RENTRAK CORP Form 10-Q August 09, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark One)

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

OR

# o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number: 0-15159

to

# RENTRAK CORPORATION

(Exact name of registrant as specified in its charter)

Oregon

(State or other jurisdiction of incorporation or organization)

93-0780536

(I.R.S. Employer Identification No.)

7700 NE Ambassador Place, Portland, Oregon (Address of principal executive offices)

**97220** (Zip Code)

Registrant s telephone number, including area code: 503-284-7581

Commission file number: 0-15159

1

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x - No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act: Large accelerated filer o Accelerated filer x Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common stock \$0.001 par value (Class)

10,531,940

(Outstanding at August 1, 2006)

#### RENTRAK CORPORATION FORM 10-Q INDEX

#### **PART I - FINANCIAL INFORMATION**

Item 1. Financial Statements

Condensed Consolidated Balance Sheets June 30, 2006 and March 31, 2006

(unaudited)

Condensed Consolidated Income Statements - Three Months Ended June 30.

2006 and 2005 (unaudited)

Condensed Consolidated Statements of Cash Flows - Three Months Ended June

30, 2006 and 2005 (unaudited)

Condensed Consolidated Statements of Stockholders Equity Years Ended March 31, 2005 and 2006 and three months ended June 30, 2006 (unaudited)

Notes to Condensed Consolidated Financial Statements (unaudited)

Item 2. Management s Discussion and Analysis of Financial Condition and Results of

**Operations** 

Item 3. Quantitative and Qualitative Disclosures About Market Risk

<u>Item 4.</u> <u>Controls and Procedures</u>

**PART II - OTHER INFORMATION** 

Item 1A. Risk Factors

<u>Item 2.</u> <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>

<u>Item 6.</u> <u>Exhibits</u>

Signatures

1

#### Rentrak Corporation and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited) (In thousands, except per share amounts)

	June 30, 2006	March 31, 2006 (1)
Assets		
Current Assets:		
Cash and cash equivalents	\$ 6,862	\$ 15,666
Marketable securities	22,089	14,832
Accounts receivable, net of allowances for doubtful accounts of \$484 and \$461	18,637	18,314
Advances to program suppliers, net of program supplier reserves of \$32 and \$32	235	225
Income tax receivable and prepaid taxes	48	
Deferred income tax assets	107	110
Other current assets	712	607
Total Current Assets	48,690	49,754
Property and Equipment, net of accumulated depreciation of \$6,276 and \$5,876	4,323	3,623
Deferred Income Tax Assets	337	312
Other Assets	616	639
Total Assets	\$ 53,966	\$ 54,328
Liabilities and Stockholders Equity Current Liabilities:		
Accounts payable	\$ 14,377	\$ 15,493
Taxes payable	1,368	972
Accrued liabilities	389	532
Deferred rent, current portion	20	202
Accrued compensation	762	1,366
Deferred revenue	746	484
Total Current Liabilities	17,662	18,847
Deferred rent, long-term portion	376	
Commitments and Contingencies		
Stockholders Equity:		
Preferred stock, \$0.001 par value; 10,000 shares authorized; none issued		
Common stock, \$0.001 par value; 30,000 shares authorized; shares issued and outstanding: 10,569 and 10,697	11	11
Capital in excess of par value	46,928	48,069
Accumulated other comprehensive income	181	181
Accumulated deficit	(11,192	(12,780
Total Stockholders Equity	35,928	35,481
Total Liabilities and Stockholders Equity	\$ 53,966	\$ 54,328

<sup>(1)</sup> Derived from our March 31, 2006 audited consolidated financial statements.

See accompanying Notes to Condensed Consolidated Financial Statements.

2

#### Rentrak Corporation and Subsidiaries Condensed Consolidated Income Statements (Unaudited) (In thousands, except per share amounts)

	For the Three Mo	For the Three Months Ended June 30,		
	2006	2005		
Revenue	\$ 26,901	\$ 20,882		
Operating expenses:				
Cost of sales	18,586	6 14,832		
Selling and administrative	5,956	5,173		
	24,542	20,005		