

PRICE T ROWE GROUP INC
Form 10-Q
July 24, 2014

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2014
Commission File Number: 000-32191

T. ROWE PRICE GROUP, INC.
(Exact name of registrant as specified in its charter)

Maryland	52-2264646
(State of incorporation)	(I.R.S. Employer Identification No.)
100 East Pratt Street, Baltimore, Maryland 21202	
(Address, including Zip Code, of principal executive offices)	
(410) 345-2000	
(Registrant's telephone number, including area code)	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input checked="" type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input type="checkbox"/>	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
 Yes No

The number of shares outstanding of the issuer's common stock (\$.20 par value), as of the latest practicable date, July 22, 2014, is 263,053,569.

The exhibit index is at Item 6 on page 23.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in millions)

	Three months ended		Six months ended		
	6/30/2013	6/30/2014	6/30/2013	6/30/2014	
Net income	\$247.8	\$305.8	\$489.7	\$610.1	
Other comprehensive income (loss)					
Net unrealized holding gains (losses) on available-for-sale investments	(6.1	) 37.4	28.2	59.8
Reclassification adjustments related to net gains realized on dispositions recognized in non-operating investment income, determined using average cost	(.1) (11.7) (11.5) (43.7)
Total net unrealized holding gains (losses) recognized in other comprehensive income	(6.2	) 25.7	16.7	16.1
Currency translation adjustments	.1	4.8	(5.1	) 7.3
Other comprehensive income (loss) before income taxes	(6.1	) 30.5	11.6	23.4
Deferred tax benefit (income taxes)	2.5	(11.6) (5.1) (8.8)
Total other comprehensive income (loss)	(3.6	) 18.9	6.5	14.6
Total comprehensive income	\$244.2	\$324.7	\$496.2	\$624.7	

The accompanying notes are an integral part of these statements.

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UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

(shares in thousands; dollars in millions)

	Common shares outstanding	Common stock	Additional capital in excess of par value	Retained earnings	Accumulated other comprehensive income	Total stockholders' equity
Balances at December 31, 2013	262,073	\$52.4	\$894.6	\$3,682.8	\$ 188.3	\$4,818.1
Net income				610.1		610.1
Other comprehensive income, net of tax					14.6	14.6
Dividends				(231.7)		(231.7)
Common stock-based compensation plans activity						
Shares issued upon option exercises	1,393	.3	39.7			40.0
Restricted shares issued, net of shares withheld for taxes	385	.1	(.2)			(.1)
Shares issued upon vesting of restricted stock units, net of shares withheld for taxes	3	—	(.1)			(.1)
Forfeiture of restricted awards	(111)	—	—			—
Net tax benefits			17.8			17.8
Stock-based compensation expense			61.8			61.8
Restricted stock units issued as dividend equivalents			.2	(.2)		—
Common shares repurchased	(726)	(.2)	(56.7)	—		(56.9)
Balances at June 30, 2014	263,017	\$52.6	\$957.1	\$4,061.0	\$ 202.9	\$5,273.6

The accompanying notes are an integral part of these statements.

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The following table summarizes the investment portfolios and assets under management (in billions) on which we earn advisory fees.

	Average during the second quarter of		Average during the first half of	
	2013	2014	2013	2014
Sponsored U.S. mutual funds				
Stock and blended asset	\$289.3	\$355.0	\$281.4	\$350.6
Bond and money market	93.2	100.9	92.3	98.7
	382.5	455.9	373.7	449.3
Other investment portfolios				
Stock and blended asset	178.3	198.6	174.7	197.5
Bond, money market, and stable value	64.3	62.7	64.7	62.4
	242.6	261.3	239.4	259.9
Total	\$625.1	\$717.2	\$613.1	\$709.2
			As of	
			12/31/2013	6/30/2014
Sponsored U.S. mutual funds				
Stock and blended asset			\$341.7	\$367.6
Bond and money market			93.6	103.3
			435.3	470.9
Other investment portfolios				
Stock and blended asset			195.3	204.9
Bond, money market, and stable value			61.8	62.6
			257.1	267.5
Total			\$692.4	\$738.4

Investors that we serve are primarily domiciled in the U.S.; investment advisory clients outside the U.S. account for 6.2% of our assets under management at June 30, 2014.

The following table summarizes the other fees (in millions) earned from our sponsored U.S. mutual funds.

	Three months ended		Six months ended	
	6/30/2013	6/30/2014	6/30/2013	6/30/2014
Administrative fees	\$66.0	\$73.7	\$133.8	\$148.6
Distribution and servicing fees	\$28.1	\$35.4	\$54.3	\$69.1

Outstanding assuming dilution	266.2	268.7	265.6	268.7
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The following table shows the weighted-average outstanding stock options (in millions) that are excluded from the calculation of diluted earnings per common share as the inclusion of such shares would be anti-dilutive.

	Three months ended		Six months ended	
	6/30/2013	6/30/2014	6/30/2013	6/30/2014
Weighted-average outstanding stock options excluded	2.4	3.8	3.0	3.5

NOTE 8 - OTHER COMPREHENSIVE INCOME AND ACCUMULATED OTHER COMPREHENSIVE INCOME.

The following table presents the impact of the components (in millions) of other comprehensive income (loss) on deferred tax benefits (income taxes).

	Three months ended		Six months ended	
	6/30/2013	6/30/2014	6/30/2013	6/30/2014
Deferred tax benefit (income taxes) on:				
Net unrealized holding gains (losses)	\$2.4	\$(14.6)	\$(11.4)	\$(23.3)
Reclassification adjustment recognized in the provision for income taxes related to net gains realized on dispositions	.1	4.6	4.5	17.0
Deferred tax benefit (income taxes) on net unrealized holding gains or losses	2.5	(10.0)	(6.9)	(6.3)
Deferred tax benefit (income taxes) on currency translation adjustments	—	(1.6)	1.8	(2.5)
Total net deferred tax benefit (income taxes)	\$2.5	\$(11.6)	\$(5.1)	\$(8.8)

The changes (in millions) in each component of accumulated other comprehensive income, including reclassification adjustments for the first half of 2014 are presented in the table below.

	Net unrealized holding gains				
	Investments in sponsored funds	Equity share of UTI's net unrealized holding gains	Total net unrealized holding gains	Currency translation adjustments	Total
Balances at December 31, 2013	\$215.9	\$.4	\$216.3	\$(28.0)	\$188.3
Other comprehensive income before reclassifications and income taxes	59.6	.2	59.8	7.3	67.1
Reclassification adjustments related to net gains realized on dispositions recognized in non-operating investment income, determined using average cost	(43.7)	—	(43.7)	—	(43.7)
Deferred income taxes	15.9	.2	16.1	7.3	23.4
Other comprehensive income	(6.2)	(.1)	(6.3)	(2.5)	(8.8)
Balances at June 30, 2014	9.7	.1	9.8	4.8	14.6
	\$225.6	\$.5	\$226.1	\$(23.2)	\$202.9

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders
T. Rowe Price Group, Inc.:

We have reviewed the condensed consolidated balance sheet of T. Rowe Price Group, Inc. and subsidiaries (“the Company”) as of June 30, 2014, the related condensed consolidated statements of income and comprehensive income for the three- and six- month periods ended June 30, 2014 and 2013, the related condensed consolidated statements of cash flows for the six-month periods ended June 30, 2014 and 2013, and the related condensed consolidated statement of stockholders’ equity for the six-month period ended June 30, 2014. These condensed consolidated financial statements are the responsibility of the Company’s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of T. Rowe Price Group, Inc. and subsidiaries as of December 31, 2013, and the related consolidated statements of income, comprehensive income, stockholders’ equity, and cash flows for the year then ended (not presented herein); and in our report dated February 4, 2014, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2013, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ KPMG LLP
Baltimore, Maryland
July 24, 2014

Global bonds produced positive returns in the second quarter. In the U.S., long-term Treasury and corporate securities performed best among investment-grade issues. Intermediate-term and long-term U.S. Treasuries continued to rally, driving their yields lower. The yield on the benchmark 10-year Treasury note fell from 2.7% at March 31, 2014, to 2.5% at the end of June 2014. Municipal bonds also generated strong performance as a combination of light new issuance, steady demand, and declining yields contributed to returns. High yield securities did well, as investors continued to favor bonds with relatively attractive yields in a low interest rate environment.

Bonds in developed non-U.S. markets produced good returns in dollar terms. Emerging markets debt outperformed developed-market issues amid investor demand for higher-yielding assets. Dollar-denominated sovereign issues generally outperformed local-currency bonds as U.S. dollar strength reduced local bond returns in dollar terms.

We incur significant expenditures to attract new investment advisory clients and additional investments from our existing clients. These efforts involve costs that generally precede any future revenues that we might recognize from additions to our assets under management.

the second quarter of 2013. Assets under management in these portfolios increased \$6.5 billion during the second quarter of 2014 to \$267.5 billion at June 30, 2014, as higher market valuations and income of \$10.3 billion were offset in part by net cash outflows of \$3.8 billion. These net cash outflows came from both fixed income and equity mandates and were concentrated among a small number of institutional investors and subadvisory clients.

Administrative fee revenues increased \$7.2 million to \$93.6 million in the second quarter of 2014. The increase is primarily attributable to increased costs incurred to provide transfer agent servicing activities to the mutual funds and their investors.

relevant non-U.S. jurisdictions may affect our effective income tax rate and overall net income in the future.

and their investors. As noted above, changes in administrative fee revenues are generally offset by similar changes in related operating expenses that are incurred to provide services to the funds and their investors.

Distribution and servicing fee revenues earned from 12b-1 plans of the Advisor, R, and variable annuity II class shares of our sponsored portfolios were \$69.1 million in the first half of 2014, an increase of \$14.8 million from the comparable 2013 period on greater average assets under management in these share classes. The 12b-1 fees earned are offset entirely by the costs paid to third-party intermediaries who source these assets. These costs are reported as distribution and servicing costs in the condensed consolidated income statements.

Operating expenses

Compensation and related costs were \$645.3 million in the first half of 2014, an increase of \$77.9 million, or 13.7%, compared to the 2013 period. The largest part of the increase is attributable to a \$25.9 million increase in salaries and related benefits and a \$24.6 million increase in our interim accrual for our annual variable compensation program. Our average staff size has increased 5.2% from the first half of 2013. Higher temporary staff expenses, non-cash stock-based compensation expense, and other employee costs account for the remainder of the increase in compensation and related costs in the 2014 period.

Advertising and promotion costs were \$37.2 million in the first half of 2014, a decrease of \$7.0 million from the comparable 2013 period. The decrease in cost is primarily a result of repurposing this spending to other distribution activities.

Occupancy and facility costs, together with depreciation expense, increased \$15.0 million, or 13.5%, compared to the first half of 2013. Nearly half of the increase is attributable to the opening of two new buildings at our Owings Mills, Maryland campus in the fourth quarter of 2013. The increase also includes the added costs to renovate certain existing facilities, as well as update and enhance technology capabilities, including related maintenance programs. These increases were offset by the non-recurrence of \$3.5 million in costs incurred in the first half of 2013 to terminate certain facility leases.

Other operating expenses were \$138.6 million in the first half of 2014, an increase of \$17.4 million from the comparable 2013 period as increased business demands and our continued investment in capabilities have increased costs. These costs include costs related to our defined contribution recordkeeping business, information and third-party service costs, consulting and professional fees, and travel costs.

Non-operating investment income

Our non-operating investment income, which includes the recognition of investment gains and losses, was up \$48.5 million from the first half of 2013. The increase is primarily due to the 2014 results including \$43.7 million in gains realized on the sale of certain sponsored fund holdings compared with \$11.5 million in gains realized in the comparable 2013 period. The balance of the increase is primarily a result of higher earnings recognized on our equity method investments, higher dividends earned on our sponsored investment portfolios and smaller unrealized market losses recorded on the securities held by our consolidated sponsored portfolios.

CAPITAL RESOURCES AND LIQUIDITY.

Operating activities during the first half of 2014 provided cash flows of \$725.6 million, down \$2.3 million from the 2013 period. The first half of 2014 includes \$77.2 million in cash outflows compared with \$25.7 million in the 2013 period used to seed new sponsored investment portfolios that we are consolidating and treating their underlying investment holdings as trading securities. Our cash provided by operating activities in the first half of 2014 was also adjusted for \$32.2 million in higher gains realized from the sale of certain available-for-sale sponsored fund investments as the related proceeds are reflected as an investing activity in our condensed consolidated statements of cash flows. Timing differences on the cash settlement of our assets and liabilities decreased our operating cash flows by \$50.3 million compared to the first six months of 2013. These decreases in operating cash flows are offset by a \$120.4 million increase in net income and a \$21.9 million increase in our non-cash expenses. Our interim operating cash flows do not include the cash impact of variable compensation that is accrued throughout the year before being substantially paid out in December.

Net cash used in investing activities totaled \$187.8 million in the first half of 2014, an increase of \$130.6 million from the comparable 2013 period, including \$94.7 million more in net investments made into our sponsored funds. We increased our property and equipment additions and other net investing activity by \$18.2 million and \$10.6 million, respectively, during the first half of 2014 compared to the 2013 period. The first six months of 2013 also included \$7.1 million in net cash proceeds received from the debt securities held by our savings bank subsidiary, an entity that was sold in the fourth quarter of 2013.

Net cash used in financing activities was \$231.5 million in the first half of 2014, up \$137.6 million from the comparable 2013 period, including \$56.9 million in cash used to repurchase 726,000 shares of our common stock and a \$34.0 million increase in dividends paid during the 2014 period. The increase in dividends paid in the first half of 2014 is primarily due to the 16% increase in our quarterly per-share dividend. The remaining increase in net cash used in financing activities is primarily due to a \$51.4 million decrease in proceeds received from option exercises, as the number of options exercised during the first half of 2014 declined by about 1.7 million compared to the 2013 period.

Our cash and sponsored investment holdings at June 30, 2014 were \$3.5 billion, and we have no debt. We anticipate property and equipment expenditures for the full year 2014 to be about \$150 million and expect to fund them from our operating resources. We generally repurchase shares of our common stock over time to offset the dilution created by our equity-based compensation plans. Given the availability of our financial resources, we do not maintain an available external source of liquidity.

NEW ACCOUNTING STANDARDS.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09 - Revenue from Contracts with Customers. The objective of the new standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability within industries, across industries, and across capital markets. The revenue standard contains principles that will be applied to determine the measurement of revenue and timing of when it is recognized. We are required to adopt the new standard on January 1, 2017. We are currently evaluating the impact this standard will have on our financial position and results of operations.

We have considered all other newly issued accounting guidance that is applicable to our operations and the preparation of our condensed consolidated statements, including that which we have not yet adopted. We do not believe that any such guidance has or will have a material effect on our financial position or results of operations.

FORWARD-LOOKING INFORMATION.

From time to time, information or statements provided by or on behalf of T. Rowe Price, including those within this report, may contain certain forward-looking information, including information or anticipated information relating to: our revenues, net income and earnings per share on common stock; changes in the amount and composition of our assets under management; our expense levels; our estimated effective income tax rate; and our expectations regarding financial markets, future transactions, dividends, investments, capital expenditures, and other conditions. Readers are cautioned that any forward-looking information provided by or on behalf of T. Rowe Price is not a guarantee of future performance. Actual results may differ materially from those in forward-looking information because of various factors including, but not limited to, those discussed below and in Item 1A, Risk Factors, of our Form 10-K Annual Report for 2013. Further, forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of unanticipated events.

Our future revenues and results of operations will fluctuate primarily due to changes in the total value and composition of assets under our management. Such changes result from many factors including, among other things: cash inflows and outflows in the T. Rowe Price U.S. mutual funds and other managed investment portfolios; fluctuations in global financial markets that result in appreciation or depreciation of the assets under our management; our introduction of new mutual funds and investment portfolios; and changes in retirement savings trends relative to participant-directed investments and defined contribution plans. The ability to attract and retain investors' assets under our management is dependent on investor sentiment and confidence; the relative investment performance of the T. Rowe Price U.S. mutual funds and other managed investment portfolios as compared to competing offerings and market indexes; the ability to maintain our investment management and administrative fees at appropriate levels; competitive conditions in the mutual fund, asset management, and broader financial services sectors; and our level of success in implementing our strategy to expand our business. Our revenues are substantially dependent on fees earned under contracts with the Price funds and could be adversely affected if the independent directors of one or more of the Price funds terminated or significantly altered the terms of the investment management or related administrative services agreements. Non-operating investment income will also fluctuate primarily due to the size of our investments, changes in their market valuations, and any other-than-temporary impairments that may arise, or in the case of our equity method investments, our proportionate share of the investee's net income.

Our future results are also dependent upon the level of our expenses, which are subject to fluctuation for the following or other reasons: changes in the level of our advertising expenses in response to market conditions, including our efforts to expand our investment advisory business to investors outside the U.S. and to further penetrate our distribution channels within the U.S.; variations in the level of total compensation expense due to, among other things, bonuses, stock option grants and other equity grants, other incentive awards, changes in our employee count and mix, and competitive factors; any goodwill or other asset impairment that may arise; fluctuation in foreign currency exchange rates applicable to our investment in and the costs of our international operations; expenses and capital costs, such as technology assets, depreciation, amortization, and research and development, incurred to maintain and enhance our administrative and operating services infrastructure; unanticipated costs that may be incurred to protect investor accounts and the goodwill of our clients; and disruptions of services, including those provided by third parties, such as facilities, communications, power, and the mutual fund transfer agent and accounting systems.

Our business is also subject to substantial governmental regulation, and changes in legal, regulatory, accounting, tax, and compliance requirements may have a substantial effect on our operations and results, including but not limited to effects on costs that we incur and effects on investor interest in mutual funds and investing in general, or in particular classes of mutual funds or other investments.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There has been no material change in the information provided in Item 7A of the Form 10-K Annual Report for 2013.

Item 4. Controls and Procedures.

Our management, including our principal executive and principal financial officers, has evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2014. Based on that evaluation, our principal executive and principal financial officers have concluded that our disclosure controls and procedures as of June 30, 2014, are effective at the reasonable assurance level to ensure that the information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, including this Form 10-Q quarterly report, is recorded, processed, summarized, and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely

decisions regarding required disclosure.

Our management, including our principal executive and principal financial officers, has evaluated any change in our internal control over financial reporting that occurred during the second quarter of 2014, and has concluded that there was no change during the second quarter of 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

of the Exchange Act as soon as reasonably practicable after we electronically file them with, or furnish them to, the SEC. To obtain any of this information, access our website at troweprice.com. We use our website as a channel of distribution for material company information.

Item 6. Exhibits.

The following exhibits required by Item 601 of Regulation S-K are furnished herewith.

- 3(i).1 Charter of T. Rowe Price Group, Inc., as Amended by Articles of Amendment dated April 10, 2008. (Incorporated by reference from Form 10-Q Report for the quarterly period ended June 30, 2008 filed on April 10, 2008; File No. 033-07012-99).
- 3(ii) Amended and Restated By-Laws of T. Rowe Price Group, Inc. as of February 12, 2009. (Incorporated by reference from Form 8-K Current Report file on February 17, 2009; File No. 033-07012-99).
- 10.03 Transfer Agency and Service Agreement as of January 1, 2014, between T. Rowe Price Services, Inc. and the T. Rowe Price Funds. (Incorporated by reference from Form 485BPOS filed on April 25, 2014; File No. 033-05646).
- 10.04 Agreement as of January 1, 2014, between T. Rowe Price Retirement Plan Services, Inc. and certain of the T. Rowe Price Funds. (Incorporated by reference from Form 485BPOS filed on April 25, 2014; File No. 033-05646).
- 10.05 Agreement as of January 1, 2014 between T. Rowe Price Associates, Inc. and the T. Rowe Price Funds. (Incorporated by reference from Form 485BPOS filed on April 25, 2014; File No. 033-05646).
- 15 Letter from KPMG LLP, independent registered public accounting firm, re unaudited interim financial information.
- 31(i).1 Rule 13a-14(a) Certification of Principal Executive Officer.
- 31(i).2 Rule 13a-14(a) Certification of Principal Financial Officer.
- 32 Section 1350 Certifications.
- 99 Press release issued July 24, 2014, reporting our results of operations for the second quarter of 2014.
- 101 The following series of unaudited XBRL-formatted documents are collectively included herewith as Exhibit 101. The financial information is extracted from T. Rowe Price Group’s unaudited condensed consolidated interim financial statements and notes that are included in this Form 10-Q Report.
- 101.INS XBRL Instance Document (File name: trow-20140630.xml).
- 101.SCH XBRL Taxonomy Extension Schema Document (File name: trow-20140630.xsd).
- 101.CAL XBRL Taxonomy Calculation Linkbase Document (File name: trow-20140630_cal.xml).
- 101.LAB XBRL Taxonomy Label Linkbase Document (File name: trow-20140630_lab.xml).

- 101.PRE XBRL Taxonomy Presentation Linkbase Document (File name: trow-20140630_pre.xml).
- 101.DEF XBRL Taxonomy Definition Linkbase Document (File name: trow-20140630_def.xml).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized on July 24, 2014.

T. Rowe Price Group, Inc.

By: /s/ Kenneth V. Moreland
Vice President, Chief Financial Officer and Treasurer

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