

AMERICAN HOSPITAL RESOURCES INC  
Form 8-K  
January 02, 2003  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act

**December 30, 2002**

(Date of Report)

**December 16, 2002**

(Date of Earliest Event Reported)

**American Hospital Resources, Inc.**

(Exact Name of Registrant as Specified in its Charter)

<b>Utah</b>	<b>0-32195</b>	<b>87-0319410</b>
(State or other jurisdiction of incorporation)	Commission File Number	(IRS Employer I.D. No.)

**1912 West Bay Crest**

**Santa Ana, CA 92704**

(Address of Principal Executive Offices)

**714-444-0223**

Registrant's Telephone Number

**Not Applicable**

(Former Name or Former Address if changed Since Last Report)

**Item 2. Acquisition or Disposition of Assets.**

American Hospital Resources, Inc. ("AHR") entered into an Asset Purchase Agreement to acquire certain operating assets of NIPSI Healthcare of Houston, a limited partnership, and NIPSI of Houston, Inc., the general partner of NIPSI Healthcare of Houston (collectively, "NIPSI") for \$150,000 and the assumption of a limited number of NIPSI's trade payables and operating leases. The Agreement was dated December 13, 2002 and closed on December 16, 2002. As a result of this transaction, the assets of NIPSI acquired by AHR were transferred into NIPSI Pharmacy of Texas, a Nevada corporation, a wholly owned subsidiary of AHR.

Under the Agreement, AHR purchased certain of the operating assets of NIPSI, including all equipment, furniture, fixtures, cash and cash equivalents, inventory, licenses and permits (where transferable) and certain accounts receivable. In exchange for NIPSI's assets, AHR issued a \$150,000 promissory note payable in eighteen monthly installments of \$8,734.76 commencing on January 15, 2003. Payments are to be made from AHR's working capital. The transaction amount was based on AHR's internal assessment of NIPSI's value and no independent evaluation of NIPSI was conducted by AHR.

Mr. Christopher Wheeler represented AHR in the transaction and Mr. Michael Hunter represented NIPSI. Prior to the acquisition, there were no material relationships between Mr. Wheeler and Mr. Hunter or any officers, directors, affiliates or partners of AHR or NIPSI.

At closing, there are 20,414,000 shares of AHR Common Stock, no par value, issued and outstanding.

**Description of the Business**

AHR is a healthcare services company based in Santa Ana, California that incorporated in Utah on May 9, 1972. AHR provides pharmaceutical outsourcing services to the patients and residents of long-term care providers such as nursing homes, assisted living facilities, and hospices. AHR also provides consulting and management services to the acute care hospital industry including crisis management, financial restructuring, and pharmaceutical outsourcing. The Company is currently focusing on acquiring and consolidating profitable pharmacy outsourcing and materials management businesses. These companies provide pharmacy management services and pharmaceutical supplies to long-term care facilities such as nursing homes, assisted living facilities, and hospices. AHR intends to acquire and consolidate operations in several regions of the country to gain labor efficiencies, increase its pharmaceutical buying power and enhance its pricing and purchasing terms with pharmaceutical supply houses.

NIPSI is an institutional pharmacy outsourcing business that was founded in Houston, Texas in 1992. NIPSI provides pharmaceutical services to residents and patients of long-term care facilities. These services include pharmaceutical dispensing, medical records support, Medicare Part-B services, and pharmacy consulting services to patients in 2,000 long-term care beds located in the Greater Houston and San Antonio, Texas marketplaces.

**Item 7. Financial Statements and Exhibits.**

(a) Financial Statements of Businesses Acquired.

See attached.

(c) Exhibits.

Exhibit Number	SEC Reference Number	Description of Exhibit
1	2	Asset Purchase Agreement
2	99.1	Promissory Note

3	99.2	Bill of Sale
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**SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 28, 2002 **AMERICAN HOSPITAL RESOURCES, INC.**

/s/ Christopher A. Wheeler

Chief Executive Officer

**NIPSI Part B Services****Balance Sheet**

As of October 31, 2002

Oct 31, 02
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<b>ASSETS</b>		
Current Assets		
Checking/Savings		
1000-LTC Operating account	2,876.63	
1050-NIPSI Pan B Operating Acct	14,399.23	
1100-Petty Cash	400.00	
1105-LTC/NIPSI Clearing account	175,655.35	
1106-NIPS/Part B Clearing Account	468,096.05	
Total Checking/Savings		661,427.26
Accounts Receivable		
1200- Accounts Receivable Trade		
1202- Part B	-82,390.03	
1204-Non-Qualified	39,322.69	
1206- Part A	28,658.58	
1210- Allowance for Doubtful Account	-40,159.74	
1200- Accounts Receivable Trade - Other	-21.23	
Total 1200- Accounts Receivable Trade	-54,589.73	

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Total Accounts Receivable		-54,589.73
Total Current Assets		606,837.53
Fixed Assets		
1300- Fixed Asset Accounts		
1304- Vehicles	12,241.94	
1305- Computer Equipment	3,092.18	
1300- Fixed Asset Accounts - Other	303.09	
Total 1300 -Fixed Asset Accounts	15,637.21	
Total Fixed Assets		15,637.21
Other Assets		
1500- Investment-Creative Pharmacy	25,000.00	
Total Other Assets		25,000.00
TOTAL ASSETS		647,474.74
		=====

**NIPSI Part B Services**

**LIABILITIES & EQUITY**

Liabilities		<b>Oct 31, 02</b>
Current Liabilities		
Accounts Payable		
2000- Accounts Payable	260,616.00	
Total Accounts Payable		260,616.00
Other Current Liabilities		
2100- Payroll Liabilities		
2110- Employee Benefit Liability		
2111- Employee Benefit 401(k)	518.18	
Total 2110- Employee Benefit Liability	518.18	
Total 2100- Payroll Liabilities	518.18	
2201- Sales Tax Payable	5,108.93	

Total Other Current Liabilities		5,627.11
Total Current Liabilities		266,243.11
Long Term Liabilities		
2504 - N/P JP Morgan Chase Bank	3,769.85	
Total Long Term Liabilities		3,769.85
Total Liabilities		270,012.96

**NIPSI Part B Services**

**Balance Sheet**

As of October 31, 2002

		<b>Oct 31, 02</b>
Equity		
3900- Retained Earnings	276,549.00	
Net Income	100,912.78	
Total Equity		377,461.78
TOTAL LIABILITIES & EQUITY		647,474.74

**National Institutional Pharmacy Services**

**Profit & Loss**

October 2002

		<b>Oct 02</b>
Ordinary Income/Expense		
Income		
4000- Pharmacy Revenue		
4100, Non Medicare Revenue		
4110 - Private Pay	69,330.42	
4120- Medicaid	603,217.88	
Total 4100- Non Medicare Revenue		672,548.30

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4200- Medicare Revenue		
4210- Medicare Pharmacy Revenue	129,096.43	
4220 . IV Therapy	4,240.34	
Total 4200- Medicare Revenue		133,336.77
4300 - Other Revenue		
4310- Misc. Facility Income	57,940.22	
4311- Sales Tax Discount	4.37	
4320- Consulting Revenue	13,195.33	
4390- Management Fee	14,474.11	
Total 4300- Other Revenue		85,614.03
4400 . Returned Checks		-2,076.85
4500 . Customer Discount for Early Pmt		-5,000.00
Total 4000- Pharmacy Revenue		884,422.25
Total Income		884,422.25
Cost of Goods Sold		
5000 -Cost of Good Sold		
5300 . Satellite Pharmacies	10,827.43	
5350 'Cardinal	622,769.40	
5400. Other Wholesalers	16,588.52	
5500 . Rebates	-17,403.28	
5600 ' Stock	1,572.15	
5700 . Inventory Adjustment	-19,756.02	
5800, Return goods	-177.01	
Total 5000 . Cost of Good Sold	614,421.19	
Total COGS		614,421.19
Gross Profit		270,001.06
Expense		
6000- Pharmacy Payroll		
6110. Pharmacists	62,460.71	
6120 . Consultant Pharmacists	15,024.25	

**National Institutional Pharmacy Services**

**Profit & Loss**

**October 2002**

6130. Technicians	25,642.35	
6140 . Nurses	5,361.76	
6150. Medical Records Technician	5,276.41	
6160. Accounting Staff	16,172.23	
6165. Office Staff	5,047.62	
6170. Relief Staffing-Pharmacy	4,995.00	
6175, Nurse Consultant SAT	862.75	
6180 ' Other	5,247.56	
6190 . Bonus	3,191.66	
Total 6000 . Pharmacy Payroll		149,282.30
6560 . Payroll Expenses		
6566. Taxes-Employer Responsibility	10,996.32	
6568 . Life/ADD Insurance	850.90	
6569 ' Group Health/Dental Insurance	8,422.39	
6570 ' Dependent Care Benefit	-325.00	
6867. Employee Benefits	1,272.79	
Tota16560- Payroll Expenses		21,217.40

**National Institutional Pharmacy Services****Profit & Loss****October 2002****Oct 02**

7000-Operating Expenses	
7100- Administration	
7120 - Bad Debt	8,770.20
7130-Consulting Supplies	1,648.00
7140-Delivery	29,410.27
7150-Dues-Licenses	275.00
7160-Dues-Subscriptions	570.78
7180-Equipment Maintenance	1,118.61
7200-Insurance-General Liability	4,465.76
7205- Interest Expense	6,425.61
7220-Office Equipment-Rental	6,653.37
7230-Office Supplies	2,699.55

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7240-Pharmacy Supplies	7,606.35	
7250-Postage	1,430.09	
7260-Professional Services	21,132.46	
7270-Public Relations	497.95	
7280-Travel & Expenses-Consulting	2,013.51	
7295-Travel & Expenses-Other	1,734.07	
7650-Bank fees	467.40	
Total 7100-Administration	96,918.98	
7500-Plant Operations & Maintenance		
7520-Building Rental	5,759.09	
7530-Electricity	1,369.17	
7545-Computer Maintenance	1,377.96	
7550-Garbage Disposal	247.42	
7560-Gas	969.42	
7580- Pest Control	108.26	
7590-Security	26.38	
7600- Storage Rental	500.00	
7610-Telecommunications	5,783.47	
7625-Vehicle Lease	552.13	
Total 7500-Plant Operations & Maintenance	16,693.30	
Total 7000-Operating Expenses		113,612.28
9000-Taxes		
9200-Personal Property Taxes	7,319.31	
9400- Sales Tax	818.48	
Total 9000-Taxes		8,137.79
Total Expense		292,249.77
Net Ordinary Income		-22,248.71
Net Income		-22,248.71
		=====

**National Institutional Pharmacy Services**

**Profit & Loss**



## January through October 2002

		Jan- Oct 02
Ordinary Income/Expense		
Income		
4000- Pharmacy Revenue		
4100. Non Medicare Revenue		
4110. Private Pay	878,252.17	
4120. Medicaid	6,145,522.54	
		_____
Total 4100- Non Medicare Revenue		7,023,774.71
4200 . Medicare Revenue		
4210. Medicare Pharmacy Revenue	1,298,012.30	
4220 .IV Therapy	47,805.83	
		_____
Total 4200. Medicare Revenue		1,345,818.13
4300 . Other Revenue		
4310. Misc. Facility Income	387,970.67	
4311 . Sales Tax Discount	48.90	
4320 . Consulting Revenue	221,257.04	
4390 . Management Fee	172,192.94	
4399 . Bad Debt Recovery	626.46	
4300 . Other Revenue - Other	210.00	
		_____
Total 4300-Other Revenue .		782,306.01
4400-Returned Checks		-4,971.66
4500-Customer Discount for Early Pmt		-30,000.00
		_____
Total 4000-Pharmacy Revenue		9,116,927.19
		_____
Total Income		9,116,927.19
Cost of Goods Sold		
5000 Cost of Good Sold		
5100-Amerisource	1,154,715.94	
5200-Anda	38295.04	
5300- Satellite Pharmacies	95,342.62	
5350-Cardinal	5,202,172.67	
5400-Other Wholesalers	39,085.97	
5500-Rebates	-78,547.65	
5600-Stock	27,501.48	
5700-Inventory Adjustment	-144,932.02	

5800-Return goods	-9,737.92	
Total 5000- Cost of Good Sold	6,323,896.13	
Total COGS		6,323,896.13

**National Institutional Pharmacy Services**

**Profit & Loss**

**January through October 2002**

Gross Profit		2,793,031.06
Expense		
6000-Pharmacy Payroll		
6110-Pharmacists	530,419.46	
6120-Consultant Pharmacists	145,198.00	
6130-Technicians	243,330.67	
6140- Nurses	50,049.52	
6150- Medical Records Technician	48,626.29	
6160-Accounting Staff	143,896.26	
6165-Office Staff	50,283.68	
6170-Relief Staffing-Pharmacy	110,198.01	
6175-Nurse Consultant SAT	8,215.25	
6180-Other	55,806.16	
6190-Bonus	32,191.64	
Total 6000-Pharmacy Payroll		1,418,214.94

**National Institutional Pharmacy Services**

**Profit & Loss**

**January through October 2002**

		<b>Jan- Oct 02</b>
6560-Payroll Expenses		
6566-Taxes-Employer Responsibility	108,035.78	

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6568-Life/ADD Insurance	6,544.66	
6569-Group Health/Dental Insurance	67,401.00	
6570-Dependent Care Benefit	8,337.75	
6867-Employee Benefits	2,995.10	
Total 6560-Payroll Expenses		193,314.29
6999-Uncategorized Expenses		0.00
7000-Operating Expenses		
7100-Administration		
7110-Advertising	3,083.23	
7120-Bad Debt	89,728.12	
7130-Consulting Supplies	5,275.40	
7140-Delivery	255,071.26	
7150-Dues-Licenses	531.00	
7155-Dues-Quantum Pharmacy Alliance	1,400.00	
7160-Dues-Subscriptions	5,463.17	
7170-Employee Benefits	2,699.50	
7180-Equipment Maintenance	3,686.24	
7200-Insurance-General Liability	39,935.73	
7205-Interest Expense	16,905.82	
7208-Loan Fees	10,000.00	
7210-Medical Records Supplies	4,591.29	
7220-Office Equipment-Rental	49,709.31	
7230-Office Supplies	40,043.04	
7240-Pharmacy Supplies	61,674.35	
7250-Postage .	11,109.27	
7260-Professional Services	197,760.69	
7270-Public Relations	3,179.06	
7280-Travel & Expenses-Consulting	23,283.06	
7295-Travel & Expenses-Other	27,735.38	
7650-Bank fees	3,225.88	
7100-Administration - Other	0.00	
Total 7100-Administration		856,090.80
7500-Plant Operations & Maintenance		
7520-Building Rental	57,558.90	
7530-Electricity	13,178.64	
7540-Equipment Repair/Maintenance	11,473.93	
7545-Computer Maintenance	25,362.85	
7550-Garbage Disposal	2,864.33	
7560-Gas	7,755.07	

7570-Maintenance Overhead	2,365.64
7580-Pest Control	595.43

**National Institutional Pharmacy Services**

**Profit & Loss**

**January through October 2002**

7590- Security	667.85	
7600-Storage Rental	5,607.97	
7610-Telecommunications	65,309.04	
7620-Vehicle-inspections/Lic/Tags	147.70	
7625-Vehicle Lease	6,101.03	
7630-Vehicle Repair	1,657.71	
Total 7500-Plant Operations & Maintenance		200,646.09
7000-Operating Expenses - Other		0.00
Total 7000-Operating Expenses		1,056,736.89

**National Institutional Pharmacy Services**

**Profit & Loss**

**January through October 2002**

		Jan- Oct 02
9000-Taxes		
9100-Other Taxes	170.34	
9200-Personal Property Taxes	19,389.50	
9400-Sales Tax	11,814.65	
Total 9000'Taxes		31,374.49
Total Expense		2,699,640.61
Net Ordinary Income		93,390.45
Net Income		93,390.45

## National Institutional Pharmacy Services

## Profit &amp; Loss

As of October 31, 2002

		Oct 31, 02
ASSETS		
Current Assets		
Checking/Savings		
1000-NIPSI Operating Account	39,663.78	
1100-NIPSI Payroll Account	990.26	
1105-NIPSUL TC Clearing Account	-175,655.35	
1106-NIPSI Part B Clearing Account	-468,096.05	
1110-Petty Cash	14.89	
	-----	
Total Checking/Savings		-603,082.47
Accounts Receivable		
1200-Accounts Receivable		
1210-Private Pay	380,835.73	
1220-Medicaid	41,294.88	
1230-Medicare Revenue	609,435.65	
1240-IV Revenue	38,837.24	
1250-Misc. Income	310,580.84	
1260-Consulting & Med Records	125,470.87	
1270-Allowance for doubtful account	-552,294.70	
1200-Accounts Receivable - Other	-113.99	
	-----	
Total 1200-Accounts Receivable	1,454,046.52	
	-----	
Total Accounts Receivable		1,454,046.52
Other Current Assets		
1280-Prepaid expenses	3,718.44	
1290-Inventory	408,688.70	
1499-Undeposited Funds	-74,561.98	
	-----	
Total Other Current Assets		337,845.16
	-----	
Total Current Assets		1,188,809.21
Fixed Assets		
1300-Fixed Asset Accounts		
1301-Med Cart	60,544.48	

1302-Computer Equipment & Software	80,114.06	
1303-Pharmacy Fixtures	115,617.87	
1304-Office Fixture	2,940.81	
1305-Leasehold Improvements	13,653.52	
1300-Fixed Asset Accounts - Other	60,335.49	
Total 1300-Fixed Asset Accounts		333,206.23
1930-Accumulated Depreciation		
1932-Accum Depr-Computer Eqmt	-15,680.00	
1933-Accum Depr-Pharmacy Fixtures	-22,779.00	

### National Institutional Pharmacy Services

#### Profit & Loss

As of October 31, 2002

1934-Accum Depr-Leasehold Imprvt	-2,736.00	
Total 1930-Accumulated Depreciation		-41,195.00
Total Fixed Assets		292,011.23
TOTAL ASSETS		1,480,820.44
		=====
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000-Accounts Payable	303,196.83	
Total Accounts Payable		303,196.83
Credit Cards		
2020-Office Depot	7,913.55	
2030-Wells Fargo Financial	36,047.52	
Total Credit Cards		43,961.07
Other Current Liabilities		
2100-Payroll Liabilities		
2105-Payroll tax liability	-1,561.86	

2106-Child Support W/H	-122.12	
2110-Employee Benefit Liability		
2111-Employee Benefit 401(k)	929.34	
Total 2110-Employee Benefit Liability	929.34	
Total 2100-Payroll Liabilities		-754.64
2200-Sales Tax Payable	420.94	
2210-Accrued Salaries & Wages	56,674.01	
2220-Accrued Payroll Taxes	4,335.58	
2230-Accrued Bonus	13,041.64	
2250-Accrued Customer Discounts	30,000.00	
2300-Accrued Personal Property Tax	21,213.06	
Total Other Current Liabilities		124,930.59
Total Current Liabilities		472,088.49
Long Term Liabilities		
2120-Lease Payable DVI	15,190.00	
2121-Lease Payable DVI - #2	16,616.00	
2122-Lease Payable DVI - #3	33,568.00	
2125-Amerisource [2-yr. installment]	486,236.36	

### National Institutional Pharmacy Services

#### Profit & Loss

As of October 31, 2002

Total Long Term Liabilities	551,610.36
Total Liabilities	1,023,698.85
Equity	
3010-Partners Capital	447,320.84
3900-Retained Earnings	-83,589.70
Net Income	93,390.45
Total Equity	457,121.59
TOTAL LIABILITIES & EQUITY	1,480,820.44

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**National Institutional Pharmacy Services****Profit & Loss****As of October 31, 2002**

<b>Oct 31, 02</b>
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<b>ASSETS</b>		
Current Assets		
Checking/Savings		
1000-LTC Operating account	2,876.63	
1050-NIPSI Part B Operating Acct	14,399.23	
1100-Petty Cash	400.00	
1105-LTC/NIPSI Clearing account	175,655.35	
1106-NIPSVPart B Clearing Account	468,096.05	
Total Checking/Savings		661,427.26
Accounts Receivable		
1200-Accounts Receivable Trade		
1202-Part B	-82,390.03	
1204-Non-Qualified	39,322.69	
1206-Part A	28,658.58	
1210-Allowance for Doubtful Account	-40,159.74	
1200-Accounts Receivable Trade - Other	-21.23	
Total 1200-Accounts Receivable Trade	-54,589.73	
Total Accounts Receivable		-54,589.73
Total Current Assets		606,837.53
Fixed Assets		
1300-Fixed Asset Accounts		
1304-Vehicles	12,241.94	
1305-Computer Equipment	3,092.18	
1300-Fixed Asset Accounts - Other	303.09	
Total 1300-Fixed Asset Accounts	15,637.21	
Total Fixed Assets		15,637.21



Other Assets		
1500-Investment-Creative Pharmacy	25,000.00	
Total Other Assets		25,000.00
TOTAL ASSETS		647,474.74
		=====
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000-Accounts Payable	260,616.00	
Total Accounts Payable		260,616.00
Other Current Liabilities		
2100-Payroll Liabilities		

### National Institutional Pharmacy Services

#### Profit & Loss

As of October 31, 2002

2110-Employee Benefit Liability		
2111-Employee Benefit 401(k)	518.18	
Total 2110-Employee Benefit Liability	518.18	
Total 2100-Payroll Liabilities		518.18
2201-Sales Tax Payable		5,108.93
Total Other Current Liabilities		5,627.11
Total Current Liabilities		266,243.11
Long Term Liabilities		
2504-N/P JP Morgan Chase Bank	3,769.85	
Total Long Term Liabilities		3,769.85
Total Liabilities		270,012.96

**National Institutional Pharmacy Services**

**Profit & Loss**

**As of October 31, 2002**

Oct 31, 02		
Equity		
3900-Retained Earnings	276,549.00	
Net Income	100,912.78	
Total Equity		377,461.78
TOTAL LIABILITIES & EQUITY		647,474.74
		=====

**National Institutional Pharmacy Services**

**Profit & Loss**

**October 2002**

		<b>Oct 02</b>
Ordinary Income/Expense		
Income		
4000 Total Revenue		
4100-Part B Revenue	71,447.92	
4200-Other Revenue-Non-Qualified pts	4,449.76	
4300-Other Revenue-Part A Stay	5,852.15	
Total 4000-Total Revenue		81,749.83
Total Income		81,749.83
Cost of Goods Sold		
5000-Cost of Goods Sold		
5100-Red Line Medical Supply	14,911.86	
5200-NIPSI	1,029.63	
Total 5000-Cost of Goods Sold	15,941.49	
Total COGS		15,941.49
Gross Profit		65,808.34
Expense		

6000-Payroll		
6100-Salaries	20,209.22	
Total 6000-Payroll		20,209.22
6560-Payroll Expenses		
6566-Taxes Employer Responsibility	1,549.56	
6568-Group Health/Dental Insurance	2,056.60	
Total 6560-Payroll Expenses		3,606.16
7000-Operating Expenses		
7100-Administration		
7110-Bad Debt	3,269.99	
7160-Equipment Maintenance	225.00	
7170-Finance Charges	6.00	
7190-Postage	69.84	
7210-Professional Services-Payroll	163.02	
7220-Travel Expenses	1,076.37	
Total 7100-Administration		4,810.22
7500-Plant Operations and Maintenance		
7520-Electricity	153.50	
7530-Garbage Disposal	37.00	
7550-Interest Expense	15.14	
7560-Pest Control	91.00	
7570-Rent	4,500.00	
7590-Telecommunications	591.55	
7610-Water	10.49	
Total 7500-Plant Operations and Maintenance		5,398.68

**National Institutional Pharmacy Services**

**Profit & Loss**

**October 2002**

Total 7000-Operating Expenses	10,208.90
Total Expense	34,024.28

Net Ordinary Income		31,784.06
Other Income/Expense		
Other Expense		
9181-Intercompany Management Fee Exp	7,500.00	
Total Other Expense	7,500.00	
Net Other Income		-7,500.00
Net Income		24,284.06
		=====

**National Institutional Pharmacy Services**

**Profit & Loss**

**January through October 2002**

		Jan - Oct 02
Ordinary Income/Expense		
Income		
4000-Total Revenue		
4100-Part B Revenue	761,098.92	
4200-Other Revenue-Non-Qualified pts	131,979.80	
4300-Other Revenue-Part A Stay	60,732.84	
4400-Bad Debt Recovery	100.07	
Total 4000-Total Revenue		953,911.63
Total Income		953,911.63
Cost of Goods Sold		
5000-Cost of Goods Sold		
5100-Red Line Medical Supply	414,747.52	
5200-NIPSI	6,475.64	
5400-Stock	161.60	
Total 5000-Cost of Goods Sold	421,384.76	
Total COGS		421,384.76

Gross Profit		532,526.87
Expense		
6000-Payroll		
6100-Salaries	183,627.36	
Total 6000-Payroll		183,627.36
6560-Payroll Expenses		
6566-Taxes Employer Responsibility	14,423.98	
6568-Group Health/Dental Insurance	19,837.22	
6570-Employee Benefits	47.10	
Total 6560-Payroll Expenses		34,308.30
7000-Operating Expenses		
7100-Administration		
7105-Advertising	191.50	
7110-BadDebt	36,168.66	
7120-Bank Service Charge	23.10	
7130-Computer Maintenance	2,717.82	
7150-Dues-Licenses	139.00	
7160-Equipment Maintenance	2,250.00	
7170-Finance Charges	48.00	
7180-Office Supplies	3,515.34	
7182-Miscellaneous Expense	80.70	
7185-Insurance	7,162.00	

### National Institutional Pharmacy Services

#### Profit & Loss

#### January through October 2002

7190-Postage	1,317.20	
7200-Professional Services-Legal	12,100.00	
7205-Professional Services-Acct	6,590.00	
7210-Professional Services-Payroll	1,662.56	
7220-Travel Expenses	14,322.25	
7230-Public Relations	334.95	
Total 7100-Administration		88,623.08
7500-Plant Operations and Maintenance		
7510-Building Maintenance	760.49	

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7520-Electricity	1,802.42	
7530-Garbage Disposal	359.50	
7540-Gas	1,012.89	
7550-Interest Expense	291.95	
7560-Pest Control	317.00	
7570-Rent	33,000.00	
7580-Security	116.93	
7590-Telecommunications	7,498.60	
7600-Vehicle Leases	4,513.65	
7610-Water	104.99	
Total 7500-Plant Operations and Maintenance		49,778.42
Total 7000-Operating Expenses		138,401.50
9000-Taxes		
9100-Property Taxes	235.68	
9000-Taxes - Other	41.25	
Total 9000-Taxes		276.93
Total Expense		356,614.09
Net Ordinary Income		175,912.78
Other Income/Expense		
Other Expense		
9181-Intercompany Management Fee Exp	75,000.00	
Total Other Expense	75,000.00	
Net Other Income		-75,000.00
Net Income		100,912.78
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