

HANMI FINANCIAL CORP  
Form 10-Q  
November 09, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the Quarterly Period Ended September 30, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the Transition Period From To

Commission File Number: 000-30421

HANMI FINANCIAL CORPORATION  
(Exact Name of Registrant as Specified in its Charter)

Delaware 95-4788120  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)

3660 Wilshire Boulevard, Penthouse Suite A 90010  
Los Angeles, California (Zip Code)  
(Address of Principal Executive Offices)

(213) 382-2200  
(Registrant's Telephone Number, Including Area Code)

Not Applicable  
(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Non-Accelerated Filer  (Do Not Check if a Smaller Reporting Company)  Smaller Reporting Company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of October 30, 2015, there were 31,975,706 outstanding shares of the Registrant's Common Stock.

---

Hanmi Financial Corporation and Subsidiaries  
 Quarterly Report on Form 10-Q  
 Three and Nine Months Ended September 30, 2015  
 Table of Contents

Part I – Financial Information

Item 1.	<u>Financial Statements</u>	<u>3</u>
	<u>Consolidated Balance Sheets (Unaudited)</u>	<u>3</u>
	<u>Consolidated Statements of Income (Unaudited)</u>	<u>4</u>
	<u>Consolidated Statements of Comprehensive Income (Unaudited)</u>	<u>5</u>
	<u>Consolidated Statements of Changes in Stockholders’ Equity (Unaudited)</u>	<u>6</u>
	<u>Consolidated Statements of Cash Flows (Unaudited)</u>	<u>7</u>
	<u>Notes to Consolidated Financial Statements (Unaudited)</u>	<u>8</u>
Item 2.	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>48</u>
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>77</u>
Item 4.	<u>Controls and Procedures</u>	<u>77</u>

Part II – Other Information

Item 1.	<u>Legal Proceedings</u>	<u>78</u>
Item 1A.	<u>Risk Factors</u>	<u>78</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>78</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>78</u>
Item 4.	<u>Mine Safety Disclosures</u>	<u>78</u>
Item 5.	<u>Other Information</u>	<u>78</u>
Item 6.	<u>Exhibits</u>	<u>79</u>
	<u>Signatures</u>	<u>80</u>

## Part I — Financial Information

## Item 1. Financial Statements

## Hanmi Financial Corporation and Subsidiaries

## Consolidated Balance Sheets

(in thousands, except share data)

	(Unaudited) September 30, 2015	December 31, 2014
Assets		
Cash and due from banks	\$235,342	\$158,320
Securities available for sale, at fair value (amortized cost of \$667,403 as of September 30, 2015 and \$1,061,703 as of December 31, 2014)	669,340	1,060,717
Loans held for sale, at the lower of cost or fair value	4,871	5,451
Loans receivable, net of allowance for loan losses of \$46,360 as of September 30, 2015 and \$52,666 as of December 31, 2014	2,998,712	2,735,832
Accrued interest receivable	8,722	9,749
Premises and equipment, net	29,857	30,912
Other real estate owned ("OREO"), net	13,249	15,790
Customers' liability on acceptances	2,704	1,847
Servicing assets	11,986	13,773
Other intangible assets, net	1,795	2,080
Federal Home Loan Bank ("FHLB") stock, at cost	16,385	17,580
Federal Reserve Bank ("FRB") stock, at cost	14,098	12,273
Income tax asset	70,847	84,371
Bank-owned life insurance	48,067	48,866
Prepaid expenses and other assets	88,266	34,882
Total assets	\$4,214,241	\$4,232,443
Liabilities and stockholders' equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$1,114,621	\$1,022,972
Interest-bearing	2,404,073	2,533,774
Total deposits	3,518,694	3,556,746
Accrued interest payable	2,985	3,450
Bank's liability on acceptances	2,704	1,847
FHLB advances	150,000	150,000
Servicing liabilities	5,176	5,971
Federal Deposit Insurance Corporation ("FDIC") loss sharing liability	1,173	2,074
Rescinded stock obligation	—	933
Subordinated debentures	18,669	18,544
Accrued expenses and other liabilities	29,391	39,491
Total liabilities	3,728,792	3,779,056
Stockholders' equity:		
Common stock, \$0.001 par value; authorized 62,500,000 shares; issued 32,567,286 shares (31,977,207 shares outstanding) as of September 30, 2015 and 32,488,097 shares (31,910,203 shares outstanding) as of December 31, 2014	257	257
Additional paid-in capital	557,116	554,904
Accumulated other comprehensive income, net of tax benefit of \$212 as of September 30, 2015 and \$1,432 as of December 31, 2014	2,158	463

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Accumulated deficit	(3,931	)	(32,379	)
Less: treasury stock, at cost; 590,079 shares as of September 30, 2015 and 577,894 shares as of December 31, 2014	(70,151	)	(69,858	)
Total stockholders' equity	485,449		453,387	
Total liabilities and stockholders' equity	\$4,214,241		\$4,232,443	

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

3

---

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Hanmi Financial Corporation and Subsidiaries  
 Consolidated Statements of Income (Unaudited)  
 (in thousands, except share and per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Interest and dividend income:				
Interest and fees on loans	\$36,466	\$30,912	\$110,415	\$85,764
Interest on securities	2,884	3,158	9,737	8,166
Dividends on FRB and FHLB stock	607	463	2,205	1,275
Interest on deposits in other banks	68	29	156	67
Total interest and dividend income	40,025	34,562	122,513	95,272
Interest expense:				
Interest on deposits	3,881	3,278	11,463	9,653
Interest on subordinated debentures	158	73	454	73
Interest on FHLB advances	1	37	61	116
Interest on rescinded stock obligation	—	87	—	87
Total interest expense	4,040	3,475	11,978	9,929
Net interest income before provision for loan losses	35,985	31,087	110,535	85,343
(Negative provision) provision for loan losses	(3,704	) 48	(7,779	) (7,463
Net interest income after provision for loan losses	39,689	31,039	118,314	92,806
Noninterest income:				
Bargain purchase gain, net of deferred taxes	—	14,577	—	14,577
Service charges on deposit accounts	3,378	2,883	9,758	7,924
Trade finance and other service charges and fees	1,115	1,153	3,491	3,341
Gain on sales of Small Business Administration ("SBA") loans	1,621	1,221	4,878	2,267
Net gain on sales of securities	2,048	67	6,144	1,852
Disposition gains on Purchased Credit Impaired ("PCI") loans	4,334	—	8,027	—
Other operating income	1,065	1,710	3,246	3,353
Total noninterest income	13,561	21,611	35,544	33,314
Noninterest expense:				
Salaries and employee benefits	16,097	12,847	48,023	33,386
Occupancy and equipment	4,896	3,098	13,423	7,964
Data processing	1,418	1,476	4,885	3,746
Professional fees	1,940	1,386	5,982	2,786
Supplies and communications	880	628	2,638	1,725
Advertising and promotion	1,290	809	2,859	2,142
OREO expense	225	(741	) 629	(735
Other operating expenses	1,976	2,564	6,953	7,180
Merger and integration costs	—	3,415	1,747	3,572
Total noninterest expense	28,722	25,482	87,139	61,766
Income from continuing operations before income tax expense	24,528	27,168	66,719	64,354
Income tax expense	10,569	5,368	27,722	20,078
Income from continuing operations, net of taxes	13,959	21,800	38,997	44,276
Discontinued operations:				
Income from operations of discontinued subsidiaries	—	—	—	37

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Income tax expense	—	—	—	481	
Loss from discontinued operations, net of taxes	—	—	—	(444	)
Net income	\$ 13,959	\$ 21,800	\$ 38,997	\$ 43,832	
Basic earnings per share:					
Income from continuing operations, net of taxes	\$0.44	\$0.69	\$1.22	\$1.39	
Loss from discontinued operations, net of taxes	—	—	—	(0.01	)
Basic earnings per share	\$0.44	\$0.69	\$1.22	\$1.38	
Diluted earnings per share:					
Income from continuing operations, net of taxes	\$0.44	\$0.68	\$1.22	\$1.39	
Loss from discontinued operations, net of taxes	—	—	—	(0.01	)
Diluted earnings per share	\$0.44	\$0.68	\$1.22	\$1.38	
Weighted-average shares outstanding:					
Basic	31,799,573	31,708,581	31,774,047	31,683,288	
Diluted	31,909,808	32,001,419	31,855,024	31,967,876	

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

Hanmi Financial Corporation and Subsidiaries  
Consolidated Statements of Comprehensive Income (Unaudited)  
(in thousands)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2015	2014	2015	2014
Net income	\$13,959	\$21,800	\$38,997	\$43,832
Other comprehensive income, net of tax				
Unrealized gain on securities				
Unrealized holding gain (loss) arising during period	5,064	(4,947)	9,066	9,491
Less: reclassification adjustment for net gain included in net income	(2,048)	(67)	(6,144)	(1,852)
Unrealized loss on interest-only strip of servicing assets	(7)	(3)	(7)	(2)
Income tax (expense) benefit related to items of other comprehensive income	(1,274)	2,102	(1,220)	(3,322)
Other comprehensive income (loss), net of tax	1,735	(2,915)	1,695	4,315
Comprehensive income	\$15,694	\$18,885	\$40,692	\$48,147

See Accompanying Notes to Consolidated Financial Statements (Unaudited)



Hanmi Financial Corporation and Subsidiaries  
Consolidated Statements of Changes in Stockholders' Equity (Unaudited)  
(in thousands, except share data)

	Common Stock - Number of Shares			Stockholders' Equity					
	Shares Issued	Treasury Shares	Shares Outstanding	Common Stock	Additional Paid-in Capital	Other Comprehensive (Loss) Income	Accumulated Deficit	Treasury Stock, at Cost	Total Stockholders' Equity
Balance at January 1, 2014	32,339,444	(577,894)	31,761,550	\$257	\$552,270	\$(9,380)	\$(73,212)	\$(69,858)	\$400,077
Stock options exercised	34,382	—	34,382	—	427	—	—	—	427
Stock warrants exercised	429	—	429	—	2	—	—	—	2
Restricted stock awards, net of forfeitures	98,068	—	98,068	—	—	—	—	—	—
Share-based compensation expense	—	—	—	—	1,747	—	—	—	1,747
Cash dividends declared	—	—	—	—	—	—	(6,694)	—	(6,694)
Comprehensive income:									
Net income	—	—	—	—	—	—	43,832	—	43,832
Change in unrealized gain on securities available for sale and interest-only strips, net of income taxes	—	—	—	—	—	4,315	—	—	4,315
Balance at September 30, 2014	32,472,323	(577,894)	31,894,429	\$257	\$554,446	\$(5,065)	\$(36,074)	\$(69,858)	\$443,706
Balance at January 1, 2015	32,488,097	(577,894)	31,910,203	\$257	\$554,904	\$463	\$(32,379)	\$(69,858)	\$453,387
Stock options exercised	39,766	—	39,766	—	531	—	—	—	531
Restricted stock awards, net of forfeitures	39,423	—	39,423	—	—	—	—	—	—
	—	—	—	—	1,681	—	—	—	1,681

Share-based compensation expense									
Restricted stock surrendered due to employee tax liability	—	(12,185 )	(12,185 )	—	—	—	—	(293 )	(293 )
Cash dividends declared	—	—	—	—	—	—	(10,549 )	—	(10,549 )
Comprehensive income:									
Net income	—	—	—	—	—	—	38,997	—	38,997
Change in unrealized loss on securities available for sale and interest-only strips, net of income taxes	—	—	—	—	—	1,695	—	—	1,695
Balance at									
September 30, 2015	32,567,286	(590,079)	31,977,207	\$257	\$557,116	\$2,158	\$(3,931 )	\$(70,151)	\$485,449

See Accompanying Notes to Consolidated Financial Statements (Unaudited)

Hanmi Financial Corporation and Subsidiaries  
Consolidated Statements of Cash Flows (Unaudited)  
(in thousands)

	Nine Months Ended September 30,	
	2015	2014
Cash flows from operating activities:		
Net income	\$38,997	\$43,832
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	15,187	6,151
Share-based compensation expense	1,681	1,747
Negative provision for loan losses	(7,779)	(7,463)
Bargain purchase gain, net of deferred taxes	—	(14,577)
Gain on sales of securities	(6,144)	(1,852)
Gain on sales of loans	(4,878)	(2,267)
Gain on sale of premises and equipment	(137)	—
Disposition gains on PCI loans	(8,027)	—
Loss on sale of OREO	—	2
Loss on sales of subsidiaries	—	419
Valuation adjustment on OREO	(27)	—
Origination of loans held for sale	(59,273)	(34,798)
Proceeds from sales of SBA loans	66,157	29,826
Change in accrued interest receivable	1,027	609
Change in bank-owned life insurance	(524)	(672)
Change in prepaid expenses and other assets	2,042	(5,801)
Change in income tax asset	12,304	(2,667)
Change in accrued interest payable	(465)	(821)
Change in FDIC loss sharing liability	(901)	1,997
Change in accrued expenses and other liabilities	(12,669)	10,426
Net cash provided by operating activities	36,571	24,091
Cash flows from investing activities:		
Proceeds from redemption of FHLB stock	1,195	—
Proceeds from matured, called and paid-down of securities	94,108	61,145
Proceeds from sales of securities	352,224	135,834
Proceeds from sales of OREO	7,532	9,932
Proceeds from sales of loans	360	—
Proceeds from bank-owned life insurance	1,323	—
Cash acquired in acquisition, net of cash consideration paid	—	118,533
Net proceeds from sales of subsidiaries	—	398
Change in loans receivable, net of purchases	(154,892)	(67,615)
Purchases of securities	(111,864)	(124,442)
Purchases of premises and equipment	(1,169)	(739)
Purchases of loans receivable	(100,763)	(91,325)
Purchases of FRB stock	(1,825)	(3,403)
Net cash provided by investing activities	86,229	38,318
Cash flows from financing activities:		
Change in deposits	(38,052)	(13,168)
Change in FHLB advances	—	(27,546)
Redemption of rescinded stock obligation	(933)	—
Proceeds from exercise of stock options	531	427

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Cash paid for repurchases of vested shares due to employee tax liability	(293	) —	
Cash dividends paid	(7,031	) (4,463	)
Net cash used in financing activities	(45,778	) (44,750	)
Net increase in cash and cash equivalents	77,022	17,659	
Cash and cash equivalents at beginning of year	158,320	179,357	
Cash and cash equivalents at end of period	\$235,342	\$197,016	
Supplemental disclosures of cash flow information:			
Cash paid during the period for:			
Interest	\$12,443	\$10,750	
Income taxes	\$13,528	\$20,930	
Non-cash activities:			
Transfer of loans receivable to OREO	\$5,056	\$7,501	
Transfer of loans receivable to loans held for sale	\$360	\$—	
Due from broker on sale of securities	\$57,800	\$—	
Note receivable from sale of insurance subsidiaries	\$—	\$1,394	
Conversion of stock warrants into common stock	\$—	\$2	
Income tax expense related to items in other comprehensive income	\$(1,220	) \$(3,322	)
Change in unrealized gain in accumulated other comprehensive income	\$(9,059	) \$(9,489	)
Cash dividends declared	\$(3,518	) \$(2,231	)
See Accompanying Notes to Consolidated Financial Statements (Unaudited)			

Hanmi Financial Corporation and Subsidiaries  
Notes to Consolidated Financial Statements (Unaudited)  
Three and Nine Months Ended September 30, 2015 and 2014  
Note 1 — Basis of Presentation

Hanmi Financial Corporation (“Hanmi Financial,” the “Company,” “we,” “us” or “our”) was formed as a holding company of Hanmi Bank (the “Bank”) and registered with the Securities and Exchange Commission under the Securities Exchange Act of 1934 in 2000. Our primary operations are related to traditional banking activities, including the acceptance of deposits and the lending and investing of money through operation of the Bank.

On August 31, 2014, Hanmi Financial completed its acquisition of Central Bancorp, Inc., a Texas corporation (“CBI”). See Note 2 - Acquisition and Note 6 - Loans for accounting policies regarding purchased loans. During the second quarter of 2014, we sold two subsidiaries, Chun-Ha Insurance Services, Inc., a California corporation (“Chun-Ha”), and All World Insurance Services, Inc., a California corporation (“All World”). See Note 4 - Sale of Insurance Subsidiaries and Discontinued Operations.

In management’s opinion, the accompanying unaudited consolidated financial statements of Hanmi Financial and its subsidiaries reflect all adjustments of a normal and recurring nature that are necessary for a fair presentation of the results for the interim period ended September 30, 2015, but are not necessarily indicative of the results that will be reported for the entire year or any other interim period. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted. The aforementioned unaudited consolidated financial statements are in conformity with GAAP. Such interim consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. The interim information should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended December 31, 2014 (the “2014 Annual Report on Form 10-K”).

The preparation of interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates subject to change include, among other items, the fair value estimates of assets acquired and liabilities assumed in the CBI acquisition as discussed in Note 2 - Acquisition. The acquired assets and assumed liabilities of CBI were measured at their estimated fair values. The Company made significant estimates and exercised significant judgment in estimating fair values and accounting for such acquired assets and assumed liabilities. Certain prior period amounts have been reclassified to conform to current period presentation.

Descriptions of our significant accounting policies are included in Note 1 - Summary of Significant Accounting Policies in our 2014 Annual Report on Form 10-K. During the second quarter of 2014, we adopted an accounting policy related to accounting for investments in low-income housing tax credit according to Financial Accounting Standards Board (“FASB”) ASU 2014-01, Accounting for Investments in Qualified Affordable Housing Projects. See Note 3 - Accounting for Investments in Qualified Affordable Housing Projects.

Note 2 — Acquisition

Acquisition of Central Bancorp, Inc.

On August 31, 2014, Hanmi Financial completed its acquisition of CBI, the parent company of United Central Bank (“UCB”). In the merger with CBI, each share of CBI common stock was exchanged for \$17.64 per share or \$50.0

million in the aggregate. In addition, Hanmi Financial paid \$28.7 million to redeem CBI preferred stock immediately prior to the consummation of the merger. The merger consideration was funded from consolidated cash of Hanmi Financial. At August 31, 2014, CBI had total assets, liabilities and net assets of \$1.27 billion, \$1.17 billion and \$93.3 million respectively. Total loans and deposits were \$297.3 million and \$1.10 billion, respectively, at August 31, 2014.

CBI was headquartered in Garland, Texas and through UCB, operated 23 branch locations within Texas, Illinois, Virginia, New York, New Jersey and California. The combined companies operate as Hanmi Financial Corporation and Hanmi Bank, respectively, with banking operations under the Hanmi Bank brand. The acquisition was accounted for under the acquisition method of accounting pursuant to ASC 805, Business Combinations. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the acquisition date. The consideration paid, assets acquired and

liabilities assumed are summarized in the following table:

	(in thousands)
Consideration paid:	
CBI Stockholders	\$50,000
Redemption of preferred stock and cumulative unpaid dividends	28,675
	78,675
Assets acquired:	
Cash and cash equivalents	197,209
Securities available for sale	663,497
Loans	297,272
Premises and equipment	17,925
OREO	25,952
Income tax assets, net	12,011
Core deposit intangible	2,213
FDIC loss sharing asset	11,413
Bank-owned life insurance	18,296
Servicing assets	7,497
Other assets	14,636
Total assets acquired	1,267,921
Liabilities assumed:	
Deposits	1,098,997
Subordinated debentures	18,473
Rescinded stock obligation	15,485
FHLB advances	10,000
Servicing liabilities	6,039
Other liabilities	25,675
Total liabilities assumed	1,174,669
Total identifiable net assets	\$93,252
Bargain purchase gain, net of deferred taxes	\$14,577

The application of the acquisition method of accounting resulted in a bargain purchase gain of \$14.6 million. The operations of CBI are included in our operating results since the acquisition date. Acquisition-related costs of \$6.6 million for the year ended December 31, 2014 were expensed as incurred as merger and integration costs. These expenses are comprised primarily of system conversion costs and professional fees. For the three and nine months ended September 30, 2015, acquisition costs of none and \$1.7 million, respectively, were expensed as incurred as merger and integration costs. The \$297.3 million estimated fair value of loans acquired from CBI was determined by utilizing a discounted cash flow methodology considering credit and interest rate risk. Cash flows were determined by estimating future credit losses and the rate of prepayments. Projected monthly cash flows were then discounted to present value based on a current market rate for similar loans. There was no carryover of CBI's allowance for loan losses associated with the loans acquired as loans were initially recorded at fair value.

The following table summarizes the accretable yield on the purchased credit impaired loans acquired from the CBI merger at August 31, 2014.

	(in thousands)
Undiscounted contractual cash flows	\$93,623
Nonaccretable discount	(17,421 )
Undiscounted cash flow to be collected	76,202
Estimated fair value of PCI loans	65,346
Accretable yield	\$10,856

The core deposit intangible (“CDI”) of \$2.2 million was recognized for the core deposits acquired from CBI. The CDI is amortized over its useful life of approximately ten years on an accelerated basis and reviewed for impairment at least quarterly. The amortization of the CDI for the three and nine months ended September 30, 2015 was \$95,000 and \$285,000, respectively.

The fair value of savings and transactional deposit accounts was assumed to approximate the carrying value as these accounts have no stated maturity and are payable on demand. Expected cash flows were utilized for fair value calculation of the certificates of deposit based on the contractual terms of the certificates of deposit and the cash flows were discounted based on a current market rate for certificates of deposit with corresponding maturities. The premium of \$11.3 million was recognized for certificates of deposit acquired from CBI. The amortization of premium for the three and nine months ended September 30, 2015 were \$1.4 million and \$4.5 million, respectively.

The fair value of subordinated debentures was determined by estimating projected future cash flows and discounting them at a market rate of interest. A discount of \$8.3 million was recognized for subordinated debentures, which will be amortized over their contractual term. The amortization of discount for the three and nine months ended September 30, 2015 were \$46,000 and \$125,000, respectively.

#### Unaudited Pro Forma Results of Operations

The following table presents our unaudited pro forma results of operations for the periods presented as if the CBI acquisition had been completed on January 1, 2014. The unaudited pro forma results of operations include the historical accounts of Hanmi Financial and CBI and pro forma adjustments as may be required, including the amortization of intangibles with definite lives and the amortization or accretion of any premiums or discounts arising from fair value adjustments for assets acquired and liabilities assumed. The unaudited pro forma information is intended for informational purposes only and is not necessarily indicative of our future operating results or operating results that would have occurred had the CBI acquisition been completed at the beginning of 2014. No assumptions have been applied to the pro forma results of operations regarding possible revenue enhancements, expense efficiencies or asset dispositions.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
	(in thousands, except per share data)			
Pro forma revenues (net interest income plus noninterest income)	\$55,663	\$73,154	\$162,280	\$183,689
Pro forma net income from continuing operations	\$15,044	\$25,569	\$42,931	\$51,572
Pro forma earnings per share from continuing operations:				
Basic	\$0.47	\$0.81	\$1.35	\$1.63
Diluted	\$0.47	\$0.80	\$1.35	\$1.61

Note 3 — Accounting for Investments in Qualified Affordable Housing Projects



The Bank invests in qualified affordable housing projects (low income housing) and previously accounted for them under the equity method of accounting. The Bank recognized its share of partnership losses in other operating expenses with the tax benefits recognized in the income tax provision. In January 2014, the FASB issued ASU 2014-01, Accounting for Investments in Qualified Affordable Housing Projects, which amends ASC 323 to provide the ability to elect the proportional amortization method with the amortization expense and tax benefits recognized through the income tax provision. This ASU is effective for the annual period beginning after December 15, 2014, with early adoption being permitted. The Bank elected to early adopt the provisions of the ASU in the second quarter of 2014 and elected the proportional amortization method as

retrospective transition. This accounting change in the amortization methodology resulted in changes to account for amortization recognized in prior periods, which impacted the balance of tax credit investments and related tax accounts. The investment amortization expense is presented as a component of the income tax provision.

The cumulative effect of the retrospective application of this accounting principle was a \$1.1 million charge to stockholders' equity as of January 1, 2012. Net income in the three months ended March 31, 2014 decreased by \$44,000 due to the change in accounting principle.

The Bank determined that there were no events or changes in circumstances indicating that it is more likely than not that the carrying amount of the investment will not be realized. Therefore, no impairment was recognized as of September 30, 2015 or December 31, 2014. The investment in low income housing was \$19.5 million and \$21.3 million as of September 30, 2015 and December 31, 2014, respectively. The Bank's unfunded commitments related to low income housing investments were \$7.8 million and \$11.9 million as of September 30, 2015 and December 31, 2014, respectively. As a component of income tax expense, the Bank recognized amortizations of \$592,000 and \$1.7 million during the three and nine months ended September 30, 2015, respectively and \$592,000 and \$1.0 million during the three and nine months ended September 30, 2014, respectively. Tax credits and other benefits received from the tax expenses were \$839,000 and \$2.5 million during the three and nine months ended September 30, 2015 and \$821,000 and \$1.4 million during the three and nine months ended September 30, 2014, respectively.

#### Note 4 — Sale of Insurance Subsidiaries and Discontinued Operations

In June, 2014, Hanmi Financial sold its insurance subsidiaries, Chun-Ha and All World, and entered into a stock purchase agreement for their sale. The subsidiaries were classified as held for sale in April 2014 and accounted for as discontinued operations. The operations and cash flows of the businesses have been eliminated and in accordance with the provisions of ASC 205, Presentation of Financial Statements, the results are reported as discontinued operations for all periods presented.

Hanmi Financial completed the sale of its two insurance subsidiaries to Chunha Holding Corporation on June 30, 2014 when total assets and net assets of Chun-Ha and All World were \$5.6 million and \$3.3 million as of June 30, 2014, respectively. The total sales price was \$3.5 million, of which \$2.0 million was paid upon signing. The remaining \$1.5 million will be payable in three equal installments on each anniversary of the closing date through June 30, 2017.

The sale resulted in a \$51,000 gain, offset by a \$470,000 capital gain tax, a \$14,000 operating loss and an \$11,000 income tax expense. Consequently, the net loss from discontinued operations for the second quarter of 2014 was \$444,000, or \$0.01 per diluted share. For the nine months ended September 30, 2014, the discontinued operations generated noninterest income, primarily in the line item for insurance commissions, of \$2.7 million. They also incurred noninterest expense in various line items of \$2.7 million for the nine months ended September 30, 2014.

Summarized financial information for our discontinued operations related to Chun-Ha and All World are as follows:

	June 30, 2014 (in thousands)
Cash and cash equivalents	\$1,602
Premises and equipment, net	90
Other intangible assets, net	1,089
Other assets	2,855
Total assets	\$5,636
Income tax payable	\$415
Accrued expenses and other liabilities	1,878

Total liabilities	\$2,293
Net assets of discontinued operations	\$3,343

11

---

	Nine Months Ended September 30, 2014 (in thousands)	
Noninterest loss	\$(14	)
Gain on disposal	51	
Income before taxes	37	
Provision for income taxes	481	
Net loss from discontinued operations	\$(444	)

## Note 5 — Securities

The following is a summary of securities available for sale as of September 30, 2015 and December 31, 2014:

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
	(in thousands)			
September 30, 2015				
Mortgage-backed securities <sup>(1) (2)</sup>	\$323,046	\$2,233	\$775	\$324,504
Collateralized mortgage obligations <sup>(1)</sup>	116,145	544	375	116,314
U.S. government agency securities	57,971	14	311	57,674
SBA loan pool securities	68,434	68	201	68,301
Municipal bonds-tax exempt	47,737	304	40	48,001
Municipal bonds-taxable	13,975	397	—	14,372
Corporate bonds	17,019	—	14	17,005
U.S. treasury securities	160	2	—	162
Other securities	22,916	179	88	23,007
Total securities available for sale	\$667,403	\$3,741	\$1,804	\$669,340
December 31, 2014				
Mortgage-backed securities <sup>(1) (2)</sup>	\$571,678	\$2,811	\$1,203	\$573,286
Collateralized mortgage obligations <sup>(1)</sup>	188,704	417	1,074	188,047
U.S. government agency securities	129,857	172	1,822	128,207
SBA loan pool securities	109,983	52	588	109,447
Municipal bonds-tax exempt	4,319	71	—	4,390
Municipal bonds-taxable	16,615	398	91	16,922
Corporate bonds	17,018	2	72	16,948
U.S. treasury securities	163	—	—	163
Other securities	22,916	57	80	22,893
Equity securities	450	—	36	414
Total securities available for sale	\$1,061,703	\$3,980	\$4,966	\$1,060,717

<sup>(1)</sup> Collateralized by residential mortgages and guaranteed by U.S. government sponsored entities

<sup>(2)</sup> A portion of the mortgage-backed securities is comprised of home mortgage-backed securities backed by home equity conversion mortgages

The amortized cost and estimated fair value of securities as of September 30, 2015, by contractual maturity, are shown below. Although mortgage-backed securities and collateralized mortgage obligations have contractual maturities through 2064, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available for Sale	
	Amortized Cost	Estimated Fair Value
	(in thousands)	
Within one year	\$11,999	\$11,994
Over one year through five years	14,316	14,342
Over five years through ten years	106,586	106,963
Over ten years	72,395	72,216
Mortgage-backed securities	323,046	324,504
Collateralized mortgage obligations	116,145	116,314
Other securities	22,916	23,007
Total	\$667,403	\$669,340

FASB ASC 320, Investments – Debt and Equity Securities, requires us to periodically evaluate our investments for other-than-temporary impairment (“OTTI”). There was no OTTI charge during the nine months ended September 30, 2015 and 2014.

Gross unrealized losses on securities available for sale, the estimated fair value of the related securities and the number of securities aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows as of September 30, 2015 and December 31, 2014:

	Holding Period			Total			Estimated Fair Value	Number of Securities	
	Less Than 12 Months	12 Months or More	Total	Gross Unrealized Loss	Estimated Fair Value	Number of Securities			
	Gross Unrealized Loss	Estimated Fair Value	Number of Securities	Gross Unrealized Loss	Estimated Fair Value	Number of Securities			
	(in thousands, except number of securities)								
September 30, 2015									
Mortgage-backed securities	\$369	\$76,181	20	\$406	\$22,447	9	\$775	\$98,628	29
Collateralized mortgage obligations	21	20,276	5	354	27,156	12	375	47,432	17
U.S. government agency securities	24	7,971	3	287	27,694	9	311	35,665	12
SBA loan pool securities	15	13,911	3	186	7,474	3	201	21,385	6
Municipal bonds-tax exempt	40	3,864	2	—	—	—	40	3,864	2
Municipal bonds-taxable	—	374	1	—	—	—	—	374	1
Corporate bonds	9	5,010	1	5	7,994	2	14	13,004	3
Other securities	—	—	—	88	937	3	88	937	3
Total	\$478	\$127,587	35	\$1,326	\$93,702	38	\$1,804	\$221,289	73
December 31, 2014									
Mortgage-backed securities	\$288	\$102,704	21	\$915	\$50,625	19	\$1,203	\$153,329	40
	350	78,191	21	724	33,308	13	1,074	111,499	34

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Collateralized mortgage obligations									
U.S. government agency securities	—	5,000	1	1,822	73,142	26	1,822	78,142	27
SBA loan pool securities	155	85,062	15	433	11,975	4	588	97,037	19
Municipal bonds-taxable	—	—	—	91	5,538	5	91	5,538	5
Corporate bonds	4	5,021	1	68	7,925	2	72	12,946	3
Other securities	—	—	—	80	1,945	4	80	1,945	4
Equity securities	36	214	1	—	—	—	36	214	1
Total	\$833	\$276,192	60	\$4,133	\$184,458	73	\$4,966	\$460,650	133

13

---

All individual securities that have been in a continuous unrealized loss position for 12 months or longer as of September 30, 2015 and December 31, 2014 had investment grade ratings upon purchase. The issuers of these securities have not established any cause for default on these securities and the various rating agencies have reaffirmed these securities' long-term investment grade status as of September 30, 2015 and December 31, 2014. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated.

FASB ASC 320 requires OTTI securities to be written down when fair value is below amortized cost in circumstances where: (1) an entity has the intent to sell a security; (2) it is more likely than not that an entity will be required to sell the security before recovery of its amortized cost basis; or (3) an entity does not expect to recover the entire amortized cost basis of the security. If an entity intends to sell a security or if it is more likely than not the entity will be required to sell the security before recovery, an OTTI write-down is recognized in earnings equal to the entire difference between the security's amortized cost basis and its fair value. If an entity does not intend to sell the security or it is not more likely than not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing credit loss, which is recognized in earnings, and the amount related to all other factors, which is recognized in other comprehensive income.

The Company does not intend to sell these securities and it is more likely than not that we will not be required to sell the investments before the recovery of its amortized cost basis. In addition, the unrealized losses on municipal and corporate bonds are not considered other-than-temporarily impaired, as the bonds are rated investment grade and there are no credit quality concerns with the issuers. Interest payments have been made as scheduled, and management believes this will continue in the future and that the bonds will be repaid in full as scheduled. Therefore, in management's opinion, all securities that have been in a continuous unrealized loss position for the past 12 months or longer as of September 30, 2015 and December 31, 2014 were not other-than-temporarily impaired, and therefore, no impairment charges as of September 30, 2015 and December 31, 2014 were warranted.

Realized gains and losses on sales of securities and proceeds from sales of securities were as follows for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2015	2014	2015	2014
	(in thousands)			
Gross realized gains on sales of securities	\$2,048	\$67	\$6,310	\$1,853
Gross realized losses on sales of securities	—	—	(166	) (1
Net realized gains on sales of securities	\$2,048	\$67	\$6,144	\$1,852
Proceeds from sales of securities	\$44,782	\$9,778	\$352,224	\$135,834
Proceeds from called, matured and paid-down of securities	\$31,245	\$24,591	\$94,108	\$61,145

For the three months ended September 30, 2015, there was a \$2.0 million net gain in earnings resulting from the sale of securities that had previously been recorded as net unrealized gains of \$1.2 million in comprehensive income. For the three months ended September 30, 2014, there was a \$67,000 net gain in earnings resulting from the sale of securities that had previously been recorded as net unrealized gains of \$23,000 in comprehensive income.

For the nine months ended September 30, 2015, there was a \$6.1 million net gain in earnings resulting from the redemption and sale of securities that had previously been recorded as net unrealized gains of \$2.0 million in comprehensive income. For the three months ended September 30, 2014, there was a \$1.9 million net gain in earnings resulting from the redemption and sale of securities that had previously been recorded as net unrealized losses of \$498,000 in comprehensive income.

Securities available for sale with market values of \$71.6 million and \$76.2 million as of September 30, 2015 and December 31, 2014, respectively, were pledged to secure FHLB advances, public deposits and for other purposes as required or permitted by law.

Note 6 — Loans

The loan portfolio includes originated and purchased loans. Loans are originated by the Company with the intent to hold them for investment and are stated at the principal amount outstanding, net of unearned income. Unearned income includes deferred unamortized nonrefundable loan fees and direct loan origination costs. Net deferred fees or costs are



recognized as an adjustment to interest income over the contractual life of the loans using the effective interest method or taken into income when the related loans are paid off or sold. The amortization of loan fees or costs is discontinued when a loan is placed on nonaccrual status. Interest income is recorded on an accrual basis in accordance with the terms of the respective loan and includes prepayment penalties.

Purchased loans, which are loans we have acquired through our acquisition of other banks or purchased from other institutions, are stated at the principal amount outstanding, net of unearned discounts or unamortized premiums. All loans acquired in acquisitions are initially measured and recorded at their fair value on the acquisition date. A component of the initial fair value measurement is an estimate of the credit losses over the life of the purchased loans. Purchased loans are also evaluated for impairment as of the acquisition date and are accounted for as "acquired non-impaired" or "purchased credit impaired" loans.

Purchased non-impaired loans are those loans for which there was no evidence of credit deterioration at their acquisition date and it was probable that we would be able to collect all contractually required payments. Purchased non-impaired loans, together with originated loans, are referred to as non-purchased credit impaired ("Non-PCI") loans. Purchase discounts or premiums on Non-PCI loans is recognized as an adjustment to interest income over the contractual life of such loans using the effective interest method or taken into income when the related loans are paid off or sold.

Purchased credit impaired ("PCI") loans are accounted for in accordance with ASC Subtopic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality." A purchased loan is deemed to be credit impaired when there is evidence of credit deterioration since its origination and it is probable at the acquisition date that we would be unable to collect all contractually required payments. We apply PCI loan accounting when we acquire loans deemed to be impaired.

For PCI loans, at the time of acquisition we (i) calculated the contractual amount and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows") and (ii) estimated the amount and timing of undiscounted expected principal and interest payments (the "undiscounted expected cash flows"). The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference. The nonaccretable difference represents an estimate of the loss exposure of principal and interest related to the PCI loan portfolios; such amount is subject to change over time based on the performance of such loans. The carrying value of PCI loans is reduced by payments received, both principal and interest, and increased by the portion of the accretable yield recognized as interest income.

The excess of expected cash flows at acquisition over the initial fair value of acquired impaired loans is referred to as the "accretable yield" and is recorded as interest income over the estimated life of the loans using the effective yield. If estimated cash flows are indeterminable, the recognition of interest income will cease to be recognized.

At acquisition, the Company may aggregate PCI loans into pools having common credit risk characteristics such as product type, geographic location and risk rating. Increases in expected cash flows over those previously estimated increase the accretable yield and are recognized as interest income prospectively. Decreases in the amount and changes in the timing of expected cash flows compared to those previously estimated decrease the accretable yield and usually result in a provision for loan losses and the establishment of an allowance for loan losses. As the accretable yield increases or decreases from changes in cash flow expectations, the offset is a decrease or increase to the nonaccretable difference. The accretable yield is measured at each financial reporting date based on information then currently available and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of the loans.

The Board of Directors and management review and approve the Bank's loan policy and procedures on a regular basis to reflect issues such as regulatory and organizational structure changes, strategic planning revisions, concentrations of credit, loan delinquencies and nonperforming loans, problem loans, and policy adjustments.

Real estate loans are loans secured by liens or interest in real estate, to provide purchase, construction, and refinance on real estate properties. Commercial and industrial loans consist of commercial term loans, commercial lines of credit, and Small Business Administration ("SBA") loans. Consumer loans consist of auto loans, personal loans, and home equity lines of credit. We maintain management loan review and monitoring departments that review and monitor pass graded loans as well as problem loans to prevent further deterioration.

The majority of the Bank's loan portfolio consists of commercial real estate, and commercial and industrial loans. The Bank has been diversifying and monitoring commercial real estate loans based on property types, tightening underwriting standards and portfolio liquidity and management, and has not exceeded certain specified limits set forth in the Bank's loan policy.

Loans receivable consisted of the following as of the dates indicated:

	September 30, 2015			December 31, 2014		
	Non-PCI Loans	PCI Loans	Total	Non-PCI Loans	PCI Loans	Total
	(in thousands)					
Real estate loans:						
Commercial property <sup>(1)</sup>						
Retail	\$715,169	\$7,268	\$722,437	\$676,143	\$10,343	\$686,486
Hospitality	544,148	5,435	549,583	455,220	12,862	468,082
Gas station	334,518	5,786	340,304	362,815	7,745	370,560
Other	897,512	5,385	902,897	843,462	10,680	854,142
Construction	26,228	—	26,228	9,532	—	9,532
Residential property	197,070	1,035	198,105	121,124	2,499	123,623
Total real estate loans	2,714,645	24,909	2,739,554	2,468,296	44,129	2,512,425
Commercial and industrial loans:						
Commercial term	121,655	193	121,848	115,734	327	116,061
Commercial lines of credit	126,697	—	126,697	93,586	—	93,586
International loans	32,239	—	32,239	38,815	—	38,815
Total commercial and industrial loans	280,591	193	280,784	248,135	327	248,462
Consumer loans	24,691	43	24,734	27,566	45	27,611
Loans receivable <sup>(2)</sup>	3,019,927	25,145	3,045,072	2,743,997	44,501	2,788,498
Allowance for loans losses	(43,222 )	(3,138 )	(46,360 )	(51,640 )	(1,026 )	(52,666 )
Loans receivable, net	\$2,976,705	\$22,007	\$2,998,712	\$2,692,357	\$43,475	\$2,735,832

(1) Includes owner-occupied property loans of \$1.12 billion as of both September 30, 2015 and December 31, 2014, respectively.

(2) Includes unamortized costs, net of unamortized fees, of \$2.3 million and \$3.2 million as of September 30, 2015 and December 31, 2014, respectively.

Accrued interest on loans receivable was \$6.0 million and \$6.4 million at September 30, 2015 and December 31, 2014, respectively. At September 30, 2015 and December 31, 2014, loans receivable totaling \$606.4 million and \$840.0 million respectively, were pledged to secure advances from the FHLB and the FBR discount window.

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table details the information on the sales and reclassifications of loans receivable to loans held for sale (excluding PCI loans) by portfolio segment for the three months ended September 30, 2015 and 2014:

	Real Estate	Commercial and Industrial	Consumer	Total Non-PCI
	(in thousands)			
September 30, 2015				
Balance at beginning of period	\$2,067	\$2,091	\$—	\$4,158
Origination of loans held for sale	13,867	7,464	—	21,331
Sales of loans held for sale	(12,199)	(8,408)	—	(20,607)
Principal payoffs and amortization	(3)	(8)	—	(11)
Balance at end of period	\$3,732	\$1,139	\$—	\$4,871
September 30, 2014				
Balance at beginning of period	\$2,568	\$1,274	\$—	\$3,842
Origination of loans held for sale	15,198	3,031	—	18,229
Sales of loans held for sale	(12,135)	(2,133)	—	(14,268)
Principal payoffs and amortization	(20)	(26)	—	(46)
Balance at end of period	\$5,611	\$2,146	\$—	\$7,757

For the three months ended September 30, 2015, there was no reclassification of Non-PCI loans receivable as loans held for sale and Non-PCI loans held for sale of \$20.6 million were sold. In addition, there was no reclassification from Non-PCI loans held for sale to Non-PCI loans receivable for the three months ended September 30, 2015. For the three months ended September 30, 2014, there was no reclassification of Non-PCI loans receivable as Non-PCI loans held for sale and Non-PCI loans held for sale of \$14.3 million were sold. In addition, there was no reclassification from Non-PCI loans held for sale to Non-PCI loans receivable for the three months ended September 30, 2014.

The following table details the information on the sales and reclassifications of loans receivable to loans held for sale (excluding PCI loans) by portfolio segment for the nine months ended September 30, 2015 and 2014:

	Real Estate	Commercial and Industrial	Consumer	Total Non-PCI
	(in thousands)			
September 30, 2015				
Balance at beginning of period	\$3,323	\$2,128	\$—	\$5,451
Origination of loans held for sale	37,601	21,672	—	59,273
Reclassification from loans receivable to loans held for sale	360	—	—	360
Sales of loans held for sale	(37,534)	(22,616)	—	(60,150)
Principal payoffs and amortization	(18)	(45)	—	(63)
Balance at end of period	\$3,732	\$1,139	\$—	\$4,871
September 30, 2014				
Balance at beginning of period	\$—	\$—	\$—	\$—
Origination of loans held for sale	29,591	5,207	—	34,798
Sales of loans held for sale	(23,953)	(3,033)	—	(26,986)
Principal payoffs and amortization	(27)	(28)	—	(55)
Balance at end of period	\$5,611	\$2,146	\$—	\$7,757

For the nine months ended September 30, 2015, a Non-PCI loan receivable of \$360,000 was reclassified as loans held for sale and Non-PCI loans held for sale of \$60.2 million were sold. In addition, there was no reclassification from Non-PCI loans held for sale to Non-PCI loans receivable for the nine months ended September 30, 2015. For the nine

months ended September 30, 2014, there was no reclassification of Non-PCI loans receivable as Non-PCI loans held for sale, and Non-PCI loans held for sale of \$27.0 million were sold. In addition, there was no reclassification from Non-PCI loans held for sale to Non-PCI loans receivable for the nine months ended September 30, 2014.

Activity in the allowance for loan losses and allowance for off-balance sheet items was as follows for the periods indicated:

	As of and for the Three Months Ended September 30, 2015			September 30, 2014 <sup>(1)</sup>	As of and for the Nine Months Ended September 30, 2015			September 30, 2014 <sup>(1)</sup>
	Non-PCI Loans	PCI Loans	Total		Non-PCI Loans	PCI Loans	Total	
(in thousands)								
Allowance for loan losses:								
Balance at beginning of period	\$49,468	\$1,352	\$50,820	\$51,886	\$51,640	\$1,026	\$52,666	\$57,555
Charge-offs	(1,748 )	—	(1,748 )	(1,418 )	(3,004 )	—	(3,004 )	(5,569 )
Recoveries on loans previously charged off	992	—	992	663	4,477	—	4,477	6,656
Net loan (charge-offs) recoveries	(756 )	—	(756 )	(755 )	1,473	—	1,473	1,087
(Negative provision) provision charged to operating expense	(5,490 )	1,786	(3,704 )	48	(9,891 )	\$2,112	(7,779 )	(7,463 )
Balance at end of period	\$43,222	\$3,138	\$46,360	\$51,179	\$43,222	\$3,138	\$46,360	\$51,179
Allowance for off-balance sheet items:								
Balance at beginning of period	\$962	\$—	\$962	\$1,592	\$1,366	\$—	\$1,366	\$1,247
(Negative provision) provision charged to operating expense	(406 )	—	(406 )	(48 )	(810 )	\$—	(810 )	297
Balance at end of period	\$556	\$—	\$556	\$1,544	\$556	\$—	\$556	\$1,544

<sup>(1)</sup> As of September 30, 2014, there was no allowance for loan losses associated with PCI loans.

The allowance for off-balance sheet items is maintained at a level believed to be sufficient to absorb probable losses related to these unfunded credit facilities. The determination of the allowance adequacy is based on periodic evaluations of the unfunded credit facilities including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities. As of September 30, 2015 and 2014, the allowance for off-balance sheet items amounted to \$556,000 and \$1.5 million, respectively. Net adjustments to the allowance for off-balance sheet items are included in the other operating expenses.

The Company determined that the net adjustments to the allowance for the off-balance sheet items should have been recorded to other noninterest expense rather than the provision for loan losses. Accordingly, the Company has revised the classification of the net adjustments from the provision for loan losses to other operating expenses in the Consolidated Statements of Income for the three and nine months ended September 30, 2014 as follows:

	As Previously Reported	Effect of Change (in thousands)	As Adjusted
For the Three Months Ended September 30, 2014			
Provision for loan losses	\$—	\$48	\$48
Other operating expenses	\$2,612	\$(48 )	\$2,564
For the Nine Months Ended September 30, 2014			
Provision for loan losses	\$(7,166 )	\$(297 )	\$(7,463 )
Other operating expenses	\$6,883	\$297	\$7,180



Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table details the information on the allowance for loan losses by portfolio segment for the three months ended September 30, 2015 and 2014:

	Real Estate	Commercial and Industrial	Consumer	Unallocated	Total
	(in thousands)				
September 30, 2015					
Allowance for loan losses on Non-PCI loans:					
Beginning balance	\$39,898	\$8,245	\$172	\$1,153	\$49,468
Charge-offs	(334)	(1,414)	—	—	(1,748)
Recoveries on loans previously charged off	745	244	3	—	992
(Negative provision) provision	(5,867)	700	(78)	(245)	(5,490)
Ending balance	\$34,442	\$7,775	\$97	\$908	\$43,222
Ending balance: individually evaluated for impairment	\$3,500	\$846	\$—	\$—	\$4,346
Ending balance: collectively evaluated for impairment	\$30,942	\$6,929	\$97	\$908	\$38,876
Non-PCI loans receivable:					
Ending balance	\$2,714,645	\$280,591	\$24,691	\$—	\$3,019,927
Ending balance: individually evaluated for impairment	\$28,372	\$7,851	\$1,689	\$—	\$37,912
Ending balance: collectively evaluated for impairment	\$2,686,273	\$272,740	\$23,002	\$—	\$2,982,015
Allowance for loan losses on PCI loans:					
Beginning balance	\$1,289	\$63	\$—	\$—	\$1,352
Provision (negative provision)	1,830	(46)	2	—	1,786
Ending balance: acquired with deteriorated credit quality	\$3,119	\$17	\$2	\$—	\$3,138
PCI loans receivable:					
Ending balance: acquired with deteriorated credit quality	\$24,909	\$193	\$43	\$—	\$25,145
September 30, 2014 <sup>(1)</sup>					
Allowance for loan losses on Non-PCI loans:					
Beginning balance	\$40,303	\$9,738	\$540	\$1,305	\$51,886
Charge-offs	(884)	(499)	(35)	—	(1,418)
Recoveries on loans previously charged off	293	365	5	—	663
Provision (negative provision)	179	260	(186)	(205)	48
Ending balance	\$39,891	\$9,864	\$324	\$1,100	\$51,179
Ending balance: individually evaluated for impairment	\$2,027	\$3,757	\$—	\$—	\$5,784
Ending balance: collectively evaluated for impairment	\$37,864	\$6,107	\$324	\$1,100	\$45,395
Non-PCI loans receivable:					
Ending balance	\$2,348,366	\$234,975	\$28,905	\$—	\$2,612,246
	\$35,654	\$11,970	\$1,758	\$—	\$49,382



Ending balance: individually  
evaluated for impairment  
Ending balance: collectively  
evaluated for impairment

\$2,312,712	\$223,005	\$27,147	\$—	\$2,562,864
-------------	-----------	----------	-----	-------------

<sup>(1)</sup> As of September 30, 2014, there was no allowance for loan losses associated with PCI loans.

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table details the information on the allowance for loan losses by portfolio segment for the nine months ended September 30, 2015 and 2014:

	Real Estate	Commercial and Industrial	Consumer	Unallocated	Total
	(in thousands)				
September 30, 2015					
Allowance for loan losses on Non-PCI loans:					
Beginning balance	\$41,194	\$9,142	\$220	\$1,084	\$51,640
Charge-offs	(435)	(2,569)	—	—	(3,004)
Recoveries on loans previously charged off	2,040	2,434	3	—	4,477
(Negative provision) provision	(8,357)	(1,232)	(126)	(176)	(9,891)
Ending balance	\$34,442	\$7,775	\$97	\$908	\$43,222
Ending balance: individually evaluated for impairment	\$3,500	\$846	\$—	\$—	\$4,346
Ending balance: collectively evaluated for impairment	\$30,942	\$6,929	\$97	\$908	\$38,876
Non-PCI loans receivable:					
Ending balance	\$2,714,645	\$280,591	\$24,691	\$—	\$3,019,927
Ending balance: individually evaluated for impairment	\$28,372	\$7,851	\$1,689	\$—	\$37,912
Ending balance: collectively evaluated for impairment	\$2,686,273	\$272,740	\$23,002	\$—	\$2,982,015
Allowance for loan losses on PCI loans:					
Beginning balance	\$895	\$131	\$—	\$—	\$1,026
Provision (negative provision)	2,224	(114)	2	—	2,112
Ending balance: acquired with deteriorated credit quality	\$3,119	\$17	\$2	\$—	\$3,138
PCI loans receivable:					
Ending balance: acquired with deteriorated credit quality	\$24,909	\$193	\$43	\$—	\$25,145
September 30, 2014 <sup>(1)</sup>					
Allowance for loan losses on Non-PCI loans:					
Beginning balance	\$43,550	\$11,287	\$1,427	\$1,291	\$57,555
Charge-offs	(2,073)	(3,394)	(102)	—	(5,569)
Recoveries on loans previously charged off	3,298	3,338	20	—	6,656
Negative provision	(4,884)	(1,367)	(1,021)	(191)	(7,463)
Ending balance	\$39,891	\$9,864	\$324	\$1,100	\$51,179
Ending balance: individually evaluated for impairment	\$2,027	\$3,757	\$—	\$—	\$5,784
Ending balance: collectively evaluated for impairment	\$37,864	\$6,107	\$324	\$1,100	\$45,395
Non-PCI loans receivable:					
Ending balance	\$2,348,366	\$234,975	\$28,905	\$—	\$2,612,246
	\$35,654	\$11,970	\$1,758	\$—	\$49,382

Ending balance: individually evaluated for impairment					
Ending balance: collectively evaluated for impairment	\$2,312,712	\$223,005	\$27,147	\$—	\$2,562,864

(1) As of September 30, 2014, there was no allowance for loan losses associated with PCI loans.

#### Credit Quality Indicators

As part of the on-going monitoring of the credit quality of our loan portfolio, we utilize an internal loan grading system to identify credit risk and assign an appropriate grade, from 0 to 8, for each loan in our loan portfolio. Third party loan reviews are performed throughout the year. Additional adjustments are made when determined to be necessary. The loan grade definitions are as follows:

Pass and Pass-Watch: Pass and pass-watch loans, grades 0-4, are in compliance in all respects with the Bank’s credit policy and regulatory requirements, and do not exhibit any potential or defined weaknesses as defined under “Special

Mention,” “Substandard” or “Doubtful.” This category is the strongest level of the Bank’s loan grading system. It incorporates all performing loans with no credit weaknesses. It includes cash and stock/security secured loans or other investment grade loans.

Special Mention: A special mention credit, grade 5, has potential weaknesses that deserve management’s close attention. If not corrected, these potential weaknesses may result in deterioration of the repayment prospects of the debt and result in a Substandard classification. Loans that have significant actual, not potential, weaknesses are considered more severely classified.

Substandard: A substandard credit, grade 6, has a well-defined weakness that jeopardizes the liquidation of the debt. A credit graded Substandard is not protected by the sound worth and paying capacity of the borrower, or of the value and type of collateral pledged. With a Substandard loan, there is a distinct possibility that the Bank will sustain some loss if the weaknesses or deficiencies are not corrected.

Doubtful: A doubtful credit, grade 7, is one that has critical weaknesses that would make the collection or liquidation of the full amount due improbable. However, there may be pending events which may work to strengthen the credit, and therefore the amount or timing of a possible loss cannot be determined at the current time.

Loss: A loan classified as loss, grade 8, is considered uncollectible and of such little value that their continuance as an active bank asset is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be possible in the future. Loans classified as loss are charged off in a timely manner.

Under regulatory guidance, loans graded special mention or worse are considered criticized loans and loans graded substandard or worse are considered classified loans.

As of September 30, 2015 and December 31, 2014, pass/pass-watch, special mention and classified loans (excluding PCI loans), disaggregated by loan class, were as follows:

	Pass/Pass-Watch (in thousands)	Special Mention	Classified	Total
September 30, 2015				
Real estate loans:				
Commercial property				
Retail	\$701,707	\$10,783	\$2,679	\$715,169
Hospitality	497,759	34,961	11,428	544,148
Gas station	321,151	8,721	4,646	334,518
Other	878,561	8,880	10,071	897,512
Construction	26,228	—	—	26,228
Residential property	195,313	60	1,697	197,070
Commercial and industrial loans:				
Commercial term	114,007	1,174	6,474	121,655
Commercial lines of credit	120,675	5,058	964	126,697
International loans	29,854	2,385	—	32,239
Consumer loans	22,482	101	2,108	24,691
Total Non-PCI loans	\$2,907,737	\$72,123	\$40,067	\$3,019,927
December 31, 2014				
Real estate loans:				
Commercial property				
Retail	\$655,431	\$18,013	\$2,699	\$676,143
Hospitality	398,158	46,365	10,697	455,220
Gas station	346,350	8,899	7,566	362,815
Other	823,373	9,543	10,546	843,462
Construction	9,532	—	—	9,532
Residential property	118,880	66	2,178	121,124
Commercial and industrial loans:				
Commercial term	105,987	1,225	8,522	115,734
Commercial lines of credit	92,038	993	555	93,586
International loans	36,007	252	2,556	38,815
Consumer loans	25,367	131	2,068	27,566
Total Non-PCI loans	\$2,611,123	\$85,487	\$47,387	\$2,743,997

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following is an aging analysis of loans (excluding PCI loans), disaggregated by loan class, as of the dates indicated:

	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total	Accruing 90 Days or More Past Due
(in thousands)							
September 30, 2015							
Real estate loans:							
Commercial property							
Retail	\$622	\$—	\$ 387	\$ 1,009	\$714,160	\$715,169	\$—
Hospitality	50	—	4,488	4,538	539,610	544,148	—
Gas station	43	1,242	1,107	2,392	332,126	334,518	—
Other	428	736	2,150	3,314	894,198	897,512	—
Construction	—	—	—	—	26,228	26,228	—
Residential property	230	—	108	338	196,732	197,070	—
Commercial and industrial loans:							
Commercial term	89	102	689	880	120,775	121,655	—
Commercial lines of credit	—	—	1,292	1,292	125,405	126,697	—
International loans	—	—	—	—	32,239	32,239	—
Consumer loans	—	—	236	236	24,455	24,691	—
Total Non-PCI loans	\$1,462	\$2,080	\$ 10,457	\$ 13,999	\$3,005,928	\$3,019,927	\$—
December 31, 2014							
Real estate loans:							
Commercial property							
Retail	\$1,554	\$281	\$ 1,920	\$ 3,755	\$672,388	\$676,143	\$—
Hospitality	1,531	2,340	433	4,304	450,916	455,220	—
Gas station	2,991	1,113	353	4,457	358,358	362,815	—
Other	1,674	2,156	1,142	4,972	838,490	843,462	—
Construction	—	—	—	—	9,532	9,532	—
Residential property	167	—	687	854	120,270	121,124	—
Commercial and industrial loans:							
Commercial term	1,107	490	2,847	4,444	111,290	115,734	—
Commercial lines of credit	—	—	227	227	93,359	93,586	—
International loans	200	—	—	200	38,615	38,815	—
Consumer loans	489	349	248	1,086	26,480	27,566	—
Total Non-PCI loans	\$9,713	\$6,729	\$ 7,857	\$ 24,299	\$2,719,698	\$2,743,997	\$—

### Impaired Loans

Loans are considered impaired when the Bank will be unable to collect all interest and principal payments per contractual terms of the loan agreement, unless the loan is both well-collateralized and in the process of collection; or they are classified as Troubled Debt Restructurings (“TDRs”) because, due to the financial difficulties of the borrowers, we have granted concessions to the borrowers we would not otherwise consider; or when current information or events make it unlikely to collect in full according to the contractual terms of the loan agreements; or there is a deterioration in the borrower’s financial condition that raises uncertainty as to timely collection of either principal or

interest; or full payment of both interest and principal is in doubt according to the original contractual terms. We evaluate loan impairment in accordance with applicable GAAP. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less estimated costs to sell. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency is either charged off against the allowance for loan losses or we establish a specific allocation in the allowance for loan losses. Additionally, loans that are considered impaired are specifically excluded from the quarterly migration analysis when determining the amount of the allowance for loan losses required for the period.

The allowance for collateral-dependent loans is determined by calculating the difference between the outstanding loan balance and the value of the collateral as determined by recent appraisals. The allowance for collateral-dependent loans varies from loan to loan based on the collateral coverage of the loan at the time of designation as nonperforming. We continue to monitor the collateral coverage, using recent appraisals, on these loans on a quarterly basis and adjust the allowance accordingly.

The following tables provide information on impaired loans (excluding PCI loans), disaggregated by loan class, as of the dates indicated:

	Recorded Investment	Unpaid Principal Balance	With No Related Allowance Recorded	With an Allowance Recorded	Related Allowance
	(in thousands)				
September 30, 2015					
Real estate loans:					
Commercial property					
Retail	\$2,621	\$2,909	\$2,068	\$553	\$40
Hospitality	6,906	7,576	3,066	3,840	2,950
Gas station	6,315	6,878	5,665	650	185
Other	9,886	11,539	8,607	1,279	325
Residential property	2,644	2,820	2,644	—	—
Commercial and industrial loans:					
Commercial term	5,812	6,283	2,770	3,042	329
Commercial lines of credit	894	1,021	394	500	500
International loans	1,145	1,145	585	560	17
Consumer loans	1,689	1,902	1,689	—	—
Total Non-PCI loans	\$37,912	\$42,073	\$27,488	\$10,424	\$4,346
December 31, 2014					
Real estate loans:					
Commercial property					
Retail	\$4,436	\$4,546	\$1,938	\$2,498	\$220
Hospitality	5,835	6,426	4,581	1,254	1,828
Gas station	8,974	9,594	8,526	448	150
Other	10,125	11,591	8,890	1,235	319
Residential property	3,127	3,268	3,127	—	—
Commercial and industrial loans:					
Commercial term	7,614	8,133	2,999	4,615	2,443
Commercial lines of credit	466	575	466	—	—
International loans	3,546	3,546	2,628	918	286
Consumer loans	1,742	1,907	1,742	—	—
Total Non-PCI loans	\$45,865	\$49,586	\$34,897	\$10,968	\$5,246



	Average Recorded Investment for the Three Months Ended	Interest Income Recognized for the Three Months Ended	Average Recorded Investment for the Nine Months Ended	Interest Income Recognized for the Nine Months Ended
(in thousands)				
September 30, 2015				
Real estate loans:				
Commercial property				
Retail	\$2,635	\$46	\$4,301	\$244
Hospitality	6,151	143	6,517	443
Gas station	6,298	117	7,668	399
Other	9,967	202	10,505	606
Residential property	2,655	28	2,815	88
Commercial and industrial loans:				
Commercial term	5,918	86	7,062	282
Commercial lines of credit	901	4	1,804	40
International loans	1,236	—	1,259	—
Consumer loans	1,695	17	1,779	51
Total Non-PCI loans	\$37,456	\$643	\$43,710	\$2,153
September 30, 2014				
Real estate loans:				
Commercial property				
Retail	\$4,456	\$36	\$5,682	\$215
Hospitality	4,206	102	4,149	232
Gas station	14,181	218	12,023	587
Other	9,898	232	10,716	682
Residential property	3,173	30	2,853	87
Commercial and industrial loans:				
Commercial term	8,118	126	10,007	443
Commercial lines of credit	2,884	36	1,447	61
International loans	1,146	—	1,136	—
Consumer loans	1,765	16	1,619	46
Total Non-PCI loans	\$49,827	\$796	\$49,632	\$2,353

The following is a summary of interest foregone on impaired loans (excluding PCI loans) for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
(in thousands)				
Interest income that would have been recognized had impaired loans performed in accordance with their original terms	\$1,444	\$1,063	\$3,361	\$3,490
Less: Interest income recognized on impaired loans	(643)	(796)	(2,153)	(2,353)
Interest foregone on impaired loans	\$801	\$267	\$1,208	\$1,137

There were no commitments to lend additional funds to borrowers whose loans are included above.

Nonaccrual Loans

Loans are placed on nonaccrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90

25

---

days past due, unless management believes the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on nonaccrual status earlier, depending upon the individual circumstances surrounding the loan's delinquency. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Nonaccrual loans may be restored to accrual status when principal and interest payments become current and full repayment is expected.

The following table details nonaccrual loans (excluding PCI loans), disaggregated by loan class, as of the dates indicated:

	September 30, 2015 (in thousands)	December 31, 2014
Real estate loans:		
Commercial property		
Retail	\$996	\$2,160
Hospitality	5,935	3,835
Gas station	3,296	3,478
Other	5,405	4,961
Residential property	1,120	1,588
Commercial and industrial loans:		
Commercial term	4,193	7,052
Commercial lines of credit	1,464	466
Consumer loans	1,535	1,742
Total nonaccrual Non-PCI loans	\$23,944	\$25,282

The following table details nonperforming assets (excluding PCI loans) as of the dates indicated:

	September 30, 2015 (in thousands)	December 31, 2014
Nonaccrual Non-PCI loans	\$23,944	\$25,282
Loans 90 days or more past due and still accruing	—	—
Total nonperforming Non-PCI loans	23,944	25,282
OREO	13,249	15,790
Total nonperforming assets	\$37,193	\$41,072

As of September 30, 2015, OREO consisted of 17 properties with a combined carrying value of \$13.2 million. Of the \$13.2 million, \$10.8 million were OREO acquired in the CBI acquisition or were obtained as a result of PCI loan collateral foreclosures subsequent to the acquisition date. As of December 31, 2014, OREO consisted of 25 properties with a combined carrying value of \$15.8 million. Of the \$15.8 million, \$15.3 million were OREO acquired in the CBI acquisition or were obtained as a result of PCI loan collateral foreclosures subsequent to the acquisition date.

## Troubled Debt Restructurings

The following table details TDRs (excluding PCI loans), disaggregated by concession type and loan type, as of September 30, 2015 and December 31, 2014:

	Nonaccrual TDRs					Accrual TDRs				
	Deferral of Principal and Interest	Reduction of Principal and Interest	Extension of Maturity	Total		Deferral of Principal and Interest	Reduction of Principal and Interest	Extension of Maturity	Total	
September 30, 2015										
Real estate loans:										
Commercial property										
Retail	\$—	\$—	\$—	\$ 357	\$357	\$—	\$—	\$ 1,228	\$—	\$1,228
Hospitality	1,448	—	—	—	1,448	—	—	—	—	—
Gas station	980	—	—	—	980	345	—	—	—	345
Other	897	1,665	360	12	2,934	2,638	—	106	1,391	4,135
Residential property	703	—	—	—	703	—	—	—	301	301
Commercial and industrial loans:										
Commercial term	40	—	2,375	1,018	3,433	44	218	238	1,079	1,579
Commercial lines of credit	222	—	104	68	394	—	—	—	—	—
Consumer loans	—	—	119	—	119	250	—	—	—	250
Total Non-PCI loans	\$4,290	\$ 1,665	\$ 2,958	\$ 1,455	\$ 10,368	\$ 3,277	\$ 218	\$ 1,572	\$ 2,771	\$ 7,838
December 31, 2014										
Real estate loans:										
Commercial property										
Retail	\$—	\$—	\$—	\$ 2,032	\$2,032	\$306	\$—	\$—	\$—	\$306
Hospitality	1,115	(53 )	—	—	1,062	1,807	—	—	—	1,807
Gas station	1,075	—	—	—	1,075	2,335	—	—	—	2,335
Other	943	1,498	433	24	2,898	2,343	—	782	1,372	4,497
Residential property	742	—	—	—	742	—	—	—	308	308
Commercial and industrial loans:										
Commercial term	14	(1 )	2,556	1,481	4,050	57	226	567	1,358	2,208
Commercial lines of credit	227	—	126	113	466	2,156	—	—	—	2,156
International loans	—	—	—	—	—	—	—	200	—	200
Consumer loans	—	—	131	—	131	—	—	—	—	—
Total Non-PCI loans	\$4,116	\$ 1,444	\$ 3,246	\$ 3,650	\$ 12,456	\$ 9,004	\$ 226	\$ 1,549	\$ 3,038	\$ 13,817

As of September 30, 2015 and December 31, 2014, total TDRs were \$18.2 million and \$26.3 million, respectively. A debt restructuring is considered a TDR if we grant a concession that we would not have otherwise considered to the

borrower, for economic or legal reasons related to the borrower's financial difficulties. Loans are considered to be TDRs if they were restructured through payment structure modifications such as reducing the amount of principal and interest due monthly and/or allowing for interest only monthly payments for three months or more. All TDRs are impaired and are individually evaluated for specific impairment using one of these three criteria: (1) the present value of expected future cash flows discounted at the loan's effective interest rate; (2) the loan's observable market price; or (3) the fair value of the collateral if the loan is collateral dependent.

At September 30, 2015 and December 31, 2014, TDRs were subjected to specific impairment analysis, and \$614,000 and \$2.9 million, respectively, of reserves relating to these loans were included in the allowance for loan losses.

The following table details TDRs (excluding PCI loans), disaggregated by loan class, for the three months ended September 30, 2015 and 2014:

	September 30, 2015			September 30, 2014		
	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
(in thousands, except number of loans)						
Real estate loans:						
Commercial property						
Retail <sup>(1)</sup>	1	\$ 1,230	\$ 1,228	—	\$—	\$—
Hospitality <sup>(2)</sup>	—	—	—	1	2,014	1,991
Gas station <sup>(3)</sup>	—	—	—	1	395	385
Other <sup>(4)</sup>	1	412	412	—	—	—
Commercial and industrial loans:						
Commercial term <sup>(5)</sup>	5	420	396	—	—	—
Commercial lines of credit <sup>(6)</sup>	—	—	—	1	2,092	2,200
Total Non-PCI loans	7	\$2,062	\$2,036	3	\$4,501	\$4,576

(1) Includes a modification of \$1.2 million through a reduction of principal or accrued interest for the three months ended September 30, 2015.

(2) Includes a modification of \$2.0 million through a payment deferral for the three months ended September 30, 2014.

(3) Includes a modification of \$385,000 through a payment deferral for the three months ended September 30, 2014.

(4) Includes a modification of \$412,000 through a payment deferral for the three months ended September 30, 2015.

(5) Includes modifications of \$31,000 through a reduction of principal or accrued interest, \$71,000 through payment deferrals and \$293,000 through extensions of maturity for the three months ended September 30, 2015.

(6) Includes a modification of \$2.2 million through a payment deferral for the three months ended September 30, 2014.

During the three months ended September 30, 2015, we restructured monthly payments on seven loans, with a net carrying value of \$2.0 million as of September 30, 2015, through temporary payment structure modifications. For the restructured loans on accrual status, we determined that, based on the financial capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms are probable.

The following table details TDRs (excluding PCI loans), disaggregated by loan class, for the nine months ended September 30, 2015 and 2014:

	September 30, 2015			September 30, 2014		
	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
(in thousands, except number of loans)						
Real estate loans:						
Commercial property						
Retail <sup>(1)</sup>	1	\$ 1,248	\$ 1,228	1	\$ 2,002	\$ 1,856
Gas station <sup>(2)</sup>	—	—	—	1	2,040	1,991
Other <sup>(3)</sup>	2	731	725	3	1,422	1,386
Residential property <sup>(4)</sup>	—	—	—	1	317	311
Commercial and industrial loans:						
Commercial term <sup>(5)</sup>	10	1,052	858	5	327	263
Commercial lines of credit <sup>(6)</sup>	—	—	—	3	2,366	2,563
Consumer loans <sup>(7)</sup>	1	250	250	—	—	—
Total Non-PCI loans	14	\$ 3,281	\$ 3,061	14	\$ 8,474	\$ 8,370

Includes a modification of \$1.2 million through a reduction of principal or accrued interest for the nine months ended September 30, 2015 and a modification of 1.9 million an extension of maturity for the nine months ended September 30, 2014.

<sup>(2)</sup> Includes a modification of \$2.0 million through a payment deferral for the nine months ended September 30, 2014.

<sup>(3)</sup> Includes modifications of \$725,000 through payment deferrals for the nine months ended September 30, 2015 and modifications of \$1.3 million through payment deferrals and \$59,000 through an extension of maturity for the nine months ended September 30, 2014.

<sup>(4)</sup> Includes a modification of \$311,000 through an extension of maturity for the nine months ended September 30, 2014.

<sup>(5)</sup> Includes modifications of \$38,000 through payment deferrals, \$71,000 through reductions of principal or accrued interest and \$749,000 through extensions of maturity for the nine months ended September 30, 2015, and modifications of \$39,000 through a payment deferral, \$51,000 through reductions of principal or accrued interest and \$173,000 through an extension of maturity for the nine months ended September 30, 2014.

<sup>(6)</sup> Includes modifications of \$2.4 million through payment deferrals and \$134,000 through a reduction of principal or accrued interest for the nine months ended September 30, 2014.

The following table details TDRs (excluding PCI loans) that defaulted subsequent to the modifications occurring within the previous twelve months, disaggregated by loan class, for the three and nine months ended September 30, 2015 and 2014, respectively:

	Three Months Ended				Nine Months Ended			
	September 30, 2015		September 30, 2014		September 30, 2015		September 30, 2014	
	Number of Loans	Investment	Number of Loans	Investment	Number of Loans	Investment	Number of Loans	Investment
(in thousands, except number of loans)								
Real estate loans:								
Commercial property								
Retail	—	\$ —	1	\$ 1,856	—	\$ —	1	\$ 1,856
Hospitality	1	466	—	—	1	466	—	—

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Commercial and industrial loans:								
Commercial term	—	—	2	47	—	—	2	47
Commercial lines of credit	—	—	2	412	—	—	3	546
Total Non-PCI loans	1	\$ 466	5	\$ 2,315	1	\$ 466	6	\$ 2,449

29

---



## Purchased Credit Impaired Loans

As part of the acquisition of CBI, the Company purchased loans for which there was, at acquisition, evidence of deterioration of credit quality subsequent to origination and it was probable, at acquisition, that all contractually required payments would not be collected. Outstanding balance of PCI loans, the undiscounted sum of all amounts including amounts deemed principal, interest, fees and penalties, were \$33.2 million and \$64.3 million, respectively as of September 30, 2015 and December 31, 2014. The following table summarizes the changes in carrying value of PCI loans during the nine months ended September 30, 2015 and 2014:

	Carrying Amount (in thousands)	Accretable Yield	
Balance at January 1, 2015	\$43,475	\$(11,025	)
Accretion	2,462	2,462	
Payments received	(26,060	)	—
Disposal/transfer to OREO	4,242	—	
Change in expected cash flows, net	—	1,349	
Provision for credit losses	(2,112	)	—
Balance at September 30, 2015	\$22,007	\$(7,214	)
Balance at January 1, 2014	\$—	\$—	
Additions from CBI acquisition at August 31, 2014	75,878	(22,858	)
Accretion	491	491	
Payments received	(5,892	)	—
Disposal/transfer to OREO	(3,453	)	212
Balance at September 30, 2014	\$67,024	\$(22,155	)

As of September 30, 2015 and December 31, 2014, pass/pass-watch, special mention and classified PCI loans, disaggregated by loan class, were as follows:

	Pass/Pass-Watch	Special Mention	Classified	Total	Allowance	Total
	(in thousands)					
September 30, 2015						
Real estate loans:						
Commercial property						
Retail	\$1,174	\$—	\$6,094	\$7,268	\$203	\$7,065
Hospitality	189	—	5,246	5,435	290	5,145
Gas station	—	187	5,599	5,786	108	5,678
Other	—	—	5,385	5,385	2,318	3,067
Residential property						
Commercial and industrial loans:	—	—	1,035	1,035	200	835
Commercial term	—	—	193	193	17	176
Consumer loans	—	—	43	43	2	41
Total PCI loans	\$1,363	\$187	\$23,595	\$25,145	\$3,138	\$22,007
December 31, 2014						
Real estate loans:						
Commercial property						
Retail	\$1,207	\$219	\$8,917	\$10,343	\$401	\$9,942
Hospitality	—	—	12,862	12,862	99	12,763
Gas station	—	1,242	6,503	7,745	302	7,443
Other	—	—	10,680	10,680	65	10,615
Residential property						
Commercial and industrial loans:	—	—	2,499	2,499	28	2,471
Commercial term	—	—	327	327	131	196
Consumer loans	—	—	45	45	—	45
Total PCI loans	\$1,207	\$1,461	\$41,833	\$44,501	\$1,026	\$43,475

Loans accounted for as PCI are generally considered accruing and performing loans as the accretable discount is accreted to interest income over the estimated life of the loan when cash flows are reasonably estimable. Accordingly, PCI loans that are contractually past due are still considered to be accruing and performing loans. If the timing and amount of future cash flows is not reasonably estimable, the loans are classified as nonaccrual loans and interest income is not recognized until the timing and amount of future cash flows can be reasonably estimated. As of September 30, 2015 and December 31, 2014, we had no PCI loans on nonaccrual status and included in the delinquency table below.

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table presents a summary of the borrowers' underlying payment status of PCI loans as of the dates indicated:

	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total	Allowance Amount	Total
(in thousands)								
September 30, 2015								
Real estate loans:								
Commercial property								
Retail	\$1,061	\$65	\$1,647	\$2,773	\$4,495	\$7,268	\$203	\$7,065
Hospitality	—	—	1,708	1,708	3,727	5,435	290	5,145
Gas station	49	—	1,903	1,952	3,834	5,786	108	5,678
Other	—	—	4,930	4,930	455	5,385	2,318	3,067
Residential property	—	—	397	397	638	1,035	200	835
Commercial and industrial loans:								
Commercial term	—	5	37	42	151	193	17	176
Consumer loans	—	14	29	43	—	43	2	41
Total PCI loans	\$1,110	\$84	\$10,651	\$11,845	\$13,300	\$25,145	\$3,138	\$22,007
December 31, 2014								
Real estate loans:								
Commercial property								
Retail	\$93	\$287	\$5,623	\$6,003	\$4,340	\$10,343	\$401	\$9,942
Hospitality	312	—	7,670	7,982	4,880	12,862	99	12,763
Gas station	1,139	1,053	3,178	5,370	2,375	7,745	302	7,443
Other	—	—	10,119	10,119	561	10,680	65	10,615
Residential property	—	—	1,722	1,722	777	2,499	28	2,471
Commercial and industrial loans:								
Commercial term	30	—	135	165	162	327	131	196
Consumer loans	—	17	28	45	—	45	—	45
Total PCI loans	\$1,574	\$1,357	\$28,475	\$31,406	\$13,095	\$44,501	\$1,026	\$43,475

Servicing Assets and Liabilities

The changes in servicing assets for the nine months ended September 30, 2015 and 2014 were as follows:

	September 30, 2015	September 30, 2014
(in thousands)		
Servicing assets:		
Balance at beginning of period	\$13,773	\$6,833
Additions from CBI acquisition	—	7,442
Addition related to sale of SBA loans	1,739	871
Amortization	(3,526)	(1,304)
Balance at end of period	\$11,986	\$13,842
Servicing liabilities:		
Balance at beginning of period	\$5,971	\$106
Additions from CBI acquisition	—	5,898
Amortization	(795)	(6)

Balance at end of period	\$5,176	\$5,998
--------------------------	---------	---------

At September 30, 2015 and 2014, we serviced loans sold to unaffiliated parties in the amounts of \$468.9 million and \$341.6 million respectively. These represented loans that have been sold for which the Bank continues to provide servicing.

32

---

These loans are maintained off balance sheet and are not included in the loans receivable balance. All of the loans being serviced were SBA loans.

#### FDIC Loss Sharing Asset and Liability

The FDIC loss sharing asset related to the assumption of Single Family and Commercial Shared-Loss Agreement (“SLAs”) between CBI and the FDIC arising from the CBI’s acquisition of Mutual Bank. The loss sharing asset was measured at its fair value as of August 31, 2014 in conjunction with the acquisition of CBI. During the third quarter of 2014, the Bank submitted losses in excess of the stated reimbursement threshold of \$611.0 million, increasing the reimbursable percentage to 95 percent from 80 percent. The three-year recovery period for the Commercial Share-Loss Portfolio commenced on October 1, 2014. During the recovery period for the Commercial Share-Loss Portfolio, 80 percent of any recoveries on previously charged-off and reimbursed Commercial SLA loans, less any recovery costs, are remitted to the FDIC. As of September 30, 2015, the FDIC loss sharing liability was \$1.2 million and consisted of \$1.3 million of FDIC recoveries partially offset by \$136,000 of reimbursable expenses. Of the \$1.2 million net payable to the FDIC, \$1.2 million is payable under the Non-Single Family SLA and \$47,000 is due from the FDIC for losses covered under the Single Family SLA.

#### Note 7 — Income Taxes

The Company’s income tax expense from continuing operations was \$10.6 million and \$27.7 million for the three and nine months ended September 30, 2015, respectively, compared to \$5.4 million and \$20.1 million for the same periods in 2014. The effective income tax rates were 43.09 percent and 41.55 percent, respectively, for the three and nine months ended September 30, 2015, compared to 19.76 percent and 31.20 percent for the same periods in 2014. Excluding the bargain purchase gain and the merger and integration costs, the effective tax rates were 42.63 percent and 40.34 percent, respectively for the three and nine months ended September 30, 2014. Management concluded that no valuation allowance is required for the deferred tax assets as of September 30, 2015.

As of September 30, 2015, the Company was subjected to audits or examinations by the California Franchise Tax Board for the 2008 and 2009 tax years. Management does not anticipate any material changes in our financial statements due to the results of the audits.

#### Note 8 — Subordinated Debentures and Rescinded Stock Obligation

##### Subordinated Debentures

During the third quarter of 2014, the Company assumed CBI’s Junior Subordinated Deferrable Interest Debentures (“Subordinated Debentures”) with an unpaid principal balance of \$26.8 million and an estimated fair value of \$18.5 million. The \$8.3 million discount will be amortized to interest expense over the remaining term. In December 2005, a trust was formed by CBI and issued \$26.0 million of Trust Preferred Securities (“TPS”) at 6.26 percent fixed rate for the first five years and a variable rate at the 3 month LIBOR plus 140 basis points thereafter and invested the proceeds in Subordinated Debentures. The Subordinated Debentures will mature on December 31, 2035, however, the Bank may redeem the Subordinated Debentures at an earlier date if certain conditions are met. The TPS will be subject to mandatory redemption if the Subordinated Debentures are repaid by the Company. Interest is payable quarterly, and the Company has the option to defer interest payments on the Subordinated Debentures from time to time for a period not to exceed five consecutive years. The amortization was \$46,000 and \$125,000 for the three and nine months ended September 30, 2015, respectively.

##### Rescinded Stock Obligation

Hanmi Financial assumed a rescinded stock obligation of \$15.5 million and related accrued interest payable of \$4.5 million at the closing date of the CBI acquisition. The obligation resulted from the issuance of CBI common shares that CBI was not legally authorized to issue in 2010 and 2009. Interest had been accrued on the obligation at statutory interest rates that vary from state to state. As of September 30, 2015, the rescinded stock obligation and related accrued interest payable have been paid in full. The rescinded stock obligation and accrued interest as of December 31, 2014 were \$933,000 and \$288,000, respectively, as of December 31, 2014.

## Note 9 — Stockholders' Equity

## Stock Warrants

As part of an agreement dated as of July 27, 2010 with Cappello Capital Corp., the placement agent in connection with our best efforts offering and the financial advisor in connection with our completed rights offering, we issued warrants to purchase 250,000 shares of our common stock for services performed. The warrants had an exercise price of \$9.60 per share. According to the agreement, the warrants vested on October 14, 2010 and were exercisable until their expiration on October 14, 2015. The Company followed the guidance of FASB ASC Topic 815-40, Derivatives and Hedging—Contracts in Entity's Own Stock, which established a framework for determining whether certain freestanding and embedded instruments are indexed to a company's own stock for purposes of evaluation of the accounting for such instruments under existing accounting literature. Under GAAP, the issuer is required to measure the fair value of the equity instruments in the transaction as of the earlier of (i) the date at which a commitment for performance by the counterparty to earn the equity instruments is reached or (ii) the date at which the counterparty's performance is complete. The fair value of the warrants at the date of issuance totaling \$2.0 million was recorded as a liability and a cost of equity, which was determined by the Black-Scholes option pricing model. The expected stock volatility was based on historical volatility of our common stock over the expected term of the warrants. We used a weighted average expected stock volatility of 111.46 percent. The expected life assumption was based on the contract term of five years. The dividend yield of zero was based on the fact that we had no intention to pay cash dividends for the term at the grant date. The risk free rate of 2.07 percent used for the warrants was equal to the zero coupon rate in effect at the time of the grant. During the years of 2012, 2013 and 2014, all the stock warrants were exercised and there were no outstanding stock warrants as of December 31, 2014.

## Note 10 – Accumulated Other Comprehensive Income

Activity in accumulated other comprehensive income for the three months ended September 30, 2015 and 2014 was as follows:

	Unrealized Gains and Losses on Available for Sale Securities (in thousands)	Unrealized Gains and Losses on Interest-Only Strip	Tax Benefit (Expense)	Total	
For the three months ended September 30, 2015					
Balance at beginning of period	\$(1,079)	) \$ 16	\$ 1,486	\$ 423	
Other comprehensive income (loss) before reclassification	5,064	(7	) (1,274	) 3,783	
Reclassification from accumulated other comprehensive income	(2,048	) —	—	(2,048	)
Period change	3,016	(7	) (1,274	) 1,735	
Balance at end of period	\$ 1,937	\$ 9	\$ 212	\$ 2,158	
For the three months ended September 30, 2014					
Balance at beginning of period	\$(5,534)	) \$ 17	\$ 3,367	\$(2,150)	)
Other comprehensive (loss) income before reclassification	(4,947	) (3	) 2,102	(2,848)	)
Reclassification from accumulated other comprehensive income	(67	) —	—	(67)	)

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Period change	(5,014	) (3	) 2,102	(2,915	)
Balance at end of period	\$(10,548	) \$ 14	\$5,469	\$(5,065	)

For the three months ended September 30, 2015, there was a \$2.0 million reclassification from accumulated other comprehensive income to gains in earnings resulting from the sale of available-for-sale securities. The \$2.0 million reclassification adjustment out of accumulated other comprehensive income was included in net gain on sales of securities under noninterest income. The securities sold had a recorded unrealized gain of \$1.2 million in accumulated other comprehensive income as of June 30, 2015.

For the three months ended September 30, 2014, there was a \$67,000 reclassification from accumulated other comprehensive income to gains in earnings resulting from the sale of available-for-sale securities. The \$67,000 reclassification adjustment out of accumulated other comprehensive income was included in net gain on sales of securities under noninterest



income. The securities sold had a recorded unrealized gain of \$23,000 in accumulated other comprehensive income as of June 30, 2014.

Activity in accumulated other comprehensive income for the nine months ended September 30, 2015 and 2014 was as follows:

	Unrealized Gains and Losses on Available for Sale Securities (in thousands)	Unrealized Gains and Losses on Interest-Only Strip	Tax Benefit (Expense)	Total	
For the nine months ended September 30, 2015					
Balance at beginning of period	\$(985)	) \$ 16	\$ 1,432	\$ 463	
Other comprehensive income (loss) before reclassification	9,066	(7	) (1,220	) 7,839	
Reclassification from accumulated other comprehensive income	(6,144	) —	—	(6,144	)
Period change	2,922	(7	) (1,220	) 1,695	
Balance at end of period	\$ 1,937	\$ 9	\$ 212	\$ 2,158	
For the nine months ended September 30, 2014					
Balance at beginning of period	\$(18,187	) \$ 16	\$ 8,791	\$ (9,380	)
Other comprehensive income (loss) before reclassification	9,491	(2	) (3,322	) 6,167	
Reclassification from accumulated other comprehensive income	(1,852	) —	—	(1,852	)
Period change	7,639	(2	) (3,322	) 4,315	
Balance at end of period	\$(10,548	) \$ 14	\$ 5,469	\$ (5,065	)

For the nine months ended September 30, 2015, there was a \$6.1 million reclassification from accumulated other comprehensive income to gains in earnings resulting from the sale of available-for-sale securities. The \$6.1 million reclassification adjustment out of accumulated other comprehensive income was included in net gain on sales of securities under noninterest income. The securities sold had a recorded unrealized gain of \$2.0 million in accumulated other comprehensive income as of December 31, 2014.

For the nine months ended September 30, 2014, there was a \$1.9 million reclassification from accumulated other comprehensive income to gains in earnings resulting from the sale of available-for-sale securities. The \$1.9 million reclassification adjustment out of accumulated other comprehensive income was included in net gain on sales of securities under noninterest income. The securities sold had a recorded unrealized loss of \$498,000 in accumulated other comprehensive income as of December 31, 2013.

#### Note 11 — Regulatory Matters

##### Risk-Based Capital

In July 2013, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation approved the Basel III regulatory capital framework and related Dodd-Frank Wall Street Reform and Consumer Protection Act changes. The rules revise minimum capital requirements and adjust prompt corrective action thresholds. The rules also revise the regulatory capital elements, add a new common equity Tier I capital ratio, and increase the minimum Tier I capital ratio requirement. The revisions

permit banking organizations to retain, through a one-time election, the existing treatment for accumulated other comprehensive income. Additionally, a new rule on the capital conservation buffer will be implemented beginning January 1, 2016. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if certain capital levels fall below newly required amounts. The rules became effective January 1, 2015 for smaller, non-complex banking organizations with full implementation of certain deductions and adjustments to regulatory capital through January 1, 2019. All prior period data is based on Basel I rules.

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The capital ratios of Hanmi Financial and the Bank as of September 30, 2015 and December 31, 2014 were as follows:

	Actual		Minimum Regulatory Requirement		Minimum to Be Categorized as "Well Capitalized"		
	Amount (in thousands)	Ratio	Amount	Ratio	Amount	Ratio	
September 30, 2015							
Total capital (to risk-weighted assets):							
Hanmi Financial	\$487,613	14.75	% \$264,425	8.00	% N/A	N/A	
Hanmi Bank	\$484,968	14.69	% \$264,078	8.00	% \$330,097	10.00	%
Tier 1 capital (to risk-weighted assets):							
Hanmi Financial	\$445,955	13.49	% \$198,319	6.00	% N/A	N/A	
Hanmi Bank	\$443,364	13.43	% \$198,058	6.00	% \$264,078	8.00	%
Common equity Tier 1 capital (to risk-weighted assets):							
Hanmi Financial	\$445,955	13.49	% \$148,739	4.50	% N/A	N/A	
Hanmi Bank	\$443,364	13.43	% \$148,544	4.50	% \$214,563	6.5	%
Tier 1 capital (to average assets):							
Hanmi Financial	\$445,955	11.19	% \$159,401	4.00	% N/A	N/A	
Hanmi Bank	\$443,364	11.14	% \$159,196	4.00	% \$198,995	5.00	%
December 31, 2014							
Total capital (to risk-weighted assets):							
Hanmi Financial	\$493,598	15.89	% \$248,501	8.00	% N/A	N/A	
Hanmi Bank	\$470,934	15.18	% \$248,157	8.00	% \$310,196	10.00	%
Tier 1 capital (to risk-weighted assets):							
Hanmi Financial	\$454,582	14.63	% \$124,250	4.00	% N/A	N/A	
Hanmi Bank	\$431,971	13.93	% \$124,078	4.00	% \$186,118	6.00	%
Tier 1 capital (to average assets):							
Hanmi Financial	\$454,582	10.91	% \$166,600	4.00	% N/A	N/A	
Hanmi Bank	\$431,971	10.39	% \$166,332	4.00	% \$207,915	5.00	%

Note 12 — Fair Value Measurements

Fair Value Measurements

FASB ASC 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value including a three-level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The three-level fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are defined as follows:

-

Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 - Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

Level 3 - Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Fair value is used on a recurring basis for certain assets and liabilities in which fair value is the primary basis of accounting. Additionally, fair value is used on a non-recurring basis to evaluate assets or liabilities for impairment or for disclosure purposes.

We record securities available for sale at fair value on a recurring basis. Certain other assets, such as loans held for sale, impaired loans, OREO, and other intangible assets, are recorded at fair value on a non-recurring basis. Non-recurring fair value measurements typically involve assets that are periodically evaluated for impairment and for which any impairment is recorded in the period in which the re-measurement is performed.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument below:

Securities available for sale - The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges. If quoted prices are not available, fair values are measured using matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities, or other model-based valuation techniques requiring observable inputs other than quoted prices such as yield curve, prepayment speeds, and default rates. Level 1 securities include U.S. treasury securities and mutual funds that are traded on an active exchange or by dealers or brokers in active over-the-counter markets. The fair value of these securities is determined by quoted prices on an active exchange or over-the-counter market. Level 2 securities primarily include mortgage-backed securities, collateralized mortgage obligations, U.S. government agency securities, SBA loan pool securities, municipal bonds and corporate bonds in markets that are not active. In determining the fair value of the securities categorized as Level 2, we obtain reports from nationally recognized broker-dealers detailing the fair value of each investment security held as of each reporting date. The broker-dealers use prices obtained from nationally recognized pricing services to value our fixed income securities. The fair value of the municipal bonds is determined based on a proprietary model maintained by the broker-dealers. We review the prices obtained for reasonableness based on our understanding of the marketplace, and also consider any credit issues related to the bonds. As we have not made any adjustments to the market quotes provided to us and as they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy. Level 3 securities are instruments that are not traded in the market. As such, no observable market data for the instrument is available, which necessitates the use of significant unobservable inputs.

SBA loans held for sale - SBA loans held for sale are carried at the lower of cost or fair value. As of September 30, 2015 and December 31, 2014, we had \$4.9 million and \$5.5 million SBA loans held for sale, respectively. Management obtains quotes, bids or pricing indication sheets on all or part of these loans directly from the purchasing financial institutions. Premiums received or to be received on the quotes, bids or pricing indication sheets are indicative of the fact that cost is lower than fair value. At September 30, 2015, the entire balance of SBA loans held for sale was recorded at its cost. We record SBA loans held for sale on a nonrecurring basis with Level 2 inputs.

Impaired loans (excluding PCI loans) - Nonaccrual loans and performing restructured loans are considered impaired for reporting purposes and are measured and recorded at fair value on a non-recurring basis. Nonaccrual Non-PCI loans with an unpaid principal balance over \$100,000 and all performing restructured loans are reviewed individually for the amount of impairment, if any. Nonaccrual Non-PCI loans with an unpaid principal balance of \$100,000 or less are evaluated for impairment collectively. The Company does not record loans at fair value on a recurring basis. However, from time to time, nonrecurring fair value adjustments to collateral dependent impaired loans are recorded based on either the current appraised value of the collateral, a Level 2 measurement, or management's judgment and estimation of value reported on older appraisals that are then adjusted based on recent market trends, a Level 3 measurement.

OREO - Fair value of OREO is based primarily on third party appraisals, less costs to sell and result in a Level 2 classification of the inputs for determining fair value. Appraisals are required annually and may be updated more frequently as circumstances require and the fair value adjustments are made to OREO based on the updated appraised value of the property.

Nonperforming loans held for sale - We reclassify certain nonperforming loans as held for sale when we decide to sell those loans. The fair value of nonperforming loans held for sale is generally based upon the quotes, bids or sales contract prices which approximate their fair value. Nonperforming loans held for sale are recorded at estimated fair value less anticipated liquidation cost. As of September 30, 2015 and December 31, 2014, we did not have nonperforming loans held for sale, which are measured on a nonrecurring basis with Level 2 inputs.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

As of September 30, 2015 and December 31, 2014, assets and liabilities measured at fair value on a recurring basis are as follows:

	Level 1 Quoted Prices in Active Markets for Identical Assets  (in thousands)	Level 2 Significant Observable Inputs with No Active Market with Identical Characteristics	Level 3 Significant Unobservable Inputs	Balance
September 30, 2015				
Assets:				
Securities available for sale:				
Mortgage-backed securities	\$—	\$324,504	\$—	\$324,504
Collateralized mortgage obligations	—	116,314	—	116,314
U.S. government agency securities	—	57,674	—	57,674
SBA loan pools securities	—	68,301	—	68,301
Municipal bonds-tax exempt	—	48,001	—	48,001
Municipal bonds-taxable	—	14,372	—	14,372
Corporate bonds	—	17,005	—	17,005
U.S. treasury securities	162	—	—	162
Other securities	23,007	—	—	23,007
Total securities available for sale	\$23,169	\$646,171	\$—	\$669,340
December 31, 2014				
Assets:				
Securities available for sale:				
Mortgage-backed securities	\$—	\$573,286	\$—	\$573,286
Collateralized mortgage obligations	—	188,047	—	188,047
U.S. government agency securities <sup>(1)</sup>	—	128,207	—	128,207
SBA loan pools securities	—	109,447	—	109,447
Municipal bonds-tax exempt	—	3,681	709	4,390
Municipal bonds-taxable	—	16,922	—	16,922
Corporate bonds	—	16,948	—	16,948
U.S. treasury securities	163	—	—	163
Other securities <sup>(2)</sup>	22,893	—	—	22,893
Equity securities	—	—	414	414
Total securities available for sale	\$23,056	\$1,036,538	\$1,123	\$1,060,717

(1) U.S. government agency securities of \$128.2 million were reclassified as level 2 rather than level 1 as originally classified due to significant other observable inputs other than quoted prices for identical assets in active markets.

(2) Other securities of \$22.9 million were reclassified as level 1 rather than level 2 as originally classified due to the availability of quoted prices in active markets of the holdings.

The table below presents a reconciliation and income statement classification of gains and losses for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30, 2015:

	Beginning Balance as of January 1, 2015	Purchases, Issuances and Settlement	Realized Gains or (Losses) in Earnings	Unrealized Gains or Losses in Other Comprehensive Income	Ending Balance as of September 30, 2015
	(in thousands)				
Assets:					
Municipal bonds-tax exempt <sup>(1)</sup>	\$ 709	\$(709 )	\$—	\$—	\$—
Equity securities <sup>(2)</sup>	\$414	\$(339 )	\$(75 )	\$—	\$—

<sup>(1)</sup> A zero coupon tax credit municipal bond matured during the first quarter of 2015.

Reflects two equity securities that were not actively traded. During the second quarter of 2015, one equity security with a book value of \$200,000 with a fair value of \$200,000 as of December 31, 2014 was sold at

<sup>(2)</sup> \$75,000 loss and the other equity security with a book value of \$250,000 with a fair value of \$214,000 as of December 31, 2014 was reclassified to other assets.

#### Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis

As of September 30, 2015 and December 31, 2014, assets and liabilities measured at fair value on a non-recurring basis are as follows:

	Level 1  Quoted Prices in Active Markets for Identical Assets	Level 2 Significant Observable Inputs With No Active Market With Identical Characteristics	Level 3 Significant Unobservable Inputs	Loss During the nine Months Ended September 30, 2015
	(in thousands)			
September 30, 2015				
Assets:				
Impaired loans (excluding PCI loans) <sup>(1)</sup>	\$—	\$24,794	\$1,202	\$1,985
OREO <sup>(2)</sup>	\$—	\$13,249	\$—	\$444
	Level 1	Level 2	Level 3	
	Quoted Prices in Active Markets for Identical Assets	Significant Observable Inputs With No Active Market With Identical Characteristics	Significant Unobservable Inputs	Loss During the Twelve Months Ended December 31, 2014
	(in thousands)			
December 31, 2014				
Assets:				
Impaired loans (excluding PCI loans) <sup>(3)</sup>	\$—	\$32,171	\$781	\$2,774



OREO <sup>(4)</sup>	\$—	\$15,790	\$—	\$—
---------------------	-----	----------	-----	-----

- (1) Consists of real estate loans of \$23.4 million, commercial and industrial loans of \$896,000, and consumer loans of \$1.7 million.
- (2) Consists of properties obtained from the foreclosure of commercial property loans of \$11.5 million and residential property loans of \$1.7 million.
- (3) Consists of real estate loans of \$30.0 million, commercial and industrial loans of \$1.2 million and consumer loans of \$1.7 million.
- (4) Consists of properties obtained from the foreclosure of commercial property loans of \$13.2 million and residential property loans of \$2.6 million.

FASB ASC 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring

basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured on a recurring basis or non-recurring basis are discussed above.

The estimated fair value of financial instruments has been determined by using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data in order to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The estimated fair values of financial instruments were as follows:

	September 30, 2015			
	Carrying Amount (in thousands)	Fair Value Level 1	Level 2	Level 3
Financial assets:				
Cash and due from banks	\$235,342	\$235,342	\$—	\$—
Securities available for sale	669,340	23,169	646,171	—
Loans receivable, net of allowance for loan losses	2,998,712	—	—	3,006,747
Loans held for sale	4,871	—	4,871	—
Accrued interest receivable	8,722	8,722	—	—
Servicing assets	11,986	—	—	11,986
FHLB stock	16,385	—	16,385	—
FRB stock	14,098	—	14,098	—
Financial liabilities:				
Noninterest-bearing deposits	1,114,621	—	1,114,621	—
Interest-bearing deposits	2,404,073	—	—	2,404,110
Servicing liabilities	5,176	—	—	5,176
Borrowings	168,669	—	—	168,669
Accrued interest payable	2,985	2,985	—	—
Off-balance sheet items:				
Commitments to extend credit	314,303	—	—	314,303
Standby letters of credit	5,603	—	—	5,603

	December 31, 2014			
	Carrying Amount (in thousands)	Fair Value Level 1	Level 2	Level 3
Financial assets:				
Cash and due from banks	\$158,320	\$158,320	\$—	\$—
Securities available for sale <sup>(1)</sup>	1,060,717	23,056	1,036,538	1,123
Loans receivable, net of allowance for loan losses	2,735,832	—	—	2,738,401
Loans held for sale	5,451	—	5,451	—
Accrued interest receivable	9,749	9,749	—	—
Servicing assets	13,773	—	—	13,773
FHLB stock	17,580	—	17,580	—
FRB stock	12,273	—	12,273	—
Financial liabilities:				
Noninterest-bearing deposits	1,022,972	—	1,022,972	—
Interest-bearing deposits	2,533,774	—	—	2,528,304
Servicing liabilities	5,971	—	—	5,971
Borrowings	168,544	—	—	149,983
Accrued interest payable	3,450	3,450	—	—
Off-balance sheet items:				
Commitments to extend credit	309,584	—	—	309,584
Standby letters of credit	8,982	—	—	8,982

Level 1 and Level 2 previously reported as \$128.4 million and \$931.2 million, respectively. U.S. government agency securities of \$128.2 million were reclassified as Level 2 rather than Level 1 as originally classified due to <sup>(1)</sup> significant other observable inputs other than quoted prices for identical assets in active markets. Other securities of \$22.9 million were reclassified as Level 1 rather than Level 2 as originally classified due to the availability of quoted prices in active markets of the holdings.

The methods and assumptions used to estimate the fair value of each class of financial instruments for which it was practicable to estimate that value are explained below:

Cash and cash equivalents - The carrying amounts of cash and cash equivalents approximate fair value due to the short-term nature of these instruments (Level 1).

Securities - The fair value of securities, consisting of securities available for sale, is generally obtained from market bids for similar or identical securities, from independent securities brokers or dealers, or from other model-based valuation techniques described above (Levels 1, 2 and 3).

Loans receivable, net of allowance for loan losses - Loans receivable include Non-PCI loans, PCI loans and Non-PCI impaired loans. The fair value of Non-PCI loans receivable is estimated based on the discounted cash flow approach. The discount rate was derived from the associated yield curve plus spreads and reflects the offering rates offered by the Bank for loans with similar financial characteristics. Yield curves are constructed by product type using the Bank's loan pricing model for like-quality credits. The discount rates used in the Bank's model represent the rates the Bank would offer to current borrowers for like-quality credits. These rates could be different from what other financial institutions could offer for these loans. No adjustments have been made for changes in credit within the loan portfolio. It is our opinion that the allowance for loan losses relating to performing and nonperforming loans results in a fair valuation of such loans. Additionally, the fair value of our loans may differ significantly from the values that would have been used had a ready market existed for such loans and may differ materially from the values that we may ultimately realize (Level 3).

The fair value of PCI loans receivable was estimated based on discounted expected cash flows. Increases in expected cash flows and improvements in the timing of cash flows over those previously estimated increase the amount of

accretable yield and are recognized as an increase in yield and interest income prospectively. Decreases in the amount and delays in the timing of expected cash flows compared to those previously estimated decrease the amount of accretable yield and usually result in a provision for loan losses and the establishment of an allowance for loan losses (Level 3).

The fair value of impaired loans (excluding PCI loans) is estimated based on the net realizable fair value of the collateral or the observable market price of the most recent sale or quoted price from loans held for sale. The Company does not record loans at fair value on a recurring basis. Nonrecurring fair value adjustments to collateral dependent impaired loans are recorded based on the current appraised value of the collateral (Level 3).

Loans held for sale - Loans held for sale are carried at the lower of aggregate cost or fair market value, as determined based upon quotes, bids or sales contract prices, or as may be assessed based upon the fair value of the collateral which is obtained from recent real estate appraisals (Level 2). Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustment is typically significant and results in Level 3 classification of the inputs for determining fair value.

Accrued interest receivable - The carrying amount of accrued interest receivable approximates its fair value (Level 1).

Servicing assets or servicing liabilities - Servicing assets or servicing liabilities are carried at implied fair value. The fair values of the servicing assets or servicing liabilities are estimated by discounting future cash flows using market-based discount rates and prepayments speeds. The discount rate is based on the current U.S. Treasury yield curve, as published by the Department of the Treasury, plus a spread for the marketplace risk associated with these assets. (Level 3)

FHLB and FRB stock - The carrying amounts of FHLB and FRB stock approximate fair value as such stock may be resold to the issuer at carrying value (Level 2). Subsequent to the issuance of the Company's consolidated financial statements, the Company determined that investments in FHLB and FRB stock of \$17.6 million and \$12.3 million, respectively, should be classified as Level 2 rather than Level 1 as originally classified as ownership of these investments is restricted to member banks, the securities are non-marketable equity investments and purchases and sales of these securities are at par with the issuer. Accordingly, the Company has revised the classification of these investments from Level 1 to Level 2 in the table of fair value measurements as of December 31, 2014.

Noninterest-bearing deposits - The fair value of noninterest-bearing deposits is the amount payable on demand at the reporting date (Level 2).

Interest-bearing deposits - The fair value of interest-bearing deposits, such as savings accounts, money market checking, and certificates of deposit, is estimated based on discounted cash flows. The cash flows for non-maturity deposits, including savings accounts and money market checking, are estimated based on their historical decaying experiences. The discount rate used for fair valuation is based on interest rates currently being offered by the Bank on comparable deposits as to amount and term (Level 3).

Borrowings - Borrowings consist of FHLB advances, subordinated debentures and other borrowings. Discounted cash flows based on current market rates for borrowings with similar remaining maturities are used to estimate the fair value of borrowings (Level 3).

Accrued interest payable - The carrying amount of accrued interest payable approximates its fair value (Level 1).

Commitments to extend credit and standby letters of credit - The fair values of commitments to extend credit and standby letters of credit are based upon the difference between the current value of similar loans and the price at which the Bank has committed to make the loans (Level 3).

## Note 13 — Share-Based Compensation

### Share-Based Compensation Expense

For the three and nine months ended September 30, 2015, share-based compensation expenses were \$658,000 and \$1.7 million, respectively, and net tax benefits recognized from stock option exercises and restricted stock awards were \$229,000 and \$567,000, respectively. For the three and nine months ended September 30, 2014, share-based compensation expenses were \$695,000 and \$1.7 million, respectively, and net tax benefits recognized from stock option exercises and restricted stock awards were \$317,000 and \$500,000, respectively.



## Unrecognized Share-Based Compensation Expense

As of September 30, 2015, unrecognized share-based compensation expense was as follows:

	Unrecognized Expense  (in thousands)	Average Expected Recognition Period
Stock option awards	\$785	1.3 years
Restricted stock awards	2,499	1.9 years
Total unrecognized share-based compensation expense	\$3,284	1.8 years

The table below provides stock option information for the three months ended September 30, 2015:

	Number of Shares	Weighted- Average Exercise Price Per Share	Weighted- Average Remaining Contractual Life	Aggregate Intrinsic Value of In-the- Money Options	
	(in thousands, except share and per share data)				
Options outstanding at beginning of period	553,440	\$24.42	7.8 years	\$1,764	(1)
Options exercised	(13,311)	) \$12.54	6.5 years	—	
Options forfeited	(2,875)	) \$12.54	7.2 years	—	
Options expired	(1,375)	) \$144.00	0.6 years	—	
Options outstanding at end of period	535,879	\$24.47	7.6 years	\$4,099	(2)
Options exercisable at end of period	304,251	\$29.09	7.0 years	\$2,511	(2)

(1) Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$24.84 as of June 30, 2015, over the exercise price, multiplied by the number of options.

(2) Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$25.20 as of September 30, 2015, over the exercise price, multiplied by the number of options.

The table below provides stock option information for the nine months ended September 30, 2015:

	Number of Shares	Weighted- Average Exercise Price Per Share	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value of In-the- Money Options	
	(in thousands, except share and per share data)				
Options outstanding at beginning of period	603,872	\$23.78	8.3 years	\$2,853	(1)
Options granted	28,000	\$23.47	9.7 years		
Options exercised	(39,766)	) \$13.36	7.1 years		
Options forfeited	(54,502)	) \$20.67	8.5 years		
Options expired	(1,725)	) \$144.00	0.6 years		
Options outstanding at end of period	535,879	\$24.47	7.6 years	\$4,099	(2)
Options exercisable at end of period	304,251	\$29.09	7.0 years	\$2,511	(2)

(1)

Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$21.81 as of December 31, 2014, over the exercise price, multiplied by the number of options.

- (2) Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$25.20 as of September 30, 2015, over the exercise price, multiplied by the number of options.



There were 13,311 and 687 stock options exercised during the three months ended September 30, 2015 and 2014, respectively and 39,766 and 34,382 stock options exercised during the nine months ended September 30, 2015 and 2014.

#### Restricted Stock Awards

Restricted stock awards under the Company's 2007 and 2013 Equity Compensation Plans typically vest over three years, and are subject to forfeiture if employment terminates prior to the lapse of restrictions. Hanmi Financial becomes entitled to an income tax deduction in an amount equal to the taxable income reported by the holders of the restricted shares when the restrictions are released and the shares are issued. Forfeitures of restricted stock are treated as canceled shares.

The table below provides information for restricted stock awards for the three and nine months ended September 30, 2015:

	Three Months Ended September 30, 2015		Nine Months Ended September 30, 2015	
	Number of Shares	Weighted- Average Grant Date Fair Value Per Share	Number of Shares	Weighted- Average Grant Date Fair Value Per Share
Restricted stock at beginning of period	193,255	\$ 19.22	173,222	\$ 19.58
Restricted stock granted	2,589	\$ 24.00	55,773	\$ 22.50
Restricted stock vested	(41,367 )	\$ 17.58	(59,518 )	\$ 19.08
Restricted stock forfeited	(1,350 )	\$ 17.61	(16,350 )	\$ 21.49
Restricted stock at end of period	153,127	\$ 20.64	153,127	\$ 20.64

#### Note 14 — Earnings Per Share

Earnings per share ("EPS") is calculated on both a basic and a diluted basis. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings, excluding common shares in treasury.

Unvested restricted stock is excluded from the calculation of weighted-average number of common shares for basic EPS. For diluted EPS, weighted-average number of common shares included the impact of restricted stock under the treasury method. The Company amended all restricted stock agreements as of September 1, 2015 to allow for the payment of non-forfeitable dividends on unvested restricted stock, accordingly, we adopted the two-class method for EPS calculation pursuant to ASC 260-10, Earnings Per Share. Unvested restricted stock containing rights to non-forfeitable dividends are considered participating securities prior to vesting and have been included in the earnings allocation in computing basic and diluted EPS under the two-class method. Basic EPS is computed by dividing net income, net of income allocated to participating securities, by the weighted-average number of common shares. For diluted EPS, weighted-average number of common shares include the diluted effect of stock options.

The following table is a reconciliation of the components used to derive basic and diluted EPS for the periods indicated:

	Three Months Ended (in thousands, except for share and share data)	Nine Months Ended (in thousands, except for share and per share data)
September 30, 2015		
Basic EPS		
Net income	\$ 13,959	\$ 38,997
Less: income allocated to unvested restricted shares	78	78
Income allocated to common shares	13,881	38,919
Weighted-average shares for basic EPS	31,799,573	31,774,047
Basic EPS	\$0.44	\$1.22
Diluted EPS		
Income allocated to common shares	\$ 13,881	\$ 38,919
Weighted-average shares for diluted EPS	31,909,808	31,855,024
Diluted EPS	\$0.44	\$1.22

	Three Months Ended			Nine Months Ended		
	Net Income (Numerator)	Weighted-Average Shares (Denominator)	Per Share Amount	Net Income (Numerator)	Weighted-Average Shares (Denominator)	Per Share Amount
	(in thousands, except share and per share data)					
September 30, 2014						
Basic EPS						
Income from continuing operations, net of tax	\$ 21,800	31,708,581	\$0.69	\$ 44,276	31,683,288	\$ 1.39
Income from discontinued operations, net of tax	—	31,708,581	—	(444 )	31,683,288	(0.01 )
Basic EPS	\$ 21,800	31,708,581	\$0.69	\$ 43,832	31,683,288	\$ 1.38
Effect of dilutive securities - options and unvested restricted stock		292,838			284,588	
Diluted EPS						
Income from continuing operations, net of tax	\$ 21,800	32,001,419	\$0.68	\$ 44,276	31,967,876	\$ 1.39
Income from discontinued operations, net of tax	—	32,001,419	—	(444 )	31,967,876	(0.01 )
Diluted EPS	\$ 21,800	32,001,419	\$0.68	\$ 43,832	31,967,876	\$ 1.38

For the three and nine months ended September 30, 2015 stock options totaling 29,000 and 57,000, respectively, were not included in the computation of diluted EPS. For the three and nine months ended September 30, 2014, stock options totaling 136,850 and 86,850, respectively, were not included in the computation of diluted EPS.

#### Note 15 — Off-Balance Sheet Commitments

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk similar to the risk involved with on-balance sheet items recognized in the Consolidated Balance Sheets.

The Bank's exposure to loan losses in the event of non-performance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, was based on management's credit evaluation of the counterparty.

Collateral held varies but may include accounts receivable, inventory, premises and equipment, and income-producing or borrower-occupied properties. The following table shows the distribution of undisbursed loan commitments as of the dates indicated:

	September 30, 2015	December 31, 2014
	(in thousands)	
Commitments to extend credit	\$314,317	\$309,584
Standby letters of credit	5,603	8,982
Commercial letters of credit	3,949	7,046
Total undisbursed loan commitments	\$323,869	\$325,612

#### Note 16 — Liquidity

##### Hanmi Financial

Management believes that Hanmi Financial, on a stand-alone basis, has adequate liquid assets to meet its operating cash needs through September 30, 2016.

##### Hanmi Bank

The principal objective of our liquidity management program is to maintain the Bank's ability to meet the day-to-day cash flow requirements of our customers who either wish to withdraw funds or to draw upon credit facilities to meet their cash needs. Management believes that the Bank, on a stand-alone basis, has adequate liquid assets to meet its current obligations. The Bank's primary funding source will continue to be deposits originating from its branch platform. The Bank's wholesale funds historically consisted of FHLB advances and brokered deposits. As of September 30, 2015, the Bank had \$99,000 of brokered deposits assumed in the CBI acquisition.

We monitor the sources and uses of funds on a regular basis to maintain an acceptable liquidity position. The Bank's primary source of borrowings is the FHLB, from which the Bank is eligible to borrow up to 30 percent of its assets. As of September 30, 2015, the total borrowing capacity available based on pledged collateral and the remaining available borrowing capacity were \$501.1 million and \$351.1 million, respectively, compared to \$649.5 million and \$499.5 million, respectively, as of December 31, 2014. The Bank's FHLB borrowings as of September 30, 2015 and December 31, 2014 remained the same at \$150.0 million, which represented 3.56 percent and 3.54 percent of assets as of September 30, 2015 and December 31, 2014, respectively.

The amount that the FHLB is willing to advance differs based on the quality and character of qualifying collateral pledged by the Bank, and the advance rates for qualifying collateral may be adjusted upwards or downwards by the FHLB from time to time. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and securities and otherwise fund working capital needs and capital expenditures, the Bank may utilize the remaining borrowing capacity from its FHLB borrowing arrangement.

As a means of augmenting its liquidity, the Bank had an available borrowing source of \$35.9 million from the Federal Reserve Discount Window, to which the Bank pledged loans with a carrying value of \$49.9 million, and had no borrowings as of September 30, 2015. The Bank has a line of credit with Raymond James & Associates, Inc. for repurchase agreements up to \$100.0 million. The Bank established unsecured federal funds lines of credit totaling \$95.0 million from three financial institutions to support short-term liquidity.

The Bank has Contingency Funding Plans (“CFPs”) designed to ensure that liquidity sources are sufficient to meet its ongoing obligations and commitments, particularly in the event of a liquidity contraction. The CFPs are designed to examine and quantify its liquidity under various “stress” scenarios. Furthermore, the CFPs provide a framework for management and other critical personnel to follow in the event of a liquidity contraction or in anticipation of such an event. The CFPs address authority for activation and decision making, liquidity options and the responsibilities of key departments in the event of a liquidity contraction.

Note 17 — Segment Reporting

Through our branch network and lending units, we provide a broad range of financial services to individuals and companies. These services include demand, time and savings deposits; and real estate, commercial and industrial and consumer lending. While our chief decision makers monitor the revenue streams of our various products and services, operations are managed and financial performance is evaluated on a company-wide basis. Accordingly, we consider all of our operations to be aggregated in one reportable operating segment.

Note 18 — Subsequent Events

Management has evaluated subsequent events through the date of issuance of the financial data included herein. There have been no subsequent events that occurred during such period that would require disclosure in this Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2015, or would be required to be recognized in the Consolidated Financial Statements (Unaudited) as of September 30, 2015.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is management's discussion and analysis of the major factors that influenced our results of operations and financial condition as of and for the three and nine months ended September 30, 2015. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2014 (the "2014 Annual Report on Form 10-K") and with the unaudited consolidated financial statements and notes thereto set forth in this Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2015 (this "Report").

### Forward-Looking Statements

Some of the statements under "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Report constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements in this Report other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including, but not limited to, statements about anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, developments regarding our capital plans, plans and objectives of management for future operations, strategic alternatives for a possible business combination, merger or sale transactions, and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statement. These factors include the following: failure to maintain adequate levels of capital and liquidity to support our operations; the effect of potential future supervisory action against us or Hanmi Bank; general economic and business conditions internationally, nationally and in those areas in which we operate, including, but not limited to, California, Illinois and Texas; volatility and deterioration in the credit and equity markets; changes in consumer spending, borrowing and savings habits; availability of capital from private and government sources; demographic changes; competition for loans and deposits and failure to attract or retain loans and deposits; fluctuations in interest rates and a decline in the level of our interest rate spread; risks of natural disasters related to our real estate portfolio; risks associated with Small Business Administration loans; failure to attract or retain key employees; changes in governmental regulation; enforcement actions against us and litigation we may become a party to; ability of Hanmi Bank to make distributions to Hanmi Financial, which is restricted by certain factors, including Hanmi Bank's retained earnings, net income, prior distributions made, and certain other financial tests; ability to successfully and efficiently integrate the operations of banks and other institutions we acquire; adequacy of our allowance for loan losses; credit quality and the effect of credit quality on our provision for loan losses and allowance for loan losses; changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements; our ability to control expenses; and changes in securities markets. In addition, for a discussion of some of the other factors that might cause such a difference, see the discussion contained in this Report under the heading "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations." Also see "Item 1A. Risk Factors," "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations-Interest Rate Risk Management" and "Capital Resources and Liquidity" in our 2014 Annual Report on Form 10-K, as well as other factors we identify from time to time in our periodic reports, including our Quarterly Reports on Form 10-Q, filed pursuant to the Exchange Act. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date, on which such statements were made, except as required by law.

## Critical Accounting Policies

We have established various accounting policies that govern the application of GAAP in the preparation of our financial statements. In addition to our significant accounting policies described in the Notes to Consolidated Financial Statements in our 2014 Annual Report on Form 10-K, during the third quarter of 2014, we applied ASC 805, Business Combinations, and ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, due to the acquisition of CBI. See Note 2 - Acquisition and Note 6 - Loans for accounting policies regarding purchased loans.

Certain accounting policies require us to make significant estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities, and we consider these critical accounting policies. For a description of these critical accounting policies, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies" in our 2014 Annual Report on Form 10-K. We use estimates and assumptions based



on historical experience and other factors that we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of Hanmi Financial's Board of Directors.

### Selected Financial Data

The following table sets forth certain selected financial data for the periods indicated:

	As of or For the		Nine Months Ended September		
	Three Months Ended September 30, 2015	2014	30, 2015	2014	
(in thousands, except share and per share data)					
Summary balance sheets:					
Cash and due from banks	\$235,342	\$197,016	\$235,342	\$197,016	
Securities	669,340	1,128,624	669,340	1,128,624	
Loans receivable <sup>(1)</sup>	2,998,712	2,632,283	2,998,712	2,632,283	
Assets	4,214,241	4,240,835	4,214,241	4,240,835	
Deposits	3,518,694	3,598,154	3,518,694	3,598,154	
Liabilities	3,728,792	3,797,129	3,728,792	3,797,129	
Stockholders' equity	485,449	443,706	485,449	443,706	
Tangible equity	483,654	441,527	483,654	441,527	
Average loans receivable	2,895,336	2,499,951	2,851,895	2,352,535	
Average securities	721,472	721,198	834,862	576,799	
Average FRB and FHLB stock	29,916	28,368	29,903	26,972	
Average interest-bearing deposits in other banks	109,016	67,839	84,397	43,169	
Average interest-earning assets	3,755,740	3,317,356	3,801,057	2,999,479	
Average assets	4,021,642	3,522,234	4,074,537	3,167,514	
Average deposits	3,484,648	2,884,535	3,498,393	2,635,780	
Average borrowings	20,556	117,111	64,108	71,262	
Average interest-bearing liabilities	2,433,718	2,075,363	2,513,859	1,850,470	
Average stockholders' equity	479,478	433,164	471,218	434,800	
Average tangible equity	477,620	432,638	469,267	434,243	
Per share data:					
Earnings per share – basic <sup>(2)</sup>	\$0.44	\$0.69	\$1.22	\$1.39	
Earnings per share – diluted <sup>(2)</sup>	\$0.44	\$0.68	\$1.22	\$1.39	
Book value per share <sup>(3)</sup>	\$15.18	\$13.91	\$15.18	\$13.91	
Tangible book value per share <sup>(4)</sup>	\$15.12	\$13.84	\$15.12	\$13.84	
Cash dividends per share	\$0.11	\$0.07	\$0.33	\$0.21	
Common shares outstanding	31,977,207	31,894,429	31,977,207	31,894,429	
Performance ratios:					
Return on average assets <sup>(5) (6)</sup>	1.38	% 2.46	% 1.28	% 1.87	%
Return on average stockholders' equity <sup>(5) (7)</sup>	11.55	% 19.97	% 11.06	% 13.61	%
Return on average tangible equity <sup>(5) (8)</sup>	11.60	% 19.99	% 11.11	% 13.63	%
Net interest spread <sup>(9)</sup>	3.57	% 3.47	% 3.67	% 3.53	%
Net interest spread excluding acquisition accounting <sup>(9)</sup>	3.17	% 3.32	% 3.12	% 3.47	%
Net interest margin <sup>(10)</sup>	3.80	% 3.72	% 3.89	% 3.80	%

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Net interest margin excluding acquisition accounting <sup>(10)</sup>	3.48	% 3.60	% 3.40	% 3.77	%
Efficiency ratio <sup>(11)</sup>	57.97	% 48.35	% 59.65	% 52.05	%
Efficiency ratio excluding merger and integration costs <sup>(11)</sup>	57.97	% 41.87	% 58.46	% 49.04	%
Dividend payout ratio <sup>(12)</sup>	25.20	% 10.18	% 27.04	% 15.14	%

49

---

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Average stockholders' equity to average assets	11.92	% 12.30	% 11.56	% 13.73	%
Capital ratios <sup>(16)</sup> :					
Total risk-based capital:					
Hanmi Financial	14.75	% 16.33	% 14.75	% 16.33	%
Hanmi Bank	14.69	% 16.28	% 14.69	% 16.28	%
Tier 1 risk-based capital:					
Hanmi Financial	13.49	% 15.08	% 13.49	% 15.08	%
Hanmi Bank	13.43	% 15.00	% 13.43	% 15.00	%
Common equity Tier 1 capital:					
Hanmi Financial	13.49	% —	13.49	% —	
Hanmi Bank	13.43	% —	13.43	% —	
Tier 1 leverage:					
Hanmi Financial	11.19	% 12.80	% 11.19	% 12.80	%
Hanmi Bank	11.14	% 12.81	% 11.14	% 12.81	%
Asset quality ratios:					
Nonperforming Non-PCI loans to loans <sup>(13)</sup>	0.79	% 0.92	% 0.79	% 0.92	%
Nonperforming assets to assets <sup>(13) (14)</sup>	0.88	% 1.10	% 0.88	% 1.10	%
Nonperforming Non-PCI loans to allowance for loan losses <sup>(13) (15)</sup>	55.40	% 46.93	% 55.40	% 46.93	%
Net loan charge-offs (recoveries) to average loans	0.10	% 0.12	% (0.07)	)% (0.06	)%
Allowance for loan losses to loans	1.52	% 1.91	% 1.52	% 1.91	%
Allowance for loan losses to non-performing Non-PCI loans <sup>(13) (15)</sup>	180.52	% 213.09	% 180.52	% 213.09	%
Acquired loans:					
PCI loans, net	\$25,145	\$67,024	\$25,145	\$67,024	
Allowance for loan losses on PCI loans	\$3,138	\$—	\$3,138	\$—	
Non-PCI loans, net	\$179,695	\$215,894	\$179,695	\$215,894	
Unamortized acquisition discounts on Non-PCI loans	\$14,414	\$21,423	\$14,414	\$21,423	

(1) Loans receivable, net of allowance for loan losses

(2) Calculation based on net income from continuing operations

(3) Stockholders' equity divided by common shares outstanding

(4) Tangible equity divided by common shares outstanding

(5) Calculation based on annualized net income

(6) Net income divided by average assets

(7) Net income divided by average stockholders' equity

(8) Net income divided by average tangible equity

(9) Average yield earned on interest-earning assets less average rate paid on interest-bearing liabilities

(10) Net interest income before provision for loan losses divided by average interest-earning assets

(11) Noninterest expenses divided by the sum of net interest income before provision for loan losses and noninterest income

(12) Dividend declared per share divided by basic earnings per share

(13) Excludes PCI loans

(14) Nonperforming assets consist of nonperforming loans (see footnote (13) above) and OREO.

(15) Excludes allowance for loan losses allocated to PCI loans

(16) Basel III rules became effective January 1, 2015, with transitional provisions, and all prior period data is based on Basel I rules.

Non-GAAP Financial Measures

Tangible Stockholders' Equity to Tangible Assets Ratio

Tangible stockholders' equity to tangible assets ratio is supplemental financial information determined by a method other than in accordance with U.S. generally accepted accounting principles ("GAAP"). This non-GAAP measure is used by management in analyzing Hanmi Financial's capital strength. Tangible equity is calculated by subtracting goodwill and other intangible assets from stockholders' equity. Banking and financial institution regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the capital strength of Hanmi Financial. This disclosure should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles this non-GAAP performance measure to the GAAP performance measure as of the dates indicated:

	September 30,	
	2015	2014
	(in thousands, except share and per share data)	
Assets	\$4,214,241	\$4,240,835
Less other intangible assets	(1,795	) (2,179
Tangible assets	\$4,212,446	\$4,238,656
Stockholders' equity	\$485,449	\$443,706
Less other intangible assets	(1,795	) (2,179
Tangible stockholders' equity	\$483,654	\$441,527
Book value per share	\$15.18	\$13.91
Effect of other intangible assets	(0.06	) (0.07
Tangible book value per share	\$15.12	\$13.84

#### Net Income Adjusted for the After-Tax Bargain Purchase Gain and Merger and Integration Costs

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
	(in thousands)			
Pre-tax income	\$24,528	\$27,168	\$66,719	\$64,354
Less: after-tax bargain purchase gain	—	14,577	—	14,577
Add: pre-tax merger and integration costs	—	3,415	1,747	3,572
Adjusted pre-tax income	24,528	16,006	68,466	53,349
Adjusted income tax expense	10,569	6,824	28,448	21,519
Adjusted net income	\$13,959	\$9,182	\$40,018	\$31,830

#### Executive Overview

For the three months ended September 30, 2015, we recognized net income of \$14.0 million, or \$0.44 per diluted share, compared to net income of \$21.8 million, or \$0.68 per diluted share, for the same period of 2014. For the nine months ended September 30, 2015, we recognized net income of \$39.0 million, or \$1.22 per diluted share, compared to net income of \$43.8 million, or \$1.38 per diluted share, for the same period of 2014. Financial highlights include:

- Net interest margin for the third quarter of 2015 improved to 3.80 percent, an increase of 8 basis points, from 3.72 percent for the same quarter of 2014.

- Loans receivable in the third quarter of 2015, before the allowance for loan losses, increased \$168.2 million, or 13.5 percent, to \$3.04 billion from \$2.68 billion in the same quarter of 2014.

- Noninterest-bearing deposits in the third quarter of 2015 increased \$85.3 million, or 8.3 percent, to \$1.11 billion from \$1.03 billion in the same quarter of 2014.

- Asset quality in the third quarter of 2015 improved with non-performing assets of \$37.2 million, 0.88 percent of total assets, compared to \$46.7 million, 1.10 percent of total asset, in the same period of 2014. Negative provision for loan losses of \$3.7 million and \$7.8 million were recorded for the three months and nine months ended September 30, 2015, respectively.

- New loan production for the third quarter of 2015, excluding loan purchases of \$36.2 million, totaled \$306.0 million, up 80.3 percent, compared to \$169.8 million in the same quarter of 2014.

- A cash dividend of \$0.11 per share for the third quarter of 2015 was paid on October 15, 2015.

#### Results of Operations

CBI Acquisition's Impact on Earnings Performance

51

---

The comparability of financial information is affected by our acquisition of CBI on August 31, 2014 (\$1.27 billion in assets). The transaction has been accounted for using the acquisition method of accounting and, accordingly, the related operating results have been included in the consolidated financial statements from the respective acquisition date. See Note 2 - Acquisition.

#### Net Interest Income

Our primary source of revenue is net interest income, which is the difference between interest and fees derived from earning assets, and interest paid on liabilities obtained to fund those assets. Our net interest income is affected by changes in the level and mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. Net interest income is also affected by changes in the yields earned on assets and rates paid on liabilities, referred to as rate changes. Interest rates charged on loans are affected principally by changes to interest rates, the demand for such loans, the supply of money available for lending purposes, and other competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond our control, such as federal economic policies, the general supply of money in the economy, legislative tax policies, governmental budgetary matters, and the actions of the Federal Reserve.

The following table shows the average balances of assets, liabilities and stockholders' equity; the amount of interest income, on a tax-equivalent basis, and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	Three Months Ended September 30, 2015			September 30, 2014				
	Average Balance	Interest Income / Expense	Average Yield / Rate	Average Balance	Interest Income / Expense	Average Yield / Rate		
(in thousands)								
Assets								
Interest-earning assets:								
Loans receivable <sup>(1)</sup>	\$2,895,336	\$36,466	5.00	% \$2,499,951	\$30,912	4.91	%	
Securities	721,472	2,884	1.60	% 721,198	3,158	1.75	%	
FRB and FHLB stock	29,916	607	8.12	% 28,368	463	6.53	%	
Interest-bearing deposits in other banks	109,016	68	0.25	% 67,839	29	0.17	%	
Total interest-earning assets	3,755,740	40,025	4.23	% 3,317,356	34,562	4.13	%	
Noninterest-earning assets:								
Cash and due from banks	89,241			73,935				
Allowance for loan losses	(50,416 )			(58,390 )				
Other assets	227,077			189,333				
Total noninterest-earning assets	265,902			204,878				
Total assets	\$4,021,642			\$3,522,234				
Liabilities and Stockholders' Equity								
Interest-bearing liabilities:								
Deposits:								
Demand: interest-bearing	\$91,111	\$31	0.13	% \$72,455	\$25	0.14	%	
Money market and savings	860,595	1,112	0.51	% 692,759	1,126	0.64	%	
Time deposits	1,461,456	2,738	0.74	% 1,193,038	2,127	0.71	%	
FHLB advances	1,902	1	0.21	% 105,667	37	0.14	%	
Rescinded stock obligation	15	—	—	5,219	87	6.61	%	
Subordinated debentures	18,639	158	3.36	% 6,225	73	4.65	%	
Total interest-bearing liabilities	2,433,718	4,040	0.66	% 2,075,363	3,475	0.66	%	
Noninterest-bearing liabilities:								
Demand deposits: noninterest-bearing	1,071,486			926,283				
Other liabilities	36,960			87,424				
Total noninterest-bearing liabilities	1,108,446			1,013,707				
Total liabilities	3,542,164			3,089,070				
Stockholders' equity	479,478			433,164				
Total liabilities and stockholders' equity	\$4,021,642			\$3,522,234				
Net interest income		\$35,985			\$31,087			
Cost of deposits <sup>(2)</sup>			0.44	%		0.45	%	
Net interest spread <sup>(3)</sup>			3.57	%		3.47	%	
Net interest margin <sup>(4)</sup>			3.80	%		3.72	%	

(1) Loans include LHFS and exclude the allowance for loan losses. Nonaccrual loans are included in the average loan balance.



- (2) Represents interest expense on deposits as a percentage of all interest-bearing and noninterest-bearing deposits.
- (3) Represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.
- (4) Represents net interest income as a percentage of average interest-earning assets.

Excluding the effects of acquisition accounting adjustments, the net interest margin was 3.48 percent and 3.60 percent for the three months ended September 30, 2015 and the same period in 2014, respectively. The impact of acquisition accounting adjustments on core loan yield and net interest margin are summarized in the following table:

	Three Months Ended		September 30, 2014		
	September 30, 2015	Rate	Amount	Rate	
	(in thousands)				
Core loan interest income and yield	\$34,743	4.76	% \$30,554	4.85	%
Accretion of discount on purchased loans	1,723	0.24	% 358	0.06	%
As reported	\$36,466	5.00	% \$30,912	4.91	%
Net interest income and net interest margin excluding acquisition accounting	\$32,930	3.48	% \$30,174	3.60	%
Accretion of discount on Non-PCI loans	1,209	0.13	% 67	0.01	%
Accretion of discount on PCI loans	514	0.05	% 291	0.04	%
Accretion of time deposits premium	1,378	0.14	% 591	0.07	%
Amortization of subordinated debentures discount	(46 )	—	(36 )	—	
Net impact	3,055	0.32	% 913	0.12	%
As reported	\$35,985	3.80	% \$31,087	3.72	%

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

	Three Months Ended		
	September 30, 2015 vs. September 30, 2014		
	Increases (Decreases) Due to Change In		
	Volume	Rate	Total
	(in thousands)		
Interest and dividend income:			
Loans receivable	\$4,977	\$577	\$5,554
Securities	1	(275 )	(274 )
FRB and FHLB stock	26	118	144
Interest-bearing deposits in other banks	22	17	39
Total interest and dividend income	\$5,026	\$437	\$5,463
Interest expense:			
Demand: interest-bearing	\$8	\$(2 )	\$6
Money market and savings	237	(251 )	(14 )
Time deposits	514	97	611
FHLB advances	(48 )	) 12	(36 )
Rescinded stock obligation	(43 )	) (44 )	(87 )
Subordinated debentures	110	(25 )	85
Total interest expense	\$778	\$(213 )	\$565
Change in net interest income	\$4,248	\$650	\$4,898

Interest income increased \$5.5 million, or 15.8 percent, to \$40.0 million for the three months ended September 30, 2015 from \$34.6 million for the same period in 2014. Interest expense increased \$565,000, or 16.3 percent, to \$4.0 million for the three months ended September 30, 2015 from \$3.5 million for the same period in 2014. For the three months ended September 30, 2015 and 2014, net interest income before provision for loan losses was \$36.0 million and \$31.1 million, respectively. The increase in net interest income before provision for loan losses was primarily attributable to growth in average loan balances acquired in the CBI acquisition, offset by increase in time deposits assumed in the CBI acquisition. The net interest spread and net interest margin for the three months ended September

30, 2015 were 3.57 percent and 3.80 percent, respectively, compared to 3.47 percent and 3.72 percent, respectively, for the same period in 2014.

Average loans increased \$395.4 million, or 15.8 percent, to \$2.90 billion for the three months ended September 30, 2015 from \$2.50 billion for the same period in 2014. Average securities increased \$274,000, or 0.01 percent, to \$721.5 million for the three months ended September 30, 2015 from \$721.2 million for the same period in 2014. Average interest-earning assets increased \$438.40 million, or 13.2 percent, to \$3.76 billion for the three months ended September 30, 2015 from \$3.32 billion for the same period in 2014. The increase in average interest-earning assets was due mainly to loans and securities acquired in the CBI acquisition. Average interest-bearing liabilities increased \$358.4 million to \$2.43 billion for the three months ended September 30, 2015, compared to \$2.08 billion for the same period in 2014. The increase in average interest-bearing liabilities resulted primarily from deposit assumed in the CBI acquisition, partially offset by reduction of high-cost time deposits.

The average yield on loans increased to 5.00 percent for the three months ended September 30, 2015 from 4.91 percent for the same period in 2014, primarily due to a 18 basis point increase in discount accretion on purchased loans. The average yield on securities decreased to 1.60 percent for the three months ended September 30, 2015 from 1.75 percent for the same period in 2014, attributable primarily to increases in lower yielding securities acquired in the CBI acquisition. The average yield on interest-earning assets increased 10 basis points to 4.23 percent for the three months ended September 30, 2015 from 4.13 percent for the same period in 2014, due mainly to the increased yield related to discount accretion on loans acquired in the CBI acquisition. The average cost on interest-bearing liabilities remained the same at 0.66 percent for the three months ended September 30, 2015 and the same period in 2014.

The following table shows the average balances of assets, liabilities and stockholders' equity; the amount of interest income, on a tax-equivalent basis, and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	Nine Months Ended September 30, 2015			September 30, 2014				
	Average Balance	Interest Income / Expense	Average Yield / Rate	Average Balance	Interest Income / Expense	Average Yield / Rate		
(in thousands)								
Assets								
Interest-earning assets:								
Loans receivable	\$2,851,895	\$110,415	5.18	% \$2,352,535	\$85,764	4.87	%	
Securities	834,862	9,737	1.56	% 576,799	8,166	1.89	%	
FRB and FHLB stock	29,903	2,205	9.83	% 26,972	1,275	6.30	%	
Federal funds sold	—	—	—	4	—	—		
Interest-bearing deposits in other banks	84,397	156	0.25	% 43,169	67	0.21	%	
Total interest-earning assets	3,801,057	122,513	4.31	% 2,999,479	95,272	4.25	%	
Noninterest-earning assets:								
Cash and due from banks	88,313			73,964				
Allowance for loan losses	(52,287 )			(58,031 )				
Other assets	237,454			152,102				
Total noninterest-earning assets	273,480			168,035				
Total assets	\$4,074,537			\$3,167,514				
Liabilities and Stockholders' Equity								
Interest-bearing liabilities:								
Deposits:								
Demand: interest-bearing	\$89,286	\$89	0.13	% \$65,491	\$68	0.14	%	
Money market and savings	834,418	3,087	0.49	% 655,032	3,385	0.69	%	
Time deposits	1,526,047	8,287	0.73	% 1,058,685	6,200	0.78	%	
FHLB advances	45,311	61	0.18	% 67,405	116	0.23	%	
Rescinded stock obligation	199	—	—	1,785	87	6.52	%	
Subordinated debentures	18,598	454	3.26	% 2,072	73	4.71	%	
Total interest-bearing liabilities	2,513,859	11,978	0.64	% 1,850,470	9,929	0.72	%	
Noninterest-bearing liabilities:								
Demand deposits: noninterest-bearing	1,048,642			856,572				
Other liabilities	40,818			25,672				
Total noninterest-bearing liabilities	1,089,460			882,244				
Total liabilities	3,603,319			2,732,714				
Stockholders' equity	471,218			434,800				
Total liabilities and stockholders' equity	\$4,074,537			\$3,167,514				
Net interest income		\$110,535			\$85,343			
Cost of deposits <sup>(2)</sup>			0.44	%			0.49	%
Net interest spread <sup>(3)</sup>			3.67	%			3.53	%
Net interest margin <sup>(4)</sup>			3.89	%			3.80	%

(1)

Loans includes LHFS and excludes the allowance for loan losses. Nonaccrual loans are included in the average loan balance.

- (2) Represents interest expense on deposits as a percentage of all interest-bearing and noninterest-bearing deposits.
- (3) Represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.
- (4) Represents net interest income as a percentage of average interest-earning assets.

Excluding the effects of acquisition accounting adjustments, the net interest margin was 3.40 percent and 3.77 percent for the nine months ended September 30, 2015 and the same period in 2014, respectively. The impact of acquisition accounting adjustments on core loan yield and net interest margin are summarized in the following table:

	Nine Months Ended		September 30, 2014		
	September 30, 2015		Amount	Rate	
	Amount	Rate	Amount	Rate	
	(in thousands)				
Core loan interest income and yield	\$101,265	4.75	% \$85,406	4.85	%
Accretion of discount on purchased loans	9,150	0.43	% 358	0.02	%
As reported	\$110,415	5.18	% \$85,764	4.87	%
Net interest income and net interest margin excluding acquisition accounting	\$97,022	3.40	% \$84,430	3.77	%
Accretion of discount on Non-PCI loans	7,326	0.26	% 67	—	
Accretion of discount on PCI loans	1,824	0.07	% 291	0.01	%
Accretion of time deposits premium	4,488	0.16	% 591	0.02	%
Amortization of subordinated debentures discount	(125 )	—	(36 )	—	
Net impact	13,513	0.49	% 913	0.03	%
As reported	\$110,535	3.89	% \$85,343	3.80	%

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

	Nine Months Ended		
	September 30, 2015 vs. September 30, 2014		
	Increases (Decreases) Due to Change In		
	Volume	Rate	Total
	(in thousands)		
Interest and dividend income:			
Loans receivable	\$18,964	\$5,687	\$24,651
Securities	2,488	(917 )	1,571
FRB and FHLB stock	152	778	930
Interest-bearing deposits in other banks	74	15	89
Total interest and dividend income	\$21,678	\$5,563	\$27,241
Interest expense:			
Demand: interest-bearing	\$20	\$1	\$21
Money market and savings	173	(471 )	(298 )
Time deposits	2,053	34	2,087
FHLB advances	(33 )	(22 )	(55 )
Rescinded stock obligation	(41 )	(46 )	(87 )
Subordinated debentures	381	—	381
Total interest expense	\$2,553	\$(504 )	\$2,049
Change in net interest income	\$19,125	\$6,067	\$25,192

Interest income increased \$27.2 million, or 28.6 percent, to \$122.5 million for the nine months ended September 30, 2015 from \$95.3 million for the same period in 2014. Interest expense increased \$2.0 million, or 20.6 percent, to \$12.0 million for the nine months ended September 30, 2015 from \$9.9 million for the same period in 2014. For the nine months ended September 30, 2015 and 2014, net interest income before provision for loan losses was \$110.5 million and \$85.3 million, respectively. The increase in net interest income before provision for loan losses was primarily attributable to growth in average loan balances and securities acquired in the CBI acquisition, partially offset by increase in time deposits assumed in the CBI acquisition. The net interest spread and net interest margin for the

nine months ended September 30, 2015 were 3.67 percent and 3.89 percent, respectively, compared to 3.53 percent and 3.80 percent, respectively, for the same period in 2014.



Average loans increased \$499.4 million, or 21.2 percent, to \$2.85 billion for the nine months ended September 30, 2015 from \$2.35 billion for the same period in 2014. Average securities increased \$258.1 million, or 44.7 percent, to \$834.9 million for the nine months ended September 30, 2015 from \$576.8 million for the same period in 2014. Average interest-earning assets increased \$801.6 million, or 26.7 percent, to \$3.80 billion for the nine months ended September 30, 2015 from \$3.00 billion for the same period in 2014. The increase in average interest-earning assets was due mainly to loans and securities acquired in the CBI acquisition. Average interest-bearing liabilities increased \$663.4 million to \$2.51 billion for the nine months ended September 30, 2015, compared to \$1.85 billion for the same period in 2014. The increase in average interest-bearing liabilities resulted primarily from deposits assumed in the CBI acquisition, partially offset by reduction of high-cost time deposits.

The average yield on loans increased to 5.18 percent for the nine months ended September 30, 2015 from 4.87 percent for the same period in 2014, primarily due to a 43 basis point increase in discount accretion on purchased loans. The average yield on securities decreased to 1.56 percent for the nine months ended September 30, 2015 from 1.89 percent for the same period in 2014, attributable primarily to increases in lower yielding securities acquired in the CBI acquisition. The average yield on interest-earning assets increased 6 basis points to 4.31 percent for the nine months ended September 30, 2015 from 4.25 percent for the same period in 2014, due mainly to the increased yield related to discount accretion on loans acquired in the CBI acquisition. The average cost on interest-bearing liabilities decreased 8 basis points to 0.64 percent for the nine months ended September 30, 2015 from 0.72 percent for the same period in 2014, due primarily to \$4.5 million amortization of time deposit premiums acquired in the CBI acquisition.

#### Provision for Loan Losses

In anticipation of credit risks inherent in our lending business, we set aside an allowance for loan losses through charges to earnings. These charges are made not only for our outstanding loan portfolio, but also for off-balance sheet items, such as commitments to extend credit, or letters of credit. The charges made for our outstanding loan portfolio are recorded to the allowance for loan losses, whereas charges for off-balance sheet items are recorded to the reserve for off-balance sheet items, and are presented as a component of other liabilities.

Allowance for loan losses decreased \$4.8 million, or 9.4 percent, to \$46.4 million as of September 30, 2015, compared to \$51.2 million as of September 30, 2014. The decrease in allowance for loan losses as of September 30, 2015 compared to September 30, 2014 was due primarily to improvements in historical loss rates, lower impairment reserves on Non-PCI loans and improved qualitative factor trends, partially offset by increases in impairment reserves for PCI loans. Therefore, negative provisions for loan losses of \$3.7 million and \$7.8 million were recorded for the three and nine months ended September 30, 2015, respectively, compared to a provision for loan losses of \$48,000 and a negative provision of \$7.5 million for the same periods in 2014. See “Nonperforming Assets” and “Allowance for Loan Losses and Allowance for Off-Balance Sheet Items” for further details.

#### Noninterest Income

The following table sets forth the various components of noninterest income for the periods indicated:

	Three Months Ended September		Increase (Decrease)		
	30, 2015	2014	Amount	Percentage	
	(in thousands)				
Bargain purchase gain, net of deferred taxes	\$—	\$14,577	\$(14,577)	(100.0)	)%
Service charges on deposit accounts	3,378	2,883	495	17.2	%
Trade finance and other service charges and fees	1,115	1,153	(38)	(3.3)	)%
Gain on sale of SBA loans	1,621	1,221	400	32.8	%
Net gain on sales of securities	2,048	67	1,981	2,956.7	%

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Disposition gains on PCI loans	4,334	—	4,334	—	%
Other operating income	1,065	1,710	(645	) (37.7	)%
Total noninterest income	\$ 13,561	\$ 21,611	\$(8,050	) (37.2	)%

For the three months ended September 30, 2015, noninterest income was \$13.6 million, a decrease of \$8.1 million, or 37.2 percent, compared to \$21.6 million for the same period in 2014. The decrease was primarily attributable to decreases in bargain purchase gain and other operating income, partially offset by increases in net gain on sales of securities and disposition

gains on PCI loans. For the three months ended September 30, 2014, an after-tax bargain purchase gain of \$14.6 million was recorded in conjunction with the acquisition of CBI, compared to no bargain purchase gain recorded for the same period of 2015. Service charges on deposit accounts, which represent 24.9 percent of total noninterest income for the three months ended September 30, 2015, increased \$495,000, or 17.2 percent, to \$3.4 million, compared to \$2.9 million for the same period in 2014, mainly due to the CBI acquisition. Due to a \$6.3 million increase in SBA loan sales, gain on sale of SBA loans increased \$400,000 to \$1.6 million for the three months ended September 30, 2015, compared to \$1.2 million for the same period of 2014. Net gain on sales of securities increased \$2.0 million to \$2.1 million for the three months ended September 30, 2015, compared to \$67,000 for the same period in 2014. Disposition gains on PCI loans totaled \$4.3 million for the three months ended September 30, 2015, compared to none for the same period in 2014.

The following table sets forth the various components of noninterest income for the periods indicated:

	Nine Months Ended September 30,		Increase (Decrease)		
	2015	2014	Amount	Percentage	
	(in thousands)				
Bargain purchase gains, net of deferred taxes	\$—	\$14,577	\$(14,577)	(100.0)	)%
Service charges on deposit accounts	9,758	7,924	1,834	23.1	%
Trade finance and other service charges and fees	3,491	3,341	150	4.5	%
Gain on sales of SBA loans	4,878	2,267	2,611	115.2	%
Net gain on sales of securities	6,144	1,852	4,292	231.7	%
Disposition gains on PCI loans	8,027	—	8,027	—	
Other operating income	3,246	3,353	(107)	(3.2)	)%
Total noninterest income	\$35,544	\$33,314	\$2,230	6.7	%

For the nine months ended September 30, 2015, noninterest income was \$35.5 million, an increase of \$2.2 million, or 6.7 percent, compared to \$33.3 million for the same period in 2014. The increase was primarily attributable to increases in disposition gains on PCI loans, net gain on sales of securities, gain on sales of SBA loans, service charges on deposit account and trade finance and other service charges and fees, partially offset by a \$14.6 million decrease in bargain purchase gains. Service charges on deposit accounts, which represent 27.5 percent of total noninterest income for the nine months ended September 30, 2015, increased \$1.8 million, or 23.1 percent, to \$9.8 million, compared to \$7.9 million for the same period in 2014, mainly due to the CBI acquisition. Due to a \$32.8 million increase in SBA loan sales, gain on sale of SBA loans increased \$2.6 million to \$4.9 million for the nine months ended September 30, 2015, compared to \$2.3 million for the same period of 2014. Net gain on sales of securities increased \$4.3 million to \$6.1 million for the nine months ended September 30, 2015, compared to \$1.9 million for the same period in 2014. Disposition gains on PCI loans totaled \$8.0 million for the nine months ended September 30, 2015, compared to none for the same period in 2014. For the nine months ended September 30, 2014, an after-tax bargain purchase gain of \$14.6 million was recorded in conjunction with the acquisition of CBI, compared to no bargain purchase gain recorded for the same period of 2015.

## Noninterest Expense

The following table sets forth the breakdown of noninterest expense for the periods indicated:

	Three Months Ended September 30,		Increase (Decrease)		
	2015	2014	Amount	Percentage	
	(in thousands)				
Salaries and employee benefits	\$ 16,097	\$ 12,847	\$ 3,250	25.3	%
Occupancy and equipment	4,896	3,098	1,798	58.0	%
Data processing	1,418	1,476	(58)	-3.9	%
Professional fees	1,940	1,386	554	40.0	%
Supplies and communications	880	628	252	40.1	%
Advertising and promotion	1,290	809	481	59.5	%
OREO expense	225	(741)	966	-130.4	%
Other operating expenses	1,976	2,564	(588)	-22.9	%
Merger and integration costs	—	3,415	(3,415)	-100.0	%
Total noninterest expense	\$ 28,722	\$ 25,482	\$ 3,240	12.7	%

For the three months ended September 30, 2015, noninterest expense was \$28.7 million, an increase of \$3.2 million or 12.7 percent, compared to \$25.5 million for the same period in 2014. The increase was due primarily to the increases in salaries and employee benefits and occupancy and equipment, partially offset by no merger and integration costs. The largest component of noninterest expense for the three months ended September 30, 2015 was salaries and employee benefits, which represented 26.0 percent of total noninterest expense for the three months ended September 30, 2015. Salaries and employee benefits increased \$3.3 million, or 25.3 percent, to \$16.1 million, compared to \$12.8 million for the same period in 2014, due mainly to an increase in the average number of employees added from the CBI acquisition. Occupancy and equipment costs for the three months ended September 30, 2015 increased \$1.8 million, or 58.0 percent, to \$4.9 million, compared to \$3.1 million for the same period in 2014 as a result of the CBI acquisition.

The following table sets forth the breakdown of noninterest expense for the periods indicated:

	Nine Months Ended September 30,		Increase (Decrease)		
	2015	2014	Amount	Percentage	
	(in thousands)				
Salaries and employee benefits	\$ 48,023	\$ 33,386	\$ 14,637	43.8	%
Occupancy and equipment	13,423	7,964	5,459	68.5	%
Data processing	4,885	3,746	1,139	30.4	%
Professional fees	5,982	2,786	3,196	114.7	%
Supplies and communications	2,638	1,725	913	52.9	%
Advertising and promotion	2,859	2,142	717	33.5	%
OREO expense	629	(735)	1,364	-185.6	%
Other operating expenses	6,953	7,180	(227)	-3.2	%
Merger and integration costs	1,747	3,572	(1,825)	-51.1	%
Total noninterest expense	\$ 87,139	\$ 61,766	\$ 25,373	41.1	%

For the nine months ended September 30, 2015, noninterest expense was \$87.1 million, an increase of \$25.4 million or 41.1 percent, compared to \$61.8 million for the same period in 2014. The increase was due primarily to the increases in salaries and employee benefits, occupancy and equipment, data processing and professional fees, partially offset by a decrease in merger and integration costs. The largest component of noninterest expense for the nine months

ended September 30, 2015 was salaries and employee benefits, which represented 55.1 percent of total noninterest expense for the nine months ended September 30, 2015. Salaries and employee benefits increased \$14.6 million, or 43.8 percent, to \$48.0 million, compared to \$33.4 million for the same period in 2014, due mainly to an increase in the average number of employees added from the CBI acquisition. Occupancy and equipment costs for the nine months ended September 30, 2015 increased \$5.5 million, or 68.5

60

---

percent, to \$13.4 million, compared to \$8.0 million for the same period in 2014 as a result of the CBI acquisition. Data processing costs for the nine months ended September 30, 2015 increased \$1.1 million, or 30.4 percent, to \$4.9 million, compared to \$3.7 million for the same period in 2014 as a result of the CBI acquisition. For the nine months ended September 30, 2015, professional fees increased \$3.2 million, or 114.7 percent, to \$6.0 million, compared to \$2.8 million for the same period in 2014, due mainly to costs incurred to strengthen infrastructure to meet heightened control standards. For the nine months ended September 30, 2015, merger and integration costs decreased \$1.8 million, or 51.1 percent, to \$1.7 million, compared to \$3.6 million for the same period in 2014.

#### Income Tax Expense

Income tax expense from continuing operations totaled \$10.6 million for the three months ended September 30, 2015, compared to \$5.4 million for the same period in 2014. The effective income tax rate was 43.09 percent for the three months ended September 30, 2015, compared to 19.76 percent for the same period in 2014. The effective tax rate for the three months ended September 30, 2014 was 42.63 percent excluding the bargain purchase gain and the merger and integration cost. Income tax expense from continuing operations totaled \$27.7 million for the nine months ended September 30, 2015, compared to \$20.1 million for the same period in 2014. The effective income tax rate was 41.55 percent for the nine months ended September 30, 2015, compared to 31.20 percent for the same period in 2014. The effective tax rate for the nine months ended September 30, 2014 was 40.34 percent excluding the bargain purchase gain and the merger and integration cost.

## Financial Condition

## Securities

Securities are classified as held to maturity, available for sale, or trading in accordance with GAAP. There were no held to maturity or trading securities as of September 30, 2015 and December 31, 2014. Securities classified as available for sale are stated at fair value. The composition of our securities portfolio reflects our securities strategy of providing a relatively stable source of interest income while maintaining an appropriate level of liquidity. Our securities portfolio also provides a source of liquidity by pledging as collateral or through repurchase agreement and collateral for certain public funds deposits.

As of September 30, 2015, our securities portfolio was composed primarily of mortgage-backed securities, collateralized mortgage obligations and U.S. government agency securities. Most of the securities carried fixed interest rates. Other than holdings of U.S. government agency securities, there were no securities of any one issuer exceeding 10 percent of stockholders' equity as of September 30, 2015 and December 31, 2014.

The following table summarizes the amortized cost, estimated fair value and unrealized gain (loss) on securities as of the dates indicated:

	September 30, 2015			December 31, 2014		
	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)
	(in thousands)					
Securities available for sale:						
Mortgage-backed securities <sup>(1) (2)</sup>	\$323,046	\$324,504	\$1,458	\$571,678	\$573,286	\$1,608
Collateralized mortgage obligations <sup>(1)</sup>	116,145	116,314	169	188,704	188,047	(657 )
U.S. government agency securities	57,971	57,674	(297 )	129,857	128,207	(1,650 )
SBA loan pool securities	68,434	68,301	(133 )	109,983	109,447	(536 )
Municipal bonds-tax exempt	47,737	48,001	264	4,319	4,390	71
Municipal bonds-taxable	13,975	14,372	397	16,615	16,922	307
Corporate bonds	17,019	17,005	(14 )	17,018	16,948	(70 )
U.S. treasury securities	160	162	2	163	163	—
Other securities	22,916	23,007	91	22,916	22,893	(23 )
Equity securities <sup>(3)</sup>	—	—	—	450	414	(36 )
Total securities available for sale	\$667,403	\$669,340	\$1,937	\$1,061,703	\$1,060,717	\$(986 )

<sup>(1)</sup> Collateralized by residential mortgages and guaranteed by U.S. government sponsored entities.

<sup>(2)</sup> A portion of the mortgage-backed securities is comprised of home mortgage-backed securities backed by home equity conversion mortgages.

<sup>(3)</sup> During the second quarter of 2015, of the two equity securities, one was sold and the other was reclassified to other asset.

As of September 30, 2015, securities available for sale decreased 36.9 percent to \$669.3 million, compared to \$1.06 billion as of December 31, 2014, due mainly to \$410.0 million of securities sales during the nine months ended September 30, 2015. As of September 30, 2015, securities available for sale had a net unrealized gain of \$1.9 million, comprised of \$3.7 million of unrealized gains and \$1.8 million of unrealized losses. As of December 31, 2014, securities available for sale had a net unrealized loss of \$986,000, comprised of \$4.0 million of unrealized gains and

\$5.0 million of unrealized losses.

62

---



The following table summarizes the contractual maturity schedule for securities, at amortized cost, and their weighted-average yield as of September 30, 2015:

	Within One Year		After One Year But Within Five Years		After Five Years But Within Ten Years		After Ten Years		Total	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Securities available for sale:										
Mortgage-backed securities	\$—	—	\$38,720	1.43 %	\$148,788	1.90 %	\$135,538	1.44 %	\$323,046	1.65 %
Collateralized mortgage obligations	375	1.59 %	17,537	1.12 %	67,319	1.74 %	30,914	1.60 %	116,145	1.61 %
U.S. government agency securities	—	—	6,000	1.35 %	45,980	2.03 %	5,991	2.32 %	57,971	1.99 %
SBA loan pool securities	—	—	—	—	32,500	1.16 %	35,934	1.18 %	68,434	1.17 %
Municipal bonds-tax exempt <sup>(1)</sup>	—	—	721	2.82 %	16,547	3.29 %	30,469	4.12 %	47,737	3.81 %
Municipal bonds-taxable	—	—	2,415	3.23 %	11,560	4.07 %	—	—	13,975	3.92 %
Corporate bonds	12,000	1.17 %	5,019	0.77 %	—	—	—	—	17,019	1.05 %
U.S. treasury securities	—	—	160	1.20 %	—	—	—	—	160	1.20 %
Other securities	—	—	—	—	—	—	22,916	2.26 %	22,916	2.26 %
Total securities available for sale	\$12,375	1.18 %	\$70,572	1.38 %	\$322,694	1.96 %	\$261,762	1.83 %	\$667,403	1.83 %

<sup>(1)</sup> The yield on municipal bonds has been computed on a federal tax-equivalent basis of 35 percent.

## Loans

The following table shows the loan composition by type as of the dates indicated:

	Legacy Loans (in thousands)	Acquired CBI Non-PCI Loans	Acquired CBI PCI Loans	Acquired Loans Total	Total
September 30, 2015					
Real estate loans:					
Commercial property					
Retail	\$686,676	\$28,493	\$7,268	\$35,761	\$722,437
Hospitality	468,965	75,183	5,435	80,618	549,583
Gas station	282,475	52,043	5,786	57,829	340,304
Other	882,202	15,310	5,385	20,695	902,897
Construction	25,805	423	—	423	26,228
Residential property	194,843	2,227	1,035	3,262	198,105
Total real estate loans	2,540,966	173,679	24,909	198,588	2,739,554
Commercial and industrial loans:					
Commercial term	118,201	3,454	193	3,647	121,848
Commercial lines of credit	125,232	1,465	—	1,465	126,697
International loans	32,239	—	—	—	32,239
Total commercial and industrial loans	275,672	4,919	193	5,112	280,784
Consumer loans <sup>(1)</sup>	23,594	1,097	43	1,140	24,734
Loans receivable	2,840,232	179,695	25,145	204,840	3,045,072
Allowance for loan losses	(43,222)	—	(3,138)	(3,138)	(46,360)
Loans receivable, net	\$2,797,010	\$179,695	\$22,007	\$201,702	\$2,998,712
December 31, 2014					
Real estate loans:					
Commercial property					
Retail	\$642,343	\$33,800	\$10,343	\$44,143	\$686,486
Hospitality	364,299	90,921	12,862	103,783	468,082
Gas station	294,402	68,413	7,745	76,158	370,560
Other	828,280	15,182	10,680	25,862	854,142
Construction	8,983	549	—	549	9,532
Residential property	118,784	2,340	2,499	4,839	123,623
Total real estate loans	2,257,091	211,205	44,129	255,334	2,512,425
Commercial and industrial loans:					
Commercial term	111,319	4,415	327	4,742	116,061
Commercial lines of credit	91,534	2,052	—	2,052	93,586
International loans	38,815	—	—	—	38,815
Total commercial and industrial loans	241,668	6,467	327	6,794	248,462
Consumer loans <sup>(1)</sup>	26,512	1,054	45	1,099	27,611
Loans receivable	2,525,271	218,726	44,501	263,227	2,788,498
Allowance for loan losses	(51,640)	—	(1,026)	(1,026)	(52,666)
Loans receivable, net	\$2,473,631	\$218,726	\$43,475	\$262,201	\$2,735,832

<sup>(1)</sup> Consumer loans include home equity lines of credit.

As of September 30, 2015 and December 31, 2014, loans receivable, net of allowance for loan losses, totaled \$3.00 billion and \$2.74 billion, respectively, representing an increase of \$262.9 million, or 9.6 percent. Loans receivable before

64

---

allowance for loans losses increased \$256.6 million, or 9.2 percent, to \$3.05 billion as of September 30, 2015, from \$2.79 billion as of December 31, 2014. The increase was attributable to increases in commercial real estate loans of \$147.8 million, construction loans of \$16.7 million, residential property loans of \$62.6 million and commercial lines of credits of \$33.1 million.

During the nine months ended September 30, 2015, total loan disbursements comprised of \$476.5 million in commercial real estate loans, \$72.7 million in commercial and industrial loans, \$92.8 million in SBA loans, \$88.8 million in purchased residential property loans, \$12.0 million in purchased commercial and industrial loans and \$7.0 million in consumer loans. The increase was offset by \$307.3 million of payoffs and \$117.1 million of paydowns and amortization and \$65.6 million of transfers to loans held for sale.

Our loan portfolio included the following concentrations of loans to one type of industry that were greater than 10 percent of loans outstanding:

Industry	Balance as of September 30, 2015 (in thousands)	Percentage of Loans Outstanding	
Lessor of nonresidential buildings	\$791,785	26.0	%
Hospitality	\$570,128	18.7	%
Gas station	\$362,740	11.9	%

There was no other concentration of loans to any one type of industry exceeding 10.0 percent of loans outstanding.

#### Nonperforming Assets

Nonperforming loans (excluding PCI loans) consist of loans on nonaccrual status and loans 90 days or more past due and still accruing interest. Nonperforming assets consist of nonperforming loans and OREO. Non-purchased credit impaired ("Non-PCI") loans are placed on nonaccrual status when, in the opinion of us, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90 days past due, unless we believe the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on nonaccrual status earlier, depending upon the individual circumstances surrounding the loan's delinquency. When an asset is placed on nonaccrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectability of principal is probable, in which case interest payments are credited to income. Nonaccrual assets may be restored to accrual status when principal and interest become current and full repayment is expected. Interest income is recognized on the accrual basis for impaired loans not meeting the criteria for nonaccrual. OREO consists of properties acquired by foreclosure or similar means that management intends to offer for sale.

Except for nonperforming loans set forth below and PCI loans, we are not aware of any loans as of September 30, 2015 and December 31, 2014 for which known credit problems of the borrower would cause serious doubts as to the ability of such borrowers to comply with their present loan repayment terms, or any known events that would result in the loan being designated as nonperforming at some future date. We cannot, however, predict the extent to which a deterioration in general economic conditions, real estate values, increases in general rates of interest, or changes in the financial condition or business of borrower may adversely affect a borrower's ability to pay.

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table provides information with respect to the components of nonperforming assets (excluding PCI loans) as of the dates indicated:

	September 30, 2015	December 31, 2014 (in thousands)	Increase (Decrease)		
			Amount	Percentage	
Nonperforming Non-PCI loans:					
Real estate loans:					
Commercial property					
Retail	\$996	\$2,160	\$(1,164)	-53.9	%
Hospitality	5,935	3,835	2,100	54.8	%
Gas station	3,296	3,478	(182)	-5.2	%
Other	5,405	4,961	444	8.9	%
Residential property	1,120	1,588	(468)	-29.5	%
Commercial and industrial loans:					
Commercial term	4,193	7,052	(2,859)	-40.5	%
Commercial lines of credit	1,464	466	998	214.2	%
Consumer loans	1,535	1,742	(207)	-11.9	%
Total nonperforming Non-PCI loans	23,944	25,282	(1,338)	-5.3	%
Loans 90 days or more past due and still accruing	—	—	—	—	
Total nonperforming Non-PCI loans <sup>(1)</sup>	23,944	25,282	(1,338)	-5.3	%
OREO	13,249	15,790	(2,541)	-16.1	%
Total nonperforming assets	\$37,193	\$41,072	\$(3,879)	-9.4	%
Nonperforming Non-PCI loans as a percentage of Non-PCI loans	0.79	% 0.91	%		
Nonperforming assets as a percentage of assets	0.88	% 0.97	%		
Total debt restructured performing Non-PCI loans	\$7,838	\$13,817			

(1) Includes nonperforming TDRs of \$10.4 million and \$12.5 million as of September 30, 2015 and December 31, 2014, respectively.

Nonaccrual Non-PCI loans totaled \$23.9 million as of September 30, 2015, compared to \$25.3 million as of December 31, 2014, representing a decrease of \$1.3 million, or 5.3 percent. There were no PCI loans on nonaccrual as of September 30, 2015 and December 31, 2014. Delinquent loans (defined as 30 days or more past due) were \$14.0 million as of September 30, 2015, compared to \$24.3 million as of December 31, 2014, representing a 42.4 percent decrease. Delinquent loans of \$10.5 million and \$7.9 million were included in nonperforming Non-PCI loans as of September 30, 2015 and December 31, 2014. During the nine months ended September 30, 2015, loans totaling \$15.7 million were placed on nonaccrual status. The additions to nonaccrual loans were mainly offset by the receipt of a \$1.5 million in SBA guaranty received, \$14.3 million in principal payoffs and paydowns and \$2.5 million in charge-offs.

The ratio of nonperforming Non-PCI loans to Non-PCI loans decreased to 0.79 percent at September 30, 2015 from 0.91 percent at December 31, 2014. Of the \$23.9 million nonperforming Non-PCI loans, approximately \$22.2 million were impaired based on the definition contained in FASB ASC 310, Receivables, which resulted in aggregate impairment reserve of \$4.1 million as of September 30, 2015. The allowance for collateral-dependent loans is calculated as the difference between the outstanding loan balance and the value of the collateral as determined by recent appraisals less estimated costs to sell. The allowance for collateral-dependent loans varies from loan to loan based on the collateral coverage of the loan at the time of designation as nonperforming. We continue to monitor the collateral coverage, based on recent appraisals, on these loans on a quarterly basis and adjust the allowance

accordingly.

As of September 30, 2015, OREO consisted of 17 properties with a combined carrying value of \$13.2 million. Of the \$13.2 million, \$10.8 million were OREO as loans acquired in the CBI acquisition that were foreclosed subsequent to the acquisition date. As of December 31, 2014, OREO consisted of 25 properties with a combined carrying value of \$15.8 million. Of the \$15.8 million, \$15.3 million were OREO as loans acquired in the CBI acquisition that were foreclosed subsequent to the acquisition date.

## Impaired Loans

We evaluate loan impairment in accordance with applicable GAAP. With the exception of PCI loans, loans are considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as an expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less costs to sell. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency will be charged off against the allowance for loan losses or, alternatively, a specific allocation will be established. Additionally, impaired loans are specifically excluded from the quarterly migration analysis when determining the amount of the allowance for loan losses required for the period.

The following table provides information on impaired loans (excluding PCI loans) as of the dates indicated:

	September 30, 2015		December 31, 2014		
	Recorded Investment (in thousands)	Percentage	Recorded Investment	Percentage	
Real estate loans:					
Commercial property					
Retail	\$2,621	6.9	% \$4,436	9.7	%
Hospitality	6,906	18.2	% 5,835	12.7	%
Gas station	6,315	16.7	% 8,974	19.6	%
Other	9,886	26.0	% 10,125	22.2	%
Residential property	2,644	7.0	% 3,127	6.7	%
Commercial and industrial loans:					
Commercial term	5,812	15.3	% 7,614	16.6	%
Commercial lines of credit	894	2.4	% 466	1.0	%
International loans	1,145	3.0	% 3,546	7.7	%
Consumer loans	1,689	4.5	% 1,742	3.8	%
Total Non-PCI loans	\$37,912	100.0	% \$45,865	100.0	%

Total impaired loans decreased \$8.0 million, or 17.3 percent, to \$37.9 million as of September 30, 2015, as compared to \$45.9 million at December 31, 2014. Specific reserve allocations associated with impaired loans were \$4.4 million and \$5.2 million as of September 30, 2015 and December 31, 2014, respectively.

During the three months ended September 30, 2015 and 2014, interest income that would have been recognized had impaired loans performed in accordance with their original terms totaled \$1.4 million and \$1.1 million, respectively. Of these amounts, actual interest recognized on impaired loans was \$643,000 and \$796,000 for the three months ended September 30, 2015 and 2014, respectively. During the nine months ended September 30, 2015 and 2014, interest income that would have been recognized had impaired loans performed in accordance with their original terms totaled \$3.4 million and \$3.5 million, respectively. Of these amounts, actual interest recognized on impaired loans was \$2.2 million and \$2.4 million for the nine months ended September 30, 2015 and 2014, respectively.

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table provides information on TDRs (excluding PCI loans) as of dates indicated:

	September 30, 2015			December 31, 2014		
	Nonaccrual TDRs (in thousands)	Accrual TDRs	Total	Nonaccrual TDRs	Accrual TDRs	Total
Real estate loans:						
Commercial property						
Retail	\$357	\$1,228	\$1,585	\$2,032	\$306	\$2,338
Hospitality	1,448	—	1,448	1,062	1,807	2,869
Gas station	980	345	1,325	1,075	2,335	3,410
Other	2,934	4,135	7,069	2,898	4,497	7,395
Residential property	703	301	1,004	742	308	1,050
Commercial and industrial loans:						
Commercial term	3,433	1,579	5,012	4,050	2,208	6,258
Commercial lines of credit	394	—	394	466	2,156	2,622
International loans	—	—	—	—	200	200
Consumer loans	119	250	369	131	—	131
Total Non-PCI loans	\$10,368	\$7,838	\$18,206	\$12,456	\$13,817	\$26,273

For the three and nine months ended September 30, 2015, we restructured monthly payments for seven and fourteen loans, respectively, with a net carrying value of \$2.1 million and \$3.3 million, respectively, at the time of modification, which we subsequently classified as TDRs. Temporary payment structure modifications included, but were not limited to, extending the maturity date, reducing the amount of principal and/or interest due monthly, and/or allowing for interest only monthly payments for nine months or less.

As of September 30, 2015, TDRs on accrual status totaled \$7.8 million, all of which were temporary interest rate and payment reductions or extensions of maturity, and a \$170,000 reserve relating to these loans was included in the allowance for loan losses. For the TDRs on accrual status, we determined that, based on the financial capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms is probable. As of September 30, 2015, TDRs on nonaccrual status totaled \$10.4 million, and a \$444,000 reserve relating to these loans was included in the allowance for loan losses.

As of December 31, 2014, TDRs on accrual status totaled \$13.8 million, all of which were temporary interest rate and payment reductions or extensions of maturity, and an \$844,000 reserve relating to these loans was included in the allowance for loan losses. For the TDRs on accrual status, we determined that, based on the financial capabilities of the borrowers at the time of the loan restructuring and the borrowers' past performance in the payment of debt service under the previous loan terms, performance and collection under the revised terms is probable. As of December 31, 2014, TDRs on nonaccrual status totaled \$12.5 million, and a \$2.0 million reserve relating to these loans was included in the allowance for loan losses.

#### Allowance for Loan Losses and Allowance for Off-Balance Sheet Items

Provisions to allowance for loan losses are made quarterly to recognize probable loan losses. The quarterly provision is based on the allowance need, which is determined through analysis involving quantitative calculations based on historic loss rates for general reserves and individual impairment calculations for specific allocations to impaired loans as well as qualitative adjustments.



Prior to the first quarter of 2014, risk factor calculations were weighted at 50.0 percent for the most recent four quarters, 33.0 percent for the next four quarters, and 17.0 percent for the oldest four quarters. In the first quarter of 2014, management evaluated the look-back period and extended the periods to sixteen quarters to continue capturing a period of higher losses that would have been dropped off and to reflect probable losses in our current credit portfolio. Risk factor calculations are weighted at 46.0 percent for the first four quarters, 31.0 percent for the second four quarters, 15.0 percent for the third four quarters, and 8.0 percent for the last four quarters. The change in methodology maintained the Bank's allowance at a level consistent with the prior quarter.

To determine general reserve requirements, existing loans are divided into 11 general loan pools of risk-rated loans, as well as three homogeneous loan pools. For risk-rated loans, migration analysis allocates historical losses by loan pool and risk grade to determine risk factors for potential loss inherent in the current outstanding loan portfolio. As 3 homogeneous loans are bulk graded, the risk grade is not factored into the historical loss analysis. In addition, specific reserves are allocated for loans deemed “impaired.”

When determining the appropriate level for allowance for loan losses, management considers qualitative adjustments for any factors that are likely to cause estimated loan losses associated with the Bank’s current portfolio to differ from historical loss experience, including, but not limited to, national and local economic and business conditions, volume and geographic concentrations, and problem loan trends.

To systematically quantify the credit risk impact of trends and changes within the loan portfolio, a credit risk matrix is utilized. The qualitative factors are considered on a loan pool by loan pool basis subsequent to, and in conjunction with, a loss migration analysis. The credit risk matrix provides various scenarios with positive or negative impact on the portfolio along with corresponding basis points for qualitative adjustments.

The following tables reflect our allocation of allowance for loan losses by loan category as well as the loans receivable for each loan type:

	September 30, 2015			December 31, 2014		
	Allowance Amount (in thousands)	Percentage	Non- PCI Loans	Allowance Amount	Percentage	Non- PCI Loans
Real estate loans:						
Commercial property						
Retail	\$7,896	18.3	% \$715,169	\$9,798	19.0	% \$676,143
Hospitality	9,670	22.3	% 544,148	9,524	18.4	% 455,220
Gas station	4,010	9.2	% 334,518	5,433	10.5	% 362,815
Other	11,481	26.7	% 897,512	14,668	28.4	% 843,462
Construction	446	1.0	% 26,228	1,143	2.2	% 9,532
Residential property	939	2.2	% 197,070	628	1.3	% 121,124
Total real estate loans	34,442	79.7	% 2,714,645	41,194	79.8	% 2,468,296
Commercial and industrial loans:						
Commercial term	4,852	11.1	% 121,655	6,232	12.1	% 115,734
Commercial lines of credit	1,979	4.4	% 126,697	2,228	4.3	% 93,586
International loans	944	2.1	% 32,239	683	1.3	% 38,815
Total commercial and industrial loans	7,775	17.6	% 280,591	9,143	17.7	% 248,135
Consumer loans	97	0.2	% 24,691	220	0.4	% 27,566
Unallocated	908	2.5	% —	1,083	2.1	% —
Total	\$43,222	100.0	% \$3,019,927	\$51,640	100.0	% \$2,743,997

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

	September 30, 2015			December 31, 2014		
	Allowance Amount (in thousands)	Percentage	PCI Loans	Allowance Amount	Percentage	PCI Loans
Real estate loans:						
Commercial property						
Retail	\$203	6.5	% \$7,268	\$401	39.1	% \$8,535
Hospitality	290	9.2	% 5,435	99	9.6	% 7,682
Gas station	108	3.4	% 5,786	302	29.4	% 7,745
Other	2,318	74.0	% 5,385	65	6.3	% 5,796
Residential property	200	6.5	% 1,035	28	2.7	% 14,371
Total real estate loans	3,119	99.6	% 24,909	895	87.1	% 44,129
Commercial and industrial loans:						
Commercial term	17	0.4	% 193	131	12.9	% 327
Consumer loans	2	—	43	—	—	45
Total	\$3,138	100.0	% \$25,145	\$1,026	100.0	% \$44,501

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table sets forth certain information regarding allowance for loan losses and allowance for off-balance sheet items for the periods presented. Allowance for off-balance sheet items is determined by applying reserve factors according to loan pool and grade as well as actual current commitment usage figures by loan type to existing contingent liabilities.

	As of and for the Three Months Ended, September 30, 2015			September 30, 2014	As of and for the Nine Months Ended, September 30, 2015			September 30, 2014
	Non-PCI Loans (in thousands)	PCI Loans	Total		Non-PCI Loans	PCI Loans	Total	
Allowance for loan losses:								
Balance at beginning of period	\$49,468	\$1,352	\$50,820	\$51,886	\$51,640	\$1,026	\$52,666	\$57,555
Actual charge-offs	(1,748 )	—	(1,748 )	(1,418 )	(3,004 )	—	(3,004 )	(5,569 )
Recoveries on loans previously charged off	992	—	992	663	4,477	—	4,477	6,656
Net loan recoveries (Negative provision) provision charged to operating expense	(756 )	—	(756 )	(755 )	1,473	—	1,473	1,087
Balance at end of period	\$43,222	\$3,138	\$46,360	\$51,179	\$43,222	\$3,138	\$46,360	\$51,179
Allowance for off-balance sheet items:								
Balance at beginning of period	\$962	\$—	\$962	\$1,592	\$1,366	\$—	\$1,366	\$1,247
(Negative provision) provision charged to operating expense	(406 )	—	(406 )	(48 )	(810 )	—	(810 )	297
Balance at end of period	\$556	\$—	\$556	\$1,544	\$556	\$—	\$556	\$1,544
Ratios:								
Net loan charge-offs (recoveries) to average loans <sup>(1)</sup>	0.10	% —	0.10	% 0.12	% -0.07	% —	-0.07	% -0.06

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Net loan charge-offs (recoveries) to loans <sup>(1)</sup>	0.10	% —	0.10	% 0.11	% -0.07	% —	-0.06	% -0.05
Allowance for loan losses to average loans	1.47	% 10.63	% 1.60	% 2.05	% 1.52	% 8.69	% 1.63	% 2.18
Allowance for loan losses to loans	1.43	% 12.48	% 1.52	% 1.91	% 1.43	% 12.48	% 1.52	% 1.91
Net loan charge-offs (recoveries) to allowance for loan losses <sup>(1)</sup>	7.00	% —	6.52	% 5.90	% -4.54	% —	-4.24	% -2.83
Allowance for loan losses to nonperforming loans	180.51	% —	193.62	% 204.44	% 180.51	% —	193.62	% 204.44
Balance:								
Average loans during period	\$2,931,463	\$29,527	\$2,895,336	\$2,499,951	\$2,846,503	\$36,124	\$2,851,895	\$2,352,535
Loans at end of period	\$3,019,927	\$25,145	\$3,045,072	\$2,683,462	\$3,019,927	\$25,145	\$3,045,072	\$2,683,462
Nonperforming loans at end of period	\$23,944	\$—	\$23,944	\$25,034	\$23,944	\$—	\$23,944	\$25,034

<sup>(1)</sup> Net loan recoveries are annualized to calculate the ratios.

Allowance for loan losses decreased \$4.8 million, or 9.4 percent, to \$46.4 million as of September 30, 2015, compared to \$51.2 million as of September 30, 2014. The decrease in allowance for loan losses as of September 30, 2015 compared to September 30, 2014 was due primarily to improvements in historical loss rates, lower impairment loss reserve and improved qualitative factor trends, primarily offset by increases in reserve for PCI loans. Due to the improvements in historical loss rates, lower impairment loss reserve and improved qualitative factor trends, general reserve decreased \$1.4 million, or 14.2 percent, to \$8.0 million as of September 30, 2015, compared to \$9.4 million as of September 30, 2014, impairment loss reserve decreased \$1.4 million, or 24.9 percent, to \$4.3 million as of September 30, 2015, compared to \$5.8 million as of September 30, 2014, and qualitative adjustment decreased \$4.9 million, or 14.2 percent, to \$29.9 million, compared to \$34.8 million as of September 30, 2014. Reserve for PCI loans as of September 30, 2015 was \$3.1 million, compared to none as of September 30, 2014.

Allowance for loan losses as a percentage of loans decreased 38 basis point to 1.52 percent as of September 30, 2015, compared to 1.91 percent as of September 30, 2014. For the three months ended September 30, 2015, a \$3.7 million negative provision for loan losses was recorded, compared to a \$48,000 provision for loan losses for the three months ended September

30, 2014. For the nine months ended September 30, 2015, a \$7.8 million negative provision for loan losses was recorded, compared to a \$7.5 million negative provision for loan losses for the nine months ended September 30, 2014.

An allowance for off-balance sheet exposure, primarily unfunded loan commitments, totaled \$556,000 and \$1.5 million as of September 30, 2015 and September 30, 2014, respectively. The Bank closely monitors the borrower's repayment capabilities, while funding existing commitments to ensure losses are minimized. Based on management's evaluation and analysis of portfolio credit quality and prevailing economic conditions, we believe these reserves are adequate for losses inherent in the loan portfolio and off-balance sheet exposure as of September 30, 2015.

The following table presents a summary of net recoveries (charge-offs) by the loan portfolio:

	As of and for the Three Months Ended			As of and for the Nine Months Ended		
	Charge-offs	Recoveries	Net Recoveries (Charge-offs)	Charge-offs	Recoveries	Net Recoveries (Charge-offs)
(in thousands)						
September 30, 2015						
Real estate loans:						
Commercial property						
Retail	\$—	\$731	\$731	\$(22)	\$747	\$725
Hospitality	(334)	—	(334)	(413)	1,073	660
Other	—	14	14	—	220	220
Commercial and industrial loans:						
Commercial term	(1,414)	110	(1,304)	(2,370)	2,230	(140)
Commercial lines of credit	—	134	134	—	189	189
International loans	—	—	—	(199)	15	(184)
Consumer loans	—	3	3	—	3	3
Total Non-PCI loans	\$(1,748)	\$992	\$(756)	\$(3,004)	\$4,477	\$1,473
September 30, 2014						
Real estate loans:						
Commercial property						
Retail	\$—	\$8	\$8	\$—	\$24	\$24
Hospitality	(461)	—	(461)	(1,547)	25	(1,522)
Gas station	(68)	47	(21)	(71)	83	12
Other	(355)	237	(118)	(455)	3,166	2,711
Commercial and industrial loans:						
Commercial term	(499)	312	(187)	(3,094)	1,931	(1,163)
Commercial lines of credit	—	52	52	(300)	504	204
International loans	—	2	2	—	903	903
Consumer loans	(35)	5	(30)	(102)	20	(82)
Total Non-PCI loans	\$(1,418)	\$663	\$(755)	\$(5,569)	\$6,656	\$1,087

For the three months ended September 30, 2015, total charge-offs were \$1.7 million, an increase of \$330,000, or 23.3 percent, from \$1.4 million for the same period in 2014, and total recoveries were \$992,000, an increase of \$329,000, or 49.6 percent, from \$663,000 for the same period in 2014. For the three months ended September 30, 2015, net charge-offs were \$756,000, compared to net charge-offs of \$755,000 for the same period in 2014.

For the nine months ended September 30, 2015, total charge-offs were \$3.0 million, a decrease of \$2.6 million, or 46.1 percent, from \$5.6 million for the same period in 2014, and total recoveries were \$4.5 million, a decrease of \$2.2

million, or 32.7 percent, from \$6.7 million for the same period in 2014. For the nine months ended September 30, 2015, net recoveries were \$1.5 million, compared to \$1.0 million for the same period in 2014.

## Deposits

The following table shows the composition of deposits by type as of the dates indicated:

	September 30, 2015		December 31, 2014		
	Balance	Percent	Balance	Percent	
	(in thousands)				
Demand – noninterest-bearing	\$ 1,114,621	31.6	% \$ 1,022,972	28.7	%
interest-bearing	87,871	2.5	% 65,260	1.8	%
Interest-bearing:					
Money market and savings	871,869	24.8	% 851,889	24.0	%
Time deposits of \$100,000 or more <sup>(1)</sup>	892,885	25.4	% 910,340	25.6	%
Other time deposits	551,448	15.7	% 706,285	19.9	%
Total deposits	\$ 3,518,694	100.0	% \$ 3,556,746	100.0	%

<sup>(1)</sup> Includes \$375.5 million and \$392.3 million of time deposits of \$250,000 or more as of September 30, 2015 and December 31, 2014, respectively.

Deposits decreased \$38.1 million, or 1.1 percent, to \$3.52 billion as of September 30, 2015 from \$3.56 billion as of December 31, 2014. The decrease in deposits resulting was attributable mainly to \$154.8 million decreases in other time deposits and \$17.5 million decreases in time deposits of \$100,000 or more, offset mainly by \$91.6 million increases in noninterest-bearing demand deposits. The \$154.8 million decreases in other time deposits were primarily due to decreases in higher rate time deposits assumed from CBI acquisition.

Core deposits (defined as demand, money market and savings and other time deposits) decreased \$20.1 million, or 0.8 percent, to \$2.63 billion at September 30, 2015 from \$2.65 billion at December 31, 2014. Noninterest-bearing demand deposits as a percentage of deposits increased to 31.6 percent at September 30, 2015 from 28.7 percent at December 31, 2014. We had brokered deposits of \$99,000 assumed in the CBI acquisition as of September 30, 2015 and December 31, 2014.

## FHLB Advances and Other Borrowings

FHLB advances and other borrowings mostly take the form of advances from the FHLB of San Francisco and overnight federal funds. At September 30, 2015 and December 31, 2014, there were \$150.0 million advances from the FHLB. See Note 8 - Subordinated Debentures and Rescinded Stock Obligation for other liabilities assumed in the CBI acquisition.

## Interest Rate Risk Management

Interest rate risk indicates our exposure to market interest rate fluctuations. The movement of interest rates directly and inversely affects the economic value of fixed-income assets, which is the present value of future cash flow discounted by the current interest rate; under the same conditions, the higher the current interest rate, the higher the denominator of discounting. Interest rate risk management is intended to decrease or increase the level of our exposure to market interest rates. The level of interest rate risk can be managed through such means as the changing of gap positions and the volume of fixed-income assets. For successful management of interest rate risk, we use various methods to measure existing and future interest rate risk exposures, giving effect to historical attrition rates of core deposits. In addition to regular reports used in business operations, repricing gap analysis, stress testing and simulation modeling are the main measurement techniques used to quantify interest rate risk exposure.





Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The following table shows the status of our gap position as of September 30, 2015:

	Less Than Three Months	More Than Three Months But Less Than One Year	More Than One Year But Less Than Five Years	More Than Five Years	Noninterest-Sensitive	Total
(in thousands)						
<b>Assets</b>						
Cash and due from banks	\$—	\$—	\$—	\$—	\$74,804	\$74,804
Interest-bearing deposits in other banks	160,538	—	—	—	—	160,538
<b>Securities:</b>						
Fixed rate	36,541	53,613	250,804	177,805	—	518,763
Floating rate	132,427	8,951	7,264	—	—	148,642
Fair value adjustments	—	—	—	—	1,935	1,935
<b>Loans:</b>						
Fixed rate	60,048	89,932	459,190	60,979	—	670,149
Floating rate	1,050,970	179,487	1,113,241	13,560	—	2,357,258
Nonaccrual	—	—	—	—	49,216	49,216
Deferred loan costs, discount, and allowance for loan losses	—	—	—	—	(73,040)	(73,040)
FHLB and FRB stock	—	—	—	30,483	—	30,483
Other assets	—	48,317	—	19,486	207,690	275,493
<b>Total assets</b>	<b>\$1,440,524</b>	<b>\$380,300</b>	<b>\$1,830,499</b>	<b>\$302,313</b>	<b>\$260,605</b>	<b>\$4,214,241</b>
<b>Liabilities and Stockholders' Equity</b>						
<b>Liabilities:</b>						
<b>Deposits:</b>						
Demand – noninterest-bearing	\$—	\$—	\$—	\$—	\$1,114,621	\$1,114,621
– interest-bearing	4,050	7,451	23,691	52,679	—	87,871
Money market and savings	75,183	138,756	382,702	275,228	—	871,869
Time deposits	274,761	837,106	327,911	4,555	—	1,444,333
FHLB advances	150,000	—	—	—	—	150,000
Subordinated debentures	18,669	—	—	—	—	18,669
Other liabilities	—	—	—	—	41,429	41,429
Stockholders' equity	—	—	—	—	485,449	485,449
<b>Total liabilities and stockholders' equity</b>	<b>\$522,663</b>	<b>\$983,313</b>	<b>\$734,304</b>	<b>\$332,462</b>	<b>\$1,641,499</b>	<b>\$4,214,241</b>
Repricing gap	917,861	(603,013)	1,096,195	(30,149)	(1,380,894)	
Cumulative repricing gap	917,861	314,848	1,411,043	1,380,894	—	
Cumulative repricing gap as a percentage of assets	21.78	% 7.47	% 33.48	% 32.77	% —	
Cumulative repricing gap as a percentage of interest-earning assets	23.60	% 8.09	% 36.27	% 35.50	% —	
Interest-earning assets						\$3,890,040

The repricing gap analysis measures the static timing of repricing risk of assets and liabilities (i.e., a point-in-time analysis measuring the difference between assets maturing or repricing in a period and liabilities maturing or repricing within the same period). Assets are assigned to maturity and repricing categories based on their expected repayment or

repricing dates, and liabilities are assigned based on their repricing or maturity dates. Interest-bearing core deposits that have no maturity dates (savings, and money market checking and NOW accounts) are assigned to categories based on expected decay rates.

As of September 30, 2015, the cumulative repricing gap for the three-month period was at an asset-sensitive position and was 23.60 percent of interest-earning assets, which increased from 17.82 percent as of December 31, 2014. This increase was due mainly to a \$214.3 million increase in floating rate loans and a \$96.0 million increase in interest-bearing deposits in other banks, mainly offset by a \$52.3 million decrease in fixed rate loans, a \$41.8 million decrease in floating rate securities and a \$13.4 million increase in money market and savings.

As of September 30, 2015, the cumulative repricing gap for the twelve-month period was at an asset-sensitive position and was 8.09 percent of interest-earning assets, which decreased from 8.96 percent of an asset-sensitive position as of December 31, 2014. This decrease was due mainly to a \$79.7 million decrease in fixed rate loans and a \$52.2 million decrease in floating rate securities, a \$46.1 million increase in time deposits and a \$11.9 million increase in money market and savings, mainly offset by a \$56.8 million increase in floating rate loans and a \$96.0 million increase in interest-bearing deposits in other banks.

The following table summarizes the status of the cumulative gap position as of the dates indicated:

	Less Than Three Months		Less Than Twelve Months		
	September 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014	
	(in thousands)				
Cumulative repricing gap	\$917,861	\$725,810	\$314,848	\$374,005	
Percentage of assets	21.78	% 17.15	% 7.47	% 8.84	%
Percentage of interest-earning assets	23.60	% 18.29	% 8.09	% 9.42	%

The spread between interest income on interest-earning assets and interest expense on interest-bearing liabilities is the principal component of net interest income, and interest rate changes substantially affect our financial performance. We emphasize capital protection through stable earnings rather than maximizing yield. In order to achieve stable earnings, we prudently manage our assets and liabilities and closely monitor the percentage changes in net interest income and equity value in relation to limits established within our guidelines.

To supplement traditional gap analysis, we perform simulation modeling to estimate the potential effects of interest rate changes. The following table summarizes one of the stress simulations performed to forecast the impact of changing interest rates on net interest income and the market value of interest-earning assets and interest-bearing liabilities reflected on our balance sheet (i.e., an instantaneous parallel shift in the yield curve of the magnitude indicated below). This sensitivity analysis is compared to policy limits, which specify the maximum tolerance level for net interest income exposure over a one-year horizon, given the basis point adjustment in interest rates reflected below.

Change in Interest Rate	Percentage Changes		Change in Amount		
	Net Interest Income (in thousands)	Economic Value of Equity	Net Interest Income	Economic Value of Equity	
300%	10.07%	(1.80)%	\$15,115	\$(9,101	)
200%	6.64%	(1.11)%	\$9,970	\$(5,635	)
100%	3.36%	0.44%	\$5,048	\$2,241	
-100%	(1)	(1)	(1)	(1)	

(1) Results are not meaningful in a low interest rate environment

The estimated sensitivity does not necessarily represent our forecast, and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions, including how customer preferences or competitor influences might change.

## Capital Resources

Historically, our primary source of capital has been the retention of operating earnings. In order to ensure adequate levels of capital, the Board continually assesses projected sources and uses of capital in conjunction with projected increases in assets and levels of risk. Management considers, among other things, earnings generated from operations, and access to capital from financial markets through the issuance of additional securities, including common stock or notes, to meet our capital needs.

At September 30, 2015, the Bank's total risk-based capital ratio of 14.69 percent, Tier 1 risk-based capital ratio of 13.43 percent, common equity Tier 1 capital ratio of 13.43 percent and Tier 1 leverage capital ratio of 11.14 percent, placed the Bank in the "well capitalized" category pursuant to new capital rule, which is defined as institutions with total risk-based capital ratio equal to or greater than 10.00 percent, Tier 1 risk-based capital ratio equal to or greater than 8.00 percent, common equity Tier 1 capital ratios equal to or greater than 6.50 percent and Tier 1 leverage capital ratio equal to or greater than 5.00 percent.

For a discussion of recently implemented changes to the capital adequacy framework prompted by Basel III and the Dodd-Frank Wall Street Reform and Consumer Protection Act, see Note 11 - Regulatory Matters of Notes to Consolidated Financial Statements (Unaudited) in this Quarterly Report on Form 10-Q.

#### Off-Balance Sheet Arrangements

For a discussion of off-balance sheet arrangements, see Note 15 - Off-Balance Sheet Commitments of Notes to Consolidated Financial Statements (Unaudited) in this Quarterly Report on Form 10-Q and "Item 1. Business - Off-Balance Sheet Commitments" in our 2014 Annual Report on Form 10-K.

#### Contractual Obligations

There have been no material changes to the contractual obligations described in our 2014 Annual Report on Form 10-K.

#### Recently Issued Accounting Standards

FASB ASU 2015-07, Disclosures for Investment in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent), which will eliminate the requirement to categorize investments in the fair value hierarchy if their fair value is measured at net asset value per share (or its equivalent) using the practical expedient in the FASB's fair value measurement guidance. Investments eligible for the practical expedient, but for which it has not been applied, will continue to be included in the fair value hierarchy. The effective date for public business entities is fiscal years beginning after December 31, 2015 and early adoption is permitted. Reporting entities are required to adopt the ASU retrospectively. The adoption of FASB ASU 2015-07 is not expected to have a significant impact on our financial condition or result of operations.

FASB ASU 2014-17, Pushdown Accounting (a consensus of the FASB Emerging Issues Task Force), which allows an acquired entity to elect to apply pushdown accounting in its separate financial statements on a change-in-control event. The acquired entity elects whether to apply pushdown accounting individually for each change-in-control event, and may apply pushdown accounting during the reporting period in which the change-in-control event occurs. Effective November 18, 2014, an acquired entity may apply ASU 2014-17 to future change-in-control events. The Company did not make an election to apply FASB ASU 2014-17 for the acquisition of CBI, which has no impact on our financial condition or result of operations.

FASB ASU 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity, was issued to change the criteria for reporting discontinued operations and requires additional disclosures about discontinued operations. ASU 2014-08 requires that an entity report as a discontinued operation only a disposal that represents a strategic shift in operations that has a major effect on its operations and financial results. ASU 2014-08 is effective prospectively for new disposals (or classifications as held-for-sale) that occur within annual periods beginning on or after December 15, 2014, and interim periods within those annual periods, for public business entities and not-for-profit entities that have issued (or are a conduit obligor for) securities that are traded, listed, or quoted on an exchange or an over-the-counter market. For other entities, the ASU is effective for disposals (or classifications as held-for-sale) that occur within annual periods beginning on or after December 15, 2014, and interim periods

thereafter. The adoption of FASB ASU 2014-08 is not expected to have a significant impact on our financial condition or result of operations.

FASB ASU 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (Topic 310-40), was issued to define the term in substance a repossession or foreclosure and physical possession in accounting literature and when a creditor should derecognize the loan receivable and recognize the real estate property. The amendments in this update are intended to reduce diversity in practice by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. The amendment is effective for public business entities for annual periods, and interim periods within

those annual periods, beginning after December 15, 2014. The adoption of FASB ASU 2014-04 is not expected to have a significant impact on our financial condition or result of operations.

FASB ASU 2014-01, Accounting for Investments in Qualified Affordable Housing Projects (a consensus of the Emerging Issues Task Force), was issued to permit a reporting entity to make an accounting policy election to account for investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. The amendments are expected to enable more entities to record the amortization of the investment in income tax expense together with the tax credits and other tax benefits generated from the partnership. The ASU is effective retrospectively for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. For all entities other than public business entities, the amendments are effective retrospectively for annual periods beginning after December 15, 2014, and interim periods within annual reporting periods beginning after December 15, 2015. Early adoption is permitted. The Company adopted FASB ASU 2014-01 effective April 1, 2014. See Note 3 - Accounting for Investment in Qualified Affordable Housing Projects for further details.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

For quantitative and qualitative disclosures regarding market risks in Hanmi Bank's portfolio, see "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk Management" and "- Capital Resources" in this Report.

### Item 4. Controls and Procedures

#### Disclosure Controls and Procedures

As of September 30, 2015, Hanmi Financial carried out an evaluation of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, under the supervision and with the participation of our senior management, including our Chief Executive Officer (principal executive officer) and our Chief Financial Officer (principal financial and accounting officer). The purpose of the disclosure controls and procedures is to ensure that information required to be disclosed in the reports that are filed or submitted under the Exchange Act, is recorded, processed, summarized and reported, within the time periods specified in the SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that Hanmi Financial's disclosure controls and procedures were effective as of September 30, 2015.

#### Internal Controls

During our most recent fiscal quarter, there have been no changes in our internal control over financial reporting that has materially affected or is reasonably likely to materially affect our internal control over financial reporting.



Part II — Other Information

Item 1. Legal Proceedings

From time to time, Hanmi Financial and its subsidiaries are parties to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of Hanmi Financial and its subsidiaries. In the opinion of management, the resolution of any such issues would not have a material adverse impact on the financial condition, results of operations, or liquidity of Hanmi Financial or its subsidiaries.

Item 1A. Risk Factors

There have been no material changes in the risk factors previously disclosed under Part I, Item 1A Risk Factors of our 2014 Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

78

---

Item 6. Exhibits

Exhibit Number	Document
31.1	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document *
101.SCH	XBRL Taxonomy Extension Schema Document *
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document *
101.LAB	XBRL Taxonomy Extension Label Linkbase Document *
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document *
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document *

\* Attached as Exhibit 101 to this report are documents formatted in XBRL (Extensible Business Reporting Language).

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Hanmi Financial Corporation

Date: November 9, 2015

By: /s/ C. G. Kum  
C. G. Kum  
President and Chief Executive Officer

By: /s/ Michael W. McCall  
Michael McCall  
Executive Vice President and Chief Financial  
Officer