

FEDERAL AGRICULTURAL MORTGAGE CORP
Form 10-Q
May 10, 2007

As filed with the Securities and Exchange Commission on
May 10, 2007

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

Commission File Number 0-17440

FEDERAL AGRICULTURAL MORTGAGE CORPORATION
(Exact name of registrant as specified in its charter)

Federally chartered instrumentality of the
United States
(State or other jurisdiction of incorporation or organization)

52-1578738
(I.R.S. employer identification number)

1133 Twenty-First Street, N.W., Suite 600
Washington, D.C.
(Address of principal executive offices)

20036
(Zip code)

(202) 872-7700
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of May 1, 2007, the registrant had 1,030,780 shares of Class A Voting Common Stock, 500,301 shares of Class B Voting Common Stock and 8,787,947 shares of Class C Non-Voting Common Stock outstanding.

PART I - FINANCIAL INFORMATIONItem 1. Condensed Consolidated Financial Statements

The following interim unaudited condensed consolidated financial statements of the Federal Agricultural Mortgage Corporation (“Farmer Mac” or the “Corporation”) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”). These interim unaudited condensed consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, necessary to present a fair statement of the financial condition and the results of operations and cash flows of Farmer Mac for the interim periods presented. Certain information and footnote disclosures normally included in annual consolidated financial statements have been condensed or omitted as permitted by SEC rules and regulations. The December 31, 2006 consolidated balance sheet presented in this report has been derived from the Corporation’s audited 2006 consolidated financial statements. Management believes that the disclosures are adequate to present fairly the condensed consolidated financial position, condensed consolidated results of operations and condensed consolidated cash flows as of the dates and for the periods presented. These interim unaudited condensed consolidated financial statements should be read in conjunction with the audited 2006 consolidated financial statements of Farmer Mac included in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2006. Results for interim periods are not necessarily indicative of those that may be expected for the fiscal year.

The following information concerning Farmer Mac’s interim unaudited condensed consolidated financial statements is included in this report beginning on the pages listed below:

Condensed Consolidated Balance Sheets as of March 31, 2007 and December 31, 2006	3
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FEDERAL AGRICULTURAL MORTGAGE CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited)

(in thousands, except share data)

	March 31, 2007	December 31, 2006
Assets:		
Cash and cash equivalents	\$ 816,930	\$ 877,714
Investment securities	2,273,679	1,830,904
Farmer Mac Guaranteed Securities	1,314,564	1,330,418
Loans held for sale	77,990	71,621
Loans held for investment	670,417	705,745
Allowance for loan losses	(1,730)	(1,945)
Loans held for investment, net	668,687	703,800
Real estate owned	2,097	2,097
Financial derivatives	7,382	9,218
Interest receivable	56,138	73,545
Guarantee and commitment fees receivable	43,198	40,743
Deferred tax asset, net	10,090	6,886
Prepaid expenses and other assets	5,007	6,727
Total Assets	\$ 5,275,762	\$ 4,953,673
Liabilities and Stockholders' Equity:		
Liabilities:		
Notes payable:		
Due within one year	\$ 3,533,771	\$ 3,298,097
Due after one year	1,370,667	1,296,691
Total notes payable	4,904,438	4,594,788
Financial derivatives	25,559	23,474
Accrued interest payable	40,489	36,125
Guarantee and commitment obligation	39,665	35,359
Accounts payable and accrued expenses	15,785	12,828
Reserve for losses	2,197	2,610
Total Liabilities	5,028,133	4,705,184
Stockholders' Equity:		
Preferred stock:		
Series A, stated at redemption/liquidation value, \$50 per share, 700,000 shares authorized, issued and outstanding	35,000	35,000
Common stock:		
Class A Voting, \$1 par value, no maximum authorization, 1,030,780 shares issued and outstanding	1,031	1,031
Class B Voting, \$1 par value, no maximum authorization, 500,301 shares issued and outstanding	500	500
Class C Non-Voting, \$1 par value, no maximum authorization, 8,724,785 and 9,075,862 shares issued and outstanding as of March 31, 2007 and December 31, 2006, respectively	8,725	9,076
Additional paid-in capital	83,364	85,349

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Accumulated other comprehensive income	9,735	4,956
Retained earnings	109,274	112,577
Total Stockholders' Equity	247,629	248,489
Total Liabilities and Stockholders' Equity	\$ 5,275,762	\$ 4,953,673

See accompanying notes to condensed consolidated financial statements.

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FEDERAL AGRICULTURAL MORTGAGE CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

(in thousands, except per share amounts)

	Three Months Ended	
	March 31, 2007	March 31, 2006
Interest income:		
Investments and cash equivalents	\$ 38,992	\$ 26,698
Farmer Mac Guaranteed Securities	19,403	18,037
Loans	11,319	11,383
Total interest income	69,714	56,118
Total interest expense	60,632	45,451
Net interest income	9,082	10,667
Recovery/(provision) for loan losses	215	1,013
Net interest income after recovery/(provision) for loan losses	9,297	11,680
Non-interest income:		
Guarantee and commitment fees	5,858	5,049
(Losses)/gains on financial derivatives and trading assets	(4,033)	11,700
Gains on the sale of real estate owned	-	210
Other income	409	169
Non-interest income	2,234	17,128
Non-interest expense:		
Compensation and employee benefits	3,137	2,904
General and administrative	2,337	2,758
Regulatory fees	550	588
Real estate owned operating costs, net	-	115
Provision/(recovery) for losses	(413)	(696)
Non-interest expense	5,611	5,669
Income before income taxes	5,920	23,139
Income tax expense	1,438	7,488
Net income	4,482	15,651
Preferred stock dividends	(560)	(560)
Net income available to common stockholders	\$ 3,922	\$ 15,091
Earnings per common share:		
Basic earnings per common share	\$ 0.37	\$ 1.36
Diluted earnings per common share	\$ 0.37	\$ 1.32
Common stock dividends per common share	\$ 0.10	\$ 0.10

See accompanying notes to condensed consolidated financial statements.

FEDERAL AGRICULTURAL MORTGAGE CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)
(in thousands)

	Three Months Ended	
	March 31, 2007	March 31, 2006
Cash flows from operating activities:		
Net income	\$ 4,482	\$ 15,651
Adjustments to reconcile net income to net cash provided by operating activities:		
Net amortization/(accretion) of premiums and discounts on loans and investments	325	(234)
Amortization of debt premiums, discounts and issuance costs	29,813	26,639
Proceeds from repayment of trading investment securities	388	467
Purchases of loans held for sale	(15,528)	(13,328)
Proceeds from repayment of loans held for sale	8,889	3,723
Net change in fair value of trading securities and financial derivatives	3,928	(12,501)
Amortization of SFAS 133 transition adjustment on financial derivatives	91	131
Gains on the sale of real estate owned	-	(210)
Total (recovery)/provision for losses	(628)	(1,709)
Deferred income taxes	(3,014)	5,112
Stock-based compensation expense	729	426
Decrease in interest receivable	17,407	24,165
(Increase)/decrease in guarantee and commitment fees receivable	(2,455)	2,031
(Increase)/decrease in other assets	(3,269)	13,855
Increase/(decrease) in accrued interest payable	4,364	(6,696)
Increase in other liabilities	5,721	21,172
Net cash provided by operating activities	51,243	78,694
Cash flows from investing activities:		
Purchases of available-for-sale investment securities	(1,234,474)	(899,793)
Purchases of Farmer Mac II Guaranteed Securities and AgVantage Farmer Mac Guaranteed Securities	(61,098)	(47,528)
Purchases of loans held for investment	(6,116)	(16,932)
Purchases of defaulted loans	(833)	(4,054)
Proceeds from repayment of investment securities	800,052	639,816
Proceeds from repayment of Farmer Mac Guaranteed Securities	73,495	68,723
Proceeds from repayment of loans	47,767	44,582
Proceeds from sale of Farmer Mac Guaranteed Securities	200	1,485
Proceeds from sale of real estate owned	-	818
Net cash used in investing activities	(381,007)	(212,883)
Cash flows from financing activities:		
Proceeds from issuance of discount notes	23,802,544	15,145,352
Proceeds from issuance of medium-term notes	536,000	86,200
Payments to redeem discount notes	(23,855,507)	(15,095,392)
Payments to redeem medium-term notes	(203,200)	(45,500)
Tax benefit from tax deductions in excess of compensation cost recognized	13	239

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Proceeds from common stock issuance	202	815
Purchases of common stock	(9,475)	(1,085)
Dividends paid	(1,597)	(1,673)
Net cash provided by financing activities	268,980	88,956
Net decrease in cash and cash equivalents	(60,784)	(45,233)
Cash and cash equivalents at beginning of period	877,714	458,852
Cash and cash equivalents at end of period	\$ 816,930	\$ 413,619

See accompanying notes to condensed consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

Note 1.**Accounting Policies**(a) Cash and Cash Equivalents

Farmer Mac considers highly liquid investment securities with maturities of three months or less at the time of purchase to be cash equivalents. Changes in the balance of cash and cash equivalents are reported in the condensed consolidated statements of cash flows. The following table sets forth information regarding certain cash and non-cash transactions for the three months ended March 31, 2007 and 2006.

	Three Months Ended	
	March 31, 2007	March 31, 2006
	<i>(in thousands)</i>	
Cash paid for:		
Interest	\$ 28,529	\$ 26,119
Income taxes	-	-
Non-cash activity:		
Real estate owned acquired through foreclosure	-	-
Loans acquired and securitized as Farmer Mac Guaranteed Securities	200	1,485
Loans previously under LTSPCs exchanged for Farmer Mac Guaranteed Securities	303,766	-

(b) Allowance for Losses

As of March 31, 2007, Farmer Mac maintained an allowance for losses to cover estimated probable losses on loans held for investment, real estate owned, and loans underlying long-term standby purchase commitments (“LTSPCs”) and Farmer Mac I Guaranteed Securities issued after the Farm Credit System Reform Act of 1996 (the “1996 Act”) in accordance with Statement of Financial Accounting Standards No. 5, *Accounting for Contingencies* (“SFAS 5”) and Statement of Financial Accounting Standards No. 114, *Accounting by Creditors for Impairment of a Loan*, as amended (“SFAS 114”).

The allowance for losses is increased through periodic provisions for loan losses that are charged against net interest income and provisions for losses that are charged to non-interest expense and is reduced by charge-offs for actual losses, net of recoveries. Negative provisions for loan losses or negative provisions for losses are recorded in the event that the estimate of probable losses as of the end of a period is lower than the estimate at the beginning of the period.

Farmer Mac’s methodology for determining its allowance for losses incorporates the Corporation’s proprietary automated loan classification system. That system scores loans based on criteria such as historical repayment performance, loan seasoning, loan size and loan-to-value ratio. For the purposes of the loss allowance methodology, the loans in Farmer Mac’s portfolio of loans and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs have been scored and classified for each calendar quarter since first quarter 2000. The allowance methodology captures the migration of loan scores across concurrent and overlapping 3-year time horizons and calculates loss rates separately within each loan classification for (1) loans underlying LTSPCs and (2) loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities. The calculated loss rates are applied to the current classification distribution of Farmer Mac’s portfolio to estimate inherent losses, on the assumption that the historical credit losses and trends used to calculate loss rates will continue in the future. Management evaluates this assumption by taking into consideration several factors, including:

economic conditions;
geographic and agricultural commodity/product concentrations in the portfolio;
the credit profile of the portfolio;
delinquency trends of the portfolio; and
historical charge-off and recovery activities of the portfolio.

If, based on that evaluation, management concludes that the assumption is not valid due to other more compelling indicators, the loss allowance calculation is modified by the addition of further assumptions to capture current portfolio trends and characteristics that differ from historical experience.

As of March 31, 2007, Farmer Mac concluded that the credit profile of its portfolio was consistent with Farmer Mac's historical credit profile and trends. Management believes that its use of this methodology produces a reliable estimate of inherent probable losses, as of the balance sheet date, for all loans held, real estate owned and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs in accordance with SFAS 5 and SFAS 114.

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The following table summarizes the changes in Farmer Mac's allowance for losses for the three months ended March 31, 2007 and 2006:

March 31, 2007				
	Allowance for Loan Losses	REO Valuation Allowance	Reserve for Losses	Total Allowance for Losses
<i>(in thousands)</i>				
Beginning balance	\$ 1,945	\$ -	\$ 2,610	\$ 4,555
Provision/(recovery) for losses	(215)	-	(413)	(628)
Charge-offs	-	-	-	-
Recoveries	-	-	-	-
Ending balance	\$ 1,730	\$ -	\$ 2,197	\$ 3,927

March 31, 2006				
	Allowance for Loan Losses	REO Valuation Allowance	Reserve for Losses	Total Allowance for Losses
<i>(in thousands)</i>				
Beginning balance	\$ 4,876	\$ -	\$ 3,777	\$ 8,653
Provision/(recovery) for losses	(1,013)	150	(846)	(1,709)
Charge-offs	-	(150)	-	(150)
Recoveries	20	-	-	20
Ending balance	\$ 3,883	\$ -	\$ 2,931	\$ 6,814

The table below summarizes the components of Farmer Mac's allowance for losses as of March 31, 2007 and December 31, 2006:

	March 31, 2007	December 31, 2006
<i>(in thousands)</i>		
Allowance for loan losses	\$ 1,730	\$ 1,945
Real estate owned valuation allowance	-	-
Reserve for losses:		
On-balance sheet Farmer Mac I Guaranteed Securities	857	982
Off-balance sheet Farmer Mac I Guaranteed Securities	599	679
LTSPCs	741	949
Total	\$ 3,927	\$ 4,555

No allowance for losses has been made for loans underlying Farmer Mac I Guaranteed Securities issued prior to the 1996 Act, AgVantage securities or securities issued under the Farmer Mac II program ("Farmer Mac II Guaranteed Securities"). Farmer Mac I Guaranteed Securities issued prior to the 1996 Act are supported by unguaranteed first loss subordinated interests, which are expected to exceed the estimated credit losses on those loans. Each AgVantage security is a general obligation of an issuing institution approved by Farmer Mac and is collateralized by eligible mortgage loans. As of March 31, 2007, there were no probable losses inherent in Farmer Mac's AgVantage securities due to the high credit quality of the obligors as well as the underlying collateral. The guaranteed portions

collateralizing Farmer Mac II Guaranteed Securities are guaranteed by the United States Department of Agriculture (“USDA”). Each USDA guarantee is an obligation backed by the full faith and credit of the United States. As of March 31, 2007, Farmer Mac had not experienced any credit losses on any Farmer Mac I Guaranteed Securities issued prior to the 1996 Act, AgVantage securities or Farmer Mac II Guaranteed Securities and does not expect to incur any such losses in the future.

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As of March 31, 2007, Farmer Mac individually analyzed \$16.2 million of its \$55.0 million of impaired assets for collateral shortfalls against updated appraised values, other updated collateral valuations or discounted values. Farmer Mac evaluated the remaining \$38.8 million of impaired assets for which updated valuations were not available in the aggregate in consideration of their similar risk characteristics and historical statistics. All of the \$16.2 million of assets analyzed individually were adequately collateralized. Accordingly, Farmer Mac did not record any specific allowances for under-collateralized assets as of March 31, 2007. Farmer Mac's non-specific or general allowances were \$3.9 million as of March 31, 2007.

The balance of impaired assets, both on- and off-balance sheet, and the related allowance specifically allocated to those impaired assets as of March 31, 2007 and December 31, 2006 are summarized in the following table:

	March 31, 2007			December 31, 2006		
	Balance	Specific Allowance	Net Balance	Balance	Specific Allowance	Net Balance
	<i>(in thousands)</i>					
Impaired assets:						
Specific allowance for losses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
No specific allowance for losses	55,004	-	55,004	56,854	-	56,854
Total	\$ 55,004	\$ -	\$ 55,004	\$ 56,854	\$ -	\$ 56,854

Farmer Mac recognized interest income of approximately \$0.9 million and \$0.8 million on impaired loans during the three months ended March 31, 2007 and 2006, respectively. During the three months ended March 31, 2007 and 2006, Farmer Mac's average investment in impaired loans was \$55.9 million and \$70.8 million, respectively.

(c)

Financial Derivatives

Farmer Mac enters into financial derivative transactions principally to protect against risk from the effects of market price or interest rate movements on the value of certain assets and future cash flows or debt issuance, not for trading or speculative purposes. Farmer Mac enters into interest rate swap contracts principally to adjust the characteristics of its short-term debt to match more closely the cash flow and duration characteristics of its longer-term mortgage and other assets, and also to adjust the characteristics of its long-term debt to match more closely the cash flow and duration characteristics of its short-term assets, thereby reducing interest rate risk. These transactions also may provide an overall lower effective cost of borrowing than would otherwise be available in the conventional debt market. Farmer Mac is required also to recognize certain contracts and commitments as derivatives when the characteristics of those contracts and commitments meet the definition of a derivative as promulgated by Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended ("SFAS 133").

Farmer Mac manages the interest rate risk related to loans it has committed to acquire, but has not yet purchased and permanently funded through the use of forward sale contracts on mortgage-backed securities and the debt of other government-sponsored enterprises (“GSEs”) and futures contracts involving U.S. Treasury securities. Farmer Mac uses forward sale contracts on GSE securities to reduce its interest rate exposure to changes in both Treasury rates and spreads on Farmer Mac debt and Farmer Mac Guaranteed Securities. The notional amounts of these contracts are determined based on a duration-matched hedge ratio between the hedged item and the hedge instrument. Gains or losses generated by these hedge transactions should offset changes in funding costs or Farmer Mac Guaranteed Securities sale prices that occur during the hedge period.

All financial derivatives are recorded on the balance sheet at fair value as a freestanding asset or liability in accordance with SFAS 133. Farmer Mac does not designate its financial derivatives as fair value hedges or cash flow hedges; therefore, the changes in the fair values of financial derivatives are reported as gains or losses on financial derivatives and trading assets in the condensed consolidated statements of operations.

The following table summarizes information related to Farmer Mac’s financial derivatives as of March 31, 2007 and December 31, 2006:

	March 31, 2007		December 31, 2006	
	Notional Amount	Fair Value	Notional Amount	Fair Value
	<i>(in thousands)</i>			
Interest rate swaps:				
Pay-fixed	\$ 1,163,134	\$ (14,228)	\$ 803,436	\$ (9,982)
Receive-fixed	1,075,482	(6,349)	810,482	(7,111)
Basis	240,125	2,206	335,065	2,531
Treasury futures	21	8	-	-
Agency forwards	42,212	186	71,045	306
Total	\$ 2,520,974	\$ (18,177)	\$ 2,020,028	\$ (14,256)

As of March 31, 2007, Farmer Mac had approximately \$0.8 million of net after-tax unrealized losses on financial derivatives included in accumulated other comprehensive income related to the SFAS 133 transition adjustment. These amounts will be reclassified into earnings in the same period or periods during which the hedged forecasted transactions (either the payment of interest or the issuance of discount notes) affect earnings or immediately when it becomes probable that the original hedged forecasted transaction will not occur within two months of the originally specified date. Over the next twelve months, Farmer Mac estimates that \$0.4 million of the amount currently reported in accumulated other comprehensive income will be reclassified into earnings.

As of March 31, 2007, Farmer Mac had outstanding basis swaps with a related party with a notional amount of \$181.4 million and a fair value of \$2.4 million. Those swaps hedge the interest rate basis risk related to loans Farmer Mac purchases that pay a Constant Maturity Treasury-based rate and the Discount Notes Farmer Mac issues to fund the loan purchases. Under the terms of those basis swaps, which are not in designated hedge relationships, Farmer Mac pays Constant Maturity Treasury-based rates and receives LIBOR. See Note 3 “Related Party Transactions” in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007, for additional information on these related party transactions. As of December 31, 2006, these swaps had an outstanding notional amount of \$193.0 million and a fair value of \$2.8 million.

(d) Earnings Per Common Share

Basic earnings per common share are based on the weighted-average number of shares of common stock outstanding. Diluted earnings per common share are based on the weighted-average number of shares of common stock outstanding adjusted to include all potentially dilutive common stock options. The following schedule reconciles basic and diluted earnings per common share (“EPS”) for the three months ended March 31, 2007 and 2006:

	Three Months Ended					
	March 31, 2007			March 31, 2006		
	Basic EPS	Dilutive stock options	Diluted EPS	Basic EPS	Dilutive stock options	Diluted EPS
	<i>(in thousands, except per share amounts)</i>					
Net income available to common stockholders	\$3,922		\$3,922	\$15,091		\$15,091
Weighted-average shares	10,468	178	10,646	11,107	318	11,425
Earnings per common share	\$0.37		\$0.37	\$1.36		\$1.32

During fourth quarter 2005, Farmer Mac established a program to repurchase up to 10 percent, or 958,632 shares, of the Corporation’s outstanding Class C Non-Voting Common stock. The aggregate number of shares repurchased by Farmer Mac under that program reached the maximum number of authorized shares during first quarter 2007, thereby terminating the program according to its terms. At that time, Farmer Mac announced the establishment of an additional program to repurchase up to one million additional shares of the Corporation’s outstanding Class C Non-Voting Common Stock. The authority for this new stock repurchase program expires in November 2008. Repurchases under that program commenced in accordance with its terms upon termination of the previous program. During first quarter 2007, Farmer Mac repurchased 360,482 shares of its Class C Non-Voting Common Stock at an average price of \$26.24 per share pursuant to both of the Corporation’s previously announced stock repurchase programs. These repurchases reduced the Corporation’s stockholders’ equity by approximately \$9.5 million.

All of the shares repurchased under Farmer Mac's stock repurchase programs were purchased in open market transactions and were retired to become authorized but unissued shares available for future issuance.

(e) Stock-Based Compensation

In 1997, Farmer Mac adopted a stock option plan for directors, officers and other employees to acquire shares of Class C Non-Voting Common Stock. Upon stock option exercise, new shares are issued by the Corporation. Under the plan, stock options awarded vest annually in thirds, with the first third vesting one year after the date of grant. If not exercised, any options granted under the 1997 plan expire 10 years from the date of grant, except that options issued to directors since June 1, 1998, if not exercised, expire five years from the date of grant. Of the 3,750,000 shares authorized to be issued under the plan, 456,426 remain available for future issuance as of March 31, 2007. For all stock options granted, the exercise price is equal to the closing price of the Class C Non-Voting Common Stock on or immediately preceding the date of grant.

Farmer Mac recognized \$0.4 million and \$0.4 million of compensation expense during the three-month periods ended March 31, 2007 and 2006, respectively, related to the non-vested portion of stock option awards that were outstanding as of December 31, 2005. Additionally, Farmer Mac recognized \$0.3 million of compensation expense related to stock options awarded subsequent to December 31, 2005, for the three-month period ended March 31, 2007, compared to no such compensation expense recognized for the three-month period ended March 31, 2006. The effect of the recognition of compensation expense related to stock options on diluted EPS for first quarter 2007 was a reduction of \$0.04 per diluted share, compared to \$0.02 per diluted share for first quarter 2006.

As of March 31, 2007, there was \$1.5 million of total unrecognized compensation cost related to stock options outstanding and unvested as of December 31, 2005. Of that cost, \$1.0 million and \$0.5 million is expected to be recognized in the remainder of 2007 and 2008, respectively.

The following table summarizes stock option activity for the three months ended March 31, 2007 and 2006:

	Three Months Ended			
	March 31, 2007		March 31, 2006	
	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price
Outstanding, beginning of period	2,145,705	\$ 23.83	2,153,008	\$ 22.41
Granted	1,000	27.77	-	-
Exercised	(9,405)	21.54	(61,800)	13.14
Forfeited	(3,335)	23.53	-	-
Outstanding, end of period	2,133,965	23.85	2,091,208	22.68
Options exercisable at end of period	1,318,998	\$ 24.05	1,390,475	\$ 23.58

The cancellations of stock options during first quarter 2007 were due either to unvested options terminating in accordance with the provisions of the applicable stock option plans upon directors' or employees' departures from Farmer Mac or vested options terminating unexercised on their expiration date. There were no cancellations of stock options during first quarter 2006. For first quarter 2007 and first quarter 2006, the additional paid-in capital received from the exercise of stock options was \$193 thousand and \$750 thousand, respectively. During first quarter 2007 and first quarter 2006, the reduction of income taxes to be paid as a result of the deduction for the exercise of stock options was \$20 thousand and \$375 thousand, respectively.

The following table summarizes information regarding options outstanding as of March 31, 2007:

Range of Exercise Prices	Options Outstanding		Options Exercisable	
	Number of Shares	Weighted-Average Remaining Contractual Life	Number of Shares	Weighted-Average Remaining Contractual Life
\$10.00 - \$19.99	248,897	6.8 years	172,568	6.6 years
20.00 - 24.99	1,082,801	5.3 years	719,341	4.5 years
25.00 - 29.99	612,099	6.6 years	236,921	4.4 years
30.00 - 34.99	189,668	4.2 years	189,668	4.2 years
35.00 - 39.99	-	-	-	-
40.00 - 44.99	-	-	-	-
45.00 - 50.00	500	5.0 years	500	5.0 years
	2,133,965		1,318,998	

The weighted-average grant date fair values of options granted in 2007 and 2006 were \$9.69 and \$9.91 per share, respectively. The fair values were estimated using the Black-Scholes option pricing model based on the following assumptions:

	2007	2006
Risk-free interest rate	4.9%	5.0%
Expected years until exercise	5 years	6 years
Expected stock volatility	36.3%	36.9%
Dividend yield	1.4%	1.6%

(f) Reclassifications

Certain reclassifications of prior period information were made to conform to the current period presentation.

(g) New Accounting Standards

In February 2006, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standards No. 155, *Accounting for Certain Hybrid Financial Instruments - an Amendment of FASB Statements No. 133 and 140* (“SFAS 155”), which resolves issues addressed in Statement 133 Implementation Issue No. D1, *Application of Statement 133 to Beneficial Interests in Securitized Financial Assets*. SFAS 155, among other things, permits the fair value re-measurement of any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation; clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS 133; and establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation. SFAS 155 was effective for all financial instruments acquired or issued in a fiscal year beginning after September 15, 2006. Farmer Mac’s adoption of SFAS 155 on January 1, 2007 did not have a material effect on Farmer Mac’s results of operations and financial position.

In March 2006, FASB issued Statement of Financial Accounting Standards No. 156, *Accounting for Servicing of Financial Assets* (“SFAS 156”), which requires that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable, and permits the entities to elect either fair value measurement with changes in fair value reflected in earnings or the amortization and impairment requirements of Statement of Financial Accounting Standards No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, for subsequent measurement. SFAS 156 was effective on January 1, 2007. Farmer Mac’s adoption of SFAS 156 on January 1, 2007 did not have a material effect on Farmer Mac’s results of operations or financial position.

Farmer Mac adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109* (“FIN 48”) on January 1, 2007. As part of the implementation of FIN 48, Farmer Mac evaluated its tax positions for its open tax years, 2003 through 2006, to identify and recognize any liabilities related to uncertain tax positions in its federal income tax returns. As of January 1, 2007, Farmer Mac recorded a liability for uncertain tax positions of \$1.5 million with a corresponding \$1.5 million increase in deferred tax assets. There were no significant changes in the components of the liability in first quarter 2007.

Farmer Mac's policy for recording interest and penalties associated with uncertain tax positions is to record them as a component of income tax expense and the FIN 48 liability. Under the provisions of FIN 48, Farmer Mac will continue to evaluate its tax positions for potential liabilities related to unrecognized tax benefits at least quarterly, but does not expect any significant changes to its unrecognized tax benefits during the next 12 months. There are no income tax examinations of Farmer Mac in process.

In September 2006, FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value under other accounting pronouncements that permit or require fair value measurements, changes the methods used to measure fair value and expands disclosures about fair value measurements. In particular, disclosures are required to provide information on the extent to which fair value is used to measure assets and liabilities, the inputs used to develop measurements and the effects of certain of the measurements on earnings or changes in net assets. SFAS 157 requires that costs related to acquiring financial instruments carried at fair value should not be capitalized, but rather should be expensed as incurred. SFAS 157 also clarifies that an issuer's credit standing should be considered when measuring liabilities at fair value. SFAS 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Early adoption, as of the beginning of an entity's fiscal year, is also permitted, provided interim financial statements have not yet been issued. Farmer Mac is currently evaluating the potential impact, if any, that the adoption of SFAS 157 will have on its financial statements.

In February 2007, FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115* ("SFAS 159"). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. SFAS 159 is effective for fiscal years beginning after November 15, 2007. Early adoption is also permitted as of the beginning of an entity's fiscal year that begins on or before November 15, 2007, provided the entity also elects to apply the provisions of SFAS 157. Farmer Mac is currently evaluating the potential impact that the adoption of SFAS 159 would have on its financial statements.

Note 2.**Farmer Mac Guaranteed Securities**

The following table sets forth information about on-balance sheet Farmer Mac Guaranteed Securities as of March 31, 2007 and December 31, 2006.

	March 31, 2007			December 31, 2006		
	Available- for-Sale	Held-to- Maturity	Total	Available- for-Sale	Held-to- Maturity	Total
	<i>(in thousands)</i>					
Farmer Mac I	\$ 378,416	\$ 27,931	\$ 406,347	\$ 404,938	\$ 28,489	\$ 433,427
Farmer Mac II	-	908,217	908,217	-	896,991	896,991
Total	\$ 378,416	\$ 936,148	\$ 1,314,564	\$ 404,938	\$ 925,480	\$ 1,330,418
Amortized cost	\$ 370,581	\$ 936,148	\$ 1,306,729	\$ 395,786	\$ 925,480	\$ 1,321,266
Unrealized gains	10,391	264	10,655	11,980	214	12,194
Unrealized losses	(2,556)	(4,901)	(7,457)	(2,828)	(6,715)	(9,543)
Fair value	\$ 378,416	\$ 931,511	\$ 1,309,927	\$ 404,938	\$ 918,979	\$ 1,323,917

The temporary unrealized losses presented above are principally due to changes in interest rates from the date of acquisition to March 31, 2007 and December 31, 2006, as applicable. The available-for-sale unrealized losses were on 10 and 12 individual securities as of March 31, 2007 and December 31, 2006, respectively.

As of March 31, 2007, 7 of the available-for-sale Farmer Mac Guaranteed Securities in loss positions had been in loss positions for more than 12 months. Those securities had a total unrealized loss of \$2.5 million as of March 31, 2007, compared to an unrealized loss of \$2.8 million as of December 31, 2006. The unrealized losses on those securities are due to overall increases in market interest rates and not due to any underlying credit deterioration of the issuers. All of the available-for-sale securities with unrealized losses aged greater than 12 months have losses that are less than 2 percent of the security cost. All aged unrealized losses are recoverable within a reasonable period of time by way of changes in market interest rates. Accordingly, Farmer Mac has concluded that none of the unrealized losses on its available-for-sale Farmer Mac Guaranteed Securities represent other-than-temporary impairment as of March 31, 2007. Farmer Mac has the intent and ability to hold its on-balance sheet Farmer Mac Guaranteed Securities until either the market value recovers or the securities mature.

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The table below presents a sensitivity analysis for the Corporation's on-balance sheet Farmer Mac Guaranteed Securities as of March 31, 2007.

	March 31, 2007 <i>(dollars in thousands)</i>
Fair value of beneficial interests retained in Farmer Mac Guaranteed Securities	\$ 1,309,927
Weighted-average remaining life (in years)	4.7
Weighted-average prepayment speed (annual rate)	10.9%
Effect on fair value of a 10% adverse change	\$ (390)
Effect on fair value of a 20% adverse change	\$ (727)
Weighted-average discount rate	5.8%
Effect on fair value of a 10% adverse change	\$ (20,515)
Effect on fair value of a 20% adverse change	\$ (41,557)

These sensitivities are hypothetical. Changes in fair value based on 10 percent or 20 percent variations in assumptions generally cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In fact, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which might amplify or counteract the sensitivities.

The table below presents the outstanding principal balances as of the periods indicated for Farmer Mac Guaranteed Securities, loans, and LTSPCs.

	March 31, 2007	December 31, 2006
	<i>(in thousands)</i>	
On-balance sheet assets:		
Farmer Mac I:		
Loans	\$ 740,304	\$ 770,236
Guaranteed Securities	397,581	423,624
Farmer Mac II:		
Guaranteed Securities	903,939	892,667
Total on-balance sheet	\$ 2,041,824	\$ 2,086,527
Off-balance sheet assets:		
Farmer Mac I:		
LTSPCs	\$ 1,920,848	\$ 1,969,734
AgVantage	1,500,000	1,500,000
Guaranteed Securities	1,874,458	1,649,895

Farmer Mac II:			
Guaranteed Securities		28,117	33,132
Total off-balance sheet	\$	5,323,423	\$ 5,152,761
Total	\$	7,365,247	\$ 7,239,288

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When particular criteria are met, such as the default of the borrower, Farmer Mac becomes entitled to purchase the defaulted loans underlying Farmer Mac Guaranteed Securities (commonly referred to as “removal-of-account” provisions). Farmer Mac records these loans at their fair values in the consolidated financial statements during the period in which Farmer Mac becomes entitled to purchase the loans and therefore regains effective control over the transferred loans. Fair values are determined by current collateral valuations or management’s estimate of discounted collateral values, and represent the cash flows expected to be collected. Farmer Mac records, at acquisition, the difference between each loan’s acquisition cost and its fair value, if any, as a charge-off to the reserve for losses. Subsequent to the purchase, such defaulted loans are treated as nonaccrual loans and, therefore, interest is accounted for on the cash basis. Any decreases in expected cash flows are recognized as impairment. No impairment was recognized during the three months ended March 31, 2007 and 2006. The following table presents information related to Farmer Mac’s acquisition of defaulted loans for the three months ended March 31, 2007 and 2006 and the outstanding balances and carrying amounts of all such loans as of March 31, 2007 and December 31, 2006, respectively.

	Three Months Ended	
	March 31, 2007	March 31, 2006
	<i>(in thousands)</i>	
Fair value at acquisition date	\$ 833	\$ 4,054
Contractually required payments receivable	871	4,120

	As of	
	March 31, 2007	December 31, 2006
	<i>(in thousands)</i>	
Outstanding balance	\$ 45,650	\$ 45,330
Carrying amount	41,617	42,687

Net credit losses and 90-day delinquencies as of and for the periods indicated for Farmer Mac Guaranteed Securities, loans and LTSPCs are presented in the table below. Information is not presented for loans underlying Farmer Mac I Guaranteed Securities issued prior to the 1996 Act, AgVantage securities or Farmer Mac II Guaranteed Securities. Farmer Mac I Guaranteed Securities issued prior to the 1996 Act are supported by unguaranteed first loss subordinated interests, which are expected to exceed the estimated credit losses on those loans. Each AgVantage security is a general obligation of an issuing institution approved by Farmer Mac and is collateralized by eligible mortgage loans. As of March 31, 2007, there were no probable losses inherent in Farmer Mac’s AgVantage securities due to the high credit quality of the obligors, as well as the underlying collateral. The guaranteed portions collateralizing Farmer Mac II Guaranteed Securities are guaranteed by the USDA. Each USDA guarantee is an obligation backed by the full faith and credit of the United States. As of March 31, 2007, Farmer Mac had not experienced any credit losses on any Farmer Mac I Guaranteed Securities issued prior to the 1996 Act, AgVantage securities or Farmer Mac II Guaranteed Securities and does not expect to incur any such losses in the future.

	As of March 31, 2007	90-Day Delinquencies (1) As of December 31, 2006	As of March 31, 2006	Net Credit Losses/(Recoveries) For the Three Months Ended March 31, 2007		2006
	<i>(in thousands)</i>					
On-balance sheet assets:						
Farmer Mac I:						
Loans	\$ 22,864	\$ 18,457	\$ 25,535	\$ -	\$	(20)
Total on-balance sheet	\$ 22,864	\$ 18,457	\$ 25,535	\$ -	\$	(20)
Off-balance sheet assets:						
Farmer Mac I:						
LTSPCs	\$ 5,477	\$ 1,198	\$ 3,227	\$ -	\$	-
Total off-balance sheet	\$ 5,477	\$ 1,198	\$ 3,227	\$ -	\$	-
Total	\$ 28,341	\$ 19,655	\$ 28,762	\$ -	\$	(20)

(1) Includes loans and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs that are 90 days or more past due, in foreclosure, restructured after delinquency, and in bankruptcy, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan.

Note 3. Off-Balance Sheet Guarantees and Long-Term Standby Purchase Commitments

Overview

Farmer Mac offers approved agricultural and rural residential mortgage lenders two credit enhancement alternatives to increase their liquidity or lending capacity while retaining the cash flow benefits of their loans: (1) Farmer Mac Guaranteed Securities, which are available through either the Farmer Mac I program or the Farmer Mac II program; and (2) LTSPCs, which are available only through the Farmer Mac I program. Both of these alternatives result in the creation of off-balance sheet obligations for Farmer Mac in the ordinary course of its business.

Off-Balance Sheet Farmer Mac Guaranteed Securities

Agricultural mortgage loans and other mortgage assets may be placed into trusts that are used as vehicles for the securitization of the transferred assets and the Farmer Mac-guaranteed beneficial interests in the trusts are sold to investors. The following table summarizes cash flows received from and paid to these trusts:

	Three Months Ended	
	March 31, 2007	March 31, 2006
	<i>(in thousands)</i>	
Proceeds from new securitizations	\$ 200	\$ 1,485
Guarantee fees received	2,748	1,408
Purchases of assets from the trusts	-	506
Servicing advances	36	1
Repayment of servicing advances	67	4

The following table presents the maximum principal amount of potential undiscounted future payments that Farmer Mac could be required to make under off-balance sheet Farmer Mac Guaranteed Securities as of March 31, 2007 and December 31, 2006, not including offsets provided by any recourse provisions, recoveries from third parties or collateral for the underlying loans.

**Outstanding Balance of Off-Balance Sheet
Farmer Mac Guaranteed Securities**

	March 31, 2007		December 31, 2006	
	<i>(in thousands)</i>			
Post-1996 Act Farmer Mac I Guaranteed Securities	\$	3,374,458	\$	3,149,895
Farmer Mac II Guaranteed Securities		28,117		33,132
Total Farmer Mac I and II	\$	3,402,575	\$	3,183,027

As of March 31, 2007, the weighted-average remaining maturity of all loans underlying off-balance sheet Farmer Mac Guaranteed Securities, excluding AgVantage securities, was 14.2 years. For those securities issued or modified on or after January 1, 2003, Farmer Mac has recorded a liability for its obligation to stand ready under the guarantee in the guarantee and commitment obligation on the condensed consolidated balance sheet. This liability approximated \$21.6 million as of March 31, 2007 and \$13.6 million as of December 31, 2006.

Long-Term Standby Purchase Commitments ("LTSPCs")

An LTSPC is a commitment by Farmer Mac to purchase eligible loans from a segregated pool of loans, either for cash or in exchange for Farmer Mac I Guaranteed Securities, on one or more undetermined future dates. As consideration for its assumption of the credit risk on loans underlying an LTSPC, Farmer Mac receives a commitment fee payable monthly in arrears in an amount approximating what would have been the guarantee fee if the transaction were structured as a swap for Farmer Mac Guaranteed Securities.

As of March 31, 2007 and December 31, 2006, the maximum principal amount of potential undiscounted future payments that Farmer Mac could be requested to make under LTSPCs, not including offsets provided by any recourse provisions, recoveries from third parties or collateral for the underlying loans, was \$1.9 billion and \$2.0 billion, respectively.

As of March 31, 2007, the weighted-average remaining maturity of all loans underlying LTSPCs was 15.4 years. For those LTSPCs issued or modified on or after January 1, 2003, Farmer Mac has recorded a liability for its obligation to stand ready under the commitment in the guarantee and commitment obligation on the condensed consolidated balance sheet. This liability approximated \$18.1 million as of March 31, 2007 and \$21.8 million as of December 31, 2006.

Note 4. Comprehensive Income

Comprehensive income represents all changes in stockholders' equity except those resulting from investments by or distributions to stockholders, and is comprised primarily of net income and unrealized gains and losses on securities available-for-sale net of related taxes. The following table sets forth Farmer Mac's comprehensive income for the three months ended March 31, 2007 and 2006:

	Three Months Ended	
	March 31, 2007	March 31, 2006
	<i>(in thousands)</i>	
Net income	\$ 4,482	\$ 15,651
Unrealized gains/(losses) on available for sale securities, net of tax	4,688	(9,042)
Amortization of SFAS 133 transition adjustment on financial derivatives, net of tax	91	131
Change in accumulated other comprehensive income/(loss), net of tax	4,779	(8,911)
Comprehensive income	\$ 9,261	\$ 6,740

The following table presents Farmer Mac's accumulated other comprehensive income as of and for the three months ended March 31, 2007 and December 31, 2006.

	March 31, 2007	December 31, 2006
	<i>(in thousands)</i>	
Available-for-sale securities:		
Beginning balance	\$ 5,802	\$ 16,637
Net unrealized gains/(losses), net of tax	4,688	(10,835)
Ending balance	\$ 10,490	\$ 5,802
Financial derivatives:		
Beginning balance	\$ (846)	\$ (1,390)
Amortization of SFAS 133 transition adjustment on financial derivatives, net of tax	91	544
Ending balance	\$ (755)	\$ (846)
Accumulated other comprehensive income, net of tax	\$ 9,735	\$ 4,956

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Note 5.**Investments**

The following table presents the amortized cost and estimated fair values of Farmer Mac's investments as of March 31, 2007 and December 31, 2006.

	Amortized Cost	As of March 31, 2007		Fair Value
		Unrealized Gains	Unrealized Losses	
<i>(in thousands)</i>				
Available-for-sale:				
Floating rate asset-backed securities	\$ 366,471	\$ -	\$ (6)	\$ 366,465
Fixed rate asset-backed securities	365,650	2,894	-	368,544
Floating rate corporate debt securities	436,383	432	(180)	436,635
Fixed rate corporate debt securities	545,072	-	(2,718)	542,354
Fixed rate preferred stock	236,173	7,646	(86)	243,733
Floating rate commercial paper	50,140	-	-	50,140
Fixed rate commercial paper	101,862	-	-	101,862
Floating rate mortgage-backed securities	149,752	546	(78)	150,220
Fixed rate mortgage-backed securities	9,115	-	(147)	8,968
Total available-for-sale	2,260,618	11,518	(3,215)	2,268,921
Trading:				
Adjustable rate mortgage-backed securities	4,702	56	-	4,758
Total trading	4,702	56	-	4,758
Total investment securities	\$ 2,265,320	\$ 11,574	\$ (3,215)	\$ 2,273,679

	Amortized Cost	As of December 31, 2006		Fair Value
		Unrealized Gains	Unrealized Losses	
Available-for-sale:				
Floating rate asset-backed securities	\$ 361,822	\$ -	\$ -	\$ 361,822
Floating rate corporate debt securities	406,374	527	(6)	406,895
Fixed rate corporate debt securities	579,389	17	(4,153)	575,253
Fixed rate preferred stock	236,771	3,628	(284)	240,115
Fixed rate commercial paper	73,371	-	-	73,371
Floating rate mortgage-backed securities	158,521	552	(45)	159,028
Fixed rate mortgage-backed securities	9,444	-	(177)	9,267
Total available-for-sale	1,825,692	4,724	(4,665)	1,825,751
Trading:				
Adjustable rate mortgage-backed securities	5,091	62	-	5,153
Total trading	5,091	62	-	5,153
Total investment securities	\$ 1,830,783	\$ 4,786	\$ (4,665)	\$ 1,830,904

The temporary unrealized losses presented above are principally due to changes in interest rates from the date of acquisition to March 31, 2007 and December 31, 2006, as applicable. All investment securities in an unrealized loss position are at least "A" rated and have not experienced any decline in credit rating during 2007 or 2006. The unrealized losses were on 31 and 21 individual investment securities as of March 31, 2007 and December 31, 2006, respectively.

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As of March 31, 2007, 13 of the securities in loss positions had been in loss positions for more than 12 months. Those securities had a total unrealized loss of \$3.0 million as of March 31, 2007, compared to an unrealized loss of \$4.4 million as of December 31, 2006. The unrealized losses on those securities are due to overall increases in market interest rates and not due to any underlying credit deterioration of the issuers. All of the securities with unrealized losses aged greater than 12 months have losses that are less than 3 percent of the security cost. All aged unrealized losses are recoverable within a reasonable period of time by way of changes in market interest rates. Accordingly, Farmer Mac has concluded that none of the unrealized losses on our investment securities represent other-than-temporary impairment as of March 31, 2007. Farmer Mac has the intent and ability to hold its investment securities in loss positions until either the market value recovers or the securities mature.

As of March 31, 2007, Farmer Mac did not own any held-to-maturity investments and owned trading investment securities that mature in less than one year with an amortized cost of \$4.7 million, a fair value of \$4.8 million, and a weighted average yield of 5.38 percent. The amortized cost, fair value and yield of investments by remaining contractual maturity for available-for-sale investment securities as of March 31, 2007 are set forth below. Asset- and mortgage-backed securities are included based on their final maturities, although the actual maturities may differ due to prepayments of the underlying assets or mortgages.

	Amortized Cost	Investment Securities Available-for-Sale as of March 31, 2007 Fair Value (dollars in thousands)	Yield
Due within one year	\$ 286,681	\$ 286,567	4.22%
Due after one year through five years	991,676	990,697	5.30%
Due after five years through ten years	567,709	576,979	5.50%
Due after ten years	414,552	414,678	4.37%
Total	\$ 2,260,618	\$ 2,268,921	5.06%

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial information is consolidated to include the accounts of Farmer Mac and its wholly-owned subsidiary, Farmer Mac Mortgage Securities Corporation.

This discussion and analysis of financial condition and results of operations should be read together with: (1) the interim unaudited condensed consolidated financial statements and the related notes that appear elsewhere in this report; and (2) Farmer Mac's Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

The discussion below is not necessarily indicative of future results.

Special Note Regarding Forward-Looking Statements

Some statements made in this report are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 pertaining to management's current expectations as to Farmer Mac's future financial results, business prospects and business developments. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and typically are accompanied by, and identified with, such terms as "anticipates," "believes," "expects," "intends," "should" and similar phrases. The following management's discussion and analysis includes forward-looking statements addressing Farmer Mac's:

- prospects for earnings;
- prospects for growth in loan purchase, guarantee, securitization and LTSPC volume;
- trends in net interest income;
- trends in provisions for losses;
- trends in expenses;
- changes in capital position; and
- other business and financial matters.

Management's expectations for Farmer Mac's future necessarily involve a number of assumptions and estimates and the evaluation of risks and uncertainties. Various factors or events could cause Farmer Mac's actual results to differ materially from the expectations as expressed or implied by the forward-looking statements, including the factors discussed under "Risk Factors" in Part I, Item 1A of Farmer Mac's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007, and uncertainties regarding:

- lender interest in Farmer Mac credit products and the Farmer Mac secondary market;
- increases in general and administrative expenses attributable to growth of the business and regulatory environment, including the hiring of additional personnel with expertise in key functional areas;
- the rate and direction of development of the secondary market for agricultural mortgage loans;
- the general rate of growth in agricultural mortgage indebtedness;
- borrower preferences for fixed-rate agricultural mortgage indebtedness;
- the willingness of investors to invest in Farmer Mac Guaranteed Securities; and
- possible reaction in the financial markets to events involving GSEs other than Farmer Mac.

In light of these potential risks and uncertainties, no undue reliance should be placed on any forward-looking statements expressed in this report. Furthermore, Farmer Mac undertakes no obligation to release publicly the results of revisions to any forward-looking statements that may be made to reflect new information or any future events or circumstances, except as otherwise mandated by the SEC.

Critical Accounting Policy and Estimates

The critical accounting policy that is both important to the portrayal of Farmer Mac's financial condition and results of operations and requires complex, subjective judgments is the accounting policy for the allowance for losses. For a discussion of Farmer Mac's critical accounting policy, as well as Farmer Mac's use of estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and related notes for the periods presented, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policy and Estimates" in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007.

Results of Operations

Overview. Net income available to common stockholders for first quarter 2007 was \$3.9 million or \$0.37 per diluted common share, compared to \$15.1 million or \$1.32 per diluted common share for first quarter 2006. These decreases were due principally to the effects of losses on financial derivatives used to manage interest rate risk. During first quarter 2007, Farmer Mac recorded losses of \$4.0 million on financial derivatives due to market value changes caused by decreases in long-term interest rates. By comparison, Farmer Mac recorded gains of \$11.7 million on financial derivatives for first quarter 2006 due to market value changes caused by increases in long-term interest rates. Although Farmer Mac's financial derivatives provided highly effective economic hedges of interest rate risk, accounting under SFAS 133 caused the losses on the financial derivatives to be reflected in net income for first quarter 2007 while the offsetting economic gains on the hedged items were not. Similarly, under SFAS 133 the gains on financial derivatives for first quarter 2006 were reflected in net income, while the offsetting economic losses on the hedged items were not. As a result of Farmer Mac's classification of its financial derivatives as undesignated hedges under SFAS 133, factors unrelated to the performance of the Corporation's business, such as changes in interest rates, may cause the Corporation's earnings under accounting principles generally accepted in the United States of America ("GAAP") to be more volatile than - and even counter-directional to - the underlying economics of its business operations. Notwithstanding that increased volatility, the Corporation intends to continue to use financial derivatives to manage interest rate risk and optimize its cost of funds. Consistent with that strategy, the Board and management of Farmer Mac focus on the long-term growth of its business and its overall economic return to stockholders, rather than the short-term volatility of GAAP net income.

During first quarter 2007, Farmer Mac:

- added \$396.3 million of Farmer Mac I loans under LTSPCs;
- purchased \$21.6 million of newly originated and current seasoned Farmer Mac I loans;
- purchased \$53.5 million of Farmer Mac II USDA-guaranteed portions of loans; and
- converted \$303.8 million of pre-existing LTSPCs into Farmer Mac I Guaranteed Securities in swap transactions.

As of March 31, 2007, Farmer Mac's outstanding program volume was \$7.4 billion, which represented approximately 14.9 percent of management's estimate of a \$49.7 billion market of eligible agricultural mortgage loans. In addition, on April 19, 2007 Farmer Mac guaranteed \$1.0 billion of AgVantage securities, increasing Farmer Mac's outstanding program volume above \$8.0 billion for the first time.

As part of Farmer Mac's continuing evaluation of the overall credit quality of its portfolio, the state of the U.S. agricultural economy, the continued upward trends in agricultural land values, and the level of Farmer Mac's outstanding guarantees and commitments, Farmer Mac determined that the appropriate allowance for losses as of March 31, 2007 was \$3.9 million. This resulted in the release of approximately \$0.6 million from the allowance for losses in first quarter 2007. As of March 31, 2007, the allowance for losses was \$3.9 million and 8 basis points relative to the outstanding post-1996 Act Farmer Mac I portfolio (excluding AgVantage securities), compared to \$4.6 million and 10 basis points as of December 31, 2006 and \$6.8 million and 16 basis points as of March 31, 2006.

As of March 31, 2007, Farmer Mac's 90-day delinquencies (Farmer Mac I loans purchased or placed under Farmer Mac I Guaranteed Securities or LTSPCs after enactment of the 1996 Act that were 90 days or more past due, in foreclosure, restructured after delinquency, or in bankruptcy, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan) were \$28.3 million, representing 0.58 percent of the principal balance of the outstanding post-1996 Act Farmer Mac I portfolio (excluding AgVantage securities), compared to \$28.8 million (0.68 percent) as of March 31, 2006.

Set forth below is a more detailed discussion of Farmer Mac's results of operations.

Net Interest Income. Net interest income was \$9.1 million for first quarter 2007, compared to \$10.7 million for first quarter 2006. The net interest yield was 73 basis points for the three months ended March 31, 2007, compared to 100 basis points for the three months ended March 31, 2006.

Net interest income includes guarantee fees for loans purchased after April 1, 2001 (the effective date of Statement of Financial Accounting Standards No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* ("SFAS 140")), but not for loans purchased prior to that date. The effect of SFAS 140 was a reclassification of approximately \$0.8 million (7 basis points) of guarantee fee income as interest income for first quarter 2007, compared to \$0.9 million (8 basis points) for first quarter 2006.

As discussed in Note 1(c) to the condensed consolidated financial statements, Farmer Mac accounts for its financial derivatives as undesignated financial derivatives. Accordingly, the Corporation classifies the net interest income and expense realized on financial derivatives as gains and losses on financial derivatives and trading assets. For the three months ended March 31, 2007 and 2006, this classification resulted in the increase of the net interest yield of 1 basis point and 19 basis points, respectively.

The net interest yields for the three months ended March 31, 2007 and 2006 included the benefits of yield maintenance payments of 10 basis points and 9 basis points, respectively. Yield maintenance payments represent the present value of expected future interest income streams and accelerate the recognition of interest income from the related loans. Because the timing and size of these payments vary greatly, variations do not necessarily indicate positive or negative trends to gauge future financial results. For the three months ended March 31, 2007 and 2006, the after-tax effects of yield maintenance payments on net income and diluted earnings per share were \$0.8 million or \$0.08 per diluted share and \$0.7 million or \$0.06 per diluted share, respectively.

The following table provides information regarding interest-earning assets and funding for the three months ended March 31, 2007 and 2006. The balance of non-accruing loans is included in the average balance of interest-earning loans presented, though no related income is included in the income figures presented. Therefore, as the balance of non-accruing loans increases or decreases, the net interest yield will decrease or increase accordingly. Net interest income and the yield will also fluctuate due to the uncertainty of the timing and size of yield maintenance payments. The average rate earned on cash and cash equivalents reflects the increase in short-term market rates from first quarter 2006 through first quarter 2007. The increase in the average rate for investments reflects the increase in short-term rates from first quarter 2006 through first quarter 2007 and the short-term or floating rate nature of most investments acquired or reset during first quarter 2007. The higher average rate on loans and Farmer Mac Guaranteed Securities during first quarter 2007 reflects the increase in market rates during 2006, which affected the rates on loans acquired or reset during that period and outstanding during first quarter 2007. The higher average rate on Farmer Mac's notes payable due within one year is consistent with general trends in average short-term rates during the periods presented. The upward trend in the average rate on notes payable due after one year reflects the retirement of older debt and the issuance of new debt at higher market rates during 2006.

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	March 31, 2007		Three Months Ended		March 31, 2006	
	Average Balance	Income/Expense	Average Rate	Average Balance	Income/Expense	Average Rate
<i>(dollars in thousands)</i>						
Interest-earning assets:						
Cash and cash equivalents	\$ 1,028,376	\$ 13,563	5.28%	\$ 593,615	\$ 6,664	4.49%
Investments	1,892,787	25,430	5.37%	1,616,628	20,034	4.96%
Loans and Farmer Mac Guaranteed Securities						
Guaranteed Securities	2,023,941	30,721	6.07%	2,060,797	29,420	5.71%
Total interest-earning assets	4,945,104	69,714	5.64%	4,271,040	56,118	5.26%
Funding:						
Notes payable due within one year	2,246,940	28,837	5.13%	2,372,349	25,742	4.34%
Notes payable due after one year	2,494,288	31,795	5.10%	1,654,704	19,709	4.76%
Total interest-bearing liabilities	4,741,228	60,632	5.12%	4,027,053	45,451	4.51%
Net non-interest-bearing funding	203,876			243,987		
Total funding	\$ 4,945,104	60,632	4.90%	\$ 4,271,040	45,451	4.26%
Net interest income/yield		\$ 9,082	0.73%		\$ 10,667	1.00%

The following table sets forth information regarding the changes in the components of Farmer Mac's net interest income for the periods indicated. For each category, information is provided on changes attributable to changes in volume (change in volume multiplied by old rate) and changes in rate (change in rate multiplied by old volume). Combined rate/volume variances, the third element of the calculation, are allocated based on their relative size. The increases in income due to changes in rate reflect the reset of variable-rate investments and adjustable-rate mortgages to higher rates and the acquisition of new higher-yielding investments, loans and Farmer Mac Guaranteed Securities, as described above. The increases in expense reflect the increased cost of short-term or floating rate funding due to the increase in short-term interest rates.

	Three Months Ended March 31, 2007 Compared to Three Months Ended March 31, 2006		
	Rate	Increase/(Decrease) Due to Volume <i>(in thousands)</i>	Total
Income from interest-earning assets:			
Cash and cash equivalents	\$ 1,329	\$ 5,569	\$ 6,898
Investments	1,781	3,615	5,396
Loans and Farmer Mac Guaranteed Securities	4,296	(2,995)	1,301
Total	7,406	6,189	13,595
Expense from interest-bearing liabilities			
Change in net interest income	\$ 898	\$ (2,483)	\$ (1,585)

Guarantee and Commitment Fees. Guarantee and commitment fees, which compensate Farmer Mac for assuming the credit risk on loans underlying Farmer Mac Guaranteed Securities and LTSPCs, were \$5.9 million for first quarter 2007 compared to \$5.0 million for first quarter 2006. The increase in guarantee and commitment fee income reflect the increase in the average balance of outstanding guarantees and LTSPCs. The effects of SFAS 140 classified guarantee fees of \$0.8 million as interest income for first quarter 2007 compared to \$0.9 million for first quarter 2006, although management considers the amounts to have been earned in consideration for the assumption of credit risk. That portion of the difference or “spread” between the cost of Farmer Mac’s debt funding for loans and the yield on post-1996 Act Farmer Mac I Guaranteed Securities held on its books compensates for credit risk. When a post-1996 Act Farmer Mac I Guaranteed Security is sold to a third party, Farmer Mac continues to receive the guarantee fee component of that spread, which continues to compensate Farmer Mac for its assumption of credit risk. The portion of the spread that compensates for interest rate risk would not typically continue to be received by Farmer Mac if the asset were sold, except to the extent attributable to any retained interest-only strip.

Expenses. General and administrative expenses were \$2.3 million for first quarter 2007 compared to \$2.8 million for first quarter 2006. The decrease was largely attributable to reduced legal fees from those in first quarter 2006 which included fees for a \$500.0 million AgVantage transaction and compliance matters. Compensation and employee benefits were \$3.1 million for first quarter 2007, compared to \$2.9 million for first quarter 2006. Farmer Mac recognized compensation expense related to stock options of \$0.7 million for first quarter 2007, compared to \$0.4 million for first quarter 2006. For more information on stock option expense, see Note 1(e).

Regulatory fee expense for each of first quarter 2007 and 2006 were \$0.6 million and \$0.6 million, respectively. The Farm Credit Administration (“FCA”) has advised the Corporation that its estimated fees for the federal fiscal year ended September 30, 2007 will be \$2.2 million compared to \$2.4 million for the federal fiscal year ended September 30, 2006. After the end of a federal government fiscal year, FCA may revise its prior year estimated assessments to reflect actual costs incurred, and has issued both additional assessments and refunds in the past. Farmer Mac expects all of the above-mentioned expenses and regulatory fees to continue at approximately the same levels through 2007.

During first quarter 2007, Farmer Mac released \$0.6 million from the allowance for losses, compared to a release of \$1.7 million for first quarter 2006. See “—Quantitative and Qualitative Disclosures About Market Risk Management—Credit Risk” for additional information regarding Farmer Mac’s provision for losses, provision for loan losses and Farmer Mac’s methodology for determining its allowance for losses. As of March 31, 2007, Farmer Mac’s total allowance for losses was \$3.9 million, or 0.08 percent relative to the outstanding post-1996 Act Farmer Mac I portfolio (excluding AgVantage securities), compared to \$4.6 million and 0.10 percent as of December 31, 2006.

Gains and Losses on Financial Derivatives and Trading Assets. SFAS 133 requires the change in the fair values of financial derivatives to be reflected in a company’s net income or accumulated other comprehensive income. As discussed in Note 1(c) to the condensed consolidated financial statements, the Corporation accounts for its financial derivatives as undesignated financial derivatives. The pre-tax net effect of gains and losses on financial derivatives, and trading assets recorded in Farmer Mac’s consolidated statements of operations was a net loss of \$4.0 million for first quarter 2007 due to market value changes caused by decreases in interest rates compared to a net gain of \$11.7 million for first quarter 2006 due to market value changes caused by increases in interest rates.

Farmer Mac records financial derivatives at fair value on its balance sheet with the related changes in fair value recognized in the condensed consolidated statement of operations. Although the Corporation's use of financial derivatives achieves its economic and risk management objectives, its classification of financial derivatives as undesignated hedges under SFAS 133 allows factors unrelated to the economic performance of the Corporation's business, such as changes in interest rates, to increase the volatility - or even change the direction - of the Corporation's earnings under GAAP.

Farmer Mac enters into financial derivative transactions principally to protect against risk from the effects of market price or interest rate movements on the value of certain assets, future cash flows or debt issuance, not for trading or speculative purposes. Farmer Mac enters into interest rate swap contracts to adjust the characteristics of its short-term debt to match more closely the cash flow and duration characteristics of its longer-term mortgage and other assets, and also to adjust the characteristics of its long-term debt to match more closely the cash flow and duration characteristics of its short-term assets, thereby reducing interest rate risk and also to derive an overall lower effective fixed-rate cost of borrowing than would otherwise be available to Farmer Mac in the conventional debt market. Specifically, interest rate swaps convert economically the variable cash flows related to the forecasted issuance of short-term debt to effectively fixed-rate medium-term and long-term notes that match the anticipated duration, repricing and interest rate characteristics of the corresponding assets. Since this strategy provides Farmer Mac with approximately the same cash flows as those that are inherent in the issuance of medium-term notes, Farmer Mac uses either the bond market or the swap market based upon their relative pricing efficiencies.

Farmer Mac uses callable interest rate swaps (in conjunction with the issuance of short-term debt) as an alternative to callable medium-term notes with equivalently structured maturities and call options. The call options on the swaps are designed to match the implicit prepayment options on those mortgage assets without prepayment protection. The blended durations of the swaps are also designed to match the duration of the related mortgages over their estimated lives. If the mortgages prepay, the swaps can be called and the short-term debt repaid; if the mortgages do not prepay, the swaps remain outstanding and the short-term debt is rolled over, effectively providing fixed-rate callable funding over the lives of the related mortgages. Thus, the economics of the assets are closely matched to the economics of the interest rate swap and funding combination.

Business Volume. New business volume for first quarter 2007 was \$471.5 million, compared to \$396.2 million in fourth quarter 2006 and \$648.5 million in first quarter 2006. Much of Farmer Mac's recent business volume has been a product of the Corporation's ongoing efforts to diversify its marketing focus to include large program transactions that emphasize high asset quality, with greater protection against adverse credit performance and commensurately lower compensation for the assumption of credit risk and administrative costs, resulting in projected risk-adjusted marginal returns on equity approximately equal to those of other Farmer Mac program transactions. During first quarter 2007, those efforts resulted in \$396.3 million of LTSPCs and in April 2007, the guarantee of a \$1 billion AgVantage security.

While Farmer Mac achieved a dramatic increase in new business volume during 2006 and continuing into 2007, its future business with agricultural mortgage lenders may still be constrained by:

- high levels of available capital and liquidity of agricultural lenders;
- changes in the capital, liquidity or funding needs of major business partners;
- alternative sources of funding and credit enhancement for agricultural lenders; and
- increased competition in the secondary market for agricultural mortgage loans.

Looking ahead, Farmer Mac remains confident of opportunities for increased business volume and income growth as a result of the Corporation's product development and marketing efforts. Farmer Mac's marketing initiatives are generating business opportunities for 2007 and, it believes, beyond. Current initiatives include:

- expanded use of AgVantage transactions, targeting highly-rated financial institutions with large agricultural mortgage portfolios;
- agribusiness and rural development loans associated with agriculture, in fulfillment of Farmer Mac's Congressional mission; and
- an ongoing alliance with the American Bankers Association ("ABA"), under which Farmer Mac facilitates access and offers improved pricing to ABA member institutions and the ABA promotes member participation in the Farmer Mac I program.

Some of the agribusiness and rural development initiatives will require Farmer Mac to consider credit risks that expand upon or differ from those the Corporation has accepted previously. Farmer Mac will use underwriting standards appropriate to those credit risks, and likely will draw upon outside expertise to analyze and evaluate the credit and funding aspects of loans submitted pursuant to those initiatives. While Farmer Mac is seeking to expand its mix of loan types within the scope of its Congressional charter, it is too early to assess the probability of success of these efforts. Farmer Mac believes that prospects for large portfolio transactions, similar to those that have accounted for a significant portion of Farmer Mac's previous growth, continue to exist. No assurance can be given at this time as to the certainty or timing of similar transactions in the future.

Management believes that legislative or regulatory developments or interpretations of Farmer Mac's statutory charter could adversely affect Farmer Mac, its ability to offer new products, the ability or motivation of certain lenders to participate in its programs or the terms of any such participation, or increase the cost of regulation and related corporate activities. See "Risk Factors" in Part I, Item 1A of Farmer Mac's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007.

For a more detailed discussion of the above factors and the related effects on Farmer Mac's business volume, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Outlook for 2007" in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007.

The following tables set forth the amount of all Farmer Mac I and Farmer Mac II loan purchase and guarantee activities for newly originated and current seasoned loans during the periods indicated:

	Three Months Ended	
	March 31, 2007	March 31, 2006
	<i>(in thousands)</i>	
Loan purchase and guarantee and commitment activity:		
Farmer Mac I:		
Loans	\$ 21,644	\$ 30,260
LTSPCs	396,322	73,155
AgVantage	-	500,000
Farmer Mac II Guaranteed Securities	53,548	45,127
Total purchases, guarantees and commitments	\$ 471,514	\$ 648,542
Farmer Mac I Guaranteed Securities issuances:		
Sold	\$ 200	\$ 1,485
Retained	-	-
Loans previously under LTSPCs exchanged for Farmer Mac Guaranteed Securities	303,766	-
Total	\$ 303,966	\$ 1,485

As part of fulfilling its guarantee obligations for Farmer Mac I Guaranteed Securities and commitments to purchase eligible loans underlying LTSPCs, Farmer Mac purchases defaulted loans, all of which are at least 90 days delinquent at the time of purchase, out of the loan pools underlying those securities and LTSPCs, and records the purchased loans as such on its balance sheet. The purchase price for defaulted loans purchased out of Farmer Mac I Guaranteed Securities is the current outstanding principal balance of the loan plus accrued and unpaid interest. The purchase price for defaulted loans purchased under an LTSPC is the then-current outstanding principal balance of the loan, with accrued and unpaid interest on the defaulted loans payable out of any future loan payments or liquidation proceeds as received. The purchase price of a defaulted loan is not an indicator of the expected loss on that loan; many other factors affect expected loss, if any, on loans so purchased. See “—Risk Management—Credit Risk - Loans” in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007.

The following table presents Farmer Mac's loan purchases of newly originated and current seasoned loans and defaulted loans purchased underlying Farmer Mac I Guaranteed Securities and LTSPCs:

	Three Months Ended	
	March 31, 2007	March 31, 2006
	<i>(in thousands)</i>	
Farmer Mac I newly originated and current seasoned loan purchases	\$ 21,644	\$ 30,260
Defaulted loans purchased underlying off-balance sheet Farmer Mac I Guaranteed Securities	-	506
Defaulted loans underlying on-balance sheet Farmer Mac I Guaranteed Securities transferred to loans	833	599
Defaulted loans purchased underlying LTSPCs	-	2,948
Total loan purchases	\$ 22,477	\$ 34,313

The weighted-average age of the Farmer Mac I newly originated and current seasoned loans purchased during each of first quarter 2007 and first quarter 2006 was less than one month. Of the Farmer Mac I newly originated and current seasoned loans purchased during first quarter 2007 and first quarter 2006, 38 percent and 75 percent, respectively, had principal amortization periods longer than the maturity date, resulting in balloon payments at maturity, with a weighted-average remaining term to maturity of 15.2 years and 15.0 years, respectively. The weighted-average age of delinquent loans purchased out of securitized pools and LTSPCs during first quarter 2007 and first quarter 2006 was 8.4 years and 5.5 years, respectively.

USDA's most recent publications (as available on USDA's website as of May 1, 2007) forecast:

- 2007 net cash farm income to be \$67.2 billion, an increase of half a billion dollars from 2006 and an increase of \$2.6 billion over the 10 year average.
- 2007 net farm income to be \$66.6 billion which is 16 percent above its 10 year average, and an increase of \$6.0 billion over 2006.
- Total direct U.S. government payments to be \$12.4 billion in 2007, down from \$16.3 billion for 2006, and 24.7 percent below the 5 year average. Direct payment rates are fixed in legislation and are not affected by the level of program crop prices.
 - Countercyclical payments are forecast to decrease to \$1.6 billion in 2007 from \$4.1 billion in 2006.

- Marketing loan benefits—which include loan deficiency payments, marketing loan gains, and certificate exchange gains—are projected to be down to \$0.8 billion in 2007 from \$2.0 billion in 2006.
- The value of U.S. farm real estate is forecast to increase 4.5 percent in 2007 to \$1.7 trillion from the current projection of \$1.6 trillion for 2006, and the general economy to continue improvement supporting further growth in farmland values.
- The amount of farm real estate debt to increase by 3.7 percent in 2007 to \$124.5 billion, compared to the current projection of \$119.9 billion in 2006.

The USDA forecasts referenced above relate to U.S. agriculture generally, but should be favorable for Farmer Mac's financial condition relative to its exposure to outstanding guarantees and commitments, as they indicate above-average borrower cash flows and generally increased values in U.S. farm real estate.

Balance Sheet Review

As of March 31, 2007, Farmer Mac had \$816.9 million of cash and cash equivalents and \$2.3 billion of investment securities, compared to \$877.7 million of cash and cash equivalents and \$1.8 billion of investment securities as of December 31, 2006. The increase in investment securities during first quarter 2007 was due primarily to Farmer Mac's mission-related purchase of \$365.6 million of asset-backed securities representing beneficial ownership interests in electric distribution cooperative loans made by the National Rural Utilities Cooperative Finance Corporation ("CFC"). The transaction improves CFC's pricing to its rural electric cooperative members and advances Farmer Mac's role in financing rural America.

During the three months ended March 31, 2007, there was a \$44.6 million decrease in program assets (Farmer Mac Guaranteed Securities, loans and real estate owned) which is the net result of on-balance sheet new business volume offset by principal paydowns on program assets.

Consistent with the net increase in total assets of \$322.1 million during first quarter 2007, total liabilities increased \$322.9 million from December 31, 2006 to March 31, 2007. This increase in liabilities was primarily due to the \$309.7 million increase in notes payable, the proceeds of which were used to fund the purchase of assets. For further information regarding off-balance sheet program activities, see "—Off-Balance Sheet Program Activities" below.

During the three months ended March 31, 2007, accumulated other comprehensive income increased \$4.8 million, which was primarily the result of a \$4.7 million increase in after-tax unrealized gains on securities available for sale. Accumulated other comprehensive income is not a component of Farmer Mac's core capital or regulatory capital.

Farmer Mac is required to hold capital at the higher of the statutory minimum capital requirement or the amount required by the risk-based capital stress test. As of March 31, 2007, Farmer Mac's core capital totaled \$237.9 million, compared to \$243.5 million as of December 31, 2006. As of March 31, 2007, core capital exceeded Farmer Mac's statutory minimum capital requirement of \$184.6 million by \$53.3 million.

Farmer Mac was in compliance with its risk-based capital standards as of March 31, 2007. As of March 31, 2007, the risk-based capital stress test generated a regulatory capital requirement of \$80.8 million, an increase from the \$42.9 million requirement as of December 31, 2006. As of March 31, 2007, Farmer Mac's regulatory capital of \$241.8 million exceeded the risk-based capital requirement by approximately \$161.0 million. The increase in the risk-based capital requirement from December 31, 2006 to March 31, 2007 was primarily attributable to changes in the risk-based capital stress test by which the regulatory capital requirement is calculated. The stress test changes were adopted in a final rule published by FCA in the Federal Register on December 26, 2006. That rule became effective as of March 31, 2007. Had the new risk-based capital stress test been in effect on December 31, 2006, the regulatory capital requirement would have been \$89.6 million at that time.

Off-Balance Sheet Program Activities

Farmer Mac offers approved agricultural and rural residential mortgage lenders two credit enhancement alternatives to increase their liquidity or lending capacity while retaining the cash flow benefits of their loans: (1) Farmer Mac Guaranteed Securities, which are available through either the Farmer Mac I program or the Farmer Mac II program, and (2) LTSPCs, which are available only through the Farmer Mac I program. Both of these alternatives result in the creation of off-balance sheet obligations for Farmer Mac in the ordinary course of its business. See Note 3 to the interim unaudited condensed consolidated financial statements for further information regarding Farmer Mac's off-balance sheet program activities.

Quantitative and Qualitative Disclosures About Market Risk Management

Interest Rate Risk. Farmer Mac is subject to interest rate risk on all assets held for investment because of possible timing differences in the cash flows of the assets and related liabilities. This risk is primarily related to loans held and on-balance sheet Farmer Mac Guaranteed Securities due to the ability of borrowers to prepay their mortgages before the scheduled maturities, thereby increasing the risk of asset and liability cash flow mismatches. Cash flow mismatches in a changing interest rate environment can reduce the earnings of the Corporation if assets repay sooner than expected and the resulting cash flows must be reinvested in lower-yielding investments when Farmer Mac's funding costs cannot be correspondingly reduced, or if assets repay more slowly than expected and the associated debt must be replaced by higher-cost debt.

Yield maintenance provisions and other prepayment penalties contained in many agricultural mortgage loans reduce, but do not eliminate, prepayment risk, particularly in the case of a defaulted loan where yield maintenance may not be collected. Those provisions require borrowers to make an additional payment when they prepay their loans so that, when reinvested with the prepaid principal, yield maintenance payments generate substantially the same cash flows that would have been generated had the loan not prepaid. Those provisions create a disincentive to prepayment and compensate the Corporation for its interest rate risks to a large degree. As of March 31, 2007, 53 percent of the outstanding balance of all loans held and loans underlying on-balance sheet Farmer Mac I Guaranteed Securities (including 79 percent of all loans with fixed interest rates) were covered by yield maintenance provisions and other prepayment penalties. Of the Farmer Mac I fixed rate loans purchased in first quarter 2007, 17 percent had yield maintenance or another form of prepayment protection. As of March 31, 2007, none of the USDA-guaranteed portions underlying Farmer Mac II Guaranteed Securities had yield maintenance provisions; however, 21.7 percent contained prepayment penalties. Of the USDA-guaranteed portions purchased in first quarter 2007, 3.3 percent contained other forms of prepayment penalties.

Taking into consideration the prepayment provisions and the default probabilities associated with its mortgage assets, Farmer Mac uses prepayment models to project and value cash flows associated with these assets. Because borrowers' behavior in various interest rate environments may change over time, Farmer Mac periodically evaluates the effectiveness of these models compared to actual prepayment experience and adjusts and refines the models as necessary to improve the precision of subsequent prepayment forecasts. In addition, Farmer Mac consults with independent prepayment experts as part of the model development process.

Cash equivalents and investment securities pose only limited interest rate risk to Farmer Mac, due to their closely matched funding. Farmer Mac's cash equivalents mature within three months and are match-funded with discount notes having similar maturities. As of March 31, 2007, \$1.2 billion of the \$2.3 billion of investment securities (52 percent) were floating rate securities with rates that adjust within one year or fixed rate securities with original maturities between three months and one year.

The goal of interest rate risk management at Farmer Mac is to create and maintain a portfolio that generates stable earnings and value across a variety of interest rate environments. Farmer Mac's primary strategy for managing interest rate risk is to fund asset purchases with liabilities that have similar durations so that they will perform similarly as interest rates change. To achieve this match, Farmer Mac issues discount notes and both callable and non-callable medium-term notes across a spectrum of maturities. Farmer Mac issues callable debt to offset the prepayment risk associated with some mortgage assets. By using a blend of liabilities that includes callable debt, the interest rate sensitivities of the liabilities tend to increase or decrease as interest rates change in a manner similar to changes in the interest rate sensitivities of the assets. Farmer Mac also uses financial derivatives to alter the duration of its assets and liabilities to better match their durations, thereby reducing overall interest rate sensitivity.

An important "stress test" of Farmer Mac's exposure to long-term interest rate risk is the measurement of the sensitivity of its market value of equity ("MVE") to yield curve shocks. MVE represents the present value of all future cash flows from on- and off-balance sheet assets, liabilities and financial derivatives, discounted at current interest rates and spreads. The following schedule summarizes the results of Farmer Mac's MVE sensitivity analysis as of March 31, 2007 and December 31, 2006 to an immediate and instantaneous parallel shift in the yield curve.

Interest Rate Scenario	Percentage Change in MVE from Base Case	
	March 31, 2007	December 31, 2006
+ 300 bp	-8.8%	-7.9%
+ 200 bp	-5.1%	-4.7%
+ 100 bp	-2.0%	-1.9%
- 100 bp	0.0%	0.0%
- 200 bp	-1.1%	-1.1%
- 300 bp	-2.2%	-2.1%

During first quarter 2007, Farmer Mac maintained a low level of interest rate sensitivity through ongoing asset and liability management activities. As of March 31, 2007, a uniform or “parallel” increase of 100 basis points would have increased Farmer Mac’s net interest income (“NII”), a shorter-term measure of interest rate risk, by 1.1 percent, while a parallel decrease of 100 basis points would have decreased NII by 1.9 percent. Farmer Mac also measures the sensitivity of both MVE and NII to a variety of non-parallel interest rate shocks, including flattening and steepening yield curve scenarios. As of March 31, 2007, both MVE and NII showed similar or lesser sensitivity to non-parallel shocks than to the parallel shocks. As of March 31, 2007, Farmer Mac’s effective duration gap, another standard measure of interest rate risk that measures the difference between the sensitivities of assets compared to that of liabilities, was plus 0.7 months, compared to plus 0.7 months as of December 31, 2006. Duration matching helps to maintain the correlation of cash flows and stable portfolio earnings even when interest rates are not stable. Farmer Mac believes the relative insensitivity of its MVE and NII to both parallel and non-parallel interest rate shocks, and its duration gap, indicate that Farmer Mac’s approach to managing its interest rate risk exposures is effective.

As of March 31, 2007, Farmer Mac had \$2.5 billion combined notional amount of interest rate swaps with terms ranging from 1 to 15 years. Of those interest rate swaps, \$1.2 billion were floating-to-fixed rate interest rate swaps, \$1.1 billion were fixed-to-floating interest rate swaps and \$0.2 billion were basis swaps.

Farmer Mac enters into financial derivative transactions principally to protect against risk from the effects of market price or interest rate movements on the value of certain assets, future cash flows or debt issuance, not for trading or speculative purposes. As discussed in Note 1(c) to the condensed consolidated financial statements, Farmer Mac accounts for its financial derivatives as undesignated financial derivatives. All of Farmer Mac’s financial derivative transactions are conducted under standard collateralized agreements that limit Farmer Mac’s potential credit exposure to any counterparty. As of March 31, 2007, Farmer Mac had uncollateralized net exposure of \$1.1 million to one counterparty.

Credit Risk. Farmer Mac’s primary exposure to credit risk is the risk of loss resulting from the inability of borrowers to repay their mortgages in conjunction with a deficiency in the value of the collateral relative to the amount outstanding on the mortgage and the costs of liquidation. Farmer Mac has established underwriting, appraisal and documentation standards for agricultural mortgage loans to mitigate the risk of loss from borrower defaults and to provide guidance concerning the management, administration and conduct of underwriting and appraisals to all participating sellers and potential sellers in its programs.

Farmer Mac's allowance for losses is presented in three components on its condensed consolidated balance sheet:

- an "Allowance for loan losses" on loans held for investment;
- a valuation allowance on real estate owned, which is included in the balance sheet under "Real estate owned";
- an allowance for losses on loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs, which is included in the balance sheet under "Reserve for losses."

Farmer Mac's provision for losses is presented in two components on its consolidated statement of operations:

- a "Provision for loan losses," which represents losses on Farmer Mac's loans held for investment; and
- a "Provision for losses," which represents losses on loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs and real estate owned.

Farmer Mac's methodology for determining its allowance for losses incorporates the Corporation's proprietary automated loan classification system. That system scores loans based on criteria such as historical repayment performance, loan seasoning, loan size and loan-to-value ratio. For the purposes of the loss allowance methodology, the loans in Farmer Mac's portfolio of loans and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs have been scored and classified for each calendar quarter since first quarter 2000. The allowance methodology captures the migration of loan scores across concurrent and overlapping 3-year time horizons and calculates loss rates separately within each loan classification for (1) loans underlying LTSPCs and (2) loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities. The calculated loss rates are applied to the current classification distribution of Farmer Mac's portfolio to estimate inherent losses, on the assumption that the historical credit losses and trends used to calculate loss rates will continue in the future. Management evaluates this assumption by taking into consideration several factors, including:

- economic conditions;
- geographic and agricultural commodity/product concentrations in the portfolio;
- the credit profile of the portfolio;
- delinquency trends of the portfolio; and
- historical charge-off and recovery activities of the portfolio.

If, based on that evaluation, management concludes that the assumption is not valid due to other more compelling indicators, the loss allowance calculation is modified by the addition of further assumptions to capture current portfolio trends and characteristics that differ from historical experience.

As of March 31, 2007, Farmer Mac concluded that the credit profile of its portfolio was consistent with Farmer Mac's historical credit profile and trends. Management believes that its use of this methodology produces a reliable estimate of inherent probable losses, as of the balance sheet date, for all loans held, real estate owned and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs in accordance with Statement of Financial Accounting Standards No. 5, *Accounting for Contingencies* and Statement of Financial Accounting Standards No. 114, *Accounting by Creditors for Impairment of a Loan*, as amended.

No allowance for losses has been made for loans underlying Farmer Mac I Guaranteed Securities issued prior to the 1996 Act, AgVantage securities or Farmer Mac II Guaranteed Securities. Farmer Mac I Guaranteed Securities issued prior to the 1996 Act are supported by unguaranteed first loss subordinated interests, which are expected to exceed the estimated credit losses on those loans. Each AgVantage security is a general obligation of an issuing institution approved by Farmer Mac and is collateralized by eligible mortgage loans. As of March 31, 2007, there were no probable losses inherent in Farmer Mac's AgVantage securities due to the high credit quality of the obligors, as well as the underlying collateral. The guaranteed portions collateralizing Farmer Mac II Guaranteed Securities are guaranteed by the USDA. Each USDA guarantee is an obligation backed by the full faith and credit of the United States. As of March 31, 2007, Farmer Mac had not experienced any credit losses on any Farmer Mac I Guaranteed Securities issued prior to the 1996 Act, AgVantage securities or Farmer Mac II Guaranteed Securities and does not expect to incur any such losses in the future.

The following table summarizes the changes in the components of Farmer Mac's allowance for losses for the three months ended March 31, 2007 and 2006:

	March 31, 2007			
	Allowance for Loan Losses	REO Valuation Allowance	Reserve for Losses	Total Allowance for Losses
	<i>(in thousands)</i>			
Beginning balance	\$ 1,945	\$ -	\$ 2,610	\$ 4,555
Provision/(recovery) for losses	(215)	-	(413)	(628)
Charge-offs	-	-	-	-
Recoveries	-	-	-	-
Ending balance	\$ 1,730	\$ -	\$ 2,197	\$ 3,927

	March 31, 2006			
	Allowance for Loan Losses	REO Valuation Allowance	Reserve for Losses	Total Allowance for Losses
	<i>(in thousands)</i>			
Beginning balance	\$ 4,876	\$ -	\$ 3,777	\$ 8,653
Provision/(recovery) for losses	(1,013)	150	(846)	(1,709)
Charge-offs	-	(150)	-	(150)
Recoveries	20	-	-	20
Ending balance	\$ 3,883	\$ -	\$ 2,931	\$ 6,814

During first quarter 2007, Farmer Mac released \$0.6 million from the allowance for losses, compared to the release of \$1.7 million in first quarter 2006. During first quarter 2007, Farmer Mac did not charge off any losses against the allowance for losses and did not record any recoveries. During first quarter 2006, Farmer Mac charged off \$150,000 in losses against the allowance for losses and had \$20,000 in recoveries for net charge-offs of \$130,000. There was no previously accrued or advanced interest on loans or Farmer Mac I Guaranteed Securities that was charged off in first quarter 2007 or first quarter 2006. As of March 31, 2007, Farmer Mac's allowance for losses totaled \$3.9 million, or 8 basis points of the outstanding principal balance of loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs, compared to \$4.6 million (10 basis points) as of December 31, 2006.

As of March 31, 2007, Farmer Mac's 90-day delinquencies totaled \$28.3 million and represented 0.58 percent of the principal balance of all loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs, compared to \$28.8 million (0.68 percent) as of March 31, 2006. As of March 31, 2007, Farmer Mac's non-performing assets (which includes 90-day delinquencies, loans performing under either their original loan terms or a court-approved bankruptcy plan, and real estate owned) totaled \$50.0 million and represented 1.02 percent of the principal balance of all loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs, compared to \$49.5 million (1.17 percent) as of March 31, 2006. Loans that have been restructured after delinquency were insignificant and are included within the reported 90-day delinquency and non-performing asset disclosures. From quarter to quarter, Farmer Mac anticipates that 90-day delinquencies and non-performing assets will fluctuate, both in dollars and as a percentage of the outstanding portfolio, with higher levels likely at the end of the first and third quarters of each year corresponding to the semi-annual (January 1st and July 1st) payment characteristics of most Farmer Mac I loans.

As of March 31, 2007, the weighted-average original loan-to-value (“LTV”) ratio for all loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs was 49.7 percent, and the weighted-average original LTV ratio for all post-1996 Act non-performing assets was 55.6 percent. The following table summarizes the post-1996 Act non-performing assets by original LTV ratio:

**Distribution of Post-1996 Act Non-performing
Assets by Original LTV Ratio
as of March 31, 2007**

(dollars in thousands)

Original LTV Ratio	Post-1996 Act Non-performing Assets	Percentage
0.00% to 40.00%	\$ 4,206	8%
40.01% to 50.00%	9,988	20%
50.01% to 60.00%	19,963	40%
60.01% to 70.00%	15,016	30%
70.01% to 80.00%	539	1%
80.01% +	314	1%
Total	\$ 50,026	100%

The following table presents outstanding loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs, post-1996 Act non-performing assets as of March 31, 2007 by year of origination, geographic region and commodity/collateral type:

Farmer Mac I Post-1996 Act Non-performing Assets

	Distribution of Outstanding Loans, Guarantees and LTSPCs	Outstanding Loans, Guarantees and LTSPCs (1)	Post-1996 Act Non- performing Assets (2)	Non- performing Asset Rate
		<i>(dollars in thousands)</i>		
By year of origination:				
Before 1997	14%	\$ 660,985	\$ 9,574	1.45%
1997	5%	239,506	6,418	2.68%
1998	8%	406,669	10,153	2.50%
1999	9%	439,707	12,836	2.92%
2000	5%	241,473	4,950	2.05%
2001	9%	430,726	3,321	0.77%
2002	10%	506,537	939	0.19%
2003	11%	546,059	1,572	0.29%
2004	8%	390,367	-	0.00%
2005	11%	547,089	137	0.03%
2006	9%	433,722	126	0.03%
2007	1%	62,404	-	0.00%
Total	100%	\$ 4,905,244	\$ 50,026	1.02%
By geographic region (3):				
Northwest	17%	\$ 831,322	\$ 26,051	3.13%
Southwest	42%	2,081,299	12,354	0.59%
Mid-North	22%	1,077,336	1,867	0.17%
Mid-South	8%	394,024	4,135	1.05%
Northeast	7%	330,527	2,116	0.64%
Southeast	4%	190,736	3,503	1.84%
Total	100%	\$ 4,905,244	\$ 50,026	1.02%
By commodity/collateral type:				
Crops	42%	\$ 2,071,880	\$ 20,564	0.99%
Permanent plantings	22%	1,071,851	21,046	1.96%
Livestock	26%	1,264,236	5,267	0.42%
Part-time farm/rural housing	6%	290,652	3,149	1.08%
Ag storage and processing	3%	148,139	-	0.00%
Other	1%	58,486	-	0.00%
Total	100%	\$ 4,905,244	\$ 50,026	1.02%

(1) Excludes loans underlying AgVantage securities.

(2) Includes loans 90 days or more past due, in foreclosure, restructured after delinquency, in bankruptcy (including loans performing under either their original loan terms or a court-approved bankruptcy plan), and real estate owned.

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(3) Geographic regions - Northwest (AK, ID, MT, ND, NE, OR, SD, WA, WY); Southwest (AZ, CA, CO, HI, NM, NV, UT); Mid-North (IA, IL, IN, MI, MN, MO, WI); Mid-South (KS, OK, TX); Northeast (CT, DE, KY, MA, MD, ME, NC, NH, NJ, NY, OH, PA, RI, TN, VA, VT, WV); and Southeast (AL, AR, FL, GA, LA, MS, SC).

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The following table presents Farmer Mac's cumulative net credit losses relative to the cumulative original balance for all loans purchased and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs as of March 31, 2007, by year of origination, geographic region and commodity/collateral type. The purpose of this table is to present information regarding losses relative to original guarantees and commitments.

**Farmer Mac I Post-1996 Act Credit Losses Relative to all
Cumulative Original Loans, Guarantees and LTSPCs**

	Cumulative Original Loans, Guarantees and LTSPCs (1)	Cumulative Net Credit Losses <i>(dollars in thousands)</i>	Cumulative Loss Rate
By year of origination:			
Before 1997	\$ 3,401,297	\$ 1,589	0.05%
1997	744,162	2,513	0.34%
1998	1,112,192	3,895	0.35%
1999	1,126,671	1,323	0.12%
2000	725,433	2,283	0.31%
2001	1,034,417	651	0.06%
2002	1,014,479	-	0.00%
2003	857,942	-	0.00%
2004	588,424	-	0.00%
2005	694,096	-	0.00%
2006	596,129	-	0.00%
2007	70,678	-	0.00%
Total	\$ 11,965,920		