

ESTEE LAUDER COMPANIES INC  
Form 4  
June 11, 2008

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
BOUSQUET CHAVANNE  
PATRICK

(Last) (First) (Middle)

THE ESTEE LAUDER  
COMPANIES INC., 767 FIFTH  
AVENUE

(Street)

NEW YORK, NY 10153

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
ESTEE LAUDER COMPANIES  
INC [EL]

3. Date of Earliest Transaction  
(Month/Day/Year)  
06/10/2008

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Group President

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired or Disposed of (A) or (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Ownership (Instr. 4)
				(A) or (D)	Price		
Class A Common Stock	06/10/2008		M <sup>(1)</sup>	20,600 A	\$ 40.5	21,922	D
Class A Common Stock	06/10/2008		S <sup>(1)</sup>	20,600 D	\$ 48	1,322	D
Class A Common Stock	06/10/2008		M <sup>(1)</sup>	30,000 A	\$ 40.5	31,322	D

Edgar Filing: ESTEE LAUDER COMPANIES INC - Form 4

Class A Common Stock	06/10/2008	<u>S</u> <sup>(1)</sup>	30,000	D	\$ 48.25	1,322	D
Class A Common Stock	06/10/2008	<u>M</u> <sup>(2)</sup>	40,000	A	\$ 33.44	41,322	D
Class A Common Stock	06/10/2008	<u>S</u> <sup>(2)</sup>	40,000	D	\$ 48.05	1,322	D
Class A Common Stock	06/10/2008	<u>M</u> <sup>(2)</sup>	30,000	A	\$ 33.44	31,322	D
Class A Common Stock	06/10/2008	<u>S</u> <sup>(2)</sup>	30,000	D	\$ 48.15	1,322	D
Class A Common Stock	06/10/2008	<u>M</u> <sup>(2)</sup>	30,000	A	\$ 33.44	31,322	D
Class A Common Stock	06/10/2008	<u>S</u> <sup>(2)</sup>	30,000	D	\$ 48.25	1,322	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	Amount or Number of Shares	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	
Option (Right to Buy)	\$ 40.5	06/10/2008		<u>M</u> <sup>(1)</sup>	20,600	01/01/2004 <sup>(1)</sup>	07/26/2011	Class A Common Stock	20,600
Option (Right to	\$ 40.5	06/10/2008		<u>M</u> <sup>(1)</sup>	30,000	01/01/2004 <sup>(1)</sup>	07/26/2011	Class A Common	30,000

Buy)								Stock	
Option (Right to Buy)	\$ 33.44	06/10/2008	M <sup>(2)</sup>	40,000	01/01/2005 <sup>(2)</sup>	08/20/2013	Class A Common Stock	40,000	
Option (Right to Buy)	\$ 33.44	06/10/2008	M <sup>(2)</sup>	30,000	01/01/2005 <sup>(2)</sup>	08/20/2013	Class A Common Stock	30,000	
Option (Right to Buy)	\$ 33.44	06/10/2008	M <sup>(2)</sup>	30,000	01/01/2005 <sup>(2)</sup>	08/20/2013	Class A Common Stock	30,000	

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
BOUSQUET CHAVANNE PATRICK THE ESTEE LAUDER COMPANIES INC. 767 FIFTH AVENUE NEW YORK, NY 10153			Group President	

## Signatures

Patrick Bousquet-Chavanne, by Spencer G. Smul,  
attorney-in-fact

06/11/2008

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Patrick Bousquet-Chavanne ("PBC") exercised options and sold shares of Class A Common Stock pursuant to a plan intended to comply with Rule 10b5-1(c) previously entered on November 13, 2007 and amended May 30, 2008. Stock Options were granted pursuant to a Fiscal 1999 Share Incentive Plan in respect of 33,000 shares exercisable from and after January 1, 2004; 33,000 shares exercisable from and after January 1, 2005; and 34,000 shares exercisable from and after January 1, 2006.

(2) PBC exercised options and sold shares of Class A Common Stock pursuant to a plan intended to comply with Rule 10b5-1(c) previously entered on November 13, 2007 and amended May 30, 2008. Stock Options were granted pursuant to a Fiscal 2002 Share Incentive Plan in respect of 33,333 shares exercisable from and after January 1, 2005; 33,333 shares exercisable from and after January 1, 2006; and 33,334 shares exercisable from and after January 1, 2007.

(3) Not applicable.

(4) The Reporting Person also has options to purchase at various prices 459,167 shares of Class A Common Stock of which 346,666 are currently exercisable.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.