NABORS INDUSTRIES LTD Form 10-Q November 01, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2013

Commission File Number: 001-32657

# NABORS INDUSTRIES LTD.

(Exact name of registrant as specified in its charter)

#### Bermuda

(State or other jurisdiction of incorporation or organization)

#### 98-0363970

(I.R.S. Employer Identification No.)

**Crown House** 

**Second Floor** 

4 Par-la-Ville Road

Hamilton, HM08

#### Bermuda

(441) 292-1510

(Address of principal executive office)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES x NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, a accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer x

Accelerated Filer o

Non-accelerated Filer o

Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO x

The number of common shares, par value \$.001 per share, outstanding as of October 29, 2013 was 295,166,266.

# NABORS INDUSTRIES LTD. AND SUBSIDIARIES

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#### NABORS INDUSTRIES LTD. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share amounts)		eptember 30, 2013 (Unaudited)	December 31, 2012	
ASSETS	·	,		
Current assets:				
Cash and cash equivalents	\$	395,923	\$ 524,	,922
Short-term investments		96,015	253,	,282
Assets held for sale		396,201	383,	,857
Accounts receivable, net		1,362,434	1,382,	,623
Inventory		229,494	251,	,133
Deferred income taxes		239,171	110,	,480
Other current assets		237,217	226,	,560
Total current assets		2,956,455	3,132,	,857
Long-term investments and other receivables		3,371	4,	,269
Property, plant and equipment, net		8,463,804	8,712,	,088
Goodwill		479,557	472,	,326
Investment in unconsolidated affiliates		68,907	61,	,690
Other long-term assets		230,022	272,	,792
Total assets	\$	12,202,116	\$ 12,656,	
LIABILITIES AND EQUITY				
Current liabilities:				
Current portion of debt	\$	11,441	\$	364
Trade accounts payable		521,133	499,	,010
Accrued liabilities		579,476	599.	,380
Income taxes payable		13,372	33.	,628
Total current liabilities		1,125,422	1,132,	,
Long-term debt		4,036,027	4,379,	_
Other long-term liabilities		441,372		,664
Deferred income taxes		692,514		,335
Total liabilities		6,295,335	6,629,	,
Total Intelligence		0,275,555	0,027,	,, ,,
Commitments and contingencies (Note 9)				
Subsidiary preferred stock (Note 8)		69,188	69	.188
Substituty preferred stock (Note 0)		07,100	0),	,100
Equity:				
Shareholders equity:				
Common shares, par value \$0.001 per share:				
Authorized common shares 800,000; issued 323,534 and 318,813, respectively		323		319
Capital in excess of par value		2,384,421	2,337,	
		311.631	431,	
Accumulated other comprehensive income Retained earnings		4,074,420	4,120,	,
		, ,	, ,	,
Less: treasury shares, at cost, 28,414 common shares		(944,627)	(944,	
Total shareholders equity		5,826,168	5,944,	
Noncontrolling interest  Total aguittu		11,425	· · · · · · · · · · · · · · · · · · ·	,188
Total equity	ф	5,837,593	5,957,	,
Total liabilities and equity	\$	12,202,116	\$ 12,656,	,022

# NABORS INDUSTRIES LTD. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF INCOME (LOSS)

(Unaudited)

	Three I Ended Sep		Nine Months Ended September 30,				
(In thousands, except per share amounts)	2013	2012	2013		2012		
Revenues and other income:							
Operating revenues	\$ 1,550,819	\$ 1,729,907 \$	4,544,263	\$	5,272,499		
Earnings (losses) from unconsolidated affiliates	(2,628)	(99,527)	1,627		(302,513)		
Investment income (loss)	1,229	7,224	95,471		32,844		
Total revenues and other income	1,549,420	1,637,604	4,641,361		5,002,830		
Costs and other deductions:							
Direct costs	980,911	1,107,032	2,948,213		3,353,520		
General and administrative expenses	127,943	130,681	390,023		398,534		
Depreciation and amortization	273,444	265,637	809,019		766,441		
Interest expense	56,059	63,776	176,343		190,068		
Losses (gains) on sales and disposals of long-lived							
assets and other expense (income), net	3,266	10,216	27,245		21,777		
Impairments and other charges	242,241		287,241		147,503		
Total costs and other deductions	1,683,864	1,577,342	4,638,084		4,877,843		
Income (loss) from continuing operations before							
income taxes	(134,444)	60,262	3,277		124,987		
Income tax expense (benefit):							
Current	(32,316)	50,979	(2,106)		111,683		
Deferred	(12,368)	(55,956)	(26,692)		(89,562)		
Total income tax expense (benefit)	(44,684)	(4,977)	(28,798)		22,121		
Subsidiary preferred stock dividend	750	750	2,250		2,250		
Income (loss) from continuing operations, net of tax	(90,510)	64,489	29,825		100,616		
Income (loss) from discontinued operations, net of							
tax	(14,430)	12,155	(34,292)		35,888		
Net income (loss)	(104,940)	76,644	(4,467)		136,504		
Less: Net (income) loss attributable to							
noncontrolling interest	(441)	(988)	(6,154)		453		
Net income (loss) attributable to Nabors	\$ (105,381)	\$ 75,656 \$	(10,621)	\$	136,957		
Earnings (losses) per share:							
Basic from continuing operations	\$ (0.30)	\$ 0.22 \$	0.08	\$	0.35		
Basic from discontinued operations	(0.05)	0.04	(0.11)		0.12		
Total Basic	\$ (0.35)	\$ 0.26 \$	(0.03)	\$	0.47		
	, ,						
Diluted from continuing operations	\$ (0.30)	\$ 0.22 \$	0.08	\$	0.35		
Diluted from discontinued operations	(0.05)	0.04	(0.11)		0.12		
Total Diluted	\$ (0.35)	\$ 0.26 \$	(0.03)	\$	0.47		
	(3.22)	¥	(3.32)		2		
Weighted-average number of common shares outstanding:							
Basic	295,076	290,367	293.837		289.822		
Diluted	295,076	292,501	296,208		292,290		
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#### NABORS INDUSTRIES LTD. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OTHER COMPREHENSIVE INCOME (LOSS)

(Unaudited)

(In thousands)	Three M Ended Sept 2013	 -	Nine M Ended Sept 2013	30, 2012
Net income (loss) attributable to Nabors	\$ (105,381)	\$ 75,656 \$	(10,621)	\$ 136,957
Other comprehensive income (loss), before tax:				
Translation adjustment attributable to Nabors	15,716	31,550	(36,853)	29,157
Unrealized gains/(losses) on marketable securities	(3,416)	13,667	1,586	20,882
Less: reclassification adjustment for (gains)/losses included				
in net income (loss) (Note 11)	(2)	(1,523)	(88,159)	(14,007)
Unrealized gains/(losses) on marketable securities	(3,418)	12,144	(86,573)	6,875
Pension liability amortization	280	260	842	780
Unrealized gains/(losses) on cash flow hedges	153	166	459	548
Other comprehensive income (loss), before tax	12,731	44,120	(122,125)	37,360
Income tax expense (benefit) related to items of other				
comprehensive income (loss)	116	(272)	(2,161)	(3,856)
Other comprehensive income (loss), net of tax	12,615	44,392	(119,964)	41,216
Comprehensive income (loss) attributable to Nabors	(92,766)	120,048	(130,585)	178,173
Net income (loss) attributable to noncontrolling interest	441	988	6,154	(453)
Translation adjustment attributable to noncontrolling				
interest	229	390	(572)	417
Comprehensive income (loss) attributable to				
noncontrolling interest	670	1,378	5,582	(36)
Comprehensive income (loss)	\$ (92,096)	\$ 121,426 \$	(125,003)	\$ 178,137

## NABORS INDUSTRIES LTD. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended September 30,				
(Unaudited)	2013 (In thousands)	2012			
Cash flows from operating activities:	(III tilousalius)				
Net income (loss) attributable to Nabors	\$ (10,621) \$	136,957			
Adjustments to net income (loss):	( 2,72 )	- 1,1 - 1			
Depreciation and amortization	820,898	778,393			
Depletion and other oil and gas expenses	22,235	223			
Deferred income tax expense (benefit)	(31,535)	(81,116)			
Losses (gains) on long-lived assets, net	12,254	7,016			
Impairments and other charges	71,322	162,450			
Loss on debt extinguishment	211,981	,			
Losses (gains) on investments, net	(90,635)	(27,773)			
Share-based compensation	45,898	13,541			
Foreign currency transaction losses (gains), net	7,021	5,054			
Gain on sale of oil and gas operations		(48,486)			
Equity in (earnings) losses of unconsolidated affiliates, net of dividends	(1,263)	302,512			
Other	4,966	6,207			
Changes in operating assets and liabilities, net of effects from acquisitions:	<i>,</i>	2, 21			
Accounts receivable	(21,568)	46,973			
Inventory	20,220	10,900			
Other current assets	5,572	(47,086)			
Other long-term assets	34,435	(26,743)			
Trade accounts payable and accrued liabilities	11,271	(221,252)			
Income taxes payable	(53,846)	10,576			
Other long-term liabilities	(83,890)	65,699			
Net cash provided by operating activities	974,715	1,094,045			
Cash flows from investing activities:	,	, ,			
Purchases of investments		(949)			
Sales and maturities of investments	163,944	30,111			
Cash paid for acquisition of businesses, net	(37,516)				
Capital expenditures	(780,711)	(1,221,769)			
Proceeds from sale of affiliate	10,000				
Investment in unconsolidated affiliate	(5,967)				
Proceeds from sales of assets and insurance claims	139,254	128,432			
Other	(7)				
Net cash used for investing activities	(511,003)	(1,064,175)			
Cash flows from financing activities:					
Increase (decrease) in cash overdrafts	(7,497)	(1,748)			
Dividends to shareholders	(35,357)				
Debt issuance costs	(3,505)				
Proceeds from debt	710,086				
Proceeds from revolving credit facility		710,000			
Proceeds from (payments for) commercial paper, net	332,250				
Proceeds from (payments for) issuance of common shares	4,375	(4,007)			
Reduction in long-term debt	(994,181)	(276,232)			
Reduction in revolving credit facility	(590,000)	(380,000)			
Purchase of restricted stock	(3,096)	(2,071)			
Tax (expense) benefit related to share-based awards		(54)			
Net cash (used for) provided by financing activities	(586,925)	45,888			

Effect of exchange rate changes on cash and cash equivalents	(5,786)	(2,771)
Net increase (decrease) in cash and cash equivalents	(128,999)	72,987
Cash and cash equivalents, beginning of period	524,922	398,575
Cash and cash equivalents, end of period	\$ 395,923	\$ 471,562

#### NABORS INDUSTRIES LTD. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Unaudited)

	Commo	Par	Capital in Excess of Par	Accumulated Other omprehensive	Retained	Treasury	Non- ontrolling	Total
(In thousands)	Shares	Value	Value	Income	Earnings	Shares	Interest	Equity
As of December 31, 2012	318,813	\$ 319	\$ 2,337,244	\$ 431,595	\$ 4,120,398	\$ (944,627)	\$ 12,188	\$ 5,957,117
Net income (loss)					(10,621)		6,154	(4,467)
Dividends to								
shareholders (\$.04/share)					(35,357)			(35,357)
Other comprehensive								
income (loss), net of tax				(119,964)			(572)	(120,536)
Issuance of common								
shares for stock options								
exercised, net of								
surrender of unexercised								
stock options	470		4,375					4,375
Sale of non- controlling								
interest							(2,899)	(2,899)
Share-based								
compensation	4,251	4	45,898					45,902
Other			(3,096)				(3,446)	(6,542)
As of September 30,								
2013	323,534	\$ 323	\$ 2,384,421	\$ 311,631	\$ 4,074,420	\$ (944,627)	\$ 11,425	\$ 5,837,593

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#### Nabors Industries Ltd. and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1 Nature of Operations**

Nabors has grown from a land drilling business centered in the U.S. Lower 48 states, Canada and Alaska to a global business aimed at optimizing the entire well life cycle, with operations on land and offshore in most of the major oil and gas markets in the world. The majority of our business is conducted through two business lines:

#### **Drilling & Rig Services**

This business line is comprised of our global drilling rig operations and drilling-related services, consisting of equipment manufacturing, instrumentation optimization software and directional drilling services.

#### Completion & Production Services

This business line is comprised of our operations involved in the completion, life-of-well maintenance and eventual plugging and abandonment of a well. These services include stimulation, coiled-tubing, cementing, wireline, workover, well-servicing and fluids management.

As a global provider of services for oil and natural gas wells, on land and offshore, Nabors fleet of rigs and equipment includes:

- 477 actively marketed land drilling rigs for oil and gas land drilling operations in the U.S. Lower 48 states, Alaska, Canada and over 20 other countries throughout the world.
- 448 actively marketed rigs for land well-servicing and workover services in the United States and approximately 104 rigs for land well-servicing and workover services in Canada.

• internation	36 platform, 8 jackup and 4 barge rigs actively marketed in the United States, including the Gulf of Mexico, and multiple al markets.
• key basins	Approximately 800,000 hydraulic horsepower for hydraulic fracturing, cementing, nitrogen and acid pressure pumping services in throughout the United States and Canada.
In addition	to the foregoing:
	We offer a wide range of ancillary well-site services, including engineering, transportation and disposal, construction, maintenance, ag, directional drilling, rig instrumentation, data collection and other support services in select U.S. and international markets.
• and data co	We manufacture and lease or sell top drives for a broad range of drilling applications, directional drilling systems, rig instrumentation equipment, pipeline handling equipment and rig reporting software.
	We have a 51% ownership interest in a joint venture in Saudi Arabia, which owns and actively markets 5 rigs in addition to the rigs the joint venture.
	context requires otherwise, references in this report to we, us, our, the Company, or Nabors mean Nabors Industries Ltd., together obsidiaries where the context requires, including Nabors Industries, Inc., a Delaware corporation (Nabors Delaware), our wholly sidiary.
Note 2 Sur	nmary of Significant Accounting Policies
Interim Fi	nancial Information
	ited consolidated financial statements of Nabors are prepared in conformity with accounting principles generally accepted in the tes (GAAP). Certain reclassifications have been made to the prior period to conform to the current-period
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presentation, with no effect on our consolidated financial position, results of operations or cash flows. Pursuant to the rules and regulations of the Securities and Exchange Commission (SEC), certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been omitted. Therefore, these financial statements should be read along with our annual report on Form 10-K for the year ended December 31, 2012 (2012 Annual Report). In management s opinion, the consolidated financial statements contain all adjustments necessary to present fairly our financial position as of September 30, 2013, as well as the results of our operations and other comprehensive income for the three and nine months ended September 30, 2013 and 2012, and our cash flows and changes in equity for the nine months ended September 30, 2013 and 2012, in accordance with GAAP. Interim results for the nine months ended September 30, 2013 may not be indicative of results that will be realized for the full year ending December 31, 2013.

Our independent registered public accounting firm has reviewed and issued a report on these consolidated interim financial statements in accordance with standards established by the Public Company Accounting Oversight Board. Pursuant to Rule 436(c) under the Securities Act of 1933, as amended (the Securities Act ), this report should not be considered a part of any registration statement prepared or certified within the meanings of Sections 7 and 11 of such Act.

#### **Principles of Consolidation**

Our consolidated financial statements include the accounts of Nabors, as well as all majority-owned and nonmajority-owned subsidiaries required to be consolidated under GAAP. All significant intercompany accounts and transactions are eliminated in consolidation.

Investments in operating entities where we have the ability to exert significant influence, but where we do not control operating and financial policies, are accounted for using the equity method. Our share of the net income (loss) of these entities is recorded as earnings (losses) from unconsolidated affiliates in our consolidated statements of income (loss). The investments in these entities are included in investment in unconsolidated affiliates in our consolidated balance sheets.

#### Inventory

Inventory is stated at the lower of cost or market. Cost is determined using the first-in, first-out or average cost method, and includes the cost of materials, labor and manufacturing overhead. Inventory included the following:

	•	ember 30, 2013	D	ecember 31, 2012	
		(In thousands)			
Raw materials	\$	149,630	\$	148,822	
Work-in-progress		29,256		45,733	
Finished goods		50,608		56,578	
	\$	229,494	\$	251,133	

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#### Goodwill

The carrying amount and changes in recorded goodwill for our business lines as of and for the nine months ended September 30, 2013 were as follows:

	 alance at tember 31, 2012	P	quisitions and urchase Price justments	Imj	isposals and pairments thousands)	Tra	nulative inslation ustment	_	Balance at otember 30, 2013
Drilling & Rig Services:									
U.S.	\$ 50,149	\$		\$		\$		\$	50,149
Rig Services	32,113		15,828(1)		(8,000)(2)		(597)		39,344
Subtotal Drilling & Rig Services	82,262		15,828		(8,000)		(597)		89,493
Completion & Production Services									
Completion	334,992								334,992
Production	55,072								55,072
Subtotal Completion & Production									
Services	390,064								390,064
Total	\$ 472,326	\$	15,828	\$	(8,000)	\$	(597)	\$	479,557

<sup>(1)</sup> Represents the goodwill recorded in connection with our acquisition of Navigate Energy Services, Inc. ( NES ). See Note 11 - Supplemental Information for additional discussion.

#### Note 3 Cash and Cash Equivalents and Short-term Investments

Our cash and cash equivalents and short-term investments consisted of the following:

	September 30, 2013		December 31, 2012	
	(In thousands)			
Cash and cash equivalents	\$ 395,923	\$	524,922	
Short-term investments:				
Trading equity securities	\$	\$	52,705	
Available-for-sale equity securities	76,469		174,610	

<sup>(2)</sup> Represents the goodwill related to Peak Oilfield Service Company (Peak), a wholly owned subsidiary in Alaska, for which the accounting criteria of assets held for sale was met at September 30, 2013. Accordingly, we reclassified the goodwill and related carrying value of these assets to assets held for sale at September 30, 2013. See Note 12 Assets Held for Sale and Discontinued Operations for additional information.

Available-for-sale debt securities	19,546	25,967
Total short-term investments	\$ 96,015	\$ 253,282

We sold our trading equity securities during the first quarter of 2013.

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Certain information related to our cash and cash equivalents and short-term investments follows:

	F	air Value	•	mber 30, 2013 Gross Unrealized Holding Gains	Gro Unrea Hold Loss	lized ling	 air Value s)	mber 31, 2012 Gross Jnrealized Holding Gains	_	Gross Inrealized Holding Losses
Cash and cash equivalents	\$	395,923	\$		\$	·	\$ 524,922	\$	\$	
Short-term investments:										
Trading equity securities							52,705	46,981		
Available-for-sale equity										
securities		76,469		47,922			174,610	137,282		(1,030)
Available-for-sale debt										
securities:										
Commercial paper and CDs							206			
Corporate debt securities		18,448		3,188			23,399	1,870		
Mortgage-backed debt										
securities		213		12			244	15		
Mortgage-CMO debt										
securities		60		2		(2)	523	10		(3)
Asset-backed debt securities		825				(67)	1,595	28		(192)
Total available-for-sale debt										
securities		19,546		3,202		(69)	25,967	1,923		(195)
Total available-for-sale										
securities		96,015		51,124		(69)	200,577	139,205		(1,225)
Total short-term investments		96,015		51,124		(69)	253,282	186,186		(1,225)
Total cash, cash equivalents										
and short-term investments	\$	491,938	\$	51,124	\$	(69)	\$ 778,204	\$ 186,186	\$	(1,225)

Certain information related to the gross unrealized losses of our cash and cash equivalents and short-term investments follows:

	As of September 30, 2013									
	Less Than 12 Months						More Than 12 Months			
					Gı	Gross				
				Unrealize	d			Unre	alized	
	F	air Value		Losses			Fair Value	Lo	sses	
					(In tho	usands	s)			
Available-for-sale debt securities:										
(1)	ф	22	ф		2	ф		ф		
Mortgage-CMO debt securities	\$	22	\$		2	\$		\$		
Asset-backed debt securities							446		67	
Total available-for-sale debt										
securities		22			2		446		67	
Total	\$	22	\$		2	\$	446	\$	67	

<sup>(1)</sup> Our unrealized losses on available-for-sale debt securities held for more than one year are comprised of various types of securities. Each of these securities has a rating ranging from A to AAA from Standard & Poor s and ranging from A2 to Aaa from Moody s Investors Service is considered to be of high credit quality. In each case, we do not intend to sell these investments, and it is less likely than not that we will be

required to sell them to satisfy our own cash flow and working capital requirements. We believe that we will be able to collect all amounts due according to the contractual terms of each investment and, therefore, do not consider the decline in value of these investments to be other-than-temporary at September 30, 2013.

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The estimated fair values of our corporate, mortgage-backed, mortgage-CMO and asset-backed debt securities at September 30, 2013, classified by time to contractual maturity, are shown below. Expected maturities may differ from contractual maturities because the issuers of the securities may have the right to repay obligations without prepayment penalties and we may elect to sell the securities prior to the contractual maturity date.

	Fair Septemb	mated Value er 30, 2013 ousands)
Debt securities:		
Due in one year or less	\$	
Due after one year through five years		15,113
Due in more than five years		4,433
Total debt securities	\$	19,546

Certain information regarding our debt and equity securities is presented below:

	Three Months Ended September 30,					Nine Months Ended September 30,			
	2013 2012			2012	2013			2012	
				(In the	ousands)				
Available-for-sale									
Proceeds from sales and maturities	\$	408	\$	3,953	\$	107,361	\$	23,186	
Realized gains (losses), net	\$	2	\$	1,732	\$	88,159	\$	14,007	

#### **Note 4 Fair Value Measurements**

The following table sets forth, by level within the fair-value hierarchy, our financial assets and liabilities that are accounted for at fair value on a recurring basis as of September 30, 2013. Our debt securities could transfer into or out of a Level 1 or 2 measure depending on the availability of independent and current pricing at the end of each quarter. During the three months ended September 30, 2013, there were no transfers of our financial assets between Level 1 and Level 2 measures. Our financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

		Fair Value as of September 30, 2013							
	Level 1	Level 2	Level 3	Total					
		(In thousands)							
Assets:									