

SYNERGX SYSTEMS INC  
Form 10-Q  
May 14, 2010

---

---

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal quarter ended March 31, 2010

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-17580

SYNERGX SYSTEMS INC.

(Exact name of small business issuer as specified in its charter)

Delaware  
(State or jurisdiction of incorporation or  
organization)

11-2941299  
(IRS employer identification Number)

209 Lafayette Drive, Syosset, New York 11791  
(Address of Principal Executive Offices) (Zip code)

(516) 433-4700  
(Issuer's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

There were 5,210,950 shares outstanding of registrant’s common stock, par value \$.001 per share, as of May 14, 2010.

---

---

---

## INDEX

	Page	
Part I – Financial Information (unaudited)		
Item 1.	Financial Statements.	
	Condensed Consolidated Balance Sheet at March 31, 2010 and September 30, 2009	1
	Condensed Consolidated Statements of Operations for the Three and Six Months Ended March 31, 2010 and 2009	2
	Condensed Consolidated Statements of Cash Flows for the Six Months Ended March 31, 2010 and 2009	4
	Notes to the Condensed Consolidated Financial Statements	5
Item 2.	Management’s Discussion and Analysis of Financial Condition and Results of Operations	12
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	21
Item 4.	Controls and Procedures	21
Part II – Other Information		
Item 1.	Legal Proceedings	22
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	22
Item 3.	Defaults Upon Senior Securities	22
Item 4.	(Removed and Reserved)	22
Item 5.	Other Information	22
Item 6.	Exhibits	22
Signatures		23

---

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

	March 31, 2010	September 30, 2009
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 1,313,953	\$ 1,502,471
Accounts receivable, principally trade, less allowance for doubtful accounts of \$265,192 and \$297,091, respectively	2,892,944	4,030,780
Inventories	1,933,702	1,830,773
Prepaid expenses and other current assets	547,858	312,811
<b>TOTAL CURRENT ASSETS</b>	<b>6,688,457</b>	<b>7,676,835</b>
PROPERTY AND EQUIPMENT -at cost, less accumulated depreciation and amortization of \$2,474,502 and \$2,354,000, respectively	487,542	559,332
OTHER ASSETS	167,386	186,033
<b>TOTAL ASSETS</b>	<b>\$ 7,343,385</b>	<b>\$ 8,422,200</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Notes payable to bank	\$ 1,210,007	\$ 1,496,524
Notes payable – current portion	26,005	26,005
Accounts payable and accrued expenses	1,521,596	1,881,793
Deferred revenue	1,665,685	1,045,667
<b>TOTAL CURRENT LIABILITIES</b>	<b>4,423,293</b>	<b>4,449,989</b>
Notes payable - less current portion	16,617	30,656
<b>TOTAL LIABILITIES</b>	<b>4,439,910</b>	<b>4,480,645</b>
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, 2,000,000 shares authorized, \$.01 par value - none issued and outstanding		
Common stock, 10,000,000 shares authorized, \$.001 par value; issued and outstanding 5,210,950 shares	5,211	5,211
Additional paid in capital	6,866,365	6,861,721

Accumulated deficit	(3,968,101)	(2,925,377)
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>2,903,475</b>	<b>3,941,555</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$7,343,385</b>	<b>\$8,422,200</b>

See accompanying Notes to the Condensed Consolidated Financial Statements

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

	For the three months ended March 31,	
	2010	2009
Product sales	\$ 1,116,861	\$ 3,529,166
Subcontract sales	23,763	484,275
Service revenue	1,341,889	1,278,053
Total revenues	2,482,513	5,291,494
Cost of product sales	1,218,866	2,931,455
Cost of subcontract sales	19,060	396,138
Cost of service revenue	661,386	783,119
Selling, general and administrative	1,137,349	1,154,760
Depreciation and amortization	63,123	60,226
Total operating expenses	3,099,784	5,325,698
(Loss) from operations	(617,271)	(34,204)
Interest expense	(19,282)	(12,274)
(Loss) before provision for income taxes	(636,553)	(46,478)
Provision for income taxes:		
Current	4,000	2,000
Net (loss)	\$ (640,553)	\$ (48,478)
(Loss) per common share:		
Basic and diluted (loss) per share	\$ (0.12)	\$ (0.01)
Weighted average number of common shares outstanding – basic and diluted	5,210,950	5,210,950

See accompanying Notes to the Condensed Consolidated Financial Statements

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

	For six months ended March 31,	
	2010	2009
Product sales	\$ 2,695,960	\$ 7,322,912
Subcontract sales	114,856	1,053,909
Service revenue	2,623,052	2,573,124
Total revenues	5,433,868	10,949,945
Cost of product sales	2,661,470	5,804,992
Cost of subcontract sales	96,200	835,391
Cost of service revenue	1,416,656	1,578,636
Selling, general and administrative	2,128,531	2,408,079
Depreciation and amortization	126,246	123,159
Total operating expenses	6,429,103	10,750,257
(Loss) income from operations	(995,235)	199,688
Interest expense	(39,489)	(20,437)
(Loss) income before provision for income taxes	(1,034,724)	179,251
Provision for income taxes:		
Current	8,000	4,000
Net (loss) income	\$ (1,042,724)	\$ 175,251
(Loss) Income per common share:		
Basic and diluted (loss) income per share	\$ (0.20)	\$ 0.03
Weighted average number of common shares outstanding – basic and diluted	5,210,950	5,210,950

See accompanying Notes to the Condensed Consolidated Financial Statements

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	For the six months ended March 31,	
	2010	2009
<b>OPERATING ACTIVITIES</b>		
Net (loss) income	\$ (1,042,724)	\$ 175,251
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization *	133,371	137,409
Share-based compensation	4,644	6,461
Changes in operating assets and liabilities:		
Accounts receivable, net	1,137,836	98,687
Inventories, net	(102,929)	(35,357)
Prepaid expenses and other current assets	(235,047)	671,961
Other assets	5,527	(24,995)
Accounts payable and accrued expenses	(360,197)	(348,049)
Deferred revenue	620,018	(453,366)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>160,499</b>	<b>228,002</b>
<b>INVESTING ACTIVITIES</b>		
Purchases of property and equipment	(48,461)	(15,524)
<b>NET CASH (USED IN) INVESTING ACTIVITIES</b>	<b>(48,461)</b>	<b>(15,524)</b>
<b>FINANCING ACTIVITIES</b>		
Principal payments on notes payable	(14,039)	(13,696)
Proceeds from and (payments of) note payable bank-net	(286,517)	49,232
<b>NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES</b>	<b>(300,556)</b>	<b>35,536</b>
<b>NET (DECREASE) INCREASE IN CASH</b>	<b>(188,518)</b>	<b>248,014</b>
Cash at beginning of the period	1,502,471	262,742
Cash at end of the period	\$ 1,313,953	\$ 510,756
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Cash paid during the period for:		
Income taxes	\$ 11,882	\$ 3,982
Interest	\$ 40,848	\$ 16,233

\* Depreciation of \$14,250 is included in cost of product and service sales for the six months ended



March 31, 2010 and 2009, respectively.

See accompanying Notes to the Condensed Consolidated Financial Statements

4

---

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 1. GOING CONCERN UNCERTAINTY

As discussed in the accompanying financial statements, the Company has continued to incur losses from operations. In addition, in an attempt to achieve profitability and positive cash flow, management has instituted a cost reduction program that included a reduction in labor and other costs. Further, due to the uncertain economic conditions, recurring losses, and the current unfavorable lending climate, there can be no assurance that the Company will be able to generate sufficient cash flow to pay off its entire bank line or that it will be successful in arranging a new line of credit on acceptable terms for an amount sufficient to continue its operations successfully. As a result, these factors raise substantial doubt with respect to the Company's ability to continue as a going concern.

The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts of liabilities that may result should the Company be unable to continue as a going concern.

NOTE 2. PROPOSED MERGER

As discussed in Note 12, the Company entered into a Merger Agreement (as amended, the "Merger Agreement"), dated January 22, 2010, among the Company, Firecom, Inc. ("Firecom"), and FCI Merger Corp., a newly-formed wholly-owned subsidiary of Firecom (the "Merger Sub"), as amended on March 19, 2009 by Amendment No. 1 to the Merger Agreement (the "Amendment"). The Merger Agreement, as amended, provides for Firecom to acquire the Company through a merger of Merger Sub with and into the Company (the "Merger"), with the Company to be the surviving corporation and a wholly-owned subsidiary of Firecom. Pursuant to the Merger Agreement at the effective time of the Merger, each issued and outstanding share of common stock of the Company (other than any shares owned by Firecom or Merger Sub, by the Company as treasury stock, or by any stockholders who are entitled to, and who properly exercise, appraisal rights under Delaware law) will be cancelled and will be converted automatically into the right to receive \$0.70 in cash, without interest and less any applicable withholding taxes.

NOTE 3. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and on a basis that is consistent with the accounting principles applied in our Annual Report on Form 10-K for the fiscal year ended September 30, 2009. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary in order not to make the financial statements misleading have been included. Results for the three months ended March 31, 2010 are not necessarily indicative of the results that may be expected for the full fiscal year ending September 30, 2010. For further information, refer to the consolidated financial statements and footnotes thereto included in Synergx Systems Inc. ("Synergx" or "the Company") and Subsidiaries' annual report on Form 10-K for the year ended September 30, 2009. The Company evaluated subsequent events through the date of issuance of the financial statements.

The preparation of financial statements in conformity with GAAP requires that we make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. These judgments

can be subjective and complex, and consequently actual results could differ materially from those estimates and assumptions. We base our estimates on historical experience and on various other assumptions we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carry value of assets and liabilities that are not readily apparent from other sources.

NOTE 4. REVENUE RECOGNITION

Product sales include sales of systems, which are similar in nature, that involve fire alarm, life safety and security (CCTV and card access), transit (train station platforms) and communication (paging, announcement and audio/visual). Product sales represent sales of products along with the integration of technical services at a fixed price under a contract with an electrical contractor or end user customer (building owner or tenant), or customer agent. Product sales for long term contracts are recognized, using the percentage-of-completion method of accounting. The effects of changes in contract terms are reflected in the accounting period in which they become known. Contract terms provide for billing schedules that differ from revenue recognition and give rise to costs and estimated profits in excess of billings, and billings in excess of costs and estimated profits. Costs and estimated profits in excess of billing were \$201,000 and \$103,000 at March 31, 2010 and September 30, 2009, respectively and have been included in other current assets. Billings in excess of costs and estimated profits were \$785,000 and \$323,000 at March 31, 2010 and September 30, 2009, respectively and have been included in deferred revenue. Product sales for short term contracts are recognized when the services are performed or the product has been delivered, which is when title to the product and risk of loss have been substantially transferred to the customer and collection is reasonably assured.

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 4. REVENUE RECOGNITION (continued)

Subcontract sales principally represent revenues related to electrical installation of wiring and piping performed by others for the Company when the Company acts as the prime contractor and sells its products along with electrical installation. Revenue is recognized when these services are performed at the job site.

Service revenue from separate maintenance contracts is recognized on a straight-line basis over the terms of the respective contract, which is generally one year. The unearned service revenue from these contracts is included in current liabilities as deferred revenue. Non-contract service revenue is recognized when services are performed.

NOTE 5. SIGNIFICANT CUSTOMERS AND SUPPLIERS

The Company does business directly and indirectly through electrical contractors to the New York City Transit Authority. Net sales to this authority represented approximately 9% and 14% of total net sales in the three months ended March 31, 2010 and 2009, respectively and 10% and 19% of total net sales in the six months ended March 31, 2010 and 2009.

One customer provided sales of 10% or more of total sales (amounting to 10%) in the three months ended March 31, 2010 and a different customer provided sales (amounting to 19%) for the three months ended March 31, 2009. No customer provided sales of 10% or more for the six months ended March 31, 2010 and 2009. No customer owed the Company more than 10% of total accounts receivable at March 31, 2010 and September 30, 2009,

No suppliers accounted for more than 10% of the Company's cost of sales for the three and six months ended March 31, 2010. Two suppliers each accounted for more than 10% of the Company's cost of sales for the three and six months ended March 31, 2009 (those suppliers amounted to 23% and 11%, respectively for the three month period and 16% and 14% for the six month period).

NOTE 6. INVENTORIES

Inventories are stated at the lower of cost (first-in, first-out) or market and consist primarily of raw materials and parts for service. The cost elements of inventories include materials, labor and overhead. In evaluating whether inventories are stated at the lower of cost or market, the Company considers such factors as the amount of inventory on hand, estimated time required to sell or use such inventory and current and expected market conditions. Based on this evaluation, the Company records an adjustment to cost of goods sold to reduce inventories to net realizable value if required. At March 31, 2010 and September 30, 2009 inventories are reported net of cumulative inventory write downs of \$716,000 and \$710,000 respectively, for slow movement and obsolescence.

NOTE 7. NOTE PAYABLE BANK

The Company had a \$2.5 million revolving credit facility (the "Credit Facility") with TD Banknorth ("the Bank") which expired on October 1, 2009 and at that time certain events of default existed under the loan agreement. At the expiration date, the Bank did not call the loan but has advised the Company that it would not advance any additional funds. In January 2010, the Company entered into a forbearance agreement with the Bank to extend the facility until April 30, 2010, which would allow the Company additional time to satisfy its obligation to the Bank or to obtain alternative financing. If there is further deterioration in the Company's financial condition, however, the Bank shall

have the right to immediately exercise any and all rights and remedies provided under the Credit Facility, including a demand for immediate payment. The forbearance agreement required a principal payment of \$200,000 at the time of closing in January 2010 (which was made at that time) and an increase in the interest rate (retroactive to December 1, 2010) from prime plus 2% (5.25%) to the Bank's base rate plus 3% (6.25% from December 1, 2009) for the duration of the extension period. The agreement required monthly principal payments of \$15,000 in January 2010 increasing to \$25,000 per month in February, March and April of 2010. The Bank also charged, and the Company paid, a loan modification and extension fee of \$25,000. In April 2010, the forbearance period was extended by the bank to July 31, 2010 to allow additional time for the Company to obtain financing from another lender and / or sell all or a portion of its assets and/or find investors for the Company's business to provide funds to pay the loan in full . The extension agreement to July 31, 2010 requires monthly principal payments of \$35,000 starting in May 2010 and a loan extension fee of \$15,000, which was paid on the closing of the extension agreement.

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

## NOTE 7. NOTE PAYABLE BANK (continued)

The Company's debt to the Bank is secured by all assets of the Company and all of its operating subsidiaries. Outstanding debt to the Bank is measured against a borrowing base, which is calculated based on eligible accounts receivable and inventories.

The agreement with the Bank includes certain restrictive covenants, which among other things, impose limitations on declaring or paying dividends, acquisitions, and making capital expenditures. The Company is also required to maintain certain financial ratios and tangible net worth covenants. As of September 30, 2009, the Company was not in compliance with certain of its covenants. Compliance with these covenants is not a continued requirement by the bank in conjunction with the agreement to extend the facility to April 30, 2010.

As of March 31, 2010 and September 30, 2009, \$1,210,000 and \$1,497,000, respectively, was owed to the Bank.

## NOTE 8. EARNINGS (LOSS) PER SHARE

The Financial Accounting Standards Board ("FASB") has issued guidance which requires companies to report basic and diluted earnings per share ("EPS") computations. Basic EPS excludes dilution and is based on the weighted-average common shares outstanding and diluted EPS gives effect to potential dilution of securities that could share in the earnings of the Company.

	For the Three Months Ended March 31,		For the Six Months Ended March 31,	
	2010	2009	2010	2009
Basic and Diluted EPS Computation				
Net (loss)	\$(640,553 )	\$(48,478 )	\$(1,042,724)	\$175,251
Weighted average outstanding shares	5,210,950	5,210,950	5,210,950	5,210,950
Basic and diluted net (loss) income per share	\$(0.12 )	\$(0.01 )	\$(0.20 )	\$0.03

\*All stock options outstanding during the three and six months period ended March 31, 2010 and March 31, 2009 were anti-dilutive. However, in the future the stock options may be dilutive if the market price of the Company's common stock increases over \$1.70.

## NOTE 9. INCOME TAXES

The effective income tax rate differs from the statutory rate for the three and six months ended March 31, 2010 and 2009 as no income tax benefit was recorded for the loss incurred during the three and six months ended March 31, 2010 and 2009.

The Company accrues interest and penalties related to unrecognized tax benefits in income tax expense. This methodology is consistent with previous periods. No accrual for interest and penalties related to uncertain tax positions was required as of March 31, 2010. As of March 31, 2010, the Company was subject to U.S. Federal and State Income Tax examinations for the tax years ending September 30, 2006 through 2009, but at the present time, no examinations are pending or in progress.

At March 31, 2010, the Company had net operating loss carryforwards for federal income tax purposes of approximately \$2.7 million that may be used to offset future taxable income. These loss carryforwards will expire in the years 2026 through 2029.

**NOTE 10. RELATED PARTY TRANSACTIONS**

At September 30, 2008, Firecom, Inc. ("Firecom") (a privately owned company involved in the fire alarm and life safety business) owned 1,578,112 shares or approximately 30% of the Company's outstanding shares of common stock. In January 2009, Firecom purchased another 490,000 shares increasing its beneficial ownership to 2,068,112 shares, equal to approximately 40% of the Company's outstanding common stock.

Mr. Paul Mendez, the Company's President and Chief Executive Officer also serves as Chairman of the Board of Directors and Chief Executive Officer of Firecom. On June 10, 2008, the Company entered into an employment agreement with Mr. Mendez under which the Company would pay Mr. Mendez an annual base salary of \$20,000. The employment agreement was modified in January 2009 to increase Mr. Mendez's salary, retroactive to October 1, 2008, to an annual base salary of \$250,000. Mr. Mendez does not participate

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 10. RELATED PARTY TRANSACTIONS (continued)

in the Company's health-care or other benefit plans. Pursuant to the employment agreement, either the Board of Directors of the Company or Mr. Mendez may terminate his employment without cause and at any time. Mr. Mendez devotes approximately 50% of his time to the affairs of the Company. In the employment agreement with the Company, Mr. Mendez has agreed to certain non-competition and confidentiality provisions.

Firecom also provides the Company with a full time employee who serves as President of the Company's fire alarm products and services activities. For the periods ended March 31, 2010 and 2009 the Company paid Firecom \$51,000 and \$51,000 respectively for the three month period and \$103,000 and \$104,000, respectively for the six month period for the services of this individual, which includes reimbursement for salary, payroll taxes and other employee benefits. These expenses are included in cost of service revenue. Also, for the six months ended March 31, 2010 and 2009, the Company paid \$20,000 and \$17,000, respectively, to Firecom for another employee who serves in a fire alarm administrative function and paid \$17,000 with respect to this employee for the three months ended March 31, 2009. No reimbursement for this employee was made during the three months ended March 31, 2010 as the employee began work for the Company in January 2009 and resigned in November 2009.

The Company and Firecom have entered into several transactions that are not financially material to the revenues, gross profit or net income (loss) of the Company. Firecom has provided certain sales leads to the Company for products Firecom does not sell. These sales leads have resulted in additional sales of products to customers. The Company has paid Firecom a 2% sales commission related to these sales which amounted to \$6,000 for the six months ended March 31, 2009 and there were no such transactions for the three and six months ended March 31, 2010. Firecom has manufactured and sold to the Company certain fire alarm equipment made to the Company's specifications. There were no such transactions for the three and six months ended March 31, 2010. The cost of this equipment to the Company was \$11,000 and \$14,000, respectively for the three and six months ended March 31, 2009. The Company from time to time has purchased and sold certain products used in Firecom's business. During the three and six months ended March 31, 2010 and 2009, these products were sold to Firecom for \$1,700 and \$101,000, respectively for the three month periods and \$39,000 and \$144,000, respectively for the six month periods. The Company has a consulting agreement with Firecom pursuant to which Firecom provides certain hardware and software engineering and field trouble-shooting services. The Company has not incurred any expenses during the three and six months ended March 31, 2010 and 2009. In offering these services, Firecom has agreed to keep information confidential and refrain from use of the information in its business.

As of March 31, 2010 and September 30, 2009, the Company owed Firecom \$19,000 and \$24,000, respectively, which is included in Accounts Payable. As of March 31, 2010 and September 30, 2009, Firecom owed the Company \$1,000 and \$63,000 respectively, which is included in Accounts Receivable.

Effective October 1, 2009, the Company entered into a lease with Firecom to lease 1,500 square feet of office space and 500 square feet of warehouse space and use of common areas at Firecom's facility in Woodside, NY. This facility will serve as the Company's new service center for New York City. The lease became effective October 1, 2009 and ends December 31, 2014. Lease payments began January 1, 2010 with base rent of \$2,500 per month (\$30,000 per year), with no charges for utilities and services, plus a portion of building tax escalation and additional rent of approximately \$15,000 per year to cover capital improvements and building taxes. The rent payments began January 1, 2010, and there are no charges for utilities services or the use of common space.



As discussed in Note 12, the Company entered into a Merger Agreement, dated January 22, 2010, among the Company, Firecom, and FCI Merger Corp., as amended on March 19, 2009 by Amendment No. 1 to the Merger Agreement.

**NOTE 11. SPECIAL COMMITTEE TO CONSIDER STRATEGIC OPPORTUNITIES**

In October 2009, with consideration to the Company's working capital requirements, the Company's Board of Directors formed a Special Committee of independent outside directors to explore and consider various strategic alternatives including proposals for additional debt or the issuance of additional equity capital, the sale of one or more of the Company's lines of business or the sale of the Company in an effort to enhance stockholder value. The Special Committee is authorized to negotiate on behalf of the Board of Directors and to consider, pursue and accept or reject any proposals received, subject to required stockholder approval and other terms that the Special Committee determines.

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 11. SPECIAL COMMITTEE TO CONSIDER STRATEGIC OPPORTUNITIES (continued)

The Special Committee's members include Harris Epstein and Ronald P. Fetzner. The Special Committee has retained Ladenburg Thalmann as its independent financial advisor to assist it in its evaluation of strategic alternatives. The Special Committee has also retained independent legal counsel.

The Special Committee unanimously determined that the Merger Agreement, as discussed in Note 12, is fair to, and in the best interests of, the stockholders of the Company, and recommended to the board of directors of the Company that it approve and adopt the Merger Agreement and the transactions contemplated thereby.

NOTE 12. SPECIAL EVENT - MERGER AGREEMENT

The Company entered into a Merger Agreement (as amended, the "Merger Agreement"), dated January 22, 2010, among the Company, Firecom and the "Merger Sub"), as amended on March 19, 2010 by Amendment No. 1 to the Merger Agreement (the "Amendment"). The Merger Agreement, as amended, provides for Firecom to acquire the Company through a merger of Merger Sub with and into the Company (the "Merger"), with the Company to be the surviving corporation and a wholly-owned subsidiary of Firecom. Pursuant to the Merger Agreement at the effective time of the Merger, each issued and outstanding share of common stock of the Company (other than any shares owned by Firecom or Merger Sub, by the Company as treasury stock, or by any stockholders who are entitled to, and who properly exercise, appraisal rights under Delaware law) will be cancelled and will be converted automatically into the right to receive \$0.70 in cash, without interest and less any applicable withholding taxes.

The Merger Agreement contains customary covenants and agreements, including covenants relating to the conduct of the Company's business between the date of the signing of the Merger Agreement and the closing of the Merger. The completion of the Merger is subject to fulfillment of the customary closing conditions, adoption of the Merger Agreement and the Merger by vote of holders of a majority of the outstanding shares of Common Stock at a special meeting to be called after the Company files with and obtains clearance from the SEC staff of the requisite proxy material and completion of the Merger by June 30, 2010. One closing condition is that holders of not more than an aggregate of 10% of the Company's outstanding shares of Common Stock have sought appraisal rights in accordance with Delaware General Corporation Law. The transaction is not subject to a financing condition.

Under the original Merger Agreement, during the period from the date of the Merger Agreement through February 8, 2010 (the "Solicitation Period"), the Company, and its officers, directors, employees and representatives, were permitted to solicit third parties to make a Superior Proposal (as defined in the Merger Agreement) to acquire the Company. Any third party solicited during the Solicitation Period or who contacted the Company during such Period, and who the Special Committee believed in good faith to have the financial capability to effect a Takeover Proposal, and who executed an Acceptable Confidentiality Agreement by February 16, 2010 was deemed a "Solicited Party." After the termination of the Solicitation Period and until the earlier of the effectiveness of the Merger or the termination of the Merger Agreement, the Company may negotiate and consider a Superior Proposal from a Solicited Party or from a person who contacted the Company on an unsolicited basis after the termination of the Solicitation Period (an "Unsolicited Party"). In the event the Merger Agreement is terminated by reason of the Company's consideration of a Superior Proposal, the Company would not have to pay any termination fee to Firecom with respect to a Superior Proposal submitted by a Solicited Party, but would have to pay a fee in the amount of \$200,000 with respect to a Superior Proposal submitted by an Unsolicited Party. In either event, upon termination of the Merger

Agreement, the Company would have to reimburse Firecom's expenses, not to exceed \$100,000.

Pursuant to the Amendment, and in consideration of Firecom agreeing to increase the Merger Consideration to \$.70 per share, any party which may have been considered a "Solicited Party" during the "Solicitation Period" shall no longer be considered to have such status for all purposes of the Merger Agreement. Further, as required by the Amendment, Firecom has placed \$500,000 into an escrow account to be held until the first to occur of: (i) the closing of the Merger at which time the escrow funds shall be applied to the consideration to be paid to the Company's stockholders, (ii) the termination of the Merger Agreement other than by reason of the failure to obtain the Company's stockholder's approval at the meeting at which time the escrow funds shall be returned to Firecom, subject to any right of the Company to be reimbursed for expenses, and (iii) the termination of the Merger Agreement by reason of the failure to obtain the Company's stockholder's approval at the meeting at which time the escrow funds shall be delivered to the Company. In addition, upon a third party Takeover Proposal being determined as a Superior Proposal, such third party must deposit \$100,000 with the Company, by reason of costs incurred and to be incurred by it, and upon entering into an acquisition agreement with the Company the third party must deposit \$400,000 pursuant to an escrow agreement similar to the one that the Company had with Firecom.

After the Merger, the Company will be a privately-held corporation.

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 12. SPECIAL EVENT - MERGER AGREEMENT (continued)

The foregoing summary of certain terms of the Merger Agreement and the Amendment does not purport to be complete, and is subject to and qualified in its entirety by reference to the Merger Agreement, a copy of which have been filed with the Securities and Exchange Commission.

NOTE 13 NASDAQ DELISTING

The Company's common stock was delisted from the NASDAQ Stock Market ("NASDAQ") on August 17, 2009 because the Company's common stock did not meet the minimum bid price requirements of NASDAQ. The Company determined that it would be unlikely that it would be able to meet the NASDAQ Stock Market's listing criteria on an ongoing basis and it would therefore be in the best interest of the Company and its shareholders to allow its common stock to be delisted.

Since the delisting the Company common stock has traded on the pink sheet market under the symbol SYNX.PK.

NOTE 14. FAIR VALUE OF FINANCIAL INSTRUMENTS

GAAP establishes a framework for measuring fair value and requires certain disclosures about fair value measurements. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value:

Level 1—Quoted prices in active markets for identical assets or liabilities.

Level 2—Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3—Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following tables set forth by level within the fair value hierarchy the Company's financial assets that were accounted for at fair value on a recurring basis at March 31, 2010 and September 30, 2009 according to the valuation techniques the Company used to determine their fair values:

Fair Value Measurements Using Inputs Considered				
As:				
Fair Value	Level 1	Level 2	Level 3	

Edgar Filing: SYNERGX SYSTEMS INC - Form 10-Q

Cash 9/30/09	\$1,502,471	\$1,502,471	\$-	\$-
Total 9/30/09	\$1,502,471	\$1,502,471	\$-	\$-
Cash 3/31/10	\$1,313,953	\$1,313,953	\$-	\$-
Total 3/31/10	\$1,313,953	\$1,313,953	\$-	\$-

NOTE 15. NEW ACCOUNTING PRONOUNCEMENTS

On January 21, 2010 the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2010-06, amending Accounting Standards Codification (ASC) 820 (formerly Statement of Financial Accounting Standards No. 157). New disclosures related to transfers in and out of Level 1 and Level 2 measurements and separate disclosures about purchases, shares, issuances, and settlements relating to Level 3 measurements are required. ASU 2010-06 clarifies existing fair value disclosures about the level of disaggregation and about inputs and valuation techniques used to measure fair value. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the Level 3 measurements disclosures about purchases, shares, issuances, and settlements which is effective for fiscal years beginning after December 15, 2010. The adoption of ASU 2010-06 did not have a material impact on the Company's financial condition or results of operations.

SYNERGX SYSTEMS INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 15. NEW ACCOUNTING PRONOUNCEMENTS (continued)

On February 24, 2010 the FASB issued ASU 2010-09, which amends ASC 855 to address certain implementation issues related to an entity's requirement to perform and disclose subsequent events procedures. ASU 2010-09 requires entities to evaluate subsequent events through the date the financial statements are issued. ASU 210-09 is effective immediately for financial statements that are issued or available to be issued. The adoption of ASU 2010-09 did not have a material impact on the Company's financial condition or results of operations. See Note 3 for disclosures associated with adoption of this standard.

In June 2009, the FASB issued an amendment to the accounting and disclosure requirements for the consolidation of variable interest entities ("VIEs"). The elimination of the concept of a qualifying special-purpose entity ("QSPE") removes the exception from applying the consolidation guidance within this amendment. This amendment requires an enterprise to perform a qualitative analysis when determining whether or not it must consolidate a VIE. The amendment also requires an enterprise to continuously reassess whether it must consolidate a VIE. Additionally, the amendment requires enhanced disclosures about an enterprise's involvement with VIEs and any significant change in risk exposure due to that involvement, as well as how its involvement with VIEs impacts the enterprise's financial statements. Finally, an enterprise will be required to disclose significant judgments and assumptions used to determine whether or not to consolidate a VIE. This amendment is effective for financial statements issued for fiscal years beginning after November 15, 2009. The Company does not believe the impact of this amendment on its consolidated financial statements will be material.

In June 2009, the FASB issued the FASB Accounting Standards Codification (the "Codification"). The Codification became the single source for all authoritative GAAP recognized by the FASB to be applied for financial statements issued for periods ending after September 15, 2009. The Codification does not change GAAP and did not have a material impact on the Company's consolidated financial statements.

Other recently issued accounting pronouncements are not expected to have a material impact on the Company's financial position or results of operations.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This quarterly report contains forward-looking statements. These are statements that relate to future periods and include statements regarding our future strategic, operational and financial plans, anticipated or projected revenues, expenses and operational growth, markets and potential customers for our products and services, plans related to sales strategies and efforts, the anticipated benefits of our relationships with strategic partners, our ability to compete, the adequacy of our current facilities and the performance of our current and future products and services.

You can identify forward-looking statements by those that are not historical in nature, particularly those that use terminology such as “may”, “should”, “expects”, “anticipates”, “estimates”, “believes”, “plans”, or “projects”. Our actual results may differ materially from any forward-looking statements. We caution you not to place undue reliance on these forward-looking statements. The forward-looking events discussed in this quarterly report may not occur, and actual events and results may differ materially and are subject to risks and uncertainties. The forward-looking statements speak only as of the date hereof, and we expressly disclaim any obligation to publicly revise these forward-looking statements to reflect events or circumstances after the date of this filing.

References to 2010 and 2009 within the Management’s Discussion and Analysis of Financial Condition and Results of Operations refers to the three and six months ended March 31, 2010 and March 31, 2009, respectively.

### Overview

Synergx Systems Inc. ("Synergx" or the "Company") is a Delaware corporation organized in October 1988 to acquire controlling interests in companies engaged in the design, manufacture, distribution, sale and servicing of fire, life safety, security, energy management, intercom, audio-video communication and other systems. Reference to Synergx or the Company include operations of each of its subsidiaries except where the context otherwise requires.

Synergx's business is conducted through subsidiaries in the New York City metropolitan area. Synergx conducts its business in New York principally through Casey Systems Inc. (“Casey”) and, effective October 1, 2009, Casey Fire Systems Inc. (Casey Fire) its wholly owned subsidiaries located in New York City and Long Island, New York.

### Proposed Merger

Synergx entered into a Merger Agreement (as amended, the “Merger Agreement”), dated January 22, 2010, among Synergx, Firecom, Inc. (“Firecom”), and FCI Merger Corp., a newly-formed wholly-owned subsidiary of Firecom (the “Merger Sub”), as amended on March 19, 2009 by Amendment No. 1 to the Merger Agreement (the “Amendment”). The Merger Agreement, as amended, provides for Firecom to acquire Synergx through a merger of Merger Sub with and into Synergx (the “Merger”), with Synergx to be the surviving corporation and a wholly-owned subsidiary of Firecom. Pursuant to the Merger Agreement at the effective time of the Merger, each issued and outstanding share of common stock of Synergx (other than any shares owned by Firecom or Merger Sub, by Synergx as treasury stock, or by any stockholders who are entitled to, and who properly exercise, appraisal rights under Delaware law) will be cancelled and will be converted automatically into the right to receive \$0.70 in cash, without interest and less any applicable withholding taxes.

### Liquidity and Capital Resources

The current economic environment is making it very difficult to maintain revenue levels and margins as projects are being postponed and customers are asking for price reductions. Since the beginning of the 2009 calendar year, we have incurred losses as a result of slower economic activity and delays in the release of transit project shipments requested by New York City Transit. These delays in transit project shipments continue to affect our revenues, income

and liquidity. To offset these price reductions and shipment delays, management has implemented reductions in staffing levels and overheads in order to lower operating expenses and return to profitability. These cost reductions took effect at different periods during 2009, the last being in August 2009, and are expected to approximate \$1,700,000 on an annualized basis.

The ratio of the Company's current assets to current liabilities (current ratio) decreased to approximately 1.51 to 1 at March 31, 2010 compared to 1:73 to 1 at September 30, 2009. Working capital declined to \$2.3 million at March 31, 2010 compared to \$3.2 million at September 30, 2009. This decline in working capital is principally related to the cash requirement to fund the \$1,042,724 net loss during the six months ended March 31, 2010.

The Company had a \$2.5 million revolving credit facility (the "Credit Facility") with TD Banknorth ("the Bank") which expired on October 1, 2009 and at that time certain events of default existed under the loan agreement. At the expiration date, the Bank did not call the loan but advised the Company that it would not advance any additional funds. In January 2010, the Company entered into a forbearance agreement with the Bank to extend the facility until April 30, 2010, which would allow the Company additional time to satisfy its obligation to the Bank or to obtain alternative financing. If there is further deterioration in the Company's financial condition, however, the Bank shall have the right to immediately exercise any and all rights and remedies provided under the Credit Facility, including a demand for immediate payment. The forbearance agreement required a principal payment of \$200,000 at the time of closing in January 2010 (which was made at that time) and an increase in the interest rate (retroactive to December 1, 2009) from prime plus 2% (5.25%) to the Bank's base rate plus 3% (6.25% from December 1, 2009) for the duration of the extension period. The agreement required monthly principal payments of \$15,000 in January 2010 increasing to \$25,000 per month in February, March and April of 2010. These monthly payments have been made. The Bank also charged, and the Company paid, a loan modification and extension fee of \$25,000. In April 2010, the forbearance period was extended by the bank to July 31, 2010 to allow additional time for the Company to obtain financing from another lender and / or sell all or a portion of its assets and/or find investors for the Company's business to provide funds to pay the loan in full. The extension agreement to July 31, 2010 requires monthly principal payments of \$35,000 starting in May 2010 and a loan extension fee of \$15,000, which was paid on the closing of the extension agreement.



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Notwithstanding the forbearance agreement, the Bank has reserved an immediate right to demand payment in full and has and had no obligation to refrain from commencing collection action against the Company to collect the outstanding amounts due. The Bank's willingness to continue to refrain from demanding immediate payment in full of all Obligations and not commence collection action is in the sole and absolute discretion of Bank.

The Company's debt to the Bank is secured by all assets of the Company and all of its operating subsidiaries. Outstanding debt to the Bank is measured against a borrowing base, which is calculated based on eligible accounts receivable and inventories.

The agreement with the Bank includes certain restrictive covenants, which among other things impose limitations on declaring or paying dividends, acquisitions, and making capital expenditures. The Company is also required to maintain certain financial ratios and tangible net worth covenants. As of September 30, 2009, the Company was not in compliance with certain of its covenants.

Compliance with these covenants is not a continued requirement by the Bank in conjunction with the agreement to extend the facility to July 31, 2010.

As discussed in the accompanying financial statements, the Company has continued to incur losses from operations. In addition, in an attempt to achieve profitability and positive cash flow, management has instituted a cost reduction program that included a reduction in labor and other costs. Further, due to the uncertain economic conditions, recurring losses, and the current unfavorable lending climate, there can be no assurance that the Company will be able to generate sufficient cash flow to pay off its entire bank line or that it will be successful in arranging a new line of credit on acceptable terms for an amount sufficient to continue its operations successfully. As a result, these factors raise substantial doubt with respect to the Company's ability to continue as a going concern.

The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts of liabilities that may result should the Company be unable to continue as a going concern.

### Cash Flows

Net cash provided by operations for the six months ended March 31, 2010 was \$160,499 as compared to \$228,002 for the prior year period, a decrease of \$67,503. The \$160,499 of cash provided by operations was primarily due to \$1,065,208 of cash generated by net reductions in operating assets and liabilities in 2010. This resulted from collection of accounts receivable due to the timing of payments on long standing projects and receipt of \$583,000 under a stored material arrangement for a transit related project, which had the effect of increasing deferred revenue. This inflow of \$1,065,208 plus non-cash charges for depreciation and amortization (\$133,371) and stock based compensation (\$4,644) amounted to \$1,203,223. This inflow was offset by the net loss of \$1,042,724, resulting in \$160,499 net cash being provided by operations. In comparison for the six months ended March 31, 2009, there was a use of cash caused by a net increase of operating assets and liabilities of \$91,119 (which primarily resulted from a decrease in deferred revenues of \$497,000 attributable to a signage display at a convention center). This increase partially offset \$175,251 of net income and non-cash charges for depreciation, amortization and stock based compensation of \$143,870, resulting in \$228,002 being provided during the 2009 six month period.

In 2010, the net cash inflow of \$160,499 from operations was reduced by cash used in investing activities for equipment purchases of \$48,461 (compared to \$15,524 of equipment purchases in 2009) and financing activities for note (\$14,039) and bank debt payments (\$286,517) resulting in net cash outflow of \$188,518. This \$188,518 outflow

decreased the Company's cash balance to \$1,313,953 at March 31, 2010. In 2009, the Company's \$248,002 cash inflow from operations, primarily caused by net income of \$175,251 and non-cash charges (for depreciation, amortization and stock based compensation) of \$143,870, along with additional bank borrowing of \$49,232 and note payments \$13,696 totaled \$277,234. This total inflow was used for equipment purchases of \$15,524 and the balance of \$248,014 increased the Company's cash balance at March 31, 2009 to \$510,756 and at that time the Company's bank debt was \$567,105.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Results of Operations

	Three Months Ended March 31,		Six Months Ended March 31,	
	2010	2009	2010	2009
	(In thousands of dollars)			
Product Revenue	\$1,117	\$3,529	\$2,696	\$7,323
Subcontract Revenue	24	484	115	1,054
Service Revenue	1,342	1,278	2,623	2,573
Total Revenue	\$2,483	\$5,291	\$5,434	\$10,950
Gross Profit (Loss) Product	(102 )	598	35	1,518
Gross Profit Subcontract	5	88	19	219
Gross Profit Service	681	495	1,206	994
Total Gross Profit	\$584	\$1,181	\$1,260	\$2,731
Gross Margin (Loss) Product %	(9 )%	17 %	1 %	21 %
Gross Margin Subcontract%	21 %	18 %	17 %	21 %
Gross Margin Service %	51 %	39 %	46 %	39 %

## Revenues

The Company's product sales decreased \$2,412,000 or 68% during the three months ended March 31, 2010 to \$1,117,000 compared to \$3,529,000 for the prior year period. The decline in product sales was from decreases in sales of all product categories, represented by fire alarm, audio/visual and security products (primarily from transit projects). Sales of audio/visual products declined \$1.1 million to \$161,000, in the 2010 period, because of the loss of the principal sales people and project engineers of this product line and the Company's inability to find qualified replacements. In contrast, audio/visual product sales in the prior year 2009 period benefited from \$862,000 of revenue from a signage project at a convention center (in addition to this product revenue, the Company earned subcontract revenue on this project of \$132,000 as noted below for a total contract amount of \$994,000). Security and communication product sales declined by over \$550,000 in 2010 primarily due to continued delays by New York City Transit Authority in the release of subway station security and communication projects. The prior year 2009 period also benefited from the installation of a fire alarm system by the building owner and tenants at a major new retail outlet center in our Long Island, NY territory amounting to \$223,000 (a job of this size is unusual for this area and is not expected to occur often) and from the installation of the Company's new Comtrak system upgrade at a large building in New York City. Revenue from this upgrade program began in December, 2008, amounted to \$143,000 during the three months of 2009 and is ongoing (revenue of only \$16,000 for the 2010 three month period) and expected to be completed in 2012.

Product sales decreased \$4,627,000 or 63% during the six months ended March 31, 2010 to \$2,696,000 compared to \$7,323,000 for the prior year period. The decline in product sales was from decreases in sales of all product categories, represented by fire alarm, audio/visual and security products (primarily from transit projects). Sales of audio/visual products declined \$1.5 million, in the 2010 period, because of the loss of the principal sales people and project engineers of this product line and the Company's inability to find qualified replacements. In contrast the prior

year 2009 period benefited from the one time sale of an \$862,000 signage project at a convention center. The prior year 2009 period benefited from the installation of a fire alarm system by the building owner and tenants at a major new retail outlet center in our Long Island, NY territory amounting to \$635,000 (a job of this size is unusual for this area and is not expected to occur often) and from the installation of the Company's new Comtrak system upgrade at a large building in New York City. Revenue from this upgrade program began in December, 2008, amounted to \$314,000 during the six months of 2009 and is on going and expected to be completed in 2012. Security and communication product sales declined by over \$1,575,000 in 2010 primarily due to continued delays by New York City Transit Authority in the release of subway station security and communication projects.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Subcontract sales decreased by \$460,000 during the current three month period of 2010 to \$24,000 from \$484,000 in the comparable prior year period. During the 2009 period, the Company was responsible as prime contractor for the installation of a large display signage at a convention center which provided subcontract revenue of 132,000 and from a fire alarm installations at a major new retail outlet center amounting to subcontract sales of \$387,000 and for several other large electrical installations projects compared to a few small electrical installations in 2010.

Subcontract sales decreased by \$939,000 during the six month period of 2010 to \$115,000 from \$1,054,000 in the comparable prior year period. During the 2009 period, the Company was responsible as prime contractor for the electrical installation of both the large display signage at a convention center (\$132,000 of subcontract revenue) and for a fire alarm at a major new retail outlet center (\$387,000 of subcontract revenue) and for a school security system (\$117,000) of subcontract revenue) and for several other large electrical installations projects compared to a few small electrical installations in 2010.

Service revenues increased 5% and 2% during the current three and six month periods (2010), respectively, as compared to the prior year periods due to an increase in service contract revenue on fire alarm systems (reoccurring service required by buildings).

Gross Profit

Gross profit from product sales for the three months ended March 31, 2010 decreased 115% to negative gross profit of \$102,000 compared to gross profit of \$598,000 for the prior year period. The decline in absolute gross margin and the 26% decrease in gross margin percentage are primarily attributable to the major decline in product sales and the inability to absorb overhead due to the relative fixed nature of certain of these costs, particularly fixed engineering cost with respect to transit projects. As a consequence gross profit margin as a percentage of product sales was negative 9% in 2010 compared to positive 17% in 2009.

Gross profit from product sales for the six months ended March 31, 2010 decreased 98% to gross profit of only \$35,000 compared to gross profit of \$1,518,000 for the prior year period. The decline in absolute gross margin and the 20% decrease in gross margin percentage are primarily attributable to the major decline in product sales and the inability to absorb overhead due to the relative fixed nature of certain of these costs, particularly fixed engineering cost with respect to transit projects.

Gross profit related to subcontract sales for the three months ended March 31, 2010 decreased in absolute terms as the Company was responsible for only a few small electrical installations by third parties (subcontract work). The three month period of 2009 included several large installations involving the subcontract portion of a signage display at a convention center, a fire alarm system at a major retail outlet center and a security system at a school. The higher gross profit margin percentage in 2010 was due to higher margin percentage received on the few small electrical installation in 2010.

Gross profit related to subcontract sales for the six months ended March 31, 2010 decreased in absolute terms as the Company was responsible for fewer number of electrical installations by third parties (subcontract work). The six month period of 2009 included a large signage display at a conventions center, a fire alarm system at a major retail outlet center and a security system at a school. The higher gross profit margin percentage in 2009 was due to higher margin percentage received on the major retail outlet center project compared to the six months of 2010 as mark ups on electrical installations were lower on the electrical installation in 2010.

Gross profit from service revenues improved \$186,000 to \$681,000 during the three months ended March 31, 2010 and improved \$212,000 to \$1,206,000 during the six month period ended March 31, 2010. This improvement in gross profit was due to an increase in service revenue of \$64,000 and \$50,000 for the three and six month periods, respectively, in 2010 and from an improvement for these periods that resulted from certain reductions in the number of service technicians as the Company reevaluated its customer support staffing levels (during 2010).

#### Loss Before Taxes

The loss before income taxes for the three and six months of 2010 include \$218,916 and \$325,941, respectively, of additional costs (legal, investment banking, and special committee) involving a Special Committee to explore strategic opportunities and a resulting subsequent merger agreement. See Special Committee to Explore Strategic Opportunities and Special Event – Merger Agreement following.

After adjusting for the strategic opportunities / merger costs, there was a \$371,159 increase in loss before income taxes during the three months ended March 31, 2010 which is primarily attributed to \$783,150 of lower gross margin caused by the decline in product and subcontract sales and from higher depreciation of \$2,897 and interest expense of \$7,008 in 2010. The increase in interest expense of \$7,008 is primarily due to the effect of higher borrowing levels during 2010. The decrease in gross profit plus higher depreciation and interest amounts to \$793,055, which was offset in part by a \$236,327 reduction in selling, general and administrative expenses (excluding strategic opportunities / merger expenses) and by \$185,569 of higher gross profit on service revenue compared to 2009. The decrease in selling, general and administrative expenses during the 2010 period was primarily due to cost reductions efforts to lower overhead expenses. Savings from this effort came from reductions of personnel in sales, administration, and information technology, and from lower costs for professional fees, insurance premiums (due to negotiated reductions), and commissions (due to lower sales).

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

After adjusting for the above noted strategic opportunities / merger costs there was a \$888,034 increase in loss before income taxes during the six months ended March 31, 2010 which is primarily attributed to \$1,683,292 of lower gross margin due to the substantial decline in product and subcontract sales and from higher depreciation of \$3,087 and interest expense of \$19,052 in 2010. The increase in interest expense of \$19,052 is primarily due to the effect of higher borrowing levels during 2010. The decrease in gross profit plus higher depreciation and interest amounts to \$1,705,431 which was offset in part by a \$605,489 reduction in selling, general and administrative expenses (excluding strategic opportunities / merger expenses) and by \$211,908 of higher gross profit on service revenue compared to 2009. The decrease in selling, general and administrative expenses during the 2010 period was primarily due to cost reductions efforts to lower overhead expenses. Savings from this effort also came from reductions of personnel in sales, administration, and information technology, and from lower costs for professional fees, insurance premiums (due to negotiated reductions), and commissions (due to lower sales).

### Tax Provision

The Company's current income tax expense for the three and six month periods of 2010 and 2009 represent minimum state and local income or franchise taxes. No income tax benefit was recorded for the loss incurred during the three and six months ended March 31, 2010 and 2009, respectively.

### Order Position

The Company's order position, excluding service, at March 31, 2010 was \$8,400,000 as compared to \$9,000,000 at September 30, 2009 and \$9,100,000 at March 31, 2009, and is primarily from mass transit construction projects. The Company expects to fulfill a significant portion of its order position over the next twelve months. Due to the fact that the Company's products are sold and installed as part of larger mass transit construction projects, there is typically a delay between the booking of the contract and its revenue realization. The order position includes, and the Company continues to bid on projects that might include, significant subcontractor labor (electrical installation performed by others). The Company expects to be active in seeking orders where the Company would act as a prime contractor and be responsible for management of the project as well as electrical installation. The Company has not, however, been successful in obtaining any significant new mass transit contracts and in November 2009 decided to withhold bidding on work involving transit authorities (See Plan of Operations below).

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Plan of Operations

During the remainder of fiscal 2010, management intends to maintain its cost reduction initiatives and to focus on marketing programs for the sale of fire alarm products and to further develop its service contract business.

Effective November 2009, the Company decided to withhold bidding on major transit related projects since these projects extend over long periods of time and historically have been subject to extensive delays in equipment approval and acceptance (which is problematic in the need for maintaining staffing levels and project profitability) and are subject to changes in funding by the related agencies for these projects (which requires the Company to maintain a large bank line of credit). However, the Company will continue to bid on projects of very short duration that could be completed quickly, and make box type sales that do not require extensive engineering labor. At March 31, 2010, outstanding orders to electrical contractors (to New York City Transit Authority) for transit projects totaled \$4.9 million and completion of these projects are dependent on release and completion dates requested by the transit authority. One of these project's completion could extend into 2011. Sales of transit projects represented 9% or \$215,000 and 14% or \$756,000 respectively of the total sales in the three months ended March 31, 2010 and 2009, respectively. Sales of transit projects represented 10% or \$559,000 and 19% or \$2,092,000 respectively of the total sales in the six months ended March 31, 2010 and 2009, respectively.

The Company's two audio/visual salespeople and two project engineers are no longer with the Company. The Company does not believe it can find qualified replacements for these employees. The Company's inability to find qualified employees, coupled with historical low gross margins on audio/visual sales, has resulted in the Company being unable to pursue audio/visual projects in 2010. The Company will complete certain audio/visual projects in 2010 but does not expect to participate in future audio/visual sales. At March 31, 2010 orders for audio/visual products amounted to \$59,000.

At the beginning of fiscal 2010, management also intended to focus on sale of security products to schools and hotels. After having been unsuccessful in obtaining significant new orders for security products to schools during the six months ended March 31, 2010, the Company reduced some of its staff participating in security products. This reduction included elimination of the direct sales person for this product category. However, the Company will continue to pursue the sale of security products to hotels. At March 31, 2010 orders for security products amounted to \$471,000.

### Significant Customers and Suppliers

The Company does business directly and indirectly through electrical contractors to New York City Transit Authority. Net sales to this authority represented approximately 9% and 14% of total net sales in the three months ended March 31, 2010 and 2009, respectively and approximately 10% and 19% of total net sales in the six months ended March 31, 2010 and 2009, respectively.

One customer provided sales of 10% or more for the three months ended March 31, 2010 and a different customer provided sales (amounting to 19%) in the three months ended March 31, 2009. No customer provided sales of 10% or more for the six months ended March 31, 2010 and 2009. No customer owed the Company more than 10% of total accounts receivable at March 31, 2010 or September 30, 2009.

No suppliers accounted for more than 10% of the Company's cost of sales for the three and six months ended March 31, 2010. Two suppliers each accounted for more than 10% of the Company's cost of sales for the three and six months



ended March 31, 2009 (those suppliers amounted to 23% and 11%, respectively for the three month period and 16% and 14% for the six month period).

#### Related Party Transactions

At September 30, 2008, Firecom (a privately owned company involved in the fire alarm and life safety business) owned 1,578,112 shares or approximately 30% of the Company's outstanding shares of common stock. In January 2009, Firecom purchased another 490,000 shares increasing its beneficial ownership to 2,068,112 shares, equal to approximately 40% of the Company's outstanding common stock.

Mr. Paul Mendez, the Company's President and Chief Executive Officer also serves as Chairman of the Board of Directors and Chief Executive Officer of Firecom. On June 10, 2008, the Company entered into an employment agreement with Mr. Mendez under which the Company would pay Mr. Mendez an annual base salary of \$20,000. The employment agreement was modified in January 2009 to increase Mr. Mendez's salary, retroactive to October 1, 2008, to an annual base salary of \$250,000. Mr. Mendez does not participate in the Company's health-care or other benefit plans. Pursuant to the employment agreement, either the Board of Directors of the Company or Mr. Mendez may terminate his employment without cause and at any time. Mr. Mendez devotes approximately 50% of his time to the affairs of the Company. In the employment agreement with the Company, Mr. Mendez has agreed to certain non-competition and confidentiality provisions.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Firecom also provides the Company with a full time employee who serves as President of the Company's fire alarm products and services activities. For the three and six months ended March 31, 2010 the Company paid Firecom \$51,000 and \$103,000, respectively, for the services of this individual, which includes reimbursement for salary, payroll taxes and other employee benefits. These expenses are included in cost of service revenue. For the three and six months ended March 31, 2009 the Company paid Firecom \$51,000 and \$104,000, respectively, for the same services. For the six months ended March 31, 2010 and 2009 the Company paid \$20,000 and \$17,000, respectively, to Firecom for another employee who serves in a fire alarm administrative function and paid \$17,000 with respect to this employee for the three months ended March 31, 2009. No reimbursement for this employee was made during the three months ended March 31, 2010 as the employee began work for the Company in January 2009 and resigned in November 2009.

The Company and Firecom have entered into several transactions that are not financially material to the revenues, gross profit or net income (loss) of the Company:

- Firecom has provided certain sales leads to the Company for products Firecom does not sell. These sales leads have resulted in additional sales of products to customers. The Company has paid Firecom a 2% sales commission related to these sales which amounted to \$6,000 for the six months ended March 31, 2009 and there were no such transactions for the three and six months ended March 31, 2010.
- Firecom has manufactured and sold to the Company certain fire alarm equipment made to the Company's specifications. there were no such transactions for the three and six months ended March 31, 2010. This equipment was sold to the Company for \$11,000 and \$14,000 during the three and six months ended March 31, 2009.
- The Company from time to time has purchased and sold certain products used in Firecom's business. During the three and six months ended March 31, 2010 and 2009, these products were sold to Firecom for \$2,000 and \$101,000, respectively for the three month periods and \$39,000 and \$144,000, respectively for the six month periods. Profit margins on sales to Firecom approximate the margins on sales to other customers.

The Company has a consulting agreement with Firecom pursuant to which Firecom provides certain hardware and software engineering and field trouble-shooting services. In offering these services, Firecom has agreed to keep information confidential and refrain from use of the information in its business. We plan to investigate other cost saving measures with Firecom and will enter into other agreement if they are beneficial to our business.

As of March 31, 2010 and September 30, 2009, the Company owed Firecom \$19,000 and \$24,000, respectively, which is included in Accounts Payable. As of March 31, 2010 and September 30, 2009, Firecom owed the Company \$1,000 and \$63,000 respectively, which is included in Accounts Receivable.

Effective October 1, 2009, the Company entered into a lease with Firecom to lease 1,500 square feet of office space and 500 square feet of warehouse space and use of common areas at Firecom's facility in Woodside, NY. This facility will serve as the Company's new service center for New York City. The lease became effective October 1, 2009 and ends December 31, 2014. Lease payments began January 1, 2010 with base rent of \$2,500 per month (\$30,000 per year), with no charges for utilities and services, plus a portion of building tax escalation and additional rent of approximately \$15,000 per year to cover capital improvements and building taxes. The rent payments began January 1, 2010, and there are no charges for utilities services or the use of common space.

The Company entered into a Merger Agreement, dated January 22, 2010, among the Company, Firecom, and FCI Merger Corp., as amended on March 19, 2009 by Amendment No. 1 to the Merger Agreement.

Special Committee to Consider Strategic Opportunities

In October 2009, with consideration to the Company's working capital requirements, the Company's Board of Directors formed a Special Committee of independent outside directors to explore and consider various strategic alternatives including proposals for additional debt or the issuance of additional equity capital, the sale of one or more of the Company's lines of business or the sale of the Company in an effort to enhance stockholder value. The Special Committee is authorized to negotiate on behalf of the Board of Directors and to consider, pursue and accept or reject any proposals received, subject to required stockholder approval and other terms that the Special Committee determines.

The Special Committee's members include Harris Epstein and Ronald P. Fetzer. The Special Committee has retained Ladenburg Thalmann as its independent financial advisor to assist it in its evaluation of strategic alternatives. The Special Committee has also retained independent legal counsel.

The Special Committee unanimously determined that the Merger Agreement, as discussed in Note 12, is fair to, and in the best interests of, the stockholders of the Company, and recommended to the board of directors of the Company that it approve and adopt the Merger Agreement and the transactions contemplated thereby.

#### Special Event - Merger Agreement

The Company entered into a Merger Agreement (as amended, the “Merger Agreement”), dated January 22, 2010, among the Company, Firecom and the “Merger Sub”), as amended on March 19, 2009 by Amendment No. 1 to the Merger Agreement (the “Amendment”). The Merger Agreement, as amended, provides for Firecom to acquire the Company through a merger of Merger Sub with and into the Company (the “Merger”), with the Company to be the surviving corporation and a wholly-owned subsidiary of Firecom. Pursuant to the Merger Agreement at the effective time of the Merger, each issued and outstanding share of common stock of the Company (other than any shares owned by Firecom or Merger Sub, by the Company as treasury stock, or by any stockholders who are entitled to, and who properly exercise, appraisal rights under Delaware law) will be cancelled and will be converted automatically into the right to receive \$0.70 in cash, without interest and less any applicable withholding taxes.

The Merger Agreement contains customary covenants and agreements, including covenants relating to the conduct of the Company’s business between the date of the signing of the Merger Agreement and the closing of the Merger. The completion of the Merger is subject to fulfillment of the customary closing conditions, adoption of the Merger Agreement and the Merger by vote of holders of a majority of the outstanding shares of Common Stock at a special meeting to be called after the Company files with and obtains clearance from the SEC staff of the requisite proxy material and completion of the Merger by June 30, 2010. One closing condition is that holders of not more than an aggregate of 10% of the Company’s outstanding shares of Common Stock have sought appraisal rights in accordance with Delaware General Corporation Law. The transaction is not subject to a financing condition.

Under the original Merger Agreement, during the period from the date of the Merger Agreement through February 8, 2010 (the “Solicitation Period”), the Company, and its officers, directors, employees and representatives, were permitted to solicit third parties to make a Superior Proposal (as defined in the Merger Agreement) to acquire the Company. Any third party solicited during the Solicitation Period or who contacted the Company during such Period, and who the Special Committee believed in good faith to have the financial capability to effect a Takeover Proposal, and who executed an Acceptable Confidentiality Agreement by February 16, 2010 was deemed a “Solicited Party.” After the termination of the Solicitation Period and until the earlier of the effectiveness of the Merger or the termination of the Merger Agreement, the Company may negotiate and consider a Superior Proposal from a Solicited Party or from a person who contacted the Company on an unsolicited basis after the termination of the Solicitation Period (an “Unsolicited Party”). In the event the Merger Agreement is terminated by reason of the Company’s consideration of a Superior Proposal, the Company would not have to pay any termination fee to Firecom with respect to a Superior Proposal submitted by a Solicited Party, but would have to pay a fee in the amount of \$200,000 with respect to a Superior Proposal submitted by an Unsolicited Party. In either event, upon termination of the Merger Agreement, the Company would have to reimburse Firecom’s expenses, not to exceed \$100,000.

Pursuant to the Amendment, and in consideration of Firecom agreeing to increase the Merger Consideration to \$.70 per share, any party which may have been considered a “Solicited Party” during the “Solicitation Period” shall no longer be considered to have such status for all purposes of the Merger Agreement. Further, as required by the Amendment, Firecom has placed \$500,000 into an escrow account to be held until the first to occur of: (i) the closing of the Merger at which time the escrow funds shall be applied to the consideration to be paid to the Company’s stockholders, (ii) the termination of the Merger Agreement other than by reason of the failure to obtain the Company’s stockholder’s approval at the meeting at which time the escrow funds shall be returned to Firecom, subject to any right of the Company to be reimbursed for expenses, and (iii) the termination of the Merger Agreement by reason of the

failure to obtain the Company's stockholder's approval at the meeting at which time the escrow funds shall be delivered to the Company. In addition, upon a third party Takeover Proposal being determined as a Superior Proposal, such third party must deposit \$100,000 with the Company, by reason of costs incurred and to be incurred by it, and upon entering into an acquisition agreement with the Company the third party must deposit \$400,000 pursuant to an escrow agreement similar to the one that the Company had with Firecom.

After the Merger, the Company will be a privately-held corporation.

The foregoing summary of certain terms of the Merger Agreement and the Amendment does not purport to be complete, and is subject to and qualified in its entirety by reference to the Merger Agreement, a copy of which have been filed with the U.S. Securities and Exchange Commission.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

NASDAQ Delisting

The Company's common stock was delisted from the NASDAQ Stock Market ("NASDAQ") on August 17, 2009 because the Company's common stock did not meet the minimum bid price requirements of NASDAQ. The Company determined that it would be unlikely that it would be able to meet the NASDAQ Stock Market's listing criteria on an ongoing basis and it would therefore be in the best interest of the Company and its shareholders to allow its common stock to be delisted.

Since the delisting the Company common stock has traded on the pink sheet market under the symbol SYNX.PK.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable

Item 4. Controls and Procedures Evaluation of disclosure controls and procedures.

(a) Disclosure Controls and Procedures

The Company's management, with the participation of its principal executive officer and principal financial officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, the Company's principal executive officer and principal financial officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were adequate and effective.

(b) Changes in Internal Controls

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended March 31, 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II – OTHER INFORMATION

Item 1. Legal Proceedings.

In the normal course of its operations, the Company has been, or from time to time may be, named in legal actions seeking monetary damages. While the outcome of these matters cannot be estimated with certainty, and certain matters are in early or discovery stages of litigation, management does not expect, based upon consultation with legal counsel and insurance coverage, that such actions will have a material effect on the Company's business or financial condition.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Not applicable

Item 3. Defaults Upon Senior Securities.

Not applicable

Item 4. Submission of Matters to a Vote of Security Holders.

None

Item 5. Other Information.

None

Item 6. Exhibits

(a) Exhibits

31.1 Certification of Paul Mendez pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification of John A. Poserina pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32.1 Certifications of Paul Mendez and John A. Poserina pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SYNERGX SYSTEMS INC  
(Registrant)

Date: May 14, 2010

/s/

Paul Mendez  
Paul Mendez  
Chief Executive Officer (Principal  
Executive Officer)

Date: May 14, 2010

/s/

John A. Poserina  
John A. Poserina  
Chief Financial Officer  
(Principal Accounting and  
Financial Officer),  
Secretary And Director