

SPO Medical Inc  
Form 10-Q  
November 18, 2008

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**MARK ONE**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period ended September 30, 2008; or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_

*COMMISSION FILE NUMBER: 0-11772*

**SPO MEDICAL INC.**

(Exact name of registrant specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or organization)

25-1411971  
(I.R.S. Employer Identification No.)

**Beit Hapa'amon, Suite 209, 20 Hata'as Street, Kfar Saba, Israel**  
(Address of principal executive offices, including zip code)

**972 9 764-3570**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a Smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) smaller reporting company

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No .

As of November 18, 2008, SPO Medical Inc. had outstanding 24,489,007 shares of common stock, par value \$0.01 per share.



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## **FORWARD LOOKING STATEMENTS**

The following discussion and explanations should be read in conjunction with the financial statements and related notes contained elsewhere in this quarterly report on Form 10-Q. Certain statements made in this discussion are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by terminology such as "may", "will", "should", "expects", "intends", "anticipates", "believes", "estimates", "predicts", or "continue" or the negative of these terms or other comparable terminology and include, without limitation, statements below regarding: the Company's intended business plans; expectations as to product performance; intentions to acquire or develop other technologies; and belief as to the sufficiency of cash reserves. Because forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. Although the Company believes that expectations reflected in the forward-looking statements are reasonable, it cannot guarantee future results, performance or achievements. Moreover, neither the Company nor any other person assumes responsibility for the accuracy and completeness of these forward-looking statements. The Company is under no duty to update any forward-looking statements after the date of this report to conform such statements to actual results.

(ii)

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**SPO MEDICAL INC.  
AND ITS SUBSIDIARY  
CONDENSED INTERIM CONSOLIDATED BALANCE SHEET  
U.S. dollars in thousands**

**September 30,  
2008  
Unaudited**

**ASSETS****CURRENT ASSETS**

Cash and cash equivalents	\$	450
Trade receivables		594
Other accounts receivable and prepaid expenses		62
Inventories		1,445
		2,551

**LONG-TERM INVESTMENTS**

Deposits		13
Severance pay fund		400
		413

<b>PROPERTY AND EQUIPMENT, NET</b>		<b>199</b>
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<b>Total Assets</b>	<b>\$</b>	<b>3,163</b>
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**LIABILITIES AND STOCKHOLDERS' DEFICIENCY****Current Liabilities**

Short-term loans	\$	1,092
Trade payables		596
Employees and payroll accruals		373
Other payables and accrued expenses		876
		2,937

**Long-Term Liabilities**

Accrued severance pay		513
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**STOCKHOLDERS' DEFICIENCY**

Stock capital		239
Additional paid-in capital		13,788
Accumulated deficit		(14,314)
		(287)

<b>Total liabilities and stockholders' deficiency</b>	<b>\$</b>	<b>3,163</b>
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The accompanying notes to these financial statements are an integral part thereof.



**SPO MEDICAL INC.  
AND ITS SUBSIDIARY**  
**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS**  
U.S. dollars in thousands except share data

	Nine months ended September 30, Unaudited		Three months ended September 30, Unaudited	
	2008	2007	2008	2007
<b>Revenues</b>	\$ 2,421	\$ 4,174	\$ 253	\$ 1,408
Cost of revenues	1,321	1,938	134	673
Gross profit	1,100	2,236	119	735
<b>Operating expenses</b>				
Research and development	964	799	242	256
Selling and marketing	428	552	104	162
General and administrative	1,030	1,030	274	438
Re-organization expenses	62	—	62	—
Total operating expenses	2,484	2,381	682	856
<b>Operating loss</b>	1,384	145	563	121
Financial expenses, net	277	754	25	315
<b>Loss for the period</b>	\$ 1,661	\$ 899	\$ 588	\$ 436
Basic and diluted loss per ordinary share	\$ (0.07)	\$ (0.04)	\$ (0.02)	\$ (0.02)
Weighted average number of shares outstanding used in computation of basic and diluted loss per share	23,618,598	20,731,725	24,518,619	21,769,785

The accompanying notes to these financial statements are an integral part thereof.

**SPO MEDICAL INC.  
AND ITS SUBSIDIARY**  
**CONDENSED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY**  
**U.S. dollars in thousands**

	Stock capital	Additional paid-in capital	Deferred compensation	Accumulated deficit	Total
<b>Balance as of January 1, 2006</b>	\$ 170	\$ 4,833	\$ (227)	\$ (6,086)	(1,310)
Deferred compensation reclassified due to FAS 123R implementation for the first time		(227)	227		—
Warrants issued in connection with loans		530			530
Amortization of deferred stock-based compensation related to options granted to consultants		893			893
Exercise of warrants by external consultant	5				5
Benefit resulting from changes to warrant terms		2,534			2,534
Exercise of convertible notes	9	560			569
Amortization of deferred stock-based compensation related to options granted to employees and directors		260			260
Issuance of stock capital	9	571			580
Net Loss				(4,963)	(4,963)
<b>Balance as of December 31, 2006</b>	\$ 193	\$ 9,954	\$ —	\$ (11,049)	(902)
Issuance of stock capital, net	14	1,169			1,183
Exercise of stock options	2	8			10
Warrants issued in connection with credit line		19			19
Benefit resulting from changes to warrant terms		41			41
Issuance of ordinary shares upon exercise of warrants and conversion of loans	6	510			516
Amortization of deferred stock-based compensation related to options granted to employees		110			110
Amortization of deferred Stock-based compensation related to options granted to directors		58			58
Amortization of deferred stock-based compensation related to options granted to consultants		35			35
Net Loss				(1,604)	(1,604)
<b>Balance as of December 31, 2007</b>	\$ 215	\$ 11,904	\$ —	\$ (12,653)	(534)





	Stock capital	Additional paid-in capital	Receipts on account for stock capital	Deferred compensation	Accumulated deficit	Total
Issuance of ordinary stock upon conversion of loans and accrued interest	10	511				521
Issuance of stock capital, net	8	549				557
Issuance of ordinary stock to service providers	2	103				105
Issuance of ordinary stock on cancellation of distribution agreement	4	481				485
Benefit on issuance of warrants in connection with conversion of loans and accrued interest		105				105
Amortization of deferred stock-based compensation related to options granted to employees		135				135
Net Loss					(1,661)	(1,661)
<b>Balance as of September 30, 2008, (Unaudited)</b>	\$ 239	\$ 13,788	\$ -	\$ -	(14,314)\$	(287)

The accompanying notes to these financial statements are an integral part thereof.

**SPO MEDICAL INC.  
AND ITS SUBSIDIARY  
CONDENSED INTERIM STATEMENTS OF CASH FLOWS  
U.S. dollars in thousands**

	Nine months ended September 30,		Three months ended September 30,	
	2008	2007	2008	2007
<b>Cash Flows from Operating Activities</b>				
Loss for the period	\$ (1,661)	\$ (899)	\$ (588)	\$ (436)
Adjustments to reconcile loss to net cash used in operating activities:				
Depreciation	30	21	9	8
Stock-based compensation expenses	135	286	21	147
Amortization of loan discounts, net	49	440	—	107
Grant of ordinary stock to service providers	105	—	25	—
Benefit resulting from conversion of loans	105	42	—	42
Increase (decrease) in accrued severance pay, net	(20)	2	10	(5)
Increase in accrued interest payable on loans	72	121	18	38
Changes in assets and liabilities:				
Decrease (increase) in trade receivables	289	(442)	378	(260)
Decrease in other receivables	58	70	48	115
Decrease (Increase) in inventories	(364)	(182)	(388)	53
Increase (decrease) in trade payable	20	(4)	19	(173)
Increase in other payables and accrued expenses	205	297	157	62
Net cash provided by (used in) operating activities	(977)	(248)	(291)	(302)
<b>Cash Flows from Investing Activities</b>				
Sale of property and equipment	—	1	—	1
Decrease (increase) in long term deposits	2	(1)	2	1
Purchase of property and equipment	(52)	(36)	(34)	(12)
Net cash used in investing activities	(50)	(36)	(32)	(10)
<b>Cash Flows from Financing Activities</b>				
Issuance of stock capital	557	1,183	—	1,183
Exercise of stock options	—	10	—	—
Repayment of short-term loans	(322)	(122)	—	(81)
Net cash provided by (used in) financing activities	235	1,071	—	1,102
	(792)	787	(323)	790

Increase (decrease) in cash and cash equivalents

Cash and cash equivalents at the beginning of the period	1,242	836	773	833
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Cash and cash equivalents at the end of the period	\$ 450	\$ 1,623	\$ 450	\$ 1,623
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Non cash transactions:

Issuance of ordinary stock upon conversion of loans and accrued interest	\$ 461	\$ 257	\$ 60	\$ 257
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Issuance of ordinary stock on settlement of distribution agreement	\$ 485	—\$	—	—
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The accompanying notes to these financial statements are an integral part thereof.

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**SPO MEDICAL INC  
AND ITS SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS  
U.S. dollars in thousands (except share data)**

**NOTE 1**

**General**

SPO Medical Inc. (hereinafter referred to as "SPO" or the "Company") is engaged in the design, development and marketing of non-invasive pulse oximetry technologies to measure blood oxygen saturation and heart rate. The applications are marketed, in the following sectors; homecare, professional medical care, sports, safety and search & rescue.

SPO was originally incorporated under the laws of the State of Delaware in September 1981 under the name "Applied DNA Systems, Inc." On November 16, 1994, the Company changed its name to "Nu-Tech Bio-Med, Inc." On December 23, 1998, the Company changed its name to "United Diagnostic, Inc." Effective April 21, 2005, the Company acquired (the "Acquisition Transaction") 100% of the outstanding capital stock of SPO Medical Equipment Ltd., a company incorporated under the laws of the State of Israel ("SPO Ltd."), pursuant to a Capital Stock Exchange Agreement dated as of February 28, 2005 between the Company, SPO Ltd. and the shareholders of SPO Ltd., as amended and restated on April 21, 2005 (the "Exchange Agreement"). In exchange for the outstanding capital stock of SPO Ltd., the Company issued to the former shareholders of SPO Ltd. a total of 5,769,106 shares of the Company's common stock, par value \$0.01 per share ("Common Stock"), representing approximately 90% of the Common Stock then issued and outstanding after giving effect to the Acquisition Transaction. As a result of the Acquisition Transaction, SPO Ltd. became a wholly owned subsidiary of the Company as of April 21, 2005 and, subsequent to the Acquisition Transaction, the Company changed its name to "SPO Medical Inc." Upon consummation of the Acquisition Transaction, the Company effectuated a forward subdivision of the Company's Common Stock issued and outstanding on a 2.65285:1 basis.

The merger between UNDI and the SPO Ltd was accounted for as a reverse merger. As the shareholders of SPO Ltd received the largest ownership interest in the Company, SPO Ltd was determined to be the "accounting acquirer" in the reverse acquisition. As a result, the historical financial statements of the Company were replaced with the historical financial statements of SPO Ltd.

The Company and its subsidiary, SPO Ltd., are collectively referred to as the "Company".

**NOTE 2**

**Basis of Presentation**

The accompanying un-audited condensed consolidated interim financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with Rule 10-01 of Regulation S-X. These financial statements reflect all adjustments, consisting of normal recurring adjustments and accruals, which are, in the opinion of management, necessary for a fair presentation of the financial position of the Company as of September 30, 2008 and the results of operations and cash flows for the interim periods indicated in conformity with generally accepted accounting principles applicable to interim periods. Accordingly, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. Operating results for the nine and three months ended September 30, 2008, are not necessarily indicative of the results that may be expected for the year ended December 31, 2008. These unaudited financial statements should be read in conjunction with the audited financial statements and footnotes thereto included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2007, as filed with the Securities and Exchange Commission.



**SPO MEDICAL INC  
AND ITS SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS  
U.S. dollars in thousands (except share data)**

**NOTE 3**

**Going Concern**

As reflected in the accompanying financial statements, the Company's operations for the nine and three months ended September 30, 2008, resulted in a net loss of \$1,661 and \$588, respectively, and the Company's balance sheet reflects a net stockholders' deficiency of \$287. The Company's ability to continue operating as a "going concern" is dependent on its ability to raise additional working capital on an immediate basis. Management is continuing in its efforts to secure funds for the Company's continued operation. Management's plans in this regard include attempting to raise additional cash from current and potential stockholders and through sales of its existing inventories.

**NOTE 4**

**Financial Expenses**

FINANCIAL EXPENSES, NET. Financial expenses, net, for the nine and three months ended September 30, 2008 were \$277 and \$25, respectively. Financial expenses, net, for the corresponding periods in 2007 were \$754 and \$ 315. The principal components of the financial expenses during the nine month period ended September 30, 2008 were: (i) non cash amortization of loan discounts \$49 (ii) one-time non-cash expenses relating to the issue of warrants for the conversion to equity of certain loan notes and accrued interest thereon \$105 and (iii) interest in respect of debt instruments issued by the Company between April 2005 and October 2006 \$72.

**NOTE 5**

**Stockholders Deficiency**

On March 31, 2008, the Company received from an investor gross proceeds of \$250 on account for the purchase of Common Stock. The net proceeds from this financing were \$223 after payment of a cash fee to the placement agent and other related expenses. In connection therewith, on May 22, 2008 the Company issued to such investor 312,500 shares of its Common Stock and a warrant, exercisable through the third anniversary of issuance, to purchase an additional 156,250 shares of its Common Stock at a per share exercise price of \$0.80.

On March 11, 2008 the Company issued to a service provider 75,000 restricted shares in consideration of services rendered. The service provider is entitled to an additional 75,000 shares of Common Stock upon the occurrence of certain specified events. In connection therewith, on June 23, 2008 the Company issued to the service provider an additional 9,375 restricted shares in respect of this commitment.

On April 11, 2008 the Company issued to three designees of a service provider 100,000 restricted shares of Common Stock in consideration for investor relations services rendered. Subject to certain events being achieved by the service provider, the Company originally committed to issue up to an additional 300,000 restricted shares of Common Stock. On July 7, 2008, the Company signed an amendment to the agreement with this service provider reducing the additional commitment to 100,000 additional restricted shares and, in connection therewith, on July 23, 2008, the Company issued to two designees an aggregate of 50,000 restricted shares. No further restricted shares will be issued under this agreement which was terminated in August 2008.

On April 14, 2008, the Company issued to its Chief Financial Officer under its 2005 Equity Incentive Plan options to purchase up to 100,000 shares of Common Stock at a per share exercise price of \$0.78

On April 16, 2008, the Company entered in to a settlement agreement with an entity that had originally been retained by the Company to distribute one of the Company's then contemplated future products. Pursuant to such agreement,

the Company received advance payments in the amount of \$485 in several installments between June 2006 and January 2007. In respect of the full settlement of this outstanding amount, on May 15, 2008, the Company issued to such entity 400,000 restricted shares of the Company's Common Stock.

On May 13, 2008, the Company received from an investor gross proceeds of \$190 for the purchase of Common Stock. The net proceeds from this financing were \$172 after payment of a cash fee to a placement agent and other related expenses. In connection therewith. On July 7, 2008 the Company issued to such investor 237,500 shares of its Common Stock and a warrant, exercisable through the third anniversary of issuance, to purchase an additional 118,750 shares of its Common Stock at a per share exercise price of \$0.80.

On May 22, 2008 the Company received from certain investors gross proceeds of \$175 on account for stock capital. The net proceeds from this financing were \$161 after cash fee paid to the placement agent and other related expenses. In connection therewith. On July 7, 2008 the Company issued to such investors an aggregate of 218,750 shares of its Common Stock and a warrant, exercisable through the third anniversary of issuance, to purchase an additional 109,375 shares of its Common Stock at a per share exercise price of \$0.80.



In respect of all the gross amounts raised in the nine month period ended September 30, 2008, the Company will issue to the finders 61,500 warrants under the same terms as the warrants issued to the investors.

In March 2008, the Company offered to the holders of the April 2005 Notes to apply the amounts payable to them on the April 2005 Notes to the exercise price of the warrants issued in connection with the issuance of these notes (collectively, the "April 2005 Warrants"), thereby exercising these warrants, and to convert into Common Stock the accrued interest on the 2005 Notes at a per share conversion price of \$0.60. Note holders that accepted this offer were issued new warrants for such number of shares of Common Stock equal to 25% of the number shares issued to them upon exercise of their existing warrants and conversion of the interest accrued on the note. The new warrants are exercisable over three years at an exercise price of \$0.60. The Company issued an aggregate of 866,528 shares of Common Stock to nine holders of the April 2005 Notes upon such holders' agreement to (i) apply the aggregate principal amount of \$439 payable to them in respect thereof to the exercise of the April 2005 Warrants previously issued to them and (ii) convert the interest accrued of \$81 with respect to the 2005 Notes into shares of Common Stock. The warrants were exercised in accordance with their terms and the interest was converted, in each case at a per share price of \$0.60. In addition, these holders were issued warrants, exercisable over three years from the date of issuance, to purchase up to 216,636 shares of Common Stock at a per share exercise price of \$0.60. Warrants for an additional 50,000 shares of Common Stock will be issued to three other holders of the April 2005 Note after such holders agreed to extend the maturity date of their notes through March 26, 2010. The exercise period of the new warrants for the extending note holders will be co-terminus with their existing April 2005 Warrants (September 2010) and such warrants will be exercisable at a per share exercise price of \$0.60. The interest accrued through March 26, 2008, the original maturity date, with respect to notes in the aggregate amount of \$40 will be paid to the extending holders of which \$15 has been paid as of September 30, 2008. In the nine months ended September 30, 2008, the Company repaid certain holders of the April 2005 Notes principal of \$250 and the interest accrued thereon.

On September 22, 2008, the Company issued to a service provider 75,000 restricted shares in consideration of services rendered. The service provider is entitled to an additional 37,500 shares of Common Stock for each subsequent month that the Company retains the services of this services provider. As of November 18, 2008, the Company has issued to this service provider a total 112,500 restricted shares.

**NOTE 6 -Subsequent event**

On October 8, 2008, the Company entered in to an agreement with a service provider and issued to certain designees of the service provider 596,666 restricted shares in consideration for financial and strategic business services.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

THE FOLLOWING DISCUSSION SHOULD BE READ IN CONJUNCTION WITH OUR FINANCIAL STATEMENTS AND THE NOTES RELATED TO THOSE STATEMENTS. SOME OF OUR DISCUSSION IS FORWARD-LOOKING AND INVOLVES RISKS AND UNCERTAINTIES. FOR INFORMATION REGARDING RISK FACTORS THAT COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR BUSINESS, REFER TO THE RISK FACTORS SECTION OF THE ANNUAL REPORT ON FORM 10-KSB FOR THE YEAR ENDED DECEMBER 31, 2007.

### **OVERVIEW**

SPO Medical Inc. is engaged in the design, development and marketing of non-invasive pulse oximetry technologies to measure blood oxygen saturation and heart rate. We have developed and patented proprietary technology that enables the measurement of heart rate and oxygen saturation levels in the blood which is known as Reflectance Pulse Oximetry (RPO). Using RPO, a sensor can be positioned on various body parts, hence minimizing problems from motion artifacts and poor perfusion. The unique design features contribute to substantially lower power requirements and enhances wireless, stand-alone configurations facilitating expanded commercial possibilities.

We hold four patents issued by the United States Patent and Trademark Office ("USPTO") covering various aspects of our unique RPO based technology. As further discussed below, our technologies are currently applied to products that are designed for use by the, homecare, professional medical care, sports, safety and search and rescue.

We were originally organized under the laws of the State of Delaware in September 1981 under the name "Applied DNA Systems, Inc." On November 16, 1994, we changed our name to "Nu-Tech Bio-Med, Inc." On December 23, 1998, we changed our name to "United Diagnostic, Inc." Effective April 21, 2005, we acquired 100% of the outstanding capital stock of SPO Ltd. pursuant to a Capital Stock Exchange Agreement dated as of February 28, 2005 among the Company, SPO Ltd. and the shareholders of SPO Ltd., as amended and restated on April 21, 2005 pursuant to which we issued to the former shareholders of SPO Ltd. a total of 5,769,106 shares of the Company's Common Stock representing approximately 90% of the Common Stock then issued and outstanding.

We currently have five commercial products utilizing our unique oximetry technology. These are the (i) PulseOx 5500TM — a stand-alone commercial RPO spot check monitor for SpO<sub>2</sub> and heart rate, (ii) Check MateTM— which addresses the sports and aviation market's demand for a lightweight, inexpensive monitor for measuring SpO<sub>2</sub> and heart rate during high-altitude activities, the PulseOx 7500TM —a monitor for extended monitoring of SpO<sub>2</sub> and heart rate by means of RPO (the monitor is being initially marketed for pre screening of sleep apnea sufferers), (iv) PulseOX 6000 TM, a professional stand-alone commercial RPO spot check monitor for SpO<sub>2</sub> and heart rate and (v) the PulseOX 6100 TM, a professional stand-alone hand held commercial RPO spot check monitor for SpO<sub>2</sub> and heart rate. We currently have in various stages of development other devices utilizing our oximetry technology, including the Baby Movement Monitor — a monitor being designed specifically for the use with infants and a Sports Watch - a sports watch for sports enthusiast to monitor their wellness whilst training or engaging in sport activities.

We need to raise additional funds on an immediate basis in order to meet our operating requirements and to fulfill our business plan. Pending the raise of additional capital, during the quarter ended September 30, 2008, we have significantly curtailed our product design, development and marketing efforts in an attempt to conserve our cash resources. As of November 18 2008, we had 14 employees working on a full time basis. We have been forced to delay payments to most of our vendors, defer, in part, salaries for management and curtail product development plans. If we are unable to raise needed capital on an immediate basis, it may be necessary to lay-off additional personnel. No assurance can be given that we will be able to raise the needed capital. These conditions raise substantial doubt about our ability to continue as a going concern.

## **CRITICAL ACCOUNTING POLICIES**

The discussion and analysis of our financial condition and results of operations are based upon our unaudited consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our estimates, including those related to revenue recognition, bad debts, investments, intangible assets and income taxes. Our estimates are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

We have identified the accounting policies below as critical to our business operations and the understanding of our results of operations.

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## **REVENUE RECOGNITION**

We generate revenues principally from sales of our products. Revenues from the sale of products are recognized when delivery has occurred, persuasive evidence of an arrangement exists, the vendor's fee is fixed or determinable, no further obligation exists and collection is probable and there are no remaining significant obligations. Delivery is deemed to have occurred upon shipment of products from any of our distribution centers.

## **INVENTORY VALUATION**

Inventories are stated at the lower of cost or market value. Cost is determined as follows: Raw materials, components and finished products are valued using the first in first out (FIFO) basis. Work-in-process - is valued on the basis of cost or market value of the raw materials components plus the related manufacturing costs.

## **USE OF ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## **RESULTS OF OPERATIONS**

### **COMPARISON OF THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 2008 AND THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 2007**

**REVENUES.** Revenues are from our commercialized pulse oximetry product line primarily the PulseOx 5500, Check Mate designed for the medical, homecare and sports markets, and also our professional products the PulseOx 7500 and the recently introduced PulseOx 6000 and PulseOx 6100 designed for the professional medical markets. Revenues for the nine and three months ended September 30, 2008 were \$2,421,000 and \$253,000 respectively. Revenues for the corresponding periods in 2007 were \$4,174,000 and \$1,408,000 respectively. The reduction in revenues for the 2008 periods is primarily attributable to the combined effect of a decrease in the volume of unit sales of one of our product lines together with a reduction of the per unit price owing to the decline in consumer spending in our principal market.

**COSTS OF REVENUES.** Costs of revenues for the nine and three months ended September 30, 2008 were \$1,321,000 and \$134,000, respectively. Costs of revenues for the corresponding periods in 2007 were \$1,938,000 and \$673,000, respectively. Costs of revenues include all costs related to manufacturing and selling products and services and consist primarily of direct material costs and salaries and related expenses for personnel. The relative percentage increase in cost of revenues during the 2008 period is attributable to the lower unit sales apportioned over certain overhead costs.

**RESEARCH AND DEVELOPMENT EXPENSES.** Research and development expenses consist primarily of expenses incurred in the design, development and testing of our products. These expenses consist primarily of salaries and related expenses for personnel, contract design and testing services, supplies used and consulting and license fees paid to third parties. Research and development expenses for the nine and three months ended September 30, 2008 were \$964,000 and \$242,000, respectively. Research and development expenses for the corresponding periods in 2007 were \$799,000 and \$256,000, respectively. The increase in research and development expenses during the nine month period in 2008 is primarily attributable to increased employee and related compensation costs resulting from the devaluation of the United States Dollar (our primary reporting currency) against the New Israeli Shekel (in which our employee expenses are denominated) as well as the increased investment in the development of new products. In the three month period ended September 30, 2008, we reduced or ceased certain of our development projects.

**SELLING AND MARKETING EXPENSES.** Selling and marketing expenses consist primarily of costs relating to compensation attributable to employees engaged in sales and marketing activities, promotion, sales support, travel and related expenses. Selling and marketing expenses for the nine and three months ended September 30, 2008 were \$428,000 and \$104,000, respectively. Selling and marketing expenses for the corresponding periods in 2007 were \$552,000 and \$ 162,000, respectively. The decrease in selling and marketing expenses during 2008 is primarily attributable to closure of our California office during 2007.

**GENERAL AND ADMINISTRATIVE EXPENSES.** General and administrative expenses primarily consist of salaries and other related costs for personnel in executive and other administrative functions. Other significant costs include professional fees for legal and accounting services. General and administrative expenses for the nine and three months ended September 30, 2008 were \$1,030,000 and \$ 274,000, respectively. General and administrative costs for the corresponding periods in 2007 were \$1,030,000 and \$438,000, respectively.

**REORGANIZATION EXPENSES.** During the three months ended September 30, 2008, we reduced the number of employees, primarily those engaged in research and development. As a result of these cost cutting measures, we separately recognized certain accrued expenses in the amount of \$62,000 relating to the termination of these employees

**FINANCIAL EXPENSES, NET.** Financial expenses, net, for the nine and three months ended September 30, 2008 were \$277,000 and \$25,000, respectively. Financial expenses, net, for the corresponding periods in 2007 were \$754,000 and \$315,000, respectively. The decrease in financial expenses is primarily attributable to the decrease of the non-cash expenses in respect of amortization of loan discounts. The principal expenses comprising the financial expenses during the nine month period in 2008 period are interest accrued, non cash amortization costs and one time costs relating to the issue of additional warrants in respect of debt instruments issued by us between April 2005 and October 2006.

NET LOSS. For the nine and three months ended September 30, 2008 we had a net loss of \$1,661,000 and \$588,000, respectively. Net loss for the corresponding periods in 2007 were \$899,000 and \$436,000, respectively. The increase in net loss during 2008 is primarily attributable to the decrease in revenues for the period.

## LIQUIDITY AND CAPITAL RESOURCES

As at September 30, 2008, we had cash and cash equivalents of approximately \$450,000 compared to \$1,242,000 at December 31, 2007.

We generated net negative cash flows from operating activities of approximately \$977,000 during the nine months ended September 30, 2008 compared to \$248,000 for the nine months ended September 30, 2007.

In December 2005 we completed the private placement to certain accredited investors that we commenced in April 2005 for the issuance of up to \$1,544,000 of units of our securities, with each unit comprised of (i) our 18 month 6% promissory note (collectively, the "April 2005 Notes") and (ii) three year warrants to purchase up to such number of shares of our Common Stock as are determined by the principal amount of the Note purchased by such investor divided by \$ 0.85 (collectively the "April 2005 Warrants"). In September 2006, we offered to the holders of the April 2005 Notes to revise certain of the terms of the original offering in order to facilitate an extension to the scheduled maturity date of the Note, (hereinafter the "Amendment"). The Amendment provides that (a) the maturity date of the April 2005 Notes is to be extended to March 26, 2008, (b) the exercise period of the April 2005 Warrants is to be extended from three to five years with an expiration date of September 26, 2010 and the per share exercise price was adjusted to \$0.60 and (c) the interest rate on the amounts outstanding under the April 2005 Notes was increased to 8% per annum, effective July 12, 2006. The Amendment also provides that if we subsequently issue shares of our Common Stock at an effective per share exercise price less than that of the adjusted per share exercise price of the April 2005 Warrants during the adjusted exercise period, then the exercise price thereof is to be reduced to such lower exercise price; provided, that, this protection will not apply to certain of our equity or debt issuances (i) from approved stock option plans to employees, directors and other service providers, (ii) upon exercise of options and warrants outstanding as of September 27, 2006 and (iii) to our consultants that an unaffiliated third party would deem to be commercially reasonable and fair. In addition, the Amendment also provides that, subject to certain qualifications, our obligation to file a registration statement under the Securities Act of 1933, as amended, relating to the resale of our Common Stock underlying the April 2005 Warrants is extended to April 15, 2007. The Amendment became effective as of September 30, 2006. As of December 31, 2007, holders of Notes in the principal amount \$1,439,000 have signed the Amendment, the holder of a note in the principal amount of \$50,000 has been repaid, and the holders of notes in the principal amount \$125,000 have since exercised their warrants and converted the accrued interest on the note. All of these notes, including the notes held by the holders who agreed to the extension of the maturity date, matured on March 26, 2008.

In March 2008, we offered to the holders of the April 2005 Notes to apply the amounts payable to them on the April 2005 Notes to the exercise price of the April 2005 Warrants, thereby exercising these warrants, and to convert into our Common Stock the accrued interest on the 2005 Notes at a per share conversion price of \$0.60. Note holders who accept this offer would be issued new warrants for such number of shares of Common Stock equal to 25% of the number shares issued to them upon exercise of their existing warrants and conversion of the interest accrued on the note. The new warrants will be exercisable over three years at an exercise price of \$0.60. As of November 18, 2008, the holders of approximately \$439,000 in principal amount have agreed to apply the principal amount owed to them to the exercise price of the April 2005 Warrants. Accordingly, approximately \$ 439,000 in amounts owed under the 2005 Notes have been converted into equity and, accordingly, an aggregate of 866,528 shares of our Common Stock have been issued upon exercise of the April 2005 Warrants and conversion of the interest owing on the April 2005 Notes. Under the terms of the offer, new warrants for 216,636 share of our Common stock have been issued to these April 2005 Note holders. These warrants are exercisable over three years from the date of issuance. Three note holders of the principal amount of \$200,000 have agreed to extend their loan for a further 24 months and we agreed to pay to

them the interest accrued through the original maturity date of March 26, 2008 in the aggregate amount of \$40,000. Under the terms of the agreement with the extending note holders, we will issue to the extending holders new warrants for an aggregate of 50,000 shares of our Common stock, which warrants are exercisable for three years from issuance and contain the same operative terms, including exercise price, as the warrants that were originally issued in connection with the issuance of the April 2005 Notes. We have been informed by the holders of \$300,000 in principal amount of their election to not accept our offer, of which \$250,000 of principal and the accrued interest thereon has been repaid as of the date of the filing of this quarterly report. We continue to hold discussions with the holders of \$430,000 in principal amount of the April 2005 Notes in an attempt to resolve this matter; until such time as any resolution is reached (if ever) with these holders, we remain in default under the 2005 Notes with respect to these amounts .

In July 2006, we commenced a private placement of units of our securities, with each unit comprised of (i) our 8% month promissory note due 12 months from the date of issuance and (ii) warrants as described below, pursuant to which we raised \$550,000 (the maximum amount that could be raised from this offering). Under the terms of the offering, the principal and accrued interest is due in one balloon payment at the end of the twelve month period. Each purchaser of the notes received warrants, exercisable over a period of two years from the date of issuance, to purchase 16,250 shares of Common Stock for each \$25,000 of principal loaned, at a per share exercise price equal to the lower of \$1.50 or 35% less than any the offering price at an initial public offering of the Company's Common Stock during the warrant exercise period. During the quarter ended September 30, 2007, we offered to the holders of the notes to convert the principal and accrued interest into shares of the Company's Common Stock at a per share conversion price of \$0.90. As of November 18, 2008, the holders of \$238,000 of the principal amount agreed to convert the principal and accrued interest thereon into shares of our Common Stock. We repaid to a note holder the principal amount of \$75,000 and the accrued interest thereon. We have not made the scheduled payment on the principal amount of \$237,000 that remain due and owing under the notes that have not been converted and, accordingly, under the terms of such notes, we are in default. We are in discussions with these note holders in an attempt to resolve this matter

Our recent financings are discussed below.

In March 2008, we received from an investor gross proceeds of \$250,000 and, in connection therewith, in May 2008 we issued to such investor 312,500 shares of our Common Stock and warrants, exercisable through the third anniversary of issuance, to purchase an additional 156,250 shares of Common Stock at a per share exercise price of \$0.80. The net proceeds from this financing were \$223,000 after cash fee paid to the placement agent and other related expenses.

In May 2008, we received from certain investors gross proceeds of \$365,000 in consideration for the purchase of our Common Stock. The net proceeds from this financing were \$333,000 after cash fees paid to the placement agent and other related expenses. In connection therewith, in June 2008, we issued to such investors an aggregate of 456,250 shares of our Common Stock and warrants, exercisable through the third anniversary of issuance, to purchase up to an additional 228,125 shares of our Common Stock at a per share exercise price of \$0.80.

As noted above, we need to raise additional funds on an immediate basis in order to be able to satisfy our cash requirements and fulfill our business plan over the next twelve months. Continuing product development and enhancement, expected new product launches, corporate operations and marketing expenses will continue to require additional capital. Our current revenues from operations are insufficient to cover our projected plans or current operations. We therefore continue to seek additional financing through the sale of our equity and/or debt securities to satisfy future capital requirements until such time as we are able to generate sufficient cash flow from revenues to finance on-going operations. No assurance can be provided that additional capital will be available to us on commercially acceptable or at all. Our auditors included a "going concern" qualification in their auditors' report for the year ended December 31, 2007. While we raised approximately \$615,000 during the nine month period ended September 30, 2008, such "going concern" qualification may make it more difficult for us to raise funds when needed. Additional equity financings is likely to be dilutive to holders of our Common Stock and debt financing, if available, may require us to be bound by significant repayment obligations and covenants that restrict our operations.

#### **ITEM 4. CONTROLS AND PROCEDURES (T)**

**EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES.** We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of "disclosure controls and procedures" in Rule 13a-14(c).

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective.

**CHANGES IN INTERNAL CONTROLS OVER FINANCIAL REPORTING.** During the quarter ended September 30, 2008, there have been no changes in our internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, these controls.

## **PART II - OTHER INFORMATION**

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**



The following paragraph sets forth certain information with respect to all securities sold by us during the three months ended September 30, 2008 without registration under the Securities Act.

On April 11, 2008, we issued to three designees of a service provider 100,000 restricted shares of Common Stock in consideration for investor relations services rendered. Subject to certain events being achieved by the service provider, we originally committed to issue up to an additional 300,000 restricted shares of Common Stock. On July 7, 2008, we signed an amendment to the agreement with this service provider reducing the additional commitment to 100,000 additional restricted shares and, in connection therewith, on July 23, 2008, we issued to two designees an aggregate of 50,000 restricted shares. No further restricted shares will be issued under this agreement which was terminated in August 2008.

In May 2008, we received from investors, gross proceeds of \$365,000 for stock capital. In connection therewith, on July 7, 2008, we issued to such investors an aggregate of 456,250 shares of our Common Stock and warrants, exercisable through the third anniversary of issuance, to purchase up to an additional 228,125 shares of our Common Stock at a per share exercise price of \$0.80.

On June 23, 2008, we issued to a service provider an additional 9,375 restricted shares of our Common Stock in consideration for services rendered.

On September 22, 2008, we issued to a service provider 75,000 restricted shares in consideration of services rendered. XX November, 2008 the Company issued a further 37,500 under the terms of the contract with this service provider

All of the securities issued in the transactions described above were issued without registration under the Securities Act in reliance upon the exemptions provided in Section 4(2) of the Securities Act or Regulation S under such Securities Act. Except with respect to securities sold under Regulation S, the recipients of securities in each such transaction acquired the securities for investment only and not with a view to or for sale in connection with any distribution thereof. Appropriate legends were affixed to the share certificates issued in all of the above transactions. Each of the recipients represented that they were "accredited investors" within the meaning of Rule 501(a) of Regulation D under the Securities Act, or had such knowledge and experience in financial and business matters as to be able to evaluate the merits and risks of an investment in its common stock. All recipients had adequate access, through their relationships with the Company and its officers and directors, to information about the Company. None of the transactions described above involved general solicitation or advertising.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

We disclosed in the Quarterly Report for the three months ended March 31, 2008, that we had not repaid principal and accrued interest that became due as of such date in the aggregate amount of \$1,895,000 and that as of November 18, 2008, we settled with the holders of certain of these amounts and of such date, \$1,091,000 remained due and outstanding.

### **ITEM 6. EXHIBITS.**

- 31.1 Rule 13a - 14(a) Certification of Principal Executive Officer
- 31.2 Rule 13a - 14(a) Certification of Principal Financial Officer
- 32.1 Section 1350 Certification of Principal Executive Officer
- 32.2 Section 1350 Certification of Principal Financial Officer

**SIGNATURES**

Pursuant to the requirements of the Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: November 18, 2008

SPO MEDICAL INC.

/s/ MICHAEL BRAUNOLD  
MICHAEL BRAUNOLD  
PRESIDENT AND CHIEF EXECUTIVE OFFICER

**PRINCIPAL FINANCIAL AND ACCOUNTING OFFICER**

DATE: November 18, 2008

BY

/s/ JEFF FEUER  
JEFF FEUER,  
CHIEF FINANCIAL OFFICER  
(PRINCIPAL FINANCIAL AND ACCOUNTING  
OFFICER)