

ABBOTT LABORATORIES  
Form 8-K  
April 06, 2004

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D. C. 20549

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**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the**  
**Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **April 6, 2004**

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**ABBOTT LABORATORIES**

(Exact name of registrant as specified in its charter)

**Illinois**  
(State or other  
Jurisdiction of  
Incorporation)

**1-2189**  
(Commission File Number)

**36-0698440**  
(IRS Employer  
Identification No.)

**100 Abbott Park Road**

**Abbott Park, Illinois 60064-6400**

(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: **(847) 937-6100**

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**Item 5. Other Events and Regulation FD Disclosure**

Beginning in the first-quarter 2004, as a result of shifts of reporting responsibilities for certain products previously included in U.S. Hospital Products Sales, Abbott has adjusted its business segment reporting to reflect segment reclassifications effective Jan. 1, 2004. The following schedule details Abbott's segment sales as they were reported in 2003, explains the products that have been reclassified between segments, and provides the resulting business segments based on these reclassifications (in millions):

<b>1Q03</b>	<b>As Reported in 1Q03</b>	<b>Segment Reclassifications</b>	<b>New Business Segment</b>
U.S. Pharmaceutical Sales	\$ 1,074	\$ 181a	\$ 1,255
U.S. Hospital Products Sales	717	(226)	491b
Ross Products (U.S.) Sales	601		601
Worldwide Diagnostic Sales	723		723
International Division Sales	1,339		1,339c
Other Sales	126	45d	171
<b>1Q03 Total Sales</b>	<b>\$ 4,580</b>	<b>\$</b>	<b>\$ 4,580</b>

<b>2Q03</b>	<b>As Reported in 2Q03</b>	<b>Segment Reclassifications</b>	<b>New Business Segment</b>
U.S. Pharmaceutical Sales	\$ 1,264	\$ 200a	\$ 1,464
U.S. Hospital Products Sales	748	(240)	508b
Ross Products (U.S.) Sales	478		478
Worldwide Diagnostic Sales	756		756
International Division Sales	1,400		1,400c
Other Sales	78	40d	118
<b>2Q03 Total Sales</b>	<b>\$ 4,724</b>	<b>\$</b>	<b>\$ 4,724</b>

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<b>3Q03</b>	<b>As Reported in 3Q03</b>	<b>Segment Reclassifications</b>	<b>New Business Segment</b>
U.S. Pharmaceutical Sales	\$ 1,287	\$ 215a	\$ 1,502
U.S. Hospital Products Sales	791	(278)	513b
Ross Products (U.S.) Sales	519		519
Worldwide Diagnostic Sales	756		756
International Division Sales	1,359		1,359c
Other Sales	134	63d	197
<b>3Q03 Total Sales</b>	<b>\$ 4,846</b>	<b>\$</b>	<b>\$ 4,846</b>

<b>4Q03</b>	<b>As Reported in 4Q03</b>	<b>Segment Reclassifications</b>	<b>New Business Segment</b>
U.S. Pharmaceutical Sales	\$ 1,595	\$ 235a	\$ 1,830
U.S. Hospital Products Sales	822	(296)	526b
Ross Products (U.S.) Sales	538		538
Worldwide Diagnostic Sales	805		805
International Division Sales	1,587		1,587c
Other Sales	184	61d	245
<b>4Q03 Total Sales</b>	<b>\$ 5,531</b>	<b>\$</b>	<b>\$ 5,531</b>

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<b>FY03</b>	<b>As Reported in FY03</b>	<b>Segment Reclassifications</b>	<b>New Business Segment</b>
U.S. Pharmaceutical Sales	\$ 5,220	\$ 831a	\$ 6,051
U.S. Hospital Products Sales	3,078	(1,040)	2,038b
Ross Products (U.S.) Sales	2,136		2,136
Worldwide Diagnostic Sales	3,040		3,040
International Division Sales	5,685		5,685c
Other Sales	522	209d	731
<b>FY03 Total Sales</b>	<b>\$ 19,681</b>	<b>\$</b>	<b>\$ 19,681</b>

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- a. *U.S. Pharmaceutical Sales.* These amounts represent proprietary hospital pharmaceuticals, such as the anesthesia agent, Ultane® (sevoflurane); neuromuscular blockers and pain management products; as well as the vitamin D therapy, Zemplar® (paricalcitol injection), that were part of U.S. Hospital Products Sales in 2003.
- b. *U.S. Hospital Products Sales.* Most of this business segment is expected to be spun off as the major operating component of Hospira, with the remainder moving to U.S. Pharmaceutical Sales and Other Sales as described in footnotes a and d. Prior to the expected spin-off, only the domestic core hospital businesses that are expected to be spun off to Hospira are reported in U.S. Hospital Products Sales.
- c. *International Division Sales.* No reporting changes have been made to Abbott's international hospital business prior to the expected spin-off. After the spin-off, we will continue to report sales for the International Division by its pharmaceuticals and nutritional components. The pharmaceuticals component will include the reclassification of the hospital pharmaceuticals that were included in the hospital component in 2003. The nutritional component of the international division will be unchanged. Please note that after the spin-off, we will include these reclassifications in an 8-K that will reflect Abbott's final segment reporting structure.
- d. *Other Sales.* Abbott will retain, as part of the Medical Products Group, Abbott Vascular Devices and Spinal Concepts. Both of these businesses were previously part of U.S. Hospital Products Sales. For segment reporting purposes, these businesses are now included in Other Sales.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

**ABBOTT LABORATORIES**

/s/ Thomas C. Freyman

By: Thomas C. Freyman  
Executive Vice President, Finance  
and Chief Financial Officer

Date: April 6, 2004