

FRANKLIN WIRELESS CORP  
Form 10-K/A  
November 05, 2012

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, DC 20549**

**Amendment No. 1 to**

**FORM 10-K**

**x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For fiscal year ended June 30, 2012**

**OR**

**..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from                      to                      .**

**Commission file number: 001-14891**

**FRANKLIN WIRELESS CORP.**

(Exact name of Registrant as specified in its charter)

**Nevada**

**95-3733534**

Edgar Filing: FRANKLIN WIRELESS CORP - Form 10-K/A

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

**6205 Lusk Blvd.**

**92121**

**San Diego, California**

(Zip code)

(Address of principal executive offices)

**Securities registered pursuant to Section 12(b) of the Act: None**

**Securities registered pursuant to Section 12(g) of the Act: Common Stock, par value \$.001 per share**

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The aggregate market value of the voting common stock held by non-affiliates of the Registrant, based on the closing price of the Registrant's common stock on December 31, 2011, as reported by The OTC Bulletin Board, was approximately \$9,510,426. For the purpose of this calculation only, shares owned by officers, directors (and their affiliates) and 5% or greater stockholders have been excluded. The Registrant does not have any non-voting stock issued or outstanding.

The Registrant has 10,344,369 shares of common stock outstanding as of October 12, 2012.

EXPLANATORY NOTE

This Amendment No. 1 amends Franklin Wireless' (the "Company") Annual Report on Form 10-K for the year ended June 30, 2012, which was filed with the Securities and Exchange Commission on October 12, 2012 (the "Original Filing"). The Company is filing this Amendment No. 1 in order to furnish the Interactive Data Files as Exhibit 101, in accordance with Rule 405 of Regulation S-T. This Amendment No. 1 also corrects the shares of common stock outstanding as of October 12, 2012, which should have been reported as 10,344,369 rather than 11,882,971 due to the Company's repurchase of 1,538,602 shares that took place on September 27, 2012. In addition, this Amendment No. 1 corrects typographical errors in the executive compensation table on page 22 and the Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss) on page F-5. No other changes have been made to the Original Filing.

**FRANKLIN WIRELESS CORP.**

**INDEX TO ANNUAL REPORT ON FORM 10-K**

**FOR THE FISCAL YEAR ENDED JUNE 30, 2012**

	Page
<b>PART I</b>	
Item 1: Business	4
Item 1A: Risk Factors	6
Item 1B: Unresolved Staff Comments	8
Item 2: Properties	8
Item 3: Legal Proceedings	9
Item 4: Mine Safety Disclosures	9
<b>PART II</b>	
Item 5: Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	10
Item 6: Selected Financial Data	10
Item 7: Management’s Discussion and Analysis of Financial Condition and Results of Operations	11
Item 7A: Quantitative and Qualitative Disclosures About Market Risk	19
Item 8: Financial Statements and Supplementary Data	19
Item 9: Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	19
Item 9A: Controls and Procedures	19
Item 9B: Other Information	19
<b>PART III</b>	
Item 10: Directors, Executive Officers and Corporate Governance	20
Item 11: Executive Compensation	22
Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	24
Item 13: Certain Relationships and Related Transactions, and Director Independence	26
Item 14: Principal Accounting Fees and Services	26
<b>PART IV</b>	

Item 15: Exhibits, Financial Statement Schedules

27

Signatures

S-1

Index to Financial Statements

F-1

## **NOTE ON FORWARD LOOKING STATEMENTS**

You should keep in mind the following points as you read this Report on Form 10-K:

the terms "we," "us," "our," "Franklin," "Franklin Wireless," or the "Company" refer to Franklin Wireless Corp. Our fiscal year ends on June 30; references to fiscal 2012 and fiscal 2011 and similar constructions refer to the fiscal year ended on June 30 of the applicable year.

This Annual Report on Form 10-K contains statements which, to the extent they do not recite historical fact, constitute "forward looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward looking statements are used under the captions "Business," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Annual Report on Form 10-K. You can identify these statements by the use of words like "may," "will," "could," "should," "project," "believe," "anticipate," "expect," "plan," "estimate," "forecast," "potential," "intend," "continue," and variations of these words or comparable words. Forward looking statements do not guarantee future performance and involve risks and uncertainties. Actual results may differ substantially from the results that the forward looking statements suggest for various reasons, including those discussed under the caption "Risk Factors." These forward looking statements are made only as of the date of this Annual Report on Form 10-K. We do not undertake to update or revise the forward looking statements, whether as a result of new information, future events or otherwise.

## **PART I**

### **ITEM 1. BUSINESS.**

#### **BUSINESS OVERVIEW**

We are engaged in the design, manufacture and sale of broadband high speed wireless data communication products such as third generation (“3G”) and fourth generation (“4G”) wireless modules and modems. We focus primarily on wireless broadband Universal Serial Bus (“USB”) modems, which provide a flexible way for consumers to connect to wireless broadband networks from laptop or desktop computers. Our broadband wireless data communication products are positioned at the convergence of wireless communications, mobile computing and the Internet, each of which we believe represents a growing market.

Our wireless products are based on Evolution Data Optimized technology (“EV-DO technology”) of Code Division Multiple Access (“CDMA”), High-Speed Packet Access technology (“HSPA technology”) of Wideband Code Division Multiple Access (“WCDMA”), and Worldwide Interoperability for Microwave Access (“WiMAX”) based on the IEEE 802.16 standard and Long Term Evolution (LTE), which enable end users to send and receive email with large file attachments, play interactive games, receive, send and download high resolution pictures, videos and music content.

We market our products directly to wireless operators, and indirectly through strategic partners and distributors. Our global customer base extends primarily from the United States to South American and Caribbean as well as Asian countries.

#### **OUR STRUCTURE**



We incorporated in 1982 in California and reincorporated in Nevada on January 2, 2008. The reincorporation had no effect on the nature of our business or our management. Our headquarters office is located in San Diego, California. The office is principally composed of marketing, sales, operations, finance and administrative support. It is responsible for all customer-related activities, such as marketing communications, product planning, product management and customer support, along with sales and business development activities on a worldwide basis.

The consolidated financial statements include the accounts of the Company, a wholly-owned subsidiary, and a subsidiary with a majority voting interest of 51.8% (48.2% is owned by non-controlling interests) and 51.5% (48.5% is owned by non-controlling interests), as of June 30, 2012 and June 30, 2011, respectively, and 50.6% (49.4% was owned by non-controlling interests) prior to January, 2011. In the preparation of consolidated financial statements of the Company, intercompany transactions and balances are eliminated and net earnings are reduced by the portion of the net earnings of subsidiaries applicable to non-controlling interests.

Accounting Standards Codification (“ASC”) 280, “Segment Reporting,” requires public companies to report financial and descriptive information about their reportable operating segments. We identify our operating segments based on how management internally evaluates separate financial information, business activities and management responsibility. We have one reportable segment, consisting of the sale of wireless access products. We generate revenues from three geographic areas, consisting of the United States, the Caribbean and South America, and Asia. The following enterprise-wide disclosure is prepared on a basis consistent with the preparation of the consolidated financial statements. The following table contains certain financial information by geographic area:

	<b>Fiscal Year Ended June 30,</b>	
Net sales:	2012	2011
United States	\$13,851,066	\$34,799,764
Caribbean and South America	6,450,174	11,343,521
Asia	3,965,364	371,211
Totals	\$24,266,604	\$46,514,496

Long-lived assets, net:	June 30, 2012	June 30, 2011
United States	\$706,065	\$93,434
Asia	3,237,435	2,622,043
Totals	\$3,943,500	\$2,715,477

## OUR PRODUCTS

We were the world's first supplier of both CDMA EVDO Rev A and dual-mode (CDMA Rev A/WiMAX) Universal Serial Bus (USB) modems. Our mobile broadband and data products include a variety of wireless USB modems as well as Wi-Fi "hotspot" routers (which operate over WiMAX or CDMA networks) and embedded modules. Our products provide consumers with an easy and convenient way in which to wirelessly connect to the Internet from laptop or desktop computers. These high-speed devices support the viewing of web pages and sending and receiving email with large file attachments, as well as downloading pictures, videos and music content. Our products are based on widely deployed cellular technologies and operate across 3G and 4G networks including:

- o Code Division Multiple Access ("CDMA") technology 1xEVDO – Evolution-Data Optimized technology in both Rev 0 and Rev A releases.

- o High Speed Packet Access ("HSPA") based on the Universal Mobile Telecommunications System standard, sometimes referred to as Wideband Code Division Multiple Access ("WCDMA") technology.

  - o Worldwide Interoperability for Microwave Access ("WiMAX") based on the IEEE 802.16 standard.

  - o Long Term Evolution (LTE) 4G mobile broadband standard. The LTE specification provides downlink peak rates of at least 100 Mbps, uplink peak rates of at least 50 Mbps and radio access network (RAN) round-trip times of less than 10 milliseconds.

The following are representative selections of our current CDMA, HSPA, WiMax and LTE wireless data products:

### USB MODEMS:

Dual-mode (3G and 4G) USB modems: These devices, when plugged into the Universal Serial Bus (USB) port of laptop or desktop computers, provide an easy and convenient way for consumers to connect to 3G or 4G wireless broadband networks.

- o Single-mode USB modems: Operate over a variety of networks including CDMA EVDO Rev A and HSPA.

### STAND-ALONE MODEMS:

- o For Machine-to-Machine ("M2M") and other vertical markets with a need for an Internet connection, such as a kiosk, vending machine or other remotely located assets, where cable or DSL services do not exist.

**ROUTERS:**

o Hotspot Routers: Embedded Wi-Fi hotspot routers that operate over CDMA EVDO Rev A or WiMAX networks.

**MODULES:**

Embedded Modules: Includes single-mode devices that operate over CDMA EVDO Rev A or WiMAX networks and dual-mode (3G and 4G) devices whose primary market is original equipment manufacturers (OEMs) who seek a reliable embedded module solution for their wireless data applications.

**CUSTOMERS**

Our global customer base is comprised of wireless operators, strategic partners and distributors located primarily in the United States, South America and the Caribbean regions, and Asia. Our USB modems are certified by Sprint, C-Spire Wireless and other wireless operators located in the United States and also by wireless operators located in Caribbean and South American countries.

**SALES AND MARKETING**

We market and sell our products primarily to wireless operators located in the United States, South America and the Caribbean regions mainly through our internal, direct sales organization and, to a lesser degree, indirectly through strategic partners and distributors. The sales process is supported with a range of marketing activities, including trade shows, product marketing and public relations.

All of our wireless devices must pass Federal Communications Commission (FCC) testing in order to be sold in United States markets. CDMA Development Group (“CDG”) test certifications are required in order to launch CDMA wireless data products with wireless operators in North America, the Caribbean and South America, and PCS Type Certification Review Board (“PTCRB”) test certifications are required for HSPA wireless data products. Certifications are issued as being a qualifier of CDG 1, CDG 2 and CDG 3 as well as PTCRB.

## **PRODUCTION AND MANUFACTURING OPERATIONS**

For the fiscal year ended June 30, 2012, the manufacturing of our products was primarily contracted out to Samsung Electro-Mechanics (“Samsung”), located in South Korea, and other manufacturing companies located in various parts of Asia.

## **EMPLOYEES**

As of June 30, 2012, we had 74 employees. We also use the services of consultants and contract workers from time to time. Our employees are not represented by any collective bargaining organization, and we have never experienced a work stoppage.

## **ITEM 1A: RISK FACTORS.**

The following risk factors do not purport to be a complete explanation of the risks involved in our business.

**WE MAY NEED ADDITIONAL FINANCING DUE TO LIMITED RESOURCES.** Our financial resources are limited, and the amount of funding that is required to develop and commercialize our products and technologies is highly uncertain. Adequate funds may not be available when needed or on terms satisfactory to us. Lack of funds may cause us to delay, reduce and/or abandon certain or all aspects of our development and commercialization programs. We may seek additional financing through the issuance of equity or convertible debt securities. In such event, the percentage ownership of our stockholders would be reduced, stockholders may experience additional dilution, and such securities may have rights, preferences and privileges senior to those of our Common Stock. There can be no assurance that additional financing will be available on terms favorable to us or at all. If adequate funds are not available or are not available on acceptable terms, we may not be able to fund our expansion, take advantage of desirable acquisition opportunities, develop or enhance services or products or respond to competitive pressures. Such

inability could have a materially adverse effect on our business, results of operations and financial conditions.

**WE MAY INFRINGE THE INTELLECTUAL PROPERTY RIGHTS OF OTHERS.** The industry in which we operate has many participants that own, or claim to own, proprietary intellectual property. In the past we have received, and in the future may receive, claims from third parties alleging that we, and possibly our customers, violate their intellectual property rights. Rights to intellectual property can be difficult to verify and litigation may be necessary to establish whether or not we have infringed the intellectual property rights of others. In many cases, these third parties are companies with substantially greater resources than us, and they may be able to, and may choose to, pursue complex litigation to a greater degree than we could. Regardless of whether these infringement claims have merit or not, we may be subject to the following:

- o We may be liable for potentially substantial damages, liabilities and litigation costs, including attorneys' fees;
- o We may be prohibited from further use of the intellectual property and may be required to cease selling our products that are subject to the claim;
- o We may have to license the third party intellectual property, incurring royalty fees that may or may not be on commercially reasonable terms. In addition, there is no assurance that we will be able to successfully negotiate and obtain such a license from the third party;
- o We may have to develop a non-infringing alternative, which could be costly and delay or result in the loss of sales. In addition, there is no assurance that we will be able to develop such a non-infringing alternative;
- o The diversion of management's attention and resources;
- o Our relationships with customers may be adversely affected; and,
- o We may be required to indemnify our customers for certain costs and damages they incur in such a claim.

In the event of an unfavorable outcome in such a claim and our inability to either obtain a license from the third party or develop a non-infringing alternative, then our business, operating results and financial condition may be materially adversely affected and we may have to restructure our business.

Absent a specific claim for infringement of intellectual property, from time to time we have and expect to continue to license technology, intellectual property and software from third parties. There is no assurance that we will be able to maintain our third party licenses or obtain new licenses when required and this inability could materially adversely affect our business and operating results and the quality and functionality of our products. In addition, there is no assurance that third party licenses we execute will be on commercially reasonable terms.

Under purchase orders and contracts for the sale of our products we may provide indemnification to our customers for potential intellectual property infringement claims for which we may have no corresponding recourse against our third party licensors. This potential liability, if realized, could materially adversely affect our business, operating results and financial condition.

**WE OPERATE IN AN INTENSIVELY COMPETITIVE MARKET.** The wireless broadband data access market is highly competitive, and we may be unable to compete effectively. Many of our competitors or potential competitors have significantly greater financial, technical and marketing resources than we do. To survive and be competitive, we will need to continuously invest in research and development, sales and marketing, and customer support. Increased competition could result in price reductions, and smaller customer orders. Our failure to compete effectively could seriously impair our business.

**WE OPERATE IN THE HIGH-RISK TELECOM SECTOR.** We are in a volatile industry. In addition, our revenue model is evolving and relies substantially on the assumption that we will be able to successfully complete the development and sales of our products and services in the marketplace. Our prospects must be considered in the light of the risk, uncertainties, expenses and difficulties frequently encountered by companies in the early stages of development and marketing. In order to be successful in the market we must, among other things:

- o Complete development and introduction of functional and attractive products and services;
- o Attract and maintain customer loyalty;
- o Establish and increase awareness of our brand and develop customer loyalty;
- o Provide desirable products and services to customers at attractive prices;
- o Establish and maintain strategic relationships with strategic partners and affiliates;
- o Rapidly respond to competitive and technological developments;
- o Build operations and customer service infrastructure to support our business; and
- o Attract, retain, and motivate qualified personnel.

We cannot guarantee that we will be able to achieve these goals, and our failure to achieve them could adversely affect our business, results of operations, and financial condition. We expect that revenues and operating results will fluctuate in the future. There is no assurance that any or all of our efforts will produce a successful outcome.

**WE OPERATE IN A FIELD WITH RAPIDLY CHANGING TECHNOLOGY.** Since our products and services are new, we cannot be certain that these products and services will function as anticipated or be desirable to our intended markets. Our current or future products and services may fail to function properly, and if our products and services do not achieve and sustain market acceptance, our business, results of operations and profitability may suffer. If we are unable to predict and comply with evolving wireless standards, our ability to introduce and sell new products will be adversely affected. If we fail to develop and introduce products on time, we may lose customers and potential product orders.

**WE DEPEND ON THE DEMAND FOR WIRELESS NETWORK CAPACITY.** The demand for our products is completely dependent on the demand for broadband wireless access to networks. If wireless operators do not deliver acceptable wireless service, our product sales may dramatically decline. Thus, if wireless operators experience financial or network difficulties, it will likely reduce demand for our products.

**WE DEPEND ON COLLABORATIVE ARRANGEMENTS.** The development and commercialization of our products and services depend in large part upon our ability to selectively enter into and maintain collaborative arrangements with developers, distributors, service providers, network systems providers, core wireless communications technology providers and manufacturers, among others.

**THE LOSS OF ANY OF OUR MATERIAL CUSTOMERS COULD ADVERSELY AFFECT OUR REVENUES AND PROFITABILITY, AND THEREFORE SHAREHOLDER VALUE.** We depend on a small number of customers for a significant portion of our revenues. For the year ended June 30, 2012, net revenues from one customer, Sprint/United Management Company, represented 39% of our consolidated net sales. We have a written agreement with this customer that governs the sale of products to it, but the agreement does not obligate it to purchase any quantity of products from us. If this customer were to reduce its business with us, our revenues and profitability could materially decline.

**OUR PRODUCT DELIVERIES ARE SUBJECT TO LONG LEAD TIMES.** Due to our limited capital resources, we often experience long-lead times to ship products to our customers, often in excess of 45 days. This could cause us to lose customers, who may be able to secure faster delivery times from our competitors, and require us to maintain higher levels of working capital.

**OUR PRODUCT-TO-MARKET CHALLENGE IS CRITICAL.** Our success depends on our ability to quickly enter the market and establish an early mover advantage. We must implement an aggressive sales and marketing campaign to solicit customers and strategic partners. Any delay could seriously affect our ability to establish and exploit effectively an early-to-market strategy.

**AS OUR BUSINESS EXPANDS INTERNATIONALLY, WE WILL BE EXPOSED TO ADDITIONAL RISKS RELATING TO INTERNATIONAL OPERATIONS.** Our expansion into international operations exposes us to additional risks unique to such international markets, including the following:

- o Increased credit management risks and greater difficulties in collecting accounts receivable;
- o Unexpected changes in regulatory requirements, wireless communications standards, exchange rates, trading policies, tariffs and other barriers;
- o Uncertainties of laws and enforcement relating to the protection of intellectual property;
- o Language barriers; and
- o Potential adverse tax consequences.



Furthermore, if we are unable to further develop distribution channels in countries in North America, the Caribbean and South America, we may not be able to grow our international operations, and our ability to increase our revenue will be negatively impacted.

**GOVERNMENT REGULATION COULD RESULT IN INCREASED COSTS AND INABILITY TO SELL OUR PRODUCTS.** Our products are subject to certain mandatory regulatory approvals in the United States and other regions in which we operate. In the United States, the Federal Communications Commission regulates many aspects of communications devices. Although we have obtained all the necessary Federal Communications Commission and other required approvals for the products we currently sell, we may not obtain approvals for future products on a timely basis, or at all. In addition, regulatory requirements may change or we may not be able to obtain regulatory approvals from countries other than the United States in which we may desire to sell products in the future.

#### **ITEM 1B. UNRESOLVED STAFF COMMENTS.**

None.

#### **ITEM 2. PROPERTIES.**

We leased approximately 6,070 square feet of office space in San Diego, California, at a monthly rent of \$8,975, and the lease expired on August 31, 2011. On September 1, 2011, we moved into new office space, consisting of approximately 11,318 square feet located in San Diego, California, at a monthly rent of \$16,576, and the lease expires on August 31, 2015. In addition to monthly rent, the new lease provides for periodic cost of living increases in the base rent. Rent expense related to the operating leases was \$186,530 and \$107,704 for the years ended June 30, 2012 and 2011, respectively. Our facility is covered by an appropriate level of insurance and we believe it to be suitable for our use and adequate for our present needs.

Our Korea-based subsidiary, Franklin Technology, Inc. ("FTI"), leases approximately 10,000 square feet of office space in Seoul, Korea, at a monthly rent of approximately \$7,840, and the lease expires on September 1, 2013. In addition to monthly rent, the lease provides for periodic cost of living increases in the base rent and payment of common area costs. The facility is covered by an appropriate level of insurance and we believe it to be suitable for our use and adequate for our present needs. Rent expense related to the operating lease was approximately \$94,000 and \$77,500 for the years ended June 30, 2012 and 2011, respectively.

We lease two corporate housing facilities for our vendors and employees who travel, under non-cancelable operating leases that expire on September 30, 2012 and July 31, 2013. Rent expense related to the operating leases was \$19,408 and \$25,422 for the years ended June 30, 2012 and 2011, respectively.

### **ITEM 3. LEGAL PROCEEDINGS.**

We are from time to time involved in certain legal proceedings and claims arising in the ordinary course of business. On August 16, 2011, Brandywine Communications Technologies, LLC filed a complaint in the United States District Court for the Middle District of Florida, Orlando Division against one of our customers as one of several defendants. The complaint alleges that certain wireless devices, including one device provided by the Company, infringe on U.S. Patent No. 5,373,149. The Company provided device was purchased by the Company from one of our suppliers. The supplier has been notified of the complaint and is evaluating this matter. As of June 30, 2012, this legal proceeding is pending, but we do not believe this action will have a material effect on the Company.

On December 10, 2010, Novatel Wireless, Inc. filed a complaint in the United States District Court for the Southern District of California, against us and one other defendant. The complaint alleges that certain products, including, but not limited to, mobile data hot spots and data modems, infringe on U.S. Patent Nos. 5,129,098; 7,318,225; 7,574,737 and 7,319,715. On April 13, 2012, the plaintiff filed a Second Amended Complaint which amended certain claims and added U.S. Patent No. 7,944,901 to the original complaint. On April 27, 2012, we filed a Motion to Dismiss the Second Amended Complaint as to certain of the claims. On July 6, 2012, the Court held oral argument on the Motion to Dismiss and on July 19, 2012, the Court issued an order granting in part and denying in part the Motion to Dismiss. On August 2, 2012, we answered the complaint and an Early Neutral Evaluation Conference has been scheduled for October 31, 2012. Due to the preliminary nature of these proceedings, we do not believe an amount of loss, if any, can be reasonably estimated for this matter. We intend to vigorously defend ourselves against these allegations.

On December 14, 2011 our officers and directors were named as defendants in an action filed by Sherman Capital Group LLC, Singer Children's Management Trust, David S. Oros, Milfam NG LLC and Lloyd I. Miller-Trust C (the "Sherman Group") in the Superior Court of the State of California for the County of San Diego. The complaint seeks damages and declaratory relief for alleged breaches of fiduciary duty by our officers and directors in the management of the Company. The complaint does not specify an amount of damages. Our officers and directors are entitled to indemnity from the Company under the Company's bylaws. On January 20, 2012 we filed a Notice of Removal from the Superior Court of the State of California for the County of San Diego to the United States District Court for the Southern District of California. Following several motions and filings submitted to the Court by both parties, we answered the complaint in the United States District Court on April 10, 2012 and an Early Neutral Evaluation Conference took place on June 11, 2012.

On October 3, 2012, the U.S. District Court for the Southern District of California issued an Order approving the voluntary dismissal, with prejudice, of the action filed by the Sherman Group.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**PART II**

**ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES.**

**MARKET PRICE OF OUR COMMON STOCK**

Shares of our Common Stock are quoted and traded on the OTC Bulletin Board under the trading symbol "FKWL." The following table sets forth the range of high and low bid quotations per share for the Common Stock as reported during the years ending June 30, 2012 and 2011. The bid price reflects inter-dealer prices and does not include retail mark-up, markdown, or commission.

	High	Low
Year Ended June 30, 2012		
First Quarter	\$2.51	\$1.45
Second Quarter	\$1.60	\$1.11
Third Quarter	\$2.00	\$1.30
Fourth Quarter	\$1.90	\$1.30
Year Ended June 30, 2011		
First Quarter	\$2.06	\$1.65
Second Quarter	\$2.84	\$1.90
Third Quarter	\$3.03	\$2.20
Fourth Quarter	\$3.09	\$2.25

We have one class of common stock. As of June 30, 2012, we had 747 shareholders of record. Since many of the shares of our common stock are held by brokers and other institutions on behalf of shareholders, it is impossible to estimate the total number of beneficial holders represented by these record holders.

**DIVIDENDS**

We have never declared or paid any dividends on our Common Stock. We currently intend to retain all available funds for use in the operation and development of our business and, therefore, and do not expect to declare or pay any cash dividends in the foreseeable future.

**EQUITY COMPENSATION PLAN INFORMATION**

The following table summarizes share and exercise price information about our equity compensation plans as of June 30, 2012:

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans
Equity compensation plans approved by security holders	1,328,170	\$ 1.14	671,830
Equity compensation plans not approved by security holders	–	N/A	–
Total	1,328,170	\$ 1.14	671,830

**ITEM 6. SELECTED FINANCIAL DATA.**

As a “smaller reporting company” as defined by Rule 12b-2 of the Exchange Act, we are not required to include this item.



## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our financial statements and related notes included elsewhere in this report. This report contains certain forward-looking statements relating to future events or our future financial performance. These statements are subject to risks and uncertainties which could cause actual results to differ materially from those discussed in this report. You are cautioned not to place undue reliance on this information which speaks only as of the date of this report. We are not obligated to publicly update this information, whether as a result of new information, future events or otherwise, except to the extent we are required to do so in connection with our obligation to file reports with the SEC. For a discussion of the important risks to our business and future operating performance, see the discussion under the caption "Item 1A. Risk Factors" and under the caption "Factors That May Influence Future Results of Operations" below. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this report might not occur.

### **BUSINESS OVERVIEW**

We are engaged in the design, manufacture and sale of broadband high speed wireless data communication products such as third generation ("3G") and fourth generation ("4G") wireless modules and modems. We focus primarily on wireless broadband Universal Serial Bus ("USB") modems, which provide a flexible way for consumers to connect to wireless broadband networks from laptop or desktop computers. Our broadband wireless data communication products are positioned at the convergence of wireless communications, mobile computing and the Internet, each of which we believe represents a growing market.

We market and sell our products through two channels: directly to wireless operators, and indirectly through strategic partners and distributors. Our global customer base extends primarily from the United States to South American and Caribbean countries. Our USB modems are certified by Sprint, C-Spire Wireless and other wireless operators located in the United States and also by wireless operators located in Caribbean and South American countries.

### **FACTORS THAT MAY INFLUENCE FUTURE RESULTS OF OPERATIONS**

We believe that our revenue growth will be influenced largely by (1) the successful maintenance of our existing customers, (2) the rate of increase in demand for wireless data products, (3) customer acceptance for our new products, (4) new customer relationships and contracts, and (4) our ability to meet customers' demands.

We have entered into and expect to continue to enter into new customer relationships and contracts for the supply of our products, and this may require significant demands on our resources, resulting in increased operating, selling, and marketing expenses associated with such new customers.

## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company, a wholly-owned subsidiary, and a subsidiary with a majority voting interest of 51.8% (48.2% is owned by non-controlling interests) and 51.5% (48.5% is owned by non-controlling interests) as of June 30, 2012 and June 30, 2011, respectively, and 50.6% (49.4% was owned by non-controlling interests) prior to January, 2011. In the preparation of consolidated financial statements of the Company, intercompany transactions and balances are eliminated and net earnings are reduced by the portion of the net earnings of subsidiaries applicable to non-controlling interests.

As consolidated financial statements are based on the assumption that they represent the financial position and operating results of a single economic entity, the retained earnings or deficit of a subsidiary at the date of acquisition, October 1, 2009, by the parent are excluded from consolidated retained earnings. When a subsidiary is consolidated, the consolidated financial statements include the subsidiary's revenues, expenses, gains, and losses only from the date the subsidiary is initially consolidated, and the noncontrolling interest is reported in the consolidated statement of financial position within equity, separately from the parent's equity. There are no shares of the Company held by the subsidiaries as of June 30, 2012 or June 30, 2011.



## Segment Reporting

Accounting Standards Codification (“ASC”) Topic 280, “Segment Reporting,” requires public companies to report financial and descriptive information about their reportable operating segments. We identify our operating segments based on how management internally evaluates separate financial information, business activities and management responsibility. We have one reportable segment, consisting of the sale of wireless access products.

We generate revenues from three geographic areas, consisting of the United States, the Caribbean and South America and Asia. The following enterprise-wide disclosure is prepared on a basis consistent with the preparation of the consolidated financial statements. The following table contains certain financial information by geographic area:

	<b>Fiscal Year Ended June 30,</b>	
	2012	2011
Net sales:		
United States	\$13,851,066	\$34,799,764
Caribbean and South America	6,450,174	11,343,521
Asia	3,965,364	371,211
Totals	\$24,266,604	\$46,514,496

	June 30, 2012	June 30, 2011
Long-lived assets, net:		
United States	\$706,065	\$93,434
Asia	3,237,435	2,622,043
Totals	\$3,943,500	\$2,715,477

## Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial

statements and the reported amounts of revenues and expenses during the reporting period. Actual results could materially differ from those estimates.

### **Reclassifications**

Certain reclassifications have been made to prior period amounts to conform to the current period presentation. This reclassification relates to amortization expense associated with capitalized product development previously reported as selling, general and administrative expense that has been reclassified to cost of goods sold for all periods presented. The amortization expense included in cost of goods sold for the years ended June 30, 2012 and 2011 is \$716,180 and \$714,082, respectively. This reclassification does not affect previously reported net sales, net income (loss), earnings per share, or any portion of our consolidated balance sheets or consolidated statements of cash flow for any period presented.

### **Revenue Recognition**

We recognize revenue in accordance with ASC 605, "Revenue Recognition," when persuasive evidence of an arrangement exists, the price is fixed or determinable, collection is reasonably assured and delivery of products has occurred or services have been rendered. Accordingly, we recognize revenues from product sales upon shipment of the products to the customers or when the products are received by the customers in accordance with shipping or delivery terms. We provide a factory warranty for one year, which is covered by our vendors under the purchase agreements.

### **Research and Development Costs**

Costs associated with research and development are expensed as incurred. Research and development costs were approximately \$1,360,000 and \$2,450,000 for the years ended June 30, 2012 and June 30, 2011, respectively.

## Capitalized Product Development Costs

Accounting Standards Codification (“ASC”) Topic 350, “Intangibles – Goodwill and Other” includes software that is part of a product or process to be sold to a customer and shall be accounted for under Subtopic 985-20. Our products contain embedded software internally developed by FTI which is an integral part of these products because it allows the various components of the products to communicate with each other and the products are clearly unable to function without this coding.

The costs of product development that are capitalized once technological feasibility is determined (noted as Technology in progress in the Intangible Assets table, in Note 2 to Notes to Financial Statements) include payroll, employee benefits, and other headcount-related expenses associated with product development. We determine that technological feasibility for our products is reached after all high-risk development issues have been resolved. Once the products are available for general release to our customers, we cease capitalizing the product development costs and any additional costs, if any, are expensed. The capitalized product development costs are amortized on a product-by-product basis using the greater of straight-line amortization or the ratio of the current gross revenues to the current and anticipated future gross revenues. The amortization begins when the products are available for general release to the Company’s customers.

As of June 30, 2012 and June 30, 2011, capitalized product development costs in progress were \$1,258,500 and \$127,304, respectively, and these amounts are included in intangible assets in our consolidated balance sheets. During the year ended June 30, 2012, we incurred \$1,412,910 in capitalized product development costs in progress and transferred \$281,714 to complete technology following the completion of certain product development efforts. All expenses incurred before technological feasibility is reached are expensed and included in our consolidated statements of operations.

## Goodwill and Intangible Assets

Goodwill and certain intangible assets are recorded in connection with the FTI acquisition and are accounted for in accordance with ASC Topic 805, “Business Combinations.” Goodwill represents excess of the purchase price over the fair value of the tangible and intangible net assets acquired. Intangible assets are recorded at their fair value at the date of acquisition. Indefinite-lived Intangible assets and goodwill are accounted for in accordance with ASC Topic 350, “Intangibles – Goodwill and Other” (formerly SFAS No. 142, *Goodwill and Other Intangibles*) which does not permit the amortization of goodwill. Rather, these items must be tested for impairment annually and when events occur or circumstances change that would indicate the carrying amount may be impaired. Goodwill is recorded as the

excess of purchase price over the fair value of the identifiable net assets acquired.

Our valuation methodology for assessing impairment, using both the discounted cash flows approach and the market approach, requires management to make judgments and assumptions based on historical experience and projections of future operating performance. Our annual impairment review performed on June 30, 2012 did not indicate that goodwill was impaired.

### **Long-lived Assets**

In accordance with ASC 360, "Property, Plant, and Equipment," we review for impairment of long-lived assets and certain identifiable intangibles whenever events or circumstances indicate that the carrying amount of assets may not be recoverable. We consider the carrying value of assets may not be recoverable based upon our review of the following events or changes in circumstances: the asset's ability to continue to generate income from operations and positive cash flow in future periods; loss of legal ownership or title to the assets; significant changes in the Company's strategic business objectives and utilization of the asset; or significant negative industry or economic trends. An impairment loss would be recognized when estimated future cash flows expected to result from the use of the asset is less than its carrying amount.

In accordance with ASC 360, "Property, Plant, and Equipment," we review for impairment of long-lived assets and certain identifiable intangibles whenever events or circumstances indicate that the carrying amount of assets may not be recoverable. We consider the carrying value of assets may not be recoverable based upon our review of the following events or changes in circumstances: the asset's ability to continue to generate income from operations and positive cash flow in future periods; loss of legal ownership or title to the assets; significant changes in our strategic business objectives and utilization of the asset; or significant negative industry or economic trends. An impairment loss would be recognized when estimated future cash flows expected to result from the use of the asset are less than its carrying amount.

We tested the long-lived assets for impairment as of June 30, 2012 by comparing the discounted cash flows of the assets to their carrying values and concluded that, as of June 30, 2012, no impairment existed.

## **Income Taxes**

Deferred income tax assets and liabilities are recorded for differences between the financial statement and tax basis of the assets and liabilities that will result in taxable or deductible amounts in the future based on enacted laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. We have evaluated the available evidence supporting the realization of our gross deferred tax assets, including the amount and timing of future taxable income, and have determined it is more likely than not that the assets will be fully realized and no valuation allowance is necessary as of June 30, 2012. As of June 30, 2012, we have federal and state net operating loss carryforwards of approximately \$4.4 million and \$1.7 million, which expire through 2023 and 2017, respectively. The utilization of net operating loss carryforwards may be subject to limitations under the provisions of the Internal Revenue Code Section 382 and similar state provisions.

We adopted the provision of ASC 740 “Application of the Uncertain Tax Position Provisions” related to accounting for uncertain tax positions effective July 1, 2007, which prescribes a recognition threshold and measurement process for recording in the financial statements, uncertain tax positions taken or expected to be taken in a tax return. Under this provision, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority. Tax benefits of an uncertain tax position will not be recognized if it has less than a 50% likelihood of being sustained based on technical merits.

## **RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-05, Presentation of Comprehensive Income, eliminates the option of presenting the components of other comprehensive income (OCI) as part of the statement of changes in stockholders’ equity. The ASU instead permits an entity to present the total of comprehensive income, the components of net income, and the components of OCI either in a single continuous statement of comprehensive income or in two separate but consecutive statements. With either format, the entity is required to present each component of net income along with total net income, each component of OCI along with the total for OCI, and a total amount for comprehensive income. Also, the ASU requires entities to present, for either format, reclassification adjustments for items that are reclassified from OCI to net income in the statement(s) where the components of net income and the components of OCI are presented. This ASU is to be applied retrospectively. For public entities, the ASU is effective for interim and annual periods beginning after December 15, 2011. Early adoption is permitted, since compliance with the amendments is already permitted. We have adopted this guidance and note that it does not have any material impact on our consolidated financial statements.

In September 2011, the FASB issued ASU 2011-08, Testing Goodwill for Impairment, which permits entities to determine first whether it is necessary to apply the traditional two-step goodwill impairment test, based on qualitative factors. An entity also has the option to bypass the qualitative assessment for any reporting unit in any period and proceed directly to the first step of the two-step goodwill impairment test; an entity may resume performing the qualitative assessment in any subsequent period. Also under the amendments, an entity is no longer permitted to carry forward its detailed calculation of a reporting unit's fair value from a prior year. The ASU also includes examples of events and circumstances for an entity to consider in evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, which supersede the previous examples of events and circumstances that an entity should consider when testing goodwill for impairment between annual tests. An entity having a reporting unit with a zero or negative carrying amount will also consider the revised list of factors in determining whether to perform the second step of the impairment test. The ASU is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued. We have adopted this guidance and note that it does not have any material impact on our consolidated financial statements.

**RESULTS OF OPERATIONS**

The following table sets forth, for the years ended June 30, 2012, 2011 and 2010, our statements of operations including data expressed as a percentage of sales:

	Year Ended June 30, 2012      2011      2010 (as a percentage of sales)		
Net Sales	100.0%	100.0%	100.0%
Cost of goods sold	78.5%	69.2%	86.4%
Gross profit	21.5%	30.8%	13.6%
Selling, general and administrative expenses (including research and development)	30.8%	18.6%	6.0%
Income (loss) from operations	(9.3%)	12.2%	7.6%
Other (loss) income, net	0.5%	4.4%	(0.1%)
Net income (loss) before income taxes	(8.8%)	16.6%	7.5%
Income tax provision (benefit)	(5.0%)	7.2%	2.9%
Net income (loss)	(3.8%)	9.4%	4.6%
Non-controlling interest in net loss of subsidiary	3.3%	0.4%	0.1%
Net income (loss) attributable to parent company	(0.5%)	9.8%	4.7%

**YEAR ENDED JUNE 30, 2012 COMPARED TO YEAR ENDED JUNE 30, 2011**

**NET SALES** - Net sales decreased by \$22,247,892, or 47.8%, to \$24,266,604 for the year ended June 30, 2012 from \$46,514,496 for the corresponding period of 2011. For the year ended June 30, 2012, net sales by geographic regions, consisting of South America and the Caribbean, the United States, and Asia were \$6,450,174 (26.6% of net sales), \$13,851,066 (57.1% of net sales), and \$3,965,364 (16.3% of net sales), respectively.

Net sales in the South American and Caribbean regions decreased by \$4,893,347, or 43.1%, to \$6,450,174 for the year ended June 30, 2012, from \$11,343,521 for the corresponding period of 2011. The decrease was primarily due to the general nature of sales in these regions, which often fluctuate significantly from period to period due to by timing of orders placed by a relatively small number of customers. In addition, some carrier customers in these regions are transitioning from CDMA to LTE or HSPA+ networks, which affected the quantity of CDMA related products that were sold during the year ended June 30, 2012. Net sales in the United States decreased by \$20,948,698, or 60.2%, to \$13,851,066 for the year ended June 30, 2012, from \$34,799,764 for the corresponding period of 2011. The decrease in net sales was due to several factors, including increased competition in the dual-mode (3G and 4G) USB modem market, as well as competition from other similar products, which negatively affected volume and price. Sales during the year ended June 30, 2012, were also affected by delays in launching new products. During the year ended June 30,

2012 the Company was developing new products that are expected to be released during the first half of fiscal 2013. Net sales in Asia increased by \$3,593,953, or 968.2%, to \$3,965,164 for the year ended June 30, 2012, from \$371,211 for the corresponding period of 2011. The increase in net sales was primarily due to the addition of a new customer in this region which purchased production quantities of the Company's M600 dual-mode (3G and 4G) embedded modules as well as other product and component sales generated by FTI.

**GROSS PROFIT** – Gross profit decreased by \$9,115,991, or 63.6%, to \$5,228,258 for the year ended June 30 2012, from \$14,344,249 for the corresponding period of 2011. The decrease was primarily due to the change in net sales as discussed above. The gross profit in terms of net sales percentage was 21.5% for the year ended June 30, 2012, compared to 30.8% for the corresponding period of 2011. The decrease in gross profit in terms of net sales percentage was due to variations in customer and product mix, competitive selling prices and product costs which generally vary from period to period. In addition, because certain fixed costs relating to amortization of intangible assets are included in cost of goods sold, the gross profit for the year ending June 30, 2012 was negatively affected by this due to lower net sales compared to the year ending June 30, 2011.

**OPERATING EXPENSES** – Operating expenses decreased by \$1,205,504, or 13.8%, to \$7,485,670 for the year ended June 30, 2012, from \$8,691,174 for the corresponding period of 2011. The decrease was primarily due to lower share-based compensation expense (a significant portion of the value of the options previously granted was expensed in prior periods), a decrease of \$576,236, research and development expense (due to the amount of costs being expensed versus capitalized) and other items including marketing and shipping expense (due to lower sales volumes). Operating expenses for the year ended June 30, 2012 included \$440,000 relating to the premium paid on the repurchase of Company stock that took place on September 27, 2012. The premium was the difference between the \$1.84 paid to repurchase the shares and \$1.55 which was the market price of our shares on September 19, 2012, the effective date of the agreement to repurchase the shares.



**OTHER INCOME (LOSS), NET** – Other income (loss), net decreased by \$1,920,382 to \$123,715 for the year ended June 30, 2012, from \$2,044,097 for the corresponding period of 2011. For the year ended June 30, 2011, other income (loss), net included the payment from C-Motech in the amount of \$1,873,065, of which \$1,581,457 was classified as other income. The portion classified as other income represented amounts owed to the Company for certain marketing funds for products previously purchased by the Company from C-Motech for the year ended June 30, 2011. In addition, other income (loss), net for the year ended June 30, 2011 included the gain on the sale of property and equipment of \$212,303 by our Korea-based subsidiary, FTI.

### **YEAR ENDED JUNE 30, 2011 COMPARED TO YEAR ENDED JUNE 30, 2010**

**NET SALES** - Net sales decreased by \$55,383,623, or 54.4%, to \$46,514,496 for the year ended June 30, 2011 from \$101,898,119 for the corresponding period of 2010. For the year ended June 30, 2011, net sales by geographic regions, consisting of South America and the Caribbean, the United States, and Asia, were \$11,343,521 (24.4% of net sales), \$34,799,764 (74.8% of net sales) and \$371,211 (0.8% of net sales), respectively.

The overall decrease in net sales was due to several factors including increased competition in the United States in the dual-mode (3G and 4G) USB modem market and the fact that, during the 2010 fiscal year, our largest customer was in the process of rolling out a significant portion of its 4G (WiMAX) network, which had a favorable effect on our net sales during this period. Net sales in the South American and Caribbean regions increased by \$8,485,296, or 296.9%, to \$11,343,521 for the year ended June 30, 2011 from \$2,858,225 for the corresponding period of 2010. The increase was due to the addition of a new customer as well as the general nature of sales in these regions, which often fluctuate significantly from year to year due to timing of orders placed by a relatively small number of customers. Net sales in the United States decreased by \$63,605,204, or 64.6%, to \$34,799,764 for the year ended June 30, 2011, from \$98,404,968 for the corresponding period of 2010. The decrease in net sales was due to several factors, including increased competition in the dual-mode (3G and 4G) USB modem market, which negatively affected volume and price. During the year ended June 30, 2010, we benefited from being the only supplier of dual-mode (CDMA Rev A/WiMAX) USB modems in North America, which continued until approximately June, 2011 at which time a competitor entered the market. In addition, during the 2010 fiscal year, our largest customer was in the process of rolling out a significant portion of its 4G (WiMAX) network, which had a favorable effect on our net sales during this period. Net sales in Asia decreased by \$263,715, or 41.5%, to \$371,211 for the year ended June 30, 2011 from \$634,926 for the corresponding period of 2010. The decrease in net sales was primarily due to reduced revenue generated from engineering services for FTI, which typically vary from year to year.

**GROSS PROFIT** – Gross profit increased by \$484,213, or 3.5%, to \$14,344,249 for the year ended June 30, 2011 from \$13,860,036 for the corresponding period of 2010. The increase was primarily due to a higher proportion of products supplied by our subsidiary FTI (vs. third party suppliers) which, despite the decrease in net sales, resulted in an increase in gross profit.

The gross profit in terms of net sales percentage was 30.8% for the year ended June 30, 2011, compared to 13.6% for the corresponding period of 2010. The increase in gross profit in terms of net sales for the year ended June 30, 2011 was due to several factors including a higher proportion of products supplied by our subsidiary FTI (vs. third party suppliers) as well as the overall product and customer mix, which vary from year to year.

**OPERATING EXPENSES** - Operating expenses increased by \$2,497,230, or 40.3%, to \$8,691,174 for the year ended June 30, 2011 from \$6,193,944 for the corresponding period of 2010. The increase was primarily due to the consolidation of the FTI expenses (which began in the second quarter of fiscal 2010), as well as increases in expense related to the amortization of intangible assets, payroll expense (due to headcount growth), commissions paid to third parties, research and development expense (due to the amount of costs being expensed vs. capitalized), shipping and handling expense (due to a higher proportion of products supplied by FTI vs. third party suppliers who generally pay most or all of the shipping costs) and share-based compensation expense (due to additional options granted toward the end of fiscal 2010).

**OTHER INCOME (LOSS), NET** - Other income (loss), net increased by \$2,129,121 to \$2,044,097 for the year ended June 30, 2011 from (\$85,024) for the corresponding period of 2010. The increase was primarily due to the payment from C-Motech in the amount of \$1,873,065, of which \$1,581,457 was recorded as other income. The portion was recorded as other income represented amounts owed to the Company for certain marketing funds for products previously purchased by the Company from C-Motech. The remainder of the increase was primarily due to the gain on the sale of property and equipment by FTI in the amount of \$212,303.

## LIQUIDITY AND CAPITAL RESOURCES

Our principal liquidity requirements are for working capital and capital expenditures. We fund our liquidity requirements with cash on hand and cash flow from operations. We continue to invest in product development and have incurred losses, but we believe we will be able to fund our future cash requirements for operations from our cash available, operating cash flows, bank lines of credit and issuance of equity securities for the next twelve months.

**OPERATING ACTIVITIES** – Net cash used in operating activities for the years ended June 30, 2012 and 2011 was \$269,956 and \$2,822,939, respectively. The \$269,956 in net cash used in operating activities for the year ended June 30, 2012 was primarily due to the increases in accounts receivable and inventory of \$6,456,811 and \$812,241, respectively. These amounts were partially offset by the increase in accounts payable of \$7,294,570. The increase in inventory for the year ended June 30, 2012, was due mainly to products in transit to customers.

The \$2,822,939 in net cash used in operating activities for the year ended June 30, 2011 was primarily due to the increases in accounts receivable and inventory of \$3,797,266 and \$737,006 respectively, as well as decreases in accounts payable, income taxes payable, accrued liabilities and advance payment from customers of \$3,636,104, \$808,176, \$412,750 and \$293,493 respectively, which were partially offset by the favorable effect of net income of \$4,545,529 as well as the decrease in advance payments to a vendor of \$416,658.

**INVESTING ACTIVITIES** – Net cash used in investing activities for the year ended June 30, 2012 was \$2,284,849, and net cash provided by investing activities for the year ended June 30, 2011 was \$164,879. The \$2,284,849 in net cash used in investing activities for the year ended June 30, 2012 was primarily due to the capitalization of product development costs and purchases of intangible assets of \$1,412,910 and \$719,727, respectively. We capitalize product development costs because such products are expected to be sold in future periods and provide economic benefit to the Company. The \$164,879 in net cash provided by investing activities for the year ended June 30, 2011 was primarily due to proceeds from the sale of property and equipment of \$569,328, which was partially offset by the purchases of intangible assets and property and equipment of \$157,446 and \$119,699, respectively as well as capitalized product development of \$127,304.

**FINANCING ACTIVITIES** – Net cash provided by financing activities for the year ended June 30, 2012 was \$578,853, and net cash used in financing activities for the years ended June 30, 2011 was \$2,075,983. The \$578,853 in net cash provided by financing activities for the year ended June 30, 2012 was primarily due to the proceeds from the issuance of FTI common stock to new investors of \$542,603. The \$2,075,983 in net cash used in financing activities for the year ended June 30, 2011 was primarily due to the repurchase of our Common Stock from C-Motech in the amount of \$1,873,065 as well as paying off the short-term and long-term borrowings of \$405,272 associated with the building and land sold by FTI, which were partially offset by the proceeds from short-term borrowings of \$139,134 and the exercise of employee stock options of \$63,220.

**CONTRACTUAL OBLIGATIONS AND OTHER COMMITMENTS**

The following table summarizes our contractual obligations and commitments as of June 30, 2012, and the effect such obligations could have on our liquidity and cash flow in future periods:

	Payments Due by June 30,					Total
	2013	2014	2015	2016	2017	
Leases	\$228,287	\$209,383	\$216,174	\$36,218	\$ -	\$690,062
Borrowings from banks	139,134	-	-	-	-	139,134
Total	\$367,421	\$209,383	\$216,174	\$36,218	\$ -	\$829,196

On July 27, 2010, we entered into a Common Stock Repurchase Agreement with C-Motech (the "Agreement"), under which we agreed to repurchase 3,370,356 shares of our Common Stock from C-Motech for \$3,500,000. A total of 1,803,684 shares were repurchased on the date of the Agreement in exchange for non-cash consideration in the amount of \$1,873,065, which represented amounts owed to the Company by C-Motech for certain marketing funds as well as the settlement of a price dispute for products previously purchased by the Company from C-Motech. Under the Agreement, the remaining 1,566,672 shares were to be repurchased by us upon payment of the balance, \$1,626,935, on or before December 31, 2010.

On January 28, 2011 (the "Amendment Date") the Agreement was amended to reflect (1) a change in the date the 1,566,672 shares are to be repurchased from C-Motech from December 31, 2010 to March 31, 2011, and (2) a change to the non-cash consideration of \$1,873,065. In exchange for the 1,803,684 shares, we were to pay cash to C-Motech (in the same amount) for the shares, by March 31, 2011. In addition, in a separate agreement dated January 28, 2011, C-Motech agreed to pay us \$1,873,065, for amounts owed, by March 31, 2011. The purpose of these revisions was to more clearly differentiate each party's payment obligations to the other with respect to this transaction. Following the Amendment Date, we paid C-Motech \$1,873,065 in exchange for the 1,803,684 shares previously transferred to us by C-Motech, and C-Motech paid us \$1,873,065 for amounts owed, of which \$1,581,457 was booked to other income and \$291,608 was booked to cost of goods sold. The repurchase of the remaining 1,566,672 shares has not been completed. We have provided formal notification to C-Motech that it is in breach of its obligations and we have also provided a demand to sell the shares back to us. We have attempted to tender payment for the shares without results, and we are unable to determine whether or not this repurchase will take place.

## LEASES

We leased approximately 6,070 square feet of office space in San Diego, California, at a monthly rent of \$8,975, and the lease expired on August 31, 2011. On September 1, 2011, we moved into new office space, consisting of approximately 11,318 square feet located in San Diego, California, at a monthly rent of \$16,576, and the lease expires on August 31, 2015. In addition to monthly rent, the new lease provides for periodic cost of living increases in the base rent. Rent expense related to the operating leases was \$186,530 and \$107,704 for the years ended June 30, 2012 and 2011, respectively. Our facility is covered by an appropriate level of insurance and we believe it to be suitable for our use and adequate for our present needs.

Our subsidiary, FTI, leases approximately 10,000 square feet of office space in Seoul, Korea, at a monthly rent of approximately \$7,840, and the lease expires on September 1, 2013. In addition to monthly rent, the lease provides for periodic cost of living increases in the base rent and payment of common area costs. The facility is covered by an appropriate level of insurance and we believe it to be suitable for our use and adequate for our present needs. Rent expense related to the operating lease was approximately \$94,000 and \$77,500 for the years ended June 30, 2012 and 2011, respectively.

We lease two corporate housing facilities for our vendors and employees who travel, under non-cancelable operating leases that expire on September 30, 2012 and July 31, 2013. Rent expense related to the operating leases was \$19,408 and \$25,422 for the years ended June 30, 2012 and 2011, respectively.

## **OFF-BALANCE SHEET ARRANGEMENTS**

None.

## **FUTURE LIQUIDITY AND CAPITAL REQUIREMENTS**

For the next twelve months, we may incur in excess of \$5.0 million for capital expenditures, software licenses and for testing and certifying new products. On September 27, 2012, we completed the repurchase of 1,538,602 shares of our Common Stock from the members of the Sherman Group for a purchase price of \$2,831,028, or \$1.84 per share.

We believe we will be able to fund our future cash requirements for operations from our cash available, operating cash flows, bank lines of credit and issuance of equity securities. We believe these sources of funds will be sufficient to continue our operations and planned capital expenditures. However, we will be required to refinance or restructure our indebtedness or raise additional debt or equity capital if we are unable to generate sufficient cash flow from operations to fund the continued expansion of our sales and to satisfy the related working capital requirements for the next twelve months. Our ability to satisfy such obligations also depends upon our future performance, which in turn is subject to general economic conditions and regional risks, and to financial, business and other factors affecting our operations, including factors beyond our control. See Item 1A, "Risk Factors" included in this report.

If we are unable to generate sufficient cash flow from operations to meet our obligations and commitments, we will be required to refinance or restructure our indebtedness or raise additional debt or equity capital. Additionally, we may be required to sell material assets or operations or delay or forego expansion opportunities. We might not be able to effect these alternative strategies on satisfactory terms, if at all.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

Not applicable

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.**

The financial statements and the supplementary financial information required by this Item and included in this report are listed in the Index to Financial Statements beginning on page F-1.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

**EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

The Company's President and Acting Chief Financial Officer has concluded, based on an evaluation of the Company's disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15(d)-15(e)), that such disclosure controls and procedures were effective as of the end of the period covered by this report.

## **CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING**

There have been no significant changes in our internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) or in other factors that materially affected or are reasonably likely to materially affect our internal controls and procedures over financial reporting during the fiscal year ended June 30, 2012.

## **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act). Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

To evaluate the effectiveness of internal controls over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act, management conducted an assessment, including testing, using the criteria in *Internal Control—Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on their assessment, management concluded that we maintained effective internal control over financial reporting as of June 30, 2012.

This annual report does not include an attestation report from our independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by our registered public accounting firm pursuant to Sarbanes-Oxley Rule 404(c).

## **ITEM 9B. OTHER INFORMATION.**

None.



**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.**

Set forth below are the names, ages, titles and present and past positions of our directors and executive officers as of June 30, 2012.

Name	Age	Position
OC Kim	48	President, Acting Chief Financial Officer, Secretary and a Director
Gary Nelson	72	Chairman of the Board and a Director
Joon Won Jyoung	70	Director
Johnathan Chee	49	Director
Benjamin Chung	37	Director
Yun J. (David) Lee	51	Chief Operating Officer

OC Kim has been our President, Acting Chief Financial Officer, Secretary and a director since September 2003. Prior to joining Franklin Wireless, Mr. Kim was the CEO and President of Accetio Inc., a company he founded in April 2001 that developed cell phones and modules for the telecommunications industry. In September 2003, Accetio Inc. merged with Franklin Telecommunications Corp. and was renamed Franklin Wireless Corp. Prior to this, Mr. Kim was the Chief Operating Officer of Axesstel Inc., a pioneering developer of CDMA Wireless Local Loop Products. Before joining Axesstel, he was the president of the U.S. sales office for Kolon Data Communications Co., Ltd., one of Korea's most prominent technology conglomerates. While at Kolon Data Communications, Mr. Kim helped introduce the first generation of CDMA phones to the Korean market through his work with Qualcomm Personal Electronics (QPE), a joint venture between Qualcomm Incorporated and Sony Electronics Inc. Mr. Kim began his career at Lucky Goldstar (LG) Electronics. He has more than 24 years of experience in sales, marketing, and operations management in the telecommunications and information systems industries. He earned a B.A. from Sogang University in Korea.

We believe Mr. Kim's qualifications to serve as a director of the Company include his extensive business, operational and management experience in the wireless industry, including his current position as the Company's President. In addition, his knowledge of the Company's business, products, strategic relationships and future opportunities is of great value to the Company.

Gary Nelson has been a director since September 2003. Mr. Nelson was an early investor in Franklin Telecommunications Corp. in the 1980's and served as a director from 2001 up until the company's merger with Accetio Inc. in September 2003, at which time the company was renamed Franklin Wireless Corp. Following the merger, Mr. Nelson became a director and ultimately Chairman of the Board of Franklin Wireless Corp. He is co-founder and current President of Churchill Mortgage Corporation, an income property mortgage banking firm based in Los Angeles, California, which is a loan correspondent for major life insurance companies and other financial institutions. The Churchill portfolio consists of approximately \$2 billion in loans. In addition, Mr. Nelson is the Chief Operating Officer of Churchill Mortgage Capital, which is the loan origination arm of Churchill Mortgage Corporation. Mr. Nelson's prior experience includes various marketing positions with Control Data Corporation and design engineering positions with North American Aviation where he worked on the Apollo Project. He holds a B.S. in Mechanical Engineering from Kansas State University and an MBA from the University of Southern California.

We believe that Mr. Nelson's qualifications to serve as a director of the Company include his many years of business, operational and management experience including his current position as President of Churchill Mortgage Corporation. In addition, Mr. Nelson has served as a director of the Company for nine years, and brings a valuable historical perspective on the development of the Company's business and its leadership.

Joon Won Jyoung has been a director since September 2009. He has been an active investor since 1997 and made early investments in Sewon Telecom, Telson Electronics and Pantech, three leading telecommunications companies based in Korea. From 2001 to 2007, Mr. Jyoung served as a director and Treasurer for Sewon Telecom. From 1992 to 1996, he served as President of Sneakers Classic Ltd., and from 1987 to 1991, he was Chairman of Empire State Bank in New York. From 1972 to 1982, he was Chairman of Downtown Mart, a distribution company in New York and Virginia. He holds a B.S. in Mathematics from Seoul National University and an M.S. in Statistics from the University of Connecticut.

We believe Mr. Jyoung's qualifications to serve as a director of the Company include his extensive management experience in a diverse range of industries as well as his broad experience in international business matters. Mr. Jyoung's background and experience allow him to provide the Company's Board of Directors with valuable knowledge and insight.

Johnathan Chee has been a director since September 2009. He is an attorney and has owned the Law Offices of Johnathan Chee, in Niles, Illinois, since August 2007. Mr. Chee has represented clients in various business dealings and negotiations with Ameritech, SBC, Sprint and several wireless carriers in Latin America. Between 1998 and 2007, he served as an attorney with the C&S Law Group, P.C., in Glenview, Illinois. He holds a B.A. from the University of Illinois-Chicago and a J.D. from IIT Chicago-Kent College of Law. He is a member of the Illinois Bar Association.

We believe Mr. Chee's qualifications to serve as a director of the Company include his experience as a business attorney that allow him to provide the Company's Board of Directors with valuable knowledge of legal matters that may affect the Company.

Benjamin Chung has been a director since November 2011. He is a Certified Public Accountant and an experienced finance and accounting executive whose client base includes several telecommunications companies. He is currently a Partner in the accounting firm of Simon & Edward, LLP. Between September 2010 and July 2011 he served as International Controller for American Apparel, Inc., a publicly traded company. He served as an Audit Senior Manager in the accounting firm of BDO USA, LLP from October 2007 to August 2010 and completed an 18 month international rotation at BDO Daejoo Korea where he was promoted to an Audit Partner. Prior to BDO, he was the Director of Internal Audit for Big 5 Sporting Goods Corporation, a publicly traded company, from January 2006 to October 2007. He holds a B.S. in Business Administration from California State Polytechnic University, Pomona.

We believe Mr. Chung's qualifications to serve as a director of the Company include his experience as a certified public accountant and as controller for public companies, which will allow him to provide the Company's Board of Directors with valuable knowledge of financial and accounting matters that may affect the Company.

Yun J. (David) Lee has been the Chief Operating Officer since September 2008. Mr. Lee has eighteen years of upper level management experience in telecommunications, including experience in the cellular telephone business in the U.S. and South America. Prior to joining the Company, he was President of Ace Electronics, and served as Chief Financial Officer and Director of Sales and Marketing for RMG Wireless. Prior to that, he served as Controller and Director of International Sales for Focus Wireless in Chicago.

We believe Mr. Lee's qualifications to serve as the Chief Operating Officer of the Company include his extensive business, operational, and sales experience in the wireless industry. Mr. Lee's background and experience allow him to provide the Company with valuable knowledge and insight.

## **COMPLIANCE WITH SECTION 16(A) OF EXCHANGE ACT**

Section 16(a) of the Securities Exchange Act of 1934 requires officers and directors, and persons who own more than ten percent of our equity securities, to file reports of ownership and changes in ownership with the Securities and Exchange Commission (the "Commission"). Officers, directors and greater than regulations to furnish us with copies of all forms they file pursuant to Section 16(a). Based solely on our review of the copies of such forms it received and written representations from reporting persons required to file reports under Section 16(a), to our knowledge all of the Section 16(a) filing requirements applicable to such persons with respect to fiscal 2012 were complied with.

## **CODE OF ETHICS**

The Board of Directors has adopted a Code of Ethics, which is applicable to all of our employees including our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions. The Code of Ethics covers all areas of professional conduct, including honest and ethical conduct, conflicts of interest, compliance with laws, disclosure obligation, and accountability for adherence to this Code.

**CORPORATE GOVERNANCE**

During fiscal 2012, the Board of Directors held seven meetings. Each director attended all of the meetings except for Messrs. Jyoung and Chung, who each attended four of the seven meetings. With respect to Mr. Chung, one of the meetings took place prior to his appointment to the Board of Directors. The Board of Directors has an Audit Committee made up of Messrs. Chung (committee chair) and Nelson and a Compensation Committee made up of Messrs. Nelson (committee chair) and Chee. The Board of Directors has no other committees.

**ITEM 11. EXECUTIVE COMPENSATION.**

The following table sets forth all compensation paid or accrued by us for the years ended June 30, 2012 and 2011 to our President and Acting Chief Financial Officer and our Chief Operating Officer (The "Named Executive Officers").

Name and Principal Position	Fiscal Year	Salary (\$)	Bonus (\$)	Option Awards (\$) (1)	All Other Compensation (\$)	Total (\$)
OC Kim, President and Acting Chief Financial Officer	2011	\$181,668	\$72,000	\$-	-	\$253,668
	2012	\$200,000	\$25,000	\$2,000	(2) -	\$227,000
Yun J. (David) Lee, Chief Operating Officer	2011	\$144,820	\$60,000	\$-	-	\$204,820
	2012	\$170,000	\$25,000	\$1,000	(2) -	\$196,000

(1) Represents the dollar amount recognized for financial statement report purposes with respect to the fiscal year in accordance with ASC 718 "Compensation – Stock Compensation". (2) Represents the dollar amount recognized for an additional compensation cost for the incremental value of the new options measured as the excess of the fair value over the original options immediately before its terms are modified. Please see "NOTE 12. LONG-TERM INCENTIVE PLAN AWARDS," to our financial statements included in this report for the relevant assumptions used to determine the valuation of our option awards.

**Outstanding Equity Awards at Fiscal Year-End**

The following table presents the outstanding equity awards held by each of the Named Executive Officers as of June 30, 2012. The only outstanding equity awards are stock options. No options were granted to the Named Executive Officers during the 2012 fiscal year. Most of options granted to our Named Executive Officers during the 2010 fiscal year vest over a one year period and have ten-year terms, subject to earlier termination on the occurrence of certain events related to termination of employment. In addition, the full vesting of options is accelerated if there is a change in control of the Company.

## Options Awards

Name	Number of Securities Underlying Unexercised Options (#)	Option Exercise Price (\$)	Option Expiration Date	NumberMarket of Value	
				Shares that have not Vested (#)	of Shares that have not Vested (\$)
OC Kim	200,000	(1)\$1.47	06/15/2017	200,000	\$267,671
	97,500	(2)\$0.495	06/11/2013	-	-
Yun J. (David) Lee	100,000	(3)\$1.34	06/15/2022	100,000	\$133,999
	100,000	(4)\$0.45	06/11/2014	-	-
	25,000	(5)\$0.45	06/11/2014	-	-

The option vests and is exercisable in full on the first anniversary of the date of the grant and has a five-year term. On June 15, 2012, the option previously granted on April 19, 2010 for 200,000 shares with an exercise price of \$2.07 per share was canceled and a new option was granted for 200,000 shares with an exercise price of \$1.47 per share.

(2) The option vests and is exercisable in full on the first anniversary of the date of the grant and has a four-year term.

The option vests and is exercisable in full on the first anniversary of the date of the grant and has a ten-year term. On June 15, 2012, the option previously granted on April 19, 2010 for 100,000 shares with an exercise price of \$2.07 per share was canceled and a new option was granted for 100,000 shares with an exercise price of \$1.34 per share.

(4) The option vests and is exercisable over two years as follows, and has a five-year term:

- i. 50% of the shares underlying the option vest on the first anniversary of the date of the grant.
- ii. 25% of the shares underlying the option vest eighteen months following the date of the grant.
- iii. 25% of the shares underlying the option vest on the second anniversary of the date of the grant.

(5) The options vest and are exercisable in full on the first anniversary of the date of grant and have a five-year term.

## Director Compensation

Our directors are reimbursed for reasonable out-of-pocket expenses incurred in attending meetings of the Board of Directors. There is no established policy for the payment of fees or other compensation to any of the members of our Board of Directors. During fiscal 2012, 120,000 shares of non-qualified stock options were granted to our directors which vest over two years and have five-year terms. The following table presents the outstanding equity awards held by each of the named directors as of June 30, 2012.

Name	Number of Securities Underlying Unexercised Options (#)	Option Exercise Price (\$)	Option Expiration Date	Number	Market
				of Shares that have not Vested (#)	Value of Shares that have not Vested (\$)
Gary Nelson	30,000	(2)\$1.34	06/15/2017	30,000	\$38,045
Joon Won Jyoung	15,000	(1)\$0.57	10/28/2016	-	-
	30,000	(2)\$1.34	06/15/2017	30,000	\$38,045
Johnathan Chee	15,000	(1)\$0.57	10/28/2016	-	-
	30,000	(2)\$1.34	06/15/2017	30,000	\$38,045
Benjamin Chung	30,000	(2)\$1.34	06/15/2017	30,000	\$38,045

(1) The options vest and are exercisable in full on the six month anniversary of the date of the grant and have a five-year term.

(2) The options vest and are exercisable over two years as follows, and have a five-year term:

i. 50% of the shares underlying the option vest on the one year anniversary of the date of the grant.

ii. 50% of the shares underlying the option vest on the two year anniversary of the date of the grant.



## **EMPLOYMENT CONTRACTS**

On September 21, 2009 we entered into Change of Control Agreements with OC Kim, our President and Acting Chief Financial Officer, Yun J. (David) Lee, our Chief Operating Officer, and Yong Bae Won, our Vice President, Engineering. Each Change of Control Agreement provides for a lump sum payment to the officer in case of a change of control of the Company. The term includes the acquisition of Common Stock of the Company resulting in one person or company owning more than 50% of the outstanding shares, a significant change in the composition of the Board of Directors of the Company during any 12-month period, a reorganization, merger, consolidation or similar transaction resulting in the transfer of ownership of more than fifty percent (50%) of the Company's outstanding Common Stock, or a liquidation or dissolution of the Company or sale of substantially all of the Company's assets.

The Change of Control Agreement with Mr. Kim is for three years and calls for a payment of \$5 million upon a change of control; the agreement with Mr. Lee is for two years and calls for a payment of \$2 million upon a change of control; and the agreement with Mr. Won is for two years and calls for a payment of \$1 million upon a change of control.

On September 15, 2011, the Board of Directors approved extending the Change of Control Agreements with OC Kim, our President and Acting Chief Financial Officer, Yun J. (David) Lee, our Chief Operating Officer, and Yong Bae Won, our Vice President, Engineering for an additional three years. Following this approval, the Change of Control Agreement with Mr. Kim will expire on September 21, 2015 and the Change of Control Agreements with Messrs. Lee and Won will expire on September 21, 2014.

## **COMPENSATION DISCUSSION AND ANALYSIS**

**GENERAL PHILOSOPHY** - We compensate our executive officers through a mix of base salary, incentive compensation and stock options. Our compensation policies are designed to be competitive with comparable employers and to align management's incentives with both near term and long-term interests of our stockholders. We use informal methods of benchmarking our executive compensation, based on the experience of our directors or, in some cases, studies of industry standards. Our compensation is negotiated on a case by case basis, with attention being given to the amount of compensation necessary to make a competitive offer and the relative compensation among our executive officers.

**BASE SALARIES** - We want to provide our senior management with a level of cash compensation in the form of base salary that facilitates an appropriate lifestyle given their professional status and accomplishments.

**INCENTIVE COMPENSATION** - Our practice is to award cash bonuses based upon performance objectives set by the Board of Directors. We maintain a bonus plan which provides our executive officers and non-executive officers the ability to earn cash bonuses based on the achievement of performance targets. The performance targets are set annually by the Board of Directors, and bonuses are awarded to executive officers and non-executive officers on a quarterly basis. The actual amount of incentive compensation paid to executive officers and non-executive officers is in the sole discretion of the Board of Directors. For fiscal 2012, the performance targets were based on achieving revenue and operating income targets.

**SEVERANCE BENEFITS** - We are generally an at will employer, and have no employment agreements with severance benefits; however, we have entered into Change of Control Agreements with our executive officers, and one other employee that provide them with lump sum payments in the event of a change in control of the Company.

**RETIREMENT PLANS** - We do not maintain any retirement plans.

**DIRECTOR COMPENSATION** - Our Directors are reimbursed for reasonable out-of-pocket expenses incurred in attending meetings of the Board of Directors. During fiscal 2012, 120,000 shares of non-qualified stock options were granted to our directors which vest over two years and have five-year terms. There is no established policy for the payment of fees or other compensation to any of the members of our Board of Directors.

## **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

The following table sets forth certain information regarding the beneficial ownership of our Common Stock as of June 30, 2012 by each director and executive officer of the Company, each person known to us to be the beneficial owner of more than 5% of the outstanding Common Stock, and all directors and executive officers of the Company as a group. Except as otherwise indicated below, each person has sole voting and investment power with respect to the shares owned, subject to applicable community property laws.

Shares Beneficially Owned

Name and Address	Number	Percent
OC Kim		12.62%
	1,499,195	
6205 Lusk Blvd., San Diego, CA 92121		
Gary Nelson		3.30%
	391,825	
6205 Lusk Blvd., San Diego, CA 92121		
C-Motech Co.Ltd		13.18%
	1,566,672 (4)	
1321-1Seocho-Dong, Seocho-Gu, Seoul, Korea		
Joon Won Jyoung		4.55%
	540,169	
6205 Lusk Blvd., San Diego, CA 92121		
Johnathan Chee		0.06%
	7,324	
6205 Lusk Blvd., San Diego, CA 92121		
Sherman Capital Group LLC		
	305,000	(1)(2)2.57%
3820 W. Happy Valley Road, Suite 141-601		
Glendale, Arizona 85310		
Steven Sherman		
	305,000	(1)(2)2.57%
3820 W. Happy Valley Road, Suite 141-601		
Glendale, Arizona 85310		
Karen Singer		
	462,697	(2) 3.89%
212 Vaccaro Drive		
Cresskill, New Jersey 07626		
David S. Oros		
	456,005	(2) 3.84%
621 E. Pratt Street		
Baltimore, Maryland 21202		

Lloyd I. Miller, III

4550 Gordon Drive 314,900 (2)(3)2.65%

Naples, Florida 34102

All directors and executive officers as a group 2,438,513 20.53%

(1) Based solely on a Schedule 13D dated March 2, 2012, which indicates that Mr. Sherman has sole dispositive and voting power over the shares of the Company owned by Sherman Capital Group.

Based solely on a Schedule 13D dated March 2, 2012, which indicates that Sherman Capital Group, Karen Singer, David S. Oros and Lloyd I. Miller III are acting as a “group” for purposes of Rule 13d-5(b)(1) of the Securities Exchange Act of 1934, as amended, and each may be deemed to beneficially own the shares owned by the others in the group. Since the four persons in the group own, in aggregate, 1,538,602 shares, or 12.95% of the outstanding shares, they are each included in this table.

(2) Based solely on a Schedule 13D dated March 2, 2012, which indicates that Mr. Miller may be deemed to beneficially own 314,900 shares of which 50,000 shares are owned of record by Trust C and 264,900 shares are owned of record by Milfam NG.

(3) The shares owned by C-Motech Co. Ltd. are the subject of a legal dispute between C-Motech and third parties relating to the ownership of these shares.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

We purchased wireless data products in the amount of \$2,087,467 and \$6,985,394 from C-Motech, for the years ended June 30, 2012 and 2011, and had related accounts payable of \$0 as of June 30, 2012 and 2011. As of June 30, 2012, C-Motech owns 1,566,672 shares, or 13.2%, of our Common Stock.

On July 27, 2010, we entered into a Common Stock Repurchase Agreement with C-Motech (the "Agreement"), under which we agreed to repurchase 3,370,356 shares of our Common Stock from C-Motech for \$3,500,000. A total of 1,803,684 shares were repurchased on the date of the Agreement in exchange for non-cash consideration in the amount of \$1,873,065, which represented amounts owed to the Company by C-Motech for certain marketing funds as well as the settlement of a price dispute for products previously purchased by the Company from C-Motech. Under the Agreement, the remaining 1,566,672 shares were to be repurchased by us upon payment of the balance, \$1,626,935, on or before December 31, 2010.

On January 28, 2011 (the "Amendment Date") the Agreement was amended to reflect (1) a change in the date the 1,566,672 shares are to be repurchased from C-Motech from December 31, 2010 to March 31, 2011, and (2) a change to the non-cash consideration of \$1,873,065. In exchange for the 1,803,684 shares, we were to pay cash to C-Motech (in the same amount) for the shares, by March 31, 2011. In addition, in a separate agreement dated January 28, 2011, C-Motech agreed to pay us \$1,873,065, for amounts owed, by March 31, 2011. The purpose of these revisions was to more clearly differentiate each party's payment obligations to the other with respect to this transaction. Following the Amendment Date, we paid C-Motech \$1,873,065 in exchange for the 1,803,684 shares previously transferred to us by C-Motech, and C-Motech paid us \$1,873,065 for amounts owed, of which \$1,581,457 was booked to other income and \$291,608 was booked to cost of goods sold. The repurchase of the remaining 1,566,672 shares has not been completed. We have provided formal notification to C-Motech that it is in breach of its obligations and we have also provided a demand to sell the shares back to us. We have attempted to tender payment for the shares without results, and we are unable to determine whether or not this repurchase will take place.

As of June 30, 2012, C-Motech owes us approximately \$84,000, relating to the defense of a patent infringement claim.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.**

Edgar Filing: FRANKLIN WIRELESS CORP - Form 10-K/A

The aggregate fees billed for the two most recently completed fiscal periods for the audit of our annual financial statements and services normally provided by the independent registered public accounting firm for this fiscal period were as follows:

	FY 2012	FY 2011
Audit Fees	\$71,500	\$69,025
Tax Fees	31,964	22,242
Total Fees	\$103,464	\$91,267

In the above table, "audit fees" are fees billed by our external auditor for services provided in auditing our company's annual financial statements for the subject year. The fees set forth on the foregoing relate to the audit as of and for the year ended June 30, 2012 and 2011, which were performed by BDO USA, LLP. All of the services described above were approved in advance by the Board of Directors.

**PART IV**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.**

- 1. Index to
  - (a) the financial statements
  - (b) Exhibits

The following Exhibits are files as part of, or incorporated by reference into, this Report on Form 10-K:

Exhibit No.	Description
2.1	Articles of Merger and Agreement and Plan of Reorganization, filed January 2, 2008 with the Nevada Secretary of State (1)
3.1	Articles of Incorporation of Franklin Wireless Corp.(1)
3.2	Amended and Restated Bylaws of Franklin Wireless Corp.(5)
10.1	Co-Development, Co-Ownership and Supply Agreement, dated January 5, 2005 between the Company and C-Motech Co., Ltd. (2)
10.2	Lease, dated August 12, 2011, between the Company and EJMC, Inc., a California corporation. (6)
10.3	Employment Agreement, dated September 21, 2009, between Franklin Wireless Corp. and OC Kim (4)
10.4	Change of Control Agreement, dated September 21, 2009, between Franklin Wireless Corp. and OC Kim (5)
10.5	Change of Control Agreement, dated September 21, 2009, between Franklin Wireless Corp. and David Lee. (5)
10.6	Common Stock Repurchase Agreement between Franklin Wireless Corp. and C-Motech Co., dated July 27, 2010. (7)

14.1 Code of Ethics (3)

31 Certificate of Chief Executive Officer Acting Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32 Certificate of Chief Executive Officer and Acting Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101.INS XBRL Instance Document  
101.SCH XBRL Schema Document  
101.CAL XBRL Calculation Linkbase Document  
101.DEF XBRL Definition Linkbase Document  
101.LAB XBRL Label Linkbase Document  
101.PRE XBRL Presentation Linkbase Document

\* Pursuant to Rule 406T of Regulation S-T, the interactive data files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

(1) Incorporated by reference from Report on Form 10-QSB for the quarterly period ended March 31, 2008, filed on May 14, 2008

(2) Incorporated by reference from Annual Report on Form 10-KSB for the year ended June 30, 2005, filed on May 23, 2006

(3) Incorporated by reference from Annual Report on Form 10-KSB for the year ended June 30, 2008, filed on September 26, 2008



Edgar Filing: FRANKLIN WIRELESS CORP - Form 10-K/A

(4) Incorporated by reference from Annual Report on Form 10-K for the year ended June 30, 2009, filed on October 13, 2009.

(5) Incorporated by reference from Annual Report on Form 10-K for the year ended June 30, 2011, filed on September 28, 2011

(6) Incorporated by reference from Quarterly Report on Form 10-Q for the quarter ended December 31, 2010 filed on February 14, 2011

(c) Supplementary Information

None.

27

SIGNATURES

In accordance with Section 13 of 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Franklin Wireless  
Corp.

/s/ OC Kim

By:

OC Kim, President

Dated: November 2, 2012

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
(1) Principal Executive, Financial and Accounting Officer		
/s/ OC KIM	President, Acting Chief Financial Officer and a Director	November 2, 2012
OC Kim		
(4) Directors		
/s/ GARY NELSON	Chairman of the Board of Directors	November 2, 2012

Gary Nelson

/s/ JOON WON JYOUNG

Director

November 2, 2012

Joon Won Jyoung

/s/ JOHNATHAN CHEE

Director

November 2, 2012

Johnathan Chee

/S/ BENJAMIN CHUNG

Director November 2, 2012

Benjamin Chung

**FRANKLIN WIRELESS CORP.**

**INDEX TO CONSOLIDATED FINANCIAL STATEMENTS ON FORM 10-K**

**FOR THE YEARS ENDED JUNE 30, 2012**

	Page No.
Index to Consolidated Financial Statements	F-1
Report of Independent Registered Public Accounting Firm	F-2
Consolidated Balance Sheets as of June 30, 2012 and June 30, 2011	<b>F-3</b>
Consolidated Statements of Operations for the Years ended June 30, 2012 and 2011	F-4
Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss) for the Years ended June 30, 2012 and 2011	F-5
Consolidated Statements of Cash Flows for the Years ended June 30, 2012 and 2011	F-6
Notes to Financial Statements	F-7

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders

Franklin Wireless Corp.

San Diego, California

We have audited the accompanying consolidated balance sheets of Franklin Wireless Corp. and subsidiaries (the “Company”) as of June 30, 2012 and 2011 and the related statements of operations, stockholders’ equity and comprehensive income (loss), and cash flows for each of the two years then ended. These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Franklin Wireless Corp. at June 30, 2012 and 2011, and the results of its consolidated operations and its cash flows for each of the two years then ended, in conformity with accounting principles generally accepted in the United States of America.

/s/ BDO USA, LLP

BDO USA, LLP

San Diego, California

October 12, 2012

F-2

**FRANKLIN WIRELESS CORP.****Consolidated Balance Sheets**

	Fiscal Years Ended June 30,	
	2012	2011
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$9,419,441	\$11,357,878
Accounts receivable	13,222,951	6,916,020
Inventories	1,746,877	934,636
Loan to an employee	30,337	-
Prepaid expenses and other current assets	106,238	24,918
Prepaid income taxes	1,244,279	88,261
Deferred tax assets, current	55,043	220,031
Advance payment to vendor	222,869	41,376
Total current assets	26,048,035	19,583,120
Property and equipment, net	427,988	440,120
Intangible assets, net	3,515,512	2,275,357
Deferred tax assets, non-current	1,482,926	1,459,119
Goodwill	273,285	273,285
Other assets	123,605	140,258
<b>TOTAL ASSETS</b>	<b>\$31,871,351</b>	<b>\$24,171,259</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities		
Accounts payable	\$10,076,221	\$2,781,651
Advance payments from customers	1,061	15,507
Income taxes payable	-	121,362
Accrued liabilities	941,881	319,415
Marketing funds payable	1,633,806	1,633,806
Short-term borrowings	139,134	139,134
Total current liabilities	12,792,103	5,010,875
Other long-term liabilities	185,980	188,104
Total liabilities	12,978,083	5,198,979
Stockholders' equity:		
Parent Company stockholders' equity:		
Preferred stock, par value \$0.001 per share, authorized 10,000,000 shares;	-	-
No preferred stock issued and outstanding as of June 30, 2012 and 2011		
Common stock, par value \$0.001 per share, authorized 50,000,000 shares;	13,616	13,546
11,882,971 and 11,812,971 shares issued and outstanding as of June 30, 2012 and 2011,		

respectively

Additional paid-in capital	6,681,378	6,420,672
Retained earnings	13,398,461	13,527,435
Treasury stock, 1,803,684 shares	(1,873,065 )	(1,873,065 )
Accumulated other comprehensive loss	20,333	(17,182 )
Total Parent Company stockholders' equity	18,240,723	18,071,406
Non-controlling interests	652,545	900,874
Total stockholders' equity	18,893,268	18,972,280
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$31,871,351	\$24,171,259

See accompanying notes to consolidated financial statements.

F-3



**FRANKLIN WIRELESS CORP.****Consolidated Statements of Operations**

	<b>Fiscal Years Ended June 30,</b>		
	2012		2011
Net sales	\$ 24,266,604		\$ 46,514,496
Cost of goods sold	19,038,346		32,170,247
Gross profit	5,228,258		14,344,249
Operating expenses:			
Selling, general, and administrative and R&D	7,485,670		8,691,174
Total operating expenses	7,485,670		8,691,174
Income (loss) from operations	(2,257,412	)	5,653,075
Other income (loss), net:			
Interest income	31,460		46,486
Gain on sale of property and equipment	-		212,303
Loss on disposal of property and equipment	(291	)	(140,283
Reimbursement of marketing fund for products previously purchased	-		1,581,457
Other income (loss), net	92,546		344,134
Total other income (loss), net	123,715		2,044,097
Net income (loss) before provision (benefit) for income taxes	(2,133,697	)	7,697,172
Income tax provision (benefit)	(1,213,791	)	3,353,795
Net income (loss)	(919,906	)	4,343,377
Non-controlling interests in net income of subsidiary at 49.4%	-		(207,739
			)

Non-controlling interests in net loss of subsidiary at 48.5%	–		409,891
Non-controlling interests in net loss of subsidiary at 48.2%	790,932		–
Net income (loss) attributable to parent company	\$ (128,974 )		\$ 4,545,529
Basic earnings (loss) per share attributable to parent company stockholders	\$ (0.01 )		\$ 0.37
Diluted earnings (loss) per share attributable to parent company stockholders	\$ (0.01 )		\$ 0.36
Weighted average common shares outstanding – basic	11,858,813		12,279,927
Weighted average common shares outstanding – diluted	11,858,813		12,463,585
Comprehensive income (loss)			
Net income (loss)	\$ (919,906 )		\$ 4,343,377
Translation adjustments	37,515		(4,584 )
Comprehensive income (loss)	(882,391 )		4,338,793
Comprehensive loss attributable to non-controlling interest	790,932		202,152
Comprehensive income (loss) attributable to controlling interest	\$ (91,459 )		\$ 4,540,945

See accompanying notes to consolidated financial statements.

**FRANKLIN WIRELESS CORP.****Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss)**

	Common Stock		Additional Paid-in	Retained	Treasury	Accumulated Other Comprehensive Income	Non-controlling Interest	Total Stockholders' Equity
	Shares	Amount	Capital	Earnings	Stock	(Loss)		
Balance – June 30, 2010	13,781,491	\$ 13,711	\$ 5,556,525	\$ 8,981,906	\$–	\$(12,598)	\$ 1,129,680	\$ 15,669,224
Net income	–	–	–	4,545,529	–	–	–	4,545,529
Foreign exchange translation	–	–	–	–	–	(4,584 )	–	(4,584 )
Total comprehensive income								<b>4,540,945</b>
Comprehensive loss attributable to non-controlling interest	–	–	–	–	–	–	(202,152 )	(202,152 )
Purchase of subsidiary stock	–	–	–	–	–	–	(26,654 )	(26,654 )
Share-based compensation	–	–	800,762	–	–	–	–	800,762
Repurchase of common stock	(1,803,684 )	–	–	–	(1,873,065)	–	–	(1,873,065 )
Cancellation of stock	(250,000 )	(250 )	250	–	–	–	–	–
Issuance of stock related to stock options exercised	85,164	85	63,135	–	–	–	–	63,220
Balance – June 30, 2011	11,812,971	\$ 13,546	\$ 6,420,672	\$ 13,527,435	\$(1,873,065)	\$(17,182)	\$ 900,874	\$ 18,972,280
Net loss attributable to parent company	–	–	–	(128,974 )	–	–	–	(128,974 )

Edgar Filing: FRANKLIN WIRELESS CORP - Form 10-K/A

Foreign exchange translation	–	–	–	–	–	37,515	–	37,515
Total comprehensive income								<b>(91,459 )</b>
Comprehensive loss attributable to non-controlling interest	–	–	–	–	–	–	(790,932 )	(790,932 )
Proceeds from subsidiary's sale of stock to non-controlling shareholders	–	–	–	–	–	–	542,603	542,603
Share-based compensation	–	–	224,526	–	–	–	–	224,526
Issuance of stock related to stock options exercised	70,000	70	36,180	–	–	–	–	36,250
Balance – June 30, 2012	11,882,971	\$13,616	\$6,681,378	\$13,398,461	\$(1,873,065)	\$20,333	\$652,545	\$18,893,268

See accompanying notes to consolidated financial statements.

**FRANKLIN WIRELESS CORP.****Consolidated Statements of Cash Flows**

	<b>Fiscal Years Ended June 30,</b>		2011
	2012		
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income (loss)	\$ (919,906 )		\$ 4,343,377
Adjustments to reconcile net income to net cash from operating activities:			
Gain on sales of property and equipment	–		(212,303 )
Loss on disposal of property and equipment	291		140,283
Depreciation	164,054		151,916
Amortization of intangible assets	892,482		868,295
Write off of uncollectible accounts receivable	149,880		–
Deferred tax assets	141,181		(7,214 )
Share-based compensation	224,526		800,762
Increase (decrease) in cash due to change in:			
Accounts receivable	(6,456,811 )		(3,797,266 )
Inventories	(812,241 )		(737,006 )
Loan to employee	(30,337 )		–
Prepaid expenses and other current assets	(81,320 )		10,535
Prepaid income taxes	(1,156,018 )		(88,261 )
Advance payment to vendor	(181,494 )		416,658
Other assets	16,653		48,023
Trade accounts payable	7,294,570		(3,636,104 )
Income taxes payable	(121,362 )		(808,176 )
Accrued liabilities	622,466		(412,750 )

Marketing funds payable	–	356,487
Advance payments from customers	(14,446 )	(293,493 )
Other liabilities	(2,124 )	33,298
Net cash used in operating activities	(269,956 )	(2,822,939 )
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property and equipment	(152,212 )	(119,699 )
Payments for capitalized software and development costs	(1,412,910 )	(127,304 )
Purchases of intangible assets	(719,727 )	(157,446 )
Proceeds from sale of property and equipment	–	569,328
Net cash provided by (used in) investing activities	(2,284,849 )	164,879
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Repayment of short-term borrowings	–	(173,511 )
Repayment of long-term borrowings	–	(231,761 )
Proceeds from short-term borrowings	–	139,134
Repurchase of common stock	–	(1,873,065 )
Proceeds from the exercise of employee stock options	36,250	63,220
Proceeds from subsidiary's sale of stock to non-controlling shareholders	542,603	–
Net cash provided by (used in) financing activities	578,853	(2,075,983 )
Effect of foreign currency translation on cash	37,515	(15,580 )
Net increase (decrease) in cash and	(1,938,437 )	(4,749,623 )

cash equivalents			
Cash and cash			
equivalents, beginning	11,357,878		16,107,501
of year			
Cash and cash			
equivalents, end of	\$ 9,419,441	\$	11,357,878
year			
Supplemental			
disclosure of cash			
flow information:			
Cash paid during the			
years for:			
Interest	\$ 8,796	\$	7,137
Income taxes	\$ 143,774	\$	4,280,000

See accompanying notes to consolidated financial statements.

F-6

**FRANKLIN WIRELESS CORP.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 – BUSINESS OVERVIEW**

We are engaged in the design, manufacture and sale of broadband high speed wireless data communication products such as third generation (“3G”) and fourth generation (“4G”) wireless modules and modems. We focus primarily on wireless broadband Universal Serial Bus (“USB”) modems, which provide a flexible way for consumers to connect to wireless broadband networks from laptop or desktop computers. Our broadband wireless data communication products are positioned at the convergence of wireless communications, mobile computing and the Internet, each of which we believe represents a growing market.

Our wireless products are based on Evolution Data Optimized technology (“EV-DO technology”) of Code Division Multiple Access (“CDMA”), High-Speed Packet Access (“HSPA”) technology of Wideband Code Division Multiple Access (“WCDMA”), Worldwide Interoperability for Microwave Access (“WiMAX”) based on the IEEE 802.16 standard and Long Term Evolution (LTE) which enable end users to send and receive email with large file attachments, play interactive games, receive, send and download high resolution pictures, videos and music content.

We market our products directly to wireless operators, and indirectly through strategic partners and distributors. Our global customer base extends primarily from the United States to South American and Caribbean countries. Our USB modems are certified by Sprint, C-Spire Wireless and other wireless operators located in the United States and also by wireless operators located in Caribbean and South American countries.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Principles of Consolidation**



The consolidated financial statements include the accounts of the Company, a wholly-owned subsidiary, and a subsidiary with a majority voting interest of 51.8% (48.2% is owned by non-controlling interests) and 51.5% (48.5% is owned by non-controlling interests) as of June 30, 2012 and June 30, 2011, respectively, and 50.6% (49.4% was owned by non-controlling interests) prior to January, 2011. In the preparation of consolidated financial statements of the Company, intercompany transactions and balances are eliminated and net earnings are reduced by the portion of the net earnings of subsidiaries applicable to non-controlling interests.

As consolidated financial statements are based on the assumption that they represent the financial position and operating results of a single economic entity, the retained earnings or deficit of a subsidiary at the date of acquisition, October 1, 2009, by the parent are excluded from consolidated retained earnings. When a subsidiary is consolidated the consolidated financial statements include the subsidiary's revenues, expenses, gains, and losses only from the date the subsidiary is initially consolidated, and the noncontrolling interest is reported in the consolidated statement of financial position within equity, separately from the parent's equity. There are no shares of the Company held by the subsidiaries as of June 30, 2012 or June 30, 2011.

#### **Non-controlling Interest in a Consolidated Subsidiary**

On January 10, 2011, we purchased 20,000 shares of our Korea-based subsidiary, Franklin Technology Inc. ("FTI") common stock for \$26,654. On July 1, 2011 (the "Effective Date"), we entered into a Convertible Bond Purchase Agreement with FTI. Under this agreement, we purchased a convertible bond from FTI with an original principal amount of \$500,000 that bears interest at a rate of 5% per annum (with interest payable semi-annually) and matures on July 1, 2016. Pursuant to the terms of this agreement, upon conversion, the bond will convert into FTI Common Stock at a price of approximately \$0.55 per share. On August 11, 2011, we converted the full amount of the bond of \$500,000 into 916,666 shares of FTI Common Stock at a price of approximately \$0.55. Concurrent with the bond conversion, FTI raised \$542,603 by issuing 853,328 shares of its common stock to new investors at a price of approximately \$0.64 per share. As a result of these transactions, FTI's total outstanding shares increased by 1,769,994 shares to 1,988,660 shares. In addition, we own 1,029,332 shares, or 51.8% of the outstanding capital stock of FTI, with 48.2% owned by non-controlling interests.

As of June 30, 2012, the non-controlling interest was \$652,545 which represents a \$248,329 decrease from \$900,874 as of June 30, 2011. The decrease of \$248,329 in the non-controlling interest was due to the non-controlling interests in net loss of subsidiary of \$790,932 for the year ended June 30, 2012, which was partially offset by the \$542,603 that FTI raised by issuing 853,328 shares of its common stock to new investors, which took place during the first quarter of our fiscal year 2012.

## Segment Reporting

Accounting Standards Codification (“ASC”) Topic 280, “Segment Reporting,” requires public companies to report financial and descriptive information about their reportable operating segments. We identify our operating segments based on how management internally evaluates separate financial information, business activities and management responsibility. We have one reportable segment, consisting of the sale of wireless access products.

We generate revenues from three geographic areas, consisting of the United States, the Caribbean and South America and Asia. The following enterprise wide disclosure is prepared on a basis consistent with the preparation of the consolidated financial statements. The following table contains certain financial information by geographic area:

	<b>Fiscal Year Ended June 30,</b>	
	2012	2011
Net sales:		
United States	\$13,851,066	\$34,799,764
Caribbean and South America	6,450,174	11,343,521
Asia	3,965,364	371,211
Totals	\$24,266,604	\$46,514,496
	June 30,	June 30,
Long-lived assets, net:	2012	2011
United States	\$706,065	\$93,434
Asia	3,237,435	2,622,043
Totals	\$3,943,500	\$2,715,477

## Fair Value of Financial Instruments

The carrying amounts of financial instruments such as assets, cash equivalents, accounts receivable, accounts payable and debt approximate the related fair values due to the short-term maturities of these instruments. We invest our excess cash into financial instruments which are readily convertible into cash, such as money market funds (See Note 3).

## Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could materially differ from those estimates.

#### **Allowance for Doubtful Accounts**

We do not maintain an allowance for doubtful accounts. This is based upon our review of our collection history as well as the current balances associated with all significant customers and associated invoices. We did incur a loss of \$149,880 during the year ended June 30, 2012 that resulted from the write-off of uncollectible accounts receivable. This was a one-time transaction associated with amounts owed to FTI for research and development services provided to a former customer, which took place prior to our acquisition of FTI in October, 2009. FTI filed a lawsuit in order to collect this amount, but the lawsuit was dismissed in December 2011, and FTI wrote-off this amount as bad debt expense. Following the acquisition date, FTI no longer provides research and development services to customers other than Franklin Wireless.

## **Reclassifications**

Certain reclassifications have been made to prior period amounts to conform to the current period presentation. This reclassification relates to amortization expense associated with capitalized product development previously reported as selling, general and administrative expense that has been reclassified to cost of goods sold for all periods presented. The amortization expense included in cost of goods sold for the years ended June 30, 2012 and 2011 is \$716,180 and \$714,082, respectively. This reclassification does not affect previously reported net sales, net income (loss), earnings per share, or any portion of our consolidated balance sheets or consolidated statements of cash flow for any period presented.

## **Revenue Recognition**

We recognize revenue in accordance with ASC 605, "Revenue Recognition," when persuasive evidence of an arrangement exists, the price is fixed or determinable, collection is reasonably assured and delivery of products has occurred or services have been rendered. Accordingly, we recognize revenues from product sales upon shipment of the products to customers or when the products are received by the customers in accordance with the shipping or delivery terms. We provide a factory warranty for one year from the shipment date, which is covered by our vendors pursuant to purchase agreements.

## **Cost of Goods Sold**

All costs associated with our contract manufacturers, as well as distribution, fulfillment and repair services are included in our cost of goods sold. Cost of goods sold also includes amortization expense associated with capitalized product development costs associated with complete technology.

## **Goodwill**

Intangible assets, consisting of goodwill, are accounted for in accordance with ASC Topic 350, *Intangibles – Goodwill and Other* (formerly SFAS No. 142, *Goodwill and Other Intangibles*) which does not permit the amortization of goodwill. Rather, these items must be tested for impairment annually and when events occur or circumstances change that would indicate the carrying amount may be impaired. Goodwill is recorded as the excess of purchase price over the fair value of the identifiable net assets acquired.

Our valuation methodology for assessing impairment, using both the discounted cash flows approach and the market approach, requires management to make judgments and assumptions based on historical experience and projections of future operating performance. Our annual impairment review performed on June 30, 2012 did not indicate that goodwill was impaired.

### **Capitalized Product Development Costs**

Accounting Standards Codification (“ASC”) Topic 350, “Intangibles – Goodwill and Other” includes software that is part of a product or process to be sold to a customer and shall be accounted for under Subtopic 985-20. Our products contain embedded software internally developed by FTI which is an integral part of these products because it allows the various components of the products to communicate with each other and the products are clearly unable to function without this coding.

The costs of product development that are capitalized once technological feasibility is determined (noted as Technology in progress in the Intangible Assets table) include payroll, employee benefits, and other headcount-related expenses associated with product development. We determine that technological feasibility for our products is reached after all high-risk development issues have been resolved. Once the products are available for general release to its customers, we cease capitalizing the product development costs and any additional costs, if any, are expensed. The capitalized product development costs are amortized on a product-by-product basis using the greater of straight-line amortization or the ratio of the current gross revenues to the current and anticipated future gross revenues. The amortization begins when the products are available for general release to the Company’s customers.

As of June 30, 2012 and June 30, 2011, capitalized product development costs in progress were \$1,258,500 and \$127,304, respectively, and these amounts are included in intangible assets in our consolidated balance sheets. During the year ended June 30, 2012, we incurred \$1,412,910 in capitalized product development costs and transferred \$281,714 to complete technology following the completion of certain product development efforts. All expenses incurred before technological feasibility is reached are expensed and included in our consolidated statements of operations.

### **Research and Development Costs**

Costs associated with research and development are expensed as incurred. Research and development costs were approximately \$1,360,000 and \$2,450,000 for the years ended June 30, 2012 and June 30, 2011, respectively.

### **Advertising and Promotion Costs**

Costs associated with advertising and promotions are expensed as incurred. Advertising and promotion costs were \$72,798 and \$94,879 for the years ended June 30, 2012 and 2011, respectively.

### **Warranties**

We provide a factory warranty for one year which is covered by our vendors and manufacturers under purchase agreements between the Company and the vendors. In general, these products are shipped directly from our vendors to our customers. As a result, we do not have warranty exposure and do not accrue any warranty expenses.

### **Shipping and Handling Costs**

Costs associated with product shipping and handling are expensed as incurred. Shipping and handling costs, which are included in selling, general and administrative expenses on the statement of operations, were \$226,758 and \$232,880 for the years ended June 30, 2012 and 2011, respectively.

### **Cash and Cash Equivalents**

For purposes of the consolidated statements of cash flow, we consider all highly liquid investments purchased with original maturities of three months or less to be cash equivalents.

## Inventories

Our inventories consist of finished goods and are stated at the lower of cost or market, cost being determined on a first-in, first-out basis. We assess the inventory carrying value and reduce it, if necessary, to its net realizable value based on customer orders on hand, and internal demand forecasts using management's best estimates given information currently available. Our customer demand is highly unpredictable, and can fluctuate significantly caused by factors beyond the control of the Company. We may write down our inventory value for potential obsolescence and excess inventory. However, as of June 30, 2012, we believe our inventory needs no such reserves and have recorded no inventory reserves.

## Property and Equipment

Property and equipment are recorded at cost. Significant additions or improvements extending useful lives of assets are capitalized. Maintenance and repairs are charged to expense as incurred. Depreciation is computed using the straight-line method over the estimated useful lives as follows:

Machinery	6 years
Office equipment	5 years
Molds	3 years
Vehicles	5 years
Computers and software	5 years
Furniture and fixtures	7 years
Facilities	5 years

## Goodwill and Intangible Assets

Goodwill and certain intangible assets are recorded in connection with the FTI acquisition and are accounted for in accordance with ASC 805, "Business Combinations." Goodwill represents the excess of the purchase price over the fair value of the tangible and intangible net assets acquired. Intangible assets are recorded at their fair value at the date of acquisition. Goodwill and other intangible assets are accounted for in accordance with ASC 350, "Goodwill and Other Intangible Assets." Goodwill is tested for impairment at least annually and any related impairment losses are recognized in earnings when identified. No impairment was noted as of June 30, 2012 and 2011.

**Intangible Assets**

The definite lived intangible assets consisted of the following as of June 30, 2012:

Definite lived intangible assets:	Expected Life	Average Remaining life	Gross Intangible Assets	Accumulated Amortization	Net Intangible Assets
Complete technology	3 years	0.3 years	\$490,000	\$449,167	\$40,833
Complete technology	3 years	0.8 years	1,517,683	1,098,830	418,853
Complete technology	3 years	2.5 years	281,714	46,952	234,762
Supply and development agreement	8 years	5.3 years	1,121,000	385,344	735,656
Technology	Not Applicable	–	1,258,499	–	1,258,499
In progress					
Software	5 years	3.3 years	163,607	44,033	119,574
Patent	10 years	9.7 years	11,944	289	11,655
Certifications & licenses	3 years	2.9 years	701,622	5,942	695,680
<b>Total as of June 30, 2012</b>			<b>\$5,546,069</b>	<b>\$2,030,557</b>	<b>\$3,515,512</b>

The definite lived intangible assets consisted of the following as of June 30, 2011:

Definite lived intangible assets:	Expected Life	Average Remaining life	Gross Intangible Assets	Accumulated Amortization	Net Intangible Assets
Complete technology	3 years	1.3 years	\$490,000	\$285,833	\$204,167
Complete technology	3 years	1.8 years	1,517,683	592,936	924,747
Supply and development agreement	8 years	6.3 years	1,121,000	245,219	875,781
Technology	Not Applicable	–	127,304	–	127,304
In progress					
Software	5 years	4.3 years	155,004	14,027	140,977
Patent	10 years	9.8 years	2,441	60	2,381
<b>Total as of June 30, 2011</b>			<b>\$3,413,432</b>	<b>\$1,138,075</b>	<b>\$2,275,357</b>





Amortization expense recognized during the years ended June 30, 2012 and 2011 was \$892,482 and \$868,295, respectively. The amortization expenses of the definite lived intangible assets for the next five years and thereafter is as follows:

	FY2013	FY2014	FY2015	FY2016	FY2017	Thereafter
Total	\$1,306,234	\$921,319	\$868,425	\$237,500	\$141,319	\$40,715

### **Long-lived Assets**

In accordance with ASC 360, "Property, Plant, and Equipment," we review for impairment of long-lived assets and certain identifiable intangibles whenever events or circumstances indicate that the carrying amount of assets may not be recoverable. We consider the carrying value of assets may not be recoverable based upon our review of the following events or changes in circumstances: the asset's ability to continue to generate income from operations and positive cash flow in future periods; loss of legal ownership or title to the assets; significant changes in our strategic business objectives and utilization of the asset; or significant negative industry or economic trends. An impairment loss would be recognized when estimated future cash flows expected to result from the use of the asset are less than its carrying amount.

We tested the long-lived assets for impairment as of June 30, 2012 by comparing the discounted cash flows of the assets to their carrying values and concluded that, as of this date, no impairment existed. We are not aware of any events or changes in circumstances following this date that would indicate that the long-lived assets are impaired.

### **Concentrations of Credit Risk**

We extend credit to our customers and perform ongoing credit evaluations of such customers. We evaluate our accounts receivable on a regular basis for collectability and provide for an allowance for potential credit losses as deemed necessary. No reserve was required or recorded for any of the periods presented.

Substantially all of our revenues are derived from sales of wireless data products. Any significant decline in market acceptance of our products or in the financial condition of our existing customers could impair our ability to operate effectively.

A significant portion of our revenue is derived from a small number of customers. For the year ended June 30, 2012, net sales to our two largest customers accounted for 39% and 19% of our consolidated net sales and 47% and 35% of our accounts receivable balance as of June 30, 2012. In the same period in 2011, net sales to our two largest customers accounted for 59% and 12% of net sales and 80% and 0% of our accounts receivable balance as of June 30, 2011. No other customers accounted for more than ten percent of total net sales for the years ended June 30, 2012 and 2011.

For the year ended June 30, 2012, we purchased the majority of our wireless data products from two manufacturing companies located in Asia. If any of these manufacturing companies were to experience delays, capacity constraints or quality control problems, product shipments to our customers could be delayed, or our customers could consequently elect to cancel the underlying product purchase order, which would negatively impact the Company's revenue. For the year ended June 30, 2012, we purchased wireless data products from these suppliers in the amount of \$13,765,478, or 63.2% of total purchases, and had related accounts payable of \$7,576,976 as of June 30, 2012. For the year ended June 30, 2011, we purchased wireless data products from these suppliers in the amount of \$31,157,229, or 98.6% of total purchases, and had related accounts payable of \$2,176,785 as of June 30, 2011.

We maintain our cash accounts with established commercial banks. Such cash deposits may exceed the Federal Deposit Insurance Corporation insured limit of \$250,000 for each account. However, we do not anticipate any losses on excess deposits.

## **RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-05, Presentation of Comprehensive Income, which eliminates the option of presenting the components of other comprehensive income (OCI) as part of the statement of changes in stockholders' equity. The ASU instead permits an entity to present the total of comprehensive income, the components of net income, and the components of OCI either in a single continuous statement of comprehensive income or in two separate but consecutive statements. With either format, the entity is required to present each component of net income along with total net income, each component of OCI along with the total for OCI, and a total amount for comprehensive income. Also, the ASU requires entities to present, for either format, reclassification adjustments for items that are reclassified from OCI to net income in the statement(s) where the components of net income and the components of OCI are presented. This ASU is to be applied retrospectively. For public entities, the ASU is effective for interim and annual periods beginning after December 15, 2011. Early adoption is permitted, since compliance with the amendments is already permitted. We have adopted this guidance and note that it does not have any material impact on our consolidated financial statements.

In September 2011, the FASB issued ASU 2011-08, Testing Goodwill for Impairment, which permits entities to determine first whether it is necessary to apply the traditional two-step goodwill impairment test, based on qualitative factors. An entity also has the option to bypass the qualitative assessment for any reporting unit in any period and proceed directly to the first step of the two-step goodwill impairment test; an entity may resume performing the qualitative assessment in any subsequent period. Also under the amendments, an entity is no longer permitted to carry forward its detailed calculation of a reporting unit's fair value from a prior year. The ASU also includes examples of events and circumstances for an entity to consider in evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, which supersede the previous examples of events and circumstances that an entity should consider when testing goodwill for impairment between annual tests. An entity having a reporting unit with a zero or negative carrying amount will also consider the revised list of factors in determining whether to perform the second step of the impairment test. The ASU is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued. We have adopted this guidance and note that it does not have any material impact on our consolidated financial statements.

### NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS

We are required to disclose the estimated fair value of certain assets and liabilities in accordance with Accounting Standards Codification (“ASC”) Topic 825, “Financial Instruments.” As of June 30, 2012 and 2011, management believes that the carrying value of assets, cash and cash equivalents approximate fair value, due to the short maturity of our Level 1 financial instruments. The carrying amounts and estimated fair value of our financial instruments consisted of cash and cash equivalents of \$9,419,441 and \$11,537,878 as of June 30, 2012 and 2011, respectively. Based on borrowing rates currently available to us for loans with similar terms, the carrying value of short-term borrowing of \$139,134 as of June 30, 2012 and 2011 approximates fair value and represents a level 2 valuation.

### NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of:

	June 30, 2012	June 30, 2011
Machinery and facility	\$ 159,569	\$ 143,967
Office equipment	297,258	271,508

Edgar Filing: FRANKLIN WIRELESS CORP - Form 10-K/A

Molds	382,245	284,645
Vehicle	9,843	9,843
	848,915	709,963
Less accumulated depreciation	(420,927)	(269,843)
Total	\$427,988	\$440,120

Depreciation expense associated with property and equipment was \$164,054 and \$151,916 for the fiscal years ended June 30, 2012 and 2011, respectively.

F-13

**NOTE 5 - ACCRUED LIABILITIES**

Accrued liabilities consisted of the following as of:

	June 30, 2012	June 30, 2011
Accrued salaries, incentives	\$135,000	\$-
Accrued salaries, severance	177,912	231,917
Accrued vacation	122,380	66,143
Payroll taxes	24,813	-
Other accrued liabilities	481,776	21,355
Total	\$941,881	\$319,415

**NOTE 6 – SHORT-TERM BORROWINGS FROM BANKS**

Short-term borrowings from banks consisted of the following as of:

	June 30, 2012	June 30, 2011
Loan dated June 2011, due to a financial institution, with principal and monthly interest payments (interest rate of 8.90% per annum), and the original remaining balance due September 2011, which was extended to September 2012 (interest rate of 5.74% per annum as extended)	\$139,134	\$139,134
Total	\$139,134	\$139,134

The short-term borrowings from banks of \$139,134 as of June 30, 2012 and 2011 result from the consolidation of FTI's debt.

**NOTE 7 - INCOME TAXES**

Income tax provision (benefit) from continuing operations for the years ended June 30, 2012 and 2011 consists of the following:

	<b>Year Ended June 30,</b>	
	2012	2011
Current income tax expense (benefit):		
Federal	\$(18,923 )	\$2,571,668
State	(1,034,425)	729,694
	(1,053,348)	3,301,362
Deferred income tax expense (benefit):		
Federal	143,007	119,250
State	(8,668 )	(1,941 )
Foreign	(294,782 )	(64,876 )
	(160,443 )	52,433
Provision for income taxes	\$(1,213,791)	\$3,353,795

F-14

The provision (benefit) for income taxes reconciles to the amount computed by applying effective federal statutory income tax rate to income (loss) before provision for income taxes as follows:

	<b>Year Ended June 30,</b>			
	2012	%	2011	%
Federal tax provision (benefit), at statutory rate of 34%, earnings (loss) before income taxes and extraordinary items	\$(725,457 )	(34.0)	\$2,787,569	34.0
State tax, net of federal tax benefit	(688,440 )	(32.3)	480,317	5.9
Nondeductible expenses	66,692	3.1	280,185	3.4
R&D Credits	(20,125 )	(0.9 )	(66,619 )	(0.8 )
Uncertain tax position	(67,336 )	(3.2 )	20,746	0.3
Foreign rate difference	376,453	17.6	(166,426 )	(2.0 )
Other	(155,578 )	(7.3 )	18,023	0.2
Provision (benefit) for income taxes	\$(1,213,791)	(56.9)	\$3,353,795	41.0

Deferred income taxes reflect the net effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of our deferred tax assets are as follows:

	June 30, 2012	June 30, 2011
Deferred tax asset:		
Net operating losses	\$1,680,163	\$1,782,062
State tax	(2,586 )	190,948
Intangibles	(193,870 )	(299,957 )
Other, net	54,262	6,097 )
Total deferred tax assets	1,537,969	1,679,150
Less valuation allowance	—	—
Net deferred tax asset	\$1,537,969	\$1,679,150

Deferred income tax assets and liabilities are recorded for differences between the financial statement and tax basis of the assets and liabilities that will result in taxable or deductible amounts in the future based on enacted laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. We have evaluated the available evidence supporting the realization of our gross deferred tax assets, including the amount and timing of future taxable income, and have determined it is more likely than not that the assets will be fully realized and no valuation allowance is necessary as of June 30, 2012. As of June 30, 2012, we have federal and state net operating loss carryforwards of approximately \$4.4 million and \$1.7 million, which expire through 2023 and 2017, respectively. The



utilization of net operating loss carryforwards may be subject to limitations under provision of the Internal Revenue Code Section 382 and similar state provisions.

We adopted the provision of ASC 740 related to accounting for uncertain tax positions effective July 1, 2007, which prescribes a recognition threshold and measurement process for recording in the financial statements, uncertain tax positions taken or expected to be taken in a tax return. Under this provision, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority. Tax benefits of an uncertain tax position will not be recognized if it has less than a 50% likelihood of being sustained based on technical merits.

F-15

A reconciliation of the beginning and ending balance of unrecognized tax benefits, which are included in accrued liabilities on the balance sheet, is as follows:

Balance as of June 30, 2010	73,431
Gross increase or (decrease)	(20,746)
Balance as of June 30, 2011	\$94,177
Gross increase or (decrease)	6,095
Reversal of reserve on unrecognized tax benefits	(73,431)
Balance as of June 30, 2012	\$26,841

We do not anticipate any material change in the total amount of unrecognized tax benefits to occur within the next twelve months. ASC 740 requires us to accrue interest and penalties where there is an underpayment of taxes based on our best estimate of the amount ultimately to be paid. Our policy is to recognize interest accrued related to unrecognized tax benefits and penalties as income tax expense. We have not recorded any interest or penalties as the liability associated with the unrecognized tax benefits is immaterial. We are subject to taxation in the U.S., various state and foreign jurisdictions. We are no longer subject to U.S. examination for years before 2009 by the federal taxing authority, and years before 2005 by state taxing authorities.

#### NOTE 8 – EARNINGS PER SHARE

We report earnings per share in accordance with ASC 260, “Earnings Per Share.” Basic earnings (loss) per share are computed using the weighted average number of shares outstanding during the period. Diluted earnings per share represent basic earnings per share adjusted to include the potentially dilutive effect of outstanding stock options. For the year ended June 30, 2012, we are in a net loss position and has excluded 1,328,170 stock options from the calculation of diluted net loss per share because these securities are anti-dilutive. The weighted average number of shares outstanding used to compute earnings per share is as follows:

	<b>Year Ended June 30,</b>	
	2012	2011
Net income (loss) attributable to parent company	\$(128,974 )	\$4,545,529
Weighted-average shares of common stock outstanding:		
Basic	11,858,813	12,279,927
Dilutive effect of common stock equivalents arising from stock options	–	183,658
Diluted Outstanding shares	11,858,813	12,463,585
Basic earnings (loss) per share	\$(0.01 )	\$0.37

Diluted earnings (loss) per share \$(0.01 ) \$0.36

### NOTE 9 - COMMITMENTS AND CONTINGENCIES

We have an agreement to lease office space expiring 2016. Rent expense for the year ended June 30, 2012 and 2011 was \$299,938 and \$210,626, respectively. Future minimum rental payments under the operating leases are as follows:

	Payments Due by June 30,					Total
	2013	2014	2015	2016	2017	
Administrative office, San Diego, CA	\$202,592	\$209,383	\$216,174	\$36,218	\$ -	\$664,367
Administrative office, Korea	23,250	-	-	-	-	23,250
Corporate housing facility	2,445	-	-	-	-	2,445
Total Obligations	\$228,287	\$209,383	\$216,174	\$36,218	\$ -	\$690,062

## Contingency

On July 27, 2010, we entered into a Common Stock Repurchase Agreement with C-Motech (the "Agreement"), under which we agreed to repurchase 3,370,356 shares of our Common Stock from C-Motech for \$3,500,000. A total of 1,803,684 shares were repurchased on the date of the Agreement in exchange for non-cash consideration in the amount of \$1,873,065, which represented amounts owed to the Company by C-Motech for certain marketing funds as well as the settlement of a price dispute for products previously purchased by the Company from C-Motech. Under the Agreement, the remaining 1,566,672 shares were to be repurchased by us upon payment of the balance, \$1,626,935, on or before December 31, 2010.

On January 28, 2011 (the "Amendment Date") the Agreement was amended to reflect (1) a change in the date the 1,566,672 shares are to be repurchased from C-Motech from December 31, 2010 to March 31, 2011, and (2) a change to the non-cash consideration of \$1,873,065. In exchange for the 1,803,684 shares, we were to pay cash to C-Motech (in the same amount) for the shares, by March 31, 2011. In addition, in a separate agreement dated January 28, 2011, C-Motech agreed to pay us \$1,873,065, for amounts owed, by March 31, 2011. The purpose of these revisions was to more clearly differentiate each party's payment obligations to the other with respect to this transaction. Following the Amendment Date, we paid C-Motech \$1,873,065 in exchange for the 1,803,684 shares previously transferred to us by C-Motech, and C-Motech paid us \$1,873,065 for amounts owed, of which \$1,581,457 was booked to other income and \$291,608 was booked to cost of goods sold. The repurchase of the remaining 1,566,672 shares has not been completed. We have provided formal notification to C-Motech that it is in breach of its obligations and we have also provided a demand to sell the shares back to us. We have attempted to tender payment for the shares without results, and we are unable to determine whether or not this repurchase will take place.

## Litigation

We are from time to time involved in certain legal proceedings and claims arising in the ordinary course of business. On August 16, 2011, Brandywine Communications Technologies, LLC filed a complaint in the United States District Court for the Middle District of Florida, Orlando Division against one of our customers as one of several defendants. The complaint alleges that certain wireless devices, including one device provided by the Company, infringe on U.S. Patent No. 5,373,149. The Company provided device was purchased by the Company from one of our suppliers. The supplier has been notified of the complaint and is evaluating this matter. As of June 30, 2012, this legal proceeding is pending, but we do not believe this action will have a material effect on the Company.

On December 10, 2010, Novatel Wireless, Inc. filed a complaint in the United States District Court for the Southern District of California, against us and one other defendant. The complaint alleges that certain products, including, but not limited to, mobile data hot spots and data modems, infringe on U.S. Patent Nos. 5,129,098; 7,318,225; 7,574,737

and 7,319,715. On April 13, 2012, the plaintiff filed a Second Amended Complaint which amended certain claims and added U.S. Patent No. 7,944,901 to the original complaint. On April 27, 2012, we filed a Motion to Dismiss the Second Amended Complaint as to certain of the claims. On July 6, 2012, the Court held oral argument on the Motion to Dismiss and on July 19, 2012, the Court issued an order granting in part and denying in part the Motion to Dismiss. On August 2, 2012, we answered the complaint and an Early Neutral Evaluation Conference has been scheduled for October 31, 2012. Due to the preliminary nature of these proceedings, we do not believe an amount of loss, if any, can be reasonably estimated for this matter. We intend to vigorously defend ourselves against these allegations.

On December 14, 2011 our officers and directors were named as defendants in an action filed by Sherman Capital Group LLC, Singer Children's Management Trust, David S. Oros, Milfam NG LLC and Lloyd I. Miller-Trust C (the "Sherman Group") in the Superior Court of the State of California for the County of San Diego. The complaint seeks damages and declaratory relief for alleged breaches of fiduciary duty by our officers and directors in the management of the Company. The complaint does not specify an amount of damages. Our officers and directors are entitled to indemnity from the Company under the Company's bylaws. On January 20, 2012 we filed a Notice of Removal from the Superior Court of the State of California for the County of San Diego to the United States District Court for the Southern District of California. Following several motions and filings submitted to the Court by both parties, we answered the complaint in the United States District Court on April 10, 2012 and an Early Neutral Evaluation Conference took place on June 11, 2012.

On October 3, 2012, the U.S. District Court for the Southern District of California issued an Order approving the voluntary dismissal, with prejudice, of the action filed by the Sherman Group.

F-17

## **Change of Control Agreements**

On September 21, 2009 we entered into Change of Control Agreements with OC Kim, our President and Acting Chief Financial Officer, Yun J. (David) Lee, our Chief Operating Officer, and Yong Bae Won, our Vice President, Engineering. Each Change of Control Agreement provides for a lump sum payment to the officer in case of a change of control of the Company. The term includes the acquisition of Common Stock of the Company resulting in one person or company owning more than 50% of the outstanding shares, a significant change in the composition of the Board of Directors of the Company during any 12-month period, a reorganization, merger, consolidation or similar transaction resulting in the transfer of ownership of more than fifty percent (50%) of the Company's outstanding Common Stock, or a liquidation or dissolution of the Company or sale of substantially all of the Company's assets.

The Change of Control Agreement with Mr. Kim is for three years and calls for a payment of \$5 million upon a change of control; the agreement with Mr. Lee is for two years and calls for a payment of \$2 million upon a change of control; and the agreement with Mr. Won is for two years and calls for a payment of \$1 million upon a change of control.

On September 16, 2011, the Board of Directors approved extending the Change of Control Agreements with OC Kim, our President and Acting Chief Financial Officer, Yun J. (David) Lee, our Chief Operating Officer, and Yong Bae Won, our Vice President, Engineering for an additional three years. Following this approval, the Change of Control Agreement with Mr. Kim will expire on September 21, 2015 and the Change of Control Agreements with Messrs. Lee and Won will expire on September 21, 2014.

## **NOTE 10 – LONG-TERM INCENTIVE PLAN AWARDS**

We apply the provisions of ASC 718, “Compensation – Stock Compensation,” using a modified prospective application, and the Black-Scholes model. Under this application, we are required to record compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding at the date of adoption. Compensation costs will be recognized over the period that an employee provides service in exchange for the award.

We adopted the 2009 Stock Incentive Plan (“2009 Plan”) on June 11, 2009, which provided for the grant of incentive stock options and non-qualified stock options to our employees and directors. Options granted under the 2009 Plan generally have a term of ten years and generally vest and become exercisable at the rate of 33% after one year and 33% on the second and third anniversaries of the option grant dates. Historically, some stock option grants have

included shorter vesting periods ranging from one to two years.

The estimated forfeiture rate considers historical turnover rates stratified into employee pools in comparison with an overall employee turnover rate, as well as expectations about the future. We periodically revise the estimated forfeiture rate in subsequent periods if actual forfeitures differ from those estimates. Compensation expense recorded under this method for the year ended June 30, 2012 was \$224,526 and reduced operating income and income before income taxes by the same amount by increasing compensation expense recognized in selling and administrative expense. The recognized tax benefit related to the compensation expense for the year ended June 30, 2012 was \$0.

The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant for periods corresponding with the expected term of the option; the expected term represents the weighted-average period of time that options granted are expected to be outstanding giving consideration to vesting schedules and using the simplified method; the expected volatility is based upon historical volatilities of the Company's common stock; and the expected dividend yield is based upon the Company's current dividend rate and future expectations.

The fair value of each stock option is estimated using a Black-Scholes option valuation model, consistent with the provisions of ASC Topic 718, based on the following assumptions:

	<b>Year ended</b>	
	<b>June 30,</b>	
	2012	2011
Weighted average estimated per share fair value of grant	\$1.33	\$1.27
Risk-free interest rate	.06% - .37%	
Expected life	2.75-6.50 years	
Expected volatility	148%	
Dividend yield	-	-
	223%	
	0%	-

The volatility assumption is based on historical volatility of the Company for the period equal to the expected life of the option

The expected life assumption is based upon the Company's consideration of the historical life of options, the vesting period of the option granted, and the contractual period of the option granted. The historical life of the Company's options is 10 years, the vesting period of options granted is generally 3 years and the contractual period of options granted is 10 years. Some stock option grants have included shorter vesting periods ranging from one to two years.

The dividend yield assumption is based on the Company's history of not paying, nor intending to pay, dividends.

The risk free interest rate assumption is based on the U.S. Treasury yield with terms equivalent to the expected life of the option in effect at the time of the grant.

A summary of the status of our stock options is presented below:

Options	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life (In Years)	Aggregate Intrinsic Value
Outstanding as of June 30, 2011	930,836	\$ 1.40	7.2	\$978,470
Granted	970,000	1.34	8.14	53,900
Exercised	(70,000)	(0.52)	-	(60,350)
Cancelled	(485,000)	(2.07)	-	-
Forfeited or Expired	(17,666)	(1.35)	-	-
Outstanding as of June 30, 2012	1,328,170	\$ 1.16	7.09	\$305,395
Exercisable as of June 30, 2012	354,166	\$ 0.68	3.91	\$278,375

The aggregate intrinsic value in the preceding table represents the total pretax intrinsic value, based upon the Company's closing stock price of \$1.38 as of June 30, 2012, which would have been received by the option holders had all option holders exercised their options as of that date. The weighted-average grant-date fair value of stock



options outstanding as of June 30, 2012 in the amount of 1,328,170 shares was \$1.06 per share.

As of June 30, 2012, there was \$729,807 of total unrecognized compensation cost related to non-vested stock options granted. That cost is expected to be recognized over a weighted-average period of 2.6 years.

#### **NOTE 11 – RELATED PARTY TRANSACTIONS**

We purchased wireless data products in the amount of \$2,087,467 and \$6,985,394 from C-Motech, for the years ended June 30, 2012 and 2011, and had related accounts payable of \$0 as of June 30, 2012 and 2011. As of June 30, 2012, C-Motech owns 1,566,672 shares, or 13.2%, of our Common Stock.

On July 27, 2010, we entered into a Common Stock Repurchase Agreement with C-Motech (the “Agreement”), under which we agreed to repurchase 3,370,356 shares of our Common Stock from C-Motech for \$3,500,000. A total of 1,803,684 shares were repurchased on the date of the Agreement in exchange for non-cash consideration in the amount of \$1,873,065, which represented amounts owed to the Company by C-Motech for certain marketing funds as well as the settlement of a price dispute for products previously purchased by the Company from C-Motech. Under the Agreement, the remaining 1,566,672 shares were to be repurchased by us upon payment of the balance, \$1,626,935, on or before December 31, 2010.

On January 28, 2011 (the “Amendment Date”) the Agreement was amended to reflect (1) a change in the date the 1,566,672 shares are to be repurchased from C-Motech from December 31, 2010 to March 31, 2011, and (2) a change to the non-cash consideration of \$1,873,065. In exchange for the 1,803,684 shares, we were to pay cash to C-Motech (in the same amount) for the shares, by March 31, 2011. In addition, in a separate agreement dated January 28, 2011, C-Motech agreed to pay us \$1,873,065, for amounts owed, by March 31, 2011. The purpose of these revisions was to more clearly differentiate each party’s payment obligations to the other with respect to this transaction. Following the Amendment Date, we paid C-Motech \$1,873,065 in exchange for the 1,803,684 shares previously transferred to us by C-Motech, and C-Motech paid us \$1,873,065 for amounts owed, of which \$1,581,457 was booked to other income and \$291,608 was booked to cost of goods sold. The repurchase of the remaining 1,566,672 shares has not been completed. We have provided formal notification to C-Motech that it is in breach of its obligations and we have also provided a demand to sell the shares back to us. We have attempted to tender payment for the shares without results, and as of the date of this filing, we are unable to determine whether or not this repurchase will take place.

As of June 30, 2012, C-Motech owes us approximately \$84,000, relating to the defense of a patent infringement claim.

## NOTE 12 - SUBSEQUENT EVENTS

ASC 855, "Subsequent Events. ASC 855 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued, October 12, 2012. During these periods, we did not have any material recognizable subsequent events required to be disclosed other than those disclosed in this note to the financial statements as of June 30, 2012 and for the year ended June 30, 2012.

On September 19, 2012, we entered into a Stock Repurchase Agreement and a Standstill Agreement, each with Sherman Capital Group, LLC; Karen Singer, Trustee Of Singer Children's Management Trust; David S. Oros; Milfam NG LLC; and PNC Trust Company of Delaware, Trustee of Lloyd I. Miller – Trust C. Under the terms of the Stock Repurchase Agreement, we agreed to repurchase 1,538,602 shares of our Common Stock from the members of the Sherman Group for a purchase price of \$2,831,028, or \$1.84 per share. Under the terms of the Standstill Agreement, the members of the Sherman Group agreed that they will not (i) acquire any Common Stock or other securities of the Company, (ii) make any tender offer with respect to securities of the Company, (iii) participate in any solicitation of proxies with respect to the Company, (iv) form, join or in any way participate in a "group" (within the meaning of Section 13(d)(3) of the Exchange Act and Rule 13d-5(b) thereunder) with respect to the securities of the Company, or (v) act, alone or in concert with others, to seek to control or influence the management, Board of Directors or policies of the Company. On September 27, 2012, we completed the repurchase of the shares of our Common Stock from the Sherman Group. As of June 30, 2012, we recorded an expense of \$440,000 relating to the premium paid on the stock repurchase that took place on September 27, 2012. The premium was the difference between the \$1.84 paid to repurchase the shares and \$1.55 which was the market price of our shares on September 19, 2012, the effective date of the Stock Repurchase Agreement.

Separate from the Stock Repurchase Agreement and Standstill Agreement, our officers and directors entered into a Settlement Agreement and Release with the Sherman Group dated September 19, 2012. Under the terms of this Agreement, the parties agreed to file a request with the Court to dismiss this action, which took place on October 2, 2012. On October 3, 2012, the U.S. District Court for the Southern District of California issued an Order approving the voluntary dismissal, with prejudice, of the action filed by the Sherman Group.