

ARGAN INC  
Form 10-Q  
September 09, 2015  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended July 31, 2015

or

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT**

For the Transition Period from            to

Commission File Number 001-31756

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(Exact Name of Registrant as Specified in Its Charter)

**Delaware**  
(State or Other Jurisdiction of Incorporation)

**13-1947195**  
(I.R.S. Employer Identification No.)

**One Church Street, Suite 201, Rockville, Maryland 20850**

(Address of Principal Executive Offices) (Zip Code)

**(301) 315-0027**

(Registrant's Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year,  
if Changed since Last Report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date.

Common stock, \$0.15 par value: 14,793,469 shares as of September 3, 2015.

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**ARGAN, INC. AND SUBSIDIARIES**

**FORM 10-Q QUARTERLY REPORT**

**JULY 31, 2015**

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**ARGAN, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

|  | July 31, 2015<br>(Unaudited) | January 31, 2015<br>(Note 1) |
|--|------------------------------|------------------------------|
| <b>ASSETS</b>  |                              |                              |
| <b>CURRENT ASSETS</b>  |                              |                              |
| Cash and cash equivalents  | \$ 182,136,000               | \$ 333,691,000               |
| Short-term investments   | 117,064,000                  |                              |
| Accounts receivable, net of allowance for doubtful accounts  | 38,839,000                   | 27,330,000                   |
| Costs and estimated earnings in excess of billings   | 2,943,000                    | 455,000                      |
| Notes receivable and accrued interest, net of allowance for doubtful amounts   | 6,281,000                    | 1,786,000                    |
| Prepaid expenses and other current assets  | 2,856,000                    | 1,092,000                    |
| <b>TOTAL CURRENT ASSETS</b>  | <b>350,119,000</b>           | <b>364,354,000</b>           |
| Property, plant and equipment, net of accumulated depreciation (including \$2,658,000 in costs related to the variable interest entity as of January 31, 2015)   | 5,189,000                    | 6,518,000                    |
| Goodwill   | 22,887,000                   | 18,476,000                   |
| Intangible assets, net of accumulated amortization   | 1,863,000                    | 1,845,000                    |
| <b>TOTAL ASSETS</b>  | <b>\$ 380,058,000</b>        | <b>\$ 391,193,000</b>        |
| <b>LIABILITIES AND EQUITY</b>  |                              |                              |
| <b>CURRENT LIABILITIES</b>   |                              |                              |
| Accounts payable   | \$ 32,392,000                | \$ 37,691,000                |
| Accrued expenses   | 24,022,000                   | 15,976,000                   |
| Billings in excess of costs and estimated earnings   | 114,587,000                  | 161,564,000                  |
| Deferred income taxes  | 656,000                      | 201,000                      |
| <b>TOTAL CURRENT LIABILITIES</b>   | <b>171,657,000</b>           | <b>215,432,000</b>           |
| Deferred income taxes  | 821,000                      | 809,000                      |
| <b>TOTAL LIABILITIES</b>   | <b>172,478,000</b>           | <b>216,241,000</b>           |
| <b>COMMITMENTS AND CONTINGENCIES (Note 11)</b>   |                              |                              |
| <b>STOCKHOLDERS EQUITY</b>   |                              |                              |
| Preferred stock, par value \$0.10 per share 500,000 shares authorized; no shares issued and outstanding  |                              |                              |
| Common stock, par value \$0.15 per share 30,000,000 shares authorized; 14,792,702 and 14,634,434 shares issued at July 31 and January 31, 2015, respectively; 14,789,469 and 14,631,201 shares outstanding at July 31 and January 31, 2015, respectively | 2,219,000                    | 2,195,000                    |
| Additional paid-in capital   | 115,621,000                  | 109,696,000                  |
| Retained earnings  | 92,418,000                   | 73,614,000                   |
| Treasury stock, at cost 3,233 shares at July 31 and January 31, 2015   | (33,000)                     | (33,000)                     |
| <b>TOTAL STOCKHOLDERS EQUITY</b>   | <b>210,225,000</b>           | <b>185,472,000</b>           |
| Noncontrolling interests (Note 3)  | (2,645,000)                  | (10,520,000)                 |
| <b>TOTAL EQUITY</b>  | <b>207,580,000</b>           | <b>174,952,000</b>           |
| <b>TOTAL LIABILITIES AND EQUITY</b>  | <b>\$ 380,058,000</b>        | <b>\$ 391,193,000</b>        |

The accompanying notes are an integral part of these financial statements.



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**ARGAN, INC. AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

**(Unaudited)**

|   | Three Months Ended July 31, |                     | Six Months Ended July 31, |                      |
|---|-----------------------------|---------------------|---------------------------|----------------------|
|   | 2015                        | 2014                | 2015                      | 2014                 |
| <b>REVENUES</b>   |                             |                     |                           |                      |
| Power industry services   | \$ 93,471,000               | \$ 100,418,000      | \$ 176,355,000            | \$ 150,242,000       |
| Telecommunications infrastructure services                                | 3,963,000                   | 1,612,000           | 6,566,000                 | 2,979,000            |
| Revenues  | 97,434,000                  | 102,030,000         | 182,921,000               | 153,221,000          |
| <b>COST OF REVENUES</b>   |                             |                     |                           |                      |
| Power industry services   | 66,136,000                  | 79,261,000          | 128,515,000               | 119,311,000          |
| Telecommunications infrastructure services                                | 2,805,000                   | 1,205,000           | 4,746,000                 | 2,296,000            |
| Cost of revenues  | 68,941,000                  | 80,466,000          | 133,261,000               | 121,607,000          |
| <b>GROSS PROFIT</b>   | <b>28,493,000</b>           | <b>21,564,000</b>   | <b>49,660,000</b>         | <b>31,614,000</b>    |
| Selling, general and administrative expenses                              | 4,848,000                   | 4,481,000           | 10,387,000                | 7,859,000            |
| <b>INCOME FROM OPERATIONS</b>   | <b>23,645,000</b>           | <b>17,083,000</b>   | <b>39,273,000</b>         | <b>23,755,000</b>    |
| Other income, net   | 128,000                     | 41,000              | 212,000                   | 63,000               |
| <b>INCOME BEFORE INCOME TAXES</b>   | <b>23,773,000</b>           | <b>17,124,000</b>   | <b>39,485,000</b>         | <b>23,818,000</b>    |
| Income tax expense  | 7,939,000                   | 5,104,000           | 12,800,000                | 6,997,000            |
| <b>NET INCOME</b>   | <b>15,834,000</b>           | <b>12,020,000</b>   | <b>26,685,000</b>         | <b>16,821,000</b>    |
| Net income attributable to noncontrolling interests                       | 4,527,000                   | 3,470,000           | 7,875,000                 | 4,796,000            |
| <b>NET INCOME ATTRIBUTABLE TO THE STOCKHOLDERS OF ARGAN, INC.</b>         | <b>\$ 11,307,000</b>        | <b>\$ 8,550,000</b> | <b>\$ 18,810,000</b>      | <b>\$ 12,025,000</b> |
| <b>EARNINGS PER SHARE ATTRIBUTABLE TO THE STOCKHOLDERS OF ARGAN, INC.</b> |                             |                     |                           |                      |
| Basic   | \$ 0.77                     | \$ 0.59             | \$ 1.28                   | \$ 0.84              |
| Diluted   | \$ 0.75                     | \$ 0.58             | \$ 1.26                   | \$ 0.82              |
| <b>WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING</b>                      |                             |                     |                           |                      |
| Basic   | 14,747,000                  | 14,399,000          | 14,693,000                | 14,350,000           |
| Diluted   | 15,003,000                  | 14,655,000          | 14,952,000                | 14,641,000           |

The accompanying notes are an integral part of these financial statements.



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## ARGAN, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

|   | Six Months Ended July 31, |                       |
|---|---------------------------|-----------------------|
|   | 2015                      | 2014                  |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                           |                       |
| Net income  | \$ 26,685,000             | \$ 16,821,000         |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |                           |                       |
| Stock option compensation expense   | 1,057,000                 | 968,000               |
| Depreciation  | 258,000                   | 283,000               |
| Amortization of purchased intangibles   | 164,000                   | 121,000               |
| Deferred income tax expense (benefit)   | 185,000                   | (125,000)             |
| Gain on the deconsolidation of a variable interest entity                                   | (264,000)                 |                       |
| Changes in operating assets and liabilities:  |                           |                       |
| Accounts receivable   | (5,774,000)               | (10,766,000)          |
| Costs and estimated earnings in excess of billings  | 945,000                   | 97,000                |
| Prepaid expenses and other assets   | (1,133,000)               | (1,098,000)           |
| Accounts payable and accrued expenses   | (3,739,000)               | 17,407,000            |
| Billings in excess of costs and estimated earnings  | (46,977,000)              | 46,848,000            |
| Net cash (used in) provided by operating activities   | (28,593,000)              | 70,556,000            |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                           |                       |
| Purchases of short-term investments, net  | (117,000,000)             |                       |
| Purchase of APC, net of cash acquired (Note 2)  | (4,210,000)               |                       |
| Purchases of property, plant and equipment  | (2,503,000)               | (199,000)             |
| Loans to energy project developers  | (605,000)                 | (320,000)             |
| Net cash used in investing activities   | (124,318,000)             | (519,000)             |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |                           |                       |
| Proceeds from the exercise of stock options   | 1,000,000                 | 2,282,000             |
| Excess income tax benefit on exercised stock options  | 356,000                   | 630,000               |
| Net cash provided by financing activities   | 1,356,000                 | 2,912,000             |
| <b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>                                 | <b>(151,555,000)</b>      | <b>72,949,000</b>     |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>                                       | <b>333,691,000</b>        | <b>272,209,000</b>    |
| <b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>   | <b>\$ 182,136,000</b>     | <b>\$ 345,158,000</b> |
| <b>SUPPLEMENTAL CASH FLOW INFORMATION (also see Note 2)</b>                                 |                           |                       |
| Cash paid for income taxes  | \$ 10,703,000             | \$ 5,153,000          |

The accompanying notes are an integral part of these financial statements.

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**ARGAN, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**JULY 31, 2015**

**(Unaudited)**

**NOTE 1 DESCRIPTION OF THE BUSINESS AND BASIS OF PRESENTATION**

**Description of the Business**

The condensed consolidated financial statements include the accounts of Argan, Inc. ( Argan ), its wholly owned subsidiaries, its majority-controlled joint ventures and any variable interest entities for which Argan or one of its wholly-owned subsidiaries is deemed to be the primary beneficiary. Argan conducts operations through its wholly owned subsidiaries, Gemma Power Systems, LLC and affiliates ( GPS ), which provided 95% and 98% of consolidated revenues for the six months ended July 31, 2015 and 2014, respectively; Atlantic Projects Company Limited and affiliates ( APC, see Note 2) and Southern Maryland Cable, Inc. ( SMC ). Argan and these consolidated subsidiaries are hereinafter referred to as the Company. All significant inter-company balances and transactions have been eliminated in consolidation. The Company's fiscal year ends on January 31.

Through GPS and APC, the Company provides a full range of engineering, procurement, construction, commissioning, operations management, maintenance, development and consulting services to the power generation and renewable energy markets for a wide range of customers including independent power project owners, public utilities, power plant equipment suppliers and global energy plant construction firms. GPS, including its consolidated joint ventures and variable interest entities (see Note 3), and APC represent our power industry services reportable segment. Through SMC, the telecommunications infrastructure services segment provides project management, construction, installation and maintenance services to commercial, local government and federal government customers primarily in the Mid-Atlantic region. In Note 16, the Company has provided certain financial information relating to the operating results and assets of its reportable segments based on the manner in which management disaggregates the Company's financial reporting for purposes of making internal operating decisions.

**Basis of Presentation**

The condensed consolidated balance sheet as of July 31, 2015, the condensed consolidated statements of operations for the three and six months ended July 31, 2015 and 2014, and the condensed consolidated statements of cash flows for the six months ended July 31, 2015 and 2014 are unaudited. The condensed consolidated balance sheet as of January 31, 2015 has been derived from audited financial statements. In the opinion of management, the accompanying condensed consolidated financial statements contain all adjustments, which are of a normal and recurring nature, considered necessary to present fairly the financial position of the Company as of July 31, 2015, and the results of its operations and its cash flows for the interim periods presented. The results of operations for any interim period are not necessarily indicative of the results of operations for any other interim period or for a full fiscal year.

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These condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Certain information and note disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. The accompanying condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements, the notes thereto (including the summary of significant accounting policies), and the independent registered public accounting firm's report thereon that are included in the Company's Annual Report on Form 10-K filed with the SEC for the fiscal year ended January 31, 2015 on April 16, 2015.

### **Fair Values**

The carrying value amounts presented in the condensed consolidated balance sheets for the Company's cash and cash equivalents, short-term investments, accounts receivable, notes receivable and accounts payable are reasonable estimates of their fair values due to the short-term nature of these instruments. The fair value amounts of operating segments (as needed for purposes of identifying indications of impairment to the carrying value of goodwill) are determined by averaging valuation amounts that are calculated using several market-based and income-based approaches deemed appropriate for the circumstances.

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**Foreign Currency**

The effects of translating the financial statements of APC (see Note 2) from its functional currency (Euros) into the Company's reporting currency (US Dollars) would be properly recognized as a cumulative translation adjustment in accumulated other comprehensive income (loss) which is net of tax, where applicable. However, the amount of the adjustment for the current period was not material. Net foreign currency transaction losses were included in the other income (expense) section of the Company's condensed consolidated statements of operations in the net amount of \$219,000 for both the three and six months ended July 31, 2015.

**Recently Issued Accounting Pronouncements**

On May 28, 2014, the Financial Accounting Standards Board (the "FASB") and the International Accounting Standards Board (the "IASB") issued substantially converged final standards on revenue recognition in an effort to create a new, principles-based revenue recognition framework that may affect nearly every revenue-generating entity. Upon their effectiveness, the new standards will generally supersede and replace nearly all existing professional guidance included in US GAAP and the International Financial Reporting Standards (IFRS), including industry-specific guidance. The FASB's new revenue recognition standard, Accounting Standards Update 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09"), as amended, will do the following:

- 1) Establish a new control-based revenue recognition model,
- 2) Change the basis for deciding when revenue is recognized over time or at a point in time,
- 3) Provide new and more detailed guidance on specific aspects of revenue recognition, and
- 4) Expand and improve disclosures about revenue.

In the United States, the new guidance, as amended, is effective for public business entities, including the Company, for reporting periods beginning after December 15, 2017. In general, it appears that the Company will determine contract revenues by using an approach substantially similar to the "percentage-of-completion" method that the Company uses currently in order to determine substantial amounts of revenues earned on its construction contracts. However, pursuant to the new guidance, the ability to recognize revenues over time, and to satisfy the identified performance obligation(s) of a contract, will depend on whether the applicable contract transfers control of the good and/or service provided by the Company thereunder to the applicable project owner. The Company has not assessed the full impact of the new requirements on its consolidated financial statements including an evaluation of the alternative application approaches that are provided. Entities are permitted to apply the new revenue standard either retrospectively, subject to some practical expedients, or through an alternative transition method that requires a registrant to apply the guidance only to contracts that are uncompleted on the date of initial application.

**NOTE 2 PURCHASE OF ATLANTIC PROJECTS COMPANY LIMITED**

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On May 29, 2015 (the Acquisition Date ), a wholly owned subsidiary of the Company purchased 100% of the outstanding capital stock of Atlantic Projects Company Limited, a private company incorporated in the Republic of Ireland. This business combination was completed pursuant to the terms and conditions of a Share Purchase Agreement, dated May 11, 2015 (the SPA ). Formed in Dublin over forty years ago and including its affiliated companies, APC provides turbine, boiler and large rotating equipment installation, commissioning and outage services to original equipment manufacturers, global construction firms and plant owners worldwide. APC has successfully completed projects in more than thirty countries on six continents. With its presence in Ireland and its other offices located in Hong Kong, Singapore and New York, APC expands the Company s operations internationally. APC will continue to operate under its own name and with its own management team as a member of the Company s group of companies.

The fair value on the Acquisition Date of the consideration transferred to the former owners of APC was \$11,101,000 (the Consideration ) including \$6,484,000 cash paid at closing, a liability in the amount of \$1,081,000 representing cash held back until the expiration of the twelve-month escrow period and approximately 99,000 issued shares of the Company s common stock which was valued at \$3,536,000 based on the closing price of the Company s common stock on the Acquisition Date. In addition, the former owners of APC are entitled to receive a cash dividend declared by APC prior to the acquisition in the aggregate amount of approximately \$3,311,000 which was determined pursuant to the terms of the SPA. This obligation is included in accrued expenses in the Company s condensed consolidated balance sheet as of July 31, 2015.

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The amount of net cash used in the acquisition of APC is presented below:

|                                    |    |            |
|------------------------------------|----|------------|
| Net assets acquired                | \$ | 11,101,000 |
| Less-shares of common stock issued |    | 3,536,000  |
| Less-escrow liability              |    | 1,081,000  |
| Less-cash acquired                 |    | 2,274,000  |
| Net cash used                      | \$ | 4,210,000  |

The Company expects to pay the full amount of the escrow liability although it is entitled to retain an amount to cover any shortfall in the amount of the acquired net worth of APC, as defined in the SPA.

The acquisition of APC has been accounted for using the purchase method of accounting, with Argan as the acquirer. The amounts of acquisition-related costs incurred by the Company, which consisted primarily of legal and tax consulting fees and stamp taxes, were approximately \$231,000 and \$457,000 for the three and six months ended July 31, 2015, respectively; such costs were included in selling, general and administrative expenses in the condensed consolidated statements of operations for the corresponding periods.

The table below summarizes the preliminary allocation of the purchase price based upon the fair values of assets acquired and liabilities assumed at the Acquisition Date. This preliminary allocation is based upon information that was available to management at the time the condensed consolidated financial statements were prepared. Accordingly, the allocation may change.

|  |    |            |
|--|----|------------|
| Cash   | \$ | 2,274,000  |
| Accounts receivable                                      |    | 5,735,000  |
| Costs and estimated earnings in excess of billings       |    | 3,177,000  |
| Prepaid expenses and other assets                        |    | 592,000    |
| Property, plant and equipment                            |    | 1,303,000  |
| Customer contracts                                       |    | 182,000    |
| Goodwill   |    | 4,411,000  |
| Less-accounts payable                                    |    | 628,000    |
| Less-accrued expenses (including cash dividends payable) |    | 5,201,000  |
| Less-deferred taxes and other liabilities                |    | 744,000    |
| Net assets acquired                                      | \$ | 11,101,000 |

The amount of goodwill incurred in connection with this transaction, included in the goodwill of the power industry services reportable segment, reflects the Company's belief that APC's trained and assembled workforce, unregistered trade name and other marketing related benefits which do not qualify for separate recognition have continuing value. The amount allocated to customer contracts represents the fair value ascribed to APC's contract backlog at the Acquisition Date; the amount is being amortized to expense over the terms of the corresponding contracts (less than 1 year).

The following unaudited pro forma information for the six months ended July 31, 2015 and 2014 assumes that the purchase of APC had occurred on February 1, 2014. The pro forma information, as presented below, may not be indicative of the results that would have been obtained had the transaction occurred on February 1, 2014, nor is it indicative of the Company's future results (\$s in thousands, except per share data).

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|  | <b>2015</b> |         | <b>2014</b> |         |
|--|-------------|---------|-------------|---------|
| Pro forma revenues   | \$          | 192,505 | \$          | 173,214 |
| Pro forma net income   | \$          | 27,891  | \$          | 17,594  |
| Pro forma net income attributable to the stockholders of Argan, Inc.         | \$          | 20,016  | \$          | 12,798  |
| Pro forma earnings per share attributable to the stockholders of Argan, Inc. |             |         |             |         |
| Basic  | \$          | 1.36    | \$          | 0.89    |
| Diluted  | \$          | 1.33    | \$          | 0.87    |

The pro forma net income amounts above reflect the elimination of the acquisition-related costs (\$457,000) incurred during the six months ended July 31, 2015, and the adjustment of the amortization of purchased intangibles resulting in an increase to net income for 2015 and a decrease in net income for 2014 in the amounts of \$43,000 and \$91,000, respectively.

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The amount of revenues attributable to APC and included in the statements of operations for both the three and six month periods ended July 31, 2015 was \$3,415,000; the corresponding loss before income tax benefit for the periods was \$150,000. The amount of APC's revenues related to overseas customers that was included in the Company's consolidated revenues for the corresponding periods was approximately \$2,961,000.

**NOTE 3 SPECIAL PURPOSE ENTITIES**

**Construction Joint Ventures**

GPS has assigned its contracts for the engineering, procurement and construction of two natural gas-fired power plants (the EPC Contracts), known as Panda Liberty and Panda Patriot, to two separate joint ventures that were formed in order to perform the work for the applicable project and to spread the bonding risk of each project. The joint venture partner for both projects is a large, heavy civil contracting firm. GPS has no significant commitments under these arrangements beyond those related to the completion of the EPC Contracts. The joint venture partners are dedicating resources that are necessary to complete the projects and are being reimbursed for their costs. GPS is performing most of the activities of the EPC Contracts. The corresponding joint venture agreements, as amended, provide that GPS has the majority interest in any profits, losses, assets and liabilities that may result from the performance of the EPC Contracts.

Due to the financial control of GPS, the accounts of the joint ventures have been included in the Company's consolidated financial statements since the commencement of contract activities near the end of the fiscal year ended January 31, 2014. The shares of the profits of the joint ventures attributable to the stockholders of Argan have been determined based on the percentages by which the Company believes profits will ultimately be shared by the joint venture partners. If the joint venture partner is unable to pay its share of any losses, GPS would be fully liable for those losses incurred under the EPC Contracts. In January 2015, the joint ventures made cash distributions including \$25 million paid to the Company's joint venture partner.

**Moxie Freedom LLC**

In August 2014, Gemma Power, Inc. (GPI), which is included in the group of companies identified above as GPS and is wholly owned by Argan, entered into a Development Loan Agreement (the DLA) with Moxie Freedom LLC (Moxie Freedom), a variable interest entity wholly owned by Moxie Energy, LLC (Moxie), a power facility project development firm. GPI's financial support covers the costs of Moxie Freedom's development of a large natural gas-fired power plant with nominal capacity of 1,000 MW. The Company now expects that a financial closing on a long-term construction and working capital credit facility, along with any related equity investment, will occur by the end of calendar 2015.

Under the DLA, GPI has agreed to make development loans to Moxie Freedom of up to \$6 million. As of July 31, 2015, the amounts of the notes receivable and the related accrued interest were \$3,818,000 and \$394,000, respectively; such loans earn interest based on an annual rate of 20%. The loans and accrued interest should be repaid at the time of a financial closing, but shall mature no later than December 31, 2017. In connection with the DLA, GPI was provided a first priority lien and security interest in all of the assets of Moxie Freedom and a first priority lien on Moxie's membership interest in Moxie Freedom. Moxie Freedom reimburses GPS for certain project development support costs through additions to each monthly loan.



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At the time that Moxie Freedom secures construction and working capital financing and repays all development loans and any outstanding obligations related to letters of credit, it shall pay, or cause to be paid, a development success fee to GPI in an amount that could be as much as \$6 million. As additional consideration for the financial commitments made by GPI under the DLA, Moxie Freedom has granted GPS the exclusive rights to provide engineering, procurement and construction services for the project in accordance with basic terms that are outlined in the DLA.

Moxie Freedom represents a VIE due to the current lack of sufficient equity capital for it to complete the contemplated project development activities. The development loans being made by GPI to Moxie Freedom represent variable interests in the entity. Through its arrangements with Moxie Freedom, the Company was previously deemed to be the primary beneficiary and, accordingly, the condensed consolidated financial statements for the three months ended April 30, 2015 included the accounts of Moxie Freedom. However, as Moxie Freedom has substantially completed its project development efforts and pre-construction financial support is now being provided substantially by the pending project owner, the Company is no

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longer the primary beneficiary of the VIE. Accordingly, the deconsolidation of Moxie Freedom was reflected in the Company's condensed consolidated financial statements for the current quarter.

The primary effects of the deconsolidation were the elimination of the capitalized project costs from the Company's condensed consolidated balance sheet (\$4,871,000) and the addition to the condensed consolidated balance sheet of the notes receivable from Moxie Freedom and the related accrued interest. For reporting periods prior to the current quarter, the amounts of GPI's notes receivable from Moxie Freedom and the corresponding amounts of accrued interest and interest income were eliminated in consolidation. The deconsolidation resulted in a gain which was included in the statements of operations for both the three and six months ended July 31, 2015 in the amount of \$264,000.

Pursuant to a participation agreement, an equipment supplier to Moxie Freedom is providing GPI with 40% of the funding for the development loans made to Moxie Freedom. As of July 31, 2015, GPI had received cash from the supplier of approximately \$1,527,000 in connection with this agreement. The supplier received an undivided fractional interest in all present and future loans from GPI and the related security. Accordingly, it will earn interest on the cash provided to GPI based on an annual rate of 20% and it will be entitled to receive from GPI 40% of any development success fee earned by GPI in connection with the permanent financing and/or sale of the project. Under current accounting guidance, the funding provided to GPI is treated as a secured borrowing which was included in the Company's balance of accrued expenses as of July 31 and January 31, 2015.

**NOTE 4 CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS**

The Company considers all liquid investments with original maturities of three months or less at the time of purchase to be cash equivalents. At July 31 and January 31, 2015, a significant portion of the balance of cash and cash equivalents was invested in money market funds with net assets invested in high-quality money market instruments. The funds are sponsored by an investment division of Bank of America (the "Bank"). Cash equivalents at July 31, 2015 also included certificates of deposit issued by the Bank.

Short-term investments as of July 31, 2015 consisted solely of certificates of deposit purchased with original maturities greater than 90 days but less than one year that are considered to be held-to-maturity securities. The total carrying value amount as of July 31, 2015 included accrued interest of \$64,000. Interest income is recorded when earned and is included in other income, net.

The amounts of cash, cash equivalents and short-term investments in the condensed consolidated balance sheet as of July 31, 2015 included amounts held by the consolidated joint venture entities that are discussed in Note 3 above. Such amounts, which included cash and cash equivalents that amounted to approximately \$55.9 million and short-term investments that amounted to approximately \$40.0 million, will be used to cover future construction costs incurred under the EPC Contracts.

**NOTE 5 ACCOUNTS RECEIVABLE**

Amounts retained by project owners under construction contracts and included in accounts receivable at July 31 and January 31, 2015 were approximately \$32.2 million and \$26.1 million, respectively. Such retainage amounts represent funds withheld by construction project owners

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until a defined phase of a contract or project has been completed and accepted by the project owner. Retention amounts and the lengths of retention periods may vary. Amounts outstanding as of July 31, 2015 should be collected over the next three to four quarters. Retainage amounts related to active contracts are classified as current assets regardless of the term of the applicable contract and amounts are generally collected by the completion of the applicable contract.

The amount of the allowance for doubtful accounts at January 31, 2015 was \$5.5 million. In fiscal year 2010, the balance of the accounts receivable from the owner of a partially completed construction project was written down to \$5.5 million, the amount of the net proceeds remaining from a public bankruptcy auction of the facility. At that time, the amount that the Company expected ultimately to receive in a distribution of the auction proceeds, if any, was not known and the accounts receivable balance was fully reserved.

During the current fiscal year, the parties with claims on the auction proceeds agreed to a distribution plan pursuant to which the Company received a cash payment of \$1,600,000 (see Note 11). The Company's accounting for the resolution of this matter resulted in the elimination of the uncollectible accounts receivable balance and the corresponding allowance amount. The amount of the anticipated cash receipt was recorded in revenues for the first quarter of the current year. There were no provisions for accounts receivable losses recorded during the three and six months ended July 31, 2015 and 2014.

Table of Contents**NOTE 6 COSTS, ESTIMATED EARNINGS AND BILLINGS ON UNCOMPLETED CONTRACTS**

The tables below set forth the aggregate amount of costs incurred and earnings accrued on uncompleted contracts compared with the billings on those contracts through July 31 and January 31, 2015, and reconcile the net amounts of billings in excess of costs and estimated earnings to the amounts included in the condensed consolidated balance sheets at those dates.

|   | July 31,<br>2015 | January 31,<br>2015 |
|---|------------------|---------------------|
| Costs incurred on uncompleted contracts                 | \$ 481,168,000   | \$ 324,839,000      |
| Estimated accrued earnings                              | 101,477,000      | 60,809,000          |
|   | 582,645,000      | 385,648,000         |
| Less-billings to date                                   | 694,289,000      | 546,757,000         |
|   | \$ (111,644,000) | \$ (161,109,000)    |
| <br>  |                  |                     |
| Costs and estimated earnings in excess of billings      | \$ 2,943,000     | \$ 455,000          |
| Less-Billings in excess of costs and estimated earnings | 114,587,000      | 161,564,000         |
|   | \$ (111,644,000) | \$ (161,109,000)    |

**NOTE 7 NOTES RECEIVABLE AND ACCRUED INTEREST**

Notes receivable relate primarily to the Company's business development activities. Such amounts are due from the developers or owners of power plants upon the successful completion of project development efforts, bear interest, and are typically secured by the assets of the corresponding development entity. The Company's primary motivation for entering into these lending arrangements is to obtain the corresponding engineering, procurement and construction contracts (see Note 3) that would be awarded upon the completion of successful project development efforts. The aggregate amount of notes receivable and related accrued interest included in the condensed consolidated balance sheet as of July 31, 2015 included the aggregate amount due from Moxie Freedom and overdue amounts from the developer of a series of biomass-fired power plants. The aggregate carrying value as of July 31, 2015 reflected an allowance for doubtful amounts of \$208,000.

**NOTE 8 PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment consisted of the following at July 31 and January 31, 2015:

|  | July 31,<br>2015 | January 31,<br>2015 |
|--|------------------|---------------------|
| Land and improvements                                  | \$ 473,000       | \$ 473,000          |
| Building and improvements                              | 3,691,000        | 2,800,000           |
| Furniture, machinery and equipment                     | 4,038,000        | 3,546,000           |
| Trucks and other vehicles                              | 1,571,000        | 1,437,000           |
| Construction project costs of variable interest entity |                  | 2,658,000           |
|  | 9,773,000        | 10,914,000          |

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|                                    |    |           |    |           |
|------------------------------------|----|-----------|----|-----------|
| Less-accumulated depreciation      |    | 4,584,000 |    | 4,396,000 |
| Property, plant and equipment, net | \$ | 5,189,000 | \$ | 6,518,000 |

Depreciation expense amounts were approximately \$140,000 and \$141,000 for the three months ended July 31, 2015 and 2014, respectively, and were approximately \$258,000 and \$283,000 for the six months ended July 31, 2015 and 2014, respectively. The costs of maintenance and repairs totaled \$169,000 and \$70,000 for the three months ended July 31, 2015 and 2014, respectively, and \$271,000 and \$119,000 for the six months ended July 31, 2015 and 2014, respectively.

The Company also uses equipment and occupies facilities under non-cancelable operating leases and other rental agreements. Rent included in the selling, general and administrative expenses was \$53,000 and \$49,000 for the three months ended July 31, 2015 and 2014, respectively, and was \$103,000 and \$97,000 for the six months ended July 31, 2015 and 2014, respectively. Rent incurred on construction projects and included in the costs of revenues was \$3,795,000 and \$2,965,000 for the three months ended July 31, 2015 and 2014, respectively, and was \$8,407,000 and \$4,561,000 for the six months ended July 31, 2015 and 2014, respectively.

Table of Contents**NOTE 9 OTHER INTANGIBLE ASSETS**

The Company's intangible assets, other than goodwill, consisted of the following amounts at July 31 and January 31, 2015:

|                          | Estimated<br>Useful<br>Life | Gross<br>Carrying<br>Amount | July 31, 2015<br>Accumulated<br>Amortization | Net<br>Amount | January 31,<br>2015<br>Net<br>Amount |
|--------------------------|-----------------------------|-----------------------------|--|---------------|--------------------------------------|
| Trade name - GPS         | 15 years                    | \$ 3,643,000                | \$ 2,100,000                                 | \$ 1,543,000  | \$ 1,664,000                         |
| Trade name - SMC         | Indefinite                  | 181,000                     |  | 181,000       | 181,000                              |
| Customer contracts - APC | < 1 year                    | 182,000                     | 43,000                                       | 139,000       |                                      |
| Intangible assets, net   |                             | \$ 4,006,000                | \$ 2,143,000                                 | \$ 1,863,000  | \$ 1,845,000                         |

Amortization expense was \$104,000 and \$61,000 for the three months ended July 31, 2015 and 2014, respectively, and was \$164,000 and \$121,000 for the six months ended July 31, 2015 and 2014, respectively.

**NOTE 10 FINANCING ARRANGEMENTS**

The Company maintains financing arrangements with the Bank that are described in a Replacement Credit Agreement, effective August 10, 2015 (the "Credit Agreement"). The Credit Agreement, which supersedes the Company's prior arrangements with the Bank, provides a revolving loan with a maximum borrowing amount of \$10.0 million that is available until May 31, 2018 with interest at LIBOR plus 2.00%. The Company may also use the borrowing ability to cover standby letters of credit issued by the Bank for the Company's use in the ordinary course of business. There were no actual borrowings outstanding under the Bank financing arrangements as of July 31, 2015 or January 31, 2015. Borrowing availability in the total amount of \$1.35 million has been designated to cover several letters of credit issued by the Bank, with expiration dates ranging from September 23, 2016 to November 5, 2016, in support of the project development activities of a potential power plant owner.

The Company has pledged the majority of its assets to secure the financing arrangements. The Bank's consent is not required for acquisitions, divestitures, cash dividends and significant investments as long as certain conditions are met. The Bank requires that the Company comply with certain financial covenants at its fiscal year-end and at each of its fiscal quarter-ends. As of January 31, 2015, the Company was in compliance with the financial covenants of its superseded borrowing arrangements and those included in the Credit Agreement calculated as of July 31, 2015. Management believes that the Company will continue to comply with its financial covenants under the Credit Agreement.

**NOTE 11 LEGAL CONTINGENCIES**

In the normal course of business, the Company has pending claims and legal proceedings. It is the opinion of management, based on information available at this time, that none of the current claims and proceedings could have a material effect on the Company's condensed consolidated financial statements. The material amounts of any legal fees expected to be incurred in connection with legal matters are accrued when such amounts are estimable.

**Altra Matter**

GPS was the contractor for engineering, procurement and construction services related to an anhydrous ethanol plant in Carleton, Nebraska (the Project). The owner of the Project was ALTRA Nebraska, LLC (Altra). In November 2007, GPS and Altra agreed to a suspension of the Project while Altra sought to obtain financing to complete the Project. By March 2008, financing had not been arranged which terminated the construction contract prior to completion of the Project. In March 2008, GPS filed a mechanic's lien against the Project in the approximate amount of \$23.8 million, which amount included sums owed to subcontractors/suppliers of GPS and their subcontractors/suppliers. Several other claimants also filed mechanic's liens against the Project.

In August 2009, Altra filed for bankruptcy protection. Proceedings resulted in a court-ordered liquidation of Altra's assets. The incomplete plant was sold at auction in October 2009. As of January 31, 2015, the remaining net proceeds of approximately \$5.5 million were being held by the bankruptcy court and had not been distributed to Altra's creditors. The court separated the lien action into two phases relating to the priority of the claims first and the validity and amount of each

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party's lien claim second. In November 2011, the court held that the claim of the project lender was superior to the lien claim of GPS. Fact discovery related to the second phase was completed in January 2012. After a court-imposed delay, summary judgment motions were submitted by the parties. During a mediation session that occurred in April 2015, the parties with lien claims being considered by the bankruptcy court executed a settlement agreement pursuant to which the Company received a payment of \$1.6 million in May 2015 from the proceeds deposited with the bankruptcy court. The court was advised of the mediation result, the scheduled summary judgment hearings were cancelled, and this matter was dismissed.

**NOTE 12 STOCK-BASED COMPENSATION**

At the Company's annual meeting held on June 24, 2015, the stockholders approved an amendment to the Company's 2011 Stock Plan (the "Stock Plan") in order to increase the total number of shares of common stock reserved for issuance thereunder by 750,000 shares. As a result, at July 31, 2015, there were 1,794,000 shares of the Company's common stock reserved for issuance under the Company's stock option plans, including approximately 848,000 shares of the Company's common stock available for future awards under the Stock Plan. Summaries of activity under the Company's stock option plans for the six months ended July 31, 2015 and 2014 are presented below:

|                               | Shares   | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Term (years) | Weighted<br>Average<br>Fair Value |
|-------------------------------|----------|--|--|-----------------------------------|
| Outstanding, February 1, 2015 | 876,350  | \$ 22.34                                 | 7.08   | \$ 6.01                           |
| Granted                       | 135,000  | \$ 33.62                                 |  |                                   |
| Exercised                     | (59,450) | \$ 16.82                                 |  |                                   |
| Forfeited                     | (6,000)  | \$ 17.33                                 |  |                                   |
| Outstanding, July 31, 2015    | 945,900  | \$ 24.33                                 | 7.20   | \$ 6.53                           |
| Exercisable, July 31, 2015    | 685,900  | \$ 20.85                                 | 6.60   | \$ 5.71                           |

|                               | Shares    | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Term (years) | Weighted<br>Average<br>Fair Value |
|-------------------------------|-----------|--|--|-----------------------------------|
| Outstanding, February 1, 2014 | 916,150   | \$ 17.36                                 | 6.04   | \$ 5.58                           |
| Granted                       | 180,500   | \$ 27.09                                 |  |                                   |
| Exercised                     | (153,800) | \$ 14.84                                 |  |                                   |
| Outstanding, July 31, 2014    | 942,850   | \$ 19.63                                 | 6.65   | \$ 5.72                           |
| Exercisable, July 31, 2014    | 540,350   | \$ 15.67                                 | 5.92   | \$ 5.91                           |

Summaries of the changes in the number of non-vested options to purchase shares of common stock for the six months ended July 31, 2015 and 2014 are presented below:

|                             | Shares    | Weighted<br>Average<br>Fair Value |
|-----------------------------|-----------|-----------------------------------|
| Nonvested, February 1, 2015 | 305,500   | \$ 7.14                           |
| Granted                     | 135,000   | \$ 8.99                           |
| Vested                      | (180,500) | \$ 6.28                           |



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Nonvested, July 31, 2015 260,000 \$ 8.70

|                             | Shares   |    | Weighted<br>Average<br>Fair Value |
|-----------------------------|----------|----|-----------------------------------|
| Nonvested, February 1, 2014 | 303,000  | \$ | 4.40                              |
| Granted                     | 180,500  | \$ | 6.28                              |
| Vested                      | (81,000) | \$ | 3.30                              |
| Nonvested, July 31, 2014    | 402,500  | \$ | 5.46                              |

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Compensation expense amounts related to stock options were \$536,000 and \$625,000 for the three months ended July 31, 2015 and 2014, respectively, and were \$1,057,000 and \$968,000 for the six months ended July 31, 2015 and 2014, respectively. At July 31, 2015, there was \$1,211,000 in unrecognized compensation cost related to outstanding stock options. The Company expects to recognize the compensation expense for these awards within the next eleven months. The total intrinsic values of the stock options exercised during the six months ended July 31, 2015 and 2014 were approximately \$1,125,000 and \$2,452,000, respectively. At July 31, 2015, the aggregate market values of the shares of common stock subject to outstanding and exercisable stock options exceeded the aggregate exercise prices of such options by approximately \$13,763,000 and \$12,367,000, respectively.

The fair value of each stock option granted in the six-month periods ended July 31, 2015 and 2014 was estimated on the corresponding date of award using the Black-Scholes option-pricing model based on the following weighted average assumptions.

|                         | Six Months Ended July 31, |        |
|-------------------------|---------------------------|--------|
|                         | 2015                      | 2014   |
| Dividend yield          | 2.09%                     | 2.77%  |
| Expected volatility     | 34.80%                    | 33.83% |
| Risk-free interest rate | 1.43%                     | 1.26%  |
| Expected life in years  | 5.22                      | 4.81   |

### **NOTE 13 INCOME TAXES**

The Company's income tax expense amounts for the six months ended July 31, 2015 and 2014 differed from the expected income tax expense amounts computed by applying the federal corporate income tax rate of 35% to income before income taxes for the periods as shown in the table below.

|  | Six Months Ended July, |              |
|--|------------------------|--------------|
|  | 2015                   | 2014         |
| Computed expected income tax expense           | \$ 13,820,000          | \$ 8,336,000 |
| State income taxes, net of federal tax benefit | 2,120,000              | 1,027,000    |
| Permanent differences, net                     | (2,955,000)            | (2,265,000)  |
| Other, net                                     | (185,000)              | (101,000)    |
|  | \$ 12,800,000          | \$ 6,997,000 |

For the six months ended July 31, 2015 and 2014, the favorable income tax effects of permanent differences related primarily to the exclusion from taxable income of the income attributable to the noncontrolling interests in the consolidated joint ventures (which are considered partnerships for income tax reporting purposes) and the domestic manufacturing deduction.

As of July 31 and January 31, 2015, the amounts presented in the condensed consolidated balance sheets for accrued expenses included accrued income taxes of approximately \$1,990,000 and \$176,000, respectively. The Company's condensed consolidated balance sheets as of July 31 and January 31, 2015 included net deferred tax liabilities in the amounts of approximately \$1,477,000 and \$1,010,000, respectively. As of July 31, 2015, the Company does not believe that it has any material uncertain income tax positions reflected in its accounts.

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The tax effects of temporary differences that gave rise to deferred tax assets and liabilities as of July 31 and January 31, 2015 are presented below:

|                                     | <b>July 31,<br/>2015</b> | <b>January 31,<br/>2015</b> |
|-------------------------------------|--------------------------|-----------------------------|
| <b>Assets:</b>                      |                          |                             |
| Stock options                       | \$ 1,985,000             | \$ 1,649,000                |
| Purchased intangibles               | 1,066,000                | 1,132,000                   |
| Accrued liabilities                 | 330,000                  | 428,000                     |
| Other                               | 84,000                   | 107,000                     |
|                                     | <b>3,465,000</b>         | <b>3,316,000</b>            |
| <b>Liabilities:</b>                 |                          |                             |
| Purchased intangibles               | \$ (3,175,000)           | \$ (2,931,000)              |
| Construction contracts              | (1,055,000)              | (830,000)                   |
| Property and equipment              | (595,000)                | (533,000)                   |
| Other                               | (117,000)                | (32,000)                    |
|                                     | <b>(4,942,000)</b>       | <b>(4,326,000)</b>          |
| Net deferred income tax liabilities | <b>\$ (1,477,000)</b>    | <b>\$ (1,010,000)</b>       |

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The Company is subject to income taxes in the United States of America, the Republic of Ireland and in various state jurisdictions. Tax regulations within each jurisdiction are subject to the interpretation of the related tax laws and regulations and require significant judgment to apply. The Company is no longer subject to federal, state and local income tax examinations by tax authorities for its fiscal years ended on or before January 31, 2011 except for a few exceptions including California where the open period is one year longer.

**NOTE 14 EARNINGS PER SHARE ATTRIBUTABLE TO THE STOCKHOLDERS OF ARGAN, INC.**

Basic earnings per share amounts were computed by dividing net income by the weighted average number of shares of common stock that were outstanding during the applicable period.

Diluted earnings per share amounts for the three months ended July 31, 2015 and 2014 were computed by dividing the corresponding net income amounts by the weighted average number of outstanding common shares for the applicable period plus 256,000 shares representing the total dilutive effects of outstanding stock options during both periods. There were no anti-dilutive common stock equivalents for the three-month periods ended July 31, 2015 and 2014.

Diluted earnings per share amounts for the six months ended July 31, 2015 and 2014 were computed by dividing the net income amounts by the weighted average number of outstanding common shares for the applicable period plus 258,000 shares and 291,000 shares representing the total dilutive effects of outstanding stock options during the periods, respectively. The diluted weighted average number of shares outstanding for the six months ended July 31, 2015 excluded the anti-dilutive effects of options to purchase approximately 75,000 shares of common stock because such anti-dilutive common stock equivalents had exercise prices that were in excess of the average market price of the Company's common stock during the period. There were no anti-dilutive common stock equivalents for the six-month period ended July 31, 2014.

**NOTE 15 MAJOR CUSTOMERS**

During the three and six months ended July 31, 2015 and 2014, the majority of the Company's consolidated revenues related to services that were provided to the power industry. Revenues from power industry services accounted for approximately 96% and 98% of consolidated revenues for the three months ended July 31, 2015 and 2014, respectively, and approximately 96% and 98% of consolidated revenues for the six months ended July 31, 2015 and 2014, respectively, as well.

The Company's significant customer relationships included two power industry service customers which accounted for approximately 46% and 44%, respectively, of consolidated revenues for the three months ended July 31, 2015, and approximately 46% and 45%, respectively, of consolidated revenues for the six months ended July 31, 2015. The Company's significant customer relationships last year included three power industry service customers which accounted for approximately 51%, 33% and 14%, respectively, of consolidated revenues for the three months ended July 31, 2014. These three largest customers provided approximately 47%, 34% and 17%, respectively, of consolidated revenues for the six months ended July 31, 2014.

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Accounts receivable from the two major customers for the current year represented 42% and 41% of the corresponding consolidated balance as of July 31, 2015, respectively, and they represented 50% and 45% of the corresponding consolidated balance as of January 31, 2015, respectively.

Table of Contents**NOTE 16 SEGMENT REPORTING**

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker, or decision making group, in deciding how to allocate resources and in assessing performance. The Company's reportable segments, power industry services and telecommunications infrastructure services, are organized in separate business units with different management teams, customers, technologies and services and may include more than one operating segment.

Presented below are summarized operating results and certain financial position data of the Company's reportable segments for the three months ended July 31, 2015 and 2014. The Other columns include the Company's corporate and unallocated expenses.

| Three Months Ended July 31, 2015             | Power<br>Industry<br>Services | Telecom<br>Infrastructure<br>Services | Other          | Consolidated   |
|--|-------------------------------|---------------------------------------|----------------|----------------|
| Revenues                                     | \$ 93,471,000                 | \$ 3,963,000                          | \$             | \$ 97,434,000  |
| Cost of revenues                             | 66,136,000                    | 2,805,000                             |                | 68,941,000     |
| Gross profit                                 | 27,335,000                    | 1,158,000                             |                | 28,493,000     |
| Selling, general and administrative expenses | 2,849,000                     | 415,000                               | 1,584,000      | 4,848,000      |
| Income (loss) from operations                | 24,486,000                    | 743,000                               | (1,584,000)    | 23,645,000     |
| Other income, net                            | 301,000                       |                                       | (173,000)      | 128,000        |
| Income (loss) before income taxes            | \$ 24,787,000                 | \$ 743,000                            | \$ (1,757,000) | 23,773,000     |
| Income tax expense                           |                               |                                       |                | 7,939,000      |
| Net income                                   |                               |                                       |                | \$ 15,834,000  |
| Amortization of purchased intangibles        | \$ 104,000                    | \$                                    | \$             | \$ 104,000     |
| Depreciation                                 | \$ 95,000                     | \$ 42,000                             | \$ 3,000       | \$ 140,000     |
| Property, plant and equipment additions      | \$ 1,285,000                  | \$ 10,000                             | \$ 2,000       | \$ 1,297,000   |
| Goodwill                                     | \$ 22,887,000                 | \$                                    | \$             | \$ 22,887,000  |
| Total assets                                 | \$ 310,410,000                | \$ 2,910,000                          | \$ 66,738,000  | \$ 380,058,000 |

| Three Months Ended July 31, 2014             | Power<br>Industry<br>Services | Telecom<br>Infrastructure<br>Services | Other          | Consolidated   |
|--|-------------------------------|---------------------------------------|----------------|----------------|
| Revenues                                     | \$ 100,418,000                | \$ 1,612,000                          | \$             | \$ 102,030,000 |
| Cost of revenues                             | 79,261,000                    | 1,205,000                             |                | 80,466,000     |
| Gross profit                                 | 21,157,000                    | 407,000                               |                | 21,564,000     |
| Selling, general and administrative expenses | 2,769,000                     | 309,000                               | 1,403,000      | 4,481,000      |
| Income (loss) from operations                | 18,388,000                    | 98,000                                | (1,403,000)    | 17,083,000     |
| Other income, net                            | 40,000                        |                                       | 1,000          | 41,000         |
| Income (loss) before income taxes            | \$ 18,428,000                 | \$ 98,000                             | \$ (1,402,000) | 17,124,000     |
| Income tax expense                           |                               |                                       |                | 5,104,000      |
| Net income                                   |                               |                                       |                | \$ 12,020,000  |
| Amortization of purchased intangibles        | \$ 61,000                     | \$                                    | \$             | \$ 61,000      |
| Depreciation                                 | \$ 96,000                     | \$ 42,000                             | \$ 3,000       | \$ 141,000     |
| Property, plant and equipment additions      | \$ 61,000                     | \$ 53,000                             | \$             | \$ 114,000     |
| Goodwill                                     | \$ 18,476,000                 | \$                                    | \$             | \$ 18,476,000  |
| Total assets                                 | \$ 368,450,000                | \$ 2,351,000                          | \$ 37,499,000  | \$ 408,300,000 |



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Presented below are summarized operating results of the Company's reportable segments for the six months ended July 31, 2015 and 2014. As above, the "Other" columns include the Company's corporate and unallocated expenses.

|  | <b>Power<br/>Industry<br/>Services</b> | <b>Telecom<br/>Infrastructure<br/>Services</b> | <b>Other</b>   | <b>Consolidated</b> |
|--|--|--|----------------|---------------------|
| <b>Six Months Ended July 31, 2015</b>        |  |  |                |                     |
| Revenues                                     | \$ 176,355,000                         | \$ 6,566,000                                   | \$             | \$ 182,921,000      |
| Cost of revenues                             | 128,515,000                            | 4,746,000                                      |                | 133,261,000         |
| Gross profit                                 | 47,840,000                             | 1,820,000                                      |                | 49,660,000          |
| Selling, general and administrative expenses | 6,432,000                              | 718,000  | 3,237,000      | 10,387,000          |
| Income (loss) from operations                | 41,408,000                             | 1,102,000                                      | (3,237,000)    | 39,273,000          |
| Other income, net                            | 379,000                                |  | (167,000)      | 212,000             |
| Income (loss) before income taxes            | \$ 41,787,000                          | \$ 1,102,000                                   | \$ (3,404,000) | 39,485,000          |
| Income tax expense                           |  |  |                | 12,800,000          |
| Net income                                   |  |  |                | \$ 26,685,000       |
| Amortization of purchased intangibles        | \$ 164,000                             | \$   | \$             | \$ 164,000          |
| Depreciation                                 | \$ 170,000                             | \$ 82,000                                      | \$ 6,000       | \$ 258,000          |
| Property, plant and equipment additions      | \$ 2,410,000                           | \$ 91,000                                      | \$ 2,000       | \$ 2,503,000        |

|  | <b>Power<br/>Industry<br/>Services</b> | <b>Telecom<br/>Infrastructure<br/>Services</b> | <b>Other</b>   | <b>Consolidated</b> |
|--|--|--|----------------|---------------------|
| <b>Six Months Ended July 31, 2014</b>        |  |  |                |                     |
| Revenues                                     | \$ 150,242,000                         | \$ 2,979,000                                   | \$             | \$ 153,221,000      |
| Cost of revenues                             | 119,311,000                            | 2,296,000                                      |                | 121,607,000         |
| Gross profit                                 | 30,931,000                             | 683,000  |                | 31,614,000          |
| Selling, general and administrative expenses | 4,556,000                              | 660,000  | 2,643,000      | 7,859,000           |
| Income (loss) from operations                | 26,375,000                             | 23,000   | (2,643,000)    | 23,755,000          |
| Other income, net                            | 62,000                                 |  | 1,000          | 63,000              |
| Income (loss) before income taxes            | \$ 26,437,000                          | \$ 23,000                                      | \$ (2,642,000) | 23,818,000          |
| Income tax expense                           |  |  |                | 6,997,000           |
| Net income                                   |  |  |                | \$ 16,821,000       |
| Amortization of purchased intangibles        | \$ 121,000                             | \$   | \$             | \$ 121,000          |
| Depreciation                                 | \$ 193,000                             | \$ 86,000                                      | \$ 4,000       | \$ 283,000          |
| Property, plant and equipment additions      | \$ 88,000                              | \$ 61,000                                      | \$ 50,000      | \$ 199,000          |



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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion summarizes the financial position of Argan, Inc. and its subsidiaries as of July 31, 2015, and the results of their operations for the three and six months ended July 31, 2015 and 2014, and should be read in conjunction with (i) the unaudited condensed consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q and (ii) the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2015 filed with the Securities and Exchange Commission on April 16, 2015 (the 2015 Annual Report).

**Cautionary Statement Regarding Forward Looking Statements**

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for certain forward-looking statements. We have made statements in this Item 2 and elsewhere in this Quarterly Report on Form 10-Q that may constitute forward-looking statements. The words believe, expect, anticipate, plan, intend, foresee, should, would, could, or other similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we anticipate. All comments concerning our expectations for future revenues and operating results are based on our forecasts for our existing operations and do not include the potential impact of any future acquisitions. Our forward-looking statements, by their nature, involve significant risks and uncertainties (some of which are beyond our control) and assumptions. They are subject to change based upon various factors including, but not limited to, the risks and uncertainties described in Item 1A of Part II of this Quarterly Report on Form 10-Q and Item 1A of Part I of our 2015 Annual Report. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in the forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**Business Description**

Our consolidated financial statements include the accounts of Argan, Inc. (Argan), its wholly owned subsidiaries, its majority-controlled joint ventures and any variable interest entities for which Argan or one of its wholly-owned subsidiaries is deemed to be the primary beneficiary. Argan conducts operations through its wholly owned subsidiaries, Gemma Power Systems, LLC and affiliates (GPS), which provided 95% and 98% of consolidated revenues for the six months ended July 31, 2015 and 2014, respectively; Atlantic Projects Company Limited and affiliates (APC, ) and Southern Maryland Cable, Inc. (SMC). Argan and these consolidated subsidiaries are hereinafter referred to as the Company, we, and our.

Through GPS and APC, we provide a full range of engineering, procurement, construction, commissioning, operations management, maintenance, development and consulting services to the power generation and renewable energy markets for a wide range of customers including independent power project owners, public utilities, power plant equipment suppliers and global energy plant construction firms. GPS, including its consolidated joint ventures and variable interest entities, and APC represent our power industry services reportable segment. Through SMC, the telecommunications infrastructure services segment provides project management, construction, installation and maintenance services to commercial, local government and federal government customers primarily in the Mid-Atlantic region. In Note 16 to the accompanying condensed consolidated financial statements, we have provided certain financial information relating to the operating results and assets of our reportable segments based on the manner in which our internal financial reports are separated for purposes of conducting financial performance reviews and making internal operating decisions.

Argan, Inc. is a holding company with no operations other than its investments in GPS, APC and SMC. At July 31, 2015, there were no restrictions with respect to inter-company payments from GPS, APC or SMC to the holding company. The condensed consolidated balance sheets as of July 31, 2015 included cash, cash equivalents and short-term investments held within consolidated joint venture entities. The combined balance of cash and cash equivalents was \$55.9 million as of July 31, 2015; short-term investments of the joint ventures amounted to approximately \$40.0 million as of July 31, 2015. These amounts will be used to cover future construction costs incurred by the joint ventures.

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**Overview**

For the three months ended July 31, 2015 (the second quarter of our fiscal year 2016), consolidated revenues declined by \$4.6 million, or 4.5%, to \$97.4 million for the current period, compared with consolidated revenues of \$102.0 million for the second quarter of last year, due to the slight decrease in the revenues of our power industry services business. The revenues of this group decreased by \$6.9 million, or 6.9%, to \$93.5 million for the second quarter of the current year compared with revenues of \$100.4 million for the three months ended July 31, 2014. The revenues of the telecommunications infrastructure services business segment for the three months ended July 31, 2015 and 2014 were approximately \$4.0 million and \$1.6 million, respectively.

However, gross profit for the current quarter was \$28.5 million compared with \$21.6 million for last year's second quarter, reflecting an increase in our gross profit percentage, expressed as a percentage of consolidated revenues for the applicable period, to 29.2% for the current quarter from 21.1% last year. Net income attributable to our stockholders for the three months ended July 31, 2015 increased to \$11.3 million, or \$0.75 per diluted share, compared with net income attributable to our stockholders of \$8.6 million, or \$0.58 per diluted share, for the three months ended July 31, 2014. The amount of net income attributable to noncontrolling interests was \$4.5 million for the current period; the comparable amount for the three months ended July 31, 2014 was \$3.5 million.

For the six months ended July 31, 2015, consolidated revenues increased by \$29.7 million, or 19.4%, to \$182.9 million compared with consolidated revenues of \$153.2 million for the same period of last year, due to the increased revenues of our power industry services business during the current year period. The revenues of this group rose by \$26.1 million, or 17.4%, to \$176.4 million for the current period compared with \$150.2 million for the six months ended July 31, 2014. The revenues of the telecommunications infrastructure services business segment for the six months ended July 31, 2015 and 2014 were \$6.6 million and \$3.0 million, respectively.

Gross profit also increased to \$49.7 million for the six months ended July 31, 2015 from \$31.6 million for the six months ended July 31, 2014, reflecting the increase in current year revenues and an increase in our gross profit percentage, expressed as a percentage of consolidated revenues for the applicable period, to 27.1% for the current period from 20.6% for the corresponding period last year. Net income attributable to our stockholders for the six months ended July 31, 2015 increased to \$18.8 million, or \$1.26 per diluted share, compared with net income attributable to our stockholders of \$12.0 million, or \$0.82 per diluted share, for the six months ended July 31, 2014. The amount of net income attributable to noncontrolling interests was \$7.9 million for the current period; the comparable amount for the six months ended July 31, 2014 was \$4.8 million.

The variations in consolidated revenues for the periods presented in this report reflect primarily the maturing nature of construction activities conducted by the power industry services segment on two natural gas-fired, combined cycle power plant projects. As discussed below, both of these projects are located in the Marcellus Shale region of Pennsylvania. Last year, on-site activity was hampered somewhat during our first quarter by the poor winter weather experienced by the northeastern United States. Construction efforts ramped up considerably during the second quarter as the weather improved and as both projects incurred growing machinery and equipment purchase costs. During the second quarter of the current year, the level of purchases has declined as the construction projects mature, and costs incurred are represented substantially by craft labor and subcontractor costs. As of July 31, 2014 and based on the amounts of contract costs incurred, the two projects were 29% and 15% complete, respectively. As of July 31, 2015, on a comparable basis, the two projects were 76% and 64% complete, respectively. As a result, the revenues of the power industry services group are up for the six-month period ended July 31, 2015 compared with the corresponding revenues of the comparable period last year despite the lower amount of revenues reported by the power industry services segment for the three-month period ended July 31, 2015 than the revenues of this reportable segment for last year's second quarter.

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Revenues of the power industry services reportable segment for the second half of the current year should benefit from the addition of early activity on four new, recently announced, power plant projects, and the full period results of APC. As discussed below, this business was acquired in May 2015. Accordingly, consolidated revenues include the revenues of APC for only a partial quarter, or approximately \$3.4 million.

In July 2015, we announced that GPS had entered into a contract and had received a corresponding limited notice to proceed with early activities for the engineering, procurement and construction of a 1,000 MW combined cycle power plant to be located in Luzerne County, PA. The project is expected to be completed by mid-2018. With the addition of the value of this

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EPC contract, our contract backlog was approximately \$660 million. The comparable total contract backlog values were \$423 million and \$643 million as of January 31, 2015 and July 31, 2014, respectively.

Since the end of the current quarter, we have made additional announcements. GPS has entered into a pair of contracts for the engineering, procurement and construction of two 475 MW state-of-the-art, combined cycle natural gas-fired power plants that will be located in Middletown, Ohio, and the Kings Mountain, North Carolina. The combined value of both of these EPC contracts is approximately \$550 million and both projects have expected completion dates in the spring of 2018. In addition, GPS has obtained the EPC contract for a dual-fuel 200 MW simple cycle peaking power plant to be built in Medway, Massachusetts. The contract value is approximately \$100 million and the project has an expected completion date of mid-2018. GPS has received limited notices to proceed with early activities related to all three projects. Including the values of these three new projects, our contract backlog as of July 31, 2015 would have been approximately \$1.2 billion.

The strong overall profitability of the operating results for the three and six months ended July 31, 2015 reflected the project-to-date effect of profitability improvements recognized on current projects during the three and six month periods ended July 31, 2015. The management of GPS is gradually becoming more confident regarding our efficiency in completing the remaining phases of the significant Pennsylvania power plant projects. Under percent-complete contract accounting, the corresponding reductions in the amounts of costs expected to be incurred by us in connection with the completion of the jobs have resulted in the profit improvements.

The progress on current construction projects has also resulted in the reduction of the corresponding balances of billings in excess of costs and estimated earnings related to these jobs, which represented the use of approximately \$47.0 million in cash during the six months ended July 31, 2015. In addition, our purchase of bank certificates of deposit with longer initial maturities in the net amount of \$117.0 million also represented the use of cash as the certificates of deposit are classified as held-to-maturity short-term investments. These two factors caused our combined balance of cash and cash equivalents to decrease by \$151.6 million during the six months ended July 31, 2015. However, our balance of cash and cash equivalents remains at a comfortable balance of \$182.1 million.

**The Acquisition of Atlantic Projects Company Limited**

On May 29, 2015, we acquired APC, a private company incorporated in the Republic of Ireland. Formed in Dublin over forty years ago and including its affiliated companies, APC provides turbine, boiler and large rotating equipment installation, commissioning and outage services to original equipment manufacturers, global construction firms and plant owners worldwide. APC has successfully completed projects in more than thirty countries on six continents. With its presence in Ireland and its other offices located in Hong Kong, Singapore and New York, APC expands our operations internationally for the first time. APC will continue to operate under its own name and with its own management team as a member of our group of companies. The fair value of the consideration transferred to the former owners of APC was approximately \$11.1 million and included cash and shares of our common stock as described in Note 2 to the accompanying condensed consolidated financial statements.

The operating results of APC since the date of acquisition (the two month period ended July 31, 2015) are included in our operating results for the current periods and the balance sheet amounts of APC, reflecting our preliminary estimates of fair value, are included in our condensed consolidated balance sheet as of July 31, 2015.

**The Panda Power Plant Projects**

We assigned our contracts for the engineering, procurement and construction of two natural gas-fired power plants (the EPC Contracts ), known as Panda Liberty and Panda Patriot, to two separate joint ventures that were formed in order to perform the work for the applicable project and to spread the bonding risk of each project. The joint venture partner for both projects is a large, heavy civil contracting firm. We have no significant commitments under these arrangements beyond those related to the completion of the EPC Contracts. The joint venture partners are dedicating resources that are necessary to complete the projects and are being reimbursed for their costs. We are performing most of the activities of the EPC Contracts.

The corresponding joint venture agreements, as amended, provide that we have the majority interest in any profits, losses, assets and liabilities that may result from the performance of the EPC Contracts. Due to our financial control of the joint ventures, their accounts have been included in our condensed consolidated financial statements since the commencement of activities under the EPC Contracts near the end of the fiscal year ended January 31, 2014.

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**Moxie Freedom LLC**

Last year, we entered into a Development Loan Agreement (the "DLA") with Moxie Freedom LLC ("Moxie Freedom"), a wholly owned affiliate of Moxie Energy, LLC ("Moxie") that is an unaffiliated limited liability company, relating to the development of a large natural gas-fired power plant with a nominal capacity of 1,000 MW. Under the DLA, Gemma Power, Inc. ("GPI"), our wholly owned subsidiary and an affiliate included in the GPS group of companies, agreed to make development loans to Moxie Freedom of up to \$6 million in order to cover certain anticipated costs of the project development effort. Such loans earn interest based on an annual rate of 20% and shall mature no later than December 31, 2017. As of July 31, 2015, the total amount of the notes receivable and accrued interest was approximately \$4.2 million. In connection with the DLA, GPI was provided a first priority lien and security interest in all of the assets of Moxie Freedom and a first priority lien on Moxie's membership interest in the project entity.

Moxie Freedom has reimbursed GPS for certain project development support costs through additions to each monthly loan draw. At the time that Moxie Freedom secures construction and working capital financing and repays all development loans and any outstanding obligations related to letters of credit, it shall pay, or cause to be paid, a development success fee to us that may be as much as \$6 million. As additional consideration for the financial commitments made by GPI under the DLA, we were granted the exclusive rights to provide EPC contract services for the project in accordance with basic terms that are outlined in the DLA. We announced that this EPC contract was obtained in July 2015.

GPI entered into a participation agreement with an equipment supplier to Moxie Freedom. The supplier agreed to provide GPI with 40% of the funding for the development loans made to Moxie Freedom; GPI has received cash from the supplier of approximately \$1.5 million in connection with this agreement as of July 31, 2015. The supplier received an undivided fractional interest in all present and future loans from GPI and the related security. Accordingly, it will earn interest on the cash provided to GPI based on an annual rate of 20% and it will be entitled to receive from GPI 40% of any of the development success fee earned by us in connection with the permanent financing and/or sale of the corresponding project.

Moxie Freedom represents a VIE due to the current lack of sufficient equity capital for it to complete the contemplated project development activities. The development loans being made by GPI to Moxie Freedom represent variable interests in the entity. Through its arrangements with Moxie Freedom, the Company was deemed to be the primary beneficiary of the VIE as of April 30, 2015 and the condensed consolidated financial statements for the corresponding three-month period then ended included the accounts of Moxie Freedom. However, as Moxie Freedom has substantially completed its project development efforts and pre-construction financial support is being provided substantially by the pending project owner, the Company is no longer the primary beneficiary of the VIE. Accordingly, the deconsolidation of Moxie Freedom is reflected in the Company's condensed consolidated financial statements for the current quarter.

**Outlook**

The power industry has not fully recovered from the recessionary decline in the demand for power in the United States. After a two-year decline, total electric power generation from all sources increased slightly by 0.3% in 2014, reaching approximately 98% of the peak power generation level of 2007. Recently published government forecasts project an annual increase in power generation of approximately 1% per year for the next 25 years.

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For calendar year 2014, electricity generated by natural gas-fired power plants comprised approximately 27% of total generation which represented a 9% annual decline. For 2014, the annual share of coal-generated electricity increased by approximately 5%, and represented 39% of total electricity power generation for the year. Over the last two years, increased prices for natural gas caused an interruption in the overall shift in the percentage of power provided by gas-fired power plants versus coal-fired power plants.

The electricity-generation statistics for 2014 are inconsistent with the long-term power generation trends. Over the last 10 years, total power generation has increased by approximately 5%. During the same period, the amount of electricity generated by natural gas-fired power sources increased by 71%, and the amount of electric power generated by coal-fired plants declined by 20%. The amount of electricity provided by nuclear power plants increased over the last 10 years by only 3%. Electrical power generated by renewable energy sources (excluding hydroelectric sources) tripled over the last ten years, but represents only 6% of total generation.



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Current projections of future power generation assume the sustained increase in natural gas production, which should lead to slower price growth in the future. The availability of competitively priced natural gas, the existence of certain programs encouraging renewable fuel use, and the implementation of environmental rules should dampen future coal use. Announcements by electric utilities of the retirement of coal-fired and nuclear power plants continue, citing the availability of cheap natural gas, increasingly stringent environmental regulations and the significant costs of refurbishment and relicensing. The future retirements of coal and nuclear plants will result in the need for new capacity, and new natural gas-fired plants are cheaper to build than coal, nuclear, or renewable plants, and are substantially more environmentally friendly than conventional coal-fired power plants.

The expected increase in momentum towards more environmentally friendly power generation facilities has not occurred at the pace expected prior to the latest recession. The Environmental Protection Agency has been stridently exercising an expansion of regulatory power over air quality and electric power generation. However, the federal government has not passed comprehensive energy legislation that might include national renewable energy standards, incentives or mandates for the retirement of existing coal-fired power plants and caps on the volume of carbon emissions. Existing coal-fired plants in the United States are proving to be a challenge to retrofit or replace. Coal prices are widely considered to be stable and certain states see the availability of inexpensive, coal-powered electricity as a key driver of economic growth. There are legal challenges that have been filed against pending clean air regulations including the Clean Power Plan.

Nevertheless, as we have stated in the past, we believe that the long-term prospects for natural gas-fired power plant construction are favorable. Major advances in horizontal drilling and the practice of hydraulic fracturing have led to a boom in natural gas supply. The abundant availability of cheap, less carbon-intensive, natural gas should continue to be a significant factor in the economic assessment of future power plants. Current emission standards have also become a significant obstacle for any plan to build a new coal-fired power plant. The coal industry fears that the pending regulations limiting carbon emissions may jeopardize the continuing operation of existing coal-fired power plants. The future of clean burning coal-fired power plants is also uncertain. For multiple reasons, the retrofit of existing coal-fired plants in order to employ carbon-capture and sequestration processes ( CCS ) is problematic. Construction costs and schedules for new CCS plants are proving to be difficult to control, and these projects may be difficult to finance. A recent power industry trade publication predicted that only three large scale, coal-fired CSS power plants will be operating in North America by 2020.

As indicated above, the demand for electric power in this country is expected to grow slowly but steadily over the long term. Increasing demands for electricity, the ample supply of natural gas, and the expected retirement of old coal, nuclear and oil-powered energy plants, should result in natural gas-fired and renewable energy plants, like wind, biomass and solar, representing the substantial majority of new power generation additions in the future and an increased share of the power generation mix. Currently, the business environment in our sector has improved substantially due to a combination of an overall improved economy and the forward momentum of increasing the amount of electrical power generated in the United States from energy resources other than coal. Market concerns about emissions should continue to dampen the expansion of coal-fired capacity. Low fuel prices for new natural gas-fired plants also affect the relative economics of coal-fired capacity, as does the continued rise in construction costs for coal-fired power plants incorporating new carbon-capture techniques. We expect continuing concerns about the safety, high cost and construction cost overrun risk of nuclear power plants. In summary, the development of renewable and natural gas-fired power generation facilities should result in new construction opportunities for us.

During the construction industry's recovery from the recession, we have been successful in the effective and efficient completion of our EPC projects and the control of costs while we pursue new construction business opportunities. Despite the intensely competitive business environment, we are committed to the rational pursuit of new construction projects which may result in our decision to make investments in the ownership of new projects, at least during the corresponding development phase. Because we believe in the strength of our balance sheet, we are willing to consider certain opportunities that include reasonable and manageable risks in order to assure the award of the related EPC contract to us.

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Accordingly, our involvement with the development of projects sponsored by Moxie began after careful evaluation of the opportunities and risks. We structured the terms of our involvement with each of these projects in order to minimize the financial risks and to benefit from the successful development of the projects.

With a growing reputation as a low cost provider of EPC contracting services and with an increasing track record of the delivery of completed power facilities, particularly combined-cycle, gas-fired power plants, on or ahead of schedule, we are focused on expanding our position in the growing power markets where we expect investments to be made based on forecasts

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of increasing electricity demand covering decades into the future. We believe that our expectations are reasonable and that our future plans are based on reasonable assumptions.

Our performance on current projects should provide a stable base of business activity for most of the current fiscal year with steady gross margins. Should the Moxie Freedom project be successfully developed, we may earn a success fee that would be smaller than the sizable development success fees earned during the year ended January 31, 2014 and that would be shared as discussed above. In addition, as described above, we have recently won four new gas-fired power plant projects. We are looking forward to commencing activities on the new projects, continuing efficient performance on current projects and being able to take advantage of new opportunities that should continue to emerge in this improving business environment.

**Comparison of the Results of Operations for the Three Months Ended July 31, 2015 and 2014**

The following schedule compares the results of our operations for the three months ended July 31, 2015 and 2014. Except where noted, the percentage amounts represent the percentage of revenues for the corresponding quarter.

|   | 2015          |        | 2014           |        |
|---|---------------|--------|----------------|--------|
| <b>Revenues</b>                                     |               |        |                |        |
| Power industry services                             | \$ 93,471,000 | 95.9%  | \$ 100,418,000 | 98.4%  |
| Telecommunications infrastructure services          | 3,963,000     | 4.1%   | 1,612,000      | 1.6%   |
| Revenues  | 97,434,000    | 100.0% | 102,030,000    | 100.0% |
| <b>Cost of revenues **</b>                          |               |        |                |        |
| Power industry services                             | 66,136,000    | 70.8%  | 79,261,000     | 78.9%  |
| Telecommunications infrastructure services          | 2,805,000     | 70.8%  | 1,205,000      | 74.8%  |
| Cost of revenues                                    | 68,941,000    | 70.8%  | 80,466,000     | 78.9%  |
| Gross profit  | 28,493,000    | 29.2%  | 21,564,000     | 21.1%  |
| Selling, general and administrative expenses        | 4,848,000     | 5.0%   | 4,481,000      | 4.4%   |
| Income from operations                              | 23,645,000    | 24.2%  | 17,083,000     | 16.7%  |
| Other income, net                                   | 128,000       | 0.1%   | 41,000         | *      |
| Income before income taxes                          | 23,773,000    | 24.3%  | 17,124,000     | 16.8%  |
| Income tax expense                                  | 7,939,000     | 8.1%   | 5,104,000      | 5.0%   |
| Net income  | 15,834,000    | 16.2%  | 12,020,000     | 11.8%  |
| Net income attributable to noncontrolling interests | 4,527,000     | 4.6%   | 3,470,000      | 3.4%   |
| Net income attributable to our stockholders         | \$ 11,307,000 | 11.6%  | \$ 8,550,000   | 8.4%   |

\* Less than 0.1%.

\*\* Each percentage amount for cost of revenues represents the percentage of revenues of the applicable segment.

**Revenues**

*Power Industry Services*

As stated above, the revenues of the power industry services business decreased by \$6.9 million to \$93.5 million, or 6.9%, for the three months ended July 31, 2015 compared with revenues of \$100.4 million for the second quarter last year. The revenues of this business represented approximately 96% of consolidated revenues for the three months ended July 31, 2015, and 98% of consolidated revenues for the three months ended July 31, 2014.

The operating results of this reportable business segment for the current quarter included revenues associated with performance on two significant construction projects, the large gas-fired combined-cycle power plants located in the Marcellus shale region of Pennsylvania. The combined revenues associated with these gas-fired power plant projects represented approximately 94% of this reportable segment's revenues for the current quarter. In addition, the current quarter included revenues in the amount of \$3.4 million that were provided by the newly acquired company, APC.

Revenues of this business for the three months ended July 31, 2014 included the revenues associated with performance on three significant construction projects, including the two gas-fired combined-cycle power plants located in Pennsylvania and a biomass-fired power plant located in eastern Texas. The revenues associated with the early stages of the two gas-fired power plant projects, including increasing on-site activity as the weather in the region improved during the second quarter last year,

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and revenues earned in connection with the construction of the biomass-fired plant represented approximately 52%, 34% and 12% of this segment's revenues for the prior quarter, respectively. The latter project reached substantial completion by the end of last year's third quarter.

Expected revenues associated with the two current Pennsylvania projects are expected to decline during the remainder of the current year as the projects progress toward their completion in the first half of fiscal year 2017. However, these decreases should be more than offset by revenues earned on the early construction activities associated with new projects and increased revenues contributed by APC.

***Telecommunications Infrastructure Services***

The revenues of this business segment more than doubled for the current quarter compared with the corresponding period last year. For the three months ended July 31, 2015, approximately 74% of SMC's revenues were derived from outside plant services provided for various customers. Most significantly, revenues earned in connection with underground cabling work performed at multiple commuter train stations of the Maryland Transit Administration (MTA) represented approximately 39% of SMC's revenues for the current quarter. However, this work is scheduled for substantial completion during the third quarter.

**Cost of Revenues**

These costs were \$68.9 million and \$80.5 million for the three months ended July 31, 2015 and 2014, respectively. Gross profit amounts for the three months ended July 31, 2015 and 2014 were \$28.5 million and \$21.6 million, respectively. Our overall gross profit percentage of 29.2% of consolidated revenues was higher in the current quarter compared with 21.1% reported for the second quarter last year due primarily to the favorable margins being achieved on the current projects of GPS as discussed above. The effect of APC's gross profit for current quarter was not significant to the corresponding consolidated total.

**Selling, General and Administrative Expenses**

These costs were approximately \$4.9 million and \$4.5 million for the three months ended July 31, 2015 and 2014, respectively, representing approximately 5.0% and 4.4% of consolidated revenues for the corresponding periods, respectively. The increase was due primarily to the inclusion of the selling, general and administrative costs of APC for the two month period since the acquisition (see Note 2 to the accompanying condensed consolidated financial statements) in the approximate amount of \$595,000; to increased salary and benefits costs of \$307,000 at GPS; and to costs incurred in connection with the preparation of legal documents, the performance of due diligence activities, stamp taxes paid to the Irish taxing authorities and increased amortization expense associated with purchased intangible assets, totaling to approximately \$274,000 and all related to the acquisition of APC in May 2015. Partially offsetting these cost increases, operating subsidiary bonus expense declined by \$879,000 from last year's second quarter to the current quarter.

**Income Tax Expense**

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For the three months ended July 31, 2015, we incurred income tax expense of approximately \$7.9 million reflecting an estimated annual effective income tax rate of 32.3%. This rate differed from the expected federal income tax rate of 35% due primarily to the favorable effects of permanent differences including the exclusion of income attributable to the noncontrolling interests in the consolidated construction joint ventures of GPS and the domestic manufacturing deduction. As the joint ventures are treated as partnerships for income tax reporting purposes, we report only our share of the taxable income of the entities. These factors were partially offset by the unfavorable effects of state income taxes.

We recorded income tax expense of \$5.1 million for the three months ended July 31, 2014 reflecting an estimated annual effective income tax rate of 29.6%. This rate differed from the expected federal income tax rate of 35% due primarily to the favorable effects of permanent differences including the exclusion of income attributable to the noncontrolling interests in the consolidated construction joint ventures of GPS and the domestic manufacturing deduction. These factors were also partially offset by the unfavorable effects of state income taxes.

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The higher estimated annual effective income tax rate for the current year reflects the expected unfavorable effects of several permanent difference amounts, relating to compensation and the large number of employees assigned to the out-of-state construction projects of GPS, that were not included in last year's estimated annual rate. The actual effective income tax rate for the year ended January 31, 2015 was 32.5%.

**Other Income**

Other income, net, for the three months ended July 31, 2015 amounted to \$128,000 which reflected the gain recognized on the deconsolidation of Moxie Freedom in the amount of \$264,000 and interest income of \$153,000, partially offset by foreign currency transaction losses of \$219,000 and interest expense of \$73,000. Other income, net, for the three months ended July 31, 2014 amounted to only \$41,000; there were no significant components.

**Comparison of the Results of Operations for the Six Months Ended July 31, 2015 and 2014**

The following schedule compares the results of our operations for the six months ended July 31, 2015 and 2014. Except where noted, the percentage amounts represent the percentage of revenues for the corresponding period.

|   | 2015           |        | 2014           |        |
|---|----------------|--------|----------------|--------|
| <b>Revenues</b>                                     |                |        |                |        |
| Power industry services                             | \$ 176,355,000 | 96.4%  | \$ 150,242,000 | 98.1%  |
| Telecommunications infrastructure services          | 6,566,000      | 3.6%   | 2,979,000      | 1.9%   |
| Revenues  | 182,921,000    | 100.0% | 153,221,000    | 100.0% |
| <b>Cost of revenues **</b>                          |                |        |                |        |
| Power industry services                             | 128,515,000    | 72.9%  | 119,311,000    | 79.4%  |
| Telecommunications infrastructure services          | 4,746,000      | 72.3%  | 2,296,000      | 77.1%  |
| Cost of revenues                                    | 133,261,000    | 72.9%  | 121,607,000    | 79.4%  |
| Gross profit  | 49,660,000     | 27.1%  | 31,614,000     | 20.6%  |
| Selling, general and administrative expenses        | 10,387,000     | 5.6%   | 7,859,000      | 5.1%   |
| Income from operations                              | 39,273,000     | 21.5%  | 23,755,000     | 15.5%  |
| Other income, net                                   | 212,000        | 0.1%   | 63,000         | *      |
| Income before income taxes                          | 39,485,000     | 21.6%  | 23,818,000     | 15.5%  |
| Income tax expense                                  | 12,800,000     | 7.0%   | 6,997,000      | 4.5%   |
| Net income  | 26,685,000     | 14.6%  | 16,821,000     | 11.0%  |
| Net income attributable to noncontrolling interests | 7,875,000      | 4.3%   | 4,796,000      | 3.2%   |
| Net income attributable to our stockholders         | \$ 18,810,000  | 10.3%  | \$ 12,025,000  | 7.8%   |

\* Less than 0.1%.

\*\* Each percentage amount for cost of revenues represents the percentage of revenues of the applicable segment.

**Revenues**

*Power Industry Services*

The revenues of the power industry services business increased by \$26.1 million to \$176.4 million, or 17.4%, for the six months ended July 31, 2015 compared with revenues of \$150.2 million for the corresponding period last year. The revenues of this business represented approximately 96% of consolidated revenues for the six months ended July 31, 2015, and 98% of consolidated revenues for the six months ended July 31, 2014.

The revenues of this reportable business segment for the current year period included primarily revenues associated with performance on two significant construction projects, the large gas-fired combined-cycle power plants located in the Marcellus shale region of Pennsylvania. The combined revenues associated with these projects represented approximately 95% of this reportable segment's revenues for the current period. In addition, the current period included revenues in the amount of \$3.4 million that were provided by the newly acquired company, APC, and revenues in the amount of \$1.6 million that were recorded in connection with the resolution of the Altra bankruptcy matter discussed in Note 11 to the accompanying condensed consolidated financial statements.



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The operating results of this business for the six months ended July 31, 2014 included primarily revenues associated with performance on three construction projects, including the two power plants located in Pennsylvania and the biomass-fired power plant located in eastern Texas that was completed last year. As discussed above, construction efforts ramped up considerably in Pennsylvania during the second quarter last year with large equipment purchases bolstering revenues for these projects through the first quarter of the current year. The combined revenues related to these two projects represented 82% of this segment's revenues for the six-month period ended July 31, 2014. Revenues earned in connection with the construction of and start-up preparation for the biomass-fired plant represented approximately 17% of this reportable segment's revenues for the six-month period ended July 31, 2014.

***Telecommunications Infrastructure Services***

The revenues of SMC more than doubled in the six month period ended July 31, 2015 from last year's comparable amount of revenues due primarily to the work being performed for MTA which represented approximately 37% of this segment's revenues for the current year period.

**Cost of Revenues**

Due to the increase in consolidated revenues for the six months ended July 31, 2015 compared with consolidated revenues for the six months ended July 31, 2014, the corresponding consolidated cost of revenues also increased. These costs were \$133.3 million and \$121.6 million for the six months ended July 31, 2015 and 2014, respectively. Gross profits for the six-month periods ended July 31, 2015 and 2014 were \$49.7 million and \$31.6 million, respectively. Our overall gross profit percentages for the six months ended July 31, 2015 and 2014, expressed as percentages of revenues for the corresponding period, were 27.1% and 20.6%, respectively. The estimated gross profit amounts on current projects have been gradually increased during the year reflecting the steady performance of the construction teams on these maturing projects and management's growing confidence that the remainder of the work will be performed in efficient manners. When this segment's future revenues reflect increasing levels of activities associated with the newly awarded projects, the overall gross profits will likely return to lower percentages. The effect of APC's gross profit for current period was not significant to the corresponding consolidated total.

**Selling, General and Administrative Expenses**

These costs increased by \$2.5 million to approximately \$10.4 million for the six months ended July 31, 2015 from approximately \$7.9 million for the corresponding period of last year. These expense amounts were 5.6% and 5.1% of revenues for the corresponding periods, respectively. The increase in the amount between years was due substantially to staff additions at GPS in anticipation of the simultaneous start-up of four new projects and the acquisition of APC. Accordingly, the costs of salaries and associate benefits at GPS increased by approximately \$807,000 during the current period. The selling, general and administrative costs incurred by APC during the two-month period since acquisition and included in our results for the six months ended July 31, 2015 were approximately \$595,000. Professional fees and transaction taxes associated with the acquisition of APC were approximately \$457,000 for the current period.

**Income Tax Expense**

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For the six months ended July 31, 2015 and 2014, we incurred income tax expense of \$12.8 million and \$7.0 million, respectively, reflecting estimated annual effective income tax rates of 32.3% and 29.6% for the corresponding periods, respectively. For both calculations, the effective rates differed from the expected federal income tax rate of 35% due primarily to the favorable effects of permanent differences including the exclusion of income attributable to the noncontrolling interests and the domestic manufacturing deduction. These factors were partially offset by the unfavorable effects of state income taxes. As stated above, the actual annual effective income tax rate for the year ended January 31, 2015 was 32.5%.

### **Other Income**

Other income, net, for the six months ended July 31, 2015 was \$212,000. For the current period, this amount included interest income in the amount of \$272,000 and the gain recorded upon the deconsolidation of Moxie Freedom during the second quarter in the amount of \$264,000. The favorable total of these amounts was partially offset during the current period by interest expense in the amount of \$118,000 and the foreign currency transaction losses of \$219,000 incurred during the second quarter as identified above. Other income, net, for the six months ended July 31, 2014 was \$63,000.

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**Liquidity and Capital Resources as of July 31, 2015**

During the six months ended July 31, 2015, we made short-term investments totaling \$117.0 million. These purchases contributed significantly to the decrease of \$151.6 million in cash and cash equivalents during the current six-month period to a balance of \$182.1 million as of July 31, 2015. The balance of cash and cash equivalents was \$333.7 million as of January 31, 2015. In an effort to achieve modest, low-risk increases in the income yield on invested cash balances, we purchased certificates of deposit from our Bank during the current period which are classified as short-term investments in our condensed consolidated balance sheet as of July 31, 2015 with original terms between 91 and 180 days. In addition, the amounts of billings on current projects that temporarily exceed the corresponding amounts of costs and estimate earnings decreased during the current six-month period as work progressed representing a use of cash in the amount of \$47.0 million. Progress on current contracts and the payment of cash bonuses accrued at January 31, 2015 contributed primarily to the decline in the balance of accounts payable and accrued liabilities during the six months ended July 31, 2015, which represented a net use of cash in the amount of \$3.7 million.

However, our working capital increased by \$29.5 million to \$178.5 million as of July 31, 2015 from \$148.9 million as of January 31, 2015, as our net income for the six months ended July 31, 2015 in the amount of \$26.7 million represented a source of cash.

The acquisition of APC required the use of cash in the amount of \$4.2 million; this amount was net of cash acquired. We also expended cash to make capital expenditures in the amount of \$2.5 million during the six months ended July 31, 2015 including capitalized power plant project development costs incurred by Moxie Freedom prior to its deconsolidation during the second quarter.

We lent cash during the six months ended July 31, 2015 in the amount of \$605,000 to power plant developers. The total of the notes receivable and accrued interest was \$6.3 million as of July 31, 2015, and related to several power plant development projects for different owners including Moxie Freedom. We expect to receive payment of the note balances, plus accrued interest, upon the successful sale and/or funding of the projects. The comparable balance of notes receivable and related accrued interest included in our balance sheet as of January 31, 2015 was \$1.8 million. This amount excluded the amounts related to the notes receivable from Moxie Freedom that were eliminated in consolidation then. With the deconsolidation, in the second quarter of the current year, the balance of notes receivable from Moxie Freedom and the related accrued interest in the total amount of approximately \$4.0 was added to our consolidated balance sheet.

During the six months ended July 31, 2015, we did receive funding from Moxie Freedom's equipment supplier in the amount of \$772,000 pursuant to the participation agreement. The corresponding amount payable to the supplier in the total amount of \$1.5 million was included in accrued expenses in our condensed consolidated balance sheet as of July 31, 2015.

We received approximately \$1.0 million in cash proceeds during the current six-month period from the exercise of options to purchase 59,450 shares of our common stock; these exercises also provided excess income benefit to us in the amount of \$356,000 for the period.

During the six months ended July 31, 2014, our balance of cash and cash equivalents increased by approximately \$73.0 million to \$345.2 million from a balance of \$272.2 million as of January 31, 2014. For the same period, our working capital increased to \$154.3 million as of July 31, 2014 from \$133.3 million as of January 31, 2014.

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Last year's increase in cash was due primarily to temporary increases in the amount of billings in excess of costs incurred and estimated earnings and the amount of accounts payable and accrued liabilities. These increases provided cash in the amounts of \$46.8 million and \$17.4 million, respectively. The increase in the balance of billings in excess of costs and estimated earnings last year was offset by the current year decrease in this balance, representing a net use of cash in the amount of \$129,000. Cash was also provided by net income as adjusted for noncash charges in the total amount of \$18.1 million. We used cash as the combined balance of accounts receivable, prepaid expenses and other current assets increased by approximately \$11.9 million. Primarily as a result of these factors, net cash was provided by our operating activities during the six months ended July 31, 2014 in the amount of \$70.6 million.

We also received approximately \$2.3 million in cash proceeds during the six months ended July 31, 2014 from the exercise of options to purchase our common stock and earned income tax benefits associated with exercises in the amount of \$630,000.

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Partially offsetting these sources of cash last year, we made capital expenditures and lent cash to project developers in the total amount of \$519,000.

During the second quarter of the current year, we renegotiated our financing arrangements with Bank of America (the Bank); the replacement agreement was completed in August 2015. It provides a revolving loan with a maximum borrowing amount of \$10.0 million that is available until May 31, 2018 with interest at LIBOR plus 2.00%. We may also use the borrowing ability to cover standby letters of credit issued by the Bank for our use in the ordinary course of business. There were no actual borrowings outstanding under the Bank financing arrangements as of July 31, 2015 or January 31, 2015. Borrowing availability in the total amount of \$1.35 million has been designated to cover several letters of credit issued by the Bank, with expiration dates ranging from September 23, 2016 to November 5, 2016, in support of the project development activities of a potential power plant owner.

The Company has pledged the majority of its assets to secure the financing arrangements. However, the Bank's consent is not required for acquisitions, divestitures, cash dividends and significant investments as long as certain conditions are met. The Bank requires that we comply with certain financial covenants at our fiscal year-end and at each of our fiscal quarter-ends. We were in compliance with the financial covenants of the superseded borrowing arrangements as of July 31 and January 31, 2015, and with those included in the Credit Agreement calculated as of July 31, 2015. Management believes that the Company will continue to comply with its financial covenants under the replacement financing arrangements.

If the Company's performance results in our noncompliance with any of the financial covenants, we would most likely seek to modify the financing arrangements, but there can be no assurance that the Bank would not exercise its rights and remedies under the financing arrangements including accelerating the payment of all then outstanding senior debt due and payable.

At July 31, 2015, most of our balance of cash and cash equivalents was invested in a high-quality money market fund with at least 80% of its net assets invested in U.S. Treasury obligations and repurchase agreements secured by U.S. Treasury obligations. The fund is sponsored by an investment division of the Bank. Our operating bank accounts are maintained with the Bank.

We believe that cash on hand and cash generated from our future operations, with or without funds available under our line of credit, will be adequate to meet our general business needs in the foreseeable future without deterioration of working capital. Any future acquisitions, or other significant unplanned cost or cash requirement, may require us to raise additional funds through the issuance of debt and/or equity securities. There can be no assurance that such financing will be available on terms acceptable to us, or at all. If additional funds are raised by issuing equity securities, significant dilution to the existing stockholders may result.

During the six-month period ended July 31, 2015, there were no material changes in either our off balance sheet arrangements or our contractual obligations that are discussed in Item 7 of our 2015 Annual Report. However, as disclosed in Note 3 to our condensed consolidated financial statements included herein, we have an agreement related to the development of a large natural gas-fired power plant. Under this agreement we have agreed to lend up to \$6 million to the project development entity in order to fund certain project development costs.

**Earnings before Interest, Taxes, Depreciation and Amortization (Non-GAAP Measurement)**

We believe that Earnings before Interest, Taxes, Depreciation and Amortization ( EBITDA ) is a meaningful presentation that enables us to assess and compare our operating cash flow performance on a consistent basis by removing from our operating results the impacts of our capital structure, the effects of the accounting methods used to compute depreciation and amortization and the effects of operating in different income tax jurisdictions. Further, we believe that EBITDA is widely used by investors and analysts as a measure of performance. As EBITDA is not a measure of performance calculated in accordance with generally accepted accounting principles in the United States of America ( US GAAP ), we do not believe that this measure should be considered in isolation from, or as a substitute for, the results of our operations presented in accordance with US GAAP that are included in our condensed consolidated financial statements. In addition, our EBITDA does not necessarily represent funds available for discretionary use and is not necessarily a measure of our ability to fund our cash needs.

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The following table presents the determinations of EBITDA for the six months ended July 31, 2015 and 2014:

|  | 2015          | 2014          |
|--|---------------|---------------|
| Net income, as reported                                | \$ 26,685,000 | \$ 16,821,000 |
| Interest expense                                       | 118,000       |               |
| Income tax expense                                     | 12,800,000    | 6,997,000     |
| Depreciation   | 258,000       | 283,000       |
| Amortization of purchased intangible assets            | 164,000       | 121,000       |
| EBITDA   | 40,025,000    | 24,222,000    |
| Noncontrolling interests -                             |               |               |
| Net income   | 7,875,000     | 4,796,000     |
| Interest expense                                       | 219,000       |               |
| Income tax expense                                     | 44,000        |               |
| EBITDA of noncontrolling interests                     | 8,138,000     | 4,796,000     |
| EBITDA attributable to the stockholders of Argan, Inc. | \$ 31,887,000 | \$ 19,426,000 |

As we believe that our net cash provided by operations is the most directly comparable performance measure determined in accordance with US GAAP, the following table reconciles the amounts of EBITDA for the applicable periods, as presented above, to the corresponding amounts of net cash flows used in or provided by operating activities that are presented in our condensed consolidated statements of cash flows for the six months ended July 31, 2015 and 2014:

|   | 2015            | 2014          |
|---|-----------------|---------------|
| EBITDA  | \$ 40,025,000   | \$ 24,222,000 |
| Current income tax expense                                      | (12,615,000)    | (7,122,000)   |
| Stock option compensation expense                               | 1,057,000       | 968,000       |
| Gains on deconsolidation of the VIE                             | (264,000)       |               |
| Interest expense  | (118,000)       |               |
| Increase in accounts receivable                                 | (5,774,000)     | (10,766,000)  |
| Changes related to the timing of scheduled billings             | (46,032,000)    | 46,945,000    |
| (Decrease) increase in accounts payable and accrued liabilities | (3,739,000)     | 17,407,000    |
| Increase in prepaid expenses and other assets                   | (1,133,000)     | (1,098,000)   |
| Net cash (used in) provided by operating activities             | \$ (28,593,000) | \$ 70,556,000 |

### Critical Accounting Policies

We consider the accounting policies related to revenue recognition on long-term construction contracts; the valuation of goodwill, other indefinite-lived assets and long-lived assets; the valuation of employee stock options; income tax reporting; and the reporting of any legal matters to be most critical to the understanding of our financial position and results of operations, as well as the accounting and reporting for special interest entities including joint ventures and variable interest entities. Critical accounting policies are those related to the areas where we have made what we consider to be particularly subjective or complex judgments in making estimates and where these estimates can significantly impact our financial results under different assumptions and conditions.

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These estimates, judgments, and assumptions affect the reported amounts of assets, liabilities and equity and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting periods. We base our estimates on historical experience and various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets, liabilities and equity that are not readily apparent from other sources. Actual results and outcomes could differ from these estimates and assumptions.



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An expanded discussion of our critical accounting policies is included in Item 7 of Part II of our 2015 Annual Report. During the six-month period ended July 31, 2015, there have been no material changes in the way we apply the critical accounting policies described therein.

**Adopted and Other Recently Issued Accounting Pronouncements**

There are no recently issued accounting pronouncements that have not yet been adopted that we consider material to our consolidated financial statements other than Accounting Standard Update 2014-09, *Revenue from Contracts with Customers*, which was issued by the Financial Accounting Standards Board in May 28, 2014 in an effort to create a new, principle-based revenue recognition framework. Since then, the FASB has deferred the effective date of the new revenue recognition standard by one year. For public business entities, the effectiveness is delayed until annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Entities could early adopt the new revenue guidance in line with the original effective date.

As described in Note 1 to the condensed consolidated financial statements included herein, we have not yet assessed the impact that this new guidance will have on us.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

In the normal course of business, our results of operations may be subject to risks related to fluctuations in interest rates. During the six-month period ended July 31, 2015, we did not enter into derivative financial instruments for trading, speculation or other purposes that would expose us to market risk.

The acquisition of APC makes us subject to the effects of translating the financial statements of APC from its functional currency (Euros) into our reporting currency (US Dollars) that will be properly recognized as a cumulative translation adjustment in accumulated other comprehensive income (loss) which is net of tax, when applicable. However, the amount of the adjustment for the current period was not material. Net foreign currency transaction losses were incurred during the second quarter associated with a Euro-denominated bank account opened by us in order to complete the acquisition of APC. Subsequent to the end of the current quarter, this bank account was closed.

In addition, we are subject to fluctuations in prices for commodities including copper, concrete, steel products and fuel. Although we attempt to secure firm quotes from our suppliers, we generally do not hedge against increases in prices for copper, concrete, steel and fuel. Commodity price risks may have an impact on our results of operations due to the fixed-price nature of many of our contracts. We attempt to include the anticipated amounts of price increases in the costs of our bids.

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of disclosure controls and procedures.** Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act) as of July 31, 2015. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives, and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of July 31, 2015, our chief executive officer and chief financial officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

**Changes in internal controls over financial reporting.** No change in our internal control over financial reporting (as defined in Rules 13a-15 or 15d-15 under the Exchange Act) occurred during the fiscal quarter ended July 31, 2015 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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**PART II**

**OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Included in Note 11 to the condensed consolidated financial statements included in Item 1 of Part I of this Quarterly Report on Form 10-Q is a discussion of specific legal proceedings for the six-month period ended July 31, 2015. In the normal course of business, the Company may have other pending claims and legal proceedings. It is our opinion, based on information available at this time, that any other current claim or proceeding will not have a material effect on our condensed consolidated financial statements.

**ITEM 1A. RISK FACTORS**

Investing in our securities involves a high degree of risk. Our business, financial position and future results of operations may be impacted in a materially adverse manner by risks associated with the execution of our strategic plan and the creation of a profitable and cash-flow positive business in a period of weak recovery from a significant economic recession and major disruptions in the financial markets, our ability to obtain capital or to obtain capital on terms acceptable to us, the successful integration of acquired companies into our consolidated operations, our ability to successfully manage diverse operations remotely located, our ability to successfully compete in highly competitive industries, our dependence upon key managers and employees and our ability to retain them, potential fluctuations in quarterly operating results and a series of risks associated with our power industry services business, among other risks.

Before investing in our securities, please consider these and other risks more fully described in our Annual Report on Form 10-K for the year ended January 31, 2015. There have been no material revisions to the risk factors that are described therein. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in any forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Our future results may also be impacted by other risk factors listed from time to time in our future filings with the Securities and Exchange Commission (the "SEC"), including, but not limited to, our Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and Annual Reports on Form 10-K. These documents are available free of charge from the SEC or from our corporate headquarters. Access to these documents is also available on our website. For more information about us and the announcements we make from time to time, you may visit our website at [www.arganinc.com](http://www.arganinc.com).

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

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In connection with the acquisition of APC (see Note 2 to the accompanying condensed consolidated financial statements), we issued approximately 99,000 shares of our common stock to the former owners of APC; such shares are currently unregistered. Pursuant to the share purchase agreement covering the terms of the acquisition, we are obligated to use reasonable best efforts, as defined, to effect the registration of all the shares for the resale by the former owners of APC to the public under the Securities Act of 1933 promptly following the date upon which the Buyer is eligible to utilize a Registration Statement on Form S-3.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None

### **ITEM 4. MINE SAFETY DISCLOSURES** (not applicable to us)

### **ITEM 5. OTHER INFORMATION**

None

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**ITEM 6. EXHIBITS**

| <b>Exhibit No.</b> | <b>Title</b>   |
|--------------------|--|
| Exhibit 31.1       | Certification of Chief Executive Officer, pursuant to Rule 13a-14(c) under the Securities Exchange Act of 1934 |
| Exhibit 31.2       | Certification of Chief Financial Officer, pursuant to Rule 13a-14(c) under the Securities Exchange Act of 1934 |
| Exhibit 32.1       | Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350                                   |
| Exhibit 32.2       | Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350                                   |
| Exhibit 101.INS#   | XBRL Instance Document   |
| Exhibit 101.SCH#   | XBRL Schema Document   |
| Exhibit 101.CAL#   | XBRL Calculation Linkbase Document   |
| Exhibit 101.LAB#   | XBRL Labels Linkbase Document  |
| Exhibit 101.PRE#   | XBRL Presentation Linkbase Document  |
| Exhibit 101.DEF#   | XBRL Definition Linkbase Document  |

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ARGAN, INC.**

|                   |     |  |
|-------------------|-----|--|
| September 9, 2015 | By: | <i>/s/ Rainer H. Bosselmann</i><br>Rainer H. Bosselmann<br>Chairman of the Board and Chief Executive Officer |
| September 9, 2015 | By: | <i>/s/ Cynthia A Flanders</i><br>Cynthia A. Flanders<br>Senior Vice President, Chief Financial Officer       |