

Edgar Filing: NANOPIERCE TECHNOLOGIES INC - Form 10QSB

NANOPIERCE TECHNOLOGIES INC  
Form 10QSB  
May 15, 2003

FORM 10-QSB

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Commission file number 33-19598-D

NANOPIERCE TECHNOLOGIES, INC.

-----  
(Exact name of small business issuer as specified in its charter)

Nevada

84-0992908

-----  
(State or other jurisdiction of  
incorporation or organization)

-----  
(I.R.S. employer  
identification number)

370 17th Street, Suite 3640  
Denver, Colorado 80202

(Address of principal executive offices ) (Zip Code)

Issuer's telephone number, including area code: (303) 592-1010

Not applicable

(Former name, former address or former fiscal year, if changed since last  
report)

Indicate by check mark whether the issuer (1) has filed all reports required to  
be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during  
the preceding 12 months (or for such shorter period that the registrant was  
required to file such reports), and (2) has been subject to such filing  
requirements for the past 90 days. Yes  No   
--- ---

As of May 14, 2003 there were 64,813,914 shares of the registrant's sole class  
of common shares outstanding.

Transitional Small Business Disclosure Format Yes  No   
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PART I - FINANCIAL INFORMATION

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ITEM 1. FINANCIAL STATEMENTS

PART I - FINANCIAL INFORMATION

ITEM 1. Financial Statements	Page
	----
Independent Accountants' Report	F-2
Condensed Consolidated Balance Sheet - March 31, 2003	F-3
Condensed Consolidated Statements of Operations - Three months and nine months ended March 31, 2003 and 2002	F-4
Condensed Consolidated Statements of Comprehensive Loss - Three months and nine months ended March 31, 2003 and 2002	F-5
Condensed Consolidated Statement of Changes in Stockholders' Equity - Nine months ended March 31, 2003	F-6
Condensed Consolidated Statements of Cash Flows - Nine months ended March 31, 2003 and 2002	F-7
Notes to Condensed Consolidated Financial Statements	F-8
Item 2. Management's Discussion and Analysis	1
PART II - OTHER INFORMATION	
Item 1. Legal Proceedings	5
Item 2. Changes in Securities	6
Item 4. Controls and Procedures	7
Item 6. Exhibits and Reports on Form 8-K	8
SIGNATURES	9
CERTIFICATION	

### INDEPENDENT ACCOUNTANTS' REPORT

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Board of Directors  
NanoPierce Technologies, Inc.

We have reviewed the accompanying condensed consolidated balance sheet of NanoPierce Technologies, Inc. and subsidiaries as of March 31, 2003, the related condensed consolidated statements of operations and comprehensive loss for the three-month and nine-month periods ended March 31, 2003 and 2002, the condensed consolidated statement of changes in shareholders' equity for the nine-month period ended March 31, 2003, and the condensed consolidated statements of cash flows for the nine-month periods ended March 31, 2003 and 2002. These interim condensed consolidated financial statements are the responsibility of the Company's management.

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We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim condensed consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

GELFOND HOCHSTADT PANGBURN, P.C.

Denver, Colorado  
May 9, 2003

F-2

### NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheet March 31, 2003 (Unaudited)

Assets	
-----	
Current assets:	
Cash and cash equivalents	\$ 366,936
Accounts receivable	43,993
Inventory	39,405
Deferred consulting costs and other prepaid expenses	378,696
	-----
Total current assets	829,030
	-----
Property and equipment:	
Machinery	222,770
Office equipment and furniture	221,807
Leasehold improvements	138,776
	-----
	583,353
Less accumulated depreciation	(323,621)
	-----
	259,732
	-----
Other assets:	
Deposits and other	338,509
Intellectual property rights, net of accumulated amortization of \$509,315	490,685
Patent and trademark applications, net of accumulated amortization of \$55,865	343,625
	-----
	1,172,819

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Total assets		\$ 2,261,581	
		=====	
Liabilities and Shareholders' Equity			
-----			
Current liabilities:			
Accounts payable		\$ 575,573	
Accrued liabilities		80,505	
		-----	
Total liabilities - all current		656,078	
		-----	
Commitments and contingencies (Notes 4 and 5)			
Shareholders' equity (Note 4):			
Preferred stock; \$0.0001 par value;			
5,000,000 shares authorized:			
Series A; no shares issued and outstanding			
Series B; maximum of 75,000 shares issuable; no			
shares issued and outstanding			
Series C; maximum of 700,000 shares issuable; no			
shares issued and outstanding			
Common stock; \$0.0001 par value; 200,000,000 shares authorized			
63,480,580 shares issued and outstanding		6,348	
Additional paid-in capital		21,336,657	
Accumulated other comprehensive income		180,863	
Accumulated deficit		(19,918,365)	
		-----	
Total shareholders' equity		1,605,503	
		-----	
Total liabilities and shareholders' equity		\$ 2,261,581	
		=====	

See notes to the condensed consolidated financial statements.

F-3

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Operations  
Three and Nine Months Ended March 31, 2003 and 2002  
(Unaudited)

	Three Months Ended March 31,		Nine Months Ended March 31,	
	-----	-----	-----	-----
	2003	2002	2003	2002
	-----	-----	-----	-----
Revenues	\$ 52,999	31,870	158,753	92,033
	-----	-----	-----	-----
Operating expenses:				
Research and development	157,984	63,884	472,912	266,232

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General and administrative	722,468	1,097,037	2,087,126	3,333,047
Selling and marketing	166,160	65,157	473,077	105,299
	-----	-----	-----	-----
	1,046,612	1,226,078	3,033,115	3,704,578
	-----	-----	-----	-----
Loss from operations	( 993,613)	(1,194,208)	(2,874,362)	(3,612,545)
	-----	-----	-----	-----
Other income:				
Interest income	5,313	17,320	11,832	94,536
	-----	-----	-----	-----
Net loss	\$ ( 988,300)	(1,176,888)	(2,862,530)	(3,518,009)
	=====	=====	=====	=====
Net loss per share, basic and diluted	\$ ( 0.02)	( 0.02)	( 0.05)	( 0.06)
	=====	=====	=====	=====
Weighted average number of common shares outstanding	63,464,958	55,748,652	60,548,492	55,723,095
	=====	=====	=====	=====

See notes to the condensed consolidated financial statements.

F-4

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Comprehensive Loss  
Three and Nine Months Ended March 31, 2003 and 2002  
(Unaudited)

	Three Months Ended March 31,		Nine Months Ended March 31,	
	2003	2002	2003	2002
	-----	-----	-----	-----
Net loss	\$ (988,300)	(1,176,888)	(2,862,530)	(3,518,009)
Change in unrealized gain on securities	(83)	331	(154)	177
Change in foreign currency translation adjustments	9,396	( 16,475)	39,605	27,324
	-----	-----	-----	-----
Comprehensive loss	\$ (978,987)	(1,193,032)	(2,823,079)	(3,490,508)
	=====	=====	=====	=====

See notes to the condensed consolidated financial statements.

F-5

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NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
 Condensed Consolidated Statement of Changes in Shareholders' Equity  
 Nine Months Ended March 31, 2003  
 (Unaudited)

	Common Stock		Additional paid-in capital	Accumulated other comprehensive income	Accumulated deficit
	Shares	Amount			
Balances, July 1, 2002	57,637,002	\$ 5,764	19,496,447	141,412	(17,055,835)
Common stock issued for services	14,000	1	9,344	-	-
Common stock and warrants issued for cash (net of offering costs of \$75,500)	5,766,190	576	1,594,883	-	-
Common stock issued upon cashless exercise of warrants	56,388	6	(6)	-	-
Common stock issued upon cashless exercise of option	7,000	1	(1)	-	-
Warrants issued for services	-	-	233,590	-	-
Extension of term of warrant	-	-	2,400	-	-
Net loss	-	-	-	-	(2,862,530)
Other comprehensive income:					
Change in unrealized gain on securities	-	-	-	(154)	-
Change in foreign currency translation adjustments	-	-	-	39,605	-
Balances, March 31, 2003	63,480,580	\$ 6,348	21,336,657	180,863	(19,918,365)

See notes to the condensed consolidated financial statements.

F-6

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
 Condensed Consolidated Statements of Cash Flows  
 Nine Months Ended March 31, 2003 and 2002

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(Unaudited)

	2003	2002
	-----	-----
Cash flows from operating activities:		
Net loss	\$ (2,862,530)	(3,518,009)
	-----	-----
Adjustments to reconcile net loss to net cash used in operating activities:		
Amortization expense	103,905	92,959
Depreciation expense	124,452	171,209
Amortization of deferred legal costs	-	750,000
Amortization of deferred consulting costs	50,500	-
Expenses incurred in exchange for common stock, warrants and options	14,935	132,160
Changes in operating assets and liabilities:		
Increase in accounts receivable	(34,944)	( 4,665)
Increase in prepaid expenses	(42,543)	( 41,664)
Increase in deposits and other assets	(54,224)	(106,398)
Increase in accounts payable and accrued liabilities	351,883	48,509
Increase in deferred revenue	-	24,181
	-----	-----
Total adjustments	513,964	1,066,291
	-----	-----
Net cash used in operating activities	(2,348,566)	(2,451,718)
	-----	-----
Cash flows from investing activities:		
Increase in patent and trademark applications	(129,884)	(156,143)
Increase in note receivable	-	( 35,000)
Purchases of property and equipment	(31,058)	(204,909)
Payments received on notes receivable	170,779	559,885
	-----	-----
Net cash provided by investing activities	9,837	163,833
	-----	-----
Cash flows from financing activities:		
Issuance of common stock and warrants for cash	1,595,459	-
	-----	-----
Net cash provided by financing activities	1,595,459	-
	-----	-----
Effect of exchange rate changes on cash and cash equivalents	17,130	28,737
	-----	-----
Net decrease in cash and cash equivalents	(726,140)	(2,259,148)
Cash and cash equivalents, beginning	1,093,076	3,384,536
	-----	-----
Cash and cash equivalents, ending	\$ 366,936	1,125,388
	=====	=====
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ -	3,396
	=====	=====
Supplemental disclosure of non-cash investing		

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and financing activities:  
Warrant issued for deferred consulting services                   \$   230,400                   -

See notes to the condensed consolidated financial statements.

F-7

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

1. Business, Organization and Summary of Significant Accounting Policies:

Presentation of Interim Information:

The accompanying condensed consolidated financial statements include the accounts of NanoPierce Technologies, Inc., a Nevada corporation (the Company), its wholly owned subsidiary NanoPierce Connection Systems, Inc., a Nevada corporation (NCOS) which was incorporated in 2002, and its wholly owned foreign subsidiaries, NanoPierce Card Technologies GmbH, Hohenbrunn (NCT) and ExypnoTech, GmbH (EPT), both German subsidiaries, which were incorporated in 2000 and 2002, respectively. All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of the management of the Company, the accompanying unaudited condensed consolidated financial statements include all material adjustments, including all normal and recurring adjustments, considered necessary to present fairly the financial position and operating results of the Company for the periods presented. The financial statements and notes are presented as permitted by Form 10-QSB, and do not contain certain information included in the Company's last Annual Report on Form 10-KSB for the fiscal year ended June 30, 2002. It is the Company's opinion that when the interim financial statements are read in conjunction with the June 30, 2002 Annual Report on Form 10-KSB, the disclosures are adequate to make the information presented not misleading. Interim results are not necessarily indicative of results for a full year or any future period.

The Company's financial statements for the nine months ended March 31, 2003 have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities and commitments in the normal course of business. The Company reported a net loss of \$2,862,530 for the nine months ended March 31, 2003, and an accumulated deficit of \$19,918,365 as of March 31, 2003. The Company has not recognized any significant revenues from its PI technology, and expects to incur continued cash outflows. The Company has also experienced difficulty and uncertainty in meeting its liquidity needs. In addition, in April 2003, NCT filed for insolvency with the Courts of Munich, Germany (Note 2). These factors raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability and classification of assets or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

To address its current cash flow concerns, the Company issued 5,766,190 shares of common stock and warrants in exchange for approximately \$1.6 million cash during the nine months ended March 31, 2003 (Note 4). The Company is in discussions with investment bankers and financial institutions attempting to raise additional funds to support current and future operations. This includes attempting to raise additional working capital through the sale of additional



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capital stock or through the issuance of debt (Note 5).

F-8

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

Currently, the Company does not have a revolving loan agreement with any financial institution, nor can the Company provide any assurance it will be able to enter into any such agreement in the future, or be able to raise funds through a further issuance of debt or equity in the Company. The Company also believes sales of its products and technology license rights may provide additional funds to meet the Company's capital requirements. In addition, the Company has implemented certain cost reduction plans, including reductions in personnel at facilities in the United States and Germany.

### Business:

The Company is engaged in the design, development and licensing of products using its intellectual property, the PI Technology. The PI Technology consists of patents, pending patent applications, patent applications in preparation, trade secrets, trade names, and trademarks. The PI Technology improves electrical, thermal and mechanical characteristics of electronic products. The Company has designated and is commercializing its PI Technology as the NanoPierce Connection System (NCS(TM)) and has begun to market the PI Technology to companies in various industries for a wide range of applications.

NCOS business activities are to include licensing, sale and/or manufacturing of certain electronic products using the NCS(TM) technology. Through March 31, 2003, NCOS activities consisted of research and development and administrative functions. NCT activities through March 31, 2003 consisted primarily of providing software development and implementation services, and performing administrative, research and development, and selling and marketing activities. In April 2003, NCT filed insolvency with the Courts of Munich, Germany and is developing a plan of liquidation (Note 2). EPT engages in the manufacturing of inlay components used in, among other things, Smart Labels, which is a paper sheet holding a chip-containing module that is capable of memory storage and/or processing.

### Business Risk:

The Company is subject to risks and uncertainties common to technology-based companies, including rapid technological change, dependence on principal products and third party technology, new product introductions and other activities of competitors, dependence on key personnel, and limited operating history.

### International Operations:

The Company's foreign subsidiaries (NCT and EPT) operations are located in Germany. NCT and EPT transactions are conducted in currencies other than the U.S. dollar, (the currency into which the subsidiaries' historical financial statements have been translated) primarily the Euro. As a result, the Company is exposed to adverse movements in foreign currency exchange rates.

F-9

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES

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Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

In addition, the Company is subject to risks including adverse developments in the foreign political and economic environments, trade barriers, managing foreign operations and potentially adverse tax consequences. There can be no assurance that any of these factors will not have a material adverse effect on the Company's financial condition or results of operations in the future.

### Loss Per Share:

Statement of Financial Accounting Standards (SFAS) No. 128, Earnings Per Share, requires dual presentation of basic and diluted earnings or loss per share (EPS) with a reconciliation of the basic EPS computation to the numerator and denominator of the diluted EPS computation. Basic EPS excludes dilution. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. Loss per share of common stock is computed based on the average number of common shares outstanding during the period. Stock options and warrants are not considered in the calculation, as the impact of the potential common shares (15,984,376 shares at March 31, 2003 and 9,987,661 shares at March 31, 2002) would be to decrease loss per share. Therefore, diluted loss per share is equivalent to basic loss per share.

### 2. Subsidiary Insolvency Proceedings:

As a result of continued operating losses and working capital deficiencies, the Company's wholly-owned subsidiary, NCT, filed insolvency with the Courts of Munich, Germany, effective April 1, 2003. The insolvency filing was necessary in order to comply with specific German legal requirements. NCT has been placed in receivership while a plan of liquidation is developed and submitted to the Court for its approval.

At March 31, 2003, NCT's assets and liabilities are as follows:

Cash	\$	30,692
Receivables		48,971
Other		7,669
		-----
Total current assets		87,332
		-----
Property and equipment, net		20,953
Deposits		11,398
		-----
Total assets	\$	119,683
		=====
Accounts payable	\$	112,767
Accrued liabilities		57,400
		-----
Total liabilities (all current)(1)	\$	170,167
		=====

(1) Liabilities presented above do not include intercompany payables of approximately \$187,389 at March 31, 2003.

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F-10

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

During the nine-month periods ended March 31, 2003 and 2002, NCT incurred losses from operations of approximately \$603,270 and \$657,830, respectively (\$200,045 and \$123,946 during the three-month periods ended March 31, 2003 and 2002, respectively).

### 3. Note receivable:

During the nine months ended March 31, 2003, two notes receivable and related accrued interest were paid. The Company received \$144,709 under a 5%, unsecured note receivable and \$26,070 under an 8%, unsecured note receivable. The Company received interest totaling \$4,262.

### 4. Shareholders' Equity:

During the nine months ended March 31, 2003, the Company issued 14,000 shares of restricted common stock to third parties in exchange for services valued at \$9,345 based on the quoted market price of the Company's common stock on the date the services were performed.

During the nine months ended March 31, 2003, the Company sold 5,766,190 shares of restricted common stock along with warrants to purchase 4,691,191 shares of common stock at exercise prices ranging from \$0.30 to \$0.60 per share for cash of \$1,595,459 (net of offering costs of \$75,500). The common stock was issued at a discount from the market price. The warrants are exercisable immediately. Warrants to purchase 1,251,191 shares of common stock have three-year terms; warrants to purchase 3,440,000 shares of common stock have five-year terms. All of the warrants contain cashless exercise provisions. In connection with the issuance of 1,119,999 shares out of the 5,766,190 shares issued, the Company extended the expiration dates of existing warrants to purchase 612,500 shares of common stock, held by the purchasers. The warrants were scheduled to expire from October 2002 through January 2003, and were extended for a one-year period.

During the nine months ended March 31, 2003, the Company granted stock options to purchase 450,000 shares of common stock at exercise prices of \$0.58 to \$0.97 per share to employees and a director of the Company. During the nine months ended March 31, 2002, the Company granted stock options to purchase 540,000 shares of common stock at exercise prices of \$0.66 to \$0.70 per share to employees and a director of the Company. The exercise prices of the options granted during the nine-month periods ended March 31, 2003 and 2002 were based upon the quoted market prices of the Company's common stock on the dates of grant. The stock options expire in the years 2012 and 2011.

During the nine months ended March 31, 2003, the Company issued warrants to purchase 20,000 shares of common stock at \$1.25 per share for services received from a third party. The warrants expire in 2005. The warrants were valued at \$3,190 using the Black-Scholes pricing model, which was charged to general and administrative expense.

F-11

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

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During the nine months ended March 31, 2003, the Company issued a warrant to purchase 450,000 shares of common stock with an exercise price of \$0.60 per share in consideration for deferred consulting services to be received from a third party (Note 5). The warrant expires in 2010, and is exercisable immediately. The warrant provides for a cashless exercise and was valued at approximately \$230,400 using the Black-Scholes pricing model. The deferred consulting cost is being amortized over a twelve-month period from the date of issuance of the warrant. During the quarter ended March 31, 2003, \$50,500 was expensed.

During the nine months ended March 31, 2003, the Company issued 56,388 shares of common stock upon the cashless exercise of warrants to purchase 105,000 shares of common stock.

During the nine months ended March 31, 2003, options on 14,476 shares were exercised, (cashless exercise election) in exchange for 7,000 shares of common stock.

During the nine months ended March 31, 2003, the Company extended the term of an existing warrant, held by an unrelated third party, to purchase 300,000 shares of common stock at an exercise price of \$0.25 per share. The warrant was to expire on February 24, 2003. The Company agreed to extend the term of the warrant by one year, through February 24, 2004. All other terms of the warrant remain unchanged. In connection with the extension of the term of the warrant, the Company recorded a \$2,400 expense, using the Black-Scholes pricing model.

During the nine months ended March 31, 2003, warrants to purchase 630,000 shares of common stock at an exercise price of \$2.92 per share expired.

In April 2003, the Company sold 1,333,334 shares of its restricted common stock, along with warrants to purchase 1,333,334 shares of common stock at an exercise price of \$0.15 per share for \$200,000. The warrant is exercisable through 2008 and contains a cashless exercise provision.

In April 2003, an option to purchase 100,000 shares of the Company's common stock expired.

F-12

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

### 5. Commitments and Contingencies:

#### Licensing Agreements:

The Company and Louis DiFrancesco, the inventor of the PI Technology, were involved in litigation relating to NanoPierce's ownership of its intellectual property and the rights as to who should receive royalty payments from licenses, which were outstanding as of September 3, 1996. In October 2002, the Company and DiFrancesco signed a settlement agreement enforced by Court Order. The Court Order declares that the Company owns the entire, exclusive, incontestable ownership, right, title and interest in the patents. The Court Order further declares that Mr. DiFrancesco owns the sole, exclusive, and incontestable right to receive and collect all royalties and other payments from all licenses outstanding on September 3, 1996. Pursuant to the settlement agreement, Mr. DiFrancesco was also granted a limited, two-year, non-transferable, royalty-bearing license with no right to sublicense.

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### Financing Agreement Suit:

In connection with a financing obtained in October 2000, the Company filed various actions in the United States District Court for the District of Colorado against, among others, Harvest Court, LLC, Southridge Capital Investments, LLC, Daniel Pickett, Patricia Singer and Thomson Kernaghan & Co., Ltd. for violations of federal and state securities laws, conspiracy, aiding and abetting and common law fraud among other claims. The Company is seeking various forms of relief including actual, exemplary and treble damages. As a result of various procedural rulings in January 2002, the United States District Court for the District of Colorado transferred the case to the United States District Court for the Southern District of New York, New York City, New York.

In May 2001, Harvest Court, LLC filed suit against the Company in the Supreme Court of the State of New York, County of New York. The suit alleges that the Company breached an October 20, 2000 Stock Purchase Agreement, by not issuing 7,418,895 free trading shares of the Company's common stock in connection with the reset provisions of the Purchase Agreement due on the second reset date and approximately 4,545,303 shares due in connection with the third reset date. Harvest Court, LLC is seeking the delivery of such shares or damages in the alternative. In August 2001, the Supreme Court of the State of New York, County of New York issued a preliminary injunction ordering the Company to reserve and not transfer the shares allegedly due to Harvest Court. The Company has filed counterclaims seeking various forms of relief against Harvest Court, LLC.

F-13

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

In January 2003, Harvest Court, LLC filed suit against the Company, Mr. Metzinger and unrelated third parties in the United States District Court for the Southern District of New York, New York City, New York. The suit alleges violations of federal securities laws and common law fraud among other claims. Harvest Court is seeking various forms of relief including compensatory and punitive damages. The Company is preparing pleadings responsive to the complaint.

The Company intends to vigorously prosecute this litigation and does not believe the outcome of this litigation will have a material adverse effect on the financial condition, results of operations or liquidity of the Company. However, it is too early at this time to determine the ultimate outcome of these matters.

In September 2001, litigation was filed by Thomson Kernaghan & Co., Ltd. against the Company and certain officers/directors of the Company seeking damages for defamation. Thomson Kernaghan & Co., Ltd. subsequently filed for protection under Canadian bankruptcy laws. In December 2002, the Company received notice from the bankruptcy trustee of Thomson Kernaghan & Co., that it would not pursue the action and would move for dismissal of the litigation with the court.

### Financial Advisory and Placement Agent Agreement:

Effective January 10, 2003, the Company entered into a 12-month financial advisory and exclusive placement agent agreement with a third party (the "Placement Agent"). Under the terms of the agreement, the Placement Agent is to act as financial advisor to the Company and as its exclusive placement agent for a private placement of equity securities during the twelve-month term of the

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agreement. During the term of the agreement, the Company shall be prohibited from directly or indirectly offering securities, except in connection with (a) stock-based compensation issued to employees or other participants, as defined, and (b) the Company's efforts in securing equity financing prior to February 15, 2003.

Compensation to the Placement Agent consists of a retainer fee (deferred consulting costs valued at approximately \$230,400), which consists of a warrant to purchase up to 450,000 shares of the Company's common stock. Compensation is also to include a \$10,000 monthly advisory fee, payable in cash, beginning in June 2003. In addition, the Placement Agent is to receive a 6% fee based on the proceeds raised from a successful offering, payable in cash, along with warrants to purchase shares of the Company's common stock in an amount equal to 10% of the number of common shares issued in an offering.

F-14

NANOPIERCE TECHNOLOGIES, INC. AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements  
Nine Months Ended March 31, 2003 and March 31, 2002  
(Unaudited)

### 6. Foreign and Domestic Operations:

The Company's revenues during the three-month and nine-month periods ended March 31, 2003 and 2002 were primarily generated in Germany. Operating results as of and for the three-month and nine-month periods ended March 31, 2003 and 2002, by geographic area, are presented in the table below. There was no significant amount of transfers between geographic areas.

	Three Months Ended		Nine Months Ended	
	March 31		March 31	
	----- 2003	2002	----- 2003	2002
-----	-----	-----	-----	-----
Revenues:				
United States	\$ 1,900	-	1,900	-
Germany	51,099	31,870	156,853	92,033
	-----	-----	-----	-----
Total	\$52,999	31,870	158,753	92,033
	=====	=====	=====	=====
 Long-lived assets at March 31, 2003:				
United States		\$1,045,393		
Germany		48,649		
		-----		
Total		\$1,094,042		
		=====		

F-15

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS

Certain statements contained in this Form 10-QSB contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and involve risks and uncertainties that could cause actual results to differ materially from the results, financial or otherwise, or other

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expectations described in such forward-looking statements. Any forward-looking statement or statements speak only as of the date on which such statements were made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statements are made or reflect the occurrence of unanticipated events. Therefore, forward-looking statements should not be relied upon as prediction of actual future results.

The independent auditors' report on the Company's financial statements as of June 30, 2002, and for each of the years in the two-year period then ended, includes a "going concern" explanatory paragraph, that describes substantial doubt about the Company's ability to continue as a going concern. Management's plans in regard to the factors prompting the explanatory paragraph are discussed below and also in Note 1 to the quarterly Financial Statements.

### RESULTS OF OPERATIONS

The Company recognized \$158,753 in revenues during the nine months ended March 31, 2003 (\$52,999 for the three months ended March 31, 2003) compared to \$92,033 in the nine months ended March 31, 2002 (\$31,870 for the three months ended March 31, 2002). Of the \$158,753 in revenues, \$139,651 was generated from various software development contracts generated by NanoPierce Card, \$17,201 was generated from the sale of inlay samples to potential customers by ExypnoTech and the remaining \$1,900 from services provided by NanoPierce Connections. The Company expects to continue to generate revenues in the future from the preparation of samples for those potential customers for which it has non-disclosure agreements and cooperation agreements and from the sale of inlays through ExypnoTech. In addition the Company expects to generate revenues through NanoPierce Connections work on various small projects within the industry.

The Company recognized \$11,832 in interest income during the nine months ended March 31, 2003 (\$5,313 during the three months ended March 31, 2003) compared to \$94,536 during the nine months ended March 31, 2002 (\$17,320 during the three months ended March 31, 2002). The decrease of \$82,704 is due primarily to the use of cash to support operations.

Total operating expenses during the nine months ended March 31, 2003 were \$3,033,115 (\$1,046,612 for the three months ended March 31, 2003), compared to \$3,704,578 for the nine months ended March 31, 2002 (\$1,226,078 for the three months ended March 31, 2002). The decrease of \$671,463 is primarily attributable to a decrease in general and administrative expenses, as described below.

General and administrative expenses during the nine months ended March 31, 2003 were \$2,087,126 (\$722,468 for the three months ended March 31, 2003) compared to \$3,333,047 for the nine months ended March 31, 2002 (\$1,097,037 for the three months ended March 31, 2002).

1

The decrease of \$1,245,921 is primarily attributable to a \$814,518 decrease in legal expenses and a \$118,521 decrease in investor relation expenses. Selling and marketing expenses during the nine months ended March 31, 2003 were \$473,077 (\$166,160 for the three months ended March 31, 2003) compared to \$105,299 during the six months ended March 31, 2002 (\$65,157 for the three months ended March 31, 2002). The increase of \$367,778 was due to an increase in marketing activities throughout the Company. Research and development expenses during the nine months ended March 31, 2003 were \$472,912 (\$157,984 for the three months ended March 31, 2003) compared to \$266,232 for the nine months ended March 31, 2002 (\$63,884 for the three months ended March 31, 2002). The increase of \$206,680 was due to an increase in activities at the Company's subsidiaries in connection with the further development and expansion of the NCS(TM) technology.

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During the nine months ended March 31, 2003 the Company recognized a net loss of \$2,862,530 (\$988,300 for the three months ended March 31, 2003) compared to a net loss of \$3,518,009 during the nine months ended March 31, 2002 (\$1,176,888 for the three months ended March 31, 2002). The decrease of \$655,479 is explained by the decrease of \$671,463 in operating expenses and an increase of \$66,720 in revenues, offset by a decrease of \$82,704 in interest income.

### LIQUIDITY AND FINANCIAL CONDITION

The Company's current operations are not generating positive cash flows. During the nine months ended March 31, 2003, the Company sold 5,766,190 shares of common stock and granted warrants to purchase 4,691,191 shares of common stock at exercise prices ranging from \$0.30 to \$0.50 for \$1,595,459 (net of offering costs of \$75,500). The warrants are exercisable through 2007 and contain a cashless exercise provision. The funds were raised to support operations.

As a result of continued operational losses and working capital deficiencies and in order to comply with specific German legal requirements, in April 2003, the Company's wholly owned subsidiary NanoPierce Card Technologies, GmbH (NCT) filed for insolvency with the Courts of Munich, Germany. NCT has been placed in receivership while a plan of liquidation is developed.

During the nine months ended March 31, 2003, the Company entered into a 12-month financial advisory and exclusive placement agent agreement with a third party (the "Placement Agent"). Under the terms of the agreement, the Placement Agent is to act as the financial advisor to the Company and as its exclusive placement agent for a private placement of equity securities during the twelve-month term of the agreement. In addition, the Company is exploring other financing opportunities to support continuing operations.

In January 2003, the Company entered into a Cooperation Agreement (the "Avery Agreement") with Avery Dennison Corporation to explore the application of WaferPierce(TM) and NCS(TM) in the production of reliable low-cost RFID labels. The Avery Agreement called for a three-phase project that will explore a variety of approaches to producing smart labels. In May 2003, the Company received notice of Avery Dennison Corporation's decision to terminate the Avery Agreement.

2

In March 2002, the Company entered into a \$2,000,000 Equity Financing. In April 2002, the Company received the first of two available tranches of \$1,000,000 per tranche and in return issued 800,000 free trading common shares to the investor. In addition, the Company issued 1,073,000 of its free-trading common shares, which are being held by an escrow agent for the potential issuance upon exercise of the warrants issued in connection with the financing. Such warrants have a term of five years, with an exercise price of \$1.45 per share. The second tranche of \$1,000,000 was made available to the Company sixty days after the take down of the first. The Company declined to take down the second tranche, due to depressed market conditions, at that time, and possible dilutive effects on its stock. The second tranche is no longer available to the Company, pursuant to terms of expiration.

Prior to June 30, 2001, the Company loaned \$500,000 to an unrelated third party, Global Capital Partners, Inc. ("Global") in exchange for a 12% note receivable due in November 2001. During the nine months ended March 31, 2003, the remaining principal balance of \$144,709 and accrued interest on the note of \$3,474 was paid in full.



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In April 2002, the Company loaned \$50,000 to a representative of the unrelated third party, which had been assigned the Global note, in exchange for an unsecured, 8% note receivable due in October 2002. During the nine months ended March 31, 2003, the outstanding balance of the note, \$26,858, of which \$788 was accrued interest, was paid in full.

During the nine months ended March 31, 2003, the Company expanded the scope of its patent and trademark applications. The intellectual property is being amortized using the straight-line method over ten years. On March 31, 2003, the Company has net patent and trademark applications costs of \$343,625, compared to \$221,494 on March 31, 2002. The increase of \$122,131 was primarily due to the Company's efforts to increase patent and trademark protection overseas.

### PLAN OF OPERATIONS

The Company has signed various nondisclosure and cooperation agreements with companies both overseas and in the United States. The agreements are applicable to the application of the Company's NCS(TM) technology and/or its WaferPierce(TM) method for various products in the smart card/smart label industries, the LED industry and in the semiconductor industry. Management is pursuing the development of further similar agreements both nationally and internationally with additional companies in not only these but other industries. The Company is also involved in creating samples and testing in connection with these agreements.

The Company is continuing to look for additional financing through marketing of its NCS(TM) technology through the pursuit of licensing, joint ventures, co-manufacturing or other similar arrangements with industry partners. The failure to secure such a relationship will result in the Company requiring substantial additional capital and resources to bring its NCS technology to market. To the extent the Company's operations are not sufficient to fund the Company's capital requirements, the Company may enter into a revolving loan agreement with financial institutions or attempt to raise capital through the sale of additional capital stock or through the issuance of debt.

3

At the present time the Company does not have a revolving loan agreement with any financial institution nor can the Company provide any assurance that it will be able to enter into any such agreement in the future or be able to raise funds through the further issuance of debt or equity in the Company. The Company continues to evaluate additional merger and acquisition opportunities.

4

### PART II - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

##### License Agreements

The Company and Louis DiFrancesco, the inventor of the PI Technology were involved in litigation relating to the Company's ownership of its intellectual property and the rights as to who should receive royalty payments from licenses, which were outstanding as of September 3, 1996. On October 8, 2002, the Company and DiFrancesco signed a settlement agreement enforced by Court Order. The Court Order, among other things, declares that NanoPierce owns the entire, exclusive, incontestable ownership, right, title and interest in the patents. The Court Order further declares Mr. DiFrancesco owns the sole, exclusive, and

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incontestable right, to receive and collect all royalties and other payment from all licenses outstanding on September 3, 1996. Pursuant to the settlement agreement, Mr. DiFrancesco was granted a limited two year, non-transferable, with no right to sublicense, royalty-bearing license.

### Financing Agreement

In connection with a financing obtained in October 2000, the Company filed various actions in the United States District Court for the District of Colorado against, among others, Harvest Court, LLC, Southridge Capital Investments, LLC, Daniel Pickett, Patricia Singer and Thomson Kernaghan & Co., Ltd. for violations of federal and state securities laws, conspiracy, aiding and abetting and common law fraud among other claims. The Company is seeking various forms of relief including actual, exemplary and treble damages. As a result of various procedural rulings in January 2002, the United States District Court for the District of Colorado transferred the case to the United States District Court for the Southern District of New York, New York City, New York.

In May 2001, Harvest Court, LLC filed suit against the Company in the Supreme Court of the State of New York, County of New York. The suit alleges that the Company breached an October 20, 2000 Stock Purchase Agreement, by not issuing reset shares. Harvest Court, LLC is seeking the delivery of such shares or damages in the alternative. In August 2001, the Supreme Court of the State of New York, County of New York issued a preliminary injunction ordering the Company to reserve and not transfer the shares allegedly due to Harvest Court. The Company has filed counterclaims seeking various forms of relief against Harvest Court, LLC.

5

In January 2003, Harvest Court, LLC filed suit against the Company, Mr. Metzinger and unrelated third parties in the United States District Court for the Southern District of New York, New York City, New York. The suit alleges violations of federal securities laws and common law fraud among other claims. Harvest Court is seeking various forms of relief including compensatory and punitive damages. The Company is preparing pleadings responsive to the complaint.

In September 2001, a suit was filed by Thomson Kernaghan & Co., Ltd. against the Company and certain officers/directors of the Company seeking damages for defamation. Thomson Kernaghan & Co., Ltd., subsequently filed for protection under Canadian bankruptcy laws. In December 2002, the Company received notice from the trustee in such proceedings that it would not pursue the action and would move for dismissal of the litigation.

The Company is also involved in other various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of the matter discussed above and other matters will not have a material adverse impact either individually or in the aggregate on either results of operations, financial position or cash flows of the Company.

### ITEM 2. CHANGES IN SECURITIES

The Company made the following unregistered sales of its securities from January 1, 2003 to March 31, 2003.

DATE OF SALE	TITLE OF SECURITIES	NO. OF SHARES	CONSIDERATION	PURCHASER
1/10/03	Common Stock	41,667	Financing	John Krupa

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1/10/03	Warrant	41,667	Financing	John Krupa
1/10/03	Common Stock	33,333	Financing	William Fritz
1/10/03	Warrant	33,333	Financing	William Fritz
1/10/03	Warrant	450,000	Services	Gerard, Klauer, Mattison

### Exemption From Registration Claimed

All of the sales by the Company of its unregistered securities were made by the Company in reliance upon Section 4(2) of the Act. All of the individuals and/or entities listed above that purchased the unregistered securities were all known to the Company and its management, through pre-existing business relationships, as long standing business associates, friends, and employees. All purchasers were provided access to all material information, which they requested, and all information necessary to verify such information and were afforded access to management of the Company in connection with their purchases. All purchasers of the unregistered securities acquired such securities for investment and not with a view toward distribution, acknowledging such intent to the Company.

6

All certificates or agreements representing such securities that were issued contained restrictive legends, prohibiting further transfer of the certificates or agreements representing such securities, without such securities either being first registered or otherwise exempt from registration in any further resale or disposition.

### ITEM 4. CONTROLS AND PROCEDURES

A review and evaluation was performed by the Company's management, including the Company's Chief Executive Officer (the "CEO") and Chief Financial Officer (the "CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of a date within 90 days prior to the filing of this quarterly report. Based on that review and evaluation, the CEO and CFO have concluded that the Company's current disclosure controls and procedures, as designed and implemented, were effective. There have been no significant changes in the Company's internal controls subsequent to the date of their evaluation. There were no significant material weaknesses identified in the course of such review and evaluation and, therefore, no corrective measures were taken by the Company.

7

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

#### (a) EXHIBITS

Exhibit 11 Computation of Net Loss Per Share

Exhibit 99 Section 1350 Certification

#### (B) FORM 8-K

April 1, 2003 - Regarding the filing of insolvency by  
NanoPierce Card Technologies, GmbH

8

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NANOPIERCE TECHNOLOGIES, INC.  
(REGISTRANT)

Date: May 14, 2003

/s/ Paul H. Metzinger

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Paul H. Metzinger, President & CEO

Date: May 14, 2003

/s/ Kristi J. Kampmann

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Kristi J. Kampmann,  
Chief Financial Officer

9

## CERTIFICATION

I, Paul H. Metzinger, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of NanoPierce Technologies, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit

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committee of registrant's board of directors (or persons performing the equivalent functions):

- a. All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 14, 2003

/s/ Paul H. Metzinger

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Paul H. Metzinger,  
Chief Executive Officer & President

### CERTIFICATION

I, Kristi J. Kampmann, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of NanoPierce Technologies, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

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- b. Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 14, 2003

/s/ Kristi J. Kampmann

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Kristi J. Kampmann,  
Chief Financial Officer