

CAMDEN NATIONAL CORP  
Form 10-Q  
August 07, 2009

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Commission File No. 0-28190

CAMDEN NATIONAL CORPORATION  
(Exact name of registrant as specified in its charter)

MAINE  
(State or other jurisdiction of  
incorporation or organization)

01-0413282  
(I.R.S. Employer  
Identification No.)

2 ELM STREET, CAMDEN, ME  
(Address of principal executive offices)

04843  
(Zip Code)

Registrant's telephone number, including area code: (207) 236-8821

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

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Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date:

Outstanding at August 07, 2009: Common stock (no par value) 7,644,829 shares.

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## CAMDEN NATIONAL CORPORATION

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Shareholders and Board of Directors  
Camden National Corporation

We have reviewed the accompanying interim consolidated financial information of Camden National Corporation and Subsidiaries as of June 30, 2009, and for the six-month and three-month periods ended June 30, 2009 and 2008. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is to express an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

/s/ Berry, Dunn, McNeil & Parker  
Berry, Dunn, McNeil & Parker

Bangor, Maine  
August 7, 2009

## CAMDEN NATIONAL CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CONDITION

(In Thousands, Except Number of Shares and per Share Data)	June 30, 2009 (unaudited)	December 31, 2008
<b>ASSETS</b>		
Cash and due from banks	\$ 38,657	\$ 35,195
<b>Securities</b>		
Securities available for sale, at fair value	554,335	606,031
Securities held to maturity, at amortized cost (fair value \$41,137 and \$41,954 at June 30, 2009 and December 31, 2008, respectively)	40,951	42,040
Federal Home Loan and Federal Reserve Bank stock, at cost	21,965	21,969
Total securities	617,251	670,040
Trading account assets	1,495	1,304
Loans held for sale	17,364	—
Loans	1,497,771	1,500,908
Less allowance for loan losses	(18,654)	(17,691)
Net loans	1,479,117	1,483,217
Goodwill	41,780	41,857
Bank-owned life insurance	41,199	40,459
Premises and equipment, net	25,174	25,872
Interest receivable	7,910	8,325
Core deposit intangible	4,267	4,518
Other real estate owned	5,856	4,024
Other assets	26,280	26,685
Total assets	\$ 2,306,350	\$ 2,341,496
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
<b>Deposits:</b>		
Demand	\$ 179,522	\$ 180,407
Interest checking, savings and money market	643,179	632,664
Retail certificates of deposit	583,942	593,013
Brokered deposits	70,155	83,433
Total deposits	1,476,798	1,489,517
Federal Home Loan Bank advances	217,750	258,925
Other borrowed funds	355,476	359,470
Junior subordinated debentures	43,461	43,410
Accrued interest and other liabilities	35,636	23,774
Total liabilities	2,129,121	2,175,096
<b>Shareholders' Equity</b>		
Common stock, no par value; authorized 20,000,000 shares, issued and outstanding 7,644,829 and 7,638,713 shares on June 30, 2009 and December 31, 2008, respectively	3,150	2,851
Surplus	46,083	46,133
Retained earnings	125,900	118,564

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Accumulated other comprehensive income (loss)		
Net unrealized gains (losses) on securities available for sale, net of tax	2,742	(89)
Net unrealized gains on derivative instruments, net of tax	382	—
Net unrecognized losses on postretirement plans, net of tax	(1,028)	(1,059)
Total accumulated other comprehensive income (loss)	2,096	(1,148)
Total shareholders' equity	177,229	166,400
Total liabilities and shareholders' equity	\$ 2,306,350	\$ 2,341,496

See Report of Independent Registered Public Accounting Firm.  
The accompanying notes are an integral part of these consolidated financial statements.

## CAMDEN NATIONAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME  
(unaudited)

(In Thousands, Except Number of Shares and per Share Data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2009	2008	2009	2008
<b>Interest Income</b>				
Interest and fees on loans	\$ 21,270	\$ 24,409	\$ 42,891	\$ 49,723
Interest on U.S. government and sponsored enterprise obligations	6,770	6,362	14,010	12,509
Interest on state and political subdivision obligations	628	676	1,273	1,352
Interest on federal funds sold and other investments	26	630	62	1,408
<b>Total interest income</b>	<b>28,694</b>	<b>32,077</b>	<b>58,236</b>	<b>64,992</b>
<b>Interest Expense</b>				
Interest on deposits	5,936	7,559	12,330	16,501
Interest on borrowings	3,703	5,982	7,637	12,034
Interest on junior subordinated debentures	711	691	1,424	1,443
<b>Total interest expense</b>	<b>10,350</b>	<b>14,232</b>	<b>21,391</b>	<b>29,978</b>
<b>Net interest income</b>	<b>18,344</b>	<b>17,845</b>	<b>36,845</b>	<b>35,014</b>
<b>Provision for Loan Losses</b>	<b>2,784</b>	<b>450</b>	<b>4,514</b>	<b>950</b>
<b>Net interest income after provision for loan losses</b>	<b>15,560</b>	<b>17,395</b>	<b>32,331</b>	<b>34,064</b>
<b>Non-Interest Income</b>				
Service charges on deposit accounts	1,350	1,466	2,582	2,692
Other service charges and fees	810	696	1,424	1,335
Income from fiduciary services	1,508	1,699	2,861	3,378
Brokerage and insurance commissions	285	405	643	723
Mortgage banking income (loss), net	416	(85)	871	(215)
Bank-owned life insurance	345	285	740	578
Net investment securities gains	—	—	—	180
Other income	330	239	477	431
<b>Total non-interest income</b>	<b>5,044</b>	<b>4,705</b>	<b>9,598</b>	<b>9,102</b>
<b>Non-Interest Expenses</b>				
Salaries and employee benefits	6,446	6,400	12,124	13,051
Net occupancy	969	1,010	2,092	2,081
Furniture and equipment	879	982	1,716	1,834
Consulting and service fees	750	729	1,442	1,443
Other real estate owned and collection costs	282	172	1,162	399
Regulatory assessments	1,740	98	2,611	259
Amortization of core deposit intangible	125	193	251	504
Other expenses	2,225	2,329	4,309	4,603
<b>Total non-interest expenses</b>	<b>13,416</b>	<b>11,913</b>	<b>25,707</b>	<b>24,174</b>
<b>Income before income taxes</b>	<b>7,188</b>	<b>10,187</b>	<b>16,222</b>	<b>18,992</b>
<b>Income Taxes</b>	<b>2,184</b>	<b>3,080</b>	<b>5,004</b>	<b>5,691</b>
<b>Net Income</b>	<b>\$ 5,004</b>	<b>\$ 7,107</b>	<b>\$ 11,218</b>	<b>\$ 13,301</b>



Per Share Data								
Basic earnings per share – common stock	\$	0.66	\$	0.92	\$	1.47	\$	1.73
Basic earnings per share – unvested share-based payment awards		0.66		0.92		1.47		1.73
Diluted earnings per share – common stock		0.65		0.92		1.47		1.73
Diluted earnings per share– unvested share-based payment awards	\$	0.65	\$	0.92	\$	1.47	\$	1.73
Weighted average number of shares outstanding		7,641,083		7,695,798		7,640,119		7,694,326

See Report of Independent Registered Public Accounting Firm.  
The accompanying notes are an integral part of these consolidated financial statements.

## CAMDEN NATIONAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
(unaudited)

(In Thousands, Except Number of Shares and per Share Data)	Common Stock	Surplus	Retained Earnings	Net Unrealized Gains on Securities Available for Sale	Net Unrealized Gains on Derivative Instruments	Net Unrecognized Losses on Postretirement Plans	Total Shareholders' Equity
Balance at December 31, 2007	\$ 2,522	\$ 2,629	\$ 114,289	\$ 1,516	\$ —	\$ (753)	\$ 120,203
Net income	—	—	13,301	—	—	—	13,301
Change in net unrealized gains on securities available for sale, net of taxes of \$922	—	—	—	(1,713)	—	—	(1,713)
Change in net unrecognized losses on post-retirement plans, net of taxes of (\$215)	—	—	—	—	—	399	399
Total comprehensive income	—	—	13,301	(1,713)	—	399	11,987
Shares issued during acquisition of Union Bankshares Company (1,222,497 shares)	—	43,523	—	—	—	—	43,523
Equity compensation expense	—	118	—	—	—	—	118
Exercise of stock options and issuance of restricted stock (total 9,733 shares)	292	(146)	—	—	—	—	146
Common stock repurchase (59,362 shares)	—	(73)	(1,844)	—	—	—	(1,917)
Cash dividends declared (\$0.25/share)	—	—	(1,915)	—	—	—	(1,915)
Balance at June 30, 2008	\$ 2,814	\$ 46,051	\$ 123,831	\$ (197)	\$ —	\$ (354)	\$ 172,145
	\$ 2,851	\$ 46,133	\$ 118,564	\$ (89)	\$ —	\$ (1,059)	\$ 166,400

Balance at December  
31, 2008

Net income	—	—	11,218	—	—	—	11,218
Change in unrealized losses on securities available for sale, net of taxes of (\$1,524)	—	—	—	2,831	—	—	2,831
Change in unrealized gains on derivative instruments at fair value, net of taxes of (\$205)	—	—	—	—	382	—	382
Change in net unrecognized losses on postretirement plans, net of taxes of (\$16)	—	—	—	—	—	31	31
Total comprehensive income	—	—	11,218	2,831	382	31	14,462
Equity compensation expense	—	239	—	—	—	—	239
Exercise of stock options and issuance of restricted stock (total 6,116 shares)	299	(289)	(55)	—	—	—	(45)
Cash dividends declared (\$0.50/share)	—	—	(3,827)	—	—	—	(3,827)
Balance at June 30, 2009	\$ 3,150	\$ 46,083	\$ 125,900	\$ 2,742	\$ 382	\$ (1,028)	\$ 177,229

See Report of Independent Registered Public Accounting Firm.  
The accompanying notes are an integral part of these consolidated financial statements.

## CAMDEN NATIONAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)

(In Thousands)	Six Months Ended June 30,	
	2009	2008
<b>Operating Activities</b>		
Net income	\$ 11,218	\$ 13,301
Adjustments to reconcile net income to net cash (used) provided by operating activities:		
Provision for loan losses	4,514	950
Depreciation and amortization	1,370	962
Equity compensation expense	239	118
Decrease in interest receivable	415	212
Amortization of core deposit intangible	251	504
Net increase in trading assets	(191)	—
Net investment securities gains	—	(180)
Increase in OREO valuation allowance	666	—
Originations of mortgage loans held for sale	(61,364)	—
Proceeds from the sale of mortgage loans	44,000	—
Gain on sale of mortgage loans	(135)	—
Liquidation of defined benefit pension plan	(735)	—
(Increase) decrease in other assets	(3,200)	547
Increase (decrease) in other liabilities	1,087	(2,744)
Net cash (used) provided by operating activities	(1,865)	13,670
<b>Investing Activities</b>		
Acquisition of Union Bankshares Company	—	(29,299)
Proceeds from maturities of securities held to maturity	1,042	55
Proceeds from sales and maturities of securities available for sale	91,600	122,845
Purchase of securities held to maturity	—	(39)
Purchase of securities available for sale	(25,557)	(130,924)
Purchase of bank-owned life insurance	—	(3,000)
Premium received on deposit sale	—	1,400
Net decrease (increase) in loans	389	(15,336)
Proceeds from the sale of other real estate owned	328	420
Purchase of premises and equipment	(573)	(756)
Net cash provided (used) by investing activities	67,229	(54,634)
<b>Financing Activities</b>		
Net decrease in deposits	(12,736)	(24,734)
Proceeds from Federal Home Loan Bank long-term advances	7,948	188,727
Repayments on Federal Home Loan Bank long-term advances	(49,123)	(179,782)
Net change in short-term Federal Home Loan Bank borrowings	(32,380)	35,410
Net increase in other borrowed funds	27,756	44,184
Increase (decrease) in note payable	505	(10,006)
Common stock repurchase	—	(1,917)
Exercise of stock options	(45)	146
Cash dividends paid on common stock	(3,827)	(3,481)
Net cash (used) provided by financing activities	(61,902)	48,547
Net increase in cash and cash equivalents	3,462	7,583

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Cash and cash equivalents at beginning of year		35,195		28,790
Cash and cash equivalents at end of period	\$	38,657	\$	36,373
Supplemental information				
Interest paid	\$	22,061	\$	29,411
Income taxes paid		2,900		4,820
Common stock issued in acquisition		—		43,523
Transfer from loans to loans held for sale		17,364		—
Transfer from loans to other real estate owned		2,826		162

See Report of Independent Registered Public Accounting Firm.  
The accompanying notes are an integral part of these consolidated financial statements.

CAMDEN NATIONAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in Tables Expressed in Thousands, Except Number of Shares and per Share Data)

NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by accounting principles generally accepted in the United States of America for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the consolidated statements of condition of Camden National Corporation (the "Company") as of June 30, 2009 and December 31, 2008, the consolidated statements of income for the three and six months ended June 30, 2009 and 2008, the consolidated statements of changes in shareholders' equity for the six months ended June 30, 2009 and 2008, and the consolidated statements of cash flows for the six months ended June 30, 2009 and 2008. All significant intercompany transactions and balances are eliminated in consolidation. Certain items from the prior year were reclassified to conform to the current year presentation. The income reported for the three-month and six-month periods ended June 30, 2009 is not necessarily indicative of the results that may be expected for the full year. The information in this report should be read in conjunction with the consolidated financial statements and accompanying notes included in the December 31, 2008 Annual Report on Form 10-K.

NOTE 2 – EARNINGS PER SHARE

Basic earnings per share ("EPS") is calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding for the period. Unvested restricted shares and stock options outstanding are not included in common shares outstanding. Diluted EPS reflects the potential that could occur if contracts to issue common stock (such as stock options) were exercised or converted into common shares that would then share in the earnings of the Company. Diluted EPS is computed by dividing net income by the weighted average number of common shares outstanding for the period, plus an incremental number of common-equivalent shares computed using the treasury stock method. In June 2008, the Financial Accounting Standards Board ("FASB") issued FASB Staff Position ("FSP") EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities, which became effective in 2009 via retrospective application. Under the FSP, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents are participating securities and, therefore, are included in computing earnings per share pursuant to the two-class method. The two-class method determines earnings per share for each class of common stock and participating securities according to dividends or dividend equivalents and their respective participation rights in undistributed earnings. The Company's restricted share grants and management stock purchase grants receive non-forfeitable dividends at the same rate as common stock. The following table sets forth the computation of basic and diluted earnings per share under the two-class method:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2009	2008	2009	2008
Net income, as reported	\$ 5,004	\$ 7,107	\$ 11,218	\$ 13,301
Weighted-average common shares outstanding – basic	7,641,083	7,695,798	7,640,119	7,694,326
Dilutive effect of stock-based compensation	6,940	4,469	4,305	4,646
Weighted-average common and potential common shares – diluted	7,648,023	7,700,267	7,644,424	7,698,972
Basic earnings per share – common stock	\$ 0.66	\$ 0.92	\$ 1.47	\$ 1.73
Basic earnings per share – unvested share-based payment awards	0.66	0.92	1.47	1.73
Diluted earnings per share – common stock	0.65	0.92	1.47	1.73
Diluted earnings per share – unvested share-based payment awards	0.65	0.92	1.47	1.73

At June 30, 2009 and 2008, options to purchase 67,550 and 98,450 shares, respectively, of common stock were not considered in the computation of potential common shares for purposes of diluted EPS, since the exercise prices of the options were greater than the average market price of the common stock for the respective periods.

#### NOTE 3 – SECURITIES

The following tables summarize the amortized costs and fair values of securities available for sale and held to maturity, as of the dates indicated:

	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
<b>June 30, 2009</b>				
Available for sale				
Obligations of U.S. government sponsored enterprises	\$ 4,515	\$ 40	\$ —	\$ 4,555
Obligations of states and political subdivisions	22,637	204	(129)	22,712
Mortgage-backed securities issued or guaranteed by U.S. government sponsored enterprises	468,757	15,688	(203)	484,242
Private issue collateralized mortgage obligations	49,208	2	(10,442)	38,768
<b>Total debt securities</b>	<b>545,117</b>	<b>15,934</b>	<b>(10,774)</b>	<b>550,277</b>
Equity securities	5,000	—	(942)	4,058
<b>Total securities available for sale</b>	<b>\$ 550,117</b>	<b>\$ 15,934</b>	<b>\$ (11,716)</b>	<b>\$ 554,335</b>
Held to maturity				
Obligations of states and political subdivisions	\$ 40,951	\$ 400	\$ (214)	\$ 41,137
<b>Total securities held to maturity</b>	<b>\$ 40,951</b>	<b>\$ 400</b>	<b>\$ (214)</b>	<b>\$ 41,137</b>

December 31, 2008

<b>Available for sale</b>				
Obligations of U.S. government sponsored enterprises	\$ 4,539	\$ 64	\$ —	\$ 4,603
Obligations of states and political subdivisions	25,457	105	(215)	25,347
Mortgage-backed securities issued or guaranteed by U.S. government sponsored enterprises	514,049	11,339	(52)	525,336
Private issue collateralized mortgage obligations	57,123	1	(10,347)	46,777
Total debt securities	601,168	11,509	(10,614)	602,063
Equity securities	5,000	—	(1,032)	3,968
Total securities available for sale	\$ 606,168	\$ 11,509	\$ (11,646)	\$ 606,031
<b>Held to maturity</b>				
Obligations of states and political subdivisions	\$ 42,040	\$ 213	\$ (299)	\$ 41,954
Total securities held to maturity	\$ 42,040	\$ 213	\$ (299)	\$ 41,954

For the first six months of 2009, there were no sales in the available for sale portfolio. Unrealized gains on securities available for sale arising during the first half of 2009 and included in other comprehensive income amounted to \$4.4 million, net of deferred taxes of \$1.5 million.



At June 30, 2009, securities with an amortized cost of \$451.3 million and a fair value of \$462.0 million were pledged to secure Federal Home Loan Bank ("FHLB") advances, public deposits, securities sold under agreements to repurchase and other purposes required or permitted by law.

The amortized cost and fair values of debt securities by contractual maturity at June 30, 2009 are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
<b>Available for sale</b>		
Due in one year or less	\$ 7,808	\$ 7,898
Due after one year through five years	41,083	42,227
Due after five years through ten years	53,186	54,317
Due after ten years	443,040	445,835
	\$ 545,117	\$ 550,277
<b>Held to maturity</b>		
Due after one year through five years	\$ 2,634	\$ 2,665
Due after five years through ten years	23,798	24,129
Due after ten years	14,519	14,343
	\$ 40,951	\$ 41,137

Management reviews the investment portfolio on a periodic basis to determine the cause, magnitude and duration of declines in the fair value of each security. Thorough evaluations of the causes of the unrealized losses are performed to determine whether the impairment is temporary or other than temporary in nature. Considerations such as the ability of the securities to meet cash flow requirements, levels of credit enhancements, risk of curtailment, recoverability of invested amount over a reasonable period of time and the length of time the security is in a loss position, for example, are applied in determining other than temporary impairment.

The following table shows the gross unrealized losses and fair values of investment securities at June 30, 2009 and December 31, 2008, by length of time that individual securities in each category have been in a continuous loss position.

	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>June 30, 2009</b>						
Obligations of states and political subdivisions	\$ 22,856	\$ (308)	\$ 772	\$ (35)	\$ 23,628	\$ (343)
Mortgage-backed securities	18,511	(203)	40	(1)	18,551	(203)
Private issue collateralized mortgage obligations	4,646	(299)	31,383	(10,142)	36,029	(10,442)
Equity securities	4,058	(942)	—	—	4,058	(942)
<b>Total</b>	<b>\$ 50,071</b>	<b>\$ (1,752)</b>	<b>\$ 32,195</b>	<b>\$ (10,178)</b>	<b>\$ 82,266</b>	<b>\$ (11,930)</b>

December 31, 2008

Obligations of states and political subdivisions	\$ 32,393	\$ (477)	\$ 770	\$ (37)	\$ 33,163	\$ (514)
Mortgage-backed securities	18,440	(38)	4,407	(14)	22,847	(52)
Private issue collateralized mortgage obligations	37,106	(6,193)	9,652	(4,154)	46,758	(10,347)
Equity securities	3,968	(1,032)	—	—	3,968	(1,032)
Total	\$ 91,907	\$ (7,740)	\$ 14,829	\$ (4,205)	\$ 106,736	\$ (11,945)

At June 30, 2009, \$82.3 million of the Company's investment securities had unrealized losses that are considered temporary. The majority of the unrealized loss was related to the private issue collateralized mortgage obligations ("CMOs"), which are all rated as Triple-A except for two that have been downgraded to non-investment grade. The Company's share of both the downgraded CMOs is in the senior tranches. Management believes the unrealized loss for the CMOs is the result of current market illiquidity and the underestimation of value in the market. Including the CMOs, there were 20 securities with a fair value of \$32.2 million in the portfolio which had unrealized losses for twelve months or longer. Management currently has the intent and ability to retain these investment securities with unrealized losses until the decline in value has been recovered.

At June 30, 2009, the Company held Duff & Phelps Select Income Fund Auction Preferred Stock with an amortized cost of \$5.0 million which has failed at auction. The security is rated Triple-A by Moody's and Standard and Poor's. Management believes the failed auctions are a temporary liquidity event related to this asset class of securities. The Company is currently collecting all amounts due according to contractual terms and has the ability and intent to hold the securities until they clear auction, are called, or mature; therefore, the securities are not considered other than temporarily impaired.

#### NOTE 4 – LOANS AND ALLOWANCE FOR LOAN LOSSES

The composition of the Company's loan portfolio, including residential loans held for sale, at June 30, 2009 and December 31, 2008 was as follows:

	June 30, 2009	December 31, 2008
Residential real estate loans	\$ 631,778	\$ 620,956
Commercial real estate loans	410,625	400,312
Commercial loans	208,115	213,683
Consumer loans	264,959	265,865
Deferred loan fees net of costs	(342)	92
Total loans	\$ 1,515,135	\$ 1,500,908

Non-accrual loans at June 30, 2009 were \$16.3 million, or 1.08% of total loans, compared to \$12.5 million, or 0.85% of total loans, at December 31, 2008. Non-accrual loans at June 30, 2009 were comprised of \$3.8 million in commercial loans, \$5.8 million in commercial real estate loans, \$5.5 million in residential real estate loans, and \$1.2 million in consumer loans. Non-accrual loans at December 31, 2008 consisted of \$5.0 million in commercial real estate loans, \$4.0 million in residential real estate loans, \$2.4 million in commercial loans, and \$1.1 million in consumer loans.

During the first half of 2009, the Company sold \$44.0 million of residential mortgage loans to the secondary market, which resulted in a gain on the sale of \$135,000 and an increase in mortgage servicing income of \$493,000 due to the recognition of the related mortgage servicing asset.

The allowance for loan losses ("ALL") is management's best estimate of inherent risk of loss in the loan portfolio as of the balance sheet date. Management makes various assumptions and judgments about the collectability of the loan portfolio and provides an allowance for potential losses based on a number of factors. If the assumptions are wrong, the ALL may not be sufficient to cover losses and may cause an increase in the allowance in the future. Among the factors that could affect the Company's ability to collect loans and require an increase to the allowance in the future are: general real estate and economic conditions; regional credit concentration; industry concentration, for example in the hospitality, tourism and recreation industries; and a requirement by the Federal and state regulators to increase the provision for loan losses or recognize additional charge-offs.



The following is a summary of activity in the allowance for loan losses:

	For Three Months Ended		For Six Months Ended	
	June 30, 2009	June 30, 2008	June 30, 2009	June 30, 2008
Balance at beginning of period	\$ 17,691	\$ 16,979	\$ 17,691	\$ 18,022
Loan charge-offs	(2,171)	(480)	(3,998)	(2,071)
Recoveries on loans previously charged off	350	317	447	365
Net charge-offs	(1,821)	(163)	(3,551)	(1,706)
Provision for loan losses	2,784	450	4,514	950
Balance at end of period	\$ 18,654	\$ 17,266	\$ 18,654	\$ 17,266

#### NOTE 5 – GOODWILL, CORE DEPOSIT AND TRUST RELATIONSHIP INTANGIBLES

During the first quarter of 2008, the Company acquired \$37.8 million of goodwill, \$5.0 million of core deposit intangible and \$753,000 of trust relationship intangible related to the acquisition of Union Bankshares Company (“Union Bankshares”). During the quarter ended March 31, 2009, the Company completed its final adjustments to the goodwill related to the Union Bankshares acquisition. The changes in goodwill, core deposit intangible and trust relationship intangible for the six months ended June 30, 2009 are shown in the table below:

	Goodwill		
	Banking	Financial Services	Total
Balance at December 31, 2008	\$ 34,797	\$ 7,060	\$ 41,857
2009 activity	(77)	—	(77)
Balance at June 30, 2009	\$ 34,720	\$ 7,060	\$ 41,780

	Core Deposit Intangible		
	Total	Accumulated Amortization	Net
Balance at December 31, 2008	\$ 14,444	\$ (9,926)	\$ 4,518
2009 activity	—	(251)	(251)
Balance at June 30, 2009	\$ 14,444	\$ (10,177)	\$ 4,267

	Trust Relationship Intangible		
	Total	Accumulated Amortization	Net
Balance at December 31, 2008	\$ 753	\$ (75)	\$ 678
2009 activity	—	(38)	(38)
Balance at June 30, 2009	\$ 753	\$ (113)	\$ 640

During the fourth quarter of 2008, the Company completed its annual impairment evaluation of goodwill and did not identify any impairment.

The following table reflects the expected amortization schedule for intangible assets at June 30, 2009:

	Trust Relationship Intangible	Core Deposit Intangible
2009	\$ 37	\$ 251

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2010		75		502
2011		75		502
2012		75		502
2013		75		502
Thereafter		303		2,008
Total unamortized intangible	\$	640	\$	4,267

## NOTE 6 – OTHER REAL ESTATE OWNED

The transactions in other real estate owned (“OREO”) were as follows:

	For the Six Months Ended June 30, 2009
Balance at beginning of year	\$ 4,024
Additions	2,826
Increase in OREO valuation allowance	(666)
Properties sold	(328)
Balance at end of period	\$ 5,856

The OREO balance at June 30, 2009 consisted of thirteen properties, including two residential properties, nine commercial/mixed use properties, and two parcels of raw land. The OREO valuation allowance relates to a parcel of raw land that was included in OREO at December 31, 2008, at which time the Company was relying on the appraised value and an offer to purchase the land contingent upon obtaining acceptable financing. The sale of the property did not occur and due to the continued deterioration in the real estate market, the value of the property was reassessed during the first quarter of 2009, which resulted in a \$666,000 increase in the valuation allowance.

## NOTE 7 – MORTGAGE SERVICING

Residential real estate mortgages are originated by the Company both for portfolio and for sale into the secondary market. The Company may sell its loans to institutional investors such as Freddie Mac. Under loan sale and servicing agreements with the investor, the Company generally continues to service the residential real estate mortgages. The Company pays the investor an agreed-upon rate on the loan, which is less than the interest rate the Company receives from the borrower. The Company retains the difference as a fee for servicing the residential real estate mortgages. The Company capitalizes mortgage servicing rights at their fair value upon sale of the related loans, amortizes the asset over the estimated life of the serviced loan, and periodically assesses the asset for impairment. The balance of capitalized mortgage servicing rights, net of a valuation allowance, included in other assets at June 30, 2009 and 2008 and December 31, 2008 was \$611,000, \$848,000, and \$139,000, respectively. At these dates, the fair market value of the mortgage servicing rights approximated \$747,000, \$1.1 million, and \$174,000, respectively. In evaluating the reasonableness of the carrying values of mortgage servicing rights, the Company obtains third party valuations based on loan level data including note rate, type and term of the underlying loans. The model utilizes a variety of assumptions, the most significant of which are loan prepayment assumptions and the discount rate used to discount future cash flows. Prepayment assumptions, which are impacted by loan rates and terms, are calculated using a three-month moving average of weekly prepayment data published by the Public Securities Association and modeled against the serviced loan portfolio by the third party valuation specialist. The discount rate is the quarterly average 10-year US Treasury rate plus 5.0%. Other assumptions include delinquency rates, foreclosure rates, servicing cost inflation, and annual unit loan cost. All assumptions are adjusted periodically to reflect current circumstances. Amortization of the mortgage servicing rights, as well as write-offs of capitalized rights due to prepayments of the related mortgage loans, are recorded as a charge against mortgage servicing fee income.

Mortgage loans serviced for others are not included in the accompanying Consolidated Statements of Condition of the Company and amounted to \$202.5 million and \$199.7 million at June 30, 2009 and 2008, respectively.

The following summarizes mortgage servicing rights capitalized and amortized, along with the activity in the related valuation allowance:

	Six months ended June 30,	
	2009	2008
<b>Mortgage Servicing Rights:</b>		
Balance at beginning of year	\$ 139	\$ 142
Acquired from Union Bankshares	—	1,199
Capitalized mortgage servicing rights	493	—
Amortization charged against mortgage banking income	(453)	(459)
Valuation adjustment	432	(34)
Balance at end of period	\$ 611	\$ 848
<b>Valuation Allowance:</b>		
Balance at beginning of year	\$ (469)	\$ (1)
Increase in impairment reserve	—	(34)
Reduction of impairment reserve	432	—
Balance at end of period	\$ (37)	\$ (35)

#### NOTE 8 – EMPLOYEE BENEFIT PLANS

##### Pension Plan

The Company, through its acquisition of Union Bankshares, had a qualified noncontributory defined benefit pension plan covering substantially all permanent full-time employees of the former Union Bankshares. Effective May 15, 2005, benefits accrued under this defined benefit plan were frozen based on participants' then current service and pay levels. During the fourth quarter of 2008 and the first quarter of 2009, the plan was liquidated. On January 12, 2009, the Company paid out the remaining \$735,000 liability related to this plan.

##### Supplemental Executive Retirement Plan

The Company maintains an unfunded, non-qualified supplemental executive retirement plan for certain officers. The components of net period benefit cost for the periods ended June 30, 2009 and 2008 were as follows:

	Three months ended June 30,		Six months ended June 30,	
	2009	2008	2009	2008
<b>Net period benefit cost</b>				
Service cost	\$ 51	\$ 46	\$ 102	\$ 92
Interest cost	104	65	208	130
Recognized net actuarial loss	19	—	38	—
Recognized prior service cost	4	5	9	10
Net period benefit cost	\$ 178	\$ 116	\$ 357	\$ 232

##### Other Postretirement Benefit Plan

The Company provides medical and life insurance to certain eligible retired employees. The components of net period benefit cost for the periods ended June 30, 2009 and 2008 were as follows:



	Three months ended		Six months ended	
	June 30,		June 30,	
	2009	2008	2009	2008
Net period benefit cost				
Service cost	\$ 16	\$ 16	\$ 32	\$ 32
Interest cost	34	34	68	68
Recognized net actuarial loss	—	—	1	—
Recognized prior service cost	—	—	—	—
Net period benefit cost	\$ 50	\$ 50	\$ 101	\$ 100

## NOTE 9 – SHAREHOLDERS’ EQUITY

## Dividends

The primary source of funds available to the Company for payment of dividends to its shareholders is dividends paid to the Company by its subsidiaries. The Company’s subsidiaries are subject to certain requirements imposed by federal banking laws and regulations. These requirements, among other things, establish minimum levels of capital and restrict the amount of dividends that may be distributed by the subsidiaries to the Company. Under regulations prescribed by the Office of the Comptroller of the Currency (the “OCC”), without prior OCC approval a bank subsidiary may not declare dividends in any year in excess of the bank’s (i) net income for the current year, (ii) plus its retained net income for the prior two years. Due to the large dividends paid in the fourth quarter of 2007 to fund the Union Bankshares acquisition, the Bank sought and obtained OCC approval to pay dividends in the first two quarters of 2009 in excess of its current and retained net income for the period from January 1, 2007 through December 31, 2008. The Company expects this OCC approval to remain in place until the Bank’s retained net income meets the required regulatory levels and approval is no longer necessary. The Company paid \$1.9 million and \$1.9 million in dividends to shareholders for the three month period ended June 30, 2009 and 2008, respectively. For the first half of 2009 and 2008 dividends paid to shareholders totaled \$3.8 million and \$3.5 million, respectively.

## Common Stock Repurchase

In June 2008, the Company’s Board of Directors approved the 2008 Common Stock Repurchase Program. Under the program, the Company is authorized to repurchase up to 750,000 shares of its outstanding common stock for a one-year period that expired on July 1, 2009. Under the 2008 Plan, the Company repurchased 50,000 shares of common stock at an average price of \$32.00 during the second half of 2008 and made no repurchases in the first half of 2009.

## NOTE 10 – SHARE-BASED COMPENSATION PLANS

The 2003 Stock Option and Incentive Plan (the “Plan”) provides for the grant of incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock, deferred stock, unrestricted stock, performance share and dividend equivalent rights.

Compensation expense recognized in connection with the share-based arrangements is presented in the following table:

	Three months ended		Six months ended	
	June 30,		June 30,	
	2009	2008	2009	2008
Stock options	\$ 72	\$ 34	\$ 104	\$ 42
Restricted stock awards	71	46	123	63
Management stock purchase plan	4	4	12	13

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Total share-based compensation expense	\$	147	\$	84	\$	239	\$	118
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At June 30, 2009, there was \$544,000 of total unrecognized compensation cost related to nonvested share-based compensation arrangements (including stock option and nonvested share awards) granted under the Plan.

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Option activity for the six months ended June 30, 2009 is as follows:

	Number of Shares	Weighted- Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value (\$000)
Options outstanding at December 31, 2008	91,600	\$ 36.73		
Granted	51,000	24.51		
Forfeited	(8,500)	35.05		
Options outstanding at June 30, 2009	134,100	\$ 32.19	7.7	\$ 573
Options exercisable at June 30, 2009	50,700	\$ 36.04	6.0	\$ 62

During the first six months of 2009, the Company awarded 2,000 shares of restricted stock with vesting occurring over a three-year period. Under the Management Stock Purchase Plan, 3,339 shares were granted in lieu of management employees' annual incentive bonus during the first six months of 2009.

#### NOTE 11 – FAIR VALUE

Effective June 15, 2009, the Company adopted the provisions of FSP FAS 107-1, Interim Disclosures about Fair Value of Financial Instruments, which requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. In accordance with FAS 107-1, the Company has included the fair value of financial instruments at June 30, 2009.

The Statement of Financial Accounting Standards (“SFAS”) No. 157, Fair Value Measurements, framework defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Accordingly, SFAS No. 157 requires an “exit price” approach to value and establishes a fair value hierarchy which prioritizes the inputs used to measure fair value, requiring entities to maximize the use of market or observable inputs (as more reliable measures) and minimize the use of unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs generally require significant management judgment. The Company, in estimating its fair value disclosures, uses the following methods and assumptions:

**Cash and Due from Banks:** The carrying amounts of cash and due from banks approximate their fair value.

**Securities Available for Sale and Trading Account Assets:** The fair value of securities available for sale and trading account assets is reported at fair value utilizing prices provided by an independent pricing service based on recent trading activity and other observable information including, but not limited to, dealer quotes, market spreads, cash flows, market interest rate curves, market consensus prepayment speeds, credit information, and the bond's terms and conditions. The fair value of equity securities was calculated using a discounted cash flow analysis using observable information including, but not limited to, cash flows, risk-adjusted discount rates and market spreads.

**Securities Held to Maturity:** Fair values of securities held to maturity are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

**Federal Home Loan and Federal Reserve Bank Stock:** The carrying amount approximates fair value.



**Loans:** For variable rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. The fair value of other loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. In accordance with the provisions of SFAS No. 114, Accounting by Creditors for Impairment of a Loan, loan impairment is deemed to exist when full repayment of principal and interest according to the contractual terms of the loan is no longer probable. Under SFAS No. 114, impaired loans are reported based on one of three measures: the present value of expected future cash flows discounted at the loan's effective interest rate; the loan's observable market price; or the fair value of the collateral if the loan is collateral dependent. If the fair value measure is less than an impaired loan's recorded investment, an impairment loss is recognized as part of the ALL. Accordingly, certain impaired loans may be subject to measurement at fair value on a non-recurring basis. Management has estimated the fair values of these assets using Level 2 inputs, such as the fair value of collateral based on independent third-party appraisals for collateral-dependent loans.

**Loans Held for Sale:** The fair value of loans held for sale is based on secondary mortgage market prices.

**Derivatives:** Derivatives are reported at fair value utilizing Level 2 inputs obtained from third parties to value interest rate caps and swaps.

**OREO:** OREO property is recorded individually at net realizable value on the date of acquisition. Upon acquisition of a property, a current appraisal or broker's opinion must substantiate market value for the property. At the acquisition date, if the net realizable value of the property is less than the book value of the loan, a charge to the ALL is recorded. If, after the initial acquisition, the value of the property becomes permanently impaired as determined by an appraisal or an evaluation in accordance with the Company's appraisal policy, the Company records the decline by charging the impairment against current earnings.

**Mortgage Servicing Rights:** Mortgage servicing rights are evaluated regularly for impairment based upon the fair value of the servicing rights as compared to their amortized cost. The fair value of mortgage servicing rights is based on a valuation model that calculates the present value of estimated net servicing income. The Company obtains a third party valuation based upon loan level data including note rate, type and term of the underlying loans. The model utilizes a variety of observable inputs for its assumptions, the most significant of which are loan prepayment assumptions and the discount rate used to discount future cash flows. Other assumptions include delinquency rates, servicing cost inflation, and annual unit loan cost.

**Interest Receivable and Payable:** The carrying amounts approximate their fair value.

**Deposits:** The fair value of deposits, with no stated maturity, is equal to the carrying amount. The fair value of certificates of deposit is estimated using a discounted cash flow calculation that applies interest rates and remaining maturities for currently offered certificates of deposit.

**Borrowings:** The carrying amounts of short-term borrowings from the FHLB, securities sold under repurchase agreements, note payable and other short-term borrowings approximate fair value. The fair value of long-term borrowings and commercial repurchase agreements is based on the discounted cash flows using current rates for advances of similar remaining maturities.

**Junior Subordinated Debentures:** The fair value is estimated using a discounted cash flow calculation that applies current rates for debentures of similar maturity.



The following table summarizes assets and liabilities measured at fair value on a recurring basis:

June 30, 2009				
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Securities available for sale	\$ —	\$ 554,335	\$ —	\$ 554,335
Trading account assets	1,495	—	—	1,495
Derivative instruments	—	587	—	587
<b>December 31, 2008</b>				
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Securities available for sale	\$ —	\$ 606,031	\$ —	\$ 606,031
Trading account assets	1,304	—	—	1,304
Derivative instruments (1)	—	—	—	—
(1)	The fair value was less than \$1			

The following table summarizes assets and liabilities measured at fair value on a nonrecurring basis:

June 30, 2009				
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Impaired loans	\$ —	\$ 14,629	\$ —	\$ 14,629
Other real estate owned	—	—	5,856	5,856
Mortgage servicing rights	—	747	—	747
<b>December 31, 2008</b>				
	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Impaired loans	\$ —	\$ 11,158	\$ —	\$ 11,158
Other real estate owned	—	—	4,024	4,024
Mortgage servicing rights	—	174	—	174

The following is a summary of carrying amount and estimated fair value of the Company's financial instruments:

	June 30, 2009		December 31, 2008	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets:</b>				
Cash and due from banks	\$ 38,657	\$ 38,657	\$ 35,195	\$ 35,195
Securities available for sale	554,335	554,335	606,031	606,031
Securities held to maturity	40,951	41,137	42,040	41,954
Federal Home Loan and Federal Reserve Bank stock	21,965	21,965	21,969	21,969
Trading account assets	1,495	1,495	1,304	1,304
Loans held for sale	17,364	17,265	—	—
Loans receivable, net of allowance	1,479,117	1,469,180	1,483,217	1,472,454
Interest receivable	7,910	7,910	8,325	8,325
<b>Financial liabilities:</b>				

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Deposits	1,476,798	1,483,056	1,489,517	1,486,620
Advances from Federal Home Loan Bank	217,750	221,050	258,925	261,243
Commercial repurchase agreements	126,522	132,315	126,577	131,197
Other borrowed funds	228,954	228,954	232,893	232,893
Junior subordinated debentures	43,461	50,802	43,410	48,376
Interest payable	2,951	2,951	3,617	3,617

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## NOTE 12 – COMMITMENTS AND CONTINGENCIES

### Legal Contingencies

Various legal claims arise from time to time in the normal course of business, which in the opinion of management, are not expected to have a material effect on the Company's Consolidated Financial Statements.

### Financial Instruments

In the normal course of business, the Company is a party to both on-balance sheet and off-balance sheet financial instruments involving, to varying degrees, elements of credit risk and interest rate risk in addition to the amounts recognized in the Consolidated Statements of Condition. For further information, refer to the Contractual Obligations and Commitments section within Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations.

### Lending-Related Instruments

The contractual amounts of the Company's lending-related financial instruments do not necessarily represent future cash requirements since certain of these instruments may expire without being funded and others may not be fully drawn upon. These instruments are subject to the Company's credit approval process, including an evaluation of the customer's creditworthiness and related collateral requirements. Commitments generally have fixed expiration dates or other termination clauses.

### Derivative Financial Instruments

The Company uses derivative financial instruments for risk management purposes and not for trading or speculative purposes. The Company controls the credit risk of these instruments through collateral, credit approvals and monitoring procedures.

The Company has an interest rate cap agreement with a cap rate of 5.50%, a notional amount of \$20.0 million, and an expiration date of March 15, 2010. The fair value of the cap agreement at June 30, 2009 was less than \$1,000 and was recorded in other assets. The Company considers this instrument to be an economic hedge; thus, changes in fair value are recorded in the Statement of Income.

The Company has a forward interest rate swap agreement on its junior subordinated debentures with a notional amount of \$10.0 million and a maturity date of June 30, 2021. As the interest rate on these debentures converts from a fixed interest rate to a variable rate on June 30, 2011, the Company swapped a portion of the variable cost for a fixed cost of 5.09% for ten years. The fair value of the swap agreement at June 30, 2009 was \$587,000 and, as this instrument qualifies as a highly effective cash flow hedge, the change in fair value was recorded in other comprehensive income, net of tax, and other liabilities.

As part of originating residential mortgage and commercial loans, the Company may enter into rate lock agreements with customers and may issue commitment letters to customers, which are considered interest rate lock or forward commitments under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. At June 30, 2009 and December 31, 2008, based upon the pipeline of mortgage loans with rate lock commitments and commercial loans with commitment letters, and the fair value of those commitments, the Company determined the impact was not material.

## NOTE 13 – RECENT ACCOUNTING PRONOUNCEMENTS

In April 2009, the FASB issued FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability has Significantly Decreased and Identifying Transactions that are Not Orderly, which provides guidance in determining when and how to use modeled values, as opposed to broker price quotes. The FSP should

result in a greater use of models for estimating fair value, as well as more consistent approaches in modeling. Management adopted FSP FAS 157-4 in the second quarter of 2009 and there was no material impact on the financial statements of the Company.

In April 2009, the FASB issued FSP FAS 115-2, Recognition and Presentation of Other-Than-Temporary-Impairments, which changes how entities will recognize other than temporary impairment (“OTTI”) of the value of debt securities. Under the FSP, for many securities with OTTI, only the amount of the estimated credit loss is recorded through earnings, while the remaining mark-to-market loss is recognized through other comprehensive income. The change is retroactive, meaning entities will reclassify amounts back into retained earnings related to non-credit-related market losses on certain investments held at the beginning of the period. Management adopted FSP FAS 157-4 in the second quarter of 2009 and there was no material impact on the financial statements of the Company.

In May 2009, the FASB issued SFAS No. 165, Subsequent Events, which establishes general standards of, accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. This Statement was effective for interim and annual periods ending after June 15, 2009. The Company has complied with the requirements of SFAS No.165.

In June 2009, the FASB issued SFAS No. 166, Accounting for Transfers of Financial Assets — an amendment of FASB Statement No. 140, to improve the reporting for the transfer of financial assets resulting from 1) practices that have developed since the issuance of SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, that are not consistent with the original intent and key requirements of that Statement and (2) concerns of financial statement users that many of the financial assets (and related obligations) that have been derecognized should continue to be reported in the financial statements of transferors. This Statement must be applied as of the beginning of each reporting entity’s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. The Company will review the requirements of SFAS No. 166 and comply with its requirements. The Company does not expect that the adoption of this Statement will have a material impact on the Company’s consolidated financial statements.

In June 2009, the FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R), to amend certain requirements of FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. The Statement is effective as of the beginning of each reporting entity’s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Earlier application is prohibited. The Company will review the requirements of SFAS No. 167 and comply with its requirements. The Company does not expect that the adoption of this Statement will have a material impact on the Company’s consolidated financial statements.

In June 2009, the FASB issued SFAS No. 168, The FASB Accounting Standards Codification<sup>TM</sup> and the Hierarchy of Generally Accepted Accounting Principles—a replacement of FASB Statement No. 162. Under the Statement, the FASB Accounting Standards Codification (Codification) will become the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On the effective date of this Statement, the Codification will supersede all then-existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification will become non-authoritative. This Statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009. In the FASB’s view, the issuance of this Statement and the Codification will not change GAAP, except for those nonpublic nongovernmental entities that must now apply the American Institute of Certified Public Accountants Technical Inquiry Service Section 5100, “Revenue Recognition,” paragraphs 38–76. The Company does not expect that the adoption of this Statement will have a material impact on the Company’s consolidated financial statements.

#### NOTE 14 – SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the statement of condition date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the statement of condition, including the estimates inherent in the process of preparing financial statements. Nonrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the statement of condition but arose after that date. Management has reviewed events occurring through August 07, 2009, the date the financial statements were issued and no subsequent events occurred

requiring accrual or disclosure.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

The discussions set forth below and in the documents we incorporate by reference herein contain certain statements that may be considered forward-looking statements under the Private Securities Litigation Reform Act of 1995. The Company may make written or oral forward-looking statements in other documents we file with the Securities Exchange Commission, in our annual reports to shareholders, in press releases and other written materials and in oral statements made by our officers, directors or employees. You can identify forward-looking statements by the use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume," "will," "should" and other expressions which predict or indicate future events or trends and which do not relate to historical matters. You should not rely on forward-looking statements, because they involve known and unknown risks, uncertainties and other factors, some of which are beyond the control of the Company. These risks, uncertainties and other factors may cause the actual results, performance or achievements of the Company to be materially different from the anticipated future results, performance or achievements expressed or implied by the forward-looking statements.

Some of the factors that might cause these differences include, but are not limited to, the following:

• general, national, regional or local economic conditions which are less favorable than anticipated, including fears of global recession and continued sub-prime and credit issues, impacting the performance of the Company's investment portfolio, quality of credits or the overall demand for services;

- changes in loan default and charge-off rates could affect the allowance for loan losses;
- declines in the equity and financial markets which could result in impairment of goodwill;

• reductions in deposit levels could necessitate increased and/or higher cost borrowing to fund loans and investments;

• declines in mortgage loan refinancing, equity loan and line of credit activity which could reduce net interest and non-interest income;

• changes in the domestic interest rate environment and inflation, as substantially all of the assets and virtually all of the liabilities are monetary in nature;

- changes in the carrying value of investment securities and other assets;

• further actions by the U.S. government and Treasury Department, similar to the Federal Home Loan Mortgage Corporation conservatorship, which could have a negative impact on the Company's investment portfolio and earnings;

- misalignment of the Company's interest-bearing assets and liabilities;

• increases in loan repayment rates affecting interest income and the value of mortgage servicing rights; and

• changing business, banking, or regulatory conditions or policies, or new legislation affecting the financial services industry, that could lead to changes in the competitive balance among financial institutions, restrictions on bank activities, changes in costs (including deposit insurance premiums), increased regulatory scrutiny, declines in consumer confidence in depository institutions, or changes in the secondary market for bank loan and other products;

• changes in accounting rules, Federal and State laws, Internal Revenue Service regulations, and other regulations and policies governing financial holding companies and their subsidiaries which may impact our ability to take appropriate action to protect our financial interests in certain loan situations.

You should carefully review all of these factors, and be aware that there may be other factors that could cause differences, including the risk factors listed in Item 1A. Risk Factors within our Annual Report on Form 10-K for the year ended December 31, 2008. Readers should carefully review the risk factors described therein and should not place undue reliance on our forward-looking statements.

These forward-looking statements were based on information, plans and estimates at the date of this report, and we do not promise to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

## CRITICAL ACCOUNTING POLICIES

In preparing the Consolidated Financial Statements, management is required to make significant estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from our current estimates, as a result of changing conditions and future events. Several estimates are particularly critical and are susceptible to significant near-term change, including the allowance for loan losses (“ALL”), accounting for acquisitions and review of goodwill and other identifiable intangible assets for impairment, valuation of other real estate owned, other than temporary impairment of investments, accounting for postretirement plans and income taxes. Our significant accounting policies and critical estimates are summarized in Note 1 of our Annual Report on Form 10-K for the year ended December 31, 2008.

**Allowance for Loan Losses.** In preparing the Consolidated Financial Statements, the ALL requires the most significant amount of management estimates and assumptions. The ALL, which is established through a charge to the provision for loan losses, is based on our evaluation of the level of the allowance required in relation to the estimated loss exposure in the loan portfolio. We regularly evaluate the ALL for adequacy by taking into consideration, among other factors, local industry trends, management’s ongoing review of individual loans, trends in levels of watched or criticized assets, an evaluation of results of examinations by regulatory authorities and other third parties, analyses of historical trends in charge-offs and delinquencies, the character and size of the loan portfolio, business and economic conditions and our estimation of probable losses.

In determining the appropriate level of ALL, we use a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio. The methodology includes four elements: (1) identification of loss allocations for certain specific loans, (2) loss allocation factors for certain loan types based on credit grade and loss experience, (3) general loss allocations for other environmental factors, and (4) unallocated allowance. The specific component relates to loans that are classified as doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The methodology is in accordance with accounting principles generally accepted in the United States of America (“US GAAP”), specifically, Statement of Financial Accounting Standards (“SFAS”) No. 114, Accounting by Creditors for Impairment of a Loan — an amendment of FASB Statements No. 5 and 15. We use a risk rating system to determine the credit quality of our loans and apply the related loss allocation factors. In assessing the risk rating of a particular loan, we consider, among other factors, the obligor’s debt capacity, financial condition and flexibility, the level of the obligor’s earnings, the amount and sources of repayment, the performance with respect to loan terms, the adequacy of collateral, the level and nature of contingencies, management strength, and the industry in which the obligor operates. These factors are based on an evaluation of historical information, as well as subjective assessment and interpretation of current conditions. Emphasizing one factor over another, or considering additional factors that may be relevant in determining the risk rating of a particular loan but which are not currently an explicit part of our methodology, could impact the risk rating assigned to that loan. We periodically reassess and revise the loss allocation factors used in the assignment of loss exposure to appropriately reflect our analysis of loss experience. Portfolios of more homogenous populations of loans including residential mortgages and consumer loans are analyzed as groups taking into account delinquency rates and other economic conditions which may affect the ability of borrowers to meet debt service requirements, including interest rates and energy costs. We also consider the results of regulatory examinations, historical loss ranges, portfolio composition, and other changes in the portfolio. An additional allocation is determined based on a judgmental process whereby management considers qualitative and quantitative assessments of other environmental factors. For example, a significant portion of our loan portfolio is concentrated among borrowers in southern Maine and a substantial portion of the portfolio is collateralized by real estate in this area. Another portion of the commercial and commercial real estate loans are to borrowers in the hospitality, tourism and recreation industries. Finally, an unallocated portion of the total allowance is maintained to allow for shifts in portfolio composition.

Since the methodology is based upon historical experience and trends as well as management's judgment, factors may arise that result in different estimations. Significant factors that could give rise to changes in these estimates may include, but are not limited to, changes in economic conditions in our market area, concentration of risk, declines in local property values, and results of regulatory examinations. While management's evaluation of the ALL as of June 30, 2009 determined the allowance to be appropriate, under adversely different conditions or assumptions, we may need to increase the allowance. The Corporate Risk Management group reviews the ALL with the Camden National Bank Board of Directors on a monthly basis. A more in-depth review of the ALL, including the methodology for calculating and allocating the ALL, is reviewed with the Company's Board of Directors, as well as the Camden National Bank Board of Directors, on a quarterly basis.



Accounting for Acquisitions and Review of Goodwill and Identifiable Intangible Assets for Impairment. We are required to record assets acquired and liabilities assumed at their fair value, which is an estimate determined by the use of internal or other valuation techniques. These valuation estimates result in goodwill and other intangible assets and are subject to ongoing periodic impairment tests and are evaluated using various fair value techniques. Impairment evaluations are required to be performed annually and may be required more frequently if certain conditions indicating potential impairment exist. If we were to determine that our goodwill was impaired, the recognition of an impairment charge could have an adverse impact on our results of operations in the period that the impairment occurred or on our financial position. Goodwill is evaluated for impairment using several standard valuation techniques including discounted cash flow analyses, as well as an estimation of the impact of business conditions. The use of different estimates or assumptions could produce different estimates of carrying value.

Valuation of Other Real Estate Owned ("OREO"). Periodically, we acquire property in connection with foreclosures or in satisfaction of debt previously contracted. The valuation of this property is accounted for individually its net realizable value on the date of acquisition. At the acquisition date, if the net realizable value of the property is less than the book value of the loan, a charge or reduction in the ALL is recorded. If the value of the property becomes permanently impaired, as determined by an appraisal or an evaluation in accordance with our appraisal policy, we will record the decline by charging against current earnings. Upon acquisition of a property, a current appraisal or broker's opinion must substantiate market value for the property.

Other Than Temporary Impairment of Investments. We record an investment impairment charge at the point we believe an investment has experienced a decline in value that is other than temporary. In determining whether an other than temporary impairment has occurred, we review information about the underlying investment that is publicly available, analysts' reports, applicable industry data and other pertinent information, and assess our ability to hold the security for the foreseeable future. The investment is written down to its current market value at the time the impairment is deemed to have occurred. Future adverse changes in market conditions, continued poor operating results of underlying investments or other factors could result in further losses that may not be reflected in an investment's current carrying value, possibly requiring an additional impairment charge in the future.

Accounting for Postretirement Plans. We use a December 31 measurement date to determine the expenses for our postretirement plans and related financial disclosure information. Postretirement plan expense is sensitive to changes in eligible employees (and their related demographics) and to changes in the discount rate and other expected rates, such as medical cost trend rates. As with the computations of plan expense, cash contribution requirements are also sensitive to such changes.

Income Taxes. We account for income taxes by deferring income taxes based on estimated future tax effects of differences between the tax and book basis of assets and liabilities considering the provisions of enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in the Consolidated Statement of Condition. We must also assess the likelihood that any deferred tax assets will be recovered from future taxable income and establish a valuation allowance for those assets determined not likely to be recoverable. Judgment is required in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income. Although we have determined a valuation allowance is not required for all deferred tax assets, there is no guarantee that these assets will be recognizable. Although not currently under review, income tax returns for the years ended December 31, 2005 through 2007 are open to audit by federal and Maine authorities. If we, as a result of an audit, were assessed interest and penalties, the amounts would be recorded through other non-interest expense.

## RESULTS OF OPERATIONS

### Executive Overview

For the six months ended June 30, 2009:

Net income of \$11.2 million for the six-month period ended June 30, 2009 decreased \$2.1 million, compared to the six-month period ended June 30, 2008. Net income per diluted share decreased to \$1.47, compared to \$1.73 per diluted share earned during the first six months of 2008. The following were major factors contributing to the results of the first six months of 2009 compared to the same period of 2008:

- ◆ Net interest income on a fully-taxable equivalent basis for the first half of 2009 increased 5.1% to \$37.7 million due to lower funding costs and an improvement in the net interest margin.
- ◆ The provision for loan losses of \$4.5 million increased \$3.6 million in the first six months of 2009 compared to the same period of 2008 as a result of an increase in net charge-offs and non-performing assets.
- ◆ For the six months ended June 30, 2009, net charge-offs totaled \$3.6 million, or an annualized rate of 0.48% of average loans, compared to \$1.7 million, or 0.22%, for the same period of 2008. Non-performing assets as a percentage of total assets amounted to 0.97% and 0.61% at June 30, 2009 and 2008, respectively.
- ◆ Non-interest income for the first half of 2009 was \$9.6 million, a 5.4% increase over the first half of 2008. The increase was driven by an increase in mortgage banking income, including mortgage-servicing income and gains on the sale of loans, in part offset by a decline in income from fiduciary services at Acadia Trust, N.A. (“Acadia Trust”).
- ◆ We recorded net gains on our investment securities portfolio totaling \$180,000 in the first half of 2008 primarily due to a restructuring of the portfolio acquired from Union Bankshares Company (“Union Bankshares”).
- ◆ Non-interest expense for the first half of 2009 was \$25.7 million, an increase of \$1.5 million, or 6.3%, over the first half of the prior year, which was primarily due to an increase in FDIC insurance assessment rates as well as a special assessment of \$1.1 million levied in the second quarter of 2009. There were also increases in foreclosed properties and collection costs, in part offset by a 7.1% decline in salary and benefit costs and a decrease in the amortization of the core deposit intangible.

For the three months ended June 30, 2009:

Net income for the three-month period ended June 30, 2009 decreased \$2.1 million, compared to the three-month period ended June 30, 2008. Net income per diluted share for the second quarter 2009 decreased to \$0.65, compared to \$0.92 per diluted share earned in 2008. The following were major factors contributing to the results of the second quarter of 2009 compared to the same period of 2008:

- ◆ Net interest income on a fully-taxable equivalent basis for the second quarter of 2009 increased 2.7% to \$18.8 million due to lower funding costs and an improvement in the net interest margin.
- ◆ The provision for loan losses of \$2.8 million increased \$2.3 million in the second quarter of 2009 compared to the same period of 2008 as a result of an increase in net charge-offs and non-performing assets.
- ◆ For the three months ended June 30, 2009, net charge-offs totaled \$1.8 million, or an annualized rate of 0.49% of average loans, compared to \$163,000, or 0.04%, for the same period of 2008.
- ◆ Non-interest income for the second quarter of 2009 was \$5.0 million, a 7.2% increase over the second quarter of 2008. The increase was driven by an increase in mortgage banking income, including mortgage-servicing income and gains on the sale of loans, in part offset by a decline in income from fiduciary services at Acadia Trust.
- ◆ Non-interest expense for the second quarter of 2009 was \$13.4 million, an increase of \$1.5 million, or 12.6%, over the second quarter of the prior year, which was primarily due to an increase in FDIC assessments.



Financial condition at June 30, 2009 compared to December 31, 2008:

• Total loans at June 30, 2009 were \$1.5 billion (including loans held for sale), an increase of \$14.2 million (including loans held for sale) compared to December 31, 2008. The increase in loan balances was primarily in the commercial and residential real estate portfolios.

• Investment securities declined \$52.8 million at June 30, 2009 compared to December 31, 2008 due to security prepayments.

• Total liabilities at June 30, 2009 of \$2.1 billion decreased \$46.0 million, or 2.1%, as borrowings decreased \$45.2 million, primarily in Federal Home Loan Bank of Boston (“FHLBB”) borrowings, due to the decline in earning asset balances.

• Shareholders’ equity increased 6.5% due to current year earnings and other comprehensive income, in part offset by dividends declared.

### Net Interest Income

Net interest income is our largest source of revenue and accounts for approximately 80% of total revenues. Net interest income reflects revenues generated through income from earning assets plus loan fees, less interest paid on interest-bearing deposits and borrowings. Net interest income is affected by changes in interest rates, by loan and deposit pricing strategies and competitive conditions, the volume and mix of interest-earning assets and interest-bearing liabilities, and the level of non-performing assets.

Net interest income was \$37.7 million on a fully-taxable equivalent basis for the six months ended June 30, 2009, compared to \$35.9 million for the first six months of 2008, an increase of \$1.8 million or 5.1%. The increase in net interest income is largely due to an improvement of 20 basis points in the net interest margin (“NIM”), to 3.57%, for the first six months of 2009. The increase in the net interest margin resulted from a decrease in the cost of funds, offset in part by a decrease in income on earning assets, both of which were caused by the decline in the rate environment. Average interest-earning assets decreased by \$1.4 million for the six months ended June 30, 2009 compared the same period in 2008, primarily due to increases in investment securities and consumer loans, partly offset by declines in balances in all other loan types. The yield on earning assets for the first half of 2009 decreased 64 basis points, reflecting a decline in the interest rate environment impacting both the investment and loan yields. Average interest-bearing liabilities increased \$10.1 million for the six months ended June 30, 2009 compared to the same period in 2008, primarily due to an increase in retail certificate of deposit accounts, in part offset by declines in money market deposit accounts. Total cost of funds decreased 91 basis points due to the decline in short-term interest rates.

Net interest income, on a fully taxable equivalent basis, for the three months ended June 30, 2009 was \$18.8 million, a 2.7%, or \$501,000, increase compared to \$18.3 million in net interest income for the same period in 2008. The increase was primarily due to lower funding costs as the Company was able to improve pricing on deposits and borrowings and minimize the decline of interest rates on loans that resulted in an improved net interest margin.

The following table presents, for the periods noted, average balance sheets, interest income, interest expense, and the corresponding average yields earned and rates paid, as well as net interest income, net interest rate spread and net interest margin.

## Average Balance, Interest and Yield/Rate Analysis

(Dollars in Thousands)	June 30, 2009			June 30, 2008		
	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate
<b>ASSETS</b>						
Interest-earning assets:						
Securities – taxable	\$ 572,278	\$ 14,082	4.92%	\$ 543,792	\$ 13,882	5.11%
Securities – nontaxable (1)	65,978	1,929	5.85%	70,871	2,039	5.78%
Trading account assets	1,338	10	1.49%	1,552	35	4.51%
Federal funds sold	—	—	0.00%	679	10	2.95%
Loans (1) (2) :						
Residential real estate	618,773	18,346	5.93%	629,180	19,035	6.05%
Commercial real estate	401,886	12,449	6.25%	419,126	14,951	7.17%
Commercial	185,582	5,160	5.61%	213,229	7,731	7.29%
Municipal	23,111	568	4.96%	19,642	530	5.43%
Consumer	264,087	6,557	5.01%	236,345	7,650	6.51%
Total loans	1,493,439	43,080	5.80%	1,517,522	49,897	6.61%
Total interest-earning assets	2,133,033	59,101	5.56%	2,134,416	65,863	6.20%
Cash and due from banks	26,989			36,079		
Other assets	153,569			139,643		
Less: allowance for loan losses	18,091			17,450		
Total assets	\$ 2,295,500			\$ 2,292,688		
<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>						
Interest-bearing liabilities:						
NOW accounts	\$ 193,199					