CONSOLIDATED WATER CO LTD Form 10-Q August 09, 2011

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transaction period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-25248

CONSOLIDATED WATER CO. LTD. (Exact name of Registrant as specified in its charter)

CAYMAN ISLANDS (State or other jurisdiction of incorporation or organization) 98-0619652 (I.R.S. Employer Identification No.)

Regatta Office Park Windward Three, 4th Floor, West Bay Road P.O. Box 1114 Grand Cayman KY1-1102 Cayman Islands (Address of principal executive offices)

N/A (Zip Code)

(345) 945-4277

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during

the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes "No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company " (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of August 4, 2011, 14,561,084 shares of the registrant's common stock, with US\$0.60 par value, were outstanding.

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### NOTE REGARDING CURRENCY AND EXCHANGE RATES

Unless otherwise indicated, all references to "\$" or "US\$" are to United States dollars.

The exchange rate for conversion of Cayman Island dollars (CI\$) into US\$, as determined by the Cayman Islands Monetary Authority, has been fixed since April 1974 at US\$1.20 per CI\$1.00.

The exchange rate for conversion of Belize dollars (BZE\$) into US\$, as determined by the Central Bank of Belize, has been fixed since 1976 at US \$0.50 per BZE\$1.00.

The exchange rate for conversion of Bahamas dollars (B\$) into US\$, as determined by the Central Bank of The Bahamas, has been fixed since 1973 at US\$1.00 per B\$1.00.

The official currency of the British Virgin Islands is the United States dollar.

The exchange rate for conversion of Bermuda dollars (BMD\$) into US\$ as determined by the Bermuda Monetary Authority, has been fixed since 1970 at US\$1.00 per BMD\$1.00.

Our Netherlands subsidiary conducts business in United States dollars and our Mexico affiliate conducts business in United States dollars and Mexican pesos.

### PART I — FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

### CONSOLIDATED WATER CO. LTD. CONDENSED CONSOLIDATED BALANCE SHEETS

|  | June 30,<br>2011<br>(Unaudited) |             | December 31,<br>2010 |             |
|--|---------------------------------|-------------|----------------------|-------------|
| ASSETS   |                                 |             |                      |             |
| Current assets   | <b>.</b>                        |             | <i>.</i>             |             |
| Cash and cash equivalents  | \$                              | 50,840,459  | \$                   | 46,130,237  |
| Accounts receivable, net   |                                 | 10,273,385  |                      | 12,132,730  |
| Inventory  |                                 | 1,421,005   |                      | 1,434,811   |
| Prepaid expenses and other current assets                                |                                 | 3,468,655   |                      | 2,294,747   |
| Current portion of loans receivable                                      |                                 | 1,787,843   |                      | 1,733,799   |
| Total current assets   |                                 | 67,791,347  |                      | 63,726,324  |
|  |                                 | 52 202 705  |                      | 55 000 701  |
| Property, plant and equipment, net                                       |                                 | 53,382,795  |                      | 55,923,731  |
| Construction in progress   |                                 | 2,252,854   |                      | 249,300     |
| Inventory non-current  |                                 | 3,644,504   |                      | 3,538,912   |
| Loans receivable   |                                 | 11,694,778  |                      | 12,602,419  |
| Investment in OC-BVI   |                                 | 6,902,311   |                      | 7,812,523   |
| Intangible assets, net   |                                 | 1,606,278   |                      | 1,710,737   |
| Goodwill   |                                 | 3,587,754   |                      | 3,587,754   |
| Other assets   | <i>•</i>                        | 2,935,731   | <i>.</i>             | 3,049,866   |
| Total assets   | \$                              | 153,798,352 | \$                   | 152,201,566 |
|  |                                 |             |                      |             |
| LIABILITIES AND EQUITY<br>Current liabilities                            |                                 |             |                      |             |
|  | ¢                               | 4.266,602   | ¢                    | 4 216 125   |
| Accounts payable and other current liabilities                           | \$                              | 4,266,602   | \$                   | 4,316,125   |
| Dividends payable  |                                 | 1,153,328   |                      | 1,152,614   |
| Current portion of long term debt  |                                 | 1,476,072   |                      | 1,422,991   |
| Total current liabilities  |                                 | 6,896,002   |                      | 6,891,730   |
| Long term debt   |                                 | 16,132,245  |                      | 16,883,794  |
| Other liabilities  |                                 | 431,674     |                      | 442,919     |
| Total liabilities  |                                 | 23,459,921  |                      | 24,218,443  |
| Equity   |                                 |             |                      |             |
| Consolidated Water Co. Ltd. stockholders' equity                         |                                 |             |                      |             |
| Redeemable preferred stock, \$0.60 par value. Authorized 200,000 shares; |                                 | 14 272      |                      | 10.070      |
| issued and outstanding 23,787 and 16,784 shares, respectively            |                                 | 14,272      |                      | 10,070      |
| Class A common stock, \$0.60 par value. Authorized 24,655,000 shares;    |                                 | 0 725 262   |                      | 0 722 226   |
| issued and outstanding 14,558,937 and 14,555,393 shares, respectively    |                                 | 8,735,362   |                      | 8,733,236   |
| Class B common stock, \$0.60 par value. Authorized 145,000 shares; none  |                                 |             |                      |             |
| issued or outstanding  |                                 | -           |                      | -           |
| Additional paid-in capital   |                                 | 81,613,859  |                      | 81,349,944  |
| Retained earnings  |                                 | 38,027,294  |                      | 36,289,706  |
| Total Consolidated Water Co. Ltd. stockholders' equity                   |                                 | 128,390,787 |                      | 126,382,956 |

| Non-controlling interests    | 1,947,644            | 1,600,167   |
|------------------------------|----------------------|-------------|
| Total equity                 | 130,338,431          | 127,983,123 |
| Total liabilities and equity | \$<br>153,798,352 \$ | 152,201,566 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### CONSOLIDATED WATER CO. LTD. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|                         | Three Months Ended June |             |                           |              |  |
|-------------------------|-------------------------|-------------|---------------------------|--------------|--|
|                         | 3                       | 0,          | Six Months Ended June 30, |              |  |
|                         | 2011                    | 2010        | 2011                      | 2010         |  |
| Retail water revenues   | \$6,554,876             | \$6,039,827 | \$12,928,391              | \$12,425,233 |  |
| Bulk water revenues     | 7,774,643               | 6,196,278   | 14,941,480                | 12,454,220   |  |
| Services revenues       | 506,353                 | 463,380     | 872,621                   | 2,497,344    |  |
|                         |                         |             |                           |              |  |
| Total revenues          | 14,835,872              | 12,699,485  | 28,742,492                | 27,376,797   |  |
|                         |                         |             |                           |              |  |
| Cost of retail revenues | 3,072,727               |             |                           |              |  |