

FIRST CITIZENS BANCSHARES INC /TN/  
Form 10-Q  
August 09, 2011

**UNITED STATES**

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 10-Q**

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2011**

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: **0-11709**

**FIRST CITIZENS BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

**Tennessee**

**62-1180360**

(State of Incorporation)

(IRS Employer Id. No.)

**P. O. Box 370, One First Citizens Place**

**Dyersburg, TN 38024**

(Address of principal executive offices including zip code)

**731-285-4410**

(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes  No .

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Of the registrant's only class of common stock (no par value), there were 3,608,691 shares outstanding as of July 29, 2011.

---

# PART I-FINANCIAL INFORMATION

## Item 1. Financial Statements

### FIRST CITIZENS BANCSHARES, INC. & SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

## AS OF JUNE 30, 2011 AND DECEMBER 31, 2010

(In Thousands)

ASSETS	<u>June 30, 2011</u> (UNAUDITED)	<u>December 31, 2010</u> (1)
Cash and due from banks	\$ 13,261	\$ 15,628
Federal funds sold	2,187	18,063
Cash and cash equivalents	15,448	33,691
Interest-bearing deposits in other banks	10,338	6,271
Investment securities:		
Available-for-Sale, stated at market	324,433	294,823
Loans (excluding unearned income of \$287 at June 30, 2011 and \$352 at December 31, 2010)	560,051	547,703
Less: allowance for loan losses	8,264	8,028
Net loans	551,787	539,675
Loans held-for-sale	1,861	2,777
Federal Home Loan Bank and Federal Reserve Bank stocks, at cost	5,684	5,684
Premises and equipment	29,605	30,268
Accrued interest receivable	5,369	5,215
Goodwill	11,825	11,825
Other intangible assets	77	120
Other real estate owned	12,934	14,734
Bank owned life insurance policies	21,951	21,656
Other assets	7,088	7,639
TOTAL ASSETS	\$998,400	\$974,378
<b>LIABILITIES AND EQUITY</b>		
Non-interest bearing demand deposits	\$101,780	\$100,130
Interest bearing time deposits	366,061	368,636
Interest bearing savings deposits	344,486	323,079

AS OF JUNE 30, 2011 AND DECEMBER 31, 2010

Edgar Filing: FIRST CITIZENS BANCSHARES INC /TN/ - Form 10-Q

Total deposits	812,327	791,845
Securities sold under agreements to repurchase	35,126	34,309
Short term borrowings	1,000	1,000
Other borrowings	45,535	52,259
Other liabilities	7,244	5,686
Total liabilities	901,232	885,099

2

---

**FIRST CITIZENS BANCSHARES, INC. & SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS (cont d)****AS OF JUNE 30, 2011 AND DECEMBER 31, 2010**

(In Thousands)

	<u>June 30, 2011</u> (UNAUDITED)	<u>December 31, 2010</u> (1)
Equity		
Common stock, no par value - 10,000,000 authorized; 3,717,593 issued and outstanding at June 30, 2011 and 3,717,593 issued and outstanding at December 31, 2010	\$ 3,718	\$ 3,718
Surplus	15,331	15,331
Retained earnings	73,116	68,696
Accumulated other comprehensive income	5,864	1,896
Total common stock and retained earnings	98,029	89,641
Less-106,603 treasury shares, at cost as of June 30, 2011 and 91,767 treasury shares, at cost as of December 31, 2010	2,916	2,417
Total shareholders' equity	95,113	87,224
Noncontrolling (minority) interest in consolidated subsidiary	2,055	2,055
Total equity	97,168	89,279
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$998,400</b>	<b>\$974,378</b>

(1) Derived from audited financial statements.

See accompanying notes to consolidated financial statements.



## FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

**THREE AND SIX MONTHS ENDED JUNE 30, 2011 AND 2010**

(Dollars in Thousands Except for Per Share Amounts)

	<u>Three Months Ended</u>		<u>Six Months Ended</u>	
	<u>June 30, 2011</u>	<u>June 30, 2010</u>	<u>June 30, 2011</u>	<u>June 30, 2010</u>
Interest income:				
Interest and fees on loans	\$8,692	\$ 9,076	\$ 17,198	\$18,255
Interest on investment securities:				
Taxable	1,678	1,551	3,258	3,197
Tax-exempt	1,102	979	2,175	1,952
Dividends	55	56	111	117
Other interest income	22	13	42	26
Total interest income	11,549	11,675	22,784	23,547
Interest expense:				
Interest expense on deposits	1,983	2,189	4,025	4,430
Other interest expense	421	902	863	1,852
Total interest expense	2,404	3,091	4,888	6,282
Net interest income	9,145	8,584	17,896	17,265
Provision for loan losses	650	3,050	1,225	5,050
Net interest income after provision	8,495	5,534	16,671	12,215
Non-interest income				
Mortgage banking income	121	277	284	465
Income from fiduciary activities	191	186	378	357
Service charges on deposit accounts	1,651	1,763	3,258	3,405
Brokerage fees	339	243	642	555
Earnings on bank owned life insurance	169	128	353	320
Gain (loss) on sale of securities	481	996	943	1,468
Loss on sale of foreclosed property	(452)	(803)	(805)	(819)
Gain on disposition of property	-	-	273	-
Other non-interest income	305	381	686	802
Total non-interest income	2,805	3,171	6,012	6,553



Total other-than temporary impairment losses	\$ -	\$ (7)	\$ -	\$ (57)
Portion of loss recognized in other comprehensive income (before taxes)	-	-	-	114
Net impairment losses recognized in earnings	-	(7)	-	(171)

## FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (cont d)

**THREE AND SIX MONTHS ENDED JUNE 30, 2011 AND 2010**

(Dollars in Thousands Except for Per Share Amounts)

	<u>Three Months Ended</u>		<u>Six Months Ended</u>	
	<u>June 30, 2011</u>	<u>June 30, 2010</u>	<u>June 30, 2011</u>	<u>June 30, 2010</u>
Non-interest expense				
Salaries and employee benefits	\$ 4,195	2,970	\$8,279	\$7,001
Net occupancy expense	418	427	837	866
Depreciation expense	448	428	873	866
Data processing expense	378	407	875	750
Legal and professional fees	103	66	173	122
Stationary and office supplies	56	53	111	115
Amortization of intangibles	21	21	42	42
Advertising and promotions	153	172	315	352
FDIC Insurance premium expense	219	300	437	600
Other real estate expense	199	177	408	324
Other non-interest expense	1,256	1,155	2,564	2,357
Total non-interest expense	7,446	6,176	14,914	13,395
Net income before income taxes	3,854	2,522	7,769	5,202
Income taxes	982	501	1,901	1,012
Net income	\$2,872	2,021	\$5,868	\$4,190
Earnings per share	\$0.79	\$0.56	\$1.62	\$1.16
Weighted average number of shares outstanding	3,615,477	3,624,913	3,620,623	3,624,862

See accompanying notes to consolidated financial statements.

5

---

## FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (UNAUDITED)

## SIX MONTHS ENDED JUNE 30, 2011 AND 2010

(In Thousands)

	<u>Common Stock</u>			<u>Retained</u>	<u>Accum.</u>	<u>Treasury</u>	<u>Non-</u>	
	<u>Shares</u>	<u>Amount</u>	<u>Surplus</u>	<u>Earnings</u>	<u>Other</u>	<u>Stock</u>	<u>Controlling</u>	<u>Total</u>
	<u>(#)</u>	<u>(\$)</u>	<u>(\$)</u>	<u>(\$)</u>	<u>Income</u>	<u>(\$)</u>	<u>Interests</u>	<u>(\$)</u>
<b>Balance January 1, 2010</b>	3,718	\$3,718	\$15,331	\$63,448	\$4,256	\$(2,441)	\$55	\$84,367
Comprehensive income:								
Net income, six months ended June 30, 2010				4,190				4,190
Adjustment of unrealized gain (loss) on securities available-for-sale, net of tax					1,351			1,351
Adjustment of unrealized gain (loss) on cash flow hedge, net of tax					31			31
Total comprehensive income				4,190	1,382			5,572
Dividends paid - \$0.30 per share				(1,088)				(1,088)
Treasury stock transactions- net						26		26
<b>Balance June 30, 2010</b>	3,718	\$3,718	\$15,331	\$66,550	\$5,638	\$(2,415)	\$55	\$88,467
<b>Balance January 1, 2011</b>	3,718	\$3,718	\$15,331	\$ 68,696	\$1,896	\$(2,417)	\$2,055	\$ 89,283
Comprehensive income:								
Net income, six months ended June 30, 2011				5,868				5,868
Adjustment of unrealized gain (loss) on securities available-for-sale, net of tax					3,968			3,968
Total comprehensive income				5,868	3,968			9,836
Dividends paid - \$0.40 per share				(1,448)				(1,448)
Treasury stock purchases						(499)		(499)
<b>Balance June 30, 2011</b>	3,718	\$3,718	\$15,331	\$73,116	\$5,864	\$(2,916)	\$2,055	\$ 97,368

See accompanying notes to consolidated financial statements.

6

---

## FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

## FOR THE SIX MONTHS ENDED JUNE 30, 2011 AND 2010

(Dollars in Thousands)

	<u>Six months ended</u>	
	<u>June 30, 2011</u>	<u>June 30, 2010</u>
Net cash provided by operating activities	\$ 1,476	\$ 1,580
Investing activities:		
Decrease (increase) in interest bearing deposits in banks	4,067	1,926
Proceeds of maturities of available-for-sale securities	23,575	45,925
Proceeds of sales of available-for-sale securities	37,865	44,892
Purchase of available-for-sale securities	(84,494)	(101,848)
Decrease (Increase) in loans-net	(15,391)	2,461
Proceeds from sale of other real estate	2,241	1,778
Proceeds from disposition of property	328	-
Purchases of premises and equipment	(538)	(713)
Net cash (used) by investing activities	(32,347)	(5,579)
Financing activities:		
Net increase (decrease) in demand deposits	1,650	(7,764)
Net increase (decrease) in savings deposits	21,407	5,579
Increase (decrease) in time deposits	(2,575)	6,928
Increase (decrease) in other borrowings	(6,724)	(2,262)
Treasury stock transactions, net	(499)	26
Cash dividends paid	(1,448)	(1,088)
Net increase (decrease) in short-term borrowings	817	(156)
Net cash provided by financing activities	12,628	1,263
Increase (decrease) in cash and cash equivalents	(18,243)	(2,736)
Cash and cash equivalents at beginning of period	33,691	27,921
Cash and cash equivalents at end of period	\$15,448	\$25,185
Supplemental cash flow disclosures:		
Interest payments, net	\$4,979	\$6,567
Income taxes paid, net	1,150	1,150
Transfers from loans to foreclosed assets	1,496	6,683
Transfers from foreclosed assets to loans	254	1,209

See accompanying notes to consolidated financial statements.

7

---

**FIRST CITIZENS BANCSHARES, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**JUNE 30, 2011**

**Note 1 - Consolidated Financial Statements**

The consolidated balance sheet as of June 30, 2011, the consolidated statements of income for the three and six months ended June 30, 2011 and 2010, and the consolidated statements of equity and cash flows for the six-month periods then ended have been prepared by the Company without an audit. The accompanying reviewed condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments necessary to present fairly the financial position, results of operations and cash flows at June 30, 2011 and for all periods presented have been made. Operating results for the reporting periods presented are not necessarily indicative of results that may be expected for the year ending December 31, 2011. For further information, refer to the consolidated financial statements and footnotes thereto included in the company's Annual Report on Form 10-K for the year ended December 31, 2010.

Certain prior year balances have been reclassified to conform to current year presentation. The consolidated financial statements include all accounts of First Citizens Bancshares, Inc. (the Company), and its subsidiary, First Citizens National Bank (the Bank). First Citizens (TN) Statutory Trusts III and IV are reported under the equity method in accordance with generally accepted accounting principles for Variable Interest Entities for all periods presented. These investments are included in other assets and the proportionate share of income (loss) is included in other non-interest income. The Bank also has two wholly owned subsidiaries, First Citizens Financial Plus, Inc. and First Citizens Investments, Inc., which are consolidated into its financial statements. First Citizens Holdings, Inc., a wholly owned subsidiary of First Citizens Investments, Inc., and First Citizens Properties, Inc. are also consolidated into the financial statements. First Citizens Holdings, Inc. owns approximately 60% of preferred stock and 100% of common stock of First Citizens Properties, Inc. Directors, executive officers and certain employees and affiliates of the Bank own approximately 40% of the preferred stock which is reported as Noncontrolling Interest in Consolidated Subsidiaries in the Consolidated Balance Sheets of the Company.

The Bank has a 50% ownership interest in two insurance subsidiaries both of which are accounted for using the equity method. The first is White and Associates/First Citizens Insurance, LLC, which is a general insurance agency offering a full line of insurance products. The other is First Citizens/White and Associates Insurance Company whose principal activity is credit insurance. The investments in these subsidiaries are included in Other Assets on the



Balance Sheets presented in this report and earnings from these subsidiaries are recorded in Other Non-Interest Income on the Income Statements presented in this report.

## **Note 2 - Organization**

First Citizens Bancshares, Inc., is a bank holding company chartered December 14, 1982, under the laws of the State of Tennessee. On September 23, 1983, all outstanding shares of common stock of First Citizens National Bank were exchanged for an equal number of shares in First Citizens Bancshares, Inc.

## **Note 3 Contingent Liabilities**

There is no material pending or threatened litigation as of the current reportable date that would result in recognition of a liability.

**Note 4 -- Cash Reserves and Interest-Bearing Deposits in Other Banks**

The Bank maintains cash reserve balances as required by the Federal Reserve Bank. Average required balances during six months ended June 30, 2011 and the year ended December 31, 2010 were approximately \$500,000. Amounts above the required minimum balance are reported as Interest-Bearing Deposits in Other Banks on the Consolidated Balance Sheets. Balances in excess of required reserves held at the Federal Reserve Bank as of June 30, 2011 and December 31, 2010 were \$8.3 million and \$5.3 million, respectively. Interest-bearing deposits in other banks also include short-term certificates of deposit held in increments that are within FDIC insurance limits and totaled \$2.0 million and approximately \$975,000 as of June 30, 2011 and December 31, 2010, respectively.

**Note 5 Investment Securities and Derivative Transactions**

The amortized cost and fair value of available-for-sale securities as of June 30, 2011 and December 31, 2010 were as follows:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
As of June 30, 2011:				
<u>Securities Available-for-Sale:</u>				
U. S. Treasury securities and obligations of U. S.				
government agencies and corporations	\$207,332	\$ 6,261	\$ (10)	\$213,583
Obligations of states and political subdivisions	105,357	4,997	(110)	110,244
All others	2,243	19	(1,656)	606
Total available-for-sale securities	\$314,932	\$11,277	\$(1,776)	\$324,433
As of December 31, 2010:				
<u>Securities Available-for-Sale:</u>				
U. S. Treasury securities and obligations of U. S.				
government agencies and corporations	\$189,280	\$3,721	\$ (1,558)	\$191,443
Obligations of states and political subdivisions	99,774	3,073	(397)	102,450
All others	2,698	22	(1,790)	930
Total available-for-sale securities	\$291,752	\$6,816	\$ (3,745)	\$294,823

There were no securities classified as held-to-maturity or trading as of June 30, 2011 or December 31, 2010.

The following table summarizes contractual maturities of debt securities available-for-sale as of June 30, 2011 (in thousands):

	<u>Available-for-Sale Securities</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>
Amounts maturing In:		
One year or less	\$ 3,080	\$ 3,114
After one year through five years	8,756	9,256
After five years through ten years	41,280	43,275
After ten years*	261,793	268,746
	\$314,909	\$324,391
Equity securities	23	42
Total securities	\$314,932	\$324,433

\*This table includes agency mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMO ) based on contractual maturities (primarily in the After ten years category). However, the remaining lives of such securities is expected to be much shorter

Gross sales and realized gains (losses) on sale of available-for-sale securities are presented as follows (in thousands):

<u>Six months ended June 30:</u>	<u>Gross Sales</u>	<u>Gains</u>	<u>Losses</u>	<u>Net</u>
2011 - Securities available-for-sale	\$ 37,865	\$ 943	\$ -	\$ 943
2010 - Securities available-for-sale	\$ 44,892	\$ 1,468	\$ -	\$ 1,468

The following table presents information on securities with gross unrealized losses at June 30, 2011, aggregated by investment category and the length of time that the individual securities have been in a continuous loss position (in thousands):

	<u>Less than twelve months</u>		<u>Over twelve months</u>		<u>Total</u>	
	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ (10)	\$ 4,524	\$ -	\$ 21	\$ (10)	\$ 4,545
Obligations of states and political subdivisions	(110)	8,952	-	* -	(110)	8,952
Other debt securities	-	-	(1,656)	563	(1,656)	563
Total	\$(120)	\$13,476	\$ (1,656)	\$584	\$(1,776)	\$14,060

\*Rounds to less than \$1,000.00

In reviewing the investment portfolio for other-than-temporary impairment of individual securities, consideration is given but not limited to (1) the length of time in which fair value has been less than cost and the extent of the unrealized loss, (2) the financial condition of the issuer, and (3) the positive intent and ability of the Company to maintain its investment in the issuer for a time that would provide for any anticipated recovery in the fair value.

As of June 30, 2011, the Company had 26 debt securities with unrealized losses, with five of those securities having been in an unrealized loss position for greater than 12 months. The Company did not intend to sell any such securities in unrealized loss position and it was more likely than not that the Company would not be required to sell the securities prior to recovery of costs. Of the 26 securities, three corporate debt securities accounted for approximately 93% of the gross unrealized losses as of June 30, 2011. The remaining 23 bonds with unrealized loss positions consisted of 19 municipal bonds and 4 agency MBSs or CMOs. Securities in an unrealized loss position as of June 30, 2011 have been evaluated for other-than-temporary impairment. In analyzing reasons for the unrealized losses, management considers various factors including, but not limited to, whether the securities are issued by the federal

government or its agencies, whether downgrades of bond ratings have occurred, and also reviews any applicable industry analysts' reports. With respect to unrealized losses on municipal and agency and the analysis performed relating to the securities, management believes that declines in market value were not other-than-temporary as of June 30, 2011. The unrealized losses on the agency and municipal securities are considered immaterial on an individual basis and in the aggregate and have not been recognized for other-than-temporary impairment.

Three corporate debt securities accounted for \$1.7 million of the \$1.8 million unrealized loss as of June 30, 2011 and consist of pooled collateralized debt obligation securities that are backed by trust-preferred securities ( TRUP CDOs ) issued by banks, thrifts and insurance companies. These three bonds were rated below investment grade (BBB) by Moody's and/or S&P as of June 30, 2011.

The three TRUP CDOs have an aggregate book value of \$2.2 million, fair market value of approximately \$563,000 and each of the three are the mezzanine or B class tranches. The unrealized losses totaling \$1.7 million as of June 30, 2011 are reflected in accumulated other comprehensive income, net of tax. The following table provides the book and market values of each security as well as information regarding the levels of excess subordination in the securities as of June 30, 2011 (dollars in thousands):

<u>Description</u>	<u>Class</u>	<u>Book Value</u>	<u>Market Value</u>	<u>Actual Over Collateral Ratio</u> <sup>(2)</sup>	<u>Required Over Collateral Ratio</u> <sup>(3)</sup>	<u>Actual Over (Under)</u>
Pretsl I	Mezzanine	\$866 <sup>(1)</sup>	\$352	70.5%	103.0%	-32.5%
Pretsl X	B-2	352 <sup>(1)</sup>	15	60.0%	N/A <sup>(4)</sup>	N/A
I-Pretsl IV	B-1	1,000	196	104.3%	106.0%	-1.7%

- (1) Book values reflect principal only and do not include interest capitalized or payment-in-kind ( PIK ) to the bond according to contractual terms of the bond if applicable. The Company does not recognize PIK interest for book purposes and has these bonds on non-accrual status.
- (2) The Over Collateral ( OC ) Ratio reflects the ratio of performing collateral to a given class of notes and is calculated by dividing the performing collateral by the sum of the current balance of a given class of notes plus all senior classes.
- (3) The Required OC Ratio for a particular class of bonds reflects the required overcollateralization ratio such that cash distributions may be made to lower classes of bonds. If the OC Ratio is less than the Required OC ratio, cash is diverted from the lower classes of bonds to the senior bond classes.
- (4) The Required OC Ratio is not applicable in this case, as interest on Pretsl X for B-2 class is capitalized to the bond or PIK.

Security-specific collateral is used in the assumptions to project cash flows each quarter. Issuers in default are assumed at zero recovery. Issuers in deferral are assumed at a 15% recovery beginning two years from deferral date. Forward interest rates are used to project future principal and interest payments allowing the model to indicate impact of over or undercollateralization for each transaction. Higher interest rates generally increase credit stress on undercollateralized transactions by reducing excess interest (calculated as the difference between interest received from underlying collateral and interest paid on the bonds). The discount rate is based on the original discount margin calculated at the time of purchase based on the purchase price. The original discount margin is then added to the three-month LIBOR to determine the discount rate. The discount rate is then used to calculate the present value for the then-current quarter's projected cash flows. If the present value of the then-current quarter's projected cash flows is less than the prior quarter or less than the then-current book value of the security, that difference is recorded against earnings as the credit component of other-than-temporary impairment. No additional credit losses were incurred during the three or six months ended June 30, 2011 and therefore no losses were recognized against earnings during first quarter 2011.

The following is a tabular rollforward of the amount related to the pre-tax credit loss component recognized in earnings on debt securities for three and six months ended June 30, 2011 and 2010 (in thousands):

	Three months ended <u>June 30,</u>		Six months ended <u>June 30,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Balance of credit losses on available-for-sale securities	\$ -	\$ 164	\$ -	\$ -
Additions for credit losses for which an OTTI loss was not previously recognized	-	-	-	-
Additions for credit losses for which an OTTI loss was previously recognized	-	7	-	171
Balance of credit losses on available-for-sale securities	\$ -	\$ 171	\$ -	\$ 171

See also discussion of valuation techniques and hierarchy for determining fair value of these securities at Note 10.

## Note 5 Loans

Performing and non-performing loans by category were as follows as of June 30, 2011 and December 31, 2010 (in thousands):

	<u>Performing</u>	<u>Non-Performing*</u>	<u>Total</u>
<b>June 30, 2011:</b>			
Commercial, financial and agricultural	\$74,721	\$ 1,115	\$ 75,836
Real estate construction	44,028	1,388	45,416
Real estate mortgage	399,567	4,925	404,492
Installment loans to individuals	29,659	244	29,903
All other loans	4,376	28	4,404
Total	\$ 552,351	\$ 7,700	\$ 560,051
<b>December 31, 2010:</b>			
Commercial, financial and agricultural	\$ 65,428	\$869	\$66,297
Real estate construction	48,259	889	49,148
Real estate mortgage	391,270	3,986	395,256
Installment loans to individuals	31,334	259	31,593
All other loans	5,278	131	5,409
Total	\$541,569	\$6,134	\$547,703

---

\*Non-Performing loans consist of loans that are on non-accrual status and loans 90 days past due and still accruing interest.



An aging analysis of loans outstanding by category as of June 30, 2011 and December 31, 2010 was as follows (in thousands):

	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans	Recorded Investment > 90 Days and Accruing
<b>As of June 30, 2011:</b>							
Commercial, financial and agricultural	\$ 196	\$ 30	\$1,115	\$1,341	\$74,495	\$75,836	\$ 535
Real estate construction	97	419	1,388	1,904	43,512	45,416	0
Real estate mortgage	1,974	522	4,925	7,421	397,071	404,492	2,528
Installment loans to individuals	86	76	244	406	29,497	29,903	44
All other loans	0	0	28	28	4,376	4,404	0
<b>Total</b>	<b>\$2,353</b>	<b>\$1,047</b>	<b>\$7,700</b>	<b>\$11,100</b>	<b>\$548,951</b>	<b>\$560,051</b>	<b>\$3,107</b>
<b>As of December 31, 2010:</b>							
Commercial, financial and agricultural	\$ 405	\$167	\$ 716	\$ 1,288	\$ 65,009	\$ 66,297	\$ 500
Real estate construction	368	117	35	520	48,628	49,148	35
Real estate mortgage	1,093	349	2,238	3,680	391,576	395,256	1,441
Installment loans to individuals	210	81	13	304	31,289	31,593	10
All other loans	-	-	-	-	5,409	5,409	-
<b>Total</b>	<b>\$ 2,076</b>	<b>\$714</b>	<b>\$3,002</b>	<b>\$5,792</b>	<b>\$541,911</b>	<b>\$547,703</b>	<b>\$1,986</b>

Loans on non-accrual status as of June 30, 2011 and December 31, 2010 by category were as follows (in thousands):

	<u>June 30, 2011</u>	<u>December 31, 2010</u>
Commercial, financial and agricultural	\$ 580	\$ 369
Real estate construction	1,388	854
Real estate mortgage	2,397	2,545
Installment loans to individuals	200	249
All other loans	28	131
Total	\$4,593	\$4,148

Credit risk management procedures include assessment of loan quality through use of an internal loan rating system. Each loan is assigned a rating upon origination and the rating may be revised over the life of the loan as circumstances warrant. The rating system utilizes eight major classification types based on risk of loss with Grade 1 being the lowest level of risk and Grade 8 being the highest level of risk. Loans internally rated Grade 1 to Grade 4 are considered Pass grade loans with low to average level of risk of credit losses. Loans rated Grade 5 are considered Special Mention and generally have one or more circumstances that require additional monitoring but do not necessarily indicate a higher level of probable credit losses. Loans rated Grade 6 or higher are loans with circumstances that generally indicate an above average level of risk for credit losses. Loans by internal risk rating by category as of June 30, 2011 and December 31, 2010 were as follows:

	<u>Grades 1-4</u>	<u>Grade 5</u>	<u>Grades 6-8</u>	<u>Total</u>
<b><u>June 30, 2011:</u></b>				
Commercial, financial and agricultural	\$ 73,327	\$ 887	\$ 1,622	\$ 75,836
Real estate construction	41,812	1,126	2,478	45,416
Real estate mortgage	381,425	5,877	17,190	404,492
Installment loans to individuals	29,538	12	353	29,903
All other loans	4,376	-	28	4,404
Total	\$530,478	\$7,902	\$21,671	\$560,051
<b><u>December 31, 2010:</u></b>				
Commercial, financial and agricultural	\$ 64,297	\$ 71	\$ 1,929	\$ 66,297
Real estate construction	45,931	820	2,397	49,148
Real estate mortgage	373,025	4,912	17,319	395,256
Installment loans to individuals	31,136	14	443	31,593
All other loans	5,278	-	131	5,409
Total	\$519,667	\$5,817	\$22,219	\$547,703



Information regarding the Company's impaired loans for the quarter ended June 30, 2011 and 2010 is as follows (in thousands):

	Recorded Investment	Unpaid Principal Balance	Specific Allowance	Average Recorded Investment	Interest Income Recognized
<b>June 30, 2011:</b>					
<b>With no specific allocation recorded:</b>					
Commercial, financial and agricultural	\$ 20	\$ 20	N/A	\$ 7	\$ 1
Real estate construction	-	-	N/A	280	-
Real estate mortgage	3,195	3,195	N/A	2,795	99
Installment loans to individuals	-	-	N/A	-	-
All other loans	-	-	N/A	-	-
<b>With allocation recorded:</b>					
Commercial, financial and agricultural	\$ 581	\$ 581	\$ 131	\$ 563	\$ 16
Real estate construction	710	710	357	1,095	-
Real estate mortgage	5,652	5,652	720	5,276	129
Installment loans to individuals	167	167	33	195	-
All other loans	-	-	-	-	-
<b>Total:</b>					
Commercial, financial and agricultural	\$ 601	\$ 601	\$ 131	\$ 570	\$ 17
Real estate construction	710	710	357	1,375	-
Real estate mortgage	8,847	8,847	720	8,071	228
Installment loans to individuals	167	167	33	195	-
All other loans	-	-	-	-	-
<b>June 30, 2010:</b>					
<b>With no specific allocation recorded:</b>					
Commercial, financial and agricultural	\$ 281	\$ 281	N/A	\$ 184	\$ -
Real estate construction	52	52	N/A	301	-
Real estate mortgage	522	522	N/A	497	-
Installment loans to individuals	26	26	N/A	18	-
All other loans	-	-	N/A	77	-
<b>With allocation recorded:</b>					
Commercial, financial and agricultural	\$ 491	\$ 491	\$ 145	\$ 394	\$ 18
Real estate construction	6,112	6,112	1,002	6,406	206
Real estate mortgage	8,276	8,276	430	9,026	229
Installment loans to individuals	76	76	21	174	2
All other loans	95	95	50	334	-
<b>Total:</b>					
Commercial, financial and agricultural	\$ 772	\$ 772	\$ 145	\$ 578	\$ 18

Edgar Filing: FIRST CITIZENS BANCSHARES INC /TN/ - Form 10-Q

Real estate construction	6,164	6,164	1,002	6,706	206
Real estate mortgage	8,798	8,798	430	9,523	229
Installment loans to individuals	102	102	21	192	2
All other loans	95	95	50	412	-

14

---

**Note 6 Allowance for Loan Losses**

The following table presents the breakdown of the allowance for loan losses by category and the percentage of each category in the loan portfolio to total loans as of June 30, 2011 and December 31, 2010 (dollars in thousands):

	<u>June 30, 2011</u>		<u>December 31, 2010</u>	
	<u>Amount</u>	<u>% to Total Loans</u>	<u>Amount</u>	<u>% to Total Loans</u>
Commercial, financial and agricultural	\$1,780	13.54%	\$944	12.10%
Real estate construction	1,736	8.11%	1,295	8.97%
Real estate mortgage	4,306	72.22%	5,299	72.17%
Installment loans to individuals	398	5.34%	462	5.77%
All other loans	44	0.79%	28	0.99%
Total allowance for loan losses	\$8,264	100.00%	\$8,028	100.00%

An analysis of the allowance for loan losses by loan category for the six months ended June 30, 2011 is as follows (in thousands):

	Beginning balance	Charge-offs	Recoveries	Provision	Ending balance
<u>Allowance for loan losses</u>					
Commercial, financial and agricultural	\$ 944	(\$516)	\$ 54	\$1,298	\$1,780
Real estate construction	1,295	(250)	51	640	1,736
Real estate mortgage	5,299	(288)	17	(722)	4,306
Installment loans to individuals	462	(97)	40	(7)	398
All other loans	28	0	0	16	44
Total	\$8,028	(\$1,151)	\$162	\$1,225	\$8,264

The allowance for loan losses is comprised of allocations for loans evaluated individually and loans evaluated collectively for impairment. The allocations of the allowance for loan losses for outstanding loans by category evaluated individually and collectively were as follows as of June 30, 2011 and December 31, 2010 (in thousands):

	Evaluated Individually	Evaluated Collectively	Total
<b>As of June 30, 2011:</b>			

<u>Allowance for loan losses</u>			
Commercial, financial and agricultural	\$ 71	\$1,709	\$1,780
Real estate construction	357	1,379	1,736
Real estate mortgage	720	3,586	4,306
Installment loans to individuals	33	365	398
All other loans	0	44	44
Total	\$1,181	\$7,083	\$8,264

<u>Loans</u>			
Commercial, financial and agricultural	\$ 601	\$75,235	\$75,836
Real estate construction	710	44,706	45,416
Real estate mortgage	8,847	395,645	404,492
Installment loans to individuals	167	29,736	29,903
All other loans	0	4,404	4,404
Total	\$10,325	\$549,726	\$560,051

	Evaluated Individually	Evaluated Collectively	Total
<b>As of December 31, 2010:</b>			
<u>Allowance for loan losses</u>			
Commercial, financial and agricultural	\$ 50	\$ 894	\$ 944
Real estate construction	375	920	1,295
Real estate mortgage	853	4,446	5,299
Installment loans to individuals	37	425	462
All other loans	-	28	28
<b>Total</b>	<b>\$1,315</b>	<b>\$6,713</b>	<b>\$8,028</b>
<u>Loans</u>			
Commercial, financial and agricultural	\$500	\$65,797	\$ 66,297
Real estate construction	1,583	47,565	49,148
Real estate mortgage	7,056	388,200	395,256
Installment loans to individuals	200	31,393	31,593
All other loans	-	5,409	5,409
<b>Total</b>	<b>\$ 9,339</b>	<b>\$538,364</b>	<b>\$547,703</b>

**Note 7 Bank Owned Life Insurance**

The Bank has a significant investment in bank-owned life insurance policies ( BOLI ) and provides the associated fringe benefit to certain employees in the position of Vice President and higher after one year of service. The cash surrender values of BOLI were \$22.0 million and \$21.7 million as of June 30, 2011 and December 31, 2010, respectively. BOLI are initially recorded at the amount of premiums paid and are adjusted to current cash surrender values. Changes in cash surrender values are recorded in other non-interest income and are based on premiums paid less expenses plus accreted interest income. Earnings on BOLI resulted in non-interest income of approximately \$169,000 and \$128,000 for second quarters ended June 30, 2011 and 2010, respectively.

The Company adopted guidance in ASC 715-60 effective January 1, 2008. The cumulative effect adjustment to retained earnings for change in accounting principle was recorded January 1, 2008 in the amount of \$1.9 million to



accrue the post-retirement death benefits for endorsement split dollar life insurance plans. Expense related to these accruals is reflected in Salaries and Employee Benefits on the Consolidated Income Statements and was approximately \$98,000 for the six months ended June 30, 2011 and approximately \$86,000 for the six months ended June 30, 2010. The accrual for the post-retirement death benefits is included in Other Liabilities on the Consolidated Balance Sheet and totaled \$2.5 million as of June 30, 2011 and \$2.4 million as of December 31, 2010.

## **Note 8 Goodwill and Intangible Assets**

Goodwill is not amortized and is tested for impairment annually or more frequently if events and circumstances indicate that the asset might be impaired. The goodwill impairment test is conducted in first quarter annually and is a two-step test. The first step, used to identify potential impairment, involves comparing each reporting unit's estimated fair value to its carrying value, including goodwill. Currently the Company has one reporting unit and does not meet the tests to segment under generally accepted accounting standards. If the estimated fair value of the reporting unit exceeds its carrying value, goodwill is considered not to be impaired. If the carrying value exceeds estimated fair value, there is an indication of potential impairment and the second step is performed to measure the amount of impairment.

If required, the second step involves calculating an implied fair value of goodwill which is determined in a manner similar to the amount of goodwill calculated in a business combination, by measuring the excess of the estimated fair value of the reporting unit, as determined in the first step, over the aggregate estimated fair values of the individual assets, liabilities and identifiable intangibles as if the reporting unit was being acquired in a business combination. If the implied fair value of goodwill exceeds the carrying value of goodwill assigned to the reporting unit, there is no impairment. If the carrying value of goodwill exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying value of goodwill.

Our stock price has historically traded above its book value per common share and tangible book value per common share and was trading above its book value per common share and tangible book value per common share as of June 30, 2011. In the event our stock price were to trade below its book value per common share and tangible book value per common share, an evaluation of the carrying value of goodwill would be performed as of the reporting date. Such a circumstance would be one factor in our evaluation that could result in an eventual goodwill impairment charge. Additionally, should our future earnings and cash flows decline and/or discount rates increase, an impairment charge to goodwill and other intangible assets may also be required.

No impairment of goodwill is recorded in the current or prior reportable periods. Total goodwill as of June 30, 2011 was \$11.8 million or 1.18% of total assets or 12.43% of total capital.

Amortization expense of the other identifiable intangibles was approximately \$21,000 for each of first and second quarters in 2011 and 2010.

## **Note 9 Borrowings**

The Bank has three sources of short-term borrowings, which consist of cash management advances from the FHLB, Treasury, Tax and Loan ( TT&L ) option note, and federal funds purchased from correspondent banks. Short-term borrowings are used to manage seasonal fluctuations in liquidity.

Cash management advances from FHLB are secured by one-to-four family first mortgages under the blanket collateral pledge agreement that also collateralizes long-term advances from FHLB and have maturities of 90 days or less. There were no short-term borrowings outstanding against this line as of June 30, 2011 or December 31, 2010.

The Bank is an Option B bank in regards to TT&L and up to \$1 million in TT&L payments collected can be retained as a short-term option note. This option note is callable upon demand by the TT&L. The balance of this line was \$1 million as of June 30, 2011 and as of December 31, 2010 and is reported in Short Term Borrowings in the Consolidated Balance Sheets.

The Bank has four correspondent bank federal fund lines of credit available totaling \$54.5 million. There were no federal funds purchased as of June 30, 2011 or December 31, 2010.

The Bank had secured advances from the FHLB totaling \$35.2 million as of June 30, 2011 and \$41.9 million as of December 31, 2010 that are reported in Other Borrowings on the Consolidated Balance Sheets. FHLB borrowings are comprised primarily of fixed rate positions with principal due at call date or maturity date with interest rates ranging from 1.15% to 5.09%. Most of these FHLB borrowings have quarterly call features and maturities range from 2011 to 2019. Advances totaling \$16 million require repayment if the call feature is exercised. Under the existing and forecasted rate environments, borrowings with call features in place are not likely to be called in the next 12 months. The Bank has one LIBOR based variable rate advance totaling \$2.5 million with a rate of 0.24% as of June 30, 2011. Also included in the FHLB borrowings total reported above is a pool of smaller balance amortizing advances that total \$1.2 million as of June 30, 2011 and \$1.4 million as of year-end 2010. These smaller balance advances have rates ranging from 3.34% to 7.05% and maturities range from 2012 to 2019. Obligations are secured by loans totaling \$381 million consisting of the Bank's entire portfolio of fully disbursed, one-to-four family residential mortgages, commercial mortgages, farm mortgages, second mortgages and multi-family residential mortgages. The Bank had additional borrowing capacity of \$71.2 million as of June 30, 2011. Of the \$35.2 million advances as of June 30, 2011, principal due in twelve months totals \$3.4 million.

In March 2005, the Company formed a wholly owned subsidiary -- First Citizens (TN) Statutory Trust III. The trust was created as a Delaware statutory trust for the sole purpose of issuing and selling trust preferred securities and using proceeds from the sale to acquire long-term subordinated debentures issued by the Company. The debentures are the sole assets of the trust. The Company owns 100% of the common stock of the trust.

On March 17, 2005, the Company, through First Citizens (TN) Statutory Trust III, sold 5,000 of its floating rate trust preferred securities at a liquidation amount of \$1,000 per security for an aggregate amount of \$5.0 million. For the period beginning on (and including) the date of original issuance and ending on (but excluding) June 17, 2005, the rate per annum was 4.84%. For each successive period beginning on (and including) June 17, 2005, and each succeeding interest payment date, interest accrues at a rate per annum equal to the three-month LIBOR plus 1.80%. Interest payment dates are March 17, June 17, September 17, and December 17 during the 30-year term. The entire \$5.0 million in proceeds was used to reduce other debt at the Company. The Company's obligation under the debentures and related documents constitute a full and unconditional guarantee by the Company of the trust issuer's obligations under the trust preferred securities.

In March 2007, the Company formed a wholly owned subsidiary -- First Citizens (TN) Statutory Trust IV. The trust was created as a Delaware statutory trust for the sole purpose of issuing and selling trust preferred securities and using proceeds from the sale to acquire long-term subordinated debentures issued by the Company. The debentures are the sole assets of the trust. The Company owns 100% of the common stock of the trust.

In March 2007, the Company, through First Citizens (TN) Statutory Trust IV, sold 5,000 of its floating rate trust preferred securities at a liquidation amount of \$1,000 per security for an aggregate amount of \$5.0 million. For the period beginning on (and including) the date of original issuance and ending on (but excluding) June 15, 2007, the rate per annum was 7.10%. For each successive period beginning on (and including) June 15, 2007, and each succeeding interest payment date, interest accrues at a rate per annum equal to the three-month LIBOR plus 1.75%. Interest payment dates are March 15, June 15, September 15, and December 15 during the 30-year term. The purpose of proceeds was to refinance the debt issued through First Citizens (TN) Statutory Trust II at a lower spread to LIBOR and results in savings of approximately \$92,500 annually. First Citizens (TN) Statutory Trust II was dissolved as a result of this transaction. The Company's obligation under the debentures and related documents constitute a full and unconditional guarantee by the Company of the trust issuer's obligations under the trust preferred securities.

Although for accounting presentation the trust preferred securities are presented as debt (and reported in Other Borrowings on the Consolidated Balance Sheets), the outstanding balance qualifies as Tier I capital for regulatory

reporting purposes subject to the limitation that the amount of the securities included in Tier I Capital cannot exceed 25% of total Tier I capital.

The Company is dependent on the profitability of its subsidiaries and their ability to pay dividends in order to service its long-term debt.

#### **Note 10 Fair Value Measurements**

Fair value measurements are used to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The Company measures fair value under guidance provided by the Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic 820, Fair Value Measurements and Disclosures ( ASC 820 ), and was effective January 1, 2008 for all applicable financial and non-financial assets and liabilities. ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosure requirements regarding fair value measurements. ASC 820 does not expand the use of fair value in any new circumstances but clarifies the principle that fair value should be based on assumptions that market participants would use when pricing the asset or liability. ASC 820 outlines the following three acceptable valuation techniques may be used to measure fair value:

18

---

- a. **Market approach** The market approach uses prices and other relevant information generated by market transactions involving identical or similar assets or liabilities. This technique includes matrix pricing that is a mathematical technique used principally to value debt securities without relying solely on quoted prices for specific securities but rather by relying on securities' relationship to other benchmark quoted securities.
- b. **Income approach** The income approach uses valuation techniques to convert future amounts such as earnings or cash flows to a single present discounted amount. The measurement is based on the value indicated by current market expectations about those future amounts. Such valuation techniques include present value techniques, option-pricing models (such as the Black-Scholes-Merton formula or a binomial model), and multi-period excess earnings method (used to measure fair value of certain intangible assets).
- c. **Cost approach** The cost approach is based on current replacement cost which is the amount that would currently be required to replace the service capacity of an asset.

Valuation techniques are selected as appropriate for the circumstances and for which sufficient data is available. Valuation techniques are to be consistently applied, but a change in valuation technique or its application may be made if the change results in a measurement that is equally or more representative of fair value under the circumstances. Revisions resulting from a change in valuation technique or its application are accounted for as a change in accounting estimate which does not require the change in accounting estimate to be accounted for by restating or retrospectively adjusting amounts reported in financial statements of prior periods or by reporting pro forma amounts for prior periods.

ASC 820 also establishes a hierarchy that prioritizes information used to develop those assumptions. The level in the hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company considers an input to be significant if it drives more than 10% of the total fair value of a particular asset or liability. The hierarchy is as follows:

- **Level 1 Inputs (Highest ranking):** Unadjusted quoted prices in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date.

- **Level 2 Inputs:** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Such inputs may include quoted prices for similar assets or liabilities in active markets, and inputs other than quoted market prices that are observable for the assets and liabilities such as interest rates and yield curves that are observable at commonly quoted intervals.
- **Level 3 Inputs (Lowest ranking):** Unobservable inputs for determining fair values of assets and liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets and liabilities.

Assets and liabilities may be measured for fair value on a recurring basis (daily, weekly, monthly or quarterly) or on a non-recurring basis in periods subsequent to initial recognition. Recurring valuations are measured regularly for investment securities and the cash flow hedge. Loans held for sale, other real estate and impaired loans are measured at fair value on a non-recurring basis and do not necessarily result in a change in the amount recorded on the Consolidated Balance Sheets. Generally, these assets have non-recurring valuations that are the result of application of other accounting pronouncements that require the assets be assessed for impairment or at the lower of cost or fair value. Fair values of loans held for sale are considered Level 2. Fair values for other real estate and impaired loans are considered Level 3.

The Company obtains fair value measurements for securities and the cash flow hedge from a third party vendor. The cash flow hedge and the majority of the available-for-sale securities are valued using Level 2 inputs. Collateralized debt obligation securities that are backed by trust preferred securities and account for less than 1% of the available-for-sale securities portfolio are valued using Level 3 inputs. The fair value measurements reported in Level 2 are primarily matrix pricing that considers observable data (such as dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and terms and conditions of bonds, and other factors). Fair value measurements for pooled trust-preferred securities are obtained through the use of valuation models that include unobservable inputs which are considered Level 3.

Certain non-financial assets and non-financial liabilities measured at fair value on a recurring basis include reporting units measured at fair value in the first step of a goodwill impairment test. Certain non-financial assets measured at fair value on a non-recurring basis include non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, as well as intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment.

Effective January 1, 2008, the Company adopted ASC 820, which permits the Company to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value measurement option has been elected are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions enabling the Company to record identical financial assets and liabilities at fair value or by another measurement basis permitted under generally accepted accounting principles, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. Adoption of ASC 820 on January 1, 2008 did not have a material impact on the Company's financial condition or results of operation.

## Recurring Basis

The following are descriptions of valuation methodologies used for assets and liabilities measured at fair value on a recurring basis.



*Available for Sale Securities*

Fair values for available-for-sale securities are obtained from a third party vendor and are valued using Level 2 inputs, except for TRUP CDOs which are accounted for using Level 3 inputs. TRUP CDOs accounted for less than 1% of the portfolio at June 30, 2011 and December 31, 2010.

The markets for TRUP CDOs and other similar securities were not active at June 30, 2011 or December 31, 2010. The inactivity was evidenced first by a significant widening of the bid-ask spread in the brokered markets in which these securities trade and then by a significant decrease in the volume of trades relative to historical levels. The new issue market has also been relatively inactive.

The market values for TRUP CDOs and other securities except for those issued or guaranteed by the U.S. Treasury have been very depressed relative to historical levels. For example, the yield spreads for the broad market of investment grade and high yield corporate bonds reached all-time levels versus Treasuries at the end of November 2008 and remained close to those levels at June 30, 2011. Therefore, low market prices for a particular bond may only have provided evidence of stress in credit markets in general rather than being an indicator of credit problems with a particular issuer over the past three years.

Given conditions in debt markets for this type of security at June 30, 2011 and December 31, 2010 and the relative inactivity in the secondary and new issue markets, the Company determined:

- Few observable transactions existed and market quotations that were available were not reliable for purposes of determining fair value as of June 30, 2011 or December 31, 2010;

- An income valuation approach technique (present value technique) that maximized the use of relevant observable inputs and minimized the use of unobservable inputs were equally or more representative of fair value than the market approach valuation technique used at prior measurement dates; and
- The Company's TRUP CDOs should be classified within Level 3 of the fair value hierarchy because significant adjustments were required to determine fair value at the measurement date.

The Company's TRUP CDO valuations were prepared by an independent third party. The third party's approach to determining fair value involved these steps as of June 30, 2011 and December 31, 2010:

- The credit quality of the collateral was calibrated by assigning default probabilities to each issuer;
- Asset defaults were generated taking into account both the probability of default of the asset and an assumed level of correlation among the assets;
- A 50% level of correlation was assumed among assets from the same industry (e.g., banks with other banks) while a lower (30%) correlation level is assumed among those from different industries;
- The loss given default was assumed to be 100% (i.e., no recovery);
- The cash flows were forecast for the underlying collateral and applied to each TRUP CDO tranche to determine the resulting distribution among the securities;
- The calculations were modeled in 10,000 scenarios using a Monte Carlo engine;
- The expected cash flows for each scenario were discounted using a discount rate that the third party calculates for each bond that represents an estimate of the yield that would be required in today's market for a bond with a similar credit profile as the bond in question; and
- The prices were aggregated and the average price was used for valuation purposes.

The Company recalculated the overall effective discount rates for these valuations. The overall discount rates ranged from 1.45% to 22% and were highly dependent upon the credit quality of the collateral, the relative position of the tranche in the capital structure of the TRUP CDO and the prepayment assumptions.

A summary of assets and liabilities as of June 30, 2011 and December 31, 2010 measured at estimated fair value on a recurring basis is as follows (in thousands):

Edgar Filing: FIRST CITIZENS BANCSHARES INC /TN/ - Form 10-Q

	Level 1 <u>Inputs</u>	Level 2 <u>Inputs</u>	Level 3 <u>Inputs</u>	Total Fair <u>Value</u>
<u>June 30, 2011:</u>				
Financial assets:				
Securities available-for-sale	\$ -	\$323,870	\$ 563	\$324,433
<u>December 31, 2010:</u>				
Financial assets:				
Securities available-for-sale	\$ -	\$294,384	\$ 439	\$294,823

The following table presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarters ended June 30, 2011 and 2010 (in thousands):

	<u>Three months ended June 30,</u>		<u>Six months ended June 30,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
<u>Available-for-sale securities:</u>				
Beginning balance	\$ 366	\$1,641	\$ 439	\$ 1,727
Total unrealized gains (losses) included in:				
Net income	-	(7)	-	(171)
Other comprehensive income	197	(125)	124	(47)
Purchases, sales, issuances and settlements, net	-	-	-	-
Transfers in and (out) of Level 3	-	-	-	-
Ending balance	\$563	\$ 1,509	\$ 563	\$ 1,509

### Non-Recurring Basis

Certain assets are measured at fair value on a non-recurring basis as described below.

### Impaired Loans

Impaired loans are evaluated and valued at the time the loan is identified as impaired at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable. Independent appraisals for collateral are obtained and may be discounted by management based on historical experience, changes in market conditions from time of valuation and/or management's knowledge of the borrower and the borrower's business. As such discounts may be significant, these inputs are considered Level 3 in the hierarchy for determining fair value. Values of impaired loans are reviewed on at least a quarterly basis to determine if specific allocations in the allowance for loan losses are adequate.

### Loans Held for Sale

Loans held for sale are recorded at the lower of cost or fair value. Fair value of loans held for sale are based upon binding contracts and quotes from third party investors that qualify as Level 2 inputs for determining fair value. Loans held for sale did not have an impairment charge for three or six months ended June 30, 2011 or 2010.

**Other Real Estate**

Other real estate is recorded at the lower of cost or fair value. Fair value is measured based on independent appraisals and may be discounted by management based on historical experience and knowledge and changes in market conditions from time of valuation. As such discounts may be significant, these inputs are considered Level 3 in the hierarchy for determining fair value. Values of other real estate are reviewed at least annually or more often if circumstances require more frequent evaluations.

A summary of assets as of June 30, 2011 and December 31, 2010 measured at estimated fair value on a non-recurring basis were as follows:

	<u>Level 1</u> <u>Inputs</u>	<u>Level 2</u> <u>Inputs</u>	<u>Level 3</u> <u>Inputs</u>	<u>Total Fair</u> <u>Value</u>
<u>June 30, 2011:</u>				
Assets:				
Impaired Loans	\$ -	\$ -	\$ 10,325	\$ 10,325
Loans held for sale	-	1,861	-	1,861
Other real estate			12,934	12,934
<u>December 31, 2010:</u>				
Assets:				
Impaired Loans	\$ -	\$ -	\$ 3,687	\$ 3,687
Loans held for sale	-	2,777	-	2,777
Other real estate	-	-	14,734	14,734

22

## **Fair Value Estimates**

ASC 820 requires disclosure of the estimated fair value of financial instruments for interim and annual periods. The following assumptions were made and methods applied to estimate the fair value of each class of financial instruments not measured at fair value on the Consolidated Balance Sheets:

### **Cash and Cash Equivalents**

For instruments that qualify as cash equivalents, as described in Note 1, the carrying amount is assumed to be fair value.

### **Loans**

Fair value of variable-rate loans with no significant change in credit risk subsequent to loan origination is based on carrying amounts. For other loans, such as fixed rate loans, fair values are estimated utilizing discounted cash flow analyses, applying interest rates currently offered for new loans with similar terms to borrowers of similar credit quality. Fair values of loans that have experienced significant changes in credit risk have been adjusted to reflect such changes.

### **Accrued Interest Receivable**

The fair values of accrued interest receivable and other assets are assumed to be the carrying value.

**Federal Home Loan Bank and Federal Reserve Bank Stock**

Carrying amounts of capital stock of the FHLB of Cincinnati and Federal Reserve Bank of St. Louis approximate fair value.

**Bank-Owned Life Insurance**

Carrying amount of bank-owned life insurance is the cash surrender value as of the end of the periods presented and approximates fair value.

**Deposit Liabilities**

**Demand Deposits**

The fair values of deposits which are payable on demand, such as interest-bearing and non-interest-bearing checking accounts, passbook savings, and certain money market accounts are equal to the carrying amount of the deposits.

**Variable-Rate Deposits**

The fair value of variable-rate money market accounts and certificates of deposit approximate their carrying value at the balance sheet date.

*Fixed-Rate Deposits*

For fixed-rate certificates of deposit, fair values are estimated utilizing discounted cash flow analyses, which apply interest rates currently being offered on certificates of deposits to a schedule of aggregated monthly maturities on time deposits.

**Other Borrowings**

For securities sold under repurchase agreements payable upon demand, the carrying amount is a reasonable estimate of fair value. For securities sold under repurchase agreements for a fixed term, fair values are estimated using the same methodology as fixed rate time deposits discussed above. The fair value of the advances from the FHLB and other long-term borrowings are estimated by discounting the future cash outflows using the current market rates.

**Other Liabilities**

Fair value of other liabilities is assumed to be the carrying values.

The carrying amount and fair value of assets and liabilities as of June 30, 2011 and December 31, 2010 were as follows (in thousands):

	<u>As of June 30, 2011</u>		<u>As of December 31, 2010</u>	
	<u>Carrying</u>	<u>Fair</u>	<u>Carrying</u>	<u>Fair</u>
	<u>Amount</u>	<u>Value</u>	<u>Amount</u>	<u>Value</u>
<b>Financial assets</b>				
Cash and cash equivalents	\$ 15,448	\$ 15,448	\$ 33,691	\$ 33,691
Interest bearing deposits in banks	10,338	10,338	6,271	6,271
Investment securities	324,433	324,433	294,823	294,823
Loans	560,051		547,703	
Less: Allowance for loan losses	(8,264)		(8,028)	
Net loans	551,787	552,509	539,675	540,479



Loans held for sale	1,861	1,861	2,777	2,777
Accrued interest receivable	5,369	5,369	5,215	5,215
Federal Reserve Bank and Federal				
Home Loan Bank stock	5,684	5,684	5,684	5,684
Other real estate	12,934	12,934	14,734	14,734
Bank owned life insurance	21,951	21,951	21,656	21,656
<b>Financial liabilities</b>				
Deposits	\$812,327	\$814,205	\$791,845	\$793,978
Short-term borrowings	36,126	36,210	35,309	35,402
Other borrowings	45,535	46,953	52,259	52,359
Other liabilities	7,244	7,244	5,686	5,686
<b>Unrecognized Financial Instruments</b>				
Commitments to extend credit	\$82,710	\$82,710	\$78,107	\$78,107
Standby letters of credit	4,218	4,218	2,752	2,752

## Note 11 Accumulated Other Comprehensive Income

Accumulated Other Comprehensive Income as of June 30, 2011 and December 31, 2010 was as follows (in thousands):

	<u>June 30, 2011</u>	<u>December 31, 2010</u>
Unrealized gains (losses) on available-for-sale securities without other-than-temporary impairment, net of tax	\$6,957	\$2,501
Unrealized gains (losses) on available-for-sale securities with other-than-temporary impairment, net of tax	(1,093)	(605)
Accumulated other comprehensive income	\$5,864	\$1,896

The components of comprehensive income, net of related tax, for the three and six months ended June 30, 2011 and 2010 were as follows (in thousands):

	<u>Three months ended</u>		<u>Six months ended</u>	
	<u>June 30,</u>		<u>June 30,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Net income	\$2,872	\$2,021	\$5,868	\$4,190
Other comprehensive income, net of tax:				
Net change in unrealized gains (losses) on cash flow hedge*	0	-6	0	31
Net change in unrealized gains (losses) on available-for-sale securities	2,671	333	3,968	1,351
Total other comprehensive income		327	3,968	1,382
Total comprehensive income	\$5,543	\$2,348	\$9,836	\$5,572

\*The Company's only derivative transaction matured in June 2010. There are no derivative transactions as of June 30, 2011 or December 31, 2010.

Related tax effects allocated to each component of other comprehensive income for the periods presented are as follows (in thousands):

	<u>Before-tax</u>	<u>Tax (Expense)</u>	<u>Net-of-tax</u>
	<u>Amount</u>	<u>or Benefit</u>	<u>Amount</u>
<u>Six months ended June 30, 2011:</u>			
Unrealized gains (losses) on cash flow hedge	\$ -	\$ -	\$ -
Unrealized gains (losses) on available-for-sale securities:			
Unrealized gains (losses) arising during the period	7,373	(2,823)	4,550
Reclassification adjustments for net gains included in net income	(943)	361	(582)
Unrealized gains (losses) on available-for-sale securities, net	6,430	(2,462)	3,968
Net unrealized gains (losses)	\$ 6,430	\$ (2,462)	\$3,968

**Six months ended June 30, 2010:**

Unrealized gains (losses) on cash flow hedge	\$ 50	\$ (19)	\$ 31
Unrealized gains (losses) on available-for-sale securities:			
Unrealized gains (losses) arising during the period	3,487	(1,335)	2,152
Reclassification adjustments for net gains included in net income	(1,298)	497	(801)
Unrealized gains (losses) on available-for-sale securities, net	2,189	(838)	1,351
Net unrealized gains (losses)	\$ 2,239	\$ (857)	\$ 1,382

**Three months ended June 30, 2011:**

Unrealized gains (losses) on cash flow hedge	\$ -	\$ -	\$ -
Unrealized gains (losses) on available-for-sale securities:			
Unrealized gains (losses) arising during the period	4,810	(1,842)	2,968
Reclassification adjustments for net gains included in net income	(481)	184	(297)
Unrealized gains (losses) on available-for-sale securities, net	4,329	(1,658)	2,671
Net unrealized gains (losses)	\$ 4,329	\$ (1,658)	\$ 2,671

Three months ended June 30, 2010:

Unrealized gains (losses) on cash flow hedge	\$ (10)	\$ 4	\$ (6)
Unrealized gains (losses) on available-for-sale securities:			
Unrealized gains (losses) arising during the period	1,838	(704)	1,134
Reclassification adjustments for net gains included in net income	(1,298)	497	(801)
Unrealized gains (losses) on available-for-sale securities, net	540	(207)	333
Net unrealized gains (losses)	\$ 530	\$ (203)	\$ 327

## Note 12 Subsequent Events

The Company has reviewed subsequent events through August 9, 2011, the date the financial statements were available to be issued.



## ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Overview

As of June 30, 2011, total assets were \$998 million which was an increase of \$24 million or 2.5% since year-end 2010. Growth in 2011 consists of \$4 million increase in interest bearing deposits in other banks, \$30 million increase in available-for-sale securities, and \$12 million increase in loans. Growth in these asset categories was offset by \$18 million decrease in cash and cash equivalents and \$2 million decrease in other real estate owned ( OREO ). During first six months of 2011, total liabilities increased \$16 million consisting primarily of \$20 million increase in deposits partially offset by \$7 million decrease in other borrowings. Total equity increased \$8 million in first six months of 2011 due to undistributed net income and increased appreciation on available-for-sale securities reflected in accumulated other comprehensive income.

Net income for first six months of 2011 totals \$5.9 million compared to \$4.2 million for six months ended June 30, 2010. Earnings per share were \$1.62 for the six months ended June 30, 2011 compared to \$1.16 for the six months ended June 30, 2010. The 40% increases in net income and earnings per share are attributable to \$3.8 million decrease in provision for loan losses and approximately \$630,000 increase in net interest income. Increased net interest income was driven by lower interest expense of \$1.4 million that more than offset the approximate \$763,000 decrease in interest income. Non-interest income decreased approximately \$541,000 in first six months of 2011 compared to first six months of 2010. The largest component of decrease non-interest income is approximately \$525,000 decrease in gain on sale of available-for-sale securities. The Company recognized no net other-than-temporary impairment charges in earnings for the six months ended June 30, 2011 compared to approximately \$171,000 for the six months ended June 30, 2010. Non-interest expense increased \$1.5 million in six months ended June 30, 2011 compared to June 30, 2010 due primarily to increased employee benefit accruals for incentives and retirement contributions.

Provision for loan losses totaled \$1.2 million for first two quarters 2011 compared to a provision of \$5.1 million first two quarters of 2010. Net loans charged off for first six months of 2011 totaled approximately \$989,000 compared to \$5.7 million in first six months of 2010. Reserve for losses on loans as a percent of total loans was 1.48% as of June

30, 2011 compared to 1.41% as of June 30, 2010 and 1.47% as of December 31, 2010.

Net income for second quarter 2011 was approximately \$851,000 more than second quarter 2010. Provision for loan losses decreased \$2.4 million when comparing second quarter 2011 to second quarter 2010. In comparing results of operations for second quarter 2011 to second quarter 2010, net interest income increased approximately \$561,000, non-interest income decreased approximately \$366,000 and non-interest expense increased \$1.3 million.

The efficiency ratio is a measure of non-interest expense as a percentage of total revenue. The Company computes the efficiency ratio by dividing non-interest expense by the sum of net interest income on a tax equivalent basis and non-interest income. This is a non-GAAP financial measure, which we believe provides investors with important information regarding our operational efficiency. Comparison of our efficiency ratio with those of other companies may not be possible because other companies may calculate the efficiency ratio differently. The efficiency ratio for the quarter ended June 30, 2011, 2010 and 2009 was 59.75%, 50.41%, and 63.29%, respectively.

The tangible common equity ratio is a non-GAAP measure used by management to evaluate capital adequacy. Tangible common equity is total equity less net accumulated other comprehensive income ("OCI"), goodwill and deposit-based intangibles. Tangible assets are total assets less goodwill and deposit-based intangibles. The tangible common equity ratio is 8.05% as of the quarter ended June 30, 2011 compared to 7.50% and 7.24% as of the quarters ended June 30, 2010 and 2009, respectively.

A reconciliation of non-GAAP measures of efficiency ratio and tangible common equity is provided as follows for the quarter ended June 30, 2011, 2010 and 2009:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
<b><u>Efficiency ratio:</u></b>			
Net interest income <sup>(1)</sup>	\$9,657	\$9,087	\$ 8,482
Non-interest income <sup>(2)</sup>	2,805	3,164	3,007
Total revenue	12,462	12,251	11,489
Non-interest expense	7,446	6,176	7,271
Efficiency ratio	59.75%	50.41%	63.29%
<b><u>Tangible common equity ratio:</u></b>			
Total equity capital	\$97,168	\$88,877	\$79,315
Less:			
Accumulated other comprehensive income	5,864	5,638	1,348
Goodwill	11,825	11,825	11,825
Other intangible assets	77	162	246
Tangible common equity	\$79,402	\$71,252	\$65,896
Total assets	\$998,400	\$962,552	\$922,584
Less:			
Goodwill	11,825	11,825	11,825
Other intangible assets	77	162	246
Tangible assets	\$986,498	\$950,565	\$910,513
Tangible common equity ratio	8.05%	7.50%	7.24%

(1) Net interest income includes interest and rates on securities that are non-taxable for federal income tax purposes that are presented on a taxable equivalent basis based on federal statutory rate of 34%.

(2) Non-interest income is presented net of any credit component of other-than-temporary impairment on available-for-sale securities recognized against earnings for the years presented.



## Expansion

The Company, through its strategic planning process, intends to seek profitable opportunities that utilize excess capital and maximize income in Tennessee. If the Company decides to acquire other banking institutions, its objective would be for asset growth and diversification into other market areas. Acquisitions and de novo branches might afford the Company increased economies of scale within the operation functions and better utilization of human resources. The Company would only pursue an acquisition or de novo branch if the board of directors determines it to be in the best interest of the Company and its shareholders. The Company does not currently have plans to acquire other banking institutions.

The Company owns two lots in Jackson, Tennessee, that are intended for construction of full service branches but construction is temporarily on hold because of current economic conditions. Construction of these facilities is expected to commence in the next two to five years.

## Forward-Looking Statements

Information contained herein includes forward-looking statements with respect to the beliefs, plans, risks, goals and estimates of the Company. Forward-looking statements are necessarily based upon estimates and assumptions that are inherently subject to significant banking, economic, and competitive uncertainties, many of which are beyond management's control. When used in this discussion, the words anticipate, project, expect, believe, should, will, intend, is likely, going forward, may and other expressions are intended to identify forward-looking statements. The forward-looking statements are within the meaning of section 27A of the Securities Act of 1933, as amended, and section 21E of the Securities Exchange Act of 1934, as amended. Such statements may include, but are not limited to, capital resources, strategic planning, acquisitions or de novo branching, ability to meet capital guidelines, governmental regulations, construction of new branch locations, dividends, critical accounting policies, allowance for loan losses, fair value estimates, goodwill, occupancy and depreciation expense, held-to-maturity securities, available-for-sale securities, trading securities, cash flows, diversification in the real estate loan portfolio, interest income, maturity of loans, loan impairment, loan ratings, maturity and re-pricing of deposits, borrowings with call features, dividend payout ratio, off-balance sheet arrangements, the impact of recently issued accounting standards, changes in funding sources, liquidity, interest rate sensitivity, net interest margins, payment status of corporate debt securities, non-accrual status of loans, contractual maturities of mortgage-backed securities and collateralized mortgage obligations, other-than-temporary impairment of securities, amortization expense, deferred tax assets, independent appraisals for collateral, property enhancement or additions, efficiency ratio, ratio of assets to employees, net income, changes in interest rates, loan policies, categorization of loans, maturity of FHLB borrowings and the effectiveness of internal control over financial reporting.

Forward-looking statements are based upon information currently available and represent management's expectations or predictions of the future. As a result of risks and uncertainties involved, actual results could differ materially from such forward-looking statements. The potential factors that could affect the Company's results include but are not limited to:

- Changes in general economic and business conditions;
- Changes in market rates and prices of securities, loans, deposits and other financial instruments;
- Changes in legislative or regulatory developments affecting financial institutions in general, including changes in tax, banking, insurance, securities or other financial service related laws;
- Changes in government fiscal and monetary policies;
- The ability of the Company to provide and market competitive products and services;

- Concentrations within our loan portfolio;
- Fluctuations in prevailing interest rates and the effectiveness of the Company's interest rate hedging strategies;
- The Company's ability to maintain credit quality;
- The effectiveness of the Company's risk monitoring systems;
- The ability of the Company's borrowers to repay loans;
- The availability of and costs associated with maintaining and/or obtaining adequate and timely sources of liquidity;
- Geographic concentration of the Company's assets and susceptibility to economic downturns in that area;
- The ability of the Company to attract, train and retain qualified personnel;

- Changes in consumer preferences; and
- Other factors generally understood to affect financial results of financial services companies.

The Company undertakes no obligation to update its forward-looking statements to reflect events or circumstances that occur after the date of this quarterly report on Form 10-Q.

## **Critical Accounting Policies**

The accounting and reporting of the Company and its subsidiaries conform to accounting principles generally accepted in the United States ( GAAP ) and follow general practices within the industry. Preparation of financial statements requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Management believes that the Company's estimates are reasonable under the facts and circumstances based on past experience and information supplied from professionals, regulators and others. Accounting estimates are considered critical if (i) management is required to make assumptions or judgments about items that are highly uncertain at the time estimates are made and (ii) different estimates reasonably could have been used during the current period, or changes in such estimates are reasonably likely to occur from period to period, that could have a material impact on presentation of the Company's Consolidated Financial Statements.

The development, selection and disclosure of critical accounting policies are discussed and approved by the Audit Committee of the Bank's Board of Directors. Because of the potential impact on the financial condition or results of operations and the required subjective or complex judgments involved, management believes its critical accounting policies consist of the allowance for loan losses, fair value of financial instruments and goodwill.

### *Allowance for Loan Losses*

The allowance for losses on loans represents management's best estimate of inherent losses in the existing loan portfolio. Management's policy is to maintain the allowance for loan losses at a level sufficient to absorb reasonably estimated and probable losses within the portfolio. Management believes the allowance for loan loss estimate is a

critical accounting estimate because: (i) changes can materially affect provision for loan loss expense on the income statement, (ii) changes in the borrower's cash flows can impact the allowance, and (iii) management makes estimates at the balance sheet date and also into the future in reference to the allowance. While management uses the best information available to establish the allowance for loan losses, future adjustments may be necessary if economic or other conditions change materially. In addition, federal regulatory agencies as a part of their examination process periodically review the Bank's loans and allowances for loan losses and may require the Bank to recognize adjustments based on their judgment about information available to them at the time of their examination. See Note 1 of the Company's Consolidated Financial Statements included elsewhere in this Quarterly Report on Form 10-Q for more information.

*Fair Value of Financial Instruments*

Certain assets and liabilities are required to be carried on the balance sheet at fair value. Further, the fair value of financial instruments must be disclosed as a part of the notes to the consolidated financial statements for other assets and liabilities. Fair values are volatile and may be influenced by a number of factors, including market interest rates, prepayment speeds, discount rates, the shape of yield curves and the credit worthiness of counter parties.

Fair values for the majority of the Bank's available-for-sale investment securities are based on observable market prices obtained from independent asset pricing services that are based on observable transactions but not quoted market prices.

Fair value of derivatives (if any) held by the Company is determined using a combination of quoted market rates for similar instruments and quantitative models based on market inputs including rate, price and index scenarios to generate continuous yield or pricing curves and volatility factors. Third party vendors are used to obtain fair value of available-for-sale securities and derivatives (if any). For more information, see Note 10 in the Company's Consolidated Financial Statements included elsewhere in this Quarterly Report on Form 10-Q.

### *Goodwill*

The Company's policy is to review goodwill for impairment at the reporting unit level on an annual basis unless an event occurs that could potentially impair the goodwill amount. Goodwill represents the excess of the cost of an acquired entity over fair value assigned to assets and liabilities. Management believes accounting estimates associated with determining fair value as part of the goodwill test are critical because estimates and assumptions are made based on prevailing market factors, historical earnings and multiples and other contingencies. For more information, see Note 8 in the Consolidated Financial Statements included elsewhere in this Quarterly Report on Form 10-Q.

### **Results of Operations**

Results of operations for second quarter 2011 compared to second quarter 2010 reflect strong net interest margin and decreased provision for loan losses and losses. Key performance metrics for the Company reflect strategic efforts to preserve capital the past two years compared to previous years. Such key metrics for the six months ended June 30 for the years presented were as follows:

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Net Income to Average Total Assets	1.20%	0.88%	0.89%	0.99%	1.02%
Net Income to Average Total Equity	12.75%	9.72%	10.29%	11.78%	12.16%
Dividends Declared to Net Income (per share)	24.69%	25.97%	39.39%	47.82%	49.57%
Average Equity to Average Total Assets*	10.22%	10.02%	9.50%	9.10%	9.19%

\*Represents primary capital including the allowance for loan losses.

Earnings per share increased \$0.46 or 40.0% when comparing the first six months of 2011 and 2010 and increased \$0.23 per share or 41.7% when comparing three months ended June 30, 2011 and 2010. The increase in earnings per share in both year-to-date and quarter-to-date June 30, 2011 is primarily attributable to decreased provision for loan losses and losses in 2011 compared to 2010.

Net interest income is the principal source of earnings for the Company and is defined as the amount of interest generated by earning assets minus interest cost to fund those assets. Net interest income increased approximately \$561,000 or 6.5%, when comparing second quarter 2011 to second quarter 2010. The net yield on average earning assets for the second quarters of 2011 and 2010 decreased 33 basis points. Cost of interest bearing liabilities decreased 40 basis points from 1.61% in second quarter 2010 to 1.21% in second quarter 2011. Net interest margin for second quarter 2011 was 4.35%, which reflects an increase of 5 basis points above second quarter 2010 and increased 7 basis points compared to 4.28% for the year ended December 31, 2010. Second quarter 2011 net interest margin improved as cost of interest-bearing liabilities decreased more than the decreased yield on interest-earning assets. The Company has historically maintained stable net interest margins in the range of 3.50% to 4.00% as federal funds rates fluctuated between 0.00% and 5.25%. However, during the unique historically low extended low rate period during the past three years, net interest margins have steadily improved and been maintained above 4.0% due to the Company's ability to re-price liabilities downward at a faster pace than declining yields on earning assets.

Average earning assets to total average assets was 89% for the quarter ended June 30, 2011. Average earning assets to average total assets has historically been less than 90% as dilution is caused by significant investments in fixed assets and Bank-owned life insurance (BOLI) policies, which total \$51.6 million or 5.2% of total assets as of June 30, 2011. Dilution is also caused by the level of OREO maintained since 2009 (see detail section below titled "Other Real Estate").

Average interest-bearing deposits in second quarter 2011 compared to the same period in 2010 reflect an increase of \$53.4 million or 8.1%. Cost of interest bearing deposits decreased 22 basis points from second quarter 2010 to second quarter 2011.

The following quarterly average balances, interest, and average rates are presented in the following table (dollars in thousands):

	QUARTER ENDING JUNE 30,								
	2011			2010			2009		
	Average Balance	Average Interest	Average Rate	Average Balance	Average Interest	Average Rate	Average Balance	Average Interest	Average Rate
<b>ASSETS</b>									
Loans <sup>(1)(2)(3)</sup>	\$548,354	\$8,692	6.34%	\$567,617	\$9,076	6.40%	\$585,686	\$9,470	6.47%
Taxable investment securities	207,282	1,678	3.24%	169,570	1,606	3.79%	148,791	1,840	4.95%
Tax-exempt investment securities <sup>(4)</sup>	106,724	1,670	6.26%	92,787	1,483	6.39%	73,858	1,215	6.58%
Interest earning deposits in banks	16,475	14	0.34%	1,054	2	0.76%	803	5	2.49%
Federal funds sold	8,679	7	0.32%	13,934	11	0.32%	7,371	7	0.38%
Total interest earning assets	887,514	12,061	5.44%	844,962	12,178	5.77%	816,509	12,537	6.14%
Cash and due from banks	13,405			16,997			15,137		
Bank premises and equipment	29,809			30,505			31,329		
Other non-earning assets	66,483			65,951			54,372		
Total Assets	997,211			958,415			917,347		
<b>LIABILITIES AND EQUITY</b>									
Interest bearing deposits	714,027	1,983	1.11%	660,619	2,189	1.33%	626,397	3,009	1.92%
Other interest bearing liabilities	79,124	421	2.13%	109,158	902	3.31%	117,082	1,046	3.57%
Total interest bearing liabilities	793,151	2,404	1.21%	769,777	3,091	1.61%	743,479	4,055	2.18%
Non-interest bearing demand deposits	103,333			94,781			87,323		
Other non-interest bearing liabilities	6,026			6,086			6,274		
Total liabilities	902,510			870,644			837,076		
Total equity	94,701			87,771			80,271		
Total liabilities and equity	\$997,211			\$958,415			\$917,347		
Net interest income		\$9,657			\$9,087			\$8,482	
Net yield on average earning assets			4.35%			4.30%			4.16%



- (1) Loan totals are loans held for investments and net of unearned income and loan loss reserves
- (2) Fee Income on loans held for investment is included in interest income and the computations of the yield. However, loans held for sale and related mortgage banking income are reported in other assets and other income and therefore, are excluded.
- (3) Includes loans on non-accrual status.
- (4) Interest and rates on securities, which are non-taxable for federal income tax purposes, are presented on a taxable equivalent basis.

Provision for loan losses for second quarter 2011 decreased to approximately \$650,000 compared to \$3.1 million in second quarter 2010. Net charge-offs for second quarter 2011 were approximately \$670,000 compared to \$3.9 million in 2010 and approximately \$376,000 in second quarter 2009. Allowance for losses on loans as a percent of total loans was 1.48% as of June 2011 compared to 1.41% as of June 2010, and 1.47% as of December 2010. See also Nonperforming Loans and Allowance for Loan Losses section below.

Non-interest income represents fees and other income derived from sources other than interest-earning assets. Non-interest income decreased 11.5% when comparing second quarters 2011 and 2010. In second quarter of 2011, non-interest income contributed 19.5% to total revenue compared to 21.4% for the same period last year.

Decreased non-interest income in second quarter 2011 is due to approximately \$515,000 reduction in gains on sale of available-for-sale securities. See additional information in Investment Securities section below. Mortgage banking income decreased approximately \$156,000 due to smaller volume of mortgage originations in second quarter 2011 compared to second quarter 2010. Income from fiduciary activities and brokerage fees increased modestly in second quarter 2011 approximately \$5,000 and \$96,000, respectively, as compared to second quarter 2010. Service charges on deposits decreased approximately \$111,000 due to lower fee income related to overdrafts in second quarter 2011 compared to second quarter 2010. Increased earnings on bank owned life insurance of approximately \$40,000 is a result of overall improvement in yields in the current quarter. Losses on sale (or write down) of foreclosed property totaled approximately \$452,000 in second quarter 2011 compared to approximately \$803,000 in second quarter 2010.

The decrease of approximately \$76,000 in other non-interest income primarily relates to a decrease of approximately \$89,000 in income from White & Associates/First Citizens Insurance LLC in second quarter 2011 compared to second quarter 2010. Lower earnings from the insurance subsidiary are partially due to negative impact of recently enacted legislation related to health insurance and crop insurance. Income from the insurance subsidiary totaled approximately \$114,000, \$202,000, and \$261,000 in second quarters of 2011, 2010, and 2009, respectively. The following table compares non-interest income for second quarter of 2011, 2010 and 2009 (dollars in thousands):

	<u>2011</u>	<u>% Change</u>	<u>2010</u>	<u>% Change</u>	<u>2009</u>
Mortgage banking income	\$ 121	-56.32%	\$ 277	-16.31%	\$ 331
Income for fiduciary activities	191	2.69%	186	-15.45%	220
Service charges on deposits accounts	1,652	-6.30%	1,763	1.91%	1,730
Brokerage fees	339	39.51%	243	-28.11%	338
Gain (loss) on sale of securities	481	-51.71%	996	-5958.8%	(17)

Edgar Filing: FIRST CITIZENS BANCSHARES INC /TN/ - Form 10-Q

Loss on sale of foreclosed property	(452)	-43.71%	(803)	338.80%	(183)
Earnings on bank owned life insurance	168	31.25%	128	-42.08%	221
Other non-interest income	305	-19.95%	381	-9.29%	420
Total non-interest income	\$2,805	-11.54%	\$3,171	3.63%	\$3,060

Other-than-temporary impairment has been recognized on two available-for-sale securities during first six months of 2010. One of the two securities also had a small credit loss of approximately \$7,000 in second quarter 2010. The credit loss component of the impairment recorded against earnings was approximately \$171,000 for the two quarters ended June 30, 2010 compared to approximately \$53,000 for first two quarters of 2009. No other-than-temporary impairment charges were recognized in earnings for the three or six months ended June 30, 2011. See Investment Securities section for additional information.

Non-interest expense represents operating expenses of the Company that increased \$1.3 million or 20.6% second quarter 2011 compared to second quarter 2010. Salary and benefits expense is the largest component of non-interest expense and increased \$1.2 million or 40% in second quarter 2011 compared to second quarter 2010 as employee benefit expense accruals for incentive compensation and retirement contributions were lowered in 2010 to help offset increased provision for loan losses and other real estate expenses incurred during second quarter 2010. Incentive and retirement contribution accruals increased approximately \$1.0 million in second quarter 2011 compared to second quarter 2010. The majority of employees receive performance-based incentives based on factors designed to achieve strategic goals and are balanced for risk and reward. Such factors are aligned with strategic objectives and include achievement of a certain ROE level, accomplishing annual budget goals, and attainment of business development goals, asset quality goals, and other metrics applicable to the individual's job responsibilities. Contributions to the Company's Employee Stock Ownership Plan (ESOP) are discretionary and thus, may be lowered or eliminated in accordance with the plan documents.

Depreciation and net occupancy expense are consistent with prior year expenses with modest 2% decrease in net occupancy and 4% increase in depreciation expense. Purchases of fixed assets in first six months of 2011 totaled approximately \$538,000 compared to approximately \$713,000 in first six months of 2010. Data processing (which includes computer services) expense also decreased modestly by approximately \$29,000. Data processing year-to-date through June 30, 2011 reflects a 16% increase which reflects increased costs associated with strategic efforts to ensure integrity and security of customer data, improve efficiency of operations and in order to comply with ever increasing regulatory burdens.

Expense for FDIC insurance decreased approximately \$81,000 in second quarter 2011 compared to second quarter 2010. In December 2009, the FDIC required the Bank to pre-pay projected assessments for 2010 through 2012 totaling \$4.2 million. The prepaid assessment is reflected in Other Assets and totals \$2.5 million as of June 30, 2011.

Other real estate expense for second quarter 2011 was approximately \$199,000 compared to approximately \$177,000 in second quarter 2010. See Other Real Estate section below for additional information.

No impairment of goodwill has been recorded for the current and prior reportable periods. Core deposit intangible expense for the current reportable quarter was flat at approximately \$21,000. Quarter-to-date advertising, community relations, and other forms of marketing expenses were approximately \$153,000 or 2.05% of non-interest expense in second quarter 2011 compared to approximately \$172,000 or 2.8% of non-interest expense in second quarter 2010. Marketing and advertising items are expensed at the time they are incurred.

The following table compares non-interest expense for second quarter of 2011, 2010 and 2009 (dollars in thousands):

	<u>2011</u>	<u>% Change</u>	<u>2010</u>	<u>% Change</u>	<u>2009</u>
Salaries and employee benefits	\$4,195	41.25%	\$2,970	-24.27%	\$3,922
Net occupancy expense	418	-2.11%	427	-1.16%	432
Depreciation	448	4.67%	428	-7.16%	461
Data processing expense	378	-7.13%	407	42.81%	285
Legal and professional fees	103	56.06%	66	135.71%	28
Stationary and office supplies	56	5.66%	53	-1.85%	54
Amortization of intangibles	21	0.00%	21	0.00%	21
Advertising and promotions	153	-11.05%	172	4.88%	164
FDIC insurance premium expense	219	-27.00%	300	-56.90%	696
Other real estate expenses	199	12.43%	177	121.25%	80
Other expenses	1,256	8.74%	1,155	2.39%	1,128
Total non-interest expense	\$7,446	20.56%	\$6,176	-15.06%	\$7,271

## Changes in Financial Condition

Total assets increased \$24.0 million or 2.5% during the first six months of 2011. Loans, net of the allowance for loan losses, increased by \$12.1 million or approximately 2.2% during first two quarters of 2011 primarily attributable to seasonality of agriculture production loans. The Company continues to fund loans but remains steadfast in its commitment to asset quality by not compromising underwriting standards in order to grow its loan portfolio. The Company also shifted funds from cash and cash equivalents which decreased \$18.2 million to investment securities and interest-bearing deposits in other banks. Investment securities increased \$29.6 million or 10% during six months ended June 30, 2011. Interest bearing deposits at other banks increased \$4.1 million as a result of maintaining a higher balance at the Federal Reserve Bank rather than daily federal funds sold at correspondent banks as part of the Bank's strategic risk management of balances held at correspondent banks and net interest margin.

Total deposits increased \$20.5 million or 2.6% during first six months of 2011. Demand deposits increased \$1.7 million or 1.7% during the first six months of 2011. Demand deposits continue to fluctuate and exceeded the historical range of \$85 million to \$105 million. In 2011, month-to-date average demand balances were in the range of \$97 million to \$105 million and the year-to-date daily average through June 30, 2011 was \$102 million. Time deposits decreased \$2.6 million or 0.7% during the first six months of 2011. Savings deposits increased \$21.4 million or 6.6% during six months ended June 30, 2011. Seasonality of municipal deposits contributed to the overall increase of approximately \$20.5 million in total deposits.

Securities sold under agreements to repurchase increased approximately \$817,000 or 2.4% since year-end 2010. Other borrowings decreased \$6.7 million or 12.9% in first two quarters of 2011 as a result of principal reductions on amortizing and repayment of matured FHLB advances.

## Investment Securities

Investment securities are primarily held in the bank's subsidiary, First Citizens Investments, Inc. and in its subsidiary, First Citizens Holdings, Inc. The bank has a portfolio advisory agreement with a third party vendor to manage the investment portfolio. Quarterly average rates for taxable securities for second quarter end 2011 decreased 55 basis points and tax-exempt securities decreased 13 basis points compared to second quarter 2010. The investment

portfolio is heavily weighted in agency mortgage-related securities, which accounted for approximately 66% of total portfolio. The Company's goal continues to be to steadily maintain or improve the quality of the investment portfolio without taking on material risk.

Pledged investments reflect a market value of \$194 million as of June 30, 2011.

The carrying value of investment securities as of June 30 for each of past five years are summarized as follows (in thousands):

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
U. S. Treasury & government agencies	\$213,583	\$170,206	\$143,530	\$137,100	\$130,556
State & political subdivisions	110,244	92,222	76,783	54,244	45,850
All others	606	1,949	1,935	4,112	6,876
Total investment securities	\$324,433	\$ 264,377	\$222,248	\$195,456	\$183,282

Investments are classified according to intent under generally accepted accounting principles. There are no securities classified in the trading category for any period presented in this report. Also, there were no securities in the held-to-maturity category as of June 30, 2011 or December 31, 2010. Amortized cost and fair market value of available-for-sale securities as of June 30, 2011 and December 31, 2010 were as follows (in thousands):

	<u>June 30, 2011</u>		<u>December 31, 2010</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>	<u>Amortized Cost</u>	<u>Fair Value</u>
U. S. government agencies and corporation obligations	\$207,332	\$213,583	\$189,280	\$191,443
Obligations of states and political subdivisions:				
Taxable securities	1,415	1,402	1,415	1,318
Tax-exempt securities	103,942	108,842	98,359	101,132
U. S. securities:				
Other debt securities	2,220	564	2,675	885
Equity securities	23	42	23	45
Total	\$314,932	\$324,433	\$291,752	\$294,823

Accumulated other comprehensive income reflects \$5.9 million and \$1.9 million net unrealized gain on securities, net of tax as of June 30, 2011 and December 31, 2010, respectively. During first six months of 2011, net unrealized gain (pre-tax) on securities increased \$6.4 million from year end 2010 to June 30, 2011 as overall market values of agency mortgage-backed securities (MBS), agency collateralized mortgage obligations (CMOs) and municipal securities held in the portfolio improved. The impact of the current bond market environment consists of overall strong market values but lower re-investment yields. Market values in the investment portfolio are also heavily influenced by U. S. Treasury curve. The 10-year Treasury rate was 3.22% as of June 2011 compared to 2.97% as of June 2010 and 3.30% as of December 2010. The two-year Treasury rates were approximately 0.50% in June 2011 compared to 0.61% in June 2010 and 0.61% at year-end 2010.

In 2010 and 2011, the Company implemented strategies to realize portions of the unrealized gain on the investment portfolio. In the six months ended June 30, 2011, the Company executed two transactions totaling \$37.9 million with a realized gain on sale of approximately \$943,000. Proceeds from the sales were reinvested primarily into 10-year and 15-year agency MBS or CMO. The Company continues to employ a strong due diligence process on securities purchases and factors considered include but are not limited to type of security, diversification among and within portfolio sectors, internal policy limits, credit quality of issuer and/or underlying collateral, ratings, yield, duration, expected life, maturity date, etc. The effect of these transactions did not significantly change key metrics of the portfolio such as yield, short-term cash flow, price sensitivity, rate shock scenarios, etc.

Investments totaling approximately \$44.9 million were sold in first six months of 2010 at a realized gain of \$1.5 million. Proceeds from the sale of investments were reinvested into securities consisting of agency MBS and CMO as well as municipal securities.



## Loans

The following table sets forth total loans held for investment net of unearned income by category for the past five years (in thousands):

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Real estate-construction	\$ 45,416	\$ 55,433	\$ 76,337	\$109,788	\$ 91,707
Real estate mortgage	404,492	401,261	402,071	381,407	349,239
Commercial, financial and agricultural	75,836	82,388	81,614	91,291	81,086
Consumer installment	29,903	32,021	34,351	36,928	37,357
Other	4,404	4,552	4,824	10,906	6,631
Total loans	\$560,051	\$575,655	\$599,197	\$630,320	\$566,020

Loans increased \$12.1 million from December 31, 2010 to June 30, 2011 but decreased \$15.6 million from June 30, 2010 to June 30, 2011. Total real estate loans decreased \$6.8 million from June 30, 2010 to June 30, 2011. Commercial, financial and agricultural loans decreased \$6.6 million and consumer installment loans decreased \$2.1 million when comparing June 30, 2011 to June 30, 2010. Loan demand continues to be slow in 2011 and the Company remains strategically cautious with its growth strategies under the current economic conditions.

The loan portfolio was heavily weighted in real estate loans, which accounted for approximately \$450 million or 80.3% of total portfolio. Commercial and residential construction loans have been on a declining trend since 2008 comprising \$45.4 million or 8.1% of total loans as of June 2011 compared to \$55.4 million or 9.6% as of June 2010. Although the portfolio was heavily weighted in real estate, the Bank did not and does not invest in sub-prime or non-traditional mortgages. Within real estate loans, residential mortgage loans (including residential construction and home equity lines of credit) were the largest category comprising \$181 million or 32.4% of loans as of June 30, 2011 compared to \$204 million or 35% of total loans as of June 30, 2010.

Diversification of the real estate portfolio is a necessary and desirable goal of the real estate loan policy. In order to achieve and maintain a prudent degree of diversity, given the composition of the market area and the general economic state of the market area, the Company strives to maintain real estate loan portfolio diversification. Risk monitoring of commercial real estate concentrations is performed in accordance with regulatory guidelines and includes assessment of risk levels of various types of commercial real estate and review of ratios of various concentrations of commercial real estate as a percentage of capital.

The aggregate amount of loans the company is permitted to make under applicable bank regulations to any one borrower is 15% of unimpaired capital. The Bank's legal lending limit at June 30, 2011 was \$14.5 million. Although the Bank's legal lending limit has been in excess of \$10 million for several years, the Bank rarely extends credit in excess of \$5 million to one borrower. There were no material reportable contingencies as of June 30, 2011.

#### Agricultural Loans

First Citizens is one of the largest agriculture lenders in the State of Tennessee and is the only preferred Farm Services Agency community bank lender in Tennessee. Agriculture makes a significant contribution to Dyer County commerce, generating approximately \$75-\$85 million in revenue on an annual basis. Agricultural credits including

loans secured by farmland and loans to finance agricultural production comprise \$77 million of total loans as of June 30, 2011 and \$76 million as of June 30, 2010. Net charge-offs in this category were approximately \$76,000 for the six months ended June 30, 2011. There were no charge-offs or recoveries in this category for the quarter or six months ended June 30, 2010.

## Non-Performing Loans and Allowance For Loan Losses

The Company continues to battle the effects of current economic factors including but not limited to declining real estate values and unemployment. While overall conditions deteriorated during the economic recession, the impact in our markets appears to have been less severe overall than at the national level and was primarily concentrated in residential construction and land development loans in and around Shelby County. Credit quality deterioration in this sector of the portfolio appears to have stabilized as evidenced by the reduction in net loans charged off in and decreased level of loans transferred to OREO for the six months ended June 30, 2011 compared to the six months ended June 30, 2010.

Non-current loans at second quarter end 2011 were 1.38% of total loans compared to 0.79% and 2.02% as of second quarter end 2010 and 2009, respectively. Non-performing loans have been in the 1% to 2% range over the past three years. Directionally consistent with the level of past due loans, the allowance for loan losses as a percentage of total loans was 1.48%, 1.41% and 1.48% as of June 30, 2011, 2010 and 2009, respectively. The following table sets forth the balance of non-performing loans as of June 30, for the years indicated (in thousands):

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Non-accrual loans:					
Commercial, financial & agricultural	\$ 627	\$ 522	\$ 298	\$ 581	\$ 15
Real estate-construction	1,388	1,280	3,489	45	0
Real estate-mortgage	2,397	1,485	4,990	859	248
Installment loans to individuals	200	61	38	48	72
Total non-accrual loans	\$4,612	\$3,348	\$8,815	\$1,533	\$335
Loans 90 days past due accruing interest:					
Commercial, financial & agricultural	\$ 535	\$ -	\$29	\$38	\$27
Real estate-construction	-	-	609	46	-
Real estate-mortgage	2,528	1,164	2,469	1,896	1,488
Installment loans to individuals	44	50	3	53	36
Total loans 90 days past due accruing interest	3,107	1,214	3,110	2,033	1,551
Total non-current loans	\$7,719	\$4,562	\$11,925	\$3,566	\$1,886
Total non-current loans as % of total loans	1.38%	0.79%	2.02%	0.60%	0.34%
Troubled debt restructuring					
Commercial, financial and agricultural	\$ 12	\$20	\$22	\$29	\$-
Real estate-construction	-	-	-	-	-
Real estate-mortgage	2,752	3,002	1,137	1,145	-
Installment loans to individuals	48	84	107	83	-
Total troubled debt restructuring	\$2,812	\$3,106	\$1,266	\$1,257	\$-
Total troubled debt restructuring as a % of total loans	0.50%	0.54%	0.21%	0.21%	0.00%
Other real estate & other repossessed property	\$12,934	\$13,344	\$4,425	\$3,110	\$2,457
Non-accrual debt securities	367	19	-	-	-
Total non-performing assets	\$23,832	\$21,031	\$17,616	\$7,933	\$4,343
Total non-performing assets as % of total assets	2.39%	2.20%	1.90%	0.90%	0.50%

An analytical model based on historical loss experience, current trends and economic conditions as well as reasonably foreseeable events is used to determine the amount of provision to be recognized and to test the adequacy of the loan loss allowance. The ratio of allowance for loan losses to total loans, net of unearned income, was 1.48% as of June 30, 2011 compared to 1.41% as of June 30, 2010 and 1.47% at year-end 2010. The following recaps activity in the allowance for the first two quarters for each of the past five year and the allowance for loan losses as a percent of total loans as of June 30 for each of the years presented:

	YEAR-TO-DATE ENDED JUNE 30,				
	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Allowance for loan losses:					
Beginning of period balance	\$8,028	\$8,784	\$7,300	\$6,328	\$6,211
Loans charged off	(1,151)	(5,903)	(1,869)	(701)	(477)
Recovery of loans previously charged off	162	171	223	198	169
Net loans charged-off	(989)	(5,732)	(1,646)	(503)	(308)
Provision for loan losses	1,225	5,050	3,200	1,108	333
End of period balance	\$8,264	\$8,102	\$8,854	\$6,933	\$6,236
Loans, end of period balance	\$560,051	\$575,523	\$599,197	\$630,320	\$563,051
Allowance for loan losses as % of total loans	1.48%	1.41%	1.48%	1.10%	1.11%

The following table recaps activity in the allowance for loan losses in second quarter for the past five years and the ratio of net charge offs for the quarter as a percentage of average loans outstanding (dollars in thousands):

	QUARTER ENDED JUNE 30,				
	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Average net loans outstanding	\$548,354	\$567,617	\$585,686	\$608,261	\$553,890
Allowance for loan losses:					
Beginning of period balance	\$8,305	\$8,976	\$8,430	\$6,342	\$6,418
Loans charged off	(782)	(3,989)	(539)	(248)	(411)
Recovery of loans previously charged off	91	65	163	98	62
Net loans charged-off	(691)	(3,924)	(376)	(150)	(349)
Provision for loan losses	650	3,050	800	741	167
End of period balance	\$8,264	\$8,102	\$8,854	\$6,933	\$6,236
Ratio of net charge-offs during the quarter to average net loans outstanding	0.13%	0.69%	0.06%	0.02%	0.06%

Net loans charged off in second quarter for each of last five years by category were as follows (dollars in thousands):

	QUARTER ENDED JUNE 30,				
	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Charge-offs:					
Domestic:					
Commercial, financial & agricultural	(\$416)	(\$244)	(\$209)	(\$26)	(\$68)
Real estate-construction	(204)	(3,456)	(14)	(143)	(93)
Real estate-mortgage	(130)	(223)	(204)	(44)	(138)
Installment loans to individuals	(32)	(66)	(112)	(35)	(112)
Total charge-offs	(\$782)	(\$3,989)	(\$539)	(\$248)	(\$411)
Recoveries:					
Domestic:					
Commercial, financial & agricultural	\$9	\$25	\$9	\$6	\$2
Real estate-construction	51	9	94	0	10
Real estate-mortgage	6	10	31	61	32
Installment loans to individuals	25	21	29	30	18

Total recoveries	91	65	163	97	62
Net loans charged off	(\$691)	(\$3,924)	(\$376)	(\$151)	(\$349)

## Other Real Estate

The book value of other real estate owned ( OREO ) was \$12.9 million as of June 30, 2011 and \$14.7 million at December 31, 2010. As evidenced by the statement of cash flows, loans totaling \$1.5 million were transferred from loans into other real estate during first two quarters of 2011 compared to \$6.7 million transferred from loans into other real estate during first two quarters of 2010.

As of current quarter end, there were over 100 properties in OREO consisting primarily of residential lots, land for development and other commercial purpose properties. Approximately 86% of the \$11.1 million in OREO is located in Shelby County, Tennessee and surrounding counties. Approximately 10% or \$1.4 million in OREO is located in or around Williamson County, Tennessee. Management continues efforts to market and liquidate OREO with minimal losses. A lack of consumer confidence in a slowly recovering economy continues to suppress sales of real estate as well as placing ongoing pressure on real estate values.

Accounting for adjustments to the value of OREO when recorded subsequent to foreclosure is accomplished on the basis of an independent appraisal. The asset is recorded at the time of foreclosure at the lesser of its appraised value or the loan balance. Any reduction in value at the time of acquisition of the property is charged to the allowance for loan losses. All other real estate parcels are appraised annually and the carrying value adjusted to reflect the decline, if any, in its realizable value. Write-downs subsequent to foreclosure and gains or losses on the sale of OREO are reported in Loss on Sale of Foreclosed Property in the Non-Interest Income section of the Consolidated Income Statements. The net loss on sale or writedown of OREO for first two quarters of 2011 totaled approximately \$805,000 compared to net loss of \$819,000 for first two quarters of 2010.

Other real estate expenses totaled approximately \$408,000 in six months ended June 30, 2011 compared to approximately \$324,000 in six months ended June 30, 2010. Other real estate expenses consist of expenses related to owning the property such as property taxes, insurance, property improvements and maintenance costs.

Activity in OREO for second quarter 2011, 2010 and 2009 consisted of the following:

	<b><u>2011</u></b>	<b><u>2010</u></b>	<b><u>2009</u></b>
Beginning balance	\$13,205	\$11,035	\$5,557
Acquisitions	1,236	4,668	334
Capitalized costs	4	10	169
Dispositions	(1,059)	(1,566)	(1,452)
Valuation adjustments through earnings	(452)	(803)	(183)
Ending balance	\$12,934	\$13,344	\$4,425



## Liquidity

Liquidity is managed to ensure there is ample funding to satisfy loan demand, investment opportunities, and large deposit withdrawals. The Bank's liquidity position continues to be stable as asset growth remains strategically controlled in the 2%-5% range. The Company's primary funding sources include customer core deposits, FHLB borrowings, other borrowings, and correspondent borrowings. Customer based sources accounted for 90% of total funding as of June 30, 2011 compared to 87% as of June 30, 2010 and 90% as of year-end 2010. As of June 30, 2010, the Company had \$23 million in deposit funds from the State of Tennessee.

The Bank participates in Certificate of Deposit Account Registry Service ( CDARS ). CDARS is a deposit placement service that allows the Bank to accept very large-denomination certificates of deposit ( CDs ) (up to \$50,000,000) from customers and ensures that 100% of those CDs are FDIC-insured. Participating in this network enhances the Bank's ability to attract and retain large-denomination depositors without having to place them in a Sweep or Repurchase Agreement. The CDARS network provides a means to place reciprocal deposits for the Bank's customers, purchase time deposits (referred to as One-Way Buy deposits) or to sell excess deposits (referred to as One-Way Sell deposits). One-Way Buy deposits are structured similar to traditional brokered deposits. The Bank held reciprocal deposits and One-Way Buy deposits in the CDARS program totaling \$27 million as of June 30, 2011 and 2010 and \$26 million as of December 31, 2010. CDARS accounts are classified as brokered time deposits for regulatory reporting purposes and are included in the following brokered deposit balances. The Bank had \$27 million of brokered certificate of deposits comprising 3.3% of total deposits as of June 30, 2011 compared to \$28 million or 3.8% of total deposits as of June 30, 2010 and \$26 million or 3.2% as of year-end 2010.

Borrowed funds from the FHLB totaled \$35 million and accounted for 3.9% of total funding as of June 30, 2011 and \$42 million or 4.7% of total funding as of December 31, 2010. The decrease in FHLB advances was due to repayment of matured advances and reduction in amortizing advances totaling \$6.7 million since year end 2010.

Appropriate liquidity risk management remains a high priority for the Company. The Company's liquidity position is strengthened by ready access to a diversified base of wholesale borrowings. These include correspondent borrowings, federal funds purchased, securities sold under agreements to repurchase, FHLB advances, brokered certificates of deposit, and others. Rates on wholesale borrowing sources including FHLB advances, overnight federal funds purchased, and brokered deposits continue to be funding sources that offer attractive pricing in the current environment.

As of June 30, 2011, the Bank has available lines of credit for federal fund purchases totaling \$54.5 million with four correspondent banks as well as additional borrowing capacity of \$71 million with FHLB.

The Company maintains a crisis contingency liquidity plan at the bank and holding company level to defend against any material downturn in its liquidity position.

## Capital Resources

Management of shareholder equity in a highly regulated environment requires a balance between leveraging and return on equity while maintaining adequate capital amounts and ratios. Total capital on June 30, 2011 was \$97.2 million, up 8.8% from \$89.3 million on December 31, 2010. The increase in capital consists of an increase in unrealized gains on available-for-sale securities as well as undistributed net income. The Company has historically maintained capital in excess of minimum levels established by the Federal Reserve Board. Total risk-based capital ratio as of June 30, 2011 was 15.9%, significantly in excess of the 10% mandated by regulatory guidelines to be considered a well-capitalized institution. Capital as a percentage of total assets for second quarter is presented in the following table for the years indicated (excluding loan loss reserves):

<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
9.73%	9.23%	8.60%	7.92%	8.26%

Dividends were \$0.20 per share in second quarter 2011 compared to \$0.15 per share in second quarter 2010 and 2009. As a precautionary measure beginning second quarter 2009, core quarterly dividends per share were reduced from \$0.29 to \$0.15 in order to preserve capital and strengthen the Company's capital position to prepare to pursue opportunities for growth as economic conditions improve. As earnings and capital remain strong, the dividends were conservatively increased to \$0.20 per share per quarter in 2011. The dividend payout ratio was 24.69%, 25.97% and 39.39% for second quarter 2011, 2010 and 2009, respectively. The Company anticipates continuing to pay quarterly dividends \$0.20 per share in 2011 and consideration of a special dividend contingent on the Company's actual and projected earnings and capital levels in December 2011. The dividend payout ratio for the year ending December 31, 2011 is expected to be in the range of 40-50%, which is within our historical payout range.

The Company repurchased 14,836 shares of its own stock during second quarter 2011 for an average price of \$33.76 per share and aggregate price of approximately \$500,000. The Company has no formal plans or programs in place to repurchase common stock but repurchases shares as opportunities arise in order to provide liquidity for shareholders and as prudent given the company's current and forecasted capital position. There were no treasury stock sale transactions during second quarter 2011 and no treasury transactions during second quarter 2010.

### Recently Issued Accounting Standards

In January 2011, the FASB issued ASC Update 2011-1 Receivables (Topic 310): Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20. This update postponed the effective date to periods ending after June 15, 2011 for certain required disclosures related to troubled debt restructurings that were included in ASC Update 2010-20.

In April 2011, the FASB issued ASU No. 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring. This standard amends previous guidance with respect to troubled debt restructurings. This updated guidance is designed to assist creditors with determining whether or not a restructuring constitutes a troubled debt restructuring. In particular, additional guidance has been added to help creditors determine whether a concession has been granted and whether a debtor is experiencing financial difficulties. Both of these conditions are required to be met for a restructuring to constitute a troubled debt restructuring. The amendments in the update are effective for the first interim period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. The provisions of this update are not expected to have a material impact on the Company's financial position, results or operations or cash flows.

In April 2011, the FASB issued ASU No. 2011-03, Transfers and Servicing: Reconsideration of Effective Control for Repurchase Agreements. The amendments remove the transferor's ability criterion from the consideration of effective control for repos and other agreements that both entitle and obligate the transferor to repurchase or redeem financial assets before their maturity. This standard removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The effective date for this guidance is the first interim or annual period beginning on or after December 15, 2011. The guidance in this Update is not expected to have a material impact on the Company's financial position, results or operations or cash flows.

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurement: Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. Amendments in this update do not require additional fair value measurements and are not intended to establish valuation standards or affect valuation practices outside of financial reporting but serve to improve the comparability of fair value measurements presented

and disclosed in financial statements prepared in accordance with U.S. GAAP and IFRSs. Some amendments clarify the Board's intent about the application of existing fair value measurement requirements, while others change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The amendments in this update are effective during interim and annual periods beginning after December 15, 2011. The provisions of this update are not expected to have a material impact on the Company's financial position, results or operations or cash flows.

In June 2011, the FASB issued ASU No. 2011-05, Comprehensive Income: Presentation of Comprehensive Income. The objective of this update is to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. The FASB decided to eliminate the option to present components of other comprehensive income as part of the statement of changes in stockholders equity, among other amendments in the update. The amendments require that all nonowner changes in stockholders equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. This update did not have a material impact on the Company's financial statements.

## **Interest Rate Risk**

The Bank maintains a formal asset and liability management process to quantify, monitor and control interest rate risk. The Funds Management Committee strives to maintain stability in net interest margin assuming various interest rate cycles. Multiple strategies are utilized to reduce interest rate risk and include but are not limited to the following: use of Federal Home Loan Bank borrowings, shortening or lengthening the re-pricing date of loans and/or time deposits depending on the current rate environment, managing overnight borrowings exposure, and increased mortgage-related investments securities to provide constant cash inflows. As of June 30, 2011, the Company is in a liability sensitive position in which the Company would likely experience a dilution in net interest margin in a rising rate environment. Interest rate risk exposures are within policy limits. Net interest margins remain strong at 4.35% for the quarter ended June 30, 2011.

The current interest rate environment and condition of the financial markets creates a unique scenario with attributes that are difficult to quantify in traditional models. Management is aware of such issues and attempts to implement conservative and realistic assumptions as much as possible. Models are back-tested and run under various scenarios to help assist in validating such assumptions. One example of the uniqueness of this environment is an inability to factor into quantitative models the impact of irrational pricing of retail deposits that has and may continue to occur when interest rates begin rising in the future. In an upward rate environment, the Bank may find that competitive pressures force greater rate increases than seen in historical trends and traditional rate shock scenarios and may also hinder the ability to push rates any lower in a prolonged low rate environment. See also the December 31, 2010 Form 10-K for additional discussion of interest rate risk.

## **ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

During the three months ended June 30, 2011, there were no significant changes to the quantitative and qualitative disclosures about market risks presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

## **ITEM 4 CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

An evaluation of the effectiveness of the design and operation of disclosure controls and procedures was performed as of June 30, 2011 under the supervision and with the participation of Management, including the Chief Executive Officer and Chief Financial Officer. Based on that evaluation, Management, including the Chief Executive Officer and Chief Financial Officer, concluded that disclosure controls and procedures were designed and operating effectively as of June 30, 2011.

### **Changes in Internal Control over Financial Reporting**

There have been no material changes in the Company's internal control over financial reporting during the quarter ended June 30, 2011 that have materially affected, or are reasonably likely to materially affect the Company's internal control over financial reporting.

## **PART II - OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

There were no material legal proceedings filed against the Company or its subsidiaries as of this report date.

### **ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2010.



## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS-

The Company repurchased 14,836 shares of its own stock during second quarter 2011 for an average price of \$33.76 per share and aggregate price of approximately \$500,000. The Company has no formal plans or programs in place to repurchase common stock. Treasury stock purchases for second quarter 2011 occurred as follows:

	Shares <u>Purchased</u>	Average <u>Price per Share</u>
April 1 to April 30, 2011	13,781	\$33.75
May 1 to May 31, 2011	-	-
June 1 to June 30, 2011	1,055	\$34.00
Total	14,836	\$33.76

There were no treasury sales transactions during first six months of 2011.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES NONE**

**ITEM 4. N/A**

**ITEM 5. OTHER INFORMATION NONE**

**ITEM 6. EXHIBITS**

Edgar Filing: FIRST CITIZENS BANCSHARES INC /TN/ - Form 10-Q

Exhibits 31(a) and 31(b) Certifications Pursuant to 18 U.S.C. 1350, Section 302

Exhibits 32(a) and 32(b) Certifications Pursuant to 18 U.S.C. 1350, Section 906

101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

Pursuant to the requirements of Sections 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

First Citizens Bancshares, Inc.

(Registrant)

Date: August 9, 2011

/s/ Jeffrey D. Agee

Jeffrey D. Agee,

Chief Executive Officer and President

Date: August 9, 2011

/s/Laura Beth Butler

Laura Beth Butler,

Executive Vice President and Chief Financial Officer

