DIGITAL RIVER INC /DE Form 10-Q November 08, 2013 Table of Contents

	UNITED STATES
	SECURITIES AND EXCHANGE COMMISSION
	Washington, D.C. 20549
	FORM 10-Q
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2013
	OR
0	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> FOR THE TRANSITION PERIOD FROM TO

> > Commission file number 000-24643

DIGITAL RIVER, INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization)

41-1901640 (I.R.S. Employer Identification Number)

10380 BREN ROAD WEST MINNETONKA, MINNESOTA 55343

(Address of principal executive offices)

(952) 253-1234 (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined in Exchange Act Rule 12b-2). See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

The number of shares of common stock outstanding at October 1, 2013, was 33,432,526 shares.

Table of Contents

DIGITAL RIVER, INC.

Form 10-Q

Index

PART I.	FINANCIAL INFORMATION					
Item 1.	Financial Statements	Financial Statements				
	Consolidated Balance Sheets as of September 30, 2013 and December 31, 2012	3				
	Consolidated Statements of Operations for the three and nine months ended September 30, 2013 and 2012	4				
	Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2013 and 2012	5				
	Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012	6				
	Notes to Consolidated Financial Statements	7				
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	23				
Item 3.	Qualitative and Quantitative Disclosure about Market Risk	32				
Item 4.	Controls and Procedures	33				
PART II.	OTHER INFORMATION					
Item 1.	<u>Legal Proceedings</u>	34				
Item 1A.	Risk Factors	34				
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	48				
Item 3.	<u>Defaults Upon Senior Securities</u>	48				
Item 4.	Mine Safety Disclosure	49				
Item 5.	Other Information	49				
Item 6.	<u>Exhibits</u>	49				
<u>SIGNATURES</u>		50				
EXHIBIT INDEX		51				

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

DIGITAL RIVER, INC.

CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

		(Unaudited) September 30, 2013		December 31, 2012	
ASSETS					
CURRENT ASSETS	Φ.	450.062	ф	540.051	
Cash and cash equivalents	\$	458,062	\$	542,851	
Short-term investments		122,698		162,794	
Accounts receivable, net of allowance of \$2,853 and \$4,834		50,605		55,192	
Deferred tax assets		119		457	
Prepaid expenses and other		28,807		31,813	
Assets of discontinued operations		6,584		7,561	
Total current assets		666,875		800,668	
Property and equipment, net		52,703		53,098	
Goodwill		140,389		108,960	
Intangible assets, net of accumulated amortization of \$85,655 and \$78,757		32,255		11,718	
Long-term investments		52,810		71,735	
Deferred income taxes		1,390		1,792	
Other assets		2,512		4,313	
TOTAL ASSETS	\$	948,934	\$	1,052,284	
LIABILITIES AND STOCKHOLDERS EQUITY					
CURRENT LIABILITIES					
Accounts payable	\$	135,699	\$	201.826	
Accrued payroll	Ψ	15,316	Ψ	11,294	
Deferred revenue		10.008		13,119	
Other current liabilities		70,994		50,149	
Liabilities of discontinued operations		7,291		5,753	
Total current liabilities		239,308		282,141	
NAME OF THE PARTY					
NON-CURRENT LIABILITIES		207.770		200.000	
Senior convertible notes		295,750		309,909	
Other liabilities		22,217		18,236	
Total non-current liabilities		317,967		328,145	
TOTAL LIABILITIES		557,275		610,286	
STOCKHOLDERS EQUITY					
Preferred stock, \$.01 par value; 5,000,000 shares authorized; no shares issued or outstanding					
		499		489	

Common stock, \$.01 par value; 120,000,000 shares authorized; 49,928,175 and 48,941,402 shares issued

Treasury stock at cost; 16,495,649 and 13,581,889 shares	(416,99	99) (368,721
Additional paid-in capital	756,23	, , ,
Retained earnings	51,17	75,901
Accumulated other comprehensive income (loss)	74	(3,170
Total stockholders equity	391,65	59 441,998
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 948,93	34 \$ 1,052,284

See accompanying notes to consolidated financial statements.

Table of Contents

DIGITAL RIVER, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data; unaudited)

		Three Months Ended September 30,			Nine Mon	ths End	ed
					September 30,		
		2013		2012	2013		2012
Revenue	\$	87,260	\$	87,056	\$ 288,444	\$	272,377