

Edgar Filing: SIMTEK CORP - Form 10KSB

SIMTEK CORP
Form 10KSB
March 27, 2003

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-KSB

-
- Annual report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended December 31, 2002
- Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934.

Commission file number 0-19027

SIMTEK CORPORATION
(Exact name of registrant as specified in its charter)

Colorado	84-1057605
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

4250 Buckingham Drive Suite 100,
Colorado Springs, Colorado 80907
(Address of principal executive offices) (Zip Code)

(719) 531-9444
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:
None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock \$.01 Par Value OTC Bulletin Board

(Title of Class)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of the Form 10-KSB or any amendment to this form 10-KSB. []

The registrant's revenues for its most recent fiscal year were \$14,326,705.

The aggregate market value of the 51,398,259 shares of voting stock held by

PART I

ITEM 1: BUSINESS

GENERAL

We provide integrated circuits to the electronics market for use in a variety of systems, such as computers, copiers, factory controllers, electric meters and military systems. We design, market and sell our products, but we subcontract the majority of our manufacturing requirements. We have designed and developed nonvolatile Static Random Access Memory products since we began business operations in May 1987. We have concentrated on the design and development of the 4, 16, 64 and 256 kilobit nonvolatile Static Random Access memory product families and technologies, distribution channels, and sources of supply, including production at subcontractors. Kilobits are a measure of the amount of data that can be stored; more kilobits imply more storage. During 2000, we added the capability to design, develop and produce programmed semiconductor logic products.

Having established a core business within the nonvolatile memory application segment, we have been expanding into other technology areas including logic and data communication markets. In September 2000, we purchased incomplete research and development, patents and trademarks from WebGear. These additional product families were intended to allow more rapid total revenue growth and to reduce the risk inherent in our historic dependence on one product family.

In March 2001, we acquired Q-DOT Group, Inc. Q-DOT Group specializes in advanced technology research and development for data acquisition, signal processing, imaging and data communications. Their projects are supported by "conventional" government and commercial contracts in addition to government contracts sponsored by the Small Business Innovation Research program. We operate Q-DOT Group's government contract research and development operations as our wholly owned subsidiary. This acquisition was intended to enable us to enter the high speed data communications market, addressing both wired and wireless applications, based on advanced "Silicon Germanium" process technology.

As of December 31, 2002, our backlog for released purchase orders was approximately \$1,647,000, all of which is expected to ship by June 30, 2003. Orders are cancelable without penalty at the option of the purchaser prior to 30 days before scheduled shipment and are, therefore, not necessarily a measure of future product revenue.

We are in production of our first four families of memory products; 256 kilobit, 64 kilobit, 16 kilobit and 4 kilobit nonvolatile Static Random Access memories. Our 256 kilobit nonvolatile Static Random Access memory product was qualified by our internal quality organization to the product's data sheet and in accordance with accepted industry standard practices in 1997 for sales into commercial and industrial markets and in 1998 for shipment into the military market. During 2002, we designed and qualified a 3 volt version of our 256 kilobit nonvolatile Static Random Access memory product for sale into commercial and industrial markets. Our 64 kilobit nonvolatile Static Random Access memories have been qualified for sale into commercial, industrial and military markets. Our 16 kilobit and 4 kilobit nonvolatile Static Random Access memories have been qualified for sales into commercial and industrial markets. Our nonvolatile Static Random Access memories are physically smaller and require less

Edgar Filing: SIMTEK CORP - Form 10KSB

maintenance than Static Random Access Memory devices that achieve nonvolatility through the use

3

of internal batteries and are more convenient to use than Static Random Access Memory devices that achieve nonvolatility by being combined with additional chips.

Our programmed semiconductor logic products are used to replace programmable logic devices when a customer has completed its system design and requires cost-reduced integrated circuits for volume manufacturing. Each programmed semiconductor logic product is configured using the individual customer's design files and is built to their specific requirements.

We have merged our logic design engineers into our memory design group in order to incorporate unique features into our next generation memory products currently under development.

We reduce capital requirements by subcontracting all phases of the manufacturing process. Chartered Semiconductor Manufacturing began providing silicon wafers for our nonvolatile Static Random Access memory products in September 1993 and continues to provide wafers based on our product technology. In February 2003, we received notification from Chartered Semiconductor Manufacturing that they will close their wafer fabrication facility #1 by March 2004. We currently purchase memory wafers from this supplier manufactured in facility #1, and we are currently in discussion to move manufacturing to Chartered Semiconductor's Manufacturing facility #2. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming acceptable terms are reached to move our process into facility #2 we expect the project will take nine to twelve months to complete. This would provide uninterrupted supply of our current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on our ability to support our customers. If we cannot reach acceptable terms with Chartered Semiconductor Manufacturing or another supplier, this will have a material negative impact on our future revenues and earnings. Based on discussions with Chartered Semiconductor Manufacturing, we believe that we will be able to reach an acceptable agreement.

United Microelectronics and Chartered Semiconductor Manufacturing provide silicon wafers for our programmed semiconductor logic products based on 0.5 micron and 0.35 micron product technology, respectively. In February 2003, we received notification from United Microelectronics that they will be unable to supply us with logic wafers after August 2003. We plan to support customers with 0.5 micron logic wafers manufactured at United Microelectronics through December 2003 by offering opportunities to purchase their life-time requirements for these products with deliveries scheduled by the end of the year. After this period, we do not plan to support sales of 0.5 micron logic products to the market. Amkor Technology and Amkor Test Services provide assembly and final test services, respectively, for our nonvolatile Static Random Access memory products built from the wafers purchased from Chartered Semiconductor Manufacturing. Advanced Semiconductor Engineering Inc. provides assembly services for our programmed semiconductor logic products. Testing of our programmed semiconductor logic products is done either internally or by Advanced Interconnect Technologies.

During 2002, all of the wafers used to produce our nonvolatile Static Random Access memories were purchased from Chartered Semiconductor

Edgar Filing: SIMTEK CORP - Form 10KSB

Manufacturing. Sales of these products accounted for approximately 80% of our revenue for 2002. Wafers were purchased from both Chartered Semiconductor Manufacturing and United Microelectronics in 2002 to support our programmed semiconductor logic products. Sales of these products accounted for approximately 7% of our revenue for 2002. The remaining 13% of our revenue was from research and development contracts.

4

We currently have three sales and marketing offices, located in Colorado and Georgia for the western and eastern North American markets, respectively, and in Windsor, England for the European market. Asia is currently covered from Colorado with plans to add an Asian sales office in 2003. We have engaged over 20 independent representative organizations with over 30 sales offices in North America, Europe and Asia and distributor organizations with over 100 sales offices worldwide. These organizations have multiple sales offices and technical sales personnel covering specific geographic territories. Through these organizations and their sales offices we believe that we are capable of serving a significant portion of the worldwide market with our full line of products.

MEMORY INDUSTRY AND PRODUCT BACKGROUND

The semiconductor memory market is large and highly differentiated. This market covers a wide range of product densities, speeds, features and prices. We believe that the ideal memory would have:

- o high bit density per chip to minimize the number of chips required in a system;
- o fast data read and write speeds to allow a system's microprocessor to access data without having to wait;
- o the ability to read and modify data an unlimited number of times;
- o the ability to retain its data indefinitely when power is interrupted (i.e. nonvolatility);
- o availability in a variety of package types for modern assembly techniques; and
- o the ability to be tested completely by the manufacturer to ensure the highest quality and reliability.

Although customers would like to have memory components with all of these attributes it currently is not technically feasible. Therefore, the memory market is segmented with different products combining different mixes of these attributes.

Semiconductor memories can be divided into two main categories, volatile and nonvolatile. Volatile memories generally offer high densities and fast data access and programming speeds, but lose data when electrical power is interrupted. Nonvolatile memories retain data in the absence of electrical power, but typically have been subject to speed and testing limitations. They also wear out if they are modified too many times. There are a number of common volatile and nonvolatile product types, as set forth below. The list of products under "Combinations" is limited to single packages and does not include combinations of the listed memories in separate packages, such as Static Random

Edgar Filing: SIMTEK CORP - Form 10KSB

Access Memories in combination with Electrically Erasable Programmable Read Only Memories and Erasable Programmable Read Only Memories.

Volatile	Nonvolatile	Combination
Static Random Access Memories	Electrically Erasable Programmable Read Only Memory	Nonvolatile Static Memory
Dynamic Random Access Memory	Flash Memory	Nonvolatile Random Memory
	Erasable Programmable Read Only Memory	Static Random Access lithium battery
	Programmable Read Only Memory	
	Read Only Memory	

5

VOLATILE MEMORIES. Rewritable semiconductor memories store varying amounts of electronic charge within individual memory cells to perform the memory function. In a Dynamic Random Access Memory the charge must be electrically refreshed many times per second or data are lost even when power is continuously applied. In a Static Random Access Memory the charge need not be refreshed, but data can be retained only if power is not interrupted.

NONVOLATILE MEMORIES. A Read Only Memory is programmed, or written, once in the later stages of the manufacturing process and cannot be reprogrammed by the user. Programmable Read Only Memory can be programmed once by the user, while Erasable Programmable Read Only Memory may be reprogrammed by the user a limited number of times if the Erasable Programmable Read Only Memory is removed from the circuit board in the equipment. Both Flash memory and Electrically Erasable Programmable Read Only Memory may be reprogrammed electrically by the user without removing the memory from the equipment. However, the reprogramming time on both Electrically Erasable Programmable Read Only Memory and Flash memory is excessively long compared to the read time such that in most systems the microprocessor must stop for a relatively long time to rewrite the memory.

COMBINATIONS. Many customers use a combination of volatile and nonvolatile memory functions to achieve the desired performance for their electronic systems. By using Static Random Access Memories in combination with Erasable Programmable Read Only Memory and Electrically Erasable Programmable Read Only Memory chips, customers can achieve nonvolatility in their systems and still retain the high data read and write speeds associated with Static Random Access Memory. This approach, however, is not desirable in many applications because of the size and cost disadvantages associated with using two or more chips to provide a single memory function. Also, it may take up to several seconds to transfer the data from the Static Random Access Memory to the Electrically Erasable Programmable Read Only Memory; an excessive time at power loss. As a result, attempts have been made to combine nonvolatile and volatile memory

Edgar Filing: SIMTEK CORP - Form 10KSB

features in a single package or silicon chip. One approach combines a Static Random Access Memory with lithium batteries in a single package.

Nonvolatile Random Access Memories combine volatile and nonvolatile memory cells on a single chip and do not require a battery. We believe our nonvolatile Static Random Access memory represents a significant advance over existing products that combine volatility and nonvolatility on a single silicon chip. We combine a Static Random Access Memory cell with an Electrically Erasable Programmable Read Only Memory cell to create a small nonvolatile Static Random Access memory cell. Our unique and patented memory cell design enables the nonvolatile Static Random Access memory to be produced at densities higher than existing Nonvolatile Random Access Memories and at a lower cost per bit. In addition to high density and nonvolatility, the nonvolatile Static Random Access memory has fast data access and program speeds and the Static Random Access Memory portion of the memory can be modified an unlimited number of times without wearing out.

MEMORY TECHNOLOGY

We use an advanced implementation of silicon-nitride-oxide-semiconductor technology. Silicon-nitride-oxide-semiconductor technology stores electrical charge within an insulator, silicon nitride, and uses a thin tunnel oxide layer to separate the silicon nitride layer from the underlying silicon substrate. Silicon-nitride-oxide-semiconductor technology prevents tunnel oxide rupture in the memory cell from causing an immediate loss of data. Oxide rupture has been a major cause of failures in Flash and Electrically Erasable Programmable Read Only Memories using floating gate technology, where charge is stored on a

6

polysilicon conductor surrounded by insulators. To protect against these failures, many floating gate Electrically Erasable Programmable Read Only Memories have required error correction circuitry and redundant memory cells. This increases product cost by requiring more silicon area. Error correction and redundancy are not required for our products to protect against tunnel oxide rupture. In addition, our product designs incorporate a special test feature which can predict data retention time for every individual memory cell based on measuring the rate of charge loss out of the silicon nitride.

The Silicon-nitride-oxide-semiconductor technology coupled with our nonvolatile Static Random Access memory cell allows high performance nonvolatile Static Random Access Memory to be manufactured using complementary metal oxide semiconductor technology. The Silicon-nitride-oxide-semiconductor technology that we use has proven to be highly reliable, as demonstrated by our product qualification results to date.

OUR MEMORY PRODUCTS

Nonvolatile Static Random Access Memories. Our 256 kilobit, 64 kilobit, 16 kilobit and 4 kilobit nonvolatile Static Random Access memory product families consist of nonvolatile memories that combine fast Static Random Access Memory and nonvolatile Electrically Erasable Programmable Read Only Memory characteristics within each memory cell on a single chip of silicon. The Static Random Access Memory portion of the nonvolatile Static Random Access memories is operated in the same manner as most existing Static Random Access Memory products. The Static Random Access Memory can be written to and read from an unlimited number of times. The Electrically Erasable Programmable Read Only Memory can be programmed, depending upon device type, by user control or

Edgar Filing: SIMTEK CORP - Form 10KSB

automatically by transferring the Static Random Access Memory contents into the Electrically Erasable Programmable Read Only Memory. The Electrically Erasable Programmable Read Only Memory data can be transferred back into the Static Random Access Memory by user control or the data can be transferred automatically.

Our nonvolatile Static Random Access memories have fast data access speeds of 25, 35 and 45 nanoseconds. These data access speeds correspond to those of fast Static Random Access Memory and meet the requirements of much of the fast Static Random Access Memory market. The high speed characteristics of our nonvolatile Static Random Access memories allow them to be used in applications with various high performance microprocessors and digital signal processors such as those manufactured by Intel Corp., Texas Instruments and Motorola. Our nonvolatile Static Random Access memories can be used to replace Static Random Access Memories with lithium batteries and multiple chip solutions such as Static Random Access Memory plus Electrically Erasable Programmable Read Only Memory or Flash Memory.

The various combinations of density and speed allow our nonvolatile Static Random Access memory products to meet the design and performance requirements of many different types of systems.

We finalized commercial and industrial qualification of two versions of our initial 64 kilobit nonvolatile Static Random Access memory product offering in September 1991 and April 1992, respectively. We completed military qualification of our initial nonvolatile Static Random Access memories in May 1992. We began sales into the commercial market of our initial 16 kilobit nonvolatile Static Random Access memory product family in 1992. The nonvolatile Static Random Access memory product family also includes the 4 kilobit version. We completed the development and product qualification of the 64 kilobit AutoStore™

7

nonvolatile Static Random Access memory in 1993. The AutoStore™ version automatically detects power loss and transfers the data from the Static Random Access Memory cells into the Electrically Erasable Programmable Read Only Memory cells. This device does not require instructions or intervention from the system microprocessor to notify it of the power loss. Commercial and industrial qualification of our 256 kilobit nonvolatile Static Random Access memory occurred in 1997 and military qualification of our 256 kilobit nonvolatile Static Random Access memory was completed in the second quarter of 1998. In 2002, we qualified our 256 kilobit 3 volt nonvolatile Static Random Access memory for use in commercial and industrial applications.

PROGRAMMABLE LOGIC DEVICE INDUSTRY

The electronics industry uses logic integrated circuits to route electrical signals to perform tasks unique to that system. These unique operations differentiate one system capability from another. Field Programmable Gate Arrays and Complex Programmable Logic Devices have become popular for this purpose, and are supplied by a number of major suppliers, such as Xilinx and Altera. These products provide high performance, flexible solutions, but the technology required to allow these products to be programmable is expensive when compared to non-programmable, fixed function, application specific products.

OUR PROGRAMMED SEMICONDUCTOR LOGIC PRODUCTS

Programmed semiconductor logic products are built to order based on

Edgar Filing: SIMTEK CORP - Form 10KSB

customer designs that are electronically transferred to our design workstations. Our engineers then verify the design and implement it in the appropriate technology to provide a cost effective solution for the customer.

Our customers often ask that we provide them with programmed semiconductor logic products at a lower price than their existing logic products without sacrificing the products' functionality. Our software conversion tools translate our clients' design files of their logic products generally allowing us to provide our clients with a logic product that has the same functionality but at a lower cost than their existing logic products. We have also developed a testability feature that allows us to test our programmed semiconductor logic products without dedicating a portion of the chip area to such testing.

We subcontract the production of our semiconductor logic products to various fabrication facilities. We provide the fabrication facilities with the design of our programmed semiconductor logic products and these facilities install our designs on the chips through standard wafer processing. We currently contract with United Microelectronics for 0.5 micron technology and with Chartered Semiconductor Manufacturing for 0.35 micron technology, in each case through purchase orders on a case-by-case basis. In February 2003, we received notification from United Microelectronics that they will be unable to supply us with logic wafers after August 2003. We plan to support customers with 0.5 micron logic wafers manufactured at United Microelectronics through December 2003 by offering opportunities to purchase their life-time requirements for these products with deliveries scheduled by the end of the year. After this period, we do not plan to support sales of 0.5 micron logic products to the market.

PRODUCT WARRANTIES

We presently provide a one-year limited warranty on our products.

8

RESEARCH AND DEVELOPMENT

Our research and development activities are centered around developing new products and reducing the cost of our nonvolatile Static Random Access memory products as well as the development and design of customer specific programmed semiconductor logic products. We continually work to improve yield on the 0.8 micron technology in order to reduce costs. In order to further reduce costs, since late 1997 we have used outside experts for testing of our products. We have a test floor used for evaluation of our technologies, product designs and product quality. The test floor is also used for production testing of silicon wafers.

During 2002, we developed and qualified a 3 volt version of our 256 kilobit nonvolatile Static Random Access memory product, built on the 0.8 micron technology from Chartered Semiconductor Manufacturing. The 3 volt version of our 256 kilobit nonvolatile Static Random Access memory product is qualified for use in commercial and industrial applications.

In October 2001, we entered into an agreement with Amkor Technology to cooperate to develop a semiconductor process module that combines our nonvolatile technology with Amkor's advanced 0.25 micron digital complementary

Edgar Filing: SIMTEK CORP - Form 10KSB

metal-oxide semiconductor, or "CMOS," fabrication line. CMOS is the semiconductor technology used in the transistors that are manufactured for most of today's computer microchips. The module will incorporate silicon oxide nitride oxide silicon technology, which will be used to manufacture both high density silicon oxide nitride oxide silicon flash and nonvolatile Static Random Access memories, for stand alone and embedded products. During 2002, our research and development team along with Amkor's research and development team worked aggressively on the co-development program. The co-development program is scheduled to yield qualified shipments in the third quarter of 2003, with a 1 megabit 3.0 volt nonvolatile Static Random Access memory as the primary development vehicle. In February 2003, when Amkor Technology sold controlling interest of their wafer fabrication facility to Anam Semiconductor. All contractual obligations were transferred to Anam U.S.A., a wholly-owned subsidiary of Anam Semiconductor. Our co-development program has not been affected by the change in ownership and we do not expect any material changes in the support required to complete the program.

In an effort to expand our products, we acquired, from WebGear, incomplete research and development of technology that we intended to apply within the emerging Bluetooth market segment. "Bluetooth" is an industry standard, short range wireless communications technology designed to allow a variety of electronic devices, such as wireless telephone, personal digital assistants, notebook computers, desktop computers, peripheral input-output devices, television set-top boxes and Internet appliances to exchange data without the use of physical cabling. During the twelve month period ending December 31, 2002, we spent approximately \$123,000 on the development of our Bluetooth technology. Due to a poor semiconductor market and delays related to widespread adoption of Bluetooth technology, we have decided to stop further development of our Bluetooth technology until the semiconductor market recovers and the Bluetooth technology becomes generally accepted.

We anticipate that our acquisition of Q-DOT Group will enable us to enter the high speed data communications market, addressing both wired and wireless applications, based on advanced Silicon Germanium process technology. Silicon Germanium is rapidly becoming the technology of choice for many analog, mixed signal and high speed digital circuits. During 2002, we spent approximately \$107,000 on marketing and engineering efforts to determine which applications our integrated circuits, built on the Silicon Germanium process technology, would best fit into. In the next twelve months, we anticipate spending

9

approximately \$200,000 in order to develop and manufacture integrated circuits using the Silicon Germanium process technology.

Our research and development expenditures for the years ended December 31, 2002 and 2001 were \$4,308,499 and \$3,155,360, respectively. We intend to continue expenditures on research and development; however, the percentage of research and development expenditures is expected to decrease relative to expenditures relating to the commercial production of our existing products.

MANUFACTURING AND QUALITY CONTROL

Our manufacturing strategy is to use subcontractors whose production capabilities meet the requirements of our product designs and technologies.

In 1992, we entered into a manufacturing agreement with Chartered

Edgar Filing: SIMTEK CORP - Form 10KSB

Semiconductor Manufacturing to provide us with silicon wafers for our products. Under the manufacturing agreement with this subcontractor, it has installed a manufacturing process for versions of our current and future memory products. In February 2003, we received notification from Chartered Semiconductor Manufacturing that it will close its wafer fabrication facility #1 by March 2004. We currently purchase memory wafers from this supplier manufactured in facility #1, and we are currently in discussion to move manufacturing to Chartered Semiconductor's Manufacturing facility #2. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming acceptable terms are reached to move our process into facility #2 we expect the project will take nine to twelve months to complete. This would provide uninterrupted supply of our current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on our ability to support our customers. If we cannot reach acceptable terms with Chartered Semiconductor Manufacturing or another supplier, this will have a material negative impact on our future revenues and earnings. Based on discussions with Chartered Semiconductor Manufacturing, we believe that we will be able to reach an acceptable agreement.

We use United Microelectronics for wafer procurement of our 0.5 micron programmed semiconductor logic products and Chartered Semiconductor Manufacturing for wafer procurement of our 0.35 micron programmed semiconductor logic products. In February 2003, we received notification from United Microelectronics that they will be unable to supply us with logic wafers after August 2003. We plan to support customers with 0.5 micron logic wafers manufactured at United Microelectronics through December 2003 by offering opportunities to purchase their life-time requirements for these products with deliveries scheduled by the end of the year. After this period, we do not plan to support sales of 0.5 micron logic products to the market. During 2002, all of our product revenue was based on wafers purchased from Chartered Semiconductor Manufacturing and United Microelectronics.

Device packaging of our nonvolatile Static Random Access memory products continued at the Amkor facilities in the Philippines and South Korea. Final test for our nonvolatile Static Random Access memory products continued with Amkor Test Services, in Wichita, Kansas. Device packaging of our programmed semiconductor logic products continued at Advanced Semiconductor Eng., Inc. in Taiwan. Final test of our programmed semiconductor logic products is completed in our Colorado Springs facility and at Advanced Interconnect Technologies in San Jose, California.

Our subcontractors provide quality control for the manufacture of our products. We maintain our own quality assurance personnel and testing capability to assist the subcontractors with their quality programs and to perform periodic

10

audits of the subcontractors' facilities and finished products to ensure product integrity.

Our quality and reliability programs were audited by several commercial and military customers during 2002 and 2001 as part of routine supplier certification procedures. All such audits were completed satisfactorily. We are currently implementing policies and procedures required to achieve ISO 9001 certification by mid-2003.

MARKETS

Edgar Filing: SIMTEK CORP - Form 10KSB

Our memory products are targeted at fast nonvolatile Static Random Access Memory markets, Static Random Access Memory plus Electrically Erasable Programmable Read Only Memory markets and other nonvolatile memory products broadly used in commercial, industrial and military electronic systems.

Simtek products are typically used to store critical data when power is removed from the system. Often this data must be captured very quickly and we believe that the fast write time of Simtek's nonvolatile Static Random Access Memory products is a significant benefit over nonvolatile memory alternatives. Also, our products are used in systems that are "write intensive" such as data collection, event recording and others where we believe that the unlimited write endurance of our nonvolatile Static Random Access Memory is superior to alternative nonvolatile memory solutions.

Until now Simtek's markets have been limited by the density at which Simtek could cost effectively produce products. We believe that the introduction of our 1 megabit nonvolatile Static Random Access Memory products in 2003 manufactured on 0.25 micron technology and the introduction of our Value Added Memory (VAM) solutions will greatly increase Simtek's served market segments.

Airborne and Space Computers *	Lighting *
Automotive Control & Monitoring*	Medical Instruments *
Portable Telephone Modems	Control Systems *
Portable Computers	Currency Changers*
Postal Meters	Data Monitoring Equipment *
Printers *	Disk Drives *
Process Control Equipment *	Facsimile Machines *
Radar and Sonar Systems *	Gaming *
Telecommunications Systems *	GPS Navigational Systems*
Terminals *	Guidance and Targeting Systems *
Test Equipment *	High Performance Workstations*
Utility Meters *	Laser Printers *
Vending Machines	Mainframe Computers
Weapon Control Systems *	CD Writers *
Security Systems *	Copiers *
Broadcast Equipment *	Cable TV Set Top Converter Boxes *
Studio Recording Equipment *	Multi-Function Printers*
Servers*	RAID Controllers*
Factory Automation Systems*	Robotics*
Mass Storage Systems*	

11

The applications marked with an asterisk currently use our products. The other applications use similar products, but may use our products in newer designs.

We are increasing marketing and sales emphasis on office automation products such as copiers and mass storage systems as well as increasing sales efforts in data communications and automotive applications.

SALES AND DISTRIBUTION

Our strategy is to generate sales through the use of independent sales representative agencies and distributors. We believe this strategy provides the fastest and most cost effective way to assemble a large and professional sales

Edgar Filing: SIMTEK CORP - Form 10KSB

force.

We currently have three sales and marketing offices, located in Colorado and Georgia for the western and eastern North American markets, respectively, and in Windsor, England for the European market. Asia is currently covered from Colorado with plans to add an Asian sales office in 2003. We have engaged over 20 independent representative organizations with over 30 sales offices in North America, Europe and Asia and distributor organizations with over 100 sales offices worldwide. These organizations have multiple sales offices and technical sales personnel covering specific geographic territories. Through these organizations and their sales offices we believe that we are capable of serving a significant portion of the worldwide market with our full line of products.

Independent sales representatives typically sell a limited number of non-competing products to semiconductor users in particular geographic assigned territories. Distributors inventory and sell products from a larger number of product lines to a broader customer base. These sales channels are complementary, as representatives and distributors often work together to consummate a sale, with the representative receiving a commission from us and the distributor earning a markup on the sale of products. We supply sales materials to the sales representatives and distributors.

For our marketing activities, we evaluate external marketing surveys and forecasts and perform internal studies based, in part, on inputs from our independent sales representative agencies. Marketing decisions are also based on forecasts and inputs from our current and prospective customers. We prepare brochures, data sheets, application notes, product collateral and product advertising with our internal marketing resources and contracted outside services.

CUSTOMERS AND BACKLOG

We have shipped qualified nonvolatile Static Random Access memory products to customers directly and through distributors since the September 1991 commercial product qualification. The majority of our sales are to Fortune 500 companies. Approximately 55% of our net product sales during 2002 were to customers in the United States, approximately 28% were to customers in the Pacific Rim, and approximately 11% were to customers in Europe. The remaining product sales were to customers in other locations.

As of December 31, 2002, we had a backlog of unshipped customer orders of approximately \$1,647,000, which is expected to be filled by June 30, 2003. Orders are cancelable without penalty at the option of the purchaser prior to 30 days before scheduled shipment and therefore are not necessarily a measure of future product revenue.

12

LICENSES

ZENTRUM MIKROELEKTRONIK DRESDEN. In June of 1994, we signed a joint development agreement with Zentrum Mikroelektronik Dresden to install the 1.2 micron products for manufacture at Zentrum Mikroelektronik Dresden and to jointly develop the 0.8 micron technology at Chartered Semiconductor Manufacturing. The agreement was modified in August of 1994 by a Letter of Intent between us to bypass the installation of our nonvolatile Static Random Access memory products based on a 1.2 micron process technology at Zentrum Mikroelektronik Dresden and instead modify the 0.8 micron technology to run in

Edgar Filing: SIMTEK CORP - Form 10KSB

the Zentrum Mikroelektronik Dresden factory. Zentrum Mikroelektronik Dresden has paid us all the monetary requirements under this agreement including any royalties we may receive from sales of these jointly developed products.

FUTURE LICENSE SALES. We intend to sell product and technology licenses on a selective basis. We will continue to seek licensing partners who can contribute to the development of the nonvolatile Static Random Access memory market and provide a meaningful level of revenue to us while not posing an undue threat in the marketplace.

COMPETITION

Our products compete on the basis of several factors, including data access and programming speeds, density, data retention, reliability, testability, space savings, manufacturability, ease of use and price.

Products that compete with our family of nonvolatile Static Random Access memories fall into three categories. The first category of products that compete with our nonvolatile Static Random Access memories are volatile and nonvolatile chips used in combination, such as fast Static Random Access Memories used with Erasable Programmable Read Only Memories, Electrically Erasable Programmable Read Only Memories, or Flash memory. We believe that we have advantages over these products because the nonvolatile static random access memory allows data to be stored in milliseconds as compared to seconds for chips used in pairs. Our single chip solution provides a space savings and easier manufacturing. Our single chip solution generally provides increased reliability versus multiple chips. We believe it will be able to compete with many solutions requiring density up to 256 kilobits; however, in those instances where the density requirement is beyond 256 kilobits the nonvolatile Static Random Access memory does not compete. New systems designs tend to use larger memory densities greater than 256 kilobits, reducing the market available to us. We estimate that less than 10% of the market uses 256 kilobit or smaller memories. Competitors in the multiple chip category include Cypress Semiconductor Corp., Integrated Technology, Inc., Toshiba, Fujitsu, Advanced Micro Devices, Inc., Atmel and National Semiconductor Corp. We currently hold less than 1% market share this market category.

The second category of products that compete with our nonvolatile Static Random Access memories are products that combine Static Random Access Memories with lithium batteries in specially adapted packages. These products generally are slower in access speeds than our nonvolatile Static Random Access memories due in part to limitations caused by life of the lithium battery when coupled with a faster Static Random Access Memory. Our nonvolatile Static Random Access memories are offered in standard, smaller, less expensive packages, and do not have the limitation on lifetime imposed on the Static Random Access Memory/battery solutions by the lithium battery. Our nonvolatile Static Random Access memories can also be used for wave soldered automatic insertion circuit board assembly since they do not have the temperature limitations of lithium batteries. However, lithium battery-backed Static Random Access Memory products

13

are available in densities of 1 megabit and greater per package. Companies currently supplying products with lithium batteries include Dallas Semiconductor Corp., ST Microelectronics and Texas Instruments. We currently hold approximately 10% of this market category.

The third category consists of Nonvolatile random access memories that

Edgar Filing: SIMTEK CORP - Form 10KSB

combine Static Random Access Memory cells and Electrically Erasable Programmable Read Only Memory memory cells on a monolithic chip of silicon. Our current product offerings are of higher density, faster access times and we believe can be manufactured at lower costs per bit than competitor's Nonvolatile random access memories. We believe that traditional manufacturers of Nonvolatile random access memories have discontinued manufacturing their products.

Zentrum Mikroelektronik Dresden, through their license agreement with us, has the worldwide right to sell under the Zentrum Mikroelektronik Dresden label nonvolatile Static Random Access memories developed jointly by Zentrum Mikroelektronik Dresden and us. With volume production established at Zentrum Mikroelektronik Dresden, Zentrum Mikroelektronik Dresden is selling such nonvolatile Static Random Access memories. This has had a positive impact for us by creating a second source, which is required by many larger companies, for our nonvolatile Static Random Access memory products. However, in 2001 and 2002, we were required to reduce prices to specific markets due to the increased competition from Zentrum Mikroelektronik Dresden. We believe that the competition from Zentrum Mikroelektronik Dresden has increased the number of companies using nonvolatile Static Random Access memories, but may have put downward pressure on average selling prices.

We are aware of other semiconductor technologies for nonvolatile memory products. These technologies include ferroelectric memory and thin film magnetic memory. Each of these requires a newly developed process technology which has processing risk, but may deliver performance characteristics superior to our technology if perfected. Each of these processes integrates materials into the silicon processing steps which are not commonly used for semiconductor memory products today. If successful, these products could perform the same functions in a system that our products currently perform, but may be manufactured in higher density or lower cost products. Ramtron, Raytheon, Symetrix, and others are developing ferroelectric products. IBM, Motorola and Cypress Semiconductor are developing magnetic film products.

Programmed semiconductor logic-type solutions are supported by semiconductor companies such as AMI Semiconductor, NEC, Flextronics, and Temic. These competitors provide a wide variety of solutions using semiconductor processes ranging from 0.8 micron process technology to 0.25 micron process technology. The business of converting customers' programmable logic products to non-programmable logic products is highly dependent on the customers' designs and system performance requirements. Each competitor's process technology and software tools will affect its ability to support any particular requirement.

PATENTS AND INTELLECTUAL PROPERTY

We undertake to protect our product designs and technologies under the relevant intellectual property laws as well as by utilizing internal disclosure safeguards. Under our licensing programs, we exercise control over the use of our protected intellectual property and have not permitted our licensees to sublicense our nonvolatile Static Random Access memory products or technology.

It is common in the semiconductor industry for companies to obtain copyright, trademark, trade secret and patent protection of their intellectual

property. We believe that patents are significant in our industry, and we are seeking to build a patent portfolio. We expect to enter into patent license and cross-license agreements with other companies. We have been issued twenty six

Edgar Filing: SIMTEK CORP - Form 10KSB

patents in the United States on our nonvolatile Static Random Access memory cell and other circuit designs. These patents relate to circuit implementations used to design our nonvolatile memory products. The use of these patents allows us to design circuits with lower power consumption and faster store timing than would be possible otherwise giving us a competitive advantage over other technologies. These patents have terms that expire through 2008 to 2013. We have also taken steps to obtain European patents in the large European countries, including Germany, France, the United Kingdom and Sweden on the nonvolatile memory patents that would have potential value in international markets. We have four applications that have been allowed and intend to prepare patent applications on additional circuit designs we have developed. However, as with many companies in the semiconductor industry, it may become necessary or desirable in the future for us to obtain licenses from others relating to our products.

Many of our product designs are not protected by patents. We have one patent on our logic product technology but protect most of our logic product technology as trade secrets. Our logic products accounted for approximately 7% of our sales for the year ended December 31, 2002. We also protect aspects of our technology that relate to our semiconductor memory products as trade secrets. There are disadvantages to protecting intellectual property as trade secrets rather than patents. Unlike patents, trade secrets must remain confidential in order to retain protection as proprietary intellectual property. We cannot assure you that our trade secrets will remain confidential. If we lose trade secret protection, our business could suffer.

We have received federal registration of the term "Novcel" a term we use to describe our technology. We have not sought federal registration of any other trademarks, including "Simtek" and "QuantumTrapTM" or our logo.

Late in 2002, we were contacted by Syndia Corporation regarding possible infringement on certain patents. Syndia Corporation informed us that it had acquired a portfolio patents issued to Jerome Lemelson. This patent portfolio was not included in the portfolio owned by Lemelson Foundation Partnership, an entity with which we reached a licensing agreement in 1999. We are currently reviewing any potential infringements. If there are any infringements, we believe that we can reach a reasonable licensing agreement with Syndia Corporation.

EMPLOYEES

As of the date of this Form 10-KSB, we had 54 full-time employees.

Edgar Filing: SIMTEK CORP - Form 10KSB

ITEM 2. PROPERTIES

We lease approximately 16,000 square feet of space in Colorado Springs, Colorado. This space includes a product engineering test floor of approximately 3,000 square feet. The lease expires on February 28, 2008. We lease approximately 17,000 square feet of space in Colorado Springs which is occupied by Q-DOT, our wholly-owned subsidiary. This space includes a research and development lab facility of approximately 2,500 square feet. The lease expires on April 30, 2005. Through May 31, 2002, approximately 2,400 square feet of the space was subleased and the tenants' did not renew the lease.

ITEM 3. LEGAL PROCEEDINGS

We are not aware of any legal proceedings as of the date of this report.

ITEM 4. MATTERS SUBMITTED TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of our security holders in 2002.

PART II

ITEM 5: MARKET FOR REGISTRANT'S COMMON STOCK AND RELATED SECURITY HOLDER MATTERS

Our common stock is listed on the OTC Electronic Bulletin Board under the symbol "SRAM". Securities not included in the Nasdaq Small-CAP Market are covered by the Securities and Exchange Commission rule that imposes additional sales practice requirements on broker-dealers who sell such securities to persons other than established customers and accredited investors (generally institutions with assets in excess of \$5,000,000 or individuals with net worth in excess of \$1,000,000 or annual income exceeding \$200,000 or \$300,000 jointly with their spouse). For transactions covered by the rule, the broker-dealer must make a special suitability determination for the purchaser and receive the

Edgar Filing: SIMTEK CORP - Form 10KSB

purchaser's written agreement to the transaction prior to the sale. Consequently, the rule may affect the ability of broker-dealers to sell our securities, which will have an adverse effect on the ability of our security holders to sell their securities and the possibility of our ability to raise additional capital.

Shown below is the closing high bid and the closing low offer as reported by the OTC Electronic Bulletin Board on the last day of the quarter.

	Common Stock	
	High Bid	Low Bid
2001		

First Quarter.....	.7344	.6562
Second Quarter.....	.55	.49
Third Quarter.....	.37	.33
Fourth Quarter43	.38
2002		

First Quarter.....	.41	.33
Second Quarter.....	.26	.24
Third Quarter.....	.18	.15
Fourth Quarter17	.16

The quotations listed above reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not represent actual transactions.

As of December 31, 2002, we had 468 shareholders of record. This number does not reflect shareholders who beneficially own common stock held in nominee or "street name."

We have not paid any dividends on our common stock since inception and we do not intend to pay any dividends on our common stock in the foreseeable future.

Pursuant to a Convertible Loan Agreement, dated as of June 28, 2002, we issued convertible debentures to Renaissance Capital Growth and Income Fund III, Inc., Renaissance US Growth & Income Trust, PLC and BFS US Special Opportunities Trust, PLC. We received \$3,000,000 in funding. The convertible debentures have 7-year terms at a 7.5% per annum interest rate; each fund equally invested \$1,000,000. The holder of the debentures has the right, at any time, to convert all, or in multiples of \$100,000, any part of the debenture into shares of our common stock. The debentures are convertible into our common stock at \$0.312 per shares. There is no public trading market for the debentures. We have agreed to register, by April 30, 2003, for resale all of the common stock issuable upon conversion of the debentures.

Edgar Filing: SIMTEK CORP - Form 10KSB

Plan Category -----	Number of securities to be issued upon exercise of outstanding options, warrants and rights -----	Weighted-average exercise price of outstanding options, warrants and rights -----
Equity compensation plans approved by security holders	(a) --	(b) --
Equity compensation plans not approved by security holders	5,539,386 -----	\$0.47 -----
Total	5,539,386	\$0.47

18

ITEM 6: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS

THIS ANNUAL REPORT ON FORM 10-KSB CONTAINS STATEMENTS WHICH CONSTITUTE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. DISCUSSION CONTAINING SUCH FORWARD-LOOKING STATEMENTS MAY BE FOUND IN THE MATERIAL SET FORTH BELOW AND UNDER "BUSINESS," AS WELL AS WITHIN THE ANNUAL REPORT GENERALLY. IN ADDITION, WHEN USED IN THIS ANNUAL REPORT, THE WORDS "BELIEVES," "ANTICIPATES," "EXPECTS," "PLANS," "INTENDS" AND SIMILAR EXPRESSIONS ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS. FORWARD-LOOKING STATEMENTS AND STATEMENTS OF EXPECTATIONS, PLANS AND INTENT ARE SUBJECT TO A NUMBER OF RISKS AND UNCERTAINTIES. ACTUAL RESULTS IN THE FUTURE COULD DIFFER MATERIALLY FROM THOSE DESCRIBED IN THE FORWARD-LOOKING STATEMENTS, AS A RESULT, AMONG OTHER THINGS, OF CHANGES IN TECHNOLOGY, CUSTOMER REQUIREMENTS AND NEEDS, AMONG OTHER FACTORS. WE UNDERTAKE NO OBLIGATION TO RELEASE PUBLICLY THE RESULTS OF ANY REVISIONS TO THESE FORWARD-LOOKING STATEMENTS THAT MAY BE MADE TO REFLECT ANY FUTURE EVENTS OR CIRCUMSTANCES.

OVERVIEW OF CERTAIN ACQUISITIONS AND OTHER TRANSACTIONS

On July 1, 2002, we received \$3,000,000 in a financing transaction with Renaissance Capital Group, Inc. Renaissance Capital Group is the agent for three investment funds, Renaissance Capital Growth and Income Fund III, Inc., Renaissance US Growth & Income Trust, PLC and BFS US Special Opportunities Trust, PLC. The \$3,000,000 funding consists of convertible debentures with a 7-year term at a 7.5% per annum interest rate; each fund equally invested \$1,000,000. The holder of the debenture has the right, at any time, to convert

Edgar Filing: SIMTEK CORP - Form 10KSB

all, or in multiples of \$100,000, any part of the debenture into fully paid and nonassessable shares of our common stock. The debentures are convertible into our common stock at \$0.312 per share, which was in excess of the market price per share on July 1, 2002. Based on the conversion rate of \$0.312 per share, it would entitle each fund to 3,205,128 shares, or approximately 18%, of our common stock.

In March 2001, we acquired Q-DOT Group in exchange for approximately 5,171,731 shares of our common stock. One of the Q-DOT Group subsidiaries specializes in advanced technology research and development for data acquisition, signal processing, imaging and data communications. Q-DOT Group's projects have been supported by "conventional" government and commercial contracts in addition to government contracts sponsored by the Small Business Innovation Research program. Independent government agencies, such as the Department of the Army, Department of the Navy and Department of the Air Force may award contracts directly, or "conventionally," or may award contracts through the Small Business Innovation Research program. The Small Business Innovation Research program is a Department of Defense program that funds early-stage research projects at small technology companies. We operate Q-DOT Group's government contract research and development operations as our wholly owned subsidiary. The acquisition was accounted for as a pooling of interest, and the results of Q-DOT Group are consolidated with ours in our financials as if we have been merged throughout the periods. Q-DOT Group held a 1% membership interest in QD Acoustics, LLC. QD Acoustics specializes in high performance semiconductor applications for sonar and medical imaging products such as ultrasound equipment. We do not expect that our ownership interest in QD Acoustics will be material to our business.

19

RESULTS OF OPERATIONS

GENERAL. We have designed and developed nonvolatile Static Random Access products since we commenced business operations in May 1987. We have concentrated on the design and development of our nonvolatile Static Random Access memory product families and technologies, marketing, distribution channels, and sources of supply, including production at subcontractors. During 2000, we added the capability to design, develop and produce gate array integrated circuits, or our logic products.

Our business was founded on a specialized technology that supports development of nonvolatile Static Random Access memories. We developed our current memory products out of this technology. This single product family does not allow growth into a broad range of applications. Therefore, in an effort to expand our products, we acquired from WebGear incomplete research and development of technology that we intend to apply within the emerging Bluetooth market segment. "Bluetooth" is an industry standard, short range wireless communications technology designed to allow a variety of electronic devices, such as wireless telephones, Personal Digital Assistants, notebook computers, desktop computers, peripheral input-output devices, television set-top boxes and Internet appliances to exchange data without the use of physical cabling. During the twelve month period ending December 31, 2002, we spent approximately \$123,000 on the development of our Bluetooth technology. Due to a poor semiconductor market and delays related to widespread adoption of Bluetooth technology, we have decided to stop further development of our Bluetooth technology until the semiconductor market recovers and the Bluetooth technology

Edgar Filing: SIMTEK CORP - Form 10KSB

becomes generally accepted.

We anticipate that our acquisition of Q-DOT Group will enable us to enter the high speed data communications market, addressing both wired and wireless applications, based on advanced "Silicon Germanium" process technology. Silicon Germanium is rapidly becoming the technology of choice for many analog, mixed signal and high speed digital circuits.

In September 1991, we began the sale of our commercially qualified 64 kilobit nonvolatile Static Random Access memory products based on a 1.2 micron process technology. A 1 micron process technology is manufactured with spacing between design elements of approximately one millionth of one meter. Generally speaking, the smaller the spacing between design elements, the less expensive the production cost of our memory products. Accordingly, we generally try to design with lower micron technology. Kilobits are a measure of the amount of data that can be stored. More kilobits imply more storage.

After initial qualification of our first product in 1991, we began expanding the 64 kilobit nonvolatile Static Random Access memory product family. By the end of 1993, we had qualified the complete product family for commercial, industrial and military markets and had commenced sales of these products. When we say we "qualify" a product, we mean that our internal quality organization confirms the product's performance to the product's data sheet and accepted industry standards. Commercial products operate from 0 degrees to 70 degrees Centigrade, industrial products from -40 degrees to 85 degrees Centigrade and military products from -55 degrees to 125 degrees Centigrade. Specific customers require operation over different temperatures for their applications. During 1995, we developed our 64 kilobit nonvolatile Static Random Access memory products based on a 0.8 micron process technology. Qualification of this product occurred in 1996. In late 1996 and into 1997, we, along with assistance from Zentrum Mikroelektronik Dresden, completed the design, installation and

20

qualification of our 256 kilobit nonvolatile Static Random Access memory product based on 0.8 micron process technology into Zentrum Mikroelektronik Dresden's silicon wafer fabrication facility. In 1997, we installed the 256 kilobit nonvolatile Static Random Access memory product built on 0.8 micron process technology in Chartered Semiconductor Manufacturing's silicon wafer fabrication facility. Qualification of this product for use in the commercial and industrial market occurred in 1997 and qualification for use in the military market occurred in the second quarter of 1998. In the fourth quarter 1997, we qualified the 64 kilobit nonvolatile Static Random Access memory product built on 0.8 micron process technology for sale in the commercial and industrial markets. In 2002, we developed and qualified for sale, into the commercial and industrial markets, a 3 volt version of our 256 kilobit nonvolatile Static Random Access memory product built on 0.8 micron process technology in Chartered Semiconductor Manufacturing's silicon wafer fabrication facility. In February 2003, we received notification from Chartered Semiconductor Manufacturing that they will close their wafer fabrication facility #1 by March 2004. We currently purchase memory wafers from this supplier manufactured in facility #1, and we are currently in discussion to move manufacturing to Chartered Semiconductor's Manufacturing facility #2. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming acceptable terms are reached to move our process into facility #2 we expect the project will take nine to twelve months to complete.

Edgar Filing: SIMTEK CORP - Form 10KSB

This would provide uninterrupted supply of our current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on our ability to support our customers. If we cannot reach acceptable terms with Chartered Semiconductor Manufacturing or another supplier, this will have a material negative impact on our future revenues and earnings. Based on discussions with Chartered Semiconductor Manufacturing, we believe that we will be able to reach an acceptable agreement.

Our programmed semiconductor logic products are supported with silicon wafers, built on 0.5 micron process technology, purchased from United Microelectronics and silicon wafers purchased from Chartered Semiconductor Manufacturing built on a 0.35 micron process technology. Products manufactured with smaller spacing generally support lower product costs by reducing the amount of raw material required for the product. In February 2003, we received notification from United Microelectronics that they will be unable to supply us with logic wafers after August 2003. We plan to support customers with 0.5 micron logic wafers manufactured at United Microelectronics through December 2003 by offering opportunities to purchase their life-time requirements for these products with deliveries scheduled by the end of the year. After this period, we do not plan to support sales of 0.5 micron logic products to the market.

Sales of products built on wafers purchased from Chartered Semiconductor Manufacturing and United Microelectronics accounted for all of our semiconductor product sales revenue for 2001 and 2002.

REVIEW OF 2002 OPERATIONS - SEMICONDUCTOR DEVICES

Total product sales of our semiconductor devices for 2002 were approximately \$12,400,000. We saw a decrease in volume production orders in 2002, which caused a decrease in unit shipments and a slightly lower average selling price as compared to 2001. Revenues from our 4/16 kilobit, 64 kilobit and 256 kilobit commercial products saw decreases in 2002 by approximately 30%, 55% and 13%, respectively. These decreases were due to the depressed semiconductor market in 2002. Sales of our 64 kilobit and 256 kilobit high-end industrial and military market saw increases of approximately 29% and 142%,

21

respectively. These increases were due to increased government spending on existing and newer, state-of-the-art, military systems. Sales of our logic products saw an increase of approximately 24% in 2002 as compared to 2001. This increase was due primarily to an increase in new customer requirements for these products.

Due to the increase in high-end industrial and military product revenues and reduced product costs, we had an approximate 6% increase in our gross margins for 2002 as compared to 2001.

REVIEW OF 2002 OPERATIONS - GOVERNMENT CONTRACTS

Total revenue received from our research and development contracts for 2002 was approximately \$1,900,000 up from the \$1,500,000 in 2001. This was equal to 13% of our total revenue in 2002.

RESULTS OF OPERATIONS - YEARS ENDED DECEMBER 31, 2002 AND 2001

Edgar Filing: SIMTEK CORP - Form 10KSB

REVENUES - SEMICONDUCTOR DEVICES.

The following table sets forth our net revenues for semiconductor devices by product markets for the twelve months ended December 31, 2002 and 2001 (in thousands):

	2002 ----	2001 ----	Variance -----
Commercial	\$ 8,892	\$13,070	\$(4,178)
High-end industrial and military	\$ 2,433	\$ 1,494	\$ 939
Logic products	\$ 1,097	\$ 886	\$ 211
	-----	-----	-----
 Total Semiconductor Revenue	 \$12,422	 \$15,450	 \$(3,028)

Commercial product revenues decreased by \$4,178,000 for the twelve month period ending December 31, 2002 as compared to the same period in 2001. The decrease was primarily due to a depressed semiconductor market which resulted in lower product demand and lower average selling prices.

High-end industrial and military product revenues accounted for an increase of \$939,000 for the twelve month period ending December 31, 2002 as compared with the same period in 2001. The increase in revenue was due to an increase in defense contracts.

Revenues from our logic products increased by \$211,000 for the twelve month period ending December 31, 2002 as compared to the same period in 2001. The increase was due primarily to non-recurring engineering charges received from new customers and the shipment of production orders to new customers and pre-existing customers.

One distributor and one direct customer accounted for approximately 33% of our semiconductor device product sales for the twelve months ended December 31, 2002. Products sold to distributors are sold without significant recourse. Distributor contracts allow distributors to return up to 5% in value of product inventory in each six month period. This allows them to keep inventory current

22

to market demand. Distributors resell our products to various end customers. If one of these distributors was to terminate its relationship with us, we believe that there would not be a material impact on our semiconductor device product sales.

COST OF SALES AND GROSS MARGINS - SEMICONDUCTOR DEVICES

We recorded costs of sales for semiconductor devices of \$7,578,000 and \$10,458,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively. These costs reflect an approximate 6% improvement in gross margin percentages for twelve months ended December 31, 2002 as compared to the twelve months ended December 31, 2001. Actual gross margin percentages were 39% and 33% for the twelve months ended December 31, 2002 and 2001, respectively. The increases were due primarily to increased sales of higher margin semiconductor products, logic products and high-end industrial and military products. The

Edgar Filing: SIMTEK CORP - Form 10KSB

increases in gross margin percentages were partially due to lower material and test costs of our commercial product.

During 2002, we purchased silicon wafers built on 0.8 micron technology from Chartered Semiconductor Manufacturing to support sales of our nonvolatile Static Random Access memory products. Sales of our logic products were supported with 0.5 micron silicon wafers purchased from United Microelectronics Corp. of Taiwan and 0.35 micron silicon wafers purchased from Chartered Semiconductor Manufacturing. In February 2003, we received notification from Chartered Semiconductor Manufacturing that they will close their wafer fabrication facility #1 by March 2004. We currently purchase memory wafers from this supplier manufactured in facility #1, and we are currently in discussion to move manufacturing to Chartered Semiconductor's Manufacturing facility #2. Also, in February 2003, we were notified by United Microelectronics Corp. that they will no longer produce our 0.5 micron silicon wafers, effective August 2003. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming acceptable terms are reached to move our process into facility #2 we expect the project will take nine to twelve months to complete. This would provide uninterrupted supply of our current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on our ability to support our customers. If we cannot reach acceptable terms with Chartered Semiconductor Manufacturing or another supplier, this will have a material negative impact on our future revenues and earnings. Based on discussions with Chartered Semiconductor Manufacturing, we believe that we will be able to reach an acceptable agreement.

RESEARCH AND DEVELOPMENT - SEMICONDUCTOR DEVICES

We believe that continued investments in new product development are required for us to remain competitive in the markets we serve. Beginning in the fourth quarter 2001, our research and development department has been focusing its efforts on developing a 3 volt version of our 256 kilobit nonvolatile Static Random Access memory device and the installation of our process at Amkor Technology for the development of a 1 megabit 3 volt nonvolatile Static Random Access memory. During 2002, we qualified our 3 volt 256 kilobit nonvolatile Static Random Access memories for sales into commercial and industrial applications. Development of the 1 megabit 3 volt nonvolatile Static Random Access memory is continuing and we are anticipating the arrival of samples during the second quarter of 2003.

Total research and development expenses related to the semiconductor portion of our business were \$3,795,000 and \$2,695,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively.

The \$1,100,000 increase for the twelve month period was related to increases in payroll and payroll overhead costs of \$478,000, contract engineering services of \$199,000, new product development costs of \$290,000, equipment leases, maintenance agreements for software and depreciation of \$294,000 and a reduction in miscellaneous other expenses of \$161,000 which were related primarily to reduced costs of our logic development. The primary increase in payroll costs is related to an increase in employee headcount. Increased headcount and contract engineering services are required in order to meet production schedules of our new products. New product development costs are primarily due to the purchases of silicon wafers and reticles required to develop new products. Equipment leases, maintenance agreements for software and

Edgar Filing: SIMTEK CORP - Form 10KSB

depreciation are related primarily to software licenses and hardware required to design our new products.

SALES AND MARKETING - SEMICONDUCTOR DEVICES

Total marketing expenses related to the semiconductor portion of our business were \$1,336,000 and \$1,510,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively.

The \$174,000 decrease for the twelve month period was related to decreases in advertising, contract services and sales commissions of \$58,000, \$81,000 and \$61,000, respectively. The decrease in sales commissions is a direct result of decreased revenue. These decreases were offset by an increase in travel expenses of \$26,000.

ADMINISTRATION AND INVESTOR RELATIONS - SEMICONDUCTOR DEVICES

Total administration expenses related to the semiconductor portion of our business were \$639,000 and \$989,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively.

The \$350,000 decrease was due primarily to decreased legal costs, audit fees and contract services of \$186,000, \$100,000 and \$94,000, respectively. These decreases were directly related to costs associated with the acquisition of Q-DOT in March 2001 and an overall decrease in legal and audit fees related to filings with the Securities and Exchange Commission. The decreases were offset by an increase of \$30,000 in payroll costs which were a direct result of headcount increases.

The decrease of \$730,000 in investor relations expense, for the twelve month period ending December 31, 2002 as compared to December 31, 2001 was related to the completion of the amortization of the issuance of stock to two investment banking firms in September 2000 for services they performed.

TOTAL OTHER INCOME (EXPENSE) - SEMICONDUCTOR DEVICES

The \$109,000 increase in total other income (expense) for the twelve month period ending December 31, 2002 as compared to the twelve month period ending December 31, 2001 was primarily related to an increase of interest expense and an increase in interest income which was a direct result of the \$3,000,000 funding we received on July 1, 2002 from Renaissance Capital Group.

24

NET LOSS - SEMICONDUCTOR DEVICES

We recorded a net loss of \$1,028,000 and \$925,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively. The increase of \$103,000 in net loss for the twelve month period was due primarily to increased research and development costs and decreased sales.

REVENUES - GOVERNMENT CONTRACTS

The following table sets forth our net revenues from the government contracts portion of our business for the twelve months ended December 31, 2002 and December 31, 2001 (in thousands):

Edgar Filing: SIMTEK CORP - Form 10KSB

	2002 ----	2001 ----	Variance -----
Government Contracts	\$1,905	\$1,500	\$ 405

The increase of revenue for the twelve months ended December 31, 2002 as compared to the twelve months ended December 31, 2001 was the result of increased direct labor costs and increased materials and services that were invoiced against development contracts. Direct labor increased due to the addition of employees.

Costs on contracts with the government (including allocable indirect costs) are subject to audit and adjustment by negotiations between Q-DOT and government representatives. Costs submitted for reimbursement are subject to government audits for compliance with government cost accounting standards, federal acquisitions regulations and other contract terms. Negotiations for all of the years through March 31, 1999 have been completed without any material adjustments. Management does not believe the results of the March 31, 2000, December 31, 2000, December 31, 2001 and December 31, 2002 government audits and subsequent negotiations will have a material effect on the accompanying financial statements.

COST OF SALES AND GROSS MARGIN - GOVERNMENT CONTRACTS

We recorded cost of sales for government contracts of \$903,000 and \$815,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively. These costs reflect a 7% improvement in gross margin percentages for the twelve months ended December 31, 2002 as compared to twelve months ended December 31, 2001. The improvement in gross margin percentages was primarily due to a one time adjustment of costs from research and development to costs of sales that occurred in twelve month period ending December 31, 2001. Actual gross margin percentages for the twelve months ending December 31, 2002 and December 31, 2001 were 53% and 46%, respectively.

RESEARCH AND DEVELOPMENT - GOVERNMENT CONTRACTS

Total research and development expenses related to the government contracts portion of our business were \$514,000 and \$460,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively.

The \$54,000 increase for the twelve month period was related to increases in payroll and payroll overhead costs of \$32,000 and external wafer foundry costs of \$22,000.

MARKETING - GOVERNMENT CONTRACTS

Total marketing expenses related to the government contracts portion of our business were \$306,000 and \$162,000 for the twelve months ended December 31, 2002 and December 31, 2001, respectively.

The increase of \$144,000 for the twelve months ended December 31, 2002 as compared to December 31, 2001 was primarily due to an increase of \$133,000 in bid and proposal activities required to complete small business innovative research proposals requiring engineering and administrative support and an \$11,000 increase in travel expenses.

Edgar Filing: SIMTEK CORP - Form 10KSB

ADMINISTRATION - GOVERNMENT CONTRACTS

Total administration expenses related to the government contracts portion of our business were \$116,000 and \$251,000 for the twelve month period ended December 31, 2002 and December 31, 2001, respectively.

The \$135,000 decrease for the twelve months ended December 31, 2002 as compared to December 31, 2001 was due to decreased legal, audit fees and payroll costs that were primarily related to our acquisition of Q-DOT.

NET INCOME (LOSS) - GOVERNMENT CONTRACTS

We recorded a net income of \$65,000 and a net loss of \$195,000 for twelve months ended December 31, 2002 and December 31, 2001, respectively, for the government contracts portion of our business. The increase in net income from a net loss for the twelve month period was due primarily to the elimination of costs related to the Company's acquisition of Q-DOT and increased revenue.

FUTURE RESULTS OF OPERATIONS

Our ability to achieve profitability will depend primarily on our ability to continue reducing our manufacturing costs and increasing net product sales by improving the availability of existing products, by the introduction of new products and by expanding our customer base. We are also dependent on the overall state of the semiconductor industry and the demand for semiconductor products by equipment manufacturers.

We are continuing our co-development program with Amkor technology to develop a semiconductor process module that combines our nonvolatile technology with Amkor's advanced 0.25 micron digital complementary metal-oxide semiconductor, or "CMOS," fabrication line. CMOS is the semiconductor technology used in the transistors that are manufactured into most of today's computer microchips. The module will incorporate silicon oxide nitride oxide silicon technology, which will be used to manufacture both high density silicon oxide nitride oxide silicon flash and nonvolatile Static Random Access memories, for stand alone and embedded products. The co-development program is scheduled to yield qualified shipments in the second quarter of 2003, with a 1 megabit 3.0 volt nonvolatile Static Random Access memory as the primary development vehicle. In February 2003, Amkor Technology sold controlling interest of their wafer fabrication facility to Anam Semiconductor. All contractual obligations were

26

transferred to Anam U.S.A., a wholly owned subsidiary of Anam Semiconductor. Our co-development program has not been affected by the change in ownership and we do not expect any material changes in the support required to complete the program.

As of December 31, 2002, we had a backlog of unshipped customer orders of approximately \$1,647,000 expected to be filled by June 30, 2003. Orders are cancelable without penalty at the option of the purchaser prior to 30 days before scheduled shipment and therefore are not necessarily a measure of future product revenue.

We cannot assure you that the growth in demand, or demand for our products, will increase in the future. We continue to explore alternatives to further reduce our cost to manufacture our existing products built on 0.8 micron

Edgar Filing: SIMTEK CORP - Form 10KSB

technology. In 2001, we received reduced pricing from our packaging supplier and our silicon wafer supplier and we also implemented test time reduction programs that have further reduced our test costs. In 2002, we continued to focus on yield improvement of our products built on our 0.8 micron technology with the hopes of further reducing costs. We are currently reviewing additional cost reduction measures that may have the potential to improve our earnings.

In 2001 and 2002, we purchased all of our silicon wafers for our nonvolatile Static Random Access memory products from a single supplier, Chartered Semiconductor Manufacturing. Approximately 80% of our semiconductor device sales for 2002 and 94% of our semiconductor product sales for 2001 were from finished units produced from these silicon wafers. We had an agreement with Chartered Semiconductor Manufacturing to provide wafers through September 1998. Although Chartered Semiconductor Manufacturing continues to provide us wafers under the terms defined in this contract we do not have a current signed agreement. In February 2003, we received notification from Chartered Semiconductor Manufacturing that they will close their wafer fabrication facility #1 by March 2004. We currently purchase memory wafers from this supplier manufactured in facility #1, and we are currently in discussion to move manufacturing to Chartered Semiconductor's Manufacturing facility #2. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming acceptable terms are reached to move our process into facility #2 we expect the project will take nine to twelve months to complete. This would provide uninterrupted supply of our current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on our ability to support our customers. If we cannot reach acceptable terms with Chartered Semiconductor Manufacturing or another supplier, this will have a material negative impact on our future revenues and earnings. Based on discussions with Chartered Semiconductor Manufacturing, we believe that we will be able to reach an acceptable agreement.

In 2001 and 2002, we purchased all of our silicon wafers built on a 0.5 micron process technology and our silicon wafers built on a 0.35 micron process technology for our programmed semiconductor logic products from United Microelectronics and Chartered Semiconductor Manufacturing, respectively. Approximately 7% of our logic semiconductor device sales for 2002 and 5% of our logic semiconductor device sales for 2001 were from finished units produced from these wafers. Currently, we do not have a current signed agreement for either of these companies to furnish us wafers, however, we have seen no disruption in their supply to us. In February 2003, we received notification from our supplier of logic wafers, United Microelectronics in Taiwan, that they will be unable to supply us with our logic wafers after August 2003. We plan to support customers with 0.5 micron logic wafers manufactured at United Microelectronics through

27

December 2003 by offering opportunities to purchase their life-time requirements for these products with deliveries scheduled by the end of the year. After this period, we do not plan to support sales of 0.5 micron logic products to the market.

Zentrum Mikroelektronik Dresden, through their license agreement with us, has the worldwide right to sell nonvolatile Static Random Access memory products developed jointly by us and Zentrum Mikroelektronik Dresden. As it has established volume production, Zentrum Mikroelektronik Dresden continues selling such nonvolatile Static Random Access memory products. In the past year, we did see increased competition with Zentrum Mikroelektronik Dresden as compared to

Edgar Filing: SIMTEK CORP - Form 10KSB

the previous year. However, due to Zentrum Mikroelektronik Dresden creating a second source for nonvolatile Static Random Access memory products, we believe that its presence may have a positive impact because many large manufacturers require two sources from which to purchase product. We will not be receiving any further license payments from our contract with Zentrum Mikroelektronik Dresden.

We intend to continue designing, developing and subcontracting the production of our memory products. We also propose to continue to sell to existing and new customers through our normal sales and marketing efforts. We will also begin development of high performance data communications products based on Silicon Germanium process expertise gained through our acquisition of Q-DOT Group. We believe that the addition of data communication products will allow us to expand our product offering into new applications and additional customers. We anticipate that this will reduce our dependence on any single product line and provide additional potential sources of revenue.

LIQUIDITY AND CAPITAL RESOURCES

On July 1, 2002, we received \$3,000,000 in a financing transaction with Renaissance Capital Group, Inc. Renaissance Capital Group is the agent for three investment funds, Renaissance Capital Growth and Income Fund III, Inc., Renaissance US Growth & Income Trust, PLC and BFS US Special Opportunities Trust, PLC. The \$3,000,000 funding consists of convertible debentures with a 7-year term at a 7.5% per annum interest rate; each fund equally invested \$1,000,000. The holder of the debenture has the right, at any time, to convert all, or in multiples of \$100,000, any part of the debenture into fully paid and nonassessable shares of our common stock. The debentures are convertible into our common stock at \$0.312 per share, which was in excess of the market price per share on July 1, 2002. Based on the conversion rate of \$0.312 per share, it would entitle each fund to 3,205,128 shares, or approximately 18%, of our common stock.

The change in cash flows for the year ended December 31, 2002 used in operating activities was primarily a result of a net loss of \$962,867, which is offset by \$443,146 in depreciation and amortization, a decrease in allowance accounts, inventory, accounts payable and accrued expenses of \$71,150, \$261,442, \$328,848 and \$122,594, respectively. These decreases were offset by increase in accounts receivable, prepaid and other and deferred revenue of \$618,653, \$123,972 and \$25,500, respectively. The \$261,442 decrease in inventory and the \$618,653 increase in accounts receivable, were due to an increase in customer demand in the late fourth quarter of 2002, this increase allowed us to dispose of inventory on hand. The \$328,848 decrease of accounts payable was primarily due to the timing of raw materials received within the period. Materials were received and paid for late in 2001, but due to soft market demand, had not been fully consumed, resulting in larger inventory levels at December 31, 2001. The \$122,594 decrease in accrued expenses was due to our completing payments of

accrued salary and vacation payments to our former Chief Financial Officer. The \$123,972 increase in prepaid expenses and other was directly related to increase in software licensing and maintenance agreements that are required to be paid in advance. These software licensing agreements are required for us to design our 1 megabit nonvolatile Static Random Access memory. The change in cash flows used in investing activities of \$163,657 was primarily due to the purchase of hardware and software required for research and development activities and equipment required to manufacture our semiconductor devices at Chartered

Edgar Filing: SIMTEK CORP - Form 10KSB

Semiconductor Manufacturing and United Microelectronics Corp. The cash flows provided by financing activities of \$2,699,678 were due primarily to the \$3,000,000, net of \$116,175 in financing fees, received from Renaissance Capital Group, borrowings and payments on notes payable and a capital lease obligation and the exercise of stock options by employees of the Company.

The change in cash flows for the year ended December 31, 2001, used in operating activities was primarily a result of a net loss of \$1,120,350 which is offset by \$462,083 in depreciation and amortization, \$730,433 in investor relations expense, loss of disposal of assets of \$58,699, and an increase in allowance accounts of \$23,883. The change in net loss was also offset by decreases in accounts receivable, prepaid expenses and other, an increase in accounts payable and increases in receipts from deferred revenue of \$48,084, \$62,349, \$331,424 and \$15,000, respectively. These amounts were offset by an increase in inventory, and a decrease in accrued expenses of \$798,972, and \$158,076, respectively. The increase in inventory was related to increased product availability and demand. The change in cash flows used in investing activities was due to the purchase of \$509,698 of equipment required to test our products and software required to design our programmed semiconductor logic products. The change in cash flows provided by financing activities of \$77,076 was due primarily to borrowings from a line of credit and the issuance of a note of \$100,163, payments on the line of credit and notes payable of \$84,050, borrowings on a capital lease of \$97,520 and payments on the capital lease of \$52,977, the exercise of stock options by our employees and directors and the buyback of our common stock.

Short-term liquidity.

Our cash balance at December 31, 2002 was \$3,127,732.

Our future liquidity will depend on our revenue growth and our ability to sell our products at positive gross margins and control of our operating expenses. Over the coming year, we expect to spend approximately \$8,000,000 for operating expenses. We expect to meet these capital needs from sales revenues and, to the extent we do not have sufficient revenues, from our existing cash reserves.

Long-term liquidity.

We will continue to evaluate our long term liquidity. We currently do not have any material plan of financing for the medium or long term or out of the ordinary demands of our cash. We expect to continue to meet our capital needs from sales revenues.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Simtek's consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, which require us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the related

disclosures. A summary of these significant accounting policies can be found in Simtek's Notes to Consolidated Financial Statements included in this Form 10-KSB. The estimates used by management are based upon Simtek's historical experiences combined with managements understanding of current facts and circumstances. Certain of our accounting polices are considered critical as they

Edgar Filing: SIMTEK CORP - Form 10KSB

are both important to the portrayal of our financial condition and the results of our operations and require significant or complex judgments on our part. We believe that the following represent the critical accounting policies of Simtek as described in Financial Reporting Release No. 60, Cautionary Advice Regarding Disclosure About Critical Accounting Policies, which was issued by the Securities and Exchange Commission: inventories; deferred income taxes; allowance for doubtful accounts; and, allowance for sales returns.

The valuation of inventories involves complex judgments on our part. Excess finished goods inventories are a natural component of market demand of semiconductor devices. We continually evaluate and balance the levels of inventories based on sales projections, current orders scheduled for future delivery and historical product demand. While certain finished goods items will sell out, quantities of other finished goods items will remain. These finished goods are reserved as excess inventory. We believe we have adequate controls with respect to the amount of finished goods inventories that are anticipated to become excess. While we believe this process produces a fair valuation of inventories, changes in general economic conditions of the semiconductor industry could materially affect valuation of our inventories.

The allowance for doubtful accounts reflects a reserve that reduces customer accounts receivable to the net amount estimated to be collectible. Estimating the credit worthiness of customers and the recoverability of customer accounts requires management to exercise considerable judgment. In estimating uncollectible amounts, we consider factors such as industry specific economic conditions, historical customer performance and anticipated customer performance. While we believe our processes to be adequate to effectively quantify our exposure to doubtful accounts, changes in industry or specific customer conditions may require us to adjust our allowance for doubtful accounts.

We record an allowance for sales returns as a net adjustment to customer accounts receivable. The allowance for sales returns consists of two separate segments, distributor stock rotation and distributor price reductions. When we record the allowance, the net method reduces customer accounts receivables and gross sales. Generally, we calculate the stock rotation portion of the allowance based upon distributor inventory levels. The contracts we have with our distributors allow them to return to us a 5% percent of their inventory in exchange for inventory which better meets their demands. At times, we are required to allow our distributors to lower the selling price of a specific device in order to meet competition. When this occurs, we record an allowance for potential credit that our distributor's will be requesting. This allowance is based on approved pricing changes, inventory affected and historical data. We believe that our processes to adequately predict our allowance for sales returns are effective in quantifying our exposures due to industry or specific customer conditions.

We record an allowance that directly relates to the warranty of our products for one year. The allowance for warranty return reduces our gross sales. This allowance is calculated by looking at annual revenues and historical rates of our products returned due to warranty issues. While we believe this process adequately predicts our allowance for warranty returns, changes in the manufacturing or design of our product could materially affect valuation of our warranties.

Edgar Filing: SIMTEK CORP - Form 10KSB

We have various government contracts which are subject to audit by the government. However, audits for the periods ending March 31, 2000, December 31, 2000, December 31, 2001 and December 31, 2002 have not been completed. In addition, certain of these contracts are based on our estimate as to their percentage of completion as of the balance sheet date. Our historical experience has not resulted in a material adjustment to prior recorded revenue amounts.

We have recorded a valuation allowance on deferred tax assets. Future operations may change our estimate in connection with potential utilization of these assets.

ACCOUNTING STATEMENTS

In October 2001, the FASB also approved SFAS 144, Accounting for the Impairment or Disposal of Long-Lived Assets. SFAS 144 replaces SFAS 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. The new accounting model for long-lived assets to be disposed of by sale applies to all long-lived assets, including discontinued operations, and replaces the provisions of APB Opinion No. 30, Reporting Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, for the disposal of segments of a business. Statement 144 requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. Therefore, discontinued operations will no longer be measured at net realizable value or include amounts for operating losses that have not yet occurred. Statement 144 also broadens the reporting of discontinued operations to include all components of an entity with operations that can be distinguished from the rest of the entity and that will be eliminated from the ongoing operations of the entity in a disposal transaction. The provisions of Statement 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001 and, generally, are to be applied prospectively. At this time, we do not believe adoption of this standard will have a material effect on our financial statements.

In April 2002, the FASB approved for issuance Statements of Financial Accounting Standards No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS 13, and Technical Corrections" ("SFAS 145"). SFAS 145 rescinds previous accounting guidance, which required all gains and losses from extinguishment of debt be classified as an extraordinary item. Under SFAS 145 classification of debt extinguishment depends on the facts and circumstances of the transaction. SFAS 145 is effective for fiscal years beginning after May 15, 2002 and adoption is not expected to have a material effect on the Company's financial position or results of its operations.

In July 2002, the FASB issued Statements of Financial Accounting Standards No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" (SFAS 146). SFAS 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. Examples of costs covered by SFAS 146 include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. SFAS 146 is to be applied prospectively to exit or disposal activities initiated after December 31, 2002. The adoption of SFAS 146 is not expected to have a material effect on the Company's financial position or results of its operations.

Edgar Filing: SIMTEK CORP - Form 10KSB

In December 2002, the FASB issued Statements of Financial Accounting Standards No.148, "Accounting for Stock-Based compensation - Transition and Disclosure - an amendment of FASB Statement 123" (SFAS 123). For entities that change their accounting for stock-based compensation from the intrinsic method to the fair value method under SFAS 123, the fair value method is to be applied prospectively to those awards granted after the beginning of the period of adoption (the prospective method). The amendment permits two additional transition methods for adoption of the fair value method. In addition to the prospective method, the entity can choose to either (i) restate all periods presented (retroactive restatement method) or (ii) recognize compensation cost from the beginning of the fiscal year of adoption as if the fair value method had been used to account for awards (modified prospective method). For fiscal years beginning December 15, 2003, the prospective method will no longer be allowed. The Company currently accounts for its stock-based compensation using the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and plans on continuing using this method to account for stock options , therefore, it does not intend to adopt the transition requirements as specified in SFAS 148. The Company has adopted the new disclosure requirements of SFAS 148 in these financial statements.

INFLATION

The impact of inflation on our business has not been material.

SIMTEK CORPORATION

INDEX TO FINANCIAL STATEMENTS

	PAGE

Independent Auditor's Report.....	34
Consolidated Balance Sheet - December 31, 2002.....	35
Consolidated Statements of Operations - For the Years Ended December 31, 2002 and 2001.....	36
Consolidated Statements of Changes in Shareholders' Equity - For the Years Ended December 31, 2002 and 2001.....	37
Consolidated Statements of Cash Flows - For the Years Ended December 31, 2002 and 2001.....	38
Notes to Consolidated Financial Statements - For the Years Ended December 31, 2002 and 2001.....	39-51

INDEPENDENT AUDITOR'S REPORT

Board of Directors and Shareholders
Simtek Corporation
Colorado Springs, Colorado

We have audited the accompanying consolidated balance sheet of Simtek Corporation and subsidiary as of December 31, 2002 and the related statements of operations, changes in shareholders' equity and cash flows for each of the years in the two-year period ended December 31, 2002. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Simtek Corporation as of December 31, 2002, and the results of their operations and their cash flows for each of the years in the two-year period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States of America.

/s/ Hein + Associates LLP
HEIN + ASSOCIATES LLP

Denver, Colorado
January 28, 2003

SIMTEK CORPORATION

CONSOLIDATED BALANCE SHEET
DECEMBER 31, 2002

Edgar Filing: SIMTEK CORP - Form 10KSB

ASSETS

CURRENT ASSETS:	
Cash and cash equivalents	\$ 3,127,732
Certificate of deposit, restricted	300,000
Accounts receivable - trade, net of allowance for doubtful accounts and return allowances of \$259,262	2,309,965
Inventory	1,608,242
Prepaid expenses and other	239,507

Total current assets	7,585,446
EQUIPMENT AND FURNITURE, net	725,888
DEFERRED FINANCING COSTS	107,877
OTHER ASSETS	87,839

TOTAL ASSETS	\$ 8,507,050
	=====

LIABILITIES AND SHAREHOLDERS' EQUITY

CURRENT LIABILITIES:	
Accounts payable	\$ 1,087,947
Accrued expenses	313,460
Accrued wages	26,830
Accrued vacation payable	155,633
Deferred Revenue	40,500
Obligation under capital leases	132,485

Total current liabilities	1,756,855
NOTES PAYABLE	10,000
DEBENTURES	3,000,000
OBLIGATIONS UNDER CAPITAL LEASES, NET OF CURRENT PORTION	76,512

Total liabilities	4,843,367
COMMITMENTS (Note 6)	
SHAREHOLDERS' EQUITY:	
Preferred stock, \$1.00 par value; 2,000,000 shares authorized, none issued	-
Common stock, \$.01 par value; 80,000,000 shares authorized, 54,382,273 shares issued and outstanding	543,823
Additional paid-in capital	37,594,875
Treasury Stock	(12,504)
Accumulated deficit	(34,462,511)

Total shareholders' equity	3,663,683

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 8,507,050
	=====

See accompanying notes to these consolidated financial statements.

Edgar Filing: SIMTEK CORP - Form 10KSB

SIMTEK CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS

	FOR THE YEARS ENDED DECEMBER 31,	
	2002	2001
NET SALES	\$14,326,705	\$16,950,000
Cost of sales	8,481,262	11,270,000
GROSS MARGIN	5,845,443	5,679,000
OPERATING EXPENSES:		
Research and development costs	4,308,499	3,150,000
Sales and marketing	1,641,508	1,670,000
General and administrative	754,676	1,230,000
Investor relations	-	73,000
Total operating expenses	6,704,683	6,790,000
LOSS FROM OPERATIONS	(859,240)	(1,110,000)
OTHER INCOME (EXPENSE):		
Interest income	42,447	70,000
Interest expense	(147,921)	(200,000)
Other income (expense)	1,847	(50,000)
Total other income (expense)	(103,627)	(80,000)
EQUITY IN LOSSES OF QDA AND WRITE-OFF OF RELATED ADVANCES	-	(100,000)
LOSS BEFORE PROVISION FOR INCOME TAXES	\$ (962,867)	\$ (1,290,000)
Provision for income taxes	-	-
NET LOSS	\$ (962,867)	\$ (1,290,000)
NET LOSS PER COMMON SHARE:		
Basic and diluted EPS	\$ (.02)	\$ (.02)
WEIGHTED AVERAGE COMMON SHARE OUTSTANDING:		

Edgar Filing: SIMTEK CORP - Form 10KSB

Basic and diluted EPS

54,204,525
=====

53,71
=====

See accompanying notes to these consolidated financial statements.

36

SIMTEK CORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2002 AND 2001

	Common Stock		Additional Paid-in Capital	Treasury Stock	Prepa Inves Relat
	Shares	Amount			
BALANCES, January 1, 2001	53,634,245	\$536,342	\$37,497,590	\$ -	\$(730)
Exercise of stock options	392,028	3,920	50,000	-	
Purchase 10,000 shares of common stock	-	-	-	(12,504)	
Expenses recorded for stock issuance	-	-	-	-	730
Net loss	-	-	-	-	
BALANCES, December 31, 2001	54,026,273	540,262	37,547,590	(12,504)	
Exercise of stock options	356,000	3,561	47,285	-	
Net loss	-	-	-	-	
BALANCES, December 31, 2002	54,382,273	\$543,823	\$37,594,875	\$(12,504)	\$

See accompanying notes to these consolidated financial statements.

37

SIMTEK CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR

Edgar Filing: SIMTEK CORP - Form 10KSB

	2002

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net loss	\$ (962,8
Adjustments to reconcile net loss to net cash used in operating activities	
Depreciation and amortization	443,1
Common stock issued for investor relations expense	
Loss on disposal of assets	5,7
Net change in allowance accounts	(71,1
Deferred financing fees	8,2
Changes in assets and liabilities:	
(Increase) decrease in:	
Accounts receivable	(618,6
Inventory	261,4
Prepaid expenses and other	(123,9
Increase (Decrease) in:	
Accounts payable	(328,8
Accrued expenses	(122,5
Deferred revenue	25,5

Net cash used in operating activities	(1,483,9

CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchase/Sales of equipment and furniture, net	(163,6

Net cash used in investing activities	(163,6

CASH FLOWS FROM FINANCING ACTIVITIES:	
Borrowings from line-of-credit and the issuance of a note	
Payments on lines of credit	
Payments on notes payable	(109,9
Payments on capital lease obligation	(125,0
Borrowings on capital lease obligation	
Convertible debentures, net of deferred financing fees	2,883,8
Exercise of stock options	50,8
Purchase of stock from market	

Net cash provided by financing activities	2,699,6

NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,052,0
CASH AND CASH EQUIVALENTS, beginning of year	2,075,7

CASH AND CASH EQUIVALENTS, end of year	\$ 3,127,7
	=====
SUPPLEMENTAL CASH FLOW INFORMATION:	
Purchase of equipment through payables and capital leases	\$ 88,4
	=====
Cash paid for interest	\$ 146,8
	=====

See accompanying notes to these consolidated financial statements.

Edgar Filing: SIMTEK CORP - Form 10KSB

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES:

NATURE OF BUSINESS OPERATIONS - Simtek Corporation (the "Company") designs, develops, markets and subcontracts the production of high performance nonvolatile semiconductor memories and programmed semiconductor logic products. The Company's operations have concentrated on the design and development of the 256 kilobit, 64 kilobit, and 16 kilobit nonvolatile semiconductor memory product families and associated products and technologies as well as the development of sources of supply and distribution channels. The Company also provides electronics engineering research and development contracts.

POOLING OF INTERESTS - On March 13, 2001, Simtek acquired 100% of the common stock of Q-DOT Group ("Q-DOT"). Q-DOT specializes in advanced technology, research, and development for data acquisition, signal processing, imaging and data communications. Shareholders of Q-DOT exchanged their shares in Q-DOT for shares in Simtek in a business combination that has been accounted for as a pooling of interests. The consolidated financial statements and the accompanying notes reflect Simtek's financial position and the results of operations as if Q-DOT was a wholly-owned subsidiary of Simtek since inception.

CONSOLIDATION POLICY - The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary Q-DOT. The Company holds 1% interest in Q-DOT Acoustics, LLC (QDA) but has effective control over it due to an operating agreement which gives the Company control of all operational decisions. In addition, all losses of QDA are allocated to the company and net profits are allocated first to the Company to the extent of any previous allocations of losses. Any additional profits of QDA are allocated prorata based on percentage of ownership. The other major shareholders of QDA are minor shareholders of the Company. QDA is accounted for by the equity method of accounting.

REVENUE RECOGNITION SEMICONDUCTOR PRODUCTS - Product sales revenue is recognized when a valid purchase order has been received and the products are shipped to customers, including distributors. Customers receive a one-year product warranty and sales to distributors are subject to a limited product exchange program and product pricing protection in the event of changes in the Company's product price. The Company provides a reserve for possible product returns, price changes and warranty costs at the time the sale is recognized.

REVENUE RECOGNITION GOVERNMENT CONTRACTS - Revenues from cost-plus-fee contracts are recognized on the basis of costs incurred during the period plus the fee earned. Revenues from fixed-price contracts are recognized on the percentage-of-completion method. The percentage-of-completion is measured by the total costs incurred to date to estimated total costs for each contract. This method is used because management considers costs incurred to be the best available measure of progress on these contracts. Because of inherent uncertainties in estimating costs, it is reasonably possible that the estimates used will change within the near term.

CONTRACT REVENUES AND RELATED COSTS - Substantially all of Q-DOT revenues

Edgar Filing: SIMTEK CORP - Form 10KSB

result from contract services performed for the various agencies of United States Government (the "Government") under a variety of contracts and subcontracts, some of which provide for reimbursement of costs-plus-fees, and others which are fixed-price. The majority of the contracts are for services performed in Colorado. For some services rendered on Government contracts, the time between providing the services and the final cash realization from the sale of such services may extend two or more years.

Costs on contracts with the government (including allocable indirect costs) are subject to audit and adjustment by negotiations between the Company and

39

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Government representatives. Costs submitted for reimbursement are subject to Government audits for compliance with government cost accounting standards, federal acquisitions regulations and other contract terms. Negotiations for all of the years through March 31, 1999 have been completed without any material adjustments. Management does not believe the results of the March 31, 2000, December 31, 2000, December 31, 2001 and December 31, 2002 Government audits and subsequent negotiations will have a material effect on the accompanying financial statements.

Direct costs of contracts include all direct labor, supplies, and equipment costs. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability and final contract settlements may result in revisions to costs and income and are recognized in the period in which the revisions are determined.

At the time a loss on a contract becomes known, the entire amount of the estimated loss on both short and long-term contracts is accrued.

CASH AND CASH EQUIVALENTS - The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. As of December 31, 2002, substantially all of the Company's cash and cash equivalents were held by a single bank, of which approximately \$3,320,980 was in excess of Federally insured amounts.

INVENTORY - The Company records inventory using the lower of cost (first-in, first-out) or market. Inventory at December 31, 2002 includes:

Raw materials	\$ 65,169
Work in process	1,169,669
Finished goods	529,987

	1,764,825
Less reserves	(156,583)

	\$1,608,242
	=====

DEPRECIATION & Amortization - Equipment and furniture are recorded at cost. Depreciation is provided over the assets' estimated useful lives of three

Edgar Filing: SIMTEK CORP - Form 10KSB

to seven years using the straight-line and accelerated methods. The cost and accumulated depreciation of furniture and equipment sold or otherwise disposed of are removed from the accounts and the resulting gain or loss is included in operations. Maintenance and repairs are charged to operations as incurred and betterments are capitalized.

In September 2000, the Company purchased incomplete research and development, patents and certain trademarks from WebGear, Inc. The incomplete research and development consists of hardware and software developed for wireless data communications that needs to be modified for use with the Bluetooth technology standard. The Company has valued the purchased patents and trademarks at \$125,000, which was capitalized and recorded as intangible assets, the Company is currently amortizing the patents and trademarks over a five year life.

RESEARCH AND DEVELOPMENT COSTS - Research and development costs are charged to operations in the period incurred.

40

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

ADVERTISING - The Company incurs advertising expense in connection with the marketing of its product. Advertising costs are expensed as advertising takes place. Advertising expense was \$15,162 and \$70,705 in 2002 and 2001, respectively.

LOSS PER SHARE - The loss per share is presented in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 128, Earnings Per Share. Basic EPS is calculated by dividing the income or loss available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. As the Company incurred losses in 2001 and 2002, all common stock equivalents would be considered anti-dilutive. For purposes of calculating diluted EPS, 5,539,386 and 5,286,872 options for 2002 and 2001, respectively, were excluded from diluted EPS as they had an anti-dilutive effect.

ACCOUNTING ESTIMATES - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. The actual results could differ from those estimates. The Company's financial statements are based upon a number of significant estimates, including the allowance for doubtful accounts, technological obsolescence of inventories, the estimated useful lives selected for property and equipment, sales returns, warranty reserve, percentage of completion on projects in process at year-end, potential adjustments for government contracts and the valuation allowance on the deferred tax assets.

FINANCIAL INSTRUMENTS - The estimated fair values for financial instruments are determined at discrete points in time based on relevant market information. These estimates involve uncertainties and cannot be determined

Edgar Filing: SIMTEK CORP - Form 10KSB

with precision. The carrying amounts of the accounts receivable, accounts payable and accrued liabilities approximate fair value because of the short-term maturities of these instruments.

CONCENTRATION OF CREDIT RISK - Financial instruments that potentially subject the Company to significant concentration of credit risk consist primarily of accounts receivable. The Company has no significant off-balance sheet concentrations of credit risk. Accounts receivable are typically unsecured and are derived from transactions with and from customers located worldwide.

IMPAIRMENT OF LONG-LIVED ASSETS - In the event that facts and circumstances indicate that the cost of assets may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset would be compared to the asset's carrying amount to determine if a write-down to market value or discounted cash flow value is required.

STOCK-BASED COMPENSATION - As permitted under the SFAS No. 123, Accounting for Stock-Based Compensation, the Company accounts for its stock-based compensation in accordance with the provisions of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees. As such, compensation expense is recorded on the date of grant if the current market price of the underlying stock exceeds the exercise price. Certain pro forma net income and EPS disclosures for employee stock option grants are also included in the notes to the financial statements as if the fair value method as defined in SFAS No. 123 had been applied. Transactions in equity instruments with non-employees for goods or services are accounted for by the fair value method. In fiscal 2000, the Company adopted the Financial Accounting Standards Board Interpretation No. 44 which requires that outside directors be considered employees for purposes of stock option accounting, if the Company is accounting for its employee stock-based

41

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

compensation in accordance with APB 25. It also affects modifications to fixed stock options or awards that effects the life, exercise price, or the number of shares to be issued. The adoption of this interpretation did not have a material effect on the Company's consolidated financial statements.

INCOME TAXES - The Company accounts for income taxes under the liability method of SFAS No. 109, whereby current and deferred tax assets and liabilities are determined based on tax rates and laws enacted as of the balance sheet date. Deferred tax expense represents the change in the deferred tax asset/liability balance. Valuation allowances are recorded for deferred tax assets that are not expected to be realized.

BUSINESS SEGMENTS - The Company has adopted Statement of Accounting Standards No. 131, Disclosures About Segments of an Enterprise and Related Information ("SFAS 131"), which established standards for the way companies report information about their operating segments. Prior period amounts have been restated to conform to the requirements of this new statement.

Edgar Filing: SIMTEK CORP - Form 10KSB

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS - In October 2001, the FASB approved SFAS 144, Accounting for the Impairment or Disposal of Long-Lived Assets. SFAS 144 replaces SFAS 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. The new accounting model for long-lived assets to be disposed of by sale applies to all long-lived assets, including discontinued operations, and replaces the provisions of APB Opinion No. 30, Reporting Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, for the disposal of segments of a business. Statement 144 requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. Therefore, discontinued operations will no longer be measured at net realizable value or include amounts for operating losses that have not yet occurred. Statement 144 also broadens the reporting of discontinued operations to include all components of an entity with operations that can be distinguished from the rest of the entity and that will be eliminated from the ongoing operations of the entity in a disposal transaction. The provisions of Statement 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001 and, generally, are to be applied prospectively. At this time, we do not believe adoption of this standard has a material effect on our financial statements.

In April 2002, the FASB approved for issuance Statements of Financial Accounting Standards No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS 13, and Technical Corrections" ("SFAS 145"). SFAS 145 rescinds previous accounting guidance, which required all gains and losses from extinguishment of debt be classified as an extraordinary item. Under SFAS 145 classification of debt extinguishment depends on the facts and circumstances of the transaction. SFAS 145 is effective for fiscal years beginning after May 15, 2002 and adoption is not expected to have a material effect on the Company's financial position or results of its operations.

In July 2002, the FASB issued Statements of Financial Accounting Standards No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" (SFAS 146). SFAS 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. Examples of costs covered by SFAS 146 include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. SFAS 146 is to be applied prospectively to exit or disposal activities initiated after December 31, 2002. The adoption of SFAS 146 is not expected to have a material effect on the Company's financial position or results of its operations.

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In December 2002, the FASB issued Statements of Financial Accounting Standards No.148, "Accounting for Stock-Based compensation - Transition and Disclosure - an amendment of FASB Statement 123" (SFAS 123). For entities that change their accounting for stock-based compensation from the

Edgar Filing: SIMTEK CORP - Form 10KSB

intrinsic method to the fair value method under SFAS 123, the fair value method is to be applied prospectively to those awards granted after the beginning of the period of adoption (the prospective method). The amendment permits two additional transition methods for adoption of the fair value method. In addition to the prospective method, the entity can choose to either (i) restate all periods presented (retroactive restatement method) or (ii) recognize compensation cost from the beginning of the fiscal year of adoption as if the fair value method had been used to account for awards (modified prospective method). For fiscal years beginning December 15, 2003, the prospective method will no longer be allowed. The Company currently accounts for its stock-based compensation using the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and plans on continuing using this method to account for stock options, therefore, it does not intend to adopt the transition requirements as specified in SFAS 148. The Company has adopted the new disclosure requirements of SFAS 148 in these financial statements.

2. ACQUISITIONS:

On March 13, 2001, the Company acquired Q-DOT in exchange for approximately 5,172,000 shares of our Common Stock. Q-DOT specializes in advanced technology research and development for data acquisition, signal processing, imaging and data communications. Q-DOT will be operated as a wholly owned subsidiary of Simtek for its government contract research and development operations. The acquisition has been accounted for as a pooling of interests, and the results of Q-DOT have been consolidated with those of Simtek as if the two businesses had been merged throughout the periods presented.

Separate revenues and net income of the Company and Q-DOT Group, Inc. are presented in the following table:

	2002 ----	2001 ----
Revenue:		
Simtek Corporation	\$12,422,087	\$15,449,981
Q-DOT	1,904,618	1,500,506
	-----	-----
Revenue, as reported	\$14,326,705	\$16,950,487
	=====	=====
Net Income (Loss):		
Simtek Corporation	\$(1,027,908)	\$ (925,098)
Q-DOT	65,041	(195,252)
	-----	-----
Net (loss) as reported	\$ (962,867)	\$ (1,120,350)
	=====	=====

3. EQUIPMENT AND FURNITURE:

Equipment and furniture at December 31, 2002 consists of the following:

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Leased software under capital leases	\$ 441,550
Research and development equipment	1,442,388
Computer equipment and software	1,620,056
Office furniture	235,135
Other equipment	257,604

	3,996,733
Less accumulated depreciation and amortization	(3,270,845)

	\$ 725,888
	=====

The cost of equipment and furniture acquired for research and development activities that has alternative future use is capitalized and depreciated over its estimated useful life.

Depreciation and amortization expense of \$422,736 and \$462,083 was charged to operations for the years ended December 31, 2002 and 2001 respectively. Included in the amortization expense for 2002 and 2001 was \$83,886 and \$55,991, respectively, of amortization of software under capital leases. At December 31, 2002, accumulated amortization for software under capital leases was \$208,031.

4. REVOLVING LINE-OF-CREDIT AND LETTER-OF-CREDIT:

As of December 31, 2002, the Company had a \$250,000 revolving line-of-credit (LOC). The LOC bears interest at prime plus .75% (5.00% at December 31, 2002), matures in April 2003, and is collateralized by the assets of the Company. No amounts were outstanding as of December 31, 2002.

When the Company acquired Integrated Logic Systems, they also acquired a note payable related to a reorganization plan that Integrated Logic Systems went through. The reorganization plan required that annual payments of \$5,000, with no interest, be made to a legal entity serving as a trustee for these creditors, payments started on September 15, 1995. The legal entity serving as the trustee for these creditors was dissolved in 1995 and all payments made to the trustee by the Company have been returned. Based on the statute of limitations for the State of Colorado, the Company may begin writing off \$5,000 for each of the next two years. At December 31, 2002, the note payable was \$10,000.

The Company has a letter of credit arrangement with one of the Company's suppliers which requires the Company to maintain a \$300,000 certificate of deposit as collateral, which is reflected as restricted cash.

5. CONVERTIBLE DEBENTURES:

Edgar Filing: SIMTEK CORP - Form 10KSB

On July 1, 2002, the Company received funding of \$3,000,000 in a financing transaction with Renaissance Capital Group, Inc. ("Renaissance"). Renaissance is the agent for three investment funds, Renaissance Capital Growth and Income Fund III, Inc., Renaissance US Growth & Income Trust, PLC and BFS US Special Opportunities Trust, PLC. The \$3,000,000 funding consists of convertible debentures with a 7-year term at a 7.5% per annum interest rate. Each fund equally invested \$1,000,000. The Holder of the debenture shall have the right, at any time, to convert all, or in multiples of \$100,000, any part of the Debenture into fully paid and nonassessable shares of Simtek Corporation common stock. The debentures are convertible into Simtek common stock at \$0.312 per share, which was in excess of the market price per share on July 1, 2002. Based on the conversion rate of \$0.312 per share, it would entitle each fund to 3,205,128 shares of Simtek common stock.

44

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6. COMMITMENTS:

Offices Leases - The Company leases office space under a lease, which expires on February 28, 2008. Monthly lease payments are approximately \$15,000.

Through the acquisition of Q-DOT, the Company has non-cancelable long-term lease agreements for office space, office furnishings and equipment that expire at various dates through December 2005. A facility lease and the equipment leases contain an option to extend the leases for an additional one-year period.

The Company leases furniture, equipment, and its office under operating leases, which expire over the next seven years.

Future minimum lease payments under the equipment, furniture and office leases described above are approximately as follows:

Year	

2003	\$ 703,038
2004	522,672
2005	327,969
2006	208,184
2007 & After	252,829

	\$2,014,692
	=====

Office rent and equipment lease expense totaled \$603,344 and \$450,747 for the years ended December 31, 2002 and 2001, respectively.

In addition, the Company leases research and development software under three capital leases, which will expire over the next two years. At

Edgar Filing: SIMTEK CORP - Form 10KSB

December 31, 2002, future minimum lease payments under the lease described above is approximately as follows:

Year	

2003	\$ 176,752
2004	98,053

Total net minimum lease payments	274,805
Less interest and taxes	(65,808)

Present value of net minimum lease payments	208,997
Less current portion of capital leases	(132,485)

	\$ 76,512
	=====

Accrued Salary - Due to limited working capital of the Company, the Company's former CFO agreed with the Company's Board of Directors to defer his salary from April 1, 1994 through December 31, 1996. In July 2001, the Company entered into an agreement to begin paying the former CFO's accrued salary and accrued vacation over an 18 month period. The Company made the first payment in July 2001 and made the last payment in December 2002. As of December 31, 2002, all amounts due were paid in full.

45

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

7. SHAREHOLDERS' EQUITY:

On September 14, 2000, the Company entered into a one-year contract with two investment bankers, E.B.M. Associates, Inc. and World Trade Partners. Each company has received 500,000 shares of common stock, which were nonforfeitable and fully vested upon issuance on September 14, 2000, the grant date. Both companies assisted the Company in broadening our financial market presence and establishing new relationships within the industry, investment community and financial media, by arranging meetings for our management with industry analysts, presenting company profiles to analysts and brokerage firms, mailings and constant personal communication with investors. E.B.M. Associates Inc. supported these activities primarily in retail investment markets, while World Trade Partners supported these activities primarily in institutional markets. E.B.M. Associates and World Trade Partners cooperated to coordinate their activities. On September 14, 2000, the closing share price for the Company's common stock was \$1.0312 per share and accordingly \$1,031,200 was assigned to prepaid investor relations. The cost associated with this transaction was amortized over the life of the contract. At December 31, 2002 this transaction was fully amortized.

On March 13, 2001, the Company acquired Q-DOT in exchange for approximately 5,172,000 shares of Simtek's common stock. Q-DOT specializes in advanced technology research and development for data acquisition, signal

Edgar Filing: SIMTEK CORP - Form 10KSB

processing, imaging and data communications. Q-DOT's projects have been supported by conventional government and commercial contracts in addition to government contacts sponsored by the Small Business Innovation Research (SBIR) contracts. Q-DOT is operated as a wholly owned subsidiary of Simtek for its government contract research and development operations. The acquisition was accounted for as a pooling of interest, and the results of Q-DOT will be consolidated with Simtek's as if they had been merged throughout the periods.

STOCK OPTION PLANS - The Company has approved two stock option plans that authorize 600,000 incentive stock options and 9,900,000 non-qualified stock options that may be granted to directors, employees, and consultants. On September 26, 2001, the Incentive Stock Option Plan terminated. All options outstanding at the time of the plan termination may be exercised in accordance with their terms. The Non-Qualified Stock Option Plan which was adopted in 1994 remains in effect. The plans permitted the issuance of incentive and non-statutory options and provide for a minimum exercise price equal to 100% of the fair market value of the Company's common stock on the date of grant. The maximum term of options granted under the plans are 10 years and options granted to employees expire three months after the termination of employment. None of the options may be exercised during the first six months of the option term. No options may be granted after 10 years from the adoption date of each plan.

Following is a summary of activity under these stock option plans for the years ended December 31, 2002 and 2001:

46

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	2002		2001	
	Number of Shares	Weighted Average Exercise Price	Number of Shares	Weighted Average Exercise Price
Outstanding, beginning of year	5,286,872	\$.46	3,137,722	\$.47
Granted	912,500	.35	2,643,750	.41
Expired	(153,986)	.14	-	
Exercised	(356,000)	(.14)	(387,100)	(.14)
Canceled	(150,000)	(.31)	(107,500)	(.87)
	-----		-----	
Outstanding, end of year	5,539,386	\$.47	5,286,872	\$.46
	=====		=====	

Edgar Filing: SIMTEK CORP - Form 10KSB

All options granted during 2002 and 2001, were at the current market price and the weighted average fair value was \$0.29 and \$0.35, respectively. At December 31, 2002, options for 3,635,983 shares were exercisable and of the remaining options of 1,215,382, 606,979, and 81,042 shares will become exercisable in 2003, 2004, and 2005, respectively.

The following information summarizes stock options outstanding at December 31, 2002:

Outstanding			Exercisable		
Weighted Average					
Exercise Price	Number Outstanding	Remaining Contractual Life in Months	Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$0.13 - 0.19	633,677	42	\$0.17	468,677	\$0.17
\$0.22 - 0.32	1,330,055	48	\$0.27	749,395	\$0.26
\$0.35 - 0.50	2,150,654	50	\$0.40	1,391,800	\$0.40
\$0.60 - 0.80	820,000	62	\$0.63	511,389	\$0.63
\$1.13 - 1.50	605,000	53	\$1.28	514,722	\$1.28
	5,539,386			3,635,983	
	=====			=====	

INCENTIVE STOCK OPTION PLAN - At the time of the acquisition of Q-DOT, Q-DOT had an Incentive Stock Option Plan for the benefit of its employees. At December 31, 2000, Q-DOT had outstanding options to purchase 5,356 shares of its stock. At the time of closing, these options converted into 94,601 options to purchase Simtek Common Stock. No further options will be issued under this plan and all options outstanding will continue to vest per their original vesting schedule. These options have not been included in the above tables.

PRO FORMA STOCK-BASED COMPENSATION DISCLOSURES - The Company applies APB Opinion 25 and related interpretations in accounting for its stock options and warrants which are granted to employees. Accordingly, no compensation cost has been recognized for grants of options and warrants to employees since the exercise prices were not less than the market value of the Company's common stock on the grant dates. Had compensation cost been determined based on the fair value at the grant dates for awards under those plans consistent with the method of SFAS No. 123, the Company's net income and EPS would have been reduced to the pro forma amounts indicated below.

Edgar Filing: SIMTEK CORP - Form 10KSB

	Year Ended December 31,	
	2002	2001
Net loss applicable to common shareholders:		
As reported	\$ (962,867)	\$ (1,120,350)
Pro forma	(1,584,568)	(1,623,545)
Net loss per common shareholders:		
As reported - basic and diluted	\$ (.02)	\$ (.02)
Pro forma - basic and diluted	\$ (.03)	\$ (.03)

The fair value of each option granted in 2002 and 2001 was estimated on the date of grant, using the Black- Scholes option-pricing model with the following:

	Options Granted During	
	2002	2001
Expected volatility	132.9%	138.7%
Risk-free interest rate	3.2%	3.9%
Expected dividends	-	-
Expected terms (in years)	4.0	4.0

OTHER - Preferred Stock may be issued in such series and preferences as determined by the Board of Directors.

8. SIGNIFICANT CONCENTRATION OF CREDIT RISK, MAJOR CUSTOMERS, AND OTHER RISKS
AND UNCERTAINTIES:

Sales by location for the year ended December 31, 2002 and 2001 were as follows (as a percentage of sales):

	2002	2001
United States	61%	53%
Europe	9%	13%
Far East	24%	27%
All Others	6%	7%
Total	100%	100%

Sales from government contracts accounted for approximately 13% and 9% of total sales for the years ended December 31, 2002 and 2001, respectively.

Edgar Filing: SIMTEK CORP - Form 10KSB

Sales from our military products accounted for approximately 17% and 9% of total sales for the years ended December 31, 2002 and 2001, respectively.

Sales to unaffiliated customers which represent 10% or more of the Company's sales for the years ended December 31, 2002 and 2001 were as follows (as a percentage of sales):

48

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Customer -----	2002 -----	2001 -----
A	12%	19%
B	16%	16%
C	-	10%

All customers identified above are from the semiconductor segment of the Company's business.

At December 31, 2002, the Company had gross trade receivables totaling \$699,037 due from the above two customers.

In 2002 and 2001, the Company purchased all of its memory wafers, based on 0.8 micron technology from a single supplier Chartered Semiconductor Manufacturing. Approximately 80% and 86% of the Company's net revenue for 2002 and 2001, respectively, were from finished units produced from these wafers. The Company had an agreement with Chartered Semiconductor Manufacturing to provide wafers, which expired in September 1998. This agreement has not been extended or terminated, however, this supplier still provides wafers to the Company. In February 2003, we received notification from Chartered Semiconductor Manufacturing that they will close their wafer fabrication facility #1 by March 2004. We currently purchase memory wafers manufactured in this facility #1, and we are currently in discussion to move manufacturing to Chartered Semiconductor's Manufacturing facility #2. In addition, the Company purchased all of its logic wafers from two suppliers located in Singapore and Taiwan. Approximately 7% and 5% of its net revenue for 2002 and 2001, respectively, were from finished units produced from these wafers. The Company does not have an agreement with either supplier, however, the Company has not seen any disruption in wafer deliveries. In February 2003, the Company received notification from its supplier of logic wafers in Taiwan that they will be unable to supply the Company with logic wafers after August 2003. Facility #2 is newer and more modern than facility #1, processing 8 inch wafers rather than the older 6 inch wafers processed in facility #1. Assuming acceptable terms are reached to move our process into facility #2 we expect the project will take nine to twelve months to complete. This would provide uninterrupted supply of our current 0.8 micron family of nonvolatile Static Random Access memory products, and would have no material impact on our ability to support our customers. If we cannot reach acceptable terms with Chartered Semiconductor Manufacturing or another supplier, this will have a material negative impact on our future revenues and earnings. Based on discussions with

Edgar Filing: SIMTEK CORP - Form 10KSB

Chartered Semiconductor Manufacturing, we believe that we will be able to reach an acceptable agreement.

9. TAXES

Under SFAS No. 109, deferred taxes result from temporary differences between the financial statement carrying amounts and the tax bases of assets and liabilities. The components of deferred taxes are as follows:

49

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	Deferred Tax Assets (Liability)

Current:	
Allowance for doubtful accounts	\$ 4,000
Reserves	86,000
Warranty reserve	39,000
Accrued expenses	103,000

Net current deferred tax before valuation allowance	232,000
Valuation allowance	(232,000)

Total current deferred tax	\$ -
	=====
Non-Current:	
Net operating losses	\$ 10,772,000
Property and equipment	(85,000)
R&D credit carryforward	36,000
AMT credit	8,000

Net non-current deferred tax asset before valuation allowance	10,731,000
Valuation allowance	(10,731,000)

Total non-current deferred tax asset	\$ -
	=====

The net current and non-current deferred tax assets have a 100% valuation allowance resulting from the inability to predict sufficient future taxable income to utilize the assets. The valuation allowance for 2002 decreased \$2,213,000 and \$109,000 in 2001.

At December 31, 2002, the Company has approximately \$29,000,000 available in net operating loss carryforwards which begins to expire from 2004 to 2016. As a result of certain non-qualified stock options which have been exercised, approximately \$3,280,000 of the net operating loss carryforward

Edgar Filing: SIMTEK CORP - Form 10KSB

will be charged to "paid in capital," when, and if, the losses are utilized. Also, a substantial portion of the net operating loss may be subject to Internal Revenue Code Section 382 limitations.

Total income tax expense for 2002 and 2001 differed from the amounts computed by applying the U.S. Federal statutory tax rates to pre-tax income as follows:

	2002	2001
	-----	-----
Statutory rate	(34.0)%	(34.0)%
State income taxes, net of Federal income tax benefit	(3.3)%	(3.3)%
Increase (reduction) in valuation allowance related to of net operating loss carryforwards and change in temporary differences	37.3%	37.3%
	-----	-----
	\$ -	\$ -
	=====	=====

50

SIMTEK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

10. BUSINESS SEGMENTS

The Company has two reportable segments. One segment designs and produces semiconductor devices for sale into the semiconductor market. The second segment specializes in advanced technology research and development for data acquisition, signal processing, imaging and data communications that is supported by government and commercial contracts. Although both segments are managed as part of an integrated enterprise, they are reported herein in a manner consistent with the internal reports prepared for management.

Transactions between reportable segments are recorded at cost. Substantially all operating expenses are identified per each segment. Substantially all of the Company's assets are located in the United States of America.

Description	Year	Semiconductor Devices	Government Contracts	Total
Net Sales	2002	\$ 12,422,087	\$1,904,618	\$14,326,705
	2001	15,449,981	1,500,506	16,950,487
Loss from Operations	2002	\$ (1,027,908)	\$ 65,041	\$ (962,867)
	2001	(925,098)	(195,252)	(1,120,350)
Interest income	2002	\$ 42,447	\$ -	\$ 42,477
	2001	79,420	77	79,497
Interest expense	2002	\$ (146,176)	\$ (1,745)	\$ (147,921)
	2001	(20,214)	(2,351)	(22,565)

Edgar Filing: SIMTEK CORP - Form 10KSB

Depreciation and amortization	2002	\$ 407,193	\$ 35,953	\$ 443,146
	2001	389,405	72,678	462,083
Total Assets	2002	\$ 7,931,832	\$ 575,218	\$ 8,507,050
	2001	6,587,283	428,830	7,016,113

51

ITEM 8: CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND

FINANCIAL DISCLOSURE

None in 2002.

PART III

ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS;

 COMPLIANCE WITH SECTION 16(A) OF THE EXCHANGE ACT

Our directors and executive officers are as follows:

Name ----	Age ---	Position -----
Douglas M. Mitchell.....	54	Director, Chief Executive Officer, Chief Financial Officer (acting) and of the Board of Q-DOT Subsidiary
Thomas Linnenbrink.....	59	Director, President, Chief Executive and Technical Director of Q-DOT Sub
Donald G. Carrigan.....	55	Vice President Sales and Marketing, Secretary
David W. Still.....	47	Vice President of Engineering
Klaus C. Wiemer.....	65	Director
Robert H. Keeley.....	62	Director
Harold Blomquist.....	51	Director
John Heightley.....	67	Director
Robert C. Pearson.....	67	Director

DOUGLAS M. MITCHELL, served as our Chief Operating Officer from July 1, 1997 until January 1, 1998 at which time he became Chief Executive Officer, President and a director. Mr. Mitchell is also the Chairman of the Board of our subsidiary, Q-DOT. Mr. Mitchell has over 20 years of experience in the semiconductor and electronics systems industry holding various marketing and sales management positions. Prior to joining us, he was President and Chief Executive Officer of a wireless communications company, Momentum Microsystems. Prior to this Mr. Mitchell was Vice President of Marketing with SGS-Thomson Microelectronics, responsible for marketing and applications engineering of Digital Signal Processing, transputer, microcontroller and graphics products in North America. SGS-Thomson had acquired Inmos Corporation where Mr. Mitchell had been Manager, US Marketing and Sales. Mr. Mitchell has held management positions at Texas Instruments and Motorola and has been responsible for various product definition and product development. Mr. Mitchell holds a Bachelors degree in electrical engineering from the University of Texas and a Masters of Business Administration degree from National University.

THOMAS E. LINNENBRINK, has served as President, Chief Executive Officer,

Edgar Filing: SIMTEK CORP - Form 10KSB

Technical Director and a director of Q-DOT, Inc. since he co-founded it in 1977. Mr. Linnenbrink also founded Q-DOT Group, in 1990 and served as its President, Chief Executive Officer, and a director until it was acquired by Simtek in

53

March, 2001. Mr. Linnenbrink has served in various technical management and marketing positions for more than 35 years while advancing the state-of-the-art in data acquisition and signal processing. He pioneered high-speed charge-coupled device (CCD) and silicon germanium (SiGe) technology and applications. Mr. Linnenbrink has published numerous technical papers and holds more than a dozen patents. He currently chairs IEEE Technical Committee 10 which writes and promotes standards for ADCs, DACs, digital waveform recorders, and pulse technology. Mr. Linnenbrink holds a Bachelors degree in electrical engineering from the Illinois Institute of Technology and a Masters of Science degree in engineering science with emphasis on automatic control from Rensselaer Polytechnic Institute.

DONALD G. CARRIGAN, has served as Vice President of Sales and Marketing and Corporate Secretary since joining Simtek in September of 2001. Mr. Carrigan has over 29 years experience in the semiconductor industry. Prior to joining Simtek he was vice president of sales for Ramtron International Corporation and an executive officer of the company. During his 12 years at Ramtron, Mr. Carrigan held various marketing and sales positions as well as General Manager of the ferroelectric product business unit. Prior to joining Ramtron, Mr. Carrigan was with Inmos Corporation for 8 years where he held various positions in engineering and marketing management including the Director of Marketing position. Mr. Carrigan also held positions in engineering management and R & D with NCR Microelectronics and Texas Instruments. Mr. Carrigan holds a Bachelors degree in Electrical Engineering from the University of Tennessee, Knoxville, Tennessee and a Masters degree in Electrical Engineering from Southern Methodist University, Dallas, Texas.

DAVID W. STILL has served as the Vice President of Engineering at Simtek since December of 2001. Mr. Still has over 24 years experience in various corporate, management, and technical positions within the semiconductor industry, where he has successfully managed engineering teams developing products in CMOS, bipolar, and GaAs processes, as well as associated CAD software. Prior to his work at Simtek, he served as Vice President of IC engineering for Comsilica, developing SOC WLAN products for 802.11a and b wireless networks. Previously, he served as manager of the Colorado Design Center for Lattice Semiconductor (formerly Minc), an FGPA / CPLD CAD software company. Mr. Still was also a Vice President of Engineering at Array Microsystems, a digital video product company, where he managed the CMOS IC design and software development groups. He has also held engineering management positions with Prisma and Honeywell. At Honeywell, he received two technical excellence awards for his contributions to PLA designs. Mr. Still has published over 18 technical papers and has received 2 patents. Mr. Still holds a Masters degree in Electrical Engineering from Arizona State University and a Bachelors degree in Electrical Engineering from the University of Nebraska.

KLAUS C. WIEMER, has served as a director since May 1993. He also serves on the boards of InterFET Corp of Garland, TX, UTAC of Singapore and Scientific Systems of Dublin, Ireland. From July 1993 to May 1994, Dr. Wiemer served as President and Chief Executive Officer of our company. Dr. Wiemer is the founder of Communicant Semiconductor Technologies AG, an integrated circuit foundry start-up company located in Frankfurt/Oder, Germany, and served as its CEO until May 2002. Since May 1994, Dr. Wiemer has been an independent consultant. From

Edgar Filing: SIMTEK CORP - Form 10KSB

April 1991 to April 1993, Dr. Wiemer was President and Chief Executive Officer of Chartered Semiconductor Manufacturing Pte., Ltd. in Singapore, and from July 1987 to March 1991, Dr. Wiemer was President and Chief Operating Officer of Taiwan Semiconductor Manufacturing Company. Prior to 1987, Dr. Wiemer was a consultant for the Thomas Group specializing in the area of integrated circuit manufacturing and previously worked for fifteen years with Texas Instruments.

54

Dr. Wiemer holds a Bachelors degree in physics from Texas Western College, a Masters degree in physics from the University of Texas and a Ph.D. in physics from Virginia Polytechnic Institute.

ROBERT H. KEELEY, has served as a director since May 1993. He is currently the El Pomar Professor of Business Finance at the University of Colorado at Colorado Springs. From 1986 until he joined the faculty at the University of Colorado at Colorado Springs in 1992, Dr. Keeley was a professor in the Department of Industrial Engineering and Engineering Management at Stanford University. Prior to joining Stanford, he was a general partner of Hill and Carmen (formerly Hill, Keeley and Kirby), a venture capital firm. Dr. Keeley holds a Bachelors degree in electrical engineering from Stanford University, an M.B.A. from Harvard University and a Ph.D. in business administration from Stanford University. Dr. Keeley is also a director of two private companies.

HAROLD A. BLOMQUIST, was originally appointed as a director in May 1998, resigned from the Board in July 2001 and was re-appointed in January 2002. Mr. Blomquist is currently employed as Sr. Vice President of Tower Semiconductor, Ltd, and Chief Executive Officer of Tower's US subsidiary, Tower Semiconductor USA, Inc. He has served as a Director on the Board of Microsemi, Inc. since February 2003 and as a consultant to venture investors and early stage technology companies particularly in the semiconductor and electronic components areas. In the past, he was employed as President and CEO of ZMD America, Inc. Before ZMD America, Inc., Mr. Blomquist served as Sr. Vice President of AMI Semiconductor as well as in several other executive capacities within AMIS' foreign subsidiaries. Before joining AMI in April 1990, Mr. Blomquist held a series of increasingly responsible positions in engineering, sales, and marketing for several semiconductor firms, including Texas Instruments, Inmos Corporation and General Semiconductor. Mr. Blomquist was granted a BSEE degree from the University of Utah and also attended the University of Houston, where he pursued a joint Juris Doctor/MBA course of study.

JOHN HEIGHTLEY, was appointed as a director in September 1998. Mr. Heightley is currently executive vice president, chief technology officer and a director for United Memories of Colorado Springs. From 1990 to 1996, Mr. Heightley was president and chief executive officer of Adaptive Solutions, Inc. In 1986 and 1987, he held the position of president and chief executive officer of Gigabit Logic, Inc.; in 1987 he was appointed chairman of Gigabit along with his responsibilities as president and chief executive officer. Mr. Heightley held these positions until 1990. Prior to Gigabit, Mr. Heightley served as president and chief executive officer of Ramtron Corporation from 1985 to 1986 and from 1978 to 1985 he served as a member of the board of directors, president, chief operating officer and vice president of memory products for Inmos International, plc. Mr. Heightley was granted a B.S. degree in Engineering Science from Penn State University and earned a M.S. degree in Electrical Engineering from M.I.T.

ROBERT C. PEARSON, has served as a director since July 2002. He joined

Edgar Filing: SIMTEK CORP - Form 10KSB

Renaissance Capital Group, Inc. in April 1997 and is Senior Vice President-Investments. From May 1994 to May 1997, Mr. Pearson was an independent financial management consultant primarily engaged by Renaissance. From May 1990 to May 1994, he served as Chief Financial Officer and Executive Vice President of Thomas Group, Inc., a management consulting firm, where he was instrumental in moving a small privately held company from a start-up to a public company with over \$40 million in revenues. Prior to 1990, Mr. Pearson spent 25 years at Texas Instruments Incorporated where he served in several positions including Vice President-Controller and later as Vice President-Finance. Mr. Pearson holds a BS in Business from the University of Maryland and was a W.A. Paton Scholar

55

with an MBA from the University of Michigan. He is currently a Director of Poore Brothers, Inc., CaminoSoft, Inc., Advanced Power Technology, Inc., and Simtek, all publicly held. He is also a Director of eOriginal, Inc., a privately held company.

Subject to the requirement that the board of directors be classified if it consists of six or more persons, directors serve until the next annual meeting or until their successors are elected and have qualified. Officers serve at the discretion of the board of directors. Vacancies on the board of directors are filled by the existing directors.

In 1994, we entered into a Product License Development and Support Agreement, with Zentrum Mikroelektronik Dresden. This agreement, modified later in 1994 and again in 1995, provides Zentrum Mikroelektronik Dresden the right to appoint two members to our board of directors which members must be acceptable to, and approved by, our board of directors. Although this agreement and its modifications do not have a set termination date, Zentrum Mikroelektronik Dresden's two nominees to our board of directors resigned in April 1998 and Zentrum Mikroelektronik Dresden has not attempted to nominate anyone to our board since then. Zentrum Mikroelektronik Dresden currently holds a competitive position to us in the marketplace. Furthermore, Zentrum Mikroelektronik Dresden's right to appoint two members to our board of directors was subject to Zentrum Mikroelektronik Dresden's compliance with the terms of the Product License Development and Support Agreement and its amendments. We cannot assure you that Zentrum Mikroelektronik Dresden will not claim that it has the right to appoint two members to our board of directors in the future, again acceptable to and approved by our board of directors, or that Zentrum Mikroelektronik Dresden will not succeed in securing such appointment.

SPECIAL PROVISIONS IN ARTICLES OF INCORPORATION

Our articles of incorporation contain a provision limiting the liability of directors to the fullest extent permitted under the Colorado Business Corporation Act. The Colorado Business Corporation Act allows a corporation to limit the personal liability of a director to the corporation or its shareholders for monetary damages for breaches of fiduciary duty as a director except:

- o breaches of the director's duty of loyalty to the corporation or to its shareholders;
- o acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of the law;

Edgar Filing: SIMTEK CORP - Form 10KSB

- o other acts specified in the Colorado Business Corporation Act, such as acts involving voting for or assenting to a distribution made in violation of the Colorado Business Corporation Act or our articles of incorporation;
- o transactions from which the director derived an improper personal benefit.

The provisions of the Colorado Business Corporation Act will not impair our ability to seek injunctive relief for breaches of fiduciary duty. Such relief, however, may not always be available as a practical matter.

Our articles of incorporation also contain a provision that requires us to indemnify, to the fullest extent permitted under the Act, directors and officers against all costs and expenses reasonably incurred in connection with the

56

defense of any claim, action, suit or proceeding, whether civil, criminal, administrative, investigative or other, in which such person may be involved by virtue of being or having been a director, officer or employee.

Insofar as indemnification for liabilities arising under the Securities Act of 1933, as amended, may be permitted to directors, officers and controlling persons of Simtek pursuant to the foregoing provisions, or otherwise, Simtek has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Act and is, therefore, unenforceable.

SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Under Section 16(a) of the Securities Exchange Act of 1934, as amended, our directors and certain of our officers, and persons holding more than ten percent of our Common Stock are required to file forms reporting their beneficial ownership of our Common Stock and subsequent changes in that ownership with the Securities and Exchange Commission. Such persons are also required to furnish us with copies of all forms so filed.

Based upon a review of copies of such forms filed on Forms 3, 4, and 5, and amendments thereto furnished to us, it came to our attention that Form 3's were not filed by the following individuals at the time they were initially granted stock options. Mr. Donald Carrigan and Mr. David Still did not file a Form 3 for their original issuance of stock options. Mr. Harold Blomquist and Mr. Thomas Linnenbrink did not file one Form 3 for their original issuance of stock options and one Form 4 for a subsequent stock option grant. Mr. Douglas Mitchell did not file one Form 3 for his original issuance of stock options and five Form 4's for subsequent stock option grants. Mr. John Heightley did not file one Form 3 for his original issuance of stock options and three Form 4's for subsequent stock option grants. Dr. Robert Keeley did not file one Form 3 for his original issuance of stock options and six Form 4's for subsequent stock option grants. Dr. Klaus Wiemer did not file one Form 3 for his original issuance of stock options and seven Form 4's for subsequent stock options grants. We understand that these individuals are in the process of filing these delinquent forms.

57

Edgar Filing: SIMTEK CORP - Form 10KSB

ITEM 10. EXECUTIVE COMPENSATION

SUMMARY COMPENSATION TABLE

The following table sets forth information for each of our last three fiscal years with respect to the annual and long-term compensation of the only individual acting as the Chief Executive Officer during the fiscal year ended December 31, 2002 and each other executive officer of the Company as of December 31, 2002 whose annual salary and bonus for the fiscal year ended December 31, 2002 exceeded \$100,000.

Summary Compensation Table

Name and Principal Position	Year	Annual Compensation			Long Term Compensation
		Salary (\$)	Bonus (\$)	Other Annual Compen- sation (\$)	Awards Options/ SARs (#)
Douglas M. Mitchell(1) Chief Executive Officer Chief Financial Officer (acting) and President	2002	\$175,000	--	--	--
	2001	\$167,708	\$34,375	--	300,000
	2000	\$150,000	\$62,500	--	40,000
Thomas Linnenbrink(2) Chief Executive Officer President and Technical Director of Q-DOT Subsidiary	2002	\$135,408	--	--	30,000
	2001	\$111,447	\$13,520(3)	\$5,700(4)	150,000
Donald G. Carrigan(5) Vice President of Sales and Marketing	2002	\$130,000	\$42,228(6)	--	--
	2001	\$ 40,625	--	--	250,000
David W. Still(7) Vice President of Engineering	2002	\$130,000	--	--	--
	2001	\$ 20,417	--	--	250,000

(1) Mr. Mitchell became our Chief Executive Officer and President on January 1, 1998.

(2) Simtek acquired Q-DOT on March 14, 2001 and these payments reflect what he was paid after that date in his capacity as President of our Q-DOT subsidiary.

(3) Mr. Linnenbrink personally secured bank loans used in the operations of Q-DOT. Mr. Linnenbrink was guaranteed compensation for personally securing these loans. The loans were paid off on March 14, 2002 and Mr. Linnenbrink will receive no further compensation related to these loans.

(4) At the time of the Q-DOT acquisition, Mr. Linnenbrink was paid for vacation hours that were in excess of Simtek's vacation policy.

Edgar Filing: SIMTEK CORP - Form 10KSB

- (5) Mr. Carrigan became our Vice President of Sales and Marketing on August 31, 2001.
- (6) Mr. Carrigan is on a bonus plan that is directly related to net revenue and department spending.
- (7) Mr. Still became our Vice President of Engineering on December 3, 2001.

58

OPTION GRANT TABLE

The following table sets forth certain information with respect to options granted by us during the fiscal year ended December 31, 2002 to the individuals named in the summary compensation table above.

Name	Shares subject to Options/SAR's Granted	Shares subject to Options/SAR's Granted to Employees in Fiscal Year % of Total	Exercise Price Per Share	Market Price per Share on Date of Grant	Expiration Date
Thomas Linnenbrink	30,000 (1)	3.83%	\$0.41	\$0.41	1/01/2009

- (1) 30,000 options were granted to Mr. Linnenbrink in his capacity as Chief Executive Officer, President and Technical Director of our Q-DOT subsidiary; these options vest at 1/36th per month over 3 years.

YEAR-END OPTION TABLE

The following table sets forth, as of December 31, 2002, the number of shares subject to unexercised options held by the individuals named in the summary compensation table above. 1,094,723 options had an exercise price greater than the last sale price of our common stock underlying the options as reported by the OTC Electronic Bulletin Board on the last trading day of the fiscal year ended December 31, 2002.

Aggregated Option/SAR Exercises in Last Fiscal Year and Fiscal Year-End Option/SAR Values

Shares Acquired on	Value Realized	Number of Unexercised Options/SARs at Fiscal Year-End		Value at Exercisab
		Exercisable	Unexercisable	

Edgar Filing: SIMTEK CORP - Form 10KSB

Name	Exercise (#)	(\$)	(#)	(#)	(\$)
Douglas Mitchell	-	-	810,556	109,444	-
Thomas Linnenbrink	-	-	96,667	83,333	-
Donald G. Carrigan	-	-	104,167	145,833	-
David W. Still	-	-	83,333	166,667	-

EMPLOYMENT AGREEMENTS

Mr. Mitchell is employed as President and Chief Executive Officer pursuant to an employment agreement with us. Under the terms of the employment agreement,

59

Mr. Mitchell receives an annual salary of \$175,000 and such additional benefits that are generally provided other employees. Mr. Mitchell's employment agreement expired June 1, 2001 but was, and is, automatically renewed for successive one-year terms unless we or Mr. Mitchell elects not to renew. If we terminate the employment of Mr. Mitchell without cause, Mr. Mitchell is entitled to continuation of his base salary and benefits, mitigated by income Mr. Mitchell may earn, for the remainder of the term of the agreement. Mr. Mitchell is subject to a noncompetition covenant for a period of one year from the date of termination.

CONFIDENTIALITY AND NONDISCLOSURE AGREEMENTS

We generally require our employees to execute confidentiality and nondisclosure agreements upon the commencement of employment with us. The agreements generally provide that all inventions or discoveries by the employee related to our business and all confidential information developed or made known to the employee during the term of employment shall be the exclusive property of us and shall not be disclosed to third parties without the prior approval of us.

DIRECTORS' COMPENSATION

Each director who is not also an employee receives \$1,000 for each meeting of the Board, attended in person, and \$500 for each meeting of a committee of the Board. Directors are also reimbursed for their reasonable out-of-pocket expenses incurred in connection with their duties to us. During the fiscal year ended December 31, 2002, 15,000 stock options were granted, at the market price on date of grant, to Dr. Klaus Wiemer, Dr. Robert Keeley, and Mr. John Heightley which market price was \$0.41 per share. During 2002, Mr. Harold Blomquist was granted 55,000 stock options at the market price on date of grant which market price was \$0.41 per share.

60

Edgar Filing: SIMTEK CORP - Form 10KSB

ITEM 11: SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The first table below sets forth information regarding ownership of our common stock as of February 28, 2003, by each person who is known by us to beneficially own more than five percent of our common stock, by each director, by each executive officer named in the summary compensation table and by all directors and executive officers as a group. Shares issuable within sixty days after March 31, 2003 upon the exercise of options and are deemed outstanding for the purpose of computing the percentage ownership of persons beneficially owning such options or holding such notes but are not deemed outstanding for the purpose of computing the percentage ownership of any other person. Shares issuable upon the conversion of the debentures have been included for the purpose of computing the percentage ownership. To the best of our knowledge, the persons listed below have sole voting and investment power with respect to the shares indicated as owned by them subject to community property laws where applicable and the information contained in the notes to the table.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class
Hugh Norman Chapman 4250 Buckingham Dr. #100 Colorado Springs, CO 80907	3,150,767 (1)	4.79%
Douglas M. Mitchell 205 Ridge Dr. Woodland Park, CO 80863	907,719 (2)	1.38%
Klaus C. Wiemer 5705 Archer Court Dallas, TX 75252	150,000 (3)	*
Robert H. Keeley P. O. Box 25599 Silverthorne, CO 80497	85,000 (4)	*
John D. Heightley 1275 Log Hollow Point Colorado Springs, CO 80906	85,000 (5)	*
Thomas E. Linnenbrink 1457 Smoochers Circle Colorado Springs, CO 80904	1,015,795 (6)	1.54%
Harold A. Blomquist 13625 Antelope Station Poway, CA 92064	55,000 (7)	*
Donald G. Carrigan 425 Scrub Oak Circle Monument, CO 80132	139,389 (8)	*

Edgar Filing: SIMTEK CORP - Form 10KSB

David W. Still 4250 Buckingham Dr. Suite 100 Colorado Springs, CO 80907	118,056	(9)	*
Renaissance Capital Group (10) 8080 N. Central Expressway, Suite 210-LB59 Dallas, TX 75203	11,615,384	(11)	17.65%
All officers and directors as a group (9 persons)	14,171,343	(10)	21.54%

* Less than one percent.

- (1) Represents 2,924,100 shares of our common stock that Mr. Chapman received upon our acquiring Integrated Logic Systems and includes 226,667 shares issuable upon exercise of options.
- (2) Represents 44,386 shares of our common stock that Mr. Mitchell acquired through our acquisition of Q-DOT, 10,000 shares of our common stock that Mr. Mitchell personally owns and includes 853,333 shares issuable upon exercise of options.
- (3) Represents 75,000 shares of our common stock that Mr. Wiemer acquired upon the exercise of 75,000 options and includes 75,000 shares issuable upon exercise of options.
- (4) Includes 75,000 shares issuable upon exercise of options. Includes 10,000 shares of our common stock held by Mr. Keeley's wife, Sandra D. Keeley. Mr. Keeley disclaims beneficial ownership of these shares.
- (5) Includes 85,000 shares issuable upon exercise of options.
- (6) Represents 894,128 shares of our common stock that Mr. Linnenbrink acquired through our acquisition of Q-DOT and includes 121,667 shares issuable upon exercise of options.
- (7) Includes 55,000 shares issuable upon exercise of options.
- (8) Represents 500 shares of our common stock that Mr. Carrigan personally owns and includes 138,889 shares issuable upon exercise of options.
- (9) Includes 118,056 shares issuable upon exercise of options.

- (10) Pursuant to the Convertible Loan Agreement, dated as of June 28, 2002, by and among Simtek, Renaissance Capital Growth and Income Fund III, Inc., Renaissance US Growth & Income Trust, PLC and BFS US Special Opportunities Trust, PLC., and Renaissance Capital Group, Inc., Renaissance Capital Group, Inc. has the right to designate a nominee to serve as a member of the board of directors. Mr. Robert C. Pearson currently serves on Simtek's

Edgar Filing: SIMTEK CORP - Form 10KSB

board of directors
as such nominee.

(11) Assumes conversion, at a conversion price of \$.0312 per share, of all debentures issued to affiliates of Renaissance Capital Group, Inc.

(12) Includes 1,521,945 shares issuable upon exercise of options.

63

ITEM 12: CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Our president and director, Douglas Mitchell was also a director of Q-DOT Group prior to our acquisition of Q-DOT Group. Mr. Mitchell disclosed all material facts as to his conflict of interest in the acquisition. The board of directors determined that the acquisition was fair to us and in our best interest. Mr. Mitchell abstained from the vote of the Q-DOT Group and Simtek board of directors decision to approve the acquisition. At the time of acquisition, Mr. Mitchell owned approximately 1% of the Q-DOT Group shares and he received 44,386 shares of our common stock in connection with our acquisition of Q-DOT Group, pro rata with the terms that all of the other Q-DOT Group shareholders.

On May 9, 2000, we entered into a stock exchange agreement with Mr. Hugh N. Chapman pursuant to which we acquired Integrated Logic Systems. At the time of the acquisition, Mr. Chapman was not a holder of 5% of our stock. As a result of the acquisition, however, Mr. Chapman became a holder of 5% of our outstanding stock and as of the date of this prospectus holds approximately 5.61% of our stock. Incident to the acquisition, we entered into an "at will" employment agreement with Mr. Chapman, terminable by either party at any time with or without cause. We believe that the terms of our transactions with Mr. Chapman were no less favorable to us than we could have obtained from unrelated parties.

On July 1, 2002, we received funding of \$3,000,000 in a convertible debenture financing transaction with Renaissance Capital Group, Inc. Renaissance Capital Group, Inc. is the agent for three of the investment funds, Renaissance Capital Growth and Income Fund III, Inc., Renaissance US Growth & Income Trust, PLC and BFS US Special Opportunities Trust, PLC, which funds participated in the

Edgar Filing: SIMTEK CORP - Form 10KSB

financing transaction. Mr. Robert Pearson, a Senior Vice President of Renaissance Capital Group, became a Simtek director following such transaction. Renaissance Capital Group, or its affiliates, owns 2,000,000 shares of our common stock.

64

PART IV

Item 13: Exhibits, Financial Statement Schedules and Reports on Form 8-K

Documents filed as part of this report:

A: (1) Financial Statements

Reference is made to the listing on page 33 for an index of all financial statements filed as part of this report.

(2) All other schedules are omitted because they are not required, are inapplicable, or the information is otherwise shown in the financial statements or the notes thereto.

B. Reports on Form 8-K:

The following table lists all reports filed on Form 8-K for the fourth quarter of 2002.

Date ----	Item ----
November 11, 2002	Item 5: Other information - Press Release "Simtek Announces Third Quarter 2002 Financial Results"
December 10, 2002	Item 5: Other information - Press Release "Letter to Shareholders"

C. Exhibits:

Exhibit Index regarding exhibits filed in accordance with Item 601, at page 69 hereof.

D. Other Financial Statements:

All other schedules are omitted because they are not required, are inapplicable, or the information is otherwise shown in the financial statements or the notes thereto.

65

Edgar Filing: SIMTEK CORP - Form 10KSB

ITEM 14: CONTROLS AND PROCEDURES

(a) Evaluation of disclosure controls and procedures.

Douglas Mitchell, who serves as the Company's chief executive officer and chief financial officer (acting), after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-14(c) and 15d-14(c) as of a date within 90 days of the filing date of this annual report (the "Evaluation Date") concluded that as of the Evaluation Date, the Company's disclosure controls and procedures were adequate and effective to ensure that material information relating to the Company and its consolidated subsidiaries would be made known to them by individuals within those entities, particularly during the period in which this annual report was being prepared.

(b) Changes in internal controls.

There were no significant changes in the Company's internal controls or in other factors that could significantly affect the Company's disclosure controls and procedures subsequent to the Evaluation Date, nor any significant deficiencies or material weaknesses in such disclosure controls and procedures requiring corrective actions. As a result, no corrective actions were taken.

66

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Colorado Springs, State of Colorado, United States of America, on March 24, 2003

SIMTEK CORPORATION

By: /S/ DOUGLAS M. MITCHELL

Douglas M. Mitchell

Edgar Filing: SIMTEK CORP - Form 10KSB

Chief Executive Officer and
President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed on March 24, 2003 by the following persons on behalf of the Registrant and in the capacities indicated.

SIGNATURE	TITLE
/S/ DOUGLAS M. MITCHELL ----- Douglas M. Mitchell	Chief Executive Officer and President
/S/ DOUGLAS M. MITCHELL ----- Douglas M. Mitchell	Chief Financial Officer (acting)
/S/ DOUGLAS M. MITCHELL ----- Douglas M. Mitchell	Director
/S/ ROBERT H. KEELEY ----- Robert H. Keeley	Director
/S/ KLAUS WIEMER ----- Klaus Wiemer	Director
/S/ HAROLD BLOMQUIST ----- Harold Blomquist	Director
/S/ KIMBERLEY A. CAROTHERS ----- Kimberley A. Carothers	Controller

67

SIMTEK CORPORATION
CERTIFICATIONS

CERTIFICATIONS

I, Douglas Mitchell, certify that:

1. I have reviewed this annual report on Form 10-KSB of Simtek Corporation;

Edgar Filing: SIMTEK CORP - Form 10KSB

2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;

3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and

c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this annual report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 24, 2003

/s/ Douglas Mitchell

DOUGLAS MITCHELL, Chief
Executive Officer, President and
Chief Financial Officer (acting)

Edgar Filing: SIMTEK CORP - Form 10KSB

EXHIBIT INDEX TO FORM 10-K

FOR FISCAL YEAR ENDED DECEMBER 31, 2002

All exhibits listed below, except Exhibits 10.2, 23.1 and 99.1, are incorporated herein by reference.

Exhibits:

- 3.1 Amended and Restated Articles of Incorporation.(2)
- 3.2 Amended and Restated Articles of Incorporation November 1997.(7)
- 3.3 Bylaws.(2)
- 4.1 1987-I Employee Restricted Stock Plan.(1)
- 4.2 Form of Restricted Stock Agreement between the Company and Participating Employees.(1)
- 4.3 Form of Common Stock Certificate.(3)
- 4.4 Simtek Corporation 1991 Stock Option Plan.(4)
- 4.5 Form of Incentive Stock Option Agreement between the Company and Eligible Employees.(4)
- 4.6 1994 Non-Qualified Stock Option Plan.(5)
- 4.7 Amendment to the 1994 Non-Qualified Stock Option Plan.(6)
- 4.8 Q-DOT Group, Inc. Incentive Stock Option Plan of March 1994 adopted by Simtek (15)
- 4.9 Form of Q-DOT Group, Inc. Incentive Stock Option Agreement between the Company and Eligible Employees.(15)
- 4.10 Amendment to the 1994 Non-Qualified Stock Option Plan.(15)
- 10.1 Form of Non-Competition and Non-Solicitation Agreement between the Company and certain of its employees.(1)
- 10.2 Form of Employee Invention and Patent Agreement between the Company and certain of its employees.(1)
- 10.3 Product License Development and Support Agreement between Simtek Corporation and Zentrum Mikroelektronik Dresden GmbH dated June 1, 1994(5)
- 10.4 Cooperation Agreement between Simtek Corporation and Zentrum Mikroelektronik Dresden GmbH dated September 14, 1995(6)
- 10.5 Manufacturing Agreement between Chartered Semiconductor Manufacturing, PTE, LTD. and Simtek Corporation dated September 16, 1992(6)
- 10.6 Employment agreement between the Simtek Corporation and Douglas M. Mitchell(8)
- 10.7 Share Exchange Agreement dated May 9, 2000 between Simtek Corporation and Hugh N. Chapman (9)
- 10.8 Share Exchange Agreement dated June 16, 2000 between Simtek Corporation and WebGear Inc. (9)
- 10.9 Share Exchange Agreement dated July 31, 2000 between Simtek Corporation and Jaskarn Johal and Kashmira S. Johal (10)
- 10.10 Asset Purchase Agreement between Simtek Corporation and WebGear, Inc. (11)
- 10.11 Amendment to Asset Purchase Agreement between Simtek Corporation and WebGear, Inc. (12)
- 10.12 Agreement and Plan of Merger among Simtek Corporation, W-DOT Group, Inc. and Q-DOT, Inc. (13)
- 10.13 Employment Agreement between Simtek Corporation and Hugh N. Chapman (14)
- 10.14 Technology Development, License and Product Agreement between Amkor Technology and Simtek (16)
- 10.15 Manufacturing Services Agreement between Amkor Technology, Inc. and Simtek Corp (16)
- 10.16 Convertible Loan Agreement between Simtek Corporation as borrower and Renaissance Capital Growth & Income Fund III, Inc. and Renaissance US Growth and Income Trust, PLC and BFSUS Special Opportunities Trust, PLC as lenders (17)

Edgar Filing: SIMTEK CORP - Form 10KSB

- 10.17 7.5% \$1,000,000 Convertible Debenture between Simtek Corporation and BFSUS Special Opportunities Trust, PLC (17)
- 10.18 7.5% \$1,000,000 Convertible Debenture between Simtek Corporation and Renaissance Capital Growth & Income Fund III, Inc. (17)
- 10.19 7.5% \$1,000,000 Convertible Debenture between Simtek Corporation and Renaissance Capital US Growth & Income Trust, PLC (17)
- 10.20 Borrowers Security Agreement between Simtek Corporation as borrower and Renaissance Capital Growth & Income Fund III, Inc. and Renaissance US Growth and Income Trust, PLC and BFSUS Special Opportunities Trust, PLC as lenders (17)
- 10.21 Pledge Agreement between Simtek Corporation as borrower and Renaissance Capital Growth & Income Fund III, Inc. and Renaissance US Growth and Income Trust, PLC and BFSUS Special Opportunities Trust, PLC as lenders (17)

69

- 10.22 Technology Development, License and Product Agreement between Amkor Technology and Simtek - Amended September 2002 (18)
- 10.23 Assignment, dated February 21, 2003, of the Agreement(s) between Simtek Corporation and Amkor Technology, Inc.
- 23.1 Consent of Independent Public Accountants
- 99.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes- Oxley ACT of 2002

- (1) Incorporated by reference to the Company's Form S-1 Registration Statement (Reg. No. 33-37874) filed with the Commission on November 19, 1990.
- (2) Incorporated by reference to the Company's Amendment No.1 to Form S-1 Registration Statement (Reg. No. 33-37874) filed with the Commission on February 4, 1991.
- (3) Incorporated by reference to the Company's Amendment No.2 to Form S-1 Registration Statement (Reg. No. 33-37874) filed with the Commission on March 4, 1991.
- (4) Incorporated by reference to the Company's Form S-1 Registration Statement (Reg. No. 33-46225) filed with the Commission on March 6, 1992.
- (5) Incorporated by reference to the Company's Annual Report on Form 10-K filed with the Commission on March 25, 1995
- (6) Incorporated by reference to the Company's Annual Report on Form 10-K filed with the Commission on March 27, 1996
- (7) Incorporated by reference to the Company's Annual Report on Form 10-K filed with the Commission on March 24, 1998
- (8) Incorporated by reference to the Company's Annual Report on Form 10-KSB filed with the Commission on March 12, 1999
- (9) Incorporated by reference to the Form SB-2 Registration Statement (Reg. No. 333-40988) filed with the Commission on July 7, 2000
- (10) Incorporated by reference to the Form 8-K filed with the Commission on August 14, 2000
- (11) Incorporated by reference to the Form 8-K filed with the Commission on October 13, 2000
- (12) Incorporated by reference to the Company's Amendment No. 2 to Form SB-2 Registration Statement (Reg. No. 333-40988)
- (13) Incorporated by reference to the Company's Form 8-K filed with the Commission on March 23, 2001
- (14) Incorporated by reference to the Form SB-2 Registration Statement Amendment #3 (Reg. No. 333- 60492) filed with the Commission on September 4, 2001

Edgar Filing: SIMTEK CORP - Form 10KSB

- (15) Incorporated by reference to the Company's Form S-8 Registration Statement (Reg. No. 333-73794) filed with the Commission on November 20, 2001
- (16) Incorporated by reference to the Company's Annual Report on Form 10-KSB filed with the Commission on March 27, 2002
- (17) Incorporated by reference to the Company's Quarterly Report on Form 10-QSB filed with the Commission on August 13, 2002
- (18) Incorporated by reference to the Company's Quarterly Report on Form 10-QSB filed with the Commission on November 8, 2002

70

CORPORATE INFORMATION

BOARD OF DIRECTORS-Simtek Corporation

Klaus C. Wiemer 1,2,3

Douglas M. Mitchell

Robert Keeley 1,2,3

Harold Blomquist 1,2,3

John Heightley

Robert Pearson

Board of Directors Committees

- 1 Compensation Committee
- 2 Stock Committee
- 3 Audit Committee

BOARD OF DIRECTORS-Q-DOT Subsidiary

Douglas M. Mitchell, Chairman of the Board

Thomas Linnenbrink

Donald L. Herman, Jr.

CORPORATE OFFICERS

Douglas M. Mitchell
Chief Executive Officer, President
and Acting Chief Financial Officer

Thomas Linnenbrink
Chief Executive Officer, President
and Technical Director of Q-DOT Subsidiary

Donald Carrigan
Vice President Sales and Marketing and
Corporate Secretary

David Still
Vice President of Engineering

Edgar Filing: SIMTEK CORP - Form 10KSB

CORPORATE COUNSEL

Holme Roberts & Owen LLP
1700 Lincoln St. Suite 4100
Denver, CO 80203

INDEPENDENT CERTIFIED PUBLIC
ACCOUNTANTS

Hein + Associates LLP
717 Seventeenth Street, Suite 1600
Denver, Colorado 80202-3338

REGISTRAR AND TRANSFER AGENT

Continental Stock Transfer & Trust Company
17 Battery Place
New York, New York 10004

OTC ELECTRONIC BULLETIN BOARD
SYMBOL

Common Stock: SRAM

CORPORATE OFFICES

4250 Buckingham Drive #100
Colorado Springs, Colorado 80907
Tel: (719) 531-9444
Fax: (719) 531-9481