

AETNA INC /PA/
Form 10-Q
July 26, 2007

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF
1934**

For the quarterly period ended June 30, 2007

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF
1934**

For the transition period from _____ to _____

Commission file number: 1-16095

Aetna Inc.

(Exact name of registrant as specified in its charter)

Pennsylvania **23-2229683**
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

151 Farmington Avenue, Hartford, CT **06156**
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code **(860) 273-0123**

Former name, former address and former fiscal year, if changed since last report:
N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes** **No**

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Edgar Filing: AETNA INC /PA/ - Form 10-Q

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

There were 511.4 million shares of voting common stock with a par value of \$.01 per share outstanding at June 30, 2007.

Aetna Inc.
Form 10-Q
For the Quarterly Period Ended June 30, 2007

Unless the context otherwise requires, references to the terms “we,” “our” or “us” used throughout this Quarterly Report on Form 10-Q (except the Report of Independent Registered Public Accounting Firm on page 19), refer to Aetna Inc. (a Pennsylvania corporation) (“Aetna”) and its subsidiaries (collectively, the “Company”).

Table of Contents	Page
Part I Financial Information	
Item 1. Financial Statements	1
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	20
Item 3. Quantitative and Qualitative Disclosures About Market Risk	34
Item 4. Controls and Procedures	34
Part II Other Information	
Item 1. Legal Proceedings	34
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	34
Item 4. Submission of Matters to a Vote of Security Holders	35
Item 6. Exhibits	37
Signatures	38
Index to Exhibits	39

Part I Financial Information**Item 1. Financial Statements****Consolidated Statements of Income
(Unaudited)**

(Millions, except per common share data)	For the Three Months		For the Six Months	
	Ended June 30,		Ended June 30,	
	2007	2006	2007	2006
Revenue:				
Health care premiums	\$ 5,292.8	\$ 4,761.9	\$ 10,471.3	\$ 9,488.0
Other premiums	503.2	507.9	998.6	1,010.0
Fees and other revenue *	736.2	717.6	1,469.0	1,408.5
Net investment income	308.3	275.8	602.8	573.8
Net realized capital (losses) gains	(46.6)	(11.2)	(47.8)	6.4
Total revenue	6,793.9	6,252.0	13,493.9	12,486.7
Benefits and expenses:				
Health care costs **	4,313.9	3,898.3	8,491.0	7,684.5
Current and future benefits	576.7	578.8	1,167.1	1,179.5
Operating expenses:				
Selling expenses	256.8	240.1	526.6	483.6
General and administrative expenses	957.6	997.1	1,892.3	1,950.7
Total operating expenses	1,214.4	1,237.2	2,418.9	2,434.3
Interest expense	42.8	33.8	85.1	67.3
Amortization of other acquired intangible assets	21.8	21.8	43.6	41.7
Reduction of reserve for anticipated future losses on discontinued products	(64.3)	(115.4)	(64.3)	(115.4)
Total benefits and expenses	6,105.3	5,654.5	12,141.4	11,291.9
Income from continuing operations before income taxes	688.6	597.5	1,352.5	1,194.8
Income taxes (benefits):				
Current	244.3	171.1	476.8	398.3
Deferred	(7.0)	36.9	(10.2)	21.4
Total income taxes	237.3	208.0	466.6	419.7
Income from continuing operations	451.3	389.5	885.9	775.1
Discontinued operations, net of tax (Note 16)	-	-	-	16.1
Net income	\$ 451.3	\$ 389.5	\$ 885.9	\$ 791.2
Earnings per common share:				
Basic:				
Income from continuing operations	\$.88	\$.69	\$ 1.72	\$ 1.37
Discontinued operations, net of tax	-	-	-	.03
Net income	\$.88	\$.69	\$ 1.72	\$ 1.40
Diluted:				
Income from continuing operations	\$.85	\$.67	\$ 1.66	\$ 1.32
Discontinued operations, net of tax	-	-	-	.02
Net income	\$.85	\$.67	\$ 1.66	\$ 1.34

* Fees and other revenue include administrative services contract member co-payment revenue and plan sponsor reimbursements related to our mail order and specialty pharmacy operations of \$17.2 million and \$28.3 million (net of pharmaceutical and processing costs of \$362.9 million and \$713.6 million) for the three and six months ended June

30, 2007, respectively, and \$7.9 million and \$16.1 million (net of pharmaceutical and processing costs of \$353.4 million and \$682.1 million) for the three and six months ended June 30, 2006, respectively.

** Health care costs have been reduced by insured member co-payment revenue related to our mail order and specialty pharmacy operations of \$25.0 million and \$50.4 million for the three and six months ended June 30, 2007, respectively, and \$23.3 million and \$45.8 million for the three and six months ended June 30, 2006, respectively.

Refer to accompanying Condensed Notes to Consolidated Financial Statements (Unaudited).

Page 1

Consolidated Balance Sheets

(Millions)	(Unaudited)	
	At June 30,	At December
	2007	31,
		2006
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,407.4	\$ 880.0
Investment securities	13,155.2	13,437.2
Other investments	99.1	210.4
Premiums receivable, net	474.1	363.1
Other receivables, net	626.8	530.1
Accrued investment income	181.4	183.1
Collateral received under securities loan agreements	1,024.8	1,054.3
Loaned securities	998.3	1,018.1
Income taxes receivable	42.6	-
Deferred income taxes	246.4	120.8
Other current assets	574.5	506.7
Total current assets	18,830.6	18,303.8
Long-term investments	1,944.6	1,840.6
Mortgage loans	1,440.1	1,380.8
Reinsurance recoverables	1,104.8	1,107.4
Goodwill	4,603.6	4,603.6
Other acquired intangible assets, net	648.0	691.6
Property and equipment, net	294.9	283.6
Deferred income taxes	357.2	342.4
Other long-term assets	1,169.2	868.7
Separate Accounts assets	19,179.1	18,203.9
Total assets	\$ 49,572.1	\$ 47,626.4
Liabilities and shareholders' equity		
Current liabilities:		
Health care costs payable	\$ 2,153.0	\$ 1,927.5
Future policy benefits	781.4	786.0
Unpaid claims	608.4	598.3
Unearned premiums	456.3	185.6
Policyholders' funds	575.5	567.6
Collateral payable under securities loan agreements	1,024.8	1,054.3
Short-term debt	.3	45.0
Income taxes payable	-	42.6
Accrued expenses and other current liabilities	1,845.2	1,896.1
Total current liabilities	7,444.9	7,103.0
Future policy benefits	7,363.4	7,463.7
Unpaid claims	1,196.9	1,174.6
Policyholders' funds	1,301.7	1,296.4
Long-term debt	2,442.7	2,442.3
Income taxes payable	154.5	-
Other long-term liabilities	808.4	797.4
Separate Accounts liabilities	19,179.1	18,203.9
Total liabilities	39,891.6	38,481.3

Commitments and contingencies (Note 13)

Shareholders' equity:

Common stock and additional paid-in capital (\$.01 par value; 2.8 billion shares authorized;

511.4 million and 516.0 million shares issued and outstanding in 2007 and 2006, respectively)

Retained earnings	11.5	366.2
Accumulated other comprehensive loss	10,276.6	9,404.6
Total shareholders' equity	(607.6)	(625.7)
Total liabilities and shareholders' equity	9,680.5	9,145.1
	\$ 49,572.1	\$ 47,626.4

Refer to accompanying Condensed Notes to Consolidated Financial Statements (Unaudited).

Page 2

**Consolidated Statements of Shareholders' Equity
(Unaudited)**

(Millions)	Number of Common Shares	Common Stock and Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total Shareholders' Equity	Total Comprehensive Income
Six Months Ended June 30, 2007						
Balance at December 31, 2006	516.0	\$ 366.2	\$ 9,404.6	\$ (625.7)	\$ 9,145.1	
Cumulative effect of new accounting standards (Note 2)	-	-	(1.0)	113.9	112.9	
Beginning balance at January 1, 2007, as adjusted	516.0	366.2	9,403.6	(511.8)	9,258.0	
Comprehensive income:						
Net income	-	-	885.9	-	885.9	\$ 885.9
Other comprehensive loss (Note 8):						
Net unrealized losses on securities	-	-	-	(109.6)	(109.6)	
Net foreign currency gains	-	-	-	2.5	2.5	
Net derivative gains	-	-	-	.3	.3	
Pension and OPEB plans	-	-	-	11.0	11.0	
Other comprehensive loss	-	-	-	(95.8)	(95.8)	(95.8)
Total comprehensive income						\$ 790.1
Common shares issued for benefit plans, including tax benefits	8.2	237.6	-	-	237.6	
Repurchases of common shares	(12.8)	(592.3)	(12.9)	-	(605.2)	
Balance at June 30, 2007	511.4	\$ 11.5	\$ 10,276.6	\$ (607.6)	\$ 9,680.5	
Six Months Ended June 30, 2006						
Balance at December 31, 2005	566.5	\$ 2,414.7	\$ 7,723.7	\$ 50.3	\$ 10,188.7	
Comprehensive income:						
Net income	-	-	791.2	-	791.2	\$ 791.2
Other comprehensive loss (Note 8):						
Net unrealized losses on securities	-	-	-	(201.3)	(201.3)	

Edgar Filing: AETNA INC /PA/ - Form 10-Q

Net foreign currency gains	-	-	-	.9	.9	
Net derivative gains	-	-	-	9.5	9.5	
Other comprehensive loss	-	-	-	(190.9)	(190.9)	(190.9)
Total comprehensive income						\$ 600.3
Common shares issued for benefit plans, including tax benefits	5.4	165.1	-	-	165.1	
Repurchases of common shares	(24.2)	(991.0)	-	-	(991.0)	
Balance at June 30, 2006	547.7	\$ 1,588.8	\$ 8,514.9	\$ (140.6)	\$ 9,963.1	

Refer to accompanying Condensed Notes to Consolidated Financial Statements (Unaudited).

Page 3

Consolidated Statements of Cash Flows
(Unaudited)

(Millions)	Six Months Ended June 30,	
	2007	2006
Cash flows from operating activities:		
Net income	\$ 885.9	\$ 791.2
Adjustments to reconcile net income to net cash provided by operating activities:		
Discontinued operations	-	(16.1)
Physician class action settlement insurance-related charge	-	72.4
Depreciation and amortization	148.3	128.4
Amortization of net investment premium	8.4	8.4
Equity in earnings of affiliates, net	(74.0)	(50.6)
Stock-based compensation expense	45.7	50.0
Net realized capital losses (gains)	47.8	(6.4)
Changes in assets and liabilities:		
Accrued investment income	1.7	4.9
Premiums due and other receivables	(157.6)	(134.0)
Income taxes	(57.0)	(72.1)
Other assets and other liabilities	(106.8)	(326.8)
Health care and insurance liabilities	408.2	113.8
Other, net	(1.6)	2.2
Net cash provided by operating activities of continuing operations	1,149.0	565.3
Discontinued operations (Note 16)	-	49.7
Net cash provided by operating activities	1,149.0	615.0
Cash flows from investing activities:		
Proceeds from sales and investment maturities of:		
Debt securities available for sale	4,603.4	5,285.8
Other investments	635.0	911.5
Cost of investments in:		
Debt securities available for sale	(4,724.9)	(5,270.8)
Other investments	(479.0)	(794.5)
Increase in property, equipment and software	(173.8)	(136.9)
Cash used for acquisitions, net of cash acquired	-	(158.8)
Net cash used for investing activities	(139.3)	(163.7)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt, net of issuance costs	-	1,978.9
Repayment of long-term debt	-	(1,150.0)
Net (repayment) issuance of short-term debt	(44.7)	33.0
Deposits and interest credited for investment contracts	4.6	14.3
Withdrawals of investment contracts	(4.4)	(14.5)
Common shares issued under benefit plans	100.0	59.3
Stock-based compensation tax benefits	88.5	53.7
Common shares repurchased	(626.3)	(970.0)
Net cash (used for) provided by financing activities	(482.3)	4.7
Net increase in cash and cash equivalents	527.4	456.0
Cash and cash equivalents, beginning of period	880.0	1,192.6

Edgar Filing: AETNA INC /PA/ - Form 10-Q

Cash and cash equivalents, end of period	\$	1,407.4	\$	1,648.6
Supplemental cash flow information:				
Interest paid	\$	85.9	\$	75.9
Income taxes paid		435.1		388.2

Refer to accompanying Condensed Notes to Consolidated Financial Statements (Unaudited).

Page 4

**Condensed Notes to Consolidated Financial Statements
(Unaudited)**

1. Organization

Our operations include three business segments:

- **Health Care** consists of medical, pharmacy benefits management, dental and vision plans offered on both an insured basis (where we assume all or a majority of the risk for medical and dental care costs) and an employer-funded basis (where the plan sponsor, under an administrative services contract (“ASC”), assumes all or a majority of this risk). Medical plans include point-of-service (“POS”), health maintenance organization (“HMO”), preferred provider organization (“PPO”) and indemnity benefit products. Medical plans also include health savings accounts (“HSAs”) and Aetna HealthFund®, consumer-directed plans that combine traditional POS or PPO and/or dental coverage, subject to a deductible, with an accumulating benefit account (which may be funded by the plan sponsor and/or the member in the case of HSAs). We also offer specialty products, such as medical management and data analytics services, behavioral health plans and stop loss insurance, as well as products that provide access to our provider network in select markets.
- **Group Insurance** primarily includes group life insurance products offered on an insured basis, including basic group term life insurance, group universal life, supplemental or voluntary programs and accidental death and dismemberment coverage. Group Insurance also includes (i) group disability products offered to employers on both an insured and an ASC basis, which consist primarily of short-term and long-term disability insurance (and products which combine both), (ii) absence management services, including short-term and long-term disability administration and leave management, to employers and (iii) long-term care products, which provide benefits offered to cover the cost of care in private home settings, adult day care, assisted living or nursing facilities, primarily on an insured basis. In 2006, we announced that we are exiting the long-term care insurance market, and therefore, we are no longer soliciting or accepting new long-term care customers (this decision did not have a material impact on our financial position or results of operations). We are working with our customers on an orderly transition of this product to other carriers.
- **Large Case Pensions** manages a variety of retirement products (including pension and annuity products) primarily for tax qualified pension plans. These products provide a variety of funding and benefit payment distribution options and other services. The Large Case Pensions segment includes certain discontinued products (refer to Note 15 beginning on page 15 for additional information).

These interim statements necessarily rely heavily on estimates, including assumptions as to annualized tax rates. In the opinion of management, all adjustments necessary for a fair statement of results for the interim periods have been made. All such adjustments are of a normal, recurring nature. The accompanying unaudited consolidated financial statements and related notes should be read in conjunction with the consolidated financial statements and related notes presented in our 2006 Annual Report on Form 10-K (our “2006 Annual Report”). Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”), but that is not required for interim reporting purposes, has been condensed or omitted.

2. Summary of Significant Accounting Policies

Principles of Consolidation

These unaudited consolidated financial statements have been prepared in accordance with GAAP and include the accounts of Aetna and the subsidiaries that we control. All significant intercompany balances have been eliminated in consolidation.

New Accounting Standards

Pensions and Other Postretirement Benefit Plans – Measurement Date Change

Effective December 31, 2006, we adopted certain provisions of Statement of Financial Accounting Standards (“FAS”) No. 158, “*Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans*” that required the recognition of an asset or liability for each of our pension and other postretirement (“OPEB”) plans equal to the difference between the fair value of plan assets and the benefit obligation as of the latest measurement date, which we refer to as the plan’s funded status. Pursuant to FAS 158, the unrecognized net actuarial gains (losses) and unrecognized prior service cost of our plans, which represent the difference between the plan’s funded status and its existing balance sheet position, were recognized, net of tax, as a component of accumulated other comprehensive income. Refer to our 2006 Annual Report for additional information.

FAS 158 also requires the measurement of the funded status of pension and OPEB plans to occur at the end of our fiscal year, which is December 31. This represents a change for us as we previously used September 30 as our measurement date, as permitted under GAAP. This provision of FAS 158 is effective at December 31, 2008; however early adoption is encouraged. We elected to adopt this provision at December 31, 2007. FAS 158 provides two approaches to transition to a fiscal year end measurement date. In the first approach, we use the September 30, 2006 measurement date to determine the net periodic benefit cost (income) to be reflected as an adjustment to the opening balance of retained earnings on January 1, 2007 (referred to herein as the “transition net periodic benefit income”). Additionally, in the first approach, we must remeasure plan assets and benefit obligations at January 1, 2007 to determine the effect of the measurement date change on 2007 expense. In the second approach, we would continue to use the measurement at September 30, 2006 to estimate the effects of this change. We applied the first transition approach provided in FAS 158, resulting in adjustments to the beginning balances of retained earnings and accumulated other comprehensive income at January 1, 2007.

As discussed below, we also adopted the provisions of Financial Accounting Standards Board (“FASB”) Interpretation (“FIN”) No. 48, “*Accounting for Uncertainty in Income Taxes*,” on January 1, 2007, recognizing a cumulative effect adjustment to the beginning balance of retained earnings at January 1, 2007. The effect of adopting the measurement date provisions of FAS 158 and the cumulative effect of FIN 48 on the opening balances of retained earnings and accumulated other comprehensive income are illustrated in the table on page 7 under the caption Cumulative Effect of New Accounting Standards in 2007.

Uncertain Tax Positions

FIN 48 defines criteria that must be evaluated before an individual tax position is recognized in the financial statements, requiring an assessment of whether the position is more likely than not of being sustained upon examination by taxing authorities, among other criteria. Additionally, FIN 48 provides guidance on measurement, derecognition, classification, interest and penalties, interim period accounting, disclosures and transition.

The adoption of FIN 48 resulted in a cumulative effect adjustment to the opening balance of retained earnings at January 1, 2007 of \$5 million (after tax), representing our estimate of interest and penalties on certain previously recognized tax benefits of \$111 million that are considered uncertain tax positions in accordance with FIN 48, as the timing of these deductions may not be sustained upon examination by taxing authorities (however, we believe the tax position will ultimately be sustained either through successful appeals or in future tax years).

At January 1, 2007, we had approximately \$144 million of income taxes payable related to uncertain tax positions and approximately \$19 million related to estimated interest and penalty payments, which are classified as a component of our income tax provision. We do not believe these uncertain tax positions will materially affect our financial position, results of operations or our effective tax rate in future periods.

We file U.S. federal income tax returns and income tax returns in various state jurisdictions. Our 2004 and 2005 U.S. federal tax years and various state tax years from 1996 through 2005 remain subject to income tax examinations by taxing authorities.

Cumulative Effect of New Accounting Standards in 2007

As described above, effective January 1, 2007, we adopted the measurement date provisions of FAS 158 and the provisions of FIN 48, which resulted in a cumulative effect on our shareholders' equity, as illustrated below:

(Millions, after tax)	Retained Earnings	Accumulated Other Comprehensive Loss
Balance at December 31, 2006	\$ 9,404.6	\$ (625.7)
Effect of changing measurement date of pension and OPEB plans pursuant to FAS 158:		
Transition net periodic benefit income, net of tax:		
Amortization of net actuarial losses	(9.0)	9.0
Amortization of prior service cost	(.2)	.2
Other components of net periodic benefit income	13.6	-
Unrecognized actuarial gains arising due to change in measurement date	-	104.7
Net effect of changing measurement date of pension and OPEB plans	4.4	113.9
Cumulative effect of FIN 48	(5.4)	-
Cumulative effect of new accounting standards in 2007	(1.0)	113.9
Beginning balance at January 1, 2007, as adjusted	\$ 9,403.6	\$ (511.8)

Certain Financial Instruments

In February 2006, the FASB issued FAS 155, "Accounting for Certain Hybrid Financial Instruments," which clarifies when certain financial instruments and features of financial instruments must be treated as derivatives and reported on the balance sheet at fair value with changes in fair value reported in net income. Also, in January 2007, the FASB released FAS 133 Implementation Issue B40, "Embedded Derivatives: Application of Paragraph 13(b) to Securitized Interests In Prepayable Financial Assets" ("DIG B40"). DIG B40 provides a narrow exception to the provisions of FAS 155 specific to financial instruments that contain embedded derivatives related to underlying prepayable financial assets. The adoption of FAS 155 on January 1, 2007 did not affect our financial position or results of operations.

Future Application of Accounting Standards*Fair Value Measurements*

In September 2006, the FASB issued FAS 157 "Fair Value Measurements." FAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. FAS 157 does not require new fair value measurements. We will adopt FAS 157 on its effective date, January 1, 2008. We do not expect the adoption of FAS 157 to have a material impact on our financial position or results of operations.

Fair Value Option

In February 2007, the FASB issued FAS 159 "The Fair Value Option for Financial Assets and Liabilities." FAS 159 allows us to report selected financial assets and liabilities at fair value at our discretion. FAS 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. We will adopt FAS 159 on its effective date, January 1, 2008. We do not expect the adoption of FAS 159 to have a material impact on our financial position or results of operations.

3. Pending Acquisition

In May 2007, we announced an agreement to acquire Schaller Anderson, Incorporated, a leading provider of health care management services for Medicaid plans, for approximately \$535 million, which we expect to finance with available resources. We expect to close this transaction in the third quarter of 2007 after satisfaction of customary

closing conditions, including regulatory approvals.

Page 7

4. Earnings Per Common Share

Basic earnings per share (“EPS”) is computed by dividing income available to common shareholders (i.e., the numerator) by the weighted average number of common shares outstanding (i.e., the denominator) during the period.

Diluted EPS is computed in a manner similar to basic EPS, except that the weighted average number of common shares outstanding is adjusted for the dilutive effects of stock options, stock appreciation rights and other dilutive financial instruments, but only in the periods in which such effect is dilutive.

The computations for basic and diluted EPS from continuing operations for the three and six months ended June 30, 2007 and 2006 are as follows:

(Millions, except per common share data)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Income from continuing operations	\$ 451.3	\$ 389.5	\$ 885.9	\$ 775.1
Weighted average shares used to compute basic EPS	513.3	560.8	514.7	564.1
Dilutive effect of outstanding stock-based compensation awards ⁽¹⁾	18.5	23.4	19.4	24.5
Weighted average shares used to compute diluted EPS	531.8	584.2	534.1	588.6
Basic EPS	\$.88	\$.69	\$ 1.72	\$ 1.37
Diluted EPS	\$.85	\$.67	\$ 1.66	\$ 1.32

(1) Approximately 5.0 million and 5.2 million stock appreciation rights (“SARs”) (with exercise prices ranging from \$49.71 to \$52.29 and \$44.22 to \$52.29) were not included in the calculation of diluted EPS for the three and six months ended June 30, 2007, respectively, and approximately 5.2 million and 5.3 million SARs (with exercise prices ranging from \$46.94 to \$52.11) were not included in the calculation of diluted EPS for the three and six months ended June 30, 2006, respectively, as their exercise prices were greater than the average market price of our common stock during such periods.

5. Operating Expenses

For the three and six months ended June 30, 2007 and 2006, selling expenses (which include broker commissions, the variable component of our internal sales force compensation and premium taxes) and general and administrative expenses were as follows:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Selling expenses	\$ 256.8	\$ 240.1	\$ 526.6	\$ 483.6
General and administrative expenses:				
Salaries and related benefits	567.5	548.3	1,125.4	1,145.5
Other general and administrative expenses ⁽¹⁾	390.1	448.8	766.9	805.2
Total general and administrative expenses	957.6	997.1	1,892.3	1,950.7
Total operating expenses	\$ 1,214.4	\$ 1,237.2	\$ 2,418.9	\$ 2,434.3

(1) Other general and administrative expenses for the three and six months ended June 30, 2006 includes the following charges: a physician class action settlement insurance-related charge of \$47.1 million (\$72.4 million pretax); a debt refinancing charge of \$8.1 million (\$12.4 million pretax) and an acquisition-related software charge of \$6.2 million (\$8.3 million pretax). Refer to the reconciliation of operating earnings to income from continuing operations in Note 14 (on

page 14) for additional information.

6. Goodwill and Other Acquired Intangible Assets

Changes in the carrying amount of goodwill for the six months ended June 30, 2007 and 2006 were as follows:

(Millions)	2007	2006
Balance, beginning of period	\$ 4,603.6	\$ 4,523.2
Goodwill acquired:		
Broadspire Disability	-	97.6
Other	-	.5
Balance, end of the period ⁽¹⁾	\$ 4,603.6	\$ 4,621.3

(1) \$4.5 billion of goodwill was assigned to the Health Care segment at June 30, 2007 and 2006, and \$99.0 million and \$97.6 million of goodwill was assigned to the Group Insurance segment at June 30, 2007 and 2006, respectively.

Edgar Filing: AETNA INC /PA/ - Form 10-Q

Other acquired intangible assets at June 30, 2007 and December 31, 2006 were as follows:

(Millions)	Accumulated		Net Balance	Amortization Period (Years)
	Cost	Amortization		
June 30, 2007				
Other acquired intangible assets:				
Provider networks	\$ 696.2	\$ 296.4	\$ 399.8	12-25
Customer lists	250.6	68.7	181.9	4-10
Technology	56.5	29.1	27.4	3-5
Other	31.4	14.8	16.6	3-12
Trademarks	22.3	-	22.3	Indefinite
Total other acquired intangible assets	\$ 1,057.0	\$ 409.0	\$ 648.0	
December 31, 2006				
Other acquired intangible assets:				
Provider networks	\$ 696.2	\$ 282.0	\$ 414.2	12-25
Customer lists	250.6	51.3	199.3	4-10
Technology	56.5	21.3	35.2	3-5
Other	31.4	10.8	20.6	3-12
Trademarks	22.3	-	22.3	Indefinite
Total other acquired intangible assets	\$ 1,057.0	\$ 365.4	\$ 691.6	

We estimate annual pretax amortization for other acquired intangible assets over the next five calendar years to be as follows:

(Millions)	
2008	\$ 79.8
2009	68.8
2010	65.0
2011	60.3
2012	51.7

7. Investments

Total investments at June 30, 2007 and December 31, 2006 were as follows:

(Millions)	June 30, 2007			December 31, 2006		
	Current	Long-term	Total	Current	Long-term	Total
Debt securities available for sale:						
Available for use in current operations	\$ 12,976.1 ⁽¹⁾	\$ -	\$ 12,976.1	\$ 13,293.8 ⁽¹⁾	\$ -	\$ 13,293.8
Loaned securities	998.3	-	998.3	1,018.1	-	1,018.1
On deposit, as required by regulatory authorities	-	552.9 ⁽³⁾	552.9	-	555.0 ⁽³⁾	555.0
Debt securities available for sale	13,974.4	552.9	14,527.3	14,311.9	555.0	14,866.9
	27.5 ⁽¹⁾	38.3 ⁽³⁾	65.8	32.8 ⁽¹⁾	38.3 ⁽³⁾	71.1

Equity securities
available for sale

Short-term

investments	151.6 ⁽¹⁾	-	151.6	110.6 ⁽¹⁾	-	110.6
Mortgage loans	97.2 ⁽²⁾	1,440.1	1,537.3	207.4 ⁽²⁾	1,380.8	1,588.2
Other investments	1.9 ⁽²⁾	1,353.4 ⁽³⁾	1,355.3	3.0 ⁽²⁾	1,247.3 ⁽³⁾	1,250.3
Total investments	\$ 14,252.6	\$ 3,384.7	\$ 17,637.3	\$ 14,665.7	\$ 3,221.4	\$ 17,887.1

(1) Included in investment securities on the Consolidated Balance Sheets totaling \$13.2 billion and \$13.4 billion at June 30, 2007 and December 31, 2006, respectively.

(2) Included in other investments on the Consolidated Balance Sheets totaling \$99.1 million and \$210.4 million at June 30, 2007 and December 31, 2006, respectively.

(3) Included in long-term investments on the Consolidated Balance Sheets totaling \$1.9 billion and \$1.8 billion at June 30, 2007 and December 31, 2006, respectively.

Sources of net investment income for the three and six months ended June 30, 2007 and 2006 were as follows:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Debt securities	\$ 202.8	\$ 200.5	\$ 414.2	\$ 408.2
Mortgage loans	27.5	29.7	56.5	59.2
Cash equivalents and other short-term investments	33.4	29.8	60.6	52.9
Other	53.9	24.0	89.8	70.4
Gross investment income	317.6	284.0	621.1	590.7
Less: investment expenses	(9.3)	(8.2)	(18.3)	(16.9)
Net investment income ⁽¹⁾	\$ 308.3	\$ 275.8	\$ 602.8	\$ 573.8

(1) Includes amounts related to experience-rated contract holders of \$30.2 million and \$61.5 million during the three and six months ended June 30, 2007, respectively, and \$33.3 million and \$68.0 million during the three and six months ended June 30, 2006, respectively. Interest credited to experience-rated contract holders is included in current and future benefits in our Consolidated Statements of Income.

Net realized capital (losses) gains for the three and six months ended June 30, 2007 and 2006, excluding amounts related to experience-rated contract holders and discontinued products, were as follows:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Debt securities ⁽¹⁾	\$ (44.3)	\$ (15.5)	\$ (44.5)	\$ (7.8)
Equity securities	1.5	.2	1.5	3.9
Derivatives	(3.8)	-	(3.7)	7.8
Real Estate	-	3.9	.3	3.9
Other	-	.2	(1.4)	(1.4)
Pretax net realized capital (losses) gains	\$ (46.6)	\$ (11.2)	\$ (47.8)	\$ 6.4

(1) Included in net realized capital losses on debt securities for the three and six months ended June 30, 2007 were \$53.8 million and \$70.8 million, respectively, of other-than-temporary impairment charges for securities that were in an unrealized loss position due to interest rate increases and not unfavorable changes in the credit quality of such securities. Since we could not positively assert our intention to hold such securities until recovery in value, these securities were written down to fair value in accordance with our accounting policy. There were no significant investment write-downs from other-than-temporary impairments during the three or six months ended June 30, 2006. Refer to Critical Accounting Estimates-Other-Than-Temporary Impairments of Investment Securities in our 2006 Annual Report for additional information.

Net realized capital (losses) gains related to experience-rated contract holders of \$(3) million and \$1 million for the three and six months ended June 30, 2007, respectively, and \$(1) million and \$6 million for the three and six months ended June 30, 2006, respectively, were deducted from net realized capital (losses) gains and an offsetting amount was reflected in policyholders' funds. Net realized capital gains related to discontinued products of \$23 million and \$28 million for the three and six months ended June 30, 2007, respectively, and \$5 million and \$21 million for the three and six months ended June 30, 2006, respectively, were deducted from net realized capital gains and an offsetting amount was reflected in the reserve for anticipated future losses on discontinued products (refer to Note 15 beginning on page 15).

8. Other Comprehensive (Loss) Income

Shareholders' equity included the following activity in accumulated other comprehensive (loss) income (excluding amounts related to experience-rated contract holders and discontinued products) for the six months ended June 30, 2007.

(Millions)	Net Unrealized Gains (Losses)			Pension and OPEB Plans Unrecognized		Total Other Comprehensive (Loss) Income
	Securities	Foreign Currency	Derivatives	Actuarial (Losses) Gains	Net Unrecognized Prior Service Cost	
Balance at December 31, 2006	\$ 66.5	\$ 11.6	\$ 7.6	\$ (733.7)	\$ 22.3	\$ (625.7)
Effect of changing measurement date of pension and OPEB plans pursuant to FAS 158 ⁽¹⁾	-	-	-	113.7	.2	113.9
Balance at January 1, 2007, as adjusted	66.5	11.6	7.6	(620.0)	22.5	(511.8)
Unrealized net (losses) gains arising during the period (\$ (218.6) pretax)	(143.0)	2.5	(1.6)	-	-	(142.1)
Reclassification to earnings (\$71.2 pretax)	33.4	-	1.9	10.6	.4	46.3
Other comprehensive (loss) income during the period	(109.6)	2.5	.3	10.6	.4	(95.8)
Balance at June 30, 2007	\$ (43.1)	\$ 14.1	\$ 7.9	\$ (609.4)	\$ 22.9	\$ (607.6)

(1) We elected to adopt the measurement date provisions of FAS 158 at December 31, 2007. Pursuant to the transition provisions of FAS 158, the effects of this change must be recognized as an adjustment to the opening balance of accumulated other comprehensive loss on January 1, 2007. Refer to Note 2 beginning on page 5 for additional details.

Shareholders' equity included the following activity in accumulated other comprehensive income (loss) (excluding amounts related to experience-rated contract holders and discontinued products) for the six months ended June 30, 2006.

(Millions)	Net Unrealized Gains (Losses)			Minimum Pension Liability (1)	Total Other Comprehensive Income (Loss)
	Securities	Foreign Currency	Derivatives		
Balance at December 31, 2005	\$ 104.1	\$ 12.0	\$ (1.1)	\$ (64.7)	\$ 50.3
Unrealized net (losses) gains arising during the period (\$298.5) pretax)	(209.4)	.9	14.5	-	(194.0)
Reclassification to earnings (\$4.7 pretax)	8.1	-	(5.0)	-	3.1

Other comprehensive (loss) income during the period	(201.3)	.9	9.5	-	(190.9)
---	---------	----	-----	---	---------

Balance at June 30, 2006	\$ (97.2)	\$ 12.9	\$ 8.4	\$ (64.7)	\$ (140.6)
--------------------------	-----------	---------	--------	-----------	------------

(1) Prior to the adoption of FAS 158 at December 31, 2006, we were required to recognize a minimum pension liability adjustment for our supplemental pension plan in accordance with the provisions of FAS 87, "Employers' Accounting for Pensions."

9. Employee Benefit Plans

Defined Benefit Retirement Plans

Components of the net periodic benefit (income) cost of our noncontributory defined benefit pension plans and OPEB plans for the three and six months ended June 30, 2007 and 2006 were as follows:

(Millions)	Pension Plans				OPEB Plans			
	Three Months Ended		Six Months Ended		Three Months Ended		Six Months Ended	
	June 30, 2007	June 30, 2006	June 30, 2007	June 30, 2006	June 30, 2007	June 30, 2006	June 30, 2007	June 30, 2006
Service cost	\$ 10.8	\$ 24.5	\$ 21.6	\$ 49.0	\$.1	\$.1	\$.2	\$.2
Interest cost	74.8	70.8	149.6	141.6	5.4	6.3	10.8	12.6
Expected return on plan assets	(116.4)	(102.7)	(232.8)	(205.4)	(1.0)	(1.0)	(2.0)	(2.0)
Amortization of prior service cost	1.2	1.4	2.4	2.8	(.9)	(.5)	(1.8)	(1.0)
Recognized net actuarial loss	6.9	19.3	13.8	38.6	1.4	1.8	2.8	3.6
Net periodic benefit (income) cost	\$ (22.7)	\$ 13.3	\$ (45.4)	\$ 26.6	\$ 5.0	\$ 6.7	\$ 10.0	\$ 13.4

10. Debt

The carrying value of our long-term debt at June 30, 2007 and December 31, 2006 was as follows:

(Millions)	June 30, 2007	December 31, 2006
Senior Notes, 5.75%, due 2011	\$ 449.6	\$ 449.6
Senior Notes, 7.875%, due 2011	448.6	448.4
Senior Notes, 6.0%, due 2016	746.0	745.8
Senior Notes, 6.625%, due 2036	798.5	798.5
Total long-term debt	2,442.7	2,442.3

At June 30, 2007, we had an unsecured \$1 billion, five-year revolving credit agreement (the “Facility”) with several financial institutions which terminates in January 2012, which may be expanded to a maximum of \$1.35 billion upon our agreement with one or more financial institutions. The Facility contains a financial covenant that requires us to maintain a ratio of total debt to consolidated capitalization as of the end of each fiscal quarter ending on or after December 31, 2005 at or below .4 to 1.0. For this purpose, consolidated capitalization equals the sum of shareholders’ equity (excluding any overfunded or underfunded status of our pension and OPEB plans in accordance with FAS 158 and any net unrealized capital gains and losses) and total debt (as defined in the Facility). We met this requirement at June 30, 2007.

At June 30, 2007, there was \$.3 million outstanding under a short-term credit program that is secured by assets of certain of our subsidiaries.

11. Capital Stock

On September 29, 2006 and April 27, 2007, we announced that our Board of Directors (our “Board”) authorized two share repurchase programs for the repurchase of up to \$750 million of common stock each (\$1.5 billion in aggregate). During the six month period ended June 30, 2007, we repurchased approximately 13 million shares of common stock at a cost of approximately \$605 million (approximately \$5 million of these repurchases were settled in early July 2007), completing the September 29, 2006 authorization and utilizing a portion of the April 27, 2007 authorization. At June 30, 2007, we had authorization to repurchase up to approximately \$716 million of common stock remaining under the April 27, 2007 authorization.

On February 9, 2007, approximately 4.8 million SARs and approximately .7 million restricted stock units (“RSUs”) were granted to certain employees. The SARs will be settled in stock, net of taxes, based on the appreciation of our stock price over \$42.57 per share. For each RSU granted, employees receive one share of common stock, net of taxes, at the end of the vesting period. The SARs and RSUs will become 100% vested three years from the grant date, with one-third of the SARs and RSUs vesting each year.

12. Dividend Restrictions and Statutory Surplus

Under regulatory requirements at June 30, 2007, the amount of dividends that may be paid to Aetna through the end of 2007 by our insurance and HMO subsidiaries without prior approval by regulatory authorities is approximately \$593 million in the aggregate. There are no such restrictions on distributions from Aetna to its shareholders.

At June 30, 2007 and December 31, 2006, the combined statutory capital and surplus of our insurance and HMO subsidiaries was \$4.7 billion.

13. Commitments and Contingencies

Litigation

Managed Care Class Action Litigation

From 1999 through early 2003, we were involved in purported class action lawsuits as part of a wave of similar actions targeting the health care payor industry and, in particular, the conduct of business by managed care companies. These cases, brought on behalf of health care providers (the “Provider Cases”), alleged generally that we and other defendant managed care organizations engaged in coercive behavior or a variety of improper business practices in dealing with health care providers and conspired with one another regarding this purported wrongful conduct.

Effective May 21, 2003, we and representatives of over 900,000 physicians, state and other medical societies entered into an agreement (the "Physician Settlement Agreement") settling the lead physician Provider Case, which was pending in the United States District Court for the Southern District of Florida (the "Florida Federal Court"). We believe that the Physician Settlement Agreement, which has received final court approval, resolved all then pending Provider Cases filed on behalf of physicians that did not opt out of the settlement. During the second quarter of 2003, we recorded a charge of \$75 million (\$115 million pretax) in connection with the Physician Settlement Agreement, net of an estimated insurance receivable of \$72 million pretax. We believe our insurance policies with third party insurers apply to this matter and have been vigorously pursuing recovery from those insurers in Pennsylvania state court (the "Coverage Litigation"). During the second quarter of 2006, the Philadelphia, Pennsylvania state trial court issued a summary judgment ruling dismissing all of our claims in the Coverage Litigation. We have appealed that ruling and intend to continue to vigorously pursue recovery from our third party insurers. However, as a result of that ruling, we concluded that the estimated insurance receivable of \$72 million pretax that was recorded in connection with the Physician Settlement Agreement is no longer probable of collection for accounting purposes, and therefore, during the second quarter of 2006, we wrote-off that recoverable. We continue to work with plaintiffs' representatives to address the issues covered by the Physician Settlement Agreement.

Several Provider Cases filed in 2003 on behalf of purported classes of chiropractors and/or all non-physician health care providers also make factual and legal allegations similar to those contained in the other Provider Cases, including allegations of violations of the Racketeer Influenced and Corrupt Organizations Act. These Provider Cases seek various forms of relief, including unspecified damages, treble damages, punitive damages and injunctive relief. These Provider Cases have been transferred to the Florida Federal Court for consolidated pretrial proceedings. We intend to defend each of these cases vigorously.

Insurance Industry Brokerage Practices Matters

We have received subpoenas and other requests for information from the New York Attorney General, the Connecticut Attorney General, other attorneys general and various insurance and other regulators with respect to an industry wide investigation into certain insurance brokerage practices, including broker compensation arrangements, bid quoting practices and potential antitrust violations. We are cooperating with these inquiries. We may receive additional subpoenas and requests for information from these or other attorneys general and regulators.

Other Litigation and Regulatory Proceedings

We are involved in numerous other lawsuits arising, for the most part, in the ordinary course of our business operations, including employment litigation and claims of bad faith, medical malpractice, non-compliance with state regulatory regimes, marketing misconduct, failure to timely pay medical claims, investment activities, patent infringement and other intellectual property litigation and other litigation in our Health Care and Group Insurance businesses. Some of these other lawsuits are or are purported to be class actions. We intend to defend these matters vigorously.

In addition, our current and past business practices are subject to review by, and from time to time we receive subpoenas and other requests for information from, various state insurance and health care regulatory authorities and other state and federal authorities. There also continues to be heightened review by regulatory authorities of the managed health care industry's business practices, including utilization management, complaint and grievance processing, information privacy, network structure, delegated arrangements and claim payment practices. As a leading national managed care organization, we regularly are the subject of such reviews. These reviews may result, and have resulted, in changes to or clarifications of our business practices, as well as fines, penalties or other sanctions.

We are unable to predict at this time the ultimate outcome of the remaining Provider Cases, the insurance industry brokerage practices matters or other litigation and regulatory proceedings, and it is reasonably possible that their outcome could be material to us.

14. Segment Information

Summarized financial information of our segments for the three and six months ended June 30, 2007 and 2006 is as follows:

(Millions)	Health Care	Group Insurance	Large Case Pensions	Corporate Interest	Total Company
Three months ended June 30, 2007					
Revenue from external customers	\$ 6,002.4	\$ 471.2	\$ 58.6	\$ -	\$ 6,532.2
Operating earnings (loss) ⁽¹⁾	420.0	39.2	8.4	(27.8)	439.8
Three months ended June 30, 2006					
Revenue from external customers	\$ 5,451.0	\$ 486.1	\$ 50.3	\$ -	\$ 5,987.4
Operating earnings (loss) ⁽¹⁾	352.9	36.0	10.1	(21.9)	377.1
Six months ended June 30, 2007					
Revenue from external customers	\$ 11,884.4	\$ 936.9	\$ 117.6	\$ -	\$ 12,938.9
Operating earnings (loss) ⁽¹⁾	842.7	70.3	17.5	(55.3)	875.2
Six months ended June 30, 2006					
Revenue from external customers	\$ 10,857.6	\$ 941.6	\$ 107.3	\$ -	\$ 11,906.5
Operating earnings (loss) ⁽¹⁾	713.5	68.2	19.4	(43.7)	757.4

(1) Operating earnings (loss) excludes net realized capital gains or losses and the other items described in the reconciliation below.

A reconciliation of operating earnings to income from continuing operations in the Consolidated Statements of Income for the three and six months ended June 30, 2007 and 2006 was as follows:

(Millions)	Three Months Ended		Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
Operating earnings	\$ 439.8	\$ 377.1	\$ 875.2	\$ 757.4
Net realized capital (losses) gains	(30.3)	(7.4)	(31.1)	4.1
Reduction of reserve for anticipated future losses on discontinued products ⁽¹⁾	41.8	75.0	41.8	75.0
Physician class action settlement insurance-related charge ⁽²⁾	-	(47.1)	-	(47.1)
Debt refinancing charge ⁽³⁾	-	(8.1)	-	(8.1)
Acquisition-related software charge ⁽⁴⁾	-	-	-	(6.2)
Income from continuing operations	\$ 451.3	\$ 389.5	\$ 885.9	\$ 775.1

(1) We reduced the reserve for anticipated future losses on discontinued products by \$41.8 million (\$64.3 million pretax) and \$75.0 million (\$115.4 million pretax) in the three and six months ended June 30, 2007 and 2006, respectively. We believe excluding any changes to the reserve for anticipated future losses on discontinued products provides more useful information as to our continuing products and is consistent with the treatment of the results of operations of these discontinued products, which are credited or charged to the reserve and do not affect our results of operations. Refer to Note 15 beginning on page 15 for additional information on the reduction of the reserve for anticipated future losses on discontinued products.

(2) As a result of a trial court's ruling in the second quarter of 2006, we concluded that a \$72.4 million pretax receivable from third party insurers related to certain litigation we settled in 2003 was no longer probable of collection for accounting purposes. As a result, we wrote-off this

receivable in the second quarter of 2006. We believe this charge neither relates to the ordinary course of our business nor reflects our underlying business performance, and therefore, we have excluded it from operating earnings for the three and six months ended June 30, 2006 (refer to Note 13 beginning on page 12).

- (3) In connection with the issuance of \$2.0 billion of our senior notes in the second quarter of 2006, we redeemed all \$700 million of our 8.5% senior notes due 2041. In connection with this redemption, we wrote-off debt issuance costs associated with the 8.5% senior notes due 2041 and recognized the deferred gain from the interest rate swaps that had hedged the 8.5% senior notes due 2041 (in May 2005, we sold these interest rate swaps, the resulting gain from which was to be amortized over the remaining life of the 8.5% senior notes due 2041). As a result of the foregoing, we recorded an \$8.1 million (\$12.4 million pretax) net charge in the three and six months ended June 30, 2006. We believe this charge neither relates to the ordinary course of our business nor reflects our underlying business performance, and therefore, we have excluded it from operating earnings for the three and six months ended June 30, 2006.
- (4) As a result of the acquisition of Broadspire Disability in the three months ended March 31, 2006, we acquired certain software which eliminated the need for similar software that we had been developing internally. As a result, we ceased our own software development and impaired amounts previously capitalized, resulting in a \$6.2 million (\$8.3 million pretax) charge to net income, reflected in general and administrative expenses for the six months ended June 30, 2006. This charge does not reflect the underlying business performance of Group Insurance, and therefore, we have excluded it from operating earnings for the six months ended June 30, 2006.

15. Discontinued Products

We discontinued the sale of our fully guaranteed large case pension products (single-premium annuities (“SPAs”) and guaranteed investment contracts (“GICs”)) in 1993. Under our accounting for these discontinued products, a reserve for anticipated future losses from these products was established, and we review it quarterly. As long as the reserve continues to represent our then best estimate of expected future losses, results of operations of the discontinued products, including net realized capital gains and losses, are credited/charged to the reserve and do not affect our results of operations. Our results of operations would be adversely affected to the extent that future losses on the products are greater than anticipated and favorably affected to the extent that future losses are less than anticipated. The current reserve reflects our best estimate of anticipated future losses.

The factors contributing to changes in the reserve for anticipated future losses are: operating income or loss (including mortality and retirement gains or losses) and realized capital gains or losses. Operating income or loss is equal to revenue less expenses. Realized capital gains or losses reflect the excess (deficit) of sales price over (below) the carrying value of assets sold and any other-than-temporary impairments. Mortality and retirement gains or losses reflect our experience related to SPAs. A mortality gain (loss) occurs when an annuitant or a beneficiary dies sooner (later) than expected. A retirement gain (loss) occurs when an annuitant retires later (earlier) than expected.

At the time of discontinuance, a receivable from Large Case Pensions’ continuing products equivalent to the net present value of the anticipated cash flow shortfalls was established for the discontinued products. Interest on the receivable is accrued at the discount rate that was used to calculate the reserve. The offsetting payable, on which interest is similarly accrued, is reflected in continuing products. Interest on the payable generally offsets the investment income on the assets available to fund the shortfall. At June 30, 2007, the receivable from continuing products, net of related deferred taxes payable of \$142 million on accrued interest income, was \$283 million. At December 31, 2006, the receivable from continuing products, net of related deferred taxes payable of \$138 million on accrued interest income, was \$315 million. These amounts were eliminated in consolidation.

Edgar Filing: AETNA INC /PA/ - Form 10-Q

Results of discontinued products for the three and six months ended June 30, 2007 and 2006 were as follows (pretax):

(Millions)	Results	Charged (Credited) to Reserve for Future Losses	Net ⁽¹⁾
Three months ended June 30, 2007			
Net investment income	\$ 83.3	\$ -	\$ 83.3
Net realized capital gains	22.8	(22.8)	-
Interest earned on receivable from continuing products	7.0	-	7.0
Other revenue	6.8	-	6.8
Total revenue	119.9	(22.8)	97.1
Current and future benefits	79.9	14.6	94.5
Operating expenses	2.6	-	2.6
Total benefits and expenses	82.5	14.6	97.1
Results of discontinued products	\$ 37.4	\$ (37.4)	\$ -
Three months ended June 30, 2006			
Net investment income	\$ 70.7	\$ -	\$ 70.7
Net realized capital gains	4.8	(4.8)	-
Interest earned on receivable from continuing products	7.8	-	7.8
Other revenue	3.3	-	3.3
Total revenue	86.6	(4.8)	81.8
Current and future benefits	83.1	(3.8)	79.3
Operating expenses	2.5	-	2.5
Total benefits and expenses	85.6	(3.8)	81.8
Results of discontinued products	\$ 1.0	\$ (1.0)	\$ -
Six months ended June 30, 2007			
Net investment income	\$ 168.3	\$ -	\$ 168.3
Net realized capital gains	27.7	(27.7)	-
Interest earned on receivable from continuing products	13.9	-	13.9
Other revenue	13.6	-	13.6
Total revenue	223.5	(27.7)	195.8
Current and future benefits	160.7	29.9	190.6
Operating expenses	5.2	-	5.2
Total benefits and expenses	165.9	29.9	195.8
Results of discontinued products	\$ 57.6	\$ (57.6)	\$ -
Six months ended June 30, 2006			
Net investment income	\$ 159.4	\$ -	\$ 159.4
Net realized capital gains	20.5	(20.5)	-
Interest earned on receivable from continuing products	15.4	-	15.4
Other revenue	11.1	-	11.1
Total revenue	206.4	(20.5)	185.9
Current and future benefits	166.7	13.6	180.3
Operating expenses	5.6	-	5.6
Total benefits and expenses	172.3	13.6	185.9
Results of discontinued products	\$ 34.1	\$ (34.1)	\$ -

(1) Amounts are reflected in the Consolidated Statements of Income, except for interest earned on the receivable from continuing products, which was eliminated in consolidation.

Edgar Filing: AETNA INC /PA/ - Form 10-Q

Assets and liabilities supporting discontinued products at June 30, 2007 and December 31, 2006 were as follows: ⁽¹⁾

(Millions)	June 30, 2007	December 31, 2006
Assets:		
Debt securities available for sale	\$ 2,739.0	\$ 2,857.4
Equity securities available for sale	52.8	54.9
Mortgage loans	555.0	650.6
Investment real estate	82.1	77.8
Loaned securities	263.7	228.2
Other investments ⁽²⁾	714.0	625.4
Total investments	4,406.6	4,494.3
Collateral received under securities loan agreements	269.6	236.4
Current and deferred income taxes	108.2	110.3
Receivable from continuing products ⁽³⁾	424.8	452.7
Total assets	\$ 5,209.2	\$ 5,293.7
Liabilities:		
Future policy benefits	\$ 3,689.3	\$ 3,771.1
Policyholders' funds	22.2	23.4
Reserve for anticipated future losses on discontinued products	1,059.4	1,061.1
Collateral payable under securities loan agreements	269.6	236.4
Other liabilities	168.7	201.7
Total liabilities	\$ 5,209.2	\$ 5,293.7

(1) Assets supporting the discontinued products are distinguished from assets supporting continuing products.

(2) Includes debt securities on deposit as required by regulatory authorities of \$22.3 million and \$22.0 million at June 30, 2007 and December 31, 2006, respectively. These securities are considered restricted assets and were included in long-term investments on the Consolidated Balance Sheets.

(3) The receivable from continuing products is eliminated in consolidation.

At June 30, 2007 and December 31, 2006, net unrealized capital gains on debt securities available for sale are included above in other liabilities and are not reflected in consolidated shareholders' equity. The reserve for anticipated future losses on discontinued products is included in future policy benefits on the Consolidated Balance Sheets.

The reserve for anticipated future losses on discontinued products represents the present value (at the risk-free rate of return at the time of discontinuance, consistent with the duration of the liabilities) of the difference between the expected cash flows from the assets supporting discontinued products and the cash flows expected to be required to meet the obligations of the outstanding contracts. Calculation of the reserve for anticipated future losses requires projection of both the amount and the timing of cash flows over approximately the next 30 years, including consideration of, among other things, future investment results, participant withdrawal and mortality rates and the cost of asset management and customer service. Since 1993, there have been no significant changes to the assumptions underlying the calculation of the reserve related to the projection of the amount and timing of cash flows, except as noted below.

The projection of future investment results considers assumptions for interest rates, bond discount rates and performance of mortgage loans and real estate. Mortgage loan cash flow assumptions represent management's best estimate of current and future levels of rent growth, vacancy and expenses based upon market conditions at each reporting date. The performance of real estate assets has been consistently estimated using the most recent forecasts

available. Since 1997, a bond default assumption has been included to reflect historical default experience, since the bond portfolio increased as a percentage of the overall investment portfolio and reflected more bond credit risk, concurrent with the declines in the commercial mortgage loan and real estate portfolios.

The previous years' actual participant withdrawal experience is used for the current year assumption. Prior to 1995, we used the 1983 Group Annuitant Mortality table published by the Society of Actuaries (the "Society"). In 1995, the Society published the 1994 Uninsured Pensioner's Mortality table, which we have used since then.

Page 17

Our assumptions about the cost of asset management and customer service reflect actual investment and general expenses allocated over invested assets.

The activity in the reserve for anticipated future losses on discontinued products for the six months ended June 30, 2007 was as follows (pretax):

(Millions)

Reserve for anticipated future losses on discontinued products at December 31, 2006	\$ 1,061.1
Operating income	22.0
Net realized capital gains	27.7
Mortality and other	7.9
Tax benefits	5.0
Reserve reduction	(64.3)
Reserve for anticipated future losses on discontinued products at June 30, 2007	\$ 1,059.4

Management reviews the adequacy of the reserve for anticipated future losses on discontinued products quarterly and, as a result, \$64 million (\$42 million after tax) and \$115 million (\$75 million after tax) of the reserve was released in the three and six months ended June 30, 2007 and 2006, respectively. These releases were primarily due to favorable investment performance and favorable mortality and retirement experience compared to assumptions we previously made in estimating the reserve. The current reserve reflects management's best estimate of anticipated future losses.

Distributions on discontinued products for the three and six months ended June 30, 2007 and 2006 were as follows:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Scheduled contract maturities, settlements and benefit payments	\$ 118.0	\$ 121.4	\$ 236.1	\$ 240.3
Participant-directed withdrawals	-	.1	.1	.2

16. Discontinued Operations

On July 8, 2004, we were notified that the Congressional Joint Committee on Taxation approved a tax refund of approximately \$740 million, including interest, relating to businesses that were sold in the 1990s by our former parent company. Also in 2004, we filed for, and were approved for, an additional \$35 million tax refund related to other businesses that were sold by our former parent company. The tax refunds were recorded as income from discontinued operations in 2004. We received approximately \$666 million of the tax refunds during 2004 and \$69 million in 2005. We received the final approximately \$50 million payment of these refunds in February 2006, which resulted in an additional \$16 million of income from discontinued operations for the six months ended June 30, 2006.

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Aetna Inc.:

We have reviewed the consolidated balance sheet of Aetna Inc. and subsidiaries as of June 30, 2007, the related consolidated statements of income for the three-month and six-month periods ended June 30, 2007 and 2006 and the related consolidated statements of shareholders' equity and cash flows for the six-month periods ended June 30, 2007 and 2006. These condensed consolidated financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Aetna Inc. and subsidiaries as of December 31, 2006, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 26, 2007, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2006, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ KPMG LLP

Hartford, Connecticut
July 26, 2007

Page 19

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A")**OVERVIEW**

We are one of the nation's leading diversified health care benefits companies, serving approximately 34.9 million people with information and resources to help them make better informed decisions about their health care. We offer a broad range of traditional and consumer-directed health insurance products and related services, including medical, pharmacy, dental, behavioral health, group life, long-term care and disability plans, and medical management capabilities. Our customers include employer groups, individuals, college students, part-time and hourly workers, health plans and government-sponsored plans. Our operations are conducted in three business segments: Health Care, Group Insurance and Large Case Pensions.

The following MD&A provides a review of our financial condition at June 30, 2007 and December 31, 2006 and results of operations for the three and six months ended June 30, 2007 and 2006. This Overview should be read in conjunction with the entire MD&A, which contains detailed information that is important to understanding our results of operations and financial condition, the consolidated financial statements and other data presented herein as well as the MD&A contained in our 2006 Annual Report on Form 10-K (our "2006 Annual Report"). This Overview is qualified in its entirety by the full MD&A.

Summarized Results for the Three and Six Months Ended June 30, 2007 and 2006:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Revenue:				
Health Care	\$ 6,076.7	\$ 5,525.1	\$ 12,042.2	\$ 11,021.0
Group Insurance	532.2	553.1	1,076.6	1,088.3
Large Case Pensions	185.0	173.8	375.1	377.4
Total revenue	6,793.9	6,252.0	13,493.9	12,486.7
Net income	451.3	389.5	885.9	791.2
Operating earnings: ⁽¹⁾				
Health Care	420.0	352.9	842.7	713.5
Group Insurance	39.2	36.0	70.3	68.2
Large Case Pensions	8.4	10.1	17.5	19.4
Cash flows from operations			1,149.0	615.0

(1) Our discussion of operating results for our reportable business segments is based on operating earnings, which is a non-GAAP measure of net income (the term "GAAP" refers to U.S. generally accepted accounting principles). Refer to Segment Results and Use of Non-GAAP Measures in this Document on page 21 for a discussion of non-GAAP measures. Refer to pages 22, 26 and 27 for a reconciliation of operating earnings to net income for Health Care, Group Insurance and Large Case Pensions, respectively.

Our operating earnings for the three and six months ended June 30, 2007, compared to the corresponding periods in 2006, reflect continued growth in our Health Care business. The increase in our operating earnings primarily reflects growth in revenue from rate increases for renewing membership in 2007 and increases in membership levels, continued general and administrative expense efficiencies (operating expenses divided by total revenue) and higher net investment income. We experienced membership growth in both our insured products (where we assume all or a majority of risk for medical and dental care costs) and administrative services contract products ("ASC") (where the plan sponsor assumes all or a majority of the risk for medical and dental care costs). At June 30, 2007, we served approximately 15.8 million medical members (consisting of approximately 34% insured members and 66% ASC members), 13.2 million dental members, and 10.6 million pharmacy members.

We continued to generate strong cash flows from operations in 2007. These cash flows funded ordinary course operating activities. Cash flows from operations for the six months ended June 30, 2007 reflect approximately \$218 million of advance payments (for the month of July 2007) from the Centers of Medicare and Medicaid Services (“CMS”) that were not earned in the period. We also continued our share repurchase program during the six months ended June 30, 2007, repurchasing approximately 13 million shares of our common stock at a cost of approximately \$605 million.

Management Update

Joseph Zubretsky, Executive Vice President and Chief Financial Officer, joined Aetna in February 2007, and succeeded Alan M. Bennett, who retired on April 27, 2007.

On May 3, 2007, we announced that James K. Foreman, Executive Vice President, National Businesses, was leaving the Company.

Effective July 24, 2007, Mark T. Bertolini was appointed President of Aetna. Mr. Bertolini was appointed Executive Vice President and Head of Business Operations on May 3, 2007, having previously served as Aetna's Executive Vice President, Regional Businesses since February 1, 2006 and held other positions of increasing responsibility at Aetna since February 2003.

Board of Directors Update

Effective June 28, 2007, Roger N. Farah, President, Chief Operating Officer and a Director of Polo Ralph Lauren Corporation, was appointed to our Board of Directors (our "Board"). With the addition of Mr. Farah, our Board consists of 12 members. Mr. Farah also serves as a member of our Board's Committee on Compensation and Organization and its Investment and Finance Committee.

Pending Acquisition

In May 2007, we announced an agreement to acquire Schaller Anderson, Incorporated, a leading provider of health care management services for Medicaid plans, for approximately \$535 million, which we expect to finance with available resources. We expect to close this transaction in the third quarter of 2007 after satisfaction of customary closing conditions, including regulatory approvals.

Segment Results and Use of Non-GAAP Measures in this Document

The discussion of our results of operations that follows is presented based on our reportable segments in accordance with FAS 131, "*Disclosures about Segments of an Enterprise and Related Information*", and is consistent with our segment disclosure included in Note 14 of Condensed Notes to Consolidated Financial Statements on page 14. Each segment's discussion of results is based on operating earnings, which is the measure reported to our Chief Executive Officer for purposes of assessing the segment's financial performance and making operating decisions, such as allocating resources to the segment. Our operations are conducted in three business segments: Health Care, Group Insurance and Large Case Pensions.

Our discussion of the results of operations of each business segment is based on operating earnings, which exclude realized capital gains and losses as well as other items from net income reported in accordance with GAAP. We believe excluding realized capital gains and losses from net income to arrive at operating earnings provides more useful information about our underlying business performance. Realized capital gains and losses arise from various types of transactions, primarily in the course of managing a portfolio of assets that support the payment of liabilities; however these transactions do not directly relate to the underwriting or servicing of products for our customers and are not directly related to the core performance of our business operations. We also may exclude other items that do not relate to the ordinary course of our business from net income to arrive at operating earnings. In each segment discussion below, we present a table that reconciles operating earnings to net income reported in accordance with GAAP. Each table details the realized capital gains and losses and any other items excluded from net income, and the footnotes to each table describe the nature of each other item and why we believe it is appropriate to exclude that item from net income.

We reexamine our previously established estimates of health care costs payable each period based on actual claim submissions and other changes in facts and circumstances. Because of the uncertainty involved in establishing estimates of health care costs payable each period, changes in estimates of prior period health care costs may be offset by estimates of current period health care costs when we establish our estimate of current period health care costs. When significant decreases (increases) in prior periods' health care cost estimates occur that we believe

significantly impact our current period results of operations, we disclose that amount as favorable (unfavorable) development of prior period health care cost estimates. Development of prior period health care cost estimates is recognized immediately if we determine that a portion of the prior period health care costs payable is no longer needed or that additions to health care costs payable are needed. Our reserving practice is to consistently recognize the actuarial best estimate of our ultimate liability for health care costs payable. We had no significant development of prior period health care cost estimates for the three or six months ended June 30, 2007 or 2006. Refer to Critical Accounting Estimates – Health Care Costs Payable in our 2006 Annual Report for additional information.

HEALTH CARE

Health Care consists of medical, pharmacy benefits management, dental and vision plans offered on both an insured basis and an ASC basis. Medical plans include point-of-service (“POS”), health maintenance organization, preferred provider organization (“PPO”) and indemnity benefit products. Medical plans also include health savings accounts (“HSAs”) and Aetna HealthFund®, consumer-directed health plans that combine traditional POS or PPO and/or dental coverage, subject to a deductible, with an accumulating benefit account. Health Care also offers specialty products, such as medical management and data analytic services, behavioral health plans and stop loss insurance, as well as products that provide access to our provider network in select markets.

Operating Summary for the Three and Six Months Ended June 30, 2007 and 2006:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Premiums:				
Commercial ⁽¹⁾	\$ 4,597.6	\$ 4,325.9	\$ 9,110.2	\$ 8,622.4
Medicare	677.8	436.0	1,329.2	865.6
Medicaid	17.4	-	31.9	-
Total premiums	5,292.8	4,761.9	10,471.3	9,488.0
Fees and other revenue	709.6	689.1	1,413.1	1,369.6
Net investment income	100.3	81.0	187.4	164.6
Net realized capital losses	(26.0)	(6.9)	(29.6)	(1.2)
Total revenue	6,076.7	5,525.1	12,042.2	11,021.0
Health care costs ⁽²⁾	4,313.9	3,898.3	8,491.0	7,684.5
Operating expenses:				
Selling expenses	231.9	217.8	479.5	439.2
General and administrative expenses ⁽³⁾	887.0	933.3	1,756.3	1,832.3
Total operating expenses	1,118.9	1,151.1	2,235.8	2,271.5
Amortization of other acquired intangible assets	20.1	20.1	40.2	40.0
Total benefits and expenses	5,452.9	5,069.5	10,767.0	9,996.0
Income before income taxes	623.8	455.6	1,275.2	1,025.0
Income taxes	220.7	162.4	451.7	367.5
Net income	\$ 403.1	\$ 293.2	\$ 823.5	\$ 657.5

(1) Commercial includes all medical, dental and other insured health care products except Medicare and Medicaid.

(2) The percentage of health care costs related to capitated arrangements with primary care physicians (a fee arrangement where we pay providers a monthly fixed fee for each member, regardless of the medical services provided to the member) was 5.7% and 5.6% for the three and six months ended June 30, 2007, respectively, compared to 5.6% and 5.8%, respectively, for the corresponding periods in 2006.

(3) Includes salaries and related benefit expenses of \$529.5 million and \$1.1 billion for the three and six months ended June 30, 2007, respectively, and \$511.6 million and \$1.1 billion, respectively, for the corresponding periods in 2006.

The table presented below reconciles operating earnings to net income reported in accordance with GAAP for the three and six months ended June 30, 2007 and 2006:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006

Edgar Filing: AETNA INC /PA/ - Form 10-Q

Net income	\$ 403.1	\$ 293.2	\$ 823.5	\$ 657.5
Net realized capital losses	16.9	4.5	19.2	.8
Physician class action settlement insurance-related charge ⁽¹⁾	-	47.1	-	47.1
Debt refinancing charge ⁽²⁾	-	8.1	-	8.1
Operating earnings	\$ 420.0	\$ 352.9	\$ 842.7	\$ 713.5

(1) As a result of a trial court's ruling in the second quarter of 2006, we concluded that a \$72.4 million pretax receivable from third party insurers related to certain litigation we settled in 2003 was no longer probable of collection for accounting purposes. As a result, we wrote-off this receivable in the second quarter of 2006. We believe this charge neither relates to the ordinary course of our business nor reflects our underlying business performance, and therefore, we have excluded it from operating earnings for the three and six months ended June 30, 2006.

(2) In connection with the issuance of \$2.0 billion of our senior notes in the second quarter of 2006, we redeemed all \$700 million of our 8.5% senior notes due 2041. In connection with this redemption, we wrote-off debt issuance costs associated with the 8.5% senior notes due 2041 and recognized the deferred gain from the interest rate swaps that had hedged the 8.5% senior notes due 2041 (in May 2005, we sold these interest rate swaps, the resulting gain from which was to be amortized over the remaining life of the 8.5% senior notes due 2041). As a result of the foregoing, we recorded an \$8.1 million (\$12.4 million pretax) net charge in the three and six months ended June 30, 2006. We believe this charge neither relates to the ordinary course of our business nor reflects our underlying business performance, and therefore, we have excluded it from operating earnings for the three and six months ended June 30, 2006.

Operating earnings for the three and six months ended June 30, 2007 when compared to the corresponding periods in 2006 reflect growth in premiums and fees and other revenue, improved operating expense efficiencies and higher net investment income. The growth in premiums and fees and other revenue resulted from rate increases for renewing membership as well as increases in membership levels (refer to Membership beginning on page 24).

We calculate our medical benefit ratio (“MBR”) by dividing health care costs by premiums. For the three and six months ended June 30, 2007 and 2006, our Commercial, Medicare and total MBR were as follows:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Commercial MBR	80.5%	81.1%	80.0%	80.3%
Medicare MBR	88.2%	89.5%	88.1%	88.4%
Total MBR	81.5%	81.9%	81.1%	81.0%

Refer to our discussion of Commercial and Medicare results that follows for an explanation of the changes in our MBR.

Our Commercial products continued to grow for the three and six months ended June 30, 2007

Commercial premiums increased approximately \$272 million and \$488 million for the three and six months ended June 30, 2007, respectively, when compared to the corresponding periods in 2006. This increase reflects premium rate increases on renewing business and an increase in membership levels.

Our Commercial MBR was 80.5% and 80.0% for the three and six months ended June 30, 2007, respectively, and 81.1% and 80.3%, respectively, for the corresponding periods in 2006. The decreases in our Commercial MBRs for the three and six months ended June 30, 2007 reflect a percentage increase in our per member premiums that outpaced the percentage increase in per member health care costs. The increase in per member health care costs was driven primarily by increases in costs related to emergency room, outpatient and pharmacy costs, as well as moderate increases in physician, hospital inpatient and ancillary costs. Our reported Commercial MBRs for the three and six months ended June 30, 2006 reflected a number of factors including changes in our membership base due to shifts in geographic concentrations along with customer market and product mix changes as well as competitive pricing behavior in certain small group customer markets (Northeast and Mid-Atlantic regions and Florida). We also observed a rise in the number of high dollar claims experienced by a large government customer and in our stop loss product. However, in the three months ended September 30, 2006, we noted favorable development of prior period health care costs estimates, primarily related to claims incurred during the three and six months ended June 30, 2006, which resulted in a moderating of the Commercial MBR for the three and six months ended June 30, 2006 to levels more comparable to the Commercial MBR reported in the 2007 periods.

Medicare results for the three and six months ended June 30, 2007 reflect growth from the corresponding periods in 2006.

Medicare premiums increased approximately \$242 million and \$464 million for the three and six months ended June 30, 2007, respectively, compared to the corresponding periods in 2006. This increase reflects our new private-fee-for-service Medicare plans which were effective January 1, 2007, increases in premiums paid to us by CMS due to higher membership levels in both our Medicare Advantage product and Medicare Part D prescription drug program (“PDP”) and rate increases by CMS. The Medicare MBRs for the three and six months ended June 30, 2007 were 88.2% and 88.1% compared to 89.5% and 88.4% for the corresponding periods in 2006, respectively. The decreases in the Medicare MBRs for the three and six months ended June 30, 2007 reflect rate increases by CMS and a change in our product mix as a result of the introduction of private-fee-for-service Medicare plans.

Other Sources of Revenue

Fees and other revenue increased approximately \$21 million and \$44 million for the three and six months ended June 30, 2007, respectively, when compared to the corresponding periods in 2006, reflecting growth in ASC membership.

Net investment income increased approximately \$19 million and \$23 million for the three and six months ended June 30, 2007, respectively, when compared to the corresponding periods in 2006. The increase in net investment income for the three and six months ended June 30, 2007 was primarily due to higher average asset levels and higher average yields on debt securities.

Net realized capital losses for the three and six months ended June 30, 2007 were due primarily to other-than-temporary impairments of debt securities due to rising interest rates (refer to Investments – Capital Gains and Losses on page 30 for additional information) partially offset by net gains on the sale of debt securities. Net realized capital losses for the three months ended June 30, 2006 were due primarily to net losses on the sale of debt securities. Net realized capital losses for the six months ended June 30, 2006 were due primarily to net losses on the sale of debt securities partially offset by gains from derivatives.

Membership

Health Care's membership at June 30, 2007 and 2006 was as follows:

(Thousands)	2007			2006		
	Insured	ASC	Total	Insured	ASC	Total
Medical:						
Commercial	5,209	10,187	15,396	5,103	10,054	15,157
Medicare Advantage	189	-	189	123	-	123
Medicare Health Support Program ⁽¹⁾	-	15	15	-	14	14
Medicaid	26	141	167	-	113	113
Total Medical Membership	5,424	10,343	15,767	5,226	10,181	15,407
Consumer-Directed Health Plans ⁽²⁾			960			621
Dental:						
Commercial	5,138	7,195	12,333	5,022	7,204	12,226
Network Access ⁽³⁾	-	852	852	-	1,148	1,148
Total Dental Membership	5,138	8,047	13,185	5,022	8,352	13,374
Pharmacy:						
Commercial			9,481			9,141
Medicare PDP (stand-alone)			311			323
Medicare Advantage PDP			148			114
Total Pharmacy Benefit						
Management Services			9,940			9,578
Mail Order ⁽⁴⁾			646			635
Total Pharmacy			10,586			10,213

(1) Represents members who participate in a CMS pilot program under which we provide disease and case management services to selected Medicare fee-for-service beneficiaries in exchange for a fee.

(2) Represents members in consumer-directed health plans included in Commercial medical membership above.

(3) Represents members in products that allow these members access to our dental provider network for a nominal fee.

(4) Represents members who purchased medications through our mail order pharmacy operations during the second quarter of 2007 and 2006, respectively, and are included in pharmacy membership above.

Total medical and pharmacy membership at June 30, 2007 increased compared to June 30, 2006. The increase in medical membership was primarily due to growth in our Commercial and Medicare Advantage membership driven by growth from both new and current customers. Growth in Medicare Advantage membership was due in part to our new private-fee-for-service Medicare plans effective January 1, 2007. Growth in Commercial membership was driven by membership growth within existing plan sponsors and new customers, net of lapses. Additionally, our Medicaid membership increased during the same time period predominantly due to the expansion of our Medicaid offering in the state of Texas.

Total dental membership at June 30, 2007 decreased compared to June 30, 2006 due to the loss of a customer with network access to our dental providers, which resulted in a nominal impact on fees and other revenue.

Pharmacy membership increased in 2007 primarily due to growth in our pharmacy benefit management services and mail order operations. Our pharmacy benefit management services growth was due in part to an increase in Commercial pharmacy membership reflecting strong cross selling success. Mail order operations reflected an increase in member utilization during this time period due to sales efforts as well as an increase in the preference by our members to use this form of delivery.

GROUP INSURANCE

Group Insurance includes primarily group life insurance products offered on an insured basis, including basic term group life insurance, group universal life, supplemental or voluntary programs and accidental death and dismemberment coverage. Group Insurance also includes (i) group disability products offered to employers on both an insured and an ASC basis which consist primarily of short-term and long-term disability insurance (and products which combine both), (ii) absence management services, including short-term and long-term disability administration and leave management, to employers and (iii) long-term care products, which provide benefits offered to cover the cost of care in private home settings, adult day care, assisted living or nursing facilities, primarily on an insured basis. In 2006, we announced that we are exiting the long-term care insurance market, and therefore, we are no longer soliciting or accepting new long-term care customers (this decision did not have a material impact on our financial condition or results of operations). We are currently working with our customers on an orderly transition of this product to other carriers.

Operating Summary for the Three and Six Months Ended June 30, 2007 and 2006:

(Millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2007	2006	2007	2006
Premiums:				
Life	\$ 306.3	\$ 332.9	\$ 601.8	\$ 658.5
Disability	118.5	101.6	236.7	198.9
Long-term care	22.5	26.0	48.4	51.0
Total premiums	447.3	460.5	886.9	908.4
Fees and other revenue	23.9	25.6	50.0	33.2
Net investment income	81.9	73.9	160.3	150.3
Net realized capital losses	(20.9)	(6.9)	(20.6)	(3.6)
Total revenue	532.2	553.1	1,076.6	1,088.3
Current and future benefits	406.4	428.0	823.6	852.4
Operating expenses:				
Selling expenses	24.9	22.3	47.1	44.4
General and administrative expenses ⁽¹⁾	66.7	59.0	128.5	109.2
Total operating expenses	91.6	81.3	175.6	153.6
Amortization of other acquired intangible assets	1.7	1.7	3.4	1.7
Total benefits and expenses	499.7	511.0	1,002.6	