

TRAVELERS COMPANIES, INC.

Form 10-Q

October 18, 2012

[Table of Contents](#)

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

## FORM 10-Q

---

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2012

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-10898

---

## The Travelers Companies, Inc.

(Exact name of registrant as specified in its charter)

---

**Minnesota**  
(State or other jurisdiction of  
incorporation or organization)

**41-0518860**  
(I.R.S. Employer  
Identification No.)

**485 Lexington Avenue**  
**New York, NY 10017**

(Address of principal executive offices) (Zip Code)

**(917) 778-6000**

(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer <input checked="" type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the Registrant's Common Stock, without par value, outstanding at October 15, 2012 was 381,449,123.

---

Table of Contents

**The Travelers Companies, Inc.**

**Quarterly Report on Form 10-Q**

**For Quarterly Period Ended September 30, 2012**

---

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>Part I Financial Information</u></b>	
<b><u>Item 1. Financial Statements:</u></b>	
<u>Consolidated Statement of Income (Unaudited) Three Months and Nine Months Ended September 30, 2012 and 2011</u>	3
<u>Consolidated Statement of Comprehensive Income (Unaudited) Three Months and Nine Months Ended September 30, 2012 and 2011</u>	4
<u>Consolidated Balance Sheet September 30, 2012 (Unaudited) and December 31, 2011</u>	5
<u>Consolidated Statement of Changes in Shareholders' Equity (Unaudited) Nine Months Ended September 30, 2012 and 2011</u>	6
<u>Consolidated Statement of Cash Flows (Unaudited) Nine Months Ended September 30, 2012 and 2011</u>	7
<u>Notes to Consolidated Financial Statements (Unaudited)</u>	8
<b><u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	47
<b><u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>	82
<b><u>Item 4. Controls and Procedures</u></b>	82
<b><u>Part II Other Information</u></b>	
<b><u>Item 1. Legal Proceedings</u></b>	82
<b><u>Item 1A. Risk Factors</u></b>	83
<b><u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u></b>	83
<b><u>Item 5. Other Information</u></b>	83
<b><u>Item 6. Exhibits</u></b>	84

**SIGNATURES**

84

**EXHIBIT INDEX**

85

Table of Contents**PART 1 FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS****THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF INCOME (Unaudited)**

(in millions, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Revenues</b>				
Premiums	\$ 5,666	\$ 5,605	\$ 16,718	\$ 16,479
Net investment income	722	690	2,200	2,227
Fee income	92	79	233	227
Net realized investment gains (losses)	(2)	2	12	41
Other revenues	34	31	100	99
<b>Total revenues</b>	<b>6,512</b>	<b>6,407</b>	<b>19,263</b>	<b>19,073</b>
<b>Claims and expenses</b>				
Claims and claim adjustment expenses	3,359	4,136	10,509	12,659
Amortization of deferred acquisition costs	986	982	2,933	2,900
General and administrative expenses	904	860	2,681	2,650
Interest expense	93	97	285	290
<b>Total claims and expenses</b>	<b>5,342</b>	<b>6,075</b>	<b>16,408</b>	<b>18,499</b>
<b>Income before income taxes</b>	<b>1,170</b>	<b>332</b>	<b>2,855</b>	<b>574</b>
Income tax expense (benefit)	306	(1)	686	(234)
<b>Net income</b>	<b>\$ 864</b>	<b>\$ 333</b>	<b>\$ 2,169</b>	<b>\$ 808</b>
<b>Net income per share</b>				
Basic	\$ 2.23	\$ 0.80	\$ 5.55	\$ 1.90
Diluted	\$ 2.21	\$ 0.79	\$ 5.50	\$ 1.88
<b>Weighted average number of common shares outstanding</b>				
Basic	384.0	415.0	388.0	420.4
Diluted	387.9	418.5	391.5	425.6

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Net Realized Investment Gains (Losses)</b>				
Other-than-temporary impairment losses:				
Total gains	\$ 17	\$ 9	\$ 28	\$ 16
Non-credit component of impairments recognized in accumulated other comprehensive income	(20)	(21)	(39)	(36)
Other-than-temporary impairment losses	(3)	(12)	(11)	(20)
Other net realized investment gains	1	14	23	61
<b>Net realized investment gains (losses)</b>	<b>\$ (2)</b>	<b>\$ 2</b>	<b>\$ 12</b>	<b>\$ 41</b>

See notes to consolidated financial statements (unaudited).

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)**

(in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Net income</b>	<b>\$ 864</b>	<b>\$ 333</b>	<b>\$ 2,169</b>	<b>\$ 808</b>
<b>Other comprehensive income:</b>				
Change in net unrealized gains on investment securities:				
Having no credit losses recognized in the consolidated statement of income	470	687	609	1,226
Having credit losses recognized in the consolidated statement of income	41	(9)	71	9
Net changes in benefit plan assets and obligations	22	20	64	57
Net changes in unrealized foreign currency translation and other changes	65	(180)	43	(94)
<b>Other comprehensive income before income taxes</b>	<b>598</b>	<b>518</b>	<b>787</b>	<b>1,198</b>
Income tax expense	192	197	256	421
<b>Other comprehensive income, net of taxes</b>	<b>406</b>	<b>321</b>	<b>531</b>	<b>777</b>
<b>Comprehensive income</b>	<b>\$ 1,270</b>	<b>\$ 654</b>	<b>\$ 2,700</b>	<b>\$ 1,585</b>

See notes to consolidated financial statements (unaudited).



Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEET**

(in millions)

	September 30, 2012 (Unaudited)	December 31, 2011
<b>Assets</b>		
Fixed maturities, available for sale, at fair value (amortized cost \$61,003 and \$59,994)	\$ 65,873	\$ 64,232
Equity securities, available for sale, at fair value (cost \$439 and \$414)	629	559
Real estate investments	893	865
Short-term securities	3,641	3,594
Other investments	3,454	3,451
<b>Total investments</b>	<b>74,490</b>	<b>72,701</b>
Cash	220	214
Investment income accrued	705	768
Premiums receivable	6,040	5,730
Reinsurance recoverables	10,240	11,155
Ceded unearned premiums	987	828
Deferred acquisition costs	1,860	1,786
Deferred taxes		7
Contractholder receivables	4,886	5,186
Goodwill	3,365	3,365
Other intangible assets	393	433
Other assets	2,259	2,402
<b>Total assets</b>	<b>\$ 105,445</b>	<b>\$ 104,575</b>
<b>Liabilities</b>		
Claims and claim adjustment expense reserves	\$ 50,258	\$ 51,392
Unearned premium reserves	11,624	11,102
Contractholder payables	4,886	5,186
Payables for reinsurance premiums	479	389
Deferred taxes	487	
Debt	6,350	6,605
Other liabilities	5,456	5,424
<b>Total liabilities</b>	<b>79,540</b>	<b>80,098</b>
<b>Shareholders equity</b>		
Common stock (1,750.0 shares authorized; 382.0 and 392.8 shares issued and outstanding)	21,085	20,732
Retained earnings	21,226	19,579
Accumulated other comprehensive income	2,536	2,005
Treasury stock, at cost (366.8 and 349.0 shares)	(18,942)	(17,839)
<b>Total shareholders equity</b>	<b>25,905</b>	<b>24,477</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 105,445</b>	<b>\$ 104,575</b>

See notes to consolidated financial statements (unaudited).

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY (Unaudited)**

(in millions)

For the nine months ended September 30,	2012	2011
<b>Convertible preferred stock savings plan</b>		
Balance, beginning of year	\$	\$ 68
Redemptions during period		(5)
Conversion to common stock		(63)
Balance, end of period		
<b>Common stock</b>		
Balance, beginning of year	20,732	20,162
Employee share-based compensation	219	286
Common shares issued conversion of preferred stock		93
Compensation amortization under share-based plans and other changes	134	123
Balance, end of period	21,085	20,664
<b>Retained earnings</b>		
Balance, beginning of year	19,579	18,847
Net income	2,169	808
Dividends	(522)	(503)
Premium on preferred stock converted to common stock		(30)
Other		5
Balance, end of period	21,226	19,127
<b>Accumulated other comprehensive income, net of tax</b>		
Balance, beginning of year	2,005	1,255
Other comprehensive income	531	777
Balance, end of period	2,536	2,032
<b>Treasury stock (at cost)</b>		
Balance, beginning of year	(17,839)	(14,857)
Treasury shares acquired share repurchase authorization	(1,050)	(1,712)
Net shares acquired related to employee share-based compensation plans	(53)	(82)
Balance, end of period	(18,942)	(16,651)
Total common shareholders equity	25,905	25,172
Total shareholders equity	\$ 25,905	\$ 25,172
<b>Common shares outstanding</b>		
Balance, beginning of year	392.8	434.6
Treasury shares acquired share repurchase authorization	(17.0)	(30.1)
Net shares issued under employee share-based compensation plans	6.2	6.8
Common shares issued conversion of preferred stock		1.5

Balance, end of period	382.0	412.8
------------------------	-------	-------

See notes to consolidated financial statements (unaudited).

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)**

(in millions)

<b>For the nine months ended September 30,</b>	<b>2012</b>	<b>2011</b>
<b>Cash flows from operating activities</b>		
Net income	\$ 2,169	\$ 808
Adjustments to reconcile net income to net cash provided by operating activities:		
Net realized investment gains	(12)	(41)
Depreciation and amortization	618	599
Deferred federal income tax expense	221	159
Amortization of deferred acquisition costs	2,933	2,900
Equity in income from other investments	(271)	(279)
Premiums receivable	(307)	(439)
Reinsurance recoverables	926	246
Deferred acquisition costs	(3,005)	(2,988)
Claims and claim adjustment expense reserves	(1,196)	740
Unearned premium reserves	506	612
Other	184	(499)
<b>Net cash provided by operating activities</b>	<b>2,766</b>	<b>1,818</b>
<b>Cash flows from investing activities</b>		
Proceeds from maturities of fixed maturities	5,855	5,241
Proceeds from sales of investments:		
Fixed maturities	724	842
Equity securities	31	51
Real estate investments	3	1
Other investments	516	482
Purchases of investments:		
Fixed maturities	(7,677)	(6,224)
Equity securities	(39)	(118)
Real estate investments	(62)	(41)
Other investments	(292)	(758)
Net sales (purchases) of short-term securities	(41)	813
Securities transactions in course of settlement	53	196
Other	(229)	(248)
<b>Net cash provided by (used in) investing activities</b>	<b>(1,158)</b>	<b>237</b>
<b>Cash flows from financing activities</b>		
Payment of debt	(258)	(8)
Dividends paid to shareholders	(519)	(500)
Issuance of common stock employee share options	247	270
Treasury stock acquired share repurchase authorization	(1,056)	(1,755)
Treasury stock acquired net employee share-based compensation	(52)	(46)
Excess tax benefits from share-based payment arrangements	32	17
<b>Net cash used in financing activities</b>	<b>(1,606)</b>	<b>(2,022)</b>

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Effect of exchange rate changes on cash		4		(2)
Net increase in cash		6		31
Cash at beginning of year		214		200
<b>Cash at end of period</b>		<b>\$ 220</b>	<b>\$</b>	<b>231</b>
<b>Supplemental disclosure of cash flow information</b>				
Income taxes paid		\$ 310	\$	277
Interest paid		\$ 226	\$	226

See notes to consolidated financial statements (unaudited).

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES**

**Basis of Presentation**

The interim consolidated financial statements include the accounts of The Travelers Companies, Inc. (together with its subsidiaries, the Company). These financial statements are prepared in conformity with U.S. generally accepted accounting principles (GAAP) and are unaudited. In the opinion of the Company's management, all adjustments necessary for a fair presentation have been reflected. Certain financial information that is normally included in annual financial statements prepared in accordance with GAAP, but that is not required for interim reporting purposes, has been omitted. All material intercompany transactions and balances have been eliminated. Certain reclassifications have been made to the 2011 consolidated financial statements and notes to conform to the 2012 presentation. The accompanying interim consolidated financial statements and related notes should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's 2011 Annual Report on Form 10-K.

The preparation of the interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the interim consolidated financial statements and the reported amounts of revenues and claims and expenses during the reporting period. Actual results could differ from those estimates.

**Adoption of Accounting Standards Updates**

*Testing Goodwill for Impairment*

In September 2011, the Financial Accounting Standards Board (FASB) issued updated guidance that modifies the manner in which the two-step impairment test of goodwill is applied. Under the updated guidance, an entity may assess qualitative factors (such as changes in management, key personnel, strategy, key technology or customers) that may impact a reporting unit's fair value and lead to the determination that it is more likely than not that the fair value of a reporting unit is less than its carrying value, including goodwill. If an entity determines that it is more likely than not, it must perform an impairment test.

The first step of the impairment test involves comparing the estimated fair value of a reporting unit to its carrying value, including goodwill. If the carrying value of a reporting unit exceeds the estimated fair value, a second step must be performed to measure the amount of goodwill

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

impairment, if any. In the second step, the implied fair value of the reporting unit's goodwill is determined in the same manner as goodwill is measured in a business combination (i.e., by measuring the fair value of the reporting unit's assets, liabilities and unrecognized intangible assets and determining the remaining amount ascribed to goodwill) and comparing the amount of the implied goodwill to the carrying amount of the goodwill. If the carrying value of the reporting unit goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to the excess.

The updated guidance was effective for the quarter ended March 31, 2012. The adoption of this guidance did not have any effect on the Company's results of operations, financial position or liquidity.

### *Presentation of Comprehensive Income*

In June 2011, the FASB issued updated guidance to increase the prominence of items reported in other comprehensive income by eliminating the option of presenting components of comprehensive income as part of the statement of changes in shareholders' equity. The updated guidance requires that all nonowner changes in shareholders' equity be presented either as a single continuous statement of comprehensive income or in two separate but consecutive statements.

The updated guidance was effective for the quarter ended March 31, 2012 and was applied retrospectively. The Company's adoption of this guidance resulted in a change in the presentation of the Company's consolidated financial statements but did not have any effect on the Company's results of operations, financial position or liquidity.



Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued**

*Reconsideration of Effective Control for Repurchase Agreements*

In April 2011, the FASB issued updated guidance related to the accounting for repurchase agreements and other agreements that entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The updated guidance eliminates the criteria to assess whether a transferor is required to have the ability to repurchase or redeem the financial assets in order to demonstrate effective control over the transferred asset. Transferors that maintain effective control over a transferred asset are required to account for the transaction as a secured borrowing rather than a sale.

The updated guidance was effective for the quarter ended March 31, 2012. The updated guidance applies to transactions or modifications of existing transactions that occur on or after the effective date. The adoption of this guidance did not have any effect on the Company's results of operations, financial position or liquidity.

*Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts*

In October 2010, the FASB issued updated guidance to address diversity in practice for the accounting for costs associated with acquiring or renewing insurance contracts. This guidance modifies the definition of acquisition costs to specify that a cost must be directly related to the successful acquisition of a new or renewal insurance contract in order to be deferred. If application of this guidance would result in the capitalization of acquisition costs that had not previously been capitalized by a reporting entity, the entity may elect not to capitalize those costs.

The updated guidance was effective for the quarter ended March 31, 2012. The adoption of this guidance did not have any effect on the Company's results of operations, financial position or liquidity.

**Accounting Standards Not Yet Adopted**

*Testing Indefinite-Lived Intangible Assets for Impairment*

In July 2012, the FASB issued updated guidance regarding the impairment test applicable to indefinite-lived intangible assets that is similar to the impairment guidance applicable to goodwill. Under the updated guidance, an entity may assess qualitative factors (such as changes in management, key personnel, strategy, key technology or customers) that may impact the fair value of the indefinite-lived intangible asset and lead to the determination that it is more likely than not that the fair value of the asset is less than its carrying value. If an entity determines that it is more likely than not that the fair value of the intangible asset is less than its carrying value, an impairment test must be performed. The impairment test requires an entity to calculate the estimated fair value of the indefinite-lived intangible asset. If the carrying value of the indefinite-lived intangible asset exceeds its estimated fair value, an impairment loss is recognized in an amount equal to the excess.

The updated guidance is effective for the quarter ending March 31, 2013. Early adoption is permitted. The adoption of this guidance is not expected to have a material effect on the Company's results of operations, financial position or liquidity.

### **Nature of Operations**

The Company is organized into three reportable business segments: Business Insurance; Financial, Professional & International Insurance; and Personal Insurance. These segments reflect the manner in which the Company's businesses are currently managed and represent an aggregation of products and services based on type of customer, how the business is marketed and the manner in which risks are underwritten. The specific business segments are as follows:

#### **Business Insurance**

The Business Insurance segment offers a broad array of property and casualty insurance and insurance-related services to its clients primarily in the United States. Business Insurance is organized into the following six groups, which collectively comprise Business Insurance Core operations: Select Accounts; Commercial Accounts; National Accounts; Industry-Focused Underwriting; Target Risk Underwriting; and Specialized Distribution.

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued**

Business Insurance also includes the Special Liability Group (which manages the Company's asbestos and environmental liabilities) and the assumed reinsurance and certain international and other runoff operations, which collectively are referred to as Business Insurance Other.

**Financial, Professional & International Insurance**

The Financial, Professional & International Insurance segment includes surety and financial liability coverages, which primarily use credit-based underwriting processes, as well as property and casualty products that are primarily marketed on a domestic basis in the United Kingdom, Canada and the Republic of Ireland, and on an international basis through Lloyd's. The segment includes Bond & Financial Products as well as International.

**Personal Insurance**

The Personal Insurance segment writes a broad range of property and casualty insurance covering individuals' personal risks. The primary products of automobile and homeowners insurance are complemented by a broad suite of related coverages.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****2. SEGMENT INFORMATION**

The following tables summarize the components of the Company's revenues, operating income (loss) and total assets by reportable business segments:

(for the three months ended September 30, in millions)	Business Insurance	Financial, Professional & International Insurance	Personal Insurance	Total Reportable Segments
<b>2012</b>				
Premiums	\$ 2,982	\$ 772	\$ 1,912	\$ 5,666
Net investment income	524	97	101	722
Fee income	92			92
Other revenues	9	8	17	34
Total operating revenues (1)	\$ 3,607	\$ 877	\$ 2,030	\$ 6,514
Operating income (1)	\$ 543	\$ 180	\$ 206	\$ 929
<b>2011</b>				
Premiums	\$ 2,890	\$ 799	\$ 1,916	\$ 5,605
Net investment income	487	101	102	690
Fee income	78	1		79
Other revenues	8	6	17	31
Total operating revenues (1)	\$ 3,463	\$ 907	\$ 2,035	\$ 6,405
Operating income (loss) (1)	\$ 294	\$ 211	\$ (108)	\$ 397

(1) Operating revenues for reportable business segments exclude net realized investment gains (losses). Operating income (loss) for reportable business segments equals net income (loss) excluding the after-tax impact of net realized investment gains (losses).

(for the nine months ended September 30, in millions)	Business Insurance	Financial, Professional & International Insurance	Personal Insurance	Total Reportable Segments
<b>2012</b>				
Premiums	\$ 8,718	\$ 2,275	\$ 5,725	\$ 16,718
Net investment income	1,592	300	308	2,200

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Fee income		232		1			233
Other revenues		31		21		52	104
Total operating revenues (1)	\$	10,573	\$	2,597	\$	6,085	\$ 19,255
Operating income (1)	\$	1,517	\$	511	\$	331	\$ 2,359
<b>2011</b>							
Premiums	\$	8,437	\$	2,382	\$	5,660	\$ 16,479
Net investment income		1,584		312		331	2,227
Fee income		226		1			227
Other revenues		27		19		53	99
Total operating revenues (1)	\$	10,274	\$	2,714	\$	6,044	\$ 19,032
Operating income (loss) (1)	\$	909	\$	495	\$	(409)	\$ 995

---

(1) Operating revenues for reportable business segments exclude net realized investment gains (losses). Operating income (loss) for reportable business segments equals net income (loss) excluding the after-tax impact of net realized investment gains (losses).

Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 2. SEGMENT INFORMATION, Continued

## Business Segment Reconciliations

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Revenue reconciliation</b>				
Earned premiums				
Business Insurance:				
Workers compensation	\$ 841	\$ 750	\$ 2,378	\$ 2,142
Commercial automobile	488	491	1,462	1,444
Property	414	405	1,207	1,207
General liability	444	442	1,313	1,299
Commercial multi-peril	785	796	2,333	2,336
Other	10	6	25	9
Total Business Insurance	2,982	2,890	8,718	8,437
Financial, Professional & International Insurance:				
Fidelity and surety	240	241	699	724
General liability	216	208	633	623
International	274	311	818	920
Other	42	39	125	115
Total Financial, Professional & International Insurance	772	799	2,275	2,382
Personal Insurance:				
Automobile	916	935	2,762	2,781
Homeowners and other	996	981	2,963	2,879
Total Personal Insurance	1,912	1,916	5,725	5,660
Total earned premiums	5,666	5,605	16,718	16,479
Net investment income	722	690	2,200	2,227
Fee income	92	79	233	227
Other revenues	34	31	104	99
Total operating revenues for reportable segments	6,514	6,405	19,255	19,032
Other revenues			(4)	

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Net realized investment gains (losses)		(2)		2		12		41
Total consolidated revenues	\$	<b>6,512</b>	\$	6,407	\$	<b>19,263</b>	\$	19,073
<b>Income reconciliation, net of tax</b>								
Total operating income for reportable segments	\$	<b>929</b>	\$	397	\$	<b>2,359</b>	\$	995
Interest Expense and Other (1)		(62)		(65)		(196)		(214)
Total operating income		<b>867</b>		332		<b>2,163</b>		781
Net realized investment gains (losses)		(3)		1		6		27
Total consolidated net income	\$	<b>864</b>	\$	333	\$	<b>2,169</b>	\$	808

(1) The primary component of Interest Expense and Other was after-tax interest expense of \$60 million and \$63 million for the three months ended September 30, 2012 and 2011, respectively, and \$185 million and \$189 million for the nine months ended September 30, 2012 and 2011, respectively.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****2. SEGMENT INFORMATION, Continued**

(in millions)	September 30, 2012	December 31, 2011
<b>Asset reconciliation:</b>		
Business Insurance	\$ 77,634	\$ 76,909
Financial, Professional & International Insurance	13,620	13,355
Personal Insurance	13,681	13,614
Total assets for reportable segments	104,935	103,878
Other assets (1)	510	697
Total consolidated assets	\$ 105,445	\$ 104,575

(1) The primary components of other assets at both dates were other intangible assets. The December 31, 2011 total also included deferred taxes.

**3. INVESTMENTS****Fixed Maturities**

The amortized cost and fair value of investments in fixed maturities classified as available for sale were as follows:

(at September 30, 2012, in millions)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities and obligations of U.S. government and government agencies and authorities	\$ 2,088	\$ 83	\$	\$ 2,171
Obligations of states, municipalities and political subdivisions:				
Pre-refunded	8,199	599		8,798
All other	28,042	2,415	3	30,454



Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Total obligations of states, municipalities and political subdivisions	36,241	3,014	3	39,252
Debt securities issued by foreign governments	2,281	85		2,366
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	2,872	284	2	3,154
All other corporate bonds	17,495	1,419	17	18,897
Redeemable preferred stock	26	7		33
<b>Total</b>	<b>\$ 61,003</b>	<b>\$ 4,892</b>	<b>\$ 22</b>	<b>\$ 65,873</b>

(at December 31, 2011, in millions)	Amortized Cost	Gross Unrealized Gains	Losses	Fair Value
U.S. Treasury securities and obligations of U.S. government and government agencies and authorities	\$ 2,396	\$ 101	\$	\$ 2,497
Obligations of states, municipalities and political subdivisions:				
Pre-refunded	6,820	513	1	7,332
All other	29,391	2,303	4	31,690
<b>Total obligations of states, municipalities and political subdivisions</b>	<b>36,211</b>	<b>2,816</b>	<b>5</b>	<b>39,022</b>
Debt securities issued by foreign governments	2,228	91	1	2,318
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	3,288	249	22	3,515
All other corporate bonds	15,845	1,066	61	16,850
Redeemable preferred stock	26	4		30
<b>Total</b>	<b>\$ 59,994</b>	<b>\$ 4,327</b>	<b>\$ 89</b>	<b>\$ 64,232</b>

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****3. INVESTMENTS, Continued**

Pre-refunded bonds of \$8.80 billion and \$7.33 billion at September 30, 2012 and December 31, 2011, respectively, were bonds for which an irrevocable trust has been established to fund the remaining payments of principal and interest.

**Equity Securities**

The cost and fair value of investments in equity securities were as follows:

(at September 30, 2012, in millions)	Cost	Gross Unrealized		Fair Value
		Gains	Losses	
Common stock	\$ 343	\$ 155	\$ 2	\$ 496
Non-redeemable preferred stock	96	37		133
Total	\$ 439	\$ 192	\$ 2	\$ 629

(at December 31, 2011, in millions)	Cost	Gross Unrealized		Fair Value
		Gains	Losses	
Common stock	\$ 311	\$ 120	\$ 3	\$ 428
Non-redeemable preferred stock	103	29	1	131
Total	\$ 414	\$ 149	\$ 4	\$ 559

**Unrealized Investment Losses**

The following tables summarize, for all investments in an unrealized loss position at September 30, 2012 and December 31, 2011, the aggregate fair value and gross unrealized loss by length of time those securities have been continuously in an unrealized loss position.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

(at September 30, 2012, in millions)	Less than 12 months		12 months or longer		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<b>Fixed maturities</b>						
U.S. Treasury securities and obligations of U.S. government and government agencies and authorities	\$ 51	\$	\$	\$	\$ 51	\$
Obligations of states, municipalities and political subdivisions	228		45	3	273	3
Debt securities issued by foreign governments	37				37	
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	8		37	2	45	2
All other corporate bonds	468	8	113	9	581	17
<b>Total fixed maturities</b>	<b>792</b>	<b>8</b>	<b>195</b>	<b>14</b>	<b>987</b>	<b>22</b>
<b>Equity securities</b>						
Common stock	26	2			26	2
Non-redeemable preferred stock	17				17	
<b>Total equity securities</b>	<b>43</b>	<b>2</b>			<b>43</b>	<b>2</b>
<b>Total</b>	<b>\$ 835</b>	<b>\$ 10</b>	<b>\$ 195</b>	<b>\$ 14</b>	<b>\$ 1,030</b>	<b>\$ 24</b>

Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 3. INVESTMENTS, Continued

(at December 31, 2011, in millions)	Less than 12 months		12 months or longer		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
<b>Fixed maturities</b>						
U.S. Treasury securities and obligations of U.S. government and government agencies and authorities	\$ 356	\$	\$	\$	\$ 356	\$
Obligations of states, municipalities and political subdivisions	27		191	5	218	5
Debt securities issued by foreign governments	96	1	2		98	1
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	362	12	155	10	517	22
All other corporate bonds	1,295	42	105	19	1,400	61
Total fixed maturities	2,136	55	453	34	2,589	89
<b>Equity securities</b>						
Common stock	64	3			64	3
Non-redeemable preferred stock	37	1	7		44	1
Total equity securities	101	4	7		108	4
Total	\$ 2,237	\$ 59	\$ 460	\$ 34	\$ 2,697	\$ 93

The following table summarizes, for all fixed maturities and equity securities reported at fair value for which fair value is less than 80% of amortized cost at September 30, 2012, the gross unrealized investment loss by length of time those securities have continuously been in an unrealized loss position of greater than 20% of amortized cost:

(in millions)	Period For Which Fair Value Is Less Than 80% of Amortized Cost				Total
	3 Months or Less	Greater Than 3 Months, 6 Months or Less	Greater Than 6 Months, 12 Months or Less	Greater Than 12 Months	
<b>Fixed maturities</b>					
Mortgage-backed securities	\$	\$	\$	\$	\$
Other	1			3	4
Total fixed maturities	1			3	4
<b>Equity securities</b>					

---

<b>Total</b>	\$	1	\$	\$	\$	3	\$	4
--------------	----	---	----	----	----	---	----	---

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****3. INVESTMENTS, Continued****Impairment Charges**

Impairment charges included in net realized investment gains (losses) in the consolidated statement of income were as follows:

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Fixed maturities</b>				
U.S. Treasury securities and obligations of U.S. government and government agencies and authorities	\$	\$	\$	\$
Obligations of states, municipalities and political subdivisions				
Debt securities issued by foreign governments				
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities		5	3	9
All other corporate bonds	1	2	4	5
Redeemable preferred stock				
<b>Total fixed maturities</b>	<b>1</b>	<b>7</b>	<b>7</b>	<b>14</b>
<b>Equity securities</b>				
Common stock	1	5	1	6
Non-redeemable preferred stock	1		1	
<b>Total equity securities</b>	<b>2</b>	<b>5</b>	<b>2</b>	<b>6</b>
<b>Other investments</b>			<b>2</b>	
<b>Total</b>	<b>\$ 3</b>	<b>\$ 12</b>	<b>\$ 11</b>	<b>\$ 20</b>

The following tables present the changes during the reporting period in the credit component of other-than-temporary impairments (OTTI) on fixed maturities recognized in the consolidated statement of income for which a portion of the OTTI was recognized in other comprehensive income:



Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 3. INVESTMENTS, Continued

(for the three months ended September 30, in millions)	2012						Cumulative OTTI Credit Losses Recognized for Securities Held, Beginning of Period	Additions for OTTI Securities Where No Credit Losses Were Previously Recognized	Additions for OTTI Securities Where Credit Losses Have Been Previously Recognized	Reductions Due to Sales/Defaults of Credit- Impaired Securities	Adjustments to Book Value of Credit- Impaired Securities due to Changes in Cash Flows	Cumulative OTTI Credit Losses Recognized for Securities Still Held, End of Period
	Cumulative OTTI Credit Losses Recognized for Securities Held, Beginning of Period	Additions for OTTI Securities Where No Credit Losses Were Previously Recognized	Additions for OTTI Securities Where Credit Losses Have Been Previously Recognized	Reductions Due to Sales/Defaults of Credit- Impaired Securities	Adjustments to Book Value of Credit- Impaired Securities due to Changes in Cash Flows	Cumulative OTTI Credit Losses Recognized for Securities Still Held, End of Period						
<b>Fixed maturities</b>												
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	\$	61	\$	\$	\$	(1)	\$	1	\$	1	\$	61
All other corporate bonds		99			1			1				101
<b>Total fixed maturities</b>	<b>\$</b>	<b>160</b>	<b>\$</b>	<b>\$</b>	<b>1</b>	<b>(1)</b>	<b>\$</b>	<b>2</b>	<b>\$</b>	<b>2</b>	<b>\$</b>	<b>162</b>

(for the nine months ended September 30, in  
millions)

(for the nine months ended September 30, in millions)	2011						Cumulative OTTI Credit Losses Recognized for Securities Held, Beginning of Period	Additions for OTTI Securities Where No Credit Losses Were Previously Recognized	Additions for OTTI Securities Where Credit Losses Have Been Previously Recognized	Reductions Due to Sales/Defaults of Credit- Impaired Securities	Adjustments to Book Value of Credit- Impaired Securities due to Changes in Cash Flows	Cumulative OTTI Credit Losses Recognized for Securities Still Held, End of Period
	Cumulative OTTI Credit Losses Recognized for Securities Held, Beginning of Period	Additions for OTTI Securities Where No Credit Losses Were Previously Recognized	Additions for OTTI Securities Where Credit Losses Have Been Previously Recognized	Reductions Due to Sales/Defaults of Credit- Impaired Securities	Adjustments to Book Value of Credit- Impaired Securities due to Changes in Cash Flows	Cumulative OTTI Credit Losses Recognized for Securities Still Held, End of Period						
<b>Fixed maturities</b>												
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	\$	58	\$	\$	3	(1)	\$	1	\$	1	\$	61
All other corporate bonds		94			4			3				101
<b>Total fixed maturities</b>	<b>\$</b>	<b>152</b>	<b>\$</b>	<b>\$</b>	<b>7</b>	<b>(1)</b>	<b>\$</b>	<b>4</b>	<b>\$</b>	<b>4</b>	<b>\$</b>	<b>162</b>

(for the three months ended September 30, in millions)	2011						Cumulative OTTI Credit Losses Recognized for Securities Held, Beginning of Period	Additions for OTTI Securities Where No Credit Losses Were Previously Recognized	Additions for OTTI Securities Where Credit Losses Have Been Previously Recognized	Reductions Due to Sales/Defaults of Credit- Impaired Securities	Adjustments to Book Value of Credit- Impaired Securities due to Changes in Cash Flows	Cumulative OTTI Credit Losses Recognized for Securities Still Held, End of Period
	Cumulative OTTI Credit Losses Recognized for Securities Held, Beginning of Period	Additions for OTTI Securities Where No Credit Losses Were Previously Recognized	Additions for OTTI Securities Where Credit Losses Have Been Previously Recognized	Reductions Due to Sales/Defaults of Credit- Impaired Securities	Adjustments to Book Value of Credit- Impaired Securities due to Changes in Cash Flows	Cumulative OTTI Credit Losses Recognized for Securities Still Held, End of Period						
<b>Fixed maturities</b>												
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	\$	51	\$	\$	4	\$	\$	5	\$		\$	55
All other corporate bonds		92			1			2				95



Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Total fixed maturities	\$	143	\$		\$	5	\$		\$	2	\$	150
------------------------	----	-----	----	--	----	---	----	--	----	---	----	-----

(for the nine months ended September 30, in millions)

**Fixed maturities**

Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	\$	47	\$		\$	8	\$		\$		\$	55
All other corporate bonds		88		2		2		(1)		4		95
Total fixed maturities	\$	135	\$	2	\$	10	\$	(1)	\$	4	\$	150

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**4. FAIR VALUE MEASUREMENTS**

The Company's estimates of fair value for financial assets and financial liabilities are based on the framework established in the fair value accounting guidance. The framework is based on the inputs used in valuation, gives the highest priority to quoted prices in active markets and requires that observable inputs be used in the valuations when available. The disclosure of fair value estimates in the fair value accounting guidance hierarchy is based on whether the significant inputs into the valuation are observable. In determining the level of the hierarchy in which the estimate is disclosed, the highest priority is given to unadjusted quoted prices in active markets and the lowest priority to unobservable inputs that reflect the Company's significant market assumptions. The level in the fair value hierarchy within which the fair value measurement is reported is based on the lowest level input that is significant to the measurement in its entirety. The three levels of the hierarchy are as follows:

- Level 1 - Unadjusted quoted market prices for identical assets or liabilities in active markets that the Company has the ability to access.
- Level 2 - Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; or valuations based on models where the significant inputs are observable (e.g., interest rates, yield curves, prepayment speeds, default rates, loss severities, etc.) or can be corroborated by observable market data.
- Level 3 - Valuations based on models where significant inputs are not observable. The unobservable inputs reflect the Company's own assumptions about the inputs that market participants would use.

***Valuation of Investments Reported at Fair Value in Financial Statements***

The fair value of a financial instrument is the estimated amount at which the instrument could be exchanged in an orderly transaction between knowledgeable, unrelated, willing parties, i.e., not in a forced transaction. The estimated fair value of a financial instrument may differ from the amount that could be realized if the security was sold in an immediate sale, e.g., a forced transaction. Additionally, the valuation of investments is more subjective when markets are less liquid due to the lack of market based inputs, which may increase the potential that the estimated fair value of an investment is not reflective of the price at which an actual transaction would occur.

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

For investments that have quoted market prices in active markets, the Company uses the unadjusted quoted market prices as fair value and includes these prices in the amounts disclosed in Level 1 of the hierarchy. The Company receives the quoted market prices from a third party, nationally recognized pricing service (pricing service). When quoted market prices are unavailable, the Company utilizes a pricing service to determine an estimate of fair value, which is mainly used for its fixed maturity investments. The fair value estimates provided from this pricing service are included in the amount disclosed in Level 2 of the hierarchy. If quoted market prices and an estimate from a pricing service are unavailable, the Company produces an estimate of fair value based on internally developed valuation techniques, which, depending on the level of observable market inputs, will render the fair value estimate as Level 2 or Level 3. The Company bases all of its estimates of fair value for assets on the bid price as it represents what a third-party market participant would be willing to pay in an arm's length transaction.

### *Fixed Maturities*

The Company utilizes a pricing service to estimate fair value measurements for approximately 98% of its fixed maturities. The pricing service utilizes market quotations for fixed maturity securities that have quoted prices in active markets. Since fixed maturities other than U.S. Treasury securities generally do not trade on a daily basis, the pricing service prepares estimates of fair value measurements for these securities using its proprietary pricing applications, which include available relevant market information, benchmark curves, benchmarking of like securities, sector groupings and matrix pricing. Additionally, the pricing service uses an Option Adjusted Spread model to develop prepayment and interest rate scenarios.

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**4. FAIR VALUE MEASUREMENTS, Continued**

The pricing service evaluates each asset class based on relevant market information, relevant credit information, perceived market movements and sector news. The market inputs utilized in the pricing evaluation, listed in the approximate order of priority, include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, reference data, and industry and economic events. The extent of the use of each market input depends on the asset class and the market conditions. Depending on the security, the priority of the use of inputs may change or some market inputs may not be relevant. For some securities, additional inputs may be necessary.

The pricing service utilized by the Company has indicated that they will only produce an estimate of fair value if there is objectively verifiable information to produce a valuation. If the pricing service discontinues pricing an investment, the Company would be required to produce an estimate of fair value using some of the same methodologies as the pricing service but would have to make assumptions for market-based inputs that are unavailable due to market conditions.

The fair value estimates of most fixed maturity investments are based on observable market information rather than market quotes. Accordingly, the estimates of fair value for such fixed maturities, other than U.S. Treasury securities, provided by the pricing service are included in the amount disclosed in Level 2 of the hierarchy. The estimated fair value of U.S. Treasury securities is included in the amount disclosed in Level 1 as the estimates are based on unadjusted market prices.

The Company also holds certain fixed maturity investments which are not priced by the pricing service and, accordingly, estimates the fair value of such fixed maturities using an internal matrix that is based on market information regarding interest rates, credit spreads and liquidity. The underlying source data for calculating the matrix of credit spreads relative to the U.S. Treasury curve are the BofA Merrill Lynch U.S. Corporate Index and the BofA Merrill Lynch High Yield BB Rated Index. The Company includes the fair value estimates of these corporate bonds in Level 2, since all significant inputs are market observable.

While the vast majority of the Company's municipal bonds and corporate bonds are included in Level 2, the Company holds a number of municipal bonds and corporate bonds which are not valued by the pricing service and estimates the fair value of these bonds using an internal pricing matrix with some unobservable inputs that are significant to the valuation. Due to the limited amount of observable market information, the Company includes the fair value estimates for these particular bonds in Level 3. The fair value of the fixed maturities for which the Company used an internal pricing matrix was \$104 million and \$88 million at September 30, 2012 and December 31, 2011, respectively. Additionally, the Company holds a small amount of other fixed maturity investments that have characteristics that make them unsuitable for matrix pricing. For these fixed maturities, the Company obtains a quote from a broker (primarily the market maker). The fair value of the fixed maturities for which the Company received a broker quote was \$129 million and \$162 million at September 30, 2012 and December 31, 2011, respectively. Due to the disclaimers on the quotes that indicate that the price is indicative only, the Company includes these fair value estimates in Level 3.

*Equities Public Common and Preferred*

For public common and preferred stocks, the Company receives prices from a nationally recognized pricing service that are based on observable market transactions and includes these estimates in the amount disclosed in Level 1. Infrequently, current market quotes in active markets are unavailable for certain non-redeemable preferred stocks held by the Company. In these instances, the Company receives an estimate of fair value from the pricing service that provides fair value estimates for the Company's fixed maturities. The service utilizes some of the same methodologies to price the non-redeemable preferred stocks as it does for the fixed maturities. The Company includes the fair value estimate for these non-redeemable preferred stocks in the amount disclosed in Level 2.

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**4. FAIR VALUE MEASUREMENTS, Continued**

*Other Investments*

The Company holds investments in various publicly-traded securities which are reported in other investments. These investments include securities in the Company's trading portfolio, mutual funds and other small holdings. The \$42 million fair value of these investments at both September 30, 2012 and December 31, 2011 was disclosed in Level 1. At September 30, 2012 and December 31, 2011, the Company held investments in non-public common and preferred equity securities, with fair value estimates of \$47 million and \$44 million, respectively, reported in other investments, where the fair value estimate is determined either internally or by an external fund manager based on recent filings, operating results, balance sheet stability, growth and other business and market sector fundamentals. Due to the significant unobservable inputs in these valuations, the Company includes the total fair value estimate for all of these investments at September 30, 2012 and December 31, 2011 in the amount disclosed in Level 3.

*Derivatives*

At September 30, 2012 and December 31, 2011, the Company held \$23 million and \$22 million, respectively, of convertible bonds containing embedded conversion options that are valued separately from the host bond contract in the amount disclosed in Level 2 fixed maturities.

*Fair Value Hierarchy*

The following tables present the level within the fair value hierarchy at which the Company's financial assets and financial liabilities reported at fair value are measured on a recurring basis at September 30, 2012 and December 31, 2011. An investment transferred between levels during a period is transferred at its fair value as of the beginning of that period.

(at September 30, 2012, in millions)	Total	Level 1	Level 2	Level 3
<b>Invested assets:</b>				
<b>Fixed maturities</b>				
U.S. Treasury securities and obligations of U.S. government and government agencies and authorities	\$ 2,171	\$ 2,154	\$ 17	\$

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Obligations of states, municipalities and political subdivisions	39,252		39,224	28
Debt securities issued by foreign governments	2,366		2,366	
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	3,154		3,149	5
All other corporate bonds	18,897	8	18,689	200
Redeemable preferred stock	33	32	1	
<b>Total fixed maturities</b>	<b>65,873</b>	<b>2,194</b>	<b>63,446</b>	<b>233</b>
<b>Equity securities</b>				
Common stock	496	496		
Non-redeemable preferred stock	133	95	38	
<b>Total equity securities</b>	<b>629</b>	<b>591</b>	<b>38</b>	
<b>Other investments</b>	<b>89</b>	<b>42</b>		<b>47</b>
<b>Total</b>	<b>\$ 66,591</b>	<b>\$ 2,827</b>	<b>\$ 63,484</b>	<b>\$ 280</b>

The Company did not have any material transfers between Levels 1 and 2 during the nine months ended September 30, 2012.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****4. FAIR VALUE MEASUREMENTS, Continued**

(at December 31, 2011, in millions)	Total	Level 1	Level 2	Level 3
<b>Invested assets:</b>				
<b>Fixed maturities</b>				
U.S. Treasury securities and obligations of U.S. government and government agencies and authorities	\$ 2,497	\$ 2,465	\$ 32	\$
Obligations of states, municipalities and political subdivisions	39,022		39,002	20
Debt securities issued by foreign governments	2,318		2,318	
Mortgage-backed securities, collateralized mortgage obligations and pass-through securities	3,515		3,514	1
All other corporate bonds	16,850		16,621	229
Redeemable preferred stock	30	29	1	
<b>Total fixed maturities</b>	<b>64,232</b>	<b>2,494</b>	<b>61,488</b>	<b>250</b>
<b>Equity securities</b>				
Common stock	428	428		
Non-redeemable preferred stock	131	96	35	
<b>Total equity securities</b>	<b>559</b>	<b>524</b>	<b>35</b>	
<b>Other investments</b>	<b>86</b>	<b>42</b>		<b>44</b>
<b>Total</b>	<b>\$ 64,877</b>	<b>\$ 3,060</b>	<b>\$ 61,523</b>	<b>\$ 294</b>

The Company did not have any material transfers between Levels 1 and 2 during the year ended December 31, 2011.

The following tables present the changes in the Level 3 fair value category during the three months and nine months ended September 30, 2012 and the twelve months ended December 31, 2011.



Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****4. FAIR VALUE MEASUREMENTS, Continued**

Three Months Ended September 30, 2012 (in millions)	Fixed Maturities	Other Investments	Total
Balance at June 30, 2012	\$ 254	\$ 44	\$ 298
Total realized and unrealized investment gains (losses):			
Reported in realized investment gains (losses) (1)	1		1
Reported in increases (decreases) in other comprehensive income	1	2	3
Purchases, sales and settlements/maturities:			
Purchases	13	1	14
Sales			
Settlements/maturities	(28)		(28)
Gross transfers into Level 3	3		3
Gross transfers out of Level 3	(11)		(11)
Balance at September 30, 2012	\$ 233	\$ 47	\$ 280
Amount of total realized investment gains (losses) for the period included in the consolidated statement of income attributable to changes in the fair value of assets still held at the reporting date	\$	\$	\$

(1) Includes impairments on investments held at the end of the period.

Nine Months Ended September 30, 2012 (in millions)	Fixed Maturities	Other Investments	Total
Balance at December 31, 2011	\$ 250	\$ 44	\$ 294
Total realized and unrealized investment gains (losses):			
Reported in realized investment gains (losses) (1)	3	(1)	2
Reported in increases (decreases) in other comprehensive income	5	3	8
Purchases, sales and settlements/maturities:			
Purchases	63	1	64
Sales			
Settlements/maturities	(73)		(73)
Gross transfers into Level 3	9		9
Gross transfers out of Level 3	(24)		(24)
Balance at September 30, 2012	\$ 233	\$ 47	\$ 280



Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****4. FAIR VALUE MEASUREMENTS, Continued**

Twelve Months Ended December 31, 2011 (in millions)	Fixed Maturities	Other Investments	Total
Balance at December 31, 2010	\$ 230	\$ 57	\$ 287
Total realized and unrealized investment gains (losses):			
Reported in realized investment gains (losses) (1)	1	38	39
Reported in increases (decreases) in other comprehensive income		(9)	(9)
Purchases, sales and settlements/maturities:			
Purchases	154	5	159
Sales	(15)	(47)	(62)
Settlements/maturities	(43)		(43)
Gross transfers into Level 3	19		19
Gross transfers out of Level 3 (2)	(96)		(96)
Balance at December 31, 2011	\$ 250	\$ 44	\$ 294
Amount of total realized investment gains (losses) for the period included in the consolidated statement of income attributable to changes in the fair value of assets still held at the reporting date	\$	\$	\$

(1) Includes impairments on investments held at the end of the period.

(2) During the year ended December 31, 2011, approximately \$81 million of municipal fixed maturity securities were valued using observable market data which resulted in a transfer out of Level 3 into Level 2. In prior periods, these securities were valued internally using unobservable inputs.

The Company had no financial assets or financial liabilities that were measured at fair value on a non-recurring basis during the nine months ended September 30, 2012 or twelve months ended December 31, 2011.

**Financial Instruments Disclosed, But Not Carried, At Fair Value**

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The Company uses various financial instruments in the normal course of its business. The Company's insurance contracts are excluded from fair value of financial instruments accounting guidance and, therefore, are not included in the amounts discussed below. The following tables present the carrying value and fair value of the Company's financial assets and financial liabilities disclosed, but not carried, at fair value at September 30, 2012 and December 31, 2011, and the level within the fair value hierarchy at which such assets and liabilities are measured on a recurring basis.

(at September 30, 2012, in millions)	Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Financial assets:</b>					
Short-term securities	\$ 3,641	\$ 3,641	\$ 1,518	\$ 2,039	\$ 84
<b>Financial liabilities:</b>					
Debt	\$ 6,250	\$ 7,797		\$ 7,442	\$ 355
Commercial paper	100	100		100	

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****4. FAIR VALUE MEASUREMENTS, Continued**

(at December 31, 2011, in millions)	Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Financial assets:</b>					
Short-term securities	\$ 3,594	\$ 3,594	\$ 2,472	\$ 1,029	\$ 93
<b>Financial liabilities:</b>					
Debt	\$ 6,505	\$ 7,609		\$ 7,057	\$ 552
Commercial paper	100	100		100	

Included in Level 1 short-term securities at September 30, 2012 and December 31, 2011 were amounts held in liquidity investment pools. The Company utilized a pricing service to estimate fair value for approximately 97% and 94% of short-term securities at September 30, 2012 and December 31, 2011, respectively. A description of the process and inputs used by the pricing service to estimate fair value is discussed in the *Fixed Maturities* section above. Estimates of fair value for U.S. Treasury securities and money market funds are based on market quotations received from the pricing service and are disclosed in Level 1 of the hierarchy. The fair value of other short-term fixed maturity securities is estimated by the pricing service using observable market inputs and is disclosed in Level 2 of the hierarchy. For short-term securities where an estimate is not obtained from the pricing service, the carrying value approximates fair value and is included in Level 3 of the hierarchy.

The Company utilized a pricing service to estimate fair value for approximately 96% and 93% of its debt, including commercial paper, at September 30, 2012 and December 31, 2011, respectively. The pricing service utilizes market quotations for debt that have quoted prices in active markets. Since fixed maturities other than U.S. Treasury securities generally do not trade on a daily basis, the fair value estimates are based on market observable inputs and disclosed at Level 2 in the hierarchy. For the small amount of the Company's debt securities for which a pricing service is not used, the Company utilizes pricing estimates from a nationally recognized broker/dealer to estimate fair value. If estimates of fair value are unavailable from the pricing service or the broker/dealer, the Company produces an estimate of fair value based on internally developed valuation techniques which are based on a discounted cash flow methodology and incorporates all available relevant observable market inputs. Estimates of fair value developed internally and from broker quotes are disclosed in Level 3 of the hierarchy.

**5. GOODWILL AND OTHER INTANGIBLE ASSETS****Goodwill**

The following table presents the carrying amount of the Company's goodwill by segment at September 30, 2012 and December 31, 2011:

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

<b>(in millions)</b>	<b>September 30,</b>	<b>December 31,</b>
	<b>2012</b>	<b>2011</b>
Business Insurance	\$ 2,168	\$ 2,168
Financial, Professional & International Insurance	557	557
Personal Insurance	613	613
Other	27	27
Total	\$ 3,365	\$ 3,365

Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 5. GOODWILL AND OTHER INTANGIBLE ASSETS, Continued

## Other Intangible Assets

The following presents a summary of the Company's other intangible assets by major asset class at September 30, 2012 and December 31, 2011:

(at September 30, 2012, in millions)	Gross Carrying Amount		Accumulated Amortization		Net
<b>Intangibles subject to amortization</b>					
Customer-related (1)	\$ 455	\$	376	\$	79
Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables (2)	191		93		98
<b>Total intangible assets subject to amortization</b>	<b>646</b>		<b>469</b>		<b>177</b>
<b>Intangible assets not subject to amortization</b>	<b>216</b>				<b>216</b>
<b>Total other intangible assets</b>	<b>\$ 862</b>	<b>\$</b>	<b>469</b>	<b>\$</b>	<b>393</b>

(at December 31, 2011, in millions)	Gross Carrying Amount		Accumulated Amortization		Net
<b>Intangibles subject to amortization</b>					
Customer-related	\$ 935	\$	830	\$	105
Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables (2)	191		79		112
<b>Total intangible assets subject to amortization</b>	<b>1,126</b>		<b>909</b>		<b>217</b>
<b>Intangible assets not subject to amortization</b>	<b>216</b>				<b>216</b>
<b>Total other intangible assets</b>	<b>\$ 1,342</b>	<b>\$</b>	<b>909</b>	<b>\$</b>	<b>433</b>

(1) Certain intangible assets related to renewal rights became fully amortized during the first quarter of 2012.

(2) The time value of money and the risk margin (cost of capital) components of the intangible asset run off at different rates, and, as such, the amount recognized in income may be a net benefit in some periods and a net expense in other periods.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The following presents a summary of the Company's amortization expense for other intangible assets by major asset class:

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Customer-related	\$ 8	\$ 11	\$ 26	\$ 36
Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables	4	5	14	17
Total amortization expense	\$ 12	\$ 16	\$ 40	\$ 53

Intangible asset amortization expense is estimated to be \$12 million for the remainder of 2012, \$45 million in 2013, \$43 million in 2014, \$23 million in 2015 and \$9 million in 2016.



Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 6. OTHER COMPREHENSIVE INCOME

The following tables present the pretax components of the Company's other comprehensive income, and the related income tax expense (benefit) for each component, for the three months and nine months ended September 30, 2012 and 2011.

(for the three months ended September 30, in millions)	Pretax		Tax Expense (Benefit)		Net of Tax	
	2012	2011	2012	2011	2012	2011
<b>Other comprehensive income:</b>						
Change in net unrealized gains on investment securities:						
Having no credit losses recognized in the consolidated statement of income	\$ 470	\$ 687	\$ 162	\$ 239	\$ 308	\$ 448
Having credit losses recognized in the consolidated statement of income	41	(9)	15	(3)	26	(6)
Net changes in benefit plan assets and obligations	22	20	7	7	15	13
Net changes in unrealized foreign currency translation and other changes.	65	(180)	8	(46)	57	(134)
<b>Other comprehensive income</b>	<b>\$ 598</b>	<b>\$ 518</b>	<b>\$ 192</b>	<b>\$ 197</b>	<b>\$ 406</b>	<b>\$ 321</b>

(for the nine months ended September 30, in millions)	Pretax		Tax Expense (Benefit)		Net of Tax	
	2012	2011	2012	2011	2012	2011
<b>Other comprehensive income:</b>						
Change in net unrealized gains on investment securities:						
Having no credit losses recognized in the consolidated statement of income	\$ 609	\$ 1,226	\$ 212	\$ 428	\$ 397	\$ 798
Having credit losses recognized in the consolidated statement of income	71	9	25	3	46	6
Net changes in benefit plan assets and obligations	64	57	22	20	42	37
	43	(94)	(3)	(30)	46	(64)

Net changes in unrealized foreign  
currency translation and other  
changes.

<b>Other comprehensive income</b>	\$	<b>787</b>	\$	1,198	\$	<b>256</b>	\$	421	\$	<b>531</b>	\$	777
-----------------------------------	----	------------	----	-------	----	------------	----	-----	----	------------	----	-----

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**7. SHAREHOLDERS EQUITY**

*Share Repurchase Authorization.* The Company's board of directors has approved common share repurchase authorizations under which repurchases may be made from time to time in the open market, pursuant to pre-set trading plans meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934, in private transactions or otherwise. The authorizations do not have a stated expiration date. The timing and actual number of shares to be repurchased in the future will depend on a variety of factors, including the Company's financial position, earnings, common share price, catastrophe losses, funding of the Company's qualified pension plan, capital requirements of the Company's operating subsidiaries, legal requirements, regulatory constraints, other investment opportunities (including mergers and acquisitions), market conditions and other factors. During the three months and nine months ended September 30, 2012, the Company repurchased 5.4 million and 17.0 million shares, respectively, under its share repurchase authorization, for a total cost of approximately \$350 million and \$1.05 billion, respectively. The average cost per share repurchased was \$65.00 and \$61.93, respectively. At September 30, 2012, the Company had \$2.56 billion of capacity remaining under the share repurchase authorization.

*Conversion of Preferred Stock to Common Stock.* In May 2011, the Company's board of directors authorized the redemption of the Company's preferred stock held by The Travelers 401(k) Savings Plan (the Savings Plan) and gave notice of that redemption to the appropriate fiduciaries of the Savings Plan. Following a fiduciary review, the Savings Plan exercised its right to convert each preferred share into eight shares of the Company's common stock. As a result, all preferred shares outstanding on June 7, 2011 (190,083 shares) were converted into a total of 1.52 million shares of the Company's common stock.

**8. DEBT**

On May 29, 2012, the Company purchased and retired \$8.5 million aggregate principal amount of its 6.25% fixed-to-floating rate junior subordinated debentures due March 15, 2067. On June 15, 2012, the Company's \$250 million, 5.375% senior notes matured and were fully paid.

Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 9. EARNINGS PER SHARE

The following is a reconciliation of the net income and share data used in the basic and diluted earnings per share computations for the periods presented:

(in millions, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Basic</b>				
Net income, as reported	\$ 864	\$ 333	\$ 2,169	\$ 808
Participating share-based awards allocated income	(6)	(2)	(17)	(6)
Preferred stock dividends				(1)
Net income available to common shareholders basic	\$ 858	\$ 331	\$ 2,152	\$ 801
<b>Diluted</b>				
Net income available to common shareholders	\$ 858	\$ 331	\$ 2,152	\$ 801
Effect of dilutive securities:				
Convertible preferred stock				1
Net income available to common shareholders diluted	\$ 858	\$ 331	\$ 2,152	\$ 802
<b>Common Shares</b>				
<b>Basic</b>				
Weighted average shares outstanding	384.0	415.0	388.0	420.4
<b>Diluted</b>				
Weighted average shares outstanding	384.0	415.0	388.0	420.4
Weighted average effects of dilutive securities:				
Stock options and performance shares	3.9	3.5	3.5	4.3
Convertible preferred stock				0.9
Total	387.9	418.5	391.5	425.6

<b>Net Income per Common Share</b>								
Basic	\$	<b>2.23</b>	\$	0.80	\$	<b>5.55</b>	\$	1.90
Diluted	\$	<b>2.21</b>	\$	0.79	\$	<b>5.50</b>	\$	1.88

**10. SHARE-BASED INCENTIVE COMPENSATION**

The following information relates to fully vested stock option awards at September 30, 2012:

<b>Stock Options</b>	<b>Number</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Contractual Life Remaining</b>	<b>Aggregate Intrinsic Value (\$ in millions)</b>
Vested at end of period (1)	<b>9,797,024</b>	<b>\$ 47.98</b>	<b>5.5 years</b>	<b>\$ 199</b>
Exercisable at end of period	<b>6,598,012</b>	<b>\$ 44.25</b>	<b>4.1 years</b>	<b>\$ 158</b>

(1) Represents awards for which the requisite service has been rendered, including those that are retirement eligible.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****10. SHARE-BASED INCENTIVE COMPENSATION, Continued**

The total compensation cost for all share-based incentive compensation awards recognized in earnings was \$26 million and \$27 million for the three months ended September 30, 2012 and 2011, respectively, and \$92 million and \$94 million for the nine months ended September 30, 2012 and 2011, respectively. The related tax benefits recognized in the consolidated statement of income was \$9 million for each of the three months ended September 30, 2012 and 2011, and \$32 million for each of the nine months ended September 30, 2012 and 2011.

The total unrecognized compensation cost related to all nonvested share-based incentive compensation awards at September 30, 2012 was \$136 million, which is expected to be recognized over a weighted-average period of 1.8 years. The total unrecognized compensation cost related to all nonvested share-based incentive compensation awards at December 31, 2011 was \$114 million, which was expected to be recognized over a weighted-average period of 1.7 years.

**11. PENSION PLANS, RETIREMENT BENEFITS AND SAVINGS PLANS**

The following tables summarize the components of net periodic benefit cost for the Company's pension and postretirement benefit plans recognized in the consolidated statement of income.

(for the three months ended September 30, in millions)	2012	Pension Plans 2011	2011	Postretirement Benefit Plans 2012	2011
<b>Net Periodic Benefit Cost:</b>					
Service cost	\$ 28	\$ 25	\$ 1	\$ 3	\$ 3
Interest cost on benefit obligation	34	33	3	3	3
Expected return on plan assets	(46)	(46)			
Amortization of unrecognized:					
Prior service benefit					
Net actuarial loss	22	20			
Net benefit expense	\$ 38	\$ 32	\$ 3	\$ 4	

(for the nine months ended September 30, in millions)	2012	Pension Plans 2011	2011	Postretirement Benefit Plans 2012	2011
---	------	-----------------------	------	--------------------------------------	------

<b>Net Periodic Benefit Cost:</b>						
Service cost	\$	85	\$	74	\$	1
Interest cost on benefit obligation		103		101		10
Expected return on plan assets		(140)		(137)		(1)
Amortization of unrecognized:						
Prior service benefit						
Net actuarial loss		67		58		
Net benefit expense	\$	115	\$	96	\$	10

**Employer Contribution**

In September 2012 and August 2011, the Company made voluntary contributions of \$67 million and \$35 million, respectively, to its qualified domestic pension plan.

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**12. CONTINGENCIES, COMMITMENTS AND GUARANTEES**

**Contingencies**

The major pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the Company or any of its subsidiaries is a party or to which any of the Company's properties is subject are described below.

***Asbestos- and Environmental-Related Proceedings***

In the ordinary course of its insurance business, the Company receives claims for insurance arising under policies issued by the Company asserting alleged injuries and damages from asbestos- and environmental-related exposures that are the subject of related coverage litigation, including, among others, the litigation described below. The Company is defending asbestos- and environmental-related litigation vigorously and believes that it has meritorious defenses; however, the outcomes of these disputes are uncertain. In this regard, the Company employs dedicated specialists and aggressive resolution strategies to manage asbestos and environmental loss exposure, including settling litigation under appropriate circumstances.

***Asbestos Direct Action Litigation*** In October 2001 and April 2002, two purported class action suits (*Wise v. Travelers* and *Meninger v. Travelers*) were filed against Travelers Property Casualty Corp. (TPC) and other insurers (not including The St. Paul Companies, Inc. (SPC)) in state court in West Virginia. These and other cases subsequently filed in West Virginia were consolidated into a single proceeding in the Circuit Court of Kanawha County, West Virginia. The plaintiffs allege that the insurer defendants engaged in unfair trade practices in violation of state statutes by inappropriately handling and settling asbestos claims. The plaintiffs seek to reopen large numbers of settled asbestos claims and to impose liability for damages, including punitive damages, directly on insurers. Similar lawsuits alleging inappropriate handling and settling of asbestos claims were filed in Massachusetts and Hawaii state courts. These suits are collectively referred to as the Statutory and Hawaii Actions.

In March 2002, the plaintiffs in consolidated asbestos actions pending before a mass tort panel of judges in West Virginia state court amended their complaint to include TPC as a defendant, alleging that TPC and other insurers breached alleged duties to certain users of asbestos products. The plaintiffs seek damages, including punitive damages. Lawsuits seeking similar relief and raising similar allegations, primarily violations of purported common law duties to third parties, have also been asserted in various state courts against TPC and SPC. The claims asserted in these suits are collectively referred to as the Common Law Claims.



## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The federal bankruptcy court that had presided over the bankruptcy of TPC's former policyholder Johns-Manville Corporation issued a temporary injunction prohibiting the prosecution of the Statutory Actions (but not the Hawaii Actions), the Common Law Claims and an additional set of cases filed in various state courts in Texas and Ohio, and enjoining certain attorneys from filing any further lawsuits against TPC based on similar allegations. Notwithstanding the injunction, additional common law claims were filed against TPC.

In November 2003, the parties reached a settlement of the Statutory and Hawaii Actions. This settlement includes a lump-sum payment of up to \$412 million by TPC, subject to a number of significant contingencies. In May 2004, the parties reached a settlement resolving substantially all pending and similar future Common Law Claims against TPC. This settlement requires a payment of up to \$90 million by TPC, subject to a number of significant contingencies. Among the contingencies for each of these settlements is a final order of the bankruptcy court clarifying that all of these claims, and similar future asbestos-related claims against TPC, are barred by prior orders entered by the bankruptcy court ( the 1986 Orders ).

On August 17, 2004, the bankruptcy court entered an order approving the settlements and clarifying that the 1986 Orders barred the pending Statutory and Hawaii Actions and substantially all Common Law Claims pending against TPC ( the Clarifying Order ). The Clarifying Order also applies to similar direct action claims that may be filed in the future.

On March 29, 2006, the U.S. District Court for the Southern District of New York substantially affirmed the Clarifying Order while vacating that portion of the order that required all future direct actions against TPC to first be approved by the bankruptcy court before proceeding in state or federal court.

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued**

Various parties appealed the district court's March 29, 2006 ruling to the U.S. Court of Appeals for the Second Circuit. On February 15, 2008, the Second Circuit issued an opinion vacating on jurisdictional grounds the District Court's approval of the Clarifying Order. On February 29, 2008, TPC and certain other parties to the appeals filed petitions for rehearing and/or rehearing *en banc*, requesting reinstatement of the district court's judgment, which were denied. TPC and certain other parties filed Petitions for Writ of Certiorari in the United States Supreme Court seeking review of the Second Circuit's decision, and on December 12, 2008, the Petitions were granted.

On June 18, 2009, the Supreme Court ruled in favor of TPC, reversing the Second Circuit's February 15, 2008 decision, finding, among other things, that the 1986 Orders are final and generally bar the Statutory and Hawaii actions and substantially all Common Law Claims against TPC. Further, the Supreme Court ruled that the bankruptcy court had jurisdiction to issue the Clarifying Order. However, since the Second Circuit had not ruled on certain additional issues, principally related to procedural matters and the adequacy of notice provided to certain parties, the Supreme Court remanded the case to the Second Circuit for further proceedings on those specific issues. On October 21, 2009, all but one of the objectors to the Clarifying Order requested that the Second Circuit dismiss their appeal of the order approving the settlement, and that request was granted.

On March 22, 2010, the Second Circuit issued an opinion in which it found that the notice of the 1986 Orders provided to the remaining objector was insufficient to bar contribution claims by that objector against TPC. On April 5, 2010, TPC filed a Petition for Rehearing and Rehearing *En Banc* with the Second Circuit, requesting further review of its March 22, 2010 opinion, which was denied on May 25, 2010. On August 18, 2010, TPC filed a Petition for Writ of Certiorari in the United States Supreme Court seeking review of the Second Circuit's March 22, 2010 opinion, and a Petition for a Writ of Mandamus seeking an order from the Supreme Court requiring the Second Circuit to comply with the Supreme Court's June 18, 2009 ruling in TPC's favor. The Supreme Court denied the Petitions on November 29, 2010.

The plaintiffs in the Statutory and Hawaii actions and the Common Law Claims actions filed Motions to Compel with the bankruptcy court on September 2, 2010 and September 3, 2010, respectively, arguing that all conditions precedent to the settlements have been met and seeking to require TPC to pay the settlement amounts. On September 30, 2010, TPC filed an Opposition to the plaintiffs' Motions to Compel on the grounds that the conditions precedent to the settlements, principally the requirement that all contribution claims be barred, have not been met in light of the Second Circuit's March 22, 2010 opinion. On December 16, 2010, the bankruptcy court granted the plaintiffs' motions and ruled that TPC was required to fund the settlements. On January 20, 2011, the bankruptcy court entered judgment in accordance with its December 16, 2010 ruling and ordered TPC to pay the settlement amounts plus prejudgment interest. On January 21, 2011, TPC filed an appeal with the U.S. District Court for the Southern District of New York from the bankruptcy court's January 20, 2011 judgment. On January 24, 2011, certain of the plaintiffs in the Common Law Claims actions appealed that portion of the bankruptcy court's January 20, 2011 judgment that denied their request for an order of contempt and for sanctions. On March 1, 2012, the district court ruled in TPC's favor and reversed the bankruptcy court, finding that the conditions to the settlements had not been met, and that TPC is not obligated to pay the settlement amounts. The district court also upheld the bankruptcy court's order denying the plaintiffs' motion for an order of contempt and for sanctions. The district court further ruled that, since TPC is not obligated to go forward with the settlements, it was unnecessary to address the issue of pre-judgment interest. The plaintiffs appealed the district court's March 1, 2012 decision to the Second Circuit Court of Appeals, and those appeals are pending.

SPC, which is not covered by the Manville bankruptcy court rulings or the settlements described above, is a party to pending direct action cases in Texas state court asserting common law claims. All such cases that are still pending and in which SPC has been served are currently on the inactive docket in Texas state court. If any of those cases becomes active, SPC intends to litigate those cases vigorously. SPC was previously a defendant in similar direct actions in Ohio state court. Those actions have all been dismissed following favorable rulings by Ohio trial and appellate courts. From time to time, SPC and/or its subsidiaries have been named in individual direct actions in other jurisdictions.

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued**

*Outcome and Impact of Asbestos and Environmental Claims and Litigation.* Currently, it is not possible to predict legal outcomes and their impact on the future development of claims and litigation relating to asbestos and environmental claims. Any such development will be affected by future court decisions and interpretations, as well as changes in applicable legislation. Because of these uncertainties, additional liabilities may arise for amounts in excess of the Company's current reserves. In addition, the Company's estimate of ultimate claims and claim adjustment expenses may change. These additional liabilities or increases in estimates, or a range of either, cannot now be reasonably estimated and could result in income statement charges that could be material to the Company's results of operations in future periods.

*Other Proceedings Not Arising Under Insurance Contracts or Reinsurance Agreements*

*Broker Anti-Trust Litigation* In 2005, four putative class action lawsuits were brought against a number of insurance brokers and insurers, including the Company, by plaintiffs who allegedly purchased insurance products through one or more of the defendant brokers. The plaintiffs alleged that various insurance brokers conspired with each other and with various insurers, including the Company, to artificially inflate premiums, allocate brokerage customers and rig bids for insurance products offered to those customers. To the extent they were not originally filed there, the federal class actions were transferred to the U.S. District Court for the District of New Jersey and were consolidated for pre-trial proceedings with other class actions under the caption *In re Insurance Brokerage Antitrust Litigation*. On August 1, 2005, various plaintiffs, including the four named plaintiffs in the above-referenced class actions, filed an amended consolidated class action complaint naming various brokers and insurers, including the Company, on behalf of a putative nationwide class of policyholders. The complaint included causes of action under the Sherman Act, the Racketeer Influenced and Corrupt Organizations Act (RICO), state common law and the laws of the various states prohibiting antitrust violations. The complaint sought monetary damages, including punitive damages and trebled damages, permanent injunctive relief, restitution, including disgorgement of profits, interest and costs, including attorneys' fees. All defendants moved to dismiss the complaint for failure to state a claim. After giving plaintiffs multiple opportunities to replead, the court dismissed the Sherman Act claims on August 31, 2007 and the RICO claims on September 28, 2007, both with prejudice, and declined to exercise supplemental jurisdiction over the state law claims. The plaintiffs appealed the district court's decisions to the U.S. Court of Appeals for the Third Circuit. On August 16, 2010, the Third Circuit affirmed the district court's dismissal of all Sherman Act and RICO claims against certain defendants, including the Company, except for Sherman Act and RICO claims involving the sale of excess casualty insurance through a single defendant broker, as well as all state law claims, which they remanded to the district court for further proceedings. On October 1, 2010, defendants, including the Company, filed renewed motions to dismiss the remanded claims. On March 18, 2011, the Company and certain other defendants entered into an agreement with the plaintiffs to settle the lawsuit, under which the Company agreed to pay \$6.75 million. Preliminary approval of the settlement was granted on June 27, 2011. On September 14, 2011, the court conducted a final fairness hearing, and on March 30, 2012, the court granted final approval of the settlement. On April 27, 2012, three members of the settlement class appealed the court's order granting final approval of the settlement to the U.S. Court of Appeals for the Third Circuit. Those appeals are pending.

*Other* In addition to those described above, the Company is involved in other lawsuits, including lawsuits alleging extra-contractual damages relating to insurance contracts or reinsurance agreements, that do not arise under insurance contracts or reinsurance agreements. Based upon currently available information, the Company does not believe it is reasonably possible that any such lawsuit or related lawsuits would be

material to the Company's results of operations or have a material adverse effect on the Company's financial position or liquidity.

***Gain Contingencies***

On August 20, 2010, in a reinsurance dispute in New York state court captioned *United States Fidelity & Guaranty Company v. American Re-Insurance Company, et al.*, the trial court granted summary judgment for United States Fidelity and Guaranty Company (USF&G), a subsidiary of the Company, and on October 25, 2010, entered judgment against American Re-Insurance Company, a subsidiary of Munich Re (American Re) and three other reinsurers, awarding USF&G \$251 million plus pre-judgment interest in the amount of \$169 million. The judgment, including the award of interest, was appealed by the reinsurers to the New York Supreme Court, Appellate Division, First Department. On January 24, 2012, the Appellate Division affirmed the judgment, which, as of that date, totaled \$467 million, comprising the judgment of \$251 million and interest of \$216 million (including post-judgment interest). Post-judgment interest continues to accrue (without

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued**

compounding) at the rate of 9% until the judgment is paid. At September 30, 2012, the judgment, including post-judgment interest, totaled \$493 million. On January 30, 2012, the reinsurers filed a motion with the Appellate Division seeking permission to appeal its decision to the New York Court of Appeals, and on March 12, 2012, the Appellate Division granted the reinsurers' motion. The reinsurers' appeal is pending. The \$251 million awarded by the court represents the amount owed to USF&G under the terms of the disputed reinsurance agreements and is reported as part of reinsurance recoverables in the Company's consolidated balance sheet. The interest awarded by the Court, including post-judgment interest, is treated for accounting purposes as a gain contingency in accordance with FASB Topic 450, *Contingencies*, and accordingly has not been recognized in the Company's consolidated financial statements.

In an unrelated action, The Travelers Indemnity Company is one of the Settlement Class plaintiffs and a class member in a class action lawsuit captioned *Safeco Insurance Company of America, et al. v. American International Group, Inc. et al.* (U.S. District Court, N.D. Ill.) in which the defendants are alleged to have engaged in the under-reporting of workers' compensation premium in connection with a workers' compensation reinsurance pool in which several subsidiaries of the Company participate. On July 26, 2011, the court granted preliminary approval of a class settlement pursuant to which the defendants agreed to pay \$450 million to the class. The settlement includes a plan of allocation of the settlement proceeds among the class members. On December 21, 2011, the court entered an order granting final approval of the settlement, and on February 28, 2012, the district court issued a written opinion regarding its approval of the settlement. Three parties who objected to the settlement have appealed the court's orders approving the settlement to the U.S. Court of Appeals for the Seventh Circuit. The Company anticipates that its allocation from the settlement fund, in the event the court's approval of the class settlement is affirmed, will be approximately \$90 million. This amount is treated for accounting purposes as a gain contingency in accordance with FASB Topic 450, *Contingencies*, and accordingly has not been recognized in the Company's consolidated financial statements.

**Other Commitments and Guarantees**

**Commitments**

*Investment Commitments* The Company has unfunded commitments to private equity limited partnerships and real estate partnerships in which it invests. These commitments totaled \$1.22 billion and \$1.15 billion at September 30, 2012 and December 31, 2011, respectively.

**Guarantees**

In the ordinary course of selling business entities to third parties, the Company has agreed to indemnify purchasers for losses arising out of breaches of representations and warranties with respect to the business entities being sold, covenants and obligations of the Company and/or its subsidiaries following the closing, and in certain cases obligations arising from undisclosed liabilities, adverse reserve development, imposition of additional taxes due to either a change in the tax law or an adverse interpretation of the tax law, or certain named litigation. Such indemnification provisions generally survive for periods ranging from seven years following the applicable closing date to the expiration of the relevant statutes of limitations, although, in some cases, there may be other agreed upon term limitations or no term limitations. Certain of these contingent obligations are subject to deductibles which have to be incurred by the obligee before the Company is obligated to make payments. The maximum amount of the Company's contingent obligation for indemnifications related to the sale of business entities that are quantifiable was \$471 million at September 30, 2012, of which \$8 million was recognized on the balance sheet at that date.

The Company also has contingent obligations for guarantees related to certain investments, third-party loans related to certain investments, certain insurance policy obligations of former insurance subsidiaries, and various other indemnifications. The Company also provides standard indemnifications to service providers in the normal course of business. The indemnification clauses are often standard contractual terms. Certain of these guarantees and indemnifications have no stated or notional amounts or limitation to the maximum potential future payments, and, accordingly, the Company is unable to develop an estimate of the maximum potential payments for such arrangements. The maximum amount of the Company's obligation for guarantees of certain investments and third-party loans related to certain investments that are quantifiable was \$126 million at September 30, 2012, approximately \$63 million of which is indemnified by a third party. The maximum amount of the Company's obligation related to the guarantee of certain insurance policy obligations of a former insurance subsidiary was \$480 million at September 30, 2012, all of which is indemnified by a third party.

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued**

**13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

The following consolidating financial statements of the Company have been prepared pursuant to Rule 3-10 of Regulation S-X. These consolidating financial statements have been prepared from the Company's financial information on the same basis of accounting as the consolidated financial statements. The Travelers Companies, Inc. has fully and unconditionally guaranteed certain debt obligations of TPC, its wholly-owned subsidiary, which totaled \$1.20 billion at September 30, 2012.

Prior to the merger of TPC and SPC in 2004, TPC fully and unconditionally guaranteed the payment of all principal, premiums, if any, and interest on certain debt obligations of its wholly-owned subsidiary, Travelers Insurance Group Holdings, Inc. (TIGHI). The Travelers Companies, Inc. has fully and unconditionally guaranteed such guarantee obligations of TPC. TPC is deemed to have no assets or operations independent of TIGHI. Consolidating financial information for TIGHI has not been presented herein because such financial information would be substantially the same as the financial information provided for TPC.



Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

## CONSOLIDATING STATEMENT OF INCOME (Unaudited)

For the three months ended September 30, 2012

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Revenues</b>					
Premiums	\$ 3,845	\$ 1,821	\$ 2	\$	\$ 5,666
Net investment income	443	277	2		722
Fee income	92				92
Net realized investment gains (losses)	2	(4)			(2)
Other revenues	21	13			34
<b>Total revenues</b>	<b>4,403</b>	<b>2,107</b>	<b>2</b>		<b>6,512</b>
<b>Claims and expenses</b>					
Claims and claim adjustment expenses	2,292	1,067			3,359
Amortization of deferred acquisition costs	660	326			986
General and administrative expenses	622	284	(2)		904
Interest expense	19		74		93
<b>Total claims and expenses</b>	<b>3,593</b>	<b>1,677</b>	<b>72</b>		<b>5,342</b>
<b>Income (loss) before income taxes</b>	<b>810</b>	<b>430</b>	<b>(70)</b>		<b>1,170</b>
Income tax expense (benefit)	212	120	(26)		306
Equity in net income of subsidiaries			908	(908)	
<b>Net income</b>	<b>\$ 598</b>	<b>\$ 310</b>	<b>\$ 864</b>	<b>\$ (908)</b>	<b>\$ 864</b>

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net Realized Investment Gains (Losses)</b>					
Other-than-temporary impairment losses:					
Total gains	\$ 15	\$ 2	\$	\$	\$ 17
Non-credit component of impairments recognized in accumulated other comprehensive income	(17)	(3)			(20)

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Other-than-temporary impairment losses	(2)	(1)	(3)
Other net realized investment gains (losses)	4	(3)	1
<b>Net realized investment gains (losses)</b>	<b>\$ 2</b>	<b>\$ (4)</b>	<b>\$ (2)</b>

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

## CONSOLIDATING STATEMENT OF INCOME (Unaudited)

For the three months ended September 30, 2011

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Revenues</b>					
Premiums	\$ 3,780	\$ 1,825	\$ 2	\$	\$ 5,605
Net investment income	460	228	2		690
Fee income	78	1			79
Net realized investment gains (losses)	(13)	15			2
Other revenues	24	7			31
<b>Total revenues</b>	<b>4,329</b>	<b>2,076</b>	<b>2</b>		<b>6,407</b>
<b>Claims and expenses</b>					
Claims and claim adjustment expenses	2,815	1,321			4,136
Amortization of deferred acquisition costs	654	328			982
General and administrative expenses	579	279	2		860
Interest expense	19		78		97
<b>Total claims and expenses</b>	<b>4,067</b>	<b>1,928</b>	<b>80</b>		<b>6,075</b>
<b>Income (loss) before income taxes</b>	<b>262</b>	<b>148</b>	<b>(78)</b>		<b>332</b>
Income tax expense (benefit)	8	18	(27)		(1)
Equity in net income of subsidiaries			384	(384)	
<b>Net income</b>	<b>\$ 254</b>	<b>\$ 130</b>	<b>\$ 333</b>	<b>\$ (384)</b>	<b>\$ 333</b>

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net Realized Investment Gains (Losses)</b>					
Other-than-temporary impairment losses:					
Total gains (losses)	\$ 13	\$ (4)	\$	\$	\$ 9
Non-credit component of impairments recognized in accumulated other comprehensive income	(19)	(2)			(21)

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Other-than-temporary impairment losses	(6)	(6)	(12)
Other net realized investment gains (losses)	(7)	21	14
<b>Net realized investment gains (losses)</b>	<b>\$ (13)</b>	<b>\$ 15</b>	<b>\$ 2</b>

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

## CONSOLIDATING STATEMENT OF INCOME (Unaudited)

For the nine months ended September 30, 2012

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Revenues</b>					
Premiums	\$ 11,333	\$ 5,385	\$	\$	\$ 16,718
Net investment income	1,444	750	6		2,200
Fee income	232	1			233
Net realized investment gains (losses)	17	(5)			12
Other revenues	70	30			100
<b>Total revenues</b>	<b>13,096</b>	<b>6,161</b>	<b>6</b>		<b>19,263</b>
<b>Claims and expenses</b>					
Claims and claim adjustment expenses	7,113	3,396			10,509
Amortization of deferred acquisition costs	1,953	980			2,933
General and administrative expenses	1,829	850	2		2,681
Interest expense	55		230		285
<b>Total claims and expenses</b>	<b>10,950</b>	<b>5,226</b>	<b>232</b>		<b>16,408</b>
<b>Income (loss) before income taxes</b>	<b>2,146</b>	<b>935</b>	<b>(226)</b>		<b>2,855</b>
Income tax expense (benefit)	536	231	(81)		686
Equity in net income of subsidiaries			2,314	(2,314)	
<b>Net income</b>	<b>\$ 1,610</b>	<b>\$ 704</b>	<b>\$ 2,169</b>	<b>\$ (2,314)</b>	<b>\$ 2,169</b>

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net Realized Investment Gains (Losses)</b>					
Other-than-temporary impairment losses:					
Total gains	\$ 15	\$ 13	\$	\$	\$ 28
Non-credit component of impairments recognized in accumulated other comprehensive income	(23)	(16)			(39)

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Other-than-temporary impairment losses	(8)	(3)	(11)
Other net realized investment gains (losses)	25	(2)	23
<b>Net realized investment gains (losses)</b>	<b>\$ 17</b>	<b>\$ (5)</b>	<b>\$ 12</b>

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued****CONSOLIDATING STATEMENT OF INCOME (Unaudited)**

For the nine months ended September 30, 2011

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Revenues</b>					
Premiums	\$ 11,115	\$ 5,364	\$	\$	\$ 16,479
Net investment income	1,503	717	7		2,227
Fee income	225	2			227
Net realized investment gains (losses)	8	38	(5)		41
Other revenues	81	18			99
<b>Total revenues</b>	<b>12,932</b>	<b>6,139</b>	<b>2</b>		<b>19,073</b>
<b>Claims and expenses</b>					
Claims and claim adjustment expenses	8,480	4,179			12,659
Amortization of deferred acquisition costs	1,921	979			2,900
General and administrative expenses	1,766	859	25		2,650
Interest expense	55		235		290
<b>Total claims and expenses</b>	<b>12,222</b>	<b>6,017</b>	<b>260</b>		<b>18,499</b>
<b>Income (loss) before income taxes</b>	<b>710</b>	<b>122</b>	<b>(258)</b>		<b>574</b>
Income tax benefit		(51)	(183)		(234)
Equity in net income of subsidiaries			883	(883)	
<b>Net income</b>	<b>\$ 710</b>	<b>\$ 173</b>	<b>\$ 808</b>	<b>\$ (883)</b>	<b>\$ 808</b>

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net Realized Investment Gains (Losses)</b>					
Other-than-temporary impairment losses:					
Total gains	\$ 12	\$ 4	\$	\$	\$ 16
Non-credit component of impairments recognized in accumulated other comprehensive income	(24)	(12)			(36)

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Other-than-temporary impairment losses	(12)	(8)	(20)	
Other net realized investment gains (losses)	20	46	(5)	61
<b>Net realized investment gains (losses)</b>	<b>\$ 8</b>	<b>\$ 38</b>	<b>\$ (5)</b>	<b>\$ 41</b>

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.



Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued****CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (Unaudited)**

For the three months ended September 30, 2012

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net income</b>	\$ 598	\$ 310	\$ 864	\$ (908)	\$ 864
<b>Other comprehensive income:</b>					
Change in net unrealized gains on investment securities:					
Having no credit losses recognized in the consolidated statement of income	338	127	470	(465)	470
Having credit losses recognized in the consolidated statement of income	28	13	41	(41)	41
Net changes in benefit plan assets and obligations	1		22	(1)	22
Net changes in unrealized foreign currency translation and other changes	13	52	65	(65)	65
<b>Other comprehensive income before income taxes</b>	380	192	598	(572)	598
Income tax expense	129	54	192	(183)	192
<b>Other comprehensive income, net of taxes</b>	251	138	406	(389)	406
<b>Comprehensive income</b>	\$ 849	\$ 448	\$ 1,270	\$ (1,297)	\$ 1,270

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued****CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (Unaudited)**

For the three months ended September 30, 2011

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net income</b>	\$ 254	\$ 130	\$ 333	\$ (384)	\$ 333
<b>Other comprehensive income:</b>					
Change in net unrealized gains on investment securities:					
Having no credit losses recognized in the consolidated statement of income	500	198	687	(698)	687
Having credit losses recognized in the consolidated statement of income	(9)		(9)	9	(9)
Net changes in benefit plan assets and obligations		1	20	(1)	20
Net changes in unrealized foreign currency translation and other changes	(110)	(70)	(180)	180	(180)
<b>Other comprehensive income before income taxes</b>	381	129	518	(510)	518
Income tax expense	140	54	197	(194)	197
<b>Other comprehensive income, net of taxes</b>	241	75	321	(316)	321
<b>Comprehensive income</b>	\$ 495	\$ 205	\$ 654	\$ (700)	\$ 654

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued****CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (Unaudited)**

For the nine months ended September 30, 2012

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net income</b>	\$ 1,610	\$ 704	\$ 2,169	\$ (2,314)	\$ 2,169
<b>Other comprehensive income:</b>					
Change in net unrealized gains on investment securities:					
Having no credit losses recognized in the consolidated statement of income	451	147	609	(598)	609
Having credit losses recognized in the consolidated statement of income	49	22	71	(71)	71
Net changes in benefit plan assets and obligations	1		64	(1)	64
Net changes in unrealized foreign currency translation and other changes	(20)	63	43	(43)	43
<b>Other comprehensive income before income taxes</b>	481	232	787	(713)	787
Income tax expense	165	65	256	(230)	256
<b>Other comprehensive income, net of taxes</b>	316	167	531	(483)	531
<b>Comprehensive income</b>	\$ 1,926	\$ 871	\$ 2,700	\$ (2,797)	\$ 2,700

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued****CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (Unaudited)**

For the nine months ended September 30, 2011

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Net income</b>	\$ 710	\$ 173	\$ 808	\$ (883)	\$ 808
<b>Other comprehensive income:</b>					
Change in net unrealized gains on investment securities:					
Having no credit losses recognized in the consolidated statement of income	871	363	1,226	(1,234)	1,226
Having credit losses recognized in the consolidated statement of income	(7)	16	9	(9)	9
Net changes in benefit plan assets and obligations		1	57	(1)	57
Net changes in unrealized foreign currency translation and other changes	(75)	(19)	(94)	94	(94)
<b>Other comprehensive income before income taxes</b>	789	361	1,198	(1,150)	1,198
Income tax expense	280	124	421	(404)	421
<b>Other comprehensive income, net of taxes</b>	509	237	777	(746)	777
<b>Comprehensive income</b>	\$ 1,219	\$ 410	\$ 1,585	\$ (1,629)	\$ 1,585

---

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued****CONSOLIDATING BALANCE SHEET (Unaudited)**

At September 30, 2012

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Assets</b>					
Fixed maturities, available for sale, at fair value (amortized cost \$61,003)	\$ 44,883	\$ 20,951	\$ 39	\$	\$ 65,873
Equity securities, available for sale, at fair value (cost \$439)	152	372	105		629
Real estate investments	33	860			893
Short-term securities	1,185	481	1,975		3,641
Other investments	2,374	1,079	1		3,454
<b>Total investments</b>	<b>48,627</b>	<b>23,743</b>	<b>2,120</b>		<b>74,490</b>
Cash	118	101	1		220
Investment income accrued	481	223	1		705
Premiums receivable	4,074	1,966			6,040
Reinsurance recoverables	6,695	3,545			10,240
Ceded unearned premiums	809	178			987
Deferred acquisition costs	1,618	242			1,860
Contractholder receivables	3,573	1,313			4,886
Goodwill	2,411	954			3,365
Other intangible assets	275	118			393
Investment in subsidiaries			29,150	(29,150)	
Other assets	1,886	11	362		2,259
<b>Total assets</b>	<b>\$ 70,567</b>	<b>\$ 32,394</b>	<b>\$ 31,634</b>	<b>\$ (29,150)</b>	<b>\$ 105,445</b>
<b>Liabilities</b>					
Claims and claim adjustment expense reserves	\$ 33,063	\$ 17,195	\$	\$	\$ 50,258
Unearned premium reserves	8,060	3,564			11,624
Contractholder payables	3,573	1,313			4,886
Payables for reinsurance premiums	244	235			479
Deferred taxes	427	157	(97)		487
Debt	1,191		5,159		6,350

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Other liabilities	3,975	804	677	5,456
<b>Total liabilities</b>	<b>50,533</b>	<b>23,268</b>	<b>5,739</b>	<b>79,540</b>
<b>Shareholders equity</b>				
Common stock (1,750.0 shares authorized; 382.0 shares issued and outstanding)		390	21,085	(390) 21,085
Additional paid-in capital	11,135	6,501		(17,636)
Retained earnings	6,656	1,228	21,216	(7,874) 21,226
Accumulated other comprehensive income	2,243	1,007	2,536	(3,250) 2,536
Treasury stock, at cost (366.8 shares)			(18,942)	(18,942)
<b>Total shareholders equity</b>	<b>20,034</b>	<b>9,126</b>	<b>25,895</b>	<b>(29,150) 25,905</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 70,567</b>	<b>\$ 32,394</b>	<b>\$ 31,634</b>	<b>(29,150) \$ 105,445</b>

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued****CONSOLIDATING BALANCE SHEET (Unaudited)**

At December 31, 2011

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Assets</b>					
Fixed maturities, available for sale, at fair value (amortized cost \$59,994)	\$ 43,438	\$ 20,761	\$ 33	\$	\$ 64,232
Equity securities, available for sale, at fair value (cost \$414)	146	319	94		559
Real estate investments	33	832			865
Short-term securities	879	376	2,339		3,594
Other investments	2,446	1,004	1		3,451
<b>Total investments</b>	<b>46,942</b>	<b>23,292</b>	<b>2,467</b>		<b>72,701</b>
Cash	114	98	2		214
Investment income accrued	517	251			768
Premiums receivable	3,865	1,865			5,730
Reinsurance recoverables	7,372	3,783			11,155
Ceded unearned premiums	656	172			828
Deferred acquisition costs	1,536	250			1,786
Deferred taxes	(82)	(47)	136		7
Contractholder receivables	3,891	1,295			5,186
Goodwill	2,411	954			3,365
Other intangible assets	297	136			433
Investment in subsidiaries			27,565	(27,565)	
Other assets	1,983	52	367		2,402
<b>Total assets</b>	<b>\$ 69,502</b>	<b>\$ 32,101</b>	<b>\$ 30,537</b>	<b>\$ (27,565)</b>	<b>\$ 104,575</b>
<b>Liabilities</b>					
Claims and claim adjustment expense reserves	\$ 33,727	\$ 17,665	\$	\$	\$ 51,392
Unearned premium reserves	7,644	3,458			11,102
Contractholder payables	3,891	1,295			5,186
Payables for reinsurance premiums	178	211			389
Debt	1,190		5,415		6,605

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Other liabilities	3,910	859	655	5,424
<b>Total liabilities</b>	<b>50,540</b>	<b>23,488</b>	<b>6,070</b>	<b>80,098</b>
<b>Shareholders' equity</b>				
Common stock (1,750.0 shares authorized; 392.8 shares issued and outstanding)		390	20,732	(390) 20,732
Additional paid-in capital	11,135	6,501	(17,636)	
Retained earnings	5,900	882	19,569	(6,772) 19,579
Accumulated other comprehensive income	1,927	840	2,005	(2,767) 2,005
Treasury stock, at cost (349.0 shares)			(17,839)	(17,839)
<b>Total shareholders' equity</b>	<b>18,962</b>	<b>8,613</b>	<b>24,467</b>	<b>(27,565) 24,477</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 69,502</b>	<b>\$ 32,101</b>	<b>\$ 30,537</b>	<b>(27,565) \$ 104,575</b>

(1) The Travelers Companies, Inc., excluding its subsidiaries.



Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

## CONSOLIDATING STATEMENT OF CASH FLOWS (Unaudited)

For the nine months ended September 30, 2012

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Cash flows from operating activities</b>					
Net income	\$ 1,610	\$ 704	\$ 2,169	\$ (2,314)	\$ 2,169
Net adjustments to reconcile net income to net cash provided by operating activities	552	(136)	(921)	1,102	597
<b>Net cash provided by operating activities</b>	<b>2,162</b>	<b>568</b>	<b>1,248</b>	<b>(1,212)</b>	<b>2,766</b>
<b>Cash flows from investing activities</b>					
Proceeds from maturities of fixed maturities	4,123	1,731	1		5,855
Proceeds from sales of investments:					
Fixed maturities	494	228	2		724
Equity securities	18	13			31
Real estate investments		3			3
Other investments	389	127			516
Purchases of investments:					
Fixed maturities	(5,645)	(2,023)	(9)		(7,677)
Equity securities	(1)	(37)	(1)		(39)
Real estate investments		(62)			(62)
Other investments	(187)	(105)			(292)
Net sales (purchases) of short-term securities	(306)	(99)	364		(41)
Securities transactions in course of settlement	46	7			53
Other	(235)	6			(229)
<b>Net cash provided by (used in) investing activities</b>	<b>(1,304)</b>	<b>(211)</b>	<b>357</b>		<b>(1,158)</b>
<b>Cash flows from financing activities</b>					
Payment of debt			(258)		(258)
Dividends paid to shareholders			(519)		(519)
Issuance of common stock					
employee share options			247		247
Treasury shares acquired					
share repurchase authorization			(1,056)		(1,056)

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Treasury shares acquired net employee share-based compensation			(52)		(52)
Excess tax benefits from share-based payment arrangements			32		32
Dividends paid to parent company	(854)	(358)		1,212	
<b>Net cash used in financing activities</b>	<b>(854)</b>	<b>(358)</b>	<b>(1,606)</b>	<b>1,212</b>	<b>(1,606)</b>
Effect of exchange rate changes on cash		4			4
Net increase (decrease) in cash	4	3	(1)		6
Cash at beginning of year	114	98	2		214
<b>Cash at end of period</b>	<b>\$ 118</b>	<b>\$ 101</b>	<b>\$ 1</b>	<b>\$</b>	<b>\$ 220</b>
<b>Supplemental disclosure of cash flow information</b>					
Income taxes paid (received)	\$ 343	\$ 110	\$ (143)	\$	\$ 310
Interest paid	\$ 65	\$	\$ 161	\$	\$ 226

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents

## THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

## 13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

## CONSOLIDATING STATEMENT OF CASH FLOWS (Unaudited)

For the nine months ended September 30, 2011

(in millions)	TPC	Other Subsidiaries	Travelers (1)	Eliminations	Consolidated
<b>Cash flows from operating activities</b>					
Net income	\$ 710	\$ 173	\$ 808	\$ (883)	\$ 808
Net adjustments to reconcile net income to net cash provided by operating activities	764	214	17	15	1,010
<b>Net cash provided by operating activities</b>	<b>1,474</b>	<b>387</b>	<b>825</b>	<b>(868)</b>	<b>1,818</b>
<b>Cash flows from investing activities</b>					
Proceeds from maturities of fixed maturities	3,490	1,751			5,241
Proceeds from sales of investments:					
Fixed maturities	452	389	1		842
Equity securities	15	36			51
Real estate investments	1				1
Other investments	301	181			482
Purchases of investments:					
Fixed maturities	(4,131)	(2,092)	(1)		(6,224)
Equity securities	(6)	(73)	(39)		(118)
Real estate investments	(24)	(17)			(41)
Other investments	(622)	(136)			(758)
Net sales (purchases) of short-term securities	54	(470)	1,229		813
Securities transactions in course of settlement	128	68			196
Other	(234)	(14)			(248)
<b>Net cash provided by (used in) investing activities</b>	<b>(576)</b>	<b>(377)</b>	<b>1,190</b>		<b>237</b>
<b>Cash flows from financing activities</b>					
Payment of debt		(8)			(8)
Dividends paid to shareholders			(500)		(500)
Issuance of common stock employee share options			270		270
Treasury shares acquired share repurchase authorization			(1,755)		(1,755)

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Treasury shares acquired net employee share-based compensation			(46)		(46)
Excess tax benefits from share-based payment arrangements			17		17
Dividends paid to parent company	(878)			878	
Capital contributions, loans and other transactions between subsidiaries		10		(10)	
<b>Net cash provided by (used in) financing activities</b>	(878)	2	(2,014)	868	(2,022)
Effect of exchange rate changes on cash		(2)			(2)
Net increase in cash	20	10	1		31
Cash at beginning of year	86	110	4		200
<b>Cash at end of period</b>	\$ 106	\$ 120	\$ 5	\$	231
<b>Supplemental disclosure of cash flow information</b>					
Income taxes paid (received)	\$ 221	\$ 83	\$ (27)	\$	277
Interest paid	\$ 65	\$	\$ 161	\$	226

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Table of Contents

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is a discussion and analysis of the Company's financial condition and results of operations.

**FINANCIAL HIGHLIGHTS**

**2012 Third Quarter Consolidated Results of Operations**

- Net income of \$864 million, or \$2.23 per share basic and \$2.21 per share diluted
- Net earned premiums of \$5.67 billion
- Catastrophe losses of \$91 million (\$59 million after-tax)
- Net favorable prior year reserve development of \$193 million (\$129 million after-tax)
- GAAP combined ratio of 90.3%
- Net investment income of \$722 million (\$578 million after-tax)
- Operating cash flows of \$1.50 billion

**2012 Third Quarter Consolidated Financial Condition**

- Total investments of \$74.49 billion; fixed maturities and short-term securities comprised 93% of total investments
- Total assets of \$105.45 billion
- Total debt of \$6.35 billion, resulting in a debt-to-total-capital ratio of 19.7% (21.9% excluding net unrealized investment gains, net of tax)
- Repurchased 5.4 million common shares for total cost of \$350 million under share repurchase authorization
- Shareholders' equity of \$25.91 billion
- Book value per common share of \$67.81

- Holding company liquidity of \$2.04 billion

Table of Contents**CONSOLIDATED OVERVIEW****Consolidated Results of Operations**

(in millions, except ratio and per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Revenues</b>				
Premiums	\$ 5,666	\$ 5,605	\$ 16,718	\$ 16,479
Net investment income	722	690	2,200	2,227
Fee income	92	79	233	227
Net realized investment gains (losses)	(2)	2	12	41
Other revenues	34	31	100	99
<b>Total revenues</b>	<b>6,512</b>	<b>6,407</b>	<b>19,263</b>	<b>19,073</b>
<b>Claims and expenses</b>				
Claims and claim adjustment expenses	3,359	4,136	10,509	12,659
Amortization of deferred acquisition costs	986	982	2,933	2,900
General and administrative expenses	904	860	2,681	2,650
Interest expense	93	97	285	290
<b>Total claims and expenses</b>	<b>5,342</b>	<b>6,075</b>	<b>16,408</b>	<b>18,499</b>
<b>Income before income taxes</b>	<b>1,170</b>	<b>332</b>	<b>2,855</b>	<b>574</b>
Income tax expense (benefit)	306	(1)	686	(234)
<b>Net income</b>	<b>\$ 864</b>	<b>\$ 333</b>	<b>\$ 2,169</b>	<b>\$ 808</b>
<b>Net income per share</b>				
Basic	\$ 2.23	\$ 0.80	\$ 5.55	\$ 1.90
Diluted	\$ 2.21	\$ 0.79	\$ 5.50	\$ 1.88
<b>GAAP combined ratio</b>				
Loss and loss adjustment expense ratio	58.4%	72.9%	62.1%	76.0%
Underwriting expense ratio	31.9	31.6	32.2	32.2
<b>GAAP combined ratio</b>	<b>90.3%</b>	<b>104.5%</b>	<b>94.3%</b>	<b>108.2%</b>
<b>Incremental impact of direct to consumer initiative on GAAP combined ratio</b>	<b>1.0%</b>	<b>0.9%</b>	<b>0.8%</b>	<b>0.9%</b>

The following discussions of the Company's net income and segment operating income (loss) are presented on an after-tax basis. Discussions of the components of net income and segment operating income (loss) are presented on a pretax basis, unless otherwise noted. Discussions of net income per common share are presented on a diluted basis.

*Overview*

Diluted net income per share in the third quarter of 2012 was \$2.21, an increase of 180% over diluted net income per share of \$0.79 in the same period of 2011. Net income in the third quarter of 2012 was \$864 million, an increase of 159% over net income of \$333 million in the same

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

period of 2011. The higher rate of increase in diluted net income per share reflected the impact of common share repurchases. The improvement in net income in the third quarter of 2012 compared with the same period of 2011 primarily reflected (i) a significant decline in catastrophe losses and, to a lesser extent, (ii) higher underwriting margins excluding catastrophe losses and prior year reserve development ( underlying underwriting margins ) primarily resulting from lower non-catastrophe weather-related losses in the Business Insurance and Personal Insurance segments, and the impact of earned pricing that exceeded loss cost trends in the Business Insurance and Financial, Professional & International Insurance segments. Catastrophe losses in the third quarter of 2012 were \$91 million, compared with \$606 million in the same period of 2011. Net favorable prior year reserve development in the third quarter of 2012 was \$193 million, compared with \$184 million in the same period of 2011.



Table of Contents

Diluted net income per share in the first nine months of 2012 was \$5.50, an increase of 193% over diluted net income per share of \$1.88 in the same period of 2011. Net income in the first nine months of 2012 was \$2.17 billion, an increase of 168% over net income of \$808 million in the same period of 2011. The higher rate of increase in diluted net income per share reflected the impact of common share repurchases. The increase in net income primarily reflected the same factors discussed above, as well as an increase in net favorable prior year reserve development and a decline in what the Company defines as large losses ( large losses ). Catastrophe losses in the first nine months of 2012 were \$808 million, compared with \$2.46 billion in the same period of 2011. Net favorable prior year reserve development in the first nine months of 2012 was \$718 million, compared with \$589 million in the same period of 2011. In addition, net income in the first nine months of 2011 reflected a \$104 million benefit resulting from the favorable resolution of various prior year tax matters recorded in the first quarter of 2011.

**Revenues***Earned Premiums*

Earned premiums in the third quarter of 2012 were \$5.67 billion, \$61 million or 1% higher than in the same period of 2011. Earned premiums in the first nine months of 2012 were \$16.72 billion, \$239 million or 1% higher than in the same period of 2011. In the Business Insurance segment, earned premiums in the third quarter and first nine months of 2012 each increased by 3% over the respective periods of 2011. In the Financial, Professional & International Insurance segment, earned premiums in the third quarter and first nine months of 2012 decreased by 3% and 4% from the respective 2011 periods. In the Personal Insurance segment, earned premiums in the third quarter were virtually level with the same period of 2011. Earned premiums in the Personal Insurance segment in the first nine months of 2012 increased by 1% over the same period of 2011. Factors contributing to the changes in earned premiums in each segment are discussed in more detail in the segment discussions that follow.

*Net Investment Income*

The following table sets forth information regarding the Company's investments.

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Average investments (a)	\$ 69,813	\$ 70,474	\$ 69,684	\$ 70,619
Pretax net investment income	722	690	2,200	2,227
After-tax net investment income	578	561	1,760	1,789
Average pretax yield (b)	4.1%	3.9%	4.2%	4.2%
Average after-tax yield (b)	3.3%	3.2%	3.4%	3.4%

(a) Excludes net unrealized investment gains and losses, net of tax, and reflects cash, receivables for investment sales, payables on investment purchases and accrued investment income.

(b) Excludes net realized investment gains and losses and net unrealized investment gains and losses, net of tax.

Net investment income in the third quarter of 2012 was \$722 million, \$32 million or 5% higher than in the same period of 2011. Net investment income in the first nine months of 2012 was \$2.20 billion, \$27 million or 1% lower than in the same period of 2011. Net investment income from fixed maturity investments in the third quarter and first nine months of 2012 was \$604 million and \$1.84 billion, respectively, \$29 million and \$74 million lower, respectively, than in the same periods of 2011. The declines in both periods primarily resulted from lower long-term reinvestment yields available in the market. Net investment income generated by non-fixed maturity investments in the third quarter and first nine months of 2012 was \$124 million and \$385 million, respectively, \$62 million and \$54 million higher, respectively, than in the same periods of 2011. The increases in both periods of 2012 was driven by improved results from the Company's real estate partnerships and hedge fund investments, partially offset by lower returns from the Company's private equity fund investments.

*Fee Income*

The National Accounts market in the Business Insurance segment is the primary source of the Company's fee-based business. The \$13 million and \$6 million increases in fee income in the third quarter and first nine months of 2012, respectively, compared with the same periods of 2011 are discussed in the Business Insurance segment discussion that follows.

Table of Contents*Net Realized Investment Gains (Losses)*

The following table sets forth information regarding the Company's net realized investment gains (losses).

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Net Realized Investment Gains (Losses)</b>				
Other-than-temporary impairment losses:				
Total gains	\$ 17	\$ 9	\$ 28	\$ 16
Non-credit component of impairments recognized in accumulated other comprehensive income	(20)	(21)	(39)	(36)
Other-than-temporary impairment losses	(3)	(12)	(11)	(20)
Other net realized investment gains	1	14	23	61
<b>Net realized investment gains (losses)</b>	<b>\$ (2)</b>	<b>\$ 2</b>	<b>\$ 12</b>	<b>\$ 41</b>

*Other Revenues*

Other revenues in the third quarter and first nine months of both 2012 and 2011 primarily consisted of premium installment charges.

**Claims and Expenses***Claims and Claim Adjustment Expenses*

Claims and claim adjustment expenses in the third quarter of 2012 were \$3.36 billion, \$777 million or 19% lower than in the same period of 2011. The decrease primarily reflected (i) the significant decline in catastrophe losses and, to a lesser extent, (ii) lower levels of non-catastrophe weather-related losses, partially offset by (iii) the impact of loss cost trends. Catastrophe losses in the third quarters of 2012 and 2011 were \$91 million and \$606 million, respectively. Catastrophe losses in the third quarter of 2012 primarily resulted from increases in estimated losses related to wind and hail storms in several regions of the United States that occurred in the second quarter of 2012. Catastrophe losses in the third quarter of 2011 primarily resulted from Hurricane Irene and Tropical Storm Lee. Net favorable prior year reserve development in the third quarters of 2012 and 2011 was \$193 million and \$184 million, respectively.

Claims and claim adjustment expenses in the first nine months of 2012 were \$10.51 billion, \$2.15 billion or 17% lower than in the same period of 2011, primarily reflecting the same factors described above. Catastrophe losses in the first nine months of 2012 and 2011 were \$808 million and \$2.46 billion, respectively. Catastrophe losses in the first nine months of 2012 primarily resulted from wind and hail storms in several regions of the United States in the second quarter of 2012 and tornadoes and hail storms in the Midwest and Southeast regions of the United

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

States in the first quarter of 2012. Catastrophe losses in the first nine months of 2011 included the third quarter of 2011 storms described above, as well as multiple tornadoes and hail storms in the Midwest and Southeast regions of the United States in the second quarter of 2011, and severe winter storms throughout the United States in the first quarter of 2011. Net favorable prior year reserve development in the first nine months of 2012 and 2011 was \$718 million and \$589 million, respectively. Factors contributing to net favorable prior year reserve development in each segment during these periods are discussed in more detail in the segment discussions that follow.

### *Amortization of Deferred Acquisition Costs*

The amortization of deferred acquisition costs in the third quarter of 2012 was \$986 million, \$4 million or less than 1% higher than in the same period of 2011. The amortization of deferred acquisition costs in the first nine months of 2012 was \$2.93 billion, \$33 million or 1% higher than in the same 2011 period. The increases in both periods of 2012 were generally consistent with the increases in earned premiums.

Table of Contents

*General and Administrative Expenses*

General and administrative expenses in the third quarter of 2012 were \$904 million, \$44 million or 5% higher than in the same period of 2011. General and administrative expenses in the first nine months of 2012 were \$2.68 billion, \$31 million or 1% higher than in the same period of 2011. General and administrative expenses are discussed in more detail in the segment discussions that follow.

*Interest Expense*

Interest expense in the third quarter and first nine months of 2012 was \$93 million and \$285 million, respectively, compared with \$97 million and \$291 million in the same periods of 2011. The declines in both periods of 2012 reflected the repayment of \$258 million of debt in the second quarter of 2012.

*Income Taxes.* The Company's effective tax rates in the third quarter and first nine months of 2012 were 26% and 24%, respectively, lower than the statutory rate of 35% primarily due to the impact of tax-exempt investment income on the calculation of the Company's income tax provision. The Company's income tax benefits of \$1 million and \$234 million in the third quarter and first nine months of 2011, respectively, primarily reflected the impact of tax-exempt investment income on the calculation of the Company's tax provision in both periods. In addition, the year-to-date income tax benefit in 2011 included the \$104 million benefit resulting from the favorable resolution of various prior year tax matters recorded in the first quarter of 2011.

**GAAP Combined Ratio**

The consolidated GAAP combined ratio of 90.3% in the third quarter of 2012 was 14.2 points lower than the consolidated GAAP combined ratio of 104.5% in the same period of 2011. The consolidated GAAP combined ratio of 94.3% in the first nine months of 2012 was 13.9 points lower than the consolidated GAAP combined ratio of 108.2% in the same period of 2011.

The consolidated loss and loss adjustment expense ratio of 58.4% in the third quarter of 2012 was 14.5 points lower than the consolidated loss and loss adjustment expense ratio of 72.9% in the same period of 2011. Catastrophe losses accounted for 1.6 points and 10.8 points of the 2012 and 2011 third quarter loss and loss adjustment expense ratios, respectively. The 2012 and 2011 third quarter loss and loss adjustment expense ratios included 3.4 points and 3.3 points of benefit from net favorable prior year reserve development, respectively. The 2012 third quarter loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was 5.2 points lower than the 2011 ratio on the same basis, primarily reflecting lower levels of non-catastrophe weather-related losses in the Business Insurance and Personal Insurance segments, as well as earned pricing that exceeded loss cost trends in the Business Insurance and Financial, Professional & International Insurance segments.

The consolidated loss and loss adjustment expense ratio of 62.1% in the first nine months of 2012 was 13.9 points lower than the consolidated loss and loss adjustment expense ratio of 76.0% in the same period of 2011. Catastrophe losses accounted for 4.9 points and 14.9 points of the 2012 and 2011 nine month loss and loss adjustment expense ratios, respectively. The 2012 and 2011 nine month loss and loss adjustment

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

expense ratios included 4.3 and 3.5 points of benefit from net favorable prior year reserve development, respectively. The 2012 nine-month loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was 3.1 points lower than the 2011 ratio on the same basis, also reflecting the same factors discussed above for the third quarter of 2012.

The consolidated underwriting expense ratio of 31.9% for the third quarter of 2012 was 0.3 points higher than the consolidated underwriting expense ratio of 31.6% in the same period of 2011. The impact of an increase in general and administrative expenses in the third quarter of 2012 was largely offset by the impact of an increase in earned premiums. In the first nine months of 2012, the consolidated underwriting expense ratio of 32.2% was level with the consolidated underwriting expense ratio in the same 2011 period.

Table of Contents*Written Premiums*

Consolidated gross and net written premiums were as follows:

(in millions)	Gross Written Premiums				
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2012	2011	2012	2011	
Business Insurance	\$ 3,382	\$ 3,205	\$ 10,091	\$ 9,605	
Financial, Professional & International Insurance	763	854	2,436	2,574	
Personal Insurance	2,126	2,167	6,057	6,132	
<b>Total</b>	<b>\$ 6,271</b>	<b>\$ 6,226</b>	<b>\$ 18,584</b>	<b>\$ 18,311</b>	

(in millions)	Net Written Premiums				
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2012	2011	2012	2011	
Business Insurance	\$ 2,962	\$ 2,826	\$ 9,088	\$ 8,725	
Financial, Professional & International Insurance	729	808	2,173	2,311	
Personal Insurance	2,006	2,038	5,801	5,890	
<b>Total</b>	<b>\$ 5,697</b>	<b>\$ 5,672</b>	<b>\$ 17,062</b>	<b>\$ 16,926</b>	

Gross and net written premiums in the third quarter of 2012 both increased by less than 1% over the same period of 2011. Gross and net written premiums in the first nine months of 2012 both increased by 1% over the same period of 2011. Factors contributing to the changes in gross and net written premiums in each segment are discussed in more detail in the segment discussions that follow.

**RESULTS OF OPERATIONS BY SEGMENT****Business Insurance**

Results of the Company's Business Insurance segment were as follows:

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Revenues</b>				

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Earned premiums	\$	2,982	\$	2,890	\$	8,718	\$	8,437
Net investment income		524		487		1,592		1,584
Fee income		92		78		232		226
Other revenues		9		8		31		27
<b>Total revenues</b>	\$	<b>3,607</b>	\$	<b>3,463</b>	\$	<b>10,573</b>	\$	<b>10,274</b>
<b>Total claims and expenses</b>	\$	<b>2,887</b>	\$	<b>3,135</b>	\$	<b>8,579</b>	\$	<b>9,353</b>
<b>Operating income</b>	\$	<b>543</b>	\$	<b>294</b>	\$	<b>1,517</b>	\$	<b>909</b>
Loss and loss adjustment expense ratio		<b>62.3%</b>		74.8%		<b>63.7%</b>		76.3%
Underwriting expense ratio		<b>31.0</b>		30.6		<b>31.6</b>		31.5
<b>GAAP combined ratio</b>		<b>93.3%</b>		105.4%		<b>95.3%</b>		107.8%



Table of Contents

*Overview*

Operating income in the third quarter of 2012 was \$543 million, \$249 million or 85% higher than operating income of \$294 million in the same period of 2011. The increase was driven by (i) higher underlying underwriting margins primarily resulting from earned pricing that exceeded loss cost trends and lower non-catastrophe weather-related losses, (ii) a significant decline in catastrophe losses and (iii) higher net investment income. Catastrophe losses in the third quarter of 2012 were \$50 million, compared with \$195 million in the same period of 2011. Net favorable prior year reserve development was \$41 million in the third quarter of 2012, compared with \$26 million in the same period of 2011.

Operating income in the first nine months of 2012 was \$1.52 billion, \$608 million or 67% higher than operating income of \$909 million in the same period of 2011, primarily reflecting the same factors described above, as well as an increase in net favorable prior year reserve development. In addition, operating income in the first nine months of 2011 included a \$76 million benefit in the first quarter of 2011 resulting from the favorable resolution of various prior year tax matters. Catastrophe losses in the first nine months of 2012 were \$355 million, compared with \$1.00 billion in the same period of 2011. Net favorable prior year reserve development in the first nine months of 2012 was \$347 million, compared with \$196 million in the same period of 2011.

*Earned Premiums*

Earned premiums in the third quarter of 2012 were \$2.98 billion, \$92 million or 3% higher than in the same period of 2011. Earned premiums in the first nine months of 2012 were \$8.72 billion, \$281 million or 3% higher than in the same period of 2011. The increases in both periods of 2012 primarily reflected the impact of an increase in net written premiums over the preceding twelve months.

*Net Investment Income*

Net investment income in the third quarter of 2012 was \$524 million, \$37 million or 8% higher than in the same 2011 period. Net investment income in the first nine months of 2012 was \$1.59 billion, \$8 million or less than 1% higher than in the same period of 2011. For the third quarter and first nine months of 2012, net investment income in the Business Insurance segment increased over the comparative periods of 2011, primarily due to higher net investment income generated by non-fixed maturity investments, partially offset by lower net investment income from fixed maturity investments. Refer to the Net Investment Income section of the Consolidated Results of Operations discussion herein for a description of the factors contributing to the changes in the Company's consolidated net investment income in the third quarter and first nine months of 2012 compared with the same periods of 2011. In addition, refer to note 2 of notes to the Company's consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 for a discussion of the Company's net investment income allocation methodology.

*Fee Income*

National Accounts is the primary source of fee income due to its service businesses, which include claim and loss prevention services to large companies that choose to self-insure a portion of their insurance risks, as well as claims and policy management services to workers

compensation residual market pools. Fee income in the third quarter of 2012 increased by \$14 million over the same period of 2011, primarily reflecting higher serviced premium volume in workers compensation residual market pools. Fee income in the first nine months of 2012 was \$6 million higher than in the same period of 2011.

## Claims and Expenses

### *Claim and Claims Adjustment Expenses*

Claims and claim adjustment expenses in the third quarter of 2012 were \$1.91 billion, \$298 million or 14% lower than in the same period of 2011, primarily reflecting (i) a significant decline in catastrophe losses and (ii) lower non-catastrophe weather-related losses, partially offset by (iii) the impact of loss cost trends. Catastrophe losses in the third quarter of 2012 were \$50 million, compared with \$195 million in the same period of 2011. Net favorable prior year reserve development in the third quarter of 2012 was \$41 million, compared with \$26 million in the same period of 2011. Net favorable prior year reserve development in the third quarter of 2012 was concentrated in the property product line and the property coverages in the commercial multi-peril product line primarily for accident years 2009 through 2011, driven by favorable loss

Table of Contents

development related to losses incurred in 2011, and by higher than expected subrogation recoveries for accident years 2009 through 2011. Also contributing to the net favorable prior year reserve development was the general liability product line for accident years 2003 through 2009, which reflected what the Company believes are more favorable legal and judicial environments than the Company previously expected. These factors were partially offset by a \$167 million increase to asbestos reserves, which is discussed in further detail in the Asbestos Claims and Litigation section herein. Net favorable prior year reserve development in the third quarter of 2011 was driven by better than expected loss development in the general liability product line, which was concentrated in excess coverages for accident years 2005 through 2008 and reflected what the Company believes are favorable legal and judicial environments, partially offset by a \$175 million increase to asbestos reserves, which is discussed in further detail in the Asbestos Claims and Litigation section herein.

Claims and claim adjustment expenses in the first nine months of 2012 were \$5.66 billion, \$892 million or 14% lower than in the same period of 2011. The decrease primarily reflected the same factors discussed above, as well as an increase in net favorable prior year reserve development. Catastrophe losses in the first nine months of 2012 were \$355 million, compared with \$1.00 billion in the same period of 2011. Net favorable prior year reserve development in the first nine months of 2012 was \$347 million, compared with \$196 million in the same period of 2011. Net favorable prior year reserve development in the first nine months of 2012 was driven by the same factors described above, as well as net favorable prior year reserve development in the workers compensation product line, primarily driven by better than expected frequency and severity related to lifetime medical claims for accident years 2008 and prior. These factors were partially offset by a \$90 million increase to environmental reserves, which is discussed in further detail in the Environmental Claims and Litigation section herein, as well as net unfavorable prior year reserve development in the commercial automobile line of business, driven by higher than expected frequency and severity in the bodily injury coverage primarily for accident years 2010 through 2011. Net favorable prior year reserve development in the first nine months of 2011 was driven by the same factors described above, as well as better than expected loss development in the property product line that reflected better than expected loss development for the 2010 accident year in the Inland Marine business unit in Target Risk Underwriting. These factors were partially offset by a \$76 million increase to environmental reserves, which is discussed in further detail in the Environmental Claims and Litigation section herein.

*Amortization of Deferred Acquisition Costs*

The amortization of deferred acquisition costs in the third quarter of 2012 was \$477 million, \$17 million or 4% higher than in the same period of 2011. The amortization of deferred acquisition costs in the first nine months of 2012 was \$1.41 billion, \$48 million or 4% higher than in the same 2011 period. The increases in both periods of 2012 were consistent with the increases in earned premiums.

*General and Administrative Expenses*

General and administrative expenses in the third quarter of 2012 were \$504 million, \$33 million or 7% higher than in the same period of 2011. General and administrative expenses in the first nine months of 2012 were \$1.51 billion, \$70 million or 5% higher than in the same period of 2011. The increases in both periods of 2012 included the impact of higher employee-related costs.

*GAAP Combined Ratio*

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The GAAP combined ratio of 93.3% in the third quarter of 2012 was 12.1 points lower than the GAAP combined ratio of 105.4% in the same period of 2011. The GAAP combined ratio of 95.3% in the first nine months of 2012 was 12.5 points lower than the GAAP combined ratio of 107.8% in the same period of 2011.

The loss and loss adjustment expense ratio of 62.3% in the third quarter of 2012 was 12.5 points lower than the loss and loss adjustment expense ratio of 74.8% in the same period of 2011. Catastrophe losses in the third quarters of 2012 and 2011 accounted for 1.7 points and 6.8 points, respectively, of the loss and loss adjustment expense ratio. Net favorable prior year reserve development in the third quarters of 2012 and 2011 provided 1.4 points and 0.9 points of benefit, respectively, to the loss and loss adjustment expense ratio. The 2012 third quarter loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was 6.9 points lower than the 2011 ratio on the same basis, primarily reflecting earned pricing that exceeded loss cost trends and lower levels of non-catastrophe weather-related losses.

Table of Contents

The loss and loss adjustment expense ratio of 63.7% in the first nine months of 2012 was 12.6 points lower than the loss and loss adjustment expense ratio of 76.3% in the same period of 2011. Catastrophe losses in the first nine months of 2012 and 2011 accounted for 4.1 points and 11.9 points, respectively, of the loss and loss adjustment expense ratio. Net favorable prior year reserve development in the first nine months of 2012 and 2011 provided 4.0 points and 2.3 points of benefit, respectively, to the loss and loss adjustment expense ratio. The loss and loss adjustment expense ratio in the first nine months of 2012 excluding catastrophe losses and prior year reserve development was 3.1 points lower than the 2011 ratio on the same basis, primarily reflecting the same factors described above for the third quarter.

The underwriting expense ratio of 31.0% for the third quarter of 2012 was 0.4 points higher than the underwriting expense ratio of 30.6% in the same period of 2011. In the first nine months of 2012, the underwriting expense ratio of 31.6% was 0.1 points higher than the underwriting expense ratio of 31.5% in the same 2011 period. The increases in both periods of 2012 included the impact of higher employee-related costs, largely offset by the impact of an increase in earned premiums.

*Written Premiums*

The Business Insurance segment's gross and net written premiums by market were as follows:

Select Accounts	\$ 699	\$ 690	\$ 2,160	\$ 2,171	
Commercial Accounts	879	822	2,531	2,378	
National Accounts	321	257	1,021	826	
Industry-Focused Underwriting	692	665	2,023	1,919	
Target Risk Underwriting	563	534	1,681	1,616	
Specialized Distribution	226	236	677	691	
<b>Total Business Insurance Core</b>	<b>3,380</b>	<b>3,204</b>	<b>10,093</b>	<b>9,601</b>	
Business Insurance Other	2	1	(2)	4	
<b>Total Business Insurance</b>	<b>\$ 3,382</b>	<b>\$ 3,205</b>	<b>\$ 10,091</b>	<b>\$ 9,605</b>	

Select Accounts	\$ 679	\$ 666	\$ 2,118	\$ 2,136	
National Accounts	202	176	663	575	
Target Risk Underwriting	382	356	1,297	1,237	
<b>Total Business Insurance Core</b>	<b>2,961</b>	<b>2,825</b>	<b>9,088</b>	<b>8,718</b>	
<b>Total Business Insurance</b>	<b>\$ 2,962</b>	<b>\$ 2,826</b>	<b>\$ 9,088</b>	<b>\$ 8,725</b>	

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

In Business Insurance Core, gross and net written premiums in the third quarter of 2012 both increased by 5% over the same period of 2011. Gross and net written premiums in the first nine months of 2012 increased by 5% and 4%, respectively, over the same period of 2011. The increases in gross and net written premiums in the third quarter and first nine months of 2012 were concentrated in Commercial Accounts, Industry-Focused Underwriting and National Accounts, and were largely driven by rate increases and positive audit premium adjustments (which were higher than in the same periods of 2011). Overall

Table of Contents

business retention rates remained strong in the third quarter and first nine months of 2012 but were lower than in the same periods of 2011. Renewal premium changes comprising both renewal rate changes and insured exposure growth remained positive in the third quarter and first nine months of 2012 and increased over the respective periods of 2011. New business levels declined from the third quarter and first nine months of 2011.

*Select Accounts.* Net written premiums of \$679 million in the third quarter of 2012 increased by 2% over the same period of 2011. Net written premiums of \$2.12 billion in the first nine months of 2012 declined by 1% from the same period of 2011. Business retention rates in the third quarter and first nine months of 2012 remained strong but were lower than in the same periods of 2011. Renewal premium changes remained positive in the third quarter and first nine months of 2012 and increased over the same periods of 2011, primarily due to renewal rate increases. New business volume in the third quarter and first nine months of 2012 declined from the same periods of 2011. Net written premiums in the third quarter and first nine months of 2012 were favorably impacted by positive audit premium adjustments.

*Commercial Accounts.* Net written premiums of \$805 million in the third quarter of 2012 increased by 8% over the same period of 2011. Net written premiums of \$2.38 billion in the first nine months of 2012 increased by 7% over the same period of 2011. Business retention rates remained strong but were lower than in the third quarter and first nine months of 2011. Renewal premium changes remained positive in the third quarter and first nine months of 2012 and increased over the same periods of 2011, primarily due to renewal rate increases. New business volumes declined compared with the third quarter and first nine months of 2011. Net written premiums in the third quarter and first nine months of 2012 were favorably impacted by positive audit premium adjustments.

*National Accounts.* Net written premiums of \$202 million in the third quarter of 2012 increased by 15% over the same period of 2011. Net written premiums of \$663 million in the first nine months of 2012 increased by 15% over the same period of 2011. Business retention rates remained high in the third quarter and first nine months of 2012 and were virtually level with the same periods of 2011. Renewal premium changes were positive and increased over the third quarter and first nine months of 2011, driven by payroll exposure growth. New business volumes also increased over the third quarter and first nine months of 2011. In addition, the re-population of workers compensation residual market pools contributed to premium growth in both periods of 2012.

*Industry-Focused Underwriting.* Net written premiums of \$671 million in the third quarter of 2012 increased by 3% over the same period of 2011. Net written premiums of \$1.96 billion in the first nine months of 2012 increased by 5% over the same period of 2011. Premium increases in both periods of 2012 were driven by growth in the Construction and Oil & Gas business units.

*Target Risk Underwriting.* Net written premiums of \$382 million in the third quarter of 2012 increased by 7% over the same period of 2011. Net written premiums of \$1.30 billion in the first nine months of 2012 increased by 5% over the same period of 2011. Premium increases in both periods of 2012 were concentrated in the National Property business unit.

*Specialized Distribution.* Net written premiums of \$222 million in the third quarter of 2012 decreased by 4% from the same period of 2011. Net written premiums of \$672 million in the first nine months of 2012 decreased by 2% from the same period of 2011. Premium decreases in both periods of 2012 were concentrated in the Northland business unit.





Table of Contents**Financial, Professional & International Insurance**

Results of the Company's Financial, Professional & International Insurance segment were as follows:

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Revenues</b>				
Earned premiums	\$ 772	\$ 799	\$ 2,275	\$ 2,382
Net investment income	97	101	300	312
Fee income		1	1	1
Other revenues	8	6	21	19
<b>Total revenues</b>	<b>\$ 877</b>	<b>\$ 907</b>	<b>\$ 2,597</b>	<b>\$ 2,714</b>
<b>Total claims and expenses</b>	<b>\$ 623</b>	<b>\$ 613</b>	<b>\$ 1,888</b>	<b>\$ 2,043</b>
<b>Operating income</b>	<b>\$ 180</b>	<b>\$ 211</b>	<b>\$ 511</b>	<b>\$ 495</b>
Loss and loss adjustment expense ratio	39.7%	36.8%	41.5%	46.1%
Underwriting expense ratio	40.5	39.4	41.1	39.2
<b>GAAP combined ratio</b>	<b>80.2%</b>	<b>76.2%</b>	<b>82.6%</b>	<b>85.3%</b>

*Overview*

Operating income in the third quarter of 2012 was \$180 million, \$31 million or 15% lower than operating income of \$211 million in the third quarter of 2011, primarily reflecting a decline in net favorable prior year reserve development, partially offset by higher underlying underwriting margins. The higher underlying underwriting margins resulted from lower levels of large losses and earned pricing that exceeded loss cost trends, partially offset by higher non-catastrophe weather-related losses and the impact of lower business volumes. Net favorable prior year reserve development in the third quarter of 2012 was \$87 million, compared with \$153 million in the same 2011 period. Catastrophe losses in the third quarter of 2012 were \$1 million, compared with \$3 million in the same period of 2011.

Operating income in the first nine months of 2012 was \$511 million, \$16 million or 3% higher than operating income of \$495 million in the same period of 2011, primarily reflecting higher underlying underwriting margins resulting from (i) lower levels of large losses and (ii) earned pricing that exceeded loss cost trends, as well as a decline in catastrophe losses, partially offset by a decline in net favorable prior year reserve development and the impact of lower business volumes. In addition, operating income in the first nine months of 2011 included a \$14 million benefit resulting from the favorable resolution of various prior year tax matters. Net favorable prior year reserve development in the first nine months of 2012 was \$229 million, compared with \$288 million in the same period of 2011. Catastrophe losses in the first nine months of 2012 were \$5 million, compared with \$38 million in the same period of 2011.

*Earned Premiums*

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Earned premiums in the third quarter of 2012 were \$772 million, \$27 million or 3% lower than in the same period of 2011. Earned premiums in the first nine months of 2012 were \$2.28 billion, \$107 million or 4% lower than in the same period of 2011. The declines in both periods of 2012 primarily reflected the impact of a decrease in net written premiums over the preceding twelve months and, to a lesser extent, the impact of foreign currency rates of exchange.

Table of Contents

*Net Investment Income*

Net investment income in the third quarter of 2012 was \$97 million, \$4 million or 4% lower than in the same period of 2011. Net investment income in the first nine months of 2012 was \$300 million, \$12 million or 4% lower than in the same period of 2011. For the third quarter and first nine months of 2012, net investment income in the Financial, Professional & International Insurance segment decreased from the same periods of 2011, primarily due to lower net investment income from fixed maturity investments, partially offset by higher net investment income generated by non-fixed maturity investments. Refer to the Net Investment Income section of the Consolidated Results of Operations discussion herein for a description of the factors contributing to the changes in the Company's consolidated net investment income in the third quarter and first nine months of 2012 compared with the same periods of 2011. In addition, refer to note 2 of notes to the Company's consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 for a discussion of the Company's net investment income allocation methodology.

**Claims and Expenses**

*Claims and Claim Adjustment Expenses*

Claims and claim adjustment expenses in the third quarter of 2012 were \$309 million, \$12 million or 4% higher than in the same period of 2011, primarily reflecting a decline in net favorable prior year reserve development and higher non-catastrophe weather-related losses, partially offset by (i) lower levels of large losses and (ii) the impact of lower business volumes. Net favorable prior year reserve development in the third quarter of 2012 was \$87 million, compared with \$153 million in the same period of 2011. In Bond & Financial Products, net favorable prior year reserve development in the third quarter of 2012 primarily reflected better than expected results for the contract surety business for accident years 2006 through 2007. In International, net favorable prior year reserve development in the third quarter of 2012 occurred in several lines of business in the United Kingdom and in Canada, as well as in the Company's operations at Lloyd's, partially offset by an \$8 million increase to asbestos reserves. Net favorable prior year reserve development in Bond & Financial Products in the third quarter of 2011 primarily reflected better than expected results for accident years 2008 and prior for the contract surety business. In International, net favorable prior year reserve development in the third quarter of 2011 primarily occurred in several lines of business in Canada and in the United Kingdom, as well as in several product lines in Ireland and in the Company's operation at Lloyd's. Catastrophe losses in the third quarter of 2012 were \$1 million, compared with \$3 million in the same period of 2011.

Claims and claim adjustment expenses in the first nine months of 2012 were \$952 million, \$156 million or 14% lower than in the same period of 2011, primarily reflecting the same factors described above. In addition, catastrophe losses in the first nine months of 2012 were lower than in the same period of 2011. Net favorable prior year reserve development in the first nine months of 2012 was \$229 million, compared with \$288 million in the same period of 2011. In Bond & Financial Products, net favorable prior year reserve development in the first nine months of 2012 primarily reflected better than expected results for the surety line of business for accident years 2006 through 2010, and better than expected results for management liability business for accident years 2007 and prior. In International, net favorable prior year reserve development in the first nine months of 2012 primarily reflected the factors described above for the third quarter. Net favorable prior year reserve development in the first nine months of 2011 was driven by the factors described above for the third quarter, as well as better than expected results for accident years 2004 and prior for fidelity and surety coverages, including favorable loss development related to one large commercial surety claim, and better than expected loss development for accident years 2007 and prior for the public company directors & officers line of business. Catastrophe losses in the first nine months of 2012 were \$5 million, compared with \$38 million in the same period of 2011. Catastrophe losses in the first nine months of 2011 included losses from an earthquake in Japan, as well as severe wind and hail storms throughout the United States.

*Amortization of Deferred Acquisition Expenses*

The amortization of deferred acquisition costs in the third quarter of 2012 was \$149 million, \$5 million or 3% lower than in the same period of 2011. The amortization of deferred acquisition costs in the first nine months of 2012 was \$441 million, \$12 million or 3% lower than in the same 2011 period. The decreases in both periods of 2012 were generally consistent with the decrease in earned premiums.

Table of Contents

*General and Administrative Expenses*

General and administrative expenses in the third quarter of 2012 were \$165 million, \$3 million or 2% higher than in the same period of 2011. General and administrative expenses in the first nine months of 2012 were \$495 million, \$13 million or 3% higher than in the same period of 2011. The increases in both periods of 2012 primarily reflected an increase in technology-related costs to enhance operations and support future business growth, as well as higher employee-related costs.

*GAAP Combined Ratio*

The GAAP combined ratio of 80.2% in the third quarter of 2012 was 4.0 points higher than the GAAP combined ratio of 76.2% in the same period of 2011. The GAAP combined ratio of 82.6% in the first nine months of 2012 was 2.7 points lower than the GAAP combined ratio of 85.3% in the same period of 2011.

The loss and loss adjustment expense ratio of 39.7% in the third quarter of 2012 was 2.9 points higher than the loss and loss adjustment expense ratio of 36.8% in the same period of 2011. The 2012 and 2011 third quarter ratios included 11.3 points and 19.1 points of benefit, respectively, from net favorable prior year reserve development. Catastrophe losses in the third quarters of 2012 and 2011 accounted for 0.1 points and 0.4 points, respectively, of the loss and loss adjustment expense ratio. The 2012 third quarter loss and loss adjustment expense ratio excluding prior year reserve development and catastrophe losses was 4.6 points lower than the 2011 ratio on the same basis, reflecting the impact of lower levels of large losses, as well as earned pricing that exceeded loss cost trends, partially offset by higher non-catastrophe weather-related losses.

The loss and loss adjustment expense ratio of 41.5% in the first nine months of 2012 was 4.6 points lower than the loss and loss adjustment expense ratio of 46.1% in the same period of 2011. The 2012 and 2011 year-to-date ratios included 10.0 points and 12.1 points of benefit, respectively, from net favorable prior year reserve development. Catastrophe losses in the first nine months of 2012 and 2011 accounted for 0.2 points and 1.6 points, respectively, of the loss and loss adjustment expense ratio. The loss and loss adjustment expense ratio in the first nine months of 2012 excluding prior year reserve development and catastrophe losses was 5.3 points lower than the 2011 ratio on the same basis, also reflecting the same factors discussed above for the third quarter of 2012.

The underwriting expense ratio of 40.5% in the third quarter of 2012 was 1.1 points higher than the underwriting expense ratio of 39.4% in the same period of 2011. In the first nine months of 2012, the underwriting expense ratio of 41.1% was 1.9 points higher than the underwriting expense ratio of 39.2% in the same period of 2011. The increase in both periods of 2012 primarily reflected the impact of a decline in earned premiums and, to a much lesser extent, the impact of an increase in general and administrative expenses.

*Written Premiums*

The Financial, Professional & International Insurance segment's gross and net written premiums by market were as follows:

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

(in millions)	Gross Written Premiums							
	Three Months Ended			Nine Months Ended				
	September 30,			September 30,				
	2012	2011		2012	2011			
Bond & Financial Products	\$	537	\$	552	\$	1,547	\$	1,579
International		226		302		889		995
<b>Total Financial, Professional &amp; International Insurance</b>	<b>\$</b>	<b>763</b>	<b>\$</b>	<b>854</b>	<b>\$</b>	<b>2,436</b>	<b>\$</b>	<b>2,574</b>

Table of Contents

(in millions)	Net Written Premiums			
	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
Bond & Financial Products	\$ 529	\$ 538	\$ 1,410	\$ 1,440
International	200	270	763	871
<b>Total Financial, Professional &amp; International Insurance</b>	<b>\$ 729</b>	<b>\$ 808</b>	<b>\$ 2,173</b>	<b>\$ 2,311</b>

The Financial, Professional & International Insurance segment's gross and net written premiums in the third quarter of 2012 decreased by 11% and 10%, respectively, from the same period of 2011. In the first nine months of 2012, gross and net written premiums decreased by 5% and 6%, respectively, from the same period of 2011.

Net written premiums in Bond & Financial Products in the third quarter of 2012 were \$529 million, \$9 million or 2% lower than in the same period of 2011. Net written premiums in the first nine months of 2012 were \$1.41 billion, \$30 million or 2% lower than in the same period of 2011. The decreases in both periods of 2012 were primarily driven by lower business volume in construction surety reflecting the continued slowdown in construction spending, partially offset by growth in management liability business volume. Excluding the surety line of business, for which the following are not relevant measures, business retention rates in the third quarter and first nine months of 2012 remained strong and were slightly lower than in the third quarter of 2011, but slightly higher than in the first nine months of 2011. Renewal premium changes in the third quarter and first nine months of 2012 were positive and significantly higher than in the respective periods of 2011, primarily driven by positive renewal rate changes. New business volume in the third quarter of 2012 was lower than in the same period of 2011, while new business volume in the first nine months of 2012 was virtually level with the same period of 2011.

Net written premiums in International in the third quarter of 2012 were \$200 million, \$70 million or 26% lower than in the same period of 2011. Net written premiums in the first nine months of 2012 were \$763 million, \$108 million or 12% lower than in the same period of 2011. The decreases in both periods of 2012 primarily reflected the impact of policies written in the third quarter of 2011 that, because their terms were generally 18 months, were not up for renewal in the third quarter of 2012, lower surety volumes in Canada and the impact of the Company's withdrawal from personal insurance business in the Republic of Ireland. Excluding the surety line of business, for which the following are not relevant measures, business retention rates in the third quarter and first nine months of 2012 were strong and higher than in the respective periods of 2011. Renewal premium changes in the third quarter of 2012 were negative and lower than in the same period of 2011, primarily reflecting declines in insured exposures and lower levels of positive renewal rate changes. Renewal premium changes in the first nine months of 2012 were flat and slightly lower than in the same period of 2011, as positive renewal rate changes were largely offset by a decline in insured exposures. New business volumes in the third quarter and first nine months of 2012 were lower than in the same periods of 2011.

Table of Contents**Personal Insurance**

Results of the Company's Personal Insurance segment were as follows:

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Revenues</b>				
Earned premiums	\$ 1,912	\$ 1,916	\$ 5,725	\$ 5,660
Net investment income	101	102	308	331
Other revenues	17	17	52	53
<b>Total revenues</b>	<b>\$ 2,030</b>	<b>\$ 2,035</b>	<b>\$ 6,085</b>	<b>\$ 6,044</b>
<b>Total claims and expenses</b>	<b>\$ 1,734</b>	<b>\$ 2,225</b>	<b>\$ 5,639</b>	<b>\$ 6,763</b>
<b>Operating income (loss)</b>	<b>\$ 206</b>	<b>\$ (108)</b>	<b>\$ 331</b>	<b>\$ (409)</b>
Loss and loss adjustment expense ratio	59.8%	85.3%	68.0%	88.3%
Underwriting expense ratio	29.9	29.7	29.4	30.1
<b>GAAP combined ratio</b>	<b>89.7%</b>	<b>115.0%</b>	<b>97.4%</b>	<b>118.4%</b>
<b>Incremental impact of direct to consumer initiative on GAAP combined ratio</b>	<b>2.9%</b>	<b>2.5%</b>	<b>2.3%</b>	<b>2.6%</b>

*Overview*

Operating income in the third quarter of 2012 was \$206 million, compared with an operating loss of \$(108) million in the same period of 2011. The improvement over the prior year quarter reflected (i) a significant decline in catastrophe losses and, to a lesser extent, (ii) an increase in net favorable prior year reserve development and (iii) higher underlying underwriting margins resulting from lower non-catastrophe weather-related losses. Catastrophe losses in the third quarter of 2012 were \$40 million, compared with \$408 million in the same period of 2011. Net favorable prior year reserve development in the third quarter of 2012 was \$65 million, compared with \$5 million in the same period of 2011.

Operating income in the first nine months of 2012 was \$331 million, compared with an operating loss of \$(409) million in the same period of 2011. The improvement was driven by the same factors described above. In addition, operating income in the first nine months of 2011 included the impact of a \$10 million benefit in the first quarter of 2011 resulting from the favorable resolution of various prior year tax matters. Catastrophe losses in the first nine months of 2012 were \$448 million, compared with \$1.42 billion in the same period of 2011. Net favorable prior year reserve development in the first nine months of 2012 was \$142 million, compared with \$105 million in the same period of 2011.

*Earned Premiums*

Earned premiums in the third quarter of 2012 were \$1.91 billion, \$4 million or less than 1% lower than in the same period of 2011. Earned premiums in the first nine months of 2012 were \$5.73 billion, \$65 million or 1% higher than in the same period of 2011.



*Net Investment Income*

Net investment income in the third quarter of 2012 was \$101 million, slightly lower than in the same period of 2011. Net investment income in the first nine months of 2012 was \$308 million, \$23 million or 7% lower than in the same period of 2011. For the third quarter and first nine months of 2012, net investment income in the Personal Insurance segment decreased from the comparative periods of 2011, primarily due to lower net investment income from fixed maturity investments, partially offset by higher net investment income generated by non-fixed maturity investments. Refer to the *Net Investment Income* section of the *Consolidated Results of Operations* discussion herein for a description of the factors contributing to the changes in the Company's consolidated net investment income in the third quarter and first nine months of 2012 compared with the same periods of 2011. In addition, refer to note 2 of notes to the Company's consolidated financial

Table of Contents

statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 for a discussion of the Company's net investment income allocation methodology.

**Claims and Expenses**

*Claims and Claim Adjustment Expenses*

Claims and claim adjustment expenses in the third quarter of 2012 were \$1.14 billion, \$491 million or 30% lower than in the same period of 2011. The decrease primarily reflected (i) a significant decline in catastrophe losses and, to a lesser extent, (ii) lower non-catastrophe weather-related losses and (iii) higher net favorable prior year reserve development, partially offset by (iv) the impact of loss cost trends. Catastrophe losses in the third quarter of 2012 were \$40 million, compared with \$408 million in the same period of 2011. Net favorable prior year reserve development in the third quarter of 2012 was \$65 million, compared with \$5 million in the same period of 2011. Net favorable prior year reserve development in the third quarter of 2012 was concentrated in the Homeowners and Other product line and was primarily driven by better than expected loss development related to catastrophe and non-catastrophe weather-related losses incurred in 2011, as well as favorable loss development in the 2007 through 2010 accident years for the umbrella line of business.

Claims and claim adjustment expenses in the first nine months of 2012 were \$3.89 billion, \$1.10 billion or 22% lower than in the same period of 2011, primarily reflecting the same factors described above. Catastrophe losses in the first nine months of 2012 and 2011 were \$448 million and \$1.42 billion, respectively. Net favorable prior year reserve development in the first nine months of 2012 and 2011 was \$142 million and \$105 million. The 2012 total was driven by the same factors described above, whereas the 2011 total was also concentrated in the Homeowners and Other product line, driven by better than expected loss development related to catastrophe losses incurred in the first half of 2010, as well as favorable loss development in the 2006 through 2010 accident years for the umbrella line of business.

*Amortization of Deferred Acquisition Costs*

The amortization of deferred acquisition costs in the third quarter of 2012 was \$360 million, \$8 million or 2% lower than in the same period of 2011. The amortization of deferred acquisition costs in the first nine months of 2012 was \$1.08 billion, slightly lower than in the same 2011 period. The changes in both periods of 2012 were less than the changes in earned premiums for both periods, primarily reflecting lower fixed-value commission expense and growth in the Company's direct to consumer business (for which no commission expense is incurred).

*General and Administrative Expenses*

General and administrative expenses in the third quarter of 2012 were \$230 million, \$8 million or 4% higher than in the same period of 2011. General and administrative expenses in the first nine months of 2012 were \$663 million, \$19 million or 3%, lower than in the same period of 2011. The changes in both periods of 2012 included the impact of the timing of advertising and other costs associated with the Company's direct to consumer business.

*GAAP Combined Ratio*

The GAAP combined ratio of 89.7% in the third quarter of 2012 was 25.3 points lower than the GAAP combined ratio of 115.0% in the same period of 2011. The GAAP combined ratio of 97.4% in the first nine months of 2012 was 21.0 points lower than the GAAP combined ratio of 118.4% in the same period of 2011.

The loss and loss adjustment expense ratio of 59.8% in the third quarter of 2012 was 25.5 points lower than the loss and loss adjustment expense ratio of 85.3% in the same period of 2011. Catastrophe losses accounted for 2.1 points and 21.3 points of the loss and loss adjustment expense ratios in the third quarters of 2012 and 2011, respectively. The loss and loss adjustment expense ratio for the third quarters of 2012 and 2011 included 3.4 points and 0.3 points of benefit, respectively, from net favorable prior year reserve development. The 2012 third quarter loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was 3.2 points lower than the 2011 ratio on the same basis, primarily reflecting the decline in non-catastrophe weather-related losses.

Table of Contents

The loss and loss adjustment expense ratio of 68.0% in the first nine months of 2012 was 20.3 points lower than the loss and loss adjustment expense ratio of 88.3% in the same period of 2011. Catastrophe losses accounted for 7.8 points and 25.1 points of the loss and loss adjustment expense ratios in the first nine months of 2012 and 2011, respectively. The loss and loss adjustment expense ratio for the first nine months of 2012 and 2011 included 2.5 points and 1.9 points of benefit, respectively, from net favorable prior year reserve development. The 2012 nine-month loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was 2.4 points lower than the 2011 ratio on the same basis, also reflecting the same factors discussed above for the third quarter of 2012.

The underwriting expense ratio of 29.9% in the third quarter of 2012 was 0.2 points higher than the underwriting expense ratio of 29.7% in the same period of 2011. In the first nine months of 2012, the underwriting expense ratio of 29.4% was 0.7 points lower than the underwriting expense ratio of 30.1% in the same 2011 period. The decrease in the underwriting expense ratio for the first nine months of 2012 compared with the same period of 2011 primarily reflected the impact of an increase in earned premiums combined with the impact of a decline in general and administrative expenses.

*Agency Written Premiums*

Personal Insurance's gross and net written premiums by product line were as follows for its Agency business, which comprises business written through agents, brokers and other intermediaries and represents almost all of the Personal Insurance segment's gross and net written premiums:

(in millions)	Gross Written Premiums				
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2012	2011	2012	2011	
Agency Automobile	\$ 911	\$ 950	\$ 2,718	\$ 2,825	
Agency Homeowners and Other	1,171	1,179	3,218	3,206	
<b>Total Agency Personal Insurance</b>	<b>\$ 2,082</b>	<b>\$ 2,129</b>	<b>\$ 5,936</b>	<b>\$ 6,031</b>	

  

(in millions)	Net Written Premiums				
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2012	2011	2012	2011	
Agency Automobile	\$ 906	\$ 946	\$ 2,705	\$ 2,812	
Agency Homeowners and Other	1,056	1,056	2,975	2,979	
<b>Total Agency Personal Insurance</b>	<b>\$ 1,962</b>	<b>\$ 2,002</b>	<b>\$ 5,680</b>	<b>\$ 5,791</b>	

Gross and net agency written premiums in the third quarter and first nine months of 2012 were 2% lower than in the same periods of 2011.

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

In the Agency Automobile line of business, net written premiums in the third quarter and first nine months of 2012 were 4% lower than in the same periods of 2011. Business retention rates remained strong but were lower than in the same periods of 2011, while new business levels in the third quarter and first nine months of 2012 declined from the same periods of 2011. Renewal premium changes remained positive in the third quarter and first nine months of 2012 and increased over the same periods of 2011.

In the Agency Homeowners and Other line of business, net written premiums in the third quarter and first nine months of 2012 were virtually level with the same periods of 2011. Business retention rates remained strong but were lower than in the same periods of 2011, while new business levels in the third quarter and first nine months of 2012 declined from the same periods of 2011. Renewal premium changes remained positive in the third quarter and first nine months of 2012 and increased over the same periods of 2011.

For its Agency business, the Personal Insurance segment had approximately 7.3 million and 7.7 million active policies at September 30, 2012 and 2011, respectively.

Table of Contents

In its direct to consumer business, net written premiums in the third quarter and first nine months of 2012 were \$44 million and \$121 million, respectively, both 22% higher than in the respective periods of 2011. Active policies were 158,000 at September 30, 2012, an increase of 20% over the same date in 2011.

**Interest Expense and Other**

(in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
Operating loss	\$ (62)	\$ (65)	\$ (196)	\$ (214)

The operating loss for Interest Expense and Other in the third quarter of 2012 was \$3 million lower than in the same period of 2011. The operating loss in the first nine months of 2012 was \$18 million lower than in the same period of 2011. After-tax interest expense in the third quarter and first nine months of 2012 was \$60 million and \$185 million, respectively, compared with \$63 million and \$189 million in the respective periods of 2011. The decline in interest expense in both periods of 2012 reflected the repayment of \$258 million of debt in the second quarter of 2012.

**ASBESTOS CLAIMS AND LITIGATION**

The Company believes that the property and casualty insurance industry has suffered from court decisions and other trends that have expanded insurance coverage for asbestos claims far beyond the original intent of insurers and policyholders. The Company continues to receive a significant number of asbestos claims from the Company's policyholders (which includes others seeking coverage under a policy). Factors underlying these claim filings include intensive advertising by lawyers seeking asbestos claimants and the focus by plaintiffs on previously peripheral defendants. The focus on these defendants is primarily the result of the number of traditional asbestos defendants who have sought bankruptcy protection in previous years. In addition to contributing to the overall number of claims, bankruptcy proceedings may increase the volatility of asbestos-related losses by initially delaying the reporting of claims and later by significantly accelerating and increasing loss payments by insurers, including the Company. The bankruptcy of many traditional defendants has also caused increased settlement demands against those policyholders who are not in bankruptcy but that remain in the tort system. Currently, in many jurisdictions, those who allege very serious injury and who can present credible medical evidence of their injuries are receiving priority trial settings in the courts, while those who have not shown any credible disease manifestation are having their hearing dates delayed or placed on an inactive docket. This trend of prioritizing claims involving credible evidence of injuries, along with the focus on previously peripheral defendants, contributes to the claims and claim adjustment expense payments experienced by the Company. The Company's asbestos-related claims and claim adjustment expense experience also has been impacted by the unavailability of other insurance sources potentially available to policyholders, whether through exhaustion of policy limits or through the insolvency of other participating insurers.

The Company continues to be involved in coverage litigation concerning a number of policyholders, some of whom have filed for bankruptcy, who in some instances have asserted that all or a portion of their asbestos-related claims are not subject to aggregate limits on coverage. In these instances, policyholders also may assert that each individual bodily injury claim should be treated as a separate occurrence under the policy. It is difficult to predict whether these policyholders will be successful on both issues. To the extent both issues are resolved in a policyholder's favor and other Company defenses are not successful, the Company's coverage obligations under the policies at issue would be materially increased and bounded only by the applicable per-occurrence limits and the number of asbestos bodily injury claims against the policyholders. Accordingly, although the Company has seen a moderation in the overall risk associated with these lawsuits, it remains difficult to predict the

ultimate cost of these claims.

Many coverage disputes with policyholders are only resolved through settlement agreements. Because many policyholders make exaggerated demands, it is difficult to predict the outcome of settlement negotiations. Settlements involving bankrupt policyholders may include extensive releases which are favorable to the Company but which could result in settlements for larger amounts than originally anticipated. There also may be instances where a court may not approve a proposed settlement, which may result in additional litigation and potentially less beneficial outcomes for the Company. As in the past, the Company will continue to pursue settlement opportunities.

Table of Contents

In addition to claims against policyholders, proceedings have been launched directly against insurers, including the Company, by individuals challenging insurers' conduct with respect to the handling of past asbestos claims and by individuals seeking damages arising from alleged asbestos-related bodily injuries. It is possible that the filing of other direct actions against insurers, including the Company, could be made in the future. It is difficult to predict the outcome of these proceedings, including whether the plaintiffs will be able to sustain these actions against insurers based on novel legal theories of liability. The Company believes it has meritorious defenses to these claims and has received favorable rulings in certain jurisdictions.

Travelers Property Casualty Corp. (TPC), a wholly-owned subsidiary of the Company, had entered into settlement agreements, which are subject to a number of contingencies, in connection with a number of these direct action claims. For a full discussion of these settlement agreements, including subsequent appeals and court decisions that have delayed their implementation, see the "Asbestos Direct Action Litigation" section of note 12 of notes to the unaudited consolidated financial statements.

Because each policyholder presents different liability and coverage issues, the Company generally reviews the exposure presented by each policyholder at least annually. Among the factors which the Company may consider in the course of this review are: available insurance coverage, including the role of any umbrella or excess insurance the Company has issued to the policyholder; limits and deductibles; an analysis of the policyholder's potential liability; the jurisdictions involved; past and anticipated future claim activity and loss development on pending claims; past settlement values of similar claims; allocated claim adjustment expense; potential role of other insurance; the role, if any, of non-asbestos claims or potential non-asbestos claims in any resolution process; and applicable coverage defenses or determinations, if any, including the determination as to whether or not an asbestos claim is a products/completed operation claim subject to an aggregate limit and the available coverage, if any, for that claim.

In the third quarter of 2012, the Company completed its annual in-depth asbestos claim review and noted the following trends:

- continued high level of litigation activity in certain jurisdictions involving individuals alleging serious asbestos-related illness;
- while overall payment patterns have been generally stable, there has been an increase in severity for certain policyholders due to the continued high level of litigation activity;
- continued moderate level of asbestos-related bankruptcy activity; and
- the absence of new theories of liability or new classes of defendants.

While the Company believes that over the past several years there has been a reduction in the volatility associated with the Company's overall asbestos exposure, there nonetheless remains a high degree of uncertainty with respect to future exposure from asbestos claims.

As in prior years, the annual claim review considered active policyholders and litigation cases for potential product and non-product liability. The Home Office and Field Office categories, which account for the vast majority of policyholders with active asbestos-related claims, again experienced a slight reduction in the number of policyholders with open asbestos claims compared with the prior year period. Asbestos-related payments in these categories decreased slightly in the first nine months of 2012 compared with the same period in 2011. Payments on behalf of policyholders in these categories continue to be influenced by the high level of litigation activity in a limited number of jurisdictions where



individuals alleging serious asbestos-related injury continue to target previously peripheral defendants.

The Company's quarterly asbestos reserve reviews include an analysis of exposure and claim payment patterns by policyholder category, as well as recent settlements, policyholder bankruptcies, judicial rulings and legislative actions. The Company also analyzes developing payment patterns among policyholders in the Home Office, Field Office and Assumed Reinsurance and Other categories as well as projected reinsurance billings and recoveries. In addition, the Company reviews its historical gross and net loss and expense paid experience, year-by-year, to assess any emerging trends, fluctuations, or characteristics suggested by the aggregate paid activity. Conventional actuarial methods are not utilized to establish asbestos reserves nor have the Company's evaluations resulted in any way of determining a meaningful average asbestos defense or indemnity payment.

Table of Contents

The completion of these reviews and analyses in the third quarters of 2012 and 2011 resulted in a \$175 million increase in the Company's net asbestos reserves in each period. In both 2012 and 2011, the reserve increases were primarily driven by increases in the Company's estimate of projected settlement and defense costs related to a broad number of policyholders in the Home Office category and by higher projected payments on assumed reinsurance accounts. The increase in the estimate of projected settlement and defense costs resulted from payment trends that continue to be moderately higher than previously anticipated due to the impact of the current litigation environment discussed above. Notwithstanding these trends, the Company's overall view of the underlying asbestos environment is essentially unchanged from recent periods and there remains a high degree of uncertainty with respect to future exposure to asbestos claims.

Net asbestos paid losses in the first nine months of 2012 were \$167 million, compared with \$190 million in the same period of 2011. Net asbestos reserves were \$2.45 billion at September 30, 2012, compared with \$2.53 billion at September 30, 2011.

The following table displays activity for asbestos losses and loss expenses and reserves:

(at and for the nine months ended September 30, in millions)	2012	2011
<b>Beginning reserves:</b>		
Gross	\$ 2,780	\$ 2,941
Ceded	(341)	(393)
<b>Net</b>	<b>2,439</b>	<b>2,548</b>
<b>Incurred losses and loss expenses:</b>		
Gross	171	195
Ceded	4	(20)
<b>Net</b>	<b>175</b>	<b>175</b>
<b>Losses paid:</b>		
Gross	180	215
Ceded	(13)	(25)
<b>Net</b>	<b>167</b>	<b>190</b>
<b>Ending reserves:</b>		
Gross	2,771	2,921
Ceded	(324)	(388)
<b>Net</b>	<b>\$ 2,447</b>	<b>\$ 2,533</b>

See Uncertainty Regarding Adequacy of Asbestos and Environmental Reserves.

**ENVIRONMENTAL CLAIMS AND LITIGATION**

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The Company continues to receive claims from policyholders who allege that they are liable for injury or damage arising out of their alleged disposition of toxic substances. Mostly, these claims are due to various legislative as well as regulatory efforts aimed at environmental remediation. For instance, the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA), enacted in 1980 and later modified, enables private parties as well as federal and state governments to take action with respect to releases and threatened releases of hazardous substances. This federal statute permits the recovery of response costs from some liable parties and may require liable parties to undertake their own remedial action. Liability under CERCLA may be joint and several with other responsible parties.

The Company has been, and continues to be, involved in litigation involving insurance coverage issues pertaining to environmental claims. The Company believes that some court decisions have interpreted the insurance coverage to be broader than the original intent of the insurers and policyholders. These decisions often pertain to insurance policies that were issued by the Company prior to the mid-1980s. These decisions continue to be inconsistent and vary from jurisdiction to jurisdiction. Environmental claims when submitted rarely indicate the monetary amount being sought by the claimant from the policyholder, and the Company does not keep track of the monetary amount being sought in those few claims which indicate a monetary amount.

Table of Contents

The resolution of environmental exposures by the Company generally occurs by settlement on a policyholder-by-policyholder basis as opposed to a claim-by-claim basis. Generally, the Company strives to extinguish any obligations it may have under any policy issued to the policyholder for past, present and future environmental liabilities and extinguish any pending coverage litigation dispute with the policyholder. This form of settlement is commonly referred to as a "buy-back" of policies for future environmental liability. In addition, many of the agreements have also extinguished any insurance obligation which the Company may have for other claims, including but not limited to asbestos and other cumulative injury claims. The Company and its policyholders may also agree to settlements which extinguish any liability arising from known specified sites or claims. Where appropriate, these agreements also include indemnities and hold harmless provisions to protect the Company. The Company's general purpose in executing these agreements is to reduce the Company's potential environmental exposure and eliminate the risks presented by coverage litigation with the policyholder and related costs.

In establishing environmental reserves, the Company evaluates the exposure presented by each policyholder and the anticipated cost of resolution, if any. In the course of this analysis, the Company generally considers the probable liability, available coverage, relevant judicial interpretations and historical value of similar exposures. In addition, the Company considers the many variables presented, such as: the nature of the alleged activities of the policyholder at each site; the number of sites; the total number of potentially responsible parties at each site; the nature of the alleged environmental harm and the corresponding remedy at each site; the nature of government enforcement activities at each site; the ownership and general use of each site; the overall nature of the insurance relationship between the Company and the policyholder, including the role of any umbrella or excess insurance the Company has issued to the policyholder; the involvement of other insurers; the potential for other available coverage, including the number of years of coverage; the role, if any, of non-environmental claims or potential non-environmental claims in any resolution process; and the applicable law in each jurisdiction. The evaluation of the exposure presented by a policyholder can change as information concerning that policyholder and the many variables presented is developed. Conventional actuarial techniques are not used to estimate these reserves.

In its review of environmental reserves, the Company considers: past settlement payments; changing judicial and legislative trends; its reserves for the costs of litigating environmental coverage matters; the potential for policyholders with smaller exposures to be named in new clean-up actions for both on- and off-site waste disposal activities; the potential for adverse development; the potential for additional new claims beyond previous expectations; and the potential higher costs for new settlements.

The duration of the Company's investigation and review of these claims and the extent of time necessary to determine an appropriate estimate, if any, of the value of the claim to the Company vary significantly and are dependent upon a number of factors. These factors include, but are not limited to, the cooperation of the policyholder in providing claim information, the pace of underlying litigation or claim processes, the pace of coverage litigation between the policyholder and the Company and the willingness of the policyholder and the Company to negotiate, if appropriate, a resolution of any dispute pertaining to these claims. Because these factors vary from claim-to-claim and policyholder-by-policyholder, the Company cannot provide a meaningful average of the duration of an environmental claim. However, based upon the Company's experience in resolving these claims, the duration may vary from months to several years.

The Company continues to receive notices from policyholders tendering claims for the first time, frequently under policies issued prior to the mid-1980's. These policyholders continue to present smaller exposures, have fewer sites and are lower tier defendants. Further, in many instances, clean-up costs have been reduced because regulatory agencies are willing to accept risk-based site analyses and more efficient clean-up technologies. Over the past several years, the Company has experienced generally favorable trends in overall environmental claim payments, in the number of new policyholders tendering environmental claims for the first time and in the number of pending declaratory judgment actions relating to environmental matters. However, the degree to which those favorable trends have continued has been less than anticipated. As a result, in the second quarters of 2012 and 2011, the Company increased its net environmental reserves by \$90 million and \$76 million, respectively.

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Net environmental paid losses in the first nine months of 2012 and 2011 were \$58 million and \$60 million, respectively. At September 30, 2012, approximately 94% of the net environmental reserve (approximately \$351 million) was carried in a bulk reserve and included unresolved environmental claims, incurred but not reported environmental claims and the anticipated cost of coverage litigation disputes relating to these claims. The bulk reserve the Company carries is established and adjusted based upon the aggregate volume of in-process environmental claims and the Company's experience in resolving those claims. The balance, approximately 6% of the net environmental reserve (approximately \$22 million), consists of case reserves.

Table of Contents

The following table displays activity for environmental losses and loss expenses and reserves:

(at and for the nine months ended September 30, in millions)	2012	2011
Beginning reserves:		
Gross	\$ 346	\$ 354
Ceded	(5)	(3)
Net	341	351
Incurred losses and loss expenses:		
Gross	99	80
Ceded	(9)	(4)
Net	90	76
Losses paid:		
Gross	65	61
Ceded	(7)	(1)
Net	58	60
Ending reserves:		
Gross	380	373
Ceded	(7)	(6)
Net	\$ 373	\$ 367

**UNCERTAINTY REGARDING ADEQUACY OF ASBESTOS AND ENVIRONMENTAL RESERVES**

As a result of the processes and procedures discussed above, management believes that the reserves carried for asbestos and environmental claims at September 30, 2012 are appropriately established based upon known facts, current law and management's judgment. However, the uncertainties surrounding the final resolution of these claims continue, and it is difficult to determine the ultimate exposure for asbestos and environmental claims and related litigation. As a result, these reserves are subject to revision as new information becomes available and as claims develop. The continuing uncertainties include, without limitation, the risks and lack of predictability inherent in complex litigation, any impact from the bankruptcy protection sought by various asbestos producers and other asbestos defendants, a further increase or decrease in the cost to resolve, and/or the number of, asbestos and environmental claims beyond that which is anticipated, the role of any umbrella or excess policies the Company has issued, the resolution or adjudication of disputes pertaining to the amount of available coverage for asbestos and environmental claims in a manner inconsistent with the Company's previous assessment of these claims, the number and outcome of direct actions against the Company, future developments pertaining to the Company's ability to recover reinsurance for asbestos and environmental claims and the unavailability of other insurance sources potentially available to policyholders, whether through exhaustion of policy limits or through the insolvency of other participating insurers. In addition, uncertainties arise from the insolvency or bankruptcy of policyholders and other defendants. It is also not possible to predict changes in the legal, regulatory and legislative environment and their impact on the future development of asbestos and environmental claims. This environment could be affected by changes in applicable legislation and future court and regulatory decisions and interpretations, including the outcome of legal challenges to legislative and/or judicial reforms establishing medical criteria for the pursuit of asbestos claims. It is also difficult to predict the ultimate outcome of complex coverage disputes until settlement negotiations near completion and significant legal questions are resolved or, failing settlement, until the dispute is adjudicated. This is particularly the case with policyholders in bankruptcy where negotiations often involve a large number of claimants and other parties and require court approval to be effective. As part of its continuing analysis of asbestos and environmental reserves, the Company continues to study the implications of these and other developments. (Also see note 12 of notes to the unaudited consolidated financial statements in this report).

Because of the uncertainties set forth above, additional liabilities may arise for amounts in excess of the Company's current reserves. In addition, the Company's estimate of claims and claim adjustment expenses may change. These additional liabilities or increases in estimates, or a range of either, cannot now be reasonably estimated and could result in income statement charges that could be material to the Company's operating results in future periods.

Table of Contents

**INVESTMENT PORTFOLIO**

The Company's invested assets at September 30, 2012 were \$74.49 billion, of which 93% was invested in fixed maturity and short-term investments, 1% in equity securities, 1% in real estate and 5% in other investments. Because the primary purpose of the investment portfolio is to fund future claims payments, the Company employs a conservative investment philosophy. A significant majority of funds available for investment are deployed in a widely diversified portfolio of high quality, liquid taxable U.S. government, tax-exempt U.S. municipal and taxable corporate and U.S. agency mortgage-backed bonds.

The carrying value of the Company's fixed maturity portfolio at September 30, 2012 was \$65.87 billion. The Company closely monitors the duration of its fixed maturity investments, and investment purchases and sales are executed with the objective of having adequate funds available to satisfy the Company's insurance and debt obligations. The weighted average credit quality of the Company's fixed maturity portfolio, both including and excluding U.S. Treasury securities, was Aa2 at both September 30, 2012 and December 31, 2011. In 2011, Standard & Poor's downgraded the credit rating of securities issued by the U.S. government. The downgrade had minimal impact on the overall credit quality of the Company's fixed maturity portfolio. Below investment grade securities represented 3.0% and 3.1% of the total fixed maturity investment portfolio at September 30, 2012 and December 31, 2011, respectively. The average effective duration of fixed maturities and short-term securities was 3.2 (3.3 excluding short-term securities) at September 30, 2012 and 3.2 (3.4 excluding short-term securities) at December 31, 2011.

*Obligations of States, Municipalities and Political Subdivisions*

The Company's fixed maturity investment portfolio at September 30, 2012 and December 31, 2011 included \$39.25 billion and \$39.02 billion, respectively, of securities which are obligations of states, municipalities and political subdivisions (collectively referred to as the municipal bond portfolio). The municipal bond portfolio is diversified across the United States, the District of Columbia and Puerto Rico and includes general obligation and revenue bonds issued by states, cities, counties, school districts and similar issuers. Included in the municipal bond portfolio at September 30, 2012 and December 31, 2011 were \$8.80 billion and \$7.33 billion, respectively, of advance refunded or escrowed-to-maturity bonds (collectively referred to as pre-refunded bonds), which are bonds for which an irrevocable trust has been established to fund the remaining payments of principal and interest. Such escrow accounts are verified as to their sufficiency by an independent verification agent of the underwriter, issuer or trustee and are almost exclusively comprised of U.S. Treasury securities. Moody's Investors Service has assigned negative outlooks to municipal securities in both the state sector and local government sector within the United States.

The Company bases its investment decision on the underlying credit characteristics of the municipal security. While its municipal bond portfolio includes a number of securities that were enhanced by third-party insurance for the payment of principal and interest in the event of an issuer default, the Company does not rely on enhanced credit characteristics provided by such third-party insurance as part of its investing decisions. The downgrade during 2008 and 2009 of credit ratings of insurers of these securities resulted in a corresponding downgrade in the ratings of many such securities to the underlying rating of the respective security. Of the insured municipal securities in the Company's investment portfolio at September 30, 2012, approximately 98% were rated at A3 or above, and approximately 91% were rated at Aa3 or above, without the benefit of insurance. The Company believes that a loss of the benefit of insurance would not result in a material adverse impact on the Company's results of operations, financial position or liquidity, due to the underlying credit strength of the issuers of the securities, as well as the Company's ability and intent to hold the securities. The average credit rating of the underlying issuers of these securities was Aa2 at September 30, 2012. The average credit rating of the entire municipal bond portfolio was Aa1 at September 30, 2012 with and without the enhancement provided by third-party insurance.



*Mortgage-Backed Securities, Collateralized Mortgage Obligations and Pass-Through Securities*

The Company's fixed maturity investment portfolio at September 30, 2012 and December 31, 2011 included \$3.15 billion and \$3.52 billion, respectively, of residential mortgage-backed securities including pass-through securities and collateralized mortgage obligations (CMO), all of which are subject to prepayment risk (either shortening or lengthening of duration). While prepayment risk for securities and its effect on income cannot be fully controlled, particularly when interest rates move dramatically, the Company's investment strategy generally favors securities that reduce this risk within expected interest rate ranges. Included in the totals at September 30, 2012 and December 31, 2011 were \$1.59 billion and \$1.82 billion,

Table of Contents

respectively, of GNMA, FNMA and FHLMC (excluding FHA project loans) guaranteed residential mortgage-backed pass-through securities classified as available for sale. Also included in those totals were residential CMOs classified as available for sale with a fair value of \$1.56 billion and \$1.70 billion, at September 30, 2012 and December 31, 2011, respectively. Approximately 38% of the Company's CMO holdings were guaranteed by or fully collateralized by securities issued by GNMA, FNMA or FHLMC at both September 30, 2012 and December 31, 2011. The average credit rating of the \$962 million and \$1.05 billion of non-guaranteed CMO holdings at September 30, 2012 and December 31, 2011, respectively, was Ba2 and Ba1, respectively. The average credit rating of all of the above securities was Aa3 at both September 30, 2012 and December 31, 2011.

The Company makes investments in residential CMOs that are either guaranteed by GNMA, FNMA or FHLMC, or if not guaranteed, are senior or super-senior positions within their respective securitizations. Both guaranteed and non-guaranteed residential CMOs allocate the distribution of payments from the underlying mortgages among different classes of bondholders. In addition, non-guaranteed residential CMOs provide structures that allocate the impact of credit losses to different classes of bondholders. Senior and super-senior CMOs are protected, to varying degrees, from credit losses as those losses are initially allocated to subordinated bondholders. The Company's investment strategy is to purchase CMO tranches that are expected to offer the most favorable return given the Company's assessment of associated risks. The Company does not purchase residual interests in CMOs.

*Alternative Documentation Mortgages and Sub-Prime Mortgages*

At September 30, 2012 and December 31, 2011, the Company's fixed maturity investment portfolio included collateralized mortgage obligations backed by alternative documentation mortgages and asset-backed securities collateralized by sub-prime mortgages with a collective fair value of \$354 million and \$351 million, respectively (comprising approximately 0.5% of the Company's total fixed maturity investments at both dates). The continued disruption in secondary investment markets provided the Company with the opportunity to selectively acquire additional mortgage-backed securities at discounted prices in recent years. The Company purchased \$11 million and \$128 million of such securities in the nine months ended September 30, 2012 and the year ended December 31, 2011, respectively. The Company defines sub-prime mortgage-backed securities as investments in which the underlying loans primarily exhibit one or more of the following characteristics: low FICO scores, above-prime interest rates, high loan-to-value ratios or high debt-to-income ratios. Alternative documentation securitizations are those in which the underlying loans primarily meet the government-sponsored entities' requirements for credit score but do not meet the government-sponsored entities' guidelines for documentation, property type, debt and loan-to-value ratios. The average credit rating on these securities and obligations held by the Company was Baa3 and Baa2 at September 30, 2012 and December 31, 2011, respectively.

*Commercial Mortgage-Backed Securities and Project Loans*

At September 30, 2012 and December 31, 2011, the Company held commercial mortgage-backed securities (including FHA project loans) of \$439 million and \$446 million, respectively.

*Equity Securities Available for Sale, Real Estate and Short-Term Investments*

See note 1 of notes to the Company's consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 for further information about these invested asset classes.

*Other Investments*

At both September 30, 2012 and December 31, 2011, the carrying value of the Company's other investments was \$3.45 billion. The Company's other investments are primarily comprised of private equity limited partnerships, hedge funds, real estate partnerships, joint ventures, mortgage loans, venture capital (through direct ownership and limited partnerships) and trading securities, which are subject to more volatility than the Company's fixed maturity investments. These asset classes have historically provided a higher return than fixed maturities but are subject to more volatility. Net investment income provided by these asset classes was \$339 million and \$285 million in the nine months ended September 30, 2012 and 2011, respectively. The increase in 2012 was primarily driven by improved results from the Company's real estate partnerships and hedge fund investments.

Table of Contents**CATASTROPHE REINSURANCE COVERAGE**

The Company's catastrophe reinsurance coverage is discussed in the Reinsurance section of Part I Item 1 Business in the Company's Annual Report on Form 10-K for the year ended December 31, 2011. Except as discussed below, there have been no material changes to the Company's catastrophe reinsurance coverage from that reported in the Annual Report.

*General Catastrophe Reinsurance Treaty.* The Company utilizes a general catastrophe reinsurance treaty with unaffiliated reinsurers to help manage its exposure to losses resulting from catastrophes. The general catastrophe reinsurance treaty covers the accumulation of net property losses arising out of one occurrence. The treaty covers all of the Company's exposures in the United States and Canada and their possessions and waters contiguous thereto, the Caribbean and Mexico. The treaty only provides coverage for terrorism events in limited circumstances and excludes entirely losses arising from nuclear, biological, chemical or radiological attacks.

The following table summarizes the Company's coverage under its General Catastrophe Reinsurance Treaty, effective for the period July 1, 2012 through June 30, 2013, as well as certain other catastrophe-related coverages:

Layer of Loss	Reinsurance Coverage In-Force
\$0 - \$1.5 billion	Loss 100% retained by the Company, except for certain losses covered by the Earthquake Excess-of-Loss Treaty as described below.
\$1.5 billion - \$2.25 billion	53.3% (\$400 million) of loss covered by treaty; 46.7% (\$350 million) of loss retained by the Company. Additionally, certain losses incurred in the Northeastern United States are covered by the Catastrophe Bond Programs as described below.
Greater than \$2.25 billion	100% of loss retained by the Company, except for certain losses incurred in the Northeastern United States, which are covered by the Catastrophe Bond Programs and Northeast Catastrophe Treaty as described below.

*Catastrophe Bond Program.* With respect to Longpoint Re II, one of the Company's catastrophe bond programs, the attachment point for index-based losses and the maximum limit in the program's two reinsurance agreements are reset annually using a third-party proprietary computer model to estimate potential hurricane losses for the entire industry. Each reinsurance agreement provides up to \$250 million of coverage on a proportional basis from losses resulting from certain hurricane events in the northeastern United States. The two reinsurance agreements expire in December 2012 and 2013, respectively. The purpose of the annual reset is to maintain modeled probabilities of attachment and expected loss on the respective catastrophe bonds equal to their initial modeled probabilities. The attachment point for the indexed-based losses and maximum limit were reset in April 2012 using a new version of the third-party proprietary computer model. Accordingly, for the period May 1, 2012 through December 18, 2012, the Company will be entitled to begin recovering amounts under the two reinsurance agreements if the index-based losses in the covered area for a single occurrence reach an initial attachment amount of \$3.500 billion, up from \$2.208 billion. For the period December 19, 2012 through December 18, 2013, the Company will be able to collect up to \$250 million from the remaining reinsurance contract that expires in December 2013. The full \$250 million coverage amount of each agreement is available on a proportional basis until index-based losses reach a maximum \$4.358 billion limit, up from \$2.793 billion. Covered losses under the agreement are limited to the following geographic locations: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont.

Table of Contents

On June 6, 2012, Long Point Re III Ltd. ( Long Point Re III ), a newly formed independent Cayman Islands insurance company, completed an offering of \$250 million aggregate principal amount of catastrophe bonds to investors. In connection with the offering, the Company and Long Point Re III entered into a three-year reinsurance agreement providing coverage to the Company for losses from a hurricane in the northeastern United States. Coverage under the agreement is subject to a \$2.0 billion retention, after which the Company is entitled to recover 50% of losses, up to a maximum recovery of \$250 million. The attachment point, maximum limit and insurance percentage are reset annually to maintain modeled probabilities of attachment and expected loss on the respective catastrophe bonds equal to the initial modeled probabilities of attachment and expected loss. The business covered by the reinsurance agreement comprises specified property and related coverages in the Company's Personal Insurance segment, and within the Select Accounts and the Commercial Accounts business groups within the Company's Business Insurance segment. Covered losses under the agreement are limited to the following geographic locations: Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Virginia and Vermont. Similar to Longpoint Re II, in Long Point Re III the proceeds of the offering were deposited in a reinsurance trust account. In addition, the permitted investments for such proceeds are of the same type as in Longpoint Re II in all material respects, except that in Long Point Re III the money market funds must have been rated AAAm by Standard & Poor's on the issuance date of the bonds and thereafter must only be rated by S&P. Long Point Re III was structured similarly to Longpoint Re II but does not utilize a dual trigger reinsurance agreement that is based on an index. Accordingly, the Company is not the primary beneficiary of Long Point Re III (i.e., does not consolidate that entity in the Company's consolidated financial statements) and the reinsurance agreement is accounted for as reinsurance. See the Catastrophe Reinsurance section of Part I Item 1 Business in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 for a discussion of the structure of and accounting for Longpoint Re II.

*Other Catastrophe Reinsurance Treaties.* In addition to its general catastrophe treaty and its multi-year catastrophe bond program, the Company also is party to a northeast general catastrophe treaty, a general catastrophe aggregate excess-of-loss reinsurance treaty, an earthquake excess-of-loss reinsurance treaty and several international reinsurance treaties.

*Northeast General Catastrophe Reinsurance Treaty.* The northeast general catastrophe treaty provides up to \$600 million of coverage, subject to a \$2.25 billion retention, for losses arising from hurricanes, tornadoes, hailstorms, earthquakes and winter storm or freeze losses from Virginia to Maine for the period July 1, 2012 through June 30, 2013. Losses from a covered event (occurring over several days) anywhere in the United States, Canada, the Caribbean and Mexico and waters contiguous thereto may be used to satisfy the retention. Recoveries under the catastrophe bond programs (if any) would be first applied to reduce losses subject to this treaty.

*General Catastrophe Aggregate Excess-of-Loss Reinsurance Treaty* See Reinsurance section of Part I Item 1 Business in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

*Earthquake Excess-of-Loss Reinsurance Treaty.* The earthquake excess-of-loss treaty provides for up to \$142.5 million of coverage, subject to a \$125 million retention, for earthquake losses incurred under policies written by the National Property business unit in the Company's Business Insurance segment for the period July 1, 2012 through June 30, 2013.

The Company regularly reviews its catastrophe reinsurance coverage and may adjust such coverage in the future.

**REINSURANCE RECOVERABLES**

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

For a description of the Company's reinsurance recoverables, refer to Reinsurance Recoverables in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

Table of Contents

The following table summarizes the composition of the Company's reinsurance recoverables:

(in millions)	September 30, 2012	December 31, 2011
Gross reinsurance recoverables on paid and unpaid claims and claim adjustment expenses	\$ 5,383	\$ 6,255
Allowance for uncollectible reinsurance	(280)	(345)
<b>Net reinsurance recoverables</b>	<b>5,103</b>	5,910
Mandatory pools and associations	1,960	2,020
Structured settlements	3,177	3,225
<b>Total reinsurance recoverables</b>	<b>\$ 10,240</b>	\$ 11,155

The \$807 million decline in net reinsurance recoverables since December 31, 2011 primarily reflected the impact of cash collections, including commutation agreements, and the impact of net favorable prior year reserve development in the first nine months of 2012.

**OUTLOOK**

The following discussion provides outlook information for certain key drivers of the Company's results of operations and capital position.

*Premiums.* The Company's earned premiums are a function of net written premium volume. Net written premiums comprise both renewal business and new business and are recognized as earned premium over the life of the underlying policies. When business renews, the amount of net written premiums associated with that business may increase or decrease (renewal premium change) as a result of increases or decreases in rate and/or insured exposures, which the Company considers as a measure of units of exposure. Net written premiums from both renewal and new business, and therefore earned premiums, are impacted by competitive market conditions as well as general economic conditions, which, particularly in the case of the Business Insurance segment, affect audit premium adjustments, policy endorsements and mid-term cancellations. Net written premiums are also impacted by the structure of reinsurance programs and related costs.

Given the possibility that more active weather patterns such as the Company experienced in recent periods may continue, as well as the possibility that interest rates may remain low for some period of time, along with the current level of profitability in certain of its product lines, the Company has undertaken efforts to improve its underwriting margins. These efforts include seeking improved rates, as well as improved terms and conditions on many of its insurance products, and also include other initiatives, such as reducing operating expenses and acquisition costs. These efforts may not be successful and/or may result in lower retention and new business levels and therefore lower business volumes. Nonetheless, the Company currently expects retention levels (the amount of expiring premium that renews, before the impact of renewal premium changes) will remain strong relative to historical experience. The Company also expects to continue to achieve renewal price increases during the remainder of 2012 and into 2013. In the Business Insurance segment, the Company expects that renewal premium changes during the remainder of 2012 and into 2013 will be broadly consistent with the higher levels attained in the first nine months of 2012 and will be driven by increases in both renewal rate changes and, subject to the economic uncertainties discussed below, insured exposures. In the Financial, Professional & International Insurance segment, the Company expects that renewal premium changes will modestly improve during the remainder of 2012 and into 2013 compared to the first nine months of 2012. In the Personal Insurance segment, the Company expects both Agency Automobile and Agency Homeowners and Other renewal premium changes during the remainder of 2012 and into 2013 will remain positive and will be slightly higher than in the first nine months of 2012 based on the Company's actions to file for rate increases. The need for state regulatory approval for changes to personal property and casualty insurance prices, as well as competitive market conditions, may impact

the timing and extent of renewal premium changes.

The pricing environment for new business generally has less of an impact on underwriting profitability than renewal rate changes, given the volume of new business relative to renewal business. Property and casualty insurance market conditions are expected to remain competitive during the remainder of 2012 and into 2013 for new business, not only in Business Insurance and Financial, Professional & International Insurance, but especially in Personal Insurance, where price comparison technology used by agents and brokers, sometimes referred to as comparative raters, has increased the focus on



Table of Contents

price over other competitive factors. In addition, in Personal Insurance, as in other segments, the need to keep pace with technological changes, such as telematics and other usage-based methods of determining premiums, may become an increasingly important competitive factor. In Personal Insurance, the Company's efforts to seek improved rates and terms and conditions have impacted, and are likely to continue to impact, the level of new business. Refer to Part I Item 1A Risk Factors The intense competition that we face could harm our ability to maintain or increase our business volumes and our profitability in the Company's Annual Report on Form 10-K for the year ended December 31, 2011. In addition, the Company launched a new distribution channel in 2009 that markets personal insurance products directly to consumers, which is expected to generate modest growth in premium volume for Personal Insurance during the remainder of 2012 and into 2013.

Current economic conditions have been somewhat volatile and there is increased uncertainty as to whether the U.S. or the global economy will grow modestly, remain stagnant or enter a recession. Economic growth experienced in 2011 and the first nine months of 2012 may or may not continue, or may continue at a slower rate for an extended period of time. In addition, some economic conditions, such as the commercial and residential real estate environment and employment rates, may continue to be weak. Uncertainty regarding the U.S. Federal budget and taxes has added to the uncertainty regarding economic conditions generally, and those conditions could be negatively impacted by the occurrence or threat of a so-called "fiscal cliff" consisting of, among other things, mandatory Federal budget reductions and the expiration of Federal individual tax rate reductions.

If weak economic conditions persist or deteriorate, the resulting low levels of economic activity could impact exposure changes at renewal and the Company's ability to write business at acceptable rates. Additionally, low levels of economic activity could adversely impact audit premium adjustments, policy endorsements and mid-term cancellations after policies are written. All of the foregoing, in turn, could adversely impact net written premiums during the remainder of 2012 and into 2013 and, since earned premiums lag net written premiums, earned premiums could be adversely impacted during the remainder of and following 2012.

*Underwriting Gain/Loss.* The Company's underwriting gain/loss can be significantly impacted by catastrophe losses and net favorable or unfavorable prior year reserve development, as well as underlying underwriting margins.

Catastrophe and other weather-related losses are inherently unpredictable from period to period. The Company experienced significant catastrophe and other weather-related losses in a number of recent periods which adversely impacted its results of operations. The Company's results of operations would continue to be adversely impacted if significant catastrophe and other weather-related losses were to occur during the remainder of 2012 and into 2013.

The Company utilizes reinsurance treaties with unaffiliated reinsurers and catastrophe bonds to manage its exposure to losses resulting from catastrophes, as discussed in the "Catastrophe Reinsurance Coverage" section herein.

For the last several years, the Company's results have included significant amounts of net favorable prior year reserve development, although at lower levels in more recent periods, driven by better than expected loss experience in all of the Company's segments. The lower level of net favorable prior year reserve development in a number of recent periods may have been in part due to the Company's reserve estimation process incorporating those factors that led to the higher levels of net favorable prior year reserve development in previous years. If that trend continues, the better than expected loss experience may continue at these recent lower levels, or even lower levels. However, given the inherent uncertainty in estimating claims and claim adjustment expense reserves, loss experience could develop such that the Company recognizes higher or lower levels of favorable prior year reserve development, no favorable prior year reserve development or unfavorable prior year reserve development in future periods. In addition, the ongoing review of prior year claims and claim adjustment expense reserves, or other changes in current period circumstances, may result in the Company revising current year loss estimates upward or downward in future periods.

In Business Insurance, the Company expects that the anticipated impact of increases in renewal premium changes, partially offset by an expected modest increase in underlying losses, and weather patterns consistent with the Company's expectations will likely result in underlying underwriting margins during the remainder of 2012 and into 2013 that are higher than the corresponding prior year periods in 2011 and 2012. In Financial, Professional & International Insurance, the Company expects that the anticipated impact of lower underlying losses due to recent underwriting actions in the segment and increases

Table of Contents

in renewal premium changes in Bond & Financial Products, partially offset by higher employee- and technology-related costs to enhance operations and support future business growth in International, will likely result in underlying underwriting margins during the remainder of 2012 and into 2013 that are modestly higher than the corresponding prior year periods in 2011 and 2012. In Personal Insurance, the Company anticipates higher underlying underwriting margins during the remainder of 2012 and into 2013 as compared with the corresponding prior period quarters, reflecting the anticipated impact of continued positive renewal premium changes, partially offset by an increase in underlying losses, and weather patterns consistent with the Company's expectations. Also in Personal Insurance, the Company's direct to consumer initiative, as discussed above, while intended to enhance the Company's long-term ability to compete successfully in a consumer-driven marketplace, is expected to remain unprofitable for a number of years as this book of business grows and matures.

*Investment Portfolio.* The Company expects to continue to focus its investment strategy on maintaining a high-quality investment portfolio and a relatively short average effective duration. The Company continually evaluates its investment alternatives and mix. Currently, the majority of the Company's investments are comprised of a widely diversified portfolio of high quality, liquid taxable U.S. government, tax-exempt U.S. municipal and taxable corporate and U.S. agency mortgage-backed bonds.

The Company also invests much smaller amounts in equity securities, real estate, private equity limited partnerships, hedge funds, real estate partnerships, real estate and insurance joint ventures, mortgage loans, venture capital (through direct ownership and limited partnerships) and trading securities. These investment classes have the potential for higher returns but also the potential for higher degrees of risk, including less stable rates of return and less liquidity.

Net investment income is a material contributor to the Company's results of operations. Interest rates remain at very low levels by historical standards. Based on the current interest rate environment, the Company estimates that the impact of lower reinvestment yields on the Company's fixed maturity portfolio could result in approximately \$25 million of lower after-tax net investment income from that portfolio on a quarterly basis as compared to the corresponding quarter of the prior year during the remainder of 2012 and into 2013. Given recent general economic and investment market conditions, the Company expects investment income from the non-fixed maturity portfolio for the remainder of 2012 to be generally consistent with the fourth quarter of 2011. If general economic conditions and/or investment market conditions deteriorate in the remainder of 2012, the Company could also experience a reduction in net investment income and/or significant realized investment losses, including impairments. For further discussion of the Company's investment portfolio, see Part I Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations Investment Portfolio in this report. For a discussion of the risks to the Company's business during or following a financial market disruption and risks to the Company's investment portfolio, see the risk factors entitled During or following a period of financial market disruption or economic downturn, our business could be materially and adversely affected and Our investment portfolio may suffer reduced returns or material realized or unrealized losses included in Part I Item 1A Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

*Capital Position.* The Company believes it has a strong capital position and, as part of its ongoing efforts to create shareholder value, expects to continue to return capital not needed to support its business operations to its shareholders. In recent years, the Company has returned capital to its shareholders, comprising dividends to common shareholders and common share repurchases, in amounts that have exceeded its operating income. The Company now expects that, generally over time, the combination of dividends to common shareholders and common share repurchases will likely not exceed operating income. In addition, actual amounts of common share repurchases will also depend on a variety of additional factors, including corporate and regulatory requirements, maintaining capital levels commensurate with the Company's existing ratings from independent rating agencies, share price, funding of the Company's qualified pension plan, strategic initiatives and other market conditions. For information regarding the Company's common share repurchases in 2012, see Liquidity and Capital Resources in this report.

The Company had a net after-tax unrealized investment gain of \$3.18 billion in its fixed maturity investment portfolio at September 30, 2012. While the Company does not attempt to predict future interest rate movements, a rising interest rate environment would reduce the market value

of fixed maturity investments and, therefore, reduce shareholders' equity, and a declining interest rate environment would have the opposite effects.

Table of Contents

Many of the statements in this Outlook section are forward-looking statements, which are subject to risks and uncertainties that are often difficult to predict and beyond the Company's control. Actual results could differ materially from those expressed or implied by such forward-looking statements. Further, such forward-looking statements speak only as of the date of this report and the Company undertakes no obligation to update them. See Forward Looking Statements. For a discussion of potential risks and uncertainties that could impact the Company's results of operations or financial position, see Part I Item 1A Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 and Part I Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Estimates in this report.

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity is a measure of a company's ability to generate sufficient cash flows to meet the cash requirements of its business operations and to satisfy general corporate purposes when needed. The liquidity requirements of the Company have been met primarily by funds generated from operations, asset maturities and income received on investments. Cash provided from these sources is used primarily for claims and claim adjustment expense payments and operating expenses, and in recent years, for common share repurchases. The timing and amount of catastrophe claims are inherently unpredictable. Such claims increase liquidity requirements. The timing and amount of reinsurance recoveries may be affected by reinsurer solvency and reinsurance coverage disputes. Additionally, the variability of asbestos-related claim payments, as well as the volatility of potential judgments and settlements arising out of litigation, may also result in increased liquidity requirements. It is the opinion of the Company's management that the Company's future liquidity needs will be adequately met from all of the above sources.

At September 30, 2012, total cash and short-term invested assets aggregating \$2.04 billion and having a weighted average maturity of 65 days were held in the United States by the holding company. These assets are sufficient to meet the holding company's current liquidity requirements and are in excess of the Company's minimum target level, comprising the Company's estimated annual pretax interest expense and common shareholder dividends, and currently totaling approximately \$1.1 billion. These liquidity requirements primarily include shareholder dividends, debt service and contributions to its qualified domestic pension plan from time to time.

The holding company is not dependent on dividends or other forms of repatriation from its foreign operations to support its liquidity needs. U.S. income taxes have not been recognized on substantially all of the Company's foreign operations' undistributed earnings as of September 30, 2012, as such earnings are intended to be permanently reinvested in those operations. Furthermore, taxes paid to foreign governments on these earnings may be used as credits against the U.S. tax on dividend distributions if such earnings were to be distributed to the holding company. The amount of undistributed earnings from foreign operations and related taxes on those undistributed earnings were not material to the Company's financial position or liquidity at September 30, 2012.

The Company has a shelf registration statement with the Securities and Exchange Commission which permits it to issue securities from time to time. The Company also has a \$1.0 billion line of credit facility with a syndicate of financial institutions that expires in 2013. This line of credit also supports the Company's \$800 million commercial paper program, of which \$100 million was outstanding at September 30, 2012. The Company is not reliant on its commercial paper program to meet its operating cash flow needs.

The Company currently utilizes uncollateralized letters of credit issued by major banks with an aggregate limit of approximately \$437 million to provide much of the capital needed to support its obligations at Lloyd's. If uncollateralized letters of credit are not available at a reasonable price or at all in the future, the Company can collateralize these letters of credit or may have to seek alternative means of supporting its obligations at Lloyd's, which could include utilizing holding company funds on hand.

**Operating Activities**

Net cash flows provided by operating activities in the first nine months of 2012 and 2011 were \$2.77 billion and \$1.82 billion, respectively. Cash flows in the first nine months of 2012 compared with the same period of 2011 primarily reflected a lower level of paid losses due to significantly lower catastrophe losses. Operating cash flows in the first nine months of 2012 and 2011 reflected contributions of \$67 million and \$35 million, respectively, to the Company's qualified domestic pension plan.

Table of Contents

**Investing Activities**

Net cash flows used in investing activities in the first nine months of 2012 were \$1.16 billion, compared with net cash flows provided by investing activities in the first nine months of 2011 of \$237 million. The Company's consolidated total investments at September 30, 2012 increased by \$1.79 billion from year-end 2011, driven by operating cash flows of \$2.77 billion and a \$680 million increase in net pretax unrealized appreciation of investments in the first nine months of 2012, partially offset by the Company's common share repurchases of \$1.06 billion under its share repurchase authorization, common shareholder dividends of \$519 million and debt repayments of \$258 million in the first nine months of 2012.

The Company's investment portfolio is managed to support its insurance operations; accordingly, the portfolio is positioned to meet obligations to policyholders. As such, the primary goals of the Company's asset - liability management process are to satisfy the insurance liabilities and maintain sufficient liquidity to cover fluctuations in projected liability cash flows. Generally, the expected principal and interest payments produced by the Company's fixed maturity portfolio adequately fund the estimated runoff of the Company's insurance reserves. Although this is not an exact cash flow match in each period, the substantial amount by which the market value of the fixed maturity portfolio exceeds the expected present value of the net insurance liabilities, as well as the positive cash flow from newly sold policies and the large amount of high quality liquid bonds, contributes to the Company's ability to fund claim payments without having to sell illiquid assets or access credit facilities.

**Financing Activities**

Net cash flows used in financing activities in the first nine months of 2012 and 2011 were \$1.61 billion and \$2.02 billion, respectively. The totals in both periods primarily reflected common share repurchases and dividends to shareholders, partially offset by the proceeds from employee stock option exercises. In addition, the 2012 total included debt repayments of \$258 million.

*Dividends.* Dividends paid to shareholders were \$519 million and \$500 million in the first nine months of 2012 and 2011, respectively. The declaration and payment of future dividends to holders of the Company's common stock will be at the discretion of the Company's board of directors and will depend upon many factors, including the Company's financial position, earnings, capital requirements of the Company's operating subsidiaries, legal requirements, regulatory constraints and other factors as the board of directors deems relevant. Dividends will be paid by the Company only if declared by its board of directors out of funds legally available, subject to any other restrictions that may be applicable to the Company. On October 18, 2012, the Company announced that it declared a regular quarterly dividend of \$0.46 per share, payable December 31, 2012 to shareholders of record on December 10, 2012.

*Debt Maturities.* On May 29, 2012, the Company purchased and retired \$8.5 million aggregate principal amount of its 6.25% fixed-to-floating rate junior subordinated debentures due March 15, 2067 in an open market transaction. The Company's \$250 million, 5.375% senior notes matured on June 15, 2012 and were paid from existing holding company liquidity.

*Share Repurchase Authorization.* The Company's board of directors has approved common share repurchase authorizations under which repurchases may be made from time to time in the open market, pursuant to pre-set trading plans meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934, in private transactions or otherwise. The authorizations do not have a stated expiration date. The timing and actual number of shares to be repurchased in the future will depend on a variety of factors, including the Company's financial position,

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

earnings, common share price, catastrophe losses, funding of the Company's qualified pension plan, capital requirements of the Company's operating subsidiaries, legal requirements, regulatory constraints, other investment opportunities (including mergers and acquisitions), market conditions and other factors. During the three months and nine months ended September 30, 2012, the Company repurchased 5.4 million and 17.0 million shares, respectively, under its share repurchase authorization, for a total cost of approximately \$350 million and \$1.05 billion, respectively. The average cost per share repurchased was \$65.00 and \$61.93, respectively. At September 30, 2012, the Company had \$2.56 billion of capacity remaining under the share repurchase authorization.

*Conversion of Preferred Stock to Common Stock.* In May 2011, the Company's board of directors authorized the redemption of the Company's preferred stock held by The Travelers 401(k) Savings Plan (the Savings Plan) and gave notice of that redemption to the appropriate fiduciaries of the Savings Plan. Following a fiduciary review, the Savings Plan exercised its right to convert each preferred share into eight shares of the Company's common stock. As a result, all preferred shares outstanding on June 7, 2011 (190,083 shares) were converted into a total of 1.52 million shares of the Company's common stock.



Table of Contents

*Capital Structure.* The following table summarizes the components of the Company's capital structure at September 30, 2012 and December 31, 2011.

(in millions)	September 30, 2012	December 31, 2011
Debt:		
Short-term	\$ 600	\$ 350
Long-term	5,761	6,269
Net unamortized fair value adjustments and debt issuance costs	(11)	(14)
Total debt	6,350	6,605
Common shareholders' equity:		
Common stock and retained earnings, less treasury stock	23,369	22,472
Accumulated other comprehensive income	2,536	2,005
Total shareholders' equity	25,905	24,477
Total capitalization	\$ 32,255	\$ 31,082

The \$1.17 billion increase in total capitalization from December 31, 2011 primarily reflected the impact of net income of \$2.17 billion and an increase in net unrealized appreciation of investments, partially offset by common share repurchases under the Company's share repurchase authorization totaling \$1.05 billion, shareholder dividends of \$522 million and debt repayments of \$258 million in the first nine months of 2012.

The following table provides a reconciliation of total capitalization excluding net unrealized gain on investments to total capitalization presented in the foregoing table.

(dollars in millions)	September 30, 2012	December 31, 2011
Total capitalization excluding net unrealized gain on investments	\$ 28,940	\$ 28,211
Net unrealized gain on investments, net of taxes	3,315	2,871
Total capitalization	\$ 32,255	\$ 31,082
Debt-to-total capital ratio	19.7%	21.3%
Debt-to-total capital ratio excluding net unrealized gain on investments	21.9%	23.4%

The debt-to-total capital ratio excluding net unrealized gain on investments is calculated by dividing (a) debt by (b) total capitalization excluding net unrealized gains and losses on investments, net of taxes. Net unrealized gains and losses on investments can be significantly impacted by both discretionary and other economic factors and are not necessarily indicative of operating trends. Accordingly, in the opinion of the Company's management, the debt-to-total capital ratio calculated on this basis provides another useful metric for investors to understand the Company's financial leverage position. The Company's debt-to-total capital ratio of 21.9% at September 30, 2012 calculated on this basis was within the Company's target range.

*Federal Stability Oversight Council's Rules and Interpretive Guidance on Systemically Important Financial Institutions.* The Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act) gives the Federal Reserve supervisory authority over a number of nonbank financial services holding companies, including insurance companies, if they are designated by a two-thirds vote of a Financial Stability Oversight Council (the Council) as systemically important financial institutions (SIFI). Based on rules and interpretive guidance adopted by the Council, the Company does not expect that it will be designated as a SIFI. Consistent with that expectation, the Company has not received a notice from the Council that it will be reviewed for systemic risk designation. Nonetheless, it is possible that the Council may change its rules or guidance in the future, or exercise the discretion granted to the Council by the Dodd-Frank Act, and conclude that the Company is a SIFI. If the Company were designated as systemically important, the Federal Reserve's supervisory authority could include the ability to impose heightened financial regulation and could impact requirements regarding the Company's capital,

Table of Contents

liquidity and leverage as well as its business and investment conduct. As a result of the foregoing, the Dodd-Frank Act, or other additional state and federal regulation that may be adopted in the future, could impose significant burdens on the Company, including impacting the ways in which the Company conducts its business, increasing capital requirements or compliance costs and duplicating state regulation, and could result in a competitive disadvantage, particularly relative to smaller insurers that may not be subject to the same level of regulation.

*International Association of Insurance Supervisors (IAIS) Guidance for Determining Global Systemically Important Insurers.* The IAIS is working with the Financial Stability Board (FSB) created by the G-20 and is developing a methodology for determining whether and which, if any, insurance companies pose a systemic risk to the global economy. Such insurers would be designated global systemically important insurers (G-SIIs) and would likely be subject to higher capital requirements, enhanced supervision or both. The IAIS has released for comment proposed methodology for identifying potential G-SIIs but has not yet decided upon the criteria for or the consequences of such designation. Upon finalizing the assessment methodology and determining the consequences of a G-SII designation, the FSB along with national authorities expect to publish the list of G-SIIs in April 2013. See Part I Item 1A Risk Factors---New regulations outside of the U.S., including in the European Union, could adversely impact our results of operations and limit our growth in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

## **RATINGS**

Ratings are an important factor in assessing the Company's competitive position in the insurance industry. The Company receives ratings from the following major rating agencies: A.M. Best Company (A.M. Best), Fitch Ratings (Fitch), Moody's Investors Service (Moody's) and Standard & Poor's (S&P). For additional discussion of ratings and the potential impacts of a downgrade in such ratings, refer to the Ratings section of Part I Item 1 Business in the Company's Annual Report on Form 10-K for the year ended December 31, 2011. The following rating agency action was taken with respect to the Company since July 19, 2012, the date on which the Company's Form 10-Q for the quarter ended June 30, 2012 was filed with the Securities and Exchange Commission.

- On October 3, 2012, S&P affirmed its 3- Lloyd's Syndicate assessment on Travelers Syndicate Management Syndicate 5000, and subsequently withdrew the assessment at the Company's request.

## **CRITICAL ACCOUNTING ESTIMATES**

For a description of the Company's critical accounting estimates, refer to Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Estimates in the Company's Annual Report on Form 10-K for the year ended December 31, 2011. The Company considers its most significant accounting estimates to be those applied to claims and claim adjustment expense reserves and related reinsurance recoverables, investment valuation and impairments, and goodwill and other intangible assets impairments. Except as discussed below, there have been no material changes to the Company's critical accounting estimates since December 31, 2011.

### **Claims and Claim Adjustment Expense Reserves**

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The table below displays the Company's gross claims and claim adjustment expense reserves by product line. Additional liabilities may arise for amounts in excess of the current related reserves. In addition, the Company's estimate of claims and claim adjustment expenses may change. These additional liabilities or increases in estimates, or a range of either, cannot now be reasonably estimated and could result in income statement charges that could be material to the Company's operating results in future periods. In particular, a portion of the Company's gross claims and claim adjustment expense reserves (totaling \$3.15 billion at September 30, 2012) are for asbestos and environmental claims and related litigation. While the ongoing review of asbestos and environmental claims and associated liabilities considers the inconsistencies of court decisions as to coverage, plaintiffs' expanded theories of liability and the risks inherent in complex litigation and other uncertainties, in the opinion of the Company's management, it is possible that the outcome of the continued uncertainties regarding these claims could result in liability in future periods that differs from current reserves by an amount that could be material to the Company's future operating results. See the preceding discussion of Asbestos Claims and Litigation and Environmental Claims and Litigation.

Table of Contents

Gross claims and claim adjustment expense reserves by product line were as follows:

(in millions)	September 30, 2012			December 31, 2011		
	Case	IBNR	Total	Case	IBNR	Total
General liability	\$ 5,466	\$ 9,192	\$ 14,658	\$ 5,571	\$ 9,657	\$ 15,228
Property	887	543	1,430	1,025	643	1,668
Commercial multi-peril	2,060	1,691	3,751	2,153	1,792	3,945
Commercial automobile	2,365	1,223	3,588	2,388	1,121	3,509
Workers compensation	9,753	7,544	17,297	9,649	7,348	16,997
Fidelity and surety	438	1,052	1,490	500	1,029	1,529
Personal automobile	1,990	695	2,685	2,038	736	2,774
Homeowners and personal other	659	777	1,436	778	814	1,592
International and other	2,206	1,681	3,887	2,370	1,741	4,111
Property-casualty	25,824	24,398	50,222	26,472	24,881	51,353
Accident and health	36		36	39		39
<b>Claims and claim adjustment expense reserves</b>	<b>\$ 25,860</b>	<b>\$ 24,398</b>	<b>\$ 50,258</b>	<b>\$ 26,511</b>	<b>\$ 24,881</b>	<b>\$ 51,392</b>

The \$1.13 billion decrease in gross claims and claim adjustment expense reserves since December 31, 2011 primarily reflected the impact of net favorable prior year reserve development and payments related to significant catastrophe losses incurred in 2011 as well as operations in runoff, including asbestos and environmental claims, partially offset by the increase in loss cost trends and catastrophe losses incurred in the first nine months of 2012.

Asbestos and environmental reserves are included in the General liability, Commercial multi-peril and International and other lines in the summary table above. Asbestos and environmental reserves are discussed separately; see Asbestos Claims and Litigation, Environmental Claims and Litigation and Uncertainty Regarding Adequacy of Asbestos and Environmental Reserves.

**FUTURE APPLICATION OF ACCOUNTING STANDARDS**

See note 1 of notes to the Company's unaudited consolidated financial statements contained in this quarterly report for a discussion of recently issued accounting pronouncements.

**FORWARD-LOOKING STATEMENTS**

This report contains, and management may make, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, may be forward-looking statements. Words such as may, will, should, likely, anticipates, expects, intends, plans, projects, believes, estimates and similar expressions are used to identify these statements. Specifically, statements about the Company's share repurchase plans, expected margin improvement, future pension plan

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

contributions and the potential impact of investment markets and other economic conditions on the Company's investment portfolio and underwriting results, among others, are forward looking, and the Company may also make forward-looking statements about, among other things:

- its results of operations and financial condition (including, among other things, premium volume, premium rates, net and operating income, investment income and performance, return on equity, and expected current returns and combined ratios);
- the sufficiency of the Company's asbestos and other reserves;
- the impact of emerging claims issues as well as other insurance and non-insurance litigation;
- the cost and availability of reinsurance coverage;
- catastrophe losses;
- the impact of investment, economic and underwriting market conditions; and
- strategic initiatives.

Table of Contents

The Company cautions investors that such statements are subject to risks and uncertainties, many of which are difficult to predict and generally beyond the Company's control, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements.

Some of the factors that could cause actual results to differ include, but are not limited to, the following:

- catastrophe losses could materially and adversely affect the Company's results of operations, its financial position and/or liquidity, and could adversely impact the Company's ratings, the Company's ability to raise capital and the availability and cost of reinsurance;
- during or following a period of financial market disruption or economic downturn, the Company's business could be materially and adversely affected;
- if actual claims exceed the Company's claims and claim adjustment expense reserves, or if changes in the estimated level of claims and claim adjustment expense reserves are necessary, the Company's financial results could be materially and adversely affected;
- the Company's investment portfolio may suffer reduced returns or material realized or unrealized losses;
- the Company's business could be harmed because of its potential exposure to asbestos and environmental claims and related litigation;
- the Company is exposed to, and may face adverse developments involving, mass tort claims such as those relating to exposure to potentially harmful products or substances;
- the effects of emerging claim and coverage issues on the Company's business are uncertain;
- the intense competition that the Company faces could harm its ability to maintain or increase its business volumes, its pricing levels and/or its profitability;
- the Company may not be able to collect all amounts due to it from reinsurers and reinsurance coverage may not be available to the Company in the future at commercially reasonable rates or at all;
- the Company is exposed to credit risk in certain of its business operations;
- within the United States, the Company's businesses are heavily regulated by the states in which it conducts business, including licensing and supervision, and changes in regulation may reduce the Company's profitability and limit its growth;
- changes in federal regulation could impose significant burdens on the Company and otherwise adversely impact the Company's results;
- a downgrade in the Company's claims-paying and financial strength ratings could adversely impact the Company's business volumes, adversely impact the Company's ability to access the capital markets and increase the Company's borrowing costs;
- the inability of the Company's insurance subsidiaries to pay dividends to the Company's holding company in sufficient amounts would harm the Company's ability to meet its obligations, pay future shareholder dividends or make future share repurchases;

## Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

- disruptions to the Company's relationships with its independent agents and brokers could adversely affect the Company;
- the Company's efforts to develop new products or expand in targeted markets may not be successful and may create enhanced risks;
- any net deferred tax asset could be adversely affected by a reduction in the U.S. Federal corporate income tax rate;
- the Company may be adversely affected if its pricing and capital models provide materially different indications than actual results;
- the Company is subject to a number of risks associated with its business outside the United States;
- new regulations outside of the U.S., including in the European Union, could adversely impact the Company's results of operations and limit its growth;
- the Company's business success and profitability depend, in part, on effective information technology systems and on continuing to develop and implement improvements in technology;
- if the Company experiences difficulties with technology, data security and/or outsourcing relationships the Company's ability to conduct its business could be negatively impacted;
- acquisitions and integration of acquired businesses may result in operating difficulties and other unintended consequences;



Table of Contents

- changes to existing accounting standards may adversely impact the Company's reported results;
- the Company could be adversely affected if its controls designed to ensure compliance with guidelines, policies and legal and regulatory standards are not effective;
- the Company's businesses may be adversely affected if it is unable to hire and retain qualified employees;
- loss of or significant restriction on the use of credit scoring in the pricing and underwriting of Personal Insurance products could reduce the Company's future profitability; and
- the Company's repurchase plans depend on a variety of factors, including the Company's financial position, earnings, common share price, catastrophe losses, funding of the Company's qualified pension plan, capital requirements of the Company's operating subsidiaries, legal requirements, regulatory constraints, other investment opportunities (including mergers and acquisitions), market conditions and other factors.

The Company's forward-looking statements speak only as of the date of this report or as of the date they are made, and the Company undertakes no obligation to update forward-looking statements. For a more detailed discussion of these factors, see Part I Item 1A Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission and Management's Discussion and Analysis of Financial Condition and Results of Operations herein and in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For the Company's disclosures about market risk, please see Part II Item 7A Quantitative and Qualitative Disclosures About Market Risk in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission. There have been no material changes to the Company's disclosures about market risk in Part II, Item 7A of the Company's 2011 Annual Report on Form 10-K.

**Item 4. CONTROLS AND PROCEDURES**

The Company maintains disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act)) that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as of September 30, 2012. Based upon that evaluation and subject to the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2012, the design and operation of the Company's disclosure controls and procedures were effective to accomplish their objectives at the reasonable assurance level.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

In addition, there was no change in the Company's internal control over financial reporting (as that term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2012 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. LEGAL PROCEEDINGS**

The information required with respect to this item can be found under "Contingencies" in note 12 of notes to the Company's unaudited consolidated financial statements contained in this quarterly report and is incorporated by reference into this Item 1.

Table of Contents**Item 1A. RISK FACTORS**

For a discussion of the Company's potential risks or uncertainties, please see Part I Item 1A Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission. In addition, please see Management's Discussion and Analysis of Financial Condition and Results of Operations Outlook and Critical Accounting Estimates herein and in the Annual Report on Form 10-K for the year ended December 31, 2011. There have been no material changes to the risk factors disclosed in Part I Item 1A of the Company's 2011 Annual Report on Form 10-K.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The table below sets forth information regarding repurchases by the Company of its common stock during the periods indicated.

**ISSUER PURCHASES OF EQUITY SECURITIES**

Period Beginning	Period Ending	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Approximate dollar value of shares that may yet be purchased under the plans or programs
July 1, 2012	July 31, 2012	1,336,749	\$ 62.72	1,334,204	\$ 2,825,565,602
August 1, 2012	August 31, 2012	2,171,966	\$ 64.32	2,165,600	\$ 2,686,277,165
Sept. 1, 2012	Sept. 30, 2012	1,885,932	\$ 67.41	1,884,903	\$ 2,559,219,317
<b>Total</b>		5,394,647	\$ 65.00	5,384,707	\$ 2,559,219,317

The Company's board of directors has approved common share repurchase authorizations under which repurchases may be made from time to time in the open market, pursuant to pre-set trading plans meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934, in private transactions or otherwise. The authorizations do not have a stated expiration date. The timing and actual number of shares to be repurchased in the future will depend on a variety of factors, including the Company's financial position, earnings, common share price, catastrophe losses, funding of the Company's qualified pension plan, capital requirements of the Company's operating subsidiaries, legal requirements, regulatory constraints, other investment opportunities (including mergers and acquisitions), market conditions and other factors.

The Company acquired 9,940 shares during the three months ended September 30, 2012 that were not part of the publicly announced share repurchase authorization. These shares consisted of shares retained to cover payroll withholding taxes in connection with the vesting of restricted stock awards and shares used by employees to cover the exercise price of certain stock options that were exercised.

**Item 5. OTHER INFORMATION**

*Executive Ownership and Sales.* All of the Company's executive officers hold equity in the Company in excess of the required level under the Company's executive stock ownership policy. For a summary of this policy as currently in effect, see "Compensation Discussion and Analysis - Stock Ownership Guidelines" in the Company's proxy statement filed with the Securities and Exchange Commission (SEC) on April 10, 2012. From time to time, some of the Company's executives may determine that it is advisable to diversify their investments for personal financial planning reasons, or may seek liquidity for other reasons, and may sell shares of common stock of the Company in the open market, in private transactions or to the Company. To effect such sales, some of the Company's executives have entered into, and may in the future enter into, trading plans designed to comply with the Company's Securities Trading Policy and the provisions of Rule 10b5-1 under the Securities Exchange Act of 1934. The trading plans will not reduce any of the executives' ownership of the Company's shares below the applicable executive stock ownership guidelines. The Company does not undertake any obligation to report Rule 10b5-1 plans that may be adopted by any employee or director of the Company in the future, or to report any modifications or termination of any publicly announced plan.

Table of Contents

As of the date of this report, Jay S. Fishman, Chairman and Chief Executive Officer, and Alan D. Schnitzer, Vice Chairman - Financial, Professional & International Insurance and Field Management; Chief Legal Officer were the only named executive officers (i.e., an executive officer named in the compensation disclosures in the Company's proxy statement) that have entered into Rule 10b5-1 trading plans that remain in effect. The trading plans extend from approximately one to thirteen months from the date of this report. Under the Company's stock ownership guidelines, Mr. Fishman has a target ownership level established as the lesser of 150,000 shares or the equivalent value of 500% of base salary and Mr. Schnitzer has a target ownership level established as the lesser of 30,000 shares or the equivalent value of 300% of base salary (as such amounts are calculated for purposes of the stock ownership guidelines). See Compensation Discussion and Analysis Stock Ownership Guidelines in the Company's proxy statement filed with the SEC on April 10, 2012.

**Item 6. EXHIBITS**

See Exhibit Index.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, The Travelers Companies, Inc. has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**THE TRAVELERS COMPANIES, INC.**  
**(Registrant)**

Date: October 18, 2012

By

/S/ MATTHEW S. FURMAN  
**Matthew S. Furman**

**Senior Vice President**

**(Authorized Signatory)**

Date: October 18, 2012

By

/S/ DOUGLAS K. RUSSELL  
**Douglas K. Russell**

**Senior Vice President and Corporate Controller**

**(Principal Accounting Officer)**

Table of Contents

**THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
3.1	Amended and Restated Articles of Incorporation of The Travelers Companies, Inc. (the Company), effective as of August 4, 2011, were filed as Exhibit 3.1 to the Company's current report on Form 8-K filed on August 8, 2011, and are incorporated herein by reference.
3.2	Amended and Restated Bylaws of the Company, effective as of February 18, 2009, were filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2008, and are incorporated herein by reference.
12.1	Statement regarding the computation of the ratio of earnings to fixed charges and the ratio of earnings to combined fixed charges and preferred stock dividends.
31.1	Certification of Jay S. Fishman, Chairman and Chief Executive Officer of the Company, as required by Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Jay S. Benet, Vice Chairman and Chief Financial Officer of the Company, as required by Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Jay S. Fishman, Chairman and Chief Executive Officer of the Company, as required by Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Jay S. Benet, Vice Chairman and Chief Financial Officer of the Company, as required by Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	The following financial information from The Travelers Companies, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 formatted in XBRL: (i) Consolidated Statement of Income for the three months and nine months ended September 30, 2012 and 2011; (ii) Consolidated Statement of Comprehensive Income for the three months and nine months ended September 30, 2012 and 2011; (iii) Consolidated Balance Sheet at September 30, 2012 and December 31, 2011; (iv) Consolidated Statement of Changes in Shareholders' Equity for the nine months ended September 30, 2012 and 2011; (v) Consolidated Statement of Cash Flows for the nine months ended September 30, 2012 and 2011; and (vi) Notes to Consolidated Financial Statements.

---

Filed herewith.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. Therefore, the Company is not filing any instruments evidencing long-term debt. However, the Company will furnish copies of any such instrument to the Securities and Exchange Commission upon request.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Copies of any of the exhibits referred to above will be furnished to security holders who make written request therefor to The Travelers Companies, Inc., 385 Washington Street, Saint Paul, MN 55102, Attention: Corporate Secretary.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by the Company in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs at the date they were made or at any other time.