## BBCN BANCORP INC

Form 10-Q
November 12, 2013

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
(Mark One)
x Quarterly report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934 For the quarterly period ended September 30, 2013
or
o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from to
Commission File Number: 000-50245
BBCN BANCORP, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

3731 Wilshire Boulevard, Suite 1000, Los Angeles, California
(Address of Principal executive offices)
(213) 639-1700
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90
days. Yes x No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer $x$
Non-accelerated filer o
Accelerated filer
o

Smaller Reporting Companyo

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x
As of November 1, 2013, there were $79,267,580$ outstanding shares of the issuer's Common Stock, $\$ 0.001$ par value.

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Forward-Looking Information
Certain matters discussed in this report may constitute forward-looking statements under Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. There can be no assurance that the results described or implied in such forward-looking statements will, in fact, be achieved and actual results, performance, and achievements could differ materially because our business involves inherent risks and uncertainties. The risks and uncertainties include: possible deterioration in economic conditions in our areas of operation; interest rate risk associated with volatile interest rates and related asset-liability matching risk; liquidity risks; risk of significant non-earning assets, and net credit losses that could occur, particularly in times of weak economic conditions or times of rising interest rates; and regulatory risks associated with current and future regulations. For additional information concerning these and other risk factors, see "Part II, Item 1A. Risk Factors" contained herein and "Part I, Item 1A. Risk Factors" contained in our Annual Report on Form 10-K for the year ended December 31, 2012.

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## PART I

FINANCIAL INFORMATION
Item 1. Financial Statements

BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

|  | (Unaudited) <br> September 30, 2013 | $\begin{aligned} & \text { December 31, } \\ & 2012 \end{aligned}$ |
| :---: | :---: | :---: |
| ASSETS | (In thousands, | ept share data) |
| Cash and cash equivalents: |  |  |
| Cash and due from banks | \$ 172,483 | \$88,506 |
| Interest earning deposit at the Federal Reserve Bank (the "FRB") | 172,869 | 224,410 |
| Total cash and cash equivalents | 345,352 | 312,916 |
| Securities available for sale, at fair value | 708,566 | 704,403 |
| Loans held for sale, at the lower of cost or fair value | 49,480 | 51,635 |
| Loans receivable, net of allowance for loan losses (September 30, 2013 - \$65,715; December 31, 2012-\$66,941) | 4,833,224 | 4,229,311 |
| Other real estate owned ("OREO"), net | 27,582 | 2,698 |
| Federal Home Loan Bank ("FHLB") stock, at cost | 27,958 | 22,495 |
| Premises and equipment, net of accumulated depreciation and amortization (September 30, 2013-\$24,925; December 31, 2012 - \$22,201) | 29,747 | 22,609 |
| Accrued interest receivable | 13,108 | 12,117 |
| Deferred tax assets, net | 80,768 | 60,240 |
| Customers' liabilities on acceptances | 6,126 | 10,493 |
| Bank owned life insurance | 44,593 | 43,767 |
| Investments in affordable housing partnerships | 11,983 | 13,164 |
| Goodwill | 119,881 | 89,878 |
| Other intangible assets, net | 5,563 | 3,033 |
| Prepaid FDIC insurance | - | 7,574 |
| FDIC loss share receivable | 2,430 | 5,797 |
| Other assets | 34,626 | 48,531 |
| Total assets | \$6,340,987 | \$5,640,661 |

(Continued)

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION


See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).
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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

INTEREST INCOME:
Interest and fees on loans
Interest on securities
Interest on federal funds sold and other investments
Total interest income
INTEREST EXPENSE:
Interest on deposits
Interest on FHLB advances
Interest on other borrowings
Total interest expense
NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES
PROVISION FOR LOAN LOSSES
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES
NONINTEREST INCOME:
Service fees on deposit account
International service fees
Loan servicing fees, net
Wire transfer fees
Other income and fees
Net gains on sales of SBA loans
Net gains on sales of other loans
Net gains on sales of securities available for sale
Net valuation gains on interest rate swaps and caps
Net (losses) gains on sales of OREO
Total noninterest income
NONINTEREST EXPENSE:
Salaries and employee benefits
Occupancy
Furniture and equipment
Advertising and marketing
Data processing and communications
Professional fees
FDIC assessments
Credit related expenses
Merger and integration expense
Other
Total noninterest expense
INCOME BEFORE INCOME TAX PROVISION
INCOME TAX PROVISION
NET INCOME

Three Months Ended
September 30,
20132012

Nine Months Ended
September 30,
2013
2012
(In thousands, except share data)

| $\$ 67,747$ | $\$ 61,553$ | $\$ 196,249$ | $\$ 187,476$ |
| :--- | :--- | :--- | :--- |
| 3,802 | 3,782 | 10,755 | 12,940 |
| 486 | 120 | 1,153 | 537 |
| 72,035 | 65,455 | 208,157 | 200,953 |
|  |  |  |  |
| 5,959 | 5,214 | 17,014 | 15,862 |
| 1,251 | 1,603 | 3,693 | 4,832 |
| 465 | 407 | 1,271 | 1,667 |
| 7,675 | 7,224 | 21,978 | 22,361 |
| 64,360 | 58,231 | 186,179 | 178,592 |
| 744 | 6,900 | 9,050 | 16,682 |
| 63,616 | 51,331 | 177,129 | 161,910 |


| 3,321 | 3,121 | 9,118 | 9,550 |
| :--- | :--- | :--- | :--- |
| 1,196 | 1,183 | 3,700 | 3,810 |
| 1,004 | 1,031 | 3,009 | 3,178 |
| 916 | 833 | 2,619 | 2,349 |
| 1,583 | 1,364 | 4,036 | 4,058 |
| 2,827 | - | 8,816 | 5,426 |
| - | - | 62 | 146 |
| - | 133 | 54 | 949 |
| - | 11 | - | 24 |
| $(48$ | $(12$ | $)$ | $(57$ |
| 10,799 | 7,664 | 31,357 | 41 |
|  |  |  | 29,531 |
| 16,535 | 13,611 | 49,086 | 42,348 |
| 4,360 | 3,910 | 13,206 | 11,788 |
| 1,728 | 1,495 | 4,914 | 4,181 |
| 1,393 | 1,159 | 3,856 | 4,142 |
| 1,983 | 1,659 | 5,488 | 4,843 |
| 1,440 | 876 | 4,184 | 2,558 |
| 818 | 644 | 2,370 | 1,732 |
| 2,646 | 2,613 | 6,564 | 6,967 |
| 931 | 183 | 2,621 | 3,304 |
| 3,912 | 2,620 | 11,161 | 8,419 |
| 35,746 | 28,770 | 103,450 | 90,282 |
| 38,669 | 30,225 | 105,036 | 101,159 |
| 15,117 | 11,827 | 41,352 | 39,463 |
| $\$ 23,552$ | $\$ 18,398$ | 63,684 | $\$ 61,696$ |

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| DIVIDENDS AND DISCOUNT ACCRETION ON | $\$-$ | $\$-$ | $\$-$ | $\$(5,640$ |
| :--- | :--- | :--- | :--- | :--- |
| PREFERRED STOCK |  |  |  |  |
| NET INCOME AVAILABLE TO COMMON | $\$ 23,552$ | $\$ 18,398$ | $\$ 63,684$ | $\$ 56,056$ |
| STOCKHOLDERS |  |  |  |  |
| EARNINGS PER COMMON SHARE | $\$ 0.30$ | $\$ 0.24$ | $\$ 0.81$ | $\$ 0.72$ |
| Basic | $\$ 0.30$ | $\$ 0.24$ | $\$ 0.80$ | $\$ 0.72$ |
| Diluted |  |  |  |  |
| See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited). |  |  |  |  |

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(1) Reclassification adjustments were recognized in net gains on sales of securities available for sale in the consolidated statements of income.
(2) Reclassification adjustments were recognized in accumulated other comprehensive income in the consolidated statements of financial position.
${ }^{(3)}$ Reclassification adjustments were recognized in other income in the consolidated statements of income.
See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
(Unaudited)

| Common stock |  |  | Accumulated |
| :--- | :--- | :--- | :--- | :--- |

BALANCE, JANUARY 1, $2012 \quad \$ 119,350 \quad 77,984,252 \quad \$ 78 \quad \$ 524,644 \quad \$ 142,909 \quad \$ \quad 8,958$
Redemption of 122,000 shares of
TARP preferred stock
Issuance of additional shares pursuant
to various stock plans
32,008 200
Tax effect of stock plans
(6 )
Stock-based compensation
Redemption of common stock warrant
Preferred stock cash dividends
accrued (5\%)
Accretion of preferred stock discount 2,650
1,959
(122,000 )

Comprehensive income:
Net income
Other comprehensive loss
BALANCE, SEPTEMBER 30, 2012 \$-

|  |  |  | 1,847 |  |
| :--- | :--- | :--- | :--- | :--- |
| $78,016,260$ | $\$ 78$ | $\$ 524,608$ | $\$ 198,964$ | $\$ 10,805$ |

BALANCE, JANUARY 1, $2013 \quad \$-\quad 78,041,511 \quad \$ 78 \quad \$ 525,354 \quad \$ 216,590 \quad \$ \quad 9,082$
Acquisition of Pacific International
Bancorp, Inc.
Acquisition of Foster Bankshares, Inc.
49,496 778

Issuance of additional shares pursuant
to various stock plans
524,662
1,954
Tax effect of stock plans
208
Stock-based compensation $\quad 1,128$
Cash dividends declared on common
stock
Comprehensive income:
Net income 63,684
Other comprehensive loss $\quad(12,471)$
BALANCE, SEPTEMBER 30, $2013 \quad \$-\quad 79,247,719 \quad \$ 79 \quad \$ 538,062 \quad \$ 266,478 \quad \$(3,389)$

See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Nine Months Ended September 30,
20132012
(In thousands)
\$63,684 \$61,696
$(13,402)(18,518)$
$1,128 \quad 1,959$
9,050 16,682
$53 \quad 703$
1,229 2,659
107,712 90,022
(89,832 ) $(97,968)$
$(8,878)(6,014)$
(826 ) (902 )
(54 ) (949 )
57 (41

- (24
$539 \quad 558$
9,487 7,625
7,771 1,508
$1,181 \quad 1,591$
3,367 3,743
17,517 (9,532
$472 \quad(1,068)$

Change in accrued interest payable
Change in other liabilities
Net cash provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES
Net change in loans receivable
Proceeds from sales of securities available for sale
Proceeds from sales of OREO
Proceeds from matured term federal funds
Proceeds from sales of equipment
Purchase of premises and equipment
Purchase of securities available for sale
Purchase of FHLB stock
Redemption of FHLB stock
Purchase of term federal funds
Proceeds from matured or paid-down securities available for sale
Net cash received from acquisition - Pacific International Bancorp, Inc.
Net cash received from acquisition - Foster Bankshares, Inc.
Redemption of preferred stock upon the acquisition
Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net change in deposits

| Redemption of preferred stock | - | $(122,000$ |
| :--- | :--- | :--- |
| Cash dividends paid on Preferred Stock | - | $(3,648$ |
| Redemption of subordinated debentures | $(4,124$ | $)$ |
| Proceeds from FHLB advances | 155,000 | 625,000 |
| Repayment of FHLB advances | $(186,745$ | $)$ |
| Redemption of common stock warrant | - | $(206,145$ |
| Cash dividends paid on Common Stock | $(13,796$ | $)$ |
| Issuance of additional stock pursuant to various stock plans | 1,954 | 200 |
| $\quad$ Net cash provided by financing activities | 125,089 | 95,162 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 32,436 | $(70,467$ |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 312,916 | 300,110 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | $\$ 345,352$ | $\$ 229,643$ |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION |  |  |
| $\quad$ Interest paid | $\$ 21,506$ | $\$ 23,429$ |
| $\quad$ Income taxes paid | $\$ 23,650$ | $\$ 26,663$ |
| SUPPLEMENTAL DISCLOSURES OF NON-CASH ACTIVITIES | $\$ 7,557$ | $\$ 3,470$ |
| Transfer from loans receivable to OREO |  |  |

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
$\begin{array}{lll}\text { Transfer from loans receivable to loans held for sale } & \$ 6,900 & \$ 2,820\end{array}$
Pacific International Bancorp, Inc. Acquisition:
Assets acquired
\$183,120 \$-
Liabilities assumed \$167,545 \$-
Foster Bankshares, Inc. Acquisition:
Assets acquired
\$333,243 \$—
Liabilities assumed
\$(358,274 ) \$-
See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).
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BBCN BANCORP, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. BBCN Bancorp, Inc.

BBCN Bancorp, Inc. ("BBCN Bancorp", on a parent-only basis, and the "Company" on a consolidated basis), headquartered in Los Angeles, California, is the holding company for BBCN Bank ("BBCN Bank" or the "Bank"). The Bank has branches in California, New York, New Jersey, Washington, Illinois and Virginia, as well as loan production offices in the Atlanta, Dallas, Denver, Northern California, Seattle and metropolitan Washington, D.C. markets. The Company is a corporation organized under the laws of Delaware and a financial holding company and bank holding company registered under the Bank Holding Company Act of 1956, as amended.

## 2. Basis of Presentation

The condensed consolidated financial statements included herein have been prepared without an audit, pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"), except for the Condensed Consolidated Statement of Financial Condition as of December 31, 2012 which was derived from audited financial statements included in the Company's 2012 Annual Report on Form 10-K. Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such SEC rules and regulations. The condensed consolidated financial statements include the accounts of BBCN Bancorp and its wholly-owned subsidiaries, principally BBCN Bank. All intercompany transactions and balances have been eliminated in consolidation.
The Company has made all adjustments, consisting solely of normal recurring accruals, that in the opinion of management, are necessary to fairly present the Company's financial position at September 30, 2013 and the results of operations for the three and nine months then ended. The results of operations for the interim periods are not necessarily indicative of results to be anticipated for the full year.
The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are susceptible to change in the near term relate to the determination of the allowance and provision for loan losses, the evaluation of other than temporary impairment of investment securities, accounting for derivatives and hedging activities, the determination of the carrying value for cash surrender value of life insurance, the determination of the carrying value of goodwill and other intangible assets, accounting for deferred tax assets and related valuation allowances, the determination of the fair values of investment securities and other financial instruments, accounting for lease arrangements, accounting for incentive compensation, profit sharing and bonus payments, the valuation of servicing assets, and the determination of the fair values of acquired assets and liabilities including the fair value of loans acquired with credit deterioration.
These unaudited condensed consolidated financial statements should be read along with the audited consolidated financial statements and accompanying notes included in the Company's 2012 Annual Report on Form 10-K. Recent Accounting Pronouncements:
FASB ASU No. 2013-11, "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists." The provisions of ASU No. 2013-11 require an entity to present an unrecognized tax benefit, or portion thereof, in the statement of financial position as a reduction to a deferred tax asset for a net operating loss carryforward or a tax credit carryforward, with certain exceptions related to availability. ASU No. 2013-11 is effective for interim and annual reporting periods beginning after December 15, 2013. The adoption of ASU No. 2013-11 is not expected to have a material impact on the Company's consolidated financial statements.

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## 3.Business Combinations

The Company applies the acquisition method of accounting for business combinations under ASC 805 - Business Combinations. Under the acquisition method, the acquiring entity in a business combination recognizes 100 percent of the assets acquired and liabilities assumed at their acquisition date fair values. Management utilizes valuation techniques appropriate for the asset or liability being measured in determining these fair values. Any excess of the purchase price over amounts allocated to assets acquired, including identifiable intangible assets, and liabilities assumed is recorded as goodwill. Where amounts allocated to assets acquired and liabilities assumed is greater than the purchase price, a bargain purchase gain is recognized. Acquisition-related costs are expensed as incurred as merger and integration expense.
Acquisition of Foster Bankshares, Inc.
On August 13, 2013, the Company completed the acquisition of Foster Bankshares, Inc. ("Foster"), the holding company of Foster Bank. The Company acquired Foster in order to expand its market in Illinois and into Virginia. Foster's primary subsidiary, Foster Bank, operated eight branches in Illinois and one branch in Virginia.
Under the terms of the acquisition agreement, Foster shareholders can elect to receive a cash price of $\$ 34.6703$ per share or, for shareholders who qualified as accredited investors, 2.62771 shares of Company common stock for each share of Foster common stock. As of September 30, 2013, the Company issued 54,620 shares of Company common stock in exchange for 20,790 shares of Foster common stock, paid $\$ 1.7$ million for 49,496 shares of Foster common stock and there were 61,714 shares of Foster common stock that had not been redeemed. At September 30, 2013, the accrued liability for the unredeemed Foster common shares was $\$ 2.1$ million, which was based on the cash conversion price.
The consideration paid, the assets acquired, and the liabilities assumed are summarized in the following table:

## Consideration paid:

## BBCN common stock issued in exchange for Foster common stock <br> \$778

(In thousands)

Cash paid for the redemption of Foster common stock
Liability for unredeemed Foster common stock1,7162,140
Total consideration paid ..... \$4,634
Assets Acquired:
Cash and cash equivalents \$42,883
Investment securities available for sale ..... 4,844
Loans, net ..... 245,558
FRB and FHLB stock ..... 1,714
OREO ..... 16,630
Premises and equipment ..... 4,733
Core deposit intangibles ..... 2,763
Deferred tax assets, net ..... 11,655
Other assets ..... 2,463
Liabilities Assumed:

| Deposits | $(321,596$ | $)$ |
| :--- | :--- | :--- |
| Borrowings | $(18,045$ | $)$ |
| Subordinated debentures | $(15,309$ | $(3,324$ |
| Other liabilities | $\$(25,031$ | $)$ |
| dentifiable net assets | $\$ 29,665$ |  |

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The assets and liabilities of Foster were recorded on the consolidated balance sheet at estimated fair value on the acquisition date. The purchase price may change as additional information becomes available and when unredeemed Foster shares are redeemed. The fair values of the net deferred tax assets, loans, and OREO acquired and certain liabilities assumed from Foster were provisional and adjustments to the provisional amounts may occur during the measurement period as the Company obtains additional information about the facts and circumstances that existed as of the acquisition date.

Acquisition of Pacific International Bancorp, Inc.
On February 15, 2013, the Company completed the acquisition of Pacific International Bancorp, Inc. ("PIB"), a Seattle based company, pursuant to an Agreement and Plan of Merger, dated October 22, 2012. The Company acquired PIB in order to increase the Company's presence in terms of branch offices and deposit market share in the Seattle market. PIB's primary subsidiary, Pacific International Bank, a Washington state-chartered bank, operated four bank branches in the Seattle metropolitan area.
In connection with the acquisition, the consideration paid, the assets acquired, and the liabilities assumed are summarized in the following table:
(In thousands)
Consideration paid:
BBCN common stock issued
\$8,437
Cash in lieu of fractional shares paid to PIB stockholders
Redemption of Preferred Stock
1
Total consideration paid \$15,913
7,475

Assets Acquired:
Cash and cash equivalents \$25,968
Investment securities available for sale 7,810
Loans, net 131,589
FRB and FHLB stock $\quad 1,829$
OREO $\quad 3,418$
Deferred tax assets, net 9,388
Other assets 3,118
Liabilities Assumed:
$\left.\begin{array}{ll}\text { Deposits } & (143,665 \\ \text { Borrowings } & (14,698\end{array}\right)$

Borrowings (14,698)
Subordinated debentures (4,108 )
Other liabilities (5,074)
Total identifiable net assets \$15,575
Excess of consideration paid over fair value of net assets acquired (goodwill) \$338
The $\$ 29.7$ million and $\$ 338$ thousand of goodwill recognized in the Foster and PIB acquisitions, respectively, represent the future economic benefit arising from the acquisitions including the creation of a platform that can support future operations and strengthening the Company's existing presence in the Chicago metropolitan and Pacific Northwest markets and expansion into the Virginia market. Goodwill is not amortized for book purposes and is not deductible for tax purposes.
Acquired Loans
The Company estimated the fair value for most loans acquired by utilizing a methodology wherein loans with comparable characteristics were aggregated by type of collateral, remaining maturity and repricing terms. Cash flows for each pool were

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determined by estimating future credit losses and prepayment rates. Projected monthly cash flows were then discounted using a risk-adjusted market rate for similar loans to determine the fair value of each pool. To estimate the fair value of the remaining loans, management analyzed the value of the underlying collateral of the loans, assuming the fair values of the loans were derived from the eventual sale of the collateral. The value of the collateral was based on recently completed appraisals adjusted to the valuation date based on recognized industry indices. The Company discounted those values using market derived rates of return, with consideration given to the period of time and costs associated with the foreclosure and disposition of the collateral. There was no carryover of the allowance for loan losses associated with the loans the Company acquired as the loans were initially recorded at fair value. The following table presents loans acquired with deteriorated credit quality as of the date of acquisition:

|  | Foster <br> (In thousands) | PIB |
| :--- | :--- | :--- |
| Contractually required principal and interest at acquisition | $\$ 150,430$ | $\$ 54,462$ |
| Contractual cash flows not expected to be collected (nonaccretable discount) | 37,447 | 112,983 |

The outstanding principal balances and the related carrying amounts of the acquired loans included in the statement of financial condition are $\$ 296.1$ million and $\$ 239.0$ million, respectively for Foster and $\$ 117.8$ million and $\$ 112.6$ million, respectively for PIB, as of September 30, 2013.

## Pro Forma Information

The operating results of Foster and PIB from the dates of acquisitions through September 30, 2013 are included in the Condensed Consolidated Statement of Income for 2013 and are not material to the total consolidated operating results for the three and nine month periods ended September 30, 2013.
The following unaudited combined pro forma information presents the operating results for the three and nine months ended September 30, 2013 and 2012, as if the Foster and PIB acquisitions had occurred on January 1, 2012:

Net Interest income
Net income

| Three Months Ended September <br> 30, | Nine Months Ended September <br> 30, |  |  |
| :--- | :--- | :--- | :--- |
| 2013 <br> (In thousands, except share data) | 2013 | 2012 |  |
| $\$ 67,498$ 264,769 $\$ 198,315$ | $\$ 199,562$ |  |  |
| $\$ 25,277$ | $\$ 15,475$ | $\$ 64,211$ | $\$ 55,754$ |

Pro forma earnings per share:

| Basic | $\$ 0.32$ | $\$ 0.20$ | $\$ 0.81$ | $\$ 0.64$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | 0.32 | 0.20 | 0.81 | 0.64 |

The above pro forma results are presented for illustrative purposes and are not intended to represent or be indicative of the actual results of operations of the merged companies that would have been achieved had the acquisition occurred at January 1, 2012, nor are they intended to represent or be indicative of future results of operations. The pro forma results do not include expected operating cost savings as a result of the acquisitions. These pro forma results require significant estimates and judgments particularly as it relates to valuation and accretion of income associated with acquired loans.

## Acquisition-Related Expenses

The Company incurred acquisition-related expenses associated with the Foster and PIB acquisitions which were reflected on the Company's income statement. During the three and nine months ended September 30, 2013, the Company incurred $\$ 1.2$ million and $\$ 1.5$ million, respectively, in expenses related to the Foster acquisition. During the three and nine months ended

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September 30, 2013, the Company incurred $\$ 29$ thousand and $\$ 1.1$ million, respectively, in expenses related to the PIB acquisition. These expenses are comprised primarily of salaries and benefits, occupancy expenses, professional services, and other noninterest expense.

## 4. Stock-Based Compensation

The Company has a stock-based incentive plan, the 2007 BBCN Bancorp Equity Incentive Plan (the "2007 Plan"). The 2007 Plan, approved by our stockholders on May 31, 2007, was amended and restated on July 25, 2007 and again on December 1, 2011. The 2007 Plan provides for grants of stock options, stock appreciation rights ("SARs"), restricted stock, performance shares and performance units (sometimes referred to individually or collectively as "awards") to non-employee directors, officers, employees and consultants of the Company. Stock options may be either incentive stock options ("ISOs"), as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the "Code"), or nonqualified stock options ("NQSOs").
The 2007 Plan gives the Company flexibility to (i) attract and retain qualified non-employee directors, executives and other key employees and consultants with appropriate equity-based awards; (ii) motivate high levels of performance; (iii) recognize employee contributions to the Company's success; and (iv) align the interests of the 2007 Plan participants with those of the Company's stockholders. The exercise price for shares under an ISO may not be less than $1 \%$ of fair market value on the date the award is granted under Code Section 422. Similarly, under the terms of the 2007 Plan the exercise price for SARs and NQSOs may not be less than $1 \%$ of fair market value on the date of grant. Performance units are awarded to a participant at the market price of the Company's common stock on the date of award (after the lapse of the restriction period and the attainment of the performance criteria). No minimum exercise price is prescribed for performance shares and restricted stock awarded under the 2007 Plan.
ISOs, SARs and NQSOs have vesting periods of three to five years and have 10 -year contractual terms. Restricted stock, performance shares, and performance units will be granted with a restriction period of not less than one year from the grant date for performance-based awards and not more than three years from the grant date for time-based vesting of grants. Compensation expense for awards is recognized over the vesting period.
The Company has another stock-based incentive plan, the Center Financial Corporation 2006 Stock Incentive Plan, adopted April 12, 2006, as amended and restated June 13, 2007 (the "2006 Plan"), which was assumed by the Company during the merger with Center Bank.
The 2006 Plan provides for the granting of incentive stock options to officers and employees and non-qualified stock options and restricted stock awards to employees (including officers) and non-employee directors. The option prices of all options granted under the 2006 Plan must be not less than $1 \%$ of the fair market value at the date of grant. All options granted generally vest at the rate of $0.2 \%$ per year except that the options granted to the non-employee directors vest at the rate of $0 \%$ per year. All options not exercised generally expire ten years after the date of grant. Under the 2007 and 2006 Plans, 2,739,703 shares were available for future grants as of September 30, 2013. The total shares reserved for issuance will serve as the underlying value for all equity awards under the 2007 and 2006 Plans. With the exception of the shares underlying stock options and restricted stock awards, the board of directors may choose to settle the awards by paying the equivalent cash value or by delivering the appropriate number of shares.
The following is a summary of stock option activity under the 2007 and 2006 Plans for the nine months ended September 30, 2013:

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Outstanding - January 1, 2013
Granted
Exercised
Expired
Forfeited

|  | Weighted- <br> Average <br> Number of | Weighted- <br> Average | Aggregate <br> Shares |
| :--- | :--- | :--- | :--- |
|  | Exercise <br> Price Per <br> Share | Remaining <br> Contractual <br> Life (Years) | Intrinsic <br> Value |
| 797,805 | $\$-$ |  |  |
| - | - |  |  |
| $(226,242$ | $)$ | 8.64 |  |
| $(29,267$ | $)$ | 15.90 |  |
| $(51,702$ | $)$ | 24.20 | 3.14 |
| 490,594 | $\$ 19.67$ | 3.10 | $\$-$ |
| 490,594 | $\$ 19.67$ |  | $\$-$ |

The following is a summary of restricted and performance unit activity under the 2007 and 2006 Plans for the nine months ended September 30, 2013:

|  | Number of Shares | Weighted- <br> Average <br> Grant <br> Date Fair <br> Value |
| :---: | :---: | :---: |
| Outstanding - January 1, 2013 | 512,183 | \$9.78 |
| Granted | 58,000 | 12.86 |
| Vested | (306,541 | ) 10.17 |
| Forfeited | (83,009 | ) 10.79 |
| Outstanding - September 30, 2013 | 180,633 | \$ 10.79 |

The total fair value of performance units vested for the nine months ended September 30, 2013 and 2012 was $\$ 3.9$ million and $\$ 100$ thousand, respectively.
The amount charged against income related to stock-based payment arrangements was $\$ 119$ thousand and $\$ 818$ thousand for the three months ended September 30, 2013 and 2012, respectively. For the nine months ended September 30, 2013 and 2012, $\$ 1.1$ million and $\$ 2.0$ million, respectively, was charged against income related to stock-based payment arrangements.
The income tax benefit recognized was $\$ 50$ thousand and $\$ 328$ thousand, for the three months ended September 30, 2013 and 2012, respectively, and $\$ 474$ thousand and $\$ 805$ thousand for the nine months ended September 30, 2013 and 2012, respectively.
At September 30, 2013, total unrecognized compensation expense related to non-vested stock option grants and restricted and performance units aggregated $\$ 1.5$ million, and is expected to be recognized over a weighted average vesting period of 2.55 years.

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5.Earnings Per Share ("EPS")

Basic EPS does not reflect the possibility of dilution that could result from the issuance of additional shares of common stock upon exercise or conversion of outstanding securities, and is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in our earnings. For the three months ended September 30, 2013 and 2012, stock options and restricted shares awards for approximately 126 thousand shares and 565 thousand shares of common stock, respectively, were excluded in computing diluted earnings per common share because they were antidilutive. For the nine months ended September 30, 2013 and 2012, stock options and restricted shares awards for approximately 172 thousand shares and 564 thousand shares of common stock, respectively, were excluded in computing diluted earnings per common share because they were antidilutive. Additionally, warrants to purchase 51 thousand shares and 28 thousand shares of common stock (related to the TARP Capital Purchase Plan) were antidilutive and excluded for the three and nine months ended September 30, 2013, respectively. Warrants to purchase 337 thousand shares common stock (related to the TARP Capital Purchase Plan) were antidilutive and excluded for the three and nine months ended September 30, 2012.
The following table shows the computation of basic and diluted EPS for the three months ended September 30, 2013 and 2012.

Net income as reported \$23,552 \$18,398
Less: preferred stock dividends and accretion of preferred stock discount
$\begin{array}{lllllll}\text { Basic EPS - common stock } & \$ 23,552 & 79,223,636 & \$ 0.30 & \$ 18,398 & 78,015,960 & \$ 0.24\end{array}$
Effect of Dilutive Securities:
Stock Options and Performance
Units
Common stock warrants
Diluted EPS - common stock
Three Months Ended September 30,


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| Basic EPS - common stock | \$63,684 | 78,914,360 | \$ 0.81 | \$56,056 | 78,004,458 | \$ 0.72 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Effect of Dilutive Securities: |  |  |  |  |  |  |
| Stock Options and Performance |  | 179,206 |  |  | 77,601 |  |
| Common stock warrants |  | 28,494 |  |  | - |  |
| Diluted EPS - common stock | \$63,684 | 79,122,060 | \$0.80 | \$56,056 | 78,082,059 | \$0.72 |

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6. Securities Available for Sale

The following is a summary of securities available for sale as of the dates indicated:
At September 30, 2013

|  | Amortized | Gross | Gross |
| :--- | :--- | :--- | :--- |
| Cost | Unrealized | Unrealized | Estimated |
| Fair Value |  |  |  |
| (In thousands) | Gains | Losses |  |

Debt securities:
U.S. Government agency and U.S. Government sponsored enterprises
Collateralized mortgage obligations
Mortgage-backed securities
Trust preferred securities
Municipal bonds
Total debt securities
Mutual funds

| $\$ 290,061$ | $\$ 2,001$ | $\$(7,171$ | $)$ |
| :--- | :--- | :--- | :--- |
| 39284,891 |  |  |  |
| 396,877 | 4,947 | $(5,090$ | $) 396,734$ |
| 4,513 | - | $(807$ | $) 3,706$ |
| 5,692 | 368 | $(44$ | $) 6,016$ |
| 697,143 | 7,316 | $(13,112$ | $) 691,347$ |
| 17,425 | - | $(206$ | $) 17,219$ |
| $\$ 714,568$ | $\$ 7,316$ | $\$(13,318$ | $) \$ 708,566$ |

At December 31, 2012

|  | Amortized | Gross | Gross |
| :--- | :--- | :--- | :--- |
| Cost | Unrealized | Unrealized | Estimated |
| Cair Value |  |  |  |
| (In thousands) | Gains | Losses |  |

Debt securities:
U.S. Government agency and U.S. Government sponsored enterprises
Collateralized mortgage obligations $\quad \$ 249,373 \quad \$ 5,649 \quad \$(110 \quad$ ) 254,912
Mortgage-backed securities
Trust preferred securities
Municipal bonds
Total debt securities
Mutual funds

| $\$ 249,373$ | $\$ 5,649$ | $\$(110$ | $)$ |
| :--- | :--- | :--- | :--- |
| 415,925 | 10,277 | $(662$ | $) 425,540$ |
| 4,502 | - | $(665$ | $) 3,837$ |
| 4,506 | 612 | - | 5,118 |
| 674,306 | 16,538 | $(1,437$ | $) 689,407$ |
| 14,710 | 286 | - | 14,996 |
| $\$ 689,016$ | $\$ 16,824$ | $\$(1,437$ | $) \$ 704,403$ |

As of September 30, 2013 and December 31, 2012, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than $10 \%$ of stockholders' equity.
For the three months ended September 30, 2013 and 2012, $\$ 2.0$ million and $\$ 3.4$ million of gross unrealized gains, respectively, were included in accumulated other comprehensive income during the periods. For the nine months ended September 30, 2013 and 2012, $\$ 21.4$ million of gross unrealized losses and $\$ 3.9$ million of gross unrealized gains, respectively, were included in accumulated other comprehensive income during the periods. A total of $\$ 0$ and $\$ 133$ thousand of net gains on sales of securities were reclassified out of accumulated other comprehensive income into earnings for the three months ended September 30, 2013 and 2012, respectively. A total of $\$ 54$ thousand and $\$ 949$ thousand of net gains on sales of securities were reclassified out of accumulated other comprehensive income into earnings for the nine months ended September 30, 2013 and 2012, respectively, as a result of securities being sold.

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The proceeds from sales of securities and the associated gross gains and losses recorded in earnings are listed below:

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 <br> (In thousands) | 2012 | 2013 | 2012 |
| Proceeds | \$- | \$26,563 | \$6,636 | \$28,446 |
| Gross gains | - | 132 | 54 | 948 |
| Gross losses | - | - | - | - |

The amortized cost and estimated fair value of debt securities at September 30, 2013, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.

Available for sale:
Due within one year
Due after one year through five years
Amortized Estimated
Cost Fair Value (In thousands)

Due after five years through ten years
\$—
\$-

Due after ten years
340
351
3,883
4,213
U.S. Government agency and U.S. Government sponsored enterprises

Collateralized mortgage obligations
290,061 284,891
$\begin{array}{lll}\text { Mortgage-backed securities } & 396,877 & 396,734\end{array}$
Mutual funds

17,425 17,219
\$714,568 \$708,566

Securities with carrying values of approximately $\$ 362.3$ million and $\$ 338.6$ million at September 30, 2013 and December 31, 2012, respectively, were pledged to secure public deposits, various borrowings and for other purposes as required or permitted by law.

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The following table shows our investments' gross unrealized losses and estimated fair value, aggregated by investment category and the length of time that the individual securities have been in a continuous unrealized loss position as of the dates indicated.

|  | At September 30, 2013 Less than 12 months |  |  | 12 months or longer |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | Num Secu (In | Fair Value <br> ands) | Gross <br> Unrealized <br> Losses |  | fair Value | Gross <br> Unreali <br> Losses |  |  | Fair Value | Gross <br> Unrealized Losses |
| Collateralized mortgage obligations* | 17 | \$ 180,322 | \$(7,170 | - | \$- | \$- |  | 17 | \$180,322 | \$(7,170 ) |
| Mortgage-backed securities* |  | 117,369 | (4,683 | 7 | 14,647 | (407 | ) | 29 | 132,016 | (5,090 |
| Trust preferred securities |  | - | - | 1 | 3,706 | (807 | ) | 1 | 3,706 | (807 |
| Municipal bonds |  | 1,143 | (44 | - | - | - |  | 1 | 1,143 | (44 |
| Mutual funds | 1 | 13,219 | (207 | - | - | - |  | 1 | 13,219 | (207 |
|  | 41 | \$312,053 | \$(12,104) | 8 | \$18,353 | \$(1,214 | ) | 49 | \$330,406 | \$(13,318) |

* Investments in U.S. Government agency and U.S. Government sponsored enterprises

At December 31, 2012

|  | Less than 12 months |  | Gross <br> Unrealized <br> Losses |  | 12 months or longer |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities |  | Fair Value |  |  |  | Fair Value | Gross <br> Unrealized <br> Losses |  | Number of Securities |  | Gross Unrealized Losses |
| Collateralized mortgage obligations* | 3 | \$18,009 | \$(110 | ) | - | \$- | \$- |  | 3 | \$18,009 | \$(110 |
| Mortgage-backed securities* |  | 32,406 | (597 | ) | 3 | 8,251 | (65 | ) | 10 | 40,657 | (662 |
| Trust Preferred securities |  | - | - |  | 1 | 3,837 | (665 | ) | 1 | 3,837 | (665 |
|  | 10 | \$50,415 | \$(707 | ) | 4 | \$12,088 | \$(730 | ) | 14 | \$62,503 | \$(1,437 |

* Investments in U.S. Government agency and U.S. Government sponsored enterprises

The Company evaluates securities for other-than-temporary-impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the financial condition and near-term prospects of the issuer, the length of time and the extent to which the fair values of the securities have been less than the cost of the securities, and management's intention to sell, or whether it is more likely than not that management will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. In analyzing an issuer's financial condition, the Company considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.
The Company has certain trust preferred securities and U.S. Government agency and U.S. Government sponsored enterprise collateralized mortgage obligations that were in a continuous unrealized loss position for twelve months or longer as of September 30, 2013. The trust preferred securities at September 30, 2013 had an amortized cost of $\$ 4.5$
million and an unrealized loss of $\$ 807$ thousand at September 30, 2013. The trust preferred securities are scheduled to mature in May 2047. These securities are rated investment grade and there are no credit quality concerns with the obligor. Certain of the Company's U.S. Government agency and U.S. Government sponsored enterprise investments were in an unrealized loss position at September 30, 2013. All of the Company's U.S. Government agency and U.S. Government sponsored enterprise investments have high credit ratings ("AA" grade or better). Interest on the trust preferred securities and the U.S. Government agency and

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U.S. Government sponsored enterprise investments have been paid as agreed, and management believes this will continue in the future and that the securities will be repaid in full as scheduled. The market value declines for these securities are deemed to be due to the current market volatility and are not reflective of management's expectations of its ability to fully recover these investments, which may be at maturity. For these reasons, no OTTI was recognized on the trust preferred securities and the U.S. Government agency and U.S. Government sponsored collateralized mortgage obligations and mortgage-backed securities that are in an unrealized loss position at September 30, 2013. The Company considers the losses on the investments in unrealized loss positions at September 30, 2013 to be temporary based on: 1) the likelihood of recovery; 2) the information relative to the extent and duration of the decline in market value; and 3) the Company's intention not to sell, and management's determination that it is more likely than not that management will not be required to sell a security in an unrealized loss position before recovery of its amortized cost basis.

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7.Loans Receivable and Allowance for Loan Losses

The following is a summary of loans receivable by major category:

Loan portfolio composition
Real estate loans:
Residential \$10,294
Commercial \& industrial
Construction
Total real estate loans
Commercial business
Trade finance
Consumer and other
Total loans outstanding
Less: deferred loan fees
Gross loans receivable
Less: allowance for loan losses
Loans receivable, net

| September 30, 2013 <br> (In thousands) | December 31, <br> 2012 |
| :--- | :--- |
|  |  |
| $\$ 10,294$ | $\$ 9,247$ |
| $3,652,815$ | $3,100,466$ |
| 73,116 | 65,045 |
| $3,736,225$ | $3,174,758$ |
| 932,955 | 921,556 |
| 135,889 | 152,070 |
| 95,693 | 49,954 |
| $4,900,762$ | $4,298,338$ |
| $(1,823$ | $(2,086$ |
| $4,898,939$ | $4,296,252$ |
| $(65,715$ | $(66,941$ |
| $\$ 4,833,224$ | $\$ 4,229,311$ |

Our loan portfolio is made up of four segments: real estate loans, commercial business, trade finance and consumer and other. These segments are further segregated between loans accounted for under the amortized cost method ("Legacy Loans") and acquired loans that were originally recorded at fair value with no carryover of the related pre-acquisition allowance for loan losses ("Acquired Loans"). The Acquired Loans are further segregated between Acquired Credit Impaired Loans (loans with credit deterioration on the acquisition date and accounted for under ASC 310-30, or "ACILs") and Acquired Performing Loans (loans that were pass graded on the acquisition date and the fair value adjustment is amortized over the contractual life under ASC 310-20, or "APLs").

The following table presents changes in the accretable discount on the ACILs for the three and nine months ended September 30, 2013 and 2012:


On the acquisition date, the amount by which the undiscounted expected cash flows exceed the estimated fair value of the ACILs is the "accretable yield". The accretable yield is then measured at each financial reporting date and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of the loans. The accretable yield will change from period to period due to the following: 1 ) estimates of the remaining life of acquired loans will affect the amount of future interest income; 2) indices for variable rates of interest on ACILs may change; and 3) estimates of the amount of the contractual principal and interest that will not be collected (nonaccretable difference) may change.

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The following tables detail the activity in the allowance for loan losses by portfolio segment for the three and nine months ended September 30, 2013 and 2012:

| Legacy | Acquired |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Real | Commercial Trade | Consumer Real | Commercial Trade | Consumer Total |
| Estate | Business | Finance | and Other Estate | Business | Finance and Other

Three Months Ended September 30, 2013


Legacy

| Real | Commercial Trade | Consumer Real | Commercial Trade | Consumer <br> and |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Estate | Business | Finance | and Other | Estate | Business | Finance |
| Other |  |  |  |  |  |  |

Balance, beginning of period
Provision (credit) for loan losses
Loans charged off (1,832 ) (5,574 ) - (2 ) (242 ) (118 ) - (1) (7,769 )
$\begin{array}{lllllllll}\text { Recoveries of charge } \\ 973 & 275 & - & 24 & - & 15 & - & 29 & 1,316\end{array}$
Balance, end of period
Nine Months Ended September 30, 2012
$\begin{array}{llllllll}\$ 39,040 & \$ 20,681 & \$ 1,786 & \$ 445 & \$- & \$- & \$- & \$-\end{array}$

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| Balance, beginning of period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision (credit) for ${ }_{6,831}$ | 3,203 |  | 823 | 700 |  | 2,899 |  | 1,701 |  | 483 |  | 42 |  | 16,682 |
| Loans charged off (6,095 ) | (8,470 | ) | - | (485 | ) | (411 | ) | (755 | ) | (300 | ) | (244 | ) | (16,760 ) |
| Recoveries of charge ${ }_{2,101}$ offs | 1,155 |  | 60 | 59 |  | 303 |  | 132 |  | - |  | 268 |  | 4,078 |
| $\begin{aligned} & \text { Balance, end of } \\ & \text { period } \end{aligned} \quad \$ 41,877$ | \$ 16,569 |  | \$2,669 | \$719 |  | \$2,791 |  | \$ 1,078 |  | \$ 183 |  | \$66 |  | \$65,952 |
| 24 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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The following tables disaggregate the allowance for loan losses and the loans receivables by impairment methodology at September 30, 2013 and December 31, 2012:

September 30, 2013


Allowance for loan losses:
Individually
evaluated for $\quad \$ 5,516 \quad \$ 2,753 \quad \$ 794 \quad \$ 90 \quad \$ 1,202 \quad \$ 680 \quad \$-\quad \$-\quad \$ 11,035$
impairment

| Collectively <br> evaluated for <br> impairment | 36,495 | 11,866 | 1,719 | 540 | 10 | 1 | - | 71 | 50,702 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Acquired Credit |  |  |  |  |  |  |  |  |  |
| Impaired Loans | - | - | - | - | 3,978 | - | - | - | 3,978 |
| Total | $\$ 42,011$ | $\$ 14,619$ | $\$ 2,513$ | $\$ 630$ | $\$ 5,190$ | $\$ 681$ | $\$-$ | $\$ 71$ | $\$ 65,715$ |

Loans outstanding:
Individually
evaluated for $\begin{array}{llllllll}\$ 41,343 & \$ 26,683 & \$ 6,938 & \$ 544 & \$ 20,023 & \$ 2,892 & \$- & \$ 770\end{array} \$ 99,193$
impairment
Collectively
evaluated for $\quad 2,873,167 \quad 749,597 \quad 128,951 \quad 30,246 \quad 651,528 \quad 103,674 \quad-\quad 36,994$ 4,574,157
impairment

| Acquired Credit | - | - | - | 150,164 | 50,109 | - | 27,139 | 227,412 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllllll}\text { Total } & \$ 2,914,510 & \$ 776,280 & \$ 135,889 & \$ 30,790 & \$ 821,715 & \$ 156,675 & \$- & \$ 64,903\end{array} \$ 4,900,762$
December 31, 2012
Legacy

Allowance for loan losses:
Individually
evaluated for $\begin{array}{llllllll}\$ 4,723 & \$ 3,084 & \$ 96 & \$- & \$ 183 & \$ 1,074 & \$- & \$-\end{array} \$ 9,160$ impairment
Collectively

| evaluated for | 36,782 | 13,406 | 2,253 | 658 | - | 41 | 3 | 103 | 53,246 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

impairment Acquired Credit

| Acquired Codit | - | - | - | - | 4,535 | - | - | - | 4,535 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Impaired Loans |  |  |  |  |  |  |  |  |  |
| Total | $\$ 41,505$ | $\$ 16,490$ | $\$ 2,349$ | $\$ 658$ | $\$ 4,718$ | $\$ 1,115$ | $\$ 3$ | $\$ 103$ | $\$ 66,941$ |

Loans
outstanding:
Individually
evaluated for $\begin{array}{lllllllll}\$ 37,394 & \$ 23,951 & \$ 6,199 & \$ 536 & \$ 17,951 & \$ 3,323 & \$- & \$ 802 & \$ 90,156\end{array}$ impairment Collectively $\begin{array}{llllllllll}\text { evaluated for } & 2,387,080 & 729,904 & 144,173 & 27,284 & 628,449 & 114,621 & 242 & 18,257 & 4,050,010\end{array}$ impairment Acquired Credit Impaired Loans Total $\quad \$ 2,424,474 \quad \$ 753,855 \quad \$ 150,372 \quad \$ 27,820 \quad \$ 750,284 \quad \$ 167,701 \quad \$ 1,698 \quad \$ 22,134 \quad \$ 4,298,338$ As of September 30, 2013 and December 31, 2012, the liability for unfunded commitments was $\$ 802$ thousand at both dates. Three Months Ended September 30, 2013 and 2012, the recognized provision for credit losses related to unfunded commitments was $\$ 0$ thousand and $\$ 0$ thousand, respectively. For the nine months ended September 30, 2013 and 2012, the recognized provision for credit losses related to unfunded commitments was $\$ 0$ and $\$ 116$ thousand, respectively.

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The recorded investment in individually impaired loans was as follows:

|  | September 30, 2013 <br> (In thousands) | $\begin{aligned} & \text { December 31, } \\ & 2012 \end{aligned}$ |
| :---: | :---: | :---: |
| With Allocated Allowance |  |  |
| Without charge off | \$71,634 | \$65,526 |
| With charge off | 966 | 2,599 |
| With No Allocated Allowance |  |  |
| Without charge off | 20,451 | 17,536 |
| With charge off | 6,142 | 4,495 |
| Allowance on Impaired Loans | (11,035 | (9,160 |
| Impaired Loans, net of allowance | \$88,158 | \$80,996 |

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The following tables detail impaired loans (Legacy and Acquired) as of September 30, 2013 and December 31, 2012 and for the three and nine months ended September 30, 2013 and September 30, 2012 and for the year ended December 31, 2012. Loans with no related allowance for loan losses are believed by management to have adequate collateral securing their carrying value.

| Total Impaired Loans | As of September 30, 2013 |  |  | For the Nine Months Ended September 30, 2013 |  | For the Three Months Ended September 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investmen | Unpaid <br> Contractual <br> Principal <br> Balance | Related <br> Allowance | Average Recorded Investmen | Interest <br> Income <br> Recognized <br> *during <br> Impairment | Average <br> Recorded <br> Investmen | Interest <br> Income <br> Recognized <br> *during <br> Impairment |
|  | (In thousands) |  |  |  |  |  |  |
| With Related Allowance: |  |  |  |  |  |  |  |
| Real Estate-Residential | \$- | \$ - | \$- | \$- | \$ - | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |  |  |
| Retail | 9,011 | 9,552 | 1,298 | 7,900 | 172 | 9,221 | 76 |
| Hotel \& Motel | 12,009 | 12,833 | 2,884 | 11,310 | 413 | 12,056 | 138 |
| Gas Station \& Car Wash | 2,171 | 2,236 | 415 | 1,826 | 46 | 2,017 | 15 |
| Mixed Use | 938 | 959 | 224 | 1,152 | 33 | 1,378 | 10 |
| Industrial \& Warehouse | 8,442 | 8,442 | 883 | 8,770 | 171 | 10,940 | 44 |
| Other | 5,749 | 6,511 | 1,014 | 9,717 | 165 | 5,765 | 55 |
| Real Estate-Construction | - | - | - | - | - | - | - |
| Commercial Business | 26,798 | 29,083 | 3,433 | 25,096 | 947 | 25,881 | 306 |
| Trade Finance | 6,938 | 6,966 | 794 | 5,241 | 228 | 3,939 | 80 |
| Consumer and Other | 544 | 544 | 90 | 302 | 17 | 548 | 6 |
|  | \$72,600 | \$ 77,126 | \$11,035 | \$71,314 | \$ 2,192 | \$71,745 | \$730 |
| With No Related Allowance: |  |  |  |  |  |  |  |
| Real Estate-Residential | \$- | \$ - | \$- | \$- | \$ - | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |  |  |
| Retail | 3,927 | 6,557 | - | 3,279 | 30 | 4,645 | 10 |
| Hotel \& Motel | 6,676 | 10,416 | - | 6,254 |  | 6,340 |  |
| Gas Station \& Car Wash | 4,918 | 7,890 | - | 3,543 | 104 | 4,105 | 35 |
| Mixed Use | 859 | 915 | - | 660 |  | 430 |  |
| Industrial \& Warehouse | 1,932 | 3,976 | - | 3,996 | 8 | 3,374 | 3 |
| Other | 3,076 | 5,265 | - | 3,417 | 32 | 2,621 | 11 |
| Real Estate-Construction | 1,658 | 1,658 | - | 1,682 | 67 | 1,667 | 22 |
| Commercial Business | 2,777 | 3,850 | - | 2,102 | 20 | 2,748 | 4 |
| Trade Finance | - | - | - | - |  | - |  |
| Consumer and Other | 770 | 831 | - | 1,142 |  | 1,012 |  |
|  | \$26,593 | \$ 41,358 | \$- | \$26,075 | \$ 261 | \$26,942 | \$85 |
| Total | \$99,193 | \$ 118,484 | \$11,035 | \$97,389 | \$ 2,453 | \$98,687 | \$815 |

[^0]
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|  | For the Nine Months Ended September 30, 2012 |  | For the Three Months <br> Ended September 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Interest |  | Interest |
|  | Average | Income | Average | Income |
| Total Impaired Loans | Recorded | Recognized | Recorded | Recognized |
|  | Investmen | *during | Investme | *during |
|  |  | Impairment |  | Impairment |
| With Related Allowance: |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |
| Retail | 3,021 | 124 | 3,872 | 39 |
| Hotel \& Motel | 19,673 | 327 | 19,349 | 106 |
| Gas Station \& Car Wash | 3,162 | 69 | 2,496 | 23 |
| Mixed Use | 3,752 |  | 3,539 |  |
| Industrial \& Warehouse | 3,297 | 67 | 1,845 | 22 |
| Other | 13,857 | 483 | 13,960 | 160 |
| Real Estate-Construction | 32 | - | - | - |
| Commercial Business | 24,946 | 1,048 | 26,858 | 341 |
| Trade Finance | 2,838 | 108 | 3,208 | 63 |
| Consumer and Other | 135 | 3 | 30 | 2 |
|  | \$74,713 | \$2,229 | \$75,157 | \$756 |
| With No Related Allowance: |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |
| Retail | 1,374 |  | 919 |  |
| Hotel \& Motel | 154 |  | 307 |  |
| Gas Station \& Car Wash | 1,786 |  | 2,689 |  |
| Mixed Use | - |  | - |  |
| Industrial \& Warehouse | 4,412 |  | 3,840 |  |
| Other | 2,654 |  | 2,133 |  |
| Real Estate-Construction | 1,710 | 85 | 1,710 | 28 |
| Commercial Business | 9,805 | 15 | 5,928 | 5 |
| Trade Finance | 1,182 |  | - |  |
| Consumer and Other | 126 |  | 105 |  |
|  | \$23,203 | \$ 100 | \$17,631 | \$33 |
| Total | \$97,916 | \$2,329 | \$92,788 | \$789 |

*Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.

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| Impaired APLs ${ }^{(1)}$ | As of September 30, 2013 |  |  | For the Nine Months Ended September 30, 2013 |  | For the Three Months Ended September 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investmen | Unpaid <br> Contractua <br> Principal <br> Balance | Related <br> Allowance | Average <br> Recorded <br> Investmen | Interest <br> Income <br> Recognized <br> *during <br> Impairment | Average Recorded Investmen | Interest <br> Income <br> Recognized <br> *during <br> Impairment |
|  | (In thousands) |  |  |  |  |  |  |
| With Related Allowance: |  |  |  |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |  |  |
| Retail | 390 | 834 | 53 | 1,247 | 10 | 831 | 4 |
| Hotel \& Motel | - | - | - | - |  | - |  |
| Gas Station \& Car Wash | 821 | 885 | 362 | 544 |  | 816 |  |
| Mixed Use | - | - | - | - |  | - |  |
| Industrial \& Warehouse | 5,200 | 5,200 | 772 | 8,551 |  | 7,690 |  |
| Other | 159 | 165 | 16 | 1,154 | 8 | 158 | 2 |
| Real Estate-Construction | - | - | - | - |  | - |  |
| Commercial Business | 2,813 | 3,141 | 680 | 3,058 | 5 | 3,011 | 2 |
| Trade Finance | - | - | - | - |  | - |  |
| Consumer and Other | - | - | - | - |  | - |  |
|  | \$9,383 | \$ 10,225 | \$1,883 | \$14,554 | \$23 | \$12,506 | \$8 |
| With No Related Allowance: |  |  |  |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |  |  |
| Retail | 1,788 | 2,124 | - | 907 | 30 | 1,330 | 10 |
| Hotel \& Motel | 6,616 | 8,595 | - | 6,138 |  | 6,243 |  |
| Gas Station \& Car Wash | 1,821 | 3,251 | - | 1,481 | 46 | 1,293 | 16 |
| Mixed Use | - | - | - | - |  | - |  |
| Industrial \& Warehouse | 553 | 790 | - | 2,445 | 8 | 1,968 | 3 |
| Other | 2,675 | 3,120 | - | 2,020 | 32 | 2,157 | 11 |
| Real Estate-Construction | - | - | - | - |  | - |  |
| Commercial Business | 79 | 79 | - | 99 |  | 50 |  |
| Trade Finance | - | - | - | - |  | - |  |
| Consumer and Other | 770 | 831 | - | 776 |  | 772 |  |
|  | \$14,302 | \$ 18,790 | \$- | \$13,866 | \$ 116 | \$13,813 | \$ 40 |
| Total | \$23,685 | \$ 29,015 | \$1,883 | \$28,420 | \$ 139 | \$26,319 | \$48 |

* Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.
${ }^{(1)}$ APLs that became impaired subsequent to being acquired.


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|  | For the Nine Months Ended September 30, 2012 |  | For the Three Months Ended September 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Interest |  | Interest |
|  | Average | Income | Average | Income |
| Impaired APLs ${ }^{(1)}$ | Recorded | Recognized | Recorded | Recognized |
|  | Investmen | *during | Investme | *during |
|  |  | Impairment |  | Impairment |
| With Related Allowance: |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |
| Retail | 828 | 86 | 1,546 | 26 |
| Hotel \& Motel | 4,594 |  | 6,081 |  |
| Gas Station \& Car Wash | 71 |  | - |  |
| Mixed Use | - |  | - |  |
| Industrial \& Warehouse | 206 | 27 | 411 | 9 |
| Other | 1,071 | 216 | 2,124 | 72 |
| Real Estate-Construction | - |  | - |  |
| Commercial Business | 1,287 | 69 | 2,276 | 21 |
| Trade Finance | - |  | - |  |
| Consumer and Other | - |  | - |  |
|  | \$8,057 | \$ 398 | \$12,438 | \$ 128 |
| With No Related Allowance: |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |
| Retail | 1 | - | 2 | - |
| Hotel \& Motel | - | - | - | - |
| Gas Station \& Car Wash | 566 | - | 805 | - |
| Mixed Use | - | - | - | - |
| Industrial \& Warehouse | 1,709 | - | 1,903 | - |
| Other | 1,040 | - | 1,249 | - |
| Real Estate-Construction | - | - | - | - |
| Commercial Business | 763 | 15 | 927 | 5 |
| Trade Finance | - | - | - | - |
| Consumer and Other | - | - | - | - |
|  | \$4,079 | \$ 15 | \$4,886 | \$ 5 |
| Total | \$12,136 | \$ 413 | \$17,324 | \$ 133 |

[^1]
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| Total Impaired Loans | As of December 31, 2012 |  |  | For the Year Ended December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment* | Unpaid <br> Contractual <br> Principal <br> Balance | Related <br> Allowance | Average Recorded Investment* | Interest <br> Income <br> Recognized <br> during <br> Impairment |
|  | (In thousands) |  |  |  |  |
| With Related Allowance: |  |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |
| Retail | 5,477 | 5,610 | 1,167 | 3,512 | 255 |
| Hotel \& Motel | 8,990 | 8,995 | 1,860 | 17,536 | 426 |
| Gas Station \& Car Wash | 1,892 | 2,440 | 73 | 2,908 | - |
| Mixed Use | 900 | 976 | 250 | 3,182 | - |
| Industrial \& Warehouse | 2,074 | 2,153 | 567 | 3,052 | 66 |
| Other | 16,184 | 16,389 | 989 | 14,322 | 805 |
| Real Estate-Construction | - | - | - | 26 | - |
| Commercial Business | 26,354 | 29,073 | 4,158 | 25,227 | 1,252 |
| Trade Finance | 6,199 | 7,173 | 96 | 3,510 | 248 |
| Consumer and Other | 55 | 56 | - | 119 | 4 |
|  | \$68,125 | \$72,865 | \$9,160 | \$73,394 | \$3,056 |
| With No Related Allowance: |  |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |
| Retail | 2,516 | 5,404 | - | 1,602 | 48 |
| Hotel \& Motel | 6,212 | 8,202 | - | 1,365 | - |
| Gas Station \& Car Wash | 1,731 | 4,359 | - | 1,775 | - |
| Mixed Use | 899 | 923 | - | 180 | - |
| Industrial \& Warehouse | 4,392 | 6,450 | - | 4,408 | 160 |
| Other | 2,371 | 6,283 | - | 2,598 | - |
| Real Estate-Construction | 1,710 | 1,710 | - | 1,710 | 111 |
| Commercial Business | 920 | 1,368 | - | 8,028 | 18 |
| Trade Finance | - | - | - | 946 | - |
| Consumer and Other | 1,280 | 1,316 | - | 357 | 20 |
|  | \$22,031 | \$36,015 | \$- | \$22,969 | \$357 |
| Total | \$90,156 | \$108,880 | \$9,160 | \$96,363 | \$3,413 |

*Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.

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| Impaired APLs ${ }^{(1)}$ | As of December 31, 2012 |  |  | For the Year Ended December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment* | Unpaid <br> Contractual <br> Principal <br> Balance | Related <br> Allowance | Average Recorded Investment* | Interest <br> Income <br> Recognized <br> during <br> Impairment |
|  | (In thousands) |  |  |  |  |
| With Related Allowance: |  |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |
| Retail | 1,286 | 1,286 | 9 | 920 | 64 |
| Hotel \& Motel | - | - | - | 3,676 | - |
| Gas Station \& Car Wash | - | - | - | 57 | - |
| Mixed Use | - | - | - | - | - |
| Industrial \& Warehouse | 832 | 887 | 2 | 331 | 36 |
| Other | 4,272 | 4,461 | 172 | 1,711 | 288 |
| Real Estate-Construction | - | - | - | - | - |
| Commercial Business | 2,974 | 3,072 | 1,074 | 1,625 | 26 |
| Trade Finance | - | - | - | - | - |
| Consumer and Other | - | - | - | - | - |
|  | \$9,364 | \$9,706 | \$1,257 | \$8,320 | \$414 |
| With No Related Allowance: |  |  |  |  |  |
| Real Estate-Residential | \$- | \$- | \$- | \$- | \$- |
| Real Estate-Commercial |  |  |  |  |  |
| Retail | 800 | 840 | - | 161 | 48 |
| Hotel \& Motel | 5,990 | 7,375 | - | 1,198 | - |
| Gas Station \& Car Wash | 774 | 1,865 | - | 608 | - |
| Mixed Use | - | - | - | - | - |
| Industrial \& Warehouse | 3,190 | 3,302 | - | 2,005 | 160 |
| Other | 807 | 3,156 | - | 993 | - |
| Real Estate-Construction | - | - | - | - | - |
| Commercial Business | 349 | 681 | - | 680 | 15 |
| Trade Finance | - | - | - | - | - |
| Consumer and Other | 802 | 836 | - | 160 | - |
|  | \$12,712 | \$ 18,055 | \$- | \$5,805 | \$223 |
| Total | \$22,076 | \$ 27,761 | \$1,257 | \$14,125 | \$637 |

* Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.
${ }^{(1)}$ APLs that became impaired subsequent to being acquired.

Generally, loans are placed on nonaccrual status if principal or interest payments become 90 days past due and/or management deems the collectability of the principal and/or interest to be in question, as well as when required by regulatory requirements. Loans to a customer whose financial condition has deteriorated are considered for nonaccrual status whether or not the loan is 90 days or more past due. Generally, payments received on nonaccrual loans are recorded as principal reductions. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

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The following tables present the aging of past due loans as of September 30, 2013 and December 31, 2012 by class of loans:

As of September 30, 2013
Past Due and Accruing

| 30-59 | 90 or |  |  | Nonaccrual |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 60-89 Days | More | Total |  |  |
| Due | Past Due | Days Past |  | Loans ${ }^{(3)}$ | Loans |
| (In thousa | nds) |  |  |  |  |

Legacy Loans:
Real estate-Residential
Real estate-Commercial
Retail
Hotel \& Motel
Gas Station \& Car Wash
Mixed Use
Industrial \& Warehouse
Other
Real estate-Construction
Commercial business
Trade finance
Consumer and other
Subtotal
Acquired Loans: ${ }^{(1)}$
Real estate—Residential
Real estate-Commercial
Retail
Hotel \& Motel
Gas Station \& Car Wash
Mixed Use
Industrial \& Warehouse
Other
Real estate-Construction
Commercial business
Trade finance
Consumer and other
Subtotal ${ }^{(2)}$
TOTAL

| $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 133 | - | - | 133 | 4,683 | 4,816 |
| - | - | - | - | 121 | 121 |
| 737 | - | - | 737 | 2,091 | 2,828 |
| - | - | - | - | 990 | 990 |
| 217 | 577 | - | 794 | 1,379 | 2,173 |
| - | - | - | - | 1,162 | 1,162 |
| - | - | - | - | - | - |
| 590 | 154 | - | 744 | 4,990 | 5,734 |
| - | - | - | - | 938 | 938 |
| 28 | - | - | 29 | - | 29 |
| $\$ 1,705$ | $\$ 732$ | $\$-$ | $\$ 2,437$ | $\$ 16,354$ | $\$ 18,791$ |
|  |  |  |  |  |  |
| $\$-$ | $\$-$ | $\$ 377$ | $\$ 377$ | $\$-$ | $\$ 377$ |
| 6,776 | 1,667 | 11,802 | 20,245 | 913 | 21,158 |
| 79 | - | 4,840 | 4,919 | 6,616 | 11,535 |
| 955 | 2,835 | 4,240 | 8,030 | 1,571 | 9,601 |
| 292 | - | 236 | 528 | - | 528 |
| 1,023 | 1,045 | 4,084 | 6,152 | 5,633 | 11,785 |
| 2,836 | 772 | 5,856 | 9,464 | 1,458 | 10,922 |
| - | - | - | - | - | - |
| 9,907 | 772 | 4,043 | 14,722 | 2,814 | 17,536 |
| - | - | - | - | - | - |
| 436 | 275 | 4,082 | 4,793 | 770 | 5,563 |
| $\$ 22,304$ | $\$ 7,366$ | $\$ 39,560$ | $\$ 69,230$ | $\$ 19,775$ | $\$ 89,005$ |
| $\$ 24,009$ | $\$ 8,098$ | $\$ 39,560$ | $\$ 71,667$ | $\$ 36,129$ | $\$ 107,796$ |

${ }^{(1)}$ The Acquired Loans include ACILs and APLs.
(2) The past due and accruing Acquired Loans include ACILs of $\$ 18.3$ million, $\$ 5.7$ million and $\$ 38.6$ million that were $30-59$ days, $60-89$ days and 90 or more days past due, respectively.
(3) Nonaccrual loans exclude the guaranteed portion of delinquent SBA loans that are in liquidation totaling $\$ 25.2$ million.

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Legacy Loans:

| Real estate-Residential | \$- | \$- | \$- | \$- | \$- | \$- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate-Commercial |  |  |  |  |  |  |
| Retail | 87 | - | - | 87 | 3,316 | 3,403 |
| Hotel \& Motel | - | - | - | - | 437 | 437 |
| Gas Station \& Car Wash | 359 | - | - | 359 | 2,848 | 3,207 |
| Mixed Use | 34 | - | - | 34 | 1,799 | 1,833 |
| Industrial \& Warehouse | - | - | - | - | 1,950 | 1,950 |
| Other | - | 115 | - | 115 | 2,379 | 2,494 |
| Real estate-Construction | - | - | - | - | - | - |
| Commercial business | 298 | 234 | - | 532 | 4,942 | 5,474 |
| Trade finance | - | - | - | - | 869 | 869 |
| Consumer and other | 190 | - | - | 190 | - | 190 |
| Subtotal | \$968 | \$349 | \$- | \$1,317 | \$ 18,540 | \$ 19,857 |
| Acquired Loans: ${ }^{(1)}$ |  |  |  |  |  |  |
| Real estate-Residential | \$- | \$- | \$- | \$- | \$- | \$- |
| Real estate-Commercial |  |  |  |  |  |  |
| Retail | 1,126 | 6,604 | 1,190 | 8,920 | - | 8,920 |
| Hotel \& Motel | 1,522 | 2,668 | 944 | 5,134 | 5,990 | 11,124 |
| Gas Station \& Car Wash | 2,218 | 1,109 | 875 | 4,202 | 774 | 4,976 |
| Mixed Use | 985 | 1,918 | 1,507 | 4,410 | - | 4,410 |
| Industrial \& Warehouse | 53 | 3,320 | 61 | 3,434 | - | 3,434 |
| Other | 50 | 25 | 5,542 | 5,617 | 937 | 6,554 |
| Real estate-Construction | - | - | 5,972 | 5,972 | - | 5,972 |
| Commercial business | 1,359 | 1,174 | 1,236 | 3,769 | 2,442 | 6,211 |
| Trade finance | - | - | - | - | - | - |
| Consumer and other | 98 | 17 | 415 | 530 | 970 | 1,500 |
| Subtotal ${ }^{(2)}$ | \$7,411 | \$ 16,835 | \$ 17,742 | \$41,988 | \$ 11,113 | \$ 53,101 |
| TOTAL | \$8,379 | \$ 17,184 | \$17,742 | \$43,305 | \$ 29,653 | \$ 72,958 |

${ }^{(1)}$ The Acquired Loans include ACILs and APLs.
(2) The past due and accruing Acquired Loans include ACILs of $\$ 7.0$ million, $\$ 12.1$ million and $\$ 17.7$ million that were 30-59 days, 60-89 days and 90 or more days past due, respectively.
${ }^{(3)}$ Nonaccrual loans exclude guaranteed portion of delinquent SBA loans that are in liquidation totaling $\$ 17.6$ million.

Loans accounted for under ASC 310-30 are generally considered accruing and performing loans and the accretable discount is accreted to interest income over the estimated life of the loan when cash flows are reasonably estimable. Accordingly, ACILs that are contractually past due are still considered to be accruing and performing loans. The loans may be classified as nonaccrual if the timing and amount of future cash flows is not reasonably estimable.
We categorize loans into risk categories based on relevant information about the ability of borrowers to service their debt, including, but not limited to, current financial information, historical payment experience, credit documentation, public information, and current economic trends. We analyze loans individually by classifying the loans as to credit
risk. This analysis includes all non-homogeneous loans. This analysis is performed at least on a quarterly basis. We use the following definitions for risk ratings:
Pass: Loans that meet a preponderance or more of the Company's underwriting criteria and evidence an acceptable level of risk.

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Special Mention: Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.
Substandard: Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the repayment of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful/Loss: Loans classified as doubtful have all the weaknesses inherent in those classified as

- substandard, with the added characteristic that the weaknesses make collection or repayment in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.
The following tables present the risk rating for Legacy Loans and Acquired Loans as of September 30, 2013 and December 31, 2012 by class of loans:

Legacy Loans:
Real estate-Residential
Real estate-Commercial
Retail
Hotel \& Motel
Gas Station \& Car Wash
Mixed Use
Industrial \& Warehouse
Other
Real estate-Construction
Commercial business
Trade finance
Consumer and other
Subtotal
Acquired Loans:
Real estate-Residential
Real estate-Commercial
Retail
Hotel \& Motel
Gas Station \& Car Wash
Mixed Use
Industrial \& Warehouse
Other
Real estate-Construction
Commercial business
Trade finance
Consumer and other
Subtotal
Total
As of September 30, 2013

|  | Special <br> Pass | Mention | Substandard Doubtful/Loss Total |
| :--- | :--- | :--- | :--- |
| (In thousands) |  |  |  |


| $\$ 8,125$ | $\$-$ | $\$ 17$ | $\$-$ | $\$ 8,142$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| 765,450 | 455 | 15,038 | - | 780,943 |
| 508,721 | 1,854 | 13,770 | - | 524,345 |
| 452,808 | - | 9,759 | - | 462,567 |
| 242,725 | 2,090 | 3,361 | - | 248,176 |
| 222,185 | 8,794 | 6,835 | - | 237,814 |
| 566,252 | 5,773 | 8,261 | - | 580,286 |
| 70,579 | - | 1,658 | - | 72,237 |
| 718,178 | 25,601 | 32,493 | 8 | 776,280 |
| 110,348 | 17,226 | 8,315 | - | 135,889 |
| 29,735 | 11 | 1,044 | - | 30,790 |
| $\$ 3,695,106$ | $\$ 61,804$ | $\$ 100,551$ | $\$ 8$ | $\$ 3,857,469$ |
|  |  |  |  |  |
| $\$ 1,211$ | $\$ 300$ | $\$ 641$ | $\$-$ | $\$ 2,152$ |
|  |  |  |  |  |
| 246,793 | 9,970 | 29,015 | - | 285,778 |
| 115,022 | 8,122 | 15,560 | - | 138,704 |
| 36,011 | 5,174 | 14,910 | 253 | 56,348 |
| 33,078 | 2,036 | 5,864 | - | 40,978 |
| 102,187 | 4,357 | 18,342 | - | 124,886 |
| 142,221 | 6,265 | 22,865 | 638 | 171,989 |
| 880 | - | - | - | 880 |
| 116,800 | 11,514 | 26,434 | 1,927 | 156,675 |
| - | - | - | - | - |
| 53,079 | 2,089 | 9,518 | 217 | 64,903 |
| $\$ 847,282$ | $\$ 49,827$ | $\$ 143,149$ | $\$ 3,035$ | $\$ 1,043,293$ |
| $\$ 4,542,388$ | $\$ 111,631$ | $\$ 243,700$ | $\$ 3,043$ | $\$ 4,900,762$ |

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Legacy Loans:
Real estate-Residential
Real estate-Commercial
Retail
Hotel \& Motel
Gas Station \& Car Wash
Mixed Use
Industrial \& Warehouse
Other
Real estate-Construction
Commercial business
Trade finance
Consumer and other
Subtotal
Acquired Loans:
Real estate-Residential
Real estate-Commercial
Retail
Hotel \& Motel
Gas Station \& Car Wash
Mixed Use
Industrial \& Warehouse
Other
Real estate-Construction
Commercial business
Trade finance
Consumer and other
Subtotal
Total

| As of December 31, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pass | Special <br> Mention | Substandard | Doubtful/Loss | Total |
| (In thousands) |  |  |  |  |
| \$9,223 | \$- | \$24 | \$ - | \$9,247 |
| 589,720 | 3,584 | 12,303 | - | 605,607 |
| 453,908 | 1,894 | 16,795 | - | 472,597 |
| 370,803 | 1,288 | 9,982 | - | 382,073 |
| 233,687 | 2,131 | 3,423 | - | 239,241 |
| 202,066 | 1,010 | 4,295 | 370 | 207,741 |
| 431,685 | 1,219 | 17,084 | - | 449,988 |
| 56,270 | - | 1,710 | - | 57,980 |
| 726,073 | 6,164 | 21,514 | 104 | 753,855 |
| 136,197 | 7,976 | 6,199 | - | 150,372 |
| 26,801 | 13 | 1,006 | - | 27,820 |
| \$3,236,433 | \$25,279 | \$94,335 | \$ 474 | \$3,356,521 |
| \$- | \$- | \$- | \$- | \$- |
| 225,982 | 6,469 | 17,331 | - | 249,782 |
| 105,032 | 16,150 | 13,215 | - | 134,397 |
| 33,360 | 7,192 | 4,119 | - | 44,671 |
| 34,927 | 3,826 | 6,526 | - | 45,279 |
| 114,616 | 1,385 | 9,470 | - | 125,471 |
| 121,667 | 4,473 | 17,479 | - | 143,619 |
| 1,093 | - | 5,972 | - | 7,065 |
| 119,026 | 14,057 | 34,047 | 571 | 167,701 |
| 242 | 334 | 1,122 | - | 1,698 |
| 17,292 | 424 | 4,329 | 89 | 22,134 |
| \$773,237 | \$54,310 | \$113,610 | \$ 660 | \$941,817 |
| \$4,009,670 | \$79,589 | \$207,945 | \$ 1,134 | \$4,298,338 |

The adequacy of the allowance for loan losses is determined by management based upon an evaluation and review of the credit quality of the loan portfolio, consideration of historical loan loss experience, relevant internal and external factors that affect the collection of a loan, and other pertinent factors.
The Migration Analysis is a formula methodology based on the Bank's actual historical net charge off experience for each loan class (type) pool, and risk grade. The migration analysis is centered on the Bank's internal credit risk rating system. Our internal loan review and external contracted credit review examinations are used to determine and validate loan risk grades. This credit review system takes into consideration factors such as: borrower's background and experience; historical and current financial condition; credit history and payment performance; economic conditions and their impact on various industries; type, fair value and volatility of the fair value of collateral; lien position; and the financial strength of any guarantors.
A general loan loss allowance is provided on loans not specifically identified as impaired ("non-impaired loans"). The Bank's general loan loss allowance has two components: quantitative and qualitative risk factors. The quantitative risk factors are based on a historical loss migration methodology. The loans are classified by class and risk grade and the historical loss migration is tracked for the various classes. Loss experience is quantified for a specified period and then weighted to place more significance to the most recent loss history. That loss experience is then applied to the
stratified portfolio at each quarter end. For the ACILs, a general loan loss allowance is provided to the extent that there has been credit deterioration since the date of acquisition.

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Additionally, in order to systematically quantify the credit risk impact of other trends and changes within the loan portfolio, the Bank utilizes qualitative adjustments to the Migration Analysis within established parameters. The parameters for making adjustments are established under a Credit Risk Matrix that provides seven possible scenarios for each of the factors below. The matrix allows for up to three positive (Major, Moderate, and Minor), three negative (Major, Moderate, and Minor), and one neutral credit risk scenarios within each factor for each loan type pool. Generally, the factors are considered to have no significant impact (neutral) to our historical migration ratios. However, if information exists to warrant adjustment to the Migration Analysis, changes are made in accordance with the established parameters supported by narrative and/or statistical analysis. The Credit Risk Matrix and the nine possible scenarios enable the Bank to qualitatively adjust the Loss Migration Ratio by as much as 50 basis points in either direction (positive or negative) for each loan type pool. This matrix considers the following nine factors, which are patterned after the guidelines provided under the FFIEC Interagency Policy Statement on the Allowance for Loan and Lease Losses:
Changes in lending policies and procedures, including underwriting standards and collection, charge off, and recovery practices;
Changes in national and local economic and business conditions and developments, including the condition of various market segments;
Changes in the nature and volume of the loan portfolio;
Changes in the experience, ability and depth of lending management and staff;
Changes in the trends of the volume and severity of past due loans, Classified Loans, nonaccrual loans, troubled debt restructurings and other loan modifications;
Changes in the quality of our loan review system and the degree of oversight by the Directors;
Changes in the value of underlying collateral for collateral-dependent loans;
The existence and effect of any concentrations of credit and changes in the level of such concentrations; and The effect of external factors, such as competition and legal and regulatory requirements, on the level of estimated losses in our loan portfolio.

We also establish specific loss allowances for loans where we have identified potential credit risk conditions or circumstances related to a specific individual credit. The specific allowance amounts are determined by a method prescribed by FASB ASC 310-10-35-22, Measurement of Impairment. The loans identified as impaired will be accounted for in accordance with one of the three acceptable valuation methods: 1) the present value of future cash flows discounted at the loan's effective interest rate; 2) the loan's observable market price; or 3) the fair value of the collateral, if the loan is collateral dependent. For the collateral dependent impaired loans, we obtain a new appraisal to determine the amount of impairment as of the date that the loan became impaired. The appraisals are based on an "as is" valuation. To ensure that appraised values remain current, we either obtain updated appraisals every twelve months from a qualified independent appraiser or an internal evaluation of the collateral is performed by qualified personnel. If the third party market data indicates that the value of our collateral property has declined since the most recent valuation date, we adjust the value of the property downward to reflect current market conditions. If the fair value of the collateral, less cost to sell, is less than the recorded amount of the loan, we then recognize impairment by creating or adjusting an existing valuation allowance with a corresponding charge to the provision for loan losses. If an impaired loan is expected to be collected through liquidation of the underlying collateral, the loan is deemed to be collateral dependent and the amount of impairment is charged off against the allowance for loan losses.
The Bank considers a loan to be impaired when it is probable that not all amounts due (principal and interest) will be collectible in accordance with the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The significance of payment delays and payment shortfalls is determined on a case-by-case basis by taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed.

For commercial business loans, real estate loans and certain consumer loans, we base the measurement of loan impairment on the present value of the expected future cash flows, discounted at the loan's effective interest rate or on the fair value of the loan's collateral, less estimated costs to sell, if the loan is collateral dependent. We evaluate most consumer loans for impairment on a collective basis because these loans generally have smaller balances and are homogeneous in the underwriting of terms and conditions and in the type of collateral.
For our ACILs, the allowance for loan losses is based upon expected cash flows for these loans. To the extent that a deterioration in borrower credit quality results in a decrease in expected cash flows subsequent to the acquisition of the loans,

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an allowance for loan losses would be established based on our estimate of future credit losses over the remaining life of the loans.
The following table presents loans by portfolio segment and impairment method at September 30, 2013 and December 31, 2012:

As of September 30, 2013
Real estate - Real estate
Residential Commercial Construction business finance (In thousands)
Impaired

| loans (Gross <br> carrying <br> value) | $\$-$ | $\$ 59,708$ | $\$ 1,658$ | $\$ 29,575$ | $\$ 6,938$ | $\$ 1,314$ | $\$ 99,193$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Specific |  |  |  |  |  |  |  |
| allowance | $\$-$ | $\$ 6,718$ | $\$-$ | $\$ 3,433$ | $\$ 794$ | $\$ 90$ | $\$ 11,035$ |


| Loss <br> coverage | 0.0 | $\%$ | 11.3 | $\%$ | 0.0 | $\%$ | 11.6 | $\%$ | 11.4 | $\%$ | 6.8 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

ratio

| Non-impaired <br> loans <br> General <br> allowance | $\$ 10,294$ | $\$ 3,593,107$ | $\$ 71,458$ | $\$ 903,380$ | $\$ 128,951$ | $\$ 94,379$ | $\$ 4,801,569$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loss <br> coverage | 0.7 | $\$ 39,575$ | $\$ 840$ | $\$ 11,867$ | $\$ 1,719$ | $\$ 611$ | $\$ 54,680$ |
| ratio |  |  |  |  |  |  |  |
| Total loans <br> Total <br> allowance for $\$ 68$ <br> loan losses <br> Loss <br> coverage <br> ratio | $\$ 10,294$ | $\$ 3,652,815$ | $\$ 73,116$ | $\$ 932,955$ | $\$ 135,889$ | $\$ 95,693$ | $\$ 4,900,762$ |


|  | As of Real Reside (In tho | $\begin{aligned} & \text { emb } \\ & \text { nds) } \\ & \text { ne } \end{aligned}$ | er 31, 2012 <br> Real estate Commercial |  | Real esta Construc |  | Commerci business |  | Trade finance |  | Consumer and other |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired <br> loans (Gross <br> carrying <br> value) | \$- |  | \$53,634 |  | \$1,710 |  | \$27,274 |  | \$6,199 |  | \$1,338 |  | \$90,155 |
| Specific allowance | \$- |  | \$4,906 |  | \$- |  | \$4,158 |  | \$96 |  | \$- |  | \$9,160 |
| Loss coverage ratio | 0.0 |  | 9.1 | \% | 0.0 | \% | 15.2 | \% | 1.5 | \% | 0.0 | \% | 10.2 |
| Non-impaired loans | ${ }_{\text {\$9,247 }}$ |  | \$3,046,832 |  | \$63,335 |  | \$894,282 |  | \$145,871 |  | \$48,616 |  | \$4,208,183 |
|  | \$74 |  | \$40,256 |  | \$986 |  | \$13,448 |  | \$2,256 |  | \$761 |  | \$57,781 |

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General
allowance
Loss

| coverage | 0.8 | $\%$ | 1.3 | $\%$ | 1.6 | $\%$ | 1.5 | $\%$ | 1.5 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| ratio |  | 1.6 | $\%$ | 1.4 | $\%$ |  |  |  |  |  |
| Total loans | $\$ 9,247$ | $\$ 3,100,466$ | $\$ 65,045$ | $\$ 921,556$ | $\$ 152,070$ | $\$ 49,954$ | $\$ 4,298,338$ |  |  |  |
| Total <br> allowance for $\$ 74$ | $\$ 45,162$ | $\$ 986$ | $\$ 17,606$ | $\$ 2,352$ | $\$ 761$ | $\$ 66,941$ |  |  |  |  |

loan losses
Loss
$\begin{array}{llllllllllllll}\text { coverage } & 0.8 & \% & 1.5 & \% & 1.5 & \% & 1.9 & \% & 1.5 & \% & 1.5 & \% & 1.6\end{array}$ ratio
Under certain circumstances, we provide borrowers relief through loan modifications. These modifications are either temporary in nature ("temporary modifications") or are more substantive. At September 30, 2013, total modified loans were $\$ 60.7$ million, compared to $\$ 51.5$ million at December 31, 2012. The temporary modifications generally consist of interest only payments for a three to six month period, whereby principal payments are deferred. At the end of the modification period, the remaining principal balance is re-amortized based on the original maturity date. Loans subject to temporary modifications are generally downgraded to Special Mention or Substandard. At the end of the modification period, the loan either 1) returns

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to the original contractual terms; 2) is further modified and accounted for as a troubled debt restructuring in accordance with ASC 310-10-35; or 3) is disposed of through foreclosure or liquidation.

Troubled Debt Restructurings ("TDRs") of loans are defined by ASC 310-40, "Troubled Debt Restructurings by Creditors" and ASC 470-60, "Troubled Debt Restructurings by Debtors" and evaluated for impairment in accordance with ASC 310-10-35. The concessions may be granted in various forms, including reduction in the stated interest rate, reduction in the amount of principal amortization, forgiveness of a portion of a loan balance or accrued interest, or extension of the maturity date. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed on the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under our internal underwriting policy. A summary of TDRs on accrual and nonaccrual by type of concession as of September 30, 2013 and December 31, 2012 is presented below:

As of September 30, 2013
TDRs on Accrual
Real estate - Commercial Other Total
Commercial Business
(In thousands)

| Payment concession | \$7,218 | \$ 1,758 | \$- | \$8,976 | \$9,918 | \$ 1,279 | \$770 | \$11,967 | \$20,943 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity / |  |  |  |  |  |  |  |  |  |
| Amortization concession | 771 | 6,434 | 544 | 7,749 | 1,701 | 3,239 | - | 4,940 | 12,689 |
| Rate concession | 14,591 | 4,703 | - | 19,294 | 7,687 | - | - | 7,687 | 26,981 |
| Principal forgiveness | - | - | - | - | - | 52 | - | 52 | 52 |
|  | \$22,580 | \$ 12,895 | \$544 | \$36,019 | \$ 19,306 | \$4,570 | \$770 | \$24,646 | \$60,665 |

As of December 31, 2012
TDRs on Accrual
Real estate - Commercial Other Total
Commercial Business
(In thousands)

| Payment concession | \$9,608 | \$687 | \$- | \$ 10,295 | \$4,735 | \$4,618 | \$802 | \$10,155 | \$20,450 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity / |  |  |  |  |  |  |  |  |  |
| Amortization concession | 348 | 3,847 | 536 | 4,731 | 652 | 1,941 | 869 | 3,462 | 8,193 |
| Rate concession | 13,594 | 1,229 | - | 14,823 | 7,923 | - | - | 7,923 | 22,746 |
| Principal forgiveness | - | - | - | - | - | 62 | - | 62 | 62 |
|  | \$23,550 | \$5,763 | \$536 | \$29,849 | \$13,310 | \$6,621 | \$ 1,671 | \$21,602 | \$51,451 |

TDRs on accrual status are comprised of loans that were accruing at the time of restructuring and for which the Bank anticipates full repayment of both principal and interest under the restructured terms. TDRs that are on nonaccrual can be returned to accrual status after a period of sustained performance, generally determined to be six months of timely payments as modified. Sustained performance includes the periods prior to the modification if the prior performance

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met or exceeded the modified terms. TDRs on accrual status at September 30, 2013 were comprised of 15 commercial real estate loans totaling $\$ 22.6$ million, 30 commercial business loans totaling $\$ 12.9$ million, and 2 consumer loans totaling $\$ 544$ thousand. TDRs on accrual status at December 31, 2012 were comprised of 12 commercial real estate loans totaling $\$ 23.6$ million, 20 commercial business loans totaling $\$ 5.8$ million and 2 consumer loans totaling $\$ 536$ thousand. The Company expects that the TDRs on accrual status as of September 30, 2013, which were all performing in accordance with their restructured terms, to continue to comply with the restructured terms because of the reduced principal or interest payments on these loans. TDRs that were restructured at market interest rates and had sustained performance as agreed under the modified loan terms may be reclassified as non-TDRs after each year end but are still monitored for potential impairment.

We have allocated $\$ 7.7$ million and $\$ 6.3$ million of specific reserves to TDRs as of September 30, 2013 and December 31, 2012, respectively. As of September 30, 2013 and December 31, 2012, we did not have any outstanding commitments to extend additional funds to these borrowers.

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The following table presents loans by class modified as TDRs that occurred during the three and nine months ended September 30, 2013:

| Three Mon | d | 30, 2013 | Nine Mon | Ended Septe | 30, 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Number of | Pre- | Post- | Number of | Pre- | Post- |
| Loans | Modification | Modification | Loans | Modification | Modification |
| (Dollars in ther | sand) |  |  |  |  |

Legacy Loans:
Real estate - Commercial

| Retail | 1 | \$568 | \$568 | 5 | \$5,443 | \$ 5,521 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel \& Motel | - | - | - | - | - | - |
| Gas Station \& Car Wash | - | - | - | 1 | 1,371 | 909 |
| Mixed Use | - | - | - | - | - | - |
| Industrial \& Warehouse | - | - | - | 1 | 370 | 346 |
| Other | - | - | - | - | - | - |
| Real estate - Construction | - | - | - | - | - | - |
| Commercial business | 3 | 569 | 258 | 12 | 7,550 | 7,473 |
| Trade Finance | - | - | - | - | - | - |
| Consumer and other | 1 | 500 | 496 | 1 | 500 | 496 |
| Subtotal | 5 | \$ 1,637 | \$1,322 | 20 | \$15,234 | \$ 14,745 |

Acquired Loans:
Real estate - Commercial

| Retail | 1 | $\$ 58$ | $\$ 57$ | 1 | $\$ 59$ | $\$ 57$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Hotel \& Motel | - | - | - | - | - | - |
| Gas Station \& Car Wash | - | - | - | 1 | 165 | 170 |
| Mixed Use | - | - | - | - | - | - |
| Industrial \& Warehouse | - | - | - | 2 | 10,336 | 5,282 |
| Other | - | - | - | 2 | 1,137 | 1,132 |
| Real estate - Construction | - | - | - | - | - |  |
| Commercial business | 1 | 31 | 31 | 6 | 1,089 | 390 |
| Trade Finance | - | - | - | - | - |  |
| Subtotal | 2 | $\$ 89$ | $\$ 88$ | 12 | $\$ 12,786$ | $\$ 7,031$ |
| Total | 7 | $\$ 1,726$ | $\$ 1,410$ | 32 | $\$ 28,020$ | $\$ 21,776$ |

The specific reserves for the TDRs that occurred during the three months and nine months period ended September 30, 2013 totaled $\$ 316$ thousand and $\$ 2.4$ million, respectively, and there were $\$ 0$ and $\$ 150$ thousand in charge offs for the three months and nine months ended September 30, 2013, respectively.
The following table presents loans by class for TDRs that have been modified within the previous twelve months and have subsequently had a payment default during the three and nine months ended September 30, 2013:

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|  | Three Months Ended <br> September 30, 2013 <br> Number of <br> Loans <br> (Dollars In thousands) | Nine Months Ended <br> September 30, 2013 <br> Number of <br> Loans |  | Balance |
| :--- | :--- | :--- | :--- | :--- |

A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms. As of September 30, 2013, the specific reserves totaled $\$ 856$ thousand and $\$ 1.0$ million for the TDRs that had payment defaults during the three months and nine months ended September 30, 2013, respectively. The total charge offs for the TDRs that had payment defaults during the three and nine months ended September 30, 2013 were $\$ 304$ thousand and $\$ 1.1$ million, respectively.
There were three Legacy Loans that subsequently defaulted during the three months ended September 30, 2013 that were modified as follows: two Commercial Business loans totaling $\$ 1.8$ million were modified through maturity/amortization concessions and one Real Estate Commercial - Retail loan totaling $\$ 709$ thousand was modified through a rate concession.
The six Legacy Loans that subsequently defaulted during the nine months ended September 30, 2013 were modified as follows: four Commercial Business loans totaling $\$ 1.9$ million were modified through maturity/amortization concessions and two Real Estate Commercial - Retail loans totaling $\$ 1.2$ million were modified through rate concessions.
There were six Acquired Loans that subsequently defaulted during the three months ended September 30, 2013 which were modified as follows: three Commercial Business loans totaling $\$ 33$ thousand were modified through payment concessions and three Real Estate Commercial loans totaling $\$ 5.4$ million were modified through payment concessions
The seven Acquired Loans that subsequently defaulted during the nine months ended September 30, 2013 were modified as follows: three Commercial Business loans totaling $\$ 33$ thousand were modified through payment concessions, one Commercial Business loan totaling $\$ 149$ thousand was modified through a maturity/amortization concession and three Real Estate Commercial loans totaling $\$ 5.4$ million were modified through payment concessions.

## Covered Assets

On April 16, 2010, the Department of Financial Institutions closed Innovative Bank, California, and appointed the FDIC as its receiver. On the same date, the Bank assumed the banking operations of Innovative Bank from the FDIC
under a purchase and assumption agreement and two related loss sharing agreements with the FDIC.
Covered nonperforming assets totaled $\$ 2.4$ million and $\$ 882$ thousand at September 30, 2013 and December 31, 2012, respectively. These covered nonperforming assets are subject to the loss sharing agreements with the FDIC. The covered nonperforming assets at September 30, 2013 and December 31, 2012 were as follows:

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Covered loans on nonaccrual status
Covered OREO
Total covered nonperforming assets

September 30, 2013
(In thousands)
$\$ 427 \quad \$ 489$
1,963 393
\$2,390
\$58,637
\$72,528

Acquired covered loans
Related Party Loans
In the ordinary course of business, the Company entered into loan transactions with certain of its directors or associates of such directors ("Related Parties"). The loans to Related Parties are on substantially the same terms and conditions, including interest rates and collateral, as those prevailing at the same time for comparable transactions with unrelated parties. In management's opinion, these transactions did not involve more than normal credit risk or present other unfavorable features. All loans to Related Parties were current as of September 30, 2013 and December 31, 2012, and the outstanding principal balance as of September 30, 2013 and December 31, 2012 was $\$ 7.7$ million and $\$ 11.1$ million, respectively.

## 8. Borrowings

We maintain a secured credit facility with the FHLB against which the Bank may take advances. The borrowing capacity is limited to the lower of $30 \%$ of the Bank's total assets or the Bank's collateral capacity, which was $\$ 1.58$ billion at September 30, 2013 and $\$ 1.35$ billion at December 31, 2012. The terms of this credit facility require the Company to pledge eligible collateral with the FHLB equal to at least $100 \%$ of outstanding advances. At September 30, 2013 and December 31, 2012, real estate secured loans with a carrying amount of approximately $\$ 2.08$ billion and $\$ 2.04$ billion, respectively, were pledged as collateral for borrowings from the FHLB. At September 30, 2013 other than FHLB stock, securities with a carrying value of $\$ 13.9$ million were pledged as collateral for borrowings from the FHLB, and at December 31, 2012, no securities were pledged as collateral for borrowings from the FHLB.
At September 30, 2013 and December 31, 2012, FHLB advances were $\$ 421.4$ million and $\$ 420.7$ million, had a weighted average interest rate of $1.10 \%$ and $1.24 \%$, respectively, and had various maturities through October 2018. At September 30, 2013 and December 31, 2012, $\$ 51.4$ million and $\$ 66.7$ million, respectively, of the advances were putable advances with various putable dates and strike prices. The cost of FHLB advances as of September 30, 2013 ranged between $0.47 \%$ and $3.81 \%$. At September 30, 2013, the Company had a remaining borrowing capacity of $\$ 1.18$ billion.
At September 30, 2013, the contractual maturities for FHLB advances were as follows:

|  | Contractual <br> Maturities <br> (In thousands) | Maturity/ <br> Put Date |
| :--- | :--- | :--- |
| Due within one year | $\$ 39,000$ | $\$ 76,446$ |
| Due after one year through five years | 382,446 | 345,000 |
|  | $\$ 421,446$ | $\$ 421,446$ |

In addition, as a member of the FRB system, we may also borrow from the FRB of San Francisco. The maximum amount that we may borrow from the FRB's discount window is up to $95 \%$ of the outstanding principal balance of the qualifying loans and the fair value of the securities that we pledge. At September 30, 2013, the outstanding principal balance of the qualifying loans was $\$ 465.9$ million, and no borrowings were outstanding against this line.

## 9. Subordinated Debentures

At September 30, 2013, four wholly-owned subsidiary grantor trusts established by former Nara Bancorp had issued $\$ 28$ million of pooled Trust Preferred Securities ("trust preferred securities") and one wholly-owned subsidiary grantor

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trust established by former Center Financial Corporation had issued $\$ 18$ million of trust preferred securities. Upon the acquisition of PIB, the Company assumed one grantor trust established by former PIB which issued $\$ 15.0$ million of trust preferred securities, which the Company redeemed on June 17, 2013. Upon the acquisition of Foster Bankshares, the Company assumed one grantor trust established by former Foster Bank which issued $\$ 15$ million of trust preferred securities. Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the indentures. The trusts used the net proceeds from the offering to purchase a like amount of subordinated debentures (the "Debentures") of BBCN Bancorp. The Debentures are the sole assets of the trusts. BBCN Bancorp's obligations under the subordinated debentures and related

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documents, taken together, constitute a full and unconditional guarantee by BBCN Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the indentures. BBCN Bancorp has the right to redeem the Debentures in whole (but not in part) on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date. BBCN Bancorp also has a right to defer consecutive payments of interest on the debentures for up to five years.
The following table is a summary of trust preferred securities and debentures at September 30, 2013:

| Issuance Trust | Issuance <br> Date | Trust <br> Preferred <br> Security <br> Amount <br> (Dollars i | Subordinated <br> Debentures <br> Amount <br> ousands) | Rate <br> Type | Initial <br> Rate |  | Coup <br> Rate <br> Sept $30,2$ |  | Maturity Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nara Capital Trust III | 6/5/2003 | \$5,000 | \$ 5,155 | Variable | 4.44 | \% | 3.40 | \% | 6/15/2033 |
| Nara Statutory Trust IV | 12/22/2003 | 5,000 | 5,155 | Variable | 4.02 | \% | 3.12 | \% | 1/7/2034 |
| Nara Statutory Trust V | 12/17/2003 | 10,000 | 10,310 | Variable | 4.12 | \% | 3.20 | \% | 12/17/2033 |
| Nara Statutory Trust VI | 3/22/2007 | 8,000 | 8,248 | Variable | 7.00 | \% | 1.90 | \% | 6/15/2037 |
| Center Capital Trust I | 12/30/2003 | 18,000 | 13,091 | Variable | 4.01 | \% | 3.12 | \% ${ }^{(1)}$ | 1/7/2034 |
| Foster Capital Trust I | 7/8/2005 | 15,000 | 15,344 | Variable | 1.70 | \% | 1.95 | \% ${ }^{(2)}$ | 7/8/2035 |
| TOTAL ISSUANCE |  | \$61,000 | \$ 57,303 |  |  |  |  |  |  |

${ }_{(1)}$ The Center Capital Trust I trust preferred security was assumed in the merger with Center Financial Corporation.
${ }^{1)}$ The remaining discount was $\$ 5.5$ million at September 30, 2013 and the effective rate of the security, including the effect of the discount accretion, was $6.03 \%$ at September 30, 2013.
(2) The Foster Capital Trust I trust preferred security was assumed in the merger with Foster Bankshares. The remaining discount was $\$ 119$ thousand at September 30, 2013 and the effective rate of the security, including the effect of the discount accretion, was 3.75\% at September 30, 2013.

The Company's investment in the common trust securities of the issuer trusts of $\$ 1.9$ million and $\$ 1.6$ million at September 30, 2013 and December 31, 2012, respectively, is included in other assets. Although the subordinated debt issued by the trusts are not included as a component of stockholders' equity in the consolidated balance sheets, the debt is treated as capital for regulatory purposes. The trust preferred security debt issuances are includable in Tier I capital up to a maximum of $25 \%$ of capital on an aggregate basis. Any amount that exceeds $25 \%$ qualifies as Tier 2 capital. At September 30, 2013, $\$ 55.4$ million of the trusts' securities qualified as Tier 1 capital. In July 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law which, among other things, limits the ability of bank holding companies with total assets of more than $\$ 15$ billion to treat trust preferred security debt issuances as Tier 1 capital. Since the Company had less than $\$ 15$ billion in assets at September 30, 2013, we will be able to continue to include its existing trust preferred securities in Tier 1 capital under the Dodd-Frank Act.

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## 10. Goodwill and Other Intangible Assets

Changes in the carrying amount of the Company's goodwill for the nine months ended September 30, 2013 are as follows:

Balance, beginning of period
Acquired goodwill - PIB
Acquired goodwill - Foster
Measurement period adjustment - PIB
Impairment
Balance, end of period

For the Nine Months Ended
September 30, 2013
(In thousands)
\$89,878
3,526
29,665
(3,188
\$119,881

The goodwill arising from the PIB acquisition was reduced by a net $\$ 3.2$ million to $\$ 338$ thousand due to adjustments to the deferred tax asset, which was provisional as of March 31, 2013, and other adjustments of certain acquisition date fair value asset and liability estimates during the nine months ended September 30, 2013.
Core deposit intangibles assets are amortized over their estimated lives, which range from seven to ten years. The Company acquired, through the acquisitions of PIB and Foster during the second and third quarters of 2013, respectively, core deposit intangibles which totaled $\$ 603$ thousand and $\$ 2.8$ million, respectively. Amortization expense related to core deposit intangible assets totaled $\$ 325$ thousand and $\$ 302$ thousand for the three months ended September 30, 2013 and 2012, respectively, and $\$ 837$ thousand and $\$ 942$ thousand for the nine months ended September 30, 2013 and 2012, respectively. The following table provides information regarding the core deposit intangibles at September 30, 2013:

Intangible assets:
Core deposit-IBKNY acquisition
Core deposit—Asiana Bank acquistion
Core deposit-KEB, Broadway acquisition
Core deposit-Center Financial Corporation acquisition
Core deposit-PIB acquisition
Core deposit-Foster acquisition
Total
As of September 30, 2013

Gross
Carrying
Amount
Amortization
period

| 10 years | $\$ 1,187$ | $\$(1,187$ | $)$ |
| :--- | :--- | :--- | :--- |
| 10 years | 1,018 | $(1,017$ | $)$ |
| 10 years | 2,726 | $(2,720$ | $)$ |
| 7 years | 4,100 | $(1,748$ | $)$ |
| 7 years | $\$ 603$ | $\$(101$ | $)$ |
| 10 years | $\$ 2,763$ | $\$(63$ |  |
|  | $\$ 12,397$ | $\$(6,836$ |  |

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## 11.Income Taxes

The Company and its subsidiaries are subject to U.S. federal income tax, as well as state income taxes. The Company had total unrecognized tax benefits of $\$ 0.97$ million and $\$ 748$ thousand at September 30, 2013 and December 31, 2012, respectively, that relate primarily to uncertainties related to California enterprise zone loan interest deductions. We anticipate an increase of approximately $\$ 416$ thousand in the unrecognized tax benefit related to the California enterprise zone loan interest deduction.
The statute of limitations related to the consolidated Federal income tax return is closed for all tax years up to and including 2008. The expiration of the statute of limitations related to the various state income and franchise tax returns varies by state. The Company is currently under examination by IRS for the 2010 and 2011 tax years and by the California Franchise Tax Board (FTB) for the 2009 and 2010 tax years. While the outcome of the examinations is unknown, the Company expects no material adjustments. Within the last twelve months, examinations by the City of New York for tax years 2007, 2008, and 2009, and the FTB for tax years 2007 and 2008, were concluded with no material adjustments.
We recognize interest and penalties related to income tax matters in income tax expense. We had approximately $\$ 44$ thousand and $\$ 52$ thousand for accrued interest and penalties at September 30, 2013 and December 31, 2012, respectively.
Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.
Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all, of the deferred tax asset will not be realized. In assessing the realization of deferred tax assets, management evaluates both positive and negative evidence, including the existence of any cumulative losses in the current year and the prior two years, the amount of taxes paid in available carry-back years, the forecasts of future income, applicable tax planning strategies, and assessments of current and future economic and business conditions. This analysis is updated quarterly and adjusted as necessary. Based on the analysis, the Company has determined that a valuation allowance for deferred tax assets was not required as of September 30, 2013.

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## 12. Fair Value Measurements

FASB ASC 820, Fair Value Measurements and Disclosures, establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:
Level Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to 1: access as of the measurement date.
Level Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or
2. liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
Level Significant unobservable inputs that reflect estimates of assumptions that market participants would use in 3: pricing the asset or liability.
Securities Available for Sale
The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).
The fair values of the Company's Level 3 securities available for sale were measured using an income approach valuation technique. The primary inputs and assumptions used in the fair value measurement were derived from the securities' underlying collateral which included discount rates, prepayment speeds, payment delays, and an assessment of the risk of default of the underlying collateral, among other factors. Significant increases or decreases in any of the inputs or assumptions would result in a significant increase or decrease in the fair value measurement.
Impaired Loans
The fair values of impaired loans are generally measured for impairment using the practical expedients permitted by FASB ASC 310-10-35 including impaired loans measured at an observable market price (if available), or at the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation, less costs to sell and result in a Level 2. Derivatives
The fair value of our derivative financial instruments, including interest rate swaps and caps, is based on derivative valuation models using market data inputs as of the valuation date that can generally be verified and do not typically involve significant management judgments (Level 2 inputs).
OREO
OREO is fair valued at the time the loan is foreclosed upon and the asset is transferred to OREO. The value is based primarily on third party appraisals, less costs to sell and result in a Level 2 classification of the inputs for determining fair value. OREO is reviewed and evaluated on at least an annual basis for additional impairment and adjusted to lower of cost or market accordingly, based on the same factors identified above.
Loans held for sale
Loans held for sale are carried at the lower of cost or fair value, as determined by outstanding commitments from investors, or based on recent comparable sales (Level 2 inputs), if available, and if not available, are based on discounted cash flows using current market rates applied to the estimated life and credit risk (Level 3 inputs) or may be assessed based upon the fair value of the collateral which is obtained from recent real estate appraisals (Level 3 inputs). These appraisals may utilize a single valuation approach or a combination of approaches including the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in Level 3 classification of the inputs for determining fair value.

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Assets and liabilities measured at fair value on a recurring basis are summarized below:

|  | Fair Value Measurements at the End of the <br>  <br> Reporting Period Using |  |  |
| :--- | :--- | :--- | :--- |
|  | Quoted Prices | Significant |  |
| in Active | Other | Significant |  |
| September 30, 2013 | Markets for <br> Identical AssetsInputs <br> (Level 1) | (Level 2) | Unobservable |
| (Level 3) |  |  |  |

Assets:
Securities available for sale:

| GSE collateralized mortgage obligations | $\$ 284,891$ | $\$-$ | $\$ 284,891$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| GSE mortgage-backed securities | 396,734 | - | 396,734 | - |
| Trust preferred securities | 3,706 | - | 3,706 | - |
| Municipal bonds | 6,016 | - | 4,874 | 1,142 |
| Mutual funds | 17,219 | 17,219 | - | - |



Assets:
Securities available for sale:

| GSE collateralized mortgage obligations | $\$ 254,912$ | $\$-$ | $\$ 254,912$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| GSE mortgage-backed securities | 425,540 | - | 425,540 | - |
| Trust preferred securities | 3,837 | - | 3,837 | - |
| Municipal bonds | 5,118 | - | 5,118 | - |
| Mutual funds | 14,996 | 14,996 | - | - |

There were no transfers between Level 1, 2 and 3 during the period ended September 30, 2013 and 2012. There were no gains or losses recognized in earnings
The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30, 2013:

Beginning Balance, January 1
Purchases, issuances and settlements
Amortization
Total gains or (losses) included in earnings

Nine Months Ended September 30,
20132012
(In thousands)
\$- \$-
1,202
(15 ) -

Total gains or (losses) included in other comprehensive income Ending Balance, September 30
(45
\$1,142

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Assets measured at fair value on a non-recurring basis are summarized below:

|  | Fair Value Measurements at the End of <br> the Reporting Period Using |  |
| :--- | :--- | :--- |
|  | Quoted Prices | Significant | Significant

Assets:
Impaired loans at fair value:
Real estate loans
Commercial business
Loans held for sale, net

| $\$ 16,822$ | $\$-$ | $\$ 16,822$ | $\$-$ |
| :--- | :--- | :--- | :--- |
| 2,818 | - | 2,818 | - |
| 6,900 | - | 6,900 | - |
| 4,003 | - | 4,003 | - |


|  | $\begin{array}{l}\text { Fair Value Measurements at the End of the } \\ \\ \text { Reporting Period Using }\end{array}$ |  |
| :--- | :--- | :--- | :--- |
|  | Quoted Prices | Significant |$)$ Significant

Assets:
Impaired loans at fair value:
Real estate loans
Commercial business
Loans held for sale, net
OREO

| $\$ 4,443$ | $\$-$ | $\$ 4,443$ | $\$-$ |
| :--- | :--- | :--- | :--- |
| 1,164 | - | 1,164 | - |
| 803 | - | 803 | - |
| 2,636 | - | 2,636 | - |

For assets measured at fair value on a non-recurring basis, the total net (losses) gains, which include charge offs, recoveries, specific reserves, and gains and losses on sales recognized are summarized below:

For the three months For the nine months ended September 30, ended September 30, 201320122013 (In thousands)
Assets:
Impaired loans at fair value:
Real estate loans
Commercial business
\$(1,759) \$(186 ) \$(9,700 ) \$1,234
Loans held for sale, net
OREO
$\left.\begin{array}{llll}(509 & ) & (1,064 & )(1,703\end{array}\right)\left(\begin{array}{ll}(3,472 & ) \\ (530 & ) \\ (380 & )(530 \\ (570 & )\end{array}(1,636),(956)(2,433)\right.$

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Fair Value of Financial Instruments
Carrying amounts and estimated fair values of financial instruments, not previously presented, at September 30, 2013 and December 31, 2012 were as follows:

Financial Assets:
Cash and cash equivalents
Loans held for sale
Loans receivable-net
FHLB stock
FDIC loss share receivable
Customers' liabilities on acceptances
Financial Liabilities:
Noninterest bearing deposits
Saving and other interest bearing demand deposits
Time deposits
FHLB advances
Subordinated debentures
Bank's liabilities on acceptances outstanding

Financial Assets:
Cash and cash equivalents
Loans held for sale
Loans receivable-net
FHLB stock
FDIC loss share receivable
Customers' liabilities on acceptances
Financial Liabilities:
Noninterest bearing deposits
Saving and other interest bearing demand deposits
Time deposits
FHLB advances
Subordinated debentures
Bank's liabilities on acceptances outstanding
September 30, 2013

| Carrying | Estimated | Fair Value |
| :--- | :--- | :--- |
| Amount | Fair Value | Measurement |
| Using |  |  |
| (In thousands) |  |  |


| $\$ 345,352$ $\$ 345,352$ | Level 1 |  |
| :--- | :--- | :--- |
| 49,480 | 54,476 | Level 2 |
| $4,833,224$ | $5,266,747$ | Level 3 |
| 27,958 | N/A | N/A |
| 2,430 | 2,430 | Level 3 |
| 6,126 | 6,126 | Level 2 |
|  |  |  |
| $\$ 1,362,675$ | $\$ 1,362,675$ | Level 2 |
| $1,495,186$ | $1,495,186$ | Level 2 |
| $2,163,241$ | $2,167,307$ | Level 2 |
| 421,446 | 422,108 | Level 2 |
| 57,303 | 56,434 | Level 2 |
| 6,126 | 6,126 | Level 2 |

December 31, 2012

| Carrying | Estimated | Fair Value |
| :--- | :--- | :--- |
| Amount | Fair Value | Measurement <br> Using |
| (In thousands) |  |  |


| \$312,916 | $\$ 312,916$ | Level 1 |
| :--- | :--- | :--- |
| 51,635 | 57,856 | Level 2 |
| $4,229,311$ | $4,591,685$ | Level 3 |
| 22,495 | N/A | N/A |
| 5,797 | 5,797 | Level 3 |
| 10,493 | 10,493 | Level 2 |
|  |  |  |
| $\$ 1,184,285$ | $\$ 1,184,285$ | Level 2 |
| $1,428,990$ | $1,428,990$ | Level 2 |
| $1,770,760$ | $1,772,778$ | Level 2 |
| 420,722 | 425,107 | Level 2 |
| 41,846 | 32,218 | Level 2 |
| 10,493 | 10,493 | Level 2 |

The methods and assumptions used to estimate fair value are described as follows:
The carrying amount is the estimated fair value for cash and cash equivalents, savings and other interest bearing demand deposits, accrued interest receivable and payable, customer's and Bank's liabilities on acceptances, noninterest bearing deposits, short-term debt, secured borrowings and variable rate loans or deposits that reprice frequently and fully. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing
limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. The allowance for loan losses is considered to be a reasonable estimate of discount for credit quality concerns. Fair value of SBA loans held for sale is based on market quotes. For fair value of non-SBA loans held for sale, see the measurement method discussed previously. Fair value of

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time deposits and debt is based on current rates for similar financing. It was not practicable to determine the fair value of FRB stock or FHLB stock due to restrictions placed on their transferability. The fair value of commitments to fund loans represents fees currently charged to enter into similar agreements with similar remaining maturities and is not presented herein. The fair value of these financial instruments is not material to the consolidated financial statements.

## 13. Stockholders' Equity and Regulatory Matters

The Company and the Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements, such as restrictions on the growth, expansion or the payment of dividends or other capital distributions or management fees. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.
Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier I capital (as defined) to average assets (as defined). Management believes that, as of September 30, 2013 and December 31, 2012, the Company and the Bank met all capital adequacy requirements to which they are subject.
As of September 30, 2013 and December 31, 2012, the most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table below. There are no conditions or events since the notification that management believes have changed the Bank's category.
In June 2012, the Company redeemed $\$ 55$ million of our Fixed Rate Cumulative Perpetual Preferred Stock, Series B, issued by Center Financial under the Treasury Department's TARP Capital Purchase Program. A ten-year warrant to purchase Center Financial common stock issued in connection with Center Financial's sale of preferred stock to the Treasury Department was converted into a warrant to purchase BBCN Bancorp common stock upon our merger with Center. Reflecting the merger exchange ratio of 0.7805 , the warrant now entitles the holder of the warrant to purchase, in one or more exercises of the warrant, up to 337,480 shares of BBCN Bancorp common stock at a price of $\$ 12.22$ per share. The Company has not reached an agreement with the Treasury Department regarding repurchase of this warrant.
In December 2008, PIB granted a ten-year warrant to purchase up to 127,785 shares of its common stock (in relation to the TARP Capital Purchase Plan) which were assumed by the Company upon the acquisition of PIB. On the acquisition date of February 15, 2013, these warrants were canceled and converted into a warrant to purchase BBCN Bancorp common stock. The warrant entitles the holder to purchase, on one or more exercises of the warrant, up to 18,045 shares of BBCN Bancorp common stock at a price of $\$ 54.03$ per share. The warrant expires on December 12, 2018. The Company has not reached an agreement with the Treasury Department regarding repurchase of this warrant.

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The Company's and the Bank's actual capital amounts and ratios are presented in the table below:

|  | Required | Required <br> To Be Well <br> Capitalized under |
| :--- | :--- | :--- |
| Actual | For Capital <br> Adequacy Purposes | Prompt Corrective <br> Action Provisions |
| Amount Ratio <br> (Dollars in thousands) | Amount Ratio | Amount Ratio |

As of September 30, 2013
Total capital (to risk-weighted assets):

| Company | $\$ 793,569$ | 14.89 | $\%$ | $\$ 426,401$ | 8.00 | $\%$ | N/A | N/A |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Tier I capital (to risk-weighted assets):

| Company | \$727,053 | 13.64 | \% | \$213,200 | 4.00 |  | N/A | N/A |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank | \$718,084 | 13.48 | \% | \$213,074 | 4.00 | \% | \$319,612 | 6.00 |
| Tier I capital (to average assets): |  |  |  |  |  |  |  |  |
| Company | \$727,053 | 12.06 | \% | \$241,094 | 4.00 | \% | N/A | N/A |
| Bank | \$718,084 | 11.90 | \% | \$241,392 | 4.00 | \% | \$301,740 | 5.00 |
|  |  |  |  |  |  |  | Required |  |
|  | Actual |  |  | Required |  |  | To Be Well |  |
|  |  |  |  | For Capital |  |  | Capitalized under |  |
|  |  |  |  | Adequacy Purposes |  |  | Prompt Corrective |  |
|  |  |  |  |  |  |  | Action Prov | ions |
|  | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |

As of December 31, 2012
Total capital (to risk-weighted assets):

| Company | $\$ 746,396$ | 16.16 | $\%$ | $\$ 369,417$ | 8.00 | $\%$ | N/A | N/A |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Bank | $\$ 725,655$ | 15.73 | $\%$ | $\$ 369,134$ | 8.00 | $\%$ | $\$ 461,417$ | 10.00 | $\%$ |
| Tier I capital (to risk-weighted |  |  |  |  |  |  |  |  |  |
| assets): |  |  |  |  |  |  |  |  |  |
| Company | $\$ 688,422$ | 14.91 | $\%$ | $\$ 184,708$ | 4.00 | $\%$ | N/A | N/A |  |
| Bank | $\$ 667,725$ | 14.47 | $\%$ | $\$ 184,567$ | 4.00 | $\%$ | $\$ 276,850$ | 6.00 | $\%$ |
| Tier I capital (to average assets): |  |  |  |  |  |  |  |  |  |
| Company | $\$ 688,422$ | 12.76 | $\%$ | $\$ 215,861$ | 4.00 | $\%$ | N/A | N/A |  |
| Bank | $\$ 667,725$ | 12.38 | $\%$ | $\$ 215,813$ | 4.00 | $\%$ | $\$ 269,767$ | 5.00 | $\%$ |

The following table presents the components of accumulated other comprehensive (loss) income at September 30, 2013 and December 31, 2012:

|  | September 30, <br> 2013 | December 31, <br> 2012 |
| :--- | :--- | :--- |
| (In thousands) |  |  |
| Net unrealized (loss) gain on securities available for sale | $\$(3,472$ | ) |
| Net unrealized gain on interest-only strips | 83 | 78 |

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
The following discussion and analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2012 and the unaudited consolidated financial statements and notes set forth elsewhere in this report.

GENERAL
Selected Financial Data
The following table sets forth certain selected financial data concerning the periods indicated:

Income Statement Data:

Interest income
Interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses 63,616
Noninterest income
Noninterest expense
Income before income tax provision
Income tax provision
Net income
Dividends and discount accretion on preferred stock
Net income available to common stockholders
Per Share Data:
Earnings per common share - basic
Earnings per common share - diluted
Book value per common share (period end, excluding preferred stock and warrants)
Cash dividends declared per common share
Tangible book value per common share (period
end, excluding preferred stock and warrants) ${ }^{(11)}$
Number of common shares outstanding (period end)
Weighted average shares - basic
Weighted average shares - diluted
Tangible common equity ratio ${ }^{(9)}$

At or for the Three Months Ended September 30, 20132012
(Dollars in thousands, except share and per share data)

Statement of Financial Condition Data - at Period
End:

| Assets | $\$ 6,340,987$ | $\$ 5,331,979$ | $\$ 6,340,987$ | $\$ 5,331,979$ |
| :--- | :--- | :--- | :--- | :--- |
| Securities available for sale | 708,566 | 687,059 | 708,566 | 687,059 |
| Gross loans, net of deferred loan fees and costs | $4,898,939$ | $4,069,494$ | $4,898,939$ | $4,069,494$ |
| (excludes loans held for sale) | $5,021,102$ | $4,052,524$ | $5,021,102$ | $4,052,524$ |
| Deposits | 421,446 | 460,815 | 421,446 | 460,815 |

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| Subordinated debentures | 57,303 | 41,809 | 57,303 | 41,809 |
| :--- | :--- | :--- | :--- | :--- |
| Stockholders' equity | 801,230 | 734,455 | 801,230 | 734,455 |

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Average Balance Sheet Data:
Assets
Securities available for sale
Gross loans, including loans held for sale
Deposits
Stockholders' equity
Selected Performance Ratios:

| Return on average assets ${ }^{(1)(8)}$ | 1.53 | \% | 1.42 | \% | 1.43 | \% | 1.60 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average stockholders' equity ${ }^{(1)(8)}$ | 11.85 | \% | 10.11 | \% | 10.87 | \% | 10.47 | \% |
| Average stockholders' equity to average assets | 12.90 | \% | 14.06 | \% | 13.19 | \% | 15.29 | \% |
| Return on average tangible equity ${ }^{(1)(8)(10)}$ | 13.90 | \% | 11.60 | \% | 12.52 | \% | 11.89 | \% |
| Dividend payout ratio (dividends per share / earnings per share) | 25.00 | \% | 0.0 | \% | 21.60 | \% | 0.0 | \% |
| Pre-Tax Pre-Provision income to average assets ${ }^{(1)}$ | 2.56 | \% | 2.87 | \% | 2.57 | \% | 3.06 | \% |
| Efficiency ratio ${ }^{(2)}$ | 47.56 | \% | 43.66 | \% | 47.56 | \% | 43.38 | \% |
| Net interest spread | 4.19 | \% | 4.51 | \% | 4.23 | \% | 4.68 | \% |
| Net interest margin ${ }^{(3)}$ | 4.42 | \% | 4.79 | \% | 4.46 | \% | 4.97 | \% |
| Regulatory Capital Ratios ${ }^{(4)}$ |  |  |  |  |  |  |  |  |
| Leverage capital ratio ${ }^{(5)}$ | 12.06 | \% | 13.15 | \% | 12.06 | \% | 13.15 | \% |
| Tier 1 risk-based capital ratio | 13.64 | \% | 15.22 | \% | 13.64 | \% | 15.22 | \% |
| Total risk-based capital ratio | 14.89 | \% | 16.48 | \% | 14.89 | \% | 16.48 | \% |
| Tier 1 common risk-based capital ratio ${ }^{(12)}$ | 12.60 | \% | 14.30 | \% | 12.60 | \% | . 30 | \% |

Asset Quality Ratios:
Allowance for loan losses to gross loans, excluding loans held for sale Allowance for loan losses to nonaccrual loans 181.89
Allowance for loan losses to nonperforming loans (6)

Allowance for loan losses to nonperforming assets (7)
Nonaccrual loans to gross loans, excluding loans held for sale
Nonperforming loans to gross loans, excluding loans held for sale ${ }^{(6)}$
Nonperforming assets to gross loans and OREO (7)

Nonperforming assets to total assets ${ }^{(7)}$
(1) Annualized.

At or for the Three Months Ended September 30, 20132012 (Dollars in thousands)

At or for the Nine Months
Ended September 30,
2013
2012

| $\$ 6,160,132$ | $\$ 5,179,186$ | $\$ 5,924,397$ | $\$ 5,140,591$ |
| :--- | :--- | :--- | :--- |
| 714,660 | 679,764 | 704,124 | 699,225 |
| $4,771,022$ | $4,007,402$ | $4,588,464$ | $3,878,080$ |
| $4,845,402$ | $3,961,484$ | $4,629,925$ | $3,906,834$ |
| 794,737 | 728,038 | 781,159 | 785,875 |


| 1.34 | $\%$ | 1.62 | $\%$ | 1.34 | $\%$ | 1.62 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 181.89 | $\%$ | 212.06 | $\%$ | 181.89 | $\%$ | 212.06 | $\%$ |
| 91.08 | $\%$ | 123.70 | $\%$ | 91.08 | $\%$ | 123.70 | $\%$ |
| 47.18 | $\%$ | 80.86 | $\%$ | 47.18 | $\%$ | 80.86 | $\%$ |
| 0.74 | $\%$ | 0.76 | $\%$ | 0.74 | $\%$ | 0.76 | $\%$ |
| 2.28 | $\%$ | 1.90 | $\%$ | 2.28 | $\%$ | 1.90 | $\%$ |
| 2.83 | $\%$ | 2.00 | $\%$ | 2.83 | $\%$ | 2.00 | $\%$ |
| 2.20 | $\%$ | 1.53 | $\%$ | 2.20 | $\%$ | 1.53 | $\%$ |

(2) Efficiency ratio is defined as non-interest expense divided by the sum of net interest income before provision for loan losses and noninterest income.
${ }^{(3)}$ Net interest margin is calculated by dividing annualized net interest income by average total interest earning assets.
(4) The ratios required to meet the definition of a "well-capitalized" institution under certain banking regulations are 5\% leverage capital, $6 \%$ tier I risk-based capital and $10 \%$ total risk-based capital.
${ }^{(5)}$ Calculations are based on average quarterly asset balances.

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Nonperforming loans include nonaccrual loans, loans past due 90 days or more and still accruing interest, and (6) accruing restructured loans. Loans 90 days or more past due and still accruing consist of acquired loans that were originally recorded at fair value upon acquisitions. These loans are considered to be accruing as we can reasonably estimate future cash flows on acquired loans and we expect to fully collect the carrying value of these loans.
(7) Nonperforming assets include nonaccrual loans, loans past due 90 days or more and still accruing interest, OREO, and accruing restructured loans.
${ }^{(8)}$ Based on net income before effect of dividends and discount accretion on preferred stock.

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(9) Excludes TARP preferred stock, net of discount, of $\$ 0$ and $\$ 0$ million and stock warrants of $\$ 378$ thousand and $\$ 378$ thousand at September 30, 2013 and 2012, respectively.
Average tangible equity is calculated by subtracting average goodwill and average other intangibles from average
${ }^{(10)}$ stockholders' equity. This is a non-GAAP measure that we believe provides investors with information that is useful in understanding our financial performance and position.

| Three Months Ended September30, |  |  | Nine Months Ended September |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 30, |  |  |  |
| 2013 | 2012 |  | 2013 |  | 2012 |  |
| (Dollars in thousands) |  |  |  |  |  |  |
| \$23,552 | \$ 18,398 |  | \$63,684 |  | \$61,696 |  |
| \$794,737 | \$728,038 |  | \$781,159 |  | \$785,875 |  |
| (116,885 | (93,407 | ) | (102,935 | ) | (93,771 | ) |
| \$677,852 | \$634,631 |  | \$678,224 |  | \$692,104 |  |
| 13.90 | \% 11.60 | \% | 12.52 | \% | 11.89 | \% |

Tangible book value per common share is calculated by subtracting goodwill and other intangible assets from total

## (11)

 stockholders' equity and dividing the difference by the number of shares of common stock outstanding. This is a non-GAAP measure that we believe provides investors with information that is useful in understanding our financial performance and position.|  | September 30, <br> 2013 <br> (In thousands) | September 30, <br> 2012 |
| :--- | :--- | :--- |
|  | $\$ 801,230$ | $\$ 734,455$ |
| Total stockholders' equity | - | - |
| Less: Preferred stock, net of discount | $(378$ | $(378$ |
| Common stock warrant | $(125,444$ | $(93,217$ |
| Goodwill and other intangible assets, net | $\$ 675,408$ | $\$ 640,860$ |
| Tangible common equity | $79,247,719$ | $78,016,260$ |
| Common shares outstanding | $\$ 8.52$ | $\$ 8.21$ |

The Tier 1 common risk-based capital ratio is calculated by dividing Tier 1 capital less non-common elements, including perpetual preferred stock and related surplus, minority interest in subsidiaries, trust preferred securities and mandatory convertible preferred securities by total risk-weighted assets less the disallowed allowance for loan losses.

Tier 1 capital
Less: Preferred stock, net of discount
Trust preferred securities less unamortized acquisition discount
Tier 1 common risk-based capital

| September 30, <br> 2013 <br> (In thousands) | September 30, <br> $\$ 727,053$ |
| :--- | :--- |
| - | $\$ 668,710$ |
| $(55,414$ | - |
| $\$ 671,639$ | $(40,384$ |

Total risk weighted assets less disallowed allowance for loan losses
5,330,009
4,392,505
$\begin{array}{lllll}\text { Tier } 1 \text { common risk-based capital ratio } & 12.60 & \% & 14.30 & \%\end{array}$

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Results of Operations
Overview
Total assets increased $\$ 700.3$ million from $\$ 5.64$ billion at December 31, 2012 to $\$ 6.34$ billion at September 30, 2013. The increase in total assets was primarily due to a $\$ 603.9$ million increase in loans receivable, net of allowance for loan losses, from $\$ 4.23$ billion at December 31, 2012 to $\$ 4.83$ billion at September 30, 2013 and a $\$ 32.4$ million increase in cash and due from banks, from $\$ 312.9$ million at December 31, 2012 to $\$ 345.4$ million at September 30, 2013. The increase in total assets was funded by a $\$ 637.1$ million increase in deposits from $\$ 4.38$ billion at December 31, 2012 to $\$ 5.02$ billion at September 30, 2013, a $\$ 724$ thousand increase in FHLB advances from $\$ 420.7$ million at December 31, 2012 to $\$ 421.4$ million at September 30, 2013, a $\$ 15.5$ million increase in subordinated debentures from $\$ 41.8$ million at December 31, 2012 to $\$ 57.3$ at September 30, 2013 and net income available to common stockholders of $\$ 63.7$ million.
The net income available to common stockholders for the third quarter of 2013 was $\$ 23.6$ million, or $\$ 0.30$ per diluted common share, compared to $\$ 18.4$ million, or $\$ 0.24$ per diluted common share, for the same period of 2012 , an increase of $\$ 5.2$ million, or $28.0 \%$. The net income available to common stockholders for the nine months ended September 30, 2012 was $\$ 63.7$ million, or $\$ 0.80$ per diluted common share, compared to $\$ 56.1$ million, or $\$ 0.72$ per diluted common share, for the same period of 2012 , an increase of $\$ 7.6$ million, or $13.6 \%$. Acquisitions impact the comparability of the operating results for the third quarter and the nine months ended September 30 of 2013 and 2012, because the acquired assets and liabilities were recorded at fair value and certain acquisition premiums and discounts are being amortized or accreted into income or expense as adjustments to the yield/cost of the related asset or liability. In addition, the PIB and Foster acquisitions resulted in increases in interest earning assets, interest bearing liabilities, employees and branch locations in 2013. The operating results for the three months ended September 30, 2013 and 2012 and the nine months ended September 30, 2013 and 2012 include the following major pre-tax acquisition accounting adjustments and expenses related to acquisitions.

Accretion of discounts on acquired performing loans Accretion of discounts on acquired credit impaired loans Amortization of premiums on assumed FHLB advances Accretion of discounts on assumed subordinated debt Amortization of premiums on assumed time deposits Increase to pre-tax income


The annualized return on average assets, before the effect of dividends and discount accretion on preferred stock on average assets, was $1.53 \%$ for the third quarter of 2013 , compared to $1.42 \%$ for the same period of 2012 . The annualized return on average stockholders' equity, before the effect of dividends and discount accretion on preferred stock, was $11.85 \%$ for the third quarter of 2013 , compared to $10.11 \%$ for the same period of 2012 . The efficiency ratio was $47.56 \%$ for the third quarter of 2013 , compared to $43.66 \%$ for the same period of 2012.
The annualized return on average assets, before the effect of dividends and discount accretion on preferred stock on average assets, was $1.43 \%$ for the nine months ended September 30, 2013, compared to $1.60 \%$ for the same period of 2012. The annualized return on average stockholders' equity, before the effect of dividends and discount accretion on preferred stock, was $10.87 \%$ for the nine months ended September 30, 2013, compared to $10.47 \%$ for the same period of 2012. The efficiency ratio was $47.56 \%$ for the nine months ended September 30, 2013, compared to $43.38 \%$ for the same period of 2012.

Net Interest Income and Net Interest Margin
Net Interest Income

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A principal component of the Company's earnings is net interest income, which is the difference between the interest and fees earned on loans and investments and the interest paid on deposits and borrowed funds. Net interest income expressed as a percentage of average interest earning assets is referred to as the net interest margin. The net interest spread is the yield on average interest earning assets less the cost of average interest bearing liabilities. Net interest income is affected by changes in

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the balances of interest earning assets and interest bearing liabilities and changes in the yields earned on interest earning assets and the rates paid on interest bearing liabilities.
Comparison of Three Months Ended September 30, 2013 with the Same Period of 2012
Net interest income before provision for loan losses was $\$ 64.4$ million for the third quarter of 2013, an increase of $\$ 6.1$ million, or $10.5 \%$, compared to $\$ 58.2$ million for the same period of 2012. The increase was principally attributable to the increase in interest earnings assets, which was partially offset by the decline in the net interest margin.
Interest income for the third quarter of 2013 was $\$ 72.0$ million, an increase of $\$ 6.6$ million, or $10.1 \%$, compared to $\$ 65.5$ million for the same period of 2012. The increase resulted from an $\$ 11.6$ million increase in interest income due to an increase in average interest earning assets and partially offset by a $\$ 5.0$ million decrease in interest income due to a decrease in the yield on average interest earnings assets.
Comparison of Nine Months Ended September 30, 2013 with the Same Period of 2012
Net interest income before provision for loan losses was $\$ 186.2$ million for the nine months ended September 30, 2013, an increase of $\$ 7.6$ million, or $4.2 \%$, compared to $\$ 178.6$ million for the same period of 2012. The increase was principally attributable to the increase in average interest earning assets, which was partially offset by the decline in the net interest margin.
Interest income for the nine months ended September 30, 2013 was $\$ 208.2$ million, an increase of $\$ 7.2$ million, or $3.6 \%$, compared to $\$ 201.0$ million for the same period of 2012 . The increase resulted from a $\$ 32.0$ million increase in interest income due to an increase in average interest earning assets and partially offset by a $\$ 24.8$ million decrease in interest income due to a decrease in the yield on average interest earnings assets.

## Net Interest Margin

The Company's reported net interest margin is impacted by the weighted average rates it earns on interest earning assets and pays on interest earning liabilities and the effect of acquisition accounting adjustments. The net interest margin for the third quarter of 2013 was $4.42 \%$, a decrease of 37 basis points from $4.79 \%$ for the same period of 2012. The decrease in the net interest margin was due to a decline in the weighted average yield on the Company's loan portfolio and a decline in the effect of acquisition accounting adjustments. The net interest margin for the first nine months of 2013 was $4.46 \%$, a decrease of 51 basis points from $4.97 \%$ for the same period of 2012 . The decrease in the net interest margin was principally due to a decline in the weighted average yield on the Company's loan portfolio and a decline in the effect of acquisition accounting adjustments. The change in the Company's reported net interest margin for the three and nine months ended September 30, 2013 and 2012 is summarized in the table below.

Net interest margin, excluding the effect of acquisition accounting adjustments
Acquisition accounting adjustments ${ }^{(1)}$
Reported net interest margin

| Three Months Ended |  | Nine Months Ended |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| September 30, |  | September 30, |  |  |  |  |
| 2013 | 2012 |  | 2013 | 2012 |  |  |
| 3.86 | $\%$ | 4.14 | $\%$ | 3.90 | $\%$ | 4.29 |$\%$

${ }^{(1)}$ Acquisition accounting adjustments are calculated by subtracting net interest margin, excluding effect of acquisition accounting adjustments, from reported net interest margin.

Excluding the effect of acquisition accounting adjustments, the net interest margin for the third quarter of 2013 decreased 28 basis points to $3.86 \%$ from $4.14 \%$ for the same period of 2012. Excluding the effect of acquisition accounting adjustments, the net interest margin for the nine months ended September 30, 2013 decreased 39 basis points to $3.90 \%$, from $4.29 \%$ for the same period of 2012 .
The weighted average yield on loans decreased to $5.63 \%$ for the third quarter of 2013 from $6.11 \%$ for the third quarter of 2012 and decreased to $5.72 \%$ for the nine months ended September 30, 2013 from $6.46 \%$ for the same period in
2012. The change in the yield was due to continued pricing pressure on loan interest rates and 5 basis point and 25 basis point declines in the effects of acquisition accounting adjustments for the respective periods, as summarized in the following table.

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The weighted average yield on loans, excluding the effect of acquisition accounting adjustments
Acquisition accounting adjustments ${ }^{(1)}$
Reported weighted average yield on loans

| Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| 4.96 | \% | 5.39 | \% | 5.04 | \% | 5.53 | \% |
| 0.67 |  | 0.72 |  | 0.68 |  | 0.93 |  |
| 5.63 | \% | 6.11 | \% | 5.72 | \% | 6.46 | \% |

${ }^{(1)}$ Acquisition accounting adjustments are calculated by subtracting the weighted average yield on loans, excluding the effect of acquisition accounting adjustments, from the reported weighted average yield on loans.

Excluding the effects of acquisition accounting adjustments, the weighted average yield on loans for the third quarter of 2013 decreased 43 basis points to $4.96 \%$ from $5.39 \%$ for the same period of 2012. This decrease was primarily due to the lower yields on acquired loan portfolios and the reduction in market rates compared to a year ago due to continued pricing pressures. At September 30, 2013, fixed rate loans accounted for $45 \%$ of the loan portfolio, compared to $38 \%$ at September 30, 2012, reflecting a higher mix of fixed rate loans in the acquired loan portfolios and the high demand for fixed rate loans in the current market. The weighted average yield on the variable rate and fixed rate loan portfolios (excluding loan discount accretion) at September 30, 2013 was $5.16 \%$ and $4.43 \%$, respectively, compared with $5.97 \%$ and $4.57 \%$ at September 30, 2012.

The weighted average yield on securities available for sale for the third quarter of 2013 was $2.13 \%$, compared to $2.23 \%$ for the same period of 2012. The weighted average yield on securities available for sale for the nine months ended September 30, 2013 was $2.04 \%$, compared to $2.47 \%$ for the same period of 2012. The decrease was primarily attributable to the replacement of maturing securities with lower yielding investments as market interest rates declined.

The weighted average cost of deposits for the third quarter of 2013 was $0.49 \%$, a decrease of 3 basis points from $0.52 \%$ for the same period of 2012 . The amortization of the premium on time deposits assumed in the acquisition positively affected the weighted average cost of deposits, as summarized in the following table.


| The weighted average cost of deposits, excluding effect of | 0.51 | $\%$ | 0.59 | $\%$ | 0.52 | $\%$ | 0.64 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| acquisition accounting adjustments | $(0.02$ | $)$ | $(0.07$ | $)$ | $(0.03$ | $)$ | $(0.09$ | $)$ |
| Acquisition accounting adjustments ${ }^{(1)}$ | 0.49 | $\%$ | 0.52 | $\%$ | 0.49 | $\%$ | 0.55 | $\%$ |

${ }^{(1)}$ Acquisition accounting adjustments are calculated by subtracting the weighted average cost of deposits, excluding the effect of acquisition accounting adjustments, from the reported weighted average cost of deposits.

Excluding the amortization of premiums on time deposits assumed in acquisitions, the weighted average cost of deposits was $0.51 \%$ for the third quarter of 2013, compared to $0.59 \%$ for the same period of 2012 and $0.52 \%$ for the nine months ended September 30, 2013, compared to $0.64 \%$ for the same period of 2012. The decrease was due to reductions in the cost of interest bearing demand deposits with no significant changes in the proportion of noninterest bearing demand deposits to total deposits. Noninterest bearing demand deposits accounted for $27.1 \%$ of total deposits at September 30, 2013, compared with 27.3\% at September 30, 2012.

The weighted average cost of FHLB advances for the third quarter of 2013 was $1.18 \%$, a decrease of 38 basis points from $1.56 \%$ for the same period of 2012. The decrease was attributable to decreases in FHLB advance rates, which was partially offset by the decline in the amortization of premiums on FHLB advances assumed in acquisitions, as summarized in the following table.

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|  | Three Months Ended September 30, 2013 <br> 2012 |  |  | Nine Months Ended September 30, 2013 <br> 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The weighted average cost on FHLB advances, excluding effect of acquisition accounting adjustments | 1.27 | \% | 1.87 | \% | 1.23 | \% | 2.72 | \% |
| Acquisition accounting adjustments | (0.09 | ) | (0.31 | ) | (0.06 | ) | (0.93 | ) |
| Reported weighted average cost on FHLB advances | 1.18 | \% | 1.56 | \% | 1.17 | \% | 1.79 | \% |

${ }^{(1)}$ Acquisition accounting adjustments are calculated by subtracting the weighted average cost on FHLB advances, excluding the effect of acquisition accounting adjustments, from reported weighted average cost on FHLB advances.

Excluding amortization of premiums on FHLB advances assumed in acquisitions, the weighted average cost of FHLB advances decreased to $1.27 \%$ for the third quarter of 2013 from $1.87 \%$ for the same period of 2012, reflecting the addition of $\$ 255.0$ million in new borrowings and FHLB advances assumed from acquisitions at an average rate of $0.70 \%$, which was lower than the weighted average rate paid on matured borrowings. The weighted average original maturity of the new borrowings was 2.27 years. In addition, a total of $\$ 294.0$ million of FHLB advances, with weighted average rates of $1.12 \%$, matured over the past twelve months.

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The following table presents our condensed consolidated average balance sheet information, together with interest rates earned and paid on the various sources and uses of funds for the periods indicated:

Three Months Ended September 30, Three Months Ended September 30, 2013

| Average | Interest | Average | Average | Interest | Average |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Balance | Income/ | Yield/ | Balance | Income/ | Yield/ |
|  | Expense | Rate * |  | Expense | Rate * | (Dollars in thousands)

## INTEREST EARNINGS

ASSETS:
Loans ${ }^{(1)(2)}$
Securities available for sale ${ }^{(3)}$
FRB and FHLB stock and other
investments
Federal funds sold
Total interest earning assets
INTEREST BEARING
LIABILITIES:
Deposits:
Demand, interest bearing
Savings
Time deposits:
$\$ 100,000$ or mor
Other
Total time deposits
Total interest bearing deposits
FHLB advances
Other borrowings
Total interest bearing liabilities
Noninterest bearing demand deposits
Total funding liabilities/cost of funds
Net interest income/net interest spread
Net interest margin
Net interest margin, excluding the effect of nonaccrual loan income (expense) ${ }^{(4)}$
Net interest margin, excluding the effect of nonaccrual loan income (expense) and prepayment fee income ${ }^{(4)}$ (5)
Cost of deposits:
Noninterest bearing demand deposits
Interest bearing deposits
Total deposits
\$1,306,308 \$-

| $3,539,095$ | 5,959 | 0.67 | $\%$ | $2,857,383$ | 5,214 | 0.73 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 4,845,403$ | $\$ 5,959$ | 0.49 | $\%$ | $\$ 3,962,379$ | $\$ 5,214$ | 0.52 | $\%$ |

* Annualized
${ }^{(1)}$ Interest income on loans includes loan fees.
${ }_{(2)}$ Average balances of loans are net of deferred loan fees and costs and include nonaccrual loans and loans held for sale.
${ }^{(3)}$ Interest income and yields are not presented on a tax-equivalent basis.
(4) Nonaccrual interest income reversed was $\$ 153$ thousand and $\$ 44$ thousand for the three months ended September 30, 2013 and 2012, respectively.
(5) Loan prepayment fee income excluded was $\$ 580$ thousand and $\$ 119$ thousand for the three months ended September 30, 2013 and 2012, respectively.


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INTEREST EARNINGS ASSETS:
Loans ${ }^{(1)(2)}$
Securities available for sale ${ }^{(3)}$
FRB and FHLB stock and other investments
Federal funds sold
Total interest earning assets
INTEREST BEARING LIABILITIES:
Deposits:
Demand, interest bearing
Savings
Time deposits:
$\$ 100,000$ or more
Other
Total time deposits
Total interest bearing deposits
FHLB advances
Other borrowings
Total interest bearing liabilities
Noninterest bearing demand deposits
Total funding liabilities/cost of funds
Net interest income/net interest spread
Net interest margin
Net interest margin, excluding the effect of nonaccrual loan income (expense) ${ }^{(4)}$
Net interest margin, excluding the effect of nonaccrual loan income (expense) and prepayment fee income ${ }^{(4)}$ (5)
Cost of deposits:
Noninterest bearing demand deposits
Interest bearing deposits $\quad 3,220,608 \$$ -
Total deposits

* Annualized
${ }^{(1)}$ Interest income on loans includes loan fees.
${ }_{(2)}$ Average balances of loans are net of deferred loan fees and costs and include nonaccrual loans and loans held for ${ }^{(2)}$ sale.
(3) Interest income and yields are not presented on a tax-equivalent basis.

[^2]Loan prepayment fee income excluded was $\$ 948$ thousand and $\$ 433$ thousand for the nine months ended September 30, 2013 and 2012, respectively.

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Changes in net interest income are a function of changes in interest rates and volumes of interest earning assets and interest bearing liabilities. The following table sets forth information regarding the changes in interest income and interest expense for the periods indicated. The total change for each category of interest earning assets and interest bearing liabilities is segmented into the change attributable to variations in volume (changes in volume multiplied by the old rate) and the change attributable to variations in interest rates (changes in rates multiplied by the old volume). Nonaccrual loans are included in average loans used to compute this table.

INTEREST INCOME:
Interest and fees on loans
Interest on securities
Interest on FRB and FHLB stock and other investments
Interest on federal funds sold
Total interest income
INTEREST EXPENSE:
Interest on demand, interest bearing
Interest on savings
Interest on time deposits
Interest on FHLB advances
Interest on other borrowings
Total interest expense
NET INTEREST INCOME

INTEREST INCOME:
Interest and fees on loans
Interest on securities
Interest on FRB and FHLB stock and other investments
Interest on federal funds sold
Total interest income
INTEREST EXPENSE:
Interest on demand, interest bearing
Interest on savings
Interest on time deposits
Interest on FHLB advances
Interest on other borrowings

Three Months Ended
September 30, 2013 over September 30, 2012
Net
Increase Change due to
(Decrease) Rate Volume
(Dollars in thousands)

| $\$ 6,194$ | $\$(5,013$ | $)$ |
| :--- | :--- | :--- |
| 20 | $(168$ | $)$ |
| 366 | 207 | 188 |
| - | - | - |
| $\$ 6,580$ | $\$(4,974$ | $) \$ 11,554$ |
|  |  |  |
| $\$ 152$ | $\$(28$ | $)$ |
| $(152$ | $)$ | $(233$ |
| 745 | $(155$ | $) 81$ |
| $(352$ | $(409$ | $) 900$ |
| 58 | $(18$ | $) 76$ |
| $\$ 451$ | $\$(843$ | $) \$ 1,294$ |
| $\$ 6,129$ | $\$(4,131$ | $) \$ 10,260$ |

Nine Months Ended
September 30, 2013 over September 30, 2012
Net
Increase Change due to
(Decrease) Rate Volume
(Dollars in thousands)

| $\$ 8,773$ | $\$(23,054$ | $)$ |
| :--- | :--- | :--- |
| 694 | 479 | 215 |
| $(2,185$ | $)$ | $(2,251$ |
| $(78$ | $)$ | $) 66$ |
| $\$ 7,204$ | $\$(24,826$ | $)$ |
|  |  |  |

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Total interest expense
NET INTEREST INCOME
\$(383 ) \$(3,718 ) \$3,335
\$7,587 \$(21,108 ) \$28,695

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Provision for Loan Losses
The provision for loan losses reflects our judgment of the current period cost associated with credit risk inherent in our loan portfolio. The loan loss provision for each period is dependent upon many factors, including loan growth, net charge offs, changes in the composition of the loan portfolio, delinquencies, assessments by management, third parties' and regulators' examination of the loan portfolio, the value of the underlying collateral for problem loans and the general economic conditions in our market areas. Specifically, the provision for loan losses represents the amount charged against current period earnings to achieve an allowance for loan losses that, in our judgment, is adequate to absorb probable incurred losses inherent in our loan portfolio. Periodic fluctuations in the provision for loan losses result from management's assessment of the adequacy of the allowance for loan losses; however, actual loan losses may vary in material respects from current estimates. If the allowance for loan losses is inadequate, it may have a material adverse effect on our financial condition.
The provision for loan losses for the third quarter of 2013 was $\$ 744$ thousand, a decrease of $\$ 6.2$ million, or $89.2 \%$, from $\$ 6.9$ million for the same period last year. The decrease was primarily due to decreased historical loss rates compared to the third quarter of 2012, which was partially offset by loan growth.
The provision for loan losses for the nine months ended September 30, 2013 was $\$ 9.1$ million, a decrease of $\$ 7.6$ million, or $45.75 \%$, from $\$ 16.7$ million for the same period last year. The decrease is primarily due an overall reduction in quantitative reserves as a result of decreasing historical loss rates. Net charge offs also decreased to $\$ 10.3$ million for the nine months ended September 30, 2013 from $\$ 12.7$ million for the same period last year.
See Note 7 of the Notes to Condensed Consolidated Financial Statements (Unaudited) and Financial Condition Loans Receivable and Allowance for Loan Losses for further discussion.

## Noninterest Income

Noninterest income is primarily comprised of service fees on deposit accounts, fees received on trade finance letters of credit and net gains on sales of loans.
Noninterest income for the third quarter of 2013 was $\$ 10.8$ million, compared to $\$ 7.7$ million for the same quarter of 2012, an increase of $\$ 3.1$ million, or $40.9 \%$. The increase was principally due to net gains of $\$ 2.8$ million recorded from the sales of $\$ 36.8$ million of SBA loans to the secondary market during the third quarter of 2013. No SBA loans were sold to the secondary market during the third quarter of 2012 . Noninterest income also increased due to a $\$ 200$ thousand increase in service fees on deposit accounts and a $\$ 219$ thousand increase from other income and fees. Noninterest income for the nine months ended 2013 was $\$ 31.4$ million, compared to $\$ 29.5$ million for the same period of 2012, an increase of $\$ 1.8$ million, or $6.2 \%$. The increase was primarily due to an increase in the volume of SBA loans sold, resulting in net gains on sales of SBA loans of $\$ 8.8$ million during the period, compared to $\$ 5.4$ million in the previous period. The increase in noninterest income was offset by decreases in net gains on sales of securities available for sale and a decrease in service fees on deposit accounts. We recorded $\$ 54$ thousand of net gains on sales of securities available for sale during the first nine months of 2013. During the same period in 2012, we recoded a net gain of $\$ 816$ thousand from the sale of a Trust Preferred security, which had been marked to market in a prior period. Service fees on deposit accounts decreased primarily due to a decrease in non-sufficient funds charges of \$497 thousand.
Noninterest income by category is summarized below:

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|  | Three Months Ended September 30, |  | Increase (Decrease) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 | 2012 |  | Amount |  | \% |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Service fees on deposit accounts | \$3,321 | \$3,121 |  | \$200 |  | 6.4 | \% |
| International service fees | 1,196 | 1,183 |  | 13 |  | 1.1 | \% |
| Loan servicing fees, net | 1,004 | 1,031 |  | (27 | ) | (2.6 | )\% |
| Wire transfer fees | 916 | 833 |  | 83 |  | 10.0 | \% |
| Other income and fees | 1,583 | 1,364 |  | 219 |  | 16.1 | \% |
| Net gains on sales of SBA loans | 2,827 | - |  | 2,827 |  | 100.0 | \% |
| Net losses on sales of other loans | - | - |  | - |  | - | \% |
| Net gains on sales of securities available for sale | - | 133 |  | (133 |  | (100.0 | )\% |
| Net valuation gains on interest rate contracts | - | 11 |  | (11 |  | (100.0 | )\% |
| Net losses on sales of OREO | (48 | ) (12 | ) | (36 |  | 300.0 | \% |
| Total noninterest income | \$10,799 | \$7,664 |  | \$3,135 |  | 40.9 | \% |

Service fees on deposit accounts
International service fees
Loan servicing fees, net
Wire transfer fees
Other income and fees
Net gains on sales of SBA loans
Net gains on sales of other loans
Net gains on sales of securities available for sale
Net valuation gains on interest rate contracts
Net (losses) gains on sales of OREO
Total noninterest income

| Nine Months Ended September30 |  | Increase (Decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2012 | Amount |  | Percen |  |
| (Dollars in thousands) |  |  |  |  |  |
| \$9,118 | \$9,550 | \$(432 |  | (4.5 | \%) |
| 3,700 | 3,810 | (110 |  | ) (2.9 | \%) |
| 3,009 | 3,178 | (169 |  | ) (5.3 | \%) |
| 2,619 | 2,349 | 270 |  | 11.5 | \% |
| 4,036 | 4,058 | (22 |  | ) 0.5 | \%) |
| 8,816 | 5,426 | 3,390 |  | 62.5 | \% |
| 62 | 146 | (84 |  | ) 57.5 | \% |
| 54 | 949 | (895 |  | ) 94.3 | \%) |
| - | 24 | (24 |  | ) 100.0 | \% |
| (57 | ) 41 | (98 |  | (239.0 | \%) |
| \$31,357 | \$29,531 | \$1,826 |  | 6.2 | \% |

## Noninterest Expense

Noninterest expense for the third quarter of 2013 was $\$ 35.7$ million, an increase of $\$ 7.0$ million, or $24.2 \%$, from $\$ 28.8$ million for the same period of 2012. Salaries and employee benefits expense increased $\$ 2.9$ million due to an increase in the number of full-time equivalent employees, which increased to 831 at September 30, 2013 from 684 at September 30, 2012, which was partially due to the PI and Foster acquisitions that were completed in 2013. Occupancy expense increased by a total of $\$ 450$ thousand principally due to increased rental commitments of $\$ 342$ thousand from an increased number of leases and reflects minimal increases in property taxes and utilities related to the leased properties. Professional fees increased by $\$ 564$ thousand due to additional legal services and consulting fees for our information systems during the quarter. Merger and integration expenses increased by $\$ 748$ thousand, as we incurred the majority of the expenses from the Foster acquisition, including salaries and benefits expenses and professional service fees, during the quarter. The majority of expenses related to the Center Financial Merger were incurred in the first and second quarters of 2012, while only $\$ 183$ thousand was incurred in the third quarter of 2012. Other noninterest expense, which is comprised of directors fees, amortization on intangibles and other miscellaneous expenses, increased by $\$ 1.3$ million during the quarter.

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Noninterest expense for the nine months ended of 2013 was $\$ 103.5$ million, an increase of $\$ 13.2$ million, or $14.6 \%$, compared to $\$ 90.3$ million for the same period of 2012. Salaries and employee benefits expense increased $\$ 6.7$ million due to one-time costs incurrred as part of a management transition and an increase in the number of full-time equivalent employees. Occupancy expense increased by a total of $\$ 1.4$ million principally due to increased rental commitments during the period causing an increase in lease expense of $\$ 1.2$ million and increases in property taxes and utilities for the leased properties. Professional fees increased by $\$ 1.6$ million due to increased legal fees, fees for accounting services and consulting services for our information systems. Merger and integration expenses decreased by $\$ 683$ thousand, as the Company incurred greater

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salaries and benefits expenses and professional service fees related to the merger with Center Financial in 2012 than were incurred on the PIB and Foster acquisitions in 2013. Other noninterest expense increased by $\$ 2.7$ million during the period.
The breakdown of changes in noninterest expense by category is shown below:

Salaries and employee benefits
Occupancy
Furniture and equipment
Advertising and marketing
Data processing and communications
Professional fees
FDIC assessment
Credit related expenses
Merger and integration expenses
Other
Total noninterest expense

Three Months Ended
September 30,
20132012
(Dollars in thousands)

| $\$ 16,535$ | $\$ 13,611$ | $\$ 2,924$ | 21.5 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| 4,360 | 3,910 | 450 | 11.5 | $\%$ |
| 1,728 | 1,495 | 233 | 15.6 | $\%$ |
| 1,393 | 1,159 | 234 | 20.2 | $\%$ |
| 1,983 | 1,659 | 324 | 19.5 | $\%$ |
| 1,440 | 876 | 564 | 64.4 | $\%$ |
| 818 | 644 | 174 | 27.0 | $\%$ |
| 2,646 | 2,613 | 33 | 1.3 | $\%$ |
| 931 | 183 | 748 | 408.7 | $\%$ |
| 3,912 | 2,620 | 1,292 | 49.3 | $\%$ |
| $\$ 35,746$ | $\$ 28,770$ | $\$ 6,976$ | 24.2 | $\%$ |


| Nine Months Ended |  | Increase (Decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 2012 | Amount | Percent (\%) |  |  |
| (Dollars i | sands) |  |  |  |  |
| \$49,086 | \$42,348 | \$6,738 |  | 15.9 | \% |
| 13,206 | 11,788 | 1,418 |  | 12.0 | \% |
| 4,914 | 4,181 | 733 |  | 17.5 | \% |
| 3,856 | 4,142 | (286 |  | (6.9 | )\% |
| 5,488 | 4,843 | 645 |  | 13.3 | \% |
| 4,184 | 2,558 | 1,626 |  | 63.6 | \% |
| 2,370 | 1,732 | 638 |  | 36.8 | \% |
| 6,564 | 6,967 | (403 |  | (5.8 | )\% |
| 2,621 | 3,304 | (683 |  | (20.7 | )\% |
| 11,161 | 8,419 | 2,742 |  | 32.6 | \% |
| \$ 103,450 | \$90,282 | \$13,168 |  | 14.6 | \% |

## Provision for Income Taxes

Income tax expense was $\$ 15.1$ million and $\$ 11.8$ million for the quarters ended September 30, 2013 and 2012, respectively. The effective income tax rates were $39.1 \%$ for the quarters ended September 30, 2013 and 2012. Income tax expense was $\$ 41.4$ million and $\$ 39.5$ million for the nine months ended September 30, 2013 and 2012, respectively. The effective income tax rates for the nine months ended September 30, 2013 and 2012 were $39.4 \%$ and $39.0 \%$, respectively.

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Financial Condition
At September 30, 2013, our total assets were $\$ 6.34$ billion, an increase of $\$ 700.3$ million from $\$ 5.64$ billion at December 31, 2012. The increase was principally due to a $\$ 603.9$ million increase in loans receivable, net of allowance for loan losses, a $\$ 32.4$ million increase in cash and due from banks and a $\$ 30$ million increase in goodwill. The increase in total assets was funded by a $\$ 637.1$ million increase in deposits, a $\$ 724$ thousand increase in FHLB advances, a $\$ 15.5$ million increase in subordinated debentures and net income of $\$ 63.7$ million. As previously discussed, the increases in assets and liabilities were principally due to the PIB and Foster acquisitions.
Investment Securities Portfolio
As of September 30, 2013, we had $\$ 708.6$ million in available for sale securities, compared to $\$ 704.4$ million at December 31, 2012. The net unrealized loss on the available for sale securities at September 30, 2013 was $\$ 6.0$ million, compared to a net unrealized gain on such securities of $\$ 15.4$ million at December 31, 2012. During the nine months ended September 30, 2013, $\$ 169.9$ million in securities were purchased, $\$ 143.6$ million in mortgage related securities were paid down, and $\$ 6.6$ million in securities were sold. We recognized net gains of $\$ 54$ thousand on the securities that were sold. During the same period last year, we sold a corporate trust preferred security and other debt securities and recognized a gain of $\$ 949$ thousand. The weighted average duration (the weighted average of the times of the present values of all the cash flows) of the available for sale securities was 4.81 years and 3.26 years at September 30, 2013 and December 31, 2012, respectively. The weighted average life (the weighted average of the times of the principal repayments) of the available for sale securities was 5.50 years and 3.5 years at September 30, 2013 and December 31, 2012, respectively.

## Loan Portfolio

As of September 30, 2013, gross loans outstanding, net of deferred loan fees and costs and excluding loans held for sale, was $\$ 4.90$ billion, an increase of $\$ 602.7$ million from $\$ 4.30$ billion at December 31, 2012. Total loan originations during the three months ended September 30, 2013 were $\$ 387.6$ million, including SBA loan originations of $\$ 72.7$ million. Of the $\$ 72.7$ million in SBA loan originations, $\$ 38.9$ million was included as additions to loans held for sale during the period.
The following table summarizes our loan portfolio by amount and percentage of gross loans in each major loan category at the dates indicated:

Loan portfolio composition
Real estate loans:

| Residential | $\$ 10,294$ | 0 | $\%$ | $\$ 9,247$ | 0 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial \& industrial
Construction
Total real estate loans
Commercial business
Trade finance
Consumer and other
Total loans outstanding
Less: deferred loan fees
Gross loans receivable
Less: allowance for loan losses
Loans receivable, net

| September 30, 2013 | December 31, 2012 |  |
| :--- | :--- | :--- |
| Amount | $\%$ | Amount |
|  | (Dollars in thousands) |  |

and $\$ 148.0$ million at December 31, 2012.
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We normally do not extend lines of credit or make loan commitments to business customers for periods in excess of one year. We use the same credit policies in making commitments and conditional obligations as we do for providing loan facilities to our customers. We perform annual reviews of such commitments prior to renewal. The following table shows our loan commitments and letters of credit outstanding at the dates indicated:
\(\left.$$
\begin{array}{llc} & \begin{array}{l}\text { September 30, }\end{array}
$$ \& December 31, <br>

\& 2013 \& 2012\end{array}\right]\)| (Dollars in thousands) |
| :--- | :--- | :--- |

Nonperforming Assets
Nonperforming assets, which include nonaccrual loans, loans 90 days or more past due and on accrual status, restructured loans, and OREO, were $\$ 139.3$ million at September 30, 2013, compared to $\$ 79.9$ million at December 31, 2012. The ratio of nonperforming assets to gross loans plus OREO was $2.83 \%$ and $1.86 \%$ at September 30, 2013 and December 31, 2012, respectively.
The following table summarizes the composition of our nonperforming assets as of the dates indicated.

Nonaccrual loans ${ }^{(1)}$
Loans 90 days or more days past due on accrual status (2)
Accruing restructured loans
Total Nonperforming Loans
OREO
Total Nonperforming Assets
Nonperforming loans to total gross loans, excluding loans held for sale
Nonperforming assets to gross loans plus OREO
Nonperforming assets to total assets
Allowance for loan losses to nonperforming loans (excludes delinquent loans 90 days or more on accrual status)
Allowance for loan losses to nonperforming assets

September 30, December 31, 20132012
(Dollars in thousands)
\$36,129 \$29,653
39,560 17,742
36,018 29,849
111,707 77,244
27,582 2,698
\$139,289 \$79,942
2.28 \% 1.80
2.83 \% 1.86
2.20
91.08
47.18
$\% 83.74 \quad \%$
${ }_{(1)}$ Nonaccrual loans exclude the guaranteed portion of delinquent SBA loans that are in liquidation totaling $\$ 25.2$ million and $\$ 17.6$ million as of September 30, 2013 and December 31, 2012, respectively.
${ }^{(2)}$ Loans 90 days or more past due on accrual status are acquired loans accounted for under ASC 310-30.
Allowance for Loan Losses
The allowance for loan losses was $\$ 65.7$ million at September 30, 2013, compared to $\$ 66.9$ million at December 31, 2012. We recorded a provision for loan losses of $\$ 9.1$ million during the nine months ended September 30, 2013, compared to $\$ 16.7$ million for the same period of 2012. The allowance for loan losses was $1.34 \%$ of gross loans at September 30, 2013 and $1.56 \%$ of gross loans at December 31, 2012. Impaired loans as defined by FASB ASC 310-10-35, "Accounting by Creditors for Impairment of a Loan," totaled $\$ 99.2$ million and $\$ 90.2$ million as of September 30, 2013 and December 31, 2012, respectively, with specific allowances of $\$ 11.0$ million and $\$ 9.2$ million, respectively.

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The following table reflects our allocation of the allowance for loan and lease losses ("ALLL") by loan type and the ratio of each loan category to total loans as of the dates indicated:

Allocation of Allowance for Loan Losses
September 30, 2013 December 31, 2012
Amount of Percent of Amount of Percent of Allowance for ALLL to Total Allowance for ALLL to Total Loan Losses ALLL Loan Losses ALLL
(Dollars in thousands)
Loan Type

| Real estate - Residential | $\$ 68$ | 0.10 | $\% ~ \$ 74$ | 0.11 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - Commercial | 46,293 | 70.45 | $\% 45,162$ | 67.47 | $\%$ |
| Real estate - Construction | 840 | 1.28 | $\% 986$ | 1.47 | $\%$ |
| Commercial business | 15,300 | 23.28 | $\% 17,606$ | 26.30 | $\%$ |
| Trade finance | 2,513 | 3.82 | $\% 2,352$ | 3.51 | $\%$ |
| Consumer and other | 701 | 1.07 | $\% 761$ | 1.14 | $\%$ |
| Total | $\$ 65,715$ | 100 | $\%$ | $\$ 66,941$ | 100 |

For a better understanding of the changes in the ALLL, the loan portfolio has been segmented for disclosures purposes between loans which are accounted for under the amortized cost method (Legacy Loans) and loans acquired from acquisitions (Acquired Loans). The Acquired Loans were further segregated between Acquired Credit Impaired Loans (loans with credit deterioration at the time they were acquired and accounted for under ASC 310-30, or "ACILs") and performing loans (loans that were pass graded at the time they were acquired, or "APLs"). The activity in the ALLL for the three and nine months ended September 30, 2013 is as follows:

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| Nine Months Ended September 30, 2013 | Legacy Loans ${ }^{(1)}$ | ACILs |  | APLs |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |
| Balance, beginning of period | \$61,002 | \$4,535 |  | \$1,404 |  | \$66,941 |
| Provision for loan losses | 1,647 | - |  | 7,403 |  | 9,050 |
| Loans charged off | (4,614 | (557 | ) | (6,948 | ) | (12,119 |
| Recoveries of charged offs | 1,738 | - |  | 105 |  | 1,843 |
| Balance, end of period | \$59,773 | \$3,978 |  | \$1,964 |  | \$65,715 |

${ }^{(1)}$ Legacy Loans includes acquired loans that have been renewed or refinanced after the merger.
${ }^{(2)}$ Acquired loans were marked to fair value at the acquisition date and provisions for loan losses reflect credit deterioration since the acquisition date.

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The following table shows the provisions made for loan losses, the amount of loans charged off and the recoveries on loans previously charged off, together with the balance in the allowance for loan losses at the beginning and end of each period, the amount of average and gross loans outstanding, and certain other ratios as of the dates and for the periods indicated:

At or for the Nine Months Ended September 30, 20132012
(Dollars in thousands)
LOANS
Average gross loans receivable, including loans held for sale (net of deferred fees)
Total gross loans receivables, excluding loans held for sale (net of deferred fees)
ALLOWANCE:
Balance, beginning of period
\$4,588,464 \$3,878,080
$\$ 4,898,939 \quad \$ 4,069,494$

Less: Loan charge offs:
Commercial \& industrial real estate (8,052 ) (2,074 )
Commercial business loans (3,991 ) (5,692 )
Trade finance
Consumer and other loans
Total loan charge offs
Plus: Loan recoveries
Commercial \& industrial real estate 973
Commercial business loans 290
Trade Finance
Consumer and other loans
$114 \quad 53$
Total loans recoveries
$1,843 \quad 1,316$
Net loan charge offs

| $(10,276$ | $)$ | $(6,453$ | $)$ |
| :--- | :--- | :--- | :--- |
| 9,050 |  | 6,900 |  |
| $\$ 65,715$ |  | $\$ 65,952$ |  |
| 0.30 | $\%$ | 0.22 | $\%$ |
| 1.34 | $\%$ | 1.62 | $\%$ |
| 20.47 | $\%$ | 13.13 | $\%$ |
| 113.55 | $\%$ | 93.52 | $\%$ |

Provision for loan losses
Net loan charge offs to average gross loans, including loans held for sale (net of deferred fees) *
Allowance for loan losses to gross loans at end of period
Net loan charge offs to beginning allowance *
(26 ) -
(50 ) (3 )
(12,119) (7,769)

Net loan charge offs to provision for loan losses
113.55

* Annualized

We believe the allowance for loan losses as of September 30, 2013 is adequate to absorb probable incurred losses in the loan portfolio. However, no assurance can be given that actual losses will not exceed the estimated amounts.
Deposits and Other Borrowings
Deposits. Deposits are our primary source of funds used in our lending and investment activities. At September 30, 2013, deposits increased $\$ 637.1$ million, or $14.5 \%$, to $\$ 5.02$ billion from $\$ 4.38$ billion at December 31, 2012. The net increase in deposits is primarily due to the PIB and Foster acquisitions in which we assumed $\$ 143.7$ million and $\$ 321.6$ million in deposits, respectively. Interest bearing demand deposits, including money market and Super Now accounts, totaled $\$ 1.50$ billion at September 30, 2013, an increase of $\$ 66.2$ million from $\$ 1.43$ billion at December 31, 2012.

At September 30, 2013, $27 \%$ of total deposits were noninterest bearing demand deposits, $43 \%$ were time deposits and $30 \%$ were interest bearing demand and savings deposits. By comparison, at December 31, 2012, 27\% of total deposits were noninterest bearing demand deposits, $40 \%$ were time deposits, and $33 \%$ were interest bearing demand and savings deposits.

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At September 30, 2013, we had $\$ 290.1$ million in brokered deposits and $\$ 300.0$ million in California State Treasurer deposits, compared to $\$ 307.2$ million and $\$ 300.0$ million of such deposits at December 31, 2012, respectively. The California State Treasurer deposits had three-month maturities with a weighted average interest rate of $0.09 \%$ at September 30, 2013 and were collateralized with securities with a carrying value of $\$ 345.7$ million. The weighted average interest rate for wholesale deposits was $0.33 \%$ at September 30, 2013.

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The following is a schedule of certificates of deposit maturities as of September 30, 2013 which do not include the certificates of deposits totaling $\$ 141,093$ as of September 30, 2013 from the acquisition of Foster:

## Three months or less

Over three months through six months
Over six months through nine months
Over nine months through twelve months
Over twelve months
Total time deposits

Balance \%
(Dollars in thousands)

| 722,960 | 35.75 | $\%$ |
| :--- | :--- | :--- |
| 368,962 | 18.25 | $\%$ |
| 314,340 | 15.54 | $\%$ |
| 335,169 | 16.57 | $\%$ |
| 280,717 | 13.88 | $\%$ |
| $2,022,148$ | 100.00 | $\%$ |

Other Borrowings. Advances may be obtained from the FHLB as an alternative source of funds. FHLB advances are typically secured by a pledge of commercial real estate loans and/or securities with a market value at least equal to the outstanding advances plus our investment in FHLB stock.
At September 30, 2013, we had $\$ 421.4$ million of FHLB advances with average remaining maturities of 3.0 years, compared to $\$ 420.7$ million with average remaining maturities of 2.6 years at December 31, 2012. The weighted average rate, including acquisition accounting adjustments, was $1.18 \%$ and $1.31 \%$ at September 30, 2013 and at December 31, 2012, respectively.
At September 30, 2013, five wholly-owned subsidiary grantor trusts ("Trusts") established by us had issued $\$ 46$ million of pooled trust preferred securities ("Trust Preferred Securities"). Upon the acquisition of Foster Bankshares, we assumed one grantor trust established by former Foster Bank, which issued $\$ 15.0$ million of trust preferred securities, which we plan to redeem by the first quarter of 2014. The Trust Preferred Securities accrue and pay distributions periodically at specified annual rates as provided in the related indentures for the securities. The Trusts used the net proceeds from their respective offerings to purchase a like amount of subordinated debentures (the "Debentures") issued by us. The Debentures are the sole assets of the trusts. Our obligations under the Debentures and related documents, taken together, constitute a full and unconditional guarantee by us of the obligations of the trusts. The Trust Preferred Securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the indentures. We have the right to redeem the Debentures in whole (but not in part) on or after specific dates, at redemption prices specified in the indentures plus any accrued but unpaid interest to the redemption date.
Off-Balance-Sheet Activities and Contractual Obligations
We routinely engage in activities that involve, to varying degrees, elements of risk that are not reflected, in whole or in part, in the consolidated financial statements. These activities are part of our normal course of business and include traditional off-balance-sheet credit-related financial instruments, interest rate swap contracts, operating leases and long-term debt.
Traditional off-balance-sheet credit-related financial instruments are primarily commitments to extend credit and standby letters of credit. These activities could require us to make cash payments to third parties if certain specified future events occur. The contractual amounts represent the extent of our exposure in these off-balance-sheet activities. However, since certain off-balance-sheet commitments, particularly standby letters of credit, are expected to expire or be only partially used, the total amount of commitments does not necessarily represent future cash requirements. These activities are necessary to meet the financing needs of our customers.
We enter into interest rate swap contracts under which we are required to either receive cash from or pay cash to counterparties depending on changes in interest rates. We also purchase interest rate caps to protect against increases in market interest rates. We utilize interest rate swap contracts and interest rate caps to help manage the risk of changing interest rates.
We do not anticipate that our current off-balance-sheet activities will have a material impact on our future results of operations or our financial condition. Further information regarding our financial instruments with off-balance-sheet risk can be found in Item 3 "Quantitative and Qualitative Disclosures about Market Risk".

Our leased banking facilities and equipment are leased under non-cancelable operating leases under which we must make monthly payments over periods up to 15 years.
Stockholders' Equity and Regulatory Capital
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Historically, our primary source of capital has been the retention of earnings, net of dividend payments to shareholders. We seek to maintain capital at a level sufficient to assure our stockholders, our customers, and our regulators that our Company and our bank subsidiary are financially sound. For this purpose, we perform ongoing assessments of our components of capital, as well as projected sources and uses of capital in conjunction with projected increases in assets and levels of risks.
Total stockholders' equity was $\$ 801.2$ million at September 30, 2013 compared to $\$ 751.1$ million at December 31, 2012.

The federal banking agencies require a minimum ratio of qualifying total capital to risk-weighted assets of $8 \%$ and a minimum ratio of Tier I capital to risk-weighted assets of $4 \%$. In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier I capital to average total assets, referred to as the leverage ratio. Capital requirements apply to the Company and the Bank separately. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.
At September 30, 2013, our Tier I capital, defined as stockholders' equity less intangible assets, plus proceeds from the trust preferred securities (subject to limitations), was $\$ 727.1$ million, compared to $\$ 688.4$ million at December 31, 2012 , representing an increase of $\$ 38.6$ million, or $5.6 \%$. The increase was primarily due to the increase in additional paid-in capital from the net income during the nine months ended September 30, 2013 of $\$ 63.7$ million. At September 30, 2013, the total capital to risk-weighted assets ratio was $14.89 \%$ and the Tier I capital to risk-weighted assets ratio was $13.64 \%$. The Tier I leverage capital ratio was $12.06 \%$.
As of September 30, 2013 and December 31, 2012, the most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage capital ratios as set forth in the table below.

|  | As of September 30, 2013 (Dollars in thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual |  |  | To Be Well-Capitalized |  |  | Excess Amount | Ratio |  |
|  | Amount | Ratio |  | Amount | Ratio |  |  |  |  |
| BBCN Bancorp, Inc |  |  |  |  |  |  |  |  |  |
| Total risk-based capital ratio | \$793,569 | 14.89 | \% | N/A | N/A |  |  |  |  |
| Tier 1 risk-based capital ratio | \$727,053 | 13.64 | \% | N/A | N/A |  |  |  |  |
| Tier 1 capital to total assets | \$727,053 | 12.06 | \% | N/A | N/A |  |  |  |  |
| BBCN Bank |  |  |  |  |  |  |  |  |  |
| Total risk-based capital ratio | \$784,601 | 14.73 | \% | \$532,686 | 10.00 | \% | \$251,915 | 4.73 | \% |
| Tier 1 risk-based capital ratio | \$718,084 | 13.48 | \% | \$319,612 | 6.00 | \% | \$398,472 | 7.48 | \% |
| Tier I capital to total assets | \$718,084 | 11.90 | \% | \$301,740 | 5.00 | \% | \$416,344 | 6.90 | \% |
|  | As of December 31, 2012 (Dollars in thousands) |  |  |  |  |  |  |  |  |
|  | Actual |  |  | To Be Well | Capitaliz |  | Excess |  |  |
|  | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |  |
| BBCN Bancorp, Inc |  |  |  |  |  |  |  |  |  |
| Total risk-based capital ratio | \$746,396 | 16.16 | \% | N/A | N/A |  |  |  |  |
| Tier 1 risk-based capital ratio | \$688,422 | 14.91 | \% | N/A | N/A |  |  |  |  |
| Tier 1 capital to total assets | \$688,422 | 12.76 | \% | N/A | N/A |  |  |  |  |
| BBCN Bank |  |  |  |  |  |  |  |  |  |
| Total risk-based capital ratio | \$725,655 | 15.73 | \% | \$461,417 | 10.00 | \% | \$264,238 | 5.73 | \% |
| Tier 1 risk-based capital ratio | \$667,725 | 14.47 | \% | \$276,850 | 6.00 | \% | \$390,875 | 8.47 | \% |
| Tier I capital to total assets | \$667,725 | 12.38 | \% | \$269,767 | 5.00 | \% | \$397,958 | 7.38 | \% |

Liquidity Management

Liquidity risk is the risk of reduction in our earnings or capital that would result if we were not able to meet our obligations when they come due without incurring unacceptable losses. Liquidity risk includes the risk of unplanned decreases or changes in funding sources and changes in market conditions that affect our ability to liquidate assets quickly and with minimum loss of value. Factors considered in liquidity risk management are the stability of the deposit base; the marketability, maturity, and pledging of our investments; the availability of alternative sources of funds; and our demand for credit. The objective of our liquidity management is to have funds available to meet cash flow requirements arising from fluctuations in deposit levels and the demands of daily operations, which include funding of securities purchases, providing for customers' credit needs, and ongoing repayment of borrowings.

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Our primary sources of liquidity are derived from financing activities, which include customer and broker deposits, federal funds facilities, and borrowings from the FHLB and the FRB Discount Window. These funding sources are augmented by payments of principal and interest on loans and securities, proceeds from sale of loans and the liquidation or sale of securities from our available for sale portfolio. Primary uses of funds include withdrawal of and interest payments on deposits, originations of loans, purchases of investment securities, and payment of operating expenses.
At September 30, 2013, our total borrowing capacity from the FHLB was $\$ 1.58$ billion, of which $\$ 1.18$ billion was unused and available to borrow. At September 30, 2013, our total borrowing capacity from the FRB was $\$ 465.9$ million, of which $\$ 465.9$ million was unused and available to borrow. In addition to these lines, our liquid assets, consisting of cash and cash equivalent, interest bearing cash deposits with other banks, overnight federal funds sold to other banks, liquid investment securities available for sale, and loan repayments within 30 days, were $\$ 653.8$ million at September 30, 2013, compared to $\$ 661.3$ million at December 31, 2012. Cash and cash equivalents, including federal funds sold, were $\$ 345.4$ million at September 30, 2013, compared to $\$ 312.9$ million at December 31, 2012. We believe our liquidity sources to be stable and adequate to meet our day-to-day cash flow requirements.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk
The objective of our asset and liability management activities is to improve our earnings by adjusting the type and mix of assets and liabilities to effectively address changing conditions and risks. Through overall management of our balance sheet and by controlling various risks, we seek to optimize our financial returns within safe and sound parameters. Our operating strategies for attaining this objective include managing net interest margin through appropriate risk/return pricing of assets and liabilities and emphasizing growth in retail deposits, as a percentage of interest bearing liabilities, to reduce our cost of funds. We also seek to improve earnings by controlling noninterest expense, and enhancing noninterest income. We also use risk management instruments to modify interest rate characteristics of certain assets and liabilities to hedge against our exposure to interest rate fluctuations with the objective of, reducing the effects these fluctuations might have on associated cash flows or values. Finally, we perform internal analysis to measure, evaluate and monitor risk.
Interest Rate Risk
Interest rate risk is the most significant market risk impacting us. Interest rate risk occurs when interest rate sensitive assets and liabilities do not reprice simultaneously and in equal volume. A key objective of asset and liability management is to manage interest rate risk associated with changing asset and liability cash flows and values of our assets and liabilities and market interest rate movements. The management of interest rate risk is governed by policies reviewed and approved annually by the Board of Directors. Our Board delegates responsibility for interest rate risk management to the Asset Liability Committee of the Board ("ALCO") and to the Asset and Liability Management Committee ("ALM"), which is composed of the Bank's senior executives and other designated officers.
Market risk is the risk of adverse impacts on our future earnings, the fair values of our assets and liabilities, or our future cash flows that may result from changes in the price of a financial instrument. The fundamental objective of our ALM is to manage our exposure to interest rate fluctuations while maintaining adequate levels of liquidity and capital. Our ALM meets regularly to monitor interest rate risk, the sensitivity of our assets and liabilities to interest rate changes, the book and market values of our assets and liabilities, and our investment activities. It also directs changes in the composition of our assets and liabilities. Our strategy has been to reduce the sensitivity of our earnings to interest rate fluctuations by more closely matching the effective maturities or repricing characteristics of our assets and liabilities. Certain assets and liabilities, however, may react in different degrees to changes in market interest rates. Furthermore, interest rates on certain types of assets and liabilities may fluctuate prior to changes in market interest rates, while interest rates on other types may lag behind. We consider the anticipated effects of these factors when implementing our interest rate risk management objectives.
Interest Rate Sensitivity
We monitor interest rate risk through the use of a simulation model that provides us with the ability to simulate our net interest income. In order to measure, at September 30, 2013, the sensitivity of our forecasted net interest income to changing interest rates, both rising and falling interest rate scenarios were projected and compared to base market interest rate forecasts. One application of our simulation model measures the impact of market interest rate changes on the net present value of estimated cash flows from our assets and liabilities, defined as our market value of equity. This analysis assesses the changes in market values of interest rate sensitive financial instruments that would occur in response to immediate and parallel changes in market interest rates.
The impacts on our net interest income and market value of equity exposed to immediate and parallel hypothetical changes in market interest rates as projected by the model we use for this purpose are illustrated in the following table.

Simulated
Rate Changes
+200 basis points
+100 basis points

- 100 basis points
- 200 basis points

September 30, 2013

| Estimated Net |  | Market Value |
| :--- | :--- | :--- |
| Interest Income | Of Equity |  |
| Sensitivity |  | Volatility |
| 7.13 | $\%$ | $(2.90$ |
| 3.17 | $\%$ | $(1.05$ |
| $(1.28$ | $) \%$ | 0.63 |
| $(1.87$ | $) \%$ | 0.50 |

December 31, 2012

|  | Estimated Net | Market Value |  |  |
| ---: | :--- | ---: | :--- | :--- |
|  | Interest Income | Of Equity |  |  |
|  | Sensitivity |  | Volatility |  |
| $\%$ | 5.31 | $\%$ | $(2.24$ | $) \%$ |
| $)$ | 2.51 | $\%$ | 1.01 | $\%$ |
| $\%$ | $(3.78$ | $) \%$ | 3.06 | $\%$ |
| $\%$ | $(4.52$ | $) \%$ | 4.68 | $\%$ |

The results obtained from using the simulation model are somewhat uncertain as the model does not take into account other impacts or changes and the effect they could have on Company's business or changes in business strategy the Company might make in reaction to changes in the interest rate environment.

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Item 4. Controls and Procedures
Evaluation of Disclosure Controls and Procedures
We conducted an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) for the period ended September 30, 2013. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer determined that our disclosure controls and procedures were effective.
Changes in Internal Control over Financial Reporting
There have been no changes in our internal control over financial reporting during the quarter ended September 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II

## OTHER INFORMATION

## Item 1. Legal Proceedings

We are involved in routine litigation incidental to our business, none of which is expected to have a material adverse effect on us. There were no material developments in legal proceedings which were previously disclosed in our 2012 Annual Report on Form 10-K.
Item 1A. Risk Factors
There were no material changes from risk factors previously disclosed in our 2012 Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None
Item 3. Defaults Upon Senior Securities
None
Item 4. Mine Safety Disclosures
None
Item 5. Other Information
None
Item 6. Exhibits
See "Index to Exhibits".

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BBCN BANCORP, INC.

Date: November 8, 2013
/s/ Kevin S. Kim
Kevin S. Kim
Chairman, President and Chief Executive Officer
Date: November 8, 2013
/s/ Douglas J. Goddard
Douglas J. Goddard
Executive Vice President and Chief Financial Officer

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## INDEX TO EXHIBITS

Exhibit Number Description

Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on June 5
\(\left.\left.$$
\begin{array}{ll}\text { Securities and Exchange Commission ("SEC") on November 16, 2000) } \\
3.2 \text { Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware } \\
\text { Secretary of State on May 31, 2002 (incorporated herein by reference to Exhibit } 3.3 \text { of the } \\
\text { Registration Statement on Form S-8 filed with the SEC on February 5, 2003) }\end{array}
$$\right\} \begin{array}{l}Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware <br>
Secretary of State on June 1, 2004 (incorporated herein by reference to Exhibit 3.1.1 of the Quarterly <br>

Report on Form 10-Q filed with the SEC on November 8, 2004)\end{array}\right\}\)| Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware |
| :--- |
| Secretary of State on November 2, 2005 (incorporated herein by reference to Appendix B of the |
| Proxy Statement on DEF14 A, filed with the SEC on September 6, 2005) |

Amended and Restated Bylaws of BBCN Bancorp, Inc. (incorporated herein by reference to Exhibit 3.7 of the Quarterly Report on Form 10-Q filed with the SEC on May 8, 2013)

Amended and Restated Declaration of Trust, Foster Capital Trust I, dated as of July 8, 2005, by and among Christiana Bank and Trust as Delaware Trustee, LaSalle Bank National Association as Institutional Trustee, Foster Bankshares, Inc. as Sponsor and the Administrators named therein*

Indenture, Junior Subordinated Debt Securities, dated as of July 8, 2005, between Foster Bankshares, Inc. as Issuer and LaSalle Bank National Association as Trustee*

Guarantee Agreement, dated as of July 8, 2005, by and between Foster Bankshares, Inc. and LaSalle Bank National Association as Trustee*
10.1 CCO Employment Agreement between BBCN Bank and Mark Lee, dated August 20, 2013*
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*

Certification of Chief Financial Officer pursuant to section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*
101.INS XBRL Instance Document**
101.SCH XBRL Taxonomy Extension Schema Document**
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document**
101.DEF XBRL Taxonomy Extension Definition Linkbase Document**
101.LAB XBRL Taxonomy Extension Label Linkbase Document**
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document**
*Filed herewith
**Furnished herewith

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[^0]:    * Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.

[^1]:    * Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.
    ${ }^{(1)}$ APLs that became impaired subsequent to being acquired.

[^2]:    ${ }^{(4)}$ Nonaccrual interest income recognized (reversed) was $\$ 6$ thousand and (\$793) thousand for the nine months ended
    ${ }^{(4)}$ September 30, 2013 and 2012, respectively.
    (5)

