

GOLD BANC CORP INC  
Form 10-Q/A  
July 25, 2003

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

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**FORM 10-Q/A**

Amendment No. 1

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2002

**TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE  
EXCHANGE ACT**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-28936

**GOLD BANC CORPORATION, INC.**

(Exact name of registrant as specified in its charter)

**Kansas**

(State or other jurisdiction  
of incorporation or organization)

**11301 Nall Avenue, Leawood, Kansas**

(Address of principal executive office)

**48-1008593**

(I.R.S. Employer  
Identification No.)

**66211**

(Zip code)

**(913) 451-8050**

(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for past 90 days. Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Class	Outstanding at August 12, 2002
Common Stock, \$1.00 par value	33,711,009

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**GOLD BANC CORPORATION, INC.**

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**Period Ended June 30, 2002**

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**EXPLANATORY NOTE**

We are filing this Amendment No. 1 to our Quarterly Report on Form 10-Q/A for the quarter ended June 30, 2002 solely for the purpose of amending Items 1 and 2 of Part I and Item 6 of Part II of that Quarterly Report due to the recent developments described below.

On March 14, 2003, we issued a press release and filed a Current Report on Form 8-K announcing that Malcolm M. Aslin would replace Michael W. Gullion as our Chief Executive Officer and as President and Chief Executive Officer of our subsidiary, Gold Bank-Kansas, effective March 17, 2003. Mr. Gullion was replaced due to improper conduct discovered during an internal investigation that was conducted in close cooperation with bank regulatory authorities as part of their regularly scheduled examination of Gold Bank-Kansas.

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Our Audit Committee led an internal investigation with assistance from its independent legal counsel, forensic accountants and our internal audit department, which was outsourced in March 2003 to Deloitte & Touche. The scope of the internal investigation was extensive and included a review of transactions, accounts, assets, loans and other matters involving Mr. Gullion, his family members or related entities that were identified as possibly suspicious during the investigation or otherwise by Gold Bank-Kansas personnel or regulatory officials. The internal investigation is complete. A report on the results of the internal investigation was issued on March 31, 2003 and was supplemented on April 9, 2003. The internal investigation generally covered the period commencing January 1, 1998 through April 12, 2003. However, the underlying documentation for some transactions in 1998 and early 1999 was incomplete. See Item 1. Business Summary of Recent Events and Restatement of Financial Statements and Item 13 Certain Relationships and Related Transactions in our Annual Report on Form 10-K/A for 2002 (the 2002 Annual Report ) for additional information related to the investigation.

As a result of the investigation, we determined that it was necessary to restate our financial statements for the years ended December 31, 2001 and 2000. The restatement principally relates to certain transactions totaling approximately \$136,000, \$1.1 million and \$1.3 million in 2002, 2001 and 2000, respectively, in which Michael W. Gullion, our former Chief Executive Officer, diverted funds of Gold Bank-Kansas for personal use, as well as the use of his company credit card for personal use and improper reimbursement of personal expenses charged to his personal credit card. The financial statements reflecting this restatement were included in our 2002 Annual Report. See Item 6 Selected Consolidated Financial Data and the restatement of our consolidated financial statements and the notes thereto contained in Item 8 Financial Statements and Supplementary Data, including Note 2 Restatement and Impact on Earnings and Note 23 Summary of Operating Results by Quarter Unaudited in the 2002 Annual Report. Based on discussions with the staff of the SEC, we are also restating our quarterly financial statements for 2002 and 2001. On May 15, 2003, we filed with the SEC an amended Quarterly Report on Form 10-Q/A for the quarterly period ended March 31, 2002. That report restated our financial statements for the first quarter of 2002. This report includes the restatement of the financial statements for the second quarter of 2002 and 2001 and includes all of the adjustments relating to the restatement for such prior periods including those required by Staff Accounting Bulletin No. 99 ( SAB 99 ). In addition, this report also includes adjustments relating to the reclassification of expenses related to Mr. Gullion's misconduct and other minor adjustments. See Note 2 to the consolidated financial statements included elsewhere in this report. This report also includes an amended Item 2 Management's Discussion and Analysis of Operations and Results of Operations to reflect the restatement of the financial statements and an amended Item 6 Exhibit List. Except as described in this paragraph, we are not modifying our previous disclosures (which were made based upon the information that was then available) to address or account for events that have occurred subsequent to the date we filed our original Form 10-Q. In the near future, we will file a Form 10-Q/A with the SEC for the third quarter of 2002 containing restated financial statements for the third quarters of 2002 and 2001.

**PART I****FINANCIAL INFORMATION****GOLD BANC CORPORATION, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS****(In thousands)****(unaudited)**

	<b>June 30, 2002</b>	<b>Dec. 31, 2001</b>
	<b>(Restated)</b>	<b>(Restated)</b>
<b>ASSETS</b>		
Cash and due from banks	\$ 70,641	\$ 73,675
Federal funds sold and interest-bearing deposits	19,693	98
Total cash and cash equivalents	90,334	73,773
Investment securities:		
Available-for-sale	574,622	567,746
Held-to-maturity	23,383	14,364
Trading	4,209	6,668
Total investment securities	602,214	588,778
Mortgage loans held for sale, net	16,499	11,335
Loans, net	2,394,277	2,124,973
Premises and equipment, net	70,132	57,738
Goodwill, net	34,857	35,184
Intangible assets, net	3,863	3,984
Cash surrender value of bank owned life insurance	54,935	53,038
Accrued interest and other assets	54,398	66,152
Total assets	\$ 3,321,509	\$ 3,014,955
<b>LIABILITIES AND STOCKHOLDERS EQUITY:</b>		
Liabilities:		
Deposits	\$ 2,435,078	\$ 2,163,866
Securities sold under agreements to repurchase	125,981	103,672
Federal funds purchased and other short-term borrowings	936	30,908
Subordinated debt and guaranteed preferred beneficial interests in company s debentures	111,749	111,749
Long-term borrowings	448,453	416,413
Accrued interest and other liabilities	26,666	23,807
Total liabilities	3,148,863	2,850,415
Stockholders equity:		
Preferred stock, no par value; 50,000,000 shares authorized, no shares issued	38,432	38,352

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Common stock, \$1.00 par value; 50,000,000 shares authorized, 38,431,693 issued at June 30, 2002 and 38,352,074 issued at December 31, 2001		
Additional paid-in capital	76,734	76,584
Retained earnings	95,736	83,987
Accumulated other comprehensive income (loss), net	4,547	(8)
Unearned compensation	(9,683)	(3,440)
	205,766	195,475
Less treasury stock 4,721,510 shares at June 30, 2002 and 4,417,010 shares at December 31, 2001	(33,120)	(30,935)
Total stockholders' equity	172,646	164,540
Total liabilities and stockholders' equity	\$ 3,321,509	\$ 3,014,955

See accompanying notes to consolidated financial statements.

## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF EARNINGS

For the Six Months Ended June 30, 2002 and June 30, 2001

(In thousands, except per share data)

(unaudited)

	June 30, 2002 (Restated)	June 30, 2001 (Restated)
Interest Income:		
Loans, including fees	\$ 79,943	\$ 86,113
Investment securities	16,962	15,259
Other	1,027	2,730
	97,932	104,102
Interest Expense:		
Deposits	31,466	46,625
Borrowings and other	17,072	13,701
	48,538	60,326
Net interest income	49,394	43,776
Provision for loan losses	9,955	4,340
Net interest income after provision for loan losses	39,439	39,436
Other income:		
Service fees	8,520	5,494
Investment trading fees and commissions	2,634	3,024
Net gains on sale of mortgage loans	838	1,244
Net securities gains	3,360	1,289
Gain on sale of branch facilities	2,381	
Information technology services	9,595	3,886
Other	3,370	4,935
	30,698	19,872
Other expense:		
Salaries and employee benefits	25,277	22,052
Net occupancy expense	3,016	2,982
Depreciation expense	3,046	3,092
Goodwill amortization expense		1,104
Core deposit intangible amortization	250	
Losses resulting from misapplication of bank funds	103	930
Information technology services	6,488	2,365
Other	14,093	10,392
	52,273	42,917
Earnings before income taxes	17,864	16,391



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Income tax expense		4,767		5,535
Net earnings	\$	13,097	\$	10,856
Net earnings per share-basic and diluted	\$	0.39	\$	0.31

See accompanying notes to consolidated financial statements.

## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF EARNINGS

For the Three Months Ended June 30, 2002 and June 30, 2001

(In thousands, except per share data)

(unaudited)

	June 30, 2002 (Restated)	June 30, 2001 (Restated)
Interest Income:		
Loans, including fees	\$ 41,077	\$ 41,969
Investment securities	8,625	8,128
Other	432	1,019
	50,134	51,116
Interest Expense:		
Deposits	16,069	22,301
Borrowings and other	8,632	7,298
	24,701	29,599
Net interest income	25,433	21,517
Provision for loan losses	4,920	1,795
Net interest income after provision for loan losses	20,513	19,722
Other income:		
Service fees	4,550	2,899
Investment trading fees and commissions	1,172	1,557
Net gains on sale of mortgage loans	142	374
Net securities gains	2,825	310
Gain on sale of branch facilities	2,381	
Information technology services	4,780	2,493
Other	1,018	2,227
	16,868	9,860
Other expense:		
Salaries and employee benefits	13,329	11,447
Net occupancy expense	1,538	1,518
Depreciation expense	1,537	1,544
Goodwill amortization expense		552
Core deposit intangible amortization	125	
Losses resulting for misapplication of bank funds	78	860
Information technology services	3,317	1,570
Other	7,580	4,965
	27,504	22,456
Earnings before income tax	9,877	7,126

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Income tax expense		2,837		2,333
Net earnings	\$	7,040	\$	4,793
Net earnings per share-basic and diluted	\$	0.21	\$	0.14

See accompanying notes to consolidated financial statements.

## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME

For the Six Months Ended June 30, 2002 (Restated) and June 30, 2001 (Restated)

(Dollars in thousands)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (loss)	Unearned Compensation	Treasury Stock	Total
Balance at December 31, 2000	\$	\$ 38,286	\$ 76,152	\$ 63,534	\$ 836	\$ (3,802)	\$ (5,795)	\$ 169,211
Net earnings for the six months ended June 30, 2001				10,856				10,856
Change in unrealized gain on available-for-sale securities					1,820			1,820
Total comprehensive income for the six months ended June 30, 2001				10,856	1,820			12,676
Exercise of 50,467 stock options		50	234					284
Purchase of 2,444,600 shares of treasury stock							(16,387)	(16,387)
Decrease in unearned compensation						1,000		1,000
Dividends paid (\$0.04 per common share)				(1,443)				(1,443)
Balance at June 30, 2001	\$	\$ 38,336	\$ 76,386	\$ 72,947	\$ 2,656	\$ (2,802)	\$ (22,182)	\$ 165,341
Balance at December 31, 2001	\$	\$ 38,352	\$ 76,584	\$ 83,987	\$ (8)	\$ (3,440)	\$ (30,935)	\$ 164,540
Net earnings for the six months ended June 30, 2002				13,097				13,097
Change in unrealized gain on available-for-sale securities					4,555			4,555
Total comprehensive income for the six months ended June 30, 2002				13,097	4,555			17,652
Exercise of 79,619 stock options		80	150					230
Purchase of 304,500 shares of treasury stock							(2,185)	(2,185)
Increase in unearned compensation						(6,243)		(6,243)
Dividends paid (\$0.04 per common share)				(1,348)				(1,348)
Balance at June 30, 2002	\$	\$ 38,432	\$ 76,734	\$ 95,736	\$ 4,547	\$ (9,683)	\$ (33,120)	\$ 172,646

See accompanying notes to consolidated financial statements.

## GOLD BANC CORPORATION, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Ended June 30, 2002 and June 30, 2001

(In thousands)

(unaudited)

	June 30, 2002 (Restated)	June 30, 2001 (Restated)
Cash flows from operating activities:		
Net earnings	\$ 13,097	\$ 10,856
Adjustments to reconcile net earnings to net cash provided by (used in) operating activities, net of purchase acquisitions:		
Provision for loan losses	9,955	4,340
Gains on sales of securities	(3,426)	(1,289)
Amortization of investment securities premiums, net of accretion	(320)	(101)
Depreciation	3,046	3,092
Amortization of intangible assets	250	
Amortization of goodwill		1,104
Gain on sale of mortgage loans, net	(838)	(1,244)
Bank owned life insurance	(1,897)	
Net decrease in trading securities	2,459	(1,880)
Proceeds from sale of loans held for sale	51,297	58,522
Origination of loans held for sale, net of repayments	(55,623)	(17,488)
Other changes:		
Accrued interest receivable and other assets	11,754	(8,165)
Accrued interest payable and other liabilities	5,345	(2,629)
Net cash provided by operating activities	35,099	45,118
Cash flows from investing activities:		
Net increase in loans	(279,258)	(85,688)
Principal collections and proceeds from sales and maturities of available-for-sale securities	336,379	212,641
Purchases of available-for-sale securities	(337,504)	(265,700)
Purchases of held-to-maturity securities	(9,021)	(11,360)
Purchase of bank owned life insurance policy		(50,505)
Net additions to premises and equipment	(15,441)	(1,727)
Cash paid, net of cash received, in purchase acquisition		(3,363)
Net cash used in investing activities	(304,845)	(205,702)
Cash flows from financing activities:		
Increase (decrease) in deposits	271,212	(76,456)
Net (decrease) increase in short-term borrowings	(7,663)	139,844
Proceeds from FHLB & long-term borrowings	25,797	94,644
Proceeds from issuance of common stock	230	284

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Purchase of treasury stock	(2,185)	(16,387)
Dividends paid	(1,348)	(1,443)
Net cash provided by financing activities	286,043	140,486
Increase (decrease) in cash and cash equivalents	16,561	(20,098)
Cash and cash equivalents, beginning of period	73,773	118,891
Cash and cash equivalents, end of period	\$ 90,334	\$ 98,793
<b>Supplemental schedule of non-cash activities :</b>		
Non-cash investing activities related to the securitization of loans held for sale:		
Increase in investment securities	\$	41,199
Decrease in mortgage loans held for sale		41,199
Non-cash activities related to purchase acquisitions:		
Increase in land, buildings, and equipment	\$	298
Increase in other assets		4,213
Increase in other liabilities		1,148
<b>Supplemental disclosure of cash flow information:</b>		
Cash paid for interest	\$ 24,071	\$ 30,007
Cash paid for income taxes	1,717	4,270

See accompanying notes to consolidated financial statements.

**GOLD BANC CORPORATION, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation.**

The accompanying consolidated financial statements have been prepared in accordance with the instructions for Form 10-Q. The consolidated financial statements should be read in conjunction with the audited financial statements included in the Company's 2002 Annual Report on Form 10-K/A (the 2002 Annual Report).

The consolidated financial statements include the accounts of Gold Banc Corporation, Inc. and its subsidiary banks and companies, collectively referred to as the Company. All significant intercompany balances and transactions have been eliminated.

The consolidated financial statements as of June 30, 2002 and for the three and six months ended June 30, 2002 and 2001 are unaudited but include all adjustments (consisting only of normal recurring adjustments) which the Company considers necessary for a fair presentation of its financial position and results of its operations and its cash flows for those periods. The consolidated statements of earnings for the three and six months ended June 30, 2002 are not necessarily indicative of the results to be expected for the entire year.

**2. Restatement and Impact on Earnings**

As disclosed in our 2002 Annual Report, we have restated our financial statements for the years ended December 31, 2001 and 2000. The 2002 Annual Report included all of the adjustments relating to the restatement for such prior periods including those required by SAB 99. We are also filing amended Form 10-Qs with respect to the first three quarters of 2002 to reflect the restatement of the financial information for such periods. Based on discussions with the staff of the SEC, we do not plan to file amended Form 10-Ks or Form 10-Qs for 2001 and 2000. The accompanying consolidated financial statements restate our financial statements for the three and six months ended June 30, 2002 and June 30, 2001.

The restatement principally related to certain transactions totaling approximately \$136,000, \$1.1 million and \$1.3 million in 2002, 2001 and 2000, respectively, in which Michael W. Gullion, our former Chief Executive Officer, diverted funds of Gold Bank-Kansas for personal use, as well as the use of his company credit card for personal use and improper reimbursement of personal expenses charged to his personal credit card. The transactions were discovered by an internal investigation conducted by our Audit Committee, with assistance from its independent legal counsel and forensic accountants. For a detailed discussion of the internal investigation and the discovered transactions, see Item 13 Certain Relationships and Related Transactions in the 2002 Annual Report.

The effect of the restatement is as follows for the periods presented below:

	Pre-Tax	Restatements to Net Earnings as Previously Reported		% Change to Reported
		Tax Effect	After Tax	
(Dollars in thousands)				
<b>Three Months Ended June 30:</b>				
2002	\$ (255)	\$ (183)	\$ (72)	1.01%
2001	\$ (1,416)	\$ (132)	\$ (1,284)	22.55%
<b>Six Months Ended June 30:</b>				
2002	\$ (488)	\$ (366)	\$ (122)	0.92%
2001	\$ (1,455)	\$ (264)	\$ (1,191)	9.88%



The impact of these amounts to reported basic and diluted earnings (loss) per share is as follows:

	Basic Earnings Per Share		Diluted Earnings Per Share	
	As reported	As restated	As reported	As restated
<b>Three Months Ended June 30:</b>				
2002	\$ 0.21	\$ 0.21	\$ 0.21	\$ 0.21
2001	\$ 0.17	\$ 0.14	\$ 0.17	\$ 0.14
<b>Six Months Ended June 30:</b>				
2002	\$ 0.39	\$ 0.39	\$ 0.39	\$ 0.39
2001	\$ 0.33	\$ 0.31	\$ 0.33	\$ 0.31

### 3. Earnings per Common Share.

Earnings per share are computed in accordance with SFAS No. 128, *Earnings per Share*. Basic earnings per share is based upon the weighted average number of common shares outstanding during the periods presented. Diluted earnings per share includes the effects of all potentially dilutive common shares outstanding during each period. Employee stock options are the Company's only potential common share equivalent.

The shares used in the calculation of basic and diluted income per share for the three and six months ended June 30, 2002 and June 30, 2001 are shown below (in thousands):

	For the Three Months ended June 30		For the Six Months ended June 30	
	2002	2001	2002	2001
Weighted average common shares outstanding	33,199	34,842	33,080	35,577
Unallocated ESOP Shares	(947)	(742)	(857)	(742)
Total basic weighted average common shares outstanding	32,252	34,100	32,223	34,835
Stock options	225	48	156	40
Total diluted weighted average common shares outstanding	32,477	34,052	32,379	34,875

#### 4. Intangible Assets and Goodwill

The following table presents information about the Company's intangible assets which are being amortized in accordance with Statement of Financial Accounting Standards (SFAS) No. 142.

	June 30, 2002 (Restated)		June 30, 2001	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
	(In thousands)			
Amortized intangible assets:				
Core deposit premium	\$ 4,156	\$ 293	\$	\$
Total	\$ 4,156	\$ 293	\$	\$
Aggregate amortization expense for the six months ended				
		\$ 250		\$

Restated estimated amortization expense for the years ending December 31 (in thousands):

2002	\$ 500
2003	\$ 500
2004	\$ 500
2005	\$ 500
2006	\$ 500

As required by SFAS 142, the Company discontinued recording goodwill amortization expense effective January 1, 2002. The following tables compare results of operations as if no goodwill amortization had been recorded for the three and six months ended June 30, 2002 and June 30, 2001.

	For the Three Months ended June 30		For the Six Months ended June 30	
	2002 (Restated) (In thousands, except per share data)	2001	2002 (Restated) (In thousands, except per share data)	2001
<b>Reported net income:</b>	\$ 7,040	\$ 4,793	\$ 13,097	\$ 10,856
Add back goodwill amortization		552		1,104
Adjusted net income	\$ 7,040	\$ 6,223	\$ 13,097	\$ 11,960
<b>Basic earnings per share:</b>				
Reported net income	\$ 0.22	\$ 0.14	\$ 0.41	\$ 0.31
Add back goodwill amortization		0.02		0.03

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Adjusted net income	\$	0.22	\$	0.16	\$	0.41	\$	0.34
<b>Diluted earnings per share:</b>								
Reported net income	\$	0.22	\$	0.14	\$	0.41	\$	0.31
Add back goodwill amortization				0.02				0.03
Adjusted net income	\$	0.22	\$	0.16	\$	0.41	\$	0.34

## 5. Comprehensive Income.

Comprehensive income was \$11.8 million and \$6.1 million for the three months ended June 30, 2002 and 2001, respectively. Comprehensive income was \$17.7 million and \$12.7 million for the six months ended June 30, 2002 and June 30, 2001, respectively. The difference between comprehensive income and net earnings presented in the consolidated statements of earnings is attributed solely to unrealized gains and losses on available-for-sale securities. During the three months ended June 30, 2002 and June 30, 2001, the Company recorded reclassification adjustments of \$1.8 million and \$198,000 associated with gains included in net earnings for the respective periods. During the six months ended June 30, 2002 and June 30, 2001, the Company recorded reclassification adjustments of \$2.2 million and \$825,000 associated with gains included in net income for the respective periods.

## 6. Mergers, Acquisitions, Dispositions and Consolidations

*Ott Financial Corporation.* On March 30, 2001, Gold Capital Management, Inc., the Company's wholly owned subsidiary, acquired Ott Financial Corporation of Wichita, Kansas for approximately \$2.7 million. Ott was the holding company for Davidson Securities, Inc. and J.O. Davidson and Associates, Inc., which specialized in public finance advisory and underwriting services. At the time of the acquisition, the companies were all merged into Gold Capital Management. The acquisition was accounted for using the purchase method of accounting. The excess of cost over fair value of the underlying net assets acquired was approximately \$1.5 million. Ott had total assets of approximately \$1.3 million at the time of the acquisition. The following schedule reflects the allocation of the purchase price to the various assets and liabilities acquired in the acquisition.

	Historical Basis	Fair Value Adjustments	Adjusted Balances
Cash	\$ 266,000		266,000
Investments	858,000		858,000
Fixed assets	38,000		38,000
Account receivable	51,000		51,000
Other assets	61,000		61,000
Goodwill		1,481,000	1,481,000
	\$ 1,274,000	1,481,000	2,755,000
Other accrued expenses	\$ 17,000		17,000
Stockholders' equity	1,257,000	1,481,000	2,738,000
	\$ 1,274,000	1,481,000	2,755,000

*Information Products, Inc.* On April 26, 2001, CompuNet Engineering, Inc., a wholly owned subsidiary of the Company, acquired the assets of Information Products, Inc. for approximately \$1 million. Information Products provides technology services, including LAN, WAN, product support, telecommunication line monitoring, hardware

maintenance and systems design and installation across all industry sectors. The asset acquisition was accounted for using the purchase method of accounting. The excess of cost over fair value of the underlying assets acquired was approximately \$822 thousand. The following schedule reflects the allocation of the purchase price to the various assets and liabilities acquired in the acquisition.

	Historical Basis	Fair Value Adjustments	Adjusted Balances
Inventory	\$ 453,000	(19,000)	434,000
Fixed assets	260,000		260,000
Account receivable	557,000	(135,000)	422,000
Goodwill		921,000	921,000
	\$ 1,270,000	767,000	2,037,000
Accounts payable	\$ 642,000	(5,000)	637,000
Other accrued expenses	581,000	(53,000)	528,000
Stockholders equity	47,000	825,000	872,000
	\$ 1,270,000	767,000	2,037,000

*North American Savings Bank.* On July 27, 2001, Gold Bank-Kansas purchased from North American Savings Bank, F.S.B., Grandview, Missouri, North American's deposit base of approximately \$51 million and physical assets at 8840 State Line Road, Leawood, Kansas. The excess of cost over fair value of the underlying assets acquired was approximately \$4.2 million. Such amount has been recorded as other intangible assets and is being amortized over ten years on a straight-line basis. The following schedule reflects the allocation of the purchase price to the various assets and liabilities acquired in the acquisition.

	Historical Basis	Fair Value Adjustments	Adjusted Balances
Cash	\$ 239,000		239,000
Loans	34,000		34,000
Fixed assets	1,489,000		1,489,000
Intangible asset		4,156,000	4,156,000
	\$ 1,762,000	4,156,000	5,918,000
Deposits	\$ 51,410,000		51,410,000
Accrued interest	221,000		221,000
Net liabilities	\$ (49,869,000)	4,156,000	(45,713,000)

*Merger of Provident Savings into Gold Bank-Kansas.* On July 6, 2001, Provident Bank, F.S.B., a federal savings bank and our wholly-owned subsidiary, merged with and into Gold Bank-Kansas. As a result of the merger, Provident Bank's two offices in St. Joseph, Missouri became branch offices of Gold Bank-Kansas. In connection with the Provident merger, the REIT-related subsidiaries of Gold Bank-Kansas and Provident Bank were combined. Gold Bank-Kansas wholly-owned subsidiary, Gold IHC, Inc., a Nevada corporation, merged with and into Provident Bank's wholly-owned subsidiary, Gold IHC-I, LLC, a Delaware limited liability company. Also, Gold RE Holdings, Inc., a Nevada corporation and REIT subsidiary of Gold IHC, Inc., merged with and into Gold RE Holdings-I, LLC., a Delaware limited liability company and REIT subsidiary of Gold IHC-I, LLC. As a result of these two REIT-related mergers, Gold IHC-I, LLC became a wholly-owned subsidiary of Gold Bank-Kansas, and Gold RE Holdings-I, LLC remained a subsidiary of Gold IHC-I, LLC. Gold IHC-I, LLC and Gold RE Holding, LLC now conduct our REIT operations from offices in St. Joseph, Missouri.

*Sales of Rural Branches.* On May 3, 2002, the Company sold four branches of Gold Bank-Kansas located in rural Kansas. Bank branches in Oberlin, Colby and Norcatour, with deposits of \$24.7, \$11.2, and \$8.6 million, respectively, were sold to one purchaser. The branch in Alma, with deposits of \$23.3 million, was sold to a second purchaser. The Company recorded a gain in the second quarter of 2002 of \$2.4 million in connection with the sale of the four branches.

#### **7. Treasury Stock**

In August 2001, the Company completed a common stock repurchase program whereby the Company acquired 1,839,000 shares of common stock, or approximately 5% of the shares outstanding as of March 7, 2001. In September 2001, the Company announced the approval of another common stock repurchase program whereby the Company was authorized to acquire up to 1,750,336 additional shares of the Company's common stock, or approximately 5% of the shares outstanding as of September 17, 2001. As of June 30, 2002, the Company had acquired 3,216,110 shares under these programs at prices ranging from \$6.55 to \$7.85 per share. On July 24, 2002, the Company terminated the share repurchase programs.

#### **8. Consolidation/Repositioning/Mortgage Subsidiary Closing Expense**

During the fourth quarter of 1999, the Company consolidated its nine Kansas subsidiary banks into a single Kansas-chartered bank. In the fourth quarter of 2000, the Company consolidated its three Oklahoma subsidiary banks into a single Oklahoma-chartered bank. The plan for the consolidations was formed with the intention to reposition the Company to improve service to its customers, achieve higher profitability and enhance its visibility in each state.

The plan primarily involved exiting certain duplicate branch banking facilities, resulting in asset write-downs to estimated fair value, eliminating duplicate back office functions, abandoning certain leases and reducing the number of full-time employees. Accordingly, the Company recognized repositioning expenses of approximately \$4.0 million in the year ended December 31, 2000. Details of the Kansas and Oklahoma repositioning accrual for the three and six months ended June 30, 2002 and June 30, 2001 are as follows (in thousands):

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	Activity for Quarter Ended June 30, 2002			
	Accrual at March 31, 2002	Expense	Paid	Accrual at June 30, 2002
Salaries, benefits and severance	\$ 70		\$ 5	\$ 65



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	Activity for Quarter ended June 30, 2001			
	Accrual at March 31, 2001	Expense	Paid	Accrual at June 30, 2001
Salaries, benefits and severance	\$ 318	\$	\$ 75	\$ 243
Asset write-downs and lease abandonments	7		7	
Other repositioning expenses	113		44	69
	\$ 438	\$	\$ 126	\$ 312

	Activity for Six Months ended June 30, 2002			
	Accrual at December 31, 2001	Expense	Paid	Accrual at June 30, 2002
Salaries, benefits and severance	\$ 177	\$	\$ 112	\$ 65

	Activity for Six Months ended June 30, 2001			Accrual at June 30, 2001
	Accrual at December 31, 2000	Expense	Paid	
Salaries, benefits and severance	\$ 392	\$	\$ 149	\$ 243
Asset write-downs and lease abandonments	24		24	
Other repositioning expenses	227		158	69
	\$ 643	\$	\$ 331	\$ 312

During the fourth quarter of 2000, the Company announced it would close its separate mortgage banking subsidiary, Gold Banc Mortgage, Inc. As a result of this decision, the Company recorded expenses of \$19.8 million in 2000. Details of the Gold Banc Mortgage closing accrual for the three and six months ended June 30, 2002 and June 30, 2001 are as follows (in thousands):

	Activity for Quarter ended June 30, 2002			Accrual at June 30, 2002
	Accrual at March 31, 2002	Expense	Paid	
Salaries, benefits and severance	\$ 22	\$	\$ 16	\$ 6

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	Activity for Quarter ended June 30, 2001			
	Accrual at March 31, 2001	Expense	Paid	Accrual at June 30, 2001
	(Restated)	(Restated)		(Restated)
Salaries, benefits and severance	\$ 286	\$	\$ 82	\$ 204
Asset and goodwill write-downs and lease abandonments	56		56	
Other closing expenses	536		536	
	\$ 878	\$	\$ 674	\$ 204

	Activity for Six Months ended June 30, 2002			
	Accrual at December 31, 2001	Expense	Paid	Accrual at June 30, 2002
	(Restated)			(Restated)
Salaries, benefits and severance	\$ 39	\$	\$ 33	\$ 6

	Activity for Six Months ended June 30, 2001			
	Accrual at December 31, 2000	Expense	Paid	Accrual at June 30, 2001
	(Restated)	(Restated)		(Restated)
Salaries, benefits and severance	\$ 341	\$	\$ 1 37	\$ 204
Asset and goodwill write-downs and lease abandonments	174		174	
Other closing expenses	\$ 1,095		1,095	
	\$ 1,610	\$	\$ 1,406	\$ 204

**9. Subsequent Events:**

On July 18, 2002, the Company entered into a contract to acquire four branches, with approximately \$144 million of deposits, from Encore Bank. The branches, which are located in Johnson County, Kansas, will become branches of Gold Bank-Kansas. The purchases closed in the third quarter of 2002.

**10. Legal proceedings.**

*Regional Holding Litigation*

The following legal proceedings all relate to the Company's acquisition of Regional Holding Company, Inc. in 1999. The Company purchased all of the capital stock of Regional Holding from Brad D. Ives, David W. Murrill and Robert E. McGannon on August 2, 1999, for a purchase price of approximately \$13.2 million, pursuant to a Stock Purchase Agreement, dated July 1, 1999, between the Company, Regional Holding and Ives, Murrill and McGannon (the "Regional Acquisition").

**The First Regional Arbitration.** The Company prosecuted a claim against Ives, Murrill and McGannon, which was filed before the American Arbitration Association ("AAA") in June 2000. The Company asserted a claim for breach of the representations and warranties made in the Stock Purchase Agreement. Ives, Murrill and McGannon asserted a counterclaim for breach of certain promissory notes issued by the Company to them as part of the acquisition, seeking a principal amount of \$4.08 million, plus interest. Ives, Murrill and McGannon also counter-claimed for declaratory judgment related to the Company's set-off of its claim against the notes, and for fraud in connection with amendments to the notes, Ives' and McGannon's employment agreements and the Stock Purchase Agreement.

The Company also gave Ives, Murrill and McGannon notice invoking an alternative dispute resolution ("ADR") provision of the Stock Purchase Agreement over the application of generally accepted accounting principles to the financial statements of Regional Holding. The accounting dispute affects the contract formula for calculating the purchase price. The Company demanded that Ives, Murrill and McGannon join in submitting the dispute to Ernst & Young, LLP, as set forth in the Stock Purchase Agreement. Ives, Murrill and McGannon disputed the timeliness of the demand, and asked the AAA Panel to declare that the Company had not timely invoked the procedure.

The Company obtained an award in its favor after an arbitration hearing held July 16-24, 2001. A three-person AAA panel made an award in the Company's favor, canceling the \$4.08 million promissory notes from it to Ives, Murrill and McGannon, and awarding the Company additional damages of \$489,000 against Ives, Murrill and McGannon. In addition, the AAA panel ruled in the Company's favor on all of Ives', Murrill's and McGannon's counter-claims. The AAA panel denied a request for costs and fees, and denied a motion to reallocate or amend the award. As a result of the AAA panel's ruling, the Company recorded the cancellation of the notes payable and the monetary award as a reduction of other expense in the third quarter of 2001. With respect to the accounting dispute, the AAA panel ruled in the Company's favor, ordering the parties to submit the matter in accordance with the contract procedures. As of August 13, 2002, it had not yet been submitted to Ernst & Young, LLP for decision.

**Civil Court Challenges of First Arbitration Award.** On November 9, 2001, Ives and Murrill filed a Petition to Vacate or Modify Arbitration Award in Jackson County, Missouri Circuit Court. On November 13, 2001, McGannon, who now is represented by separate counsel from Ives and Murrill, filed a virtually identical Petition to Vacate or Modify Arbitration Award, also in Jackson County. The petitions sought to have the court set aside the AAA panel's award on the grounds that the panel exceeded its authority and/or violated Ives', Murrill's and McGannon's due process rights in making the award. The Company answered the petitions and asserted counterclaims on December 3, 2001. The Company's counterclaim sought confirmation of the arbitration award, interest on the award from August 31, 2001

until the final judgment and its fees and costs incurred in defending this challenge. Ives and Murrill replied to the Company's counterclaim on December 10, 2001. McGannon filed his reply on December 28, 2001. The Company filed motions for summary judgment on January 8, 2002. Ives and Murrill opposed the Company's motion and filed a cross motion for summary judgment on March 11, 2002. McGannon opposed the Company's motion and filed a cross motion for summary judgment on March 21, 2002. In April 2002, the Company responded to these pleadings and participated in a hearing to (i) discuss the status of summary judgment briefing and (ii) schedule a tentative trial date in June 2002. On June 20, 2002, the Circuit Court granted the Company's summary judgment motion and denied the summary judgment motions of Ives and Murrill. The court also confirmed the original arbitration award. The Circuit Court ruling became final on July 22, 2002. Ives and Murrill posted a cash bond, and filed their Notice of Appeal on July 26, 2002.

In mid-June 2002, the Company reached a tentative settlement with Robert McGannon. In the settlement, Gold Banc reserves its right to pursue claims against Ives and Murrill.

**Civil Fraud and Employment Claims Suit.** Ives, Murrill and McGannon filed a civil case on September 5, 2000 against Gold Banc Mortgage, Inc., Michael Gullion and Jerry Bengtson ( Defendants ) in the Circuit Court of Jackson County, Missouri. As subsequently amended, Ives, Murrill and McGannon in the Jackson County case allege three counts:

that (parallel to their fraud claim in the arbitration proceeding) in December 1999, Defendants fraudulently induced Ives, Murrill and McGannon to renegotiate and amend their employment agreements and promissory notes, seeking damages in excess of \$25,000 each plus punitive damages;

that McGannon is entitled to declaratory judgment that his placement on administrative leave for a period of time during the arbitration was a constructive termination under his employment agreement entitling him to certain rights; and

that Gold Banc Mortgage breached Ives' employment agreement when it changed his termination to for cause in 2001 based on evidence acquired subsequent to his original termination in 2000 without cause, allegedly entitling Ives to payment of employment payments and benefits he otherwise would have received

Gold Banc Mortgage answered, denying the claims against it and asserting affirmative defenses. In light of obtaining confirmation of the original arbitration award, the Company believes that Gold Banc Mortgage's defenses to the fraud claim are very strong and that the plaintiffs' fraud claim is without merit. Gold Banc Mortgage will file a motion for summary judgment on the fraud claim. Because of his settlement, McGannon will be dismissing all of his claims with prejudice in this case. With regard to Ives' employment claims in this case, discovery has begun. The Company believes Gold Banc Mortgage's defense to this claim to be strong.

**Second Regional Arbitration.** The Company filed a second arbitration claim against Ives, Murrill and McGannon before the American Arbitration Association on January 10, 2002. The Company has asserted:

a contractual claim against Ives, Murrill and McGannon for additional breaches of the representations and warranties made in the Stock Purchase Agreement related to the acquisition of Regional Holding and

an indemnification claim for litigation expenses and other specified damages incurred by it after the closing date of the acquisition of Regional Holding related to acts, or omissions, that occurred prior to the closing date of the acquisition.





These breaches of representations and warranties and claims for indemnification arose, or were discovered, after the first arbitration was filed, and were not litigated or decided in the first arbitration. The Company seeks damages of approximately \$616,594.25 and its attorneys' fees. On February 8, 2002, McGannon responded to the Company's claim with a general denial of the allegations. Ives and Murrill also responded on February 8, 2002 with a general denial of the allegations, a counterclaim alleging that the Company willfully breached the Stock Purchase Agreement and its duties thereunder, and a prayer for a declaratory judgment and compensatory and punitive damages. The Company has responded with a denial of all Ives' and Murrill's counterclaims. Pursuant to its tentative settlement with McGannon, the Company will withdraw its claims against him in this arbitration.

#### **CUNA Trademark Lawsuit**

The Company filed suit against the Credit Union National Association, Inc. ( CUNA ) on July 26, 2001, in the United States District Court for the District of Kansas to defend its MORE THAN MONEY® service mark. Suit was filed to protect the Company's rights against infringement by CUNA and other infringers. The lawsuit alleges CUNA has infringed the Company's service mark MORE THAN MONEY by using the service mark WHERE PEOPLE ARE WORTH MORE THAN MONEY in its national brand campaign promoting credit unions throughout the country. The Complaint includes claims for (i) trademark infringement and unfair competition under federal and common law, and (ii) trademark dilution under federal and state law. Several types of relief are requested in the suit, including entry of a permanent injunction prohibiting CUNA and credit unions from using the service mark WHERE PEOPLE ARE WORTH MORE THAN MONEY, an order that CUNA's two registrations for its mark be cancelled, and money damages, including a sum to compensate the Company for corrective advertising. CUNA filed its Answer to the Complaint on September 17, 2001. In March 2002, the Company participated in a court ordered mediation but the parties were unable to reach a resolution. The Company has agreed to revisit the possibility of settlement at a later date following additional discovery. Fact discovery has now closed and expert witness reports on liability issues have been produced by both sides. CUNA's damages expert report is due August 7, 2002. CUNA's expert reports were due July 19, 2002. A summary judgment motion was filed by CUNA and the Company filed its response on July 19, 2002. As of August 13, 2002, the matter has been set for a final pretrial conference in September 2002 and has been placed on the January 2003 trial docket of the presiding judge. The Company cannot predict with certainty the outcome of this litigation.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following financial review presents management's discussion and analysis of the consolidated financial condition and results of operations of the Company. This review highlights the major factors affecting results of operations and any significant changes in financial condition for the three- and six-month periods ended June 30, 2002. This review should be read in conjunction with the consolidated financial statements and related notes appearing elsewhere in this report as well as the Company's 2001 Annual Report on Form 10-K and the Company's 2002 Annual Report on Form 10-K/A (the "2002 Annual Report"). Results of operations for the three- and six-month periods ended June 30, 2002 are not necessarily indicative of results to be attained for any other period.

### Summary

Consolidated net earnings for the six months ended June 30, 2002 was \$13.1 million; a \$2.2 million increase over the \$10.9 million for the first six months of 2001. Net income for the three months ended June 30, 2002 was \$7.0 million compared with \$4.8 million for the three months ended June 30, 2001. Diluted earnings per share were \$0.41 for the first six months of 2002 compared to \$0.31 per share for the first six months of 2001. Earnings per share were \$0.22 for the quarter ended June 30, 2002 compared to \$0.14 for the quarter ended June 30, 2001. The return on average assets and equity was 0.83% and 15.75%, respectively, for the six months ended June 30, 2002 compared to 0.78% and 12.88%, respectively, for the six months ended June 30, 2001. The return on average assets and equity was 0.86% and 16.66%, respectively, for the three months ended June 30, 2002 compared to 0.69% and 11.40%, respectively, for the three months ended June 30, 2001. The stockholders' equity to total assets ratio was 5.20% and 5.79% at June 30, 2002 and June 30, 2001, respectively. The dividend to net income ratio for the three months ended June 30, 2002 and June 30, 2001 was 9.57% and 15.05%, respectively.

### Recent Events and Restatement

As disclosed in our 2002 Annual Report, we have restated our financial statements for the years ended December 31, 2001 and 2000. The 2002 Annual Report included all of the adjustments relating to the restatement for such prior periods including those required by Staff Accounting Bulletin 99. We are also filing amended Form 10-Qs with respect to the first three quarters of 2002 to reflect the restatement of the financial information for such periods. Based on discussions with the staff of the SEC, we do not plan to file amended Form 10-Ks or Form 10-Qs for 2001 and 2000. The consolidated financial statements included elsewhere in this report restate our financial statements for the three and six months ended June 30, 2002 and June 30, 2001.

The restatement principally related to certain transactions totaling approximately \$136,000, \$1.1 million and \$1.3 million in 2002, 2001 and 2000, respectively, in which Michael W. Gullion, our former Chief Executive Officer, diverted funds of Gold Bank-Kansas for personal use, as well as the use of his company credit card for personal use and improper reimbursement of personal expenses charged to his personal credit card. The transactions were discovered by an internal investigation conducted by our Audit Committee, with assistance from its independent legal counsel and forensic accountants. For a detailed discussion of the internal investigation and the discovered transactions, see Item 13 "Certain Relationships and Related Transactions" in the 2002 Annual Report.

The effect of the restatement (as described in Note 2 "Restatement and Impact on Earnings" of the consolidated financial statements) is as follows for the periods presented below:

	Pre-Tax	Restatements to Net Earnings as Previously Reported		% Change to Reported
		Tax Effect	After Tax	
(Dollars in thousands)				
<b>Three Months Ended June 30:</b>				
2002	\$ (255)	\$ (183)	\$ (72)	1.01%
2001	\$ (1,416)	\$ (132)	\$ (1,284)	22.55%
<b>Six Months Ended June 30:</b>				
2002	\$ (488)	\$ (366)	\$ (122)	0.92%
2001	\$ (1,455)	\$ (264)	\$ (1,191)	9.88%

The impact of these amounts (as described in Note 2 Restatement and Impact on Earnings to the consolidated financial statements) to reported basic and diluted earnings (loss) per share is as follows:

	Basic Earnings Per Share		Diluted Earnings Per Share	
	As reported	As restated	As reported	As restated
<b>Three Months Ended June 30:</b>				
2002	\$ 0.21	\$ 0.21	\$ 0.21	\$ 0.21
2001	\$ 0.17	\$ 0.14	\$ 0.17	\$ 0.14
<b>Six Months Ended June 30:</b>				
2002	\$ 0.39	\$ 0.39	\$ 0.39	\$ 0.39
2001	\$ 0.33	\$ 0.31	\$ 0.33	\$ 0.31

## Results of Operations

### *Net Interest Income*

Total interest income for the six months ended June 30, 2002 was \$97.9 million compared to \$104.1 million for the six months ended June 30, 2001 or a decrease of \$6.2 million. This decrease resulted from a \$6.2 million decrease in loan interest, a \$1.7 million increase in investment security interest, and a \$1.7 million decrease in other interest income. Total interest income for the three months ended June 30, 2002 was \$50.1 million compared with \$51.1 million for the three months ended June 30, 2001, resulting in a decrease of \$982,000, or 1.9%. The decrease was primarily the result of a \$892,000 decline in loan interest income. Average loans increased to \$2.3 billion for the three months ended June 30, 2002 compared to \$1.9 billion for the three months ended June 30, 2001 or a 16.9% increase. This increase in loan volume was also accompanied by an increase in net interest margin from 3.35% for the three months ended June 30, 2001 to 3.57% for the three months ended June 30, 2002. Average earning assets were \$2.9 billion for the six months ended June 30, 2002 compared with \$2.5 billion for the first six months of 2001.

Total interest expense for the six months ended June 30, 2002 was \$48.5 million compared to \$60.3 million for the six months ended June 30, 2001. Total interest expense for the three months ended June 30, 2002 was \$24.7 million compared with \$29.6 million for the three months ended June 30, 2001, resulting in a decrease of \$4.9 million, or 16.5%. The decrease was the result of a \$6.2 million decrease in interest on deposits and a \$1.3 million increase in interest expense on other borrowings.

Net interest income was \$49.4 million for the six months ended June 30, 2002 compared with \$43.8 million for the six months ended June 30, 2001. Net interest income was \$25.4 million for the three months ended June 30, 2002, compared to \$21.5 million for the same period in 2001; an increase of 18.2%. The Company's net interest margin increased from 3.46% for the six months ended June 30, 2001 to 3.57% for the six months ended June 30, 2002. Net interest margin increased from 3.35% for the three months ended June 30, 2001 to 3.57% for the three months ended June 30, 2002. The increase in net interest income and net interest margin was the result of a significant increase in loans during the periods and also of the repricing of bank deposits at lower interest rates. For the three months ended June 30, 2002, average interest bearing liabilities decreased \$77.1 million compared to a decrease of \$82.8 million in average interest earning assets.

#### *Provision/Allowance for Loan Losses*

The success of a bank depends to a significant extent upon the quality of its assets, particularly loans. This is highlighted by the fact that net loans were 72% of the Company's total assets as of June 30, 2002. Credit losses are inherent in the lending business. The risk of loss will vary with general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and the value of the collateral in the case of a collateralized loan, among other things. The allowance for loan losses totaled \$30.5 million and \$26.1 million at June 30, 2002 and December 31, 2001, respectively, and represented 1.25% and 1.21% of total loans at each date. The provision for loan losses for the six months ended June 30, 2002 was \$10.0 million compared to \$4.3 million for the six months ended June 30, 2001. The increase in allowance for loan losses for the six months ended June 30, 2002 was due primarily to significant loan growth in the first six months of 2002. Net charge-offs for the six months ended June 30, 2002 were \$5.6 million compared to \$6.4 million for the six months ended June 30, 2001. Management has continued to review the loan portfolios of the banks, to increase the provision and to charge-off those credits when collection is considered to be doubtful.

The allowance for loan losses is comprised of specific allowances assigned to certain classified loans and a general allowance. We continuously evaluate our allowance for loan losses to maintain an adequate level to absorb loan losses inherent in the loan portfolio. Factors contributing to the determination of specific allowances include the credit worthiness of the borrower, changes in the expected future receipt of principal and interest payments and/or changes in the value of pledged collateral. An allowance is recorded when the carrying amount of the loan exceeds the discounted cash flows using the loan's initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. For purposes of determining the general allowance, the portfolio is segregated by product types to recognize differing risk profiles among categories, and then further segregated by credit grades. Each credit grade is assigned a risk factor, or allowance allocation percentage. These risk factors are multiplied by the outstanding principal balance and risk-weighted by product type to calculate the required allowance.

The allowance allocation percentages assigned to each credit grade have been developed based on an analysis of historical loss rates at our individual banks, adjusted for certain qualitative factors and on our management's experience. Qualitative adjustments for such things as general economic conditions, changes in credit policies and lending standards, and changes in the trend and severity of problem loans, can cause the estimation of future losses to differ from past experience. The unallocated portion of the general allowance serves to compensate for additional areas of uncertainty and considers industry comparable reserve ratios.

The methodology used in the periodic review of allowance adequacy, which is performed at least quarterly, is designed to be responsive to changes in actual credit losses. The changes are reflected in the general allowance and in specific allowances as the collectibility of larger classified loans is continuously recalculated with new information. As our portfolio matures, historical loss ratios are being closely monitored.

The Company actively manages its past due and non-performing loans in each bank subsidiary in an effort to minimize credit losses, and monitors asset quality to maintain an adequate loan loss allowance. Although management believes its allowance for loan losses is adequate for each bank and on an aggregate basis, the allowance may not prove sufficient to cover future loan losses. Further, although management uses the

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best information available to make determinations with respect to the allowance for loan losses, future adjustments may be necessary if economic conditions differ substantially from the assumptions used, or adverse developments arise with respect to non-performing or performing loans. Accordingly, the allowance for loan losses may not be adequate to cover loan losses, and significant increases to the allowance may be required in the future if economic conditions should worsen. Material additions to the allowance for loan losses would result in a decrease of the Company's net income and capital.

The Company considers non-performing assets to include non-accrual loans, other loans past due 90 days or more as to principal and interest (with the exception of those loans which in management's opinion are well collateralized or exhibit other characteristics suggesting they are collectible), other real estate owned and repossessed assets. Total non-performing loans were \$18.1 million and \$23.0 million at June 30, 2002 and December 31, 2001, respectively. The \$4.9 million decrease in non-performing loans can generally be attributed to loans charged off and added to other repossessed assets. Total non-performing loans were 0.74% and 1.06% of gross loans at June 30, 2002 and December 31, 2001, respectively. Total non-performing assets were \$19.9 million and \$27.5 million at June 30, 2002 and December 31, 2001, respectively. The \$7.6 million decrease in non-performing assets can generally be attributed to a combination of charge offs and liquidation of property held in the Other Real Estate category during the six month period. Total non-performing assets were 0.60% and 0.91% of total assets at June 30, 2002 and December 31, 2001, respectively.

#### *Other Income*

Other income for the six months ended June 30, 2002 was \$30.7 million compared to \$19.9 million for the first six months of 2001. The increase of \$10.8 million resulted from an increase of \$3.0 million in service fees, a \$390,000 decrease in investment trading fees and commissions, an increase of \$2.1 million in net securities gains, and a \$5.7 million increase in sales from information technology services.

For the three months ended June 30, 2002, other income was \$16.9 million compared to \$9.9 million for the three months ended June 30, 2001. This equated to an increase of \$7.0 million, or 71.1%. A significant change was an increase in sales from information technology sales, which increased from \$2.5 million in the second quarter of 2001 to \$4.8 million in the second quarter of 2002. This increase was the result of increased sales revenue derived from Information Products, Inc., which was acquired in the second quarter of 2001. The increase also resulted from an increase in service fees of \$1.7 million compared with the second quarter of 2001, and a \$385,000 decline in investment trading fees and commissions. Net securities gains from related securities sales increased \$2.5 million. This was the result of the liquidation of equity securities for a before-tax gain of \$2.9 million.

#### *Other Expense*

For the first six months of 2002, other expense was \$52.3 million compared to \$42.9 million for the same period of 2001. Salaries and employee benefits increased from \$22.1 million in the first six months of 2001 to \$25.3 million in the first six months of 2002, or an increase of \$3.2 million. Goodwill expense was \$1.1 million during the first six months of 2001, which was reduced to zero in 2002 due to the adoption of a new accounting standard. Losses resulting from misapplication of bank funds decreased \$827,000 from the six month period ended June 30, 2001, due to the Company recording as expense a \$900,000 check that was intended to be deposited into the Company's account, which was diverted into the personal account of Mr. Mike Gullion, former Chief Executive Officer of the Company. A \$4.1 million increase resulted from the cost of sales component for hardware and software sold by CompuNet. This directly relates to the \$5.7 million increase in information technology sales described above in the Other Income section. The remaining expenses classified as other expense increased from \$10.4 million to \$14.1 million. This increase of \$3.1 million was derived from a \$1.2 million increase in software and data processing expense, a \$1.6 million increase in advertising and marketing costs, an \$800,000 increase in legal costs, and an increase of \$1.0 million in other miscellaneous expenses.

Other expense for the three months ended June 30, 2002 was \$27.5 million, compared to \$21.2 million for the three months ended June 30, 2001. This is an increase of \$5.9 million, or 27.6%. Salaries and employee benefits increased \$1.9 million, cost of sales for information technology sales increased \$1.7 million, and other miscellaneous expenses increased \$2.7 million in comparing the quarter ended June 30, 2002 with the quarter ended June 30, 2001.

*Income Tax Expense*

Income tax expense for the six months ended June 30, 2002 was \$4.8 million compared to \$5.5 million for the six months ended June 30, 2001. The effective tax rate was 26.7% and 34.0% for each period, respectively. The decrease in the effective tax rate from 34.0% to 26.7% was the result of non-taxable income from bank owned life insurance policies and the cessation of amortization of non-deductible goodwill. Income tax expense for the three months ended June 30, 2002 and 2001 was \$2.8 million and \$2.3 million, respectively. The effective tax rate for each time period was 28.7% and 33.0%, respectively.

Our effective tax rate is less than the statutory federal rate of 35% due primarily to municipal interest income and income generated for our investment in bank owned life insurance.



## Financial Condition

From December 31, 2001 to June 30, 2002, total assets grew from \$3.0 billion to \$3.3 billion, respectively. Net loans increased from \$2.1 billion to \$2.4 billion during this same period. Deposits have increased from \$2.2 billion to \$2.4 billion from December 31, 2001 to June 30, 2002. Investment securities were \$602.2 million at June 30, 2002, compared to \$588.8 million at December 31, 2001; an increase of \$13.4 million or 2.3%. Mortgage loans held for sale increased from \$11.3 million at December 31, 2001 to \$16.5 million at June 30, 2002. Net premises and equipment increased from \$57.7 million to \$70.1 million. Cash surrender value of BOLI life insurance increased from \$53.0 million to \$54.9 million. Total liabilities increased from \$2.9 billion to \$3.1 billion. Securities sold under agreements to repurchase increased from \$104 million to \$126 million. Total long and short-term borrowings increased \$2.1 million, or 0.4%, from December 31, 2001.

During the first six months of 2002, loans increased \$269 million, or 12.7%, over balances at December 31, 2001. The increase was the result of increased loan activity. Mortgage loans held for sale increased \$5.2 million over the balance at December 31, 2001. The increase was due to an increase in fixed rate single-family mortgage loans originated during the six-month period ended June 30, 2002.

Investment securities at June 30, 2002, increased \$13.4 million compared to the balance at December 31, 2001. Most of the increase resulted from a \$6.9 million increase in available for sale securities and a \$9.0 million increase in held-to-maturity securities. The total investment securities portfolio amounted to \$602.2 million at June 30, 2002, and was comprised mainly of U.S. government and agencies (19.0%), mortgage-backed (58.5%), and other asset-backed (22.5%) investment securities.

Bank owned life insurance at June 30, 2002, increased \$1.9 million compared to the balance sheet amount at December 31, 2001. The increase in the balance resulted from the earnings recorded on the Company's investment in bank owned life insurance. The Company did not purchase any additional bank owned life insurance during the three months ended June 30, 2002.

Total deposits increased \$271.2 million at June 30, 2002, compared to December 31, 2001, mainly due to an increase of \$213.6 million in long term retail certificates of deposit and \$62.8 million in money market accounts and a \$5.2 million decrease in other deposits.

Compared to 2001 year-end balances, borrowings at June 30, 2002 increased \$2.1 million. The Company's short-term borrowings of federal funds purchased and securities sold under agreements to repurchase vary depending on daily liquidity requirements. These borrowings declined \$30.0 million during the first six months of 2002 to a balance of \$936,000 thousand million at June 30, 2002. Long term borrowings, consisting mainly of FHLB borrowings and other long term borrowings from LaSalle Bank, increased \$32.0 million to \$560.2 million outstanding at June 30, 2002.

During the first six months of 2002, accrued interest and other liabilities increased \$2.9 million, or 12.0%, due to an increase in accrued income taxes.

*Contractual Obligations and Commercial Commitments*

The following table presents the Company's contractual cash obligations, defined as operating lease obligations, principal payments due on non-deposit obligations and guarantees with maturities in excess of one year, as of June 30, 2002 for the periods indicated.

Contractual Cash Obligations	Total	Payments Due by Period			
		One Year and Less	One to Three Years	Four to Five Years	More than Five Years
(dollars in thousands)					
Operating leases	\$ 7,657	\$ 1,746	\$ 2,712	\$ 1,433	\$ 1,766
FHLB advances (1)	412,887	46,000	13,946	40,830	312,111
Subordinated debt (1)	81,876	1,734	3,468	3,468	73,206
Trust preferred securities	278,782	7,321	14,642	14,642	242,177
Total contractual obligations	\$ 781,202	\$ 56,801	\$ 34,768	\$ 60,373	\$ 629,260

(1) For floating interest rate obligations, based upon interest rate in effect on June 30, 2002.

*Liquidity and Capital Resources*

Liquidity defines the ability of the Company and the Banks to generate funds to support asset growth, satisfy other disbursement needs, meet deposit withdrawals and other fund reductions, maintain reserve requirements and otherwise operate on an ongoing basis. The immediate liquidity needs of the Banks are met primarily by Federal Funds sold, short-term investments, deposits and the generally predictable cash flow (primarily repayments) from each Bank's assets. Intermediate term liquidity is provided by the Banks' investment portfolios. The Banks also have established a credit facility with the FHLB, under which they are eligible for short-term advances and long-term borrowings secured by real estate loans or mortgage-related investments. The Company's liquidity needs and funding are provided through non-affiliated bank borrowings, cash dividends and tax payments from its subsidiary Banks. The Company has a \$25 million line of credit with a correspondent bank with \$15 million in outstanding borrowings at June 30, 2002. Total loans increased \$274 million compared to December 31, 2001 while total deposits increased \$271 million compared to the same period. Even with this increase in the balance sheet, the basic liquidity ratio for June 30, 2002 was 12.83%.

The majority of the Company's deposits consist of time deposits which mature in less than one year. If the Company is unsuccessful in rolling over these deposits, then the Company will have to replace these funds with alternative sources of funding, mainly other short-term borrowings.

Cash and cash equivalents and investment securities totaled \$692.5 million, or 20.9%, of total assets at June 30, 2002 compared to \$662.5 million, or 22.0%, at December 31, 2001. Cash provided by operating activities for the six months ended June 30, 2002 was \$35.0 million, consisting primarily of net earnings and proceeds from the sale of loans. Cash used by investing activities was \$304.8 million, consisting primarily of an increase in loans of \$279.2 million and the purchase of fixed assets of \$15.4 million. Cash provided by financing activities was \$286.0 million, consisting primarily of an increase in deposits of \$271.2 million and of an increase in net borrowings of \$24.4 million.

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The Company and its subsidiaries actively monitor their compliance with regulatory capital requirements. The elements of capital adequacy standards include strict definitions of core capital and total assets, which include off-balance sheet items such as commitments to extend credit. Under the risk-based capital method of capital measurement, the ratio computed is dependent on the amount and composition of assets recorded on the balance sheet and the amount and composition of off-balance sheet items, in addition to the level of capital. Historically, the Banks have increased core capital through retention of earnings or capital infusions. To be well capitalized a company's total risk-based capital ratio, tier 1 risk-based capital ratio and tier 1 leverage ratio would be 10.0%, 6.0% and 5.0% respectively. The Company's total risk-based capital ratio, tier 1 risk-based capital ratio and tier 1 leverage ratio at June 30, 2002 were 10.40%, 7.13% and 5.80%, respectively. These same ratios at December 31, 2001 were 11.35%, 7.76% and 6.20%, respectively. Total loans increased \$274 million compared to December 31, 2001 while total deposits increased \$271 million compared to the same period. Even with this increase in the balance sheet, the Company's ratios exceed the necessary levels to be considered well capitalized. The principal source of funds at the holding company level is dividends from the Banks. The payment of dividends is subject to restrictions imposed by federal and state banking laws and regulations. At June 30, 2002, the subsidiary banks could pay \$29.3 million in dividends to the holding company and still remain well capitalized. Management believes funds generated from the dividends from its subsidiaries and its existing line of credit will be sufficient to meet its current cash requirements. However, if the Company continues at its current rate of internal growth, the Company will need to raise additional equity to remain well capitalized.

In August 2001, the Company completed a common stock repurchase program whereby the Company acquired 1,839,000 shares of common stock, or approximately 5%, of the shares outstanding as of March 7, 2001. In September 2001, the Company announced the approval of another common stock repurchase program whereby the Company was authorized to acquire up to 1,750,336 additional shares of the Company's common stock, or approximately 5%, of the shares outstanding as of September 17, 2001. As of June 30, 2002, the Company had acquired 3,216,110 shares under these programs at prices ranging from \$6.55 to \$7.85 per share. On July 24, 2002, the Company terminated the share repurchase program.

#### *Boli Policies*

The Company's Bank subsidiaries have purchased bank-owned life insurance ( BOLI ) policies with death benefits payable to the Banks on the lives of certain officers. These single premium, whole-life policies provide favorable tax benefits, but are illiquid investments. Federal guidelines limit a bank's aggregate investment in BOLI to 25% of the bank's capital and surplus, and its aggregate investment in BOLI policies from a single insurance company to 15% of the Bank's capital and surplus. All of the Banks' BOLI investments comply with federal guidelines. As of June 30, 2002, Gold Bank-Kansas had \$28.0 million of BOLI (equal to 19.0% of its capital and surplus), Gold Bank-Oklahoma had \$16.1 million of BOLI (equal to 20.5% of its capital and surplus) and Gold Bank-Florida had \$10.7 million of BOLI (equal to 23.3% of its capital and surplus). The Banks monitor the financial condition and credit rating of each of the three life insurance companies that issued the BOLI policies. The Company believes that these BOLI investments will not have any significant impact on the capital or liquidity of the banks subsidiaries.

#### *CompuNet Activities*

CompuNet Engineering, Inc., which was acquired in March 1999, provides information technology, e-commerce services and networking solutions for banks and other businesses. Under current Federal Reserve regulations, the data processing activities of a bank holding company and its subsidiaries must be done primarily for financial companies, and non-financial data processing activities must be limited to 30% of the bank holding company's total consolidated annual data processing revenues. When the Company acquired CompuNet, the aggregate data processing activities of the Company and CompuNet complied with this 30% limitation.

On December 21, 2000, the Federal Reserve published a proposed regulation that would permit a financial holding company to generate up to 80% of its consolidated data processing revenue from non-financial data processing activities. The proposed regulation limits the investment of a financial holding company in such data processing activities to 5% of the financial holding company's Tier 1 capital. The comment period on the proposed regulation expired on February 16, 2001. The Company has been advised that the Federal Reserve plans to publish a final regulation during the second half of 2002.

In 2001, CompuNet acquired the assets of Information Products, Inc., which provides technology services, including LAN, WAN, product support, telecommunication line monitoring, hardware, maintenance and systems design and installation across all industry sectors. This acquisition significantly increased the amount of CompuNet's non-financial data processing activities. For the year ended December 31, 2001 approximately 71% of CompuNet's revenues were non-financial in nature, and thus not in compliance with the Federal Reserve's current 30% limitation.

This could be accomplished by increasing CompuNet's revenues from financial data processing activities, decreasing CompuNet's revenues from non-financial data processing activities, converting CompuNet into a merchant banking investment (which we may not be able if we are required

to divest our merchant banking investments), selling part or all of CompuNet's business to an unaffiliated third party, or other curative action.

## Accounting and Financial Reporting

Effective January 1, 2002, the Company adopted Statement of Accounting Standards No.142, Goodwill and Other Intangible Assets. SFAS 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead tested for impairment at least annually. It also requires that intangible assets with estimatable useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment. The Statement requires the Company to perform an assessment of whether there is an indication that goodwill is impaired as of January 1, 2002. To accomplish this, the Company must identify its reporting units and determine the carrying value of each reporting unit by assigning the assets and liabilities, including the existing goodwill and intangible assets, to those reporting units as of January 1, 2002. The Company has identified its reporting units to be at the individual subsidiary level. The Statement allows until June 30, 2002 to determine the fair value of each reporting unit and compare it to the carrying amount of the reporting unit. To the extent the carrying amount of a reporting unit exceeds the fair value of the reporting unit, an indication exists that the reporting unit goodwill may be impaired and the Company must perform the second step of the transitional impairment test. In the second step, the Company must compare the implied fair value of the reporting unit goodwill with the carrying amount of the reporting unit goodwill, both of which would be measured as of January 1, 2002. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit to all of the assets (recognized and unrecognized) and liabilities of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. This second step is required to be completed as soon as possible, but no later than the end of 2002. Any transitional impairment loss must be recognized as the cumulative effect of a change in accounting principle in the Company's 2002 statement of income.

The Company completed the first step in the transitional goodwill impairment valuation, which was to compare the fair value of its reporting units with the carrying amount of the reporting units. Because the fair value of the reporting units exceeded the carrying value of the units, no indication of reporting unit goodwill impairment exists. As a result, performance of the second step on the transitional impairment test described above was not necessary, and no impairment loss will be recognized as a cumulative effect of a change in accounting principle in the Company's 2002 statement of income.

SFAS No. 144 Accounting for the Impairment of Disposal of Long-Lived Assets was adopted by the Company on January 1, 2002. The Statement established a single accounting model for all long-lived assets to be disposed of by sale, which is to measure a long-lived asset classified as held for sale at the lower of its carrying amount or fair value less cost to sell and to cease depreciation. The Statement also establishes criteria to determine when a long-lived asset is held for sale and provides additional guidance on accounting for such specific circumstances. The adoption of the new Statement did not have a significant effect on earnings or the financial position of the Company.

## **Critical Accounting Policies**

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. Many of the Company's accounting policies require significant judgment regarding valuation of assets and liabilities. A summary of significant accounting policies is listed in the first note to the consolidated financial statements in the Company's 2001 Annual Report on Form 10-K. Critical accounting policies are both most important to the portrayal of the Company's financial condition and results, and require management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

### *Allowance for Loan Losses*

The Company's most critical accounting policy relates to the allowance for loan losses and involves significant management valuation judgments. The Company performs periodic and systematic detailed reviews of its lending portfolio to assess overall collectability. The level of the allowance for loan losses reflects the Company's estimate of the collectability of the loan portfolio. Further discussion of the methodologies used in establishing this reserve is contained in the Provision/Allowance for Loan Losses section of this report.

The Company makes various assumptions and judgments about the collectability of its loan portfolio and provides an allowance for losses based on a number of factors. If the Company's assumptions are wrong, its allowance for loan losses may not be sufficient to cover loan losses. The Company may have to increase the allowance in the future. Material additions to the Company's allowance for loan losses would have a material adverse effect on its net earnings.

### *Impairment of Goodwill Analysis*

As required by the provisions of SFAS 142, the Company completed its initial valuation analysis to determine whether the carrying amounts of the Company's reporting units were impaired. The Company's initial impairment review indicated that there was no impairment of goodwill as of December 31, 2001. However, as required by SFAS 142, the Company will be required to review the goodwill for impairment at least annually or more frequently based upon facts and circumstances related to a particular reporting unit.

The fair value of the Company's non-bank financial subsidiaries (Gold Capital Management and CompuNet Engineering) fluctuates significantly based upon, among other factors, the net operating income of these subsidiaries. If these subsidiaries experience a sustained deterioration in their cash flow from operations then the Company may have to record a goodwill impairment charge in the future.

### *Deferred Income Taxes*

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SFAS 109, *Accounting for Income Taxes*, establishes financial accounting and reporting standards for the effect of income taxes. The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an entity's financial statements or tax returns. Judgement is required in assessing the future tax consequences of events that have been recognized in the Company's financial statements or tax returns. Fluctuations in the actual outcome of these future tax consequences could materially impact the Company's financial position or its results of operations.

### *Forward-Looking Statements*

This report, including information included or incorporated by reference in this report, contains certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance business of the Company and its subsidiaries, including, without limitation:

statements that are not historical in nature

statements preceded by, followed by or that include the words believes, expects, may, will, should, could, may, might, anticipate, estimates, intends or similar expressions



Forward-looking statements are not guarantees of future performance or results. They involve risks, uncertainties and assumptions. Actual results may differ materially from those contemplated by the forward-looking statements due to, among others, the following factors:

competitive pressures among financial services companies may increase significantly

costs or difficulties related to the integration of the business of the Company and its acquisition targets may be greater than expected

changes in the interest rate environment may reduce interest margins

general economic conditions, either nationally or in our markets, may be less favorable than expected

legislative or regulatory changes may adversely affect the business in which the Company and its subsidiaries are engaged

technological changes may be more difficult or expensive than anticipated

changes may occur in the securities markets

The Company has described under *Factors That May Affect Future Results of Operations, Financial Condition or Business* additional factors that could cause actual results to be materially different from those described in the forward-looking statements. Other factors that the Company has not identified in this report could also have this effect. You are cautioned not to put undue reliance on any forward-looking statement which speaks only as of the date it was made.

*Factors That May Affect Future Results of Operations, Financial Condition or Business*

The Company is identifying important risks and uncertainties that could affect the Company's results of operations, financial condition or business and that could cause them to differ materially from the Company's historical results of operations, financial condition or business, or those contemplated by forward-looking statements made herein or elsewhere, by, or on behalf of, the Company. Factors that could cause or contribute to such differences include, but are not limited to, those factors described below.

*The Company may not be able to maintain its growth rate.*

It may be difficult for the Company to maintain its rapid rate of growth. The rural market areas the Company now serves offer more limited opportunities for growth than the metropolitan markets the Company serves. The Company believes future growth in its revenues and net earnings will depend primarily on its internal growth in the metropolitan markets where it is located. Other financial institutions in these metropolitan markets also compete intensely for assets and deposits. This competition may adversely affect the Company's ability to profitably grow its asset and deposit base.

During the period from 1996 to 2000, the Company grew significantly through acquisitions. While the Company may supplement its internal growth through future acquisitions in metropolitan markets, primarily in the Midwest and the west coast of Florida, there is great competition for such acquisition candidates. The Company may not be successful in identifying, or evaluating risks inherent in, any such acquisition candidates or be able to acquire such acquisition candidates on terms the Company feels are favorable. In addition, the Company plans to open several new branches in the next twelve months. The increased operating expenses incurred in opening these branches may not be offset by increases in net interest income and other income from these new branches.

The Company's objectives for earnings growth, return on equity and return on assets have been achieved primarily through extensive growth in loans in Kansas and Florida. Satisfying these objectives in the future will require increasing amounts of capital to meet regulatory requirements. The Company may not be able to obtain such capital in adequate amounts or on attractive terms.

*The Company's allowance for loan losses may not be adequate.*

The Company's allowance for loan losses may not be adequate to cover actual loan losses. As a lender, the Company is exposed to the risk that its customers will be unable to repay their loans according to the terms of the loans and that any collateral securing the payment of the customers' loans may not be sufficient to cover repayment. Credit losses are inherent in the lending business and could have a material adverse effect on the Company's operating results. Additionally, approximately 84.8% of the Company's loan portfolio on June 30, 2002 consisted of construction loans, agricultural loans, loans secured by commercial real estate, and commercial business loans. These loans generally involve a greater degree of risk of nonpayment or late payment than home equity loans or residential mortgage loans and carry higher loan balances. The risk of loss will vary with general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and the quality and value of the collateral in the case of collateralized loans, among other things. The Company's credit risk with respect to its real estate and construction loan portfolio relates principally to the general creditworthiness of individuals and the value of real estate serving as security for the repayment of such loans. The Company's credit risk with respect to its commercial and consumer installment loan portfolio relates principally to the general creditworthiness of businesses and individuals within the Company's local markets. The Company's credit risk with respect to its agricultural loan portfolio relates principally to commodity prices and weather patterns.

As the Company has completed numerous acquisitions from 1996 through 2000 that significantly enhanced its growth, a significant portion of the Company's existing loan portfolio was not originally underwritten by the Company but was added through these acquisitions. While the Company had the opportunity to review the loan portfolios of the banks it acquired before completing the transactions and has conformed the credit and underwriting policies and procedures of these banks to those of the Company following the acquisitions, these loans may not have undergone the same level of rigorous analysis and review at inception as loans that the Company originates, and may not have the level and quality of supporting documentation in the loan files as the Company's policies require. Therefore, these acquired loans are subject to greater risk than if the Company had originally underwritten these loans itself.

The Company makes various assumptions and judgments about the collectibility of its loan portfolio and provides an allowance for losses based on a number of factors. If the Company's assumptions are wrong, its allowance for loan losses may not be sufficient to cover loan losses. The Company may have to increase the allowance in the future. Material additions to the Company's allowance for loan losses would have a material adverse effect on its net earnings.

*Changes in interest rates could adversely affect profitability.*

The Company may be unable to manage interest rate risk that could reduce its net interest income. Like other financial institutions, the Company's results of operations are impacted principally by net interest income, which is the difference between interest earned on loans and investments and interest expense paid on deposits and other borrowings. The Company cannot predict or control changes in interest rates. Regional and local economic conditions and the policies of regulatory authorities, including monetary policies of the Federal Reserve, affect interest income and interest expense. Interest rate cuts by the Federal Reserve throughout 2001 have generally reduced the Company's net interest income. While the Company continually takes measures intended to manage the risks from changes in market interest rates, changes in interest rates can still have a material adverse effect on its profitability.

*Funding the Company's substantial cash requirements with dividends from the Company's bank subsidiaries will reduce the capital levels of the banks and thus their ability to grow.*

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The Company is a separate legal entity from its subsidiaries and does not have significant operations of its own. The Company depends primarily on dividends it receives from its subsidiaries, which may be limited by statute and regulations, and its cash and liquid investments, to pay dividends on the Company's common stock and to pay its operating expenses. In addition, the Company currently has an aggregate outstanding amount of \$111.7 million in subordinated debt and trust preferred securities, as compared to total equity of \$173.8 million outstanding. As of June 30, 2002, the Company's annual interest payments due on these borrowings were approximately \$9.3 million. The Company is also dependent on dividends from its bank subsidiaries to service these borrowings, and ultimately for principal repayment at maturity, as well as to service the Company's line of credit.

Even if the Company's subsidiaries are able to generate sufficient earnings to pay dividends to it, the boards of directors of the subsidiaries may decide to retain a greater portion of their earnings to maintain existing capital or achieve additional capital necessary in light of the financial condition, asset quality or regulatory requirements of the subsidiaries or other business considerations. The extent to which the Company's bank subsidiaries pay it a significant portion of their retained earnings as dividends to fund the Company's substantial cash requirements may also reduce the ability of the bank subsidiaries to grow while maintaining regulatory capital ratios at well capitalized standards set by federal regulators.

*Loss of key personnel could have an adverse effect on the Company's operations.*

The loss of certain key personnel could adversely affect the Company's operations. The Company's success depends in large part on the retention of a limited number of key persons, including: Michael W. Gullion, the Company's Chairman and Chief Executive Officer; Malcolm M. Aslin, the Company's President and Chief Operating Officer; Rick J. Tremblay, the Company's Executive Vice President and Chief Financial Officer; and John Price, the Company's Executive Vice President and Chief Credit Officer. The Company will likely undergo a difficult transition period if it loses the services of any or all of these individuals. In recognition of this risk, the Company owns, and is the beneficiary of, insurance policies on the lives of these key employees and the Company has entered into employment agreements with Messrs. Gullion and Aslin.

The Company also places great value on the experience of the presidents of its subsidiary banks and the community bank presidents in each of the Company's markets and on their relationships with the communities they serve. The loss of these key persons could negatively impact the affected banking locations. The Company may not be able to retain its current key personnel or attract additional qualified key persons as needed.

*Local economic conditions could adversely affect the Company's operations.*

Changes in the local economic conditions could adversely affect the Company's loan portfolio and results of operations. The Company's success depends to a certain extent upon the general economic conditions of the local markets that it serves. Unlike larger banks that are more geographically diversified, the Company provides banking and financial services to customers in those markets in Kansas, Oklahoma, Missouri and Florida, including a number of rural markets, where its subsidiary banks operate or are expected to operate. The Company's commercial, agricultural, real estate and construction loans, and the ability of the borrowers to repay these loans and the value of the collateral securing these loans, are impacted by the local economic conditions. Favorable economic conditions may not continue in such markets.

*Technological change may impair the Company's competitiveness.*

The Company cannot predict how changes in technology will impact its business. The financial services market, including banking services, is increasingly affected by advances in technology including developments in: telecommunications; data processing; automation; Internet-based banking; telebanking; and debit cards and so-called "smart cards." The Company's ability to compete successfully in the future will depend on whether it can anticipate and respond to technological changes. To develop these and other new technologies, the Company will likely have to make additional capital investments, and its current systems implementation and transition efforts may be unsuccessful. Although the Company continually invests in new technology, it may not have sufficient resources or access to the necessary proprietary technology to remain competitive in the future.

*The banking business is highly competitive.*

The Company operates in a competitive environment. In the metropolitan and suburban areas in which the Company competes, other commercial banks, savings and loan associations, credit unions, finance companies, mutual funds, insurance companies, brokerage and investment banking firms and other financial intermediaries offer similar services. The Company also faces competition in its rural markets.

Many of these competitors have substantially greater resources and lending limits and may offer certain services the Company's subsidiary banks and businesses do not currently provide. In addition, some of the non-bank competitors are not subject to the same extensive regulations that govern the Company's subsidiary banks and businesses. The Company's profitability depends upon the ability of its subsidiaries to compete in its primary market areas.

*Effects of regulatory changes cannot be predicted.*

The Company is subject to extensive regulation. The banking industry is heavily regulated under both federal and state law. These regulations are primarily intended to protect depositors and the Federal Deposit Insurance Corporation, not the Company's creditors or stockholders. The Company's non-bank subsidiaries are also subject to the supervision of the Federal Reserve Board, in addition to other regulatory and self-regulatory agencies including the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and state securities and insurance regulators. Regulations affecting banks and financial services businesses are undergoing continuous change, and the Company cannot predict the ultimate effect of such changes. Regulations and laws may be modified at any time, and new legislation may be enacted that affects the Company, its subsidiary banks or its non-bank subsidiaries. Such modifications or new laws could adversely affect the Company.

*The Company's ability to pay dividends on its common stock is limited by the ability of the Company's subsidiary banks to pay dividends under applicable law and by contracts relating to the Company's trust preferred securities.*

The Company's ability to pay dividends on its common stock largely depends on the Company's receipt of dividends from its subsidiary banks. The amount of dividends that the Company's subsidiary banks may pay to it is limited by federal and state banking laws and regulations. As a financial holding company, the Company's subsidiary banks are required to maintain capital sufficient to meet the "well capitalized" standard set by the regulators and will be able to pay dividends to the Company only so long as their capital continues to exceed these levels. The Company or its banks may decide to limit the payment of dividends even when the Company or the banks have the legal ability to pay them in order to retain earnings for use in the Company's or its banks' business. Under contracts relating to the Company's trust preferred securities, it is prohibited from paying dividends on its common stock if it has not made required payments on, or has elected to defer payments of interest on, the junior subordinated debentures that support the Company's trust preferred securities or if an event of default has occurred and is continuing with respect to such debentures. Substantially similar contractual provisions related to the trust preferred securities for American Bank-Florida limit the payment of dividends by the Company's Florida intermediate holding company.

*The Company's shareholder rights plan and provisions in the Company's articles of incorporation and its by-laws may delay or prevent an acquisition of the Company by a third party.*

The Company's board of directors has implemented a shareholder rights plan. The rights, which are attached to the Company's shares and trade together with its common stock, have certain anti-takeover effects. The plan may discourage or make it more difficult for another party to complete a merger or tender offer for the Company's shares without negotiating with its board of directors or to launch a proxy contest or to acquire control of a larger block of the Company's shares. If triggered, the rights will cause substantial dilution to a person or group that attempts to acquire the Company without approval of its board of directors, and under certain circumstances, the rights beneficially owned by the person or group may become void. In addition, the Company's executive officers may be more likely to retain their positions with the Company as a result of the plan, even if their removal would be beneficial to shareholders generally.

The Company's articles of incorporation and its bylaws contain provisions, including a staggered board and advance notice of stockholder proposals, that make it more difficult for a third party to gain control or acquire the Company without the consent of its board of directors. These provisions also could discourage proxy contests and may make it more difficult for dissident shareholders to elect representatives as directors and take other corporate actions. These provisions of the Company's governing documents may also have the effect of delaying, deferring or preventing a transaction or a change in control that might be in the best interest of the Company's shareholders.





**QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Asset/liability management refers to management's efforts to minimize fluctuations in net interest income caused by interest rate changes. This is accomplished by managing the repricing of interest rate sensitive interest-earning assets and interest-bearing liabilities. An interest rate sensitive balance sheet item is one that is able to reprice quickly, through maturity or otherwise. Controlling the maturity or repricing of an institution's liabilities and assets in order to minimize interest rate risk is commonly referred to as gap management. Close matching of the repricing of assets and liabilities will normally result in little change in net interest income when interest rates change. A mismatched gap position will normally result in changes in net interest income as interest rates change.

Along with internal gap management reports, the Company and the Banks use an asset/liability modeling service to analyze each Bank's current gap position. The system simulates the Banks' asset and liability base and projects future net interest income results under several interest rate assumptions. The Company strives to maintain an aggregate gap position such that each 100 basis point change in interest rates will not affect net interest income by more than 10%.

The following table indicates that, at June 30, 2002, in the event of a sudden and sustained increase in prevailing market rates, the Company's net interest income would be expected to increase, while a decrease in rates would indicate a decrease in net interest income.

<b>Changes in Interest Rates</b>	<b>Net Interest Income</b>		<b>Percent Change Actual</b>	
			<b>Actual Change</b>	
200 basis point rise	\$	106,607,000	\$ 2,868,000	2.76%
100 basis point rise	\$	105,570,000	\$ 1,831,000	1.77%
Base Rate Scenario	\$	103,739,000		
100 basis point decline	\$	96,486,000	\$ (7,253,000)	(6.99)%
200 basis point decline	\$	93,687,000	\$ (10,052,000)	(9.69)%

**PART II**

**OTHER INFORMATION**

**ITEM 6: EXHIBITS AND REPORTS ON FORM 8-K**

(a) Exhibits Required to be Filed by Item 601 of Regulation S-K

- 3.4 Amendment to Amended and Restated By-laws of Gold Banc Corporation, Inc. adopted by the Board of Directors on April 24, 2002. (Previously filed as Exhibit 3.4 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.36 Amended and Restated Loan Agreement, dated as of December 1, 1998, between Gold Banc Corporation, Inc. and LaSalle National Bank. (Previously filed as Exhibit 10.36 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.37 First Amendment to Amended and Restated Loan Agreement, dated as of April 26, 1999, between Gold Banc Corporation, Inc. and LaSalle National Bank. (Previously filed as Exhibit 10.37 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.38 Second Amendment to Amended and Restated Loan Agreement, dated as of May 1, 2000, between Gold Banc Corporation, Inc. and LaSalle Bank National Association. (Previously filed as Exhibit 10.38 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.39 Third Amendment to Amended and Restated Loan Agreement, dated as of July 1, 2000, between Gold Banc Corporation, Inc. and LaSalle Bank National Association. (Previously filed as Exhibit 10.39 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.40 Fourth Amendment to Amended and Restated Loan Agreement, dated as of January 23, 2001, between Gold Banc Corporation, Inc. and LaSalle Bank National Association. (Previously filed as Exhibit 10.40 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.41 Fifth Amendment to Amended and Restated Loan Agreement, dated as of July 1, 2001, between Gold Banc Corporation, Inc. and LaSalle Bank National Association. (Previously filed as Exhibit 10.41 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.42 Sixth Amendment to Amended and Restated Loan Agreement, dated as of September 28, 2001, between Gold Banc Corporation, Inc. and LaSalle Bank National Association. (Previously filed as Exhibit 10.42 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.43 Seventh Amendment to Amended and Restated Loan Agreement, dated as of July 1, 2002, between Gold Banc Corporation, Inc. and LaSalle Bank National Association. (Previously filed as Exhibit 10.43 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)
- 10.44

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Replacement Revolving Note, dated as of July 1, 2002, in favor of LaSalle Bank National Association. (Previously filed as Exhibit 10.44 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)

- 10.45 Amended and Restated Third Party Pledge Agreement, dated as of June 1, 2002, between GBC Kansas, Inc. and LaSalle Bank National Association. (Previously filed as Exhibit 10.45 to our Quarterly Report on Form 10-Q filed with the SEC on August 13, 2002 as of and for the period ended June 30, 2002 and the same is incorporated herein by reference.)

- 99.1 Certification of Chief Executive Officer of Gold Banc Corporation, Inc. dated July 24, 2003, which is accompanying this Quarterly Report on Form 10-Q/A as of and for the three and six months ended June 30, 2002 and is not treated as filed in reliance on the SEC's Interim Guidance Regarding Filing Procedures.
- 99.2 Certification of Chief Financial Officer of Gold Banc Corporation, Inc. dated July 24, 2003, which is accompanying this Quarterly Report on Form 10-Q/A as of and for the three and six months ended June 30, 2002 and is not treated as filed in reliance on the SEC's Interim Guidance Regarding Filing Procedures.

(b) REPORTS ON FORM 8-K

The Company filed the following Current Report on Form 8-K during the second quarter of 2002:

- (1) Form 8-K, dated June 17, 2002, filed with the Securities and Exchange Commission on June 19, 2002, reporting under Item 5.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GOLD BANC CORPORATION, INC.

By:

/s/ RICK J. TREMBLAY

**Rick J. Tremblay**

**Executive Vice President and Chief Financial  
Officer**

Date: July 25, 2003

(Authorized officer and principal financial officer of the registrant)

**CERTIFICATION PURSUANT TO  
RULE 13A-14 OF THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

The following certification is being provided in the form mandated by Section 302 of the Sarbanes-Oxley Act of 2002. Certification numbers four, five and six are omitted pursuant to the transition provisions for Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934.

I, Malcolm M. Aslin, Chief Executive Officer of Gold Banc Corporation, Inc. (the registrant), certify that:

1. I have reviewed the registrant's Amendment No. 1 to its Quarterly Report on Form 10-Q/A for the quarterly period ended June 30, 2002 (this report);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

Dated: July 25, 2003

By: /s/ Malcolm M. Aslin  
Malcolm M. Aslin  
Chief Executive Officer

**CERTIFICATION PURSUANT TO  
RULE 13A-14 OF THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

The following certification is being provided in the form mandated by Section 302 of the Sarbanes-Oxley Act of 2002. Certification numbers four, five and six are omitted pursuant to the transition provisions for Rule 13a-14(b) promulgated under the Securities Exchange Act of 1934.

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I, Rick J. Tremblay, Executive Vice President and Chief Financial Officer of Gold Banc Corporation, Inc. (the registrant ), certify that:

1. I have reviewed the registrant's Amendment No. 1 to its Quarterly Report on Form 10-Q/A for the quarterly period ended June 30, 2002 (this report );
  
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
  
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

Dated: July 25, 2003

By: /s/ Rick J. Tremblay  
Rick J. Tremblay  
Executive Vice President and  
Chief Financial Officer (Principal Accounting Officer)