

SIMON PROPERTY GROUP INC /DE/  
Form 10-Q  
May 09, 2008

[QuickLinks](#) -- Click here to rapidly navigate through this document

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2008

**SIMON PROPERTY GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State of incorporation or organization)

001-14469

(Commission File No.)

046-268599

(I.R.S. Employer Identification No.)

225 West Washington Street

Indianapolis, Indiana 46204

(Address of principal executive offices)

(317) 636-1600

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.      **Yes**       **No**

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether Registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).      **Yes**       **No**

As of March 31, 2008, Simon Property Group, Inc. had 224,743,397 shares of common stock, par value \$0.0001 per share, 8,000 shares of Class B common stock, par value \$0.0001 per share, and 4,000 shares of Class C common stock, par value \$0.0001 per share outstanding.

---



Simon Property Group, Inc. and Subsidiaries

Form 10-Q

INDEX

	<b>Page</b>
<b>Part I Financial Information</b>	
Item 1.	Consolidated Financial Statements (Unaudited)
	Consolidated Balance Sheets as of March 31, 2008 and December 31, 2007
	3
	Consolidated Statements of Operations and Comprehensive Income for the three months ended March 31, 2008 and 2007
	4
	Consolidated Statements of Cash Flows for the three months ended March 31, 2008 and 2007
	5
	Condensed Notes to Consolidated Financial Statements
	6
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations
	13
Item 3.	Qualitative and Quantitative Disclosure About Market Risk
	23
Item 4.	Controls and Procedures
	24
<b>Part II Other Information</b>	
Item 1.	Legal Proceedings
	25
Item 1A.	Risk Factors
	25
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds
	25
Item 5.	Other Information
	25
Item 6.	Exhibits
	26
<b>Signatures</b>	<b>27</b>

**Simon Property Group, Inc. and Subsidiaries***Consolidated Balance Sheets (Dollars in thousands, except share amounts)*

	March 31, 2008	December 31, 2007
	<i>Unaudited</i>	
<b>ASSETS:</b>		
Investment properties, at cost	\$ 24,592,802	\$ 24,415,025
Less accumulated depreciation	5,499,242	5,312,095
	<b>19,093,560</b>	19,102,930
Cash and cash equivalents	428,659	501,982
Tenant receivables and accrued revenue, net	374,387	447,224
Investment in unconsolidated entities, at equity	1,868,115	1,886,891
Deferred costs and other assets	1,198,404	1,118,635
Note receivable from related party	540,000	548,000
	<b>23,503,125</b>	23,605,662
<b>Total assets</b>	<b>\$ 23,503,125</b>	<b>\$ 23,605,662</b>
<b>LIABILITIES:</b>		
Mortgages and other indebtedness	\$ 17,445,746	\$ 17,218,674
Accounts payable, accrued expenses, intangibles, and deferred revenues	1,066,471	1,251,044
Cash distributions and losses in partnerships and joint ventures, at equity	358,677	352,798
Other liabilities, minority interest and accrued dividends	208,316	180,644
	<b>19,079,210</b>	19,003,160
<b>Total liabilities</b>	<b>19,079,210</b>	19,003,160
<b>COMMITMENTS AND CONTINGENCIES</b>		
LIMITED PARTNERS' INTEREST IN THE OPERATING PARTNERSHIP	699,546	731,406
LIMITED PARTNERS' PREFERRED INTEREST IN THE OPERATING PARTNERSHIP	245,654	307,713
<b>STOCKHOLDERS' EQUITY:</b>		
CAPITAL STOCK (750,000,000 total shares authorized, \$.0001 par value, 237,996,000 shares of excess common stock):		
All series of preferred stock, 100,000,000 shares authorized, 14,817,651 and 14,801,884 issued and outstanding, respectively, and with liquidation values of \$740,883 and \$740,094, respectively	747,314	746,608
Common stock, \$.0001 par value, 400,000,000 shares authorized, 229,130,633 and 227,719,614 issued and outstanding, respectively	24	23
Class B common stock, \$.0001 par value, 12,000,000 shares authorized, 8,000 issued and outstanding		
Class C common stock, \$.0001 par value, 4,000 shares authorized, issued and outstanding		
Capital in excess of par value	5,104,239	5,067,718
Accumulated deficit	(2,168,255)	(2,055,447)
Accumulated other comprehensive income	(17,604)	18,087
Common stock held in treasury at cost, 4,387,236 and 4,697,332 shares, respectively	(187,003)	(213,606)

	March 31, 2008	December 31, 2007
<b>Total stockholders' equity</b>	<b>3,478,715</b>	3,563,383
<b>Total liabilities and stockholders' equity</b>	<b>\$ 23,503,125</b>	\$ 23,605,662

*The accompanying notes are an integral part of these statements.*

**Simon Property Group, Inc. and Subsidiaries**

*Unaudited Consolidated Statements of Operations and Comprehensive Income*  
*(Dollars in thousands, except per share amounts)*

	For the Three Months Ended March 31,	
	2008	2007
<b>REVENUE:</b>		
Minimum rent	\$ 550,682	\$ 510,865
Overage rent	16,651	17,892
Tenant reimbursements	250,248	230,613
Management fees and other revenues	33,020	20,875
Other income	44,697	71,896
<b>Total revenue</b>	<b>895,298</b>	<b>852,141</b>
<b>EXPENSES:</b>		
Property operating	112,761	109,227
Depreciation and amortization	228,043	215,271
Real estate taxes	84,520	79,182
Repairs and maintenance	29,021	29,007
Advertising and promotion	19,373	18,884
Provision for credit losses	6,582	542
Home and regional office costs	39,600	33,699
General and administrative	5,302	3,899
Other	18,138	13,464
<b>Total operating expenses</b>	<b>543,340</b>	<b>503,175</b>
<b>OPERATING INCOME</b>	<b>351,958</b>	<b>348,966</b>
Interest expense	(229,917)	(222,478)
Minority interest in income of consolidated entities	(2,284)	(2,910)
Income tax benefit (expense) of taxable REIT subsidiaries	23	(1,285)
Income from unconsolidated entities	7,141	21,773
Limited partners' interest in the Operating Partnership	(22,733)	(25,878)
Preferred distributions of the Operating Partnership	(4,904)	(5,239)
<b>Income from continuing operations</b>	<b>99,284</b>	<b>112,949</b>
Discontinued operations, net of limited partners' interest		(162)
<b>NET INCOME</b>	<b>99,284</b>	<b>112,787</b>
Preferred dividends	(11,351)	(14,406)
<b>NET INCOME AVAILABLE TO COMMON STOCKHOLDERS</b>	<b>\$ 87,933</b>	<b>\$ 98,381</b>

	For the Three Months Ended March 31,	
<b>BASIC EARNINGS PER COMMON SHARE:</b>		
Income from continuing operations	\$ 0.39	\$ 0.44
Discontinued operations		
<b>Net income</b>	<b>\$ 0.39</b>	<b>\$ 0.44</b>
<b>DILUTED EARNINGS PER COMMON SHARE:</b>		
Income from continuing operations	\$ 0.39	\$ 0.44
Discontinued operations		
<b>Net income</b>	<b>\$ 0.39</b>	<b>\$ 0.44</b>
<b>Net Income</b>	<b>\$ 99,284</b>	<b>\$ 112,787</b>
Unrealized loss on interest rate hedge agreements	(14,846)	(365)
Net (loss) income on derivative instruments reclassified from accumulated other comprehensive income into interest expense	(2,058)	375
Currency translation adjustments	(17,793)	120
Other loss	(994)	(578)
<b>Comprehensive Income</b>	<b>\$ 63,593</b>	<b>\$ 112,339</b>

*The accompanying notes are an integral part of these statements.*

**Simon Property Group, Inc. and Subsidiaries**  
*Unaudited Consolidated Statements of Cash Flows*  
(Dollars in thousands)

	For the Three Months Ended March 31,	
	2008	2007
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
<b>Net income</b>	\$ 99,284	\$ 112,787
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	225,010	207,580
Limited partners' interest in the Operating Partnership	22,733	25,878
Limited partners' interest in the results of operations from discontinued operations		(41)
Preferred distributions of the Operating Partnership	4,904	5,239
Straight-line rent	(6,587)	(4,293)
Minority interest	2,284	2,910
Minority interest distributions	(7,191)	(13,855)
Equity in income of unconsolidated entities	(7,141)	(21,773)
Distributions of income from unconsolidated entities	24,042	19,633
<b>Changes in assets and liabilities</b>		
Tenant receivables and accrued revenue, net	(1,249)	49,298
Deferred costs and other assets	(115,160)	(46,951)
Accounts payable, accrued expenses, intangibles, deferred revenues and other liabilities	(19,388)	(26,392)
	<b>221,541</b>	<b>310,020</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisitions		(135,581)
Funding of loans to related parties		(1,473,540)
Repayments of loan from related parties	8,000	
Capital expenditures, net	(230,191)	(205,678)
Cash impact from the consolidation and de-consolidation of properties		4,073
Investments in unconsolidated entities	(15,271)	(431,935)
Distributions of capital from unconsolidated entities and other	38,356	74,390
	<b>(199,106)</b>	<b>(2,168,271)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from sales of common and preferred stock and other	2,546	751
Purchase of limited partner units	(1,217)	(14,987)
Minority interest contributions	149	
Preferred distributions of the Operating Partnership	(4,904)	(5,239)
Preferred dividends and distributions to stockholders	(212,092)	(201,411)
Distributions to limited partners	(52,114)	(48,970)
Mortgage and other indebtedness proceeds, net of transaction costs	990,772	1,918,674
Mortgage and other indebtedness principal payments	(818,898)	(379,974)
	<b>(95,758)</b>	<b>1,268,844</b>
	<b>(73,323)</b>	<b>(589,407)</b>



For the Three Months Ended  
March 31,

<b>DECREASE IN CASH AND CASH EQUIVALENTS</b>		
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	<b>501,982</b>	929,360
<b>CASH AND CASH EQUIVALENTS, end of period</b>	<b>\$ 428,659</b>	<b>\$ 339,953</b>

*The accompanying notes are an integral part of these statements.*

**Simon Property Group, Inc. and Subsidiaries**  
**Condensed Notes to Consolidated Financial Statements**

(Unaudited)

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

**1. Organization**

Simon Property Group, Inc. is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust, or REIT, under the Internal Revenue Code. Simon Property Group, L.P., or the Operating Partnership, is our majority-owned partnership subsidiary that owns all of our real estate properties. In these condensed notes to the unaudited consolidated financial statements, the terms "we", "us" and "our" refer to Simon Property Group, Inc. and its subsidiaries.

We own, develop, and manage retail real estate properties, which consist primarily of regional malls, Premium Outlet® centers, The Mills®, and community/lifestyle centers. As of March 31, 2008, we owned or held an interest in 321 income-producing properties in the United States, which consisted of 168 regional malls, 39 Premium Outlet centers, 67 community/lifestyle centers, 37 properties acquired in the Mills acquisition, and 10 other shopping centers or outlet centers in 41 states and Puerto Rico. Of the 37 Mills properties acquired, 17 of these properties are The Mills, 16 are regional malls, and four are community centers. We also own interests in three parcels of land held in the United States for future development. Internationally as of March 31, 2008, we have ownership interests in 51 European shopping centers (France, Italy and Poland); six Premium Outlet centers in Japan; one Premium Outlet center in Mexico; and one Premium Outlet center in South Korea. Also, through a joint venture arrangement we hold a 32.5% ownership interest in five shopping centers under construction in China.

**2. Basis of Presentation**

The accompanying unaudited consolidated financial statements of Simon Property Group, Inc. include the accounts of all majority-owned subsidiaries, and all significant inter-company amounts have been eliminated. Due to the seasonal nature of certain operational activities, the results for the interim period ended March 31, 2008 are not necessarily indicative of the results that may be obtained for the full fiscal year.

These consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and include all of the information and disclosures required by accounting principles generally accepted in the United States (GAAP) for interim reporting. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments necessary for fair presentation (including normal recurring accruals) have been included. The consolidated financial statements in this Form 10-Q should be read in conjunction with the audited consolidated financial statements and related notes contained in our 2007 Annual Report on Form 10-K.

As of March 31, 2008, we consolidated 199 wholly-owned properties and 19 additional properties that are less than wholly-owned, but which we control or for which we are the primary beneficiary. We account for the remaining 162 properties, or the joint venture properties, using the equity method of accounting. We manage the day-to-day operations of 93 of the 162 joint venture properties, but have determined that our partner or partners have substantive participating rights with respect to the assets and operations of these joint venture properties. Our investments in joint ventures in Japan, Europe, and Asia comprise 59 of the 69 properties that are managed by others. Additionally, we account for our investment in SPG-FCM Ventures, LLC, or SPG-FCM, which acquired The Mills Corporation and its majority-owned subsidiary, The Mills Limited Partnership (collectively "Mills") in April 2007, using the equity method of accounting. We have determined that SPG-FCM is not a variable interest entity (VIE) and that Farallon Capital Management, L.L.C., or Farallon, our joint venture partner, has substantive participating rights with respect to the assets and operations of SPG-FCM pursuant to the applicable partnership agreements.

We allocate net operating results of the Operating Partnership after preferred distributions to third parties and to us based on the partners' respective weighted average ownership interests in the Operating Partnership. Our weighted average ownership interest in the Operating Partnership was 79.5% and 79.2% for the three months ended March 31, 2008 and 2007, respectively. As of March 31, 2008 and December 31, 2007, our ownership interest in the

Operating Partnership was 79.6% and 79.4%, respectively. We adjust the limited partners' interest in the Operating Partnership at the end of each period to reflect their respective interests in the Operating Partnership.

Preferred distributions of the Operating Partnership in the accompanying statements of operations and cash flows represent distributions on outstanding preferred units of limited partnership interest.

### 3. Significant Accounting Policies

#### *Cash and Cash Equivalents*

We consider all highly liquid investments purchased with an original maturity of 90 days or less to be cash and cash equivalents. Cash equivalents are carried at cost, which approximates market value. Cash equivalents generally consist of commercial paper, bankers acceptances, Eurodollars, repurchase agreements, and money markets. Cash and cash equivalents, as of March 31, 2008, includes a balance of \$30.4 million related to our co-branded gift card programs which we do not consider available for general working capital purposes.

### 4. Per Share Data

We determine basic earnings per share based on the weighted average number of shares of common stock outstanding during the period. We determine diluted earnings per share based on the weighted average number of shares of common stock outstanding combined with the incremental weighted average shares that would have been outstanding assuming all dilutive potential common shares were converted into shares at the earliest date possible. The following table sets forth the computation of our basic and diluted earnings per share. The amounts presented in the reconciliation below represent the common stockholders' pro rata share of the respective line items in the statements of operations and are after considering the effect of preferred dividends.

	<i>For the Three Months Ended March 31,</i>	
	<i>2008</i>	<i>2007</i>
<b>Common Stockholders' share of:</b>		
<b>Income from continuing operations</b>	\$ 87,933	\$ 98,543
Discontinued operations		(162)
<b>Net Income available to Common Stockholders Basic</b>	\$ 87,933	\$ 98,381
<b>Effect of dilutive securities:</b>		
Impact to General Partner's interest in Operating Partnership from all dilutive securities and options	50	80
<b>Net Income available to Common Stockholders Diluted</b>	\$ 87,983	\$ 98,461
<b>Weighted Average Shares Outstanding Basic</b>	223,455,345	222,443,434
Effect of stock options	616,575	857,469
<b>Weighted Average Shares Outstanding Diluted</b>	224,071,920	223,300,903

For the three months ended March 31, 2008, potentially dilutive securities include stock options, convertible preferred stock, units of limited partnership interest in the Operating Partnership that are exchangeable for common stock and preferred units of limited partnership interest of the Operating Partnership that are convertible into units or exchangeable for our preferred stock. The only security that had a dilutive effect for the three months ended March 31, 2008, and 2007, were stock options.

### 5. Investment in Unconsolidated Entities

#### **Real Estate Joint Ventures**

## Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

Joint ventures are common in the real estate industry. We use joint ventures to finance properties, develop new properties, and diversify our risk in a particular property or portfolio. We held joint venture ownership interests in 103 properties in the United States as of March 31, 2008 and December 31, 2007. We also held interests in two joint ventures which owned 51 European shopping centers as of March 31, 2008 and December 31, 2007. We also held an interest in six joint venture properties under operation in Japan, one joint venture property in Mexico, and one joint venture property in South Korea. We account for these joint venture properties using the equity method of accounting.

Substantially all of our joint venture properties are subject to rights of first refusal, buy-sell provisions, or other sale or marketing rights for partners which are customary in real estate joint venture agreements and the industry. Our partners in these joint ventures may initiate these provisions at any time (subject to any applicable lock up or similar restrictions), which could result in either the sale of our interest or the use of available cash or borrowings to acquire a joint venture interest from our partner.

#### **Acquisition of The Mills Corporation by SPG-FCM**

As previously disclosed in our 2007 Form 10-K, SPG-FCM, a 50/50 joint venture between an affiliate of the Operating Partnership and funds managed by Farallon, entered into a definitive merger agreement to acquire all outstanding shares of common stock of Mills for \$25.25 per share on February 16, 2007. The acquisition was completed through a cash tender offer and a subsequent merger transaction which concluded on April 3, 2007. To date, we and Farallon had each contributed \$650.0 million to SPG-FCM for the acquisition. As previously disclosed, as part of the transaction the Operating Partnership also made loans to SPG-FCM and Mills that bear interest primarily at rates of LIBOR plus 270-275 basis points. These funds were used to repay loans and other obligations of Mills, including the redemption of preferred stock. During 2007, certain of these loans were repaid by Mills. As of March 31, 2008, the only remaining loan was to SPG-FCM in the amount of \$540.0 million. During the first quarter of 2008 and 2007, we recorded approximately \$4.5 million and \$11.6 million in interest income (net of inter-entity eliminations), respectively, related to loans to SPG-FCM and Mills. We also recorded fee income, including fee income amortization related to up-front fees on loans made to SPG-FCM and Mills, during the first quarter of 2008 and 2007 of approximately \$0.6 million and \$1.9 million (net of inter-entity eliminations), respectively, for providing refinancing services to Mills' properties and SPG-FCM. The loan facility to SPG-FCM bears a rate of LIBOR plus 275 basis points and matures on June 7, 2009, with three available one-year extensions, subject to certain terms and conditions.

#### **International Joint Venture Investments**

We conduct our international operations in Europe through two European joint ventures: Simon Ivanhoe S.à.r.l., or Simon Ivanhoe, and Gallerie Commerciali Italia, or GCI. The carrying amount of our total combined investment in these two joint venture investments is \$291.6 million and \$289.5 million as of March 31, 2008 and December 31, 2007, respectively, net of the related cumulative translation adjustments. As of March 31, 2008, the Operating Partnership had a 50% ownership in Simon Ivanhoe and a 49% ownership in GCI.

We conduct our investment in the six international Premium Outlet operations in Japan through joint ventures with Mitsubishi Estate Co., Ltd. and Sojitz Corporation (formerly known as Nissho Iwai Corporation). The carrying amount of our investment in these joint ventures is \$270.6 million and \$273.0 million as of March 31, 2008 and December 31, 2007, respectively, net of the related cumulative translation adjustments. We have a 40% ownership in these joint ventures. We have a 50% ownership interest in one Premium Outlet center in Mexico. The carrying amount of our investment in Mexico is \$14.8 million and \$16.6 million as of March 31, 2008 and December 31, 2007, respectively, net of the related cumulative translation adjustments. On June 1, 2007, our Chelsea division opened Yeosu Premium Outlets, the first Premium Outlet Center in South Korea. We hold a 50% ownership interest in this property for which our investment approximated \$23.7 million and \$23.1 million as of March 31, 2008 and December 31, 2007, respectively, net of the related cumulative translation adjustments.

During 2006, we finalized the formation of a joint venture to develop and operate shopping centers in China. We own a 32.5% interest in a joint venture entity, Great Mall Investments, Ltd. The shopping centers will be anchored by Wal-Mart stores. We are planning on initially developing five centers, all of which are currently under construction. Our share of the total equity commitment is approximately \$59.3 million. We account for our investments in this joint venture under the equity method of accounting. As of March 31, 2008, our combined investment in the Chinese joint ventures was approximately \$31.9 million.

**Summary Financial Information**

Summary financial information (in thousands) of all of our joint ventures and a summary of our investment in and share of income from such joint ventures follow. We condensed into separate line items major captions of the statements of operations for joint venture interests sold or consolidated. Consolidation occurs when we acquire an additional interest in the joint venture and, as a result, gain unilateral control of the property or are determined to be the primary beneficiary. We reclassify these line items into "Discontinued Joint Venture Interests" and "Consolidated Joint Venture Interests" on the balance sheets and statements of operations, if material, so that we may present comparative results of operations for these joint venture properties held as of March 31, 2008.

	<i>March 31, 2008</i>	<i>December 31, 2007</i>
	<u>                    </u>	<u>                    </u>
<b>BALANCE SHEETS</b>		
<b>Assets:</b>		
Investment properties, at cost	\$ 21,090,639	\$ 21,009,416
Less accumulated depreciation	3,366,667	3,217,446
	<u>17,723,972</u>	<u>17,791,970</u>
Cash and cash equivalents	639,046	747,575
Tenant receivables	342,230	435,093
Investment in unconsolidated entities	212,122	258,633
Deferred costs and other assets	781,055	713,180
	<u>                    </u>	<u>                    </u>
Total assets	\$ 19,698,425	\$ 19,946,451
	<u>                    </u>	<u>                    </u>
<b>Liabilities and Partners' Equity:</b>		
Mortgages and other indebtedness	\$ 16,367,309	\$ 16,507,076
Accounts payable, accrued expenses, and deferred revenue	1,011,862	972,699
Other liabilities	806,978	825,279
	<u>18,186,149</u>	<u>18,305,054</u>
Total liabilities	18,186,149	18,305,054
Preferred units	67,450	67,450
Partners' equity	1,444,826	1,573,947
	<u>                    </u>	<u>                    </u>
Total liabilities and partners' equity	\$ 19,698,425	\$ 19,946,451
	<u>                    </u>	<u>                    </u>
<b>Our Share of:</b>		
Total assets	\$ 8,098,627	\$ 8,040,987
	<u>                    </u>	<u>                    </u>
Partners' equity	\$ 762,856	\$ 776,857
Add: Excess Investment	746,582	757,236
	<u>                    </u>	<u>                    </u>
Our net Investment in Joint Ventures	\$ 1,509,438	\$ 1,534,093
	<u>                    </u>	<u>                    </u>
Mortgages and other indebtedness	\$ 6,523,573	\$ 6,568,403
	<u>                    </u>	<u>                    </u>

Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

"Excess Investment" represents the unamortized difference of our investment over our share of the equity in the underlying net assets of the joint ventures acquired. We amortize excess investment over the life of the related properties, typically no greater than 40 years, and the amortization is included in the reported amount of income from unconsolidated entities.

	<i>For the Three Months Ended March 31,</i>	
	<i>2008</i>	<i>2007</i>
<b>STATEMENTS OF OPERATIONS</b>		
<b>Revenue:</b>		
Minimum rent	\$ 470,063	\$ 269,930
Overage rent	18,716	17,268
Tenant reimbursements	228,745	131,822
Other income	46,091	41,567
	<b>763,615</b>	<b>460,587</b>
<b>Operating Expenses:</b>		
Property operating	152,924	86,925
Depreciation and amortization	171,699	82,778
Real estate taxes	65,744	34,551
Repairs and maintenance	30,338	22,881
Advertising and promotion	14,296	7,700
Provision for credit losses	5,033	11
Other	37,977	25,709
	<b>478,011</b>	<b>260,555</b>
Total operating expenses		
	<b>285,604</b>	<b>200,032</b>
<b>Operating Income</b>		
Interest expense	(248,873)	(107,156)
Income (loss) from unconsolidated entities	21	(84)
Loss on sale of asset		(4,759)
	<b>36,752</b>	<b>88,033</b>
<b>Income from Continuing Operations</b>		
Income from consolidated joint venture interests		2,637
Income from discontinued joint venture interests	47	17
	<b>36,799</b>	<b>90,687</b>
<b>Net Income</b>		
	<b>18,651</b>	<b>54,645</b>
<b>Third-Party Investors' Share of Net Income</b>		
	<b>18,148</b>	<b>36,042</b>
<b>Our Share of Net Income</b>		
Amortization of Excess Investment	(11,007)	(14,269)
	<b>7,141</b>	<b>21,773</b>
<b>Income from Unconsolidated Entities, Net</b>		

## 6. Debt

### Unsecured Debt

Our unsecured debt currently consists of \$9.6 billion of senior unsecured notes of the Operating Partnership and our \$3.5 billion revolving credit facility, or credit facility. All material amounts drawn on our credit facility in the first quarter were for general working capital purposes. We repaid a total of \$804 million on our credit facility during the three months ended March 31, 2008 with proceeds from a \$705 million secured term loan and working capital. The total outstanding balance of the credit facility as of March 31, 2008 was \$1.9 billion, and the maximum amount outstanding during the three months ended March 31, 2008 was approximately \$2.6 billion. During the first three months of 2008, the weighted average outstanding balance on the credit facility was approximately \$2.2 billion.

On January 15, 2008, we entered into a swap transaction that effectively converted \$300.0 million of variable rate debt of the credit facility to fixed rate debt at a net rate of 3.21%.

### Secured Debt

Total secured indebtedness was \$5.9 billion and \$5.3 billion at March 31, 2008 and December 31, 2007, respectively.

On March 6, 2008, we borrowed \$705 million on a term loan that matures March 5, 2012 and bears a rate of LIBOR plus 70 basis points. This loan is secured by the cash flow of six operating properties and has an additional amount of availability of \$145 million through the maturity date.

## 7. Stockholders' Equity

On February 28, 2008, the Compensation Committee of our Board of Directors, or the Board, awarded 310,096 shares of restricted stock under The Simon Property Group L.P. 1998 Stock Incentive Plan to employees at fair market value of \$85.79 per share. The fair market value of the restricted stock awarded on February 28, 2008, is being recognized as expense over the four-year vesting service period. We issued shares held in treasury to make the awards.

During the first three months of 2008, we issued 1,308,109 shares of common stock to five limited partners in exchange for an equal number of Units.

On July 26, 2007, the Board authorized us to repurchase up to \$1.0 billion of our common stock over the next twenty-four months as market conditions warrant. We may repurchase the shares in the open market or in privately negotiated transactions. During the first quarter of 2008, no purchases were made as part of this program. The program has remaining availability of approximately \$950.7 million.

As previously disclosed, for the quarter ending March 31, 2008, holders of Simon Property Group's Series I 6% Convertible Perpetual Preferred Stock, or the Series I Preferred Stock, could have elected to convert their shares during the quarter into shares of our common stock. The optional conversion is as a result of the closing sale price of our common stock exceeding the applicable trigger price per share for a period of 20 trading days in the last 30 trading days of the prior quarter. During the three months ended March 31, 2008, 1,633 shares of Series I Preferred Stock were converted into 1,290 shares of common stock. As of March 31, 2008, the conversion trigger price of \$78.54 had been met and the Series I Preferred Stock is convertible into 0.795749 of a share of common stock through June 30, 2008.

## 8. Commitments and Contingencies

### Litigation

There have been no material developments with respect to the pending litigation disclosed in our 2007 Annual Report on Form 10-K.

We are involved in various other legal proceedings that arise in the ordinary course of our business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position or our results of operations. We record a liability when a loss is considered probable and the amount can be reasonably estimated.



### **Guarantees of Indebtedness**

Joint venture debt is the liability of the joint venture, and is typically secured by the joint venture property, which is non-recourse to us. As of March 31, 2008, we have loan guarantees and other guarantee obligations of \$148.9 million and \$37.5 million, respectively, to support our total \$6.5 billion share of joint venture mortgage and other indebtedness in the event that the joint venture partnership defaults under the terms of the underlying arrangement. Mortgages which are guaranteed by us are secured by the property of the joint venture and that property could be sold in order to satisfy the outstanding obligation.

### **9. Real Estate Acquisitions and Dispositions**

We had no consolidated property acquisitions or dispositions during the three months ended March 31, 2008.

### **10. Recent Financial Accounting Standards**

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 is definitional and disclosure oriented and addresses how companies should approach measuring fair value when required by GAAP; it does not create or modify any current GAAP requirements to apply fair value accounting. SFAS 157 provides a single definition for fair value that is to be applied consistently for all accounting applications, and also generally describes and prioritizes according to reliability the methods and inputs used in valuations. SFAS 157 prescribes various disclosures about financial statement categories and amounts which are measured at fair value, if such disclosures are not already specified elsewhere in GAAP. The new measurement and disclosure requirements of SFAS 157 were effective for us in the first quarter of 2008. The adoption of SFAS 157 did not have a significant impact on our financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations" ("SFAS 141(R)"), and SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" ("SFAS 160"). SFAS 141(R) requires an acquirer to measure the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree at their fair values on the acquisition date, with goodwill being the excess value over the net identifiable assets acquired. SFAS 160 clarifies that a noncontrolling interest in a subsidiary should be reported as equity in the consolidated financial statements. The calculation of earnings per share will continue to be based on income amounts attributable to the parent. SFAS No. 141(R) and SFAS 160 are effective for financial statements issued for fiscal years beginning after December 15, 2008. Early adoption is prohibited. We do not expect the adoption of SFAS 141(R) or SFAS 160 will have a significant impact on our results of operations or financial position.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion in conjunction with the financial statements and notes thereto that are included in this report.

### Overview

Simon Property Group, Inc., or Simon Property, is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust, or REIT. To qualify as a REIT, among other things, a company must distribute at least 90 percent of its taxable income to its stockholders annually. Taxes are paid by stockholders on ordinary dividends received and any capital gains distributed. Most states also follow this federal treatment and do not require REITs to pay state income tax. Simon Property Group, L.P., or the Operating Partnership is a majority-owned partnership subsidiary of Simon Property that owns all of our real estate properties. In this discussion, the terms "we", "us" and "our" refer to Simon Property, the Operating Partnership, and their subsidiaries.

We own, develop, and manage retail real estate properties, which consist primarily of regional malls, Premium Outlet® centers, The Mills®, and community/lifestyle centers. As of March 31, 2008, we owned or held an interest in 321 income-producing properties in the United States, which consisted of 168 regional malls, 39 Premium Outlet centers, 67 community/lifestyle centers, 37 properties acquired in the Mills acquisition, and 10 other shopping centers or outlet centers in 41 states plus Puerto Rico. Of the 37 Mills properties acquired, 17 of these properties are The Mills, 16 are regional malls, and four are community centers. We also own interests in three parcels of land held in the United States for future development. In the United States, we have three new properties currently under development aggregating approximately 2.3 million square feet which will open during 2008. Internationally, we have ownership interests in 51 European shopping centers (France, Italy and Poland); six Premium Outlet centers in Japan; one Premium Outlet center in Mexico; and one Premium Outlet center in South Korea. Also, through a joint venture arrangement, we have a 32.5% interest in five shopping centers under construction in China.

We generate the majority of our revenues from leases with retail tenants including:

Base minimum rents,

Overage and percentage rents based on tenants' sales volume, and

Recoveries of substantially all of our recoverable expenditures, which consist of property operating, real estate taxes, repair and maintenance, and advertising and promotional expenditures.

Revenues of our management company, after intercompany eliminations, consist primarily of management fees that are typically based upon the revenues of the property being managed.

We seek growth in earnings, funds from operations, or FFO, and cash flows by enhancing the profitability and operation of our properties and investments. We seek to accomplish this growth through the following:

Focusing on leasing to increase revenues and utilization of economies of scale to reduce operating expenses,

Expanding and re-tenanting existing franchise locations at competitive market rates,

Adding mixed-use elements to properties through our asset intensification initiatives, including the addition of multifamily housing, condominiums, hotels and self-storage facilities,

Acquiring high quality real estate assets or portfolios of assets, and

Selling non-core assets.

We also grow by generating supplemental revenues from the following activities:

Establishing our malls as leading market resource providers for retailers and other businesses and consumer-focused corporate alliances, including: payment systems (including handling fees relating to the sales of bank-issued prepaid cards), national marketing alliances, static and digital media initiatives, business development, sponsorship, and events,

Offering usual and customary property operating services to our tenants and others, including: waste handling and facility services, as well as major capital expenditures such as roofing, parking lots and energy systems,

Selling or leasing land adjacent to our shopping center properties, commonly referred to as "outlots" or "outparcels," and,

Generating interest income on cash deposits and loans made to related entities.

## Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

We focus on high quality real estate across the retail real estate spectrum. We expand or renovate to enhance existing assets' profitability and market share when we believe the investment of our capital meets our risk-reward criteria. We selectively develop new properties in major metropolitan areas that exhibit strong population and economic growth.

We routinely review and evaluate acquisition opportunities based on their ability to complement our portfolio. Lastly, we are selectively expanding our international presence. Our international strategy includes partnering with established real estate companies and financing international investments with local currency to minimize foreign exchange risk.

To support our growth, we employ a three-fold capital strategy:

Provide the capital necessary to fund growth,

Maintain sufficient flexibility to access capital in many forms, both public and private, and

Manage our overall financial structure in a fashion that preserves our investment grade credit ratings.

### ***Results Overview***

Diluted earnings per common share decreased \$0.05 during the first three months of 2008, or 11.4%, to \$0.39 from \$0.44 for the same period last year. The first quarter of 2007 included \$22.8 million of lease settlement income, \$19.0 million of which related to two department store closures, while the first quarter of 2008 included approximately \$7.9 million of lease settlement income, primarily related to one tenant closure throughout the portfolio. The 2008 results also included a \$10.9 million loss related to our share of the operating results of the properties acquired in the Mills acquisition through a 50% interest we hold in SPG-FCM Ventures, LLC, or SPG-FCM.

Core business fundamentals remained solid during the first quarter of 2008. Regional mall comparable sales per square foot ("psf") continued to increase during the first quarter of 2008, increasing 0.8% to \$491 psf from \$487 psf for the same period in 2007. Our regional mall average base rents increased 4.3% to \$37.73 psf as of March 31, 2008, from \$36.18 psf as of March 31, 2007. Regional mall occupancy was 91.7% as of March 31, 2008, as compared to 91.8% as of March 31, 2007. In addition, our regional mall leasing spreads were \$15.21 psf as of March 31, 2008, representing a 38.7% increase over expiring rents. The operating fundamentals of the Premium Outlet centers also contributed to the improved operating results for the three month period, with that portion of the portfolio effectively fully occupied at 97.9%, comparable sales psf increasing 5.4% to \$511, and leasing spreads at \$7.05, or 28.6% above expiring rents.

During the first three months of 2008, the LIBOR rate has significantly decreased (2.70% at March 31, 2008, versus 5.32% at March 31, 2007). As a result, our effective overall borrowing rate for the three months ended March 31, 2008, decreased 57 basis points as compared to the three months ended March 31, 2007. Our financing activities for the three months ended March 31, 2008, included:

We decreased our borrowings on the \$3.5 billion unsecured credit facility to approximately \$1.9 billion during the three months ended March 31, 2008.

We borrowed \$705 million on a term loan that matures March 5, 2012 and bears a rate of LIBOR plus 70 basis points. This loan is secured by the cash flow of six operating properties and has an additional amount of availability of \$145 million through the maturity date.

### ***United States Portfolio Data***

The portfolio data discussed in this overview includes the following key operating statistics: occupancy, average base rent per square foot, and comparable sales per square foot for our three domestic platforms. We include acquired properties in this data beginning in the year of acquisition and remove properties sold in the year disposed. We do not include any properties located outside of the United States. The following table sets forth these key operating statistics for:

properties that are consolidated in our consolidated financial statements,

properties we account for under the equity method of accounting as joint ventures, and

the foregoing two categories of properties on a total portfolio basis.

*Domestic Property Data:*

	<u>March 31, 2008</u>	<u>%/basis point Change(1)</u>	<u>March 31, 2007</u>	<u>%/basis point Change(1)</u>
<b>Regional Malls:</b>				
<i>Occupancy</i>				
Consolidated	91.9%	+10 bps	91.8%	+20 bps
Unconsolidated	91.2%	-50 bps	91.7%	
<b>Total Portfolio</b>	<b>91.7%</b>	<b>-10 bps</b>	<b>91.8%</b>	<b>+20 bps</b>
<i>Average Base Rent per Square Foot</i>				
Consolidated	\$36.79	4.1%	\$35.34	2.6%
Unconsolidated	\$39.64	4.9%	\$37.78	6.3%
<b>Total Portfolio</b>	<b>\$37.73</b>	<b>4.3%</b>	<b>\$36.18</b>	<b>3.9%</b>
<i>Comparable Sales Per Square Foot</i>				
Consolidated	\$465	-1.0%	\$470	4.9%
Unconsolidated	\$546	4.6%	\$522	7.2%
<b>Total Portfolio</b>	<b>\$491</b>	<b>0.8%</b>	<b>\$487</b>	<b>5.6%</b>
<b>Premium Outlet Centers:</b>				
<i>Occupancy</i>				
	97.9%	-140 bps	99.1%	-20 bps
<i>Average base rent per square foot</i>				
	\$26.32	6.0%	\$24.84	4.1%
<i>Comparable sales per square foot</i>				
	\$511	5.4%	\$485	9.2%
<b>The Mills®: (2)</b>				
<i>Occupancy</i>				
	94.2%			
<i>Comparable sales per square foot</i>				
	\$379			
<i>Average base rent per square foot</i>				
	\$19.25			
<b>Mills Regional Malls: (2)</b>				
<i>Occupancy</i>				
	86.8%			
<i>Comparable sales per square foot</i>				
	\$450			
<i>Average base rent per square foot</i>				
	\$37.05			
<b>Community/Lifestyle Centers:</b>				
<i>Occupancy</i>				
Consolidated	92.1%	+70 bps	91.4%	+380 bps
Unconsolidated	95.9%	-50 bps	96.4%	+40 bps
<b>Total Portfolio</b>	<b>93.3%</b>	<b>+20 bps</b>	<b>93.1%</b>	<b>+280 bps</b>
<i>Average Base Rent per Square Foot</i>				
Consolidated	\$12.82	6.3%	\$12.06	2.5%
Unconsolidated	\$11.81	0.9%	\$11.70	7.4%
<b>Total Portfolio</b>	<b>\$12.47</b>	<b>4.4%</b>	<b>\$11.94</b>	<b>4.1%</b>

(1) Percentages may not recalculate due to rounding. Percentages and basis point changes are representative of the change from the comparable prior period.

(2) No comparable data available for The Mills properties or Mills regional mall properties.

**Occupancy Levels and Average Base Rent Per Square Foot.** Occupancy and average base rent are based on mall and freestanding GLA owned by us in the regional malls, all tenants at the Premium Outlet centers, all tenants in the properties acquired from Mills, and all tenants at community/lifestyle centers. Our portfolio has maintained stable occupancy and increased average base rents.

**Comparable Sales Per Square Foot.** Comparable sales include total reported retail tenant sales at owned GLA (for mall and freestanding stores with less than 10,000 square feet) in the regional malls and all reporting tenants at the Premium Outlet centers. Retail sales at Owned GLA affect revenue and profitability levels because sales determine the amount of minimum rent that can be charged, the percentage rent realized, and the recoverable expenses (common area maintenance, real estate taxes, etc.) that tenants can afford to pay.

**International Property Data**

The following key operating statistics are provided for our international properties, which we account for using the equity method of accounting.

	<u>March 31,</u> <u>2008</u>	<u>%/basis</u> <u>point</u> <u>Change</u>	<u>March 31,</u> <u>2007</u>	<u>%/basis</u> <u>point</u> <u>Change</u>
<b><u>European Shopping Centers:</u></b>				
Occupancy	98.5%	+90bps	97.6%	+40bps
Comparable sales per square foot	€ 424	7.3%	€ 395	4.2%
Average base rent per square foot	€29.68	11.8%	€26.55	0.1%
<b><u>International Premium Outlets (1)</u></b>				
Occupancy	98.3%	-170bps	100.0%	
Comparable sales per square foot	¥94,134	5.1%	¥89,554	1.8%
Average base rent per square foot	¥ 4,691	0.8%	¥ 4,654	0.4%

(1) Does not include our centers in Mexico (Premium Outlets Punta Norte) and South Korea (Yeoju Premium Outlets).

**Results of Operations**

In addition to the activity discussed above in the Results Overview section, the following acquisitions, property openings, and other activity affected our consolidated results from continuing operations in the comparative periods:

On March 27, 2008, we opened Houston Premium Outlets, a 427,000 square foot outlet center located approximately 30 miles west of Houston in Cypress, Texas. The center includes 120 designer and brand-name outlet stores.

On November 15, 2007, we opened Palms Crossing, a 396,000 square foot community center, located adjacent to the new McAllen Convention Center in McAllen, Texas.

On November 8, 2007, we opened Philadelphia Premium Outlets, a 425,000 square foot outlet center located 35 miles northwest of Philadelphia in Limerick, Pennsylvania.

On November 1, 2007, we acquired an additional 6.5% interest in Montgomery Mall.

On August 23, 2007, we acquired Las Americas Premium Outlets, a 560,000 square foot upscale outlet center located in San Diego, California, for \$283.5 million, including the assumption of its \$180.0 million mortgage.

On July 13, 2007, we acquired an additional 1% interest in Bangor Mall.

On March 29, 2007, we acquired an additional 25% interest in two regional malls (Town Center at Cobb and Gwinnett Place) in the Mills acquisition and now consolidate those properties.

On March 28, 2007, we acquired a 100% interest in The Maine Outlet, a 112,000 square foot outlet center located in Kittery, Maine for a purchase price of \$45.2 million. The center is 99% occupied.

On March 9, 2007, we opened The Domain, in Austin, Texas, which combines 700,000 square feet of luxury fashion and restaurant space, 75,000 square feet of Class A office space and 390 apartments. The Domain is anchored by Macy's and central Texas' first Neiman Marcus.

On March 1, 2007, we acquired the remaining 40% interest in University Park Mall and University Center. We had previously consolidated these properties, but now have no provision for minority interest in our consolidated income from continuing operations since March 1, 2007.

In addition to the activities discussed in the Results Overview section, the following acquisitions, dispositions, and openings affected our income from unconsolidated entities in the comparative periods:

Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

On December 6, 2007, Gallerie Commerciali Italia, or GCI, opened Nola, a 876,000 square foot shopping center in Naples, Italy.

On October 17, 2007, we acquired an 18.75% interest in Denver West Village in Lakewood, Colorado through our ownership in SPG-FCM.

On September 27, 2007, GCI opened Cinisello, located in Milan, Italy.

On July 26, 2007, GCI opened Porta di Roma, a 1.3 million square foot shopping center in Rome, Italy.



On July 5, 2007, Simon Ivanhoe sold its interest in five assets located in Poland, for which we recorded our share of the gain of \$90.6 million.

On July 5, 2007, we opened the 195,000 square foot first phase of Kobe-Sanda Premium Outlets, located just north of downtown Kobe, Japan.

On June 1, 2007, we opened Yeosu Premium Outlets, a 250,000 square foot center in South Korea.

For the purposes of the following comparison between the three months ended March 31, 2008, and 2007, the above transactions are referred to as the "property transactions". In the following discussions of our results of operations, "comparable" refers to properties open and operating throughout the periods in both 2008 and 2007.

***Three Months Ended March 31, 2008 vs. Three Months Ended March 31, 2007***

Minimum rents increased \$39.8 million during the period, of which the property transactions accounted for \$18.5 million of the increase. Total amortization of the fair market value of in-place leases served to decrease minimum rents by \$2.9 million due to certain in-place lease adjustments becoming fully amortized. Comparable rents increased \$21.3 million, or 4.2%. This was primarily due to the leasing of space at higher rents that resulted in an increase in minimum rents of \$24.3 million offset by a \$2.7 million decrease in comparable property straight-line rents and fair market value of in-place lease amortization. In addition, rents from carts, kiosks, and other temporary tenants decreased comparable rents by \$0.3 million.

Overage rents decreased \$1.2 million or 7.0%, reflecting decreases in tenant sales.

Tenant reimbursements increased \$19.6 million, of which the property transactions accounted for \$8.3 million. The remainder of the increase of \$11.3 million, or 4.9%, was in comparable properties and was due to inflationary increases in property operating costs and our ongoing initiative of converting our leases to a fixed reimbursement with an annual escalation provision for common area maintenance costs.

Management fees and other income increased \$12.1 million principally as a result of additional management fees derived from the additional properties being managed from the Mills acquisition and additional leasing and development fees as a result of incremental property activity.

Total other income decreased \$27.2 million, and was principally the result of the following:

a \$10.6 million decrease in interest income of which \$7.1 million is a result of Mills-related loans, combined with decreased interest earned on the investments due to lower excess cash balances, and

a \$14.9 million decrease in lease settlement income as a result of settlements received from two department stores in 2007, offset partially by the settlement of primarily one tenant in 2008.

Depreciation and amortization expense increased \$12.8 million and is primarily a result of the property transactions.

Real estate taxes increased \$5.3 million from the prior period, \$2.3 million of which is related to the property transactions, and \$3.0 million from our comparable properties due to the effect of increases resulting from reassessments, higher tax rates, and the effect of expansion and renovation activities.

Provision for credit losses increased \$6.0 million primarily due to an increase in bankruptcies over the prior year, and an increase in tenant litigation over the prior year.

Home and regional office expense increased \$5.9 million primarily due to increased personnel costs, primarily the result of the Mills acquisition, and the effect of incentive compensation plans.

Other expenses increased \$4.7 million due to increased consulting and professional fees, including legal fees and related costs.

## Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

Interest expense increased \$7.4 million due principally to the impact of the property transactions of \$8.7 million, offset by a 57 basis point decrease in the weighted average interest rate, as a result of a reduced LIBOR rate and the effect of our financing activity discussed above in the Results Overview section.

Income from unconsolidated entities decreased \$14.6 million, due primarily to the impact of the Mills transaction (net of eliminations). On a net income basis, our share of income from SPG-FCM approximates a net loss of \$10.9 million for the quarter due to additional depreciation and amortization expenses on asset basis step-ups in

## Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

purchase accounting approximating \$31.0 million for the first quarter of 2008. Also contributing to the decrease is the prior year recognition of \$3.3 million in income related to a land sale.

Preferred dividends decreased \$3.1 million as a result of the redemption of the Series G preferred stock in the fourth quarter of 2007.

We sold the following properties in 2007 on the indicated date. Due to the limited significance of these properties on our financial statements, we did not report these properties as discontinued operations.

<i>Property</i>	<i>Date of Disposition</i>
Lafayette Square	December 27, 2007
University Mall	September 28, 2007
Boardman Plaza	September 28, 2007
Griffith Park Plaza	September 20, 2007
Alton Square	August 2, 2007

### Liquidity and Capital Resources

Because we generate revenues primarily from long-term leases, our financing strategy relies primarily on long-term fixed rate debt. We manage our floating rate debt to be at or below 15-25% of total outstanding indebtedness by setting interest rates for each financing or refinancing based on current market conditions. Floating rate debt currently comprises only approximately 18% of our total consolidated debt. We also enter into interest rate protection agreements as appropriate to assist in managing our interest rate risk. We derive most of our liquidity from leases that generate positive net cash flow from operations and distributions of capital from unconsolidated entities that totaled \$259.9 million during the first three months of 2008. In addition, our \$3.5 billion credit facility provides an alternative source of liquidity as our cash needs vary from time to time.

Our balance of cash and cash equivalents decreased \$73.3 million during 2008 to \$428.7 million as of March 31, 2008. March 31, 2008, and December 31, 2007, balances include \$30.4 million and \$41.3 million, respectively, related to our co-branded gift card programs, which we do not consider available for general working capital purposes.

On March 31, 2008, our credit facility had available borrowing capacity of approximately \$1.6 billion. During the first three months of 2008, the maximum amount outstanding under the Credit Facility was \$2.6 billion and the weighted average amount outstanding was \$2.2 billion. The weighted average interest rate was 3.98% for the period ended March 31, 2008.

We and the Operating Partnership also have access to public equity and long term unsecured debt markets and access to private equity from institutional investors at the property level.

### Acquisition of The Mills Corporation by SPG-FCM

As previously disclosed in our 2007 Form 10-K, SPG-FCM Ventures, LLC, a 50/50 joint venture between an affiliate of the Operating Partnership and funds managed by Farallon Capital Management, L.L.C., or Farallon, entered into a definitive merger agreement to acquire all outstanding shares of common stock of Mills for \$25.25 per share on February 16, 2007. The acquisition was completed through a cash tender offer and a subsequent merger transaction which concluded on April 3, 2007. To date, we and Farallon had each contributed \$650.0 million to SPG-FCM for the acquisition. As previously disclosed, as part of the transaction the Operating Partnership also made loans to SPG-FCM and Mills that bear interest primarily at rates of LIBOR plus 270-275 basis points. These funds were used to repay loans and other obligations of Mills, including the redemption of preferred stock. During 2007, certain of these loans were repaid by Mills. As of March 31, 2008, the only remaining loan was to SPG-FCM in the amount of \$540.0 million. During the first quarter of 2008 and 2007, we recorded approximately \$4.5 million and \$11.6 million in interest income (net of inter-entity eliminations), respectively, related to loans to SPG-FCM and Mills. We also recorded fee income, including fee income amortization related to up-front fees on loans made to SPG-FCM and Mills, during the first quarter of 2008 and 2007 of approximately \$0.6 million and \$1.9 million (net of inter-entity eliminations), respectively, for providing refinancing services to Mills' properties and SPG-FCM. The loan facility to SPG-FCM bears a rate of LIBOR plus 275 basis points and matures on June 7, 2009, with three available one-year extensions, subject to certain terms and conditions.

## Cash Flows

Our net cash flow from operating activities and distributions of capital from unconsolidated entities for the three months ended March 31, 2008, totaled \$259.9 million. In addition, we had net proceeds from all of our debt financing and repayment activities in this period of \$171.9 million. These activities are further discussed below in "Financing and Debt." We also:

repurchased limited partner units amounting to \$1.2 million,

paid stockholder dividends and unitholder distributions of \$252.9 million,

paid preferred stock dividends and preferred unit distributions totaling \$16.2 million,

funded consolidated capital expenditures of \$230.2 million (these capital expenditures include development costs of \$83.1 million, renovation and expansion costs of \$126.9 million, and tenant costs and other operational capital expenditures of \$20.2 million), and

funded investments in unconsolidated entities of \$15.3 million.

In general, we anticipate that cash generated from operations will be sufficient to meet operating expenses, monthly debt service, recurring capital expenditures, and distributions to stockholders necessary to maintain our REIT qualification for 2008 and on a long-term basis. In addition, we expect to be able to obtain capital for nonrecurring capital expenditures, such as acquisitions, major building renovations and expansions, as well as for scheduled principal maturities on outstanding indebtedness, from:

excess cash generated from operating performance and working capital reserves,

borrowings on our credit facility,

additional secured or unsecured debt financing, or

additional equity raised in the public or private markets.

## Financing and Debt

### Unsecured Debt

Our unsecured debt currently consists of \$9.6 billion of senior unsecured notes of the Operating Partnership and our \$3.5 billion revolving credit facility, or credit facility. All material amounts drawn on our credit facility in the first quarter were for general working capital purposes. We repaid a total of \$804 million on our credit facility during the three months ended March 31, 2008 with proceeds from a \$705 million secured term loan and working capital. The total outstanding balance of the credit facility as of March 31, 2008 was \$1.9 billion, and the maximum amount outstanding during the three months ended March 31, 2008 was approximately \$2.6 billion. During the first three months of 2008, the weighted average outstanding balance on the credit facility was approximately \$2.2 billion.

On January 15, 2008, we entered into a swap transaction that effectively converted \$300.0 million of variable rate debt of the credit facility to fixed rate debt at a net rate of 3.21%.

### Secured Debt

Total secured indebtedness was \$5.9 billion and \$5.3 billion at March 31, 2008, and December 31, 2007, respectively.

On March 6, 2008, we borrowed \$705 million on a term loan that matures March 5, 2012 and bears a rate of LIBOR plus 70 basis points. This loan is secured by the cash flow of six operating properties and has an additional amount of availability of \$145 million through the maturity date.

**Summary of Financing**

Our consolidated debt, adjusted to reflect outstanding derivative instruments, and the effective weighted average interest rates as of March 31, 2008, and December 31, 2007, consisted of the following (dollars in thousands):

Debt Subject to	<i>Adjusted Balance as of March 31, 2008</i>	<i>Effective Weighted Average Interest Rate</i>	<i>Adjusted Balance as of December 31, 2007</i>	<i>Effective Weighted Average Interest Rate</i>
<b>Fixed Rate</b>	\$ 14,707,324	5.77%	\$ 14,056,008	5.88%
<b>Variable Rate</b>	2,738,422	3.24%	3,162,666	4.73%
	<b>\$ 17,445,746</b>	<b>5.37%</b>	<b>\$ 17,218,674</b>	<b>5.67%</b>

As of March 31, 2008, we had interest rate cap protection agreements on approximately \$93 million of consolidated variable rate debt. We also hold \$300.0 million of notional amount fixed rate swap agreements that have a weighted average fixed pay rate of 3.21% and a weighted average variable receive rate of 3.47%. As of March 31, 2008, the net effect of these agreements effectively converted \$300.0 million of variable rate debt to fixed rate debt.

**Contractual Obligations and Off-Balance Sheet Arrangements.** There have been no material changes in our outstanding capital expenditure commitments since December 31, 2007, as previously disclosed in our 2007 Annual Report on Form 10-K. The following table summarizes the material aspects of our future obligations as of March 31, 2008, for the remainder of 2008 and subsequent years thereafter (dollars in thousands):

	<i>2008</i>	<i>2009-2010</i>	<i>2011-2013</i>	<i>After 2013</i>	<i>Total</i>
<b>Long Term Debt</b>					
Consolidated (1)	\$ 794,208	\$ 3,946,595	\$ 7,432,814	\$ 5,237,133	\$ 17,410,750
<b>Pro rata share of Long-Term Debt:</b>					
Consolidated (2)	\$ 792,160	\$ 3,917,272	\$ 7,297,285	\$ 5,120,675	\$ 17,127,392
Joint Ventures (2)	394,240	1,154,833	2,226,465	2,736,409	6,511,947
<b>Total Pro Rata Share of Long-Term Debt</b>	<b>\$ 1,186,400</b>	<b>\$ 5,072,105</b>	<b>\$ 9,523,750</b>	<b>\$ 7,857,084</b>	<b>\$ 23,639,339</b>

(1) Represents principal maturities and therefore, excludes net premiums and discounts and fair value swaps of \$34,996.

(2) Represents our pro rata share of principal maturities and excludes net premiums and discounts.

Our off-balance sheet arrangements consist primarily of our investments in real estate joint ventures which are common in the real estate industry and are described in Note 5 of the notes to the accompanying financial statements. Joint venture debt is the liability of the joint venture, is typically secured by the joint venture property, and is non-recourse to us. As of March 31, 2008, we have loan guarantees and other guarantee obligations of \$148.9 million and \$37.5 million, respectively, to support our total \$6.5 billion share of joint venture mortgage and other indebtedness presented in the table above.

**Acquisitions and Dispositions**

Buy-sell provisions are common in real estate partnership agreements. Most of our partners are institutional investors who have a history of direct investment in retail real estate. Our partners in our joint venture properties may initiate these provisions at any time. If we determine it is in our stockholders' best interests for us to purchase the joint venture interest and we believe we have adequate liquidity to execute the purchase without hindering our cash flows or liquidity, then we may initiate these provisions or elect to buy. If we decide to sell any of our joint

venture interests, we expect to use the net proceeds to reduce outstanding indebtedness or to reinvest in development, redevelopment, or expansion opportunities.

**Acquisitions.** The acquisition of high quality individual properties or portfolios of properties remain an integral component of our growth strategies; however, we did not acquire any properties during the first three months of 2008.

## Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

**Dispositions.** We continue to pursue the sale of properties that no longer meet our strategic criteria or that are not the primary retail venue within their trade area. However, we did not dispose of any properties during the first three months of 2008.

### Development Activity

**New U.S. Developments.** The following describes certain of our new development projects, the estimated total cost, and our share of the estimated total cost and our share of the construction in progress balance as of March 31, 2008 (dollars in millions):

<i>Property</i>	<i>Location</i>	<i>Gross Leasable Area</i>	<i>Estimated Total Cost (a)</i>	<i>Our Share of Estimated Total Cost</i>	<i>Our Share of Construction in Progress</i>	<i>Estimated Opening Date</i>
<b>Under Construction:</b>						
Hamilton Town Center	Noblesville, IN	950,000	\$ 121	\$ 60	40	Opened May 2008
Jersey Shore Premium Outlets	Tinton Falls, NJ	435,000	157	157	65	4 <sup>th</sup> Quarter 2008
Pier Park	Panama City Beach, FL	920,000	139	139	86	Opened May 2008

(a) Represents the project costs net of land sales, tenant reimbursements for construction and other items (where applicable).

We expect to fund these projects with available cash flow from operations, borrowings from our credit facility, or project specific construction loans. We expect our share of total 2008 new development costs remaining for the year to be approximately \$375 million.

**Strategic Expansions and Renovations.** In addition to new development, we also incur costs related to construction for significant renovation and/or expansion projects at our properties. Included in these projects are the renovation and addition of Nordstrom at Northshore Mall and Ross Park Mall; expansions and life-style additions at Tacoma Mall and University Park Mall; Phase II expansions at Orlando Premium Outlets, Philadelphia Premium Outlets, and The Promenade at Camarillo; and the acquisition and renovation of several anchor stores, previously operated by Federated Department Stores.

We expect to fund these capital projects with available cash flow from operations or borrowings from our credit facility. We have other renovation and/or expansion projects currently under construction or in preconstruction development and expect to invest a total of approximately \$400 million (our share) on expansion and renovation activities for the remainder of 2008.

**International.** We typically reinvest net cash flow from our international investments to fund future international development activity. We believe this strategy mitigates some of the risk of our initial investment and our exposure to changes in foreign currencies. We have also funded our European investments with Euro-denominated borrowings that act as a natural hedge against local currency fluctuations. This has also been the case with our Premium Outlet joint ventures in Japan and Mexico where we use Yen and Peso denominated financing. We expect our share of international development for 2008 to approximate \$223 million.

Currently, our net income exposure to changes in the volatility of the Euro, Yen, Peso and other foreign currencies is not material. Except for our share of the proceeds from the sale of five properties owned by one of our European joint ventures described below, we do not expect to repatriate foreign denominated earnings in the near term since cash flows from operations are currently being reinvested in other development projects.

The carrying amount of our total combined investment in Simon Ivanhoe and GCI as of March 31, 2008, net of the related cumulative translation adjustment, was \$291.6 million. We account for these investments using the equity method of accounting. Currently, two European developments are under construction, which will add approximately 942,000 square feet of GLA for a total net cost of approximately €221 million, of which our share is approximately €53 million, or \$83.8 million based on Euro:USD exchange rates. Additionally, on July 5, 2007, Simon Ivanhoe sold its interest in five of the assets located in Poland, for which we recorded our share of the gain of \$90.2 million.

As of March 31, 2008, the carrying amount of our 40% joint venture investment in the six Japanese Premium Outlet centers, net of the related cumulative translation adjustment, was \$270.6 million. Currently, two properties in Japan are undergoing expansion projects which will add approximately 245,200 square feet of GLA for a total net cost

of approximately ¥9.9 billion, of which our share is approximately ¥4.0 billion, or \$39.8 million based on Yen:USD exchange rates.

During 2006, we finalized the formation of joint venture arrangements to develop and operate shopping centers in China. We own a 32.5% interest in a joint venture entity, Great Mall Investments, Ltd. The shopping centers will be anchored by Wal-Mart stores. We are initially developing five centers in China, all of which are under construction, as of March 31, 2008. Our total equity commitment for these centers approximates \$59.3 million and as of March 31, 2008 our combined investment in this joint venture is approximately \$31.9 million.

#### **Dividends and Stock Repurchase Program**

We paid a common stock dividend of \$0.90 per share in the first quarter of 2008. We are required to pay a minimum level of dividends to maintain our status as a REIT. Our dividends and limited partner distributions typically exceed our net income generated in any given year primarily because of depreciation, which is a "non-cash" expense. Future dividends and distributions of the Operating Partnership will be determined by our Board of Directors based on actual results of operations, cash available for dividends and limited partner distributions, and what may be required to maintain our status as a REIT.

On July 26, 2007, our Board of Directors authorized the repurchase of up to \$1.0 billion of common stock over the next twenty-four months as market conditions warrant. We may repurchase the shares in the open market or in privately negotiated transactions. During the first quarter of 2008, no purchases were made as part of this program. The program had remaining availability of approximately \$950.7 million at March 31, 2008.

#### **Forward-Looking Statements**

Certain statements made in this section or elsewhere in this report may be deemed "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained, and it is possible that our actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. Such factors include, but are not limited to: our ability to meet debt service requirements, the availability of financing, changes in our credit rating, changes in market rates of interest and foreign exchange rates for foreign currencies, the ability to hedge interest rate risk, risks associated with the acquisition, development and expansion of properties, general risks related to retail real estate, the liquidity of real estate investments, environmental liabilities, international, national, regional and local economic climates, changes in market rental rates, trends in the retail industry, relationships with anchor tenants, the inability to collect rent due to the bankruptcy or insolvency of tenants or otherwise, risks relating to joint venture properties, costs of common area maintenance, competitive market forces, risks related to international activities, insurance costs and coverage, terrorist activities, changes in economic and market conditions and maintenance of our status as a real estate investment trust. We discussed these and other risks and uncertainties under the heading "Risk Factors" in our most recent Annual Report on Form 10-K. We may update that discussion in our Quarterly Reports on Form 10-Q, but otherwise we undertake no duty or obligation to update or revise these forward-looking statements, whether as a result of new information, future developments, or otherwise.

#### **Non-GAAP Financial Measure Funds from Operations**

Industry practice is to evaluate real estate properties in part based on funds from operations, or FFO. We consider FFO to be a key measure of our operating performance that is not specifically defined by accounting principles generally accepted in the United States, or GAAP. We believe that FFO is helpful to investors because it is a widely recognized measure of the performance of REITs and provides a relevant basis for comparison among REITs. We also use FFO to internally measure the operating performance of our Portfolio.

As defined by the National Association of Real Estate Investment Trusts, or NAREIT, FFO is consolidated net income computed in accordance with GAAP:

excluding real estate related depreciation and amortization,

excluding gains and losses from extraordinary items and cumulative effects of accounting changes,

excluding gains and losses from the sales of real estate,





## Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

plus the allocable portion of FFO of unconsolidated entities accounted for under the equity method of accounting, based upon economic ownership interest, and

all determined on a consistent basis in accordance with GAAP.

We have adopted NAREIT's clarification of the definition of FFO that requires us to include the effects of nonrecurring items not classified as extraordinary, cumulative effect of accounting change or resulting from the sale or disposal of depreciable real estate. However, you should understand that our computation of FFO might not be comparable to FFO reported by other REITs and that FFO:

does not represent cash flow from operations as defined by GAAP,

should not be considered as an alternative to net income determined in accordance with GAAP as a measure of operating performance, and

is not an alternative to cash flows as a measure of liquidity.

The following schedule sets forth total FFO before allocation to the limited partners of the Operating Partnership. This schedule also reconciles consolidated net income, which we believe is the most directly comparable GAAP financial measure, to FFO for the periods presented.

	<i>For the three months ended March 31,</i>	
	<i>2008</i>	<i>2007</i>
(in thousands)		
<b>Funds from Operations</b>	<b>\$ 420,052</b>	<b>\$ 392,400</b>
<b>Increase in FFO from prior period</b>	<b>7.0%</b>	<b>9.3%</b>
<b>Reconciliation:</b>		
<b>Net Income</b>	<b>\$ 99,284</b>	<b>\$ 112,787</b>
Adjustments to Net Income to arrive at FFO:		
Limited partners' interest in the Operating Partnership and preferred distributions of the Operating Partnership	27,637	31,117
Limited partners' interest in discontinued operations		(41)
Depreciation and amortization from consolidated properties and discontinued operations	225,056	212,488
Simon's share of depreciation and amortization from unconsolidated entities	86,628	55,331
Loss on disposal or sale of discontinued operations, net and loss on sales of interests in unconsolidated entities		2,380
Minority interest portion of depreciation and amortization	(2,298)	(2,017)
Preferred distributions and dividends	(16,255)	(19,645)
<b>Funds from Operations</b>	<b>\$ 420,052</b>	<b>\$ 392,400</b>
FFO Allocable to Simon Property	<b>\$ 333,765</b>	<b>\$ 310,785</b>
<b>Diluted net income per share to diluted FFO per share reconciliation:</b>		
<b>Diluted net income per share</b>	<b>\$ 0.39</b>	<b>\$ 0.44</b>
Depreciation and amortization from consolidated Properties and our share of depreciation and amortization from unconsolidated entities, net of minority interest portion of depreciation and amortization	1.10	0.95
Gain on sales of other assets, and real estate and discontinued operations		0.01
Impact of additional dilutive securities for FFO per share	(0.03)	(0.03)
<b>Diluted FFO per share</b>	<b>\$ 1.46</b>	<b>\$ 1.37</b>

**Item 3. Qualitative and Quantitative Disclosure About Market Risk**

*Sensitivity Analysis.* We disclosed a comprehensive qualitative and quantitative analysis regarding market risk in the Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2007 Annual Report on Form 10-K. There have been no material changes in the assumptions used or results obtained regarding market risk since December 31, 2007.

**Item 4. Controls and Procedures**

***Evaluation of Disclosure Controls and Procedures.*** We carried out an evaluation under the supervision and with participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of March 31, 2008.

***Changes in Internal Control Over Financial Reporting.*** There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f)) that occurred during the quarter ended March 31, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Part II Other Information**

**Item 1. Legal Proceedings**

There have been no material developments with respect to the pending litigation disclosed in our 2007 Annual Report on Form 10-K.

We are involved in various other legal proceedings that arise in the ordinary course of our business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position or our results of operations. We record a liability when a loss is considered probable and the amount can be reasonably estimated.

**Item 1A. Risk Factors**

Through the period covered by this report, there were no significant changes to the Risk Factors disclosed in "Part I, Item 1: Business" of our 2007 Annual Report on Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

There have been no unregistered sales of our equity securities during the quarter ended March 31, 2008.

**Issuer Purchases of Equity Securities**

On July 26, 2007, our Board of Directors authorized the repurchase of up to \$1.0 billion of common stock over the next twenty-four months as market conditions warrant. We may repurchase the shares in the open market or in privately negotiated transactions. During the third quarter of 2007, we repurchased 572,000 shares at an average price of \$86.11 per share as part of this program. The program has \$950,747,821 million remaining for our repurchase.

**Item 5. Other Information**

During the quarter covered by this report, the Audit Committee of Simon Property Group, Inc.'s Board of Directors approved Ernst & Young, LLP, the Company's independent registered public accounting firm, to perform certain international tax compliance services. This disclosure is made pursuant to Section 10A(i)(2) of the Securities Exchange Act of 1934, as added by Section 202 of the Sarbanes-Oxley Act of 2002.

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Exhibit Descriptions</b>
31.1	Certification by the Chief Executive Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by the Chief Financial Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification by the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SIMON PROPERTY GROUP, INC.**

/s/ STEPHEN E. STERRETT

---

Stephen E. Sterrett  
Executive Vice President and Chief Financial Officer

Date: May 9, 2008

27

---

QuickLinks

[Simon Property Group, Inc. and Subsidiaries Consolidated Balance Sheets \(Dollars in thousands, except share amounts\)](#)

[Simon Property Group, Inc. and Subsidiaries Unaudited Consolidated Statements of Operations and Comprehensive Income \(Dollars in thousands, except per share amounts\)](#)

[Simon Property Group, Inc. and Subsidiaries Unaudited Consolidated Statements of Cash Flows \(Dollars in thousands\)](#)

[Simon Property Group, Inc. and Subsidiaries Condensed Notes to Consolidated Financial Statements \(Unaudited\)](#)

[Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations](#)

[Acquisitions and Dispositions](#)

[Development Activity](#)

[Forward-Looking Statements](#)

[Item 3. Qualitative and Quantitative Disclosure About Market Risk](#)

[Item 4. Controls and Procedures](#)

[Part II Other Information](#)

[Item 1. Legal Proceedings](#)

[Item 1A. Risk Factors](#)

[Item 2. Unregistered Sales of Equity Securities and Use of Proceeds](#)

[Item 5. Other Information](#)

[Item 6. Exhibits](#)