

	September 30, 2012		December 31, 2011	
	Balance	Number of Loans	Balance	Number of Loans
	(Dollar Amounts In Thousands)			
Nonaccrual loans:				
Commercial, financial and agricultural	\$367	5	\$ 1,179	7
Real estate - construction	8,221	19	10,063	21
Real estate - mortgage:				
Owner-occupied commercial	2,957	4	792	2
1-4 family mortgage	469	3	670	4
Other mortgage	1,033	2	693	1
Total real estate - mortgage	4,459	9	2,155	7
Consumer	126	2	375	1
Total Nonaccrual loans:	\$13,173	35	\$ 13,772	36
90+ days past due and accruing:				
Commercial, financial and agricultural	\$-	-	\$ -	-
Real estate - construction	-	-	-	-
Real estate - mortgage:				
Owner-occupied commercial	-	-	-	-
1-4 family mortgage	-	-	-	-
Other mortgage	-	-	-	-
Total real estate - mortgage	-	-	-	-
Consumer	38	3	-	-
Total 90+ days past due and accruing:	\$38	3	\$ -	-
Total Nonperforming Loans:	\$13,211	38	\$ 13,772	36
Plus: Other real estate owned	9,641	30	12,305	39
Total Nonperforming Assets	\$22,852	68	\$ 26,077	75
Restructured accruing loans:				
Commercial, financial and agricultural	\$1,216	2	\$ 1,369	2
Real estate - construction	2,899	15	-	-
Real estate - mortgage:				
Owner-occupied commercial	3,121	3	2,785	3
1-4 family mortgage	1,709	5	-	-
Other mortgage	304	1	331	1
Total real estate - mortgage	5,134	9	3,116	4
Consumer	-	-	-	-
Total restructured accruing loans:	\$9,249	26	\$ 4,485	6
Total Nonperforming assets and restructured accruing loans	\$32,101	94	\$ 30,562	81



Ratios:

Nonperforming loans to total loans	0.61	%	0.75	%
Nonperforming assets to total loans plus other real estate owned	1.05	%	1.41	%
Nonperforming loans plus restructured accruing loans to total loans plus other real estate owned	1.03	%	0.99	%

The balance of nonperforming assets can fluctuate due to changes in economic conditions. We have established a policy to discontinue accruing interest on a loan (i.e., place the loan on nonaccrual status) after it has become 90 days delinquent as to payment of principal or interest, unless the loan is considered to be well-collateralized and is actively in the process of collection. In addition, a loan will be placed on nonaccrual status before it becomes 90 days delinquent unless management believes that the collection of interest is expected. Interest previously accrued but uncollected on such loans is reversed and charged against current income when the receivable is determined to be uncollectible. Interest income on nonaccrual loans is recognized only as received. If we believe that a loan will not be collected in full, we will increase the allowance for loan losses to reflect management's estimate of any potential exposure or loss. Generally, payments received on nonaccrual loans are applied directly to principal.

### **Impaired Loans and Allowance for Loan Losses**

We have allocated approximately \$6.0 million of our allowance for loan losses to real estate construction, including acquisition and development and lot loans, \$7.3 million to commercial, financial and agricultural loans, and \$5.1 million to other loan types. We have a total loan loss reserve as of September 30, 2012 allocable to specific loan types of \$18.4 million. Another \$6.2 million of our allowance for loan losses is based on our judgments regarding various external and internal factors, including macroeconomic trends, our assessment of the Bank's loan growth prospects, and evaluations of internal risk controls. The total resulting loan loss reserve is \$24.6 million. Based upon historical performance, known factors, overall judgment, and regulatory methodologies, including consideration of the possible effect of current residential housing market defaults and business failures plaguing financial institutions in general, management believes that the current methodology used to determine the adequacy of the allowance for loan losses is reasonable.

As of September 30, 2012, we had impaired loans of \$38.8 million inclusive of nonaccrual loans, an increase of \$1.5 million from \$37.3 million as of December 31, 2011. We allocated \$3.9 million of our allowance for loan losses at September 30, 2012 to these impaired loans. A loan is considered impaired, based on current information and events, if it is probable that we will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the original loan agreement. Impairment does not always indicate credit loss, but provides an indication of collateral exposure based on prevailing market conditions and third-party valuations. Impaired loans are measured by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral-dependent. The amount of impairment, if any, and subsequent changes are included in the allowance for loan losses. Interest on accruing impaired loans is recognized as long as such loans do not meet the criteria for nonaccrual status. Our credit risk management team performs verification and testing to ensure appropriate identification of impaired loans and that proper reserves are held on these loans.

Of the \$38.8 million of impaired loans reported as of September 30, 2012, \$16.0 million were real estate – construction loans, \$4.1 million were commercial, financial, and agricultural loans, \$8.9 million were commercial real estate loans, and \$6.0 million were residential real estate loans. The remaining \$3.8 million of impaired loans consisted of other mortgages and consumer loans. Of the \$16.0 million of impaired real estate – construction loans, \$7.6 million (a total of

19 loans with 7 builders) were residential construction loans, and \$2.7 million consisted of various residential lot loans to 7 builders.

## Deposits

Total deposits increased \$265,634,000, or 12.4%, to \$2,409,521,000 at September 30, 2012 compared to \$2,143,887,000 at December 31, 2011. We anticipate long-term sustainable growth in deposits through continued development of market share in our markets.

For amounts and rates of our deposits by category, see the table “Average Consolidated Balance Sheets and Net Interest Analysis on a Fully Taxable-equivalent Basis” under the subheading “Net Interest Income”

## Other Borrowings

On June 1, 2012, we paid off our subordinated note payable due June 1, 2016, including all related accrued interest payable. We borrowed \$15.5 million through the issuance of trust preferred securities and the related debenture on September 2, 2008. Both financial instruments bear an identical annual rate of interest of 8.50% and pay interest on March 1, June 1, September 1 and December 1 of each year. The current book value of this borrowing is \$15.4 million as a result of amortization of the discount associated with 75,000 warrants issued to the holders of the trust preferred securities. We borrowed \$15.0 million through the issuance of trust preferred securities and the related debenture on March 15, 2010. Both financial instruments bear an identical rate of interest of 6.00% and pay interest on March 15, June 15, September 15 and December 15 of each year. On October 9, 2012, we called for redemption on November 8, 2012 all of our debentures issued on September 2, 2008, as more fully discussed in Note 11 to the consolidated financial statements.

During the first and second quarter of 2011 we paid off our two advances from the Federal Home Loan Bank of Atlanta and incurred prepayment penalties totaling \$738,000 by repaying these advances early.

## Liquidity

Liquidity is defined as our ability to generate sufficient cash to fund current loan demand, deposit withdrawals, and other cash demands and disbursement needs, and otherwise to operate on an ongoing basis.

The retention of existing deposits and attraction of new deposit sources through new and existing customers is critical to our liquidity position. If our liquidity were to decline due to a run-off in deposits, we have procedures that provide

for certain actions under varying liquidity conditions. These actions include borrowing from existing correspondent banks, selling or participating loans, and curtailing loan commitments and funding. At September 30, 2012, liquid assets, which are represented by cash and due from banks, federal funds sold and unpledged available-for-sale securities, totaled \$364.0 million. Additionally, the Bank had additional borrowing availability of approximately \$130.0 million in unused federal funds lines of credit with regional banks, subject to certain restrictions and collateral requirements. We believe these sources of funding are adequate to meet immediate anticipated funding needs, but we will need additional capital to maintain our current growth. Our management meets on a quarterly basis to review sources and uses of funding to determine the appropriate strategy to ensure an appropriate level of liquidity. At the current time, our long-term liquidity needs primarily relate to funds required to support loan originations and commitments and deposit withdrawals. Our regular sources of funding are from the growth of our deposit base, repayment of principal and interest on loans, the sale of loans and the renewal of time deposits. In addition, we have issued debt as described above under "Other Borrowings".

We are subject to general FDIC guidelines that require a minimum level of liquidity. Management believes our liquidity ratios meet or exceed these guidelines. Our management is not currently aware of any trends or demands that are reasonably likely to result in liquidity materially increasing or decreasing.

The following table reflects the contractual maturities of our term liabilities as of September 30, 2012. The amounts shown do not reflect any early withdrawal or prepayment assumptions.

	Payments due by Period				
	Total (In Thousands)	1 year or less	Over 1 - 3 years	Over 3 - 5 years	Over 5 years
Contractual Obligations (1)					
Deposits without a stated maturity	\$2,008,425	\$ -	\$ -	\$ -	\$ -
Certificates of deposit (2)	401,096	248,698	111,619	40,779	-
Federal funds purchased	91,317	91,317	-	-	-
Subordinated debentures	30,000	-	-	-	30,000
Operating lease commitments	14,128	2,011	3,906	3,720	4,491
Total	\$2,544,966	\$ 342,026	\$ 115,525	\$ 44,499	\$ 34,491

(1) Excludes interest

(2) Certificates of deposit give customers the right to early withdrawal. Early withdrawals may be subject to penalties.

The penalty amount depends on the remaining time to maturity at the time of early withdrawal.

## Capital Adequacy

On June 21, 2011, we entered into a Securities Purchase Agreement with the Secretary of the Treasury, pursuant to which we issued and sold to the Treasury 40,000 shares of our Senior Non-Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share (the "Series A Preferred Stock"), for aggregate proceeds of \$40,000,000. The issuance was pursuant to the Treasury's Small Business Lending Fund program, a \$30 billion fund established under the Small Business Jobs Act of 2010, which encourages lending to small businesses by providing capital to qualified community banks with assets of less than \$10 billion. The Series A Preferred Stock is entitled to receive non-cumulative dividends payable quarterly on each January 1, April 1, July 1 and October 1, commencing October 1, 2011. The dividend rate, which is calculated on the aggregate Liquidation Amount, has been initially set at 1% per annum based upon the current level of "Qualified Small Business Lending" ("QSBL") by the Bank. The dividend rate for future dividend periods will be set based upon the percentage change in qualified lending between each dividend period and the baseline QSBL level established at the time the Agreement was entered into. Such dividend rate may vary from 1% per annum to 5% per annum for the second through tenth dividend periods and from 1% per annum to 7% per annum for the eleventh through the first half of the nineteenth dividend periods. If the Series A Preferred Stock remains outstanding for more than four-and-one-half years, the dividend rate will be fixed at 9%. Prior to that time, in general, the dividend rate decreases as the level of the Bank's QSBL increases. Such dividends are not cumulative, but the Company may only declare and pay dividends on its common stock (or any other equity securities junior to the Series A Preferred Stock) if it has declared and paid dividends for the current dividend period on the Series A Preferred Stock, and will be subject to other restrictions on its ability to repurchase or redeem other securities. In addition, if (i) we have not timely declared and paid dividends on the Series A Preferred Stock for six dividend periods or more, whether or not consecutive, and (ii) shares of Series A Preferred Stock with an aggregate liquidation preference of at least \$25,000,000 are still outstanding, the Treasury (or any successor holder of Series A Preferred Stock) may designate two additional directors to be elected to our Board of Directors.

As is more completely described in the Certificate of Designation, holders of the Series A Preferred Stock have the right to vote as a separate class on certain matters relating to the rights of holders of Series A Preferred Stock and on certain corporate transactions. Except with respect to such matters and, if applicable, the election of the additional directors described above, the Series A Preferred Stock does not have voting rights.

We may redeem the shares of Series A Preferred Stock, in whole or in part, at any time at a redemption price equal to the sum of the Liquidation Amount per share and the per-share amount of any unpaid dividends for the then-current period, subject to any required prior approval by our primary federal banking regulator.

As of September 30, 2012, our most recent notification from the FDIC categorized us as well-capitalized under the regulatory framework for prompt corrective action. To remain categorized as well-capitalized, we must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as disclosed in the table below. Our management believes that we are well-capitalized under the prompt corrective action provisions as of September 30, 2012.





The following table sets forth (i) the capital ratios required by the FDIC and the Alabama Banking Department's leverage ratio requirement and (ii) our actual ratios of capital to total regulatory or risk-weighted assets, as of September 30, 2012, December 31, 2011 and September 30, 2011:

	Actual Amount	Ratio	For Capital Adequacy Purposes Amount	Ratio	To Be Well Capitalized Under Prompt Corrective Action Provisions Amount	Ratio		
As of September 30, 2012:								
Total Capital to Risk-Weighted Assets:								
Consolidated	\$287,868	12.99%	\$ 177,349	8.00 %	\$ N/A	N/A	%	
ServisFirst Bank	269,760	12.17%	177,355	8.00 %	21,694	10.00	%	
Tier 1 Capital to Risk-Weighted Assets:								
Consolidated	263,264	11.88%	88,674	4.00 %	N/A	N/A	%	
ServisFirst Bank	245,156	11.06%	88,677	4.00 %	133,016	6.00	%	
Tier 1 Capital to Average Assets:								
Consolidated	263,264	9.92 %	106,104	4.00 %	N/A	N/A	%	
ServisFirst Bank	245,156	9.25 %	106,025	4.00 %	132,532	5.00	%	
As of December 31, 2011:								
Total Capital to Risk-Weighted Assets:								
Consolidated	\$246,334	12.79%	\$ 154,094	8.00 %	\$ N/A	N/A	%	
ServisFirst Bank	243,279	12.63%	154,070	8.00 %	192,588	10.00	%	
Tier 1 Capital to Risk-Weighted Assets:								
Consolidated	219,350	11.39%	77,047	4.00 %	N/A	N/A	%	
ServisFirst Bank	216,295	11.23%	77,035	4.00 %	115,533	6.00	%	
Tier 1 Capital to Average Assets:								
Consolidated	219,350	9.17 %	95,642	4.00 %	N/A	N/A	%	
ServisFirst Bank	216,295	9.06 %	95,481	4.00 %	119,352	5.00	%	
As of September 30, 2011:								
Total Capital to Risk-Weighted Assets:								
Consolidated	\$238,517	13.40%	\$ 142,450	8.00 %	\$ N/A	N/A	%	
ServisFirst Bank	234,967	13.20%	142,401	8.00 %	178,001	10.00	%	
Tier 1 Capital to Risk-Weighted Assets:								
Consolidated	212,102	11.91%	71,225	4.00 %	N/A	N/A	%	
ServisFirst Bank	208,552	11.72%	71,200	4.00 %	106,800	6.00	%	
Tier 1 Capital to Average Assets:								
Consolidated	212,102	9.81 %	71,225	4.00 %	N/A	N/A	%	
ServisFirst Bank	208,552	9.67 %	71,200	4.00 %	89,000	5.00	%	

## Off-Balance Sheet Arrangements

In the normal course of business, we are a party to financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit beyond current fundings, credit card arrangements, standby letters of credit, and financial guarantees. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in our balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement we have in those particular financial instruments.

Our exposure to credit loss in the event of non-performance by the other party to such financial instruments is represented by the contractual or notional amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments.

As part of our mortgage operations, we originate and sell certain loans to investors in the secondary market. We continue to experience a manageable level of investor repurchase demands. For loans sold, we have an obligation to either repurchase the outstanding principal balance of a loan or make the purchaser whole for the economic benefits of a loan if it is determined that the loans sold were in violation of representations and warranties made by the Bank at the time of the sale. Representations and warranties typically include those made regarding loans that had missing or insufficient file documentation or loans obtained through fraud by borrowers or other third parties such as appraisers. We had a reserve of \$194,000 as of September 30, 2012 for the settlement of any repurchase demands by investors.

Financial instruments whose contract amounts represent credit risk at September 30, 2012 are as follows:

	9/30/2012 (In Thousands)
Commitments to extend credit	\$ 821,480
Credit card arrangements	24,414
Standby letters of credit	34,757
	\$ 880,651

Commitments to extend credit beyond current funded amounts are agreements to lend to a customer as long as there is no violation of any condition established in the applicable loan agreement. Such commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by us upon extension of credit is based on our management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing

commercial properties.

Standby letters of credit are conditional commitments issued by us to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. All letters of credit are due within one year or less of the original commitment date. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

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Federal funds lines of credit are uncommitted lines issued to downstream correspondent banks for the purpose of providing liquidity to them. The lines are unsecured, and we have no obligation to sell federal funds to the correspondent, nor does the correspondent have any obligation to request or accept purchases of federal funds from us.

## Results of Operations

### Summary of Net Income

Net income for the three months ended September 30, 2012 was \$9,302,000 compared to net income of \$6,135,000 for the three months ended September 30, 2011. Net income for the nine months ended September 30, 2012 was \$25,889,000 compared to net income of \$16,851,000 for the nine months ended September 30, 2011. The increase in net income was primarily attributable to increased net interest income as a result of growth in average earning assets. Net interest income for the three months ended September 30, 2012 increased to \$24,048,000, or 25.1%, compared to \$19,219,000 for the corresponding period in 2011. Net interest income for the nine months ended September 30, 2012 increased to \$68,691,000, or 26.6%, compared to \$54,243,000 for the corresponding period in 2011. The provision for loan losses decreased \$1,555,000 to \$1,185,000 for the three months ended September 30, 2012 compared to the corresponding period in 2011, and increased \$186,000 to \$6,651,000 for the nine months ended September 30, 2012 compared to the corresponding period in 2011. The decrease in provision for loan loss for the three -months ended September 30, 2012 compared to the same period in 2011 was primarily due to recoveries on two borrowers which had been previously charged off. This resulted in recoveries exceeding charge-offs for the quarter by \$180,000. The relative small increase in loan loss provision for the nine months ended September 30, 2012 compared to the corresponding period in 2011 was primarily attributable to the year-to-date growth in the loan portfolio of 18.0% (24.1% annualized). Noninterest income increased \$552,000 to \$2,360,000 for the three months ended September 30, 2012 compared to the corresponding period in 2011, and increased \$2,196,000 to \$7,057,000 for the nine months ended September 30, 2012 compared to the corresponding period in 2011. This increase in noninterest income was primarily attributable to increased mortgage banking income and the increase in cash surrender value of life insurance contracts, as more fully explained in "Noninterest Income" below. Operating expenses for the three months ended September 30, 2012 increased to \$11,271,000, or 27.6%, compared to \$8,832,000 for the corresponding period in 2011, and for the nine months ended September 30, 2012 increased to \$30,197,000, or 12.7%, compared to \$26,798,000 for the corresponding period in 2011. The increase in operating expenses was primarily attributable to increases in salary and employee benefits expense and in OREO expense in 2012, as more fully explained in "Noninterest Expense" below.

Basic and diluted net income per common share were \$1.53 and \$1.35, respectively, for the three months ended September 30, 2012, compared to \$1.03 and \$0.90, respectively, for the corresponding period in 2011. Basic and diluted net income per common share were \$4.28 and \$3.75, respectively, for the nine months ended September 30, 2012, compared to \$2.93 and \$2.58, respectively, for the corresponding period in 2011. Return on average assets for the three and nine months ended September 30, 2012 was 1.38% and 1.34%, respectively, compared to 1.11% and 1.13% for the corresponding period in 2011, and return on average common equity for the three and nine months ended September 30, 2012 was 16.64% and 16.22%, respectively, compared to 16.53% and 16.89% for the

corresponding period in 2011.

## Net Interest Income

Net interest income is the difference between the income earned on interest-earning assets and interest paid on interest-bearing liabilities used to support such assets. The major factors which affect net interest income are changes in volumes, the yield on interest-earning assets and the cost of interest-bearing liabilities. Our management's ability to respond to changes in interest rates by effective asset-liability management techniques is critical to maintaining the stability of the net interest margin and the momentum of our primary source of earnings.

Taxable-equivalent net interest income increased \$4,886,000, or 25.0%, to \$24,440,000 for the three months ended September 30, 2012 compared to \$19,554,000 for the corresponding period in 2011, and increased \$14,626,000, or 26.5%, to \$69,846,000 for the nine months ended September 30, 2012 compared to \$55,220,000 for the corresponding period in 2011. This increase was primarily attributable to growth in average earning assets. The taxable-equivalent yield on interest-earning assets decreased to 4.39% for the three months ended September 30, 2012 from 4.44% for the corresponding period in 2011, and decreased to 4.43% for the nine months ended September 30, 2012 from 4.65% for the corresponding period in 2011. The yield on loans for the three months ended September 30, 2012 was 4.88% compared to 5.18% for the corresponding period in 2011, and 4.97% compared to 5.24% for the nine months ended September 30, 2012 and September 30, 2011, respectively. Loan fees included in the yield calculation decreased to \$57,000 for the three months ended September 30, 2012 from \$116,000 for the corresponding period in 2011, and decreased to \$241,000 for the nine months ended September 30, 2012 from \$420,000 for the corresponding period in 2011. Net loan fees decreased due to the origination of fewer real estate construction loans. The cost of total interest-bearing liabilities decreased to 0.76% for the three months ended September 30, 2012 from 0.99% for the corresponding period in 2011, and to 0.80% for the nine months ended September 30, 2012 from 1.05% for the corresponding period in 2011. Net interest margin for the three months ended September 30, 2012 was 3.82% compared to 3.67% for the corresponding period in 2011, and 3.81% for both of the nine month periods ended September 30, 2012 and 2011.

The following tables show, for the three and nine months ended September 30, 2012 and September 30, 2011, the average balances of each principal category of our assets, liabilities and stockholders' equity, and an analysis of net interest revenue. The accompanying tables reflect changes in our net interest margin as a result of changes in the volume and rate of our interest-earning assets and interest-bearing liabilities for the same periods. Changes as a result of mix or the number of days in the periods have been allocated to the volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each. The tables are presented on a taxable-equivalent basis where applicable:

**Average Consolidated Balance Sheets and Net Interest Analysis****On a Fully Taxable-Equivalent Basis****For the Three Months Ended September 30,****(Dollar Amounts In Thousands)**

	2012			2011				
	Average Balance	Interest Earned / Paid	Average Yield / Rate	Average Balance	Interest Earned / Paid	Average Yield / Rate		
Assets:								
Interest-earning assets:								
Loans, net of unearned income (1)								
Taxable	\$2,079,759	\$25,502	4.88	% \$1,607,567	\$20,988	5.18	%	
Tax-exempt (2)	2,490	37	5.91	-	-	-		
Mortgage loans held for sale	21,613	96	1.77	6,262	54	3.42		
Investment securities:								
Taxable	180,567	1,190	2.62	188,813	1,373	2.88		
Tax-exempt (2)	103,770	1,192	4.57	83,784	1,078	5.10		
Total investment securities (3)	284,337	2,382	3.33	272,597	2,451	3.57		
Federal funds sold	92,086	50	0.22	92,717	54	0.23		
Restricted equity securities	4,514	29	2.56	4,351	22	2.01		
Interest-bearing balances with banks	62,277	39	0.25	129,997	78	0.24		
Total interest-earning assets	\$2,547,076	\$28,135	4.39	% \$2,113,491	\$23,647	4.44	%	
Non-interest-earning assets:								
Cash and due from banks	39,352			22,112				
Net fixed assets and equipment	6,280			4,755				
interest and other assets	59,899			21,577				
Total assets	\$2,652,607			2,161,935				
Liabilities and stockholders' equity:								
Interest-bearing liabilities:								
Interest-bearing demand deposits	\$334,412	\$266	0.32	% \$286,810	\$259	0.36	%	
Savings deposits	17,444	12	0.27	10,945	14	0.51		
Money market accounts	1,075,224	1,489	0.55	931,168	1,705	0.73		
Time deposits	399,268	1,312	1.31	351,321	1,405	1.59		
Federal funds purchased	85,153	54	0.25	18,056	12	0.26		
Other borrowings	30,514	562	7.33	35,449	698	7.81		
Total interest-bearing liabilities	\$1,942,015	\$3,695	0.76	% \$1,633,749	\$4,093	0.99	%	
Non-interest-bearing liabilities:								
Non-interest-bearing demand deposits	486,090			338,330				
Other liabilities	4,510			5,059				
Stockholders' equity	212,002			178,881				
Unrealized gains on securities and derivatives	7,990			5,916				

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Total liabilities and stockholders' equity	\$2,652,607		\$2,161,935	
Net interest spread		3.64	%	3.45 %
Net interest margin		3.82	%	3.67 %

- (1) Non-accrual loans are included in average loan balances in all periods. Loan fees of \$57,000 and \$116,000 are included in interest income in 2012 and 2011, respectively.
- (2) Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 35%.
- (3) Unrealized gains of \$12,292,000 and \$1,784,000 are excluded from the yield calculation in 2012 and 2011, respectively.



For the Three Months Ended September 30,  
2012 Compared to 2011 Increase (Decrease) in Interest  
Income and Expense Due to Changes in:

	Volume	Rate	Total
	(In Thousands)		
Interest-earning assets:			
Loans, net of unearned income			
Taxable	\$ 6,013	\$ (1,499 )	\$ 4,514
Tax-exempt	37	-	37
Mortgages held for sale	80	(38 )	42
Securities - taxable	(55 )	(128 )	(183 )
Securities - non taxable	246	(132 )	114
Federal funds sold	-	(4 )	(4 )
Restricted equity securities	1	6	7
Interest-bearing balances with banks	(42 )	3	(39 )
Total interest-earning assets	6,280	(1,792 )	4,488
Interest-bearing liabilities:			
Interest-bearing demand deposits	41	(34 )	7
Savings	6	(8 )	(2 )
Money market accounts	246	(462 )	(216 )
Time deposits	183	(276 )	(93 )
Federal funds purchased	43	(1 )	42
Other borrowed funds	(89 )	(47 )	(136 )
Total interest-bearing liabilities	430	(828 )	(398 )
Increase in net interest income	\$ 5,850	\$ (964 )	\$ 4,886

## Average Consolidated Balance Sheets and Net Interest Analysis

## On a Fully Taxable-Equivalent Basis

For the Nine Months Ended September 30,

(Dollar Amounts In Thousands)

	2012			2011			
	Average	Interest	Average	Average	Interest	Average	
	Balance	Earned /	Yield /	Balance	Earned /	Yield /	
		Paid	Rate		Paid	Rate	
Assets:							
Interest-earning assets:							
Loans, net of unearned income (1)							
Taxable	\$1,967,039	\$73,136	4.97	% \$1,515,516	\$59,386	5.24	%
Tax-exempt (2)	1,347	58	5.75	-	-	-	
Mortgage loans held for sale	14,977	254	2.27	4,609	123	3.57	
Investment securities:							
Taxable	197,980	3,828	2.58	179,925	4,358	3.24	
Tax-exempt (2)	98,966	3,500	4.72	79,800	3,164	5.30	
Total investment securities (3)	296,946	7,328	3.30	259,725	7,522	3.87	
Federal funds sold	93,760	145	0.21	81,419	126	0.21	
Restricted equity securities	4,427	74	2.23	4,306	57	1.77	
Interest-bearing balances with banks	67,625	127	0.25	70,952	127	0.24	
Total interest-earning assets	\$2,446,121	\$81,122	4.43	% \$1,936,527	\$67,341	4.65	%
Non-interest-earning assets:							
Cash and due from banks	36,861			25,697			
Net fixed assets and equipment	5,649			4,833			
Allowance for loan losses, accrued interest and other assets	62,366			18,030			
Total assets	\$2,550,997			\$1,985,087			
Liabilities and stockholders' equity:							
Interest-bearing liabilities:							
Interest-bearing demand deposits	\$339,898	\$800	0.31	% \$296,292	\$883	0.40	%
Savings deposits	16,468	34	0.28	8,610	33	0.51	
Money market accounts	1,013,300	4,344	0.57	876,883	5,108	0.78	
Time deposits	398,815	4,050	1.36	314,106	3,756	1.60	
Federal funds purchased	81,489	153	0.25	6,085	12	-	
Other borrowings	33,264	1,895	7.61	44,030	2,329	7.07	
Total interest-bearing liabilities	\$1,883,234	\$11,276	0.80	% \$1,546,006	\$12,121	1.05	%
Non-interest-bearing liabilities:							
Non-interest-bearing demand deposits	451,337			286,488			
Other liabilities	5,746			5,269			

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Stockholders' equity	203,049			143,005		
Unrealized gains on securities and derivatives	7,631			4,319		
Total liabilities and stockholders' equity	\$2,550,997			\$1,985,087		
Net interest spread		3.63	%		3.60	%
Net interest margin		3.81	%		3.81	%

(1) Non-accrual loans are included in average loan balances in all periods. Loan fees of \$241,000 and \$420,000 are included in interest income in 2012 and 2010, respectively.

(2) Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 35%.

(3) Unrealized gains of \$11,905,000 and \$4,937,000 are excluded from the yield calculation in 2012 and 2011, respectively.

	For the Nine Months Ended September 30, 2012 Compared to 2011 Increase (Decrease) in Interest Income and Expense Due to Changes in:		
	Volume	Rate	Total
	(In Thousands)		
Interest-earning assets:			
Loans, net of unearned income			
Taxable	\$ 16,921	\$ (3,171 )	\$ 13,750
Tax-exempt	58	-	58
Mortgages held for sale	190	(59 )	131
Taxable	408	(938 )	(530 )
Tax-exempt	703	(367 )	336
Federal funds sold	19	-	19
Restricted equity securities	2	15	17
Interest-bearing balances with banks	(6 )	6	-
Total interest-earning assets	18,295	(4,514 )	13,781
Interest-bearing liabilities:			
Interest-bearing demand deposits	119	(202 )	(83 )
Savings	21	(20 )	1
Money market accounts	717	(1,481 )	(764 )
Time deposits	915	(621 )	294
Federal funds purchased	142	(1 )	141
Other borrowed funds	(602 )	168	(434 )
Total interest-bearing liabilities	1,312	(2,157 )	(845 )
Increase in net interest income	\$ 16,983	\$ (2,357 )	\$ 14,626

### Provision for Loan Losses

The provision for loan losses represents the amount determined by management to be necessary to maintain the allowance for loan losses at a level capable of absorbing inherent losses in the loan portfolio. Our management reviews the adequacy of the allowance for loan losses on a quarterly basis. The allowance for loan losses calculation is segregated into various segments that include classified loans, loans with specific allocations and pass rated loans. A pass rated loan is generally characterized by a very low to average risk of default and in which management perceives there is a minimal risk of loss. Loans are rated using a nine-point risk grade scale with loan officers having the primary responsibility for assigning risk grades and for the timely reporting of changes in the risk grades. Based on these processes, and the assigned risk grades, the criticized and classified loans in the portfolio are segregated into the following regulatory classifications: Special Mention, Substandard, Doubtful or Loss, with some general allocation of reserve based on these grades. At September 30, 2012, total loans rated Special Mention, Substandard, and Doubtful were \$81.9 million, or 3.8% of total loans, compared to \$88.5 million, or 4.8% of total loans, at December 31, 2011. Impaired loans are reviewed specifically and separately under FASB ASC 310-30-35, Subsequent Measurement of Impaired Loans, to determine the appropriate reserve allocation. Our management compares the investment in an impaired loan with the present value of expected future cash flow discounted at the loan's effective interest rate, the loan's observable market price or the fair value of the collateral, if the loan is collateral-dependent, to determine the specific reserve allowance. Reserve percentages assigned to non-impaired loans are based on historical charge-off

experience adjusted for other risk factors. To evaluate the overall adequacy of the allowance to absorb losses inherent in our loan portfolio, our management considers historical loss experience based on volume and types of loans, trends in classifications, volume and trends in delinquencies and nonaccruals, economic conditions and other pertinent information. Based on future evaluations, additional provisions for loan losses may be necessary to maintain the allowance for loan losses at an appropriate level.

The provision for loan losses was \$1,185,000 for the three months ended September 30, 2012, a decrease of \$1,555,000 from \$2,740,000 for the three months ended September 30, 2011. The provision for loan losses was \$6,651,000 for the nine months ended September 30, 2012, a \$186,000 increase, compared to \$6,465,000 for the nine months ended September 30, 2011. The decrease in provision for loan loss for the three month period ended September 30, 2012 was primarily due to a decrease in charge-offs and an increase in recoveries during the third quarter compared to recent historical levels. This was partially offset by an increase in specific loan impairments. Our management continues to maintain a proactive approach to credit risk management. Nonperforming loans decreased to \$13.2 million, or 0.61% of total loans, at September 30, 2012 from \$13.8 million, or 0.75% of total loans, at December 31, 2011, and were also lower than \$18.4 million, or 1.09% of total loans, at September 30, 2011. Impaired loans increased to \$38.8 million, or 1.8% of total loans, at September 30, 2012, compared to \$37.3 million, or 2.0% of total loans, at December 31, 2011. The allowance for loan losses totaled \$24.6 million, or 1.14% of total loans, net of unearned income, at September 30, 2012, compared to \$22.0 million, or 1.20% of loans, net of unearned income, at December 31, 2011 and \$21.5 million, or 1.27% of loans, net of unearned income, at September 30, 2011.

### **Noninterest Income**

Noninterest income totaled \$2,360,000 for the three months ended September 30, 2012, an increase of \$552,000, or 30.5%, compared to the corresponding period in 2011, and totaled \$7,057,000 for the nine months ended September 30, 2012, an increase of \$2,196,000, or 45.2%, compared to the corresponding period in 2011. Income from mortgage banking operations for the three months ended September 30, 2012 was \$865,000, up \$51,000, or 6.3%, from \$814,000 for the corresponding period in 2011, and for the nine months ended September 30, 2012 was \$2,701,000, up \$1,060,000, or 64.6%, from \$1,641,000 for the corresponding period in 2011. The addition of new mortgage lenders and our continued expansion in Pensacola, Florida, coupled with continued mortgage refinancings, lead to the increase in mortgage banking income. Service charges on deposit accounts increased \$97,000, or 17.0%, to \$666,000 for the three months ended September 30, 2012, from \$569,000 for the corresponding period in 2011, and increased \$303,000, or 18.0%, to \$1,986,000 for the nine months ended September 30, 2012, from \$1,683,000 for the corresponding period in 2011. Much of this increase in deposit charges was attributable to overdraft charges, net of waived charges, which increased 10.4% and 13.3% for the three and nine month periods ended September 30, 2012 and 2011, respectively. Interchange income on credit cards was \$268,000 for the three months ended September 30, 2012 compared to \$186,000 for the corresponding period in 2011, and was \$735,000 for the nine months ended September 30, 2012 compared to only \$245,000 for the corresponding period in 2011. This large increase in credit card interchange income was the result of our change to a new credit card program provider during the second quarter in 2011. The increase in cash surrender value of life insurance contracts contributed \$386,000 and \$1,161,000 in noninterest income for the three and nine months ended September 30, 2012. The investment in these life insurance contracts took place on September 30, 2011.

### **Noninterest Expense**

Noninterest expense totaled \$11,271,000 for the three months ended September 30, 2012, an increase of \$2,439,000, or 27.6%, compared to \$8,832,000 in 2011, and totaled \$30,197,000 for the nine months ended September 30, 2012,

an increase of \$3,399,000, or 12.7%, compared to \$26,798,000 for the corresponding period in 2011.

Details of expenses are as follows:

Salary and benefit expense increased \$974,000, or 20.6%, to \$5,697,000 for the three months ended September 30, 2012 from \$4,723,000 for the corresponding period in 2011, and increased \$2,147,000, or 15.4%, to \$16,110,000 for the nine months ended September 30, 2012 from \$13,963,000 for the corresponding period in 2011. We had 223 full-time equivalent employees at September 30, 2012 compared to 202 at September 30, 2011, a 10.4% increase. Most of this increase in number of employees was due to our expansion into the Pensacola, Florida market and addition of new support staff necessitated by our continued growth.

Occupancy expense increased \$65,000, or 7.0%, to \$988,000 for the three months ended September 30, 2012 from \$923,000 for the corresponding period in 2011 and increased \$141,000, or 5.1%, to \$2,884,000 for the nine months ended September 30, 2012 from \$2,743,000 for the corresponding period in 2011.

FDIC and other regulatory assessments for the three months ended September 30, 2012 were \$409,000, an increase of \$6,000, or 1.5%, from \$403,000 during the corresponding period in 2011. Assessments for the nine months ended September 30, 2012 were \$1,155,000, a decrease of \$222,000, or 16.1%, from \$1,377,000 during the corresponding period in 2011. Changes by the FDIC during the past year in the rates charged for deposit insurance and in the methodology used to calculate the assessment base have resulted in wide variances from period to period.

Expenses related to OREO increased \$1,044,000 to \$1,159,000 for the three months ended September 30, 2012, from \$115,000 for the corresponding period in 2011, and increased \$1,328,000 to \$1,832,000 for the nine months ended September 30, 2012 from \$504,000 for the corresponding period in 2011. OREO expenses increased due to more write-downs in value, which increased to \$987,000 for the three months ended September 30, 2012 from \$25,000 for the corresponding period in 2011, and increased to \$1,424,000 for the nine months ended September 30, 2012 from \$181,000 for the corresponding period in 2011.

All other operating expenses for the three months ended September 30, 2012 were up \$365,000, or 15.7%, to \$2,696,000 from the corresponding period in 2011. This increase was largely comprised of higher recording fees and other non-origination loan expenses. Other operating expenses for the nine months ended September 30, 2012 were \$7,256,000, or relatively flat from the corresponding period in 2011. Adjusting out \$738,000 in prepayment penalties we incurred in 2011, other operating expenses increased \$711,000, or 10.9%, during the nine months ended September 30, 2012 when compared to the corresponding period in 2011. This increase was largely for the same reasons as the increase in the three month period discussed above.

### **Income Tax Expense**

Income tax expense was \$4,650,000 for the three months ended September 30, 2012 versus \$3,320,000 for the same period in 2011, and was \$13,011,000 for the nine months ended September 30, 2012 versus \$8,990,000 for the



corresponding period in 2011. Our effective tax rate for the three and nine months ended September 30, 2012 was 33.33% and 33.45%, respectively, compared to 35.11% and 34.79%, respectively, for the corresponding periods in 2011. Our primary permanent differences are related to tax exempt income on securities and incentive stock option expenses.

We invested in bank-owned life insurance for certain named officers of the Bank on September 30, 2011. The periodic increase in cash surrender value of those policies are tax exempt and therefore contribute to a larger permanent difference between book income and taxable income.

We created a real estate investment trust in the first quarter of 2012 for the purposes of isolating certain real estate loans for tracking purposes. The trust is a wholly-owned subsidiary of a trust holding company, which in turn is a wholly-owned subsidiary of the Bank. The trust dividends its net earnings, primarily interest income derived from the loans it holds, to the bank, which receives a deduction for Alabama income tax purposes.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Like all financial institutions, we are subject to market risk from changes in interest rates. Interest rate risk is inherent in the balance sheet due to the mismatch between the maturities of rate-sensitive assets and rate-sensitive liabilities. If rates are rising, and the level of rate-sensitive liabilities exceeds the level of rate-sensitive assets, the net interest margin will be negatively impacted. Conversely, if rates are falling, and the level of rate-sensitive liabilities is greater than the level of rate-sensitive assets, the impact on the net interest margin will be favorable. Managing interest rate risk is further complicated by the fact that all rates do not change at the same pace; in other words, short-term rates may be rising while longer-term rates remain stable. In addition, different types of rate-sensitive assets and rate-sensitive liabilities react differently to changes in rates.

To manage interest rate risk, we must take a position on the expected future trend of interest rates. Rates may rise, fall or remain the same. Our asset-liability committee develops its view of future rate trends and strives to manage rate risk within a targeted range by monitoring economic indicators, examining the views of economists and other experts, and understanding the current status of our balance sheet. Our annual budget reflects the anticipated rate environment for the next 12 months. The asset-liability committee conducts a quarterly analysis of the rate sensitivity position and reports its results to our board of directors.

The asset-liability committee thoroughly analyzes the maturities of rate-sensitive assets and liabilities. This analysis measures the “gap”, which is defined as the difference between the dollar amount of rate-sensitive assets repricing during a period and the volume of rate-sensitive liabilities repricing during the same period. The gap is also expressed as the ratio of rate-sensitive assets divided by rate-sensitive liabilities. If the ratio is greater than one, the dollar value of assets exceeds the dollar value of liabilities; the balance sheet is “asset-sensitive.” Conversely, if the value of liabilities exceeds the value of assets, the ratio is less than one and the balance sheet is “liability-sensitive.” Our internal policy requires management to maintain the gap such that net interest margins will not change more than 10% if interest rates change 100 basis points or more than 15% if interest rates change 200 basis points. There have been no changes to our policies or procedures for analyzing our interest rate risk since December 31, 2011, and there are no significant changes to our sensitivity to changes in interest rates since December 31, 2011 as disclosed in our Form 10-K.



## **ITEM 4. CONTROLS AND PROCEDURES**

### **CEO and CFO Certification.**

Appearing as exhibits to this report are Certifications of our Chief Executive Officer (“CEO”) and our Chief Financial Officer (“CFO”). The Certifications are required to be made by Rule 13a-14 under the Securities Exchange Act of 1934, as amended (the “Exchange Act”). This item contains the information about the evaluation that is referred to in the Certifications, and the information set forth below in this Item 4 should be read in conjunction with the Certifications for a more complete understanding of the Certifications.

### **Evaluation of Disclosure Controls and Procedures.**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

We conducted an evaluation (the "Evaluation") of the effectiveness of the design and operation of our disclosure controls and procedures under the supervision and with the participation of our management, including our CEO and CFO, as of September 30, 2012. Based upon the Evaluation, our CEO and CFO have concluded that, as of September 30, 2012, our disclosure controls and procedures are effective to ensure that material information relating to ServisFirst Bancshares, Inc. and its subsidiaries is made known to management, including the CEO and CFO, particularly during the period when our periodic reports are being prepared.

There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting, except as previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

## **PART II. OTHER INFORMATION**

## **ITEM 1. LEGAL PROCEEDINGS**

From time to time we may be a party to various legal proceedings arising in the ordinary course of business. We are not currently a party to any material legal proceedings except as disclosed in Item 3, "Legal Proceedings", in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, and there has been no material change in any matter described therein.

## **ITEM 1A. RISK FACTORS**

Our business is influenced by many factors that are difficult to predict, involve uncertainties that may materially affect actual results and are often beyond our control. We have identified a number of these risk factors in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, which should be taken into consideration when reviewing the information contained in this report. There have been no material changes with regard to the risk factors previously disclosed in the Form 10-K. For other factors that may cause actual results to differ materially from those indicated in any forward-looking statement or projection contained in this report, see "Forward-Looking Statements" under Part 1, Item 2 above.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

- |  |          |
|--|----------|
| (a)  | Exhibit: |
| 3.01 Certificate of Incorporation, as amended, of ServisFirst Bancshares, Inc.         |          |
| 31.01 Certification of principal executive officer pursuant to Rule 13a-14(a).         |          |
| 31.02 Certification of principal financial officer pursuant to Rule 13a-14(a).         |          |
| 32.01 Certification of principal executive officer pursuant to 18 U.S.C. Section 1350. |          |
| 32.02 Certification of principal financial officer pursuant to 18 U.S.C. Section 1350. |          |

EX-101.INS XBRL Instance Document

EX-101.SCH XBRL Taxonomy Extension Schema

EX-101.CAL XBRL Taxonomy Extension Calculation Linkbase

EX-101.LAB XBRL Taxonomy Extension Label Linkbase

EX-101.PRE XBRL Taxonomy Extension Presentation Linkbase

EX-101.DEF XBRL Taxonomy Extension Definition Linkbase

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SERVISFIRST BANCSHARES,  
INC.

Date: October 31, 2012 By/s/ Thomas A. Broughton III  
Thomas A. Broughton III  
President and Chief Executive  
Officer

Date: October 31, 2012 By/s/ William M. Foshee  
William M. Foshee  
Chief Financial Officer.01, Doc: